Exceptional Consultants. Sustainable Results.

Avaap is an industry-focused management consulting and advisory services partner. Our business, functional, and technical consultants have in-depth application and industry knowledge along with decades of experience successfully deploying enterprise solutions.

MANUFACTURING • EDUCATION • GOVERNMENT • HEALTHCARE
The name Avaap is inspired by the five fundamental elements, written in the language of Sanskrit.

Each element reflects the attitudes, values, beliefs, and behaviors unique to the Avaap culture. It is how work gets done at Avaap. Founded by Dhiraj Shah in 2006, Avaap initially focused on addressing critical business gaps. In 2011, Dhiraj made the decision to strategically focus on Infor software solutions. Under his leadership, Avaap has experienced significant YoY growth and exceeded its goals every year since its inception.

In 2016, Avaap acquired a KLAS-leading Epic Systems implementation and optimization firm, providing healthcare customers with a single source for clinical, business, and financial applications. In 2019, Avaap acquired Navigator Management Partners, a cross-platform management and IT consulting firm specializing in ERP systems, business intelligence (BI), and change management. The acquisition expanded Avaap’s capabilities from an Infor-only consulting organization to a best-in-class cross-platform technology advisory and management consulting firm.

Dhiraj held several positions at Lawson Software before founding Avaap. He was instrumental in developing Lawson’s off shore strategy, helping to establish a global center of excellence in Chennai. Dhiraj has spoken at numerous industry conferences including Inforum, CHIME CIO Forum, INC. 500 conference, and the Kaplan Institute. He graduated with honors from New Jersey Institute of Technology with a B.S. in Computer Science and a minor in professional communications. He is an active member of the Young Presidents’ Organization, a global networking organization of successful entrepreneurs.

Dhiraj’s deep industry knowledge has helped Avaap build a strong presence in the healthcare, manufacturing, retail, and public sector verticals, among others.

WHAT'S IN A NAME?

AGNI
Fire represents the passion from which the Avaap culture is forged. Our employees collectively seek to provide the best service and software solutions in the industry and approach each customer as if it is our first.

VAYU
Wind reflects two important characteristics of speed and calm. Avaap’s continual and rapid growth could easily cause an organization to become distracted, however, we have maintained our focus and dedication to be the premier IT service and solutions provider within the industries we serve.

AKASH
Sky correlates to Avaap’s organizational goals and have been the primary mechanism used to always strive to achieve more. Each year, we review prior year performances, assess what was accomplished and how we can improve in order to better serve our customers.

AP
Water has the unique ability to take form as a gas, liquid, or solid state and is always in motion. To Avaap, this best represents innovation which is at the heart of our organization. This is illustrated with the industry leading solutions that Avaap continually develops to help address our customers’ biggest enterprise business system challenges.

PRITHVI
Avaap believes in a cleaner, greener, and better Earth. We encourage Eco-conscious behavior within our company, focus our charitable endeavors towards earth friendly initiatives, and participate with outside organizations that work towards the same goal.
ABOUT Avaap

Avaap is an industry-focused technology management and advisory services partner known for delivering transformative customer experiences. Headquartered in Edison, N.J. with global offices and customers around the world, Avaap has an expert-level consulting team with deep expertise in healthcare, higher education, manufacturing and distribution, government, retail, and other industries.

Bringing together top talent to help customers meet their business goals

300+

Customers Across Multiple Industries

Worldwide Operations

Only Authorized Training Provider in the U.S.

50+ Average Projects Per Consultant

100+ Industry Awards

15+ Average Years of Industry Experience

HEALTHCARE • MANUFACTURING • EDUCATION • GOVERNMENT
A Diversified Portfolio of Opportunities

*Industry-Focused Cross-Platform Experts*

Avaap is proud to work with some of the top names in healthcare, education, manufacturing, and government. Our customer-focused innovations and experience-based methodology bring organizations shorter project timelines and faster time to value on software investments.

Avaap maintains strategic partnerships with industry leaders to help our customers deploy, configure, and manage software applications and get the most value from technology investments. Our expert-level consultants are experienced in application design, integration, and deployment. Avaap is the only authorized Prosci® Change Management training provider in the U.S. Additionally, Avaap helps customers maintain their technology investments through our Application Managed Services. Our commitment is exceptional service that empowers customers to use technology to advance their business goals.
WE UNDERSTAND ENTERPRISE

• HEALTHCARE •
IDN
Acute/Non-Acute
Community, Rural & Critical Access
Academic Medical Centers
From strategy to support, we help customers leverage IT to improve clinical and financial outcomes. Avaap offers healthcare organizations an integrated approach to EHR and ERP for improved EHR efficiency and better patient care.

• MANUFACTURING •
Chemical
Discrete
Distribution
Fashion
Food and beverage
With growth top of mind, deploying the right technology solutions can support expansion goals and deliver competitive advantage. Avaap works with leading manufacturers to modernize business systems like Infor M3 ERP and supply chain management to increase efficiency, production, and distribution.

• EDUCATION •
K-12
Public
Private
Community College
Charter Schools
Educational institutions face unique challenges. Managing costs and rising expectations are a top priority, along with keeping up with rapidly changing technology. Avaap recognizes these differences and works closely with you to meet business goals and help your institution become more cost competitive and leverage technology more effectively.

• GOVERNMENT •
Port Authorities
Airports
State
Local
Cities & Counties
Utilities
Government organizations have the challenge of maintaining modern infrastructures, providing agencies with decision support and meeting the needs of citizens while keeping costs low. Avaap works with you to deliver in-depth functionality and capabilities to meet these needs.
Avaap is an award-winning workplace that provides our citizens a meaningful and rewarding career. Avaap has earned numerous industry accolades, including recognition on Computerworld’s list of 100 Best Places to Work in IT since 2014; one of the best places to work in Ohio for 2019; multiple Infor places to work in years; KLAS 2017 Category Leader for Revenue Cycle Optimization; and multi-year recipient of Becker’s Healthcare and Modern Healthcare’s Top Places to Work awards. Avaap’s culture is powered by passionate people who are relentless in driving customer satisfaction.

HEALTHCARE • MANUFACTURING • EDUCATION • GOVERNMENT
our people are the key!
“We selected Avaap for a variety of reasons, including their reputation for delivering on-time, on-scope and on-budget implementations, but the proof is in the results. Avaap understood the destination and committed to making our goals their goals. We were provided with fantastic resources and had the experience and best practices to ultimately deliver what we needed to accomplish.”

- Senior Executive, Strategic Services, Beatrice Community Hospital and Health Center

“Avaap Delivers Best Outcomes for Infor”
— ERP Implementation 2019, KLAS Performance Report
AVAAP IS AN EXPERIENCED LIFE CYCLE PARTNER WITH CLOUD EXPERTISE

PARTNERS

Avaap has been without question, one of the best, most professional and collaborative firms to work with. We appreciate their focus on our needs and the ability to listen and respond appropriately.”

- VP, CTO, and Associate Provost
  Mount St. Mary’s University

Workday Services Partner

Workday Advisory Partner

Workday AMS Partner

HCM • FINANCIALS • STUDENT

PLANNING • DEPLOYMENT • SUPPORT
Real Cloud Experience

- BUSINESS PROCESS ANALYSIS
- CHANGE MANAGEMENT
- PROJECT MANAGEMENT
- ROADMAP PLANNING
- SOFTWARE IMPLEMENTATION

It’s been a great benefit for us to have Avaap involved...

Our faculty and staff appreciate the ongoing communications. They never had as much information about a project presented to them in the past, and they appreciated not feeling like they were living in a communications black hole.

- CIO, Lorain County Community College
Avaap is the only Prosci® certified change management training provider in the U.S.
How can Avaap help my organization transform our business processes and obtain sustainable results?