Are there patient-related factors that influence sickness certification in patients with severe subjective health complaints? A cross-sectional exploratory study from different European countries

Suzanne L Merkus,1,2,3 Rob Hoedeman,4 Silje Mæland,1,5 Kristel H N Weerdesteijn,2,3,6 Frederieke G Schaafsma,2,3,6 Maud Jourdain,7 Jean-Paul Canevet,7 Cédric Rat,7 Johannes R Anema,2,3,6 Erik L Werner1,8

ABSTRACT

Objectives To develop hypotheses about whether there are patient-related factors that influence physicians’ decision-making that can explain why some patients with severe subjective health complaints (SHCs) are more likely to be granted sick leave than others.

Design Exploratory cross-sectional.

Setting Assessments of patient-related factors after watching nine authentic video recordings of patients with severe SHC from a Norwegian general practice. Our previous study showed that three of these nine patients were less likely than the remaining six patients to be granted sick leave by physicians from five European countries.

Participants In total, 10 assessors from Norway, the Netherlands and France.

Outcomes The direction in which the assessments may contribute towards the decision to grant a sickness certificate (increasing or decreasing the likelihood of granting sick leave).

Results Physicians consider a wide variety of patient-related factors when assessing sickness certification. The overall assessment of these factors may provide an indication of whether a patient is more likely or less likely to be granted sick leave. Additionally, some single questions (notable functional limitations in the consultation, visible suffering, a clear purpose for sick leave and psychiatric comorbidity) may indicate differences between the two patient groups.

Conclusions Next to the overall assessment, no notable effect of the complaints on functioning and suffering, a lack of a clear purpose for sick leave and the absence of psychiatric comorbidity may be factors that could help guide the decision to grant sick leave. These hypotheses should be tested and validated in representative samples of professionals involved in sickness certification. This may help to understand the tacit knowledge we believe physicians have when assessing work capacity of patients with severe SHC.

Strengths and limitations of this study

- Hypotheses were developed based on the assessment of patient-related factors that were retrieved from the scientific literature.
- The nine video vignettes used to assess the patient-related factors are all authentic consultations that provide realistic case stories for the assessments.
- The video vignettes provided the opportunity to assess non-verbal communication which is an important aspect of realistic assessments.
- The assessors were not blinded for the results of the previous study; they knew which three patients were less likely than the remaining six patients to be granted sick leave.
- This exploratory study is small regarding both assessors and cases.

INTRODUCTION

Sick-listing patients with severe subjective health complaints (SHC) can be difficult and demanding for physicians.1 Severe SHC are characterised by symptoms such as joint pain, fatigue, irritable bowel, numbness and sleep disturbances that are medically unexplained as they lack objective pathology.2 The lack of objective pathology complicates the sick-leave assessments by physicians, as the sick-leave assessments are to a large extent based on the patient’s self-evaluation.1 3 4

For a sick note, most European countries require a physician’s assessment of the patient’s functional capacity based on a specific medical diagnosis, but severe SHC are also often recognised as legal reasons for being incapable of work.5 6 7 However, physicians report that the lack of objective pathology in patients with
severe SHC can make them uncertain whether the patient really has a disease that merits a sickness certificate. In such situations, trust in the patient’s self-evaluation becomes very important. This suggests that compared with conditions where cause of disease and disability are medically objectionable, such as a broken leg or heart attack, the assessment of sickness certification in patients with severe SHC is more strongly based on other factors than the biomedical diagnosis and functional capacity alone.

Among the factors that have been reported to influence sickness certification in patients with severe SHC are patient-related factors. These factors include the patient’s ability to evoke empathy, the patient’s attitude towards returning to work and whether a period of sick leave has a clear purpose. Additional factors are related to the physician, for example, personal experience with illness and a tendency to avoid conflict. Both physician and patient-related factors are examples of insights gained through experience as a practising physician. These insights may not always be explicit; they could be considered tacit knowledge. Tacit knowledge is the type of knowledge that the “knower cannot tell”, but through awareness it can become explicit.

Making tacit knowledge of patient-related factors explicit may help understand the findings from our recent study in which physicians from five European countries assessed sick leave of patients with severe SHC. All physicians assessed the same nine video vignettes of a doctor’s consultations with nine of his patients with severe SHC. Despite differences in culture, legislation and physician characteristics, the physicians across the countries and specialisations agreed to a large extent which of the nine patients should be granted sick leave and which should not. Consistently, the same three patients were granted sick leave less often by the physicians, even though all patients reported severe SHC. The question arises why these three patients were granted sick leave less often than the remaining six patients; reasons for this may be provided by patient-related factors.

Making tacit knowledge regarding patient-related factors more explicit would contribute towards a broader understanding of the mechanisms of sickness certification. For physicians this could contribute towards more knowledge of the patient-related factors that play a role in sickness certification assessments as well as more awareness around their own decision-making processes. This in turn would contribute towards more equal assessments between patients with severe SHC. This paper aimed to develop hypotheses about whether there are patient-related factors that influence physicians’ decision-making that can explain why some patients with severe SHC are more likely to be granted sick leave than other patients with severe SHC.

METHODS
Materials and procedure
In this exploratory study, the 10 coauthors of this research paper independently assessed nine video vignettes of patients with severe SHC. The video vignettes were the same ones we used in our previous study (see Table 1 for a description of each patient).12 13 The videos showed nine authentic consultations between a Norwegian general practitioner and patients with severe SHC. The original recordings were transcribed verbatim and re-recorded with professional actors in the patients’ roles. Each vignette started with a short introduction by the general practitioner with some background information and results of medical investigations. With exception of SM and SLM, the authors are physicians: general practitioners, occupational physicians or insurance physicians in Norway, France and the Netherlands. SM is a physiotherapist and associate professor in occupational therapy and SLM is an occupational health researcher.

Figure 1 depicts our previous study’s findings: patients 2, 6 and 9 were less likely to be granted sick leave than the remaining six patients by all participating physicians from the five European countries. To assess how patients 2, 6 and 9 differed from the remaining ones, all coauthors of the present study assessed all nine patients for patient-related factors using predefined questions.

Patient-related factors
Patient-related factors that could influence physicians’ decision-making regarding sickness certification in patients with severe SHC were retrieved from the literature. PubMed was searched by combining each of the search terms ‘sickness certification’, ‘sick note’, ‘sick listing’, ‘sick leave’, with each of the search terms ‘decision’ and ‘assessment’. Additionally, references of relevant articles were searched. We included published articles from peer-reviewed journals into our study that were written in the English language and that were about patient-related factors that may influence physicians’ sick leave decisions in consultations with patients with SHC. We excluded articles that were about: (1) patient-related factors in patients without SHC, (2) physician-related factors that may influence the sick leave decision and (3) factors related to the interaction between physician and patient, because the video vignettes did not permit any interaction. One author (SLM) screened all the titles and abstracts of the search results, and retrieved and evaluated the full text articles of those titles and abstracts that were thought to be relevant for this study. In total, 1245 titles and abstracts were found in PubMed and screened for inclusion. Out of these, 28 full text articles were retrieved and screened. Finally, six articles were included into the study.

Nine factors were identified from the included articles that could be appraised for the video vignettes: functional ability, ability to evoke empathy, cognitions and behaviour, coping style, secondary gain, expectation for a sick note, social situation, a clear purpose of sick leave and psychiatric comorbidity. A further three patient-related factors were identified in the included articles; however, they could not be assessed with the video vignettes and were therefore excluded.
Table 1  Description of the patients presented in the video vignettes\(^{12,13}\)

| Vignette | Gender, age | Demography | Complaints                                |
|----------|-------------|------------|-------------------------------------------|
| 1        | F, 25       | Single, no children | Generalised, wide spread pain, Neck and back pain, Anxiety and depression, Respiratory complaints |
|          |             | Interrupted secondary education |                                            |
|          |             | Currently in rehabilitation programme |                                            |
|          |             | Several short-term jobs and sick leave spells |                                            |
| 2        | M, 40       | Married, two children | Neck and back pain, Sleep disturbances due to pain, Irritable bowel syndrome |
|          |             | Works offshore an on oil platform2 weeks on, 4 weeks off |                                            |
|          |             | Several shorter periods of sick leave and two long spells |                                            |
| 3        | F, 53       | Housewife for 20 years with five foster-care children in addition to two biological children | Generalised, wide spread pain, Anxiety, Fatigue |
|          |             | Foster care has ended, and consequently her income too |                                            |
|          |             | No formal education or work experience outside the home |                                            |
| 4        | M, 37       | Married, unknown number of children | Severe fatigue, Economic burden due to loss of work capacity |
|          |             | Used to work offshore but started as self-employed in construction |                                            |
| 5        | M, 42       | Married, three children | He feels physically and mentally exhausted, Has a 12-year-old daughter with serious behavioural problems who is enrolled in a behavioural training programme with great demands of parents’ involvement, Afraid that he might collapse, No energy left to deal with his daughter after work |
|          |             | Works as a formwork carpenter |                                            |
|          |             | No previous history of sick leave |                                            |
| 6        | F, 37       | No information on marital status or children | Periodic numbness, starts like a toothache, followed by a headache and a sensation of anaesthesia on the right side of the body, Extensive medical investigation has not clarified the cause of the symptoms |
|          |             | Works in a kindergarten |                                            |
|          |             | Previous 4 month sick leave for same complaints was followed by no symptoms for 1.5 years |                                            |
| 7        | F, 35       | No information on marital status or children | Feels tired, weak, does not get things done, powerless and sleep disturbances, Relates the symptoms to work overload |
|          |             | Works as a teacher at a primary school |                                            |
|          |             | No history on sick leave or health complaints |                                            |
| 8        | M, 36       | Married, two small children | Unspecific pain in jaw muscle, then the neck, head and the stomach |
|          |             | Works as a teacher at comprehensive level |                                            |
|          |             | Active sports trainer, coaches a first division handball team |                                            |
|          |             | No sick leave history, no previous psychiatric or somatic disorder |                                            |
|          |             | Worries about possible serious illness despite negative examinations |                                            |
| 9        | M, 38       | Married, no children | General tiredness from work and commuting and low energy, According to his wife, he is irritable and passive, even aggressive towards her |
|          |             | Works as a technician at an event bureau producing big shows, theatres and films |                                            |
|          |             | Commutes 270km weekly for work |                                            |

F, female; M, male.

These factors were extensive prior knowledge via good familiarity with the patient\(^{11,15}\); detailed knowledge of the patient’s work tasks\(^6\) and the motivation of the patient to return to work.\(^{17}\) A 10th factor was added based on coauthors’ expert opinion, the International Classification of Functioning, Disability and Health (ICF) and Dutch guidelines which concerned congruence of symptoms with medical causes, other’s judgement and/or literature or guidelines.\(^{8,19}\) Based on the descriptions of the patient-related factors given in the relevant articles and
guidelines, we developed 15 questions for which answers were given as yes or no. See online supplementary appendix I for the questions.

ETHICAL APPROVAL
The video vignettes used in the present study were first used in the study by Maeland et al 13 for which the Regional Committee for Medical and Health Research Ethics, Western Norway (REC West) assessed the study. The Committee concluded that because the study did not include individual health information, approval was not necessary. All patients consented to the use of their original consultation for the purpose of education and research. Information that could identify the patient in the vignettes was excluded or rewritten. Additionally, anonymity was maintained through the use of professional actors in the video vignettes.

DATA ANALYSIS
Among the patients from our previous study, we explored differences in patient-related factors between those who were least likely to be granted sick leave (ie, patients 2, 6 and 9) and those who were most likely to be granted sick leave (ie, patients 1, 3, 4, 5, 7 and 8). 12 First, the yes/no answers on the questions were recoded into answers that would increase or decrease the likelihood for granting sick leave. For example, reduced functional ability was hypothesised to increase the likelihood for granting sick leave, while a good coping style was hypothesised to reduce the likelihood. See online supplementary appendix II for how we recoded the responses to the questions. Second, the assessments were examined to identify whether any specific question could distinguish the patients with a lower likelihood of being granted sick leave from those with a higher likelihood of being granted sick leave. A question was considered to distinguish the two patient groups from each other when more assessors appraised patients 1, 3, 4, 5, 7 and 8 than patients 2, 6 and 9 in a direction that would increase the likelihood of granting sick leave. We examined the assessments for all assessors (n=10) and for the physicians only (n=8).

RESULTS
All 10 coauthors of this research paper assessed the 15 questions for each of the nine patients; therefore, each patient had a total of 150 possible assessments. However, some answers were missing: six patients missed between one and three answers. Missing answers were not replaced, because they were considered to indicate that a question was not clearly formulated or difficult to answer for these patients.

Distinguishing factors
Table 2 provides an overview of the fraction of the 10 assessors who appraised each patient in the direction that would increase the likelihood of granting sick leave. Per question, the fraction of assessors appraising the questions in the direction of granting sick leave varied between 0/10 and 10/10. For each individual question, the fraction of assessments for at least one of the patients 2, 6 or

Figure 1 Percentage of general practitioners from Norway, Sweden, Denmark and France, and occupational and insurance physicians from the Netherlands granting sick leave to patients 1–9. 12
Table 2  The fraction of the 10 assessors who appraised each question for each patient in the direction that would increase the likelihood of granting sick leave

| Patients | Limitations functional ability | Causes, judgements, guidelines | Evoke empathy | Cognitions, behaviour | Coping | Secondary gain | Expect sick note | Social situation | Purpose | Psychiatric comorbidity | Overall assessments |
|----------|--------------------------------|--------------------------------|---------------|-----------------------|--------|----------------|------------------|-----------------|---------|-----------------------|-------------------|
| Patients  | 1a                             | 1b                             | 1c             | 2a                    | 2b     | 3a             | 3b               | 4a              | 4b      | 5                    | 6                 |
|          | 10/10                           | 8/10                           | 3/10           | 4/10                  | 6/10   | 4/9            | 7/10             | 8/10            | 6/9     | 5/10                  | 3/10              |
|          | P1                              | P3                             | P4             | P5                    | P6     | P7             | P8               | P9              | P11    | P12                  | P13               |
|          | 10/10                           | 10/10                          | 10/10          | 10/10                 | 10/10  | 10/10          | 10/10            | 10/10           | 10/10  | 10/10                | 10/10             |
|          | Patients most likely to be       |                                |                |                       |        |                |                  |                 |         |                       |                   |
|          | granted sick leave              |                                |                |                       |        |                |                  |                 |         |                       |                   |
|          | Patients least likely to be      |                                |                |                       |        |                |                  |                 |         |                       |                   |
|          | granted sick leave              |                                |                |                       |        |                |                  |                 |         |                       |                   |

DISCUSSION

To gain more insight into the tacit knowledge of physicians who are responsible for granting sick leave, the decision-making process was investigated. Nine assessors participated in this study, which was conducted in 2017. The decision-making process was analyzed by evaluating video vignettes based on patient-related factors found in the literature search. The literature search showed that physicians consider a wide variety of patient-related factors when assessing sickness certification. Trends in the overall assessments of these factors may provide an indication of whether a patient is more likely or less likely to be granted sick leave. Additionally, trends in four questions suggested some differences between the two patient groups. These trends were based on the assessments of 10 assessors. The decision to grant sick leave depends on a variety of factors, including the social security scheme and legislation. Ultimately, the decision to grant sick leave is based on the physician’s judgment of the patient’s need for sick leave.
between patient and physician, as well as patient-related factors.\textsuperscript{1, 5, 20, 21} Regarding the latter, this study supports several previous studies indicating that in the process of sickness certification in patients with severe SHC, physicians take into account a variety of patient-related factors.\textsuperscript{1, 3, 13, 16, 18} This suggests, similar to these previous studies, that physicians take into account other factors than only those related to legislation. However, to our knowledge, the relevance of these other factors in the decision-making process has not been previously studied. Our study suggests that patient-related factors may help understand why some patients with severe SHC are granted a sick note while others are not. It may be helpful to physicians and other stakeholders to understand such mechanisms.

In this study, we could not identify a specific factor, or a set of factors, that could clearly distinguish patients who were least likely to be granted sick leave from the patients who were most likely to be granted sick leave. For all patients, the assessments of the individual questions seemed highly individual and based on the patient’s unique characteristics, for example his/her complaints, functional ability, family situation, personality and coping in relation to work demands. This supports the understanding that patients with severe SHC are a heterogeneous group regarding symptoms, potential causes, private life situation and possible treatment/therapy that no single question or factor may fully cover.\textsuperscript{2}

However, some trends were found in the data for which hypotheses can be developed about why some patients with severe SHC may be more likely than others to be granted sick leave. The first trend was identified for the overall assessments: even though the assessments differed between the patients for individual questions, the overall assessments reflected whether a patient was more likely or less likely to be granted sick leave. Additional trends were found in four questions. Two of these questions were related to notable limitations in the consultation and visible suffering of the patient. These trends suggest that sick leave may have been granted less willingly to three of the patients, because the effects of the complaints were not evident during the consultation. The other two questions were related to a clear purpose for sick leave and psychiatric comorbidity. These two trends suggest that sick leave may have been less readily been granted to three of the patients, because the purpose of sick leave was more often considered to be unclear and they were less often assessed to have a secondary psychiatric diagnosis. Therefore, next to the overall assessment, no notable effects of the complaints on functioning and suffering, a lack of a clear purpose for sick leave, and the absence of psychiatric comorbidity may potentially be factors that could help guide the decision to grant sick leave.\textsuperscript{1, 3, 4, 15}

\textbf{Strengths and limitations}

This study had some strengths and limitations. A strength of the study was the use of patient-related factors found in the literature in the assessments of patient cases. To our knowledge, this is the first study to generate hypotheses based on the systematic exploration of tacit knowledge of patient-related factors in patients with severe SHC. Additionally, in our previous study, the physicians had different specialisations and came from different European countries; this cultural and professional diversity was also reflected in the assessors of the present study. Furthermore, the nine video vignettes used in the material are authentic consultations providing realistic case stories for the assessments. Moreover, the video vignettes made it possible to assess the subjective nature of some of the patient-related characteristics through non-verbal communication; this is an important aspect of realistic assessments.

This exploratory study also has some limitations. First, assessors were not blinded for the results of the previous study when assessing the videos. They knew that patients 2, 6 and 9 were less likely than the remaining six patients to be granted sick leave by the participating physicians from the five European countries in our previous study. This information bias could have influenced the assessments. Second, not all assessors were medical doctors who are trained to assess patients; however, this did not influence the results. Third, our data are exploratory and small regarding both assessors and cases; therefore, the generalisability of the study findings is limited. Additionally, the questions we developed to assess the video vignettes contain some weaknesses. Some questions may have had some overlap; for example, solving a psychosocial problem at home (question 8) is sometimes a secondary gain (question 6), and it was not taken into account that physicians may weigh some questions more heavily than others. Furthermore, a small amount of data was missing for six patients; however, that was so limited that it did not influence the results of the study. Lastly, we excluded some patient-related factors retrieved from the literature, because they could not be assessed with the video vignettes; these excluded factors could have been important aspects of physicians’ tacit knowledge. These factors were extensive prior knowledge via good familiarity with the patient\textsuperscript{11, 15}; detailed knowledge of the patient’s work tasks\textsuperscript{16} and the motivation of the patient to return to work.\textsuperscript{17} Additionally, it is possible that we missed some patient-related factors by restricting our search to one database, that is, PubMed. Such patient-related factors could have been different factors all together or factors that are mediated by patient complaints or coping.

\textbf{Practical implications}

This research paper suggests that a variety of patient-related factors can be considered by physicians when assessing work capacity of patients with severe SHC. In practice, it is unlikely that all factors are considered by all physicians or that physicians consider them similarly. Therefore, some variation between physicians will exist that may translate into variations in their sick leave decisions. In our previous study, there was little variation.
between countries regarding sickness certification practices; however, some variation was seen between physicians. For example, for patient 2, approximately 30% of the physicians would grant sick leave, while approximately 70% would not do so.12 More equality between consultations may be reached when physicians know which factors to assess. These factors may be taught to medical students and physicians.22 Variation between physicians may also be reduced by further developing the questions used in the present study as a guidance in consultations when assessing sick leave in patients with severe SHC.23 From our study some relevant factors emerged that can be tested in future research.

**FUTURE RESEARCH**

The methods in this study are exploratory to study patient-related factors that may influence physicians’ decision-making regarding sick leave and are meant for generating hypotheses that should be tested in representative samples of professionals. The four hypotheses that can be tested are: sick leave is less likely to be granted to patients with severe SHC when (1) the assessment of patient-related factors overall are in the direction that reduces the likelihood of granting sick leave; (2) the effects of the complaints on functioning and suffering are not visible during the consultation; (3) the purpose of sick leave is unclear and (4) the patient does not have psychiatric comorbidity. Additionally, future research may improve the questions developed in this study. The missing data, together with feedback from the assessors, imply that some questions may have been challenging to assess. Examples of these questions regard cognitions and behaviour, the social situation and knowing what an effective coping style or secondary gain entail. For future research, we suggest that the questions considered in this study are developed further, that is, they are made clearer, and it is assessed whether some factors may be given more weight and whether other questions need to be added. In a different research design such added questions include those excluded from this study, that is, extensive prior knowledge via good familiarity with the patient, detailed knowledge of the patient’s work tasks and the motivation of the patient to return to work. With improved questions, a similar study with patient vignettes could be replicated to test the developed hypotheses found in the present study in a larger sample of physicians who are blinded to the previous study’s outcome.

**CONCLUSION**

In conclusion, the methods of this study are exploratory and were meant to generate new hypotheses about patient-related factors that influence physicians’ sick leave decision-making. The study showed that a variety of patient-related factors are considered by physicians when assessing sickness certification for patients with severe SHC. The assessments of patients with severe SHC were highly individual depending on the patient’s characteristics, including their symptoms, functional ability, their cognitions and behaviours, and private life situation. However, in our sample, the decision not to grant sick leave to three patients may have been guided by the overall assessment of factors related to the patient, by the lack of notable effect of the complaints on functioning and suffering in the consultation, by the lack of a clear purpose for sick leave and/or by the absence of psychiatric comorbidity. These hypotheses should be tested in representative samples of professionals. Making this tacit knowledge more explicit may contribute towards more equal assessments of sick leave in patients with severe SHC.

**REFERENCES**

1. Nilsen S, Werner EL, Maeland S, et al. Considerations made by the general practitioner when dealing with sick-listing of patients suffering from subjective and composite health complaints. Scand J Prim Health Care 2011;29:7–12.
2. Burton C. Beyond somatisation: a review of the understanding and treatment of medically unexplained physical symptoms (MUPS). Br J Gen Pract 2003;53:231–9.
3. Aamland A, Mæland K, Werner EL. Phenomena associated with sick leave among primary care patients with medically unexplained
4. Wainwright E, Wainwright D, Keogh E, et al. The social negotiation of fitness for work: tensions in doctor-patient relationships over medical certification of chronic pain. *Health* 2015;19:17–33.

5. Socialstyrelsen. Försäkringsmedicinskt beslutstöd – vägledning för sjukskrivning. [Medical insurance decisions – guidelines for sickness certification]. *Edita Våstra Aros AB* 2016. Cited 3 November; Available from www.socialstyrelsen.se.

6. Lovdata Lov om folketrygd (folketrygdloven). Del IV. Ytelser ved sykdom m.m. Kapittel 8. Sykepenger [Social security law. Part IV. Sickness benefits a.o. Chapter 8. Sick leave pay] 2016. Cited 3 November; Available from https://lovdata.no/dokument/NL/lov/1997-02-28-19/KAPITTEL_5-4#KAPITTEL_5-4.

7. Ziektewet. (2016, 1 July). [Cited 2016 3 November]; Available from: http://wetten.overheid.nl/BWBR0001888/2016-07-01#AfdelingTweede

8. Landelijk Instituut Sociale Verzekeringsvoorzieningen (LISV). Medisch arbeidsongeschiktheidscriterium – richtlijn [Medical work disability criteria - guideline]. Tijdelijk instituut coördinatie en afstemming 1996. www.nvvg.nl.

9. Turner S, Higginson J, Oborne CA, et al. Codifying knowledge to improve patient safety: a qualitative study of practice-based interventions. *Soc Sci Med* 2014;113:169–76.

10. Nicolini D, Powell J, Conville P, et al. Managing knowledge in the healthcare sector. *A review. Int J Manag Rev* 2008;10:245–63.

11. Eraut M. Non-formal learning and tacit knowledge in professional work. *Br J Educ Psychol* 2000;70 (Pt 1):113–36.

12. Werner EL, Merkus SL, Mæland S, et al. Physicians’ assessments of work capacity in patients with severe subjective health complaints: a cross-sectional study on differences between five European countries. *BMJ Open* 2016;6:e011316.

13. Mæland S, Werner EL, Rosendal M, et al. Sick-leave decisions for patients with severe subjective health complaints presenting in primary care: a cross-sectional study in Norway, Sweden, and Denmark. *Scand J Prim Health Care* 2013;31:227–34.