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Optimal Hedging for Fund & Insurance Managers
with Partially Observable Investment Flows *

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Abstract

All the financial practitioners are working in incomplete markets full of unhedgeable risk-factors. Making the situation worse, they are only equipped with the imperfect information on the relevant processes. In addition to the market risk, fund and insurance managers have to be prepared for sudden and possibly contagious changes in the investment flows from their clients so that they can avoid the over- as well as under-hedging. In this work, the prices of securities, the occurrences of insured events and (possibly a network of) the investment flows are used to infer their drifts and intensities by a stochastic filtering technique. We utilize the inferred information to provide the optimal hedging strategy based on the mean-variance (or quadratic) risk criterion. A BSDE approach allows a systematic derivation of the optimal strategy, which is shown to be implementable by a set of simple ODEs and the standard Monte Carlo simulation. The presented framework may also be useful for manufactures and energy firms to install an efficient overlay of dynamic hedging by financial derivatives to minimize the costs.

Keywords : Mean-variance hedging, BSDE, Filtering, Queueing, Jackson’s network, Poisson random measure

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1 Introduction

In this paper, we discuss the optimal hedging strategy based on the mean-variance criterion for the fund and insurance managers in the presence of incompleteness as well as imperfect information in the market. If an unhedgeable risk-factor exists, the fund and insurance managers are forced to work in the physical measure and resort to a certain optimization technique to decide their trading strategies. In the physical measure, however, they soon encounter the problem of imperfect information which is usually hidden in the traditional risk-neutral world.

One of the most important factors in the financial optimizations is the drift term in the price process of a financial security. In fact, many of the financial decisions consist of taking a careful balance between the expected return, i.e. drift, and the size of risk. However, the observation of a drift term is always associated with a noise, and we need to adopt some statistical inference method. In a large number of existing literatures on the mean-variance hedging problem, which usually adopt the duality method, Pham (2001) [27], for example, studied the problem in this partially observable drift context. In spite of a great amount of works 1, results with explicit solutions which can be directly implementable by practitioners have been quite rare thus far. When the explicit forms are available, they usually require various simplifying assumptions on the dependence structure among the underlying securities and their risk-premium processes, and also on the form of the hedging target, which make the motivations somewhat obscure from a practical point of view.

A new approach was proposed by Mania & Tevzadze (2003) [24], where the authors studied a minimization problem for a convex cost function and showed that the optimal value function follows a backward stochastic partial differential equation (BSPDE). They were able to decompose it into three backward stochastic differential equations (BSDEs) when the cost function has a quadratic form. Although the relevant equations are quite complicated, their approach allows a systematic derivation for a generic setup in such a way that it can be linked directly to the dynamic programming approach yielding HJB equation. In Fujii & Takahashi (2013) [12], we have studied their BSDEs to solve the mean-variance hedging problem with partially observable drifts. In the setup where Kalman-Bucy filtering scheme is applicable, we have shown that a set of simple ordinary differential equations (ODEs) and the standard Monte Carlo simulation are enough to implement the optimal strategy. We have also derived its approximate analytical expression by an asymptotic expansion method, with which we were able to simulate the distribution of the hedging error.

The problem of imperfect information is not only about the drifts of securities. Fund and insurance managers have to deal with stochastic investment flows from their clients. In particular, the timings of buy/sell orders are unpredictable and their intensities can be only statistically inferred. The same is true for loan portfolios and possibly their securitized products. It is, in fact, a well-known story in the US market that the prepayments of residential mortgages have a big impact on the residential mortgage-backed security (RMBS) price, which in turn induces significant hedging demand on interest rate swaps and swaptions. See [26], for example, as a recent practical review on the real estate finance.

1See Schweizer (2010) [32] as a brief survey of literatures.
In this paper, we extend [12] to incorporate the stochastic investment flows with partially observable intensities\(^2\). In the first half of the paper, where we introduce two counting processes to describe the in- and outflow of the investment units, we provide the mathematical preparations necessary for the filtering procedures. Then, we explain the solution technique for the relevant BSDEs in detail, which gives the optimal hedging strategy by means of a set of simple ODEs and the standard Monte Carlo simulation. In the latter half of the paper, we further extend the framework so that we can deal with a portfolio of insurance products. We provide a method to differentiate the effects on the demand for insurance after the insured events based on their loss severities. Furthermore, we explain how to utilize Jackson’s network that is often adopted to describe a network of computers in the Queueing analysis. We show that it is quite useful for the modeling of a general network of investment flows, such as the one arising from a group of funds within which investors can switch a fund to invest.

Although we are primarily interested in providing a flexible framework for the portfolio management, the presented framework may be applicable to manufacturers and energy firms operating multiple lines of production. For example, they can use it to install an efficient overlay of dynamic hedging by financial derivatives, such as commodity and energy futures, in order to minimize the stochastic production as well as storage costs.

2 The financial market

We consider the market setup quite similar to the one used in [12] except the introduction of the stochastic investment/order flows with partially observable intensities. Let \((\Omega, \mathcal{F}, \mathbb{P})\) be a complete probability space with a filtration \(\mathcal{F} = \{\mathcal{F}_t, 0 \leq t \leq T\}\) where \(T\) is a fixed time horizon. We put \(\mathcal{F} = \mathcal{F}_T\) for simplicity. We assume that \(\mathcal{F}\) satisfies the usual conditions and is big enough in a sense that it makes all the processes we introduce are adapted to this filtration.

We consider the financial market with one risk-free asset, \(d\) tradable stocks or any kind of securities, and \(m := (n - d)\) non-tradable indexes or otherwise state variables relevant for stochastic volatilities, etc. For simplicity of presentation, we assume that the risk-free interest rate \(r\) is zero. Using a vector notation, the dynamics of the securities’ prices \(S = \{S_i\}_{1 \leq i \leq d}\) and the non-tradable indexes \(Y = \{Y_j\}_{d+1 \leq j \leq n}\) are assumed to be given by the following diffusion processes:

\[
\begin{align*}
    dS_t &= \sigma(t, S_t, Y_t)\left(dW_t + \theta_t dt\right) \\
    dY_t &= \bar{\sigma}(t, S_t, Y_t)\left(dW_t + \theta_t dt\right) + \rho(t, S_t, Y_t)\left(dB_t + \alpha_t dt\right).
\end{align*}
\] (2.1)

Here, \(W\) and \(B\) are the standard \((\mathbb{P}, \mathcal{F})\)-Brownian motions valued in \(\mathbb{R}^d\) and \(\mathbb{R}^m\). The known functions \(\sigma(t, s, y), \bar{\sigma}(t, s, y)\) and \(\rho(t, s, y)\) are measurable and smooth mappings from \([0, T] \times \mathbb{R}^d \times \mathbb{R}^m\) into \(\mathbb{R}^{d \times d}, \mathbb{R}^{m \times d}\) and \(\mathbb{R}^{m \times m}\), respectively. The risk premium

---

\(^2\)Note that the standard setup with the perfect observation can be treated as a special case of our framework.
\[ z_t := \begin{pmatrix} \theta_t \\ \alpha_t \end{pmatrix} \] is assumed to follow a mean-reverting linear Gaussian process:

\[ dz_t = [\mu_t - F_t z_t] dt + \delta_t dV_t \]  

(2.2)

where \( \mu, F \) and \( \delta \) are continuous and deterministic functions of time taking values in \( \mathbb{R}^n \), \( \mathbb{R}^{n \times n} \) and \( \mathbb{R}^{n \times p} \). \( V \) is a \( p \)-dimensional standard \( (\mathbb{P}, \mathbb{F}) \)-Brownian motion independent from \( W \) as well as \( B \).

Let us now discuss the dynamics of the investment flows. We introduce the two counting processes \( A \) and \( D \), i.e. right-continuous integer valued increasing processes with jumps of at most 1. \( (A(t), D(t)) \) represent, respectively, the total inflow and outflow of investors or investment-units\(^3\) for an interested fund in the time interval \((0, t]\) with \( A(0) = D(0) = 0 \). For simplicity, we assume that they do not jump simultaneously. The total number of investment-units for the fund at time \( t \) is denoted by \( Q(t) \), which is given by

\[ Q(t) = Q(0) + A(t) - D(t) \]  

(2.3)

In this way, we model the change of the investment-units by a simple Queueing system with a single server. Later, we shall make use of a special type of Queueing network to allow investors to switch within a group of funds, which typically bundles Money-Reserve, Bond, Equity, Bull-Bear, or regional equity indexes. See [4] as a standard textbook on Queueing systems.

We assume that the counting processes have \( (\mathbb{P}, \mathbb{F}) \)-compensators, i.e.

\[ \dot{A}(t) := A(t) - \int_0^t \lambda^A(s, X_s) ds \]
\[ \dot{D}(t) := D(t) - \int_0^t \lambda^D(s, X_s) 1_{\{Q_s > 0\}} ds \]  

(2.4)

are \( (\mathbb{P}, \mathbb{F}) \)-martingales. Here, the intensity processes are modulated by a finite-state Markov-chain process \( X \) which takes its value in one of the \( N \) unit-vectors, \( E = \{ \vec{e}_1, \cdots, \vec{e}_N \} \). The dynamics of \( X \) is assumed to be given by

\[ X_t = X_0 + \int_0^t R_s X_s - ds + U_t \]  

(2.5)

Here \( \{R_t, 0 \leq t \leq T\} \) is a deterministic \( \mathbb{R}^{N \times N} \)-valued continuous function with \( [R_t]_{i,j} \) denoting the rate of transition from state \( j \) to state \( i \). \( U \) is \( \mathbb{R}^N \)-valued \( (\mathbb{P}, \mathbb{F}) \)-martingale independent of \( W, B, V, A \) and \( D \).

We assume that the fund manager can continuously observe \( S, \{Y\}^{obs} \subset \{Y_j\}_{d+1 \leq j \leq n} \), and the flows of investments, i.e. \( A \) and \( D \). \( Q(0) \), which is the initial number of investment-units, is known for the manager at \( t = 0 \). We introduce \( \mathcal{G} = \{\mathcal{G}_t, 0 \leq t \leq T\} \) that is the \( \mathbb{P} \)-augmented filtration generated by the observable processes \( (S, \{Y\}^{obs}, A, D) \). \( Q(0) \in \mathbb{R} \) is assumed to be \( \mathcal{G}_0 \)-measurable. As one can see from the definition of \((A, D)\), the timing

\(^3\)For practical use, one may need the appropriate rescaling to make \( Q \) have tractable size.
of an each investment flow is totally inaccessible for the fund manager. For the fixed-term contracts, the manager can know exactly the timing of expiries given the knowledge of the initiation dates of the contracts. However, we think that it is rather unrealistic to seek the optimal control based on the knowledge of a specific date of expiry of an each investment-unit. In our setup, the manager partially knows (i.e. statistically infer) the rate of the investment flow but cannot tell its timing at all.

\{Y\}_\text{obs} are intended to be any index processes continuously observable in the market but nontradable for the manager, which possibly include financial indexes but non-tradable for the manager by regulatory or some other reasons. \{Y\}_\text{obs} can also represent various characteristics of investors which affect the dynamics of the investment flows. They can be very important non-financial factors for the modeling of residential mortgages and life/health insurance, for example. Various aggregations of individual data at a portfolio level can be used to construct (approximately) real-time composite indexes, which then can be used as non-tradable indexes included in \{Y\}_\text{obs}. If the process turns out to be rather stable, then, it can be simply added as a deterministic function.

**Remark 1**: It is straightforward to introduce a stochastic interest rate if we assume that the short-rate process \(r\) is perfectly observable. In particular, if \(r\) follows a (quadratic) Gaussian process, we lose no analytical tractability for BSDEs relevant for the mean-variance hedging. The contracts of Futures written on interest rates, commodities, energies etc., which have the cycles of enlists and delists, can also be embedded into exactly the same framework. Full details are available in the extended version of our previous work [13].

Now, we make the following assumption.

**Assumption (A1)**

(i) The maps \(\sigma, \bar{\sigma}, \rho\) satisfy appropriate conditions to make the unique strong solutions exist for \(S\) and \(Y\).

(ii) The maps \(\sigma, \bar{\sigma}, \rho\) are such that the observation of \(S\), \(\{Y\}_\text{obs}\) and their quadratic variations/covariations allows to fix every component of \(\{Y_j\}_{d+1 \leq j \leq n}\) uniquely at any time \(t \in [0, T]\).

(iii) The matrices \(\sigma\) and \(\rho\) are always invertible.

Due to (ii), every process of \(Y\) becomes \(\mathbb{G}\)-adapted. Thus, we can see that \(\mathbb{G}\) is an augmented filtration generated by \((S, Y, A, D)\) and express this fact by \(\mathbb{G} = \mathbb{F}^{S, Y, A, D}\). If necessary, we can extend the model of \((S, Y)\) in such a way that \((\sigma, \bar{\sigma}, \rho)\) can be generic \(\mathbb{G}\)-predictable processes, and hence can be dependent on the past history of \((A, D)\), as long as Assumption (A1) is satisfied. This represents a possible feedback to the volatilities of financial securities and indexes from the investment flows. Although it can be important for a certain market condition, the appropriate model specifications would be very hard to obtain and require a large amount of data and analysis.

**Assumption (A2)**

(i) For every \(\bar{e} \in E\), \(\{\lambda^A(s, \bar{e}), 0 \leq s \leq T\}\) and \(\{\lambda^D(s, \bar{e}), 0 \leq s \leq T\}\) are strictly positive \(\mathbb{G}\)-predictable processes.
(ii) \( \mathbb{E} \left[ \int_0^T \lambda^A(s, X_{s^-})ds \right] + \mathbb{E} \left[ \int_0^T \lambda^D(s, X_{s^-})ds \right] < \infty. \)

The assumption (ii) simply guarantees \( \tilde{A} \) and \( \tilde{D} \) are true \((\mathbb{P}, \mathbb{F})\)-martingales. Note that the assumption (i) allows \((\lambda^A, \lambda^D)\) to be dependent on \((S_t, Y_t, A_{i-}, D_{i-})\) and possibly on their past history. This flexibility is crucial for the practical use, where the first step to describe the flow of investments is regressing it by various observable quantities. We are going to model remaining unobservable effects by the hidden Markov-chain \( X \). Note that this setup can incorporate the self-exiting jump processes (Cohen & Elliott (2013) [6]), which may be useful when there exist strong clusterings in the buy/sell orders from the investors. See also [11] for various techniques and applications of hidden Markov models.

Let us put \( w_t = \begin{pmatrix} W_t \\ B_t \end{pmatrix} \) and introduce the following process:

\[
\tilde{\xi}_t := 1 - \int_0^t \xi_{s^-} z_s^\top dw_s + \int_0^t \xi_{s^-} \left( \frac{1}{\lambda^A(s, X_{s^-})} - 1 \right) d\tilde{A}_s \\
+ \int_0^t \xi_{s^-} \left( \frac{1}{\lambda^D(s, X_{s^-})} - 1 \right) d\tilde{D}_s
\]

which yields

\[
\tilde{\xi}_t = \exp \left( - \int_0^t z_s^\top dw_s - \frac{1}{2} \int_0^t ||z_s||^2 ds \right) \\
\times \exp \left( \int_0^t (\lambda^A(u, X_{u^-}) - 1) du + \int_0^t (\lambda^D(u, X_{u^-}) - 1) \mathbf{1}_{\{Q_u > 0\}} du \right) \\
\times \prod_{u \in (0, t]} \left[ \frac{1}{\lambda^A(u, X_{u^-})} \right]^{\Delta A_u} \prod_{u \in (0, t]} \left[ \frac{1}{\lambda^D(u, X_{u^-})} \right]^{\Delta D_u}.
\]

We also define

\[
\tilde{\xi}_{1,t} := 1 - \int_0^t \tilde{\xi}_{1,s} z_s^\top dw_s \\
= \exp \left( - \int_0^t z_s^\top dw_s - \frac{1}{2} \int_0^t ||z_s||^2 ds \right)
\]

\[
\tilde{\xi}_{2,t} := 1 + \int_0^t \tilde{\xi}_{2,s^-} \left( \frac{1}{\lambda^A(s, X_{s^-})} - 1 \right) d\tilde{A}_s + \int_0^t \tilde{\xi}_{2,s^-} \left( \frac{1}{\lambda^D(s, X_{s^-})} - 1 \right) d\tilde{D}_s \\
= \exp \left( \int_0^t (\lambda^A(u, X_{u^-}) - 1) du + \int_0^t (\lambda^D(u, X_{u^-}) - 1) \mathbf{1}_{\{Q_u > 0\}} du \right) \\
\times \prod_{u \in (0, t]} \left[ \frac{1}{\lambda^A(u, X_{u^-})} \right]^{\Delta A_u} \prod_{u \in (0, t]} \left[ \frac{1}{\lambda^D(u, X_{u^-})} \right]^{\Delta D_u}.
\]

We can show that \( \{\tilde{\xi}_{1,t}, 0 \leq t \leq T\} \) is a true \((\mathbb{P}, \mathbb{F})\)-martingale due to the linear Gaussian nature of \( z \) and Lemma 3.9 in [1].
Assumption (A3)

(i) \( \{ \xi_t, 0 \leq t \leq T \} \) is a true \((\mathbb{P}, \mathcal{F})\)-martingale.

(ii) \( \{ \xi_{2,t}, 0 \leq t \leq T \} \) is a true \((\mathbb{P}, \mathcal{F})\)-martingale.

Under Assumption (A3), we can define the three probability measures \( \mathbb{P}, \mathbb{P}_1 \) and \( \mathbb{P}_2 \) equivalent to \( \mathbb{P} \) on \((\Omega, \mathcal{F})\):

\[
\frac{d\mathbb{P}_1}{d\mathbb{P}}|_{\mathcal{F}_t} = \tilde{\xi}_{1,t}, \quad 0 \leq t \leq T
\]  
\[
\frac{d\mathbb{P}_2}{d\mathbb{P}}|_{\mathcal{F}_t} = \tilde{\xi}_{2,t}, \quad 0 \leq t \leq T
\]

Then, by Girsanov-Maruyama theorem (see, for example, [29]), one can show that

\[
\tilde{W}_t := W_t + \int_0^t \theta_u du
\]  
\[
\tilde{B}_t = B_t + \int_0^t \alpha_u du
\]

are the standard \((\mathbb{P}, \mathcal{F})\) as well as \((\mathbb{P}_1, \mathcal{F})\)-Brownian motions, and that

\[
\tilde{A}_t := A_t - t
\]  
\[
\tilde{D}_t := D_t - \int_0^t 1_{\{Q(s) > 0\}} ds
\]

are \((\mathbb{P}, \mathcal{F})\) as well as \((\mathbb{P}_2, \mathcal{F})\)-martingales. The following lemma tells us that the filtration \( \mathcal{G} \) can be generated by these simple martingales, too. This is crucial for the filtering technique we shall use below.

**Lemma 1** The filtration \( \mathcal{G} = \mathcal{F}^{S,Y,A,D} \) is the augmented filtration generated by \((\tilde{W}, \tilde{B}, \tilde{A}, \tilde{D})\).

Proof: Since \( \sigma \) and \( \rho \) are assumed to be always invertible, we can write

\[
\tilde{W}_t = \int_0^t \sigma^{-1}(u, S_u, Y_u) dS_u
\]  
\[
\tilde{B}_t = \int_0^t \rho^{-1}(u, S_u, Y_u) \left( dY_u - \bar{\sigma}(u, S_u, Y_u) \sigma^{-1}(u, S_u, Y_u) dS_u \right)
\]

In addition,

\[
\tilde{A}_t = A_t - t
\]  
\[
\tilde{D}_t = D_t - \int_0^t 1_{\{Q(s) + A(s) - D(s) > 0\}} ds
\]
and $Q(0) \in G_0$. Hence it is clear that $\mathbb{F}^{\bar{W}, \bar{B}, \bar{A}, \bar{D}} \subset G$. On the other hand, we have

\begin{align*}
S_t &= S_0 + \int_0^t \sigma(u, S_u, Y_u) d\bar{W}_u \\
Y_t &= Y_0 + \int_0^t \tilde{\sigma}(u, S_u, Y_u) d\bar{W}_u + \int_0^t \rho(u, S_u, Y_u) d\bar{B}_u \\
A_t &= \tilde{A}_t + t \\
D_t &= \tilde{D}_t + \int_0^t 1_{\{Q(0)+A(u-)−D(u-) > 0\}} du
\end{align*}

and hence $G \subset \mathbb{F}^{\bar{W}, \bar{B}, \bar{A}, \bar{D}}$. $\square$

3 Filtering equations

In order to obtain tractable filtering equations for the unobservable processes $(\theta, \alpha, X)$, we want to use the method of the “reference” measure where every increment of the stochastic factors becomes independent from the past filtration. The following lemmas are modifications of Proposition 3.15 in [1] to our setup.

Lemma 2 Let $\Psi_t$ be an integrable $\mathcal{F}_t$-measurable $(t \in [0, T])$ random variable. Then,

$$
\mathbb{E}^\mathbb{P}[\Psi_t | G_T] = \mathbb{E}^\mathbb{P}[\Psi_t | G_t].
$$

(3.1)

Proof: Let us put

$$
G_{t,T} = \sigma(\bar{W}_u - \bar{W}_t, \bar{B}_u - \bar{B}_t, \tilde{A}_u - \tilde{A}_t, \tilde{D}_u - \tilde{D}_t; u \in [t, T]),
$$

and then

$$
G_T = G_t \vee G_{t,T} := \sigma(G_t \cup G_{t,T}).
$$

(3.3)

If $G_{t,T}$ is independent of $\mathcal{F}_t$, it is clear that (3.1) holds as explained in [1]. Unfortunately, this is not the case in our setup due to the information carried by the jump intensity of $\tilde{D}$, which is $1_{\{Q(0) > 0\}}$. However, in measure $\mathbb{P}$, $(A, D, Q)$ consists of a completely decoupled Queueing system with a single server, where the entrance of new queue is given by the Poisson process with unit intensity and the service (or exit) intensity is also 1 unless the outstanding queue $Q(t)$ is empty. Therefore, $(A, D, Q)$ does not provide any information outside the own Queueing system. The fact that $\Psi_t$ can only depend on this Queueing system up to time $t$, which is also $G_t$-measurable, (3.1) holds true. $\square$

Let $\mathbb{D}$ ($\mathbb{C}$) be the set of all $E$-valued càdlàg ($\mathbb{R}^n$-valued continuous) functions with time interval $[0, T]$, respectively.

Lemma 3 Let $\Psi$ be a map $\Psi : [0, T] \times \Omega \times \mathbb{D} \rightarrow \mathbb{R}$ in such a way that $\{\Psi_t(x), 0 \leq t \leq T\}$ is an integrable $\mathcal{G}$-predictable process for any given step function $x \in \mathbb{D}$. Then, using the
hidden Markov-chain $X$ in (2.5), we have

$$
E^{	ilde{P}_2} \left[ \Psi_t(\{X_s, 0 \leq s \leq t\}) | G_T \right] = E^{	ilde{P}_2} \left[ \Psi_t(\{X_s, 0 \leq s \leq t\}) | G_t \right].
$$

(3.4)

Proof: $(A, D, Q)$ consists of a completely decoupled Queueing system with unit entrance and service intensities also in measure $\tilde{P}_2$. Although $(\tilde{W}, \tilde{B})$ carries non-trivial information through its drift $z = \left( \begin{array}{c} \theta \\ \alpha \end{array} \right)$, the dynamics of these risk premiums is totally independent of $X$ by the model setup. \hfill \Box

Similarly, we also need the following lemma.

**Lemma 4** Let $\Psi$ be a map $\Psi : [0, T] \times \Omega \times \mathbb{C} \to \mathbb{R}$ in such a way that $\{\Psi_t(x), 0 \leq t \leq T\}$ is an integrable $G$-predictable process for any given continuous function $x \in \mathbb{C}$. Then, using the hidden process $z$ in (2.2), we have

$$
E^{	ilde{P}_1} \left[ \Psi_t(\{z_s, 0 \leq s \leq t\}) | G_T \right] = E^{	ilde{P}_1} \left[ \Psi_t(\{z_s, 0 \leq s \leq t\}) | G_t \right].
$$

(3.5)

Proof: In measure $\tilde{P}_1$, $(\tilde{W}, \tilde{B})$ becomes a $n$-dimensional standard Brownian motion and hence the information generated by its increments is independent of $\mathcal{F}_t$. On the other hand, the observation of $A$ and $D$ provides non-trivial information through their intensities, $(\lambda^A(s, X_{s-}), \lambda^D(s, X_{s-}))$. However, by Assumption (A2) (i), any available information on diffusions can only appear in the form generated by $(\tilde{W}, \tilde{B})$ and $X$ is irrelevant for $z$. \hfill \Box

We would like to obtain the filtering equations for

$$
\hat{\theta}_t := E[\theta_t | G_t], \quad \hat{\alpha}_t := E[\alpha_t | G_t]
$$

(3.6)

and

$$
\hat{X}_t := E[X_t | G_t].
$$

(3.7)

Since $X_t$ is valued in $E = \{\vec{e}_1, \cdots, \vec{e}_N\}$, we have

$$
\dot{\lambda}_t^A := E[\lambda^A(t, X_{t-}) | G_t] = E[\lambda^A(t, X_{t-}) | G_{t-}] = (\lambda^A(t, \vec{e}) \cdot \hat{X}_{t-}),
$$

(3.8)

and similarly for $\dot{\lambda}_t^D$. Here, we have used the inner product defined by

$$
(\lambda^A(t, \vec{e}) \cdot \hat{X}_{t-}) := \sum_{i=1}^N \lambda^A(t, \vec{e}_i) \hat{X}^i_{t-}
$$

(3.9)

where $\hat{X}^i$ is the $i$-th element of $\hat{X}$. 

9
For notational simplicity, let us put

\[ \hat{z}_t := E[z_t | G_t] = \left( \frac{E[\theta_t | G_t]}{E[\alpha_t | G_t]} \right). \tag{3.10} \]

Using Kallianpur-Striebel formula, we have

\[ \hat{z}_t = \frac{E^{\tilde{P}_1}[\xi_{1,t} \hat{z}_t | G_t]}{E^{\tilde{P}_1}[\xi_{1,t} | G_t]} \tag{3.11} \]

and

\[ \hat{X}_t = \frac{E^{\tilde{P}_2}[\xi_{2,t} X_t | G_t]}{E^{\tilde{P}_2}[\xi_{2,t} | G_t]} \tag{3.12} \]

where \( \xi_{1,t} := 1/\xi_{1,t} \) and \( \xi_{2,t} := 1/\xi_{2,t} \). Note that \( \{\xi_{1,t}, 0 \leq t \leq T\} \) and \( \{\xi_{2,t}, 0 \leq t \leq T\} \) are \((\tilde{P}_1, \mathbb{F})\) and \((\tilde{P}_2, \mathbb{F})\) martingales, respectively. This fact can be easily proved by Bayes formula and Assumption (A3). They define the inverse measure-change by:

\[ \frac{d\tilde{P}}{dP}_{F_t} = \xi_{1,t}, \quad \frac{d\tilde{P}}{dP}_{F_t} = \xi_{2,t}. \tag{3.13} \]

**Remark 2**: Of course, \((\hat{z}_t, \hat{X}_t)\) can also be given by the Bayes formula with \( E^{\tilde{P}}[\cdot | G_t] \) and a \((P, \mathbb{F})\)-martingale \( \xi_t := 1/\xi_t \) which defines

\[ \frac{dP}{d\tilde{P}}_{F_t} = \xi_t, \tag{3.14} \]

or any other equivalent probability measures with the corresponding densities. However, other choices do not lead to a tractable filtering equation since \( z \) and \( X \) appear together in a single equation, or the properties proved in Lemma 3 and 4 do not hold which then mixes the filter and the smoother of the unobservables.

Applying Itô formula, one can easily find

\[ \xi_{1,t} = 1 + \int_0^t \xi_{1,s} z_s^\top d\bar{w}_s \]

\[ = \exp \left( \int_0^t z_s^\top d\bar{w}_s - \frac{1}{2} \int_0^t ||z_s||^2 ds \right) \tag{3.15} \]
where we have used the shorthand notation, \( \tilde{w}_t := \left( \frac{\tilde{W}_t}{B_t} \right) \). Similarly,

\[
\xi_{2,t} = 1 + \int_0^t \xi_{2,s-} (\lambda^A(s, X_{s-}) - 1) d\tilde{A}_s + \int_0^t \xi_{2,s-} (\lambda^D(s, X_{s-}) - 1) d\tilde{D}_s
\]

\[
= \exp \left( - \int_0^t (\lambda^A(u, X_{u-}) - 1) du - \int_0^t (\lambda^D(u, X_{u-}) - 1) \mathbf{1}_{\{Q_u > 0\}} du \right)
\times \prod_{u \in (0,t]} \left[ \lambda^A(u, X_{u-}) \right]^{\Delta A_u} \prod_{s \in (0,t]} \left[ \lambda^D(s, X_{s-}) \right]^{\Delta D_s}, \tag{3.16}
\]

and, of course, \( \xi_t = \xi_{1,t} \xi_{2,t} \). Now, we need the following two lemmas.

**Lemma 5** Let \( f \) and \( h \) be the maps \( f : [0, T] \times \Omega \times D \to \mathbb{R} \) and \( h : [0, T] \times \Omega \times D \to \mathbb{R}^N \) in such a way that \( \{ f_t(x), 0 \leq t \leq T \} \) and \( \{ h_t(x), 0 \leq t \leq T \} \) are \( \mathbb{G} \)-predictable processes for any given step function \( x \in D \). For each \( t \in [0, T] \), \( f_t(x) \) and \( h_t(x) \) depend on \( x \) only in the corresponding interval \( [0, t) \). In addition, let suppose they satisfy

\[
\mathbb{E}^{\mathbb{P}_2} \left[ \int_0^T |f_s(X)| ds \right] + \mathbb{E}^{\mathbb{P}_2} \left[ \int_0^T ||h_s(X)|| ds \right] < \infty. \tag{3.17}
\]

Then, the following relations hold:

\[
\mathbb{E}^{\mathbb{P}_2} \left[ \int_0^t f_s(X) ds \big| G_t \right] = \int_0^t \mathbb{E}^{\mathbb{P}_2}[f_s(X) \big| G_{s-}] ds \tag{3.18}
\]

\[
\mathbb{E}^{\mathbb{P}_2} \left[ \int_0^t f_s(X) d\tilde{A}_s \big| G_t \right] = \int_0^t \mathbb{E}^{\mathbb{P}_2}[f_s(X) \big| G_{s-}] d\tilde{A}_s \tag{3.19}
\]

\[
\mathbb{E}^{\mathbb{P}_2} \left[ \int_0^t f_s(X) d\tilde{D}_s \big| G_t \right] = \int_0^t \mathbb{E}^{\mathbb{P}_2}[f_s(X) \big| G_{s-}] d\tilde{D}_s \tag{3.20}
\]

\[
\mathbb{E}^{\mathbb{P}_2} \left[ \int_0^t h_s(X)^T du_s \big| G_t \right] = 0. \tag{3.21}
\]

Proof: Let us prove the first relation. Suppose that \( f \) is simple, i.e.

\[
f_s(X) = \sum_{i=1}^k f_i(X) \mathbf{1}_{(a_i, b_i]}(s) \tag{3.22}
\]

where \( (a_i, b_i], i = 1, \cdots, k \) are the disjoint intervals of \([0, t]\) and \( f_i(X) \) is \( \mathcal{F}_{a_i} \)-measurable.
Let \( U \) since \( e \) third relation with \( \phi \) the relation holds true for an arbitrary where, in the second equality, we have used the result of the first part of the proof. Since \( e \) bounded and totally independent martingale. For general predictable process. Then, \( P \) decomposable simple functions. \( f \) decomposition \( f \)

We have

\[
E^\tilde{\mathbb{F}}_2 \left[ \int_0^t f_s(X) ds | \mathcal{G}_t \right] = \sum_{i=1}^k E^\tilde{\mathbb{F}}_2 [f_i(X)(b_i - a_i) | \mathcal{G}_t] \\
= \sum_{i=1}^k E^\tilde{\mathbb{F}}_2 [f_i(X)| \mathcal{G}_{a_i} \vee \mathcal{G}_{a_i,t}] (b_i - a_i) \\
= \sum_{i=1}^k E^\tilde{\mathbb{F}}_2 [f_i(X)| \mathcal{G}_{a_i}] (b_i - a_i) \\
= \int_0^t E^\tilde{\mathbb{F}}_2 [f_s(X)| \mathcal{G}_{s^-}] ds , \quad (3.23)
\]

where, in the third equality, we have used Lemma 3. For general \( f \), we can use the decomposition \( f = f^+ - f^- \) and the monotone convergence of increasing sequence of simple functions.

Now, let us move to the second relation. We know that \( \{ \tilde{A}_t, 0 \leq t \leq T \} \) is a pure jump \( (\tilde{\mathbb{F}}_2, \mathbb{F}) \)-martingale with unit intensity. By (3.17), we see

\[ \left\{ \int_0^t f_s(X) d\tilde{A}_s, 0 \leq t \leq T \right\} \]

is a \( (\tilde{\mathbb{F}}_2, \mathbb{F}) \)-martingale. Let us suppose \( \{ \varphi_s, 0 \leq s \leq T \} \) is an arbitrary bounded \( \mathbb{G} \)-predictable process. Then,

\[
E^\tilde{\mathbb{F}}_2 \left[ \int_0^t \varphi_s f_s(X) dA_s \right] = E^\tilde{\mathbb{F}}_2 \left[ \int_0^t \varphi_s f_s(X) ds \right] \\
= E^\tilde{\mathbb{F}}_2 \left[ \int_0^t \varphi_s E^\tilde{\mathbb{F}}_2 [f_s(X)| \mathcal{G}_{s^-}] ds \right] \\
= E^\tilde{\mathbb{F}}_2 \left[ \int_0^t \varphi_s E^\tilde{\mathbb{F}}_2 [f_s(X)| \mathcal{G}_{s^-}] dA_s \right], \quad (3.25)
\]

where, in the second equality, we have used the result of the first part of the proof. Since the relation holds true for an arbitrary \( \varphi \), the second claim of Lemma needs to hold. The third relation with \( \tilde{D} \) can be proved exactly in the same way. The last relation is trivial since \( U \) is a bounded and totally independent martingale. \( \square \)

**Lemma 6** Let \( f, g \) and \( h \) be the maps \( f : [0, T] \times \Omega \times \mathbb{C} \to \mathbb{R}, g : [0, T] \times \Omega \times \mathbb{C} \to \mathbb{R}^n \) and \( h : [0, T] \times \Omega \times \mathbb{C} \to \mathbb{R}^p \) in such a way that \( \{ f_t(x), 0 \leq t \leq T \}, \{ g_t(x), 0 \leq t \leq T \} \) and \( \{ h_t(x), 0 \leq t \leq T \} \) are \( \mathbb{G} \)-predictable processes for any given continuous function \( x \in \mathbb{C} \). For each \( t \in [0, T] \), \( f_t(x), g_t(x) \) and \( h_t(x) \) depend on \( x \) only in the corresponding interval \( [0, t] \). In addition, let suppose they satisfy

\[
E^\tilde{\mathbb{F}}_1 \left[ \int_0^T |f_s(z)| ds \right] + E^\tilde{\mathbb{F}}_1 \left[ \int_0^T ||g_s(z)||^2 ds \right] + E^\tilde{\mathbb{F}}_1 \left[ \int_0^T ||h_s(z)||^2 ds \right] < \infty . \quad (3.26)
\]
Then, the following relations hold:

\[
\mathbb{E}_{P_1} \left[ \int_0^t f_s(z) ds \left| G_t \right. \right] = \int_0^t \mathbb{E}_{P_1} \left[ f_s(z) \left| G_s \right. \right] ds \\
\mathbb{E}_{P_1} \left[ \int_0^t g_s(z)^\top d\tilde{w}_s \left| G_t \right. \right] = \int_0^t \mathbb{E}_{P_1} \left[ g_s(z) \left| G_s \right. \right]^\top d\tilde{w}_s \\
\mathbb{E}_{P_1} \left[ \int_0^t h_s(z)^\top dV_s \left| G_t \right. \right] = 0
\]  

(3.27) (3.28) (3.29)

Proof: It can be proved similarly as Lemma 5 using the result of Lemma 4. See the proof of Lemma 5.4 in [33] for detail. □

Using Lemma 6 and Kallianpur-Striebel formula, we can apply the well-known Kalman-Bucy filter for \( z \). Saying that, applying Lemma 6 is non-trivial due to the unbounded nature of the Gaussian process \( z \). Fortunately, however, the discussion in Chapter 3 in [1] shows Lemma 6 can still be applied, and also guarantees that the famous Zakai and Kushner-Stratonovich equations hold true.

Let us suppose that the prior distribution of \( z \) is a Gaussian distribution with a mean \( z_0 \) and a covariance \( \Sigma_0 \). Then, the dynamics of the conditional expectation is known to follow

\[
d\hat{z}_t = (\mu_t - F_t\hat{z}_t) dt + \Sigma(t)dn_t, \quad \hat{z}_0 = z_0
\]  

(3.30)

where \( n_t \) is the shorthand notation of \( n_t = \left( N_t \ M_t \right) \), and \( \Sigma(t) \) is the solution for the following ODE:

\[
\frac{d\Sigma(t)}{dt} = \delta_t\delta_t^\top - F_t\Sigma(t) - \Sigma(t)F_t^\top - \Sigma(t)^2, \quad \Sigma(0) = \Sigma_0
\]  

(3.31)

Here,

\[
N_t := \tilde{W}_t - \int_0^t \tilde{\theta}_s ds \\
M_t := \tilde{B}_t - \int_0^t \tilde{\alpha}_s ds
\]  

(3.32)

are called the innovation processes, which are independent \((\mathbb{P}, \mathbb{G})\)-Brownian motions. For detail of the derivation, see Section 6 in [1].

Now, let us move to the filtering equation for \( X \). We follow the arguments of derivation given in [10, 6]. Firstly, we want to derive the unnormalized filter of \( X \):

\[
q_t := \mathbb{E}_{F_2} \left[ \xi_{2,t} X_t \left| G_t \right. \right].
\]  

(3.33)
Applying Itô-formula, one obtains
\[
\xi_{2,t} X_t = X_0 + \int_0^t \xi_{2,s} - R_s X_s \, ds + \int_0^t \xi_{2,s} \, dU_s
\]
\[
+ \int_0^t \xi_{2,s} X_s - \left[ (\lambda^A(s, X_s) - 1) d\tilde{A}_s + (\lambda^D(s, X_s) - 1) d\tilde{D}_s \right].
\]
(3.34)

Lemma 7 The dynamics of \(q_t\) is given by the following equation:
\[
q_t = q_0 + \int_0^t R_s q_s \, ds + \int_0^t (\Lambda^A_s - \mathbb{1}) q_s \, d\tilde{A}_s + \int_0^t (\Lambda^D_s - \mathbb{1}) q_s \, d\tilde{D}_s,
\]
where
\[
\Lambda^A_s = \text{diag}\left( \lambda^A(s, \vec{e}_1), \cdots, \lambda^A(s, \vec{e}_N) \right), \quad 0 \leq s \leq T
\]
(3.36)
\[
\Lambda^D_s = \text{diag}\left( \lambda^D(s, \vec{e}_1), \cdots, \lambda^D(s, \vec{e}_N) \right), \quad 0 \leq s \leq T
\]
(3.37)
are \(\mathcal{G}\)-predictable processes valued in \((n \times n)\) diagonal matrices.

Proof: Take the conditional expectation \(\mathbb{E}^{\mathbb{P}_2} [\cdot | \mathcal{G}_t]\) in the both hands of (3.34). Due to the bounded nature of \(X\) and Assumption (A2), we can apply Lemma 5. In particular, one can see
\[
\mathbb{E}^{\mathbb{P}_2} \left[ \int_0^t \xi_{2,s} - \lambda^A(s, X_s) - 1 \, ds \right] = \mathbb{E}^{\mathbb{P}} \left[ \int_0^t \lambda^A(s, X_s) - 1 \, ds \right] < \infty.
\]
Using the fact that \(\lambda^a(s, X_s) X_s = \Lambda^a_s X_s\) for \(a = A, D\), one obtains the desired result. \(\square\)

Since \((\mathbf{1} \cdot X_t) \equiv 1\), we obtain
\[
\tilde{X}_t = \frac{q_t}{(\mathbf{1} \cdot q_t)},
\]
(3.39)
where \(\mathbf{1} = (1, \cdots, 1)^T\) is a \(N\)-dimensional vector. Now, the filtered intensities \((\tilde{\lambda}^A, \tilde{\lambda}^D)\) can be obtained by (3.8). We can show by Assumption (A2) that
\[
\tilde{A}_t = A_t - \int_0^t \tilde{\lambda}^A_s \, ds
\]
\[
\tilde{D}_t = D_t - \int_0^t \tilde{\lambda}^D_s \mathbf{1}_{(Q_s > 0)} \, ds
\]
(3.40)
are \((\mathbb{P}, \mathcal{G})\)-martingales.

Remark 3: Let us comment on how to simulate \((A, D)\) in the physical measure \((\mathbb{P}, \mathcal{G})\).
\( q_t \) can be expressed as

\[
q_t = q_0 + \int_0^t R_s q_s \, ds - \int_0^t \left\{ \left( A^A_s - \mathbb{1} \right) + \left( A^D_s - \mathbb{1} \right) \mathbf{1}_{\{q_s > 0\}} \right\} q_s \, ds \\
+ \int_0^t \left( A^A_s - \mathbb{1} \right) q_s \, dA_s + \int_0^t \left( A^D_s - \mathbb{1} \right) q_s \, dD_s 
\]

(3.41)

Thus, between any two jumps, \( q \) follows a \( \mathbb{G} \)-predictable continuous process given by the first line of (3.41). When there is a jump, we have

\[
q_t = \Lambda^A_t q_t \Delta A_t + \Lambda^D_t q_t \Delta D_t 
\]

(3.42)

In \((\mathbb{P}, \mathbb{G})\), \( A \) and \( D \) are counting processes whose intensities are \( \hat{\lambda}_t^A = \left( \lambda^A(t, \bar{c}) \cdot \bar{X}_t \right) \) and \( \hat{\lambda}_t^D = \left( \lambda^D(t, \bar{c}) \cdot \bar{X}_t \right) \mathbf{1}_{\{q_t > 0\}} \) respectively, where \( \bar{X}_t \) is given by (3.39). Thus, based on these formulas, we can carry out Poisson draw for \( A \) and \( D \) by running the \( q \)'s process in parallel. At the jump, \( (\hat{\lambda}^A, \hat{\lambda}^D) \) also jumps due to the jump of \( q \) given by (3.42).

In fact, it is well-known that these jumps in intensities are crucial to reproduce strong clusterings of events observed in defaults, rating migrations, and other herding behaviors among investors. It may be also the case for natural disasters affected by the global climate change.

For later purpose, let us define

\[
\xi^\mathbb{G}_t = \mathbb{E}^{\mathbb{G}} \left[ \xi_t | \mathcal{G}_t \right] 
\]

(3.43)

which is \((\mathbb{P}, \mathbb{G})\)-martingale specifying the measure change conditional on \( \mathcal{G}_t \):

\[
\frac{d\mathbb{P}}{d\mathbb{P} | \mathcal{G}_t} = \xi^\mathbb{G}_t .
\]

(3.44)

**Remark 4:** Although it is irrelevant for the remaining discussion, we can derive an explicit expression of \( \xi^\mathbb{G}_t \) under the assumption that

\[
\mathbb{E} \left[ \int_0^T \xi_{t-} ||z_s||^2 \, ds \right] < \infty .
\]

(3.45)

Using Lemma 3.9 in [1], this condition is satisfied if \( (\lambda^A, \lambda^D) \) are bounded. We have

\[
\xi_t = 1 + \int_0^t \xi_{s-} z_{s-}^T d\bar{w}_s + \int_0^t \xi_{s-} [\lambda^A(s, X_{s-}) - 1]d\bar{A}_s + \int_0^t \xi_{s-} [\lambda^D(s, X_{s-}) - 1]d\bar{D}_s .
\]

(3.46)
Using Lemma 2 and the same arguments in Lemma 5 and 6, we have:

\[
\xi_t^G = 1 + \int_0^t \mathbb{E}^\mathcal{P} \left[ \xi_s - z_s - \mathcal{G}_s \right] d\tilde{w}_s + \int_0^t \mathbb{E}^\mathcal{P} \left[ \xi_s - (\lambda_s^A - 1) \right] d\tilde{A}_s \\
+ \int_0^t \mathbb{E}^\overline{\mathbb{P}} \left[ \xi_s - (\lambda_s^D - 1) \right] d\tilde{D}_s. \tag{3.47}
\]

In particular, for the application of Lemma 5, we have used the fact that

\[
\mathbb{E}^\overline{\mathbb{P}} \left[ \int_0^t \xi_s^2 ||z_s||^2 ds \right] = \mathbb{E} \left[ \int_0^t \xi_s^2 ||z_s||^2 ds \right] < \infty. \tag{3.48}
\]

Applying Kallianpur-Striebel formula to each term, we obtain

\[
\xi_t^G = 1 + \int_0^t \xi_s^G \tilde{z}_s^T d\tilde{w}_s + \int_0^t \xi_s^G (\lambda_s^A - 1) d\tilde{A}_s + \int_0^t \xi_s^G (\lambda_s^D - 1) d\tilde{D}_s \\
= \exp \left( \int_0^t \tilde{z}_u^T d\tilde{w}_u - \frac{1}{2} \int_0^t ||\tilde{z}_u||^2 du \right) \prod_{u \in [0,t]} \left[ \lambda_u^A \right]^{\Delta A_u} \prod_{s \in [0,t]} \left[ \lambda_s^D \right]^{\Delta D_s} \\
\times \exp \left( - \int_0^t (\lambda_u^A - 1) du - \int_0^t (\lambda_s^D - 1) 1_{\{Q_u > 0\}} du \right). \tag{3.49}
\]

The \((\mathbb{P}, \mathcal{G})\)-martingale \(\tilde{\xi}^G\) defining the inverse relation

\[
\left. \frac{d\mathbb{P}}{d\mathbb{P}} \right|_{\mathcal{G}_t} = \tilde{\xi}_t^G
\]

is given by \(\tilde{\xi}_t^G = 1/\xi_t^G\), which follows

\[
\tilde{\xi}_t^G = 1 - \int_0^t \tilde{\xi}_s^G \tilde{z}_s^T ds + \int_0^t \tilde{\xi}_s^G \left( \frac{1}{\lambda_s^A} - 1 \right) d\tilde{A}_s + \int_0^t \tilde{\xi}_s^G \left( \frac{1}{\lambda_s^D} - 1 \right) d\tilde{D}_s \\
= \exp \left( - \int_0^t \tilde{z}_u^T du - \frac{1}{2} \int_0^t ||\tilde{z}_u||^2 du \right) \prod_{u \in [0,t]} \left[ \lambda_u^A \right]^{-\Delta A_u} \prod_{s \in [0,t]} \left[ \lambda_s^D \right]^{-\Delta D_s} \\
\times \exp \left( \int_0^t (\lambda_u^A - 1) du + \int_0^t (\lambda_s^D - 1) 1_{\{Q_u > 0\}} du \right). \tag{3.51}
\]

### 4 Mean-Variance (Quadratic) Hedging

We suppose that the manager wants to minimize the square difference between the liability and the value of the hedging portfolio. The terminal liability \(H = H(S_u, Y_u, A_u, D_u; 0 \leq u \leq T)\), which is assumed to be \(\mathcal{G}_T\)-measurable random variable, would depend on the performance of tradable and/or non-tradable indexes as well as the number of investment-units. It can contain not only the payments to the investors but also the target profit for the management company.

In addition to the terminal liability, we assume that there also exist cash flows as-
associated with the payments of dividends, principles for unwound units, and the receipts of management fees, penalties for early terminations and the initial proceeds, etc. It is convenient for us to include the stream of cash flows into the wealth dynamics as

\[ W_t^\pi(s, w) = w + \int_s^t \pi_u^\top dS_u + \int_s^t \kappa_u Q(u) du + \int_s^t e_u dA_u - \int_s^t g_u dD_u \]  

(4.1)

where \((\kappa_t, e_t, g_t, 0 \leq t \leq T)\) are \(\mathbb{G}\)-predictable processes representing various cash flows just explained. Here, \(\{\pi_t \in \mathbb{R}^d, 0 \leq t \leq T\}\) is a \(\mathbb{G}\)-predictable trading strategy for the tradable securities. We suppose that the goal of the fund manager is to solve

\[ V(t, w) = \operatorname{ess} \inf_{\pi \in \Pi} \mathbb{E} \left[ (H - W_T^\pi(t, w))^2 \mid \mathcal{F}_t \right] . \]  

(4.2)

For the problem being well-posed, we assume \(H\) and \((\kappa_u, e_u, g_u, 0 \leq u \leq T)\) satisfy the square integrability condition.

**Assumption (A4)**

\[ \mathbb{E} \left[ |H|^2 + \int_0^T \left( |\kappa_u|^2 Q_u^2 + |e_u|^2 \lambda_u^A + |g_u|^2 \lambda_u^D \right) du \right] < \infty . \]  

(4.3)

We denote \(\Pi\) is the set of \(\mathbb{G}\)-predictable trading strategies \(\pi\) satisfying the condition that \(\mathbb{E}[(H - W_T^\pi)^2] < \infty\). It is then clear that \(V(t, w)\) is integrable.

**Lemma 8** Let \(m\) be any \((\mathbb{P}, \mathbb{G})\)-local martingale with \(m_0 = 0\). Then, there exist \(\mathbb{G}\)-predictable processes \((\phi_t \in \mathbb{R}^n, J_t^A \in \mathbb{R}, J_t^D \in \mathbb{R}, 0 \leq t \leq T)\) such that

\[ m_t = \int_0^t \phi_s^\top dS_s + \int_0^t J_s^A d\tilde{A}_s + \int_0^t J_s^D d\tilde{D}_s, 0 \leq t \leq T . \]  

(4.4)

Proof: The proof is very similar to that of Lemma 4.1 in [28]. Suppose \(m\) is a \((\mathbb{P}, \mathbb{G})\)-local martingale. Then, the Bayes formula tells us that the process

\[ \tilde{m}_t = m_t \xi_t^G, 0 \leq t \leq T \]  

(4.5)

is a \((\bar{\mathbb{P}}, \mathbb{G})\)-local martingale. As we have seen, \(\tilde{w} = \left( \begin{array}{c} \tilde{W} \\ \tilde{B} \end{array} \right)\) is a \(n\)-dimensional standard Brownian motion, \((\tilde{A}, \tilde{D})\) are compensated counting processes with \(\mathbb{G}\)-predictable intensities \((1, 1)_{\{Q(0) + A \geq 0, D > 0\}}\) and independent from the Brownian motions. Furthermore, the filtration \(\mathbb{G}\) is the augmented filtration generated by these martingales by Lemma 1. Thus 'weak' property of predictable representation holds (See for example, Theorem 8 in
[5], Theorem 4.12 in [3], and also Section 2.4 in [9].) and we have
\[
\tilde{m}_t = \int_0^t \tilde{\phi}_s \, d\bar{w}_s + \int_0^t \tilde{J}^A_s \, d\hat{A}_s + \int_0^t \tilde{J}^D_s \, d\hat{D}_s
\]
with \( \mathcal{G} \)-predictable coefficients with appropriate integrability conditions. Since \( m_t = \tilde{m}_t \xi_t^g \), the application of Itô formula yields
\[
dm_t = \xi_t^g \left\{ [\phi_t - \tilde{m}_{t-} \tilde{z}_t] \, dm_t + \frac{1}{\lambda_t^A} \left[ \tilde{J}^A_t - (\lambda_t^A - 1)\tilde{m}_{t-} \right] \, d\hat{A}_t \\
+ \frac{1}{\lambda_t^D} \left[ \tilde{J}^D_t - (\lambda_t^D - 1)\tilde{m}_{t-} \right] \, d\hat{D}_t \right\},
\]
which proves our claim with
\[
\phi_t = \xi_t^g [\phi_t - \tilde{m}_{t-} \tilde{z}_t] \\
J^A_t = \xi_t^g \frac{1}{\lambda_t^A} \left[ \tilde{J}^A_t - (\lambda_t^A - 1)\tilde{m}_{t-} \right], \quad J^D_t = \xi_t^g \frac{1}{\lambda_t^D} \left[ \tilde{J}^D_t - (\lambda_t^D - 1)\tilde{m}_{t-} \right]. 
\]

Let us now follow the methodology proposed by Mania&Tevzadze (2003) [24] and extend it to derive the set of BSDEs for the optimal hedging strategy with jump processes.

Firstly, let us remind the optimality principle (see, Proposition A.1 in [24]):

(i) For all \( w \in \mathbb{R}, \pi \in \Pi \) and \( s \in [0, T] \), the process \( \{V(t, W_t^\pi(s, w)), s \leq t \leq T\} \) is a \((\mathbb{P}, \mathcal{G})\)-submartingale.

(ii) \( \pi^* \) is optimal if and only if \( \{V(t, W_t^{\pi^*}(s, w)), s \leq t \leq T\} \) is a \((\mathbb{P}, \mathcal{G})\)-martingale.

By Lemma 8, we can express
\[
V(t, w) = V(0, w) + \int_0^t a(u, w) \, du + \int_0^t Z(u, w) \, dN_u + \int_0^t \Gamma(u, w) \, dM_u \\
+ \int_0^t J^A(u, w) \, d\hat{A}_u + \int_0^t J^D(u, w) \, d\hat{D}_u
\]
with appropriate \( \mathcal{G} \)-predictable processes \( (a, Z, \Gamma, J^A, J^D) \) for a given \( w \in \mathbb{R} \). More precisely, predictable jump component can exist, for example if there exist discrete coupon payments in the process \( W \). The necessary extension can be done straightforwardly. Assuming that \( V(t, w) \) is twice continuously differentiable with respect to \( w \) for all \((\omega, t)\), we can apply Itô-Ventzell formula.

Details of the Itô-Ventzell formula are available in Theorem 3.3.1 of the book [22], and in Theorem 3.1 [25] for its extension to a jump process. Note that the forward integral with respect to the Poisson random measure used in [25] simply coincides with the standard Itô integral when the integrands are predictable processes as in the current problem. Now,
the dynamics of $V(t, W^\pi_t(s, w))$ is given by

$$V(t, W^\pi_t) = V(s, w) + \int_s^t a(u, W^\pi_u)du + \int_s^t Z(u, W^\pi_u)\d M_u + \int_s^t \Gamma(u, W^\pi_u)\d N_u$$

$$+ \int_s^t V_w(u, W^\pi_u)\d (W^\pi_u, c) + \int_s^t \d \langle V^\pi_u, \d W^\pi_u \rangle_u + \frac{1}{2} \int_s^t V_{ww}(u, W^\pi_u)\d \langle W^\pi_u, c \rangle_u$$

$$+ \int_s^t J^A(u, W^\pi_u)\d (A^\pi_u) + \int_s^t J^D(u, W^\pi_u)\d (D^\pi_u)$$

$$+ \int_s^t \left[ V(u, W^\pi_u) + J^A(u, W^\pi_u) - V(u, W^\pi_u) \right] \d A_u$$

$$+ \int_s^t \left[ V(u, W^\pi_u) + J^D(u, W^\pi_u) - V(u, W^\pi_u) \right] \d D_u .$$

(4.10)

Here the superscript $c$ denotes the continuous part of the process.

Arranging the drift term and completing the square in terms of $\pi$ so that it satisfies the conditions for the optimality principle, one can find

$$a(t, w) + \inf_{\pi \in \Pi} \left\{ \frac{1}{2} V_{ww}(t, w) \left| \sigma_t^T \pi_t + \frac{[Z_w(t, w) + V_w(t, w)\theta_t]}{V_{ww}(t, w)} \right|^2 \right\} - \frac{[Z_w(t, w) + V_w(t, w)\theta_t]}{2V_{ww}(t, w)}$$

$$+ V_w(t, w)\kappa_t Q(t) + \left[ J^A(t, w + e_t) - J^A(t, w) + V(t, w + e_t) - V(t, w) \right] \lambda^A_t$$

$$+ \left[ J^D(t, w - g_t) - J^D(t, w) + V(t, w - g_t) - V(t, w) \right] \lambda^D_t 1_{\{Q_\pi > 0\}} = 0 .$$

(4.11)

Assuming that there exist $\pi^* \in \Pi$ making $\| \cdot \|^2$ vanish, which is the first term inside the $\{ \}$ of (4.11), the value function is given by the following backward stochastic PDE (BSPDE):

$$V(t, w) = (H - w)^2 - \int_t^T \left\{ \frac{[Z_w(s, w) + V_w(s, w)\theta_s]}{2V_{ww}(s, w)} - V_w(s, w)\kappa_s Q(s) \right\} ds$$

$$+ \int_t^T \left[ J^A(s, w + e_s) - J^A(s, w) + V(s, w + e_s) - V(s, w) \right] \lambda^A_s ds$$

$$+ \int_t^T \left[ J^D(s, w - g_s) - J^D(s, w) + V(s, w - g_s) - V(s, w) \right] \lambda^D_s 1_{\{Q_\pi > 0\}} ds$$

$$- \int_t^T Z(s, w)^T dN_s - \int_t^T \Gamma(s, w)^T dM_s - \int_t^T J^A(s, w)\d A_s - \int_t^T J^D(s, w)\d D_s .$$

(4.12)

Although the above BSPDE looks much more complicated than that appears in [24] with continuous underlyings, we can still exploit the quadratic nature of the problem. By
inserting
\[ V(t, w) = w^2V_2(t) - 2wV_1(t) + V_0(t) \]
\[ Z(t, w) = w^2Z_2(t) - 2wZ_1(t) + Z_0(t), \quad \Gamma(t, w) = w^2\Gamma_2(t) - 2w\Gamma_1(t) + \Gamma_0(t) \]
\[ J^A(t, w) = w^2J^A_2(t) - 2wJ^A_1(t) + J^A_0(t), \quad J^D(t, w) = w^2J^D_2(t) - 2wJ^D_1(t) + J^D_0(t) \]

into (4.12), we can decompose the BSPDE into the following three \( w \)-independent BSDEs:

\[ V_2(t) = 1 - \int_t^T \frac{||Z_2(s) + V_2(s)\hat{\theta}_s||^2}{V_2(s)} ds - \int_t^T Z_2(s)^\top dN_s - \int_t^T \Gamma_2(s)^\top dM_s \]

(4.14)

\[ V_1(t) = H - \int_t^T \frac{[Z_2(s) + V_2(s)\hat{\theta}_s][Z_1(s) + V_1(s)\hat{\theta}_s]}{V_2(s)} ds \]

\[ - \int_t^T \left\{ \kappa_s Q(s) + e_s \hat{\lambda}_s^A - g_s \hat{\lambda}_s^D 1_{\{Q_s > 0\}} \right\} V_2(s) \left\} ds \]

\[ - \int_t^T Z_1(s)^\top dN_s - \int_t^T \Gamma_1(s)^\top dM_s - \int_t^T J^A_1(s)d\hat{A}_s - \int_t^T J^D_1(s)d\hat{D}_s \]

(4.15)

\[ V_0(t) = H^2 - \int_t^T \left\{ \frac{||Z_1(s) + V_1(s)\hat{\theta}_s||^2}{V_2(s)} + 2\kappa_s Q(s) V_1(s) \right\} ds \]

\[ + \int_t^T \left[e_s^2V_2(s) - 2e_s(J^A_1(s) + V_1(s))\right] \hat{\lambda}_s^A ds \]

\[ + \int_t^T \left[g_s^2V_2(s) + 2g_s(J^D_1(s) + V_1(s))\right] \hat{\lambda}_s^D 1_{\{Q_s > 0\}} ds \]

\[ - \int_t^T Z_0(s)^\top dN_s - \int_t^T \Gamma_0(s)^\top dM_s - \int_t^T J^A_0(s)d\hat{A}_s - \int_t^T J^D_0(s)d\hat{D}_s \] .

(4.16)

In the derivation, we have used the fact that both \( J^A_2 \) and \( J^D_2 \) are identically zero due to the continuity of the risk-premium process \( \hat{\sigma} \).

It is difficult to give the general conditions which guarantee the existence and uniqueness of the solutions for (4.14), (4.15) and (4.16). In particular, the unboundedness of \( \hat{\sigma} \) due to its Gaussian nature, makes the problem complicated. However, the following lemma is clear from the \textit{optimality principle}.

**Lemma 9** Suppose that the three BSDEs (4.14), (4.15) and (4.16) have well-defined solutions and

\[ \pi_t^* = (\sigma^{-1})^\top(t, S_t, Y_t) \frac{1}{V_2(t)} \left\{ [Z_1(t) + V_1(t)\hat{\theta}_t] - W_t^\pi [Z_2(t) + V_2(t)\hat{\theta}_t] \right\} \]

(4.17)
is an admissible strategy i.e. $\pi^* \in \Pi$. Then, $\pi^*$ is the optimal hedging strategy and the value function is given by the solutions of these BSDEs by $V(t, w) = w^2 V_2(t) - 2w V_1(t) + V_0(t)$.

Furthermore, if there exists the optimal strategy $\pi^*$, we can show that it is unique due to the strict convexity of the cost function. (See, Remark 2.2 of [24].) Note that the form of the optimal hedging strategy $\pi^*$ in (4.17) can be easily found from (4.11) and the decomposition (4.13).

Although the three BSDEs (4.14), (4.15) and (4.16) look very complicated at first sight, they have the following nice properties which make the mean-variance (or quadratic) hedging particularly useful for a large scale portfolio management:

- Only $V_2$ follows a non-linear BSDE.
- $V_2$ (and hence $Z_2$) is independent from the hedging target and the cash-flow streams.
- $V_1$ depends on the hedging target and the cash-flow streams, but follows a linear BSDE.
- $V_1$ (and hence $Z_1$) depends only linearly on the hedging target and the cash-flow streams.

These properties are stemming from the fact that the optimal strategy is given by the projection of the hedging target in $L^2(\mathbb{P})$ on the space spanned by the tradable securities [31]. From (4.17), we can see that the optimal hedging strategy is linear in the hedging target as well as the other cash-flow streams for a given horizon $T$. This means that, for a given wealth $W_t$ at time $t$, the optimal hedging positions can be evaluated for each portfolio component separately. Therefore, sharing the information about the overall wealth $W_t$, a large scale portfolio can be controlled systematically by arranging desks in such a way that each desk is responsible for evaluating and hedging a certain sector of portfolio, such as equity-related and commodity-related sub-portfolios, etc.

5 A solution technique for the optimal strategy

5.1 Solving $V_2$ by ODEs

From the discussion in the last section, it becomes clear that solving the BSDE for $V_2$ (4.14) is a key. Although the existence and the uniqueness of the solution for (4.14) are proven for the case with a bounded risk-premium process by Kobylanski (2000) [20] and Kohlmann & Tang (2002) [21], this is not the case in the current setup since $(\hat{\theta}, \hat{\alpha})$ arising from the Kalman-Bucy filter are Gaussian and hence unbounded. Although the general conditions are not known, we have a very useful method to directly solve it under certain conditions, which are likely to hold in most of the plausible situations [12].

Firstly, let us define the following change of variables:

$$
\begin{align*}
V_L(t) &:= \log V_2(t) \\
Z_L(t) &:= Z_2(t)/V_2(t) \\
\Gamma_L(t) &:= \Gamma_2(t)/V_2(t).
\end{align*}
$$

(5.1)
Then, (4.14) can equivalently be given by a quadratic-growth BSDE

\[
V_L(t) = -\int_t^T \left\{ \frac{1}{2} ||Z_L(s)||^2 \right. - ||\Gamma_L(s)||^2 \left. + 2\tilde{\theta}_s^T Z_L(s) + ||\tilde{\theta}_s||^2 \right\} ds \\
- \int_t^T Z_L(s)^\top dN_s - \int_t^T \Gamma_L(s)^\top dM_s .
\] (5.2)

We introduce a \((n \times n)\) matrix-valued deterministic function defined by

\[
\Xi(t) := (\Sigma_d(t) + \Sigma_m(t) - (\Sigma_m^\top \Sigma_m)(t))
\] (5.3)

where \(\Sigma_d(t) (\Sigma_m(t))\) are \(d \times n\) \((m \times n)\) matrices obtained by restricting to the first \(d\) (last \(m\)) rows of \(\Sigma(t)\). Furthermore, we use \(1_{(d,0)}\) to represent a \((n \times n)\) diagonal matrix whose first \(d\) elements are 1 and the others zero.

**Lemma 10** Consider the following matrix-valued ODEs for \(a^{[2]}(t) \in \mathbb{R}^{n \times n}, a^{[1]}(t) \in \mathbb{R}^n\) and \(a^{[0]}(t) \in \mathbb{R}\),

\[
\begin{align*}
\dot{a}^{[2]}(t) &= 21_{(d,0)} + a^{[2]}(t) \Xi(t) a^{[2]}(t) \\
&\quad + F_t^\top a^{[2]}(t) + a^{[2]}(t) F_t + 2 \left( 1_{(d,0)} \Sigma(t) a^{[2]}(t) + a^{[2]}(t) \Sigma(t) 1_{(d,0)} \right) \\
\dot{a}^{[1]}(t) &= - a^{[2]}(t) \mu_t + \left( F_t^\top + a^{[2]}(t) \Xi(t) + 21_{(d,0)} \Sigma(t) \right) a^{[1]}(t) \\
\dot{a}^{[0]}(t) &= - \mu_t^\top a^{[1]}(t) - \frac{1}{2} \text{tr}(a^{[2]}(t) \Sigma^2(t)) + \frac{1}{2} a^{[1]}(t)^\top \Xi(t) a^{[1]}(t)
\end{align*}
\] (5.4) (5.5) (5.6)

with terminal conditions

\[
a^{[2]}(T) = a^{[1]}(T) = a^{[0]}(T) = 0 .
\] (5.7)

Suppose that the above ODEs have a bounded solution for \(a^{[2]}\) (and hence also for \(a^{[1]}\) and \(a^{[0]}\)) for a given time interval \([0, T]\). Then, the solution of the BSDE (5.2) is given by

\[
\begin{align*}
V_L(t) &= \frac{1}{2} \tilde{z}_t^\top a^{[2]}(t) \tilde{z}_t + a^{[1]}(t)^\top \tilde{z}_t + a^{[0]}(t) \\
\begin{bmatrix} Z_L(t) \\ \Gamma_L(t) \end{bmatrix} &= \Sigma(t) \left( a^{[1]}(t) + a^{[2]}(t) \tilde{z}_t \right)
\end{align*}
\] (5.8) (5.9)

for \(t \in [0, T]\).

Proof: Consistency between (5.8) and (5.9) can be checked easily by Itô-formula. One can match the dynamics of \(V_L\) implied by (5.9) and (5.2), and the dynamics obtained from Itô-formula applied to the hypothesized solution (5.8). See Section 5 of [12] for detailed calculation.

The ODE for \(a^{[2]}\) given in (5.4) is a Riccati matrix differential equation. Because of the quadratic term, the existence of bounded solution is not guaranteed and it may possibly blow up in finite time. The sufficient conditions for a bounded solution for an arbitrary
time interval can be found, for example, in [17, 19]. In our setting, it requires \( \Xi(t) \) to be always negative semidefinite for \( t \in [0, T] \), which is not satisfied unfortunately. However, it is clear that the solutions remain finite in a short enough interval \([t, T]\) because of the continuity of the ODE. Furthermore, since \( \Xi(t) \) has the order of \( O(\Sigma(t)^2) \), where \( \Sigma \) is the covariance of the signal processes \((\theta, \alpha)\), it is naturally expected to be quite small. As long as \( \int_t^T \Xi(t) ds \ll O(1) \), we can expect a bounded solution. Although we may not have a bounded solution if the risk-premium processes have very large volatilities, but then, a sensible fund manager is likely to avoid using those instruments for his/her hedging in the first place. Since one can easily analyze the ODEs numerically in \((a^{[2]} \rightarrow a^{[1]} \rightarrow a^{[0]})\) order, one can directly check if the condition is satisfied in any case.

**Assumption (A5)**

There exists a bounded solution of \((a^{[2]}, a^{[1]}, a^{[0]})\) for the relevant time interval \([0, T]\).

For the case where \( S \) itself follows a jump process or more generally a semimartingale, see a recent work by Jeanblanc et.al. (2012) [18] and the references therein. They have shown that we can still characterize the optimal strategy in terms of the three BSDEs. Unfortunately though, the BSDE for \( V_2 \) becomes much more complicated and its solution is not yet known except very simplistic examples.

### 5.2 Solving \( V_1 \) and the optimal hedging strategy

In a differential form, the BSDE for \( V_1 \) in (4.15) is given by

\[
dV_1(t) = \left[ ||\hat{\theta}_t||^2 + Z_L(t)\trans \hat{\theta}_t \right] V_1(t) dt \\
+ e^{V_L(t)} \left[ \kappa_t Q(t) + e_t \hat{\lambda}_t^A - g_t \hat{\lambda}_t^D 1_{\{Q_t > 0\}} \right] dt \\
+ Z_1(t)\trans \left( dN_t + [Z_L(t) + \hat{\theta}_t] dt \right) \\
+ \Gamma(t)\trans dM_t + J^A(t) d\hat{A}_t + J^D(t) d\hat{D}_t \quad (5.10)
\]

with the terminal condition \( V_1(T) = H \). Now, let us define

\[
\xi^A_t := 1 - \int_0^t \xi^A_s [Z_L(s) + \hat{\theta}_s] \trans dN_s \\
= \exp \left( - \int_0^t [Z_L(s) + \hat{\theta}_s] \trans dN_s - \frac{1}{2} \int_0^t ||Z_L(s) + \hat{\theta}_s||^2 ds \right). \quad (5.11)
\]

By Lemma 3.9 in [1], \( \{\xi^A_t, 0 \leq t \leq T\} \) is a true \((P, G)\)-martingale. Thus, we can define a probability measure \( P^A \) equivalent to \( P \) on \((\Omega, G)\) by

\[
\frac{dP^A}{dP}\bigg|_G = \xi^A_t. \quad (5.12)
\]
By Girsanov-Maruyama theorem,
\[
N_t^A := N_t + \int_0^t [Z_L(s) + \hat{\theta}_s] \, ds
\]  
and \(M\) form the standard \((\mathbb{P}^A, \mathbb{G})\)-Brownian motions. Although
\[
\hat{A}_t = A_t - \int_0^t \hat{\lambda}_s^A \, ds
\]
\[
\hat{D}_t = D_t - \int_0^t \hat{\lambda}_s^D \mathbf{1}_{\{Q_s > 0\}} \, ds
\]
remain \((\mathbb{P}^A, \mathbb{G})\)-martingales, their intensities are changed indirectly through the dependence on \((S, Y)\).

Then, one can easily evaluate \(V_1\) as

**Lemma 11** \(V_1\) is given by
\[
V_1(t) = \mathbb{E}^A \left[ e^{-\int_t^T \eta_s \, ds} H \left( S_u, Y_u, A_u, D_u; 0 \leq u \leq T \right) - \int_t^T e^{-\int_t^s \eta_u \, du} \left( \kappa_s Q(s) + e_s \hat{\lambda}_s^A - g_s \hat{\lambda}_s^D \mathbf{1}_{\{Q_s > 0\}} \right) V_2(s) \, ds \bigg| \mathcal{G}_t \right] \]  
where \(\mathbb{E}^A[\cdot]\) denotes the expectation under the measure \(\mathbb{P}^A\), and \(\eta_s := ||\hat{\theta}_s||^2 + Z_L(s)^\top \hat{\theta}_s\).

Thus, the evaluation of \(V_1\) is essentially equivalent to the pricing of an European contingent claim \(H\) with an intermediate cash-flow stream. In the measure \((\mathbb{P}^A, \mathbb{G})\), the dynamics of the underlyings are
\[
dS_t = \sigma(t, S_t, Y_t) \left( dN_t^A - Z_L(t) \, dt \right)
\]
\[
dY_t = \tilde{\sigma}(t, S_t, Y_t) \left( dN_t^A - Z_L(t) \, dt \right) + \rho(t, S_t, Y_t) \left( dM_t + \hat{\alpha}_t \, dt \right)
\]
\[
d\hat{z}_t = \left( \mu_t - F_t \hat{z}_t - \Sigma_d(t)^\top \left[ Z_L(t) + \hat{\theta}_t \right] \right) dt + d \left( \frac{N_t^A}{M_t} \right)
\]
and \((A, D)\) are counting processes with intensity \((\hat{\lambda}^A, \hat{\lambda}^D)\), which are, in turn, determined by \(q\). The procedures to run \(q\) and these counting processes are give in **Remark 3**.

Assuming \(V_1(t)\) depends smoothly on the underlyings, it is easy to see
\[
\left[ Z_1(t) \right]_j = \sum_{i=1}^d \frac{\partial V_1(t)}{\partial S_i(t)} \left[ \sigma(t, S_t, Y_t) \right]_{i,j} + \sum_{i=d+1}^n \frac{\partial V_1(t)}{\partial Y_i(t)} \left[ \tilde{\sigma}(t, S_t, Y_t) \right]_{i,j} + \sum_{i=1}^n \frac{\partial V_1(t)}{\partial \hat{z}_i(t)} \left[ \Sigma(t) \right]_{i,j}, \quad 1 \leq j \leq d,
\]
which is the sum of the delta sensitivity with respect to each \(\mathbb{G}\)-adapted diffusion process.
multiplied by its volatility function. Therefore, the pair of \((V_1, Z_1)\) can be estimated by using the standard Monte Carlo simulations. Combining the solution of \((V_2, Z_2)\) obtained by the ODEs and the current value of wealth, one can completely specify the optimal hedging position \(\pi^*\) from (4.17).

Several concrete examples of numerical calculation are available in [12]. Although an intermediate cash-flow stream is absent, which does not change the main idea anyway. The remaining task for the future research (especially for practitioners) is how to specify the model appropriately, such as the choice of intensity functions, by using the real data of investment flows.

6 Searching for the optimal service-charge policy

Although \(V_0\) is unnecessary for getting the optimal hedging strategy \(\pi^*\), it can provide very valuable information for the fund manager. The fund manager can typically control the price of service provided to the investors such as, management fee, contingency fee and early termination penalties, etc. For the manager working in a bank controlling a loan portfolio, the lending rate and the limit on the credit score should be very important factors. In our model, they can be described by the processes of \((\kappa_t, e_t, g_t)\) and \(H\). We can imagine naturally that the service-charge policy affects the investors’ demand for the fund, i.e. the intensities of the investment flows, \((\lambda^A, \lambda^D)\).

In our setup, the dynamics of risk-premium \(\hat{z}\) is unaffected by the service charges in \((\kappa, e, g)\) and \(H\), and then so is \((V_2, Z_2)\). On the other hand, one can see \((V_1, V_0)\) and their martingale coefficients are affected by the service-charge policy. Therefore, when the manager chooses a different policy, the origin of \(V(t, w)\) moves while its curvature is kept unchanged. For example, consider the situation given in Figure 1, where the value functions for two choices of the service-charge policy are given as varying initial capital \(w\).

The case \(B\) is definitely better than the case \(A\) since it achieves a smaller hedging error with smaller initial capital. Even if the initial available capital is abundant, it is nonsense to use it in full only to achieve the bigger hedging error. One can withdraw it to set up another fund or to simply use it as compensation for employees, etc.

In general, the fund manager needs to decide the service-charge policy by weighting the size of the hedging error and the required capital based on his/her own preference. Although it is a very important problem, analyzing the dynamic optimal service-charge policy, which is a special case of the optimal intensity control, is very hard to solve. In practice, however, the service-charge policy should be very simple and transparent to the investors, and hence it is usually given by a constant rate or some (function of) market index plus fixed spread:

\[
f(S_t, Y_t) + \text{spread}.
\]  

This renders the intensity control problem a simple optimization within a set of constant parameters, which can be dealt with, at least, by a scenario analysis.

\[\text{[4]}\text{For loan portfolios, we can add a counting process for “defaults” in addition to that of withdrawal. In this case, the change of service policy affects the default intensity. An extension like this is fairly simple in our framework.}\]
Figure 1: An example of value functions in two choices of the service-charge policy.

Since the BSDE for $V_0$ is linear, one easily gets

$$V_0(t) = \mathbb{E} \left[ H^2 - \int_t^T \left\{ \frac{\|Z_1(s) + V_1(s)\hat{\theta}_s\|^2}{V_2(s)} + 2\kappa_s Q(s)V_1(s) \right\} ds ight. 
+ \int_t^T \left\{ e_s^2 V_2(s) - 2e_s (J^A_1(s) + V_1(s)) \right\} \hat{\lambda}_s^A ds 
+ \int_t^T \left\{ g_s^2 V_2(s) + 2g_s (J^D_1(s) + V_1(s)) \right\} \hat{\lambda}_s^D 1_{\{Q_s > 0\}} ds \bigg| G_t \right] .$$ \hspace{1cm} (6.2)

Here, $J^A_1$ and $J^D_1$ are obtained by taking the difference

$$J^A_1(t) = V_1(t-; A(t- + 1) - V_1(t-)$$
$$J^D_1(t) = \left[ V_1(t-; D(t- + 1) - V_1(t-) \right] 1_{\{Q(t- > 0)\}}$$

where the first term is calculated by shifting the initial value of $A \ (D)$ by 1, respectively.

The difficulty for the evaluation of $V_0$ is quite similar to that of CVA (credit risk valuation adjustment), and we need to evaluate $V_1$ (and its martingale coefficients) in each path and at each point of time. Naive application of a nested Monte Carlo simulation would be too time-consuming for the practical use. Probably, the most straightforward way is to use the least square regression method (LSM). See [23] and Section 8.6 in [16], for detail. If $(\kappa, e, g, \hat{\lambda}^A, \hat{\lambda}^D)$ and $H$ included in $V_1$ given in (5.15) have Markovian properties with respect to $(S, Y, A, D, \hat{z}, \hat{q})$, then it can be written as

$$V_1(t) = f(t, S_t, Y_t, A_t, D_t, \hat{z}_t, \hat{q}_t)$$ \hspace{1cm} (6.3)

using an appropriate measurable function $f$. Here, it is important to include $\hat{z}$ and $q$ to
recover the Markovian property.

If a certain variable, \( \kappa \) for example, depends on the past history, we can add \( \kappa \) itself as an argument of \( f \) to recover the Markovian property. In this way, we can apply the standard least-square method in most of the cases. In LSM, the function \( f \) is typically approximated by a certain order of polynomial and the associated coefficients are regressed so that the square difference from \( V_1 \) is minimized. Once we obtain the estimated function \( f \), the evaluation of \( (V_1, Z_1, J^A_1, J^D_1) \) in each path is simple enough. It is also possible to derive the dynamics of Malliavin derivatives for \( (S, Y, A, D, \hat{z}, \hat{q}) \) and use the particle method as proposed in [14] and used in [12, 15].

### Capital withdrawals at intermediate points

Let us briefly comment on the capital withdrawals at intermediate points. Suppose that the current time is \( t \) and that the manager has been optimally managing the fund since \( t_0 \) \((< t)\) with the initial capital \( w \). The capital amount at the current time \( t \) is given by

\[
W^\pi_t(t_0, w) = w + \int_{t_0}^{t} \pi_u dS_u + \int_{t_0}^{t} \kappa_u Q(u) du + \int_{t_0}^{t} e_u dA_u - \int_{t_0}^{t} g_u dD_u
\]  

(6.4)

where \( \{\pi_u, t_0 \leq u \leq t\} \) is the hedging strategy taken in the past. Suppose that we have calculated \( V_2(t) \) and \( V_1(t) \) based on the information \( \mathcal{G}_t \). What should we do if the relation

\[
W^\pi_t(t_0, w) > \frac{V_1(t)}{V_2(t)} (:= w^*)
\]  

(6.5)

holds? This means that we are in the strictly right side of the axis of \( V(t, w) \) and have a higher (expected) hedging error simply because we have too much capital. This is indeed possible to occur due to the incompleteness of the financial market.

In this situation, we can simply withdraw the capital by the amount \( (W^\pi_t(t_0, w) - w^*) \) which lowers the expected hedging error and also provides positive cash flow to the management company \(^5\). Although the withdrawal induces time-inconsistency, this is definitely better than simply continuing the original program which would induce deliberate investments into bad-performing securities to reduce the value of the hedging portfolio. These capital withdrawals can be done every quarter or possibly more frequently. Although one may feel uneasy to have time-inconsistency, it is actually ubiquitous in the financial market. Since there is absolutely no hope to have the perfectly correct model, periodic recalibration of the model is unavoidable even without a capital withdrawal in practice. Saying that, it is in fact a very interesting research topic to recover the time-consistency by adopting game theoretic approach as suggested in Björk & Murgoci (2008) \(^2\) \(^6\). Until we find a better and tractable framework in the future, the intermediate capital withdrawal seems to be a good practical solution.

\(^5\) Or, one can increase the hedging target \( H \) by topping up the profit margin for the fund manager.

\(^6\) It looks to induce the recursive structure of control problems and seems very hard to obtain the same order of tractability.
7 The optimal hedging for an insurance portfolio

7.1 Setup

In this section, we consider an extension to the optimal hedging strategy for an insurance portfolio written on a certain type of peril. For recent applications of the mean-variance criterion for life and non-life insurance, see [7, 8] and references therein. As for more general discussions about the control problems in insurance business, see a book [30] as a review. The existing literatures typically assume a simple setup for the financial market and the perfectly observable processes for the securities’ prices and the claim intensities. We shall show that we can work in a more realistic framework based on the method developed in the previous sections.

For the underlyings \((S,Y,A,D)\) as well as \((\theta, \alpha, X)\), we assume the same dynamics and the observability given in Section 2. In addition to these processes, we introduce a Poisson random measure \(N(dt \times dx)\). The measure \(N(dt \times dx)\), which describes the occurrence of loss event and its size, is assumed to be observable to the fund manager. The cumulative loss process to the fund is given by

\[
\int_0^t \int_K Q(s-)l(s,x)N(ds \times dx),
\]

(7.1)

where \(K \subset (c, \infty)\) is a compact support for the jump size distribution and \(c (> 0)\) is a positive constant. \(l(s,x)\) is introduced to represent the payment amount to the insured for a given loss \(x\) at time \(s\). It can denote the minimum and/or maximum threshold, or the necessary triggers to be satisfied for the payment to the insured to occur.

We assume, for simplicity, that there is no simultaneous jump among \((A, D, N)\). In the current setup, the filtration \(G\), i.e. the available information to the fund manager, is generated by \((S,Y,A,D,N)\). We assume that \(\{l(s,x), 0 \leq s \leq T\}\) is a \(G\)-predictable process for any \(x \in K\). \(\{Y_{obs}\}\) may represent, for example, various weather related variables such as the strength of the wind, atmospheric pressure, the amount of rainfall for the insurance-covered region for non-life insurance. For life insurance, \(\{Y_{obs}\}\) can contain various indexes of individual health information aggregated at a portfolio level. As one can see from (7.1), the Poisson random measure \(N(dt \times dx)\) is modeled to capture the aggregation of the loss events normalized by the total outstanding insurance contracts, i.e. it denotes the averaged loss process. If the insurance portfolio contains various protections written on quite different perils, covered regions or diseases, it should be better to model each of them separately to achieve a more accurate description. For this issue, we shall discuss an extension in Section 8.

We assume that the compensated Poisson random measure in \((\mathbb{P}, \mathbb{F})\) is given by

\[
\tilde{N}(dt \times dx) = N(dt \times dx) - \nu(t_l(x)\lambda(t, X_{t-l})1_{(Q_{t-l} > 0)}dxdt.
\]

(7.2)

Here \(\lambda(t)\) is the intensity of the event occurrence, \(\nu(t)\) is the density function of the loss given the occurrence of an insured event, and it is assumed to have the compact support.

\footnote{As mentioned before, \((\sigma, \bar{\sigma}, \rho)\) can be dependent on the past history of \((A, D, N)\) as long as they satisfy the listed Assumptions.}
for every $t \in [0, T]$. $\lambda^N$ is assumed to satisfy the same conditions as $(\lambda^A, \lambda^D)$ given in Assumption (A2) and modulated by an unobservable Markov-chain process $X$.

Let us make the following assumption with regard to the density function $\nu$:

\{
\nu_t(x), 0 \leq t \leq T \} \text{ is a strictly positive } \mathcal{G}-\text{predictable process for every } x \in K.

Because of this assumption, the observations regarding the size of loss cannot provide any additional information on the unobservable processes, $(\theta, \alpha)$ and $X$. Although it seems very hard to treat a generic situation of imperfect information, we shall discuss an extension in Section 7.4 to address the issue in a practical way.

For convenience, let us define the counting process for the insured event:

$$C(t) := \sum_{u \in [0,t]} 1_{\{\int_K N(du \times dx) \neq 0\}} \cdot (7.3)$$

We have $E[C(T)] < \infty$ due to the assumption on $\lambda^N$. The process

$$\dot{C}(t) = C(t) - \int_0^t \lambda^N(s, X_s) 1_{\{Q_s > 0\}} ds \quad (7.4)$$

is a $(\mathcal{P}, \mathcal{F})$-martingale. If the provided insurance contract is such that it terminates when an insured event occurs (such as life insurance), we can model it easily by redefining the number of contracts as $Q(t) = Q(0) + A(t) - C(t) - D(t)$, which is a Queueing system with two exits.

### 7.2 Filtering

Due to the assumption on $\lambda^N$ and $\nu$, one can see that the filtering for the risk-premium process $(\theta, \alpha)$ is unaffected by the observation of $N$. In particular, Lemma 4 holds also in the current case. As a result, the filtered risk-premium process $\hat{z}$ has the same dynamics given in (3.30).

Let us now derive the filtering equation for $X$. This can be done by defining the measure $\tilde{\mathcal{P}}_2$ by the new process

$$\tilde{\xi}_{2,t} = 1 + \int_0^t \tilde{\xi}_{2,s-} \left( \frac{1}{\lambda^A(s, X_s)} - 1 \right) d\tilde{A}_s + \int_0^t \tilde{\xi}_{2,s-} \left( \frac{1}{\lambda^D(s, X_s)} - 1 \right) d\tilde{D}_s$$

$$+ \int_0^t \tilde{\xi}_{2,s-} \left( \frac{1}{\lambda^N(s, X_s)} - 1 \right) d\tilde{C}_s \quad (7.5)$$

instead of (2.9). We assume that $\tilde{\xi}_2$ is a true $(\mathcal{P}, \mathcal{F})$-martingale so that we can justify the measure change: $d\tilde{\mathcal{P}}_2/d\mathcal{P}\big|_{\mathcal{F}_t} = \tilde{\xi}_{2,t}$. Then, in addition to $(\tilde{A}, \tilde{D})$ given in (2.15) and (2.16), we have

$$\dot{\tilde{C}}_t = C_t - \int_0^t 1_{\{Q_s > 0\}} ds \quad (7.6)$$

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as a $(\tilde{P}_2, \mathbb{F})$-martingale. The inverse process $\xi_{2,t} := 1/\xi_{2,t}$ is given by

$$\xi_{2,t} = 1 + \int_0^t \xi_{2,s} - (\lambda^A(s, X_s) - 1) d\tilde{A}_s + \int_0^t \xi_{2,s} - (\lambda^D(s, X_s) - 1) d\tilde{D}_s$$

$$+ \int_0^t \xi_{2,s} - (\lambda^N(s, X_s) - 1) d\tilde{C}_s$$

(7.7)

instead of (3.16).

One can confirm that Lemma 3 holds also in the current setup due to the assumption that $\nu_t$ is $G$-predictable process and the fact that $(A, D, C, Q)$ are completely decoupled from the market in measure $\tilde{P}_2$. Thus, the unnormalized filter $q_t := \mathbb{E}_{\tilde{P}_2}[\xi_{2,t} X_t | G_t]$ follows

$$q_t = q_0 + \int_0^t R_s q_{s-} ds + \int_0^t (\Lambda^A s - \Pi) q_{s-} d\tilde{A}_s + \int_0^t (\Lambda^D s - \Pi) q_{s-} d\tilde{D}_s$$

$$+ \int_0^t (\Lambda^N s - \Pi) q_{s-} d\tilde{C}_s$$

(7.8)

as in Lemma 7. $\Lambda^N = \text{diag}(\lambda^N(\cdot, e_1), \cdots, \lambda^N(\cdot, e_N))$ is a $G$-predictable process similarly defined as $\Lambda^A$ and $\Lambda^D$. The filtered processes, $\hat{\lambda}^A$, $\hat{\lambda}^D$ and $\hat{\lambda}^N$ can be simulated by using $q$ as explained in Remark 3. For later use, let us give the compensated Poisson random measure $\hat{N}$ in $(\mathbb{P}, G)$:

$$\hat{N}(dt \times dx) = N(dt \times dx) - \nu_t(x) \hat{\lambda}^N_1_{\{Q_t > 0\}} dx dt .$$

(7.9)

### 7.3 The optimal hedging

Let us suppose that the fund manager of the insurance portfolio wants to minimize the quadratic hedging error

$$V(t, w) = \text{ess inf}_{\pi \in H} \mathbb{E}\left[\left(H - W^\pi(t, w)\right)^2 | G_t\right]$$

(7.10)

as before. However, the wealth process $W^\pi$ is now defined by

$$W^\pi_t(s, w) = w + \int_s^t \pi_u^\top dS_u + \int_s^t \kappa(u) du$$

$$+ \int_s^t e_u dA_u - \int_s^t g_u dD_u - \int_s^t \int_K Q(u-)l(u, x) N(du \times dx) ,$$

(7.11)

with the payout to the insured described by the last term.

In addition to the square integrability

$$\mathbb{E}\left[|H|^2 + \int_0^T \left(|\kappa_u|^2 Q_u + |e_u|^2 \lambda_u^A + |g_u|^2 \lambda_u^D + \lambda_u^N \int_K l(u, x)^2 \nu_u(x) dx \right) \lambda_u^N \right] du < \infty ,$$

(7.12)

we assume that ‘weak’ property of predictable representation holds also in this case as in Lemma 8. This actually holds if $1_{\{Q_{-} > 0\}}$ is absent from the compensator of $N$ and if
there exists a certain equivalent measure $\tilde{\mathbb{P}}$ in which $\mathcal{N}(dt \times dx)$ becomes a Lévy measure. It is known that the local martingales with respect to the filtration generated by a Levy measure satisfy the predictable representation property. For detail, see Section 2.4 in [9] and more general discussions in [5].

Then, as in Section 4, we hypothesize that the value function can be written as

$$V(t, w) = V(0, w) + \int_0^t a(u, w) + \int_0^t Z(u, w)^\top dN_u + \int_0^t \Gamma(u, w)^\top dM_u$$

$$+ \int_0^t J^A(u, w)d\hat{\Lambda}_u + \int_0^t J^D(u, w)d\hat{D}_u + \int_0^t \int_K J^N(u, w, x)d\hat{N}(du \times dx) \quad (7.13)$$

with appropriate $\mathbb{G}$-predictable coefficients, $(a, Z, \Gamma, J^A, J^D, J^N)$. We apply Itô-Ventzell formula given in [25], which allows the presence of Poisson random measures, to derive the dynamics of $V(t, W^T_t)$.

For the optimality principle, the condition for the drift term

$$a(t, w) + \inf_{\pi \in \Pi} \left\{ \frac{1}{2} V_{ww}(t, w) \left\| \sigma^\top_t \pi_t + \frac{[Z_w(t, w) + V_w(t, w)\hat{\theta}_t]}{V_w(t, w)} \right\|^2_2 - \left\| \frac{[Z_w(t, w) + V_w(t, w)\hat{\theta}_t]}{2V_w(t, w)} \right\|^2_2 \right\}$$

$$+ V_w(t, w)\kappa_t Q(t) + \left[ J^A(t, w + e_t) - J^A(t, w) + V(t, w + e_t) - V(t, w) \right] \hat{\lambda}_t^A$$

$$+ \left[ J^D(t, w - g_t) - J^D(t, w) + V(t, w - g_t) - V(t, w) \right] \hat{\lambda}_t^D 1_{\{Q_{t-} > 0\}}$$

$$+ \int_K J^N(t, w - Q(t-))l(t, x) - J^N(t, w, x)$$

$$+ V(t, w - Q(t-))l(t, x) - V(t, w) \nu_t(x)\hat{\lambda}_t^N 1_{\{Q_{t-} > 0\}} dx = 0 \quad (7.14)$$

needs to be satisfied. Considering a decomposition $J^N(t, w, x) = w^2J^N_0(t, x) - 2wJ^N(t, x) - J^N(t, x)$ in addition to those given in (4.13), one can show that the resultant BSPDE can be decomposed into three $w$-independent BSDEs in this case, too. One can also confirm that the form of $\pi^*$ is unchanged and given by (4.17) as in Lemma 9. After the straightforward calculation, one obtains the same BSDE for $V_2$ as in (4.14), and hence $(V_2, Z_2)$ can be solved by the same ODEs given in Lemma 10.

The BSDE for $V_1$ can be found as follows:

$$V_1(t) = H - \int_t^T \frac{[Z_2(s) + V_2(s)\hat{\theta}_s]^\top [Z_1(s) + V_1(s)\hat{\theta}_s]}{V_2(s)} ds$$

$$- \int_t^T \left\{ \kappa_t Q(s) + e_t \hat{\lambda}_s^A - g_t \hat{\lambda}_s^D 1_{\{Q_{s-} > 0\}} - Q(s)\hat{L}_s \hat{\lambda}_s^N \right\} V_2(s) ds$$

$$- \int_t^T Z_1(s)^\top dN_s - \int_t^T \Gamma_1(s)^\top dM_s - \int_t^T J^A_1(s)d\hat{\Lambda}_s - \int_t^T J^D_1(s)d\hat{D}_s$$

$$- \int_t^T J^N_1(s, x)d\hat{N}(ds \times dx), \quad (7.15)$$
where
\[ L_s := \int_K l(s, x)\nu_s(x)dx \]
(7.16)
denotes the average size of insurance payments. Using the measure \( \mathbb{P}^A \) defined by (5.12), one obtains
\[
V_1(t) = \mathbb{E}^A \left[ e^{-\int_t^T \eta_s ds} H - \int_t^T e^{-\int_t^r \eta_s ds} \left\{ \kappa_s Q(s) + \epsilon_s \lambda^A_s \right\} - g_s \lambda^D_s 1_{\{Q_s > 0\}} - Q(s) \hat{L}_s \hat{N}^N_s \right] \frac{V_2(s)}{V_2(t)} ds \bigg| \mathcal{G}_t \right].
\]
(7.17)
Therefore \( (V_1, Z_1) \), which is necessary to specify the optimal hedging strategy \( \pi^* \), can be evaluated by the standard Monte Carlo simulation as explained in Section 5.2.

Finally, for completeness, let us give the BSDE for \( V_0 \)
\[
V_0(t) = H^2 - \int_t^T \left\{ \frac{\|Z_1(s) + V_1(s)\hat{\theta}_s\|^2}{V_2(s)} + 2\kappa_s Q(s) V_1(s) \right\} ds
+ \int_t^T \left[ e_s^2 V_2(s) - 2e_s(J^A_1(s) + V_1(s)) \right] \lambda^A_s ds
+ \int_t^T \left[ g_s^2 V_2(s) + 2g_s(J^D_1(s) + V_1(s)) \right] \lambda^D_s 1_{\{Q_s > 0\}} ds
+ \int_t^T \left\{ \left( Q(s) l(s, x) \right)^2 V_2(s) + 2Q(s) l(s, x) \left( J^N_1(s, x) + V_1(s) \right) \right\} \nu_s(x) \lambda^N_s dx ds
- \int_t^T Z_0(s)^\top dN_s - \int_t^T \Gamma_0(s)^\top dM_s - \int_t^T J_0^A(s) d\hat{A}_s - \int_t^T J_0^D(s) d\hat{D}_s
- \int_t^T \int_K J^N_0(s, x) N(ds \times dx),
\]
(7.18)
which then yields
\[
V_0(t) = \mathbb{E} \left[ H^2 - \int_t^T \left\{ \frac{\|Z_1(s) + V_1(s)\hat{\theta}_s\|^2}{V_2(s)} + 2\kappa_s Q(s) V_1(s) \right\} ds
+ \int_t^T \left[ e_s^2 V_2(s) - 2e_s(J^A_1(s) + V_1(s)) \right] \lambda^A_s ds
+ \int_t^T \left[ g_s^2 V_2(s) + 2g_s(J^D_1(s) + V_1(s)) \right] \lambda^D_s 1_{\{Q_s > 0\}} ds
+ \int_t^T \left\{ \left( Q(s) l(s, x) \right)^2 V_2(s) + 2Q(s) l(s, x) \left( J^N_1(s, x) + V_1(s) \right) \right\} \nu_s(x) \lambda^N_s dx ds \bigg| \mathcal{G}_t \right].
\]
(7.19)
For the evaluation of \( V_0 \), we can use the LSM method as discussed in Section 6.
However, the required regression for \( V_1 \) in terms of the underlying processes is now more complicated due to the dependence on \( N \). If \( V_1 \) is mainly sensitive to the cumulative loss, which is naturally expected, we can approximate \( V_1(t) \) by an appropriate polynomial (6.3)

\[
J^N(t, x) = \frac{V_1(t-; \text{jump } x) - V_1(t-)}{x} 1_{(Q(t-)>0)}, \tag{7.20}
\]

where the first term represents the value of \( V_1(t) \) given the initial condition modified by the jump of size \( x \). The manager can now consider the optimal service-charge policy, probably mainly on the insurance premium.

### 7.4 Introducing multiple grades of the loss severity

For insurance contracts, the hidden process \( X \) may represent various uncertainties involved in the loss-event modeling, which is updated based on each actual occurrence of the insured event. If the hidden process \( X \) is shared among \((\lambda^N, \lambda^A, \lambda^D)\) in a nontrivial fashion, an actual occurrence (or non-occurrence) of peril is reflected by the change of \( \hat{X} \), which then can induce a jump to the higher (or lower) demand for the insurance contract. These “contagious” behaviors of insurance buyers are expected to be more profound after a catastrophe which caused a significant loss to the human lives and property.

In the previous setup, we have treated every insured event equally and cannot take into account the size effect explained above. This problem is arising from the assumption that \( \nu_t \) is \( G_t \)-measurable, which makes the size of loss unable to carry the information on \( X \). Here, we explain a simple modeling scheme to address the issue in a practical manner:

1. Introduce \( n_g \) independent Poisson random measures with disjoint supports for the density functions of the jump size, \( \{N_j, \lambda^N_j, \nu_j\}, j = 1, \ldots, n_g \}. \)
2. Interpret the jump in \( N_j \) as the occurrence of an insured event “with grade \( j \) severity” and arrange the support \( K_j \) of the density function \( \nu_j \) with \( 1 \leq j \leq n_g \) accordingly. Here, each \( \nu_j(x) \) is assumed to be a \( G \)-predictable process as before.
3. Introduce \( X \) with the total number of states \( N = n_f \times (n_g + 1) \), which is specified by a double-index \((i, j)\).
4. Assume \( \lambda^N_i(t, X_{t-}) \) has sensitivity mainly on the states \((i, j)\) with \( j \approx k \). The states \( \{(i, 0)\} \) are intended to describe the most relaxed environment.
5. Make \( (\lambda^A(t, X_{t-}), \lambda^D(t, X_{t-})) \) sensitive more profoundly to the second index.
6. Arrange the transition matrix \( R_t \) so that it induces an appropriate speed of mean reversion to the calmer states.

In this way, one can at least differentiate the grades of the loss. It is straightforward to obtain the corresponding filtering equations and the BSDEs. The unnormalized filter \( q \) now follows:

\[
q_t = q_0 + \int_0^t R_s q_s ds + \int_0^t (\Lambda^A_s - I) q_s d\tilde{A}_s + \int_0^t (\Lambda^D_s - I) q_s d\tilde{D}_s + \sum_{i=1}^{n_g} \int_0^t (\Lambda^N_i - I) q_s d\tilde{C}_{i,s}, \tag{7.21}
\]
with obvious definitions. $\pi^*$ is still given by (4.17) and the solution for $(V_2, Z_2)$ is also unchanged. It is straightforward to see
\[
V_1(t) = \mathbb{E}^A \left[ e^{-\int_t^T \eta_u du} H - \int_t^T e^{-\int_t^s \eta_u du} \left\{ \kappa_s Q(s) + \epsilon_s \hat{\lambda}_s^A \right. \right.
\]
\[
\left. \left. - g_s \hat{\lambda}_s^D \mathbf{1}_{Q(s) > 0} \right\} V_2(s) ds \left| G_t \right. \right]\]
with $\bar{L}_{i,s} := \int_{K_i} l(s, x) \nu_i(x) dx$. The expression of $V_0$ is also obtained similarly by introducing an appropriate summation in the last term of (7.19).

**Remark 5**: For the fund management, the same idea can be used to extend the modeling of the counting processes $(A(t), D(t))$ to integer-valued Poisson random measures. By introducing $(A^i(t), D^i(t))_{1 \leq i \leq n_\theta}$, one can treat the case where the inflow and outflow can jump by multiple units and differentiate the importance of information by the grades of the jump size. By making use of the $\mathcal{G}$-predictable jump distribution function for each $(A^i, D^i)$, the filtering equations are reduced to those for the counting processes.

8 Application of Jackson’s network

8.1 Setup

Asset management firms and insurers provide a wide choice of funds and insurance products. It is also rather popular to provide a financial product that consists of a set of funds among which investors can change (or switch) a fund to put their money on. Thus, the fund manager can access a large amount of information about the investment flows within the regulatory restrictions, and ultimately wants to implement the optimal hedging strategy and service-charge policy at the broader level. In particular, there is a need for the fund manager to be well prepared for the switching activities between the two extremes, such as (Bull-Bear) or (Equity-Bond), which easily incur the over- and under-hedging. Also, even if they are the inflows to the same fund, an investment from a new external client and the one from an existing client as an extension may carry quite different information.

In order to handle these situations, we make use of the Jackson’s network typically used in the analysis of a Queueing system. See Section V.2 in [4] for detail. In addition to the same diffusion processes $(S, Y, \theta, \alpha)$ and the hidden Markov-chain $X$, we introduce $n_\theta$ funds/insurance products and the associated investment flows given in Figure 2 (for the case with two funds). The definition of each flow is given as follows:

$A_i(t)$: The external inflow to the $i$-th fund.

$D_i(t)$: The unwind from the $i$-th fund.

$F_{ij}(t)$: The switching from the $i$-th to the $j$-th fund.

$F_{ii}(t)$: The extension of investments in the $i$-th fund.

$A_i^*(t)$: The total inflow to the $i$-th fund.

$D_i^*(t)$: The total outflow from the $i$-th fund.
The following relations should be obvious

\[ A_t^*(i) = A_t(i) + \sum_{j=1}^{n_p} F_t(j, i) \]  \hspace{1cm} (8.1)  \\
\[ D_t^*(i) = D_t(i) + \sum_{j=1}^{n_p} F_t(i, j) \]  \hspace{1cm} (8.2)  

Thus, the outstanding number of investment-units in the \( i \)-the fund at time \( t \) is given by

\[ Q_t(i) = Q_0(i) + A_t^*(i) - D_t^*(i) \]

\[ = Q_0(i) + A_t(i) - D_t(i) + \sum_{j=1}^{n_p} \left( F_t(j, i) - F_t(i, j) \right) \]  \hspace{1cm} (8.3)  

Here, all of the \((A, D, F)\) are assumed to be the counting processes with no simultaneous jump. The associated compensated processes in \((\mathbb{P}, \mathbb{F})\) are given by

\[ \tilde{A}_t(i) = A_t(i) - \int_0^t \lambda^A(i)(s, X_{s-})ds \]  \hspace{1cm} (8.4)  \\
\[ \tilde{D}_t(i) = D_t(i) - \int_0^t \lambda^D(i)(s, X_{s-})1_{\{Q_{s-}(i) > 0\}}ds \]  \hspace{1cm} (8.5)
and

\[ \tilde{F}_t(i,j) = F_t(i,j) - \int_0^t \lambda^F(i,j)(s,X_{s-}) 1_{\{Q_{s-}(i) > 0\}} ds. \quad (8.6) \]

We also introduce \( n_p \) Poisson random measures \( \{N_i(dt \times dx), 1 \leq i \leq n_p\} \) to describe the occurrences of the insured events or any other contingency payouts from the corresponding fund. The compensated Poisson measure in \((\mathbb{P}, \mathbb{F})\) is given by

\[ \tilde{N}_t(i dt \times dx) = N_t(i dt \times dx) - \nu_{i,t}(x) \lambda^N(i)(t,X_{t-}) dx dt, \quad (8.7) \]

where \( \nu_{i,t}(\cdot) \) is the density function of jump size and assumed to have a compact support \( K_i \subset (c, \infty) \) with \( c > 0 \). For convenience, we also introduce a counting process for each Poisson random measure:

\[ C_t(i) = \sum_{u \in [0,t]} 1_{\{ f_{K_i,N_i(dt \times dx) \neq 0} \}}, \quad (8.8) \]

and also the associated \((\mathbb{P}, \mathbb{F})\)-compensated process

\[ \tilde{C}_t(i) = C_t(i) - \int_0^t \lambda^N(i)(s,X_{s-}) 1_{\{Q_{s-}(i) > 0\}} ds. \quad (8.9) \]

In the current setup, the filtration \( \mathcal{G} \), which denotes the available information to the fund manager, is generated by \((S,Y)\) and \((A(i), D(i), N_i, F(i,j), 1 \leq i, j \leq n_p)\). As in Section 7, the density functions are assumed to be \( \mathcal{G} \)-predictable, i.e. for each \( i \in \{1, \cdots, n_p\} \), \( (\nu_{i,t}(x), 0 \leq t \leq T) \) is a \( \mathcal{G} \)-predictable process for all \( x \in K_i \). We further assume that \( Q_0(i) \in \mathcal{G}_0 \) for all \( i \in \{1, \cdots, n_p\} \) and that Assumption (A2) hold for all the relevant intensities, \( (\lambda^A(i), \lambda^D(i), \lambda^F(i,j), \lambda^N(i); 1 \leq i, j \leq n_p) \).

### 8.2 Filtering

It is clear that we have the same dynamics of the filtered risk-premium process \( \hat{z} \) as (3.30). For the filtering of \( X \), we define

\[
\tilde{\xi}_{2,t} = 1 + \sum_i \int_0^t \tilde{\xi}_{2,s} - \left( \frac{1}{\lambda^A(i)} - 1 \right) d\hat{A}_s(i) + \sum_i \int_0^t \tilde{\xi}_{2,s} - \left( \frac{1}{\lambda^D(i)} - 1 \right) d\hat{D}_s(i) \\
+ \sum_{i,j} \int_0^t \tilde{\xi}_{2,s} - \left( \frac{1}{\lambda^F(i,j)} - 1 \right) d\hat{F}_s(i,j) + \sum_i \int_0^t \tilde{\xi}_{2,s} - \left( \frac{1}{\lambda^N(i)} - 1 \right) d\hat{C}_s(i) \quad (8.10)
\]

and assume \( \{\tilde{\xi}_{2,t}, 0 \leq t \leq T\} \) is a true \((\mathbb{P}, \mathbb{F})\)-martingale. We can then define an equivalent probability measure \( \tilde{\mathbb{P}}_2 \) on \((\Omega, \mathcal{F})\) as (2.12). Under the measure \( \tilde{\mathbb{P}}_2 \), one can see that the

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*If necessary, one can introduce multiple grades of severity for each fund as explained in Section 7.4.*
whole Jackson’s network is completely decoupled from the external world because

\[ \tilde{A}_t(i) = A_t(i) - t \quad (8.11) \]

\[ \tilde{D}_t(i) = D_t(i) - \int_0^t 1_{\{Q_s(i) > 0\}} ds \quad (8.12) \]

\[ \tilde{F}_t(i, j) = F_t(i, j) - \int_0^t 1_{\{Q_s(i) > 0\}} ds \quad (8.13) \]

\[ \tilde{C}_t(i) = C_t(i) - \int_0^t 1_{\{Q_s(i) > 0\}} ds \quad (8.14) \]

become \((\tilde{P}_2, \mathbb{F})\)-martingales. This make Lemma 3 hold also in the current setup.

Using the \((\tilde{P}_2, \mathbb{F})\)-martingale \(\xi_{2,t} := 1/\tilde{\xi}_{2,t}\), Lemma 5 and similar procedures used in Lemma 7, one obtains the dynamics of the unnormalized filter \(q_t := \mathbb{E}^{\tilde{P}_2[\xi_{2,t}X_t|\mathcal{G}_t]}\):

\[ q_t = q_0 + \int_0^t R_s q_s - ds + \sum_i \int_0^t (\Lambda_s^A(i) - 1) q_s - d\tilde{A}_s(i) + \sum_i \int_0^t (\Lambda_s^D(i) - 1) q_s - d\tilde{D}_s(i) \]

\[ + \sum_{i,j} \int_0^t (\Lambda_s^F(i, j) - 1) q_s - d\tilde{F}_s(i, j) + \sum_i \int_0^t (\Lambda_s^C(i) - 1) q_s - d\tilde{C}_s(i) \quad (8.15) \]

where \(\Lambda\)'s are similarly defined as in Lemma 7.

### 8.3 The optimal hedging

Let us suppose that the wealth process of the fund manager follows

\[ W_t^\pi(s, w) = w + \int_s^t \pi_u^\top dS_u + \sum_i \int_s^t \kappa_u(i) Q_u(i) du + \sum_i \int_s^t e_u(i) dA_u(i) \]

\[- \sum_i \int_s^t g_u(i) dD_u(i) - \sum_{i,j} \int_s^t f_u(i, j) dF_u(i, j) \]

\[- \sum_i \int_s^t \int_K Q_{u-(i)} l_i(u, x) N_i(du \times dx) \quad (8.16) \]

where \(f(i, j)\) denotes the cost associated with the switching from the \(i\)-th to the \(j\)-th fund, and \(l_i(t, x)\) is defined as in Section 7.1 for the fund \(i\). All the processes of coefficients \((\kappa(i), e(i), g(i), f(i, j), l_i(\cdot, x))\) are assumed to be \(\mathcal{G}\)-predictable and satisfy the necessary square integrability.

The fund manager’s problem is to minimize the expected quadratic hedging error:

\[ V(t, w) = \operatorname{ess} \inf_{\pi \in \Pi} \mathbb{E} \left[ \left( H - W_T^\pi(t, w) \right)^2 \mid \mathcal{G}_t \right]. \quad (8.17) \]

The procedures required to obtain the optimal hedging strategy \(\pi^*\) are the same. Once
we assume the necessary predictable representation property, i.e. we have

\[ V(t, w) = V(0, w) + \int_0^t a(u, w)du + \int_0^t Z(u, w)\top dN_u + \int_0^t \Gamma(u, w)\top dM_u \]
\[ + \sum_i \int_0^t J_i^A(u, w)d\hat{A}_u(i) + \sum_i \int_0^t J_i^D(u, w)d\hat{D}_u(i) + \sum_{i,j} \int_0^t J_{ij}^F(u, w)d\hat{F}_u(i, j) \]
\[ + \sum_i \int_{K_i} J_i^N(u, w, x)d\hat{N}_i(du \times dx) \]

(8.18)

with appropriate \( G \)-predictable coefficients \((a, Z, \Gamma, J^A(i), J^D(i), J^F(i, j), J^N(i))\), we can apply Itô-Ventzell formula to derive the drift condition for the optimality. The straightforward calculation reveals that \( V(t, w) \) and its martingale coefficients can be decomposed into the quadratic form of \( w \) as before. The optimal hedging strategy \( \pi^* \) is still given by the formula (4.17), and the solutions for \((V_2, Z_2)\) are the same as those given in Lemma 10.

We can find \( V_1 \) as

\[ V_1(t) = E^A \left[ e^{-\int_t^T \eta ds} H - \sum_{i=1}^{np} \int_t^T e^{-\int_t^s \eta ds} V_2(s) \left\{ Q_s(i) \left( \kappa_s(i) - \tilde{L}_s(i) \lambda_s^N(i) \right) + e_s(i) \lambda_s^A(i) - \left( g_s(i) \lambda_s^D(i) + \sum_{j=1}^{np} f_s(i, j) \lambda_s^F(i, j) \right) 1_{\{Q_{s-}(i)>0\}} \right\} ds \left| G_t \right. \right] \]

(8.19)

where \( \tilde{L}_s(i) = \int_{K_i} l_i(s, x) \nu_{i,s}(x) dx \). Thus, \((V_1, Z_1)\) necessary for the optimal hedging strategy can be calculated by the standard Monte Carlo simulations as before. The hedging strategy \( \pi^* \) is then obtained by combining the solution of \((V_2, Z_2)\) from the ODEs.

Finally, \( V_0 \) is given by

\[ V_0(t) = E \left[ H^2 - \int_t^T \left\{ \frac{\|Z_1(s) + V_1(s)\hat{\theta}_s\|^2}{V_2(s)} + \sum_i 2\kappa_s(i)Q_s(i)V_1(s) \right\} ds \right. \]
\[ + \sum_i \int_t^T \left[ e_s^2(i) V_2(s) - 2e_s(i)(J^A_1(i) + V_1(s)) \right] \lambda_s^A(i) ds \]
\[ + \sum_i \int_t^T \left[ g_s^2(i) V_2(s) + 2g_s(i)(J^D_1(i) + V_1(s)) \right] \lambda_s^D(i) 1_{\{Q_{s-}(i)>0\}} ds \]
\[ + \sum_{i,j} \int_t^T \left[ f_s^2(i, j) V_2(s) + 2f_s(i, j)(J^F_1(i, j) + V_1(s)) \right] \lambda_s^F(i, j) 1_{\{Q_{s-}(i)>0\}} ds \]
\[ + \sum_i \int_t^T \int_{K_i} \left[ (Q_s(i)l_i(s, x))^2 V_2(s) + 2Q_s(i)l_i(s, x)(J^N_1(s, x) + V_1(s)) \right] \nu_{i,s}(x) \lambda_s^N(i) dx ds \left| G_t \right. \]

(8.20)
where
\begin{align*}
J_{1,t}^{A}(i) &= V_1(t^-; A_{t^-}(i) + 1) - V_1(t^-) \quad (8.21) \\
J_{1,t}^{D}(i) &= \left[V_1(t^-; D_{t^-}(i) + 1) - V_1(t^-)\right] \mathbf{1}_{\{Q_{t^-}(i)>0\}} \quad (8.22) \\
J_{1,t}^{F}(i, j) &= \left[V_1(t^-; F_{t^-}(i, j) + 1) - V_1(t^-)\right] \mathbf{1}_{\{Q_{t^-}(i)>0\}} \quad (8.23) \\
J_{1,t}^{N}(t, x) &= \frac{V_1(t^-; C_{t^-}(i) + 1, \text{with size } x) - V_1(t^-)}{x} \mathbf{1}_{\{Q_{t^-}(i)>0\}}. \quad (8.24)
\end{align*}

One can apply the LSM method or the particle method to calculate $V_0$ as previously explained.

9 Conclusions

In this work, the prices of securities, the occurrences of insured events and (possibly a network of) the investment flows are used to infer their drifts and intensities by a stochastic filtering technique, which are then used to determine the optimal mean-variance hedging strategy. A systematic derivation of the optimal strategy based on the BSDE approach is provided, which is also shown to be implementable by a set of simple ODEs and the standard Monte Carlo simulation.

As for the management of insurance portfolios, we have given a framework with multiple grades of loss severity, which allows a granular modeling of the change of demand for insurance products after the insured events with different sizes. We have applied the technique used in Queueing analysis to treat a complex network of the investment flows, such as those in a group of funds within which investors can switch a fund to invest.

Although a lot of problems remain unsolved especially with regard to the model specifications, the recent great developments of computer systems capable of handling the so-called big data and wide interests among industries in the efficient use of information may make the installation of the framework a real possibility in near future. More concrete applications to a specific product or business model using real data will be left for a future research, hopefully in a good collaboration with financial as well as non-financial institutions.

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