ABSTRACT
To support human decision making with machine learning models, we often need to elucidate patterns embedded in the models that are unsalient, unknown, or counterintuitive to humans. While existing approaches focus on explaining machine predictions with real-time assistance, we explore model-driven tutorials to help humans understand these patterns in a training phase. We consider both tutorials with guidelines from scientific papers, analogous to current practices of science communication, and automatically selected examples from training data with explanations. We use deceptive review detection as a testbed and conduct large-scale, randomized human-subject experiments to examine the effectiveness of such tutorials. We find that tutorials indeed improve human performance, with and without real-time assistance. In particular, although deep learning provides superior predictive performance than simple models, tutorials and explanations from simple models are more useful to humans. Our work suggests future directions for human-centered tutorials and explanations towards a synergy between humans and AI.

INTRODUCTION
Interpretable machine learning (ML) has attracted significant interest as ML models are used to support human decision making in societally critical domains such as justice systems and healthcare [13, 21, 41]. In these domains, full automation is often not desired and humans are the final decision makers for legal and ethical reasons. In fact, the Wisconsin Supreme Court ruled that “a COMPAS risk assessment should not be used to determine the severity of a sentence or whether an offender is incarcerated”, but does not eliminate the use of ML models if “judges be made aware of the limitations of risk assessment tools” [40, 54]. Therefore, it is crucial to enhance human performance with the assistance of machine learning models, e.g., by explaining the recommended decisions.

However, recent human-subject studies tend to show limited effectiveness of explanations in improving human performance [7, 23, 34, 62]. For instance, Lai and Tan [34] show that explanations alone only slightly improve human performance in deceptive review detection; Weerts et al. [62] similarly find that explanations do not improve human performance in predicting whether one’s income exceeds 50,000 in the Adult dataset. These studies explain a machine prediction by revealing model internals, e.g., via attributing importance weights to features and then visualizing feature importance. We refer to such assistance as real-time assistance because they are provided as humans make individual decisions.

To understand such limited effectiveness, we argue that it is useful to distinguish two distinct modes in which ML models are being used: emulating and discovering. In tasks such as object recognition [11, 22], datasets are crowdsourced because humans are considered the gold standard, and ML models are designed to emulate human intelligence.¹ In contrast, in the discovering mode, datasets are usually collected from observing social processes, e.g., whether a person commits crime on bail for bail decisions [28] and what the writer intention is for deceptive review detection [1, 47]. ML models can thus often identify patterns that are unsalient, unknown, and even counterintuitive to humans, and may even outperform humans in constrained datasets [28, 47, 56]. Notably, many critical policy decisions such as bail decisions resemble the discovery mode more than the emulating mode because policy decisions are usually challenging (to humans) in nature [29].

Studies on how explanations affect human performance tend to employ these challenging tasks for humans (the discovering mode for ML models) because humans need little assistance to perform tasks in the emulating mode (except for scalability). This observation highlights different roles of explanations in these two modes. In the emulating mode, explanations can help debug and identify biases and robustness issues in the models for future automation. In the discovering mode, if the patterns embedded in ML models can be elucidated for humans, they may enhance human knowledge and improve human decision making.² Moreover, it might help humans identify spurious patterns in ML models and account for potential mistakes to generalize beyond a constrained dataset.

To further illustrate the difficulty of interpreting explanations in the discovering mode, Fig. 1(a) shows an example from a deceptive review detection task, where the goal is to distinguish deceptive reviews written by people who did not stay at the hotel from genuine ones. “Chicago” is highly associated with

¹As a corollary, it is usually considered overfitting the dataset when machine learning models outperform humans in these tasks.
²It is worth noting that these two modes represent two ends of a continuum, e.g., emulating experts lead to discoveries for novices.
deceptive reviews because people are more likely to mention the city name instead of specific places when they imagine their experience. Such a pattern can be hard to comprehend for humans, especially when the highlights are shown as real-time assistance without any other information.

Instead of throwing people in at the deep end directly with real-time assistance, we propose a novel training phase that can help humans understand the nature of a task and the patterns embedded in a model. This training step is analogous to offline coaching and can be complementary to real-time assistance in explaining machine predictions. We consider two types of model-driven tutorials: 1) guidelines extracted from scientific papers [39, 46, 47] (Fig. 1(c)), which reflects the current practices of science communication; 2) example-driven tutorials where we select examples from the training data and present them along with explanations in the form of highlights (Fig. 1(a)&(b)). We also develop a novel algorithm that incorporates spaced repetition to help humans understand the patterns in a machine learning model, and conduct an in-person user study to refine the design of our tutorials.

Our main contribution in this work is to design large-scale, randomized, pre-registered human-subject experiments to investigate whether tutorials provide useful training to humans, using the aforementioned deceptive review detection task as a testbed. We choose this task because 1) deceptive information including fake news is prevalent on the Internet [2, 19, 35, 45] and mechanical turkers can provide a reasonable proxy for humans facing this challenge compared to other tasks such as bail decisions and medical diagnosis that require domain expertise; 2) while humans struggle with detecting deception [6], machine learning models are able to learn useful patterns in constrained settings (in particular, ML models achieve an accuracy of above 85% in our deceptive review detection task); 3) full automation might not be desired in this case because the government should not have the authority to automatically block information from individuals, and it is important to enhance human ability with a machine in the loop. Specifically, we focus on the following three research questions:

• **RQ1:** Do model-driven tutorials improve human performance without any real-time assistance?

• **RQ2:** How do varying levels of real-time assistance affect human performance after training?

• **RQ3:** How do model complexity and explanation methods affect human performance with/without training?

In all experiments, if training is provided, human subjects first go through a training phase with model-driven tutorials, and then enter the prediction phase to determine whether a review is deceptive or genuine. The prediction phase allows us to evaluate human performance after training.

Our first experiment aims to compare the effectiveness of different model-driven tutorials. Ideally, we would hope that these tutorials can help humans understand the patterns embedded in the ML models well enough that they can perform decently in the prediction phase without any real-time assistance. Our results show that human performance after tutorials are always better than without training, and the differences are statistically significant for two types of tutorials. However, the improvement is relatively limited: human performance reaches \(~60\%\), while the ML models are above 85\%. Meanwhile, there is no statistically significant difference between human performance after any type of tutorial, which suggests that all model-driven tutorials are similarly effective.

One possible reason for the limited improvement of human performance in Experiment 1 is that the patterns might be too complicated for humans to apply in the prediction phase without any real-time assistance. Therefore, our second experiment is designed to understand the effect of tutorials with real-time assistance. Inspired by Lai and Tan [34], we develop a spectrum with varying levels of real-time assistance between full human agency and full automation (Fig. 2). Our results demonstrate that real-time assistance can indeed significantly improve human performance to above 70\%. However, compared to Lai and Tan [34], the best human performance is not significantly improved.  

We only discuss qualitative differences from [34], as these are separate experiments subject to different randomization processes.
Finally, in order to understand how our results generalize to different kinds of models, we would like to examine the effect of model complexity and methods of deriving explanations. Our first two experiments use a linear SVM classifier because linear models are typically deemed interpretable, but deep learning models are increasingly prevalent because of their superior predictive power. While it is well recognized that deep learning models are more complex, it remains an open question how human performance changes with assistance from deep learning models (e.g., BERT) vs. simple models (e.g., linear SVM). Our results show that tutorials and explanations of simple models lead to better human performance than deep learning models, which highlights the tradeoff between model complexity and interpretability. We also show that for BERT, post-hoc signed explanations from LIME are more effective than built-in explanations derived from attention mechanisms. Moreover, tutorials are effective in improving human performance for both kinds of models compared to without training.

Overall, our results show that model-driven tutorials can somewhat improve human performance with and without real-time assistance, and humans also find these tutorials useful. However, the limited improvement also points to future directions of human-centered interpretable machine learning. We highlight two implications here and present further discussions in the Discussion section. First, it is important to explain beyond the surface patterns and facilitate humans in reasoning about why a feature is important. A strategy is to develop interactive explanations that allow humans to explore the patterns in both the training and the prediction phase. Second, it is useful to bridge the gap between training and generalization in developing tutorials because the model behavior and performance in training data might differ from that on unseen data. The ability to understand this difference is crucial for humans to calibrate trust and generalize beyond the constrained dataset.

RELATED WORK

We start by introducing recent methods for interpretable ML, and then discuss experimental studies on human interaction with explanations and predictions derived from ML models. We end by summarizing related work on deception detection.

Methods for interpretable machine learning

A battery of studies propose various algorithms to explain a machine prediction by uncovering model internals (also known as local explanations) [21]. Most relevant to our work is feature attribution that assigns an importance weight to each feature [37, 42, 50, 51]. For instance, Ribeiro et al. [50] propose LIME that fits a sparse linear model to approximate local machine predictions, and coefficients in this linear model are used as explanations. Lai et al. [33] compare the built-in and post-hoc explanations methods in text classification and show that different methods lead to very different explanations, in particular, deep learning models lead to explanations with less consistency than simple models such as linear SVM. Other popular approaches include 1) example-based [26, 27, 43, 52, 61], e.g., counterfactual explanations find alternative examples that would have obtained a different prediction, and 2) rule-based [3, 20] that summarizes local rules (e.g., via decision trees). Notably, SP-LIME is an algorithm that selects examples to provide a global understanding of the model [50], which aligns with our goal of generating tutorials. However, to the best of our knowledge, there have not been any human-subject experiments with such example-driven tutorials.

Human interaction with explanations and models

The importance of human-subject experiments is increasingly recognized in understanding the effectiveness of explanations because they are ultimately used by humans. In addition to studies mentioned in the introduction, researchers have investigated other desiderata of explanations [5, 8, 17, 18, 32, 49, 65]. For instance, Binns et al. [5] examine perception of justice given multiple styles of explanations and conclude that there is no best approach to explaining algorithmic decisions. Cai et al. [8] show that a user-centered design improves human perception of an image-search tool’s usefulness, but does not improve human performance. Green and Chen [17] find that humans underperformed a risk assessment tool even when presented with its predictions, and exhibited behaviors that could exacerbate biases against minority groups. Yin et al. [65] examine the effect of stated accuracy and observed accuracy on humans’ trust in models, while Kunkel et al. [32] study the effect of explanations on trust in recommender systems. This line of work on trust also relates to the literature on appropriate reliance with general automation [36, 38]. Retaining human agency is particularly important in societally critical domains where consequences can be dire. Finally, Bansal et al. [4] provide feedback during decision making, which can be seen as a form of continuous learning. Our focus is to understand the effect of offline tutorials, which can be potentially combined with real-time assistance/feedback in practice.4

Deception detection

Deception is a ubiquitous phenomenon and has been studied in many disciplines [60]. In psychology, deception is defined as an act that is intended to foster in another person a belief or understanding which the deceiver considers false [31]. Computer scientists have been developing machine learning models to identify deception in texts, images, and videos [1, 15, 16, 24, 47, 48, 63, 66]. An important challenge in studying deception is to obtain groundtruth labels because it is well recognized that humans struggle at detecting deception [6]. Ott et al. [47] created the first sizable dataset in deception detection by employing workers on Amazon Mechanical Turk to write imagined experiences in hotels.

As people increasingly rely on information on the Internet (e.g., online reviews for making purchase decisions [10, 57, 64, 68]), deceptive information also becomes prevalent [9, 45, 53]. The issue of misinformation and fake news has also attracted significant attention from both the public and the research community [14, 19, 35, 59, 67]. Our work employs the deceptive review detection task in Ott et al. [46, 47] to investigate the effectiveness of model-driven tutorials. While this task is a constrained case of deception and may differ from intentionally malicious deception, it represents an important issue that people face on a daily basis and can potentially benefit from assistance from ML models.

4Although feedback (e.g., true labels) on real decisions such as bail decisions can take a long time to observe.
METHODS
In this section, we introduce the preliminaries for our prediction task, machine learning models, and explanation methods. We then develop tutorials to help humans understand the embedded patterns in the models in the training phase. Finally, we present types of real-time assistance in the prediction phase. A demo is available at https://deception.machineintheloop.com.

Dataset, models, and explanations
Dataset and prediction task. We employ the deceptive review detection task developed by Ott et al. [46, 47], consisting of 800 genuine and 800 deceptive hotel reviews for 20 hotels in Chicago. The genuine reviews were extracted from TripAdvisor and the deceptive ones were written by turkers who were asked to imagine their experience. We use 80% of the reviews as the training set and the remaining 20% as the test set. We evaluate human performance based on their accuracy on sampled reviews from the test set. The task for both humans and ML models is to determine whether a review is deceptive or genuine based on the text.

Models. We consider a linear SVM classifier with unigram bag-of-words as features, which represents a simple model, and BERT [12], which represents a deep learning model with state-of-the-art performance in many NLP tasks. The hyperparameter for linear SVM was selected via 5-fold cross validation with the training set; BERT was fine-tuned on 70% of the reviews and the other 10% of the reviews in the training set were used as the development set for selecting hyperparameters. Table 1 shows their accuracy on the test set.

| Model  | Accuracy (%) |
|--------|--------------|
| SVM    | 86.3         |
| BERT   | 90.9         |

Table 1. Accuracy of machine learning models on the test set.

Methods of deriving explanations. We explain a machine prediction by highlighting the most important 10 words. For linear SVM, we use the absolute value of coefficients to determine feature importance, and the highlights are signed because coefficients are either positive or negative. For BERT, we consider two methods following Lai et al. [33]: 1) BERT attention based on the built-in mechanism of Transformer [58] (specifically, feature importance is calculated using the average attention values of 12 heads used by the first token at the final layer; these highlights are unsigned because attention values range between 0 and 1); 2) BERT LIME, where feature importance comes from LIME by fitting a sparse linear model to approximate local model predictions (these highlights are signed as they come from coefficients in a linear model).

Tutorial generation
Our main innovation in this work is to introduce a training phase with model-driven tutorials before humans interact with ML models. We consider the following two types of tutorials.

Guidelines. We follow the current practice of science communication and summarize findings in scientific papers [46, 47, 39] as a list of guidelines. These guidelines are observations derived from the ML model (see “Fig. 1(c)”) and paraphrased by us. A “Next” button is enabled after a 30-second timer.

Example-driven tutorials. Inspired by Ribeiro et al. [50], another way to give humans a global sense of a model is to present a sequence of examples along with predicted labels and explanations of predictions. For each example in our tutorial, informed by our in-person user study, we first ask participants to determine the label of the example, and then reveal the actual label and the predicted label along with explanations in the form of highlights. The algorithm selects 10 examples that are representative of the patterns that the ML model identifies from the training set.3 There could be genuine insights as well as spurious patterns. Ideally, these examples allow participants to understand the problem at hand and then apply the patterns, including correcting spurious ones, in the prediction phase. Fig. 1(a)&(b) presents an example review after the label is chosen and the predicted label and its explanations are shown. A “Continue” button is enabled after a 10-second timer. See the supplementary material for screenshots.

We consider the following algorithms for example selection:

- Random. 10 random examples are chosen.
- SP-LIME. Ribeiro et al. [50] propose SP-LIME to select examples with features that provide great coverage in the training set. To do that, the global importance of each feature is defined as \( I_j = \sqrt{\sum_{i=1}^{B} W_{ij}} \), where \( W_{ij} \) is the importance of feature \( j \) in the \( i \)-th instance. Since we only highlight the top 10 features, \( W_{ij} = 0 \) for any other features. Then, 10 examples are selected to maximize the following objective function: argmax\(_{S|S|\leq B}\sum_{j=1}^{d} 1\{d|S : W_{ij} > 0\}\), where \( B = 10 \) and \( d \) represents the dimension of features. This objective function presents a weighted coverage problem over all features, and is thus submodular. A greedy algorithm provides a solution with a constant-factor approximation guarantee of \( 1 - 1/e \) to the optimum [30].
- Spaced repetition (SR). We propose this algorithm to leverage insights from the education literature regarding the effectiveness of spaced repetition (e.g., on long-term retention) [25, 55]. Specifically, we develop the following novel objective function so that users can be exposed to important features repeatedly: argmax\(_{S|S|\leq B}\sum_{j=1}^{d} U(\{W_{kj}\}_{1 \leq k \leq |S|}) \), where \( U(\{w_{kj}\}_{1 \leq k \leq |S|}) = 1(\max(\{k, W_{kj} > 0\}) - \min(\{k, W_{kj} > 0\})) \geq 3 \). The key difference from SP-LIME is that the weight of a feature is included only if it is repeated in two examples with a gap of at least three.

Finally, we consider the combination of guidelines and examples selected with spaced repetition by first showing the guidelines for 15 seconds, 10 examples selected with spaced repetition, and the guidelines again for 15 seconds.

Real-time assistance
In addition to tutorials in the training phase, we introduce varying levels of real-time assistance in the prediction phase. Inspired by Lai and Tan [34], we design six levels of real-time assistance, as illustrated in Fig. 2.

3We chose 10 so that an experiment session finishes within a reasonable amount of time (30 minutes), and all examples happened to be classified correctly by the model (since machine performance is even better on the training set).
IN-PERSON USER STUDY
To obtain a qualitative understanding of human interaction with model-driven tutorials, we conduct an in-person semi-structured user study. This user study allows us to gather in-depth insights on how humans learn and apply our tutorials through interviews, as well as feedback on the interface before conducting large-scale, randomized experiments.

Experimental design
We employ a concurrent think-aloud process with participants [44]. Each participant went through a tutorial and determined the label of 20 reviews from the test set. They were told to verbalize the reason before deciding on the label both in the training and the prediction phase with the following syntax: I think the review is predicted label because reason. After the prediction phase, we conducted an interview to gather general feedback on tutorials. We manually transcribed the audio recordings after an initial pass with the Google Cloud API.

A total of 16 participants were recruited from mailing lists in our department: 3 were female and 13 were male, ranging between age 20 and 35. All participants were engineering graduate students and most of them studied computer science. Participants were invited to the lab where the study occurred. Either a personal or a provided laptop was used. Participants were compensated between $15 and $20 for 10 every 30 minutes. Four types of tutorials (guidelines, examples selected with SP-LIME, examples selected with SR, guidelines + examples selected with SR) were randomly assigned to participants and each tutorial type had a sample size of 4. Thematic analysis was undertaken to identify common themes in participants’ think-aloud processes. Thematic codes were collectively coded by the first two authors.

Results
We summarize the key themes into the following three parts.

Tutorial training and application. 8 out of 8 participants with access to guidelines remembered a couple of “rules” and applied them in the prediction phase. P13 said (the number is randomly assigned), “I believe it is deceptive based on rule No. one and No. three, if I remembered them correctly, it just describes its experience, and does not have a lot of details”.

7 out of 12 participants exposed to selected examples adopted pure memorization or pattern-matching during the prediction phase. Participants remembered key deceptive words such as “chicago” to help them decide the review label: P2 said, “My husband is deceptive, I is deceptive, Chicago is deceptive”. Some participants were even able to generate similar theories to our guidelines without exposure to it. P14 commented, “The review didn’t have anything specific to offer” before deciding that the respective review was deceptive. However, reasoning about the patterns is generally challenging. Quoting from P2, this is mainly because they “can’t seem to find a rhyme or reason for those words being genuine or deceptive”.

Participants also created theories such as length of review when predicting. P8 remarked, “no one would take that much time to write a review so it won’t cross more than 5 lines”.

Improvements on tutorials. Participants thought that the guidelines should be available during the prediction phase to better assist them. 4 out of 4 participants felt that they were unable to remember as there were too many guidelines to be memorized. P11 felt that “the tutorial is helpful but it’s just hard not being able to reference it” and P9 said that he could “keep checking if it is on the top right corner”.

12 out of 12 participants exposed to selected examples expressed confusion about why the features were highlighted as deceptive or genuine but made up their own reasonings for ease of memory. They felt that they would have learned
We consider the following treatments to examine the effectiveness of tutorials in improving human performance without any real-time assistance:

- (H1a) Any tutorial treatment leads to better human performance than the control setup.
- (H1b) Examples (including random examples, examples selected with SP-LIME or SR) lead to better human performance than random examples.
- (H1c) Selected examples (with SP-LIME or SR) lead to better human performance than random examples.
- (H1d) Examples selected with spaced repetition lead to better human performance those selected with SP-LIME.
- (H1e) Guidelines + examples selected with SR lead to the best performance.

These five hypotheses were pre-registered on AsPredicted.7

**Experimental design**
To evaluate human performance under different experimental setups, participants were recruited via Amazon Mechanical Turk and filtered to include only individuals residing in the United States, with at least 50 Human Intelligence Tasks (HITs) completed and 99% of HITs approved. Each participant is randomly assigned to one of the six conditions (five types of tutorials + control). We did not allow any repeated participation. We adopted this between-subject design because exposure to any type of tutorial cannot be undone.

In our experiment, each participant finishes the following steps sequentially: 1) reading an explanation of the task and a consent form; 2) answering a few attention-check questions depending on the experimental condition assigned; 3) undergoing a set of tutorials if applicable (training phase); 4) predicting the labels of 20 randomly selected reviews in the test set (prediction phase); 5) completing an exit survey. Participants who failed the attention-check questions are automatically disqualified from the study. Based on feedback from our in-person user study, for each example in the tutorials, a participant first chooses genuine or deceptive without any assistance, and then the answer is revealed and the predicted label and explanations are shown (Fig. 1(a)&(b)). In the exit survey, participants were asked to report basic demographic information, if the tutorial was helpful (yes or no), and feedback in free responses.8

Each participant was compensated $2.50 and an additional $0.05 bonus for each correctly labeled test review. 80 subjects were recruited for each condition so that each review in the test set was labeled five times. In total 480 subjects completed Experiment 1. They were balanced on gender (224 females, 251 males, and 5 preferred not to answer). Refer to the supplementary material for additional information about experiments (e.g., education background, time taken).

To quantify human performance, we measure it by the percentage of correctly labeled instances by humans. In other words, the prediction phase provides an estimate of human accuracy through 20 samples. In addition to this objective metric, we also report subject perception of tutorial usefulness reported in the exit surveys.

**Results**
We first present human accuracy in the prediction phase, an objective measurement of tutorial effectiveness. Our results
As for subjective perception of tutorial usefulness, we find which we will further discuss in the Discussion section. 400 participants reported that the tutorial was useful (excluding 80 participants in the control setup). Fig. 5 shows the results by types of tutorials. Among different treatments, participants in guidelines and guidelines + examples selected with SR find the tutorials most useful, as high as 90% in guidelines + examples selected with SR. Formally, post-hoc Tukey’s HSD test shows that the differences between the following pairs are statistically different: guidelines vs. random (p = 0.048), random vs. SR+guidelines (p < 0.001), and SR vs. SR+guidelines (p = 0.003). The difference between SP-LIME and SR+guidelines is borderline significant with p = 0.078. These results suggest that tutorials provide strong positive effects in humans’ subjective perception.

EXPERIMENT 2: HUMAN PERFORMANCE WITH VARYING REAL-TIME ASSISTANCE AFTER TUTORIALS

Our second experiment is concerned with human performance with varying levels of real-time assistance after going through the training phase. While Experiment 1 suggests that tutorials provide somewhat useful training, the improvement is limited without any real-time assistance. We hypothesize that human performance could be further improved by introducing real-time assistance. We adapt a spectrum with varying levels of real-time assistance from Lai and Tan [34] (Fig. 2). Moving along the spectrum, the influence of the machine generally becomes greater on the human as more information from the model is presented. For instance, a statement of strong machine performance is likely to bias humans towards machine predictions. Lai and Tan [34] find that there exists a tradeoff between human performance and human agency, i.e., as the real-time assistance gives stronger priming along the spectrum, human performance improves and human agency decreases. Explanations such as highlighting important words can moderate this tradeoff when predicated labels are given. It remains an open question how this tradeoff unfolds after training.

Experimental treatments & hypotheses

All conditions in Experiment 2 used the guidelines + selected examples with spaced repetition tutorial in the training phase because all tutorials are similarly effective and our participants find this one most useful in subjective perception. To examine how humans perform under different levels of real-time assistance from machine learning models, we consider the spectrum in Fig. 2, inspired by Lai and Tan [34].

We hypothesize that 1) real-time assistance results in improved human performance, since it has been shown that highlights and predicted labels improve human performance [34]; 2) signed highlights result in better human performance compared to unsigned highlights because signed highlights reveal information about directionality; 3) predicted labels result in better human performance compared to highlights alone; 4) guidelines and signed highlights might moderate the tradeoff between human performance and human agency while achieving the same effect as when an accuracy statement is shown. To summarize, our hypotheses are as follows:

- (H2a) Real-time assistance leads to better human performance than no assistance.
- (H2b) Signed highlights lead to better human performance than unsigned highlights.
We first present human accuracy in the prediction phase. Our adopted the same experimental design as stated in Experiment (80 participants in each type of real-time assistance). They were balanced on gender (238 females, 237 males, and 5 preferred not to answer). Refer to the supplementary material for additional information about experiments (e.g., education background, time taken).

Human performance is measured by the percentage of correctly predicted instances by humans, which provides an objective measure of human performance with real-time assistance. We also consider the percentage of humans whose performance exceeds machine performance for the corresponding 20 reviews in the prediction phase.10

Results
We first present human accuracy in the prediction phase. Our results suggest that real-time assistance is indeed effective: all the levels of real-time assistance except unsigned highlights lead to better human performance than the setup without machine assistance in Fig. 6. To formally compare the treatments, we conduct an one-way ANOVA and find a statistically significant effect ($\eta^2 = 0.23; p = 5.15 \times 10^{-25}$). We further use post-hoc Tukey’s HSD test to identify pairs of experimental conditions in which human performance exhibits significant differences. With the exception of no assistance vs. unsigned highlights ($p = 0.67$), differences in remaining setups compared to no assistance are all statistically significant ($p < 0.001$). Moreover, the difference between unsigned highlights and signed highlights is significant ($p < 0.001$), demonstrating the effectiveness of signed highlights. Finally, the difference between signed highlights and any other real-time assistance with stronger priming (signed highlights + predicted labels, signed highlights + predicted labels + guidelines, signed highlights + predicted labels + guidelines + accuracy statement) is not significant.

In summary, our experimental results support $H2a$ with the exception of unsigned highlights, $H2b$, $H2e$, and reject $H2c$ and $H2d$ in Experiment 2 (note that signed highlights + predicted label + guidelines + accuracy statement indeed leads to the best performance but the difference with other methods is not always statistically significant). These results suggest that signed highlights provide sufficient information for improving human performance, and we do not gain much from presenting additional information with stronger priming. While there is significant improvement in human performance with real-time assistance (from ~60% to ~70%), the improvement is still limited compared to the machine performance, which is above 85%. This improvement is similar to results reported in Lai and Tan [34], which did not use any tutorials other than minimal examples to introduce the task. These observations taken together suggest that the utility of our tutorials mainly lies in that humans can perform well with only signed highlights, a type of real-time assistance with relatively weak priming.

Experimental design
We adopted the same experimental design as stated in Experiment 1 except that real-assistance is provided in the prediction phase when applicable. In total 480 subjects completed the experiment (80 participants in each type of real-time assistance). They were balanced on gender (238 females, 237 males, and 5 preferred not to answer). Refer to the supplementary material for additional information about experiments (e.g., education background, time taken).

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Results
We first present human accuracy in the prediction phase. Our results suggest that real-time assistance is indeed effective: all the levels of real-time assistance except unsigned highlights lead to better human performance than the setup without machine assistance in Fig. 6. To formally compare the treatments, we conduct an one-way ANOVA and find a statistically significant effect ($\eta^2 = 0.23; p = 5.15 \times 10^{-25}$). We further use post-hoc Tukey’s HSD test to identify pairs of experimental conditions in which human performance exhibits significant differences. With the exception of no assistance vs. unsigned highlights ($p = 0.67$), differences in remaining setups compared to no assistance are all statistically significant ($p < 0.001$). Moreover, the difference between unsigned highlights and signed highlights is significant ($p < 0.001$), demonstrating the effectiveness of signed highlights. Finally, the difference between signed highlights and any other real-time assistance with stronger priming (signed highlights + predicted labels, signed highlights + predicted labels + guidelines, signed highlights + predicted labels + guidelines + accuracy statement) is not significant.

In summary, our experimental results support $H2a$ with the exception of unsigned highlights, $H2b$, $H2e$, and reject $H2c$ and $H2d$ in Experiment 2 (note that signed highlights + predicted label + guidelines + accuracy statement indeed leads to the best performance but the difference with other methods is not always statistically significant). These results suggest that signed highlights provide sufficient information for improving human performance, and we do not gain much from presenting additional information with stronger priming. While there is significant improvement in human performance with real-time assistance (from ~60% to ~70%), the improvement is still limited compared to the machine performance, which is above 85%. This improvement is similar to results reported in Lai and Tan [34], which did not use any tutorials other than minimal examples to introduce the task. These observations taken together suggest that the utility of our tutorials mainly lies in that humans can perform well with only signed highlights, a type of real-time assistance with relatively weak priming.

Another ambitious measurement is how frequent humans outperform the ML model. It was rare in Experiment 1 (2 of 480, 0.4%). With effective real-time assistance (i.e., signed highlights included), we find that 26 of 320 (8.1%, 20 times the percentage in Experiment 1) of our participants are able to outperform the ML model. The difference between 8.1% and 0.4% is statistically significant using chi-squared tests ($p < 0.001$). This observation suggests that with the help of tutorial and real-time assistance, there exists hope for a synergy of humans and AI outperforming AI alone. We hypothesize that facilitating hypothesis generation is important and present detailed discussions in the Discussion section.

EXPERIMENT 3: THE EFFECT OF MODEL COMPLEXITY AND METHODS OF DERIVING EXPLANATIONS
Our experiments so far are based on explanations (coefficients) from a linear SVM classifier. Meanwhile, deep learning models are being widely adopted because of their superior predictive power. However, it is also increasingly recognized that they might be more complex and harder to interpret for humans. Our final experiment investigates how model complexity and methods of deriving explanations relate to human performance and effect of training.

Experimental treatments & hypotheses
Participants are exposed to two different treatments: presence of training and methods of deriving highlights. Where training is present, we use the selected examples with spaced repetition tutorial in this experiment. Note that example selection depends on the model and the explanation method.
We first present human accuracy in the prediction phase. Our results suggest that methods of deriving explanations make a significant difference (Fig. 7): 1) human performance is consistently better when important words derived from the linear SVM are highlighted as compared to deep models; 2) BERT attention provides the least value for humans, again echoing results in Experiment 2. It also suggests that simple performance is \( \sim 70\% \) after training with real-time assistance, echoing results in Experiment 2. It also suggests that simple models are preferred to deep learning models when serving as explanations to support human decision making. Between explanations derived from post-hoc and built-in methods from BERT, attention provides the least value for humans, again demonstrating the importance of signed highlights.

The effectiveness of training for simple models is further validated by subjective perception of tutorial usefulness. Fig. 8 shows that participants are much more likely to find the tutorials derived from SVM explanations useful: 85% of our participants find it useful. The differences between the follow-

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**Experimental design**

We adopted the same experimental design as in Experiment 1. In total 480 subjects completed the experiment (80 participants in each experimental setup). They were balanced on gender (239 females, 240 males, and 1 preferred not to answer). Refer to the supplementary material for additional information about experiments (e.g., education background, time taken).

To quantify human performance, we measure it by the percent-age of correctly predicted instances by humans. In addition to this objective metric, we also report subjective perception of tutorial usefulness reported in the exit surveys (note that this is only applicable for the experimental setups with training).

**Results**

We first present human accuracy in the prediction phase. Our results suggest that methods of deriving explanations make a significant difference (Fig. 7): 1) human performance is consistently better when important words derived from the linear SVM are highlighted as compared to deep models; 2) BERT attention provides the least value for humans, again demonstrating the importance of signed highlights.

The effectiveness of training for simple models is further validated by subjective perception of tutorial usefulness. Fig. 8 shows that participants are much more likely to find the tutorials derived from SVM explanations useful: 85% of our participants find it useful. The differences between the follow-

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11Since BERT performs better than linear SVM, only showing signed highlights also avoids the potential effect of predicted labels.

12The anonymized pre-registration document is available at [http://aspredicted.org/blind.php?z=vy794a](http://aspredicted.org/blind.php?z=vy794a).

13It is reduced to \( \tau \)-test for the training/no training treatment since the degree of freedom is 1.
ing pairs are statistically different using post-hoc Tukey’s HSD test: SVM vs. BERT attention \( p < 0.001 \) and SVM vs. BERT LIME \( p < 0.001 \). Interestingly, with real-time assistance, humans also find the tutorials more useful compared to the same tutorial in Fig. 5. These results underscore our findings in Experiment 3 that simple models provide more interpretable tutorials and explanations than deep models.

**DISCUSSION**

In this paper, we conduct the first large-scale, randomized, pre-registered human-subject experiments to investigate whether model-driven tutorials can help humans understand the patterns embedded in ML models and improve human performance. We find that tutorials can indeed improve human performance to some extent, with and without real-time assistance, and humans also find them useful. Moreover, real-time assistance is crucial for further improving human performance in such challenging tasks. Finally, we show that simple models like linear SVM generate more useful tutorials and explanations for humans than complex deep learning models.

**Towards human-centered tutorials.** Both quantitative results from our randomized experiments and qualitative feedback from in-person user study demonstrate that humans can benefit from model-driven tutorials, which suggests that developing model-driven tutorials is a promising direction for future work in human-centered interpretable machine learning. However, the improvement in human performance remains limited compared to machine performance in the deceptive review detection task. In order to further advance the synergy between humans and AI, we need to develop human-centered tutorials. Many participants commented that they could not understand why certain words were deceptive or genuine (an example reason could be that imaginative writing does not cover specific details). These results highlight the importance of facilitating hypothesis generation in the tutorials. It is insufficient to highlight important features via feature attribution methods, and these tutorials need to also explain why some features are useful. While it is challenging to develop automatic methods that can propose theories about particular features, we might prompt humans to propose theories and evaluate them through the ML model.

Another reason that tutorials had limited improvement in human performance is that the tutorials failed to establish proper trust in machine predictions. It is important to highlight both strengths and caveats of ML models in the tutorials, echoing recent work on understanding trust [32, 65]. A challenge lies in how to bridge the gap between training and generalization in tutorials, i.e., model behavior and performance in the tutorials might differ from that in unseen data.

**Beyond static explanations.** Another important direction is to design interactive explanations beyond static explanations such as simply highlighting important words. Interactive explanations allow humans to experiment with their hypothesis about feature importance. One strategy is to enable humans to inquire about the importance of any word in a review. An alternative strategy is to assess model predictions of counterfactual examples. For instance, humans can remove or add words/sentences in a review, which can help humans understand model behavior in new scenarios.

**Choice of tasks.** We would like to highlight the importance of task choice in understanding human-AI interaction. Deception detection might simply be too challenging a task for humans, and a short tutorial is insufficient to help humans understand the patterns embedded in ML models. There may also exist significant variation between understanding text and interpreting images, because the former depends on culture and life experience, while the latter relies on basic visual cognition.

We believe that it is important to study human-AI interaction in challenging tasks where human agency is important because the nature of explanations in decision making is distinct from that in debugging. While machines excel at identifying patterns from existing datasets, humans might be able to complement ML models by deriving theories and appropriately correcting machine predictions in unseen data, e.g., spotting mistakes when machines apply patterns (“chicago” becomes a specific comparison point for reviews about a hotel in New York City). So there exists hope for further advancing human performance in these challenging tasks.

**Limitation of our samples.** Our study is limited by our samples of human subjects. The in-person user study was conducted with university students who tend to have a computer science education, and large-scale, randomized, pre-registered experiments were conducted with Mechanical Turkers from the United States. While our samples are likely to face the challenges of deception on the Internet and would benefit from enhancements in deception detection, they may not be representative of the general population. The effectiveness of model-driven tutorials can also potentially depend on properties of the sample population. In general, we did not find any consistent differences between demographic groups based on age, gender, education background, and review experience (see the supplementary material). It is certainly possible that other demographic information could affect the effectiveness of tutorials. We leave that for future studies.

It is important to point out that our setup employs a random split to obtain training and testing data, which is a standard assumption in supervised machine learning. While humans can ideally improve generalization in this case, humans might be more likely to correct generalization errors in machine learning models when the testing distribution differs from training. In that case, understanding the embedded patterns, especially spotting spurious ones, can help humans generalize these data-driven insights.

In summary, our work highlights the promise of (automatically) building model-driven tutorials to help humans understand the patterns embedded in ML models, especially in challenging tasks. We hope to encourage future work on human-centered tutorials and explanations beyond static real-time assistance towards a synergy between humans and AI.

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APPENDIX

PREVIEW OF THE SUPPLEMENTARY VIDEO

You can skip the screen shots of tutorial interfaces if you choose to watch the supplementary video. To help you skim the video, here are the starting time for each type of tutorials:

- Guidelines: 00:08
- Random: 00:19
- SP-LIME: 00:53
- Spaced repetition: 01:27
- SR + guidelines: 02:01
- BERT + attention: 02:41
- BERT + LIME: 03:15

EXPERIMENT INTERFACES

Fig. 9 - Fig. 11 shows tutorial interfaces for Experiment 1.

Fig. 9. Experiment 1 tutorial: guidelines.

Fig. 10. Experiment 1 tutorial: selected examples. Selected examples of random, SP-LIME, and SR are captured in video submission.

Fig. 11. Experiment 1 tutorial: selected examples + guidelines. ‘Reveal guidelines’ shows a list of guidelines as illustrated in Fig. 9.

Fig. 12 - Fig. 17 shows the prediction phase interfaces for experiment 2.

Beautiful views and awesome service. My husband and I stayed at the Swissotel in Chicago while meeting up with some old friends from college. We have been to Chicago a few times but never stayed at this hotel before. First off the architecture and feel of the hotel is just amazing. So beautiful. The views from our corner suite was breathtaking and the accommodations were flawless. The fact that we could have an apartment like setting rather than a cold hotel room made all the difference. From the big tub in the bath to the entertainment system and work area, everything is in place to make your stay like being at home but with an awesome view of the Chicago Skyline. We took advantage of the Executive Club for desserts and breakfast and had dinner one night at the Palm restaurant. Delicious food. We will definitely stay at the Swissotel the next time we visit Chicago.

Fig. 12. Experiment 2 real-time assistance: no assistance.

Fig. 13. Experiment 2 real-time assistance: unsigned highlights.
Experiment Details

Among our participants in Experiment 1, 69 were between 18 and 25, 265 were between 26 and 40, 121 were between 41 and 60, 22 were 61 and above, and 3 preferred not to answer. They had a range of education backgrounds, comprising some high school (3), high school graduate (54), some college credit (124), trade/technical/vocational training (42), Bachelor’s degree and above (253), and 4 preferred not to answer.

Among our participants in Experiment 2, 64 were between 18 and 25, 270 were between 26 and 40, 116 were between 41 and 60, 26 were 61 and above, and 4 preferred not to answer. They had a range of education backgrounds, comprising some high school (3), high school graduate (44), some college credit (120), trade/technical/vocational training (32), Bachelor’s degree and above (278), and 3 preferred not to answer.

Among our participants in Experiment 3, 62 were between 18 and 25, 255 were between 26 and 40, 138 were between 41 and 60, 24 were 61 and above, and 1 preferred not to answer. They had a range of educational attainment, comprising some high school (1), high school graduate (51), some college credit (21), trade/technical/vocational training (38), Bachelor’s degree and above (278), and 2 preferred not to answer.
(111), trade/technical/vocational training (40), Bachelor’s degree and above (274), and 3 prefered not to answer.

We only kept participants that complete the full task and submit a unique survey code. Participants that do not comply with the criteria were not included.

Fig. 21 - Fig. 23 show the average time taken in each experiment. We calculated and filtered out outliers from each experiment respectively with an interquartile range. In Fig. 24 - Fig. 26 we show the average time taken during prediction phase in each experiment. Outliers were discarded after the same procedures.

Figure 21. Average time taken for each experimental setup in experiment 1.

Figure 22. Average time taken for each experimental setup in experiment 2.

Figure 23. Average time taken for each experimental setup in experiment 3.

Figure 24. Average time taken for the prediction phase in each experimental setup in experiment 1.

Figure 25. Average time taken for the prediction phase in each experimental setup in experiment 2.

Figure 26. Average time taken for the prediction phase in each experimental setup in experiment 3.

TRUST ANALYSIS

Figure 27. Human trust on machine predictions in experiment 2. Differences between all pairs are not statistically significant. These results suggest that guidelines and accuracy statement do not increase human trust in machine learning models significantly.
Figure 28. Human trust on correct / incorrect machine predictions in experiment 2. Differences between correct predictions and incorrect predictions are statistically significant. These results suggest that humans have more trust in correct predictions than incorrect ones.

Analysis of Free Responses from Turkers
Free responses from Turkers confirmed the findings in the qualitative study. Participants felt that the tutorial was useful but could not understand why certain features are deceptive or genuine. One participant commented, “Although I am an English major, the training really helped me to think and consider the nuances of language. I enjoy good writing but I often overlook attempts to manipulate or deceive the reader/audience. I felt this training was very beneficial”. Another participant remarked, “I could not understand why words were chosen for the reason”.

HUMAN PERFORMANCE GROUPED BY DEMOGRAPHICS
The is no clear trend regarding gender, education background, review writing frequency, and age among experiments.

Figure 29. Experiment 1: gender. Human accuracy grouped by experimental setups and gender.

Figure 30. Experiment 1: age. Human accuracy grouped by experimental setups and age.

Figure 31. Experiment 1: education background. Human accuracy grouped by experimental setups and education background.
### Figure 32. Experiment 1: review writing frequency. Human accuracy grouped by experimental setups and review writing frequency.

| Experimental Setup | Frequency | Accuracy (%) |
|--------------------|-----------|--------------|
| Control            | Never     | 51.0         |
| Guidelines         | Never     | 57.8         |
| Random             | Never     | 59.0         |
| SP-LIME            | Never     | 57.7         |
| SR                 | Never     | 59.7         |
| SR + Guidelines    | Never     | 59.7         |
|                    | Yearly    | 56.6         |
|                    | Monthly   | 60.0         |
|                    | Weekly    | 60.0         |
|                    | Frequently| 42.5         |

### Figure 33. Experiment 2: gender. Human accuracy grouped by experimental setups and gender.

| Experimental Setup | Gender | Accuracy (%) |
|--------------------|--------|--------------|
| No assistance      | Female | 60.1         |
|                    | Male   | 60.7         |
| Unsigned           | Female | 57.8         |
|                    | Male   | 57.9         |
| Signed             | Female | 71.9         |
|                    | Male   | 69.8         |
| Signed + predicted label | Female | 73.0         |
|                    | Male   | 71.6         |
| Signed + predicted label + guidelines | Female | 73.2         |
|                    | Male   | 68.3         |
| Signed + predicted label + guidelines + accuracy | Female | 74.0         |
|                    | Male   | 73.8         |

### Figure 34. Experiment 2: age. Human accuracy grouped by experimental setups and age.

| Experimental Setup | Age Group | Accuracy (%) |
|--------------------|-----------|--------------|
| No assistance      | 18-25     | 61.3         |
|                    | 26-40     | 61.7         |
|                    | 41-60     | 65.0         |
|                    | 61 & above| 65.0         |
| Unsigned           | 18-25     | N/A          |
|                    | 26-40     | N/A          |
|                    | 41-60     | N/A          |
|                    | 61 & above| N/A          |
| Signed             | 18-25     | 74.0         |
|                    | 26-40     | 70.7         |
|                    | 41-60     | 70.2         |
|                    | 61 & above| 70.0         |
| Signed + predicted label | 18-25     | 70.3         |
|                    | 26-40     | 70.0         |
|                    | 41-60     | 70.3         |
|                    | 61 & above| 70.0         |
| Signed + predicted label + guidelines | 18-25     | 73.8         |
|                    | 26-40     | 75.6         |
|                    | 41-60     | 75.0         |
|                    | 61 & above| 72.5         |
| Signed + predicted label + guidelines + accuracy | 18-25     | 73.8         |
|                    | 26-40     | 75.6         |
|                    | 41-60     | 75.0         |
|                    | 61 & above| 72.5         |

### Figure 35. Experiment 2: education background. Human accuracy grouped by experimental setups and education background.

| Experimental Setup | Education Background | Accuracy (%) |
|--------------------|----------------------|--------------|
| No assistance      | Some high school     | 60.3         |
|                    | High school graduate | 62.7         |
|                    | Some college credit  | 59.0         |
|                    | Vocational training  | 58.3         |
|                    | Bachelor’s degree    | 74.0         |
| Unsigned           | Some high school     | 60.3         |
|                    | High school graduate | 62.7         |
|                    | Some college credit  | 59.0         |
|                    | Vocational training  | 58.3         |
|                    | Bachelor’s degree    | 74.0         |
| Signed             | Some high school     | 60.3         |
|                    | High school graduate | 62.7         |
|                    | Some college credit  | 59.0         |
|                    | Vocational training  | 58.3         |
|                    | Bachelor’s degree    | 74.0         |
| Signed + predicted label | Some high school     | 60.3         |
|                    | High school graduate | 62.7         |
|                    | Some college credit  | 59.0         |
|                    | Vocational training  | 58.3         |
|                    | Bachelor’s degree    | 74.0         |
| Signed + predicted label + guidelines | Some high school     | 60.3         |
|                    | High school graduate | 62.7         |
|                    | Some college credit  | 59.0         |
|                    | Vocational training  | 58.3         |
|                    | Bachelor’s degree    | 74.0         |
| Signed + predicted label + guidelines + accuracy | Some high school     | 60.3         |
|                    | High school graduate | 62.7         |
|                    | Some college credit  | 59.0         |
|                    | Vocational training  | 58.3         |
|                    | Bachelor’s degree    | 74.0         |
Figure 36. Experiment 2: review writing frequency. Human accuracy grouped by experimental setups and review writing frequency.

Figure 37. Experiment 3: gender. Human accuracy grouped by experimental setups and gender.

Figure 38. Experiment 3: age. Human accuracy grouped by experimental setups and age.

Figure 39. Experiment 3: education background. Human accuracy grouped by experimental setups and education background.
Figure 40. Experiment 3: review writing frequency. Human accuracy grouped by experimental setups and review writing frequency.

**ATTENTION-CHECK DESIGN**

P11 was half way through the session and commented, “I’m trying to think about this from a way of, like, are these reviews being generated by a computer, or are they, like, are all of these reviews from real people, and am I trying to tell if somebody’s, like, lying about the review”. The interviewer then suggested to the participant to read the instructions in the dialogue boxes. P11 subsequently explained that he “just didn’t notice that because I was just reading the rules and skipped the box”. Similarly, P9 asked the interviewer, “By deceptive review do you mean users typing a review for the sake of tarnishing reputation, or uplifting reputation, or are you referring to computer-generated reviews which are trying to deceive people”. Due to a couple of the above cases, we added additional attention-check questions to ensure that participants are aware of the definition of deceptive reviews. Refer to the outdated and updated attention-check design below.

**Figure 41. Outdated attention-check design.** The outdated design does not allow participants to confirm on their answers. If they selected the wrong answer, they will be disqualified immediately.

**Figure 42. Updated attention-check design.** The updated design allows participants to confirm on their answers.

**EXIT SURVEY**

Fig. 43 - Fig. 45 show exit surveys for experimental setups in Experiment 1.

Fig. 47 and Fig. 48 show exit surveys for experimental setups in Experiment 3.
*1. How many answers do you think that you have answered correctly?
   - 0-5
   - 6-10
   - 11-15
   - 16-20

*2. What is your gender?
   - Female
   - Male
   - I prefer not to answer

*3. What is your age?
   - 18-25
   - 26-40
   - 41-60
   - 61 and above
   - I prefer not to answer

*4. What is the highest degree or level of school you have completed? If currently enrolled, select highest degree received.
   - Some high school, no diploma, and below
   - High school graduate, diploma or the equivalent (for example: GED)
   - Some college credit, no degree
   - Trade/technical/vocational training
   - Bachelor's degree, and above
   - I prefer not to answer

*5. How often do you write reviews on the Internet?
   - Never
   - Yearly
   - Monthly
   - Weekly
   - More frequently than weekly

*6. How often do you make purchase decisions based on online reviews?
   - Never
   - Yearly
   - Monthly
   - Weekly
   - More frequently than weekly

*7. Please give us your feedback.

Figure 43. Exit survey for control setup in Experiment 1.
1. How many answers do you think that you have answered correctly?
   - 0-5
   - 6-10
   - 11-15
   - 16-20

2. What is your gender?
   - Female
   - Male
   - I prefer not to answer

3. What is your age?
   - 18-25
   - 26-40
   - 41-60
   - 61 and above
   - I prefer not to answer

4. What is the highest degree or level of school you have completed? If currently enrolled, select highest degree received.
   - Some high school, no diploma, and below
   - High school graduate, diploma or the equivalent (for example: GED)
   - Some college credit, no degree
   - Trade/technical/vocational training
   - Bachelor's degree, and above
   - I prefer not to answer

5. How often do you write reviews on the Internet?
   - Never
   - Yearly
   - Monthly
   - Weekly
   - More frequently than weekly

6. How often do you make purchase decisions based on online reviews?
   - Never
   - Yearly
   - Monthly
   - Weekly
   - More frequently than weekly

7a. Was training (i.e. list of guidelines) helpful?
   - Yes
   - No

7b. If so, please explain how.

8. Please give us your feedback.

Figure 44. Exit survey for guidelines setup in Experiment 1.
*1. How many answers do you think that you have answered correctly?

- 0-5
- 6-10
- 11-15
- 16-20

*2. What is your gender?

- Female
- Male
- I prefer not to answer

*3. What is your age?

- 18-25
- 26-40
- 41-60
- 61 and above
- I prefer not to answer

*4. What is the highest degree or level of school you have completed? If currently enrolled, select highest degree received.

- Some high school, no diploma, and below
- High school graduate, diploma or the equivalent (for example: GED)
- Some college credit, no degree
- Trade/technical/vocational training
- Bachelor's degree, and above
- I prefer not to answer

*5. How often do you write reviews on the Internet?

- Never
- Yearly
- Monthly
- Weekly
- More frequently than weekly

*6. How often do you make purchase decisions based on online reviews?

- Never
- Yearly
- Monthly
- Weekly
- More frequently than weekly

*7a. Was training (i.e. training reviews and highlights) helpful?

- Yes
- No

*7b. If so, please explain how.

[Explanation field]

*8. Please give us your feedback.

[Feedback field]

Figure 45. Exit survey for examples i.e., random, SP-LIME, and spaced repetition in experiment 1. Note that question 7a changes to the following: ‘Was training (i.e. training reviews and list of guidelines) useful?’ for SR+guidelines.
*1. How many answers do you think that you have answered correctly?
  - 0-5
  - 6-10
  - 11-15
  - 16-20

*2. What is your gender?
  - Female
  - Male
  - I prefer not to answer

*3. What is your age?
  - 18-25
  - 26-40
  - 41-60
  - 61 and above
  - I prefer not to answer

*4. What is the highest degree or level of school you have completed? If currently enrolled, select highest degree received.
  - Some high school, no diploma, and below
  - High school graduate, diploma or the equivalent (for example: GED)
  - Some college credit, no degree
  - Trade/technical/vocational training
  - Bachelor’s degree, and above
  - I prefer not to answer

*5. How often do you write reviews on the Internet?
  - Never
  - Yearly
  - Monthly
  - Weekly
  - More frequently than weekly

*6. How often do you make purchase decisions based on online reviews?
  - Never
  - Yearly
  - Monthly
  - Weekly
  - More frequently than weekly

*7a. Was training (i.e. training reviews and list of guidelines) helpful?
  - Yes
  - No

*7b. If so, please explain how.

*8. Please give us your feedback.

Figure 46. Exit survey for experimental setup in Experiment 2.
*1. How many answers do you think that you have answered correctly?
   - 0-5
   - 6-10
   - 11-15
   - 16-20

*2. What is your gender?
   - Female
   - Male
   - I prefer not to answer

*3. What is your age?
   - 18-25
   - 26-40
   - 41-60
   - 61 and above
   - I prefer not to answer

*4. What is the highest degree or level of school you have completed? If currently enrolled, select highest degree received.
   - Some high school, no diploma, and below
   - High school graduate, diploma or the equivalent (for example: GED)
   - Some college credit, no degree
   - Trade/technical/vocational training
   - Bachelor’s degree, and above
   - I prefer not to answer

*5. How often do you write reviews on the Internet?
   - Never
   - Yearly
   - Monthly
   - Weekly
   - More frequently than weekly

*6. How often do you make purchase decisions based on online reviews?
   - Never
   - Yearly
   - Monthly
   - Weekly
   - More frequently than weekly

*7a. Did giving you hints (e.g. highlight of words) on reviews influence your decision?
   - Yes
   - No

*7b. If so, please explain how.

*8. Please give us your feedback.

Figure 47. Exit survey for non-training experimental setups in Experiment 3.
**1. How many answers do you think that you have answered correctly?**
- 0-5
- 6-10
- 11-15
- 16-20

**2. What is your gender?**
- Female
- Male
- I prefer not to answer

**3. What is your age?**
- 18-25
- 26-40
- 41-60
- 61 and above
- I prefer not to answer

**4. What is the highest degree or level of school you have completed? If currently enrolled, select highest degree received.**
- Some high school, no diploma, and below
- High school graduate, diploma or the equivalent (for example: GED)
- Some college credit, no degree
- Trade/technical/vocational training
- Bachelor's degree, and above
- I prefer not to answer

**5. How often do you write reviews on the Internet?**
- Never
- Yearly
- Monthly
- Weekly
- More frequently than weekly

**6. How often do you make purchase decisions based on online reviews?**
- Never
- Yearly
- Monthly
- Weekly
- More frequently than weekly

**7a. Was training (i.e. training reviews and highlights) helpful?**
- Yes
- No

**7b. If so, please explain how.**

**8. Please give us your feedback.**

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*Figure 48. Exit survey for training experimental setups in Experiment 3.*