Achievement motivation level in students of Shiraz University of Medical Sciences and its influential factors

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Introduction: Many studies have investigated the relationship between motivation and educational outcomes. The present study was conducted to determine whether the students’ motivation in Shiraz University of Medical Sciences (SUMS) decreases during educational years.

Methods: 770 students in SUMS were selected by multi-stage stratified random sampling from each field and entrance year. The first questionnaire contained 57 questions on the effect of economic, social, educational, geographical and personality factors on the students’ motivation. The second one was based on 50 incomplete sentences. The validity and reliability of these questionnaires were approved by the experts and Cronbach’s Alpha coefficients (85% and 90%, respectively). In this cross-sectional study, ANOVA, t-test and Chi-square tests were applied for data analysis at the 0.05 significance level.

Results: Six factors with the most effect on academic motivation were “family attitudes”, “getting good jobs in future”, “respect for themselves”, “the ability to learn”, “believing their role in victory and defeat” and “the tendency toward optimism about themselves”. In addition, comparing professional doctorate and basic sciences’ results revealed no significant relationship between academic motivation and educational years (F=0.819, p=0.397). But comparing field by field showed that Dentistry and Hospital Management and Medical Information (HMMI) had a significant decrease in motivation score by increase in educational years (F=3.991, p=0.015).

Conclusion: Achievement motivation level in SUMS students was higher than average and did not decrease during educational years. Also, the results showed that personal, social and educational related factors affected motivation level more than economic and environmental factors.

Keywords: Academic, Motivation, Education, Students, Effective

Introduction

Motivation is a complex part of human psychology and behavior that influences how individuals choose to invest their time, how much energy they exert in any given task, how long they persist in the task, etc (1-4).
Some psychologists and theories such as Freud, McClelland and Mory viewed motivation as primary result of drives and needs and perceived it as intra-individual factors. They developed several biological and psychological needs for human. For example, promotion is a social need and it means, overcoming barriers, achieving a high standard and competing with others (5). Human behavior arises from his/her needs and promotion is one of the basic needs of human behavior. Evidence shows that there are some differences in human needs to promotion in different individuals. Some people have high levels of need, so they try hard to overcome the problems. Some others have fear of failure and don’t strive to promote (6). Some other theories focused on contextual features that affect goal achievement, so they believe that punishment or reinforcement can reduce or enhance task engagement. More recently, motivation research has focused on social cognitive perspective; according to this view, belief about their academic ability and expectations about the outcomes of engaging in the task etc. are influenced by social contextual factors (4, 7, 8).

As mentioned, there are some intrinsic and extrinsic factors that can induce motivation. Although with each theory we try to define motivation and philosophy of motivation, the level of motivation is important for goal attainment. Pent Reach and Shruben believe that the level of motivation affects the achievement of goals and amount of affordance (9, 10).

Different studies have shown that there are many stimulators to move the students forward, i.e., conducting behavior toward specific goals, increasing affordance, increasing activity level, hard working, functional improvement, positive emotion (hope and pride), self-satisfaction, enjoyment from learning activity, family condition, gender of the students, number of family members, parents’ job, and economical status (11-17).

Today, lack of interest in learning and motivation in students is important in difficulties for educational system that offer a low level of quality for learning. The amount of the students’ motivation even interferes with social development (18). McKeachie indicated that 83% of the graduated students with a high level of motivation require a kind of job that needs difficult planning, making decisions and can lead to high probability of unbelievable success (19). These students believe that they can make their future by themselves. Since motivation has an essential role in the students’ learning and their educational improvement, it is necessary that educational systems find some ways and solutions to develop it and find factors that affect its level, such as social, psychological and familial factors (20).

The culture of students can affect achievement motivation, so research has found that European students like to be in the school because of art and sports activity; on the other hand, western students like to be in school because of its opportunity for social positions and improvements. Areepattamannil found that intrinsic and extrinsic motivation both could affect mathematic achievement among Indian immigrant adolescents in Canada, but there was no significant relationship between motivation and achievement among Indian adolescents in India, so this implies that context can increase or decrease the motivation (21). Also, male students like to promote their social position while female students like to promote their learning skills (22).

Motivation is recognized as an important factor in health science education because it helps the students achieve good academic performance, well-being and satisfaction, and also helps them to become good professionals. However, research that centers on motivation in the health science disciplines is scarce. In the health professions, the long-term goal of professional career practice is an important component of motivation, which is related more closely with future competencies to be used in regulated professional practice than with knowledge and skills to be acquired in the learning process during university study (23). William showed that self-efficacy construct can affect the intent, induce motivation to change, and contribute to practicing the following changes in motivation in medical students (24).

The study by Campos-Sanchez investigated the influence of different components of motivation (intrinsic motivation, self-determination, self-efficacy and extrinsic-career and grade-motivation) on learning human histology in health science curricula and their relationship with the final performance of the students in histology. Results showed that the overall motivational profile for learning histology differs among medical, dentistry and pharmacy students. This finding is potentially useful to foster their learning process, because if students are metacognitively aware of their motivation they will be better equipped to self-regulate their science-learning behavior in histology. This information could be useful for instructors and education policy makers to enhance curricula not only on the cognitive component of learning but also to integrate students’ levels and types of motivation into the processes of planning,
delivery and evaluation of medical education (23). Along with its varied influences on cognition, emotion also impacts motivation. For instance, positive emotions, such as the enjoyment and pride a clinician feels after helping a sick patient, may lead to more intrinsic motivation for the practice of medicine and its patient care-related aspects. Likewise, negative emotions, such as the frustration that can be felt when dealing with a difficult patient may decrease intrinsic motivation (25). Faculty development has been effective in improving faculty perceptions on the value of teaching, increasing motivation and enthusiasm for teaching, increasing knowledge and behaviors, and disseminating skills. So, faculty status can change the students’ motivation, too (26).

Since there are some concerns about motivational level in SUMS students, most faculty members in the talented students center believe that motivation decreases during education from the first entry level to the last year of education. Also, as evidence shows, there are many implicit and explicit factors that can affect the students’ motivation. Therefore, the center for talented students aimed to design the present study to measure the achievement motivation level in all schools of the university and survey the factors that can affect it.

Methods

This study is a cross-sectional research conducted on undergraduate students (B.S. and M.D.) of ten schools in SUMS (Shiraz, southern Iran) in order to investigate their motivational level to study in their scientific field. The students were from different schools with various fields of study. They had entered university through a national entrance exam held all over the country (Iran). Therefore, their selection was based on their scores in the entrance exam. Thirty percent of the students in SUMS were selected randomly by multi-stage stratified random sampling method. The research team selected the students randomly by systematic method from each science field and each entrance year in schools. Accordingly, 770 students entered the study.

Based on the research objectives, two questionnaires were used in this survey. The first questionnaire was constructed by Hashemi in 1999 in Lamerd Azad University. Its validity and reliability have been confirmed in Iranian student population (%95 Cronbach’s Alpha) (4). However, this coefficient was 85% in our study (statistically significant, p<0.001). It contains 57 questions to investigate the effect of economic, social, educational, geographical and personality factors on the students’ achievement motivation. To answer each question, students can choose one from five options, namely very high, high, medium, low, and very low indicating the effect of that factor on their academic motivation. Each question is analyzed separately in this questionnaire. The second one was achievement motivation scale (2). This questionnaire is based on 50 incomplete sentences. The students should complete them by one of three choices. For grading, the answers are compared to the standard answering key and the correct and wrong answers are assigned grade 1 and 0, respectively. The total numbers give the final number for each student. Its validity was approved by the experts after its translation into Persian language and its reliability was calculated 90% using Cronbach’s Alpha which is statistically significant (α-Cronbach=0.9, p<0.001). Table 1 shows the standard categorization of the amount of students’ motivation according to their gender.

The sample students were asked to fill out these questionnaires accompanied by some biographic information. Their answers were then analyzed in SPSS for windows, version 14 (Chicago, IL) and Excel software. Some descriptive statistics are derived from the answers. And the results were compared in two genders, ten fields of study and among educational year using statistical tests such as Independent two samples t-test, ANOVA and Chi-square test (0.05 was considered as the significance level for statistical tests).

Results

For the first questionnaire, the answers include five ordinal options which measure the effect of these factors on academic motivation. To detect the importance of each factor on the SUMS’ student motivation, the percentage of the students who selected the option “High” or “Very high” in each question was considered as the importance index of that factor. Table 1 summarizes the results on all the students. The first six factors which had the most effect on academic motivation were respectively chosen by the students as follows: “family attitudes towards education”, “hope to get good jobs in future”; “respect for themselves”, “the ability to learn”, “believe in his/her role in victory and defeat”, and “the tendency toward optimism about themselves”. More than 80 percent of the students considered the effect of these factors important on their academic motivation. The last five factors with the least importance on academic motivation were “belief in chance and others’ role in victory or defeat”, “misery”, “unemployment”, “working while studying” and “student loans”. These factors were selected by
Achievement motivation level

KavousiPour S et al.
J Adv Med Educ Prof. January 2015; Vol 3 No 1

less than 40 percent of students. Accordingly, the importance of these 57 factors in academic motivation is statistically significant according to the students (Chi-square=170.6, p<0.001).

The second questionnaire which is based on 50 incomplete sentences is a standard questionnaire used over the world to measure the academic motivation among the students. Its result was a score for each student which was calculated by comparing the answers to the standard question key. The total score of all questions was the final score for each person. It ranged from 0 to 44 for the students in our study. You can see the standard scoring of the questionnaire in Table 2.

As a result, the total mean score was low compared to its maximum value (44 in our sample and 50 in standard one). In addition, no factor such as gender (T=-1.5, p=0.137), marital status (T=0.65, p=0.515), field of study (F=0.889, P=0.839), educational year (F=0.819, p=0.397), and their high school final score (F=0.935, p=0.423) had a significant effect on motivation score in SUMS students. The only significant factor was the special seat that the government has considered for university entrance of the students from the family of war martyrs and those from deprived areas of the country (F=3.942, p=0.020).

Therefore, students who have no special seat have more motivation score than those from war martyrs' family significantly. Furthermore, the comparison of two general fields of study (professional doctorate and basic sciences) showed

| Table 1. Percentage of students who chose 'High' or 'Very high' options for the effect of these factors on their academic motivation |
|-------------------------------------------------|-----------------|-------------------------------------------------|
| Factor                                          | %               | Factor                                          | %               |
| Family attitude towards education               | 82.2            | Use of educational aids                         | 63.2            |
| Hoping to get good job in future                | 81.8            | Appropriate facilities in residence             | 61.9            |
| Respect for themselves                          | 81.6            | Financial independence                          | 61.1            |
| Believing his/her role in victory and defeat    | 80.9            | Method of examination                           | 60.3            |
| The ability to learn                             | 80.9            | Medical facilities                              | 58.7            |
| The tendency to optimism about themselves       | 80.5            | Number of students in the class                 | 56.2            |
| Positive self image                              | 79.3            | Light, colours and feature of class             | 56.1            |
| Commitment to the task                           | 78.1            | Employment in the public sector                 | 55.9            |
| Belief in the existence of opportunities for growth | 77.7          | Academic camps                                  | 55.4            |
| Belief of their influence on events              | 77.5            | Instructor skills                               | 54.7            |
| Successful models of education                  | 76.3            | Cultural centers at hand                        | 54.2            |
| To develop and compete with others              | 76.1            | Green space of university                       | 53.4            |
| The importance of education in society          | 76.1            | Private car                                     | 50.8            |
| Social behavior of instructor                    | 75.2            | Regional climate                                | 50.6            |
| Social status of the family                     | 73.4            | Recreational camps                              | 48.2            |
| Educational facilities                          | 73.1            | Sport facilities at the university              | 47.7            |
| Applied learning                                | 72.5            | Employment in the private sector                | 47.3            |
| Family education                                | 71.3            | Anxiety                                         | 47.2            |
| Academic atmosphere in universities             | 70.9            | University counseling centers                   | 45.4            |
| Being in the academic environment               | 70.2            | Increase in students' number                    | 44.6            |
| Known educational resources                     | 70.0            | Stay away from family                           | 42.6            |
| Friends' attitudes towards education            | 69.4            | Celebrations and festivals                      | 41.5            |
| Financial support of parents                    | 68.5            | Lack of interest in participation with others    | 41.4            |
| Living with family                              | 67.7            | Student loans                                   | 39.6            |
| Teaching method                                 | 67.6            | Working while studying                          | 39.1            |
| Professional floor                              | 67.4            | Unemployment                                    | 38.7            |
| Appropriate educational space                   | 65.8            | Misery                                          | 34.8            |
| Independent room                                | 64.2            | Belief in chance & others' role in victory or defeat | 32.1          |
| Enjoy the team work and partnership              | 63.2            |                                                 |                 |

| Table 2. Categorization of study's motivation for the second questionnaire |
|-------------------------------------------------|-----------------|
| Category                                         | Grade           |
| High                                             | 23 and upper    |
| Higher than medium                               | 19-22           |
| Medium                                           | 16-18           |
| Lower than medium                                | 14-15           |
| Low                                              | 11-13           |
| Boys                                             | Girls           |
| 23 and upper                                     | 23 and upper    |
| 19-22                                            | 20-22           |
| 16-18                                            | 17-19           |
| 14-15                                            | 14-16           |
| 11-13                                            | 11-13           |

J Adv Med Educ Prof. January 2015; Vol 3 No 1 29
that there was no significant difference between the mean score of the first and last year students (T=0.283, p=0.777). However, comparison with more details in eight fields showed different results. Dentistry and HMMI students revealed a significant decrease in motivation score during their education period according to the results of this study (F=3.991, p=0.015). Table 3 summarizes these results.

### Discussion

The present study was conducted to determine the achievement motivation level of SUMS’s students during their studies in the university. Accordingly, a random sample of 770 students from 8 different fields of study participated in this research. Two standard validated questionnaires (one internal and the other international) were used for this purpose. The results showed that achievement motivation scores from “Achievement Motivation Scale” that are related to personal factors and self efficacy were higher than the average (>19) in these students and it is a valuable finding for university policy makers to use.

Also, the six factors in questionnaire 1 as selected by 80% of the students were determined as the most effective factors on the level of the students’ motivation. These 6 factors were related to personal and social groups. It is concluded that three important factors must be considered by university: 1) social, 2) personal, and 3) educational as other factors such as environmental, geographical and economic issues were of lower importance. As Boundra (1) argued, behavior was influenced by a combination of social and personal characteristics such as beliefs about possible outcomes of behavior and their ability to promote a given task competency.

### Table 3. Analysis of mean and standard deviation of motivation score derived from the second questionnaire

| Factors                                | No. (Valid Number) | Score (Mean±SD) | P      |
|----------------------------------------|--------------------|-----------------|--------|
| Total                                  | 766                | 19.79±5.63      |        |
| **Gender**                             |                    |                 |        |
| Man                                    | 214                | 19.31±5.37      | 0.137a |
| Woman                                  | 545                | 19.99±5.74      |        |
| **Marital status**                     |                    |                 |        |
| Single                                 | 661                | 19.86±5.70      | 0.515a |
| Married                                | 96                 | 19.46±5.37      |        |
| **High school final score**            |                    |                 |        |
| Less than 14                           | 38                 | 18.45±5.92      | 0.423c |
| 14-17                                  | 384                | 19.74±5.69      |        |
| 17-19                                  | 228                | 20.05±5.67      |        |
| 19-20                                  | 106                | 20.02±5.40      |        |
| **Special seat for university entrance**|                    |                 |        |
| Students who have no special seat      | 235                | 20.71±5.65      | 0.020b |
| Students who have deprived area capacity| 476                | 19.49±5.48      |        |
| Students from war martyrdom family     | 45                 | 19.30±6.28      |        |
| **Field of study (occupation)**        |                    |                 |        |
| Professional doctorate (Medical & Dental) | 274              | 19.85±5.32      | 0.839a |
| Basic sciences                         | 492                | 19.76±5.80      |        |
| **Educational year**                   |                    |                 |        |
| First                                  | 280                | 19.83±5.49      | 0.397b |
| Second                                 | 225                | 19.47±6.01      |        |
| Third                                  | 163                | 20.02±5.05      |        |
| Forth and higher (Last)                | 102                | 21.28±6.59      |        |
| **Changes between the first and the last years in eight fields** | | | |
| Medicine                               | 123                | -1.0±0.83d      | 0.777c |
| Dentistry                              | 35                 | 3.95±1.7e       |        |
| Nursing and Midwifery                  | 86                 | 0.14±1.19       |        |
| Rehabilitation                         | 47                 | 0.58±1.55       |        |
| Paramedics                             | 46                 | 0.92±1.79       |        |
| Health and Nutrition                   | 86                 | 0.67±1.16       |        |
| Hospital Management and Medical Information (HMMI) | 48               | -2.6±1.83d      |        |
| Nursing school in Lar (a small city in Fars Province) | 45               | 1.02±1.58       | 0.015e |

*a Independent two-sample t-test, *b One way ANOVA test, *c Independent two-sample t-test (Comparison between First and Last educational year in the whole sample), *d Mean and Standard Deviation of differences (First-Last), *e Significant at 0.05 level, *f Different category to the others by Tukey test
Personal attitude and self-efficacy can be induced by modeling, previous successful experiences, and social comparison information.

Therefore, the combination of social and personal factors was important to increase the students’ motivation for learning and hard working (4). In a qualitative research, Mariette Bengtsson found that motivation must come from the students themselves, but dedicated teachers who give feedback on the performance of their students and discuss about different forms and choices of learning and assessment methods can enhance enthusiasm and learning in their students (18).

By providing an educational environment that matches with the students’ needs, teachers might be successful in their teaching. Nowadays, students are a heterogeneous group of adults with different ages, backgrounds, and social positions, and their ability to cope with the situation of being a university student differs (19). The results of this research indicated that environmental factors cannot affect the level of motivation and it is a doubtful finding and needs more research in the future to be confirmed.

As the results showed, there were no significant differences in achievement motivation scores between male and female, married and single, professional doctorate (Medical & Dental) and basic sciences, and first and last years of education. So this demographical condition could not affect achievement motivation. As mentioned, there was no significant difference between male and female participants in achievement motivation. Gang confirmed it in previous research. On the contrary, Darabi found that motivation is different between male and female students (11, 13). In addition, Yousefi found that achievement motivation is related to the students’ mean scores in each term. But, he did not consider the effect of high school scores on motivation in the university. However, the present research showed no significant impact of high school final scores on the students’ motivation (F=0.935, p=0.423).

Furthermore, some evidence on the comparison of motivation between the first and last educational years students (junior and senior) showed that academic motivation improved only for 34% of them during the first 4 years of education and the others remained fixed (19). Also, in this study, the results indicated no significant differences in achievement motivation between the first and last year of entry. Consequently, the hypothesis of decrease in the academic motivation in Iranian students with increase in educational year is not generally confirmed by our survey. However, dentistry and HMMI students showed a significant decrease in motivation score during their educational years (F=3.991, p=0.015), the point which requires further attempts to study in detail. The results of this research may be useful for SUMS’s authorities in charge of education, research and welfare departments. Therefore, better planning can be done in providing the students with necessary facilities in order to improve their motivation in their education period and future job. In addition, the management of university entrance exams all over the country should improve the exam and consider the students’ interests in selecting their field of study.

Conclusion
The findings of this study support those of the previous studies. For instance, intrinsic factors can improve the students’ attitudes more than extrinsic ones. So, authorities have to consider our findings in devising university entrance exam. However, if we fit the students with the field of the study and study major, we will gain more optimal educational results. Furthermore, since motivation scores were derived from the questionnaires in this study, the time in which the students were asked to answer the questions is very important. Feeling comfortable in non-stressful environments affects the answers and this can be mentioned as the limitation in this research.

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Achievement motivation level

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