Data Article

Income of informal labourers in rural areas: A survey dataset of northern mountainous regions in Vietnam

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A B S T R A C T

This article introduces a dataset that presents not only the income of informal labourers in Vietnam’s northern mountainous regions but also rural labourers’ characteristics and the factors affecting rural labourers’ income. The data collection was conducted in five provinces: Tuyen Quang, Quang Ninh, Ha Giang, Yen Bai, and Bac Giang. Farmers and labourers without labour contracts in rural regions are the target groups. A total of 750 survey questionnaires were equally distributed across five provinces through the snowball sampling method; in all, data from 725 collected questionnaires were selected for analysis. The dataset was collected through a three-part survey. Nominal, ordinal, and scale were used in the survey questionnaire. Tables and bar charts present data outputs. Analysis of the data provided insight into the correlation between the rural labourers’ income and factors that may prove beneficial for researchers and provincial policymakers interested in, and in charge of, social development in rural areas. The dataset was obtained as a reference source for intensive studies on socio-economic development in rural regions.

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Specifications Table

| Subject                          | Economic Development and Growth |
|---------------------------------|----------------------------------|
| Specific subject area           | Factors affecting income of informal labourers in rural areas |
| Type of data                    | Table                            |
|                                 | Bar Chart                        |
|                                 | Text document                    |
| How data were acquired          | Questionnaire survey             |
| Data format                     | Raw and analysed data            |
| Parameters for data collection  | Descriptive and statistical data |
| Description of data collection  | Participants are informal labourers living in five provinces of Vietnam's northern mountainous regions; all voluntarily participated in the survey; Nominal, ordinal, and scale. |
|                                 | Data were gathered through questionnaires distributed to informal labourers living in Vietnam's northern mountainous regions using snowball sampling. The surveys were conducted through face-to-face interviews with the research team, assisted by several local officials from five provinces. Data were screened for missing values and eliminating bias answers. Outliers were checked before pursuing data analysis. |
|                                 | The final sample size consists of 725 valid responses. |
| Data source location            | Five provinces in Vietnam's northern mountainous regions, including Tuyen Quang, Quang Ninh, Ha Giang, Yen Bai, and Bac Giang. |
| Data accessibility              | Data are included in this paper and in Mendeley Data: http://dx.doi.org/10.17632/s6p7dwj3j6.1 |

Value of the Data

- The dataset provides essential information for exploring the correlation between the informal rural labourers’ income and several factors.
- The dataset is crucial not only for researchers but also for policymakers and local officials who are dealing with socio-economic development and trying to find ways to improve the living conditions of informal rural labourers in Vietnam’s northern mountainous regions. The dataset also presents essential insights for non-governmental organisations to optimise influenced factors towards poverty alleviation programmes.
- The dataset will encourage intensive research on rural labourers’ quality of life or labourers’ assessments of conditions for socio-economic development of five rural sample provinces, etc.

1. Data Description

The survey data file spreadsheet accompanying this article consists of 725 rows and 29 columns. Each row presents an individual’s response to the questionnaire. Each questionnaire item in the columns was assigned a label as shown in the first row: C is the short form for characteristics; T for all kinds of incomes; F for impact factors; L for living conditions; P for respondents’ opinions on policies; and A for respondents’ assessment on current issues in rural areas (see Table 1). Items are measured by nominal, ordinal, or scale. While variables belong to C, T and F will be analysed in depth for this study. L, P, and A variables will be presented in incoming intensive research.

Table 2 shows 725 respondents’ characteristics in five selected provinces in the northern mountainous region of Vietnam. This region is known as a nationally important geographical
### Table 1
Label of data.

| Constructs        | Items                                      | Code | Measure   |
|-------------------|--------------------------------------------|------|-----------|
|                   | Provinces                                  | CPRO | Nominal   |
|                   | Gender                                     | CGEN | Ordinal   |
| Characteristics   | Race                                       | CRAC | Ordinal   |
|                   | Careers                                    | CJOB | Nominal   |
|                   | Income quintile group                       | CQUI | Nominal   |
|                   | Total income                                | TEIN | Scale     |
| Income            | Agricultural income                         | TAIN | Scale     |
|                   | Service and industrial income               | TSII | Scale     |
| Factors           | Participating in vocational training courses| FVTP | Ordinal   |
|                   | Credit's accessibility                      | FCRA | Ordinal   |
|                   | Technological application                   | FTAP | Ordinal   |
|                   | Cottage house                              | LH01 | Ordinal   |
| Living conditions | Roofed house                               | LH02 | Ordinal   |
|                   | Solid house                                | LH03 | Ordinal   |
|                   | Buildings                                   | LH04 | Ordinal   |
|                   | Real loan                                   | LCRE | Scale     |
|                   | Saving                                      | LSAV | Scale     |
|                   | Working days                                | LWDA | Scale     |
|                   | Training Qualification                      | PPO1 | Nominal   |
|                   | Supporting Chains for agricultural activities| PPO2 | Nominal   |
| Opinions on Policies | Healthcare                          | PPO3 | Nominal   |
|                   | Taking care toward Elderly                  | PPO4 | Nominal   |
|                   | Obtaining Urban jobs                        | PPO5 | Nominal   |
|                   | Increased woman labour in rural areas       | ARO1 | Nominal   |
|                   | Increased Woman roles in their families     | ARO2 | Nominal   |
| Personal Assessment | Elderly responsibility                 | ARO3 | Nominal   |
|                   | Better living conditions in rural areas     | ARO4 | Nominal   |
|                   | The higher technique of returnee labourers  | ARO5 | Nominal   |

Source: Authors’ survey.

### Table 2
Respondents’ characteristics.

|                          | Frequency | Percent | Valid Percent | Cumulative Percent |
|--------------------------|-----------|---------|---------------|--------------------|
| Gender                   |           |         |               |                    |
| Male                     | 592       | 81.7    | 81.7          | 81.7               |
| Female                   | 133       | 18.3    | 18.3          | 100.0              |
| Total                    | 725       | 100.0   | 100.0         | 100.0              |
| Race                     |           |         |               |                    |
| King                     | 336       | 46.3    | 46.3          | 46.3               |
| Minorities               | 389       | 53.7    | 53.7          | 100.0              |
| Total                    | 725       | 100.0   | 100.0         | 100.0              |
| Careers                  |           |         |               |                    |
| Working in the agricultural sector | 515   | 71.0    | 76.2          | 76.2               |
| Working in the service and industrial sector | 62   | 8.6     | 9.2           | 85.4               |
| Others                   | 99        | 13.7    | 14.6          | 100.0              |
| Total                    | 676       | 93.2    | 100.0         | 100.0              |
| Income quintile group    |           |         |               |                    |
| Top quintile             | 30        | 4.1     | 4.2           | 4.2                |
| Fourth quintile          | 102       | 14.1    | 14.1          | 18.3               |
| Middle quintile          | 307       | 42.3    | 42.6          | 60.9               |
| Second quintile          | 118       | 16.3    | 16.4          | 77.3               |
| Lowest quintile          | 164       | 22.6    | 22.7          | 100.0              |
| Total                    | 721       | 99.4    | 100.0         | 100.0              |
| Missing                  | System    | 4.6     |               |                    |
| Total                    | 725       | 100.0   |               |                    |

Source: Authors’ survey.
and political feature because of various ethnic minorities living together and because it adjoins China and Laos. The dataset has 725 observations, of which 81.7 and 46.3% are male and King people, respectively. Although rural labourers carry out agricultural or and non-agricultural economic activities, the most significant portion of the respondents’ careers relates to agricultural activities, accounting for 71%, and the lowest proportion of the respondents’ careers is working in the service and industrial sectors. Regarding the quintile, 4.1 and 14.1% of the respondents belong to the top quintile, the fourth quintile. Most respondents belong to the middle quintile and 16.3 and 22.6% relate to the second and lowest quintiles, respectively.

Table 3 illustrates the total income of surveyed rural labourers. In the educational qualification aspect, higher educational qualifications do not guarantee rural labourers that their minimum internal income will be consistently higher than that of a rural labourers’ educational qualifications. However, the descriptive statistics show that the maximum internal revenue of rural labourers with higher academic qualifications is better than those of those possessing lower educational qualifications.

Without the upper secondary education certificate, most rural labourers take part in short vocational training programmes; their incomes are relatively low compared to those participating in the longer courses. The table also indicates that the differences in technological application in the daily working of surveyed labourers are minor. Although the gap of rural labourers’ maximum income between the two groups is broad, the gap of rural labourers’ average income is not high.

### 2. Experimental Design, Materials and Methods

#### 2.1. Questionnaire design

The survey questionnaire was developed from previous studies, and it has been adapted for use in the context of Vietnam. The questionnaire consists of three parts.

The first part refers to questions on the characteristic profile of the interviewees. Respondent’s province, gender, race, career, and quintiles were included in the questionnaire. The questionnaire uses nominal and ordinal data for collecting information.

The second part consists of questions on respondents’ income and several factors influencing internal incomes.

The income of informal labourers in rural areas is generated from remuneration for labourers’ participating in agricultural and non-agricultural activities [6]. Without having labour contracts, the income becomes the primary source of informal labourers’ living [4]. Scale data were used to collect information related to incomes from participating in agricultural activities (Mil VND),

### Table 3

Descriptive Statistics about the total income of sample rural labourers.

|                          | N Statistic | Minimum Statistic | Maximum Statistic | Mean Statistic | Std. Error | Std. Deviation Statistic |
|--------------------------|-------------|-------------------|-------------------|----------------|------------|--------------------------|
| Primary education        | Total income 473 | 7 | 86 | 29.37 | .61 | 13.31 |
| Lower secondary education | Total income 136 | 17 | 150 | 42.94 | 1.84 | 21.42 |
| Upper secondary education | Total income 73 | 13 | 180 | 60.08 | 3.54 | 30.21 |
| Others                   | Total income 19 | 20 | 560 | 132.08 | 27.54 | 120.02 |
| Short courses            | Total income 609 | 7 | 150 | 324 | 102 | 1648 |
| Long Courses             | Total income 92 | 13 | 560 | 7495 | 230 | 6656 |
| Credit Inaccessibility   | Total income 635 | 0 | 560 | 3794 | 131 | 3291 |
| Credit accessibility     | Total income 87 | 8 | 124 | 3836 | 2.60 | 2424 |
| Low technique            | Total income 296 | 3 | 150 | 3266 | 102 | 1750 |
| Adequated techniques     | Total income 327 | 8 | 560 | 4201 | 230 | 4166 |

Source: Authors’ survey.
incomes from participating in service or/and industrial activities (Mil VND), and other incomes (Mil VND), as well as total incomes (Mil VND).

The income of informal labourers is affected by factors that include educational qualification, vocational training, credit accessibilities, and technological application.

Education refers to the school years of educated people. The higher educational qualification that a labourer acquires, the better knowledge a labourer possesses. Knowledge is a prerequisite for improving working skills, thereby resulting in higher productivity and better income \[1,2\]. Nominal data were used to collect information. Respondents ticked one of the educational qualifications boxes, choosing from primary education, lower secondary education, upper secondary education, or others.

Both short and long courses of vocational training programmes improve learners' knowledge and skills. The more skills a labourer archives, the higher income a labourer obtains. While the short courses focus on livelihood programmes based on the design of on-the-job training or learning, the long courses, held at vocational training schools, enhance the chances for graduates to seek non-agricultural employment \[2\]. Ordinal data were used to collect information. Respondents indicated the types of vocational training courses in which he/she had participated.

The rural labourers' savings are relatively limited \[7\]. They do not have money to re-invest in farming and non-farming activities. Therefore, low and inadequate incomes are inevitable. Unless obtaining loans from Bank for Social Policies for upgrading technologies, their productivity would be improved, and their income would be increased \[3,4\]. Ordinal data were used to collect information. Respondents informed whether he/she accessed credit from the Vietnam Bank for Social Policy.

Thanks to technological application to the production process, jobs have been conducted with higher productivity. Labourers can engage in other employment to earn additional income \[2\]. Ordinal data were used to collect information. Respondents ticked the boxes for low or adequate technique.

The final part includes questions on personal opinions about supporting policies, living conditions, employment opportunities, etc. Ordinal data were used. Respondents shared the state of their agreement or disagreement through a 5-point Likert scale, where 1 = strongly disagree; 2 = disagree; 3 = neutral; 4 = agree; and 5 = strongly agree).

The researchers consulted experts from central and local governments for questionnaires and data output.

2.2. Data collection

The snowball sampling method was chosen. Snowball sampling or chain-referral sampling is defined as a non-probability sampling technique. This method is particularly useful for finding people who are unwilling to reveal their identities. Snowball sampling provides the researcher the opportunity to communicate better with the samples \[5\]. The researcher gains a deeper and more thoughtful understanding of the informal workers’ incomes in Vietnam’s northern mountainous areas and this target group’s perception of the factors affecting their incomes.

Under the support of the Department of Labour, War invalid, and Social affairs in five selected provinces, target groups were identified for the snowball sampling survey. Most of the chosen groups are poor and living in mountainous areas. The heads of the target groups acted as preliminary samples because they can introduce potential respondents who fit the requirements of the survey based on their understanding of local labourers’ employment and income. New samples were recruited from the acquaintances of preliminary samples. This process will continue in a semi-automatic and chain-like manner until data saturation of around 150 questionnaires per province is reached; however, it differentiates from province to province due to differentiation in geographical allocation, the participants’ willingness, and the interviewers’ expectations.

A total of 750 survey questionnaires were distributed equally to interviewees from five provinces. The survey was conducted directly at the informal rural labourers’ residences or at their place of work. An informal rural labourer received the payment of 3 USD after
completing the questionnaire, and participants were informed that the survey was anonymous. Seven hundred twenty-five survey questionnaires were collected, then the data were re-categorised and recoded for questions concerning the income of informal rural labourers. The final step in processing was to output the data, such as descriptive tables, frequency tables, and bar charts. Cross-tabulation was also used to explore the correlation between informal rural labourers’ income and several chosen factors.

**Ethics Statement**

Informed consent was obtained from all participants before participation, and a full debriefing followed after the study was completed. Participants were informed that the survey was anonymous.

**CRediT Author Statement**

Anh Ngoc Mai: Conceptualization, Methodology, Software, Writing – reviewing & Editing; Thao Huong Pham: Methodology, Writing – Original draft, Data curation, Writing – review & editing; Ha Thanh Hoang: Writing – original draft, Writing – reviewing & editing; Hoa Hoang Thi Nguyen: Writing – original draft, Writing – reviewing & Editing.

**Declaration of Competing Interest**

The authors declare that they have no known competing financial interests or personal relationships which have or could be perceived to have influenced the work reported in this article.

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