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Audiometric profiles and patterns of benefit: a data-driven analysis of subjective hearing difficulties and handicaps

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**ABSTRACT**

**Objective:** Hearing rehabilitation attempts to compensate for auditory dysfunction, reduce hearing difficulties and minimise participation restrictions that can lead to social isolation. However, there is no systematic approach to assess the quality of the intervention at an individual level that might help to evaluate the need of further hearing rehabilitation in the hearing care clinic.

**Design:** A data-driven analysis on subjective data reflecting hearing disabilities and handicap was chosen to explore "benefit patterns" as a result of rehabilitation in different audiometric groups. The method was based on (1) dimensionality reduction; (2) stratification; (3) archetypal analysis; (4) clustering; (5) item importance estimation.

**Study sample:** 572 hearing-aid users completed questionnaires of hearing difficulties (speech, spatial and qualities hearing scale; SSQ) and hearing handicap (HHQ).

**Results:** The data-driven approach revealed four benefit profiles that were different for each audiometric group. The groups with low degree of high-frequency hearing loss (HL\textsubscript{HF}) showed a priority for rehabilitating hearing handicaps, whereas the groups with HL\textsubscript{HF} > 50 dB HL showed a priority for improvements in speech understanding.

**Conclusions:** The patterns of benefit and the stratification approach might guide the clinical intervention strategy and improve the efficacy and quality of service in the hearing care clinic.

**Introduction**

The consequences of hearing loss entail activity limitations and participation restrictions (Simeonsson et al. 2000). The hearing rehabilitation process aims to minimise both aspects and involves two main steps: diagnosis and remediation (Goldstein and Stephens 1981; Boothroyd 2007). After the diagnosis of a hearing loss, an intervention strategy that involves a hearing solution, such as a hearing-aid (HA), is commonly proposed and selected by the clinician. The compensation strategy chosen in the HA fitting process is, to a large degree, based on the shape of the pure-tone audiogram. The intervention is verified and validated to ensure the quality of the device and the service (Jorgensen 2016). However, hearing rehabilitation often requires further interaction, such as follow-up visits to adjust the device(s) to the particular needs of the patient, as well as counselling, focussed on communication programs and professional advice (Laplante-Lévesque, Hickson, and Worrall 2010). Overall, each of the steps of the intervention (diagnosis, adjustment and verification) is influenced by technical, personal and social factors (Vestergaard Knudsen et al. 2010).

The evaluation of the efficacy of the hearing rehabilitation process is typically assessed by questionnaires as outcome measures. The questionnaires can be designed to evaluate the individual benefit, the clinical practice or the inclusion of a new device or strategy (Cox et al. 2000; Cox 2003). Some outcome measures include specific items related to benefit or satisfaction (SADL: Cox and Alexander 1999; APHAB: Cox and Alexander 1995; IOI-HA: Cox 2003; GHABP: Gatehouse 1999), whereas others are focussed on hearing disabilities and handicaps (de Ronde-Brons, Soede, and Dreschler 2019; SSQ: Newman et al. 1990; Hallberg 1998; Gatehouse and Noble 2004). All of these outcome measures aim to capture overall experiences with the hearing rehabilitation (e.g. IOI-HA) and/or specific aspects, such as the speech, spatial and qualities hearing scale (SSQ; Gatehouse and Noble 2004). The SSQ reflects HA listeners’ current difficulties with respect to speech perception, spatial sound perception and qualities of hearing, such as the ability to follow a conversation, to localise a sound source or to identify a sound. Although the assessment of hearing disabilities is crucial for a successful hearing rehabilitation, the overall benefit does not only depend on auditory disabilities but also on handicaps experienced by the listener (Whitmer et al. 2016), such as the effects on social participation derived from the hearing loss.

One of the primary aims of outcome measures is to quantify the effectiveness of hearing rehabilitation. However, there is no known systematic method to use an individual’s outcome-
measure responses to guide any further personalised intervention. The ability of the hearing care professional (HCP) to understand each patient’s needs and to implement a suitable intervention is, however, crucial for successful rehabilitation (Boothroyd 2007). In the present study, a data-driven approach, aiming at identifying patterns of benefit in the self-reported outcome measures, was used for exploring the possibilities of personalised interventions. These interventions may be based on the classification of the intervention in “benefit profiles” (optimal, near-optimal, suboptimal) and the important factors that can be addressed to improve the hearing benefit. Furthermore, the auditory deficits associated with different audiometric shapes were included in such an approach by using audiometric-based auditory profiling.

Stratification based on auditory deficits

The characterisation of the hearing deficits of a person in terms of pure-tone audiometry does not typically capture the person’s performance in real-life situations. Therefore, information about supra-threshold auditory deficits, such as speech intelligibility in noise, might help to better understand the scale and scope of an individual’s sensory impairments. Recently, Sanchez-Lopez et al. (2020) proposed a stratification of hearing-impaired individuals into four clinically relevant subgroups, referred to as “auditory profiles.” The auditory profiles were the result of a data-driven analysis that allowed the identification of four archetypal patterns of perceptual deficits along two largely independent dimensions, speech-intelligibility deficits and loudness perception deficits, respectively. Since each auditory profile showed different degrees of deficits, listeners associated with a given profile are likely to experience similar distinct hearing disabilities.

The audiometric thresholds associated with the different auditory profiles showed significant differences. This suggests that different audiometric configurations can be associated with specific supra-threshold deficits. While supra-threshold measures are important, they are not systematically included in audiological assessments. Some situations may limit the amount of time-intensive testing of supra-threshold deficits possible in clinical settings whereas pure-tone audiometry is currently a required procedure. Therefore, an audiometry-based stratification into “audiometric profiles” or audiometric groups might provide an initial classification and predict the perceptual deficits of the listener. This approach can be useful when applying the stratification to studies without supra-threshold measures retrospectively. However, this pre-classification in audiometric groups does not guarantee that the listener is correctly classified and supra-threshold tests can confirm the listener’s auditory profile (Sanchez-Lopez et al. 2020).

Aims of the study

In the present study, subjective data from a questionnaire of hearing difficulties (SSQ) and a questionnaire of hearing handicap (HHQ) were analysed using a data-driven approach and following the principles of the “knowledge discovery from databases” (KDD; Frawley, Piatetsky-Shapiro, and Matheus 1992; Mellor, Stone, and Keane 2018). A data set of a clinical population of hearing-aid users was analysed in an attempt to uncover archetypal “benefit profiles” reflected in the subjective data that can be associated to specific audiometric groups based on the average audiometric thresholds of the four auditory profiles according to Sanchez-Lopez et al. (2020). The goals of the study were (1) to identify the patterns of benefit associated with different audiometric groups, (2) to identify the priorities of hearing rehabilitation in terms of particular hearing difficulties and handicaps that need to be improved, and (3) to examine the possibilities of implementing a personalised post-fitting rehabilitation strategy.

Method

The data analysis consisted of five steps, as shown in Figure 1. First, the data (described in the next section) were transformed into four factors (F1, F2, F3, F4); (II) stratification, where the subjects were divided into audiometric groups (a, b, c, d); (III) archetypal analysis where the data were decomposed into a matrix with the archetypal patterns of benefit (APoB0, APoB1, APoB2 and APoB3) and the weights of each pattern resembling each subject’s observation. Bottom panel: (IV) clustering, where the participants were clustered based on the similarity of their scores with the benefit profiles derived from stage II; and (V) importance estimation, where a random forest was trained to classify the participants into the “benefit profiles” and the importance of the predictors were estimated.
using factor analysis. Second, the participants were stratified into four groups based on their degree of low- (HL_{LF}) and high-frequency (HL_{HF}) hearing loss as an approximation of the audiometric profiles of Sanchez-Lopez et al. (2020). Third, to identify archetypal patterns of benefit, the overall data as well as the data belonging to each of the four subgroups were processed using an archetypal analysis. Fourth, the participants were identified as belonging to a cluster of participants showing a similar “benefit profile,” based on their similarity to the archetypal patterns of benefit. Finally, the identified benefit profiles were predicted using supervised learning and the importance of individual questionnaire items was analysed.

**Description of the dataset**

The data-driven analysis presented here is a retrospective study performed on a large dataset from Hearing Science Scottish Section (HSSS; formerly Institute of Hearing Research) of the University of Nottingham. The data were collected between the years 2002 and 2011, and most of the patients were referred from the NHS Audiology clinic of the Glasgow Royal Infirmary. The total dataset consisted of 1471 participants. This HSSS dataset has been previously analysed by Akeroyd et al. (2014) and Whitmer, Howell, and Akeroyd (2014), where a thorough description of the normative data was provided. The variables of interest for the present study were (1) audiometric thresholds, (2) raw responses to two questionnaires: the Speech, Spatial and Qualities hearing scale (SSQ) and the Hearing Handicap Questionnaire (HHQ; Gatehouse and Noble 2004). The subset of the HSSS dataset used here consisted of 880 observations (participants) and 62 variables.

**Audiometric thresholds**

All thresholds were obtained by trained researchers using the modified Hughson–Westlake adaptive method. Since the data-analysis stratification of the participants in audiometry-based auditory profiles, the audiometric thresholds were also retrieved from the dataset but not used in the analysis. The audiometric thresholds were grouped into low-frequency (≤1 kHz; LF) and high-frequency (>1 kHz; HF) averages; for simplicity and comparability with Sanchez-Lopez et al. (2020), only the better-ear averages were used for further analysis. Sanchez-Lopez et al. (2020) did not include participants with average low-frequency hearing thresholds above 65 dB hearing level (HL_{LF}) in their data-driven profiling approach. Therefore, to increase the comparability across both stratification strategies, data from participants with a severe-to-profound low-frequency hearing loss (HL_{LF} > 65 dB) were excluded.

**Questionnaire responses**

The SSQ consists of 14 speech-understanding (SU) related items, 17 spatial-hearing (SP) related items and 18 qualities-of-hearing (QH) related items. The SSQ questionnaire is scored on a 0–10 scale (in steps of 0.5 in this particular dataset), whereby a low score corresponds to high difficulty and a high score corresponds to low difficulty. If the item corresponds to a situation that the participant has not experienced, the response not applicable can be chosen. The 12 HHQ items were based on the Hearing, Disabilities and Handicaps Scale (Hétu et al. 1994). The HHQ is scored on a discrete 1–5 scale, with 5 representing the greatest handicap. Its questions can be divided into two subscales: emotional distress (ED) and social restriction (SR) (Noble et al. 2008). The HHQ data were multiplied by −1, such that a higher value corresponded to a lower handicap, consistent with the scale considered in the SSQ data. Data from participants with 30 or more missing responses across both questionnaires (i.e. missing at least half of the data) were also excluded. All questionnaire data were standardised prior to analysis.

The final number of observations considered for the current analysis was 572 participants (272 female) who wore at least one hearing-aid. At the time of testing, 478 (84%) were unilaterally fit (244 left ear, 234 right), the remaining 94 were bilaterally fit. All hearing-aids were behind-the-ear from a variety of manufacturers. Age, hearing and hearing-aid experience were all skewed, hence reported as medians and ranges. Median hearing-aid experience was 3 years (range 2 weeks–63 years). Their median age was 65 (range 18–85); 71% were ≥60 years of age. Their median better-ear four-frequency average was 46 dB HL (range 5–111). The distribution of observations across the four audiometric profiles a, b, c and d of Sanchez-Lopez et al. (2020) was 63, 81, 345 and 83, respectively. Bilateral fittings were proportionally greater in audiometric groups b and c (20% and 18%, respectively) than groups a and d (9% and 12%, respectively). For the analysis of the archetypical patterns of benefit, the heterogeneous nature of this subset of the HSSS dataset – the breadth of hearing abilities as well as age and hearing-aids represented – allows a robust stratification of the overall data, as well as the data within each audiometric groups, into benefit profiles (Eisenack et al. 2019).

**Data-driven pattern identification**

The data-driven analysis used here was based on unsupervised and supervised learning and was divided into five main steps illustrated in Figure 1. The first step reduced the dimensionality of the data by applying factor analysis. The second step divided the processed dataset in four subsets of the data corresponding to the listeners belonging to four audiometric groups. The third step was the archetypal analysis which was used to identify the archetypal patterns of benefit. The listeners were then clustered in benefit profiles in the fourth step. Finally, the predictor importance of each of the items of the questionnaires was inferred from the fifth step.

I. **Dimensionality reduction:** Based on factor analysis (Cattell 1988), the multi-dimensional dataset was reduced to four latent factors. The number of factors was selected by parallel analysis (Horn 1965) with subsequent iterative resampling (K = 200). The factors were obtained using oblique Procrustes rotation as in Akeroyd et al. (2014). The factor scores corresponding to each of the subjects, and obtained by Bartlett’s method, were used as the input of the archetypal analysis stage (II below).

II. **Stratification:** The listeners were divided into four groups corresponding to the audiometry-based auditory profiles a, b, c and d as suggested in Sanchez-Lopez et al. (2020). The binary rules used here are:

a. Audiometric group-a: HL_{HF} < 50 dB HL, and HL_{LF} < 30 dBHL.

b. Audiometric group-b: HL_{HF} > 50 dB HL, and HL_{LF} < 30 dBHL.

c. Audiometric group-c: HL_{HF} > 50 dB HL, and HL_{LF} > 30 dBHL.
d. Audiometric group-d: HL_{HF} < 50 dB HL, and HL_{LF} > 30 dBHL.

III. Archetypal analysis: Matrix factorisation was applied to the results of the dimensionality reduction step. A given observation was represented as a convex combination of the archetypal patterns (Cutler and Breiman 1994). The analysis retrieves two matrices – the “pattern matrix,” which contained archetypal patterns represented in the data and the “subject matrix,” consisted of the weights corresponding to each pattern that resemble each of the observations. The specific implementation of the method used here was similar to (Mørup and Hansen 2012).

The identified patterns were ranked based on the degree of hearing difficulty and handicap in each archetypal pattern of benefit and labelled based on rehabilitation needs as in clinical triage as APoB0, APoB1, APoB2, and APoB3, with APoB0 being the optimal benefit pattern, and APoB3 the suboptimal. We used a fixed number of patterns to avoid different numbers of patterns in each audiometric group (cf. Mørup and Hansen 2012), improving the interpretability of the results.

IV. Clustering: The distance between observations and the four archetypal patterns was estimated using the weights contained in the subject matrix. The criteria used here was the nearest archetype (Ragozini, Palumbo, and D’Esposito 2017). Each observation was then assigned to a cluster based on their weights. While some observations had similar weights, no observation was equidistant from any two clusters. The “benefit profiles” were labelled according to the archetypal patterns of benefit (BP0, BP1, BP2, and BP3).

V. Importance estimation: Once the subjective data corresponding to each of the subjects were analysed with unsupervised learning techniques, supervised learning was used for estimation the importance of the specific items of the dataset. A decision tree ensemble was trained with a subset of the data corresponding to the items of the SSQ and the HHQ and the identified clusters as the output. The ensemble was trained with 200 surrogated trees using curvilinear prediction. The importance was obtained by the permutation of out-of-bag features, which provides the minimum square error averaged for each tree over the standard deviation across the trees.

Results

The present study sought to identify patterns of benefit associated with different audiometric groups. The data from the questionnaires SSQ and HHQ, collected in a heterogeneous group of hearing-aid users, was first explored using factor analysis. Then, the patterns of benefit were inferred by using archetypal analysis over the factor scores corresponding to four factors (speech understanding, spatial hearing, qualities of hearing and hearing handicap). The dataset was stratified into four subsets corresponding to the four audiometric groups. In addition, it was of interest to identify the priorities of hearing rehabilitation. This was done by evaluating the predictor importance of the individual items of the SSQ and HHQ. Once the participants were divided into clusters or benefit profiles, the results corresponding in each subdomain were explored with the purpose of applying the present findings in a personalised hearing rehabilitation strategy.

Factor analysis

The parallel analysis revealed four factors as the optimal number of factors. The factor analysis was repeated in each of the stratified groups to confirm their similarity before further analysis. The loadings in each group were similar to the ones from the analysis of the entire dataset with small deviations commensurate with the changes in benefit patterns described below. Overall, the four factors corresponded to the three subdomains of the SSQ – SU, SP and QH – and hearing handicap (HH). These factors, taken together, explained a total of 50% of the variance.

The highest loading items in each of the three SSQ-based factors were similar to those of the validated short-form of the questionnaire, the SSQ12 (Noble et al. 2013). The SSQ12 is a 12-item questionnaire with the same SU, SP and QH subdomains that was the result of an item selection process between three parties and based on different criteria, involving the scores reported in the previous factor analysis of the SSQ (Akeroyd et al. 2014). Given the familiarity with this version of the SSQ, and lack of need for another, similar version of the SSQ (cf. Jensen et al. 2009; Demeester et al. 2012; von Gablehn, Otto-Sobotka, and Holube 2018; Moulin et al. 2019), the remainder of the results are based on the SSQ12 as well as the HHQ.

Data-driven analysis

Figure 2 shows the results of the data-driven analysis. The left panel reflects the archetypal patterns of benefit (APoB) with respect to the latent factors for each of the audiometric groups (a–d; lower case to distinguish from the Sanchez-Lopez et al. (2020) auditory profiles). The analysis of the overall data is indicated by the dotted lines. The left panel reflects the “archetypal patterns” (APoB) with respect to the latent factors. The right panel represents the estimated importance of the individual items of the questionnaire.

Archetypal patterns of benefit

Figure 2 (left panel) shows the result of the archetypal analysis. The optimal profile (APoB0) showed a high score for all factors (green), which was similar for all of the audiometric groups, as well as for the entire data set (dotted lines). The near-optimal pattern (APoB1, yellow) was different for the different audiometric groups. For group-a and group-d, APoB1 showed lower scores reflecting the difficulties in speech understanding (F_{SU}). The four groups differed substantially in terms of the near-suboptimal pattern (APoB2, orange). For group-a, the lowest score corresponded to quality-related difficulties (F_{QH}), whereas for group-b, the lowest score reflected an increased handicap. For group-c and group-d, the lowest score corresponded to difficulties with spatial hearing, while the handicap-related scores were higher than in APoB1. The suboptimal pattern (APoB3, red) showed the lowest scores for all factors in group-c. In group-d, APoB3 represented the lowest scores for SU, QH and HH but not for SP. However, for group-a, the scores reflecting SU and SP factors were lower than the scores reflecting QH, while group-b showed higher scores in the items reflecting HH. The archetypal patterns of benefit corresponding to the analysis of the overall data (dotted lines) resembled, to a large extent, the patterns observed in group-d.
**Item importance estimation**

The importance of the subdimensions in terms of difficulties and restrictions were estimated by the predictor importance of the individual items. The importance was considered here as indicative of priorities for hearing rehabilitation. Figure 2 (left column of right panel) shows the predictor importance corresponding to the items of the SSQ12, representing difficulties. The SSQ12 items are shown in the order of the SSQ12 questionnaire (Noble et al. 2013). The predictor importance is shown for each of the audiometric subgroups (in colour) and the overall data (in grey). The highest importance shown in the analysis of the overall data corresponded to the items related to emotional distress (ED) and social restrictions (SR), followed by the spatial hearing (SP) and qualities of hearing (QH) difficulties. In contrast, the questions related to speech understanding (SU) questions were found to be less important.

When analysing each audiometric group independently, the relative importance of the subdomains was substantially different than the one showed in the analysis of the entire dataset. Group-a showed higher importance than the overall group for SU in questions related to conversations with multiple talkers in quiet (item 2 of the SSQ12), SP difficulties in terms of distance (items 7 and 8), QH difficulties in the clarity of sounds (item 11) and three HH questions on self-confidence and social restrictions. Group-b showed higher importance for SP difficulties related to speech-in-noise perception (item 3), QH difficulties related to listening effort (item 12) and HH related to social restriction. Group-c showed a similar importance for SP and HH as the overall data. The importance obtained for SU difficulties was higher than overall specifically for the ability to get the start of the sentences during conversational turn-taking (item 5). Group-d showed higher importance for speech-in-noise difficulties compared to the overall data (items 1 and 3), and the highest importance generally for the HH subdomain.

All audiometric groups also showed less importance than overall for some items (i.e. when the coloured bars are much lower than the grey overall scores in the left and right columns of the right panel of Figure 2). This importance, though, should only be interpreted as these items not being useful in the prediction of the benefit profiles. For group-a, there was relatively less importance for noisy group conversations (SU), identifying music (QH) and avoiding social situations (HH). For group-d, noisy group conversations (SU) was also relatively less important. For group-b, there was relatively less importance for distinguishing multiple sound sources (QH) and feeling self-conscious (HH). For group-c, the only relatively less important item hearing-related nervousness/discomfort (HH).

**Benefit profiles and audiometric groups**

Once the participants have been stratified into audiometric groups (stage II of the method summarised in Figure 1) and divided into benefit profiles (stage IV), the data corresponding to the SSQ12 items and the HHQ are presented across the subdomains of the difficulties and handicaps in Figure 3. Each row...
corresponds to an audiometric group (a–d) and each column corresponds to a subdomain (SU, SP, QH and HH). The box-plots corresponding to the four benefit profiles are presented in each subplot. Furthermore, statistically significant differences between profiles, the result of pairwise comparisons (Student’s t-test) using Bonferroni’s correction for multiple comparisons, are presented using brackets and asterisks. A table with the results of the statistical analyses can be found in the Supplemental material.

The optimal profile (BP0) was similar in all subgroups with scores above 6 for the three subdomains of the SSQ12 and below 2 for the HHQ (see Figure 3). The suboptimal profile (BP3) showed more variability across audiometric groups; median BP3 scores were less than 4 for the SSQ12 and greater than 3 for the HHQ except for group-b which showed HHQ much lower handicap (i.e. a median score near 1). The relationship of the non-optimal profiles to BP0 varied with audiometric group. In group-a, benefit profiles BP2 and BP3 were significant different than the optimal profile (BP0) for SU, SP and QH. However, only BP1 and BP3 showed significantly worse scores than BP0 for HH (rightmost column of Figure 3). Furthermore, BP1 and BP2 were significantly different from one another for SP and QH. In group-b, BP1-3 were all significantly lower than BP0 for SU, but only BP2 and BP3 were significantly lower than BP0 for SP and QH. In group-c, BP1-3 all showed significantly lower scores than BP0 for SU and QH, but only BP1 and BP3 showed significantly lower scores than BP0 for HH. Finally, for group-d, only BP3 was significantly lower than BP0 for SU and QH, and only BP1 was significantly lower for HH. The patterns observed in each row of Figure 3 suggested that each audiometric group might have different needs for improvements to reach similar scores as BP0.

**Significant differences between audiometric groups**

Overall, the results presented in Figure 3 showed differences in benefit profiles across the subdomains of hearing difficulties and hearing handicaps. Figure 4 shows the same data but focussed on the differences among the two intermediate benefit profiles (BP1–2) to further examine how each audiometric group has different needs.

The top row shows the near-optimal profile BP1 for the four audiometric groups and across the subdomains. The green dashed line reflects the optimal profile and the red dotted line the suboptimal profile. The four audiometric groups showed significant differences in SU and HH. The participants in group-b and group-c showed lower scores for SU while group-a and group-d showed scores closer to BP0. In terms of HH, group-c and group-d showed significantly higher (better) scores than group-b but similar to BP0. The bottom row shows the near-suboptimal profile BP2. For BP2, the scores for SU and SP were not significantly different across the four audiometric groups whereas the scores for QH were significantly lower for group-a and group-b. In terms of hearing handicap, group-b showed significantly higher (poorer) scores than the other audiometric groups.
Discussion

Audiometric groups and auditory profiles

The analysis of the self-reported hearing difficulties and handicaps identified patterns of benefit and priorities for continued post-fitting rehabilitation. The participants were stratified into audiometric groups based on the audiometric distinctions (i.e. LF and HF thresholds) in the auditory profiles from Sanchez-Lopez et al. (2020). Those auditory profiles were the result of a data-driven analysis of multidimensional data that included measures of audibility, loudness perception, speech perception, binaural processing abilities and spectro-temporal resolution. Despite being derived from the previous auditory profiles A–D, the audiometric groups a–d used in the present study to stratify the participants cannot be considered equivalent to those profiles. There are notable similarities and discrepancies between the objective hearing deficits in the previous study’s auditory profiles and the subjective difficulties and handicaps associated with the current study’s audiometric groups and their benefit profiles.

The current study’s audiometric group-a listeners showed, on average, a high importance of speech communication in quiet, spatial perception difficulties and a high priority for rehabilitative hearing handicaps (Figure 2, first row), whereas in Sanchez-Lopez et al. (2020), auditory profile A listeners showed a low degree of perceptual deficits and a close-to-normal speech recognition. Audiometric group-b listeners had a single priority for rehabilitation, difficulties in speech understanding (see BP1 in Figures 3 and 4), consistent with the reduced speech-in-noise perception performance in Profile B listeners. Audiometric group-c listeners showed priorities for rehabilitating difficulties in speech-in-noise perception and handicaps (as shown BP1 in Figure 4), moderately consistent with Profile C listeners who showed a high degree of perceptual deficits. Finally, the audiometric group-d listeners showed a priority for rehabilitating hearing handicaps followed by spatial hearing difficulties (BP1 and BP2 in Figure 4), whereas Profile D listeners showed near-normal suprathreshold perception except for their abnormal loudness perception. In summary, the one consistency in the objective and subjective outcomes of the auditory profiles and current audiometric groups, respectively, is in their difficulties with speech-in-noise.

The auditory deficits in the audiometric groups discussed above were associated with the residual difficulties observed in the near-optimal benefit pattern (BP1). The patterns of benefit revealed that these residual difficulties and handicaps were in many cases independent, and minor difficulties do not always imply minor handicaps. This can be observed in audiometric groups a and d, where the near-optimal pattern of benefit corresponded to high scores in the SSQ12 items but low scores in the HHQ items. This is in agreement with Noble et al. (2013), who concluded that SSQ12 should be accompanied by the HHQ to provide a complete evaluation of the level of hearing difficulty and handicap.

Interpretation of the patterns of benefit

The data-driven analysis revealed four benefit profiles, labelled BP0, BP1, BP2, BP3. BP0, the “optimal” benefit profile, corresponds to patients with relatively minimal difficulties and handicaps who do not require additional intervention and may only need periodic follow-up visits (e.g. once per year). BP0 was characterised by scores above 6 in the SSQ12 and below 2 in the HHQ, similar to previous findings (Noble et al. 2012). The HCP should ensure that this optimal result does not change by evaluating the intervention periodically. BP1, the “near-optimal” benefit profile, corresponds to patients who would require some adjustments or instructions in regular follow-up visits to improve the treatment. BP1 was characterised by a significant reduction of only one or two subdomain scores (i.e. HH for groups a and d, SU for group b, and SU and QH for group c), but not in others (e.g. SP), as shown in Figure 3. The HCP should be aware of the limitations and allocate time to perform these improvements successfully. BP2, the “near-suboptimal” profile, corresponds to an intervention that requires major improvements. BP2 was characterised by a reduction of the scores in at least two subdomains compared to the scores of BP0 (e.g. looking at Figure 3 first and third rows, group-a and group-c showed lower scores for SU, SP and QH but not for HH). Patients who show
this pattern might reflect problems that require substantial adjustments and additional intervention through structured sessions focused on alleviating different difficulties and handicaps and/or providing assistive listening devices and training. BP3, the “suboptimal” profile, corresponds to low benefit. BP3 was characterised by the relatively greatest difficulties and handicaps. This suggests that the initial intervention should be reconsidered. In this case, the HCP should evaluate the possibilities of changing the device (e.g., considering a bone-anchored device if there are conductive loss indications) as well as evaluate the need for a multi-disciplinary approach (e.g., intensive auditory training, clinical psychological interventions).

**Personalised hearing rehabilitation**

The present study shows the potential of data-driven analysis for providing insights for improving the efficiency and efficacy of the hearing healthcare services. The KDD approach applied in this study aims at providing new knowledge by applying suitable methods to relevant datasets and focused on the interpretability of the results to obtain new knowledge. However, the perspectives discussed in this section should be taken as an outlook of the possibilities of this approach and not as a direct application of the findings from this study.

Personalised hearing healthcare could be introduced in the hearing care clinic in the form of stratified audiology. Since different patterns of difficulties and handicaps were observed in different audiometric groups, the patients can be first stratified into meaningful groups associated with specific hearing deficits and rehabilitation priorities to minimise the confounds of sensory hearing deficits. In the present study, this was initially done by using pure-tone audiometry. Pure-tone audiometry can be complemented by speech-in-noise perception tests, the assessment of loudness perception, binaural processing abilities or spectro-temporal modulation sensitivity to better characterise the individual’s hearing deficits (Sanchez-Lopez et al. 2019). When such characterisations are not possible, the results of the current study show that stratification based solely on limited audiometric information can provide additional personalisation when coupled with self-reported outcomes.

The common healthcare goal is an “optimal” intervention which would minimise the activity limitations and participation restrictions by providing the most suitable rehabilitation for each individual. In such a personalised hearing healthcare approach, the outcome measures can be used to identify the benefit profile of the patient, a profile associated with specific and important difficulties and restrictions result from the data-driven approach. The use of, for example, SSQ12 and HHQ in a follow-up visit after an acclimatisation period would be useful for guiding the need for further testing and intervention which can be more time-consuming but can provide a meaningful input for the intervention. Furthermore, the present results suggest that an evaluation of the intervention based on SSQ12 + HHQ can lead the decision-making, but the intervention required in each audiometric group might need a different pathway. Alternatively, open-response questionnaires such as the Client-Oriented Scale of improvement (COSI; Dillon, Jamest, and Ginis 1997) could help set individual priorities based on the important situations. COSI is typically used, though, for setting goals and expectations, guiding the hearing-aid selection and to quantify the improvements after the intervention, but not planning the intervention (Dillon and So 2000). Open-response questionnaires can be very useful for identifying hearing difficulties; a future archetypal analysis focussed on social situations may provide greater insight. Nevertheless, participation restrictions have been previously shown to be better evaluated using structured questionnaires such as HHQ (Stephens, Jones, and Gianopoulos 2000) to help the decisions for further intervention. Based on the benefit profile derived from these outcomes, a personalised rehabilitation program can be offered to the patient where the intervention can then be focussed on systematically overcoming specific hearing difficulties or handicaps with the help of the present stratification. The goal would be to obtain an optimal profile (close to BP0) at the end of the rehabilitation program.

The intervention is often prioritised in terms of sensory management, perceptual training and counselling in a “holistic approach” (Boothroyd 2007). In contrast, an initial post-fitting assessment with items from the SSQ12 and HHQ based on the present findings, as well as tempering expectations (Whitmer et al. 2016), could effectively guide further rehabilitation beyond the initial intervention (i.e. after the hearing-aid fitting). For example, the present study revealed that some difficulties were more important than others for a given audiometric group. Speech-in-noise was important for audiometric groups a and c but speech-in-speech was more important for groups b and d. The former would lead to a device adjustment (e.g. increasing the scale of noise reduction or making the “noisy/restaurant” setting the default), whereas the latter would lead to some rehabilitative training on listening strategies (e.g. how best to position yourself in conversation). These insights can also be useful for recreating the important situations in a clinical environment and then evaluate the improvement by means of aided performance tests. In cases with handicap priorities in their profile, the participation restrictions can be evaluated using measures out of the clinic that can capture the user positive and negative experiences in daily life (Lund et al. 2020). One last important factor that can be part of this personalised hearing healthcare is to gather information about the auditory ecology of the patient (Gatehouse, Naylor, and Elberling 2003) which could be captured by the active responses of the patient (ecological momentary assessments; e.g. Holube, von Gablenz, and Bitzer 2020; Smeds et al. 2020) or their hearing devices (Andersson et al. 2021).

**Limitations of the study**

The main limitation of the current study is that the data used in this analysis were collected between 2002 and 2011. Hearing-aid technology has evolved substantially since then. The ratio of bilateral fittings is also currently higher than it was when this data was collected. The lower ratio of bilateral fittings represents a potential confound when interpreting the spatial hearing difficulties in this group. Applying this archetypal analysis to a more recent dataset might show different results, as residual difficulties and handicaps may have diminished, although one would not expect the patterns or profiles to substantially change.

A related limitation is the lack of additional information about the hearing-aid fitting provided in the dataset. The data do not contain, for example, real-ear measurements or details about the advanced features of the hearing-aids nor the acoustic coupling. Furthermore, there is no information related to any burdens or issues associated with the use of hearing-aids, which can be important for establishing viable measures of hearing-aid benefit (Whitmer et al. 2016).

A limitation of the proposed personalisation is the risk of using group profiling as a unique characterisation instead of individual profiling. The benefit profiles simplify the complex
problem of evaluating each individual’s hearing-aid benefit. The patients’ responses are the result of a retrospective judgement that often reflects their average hearing experience but can also be influenced by specific events or individual factors (Saunders et al. 2005; Wu et al. 2015). While this approach can simplify the personalisation process, the unique characterisation of each individual’s benefit and rehabilitation needs often requires the expertise of the HCP in asking additional questions about the user experiences and the openness and consistency of the patient explaining their residual difficulties and restrictions. Therefore, the flexibility and expertise a well-trained HCP provides to the user experiences and the openness and consistency of the patient expertise of the HCP in asking additional questions about the problem of evaluating each individual.

Conclusions
A data-driven approach applied to self-reported residual difficulty and handicap outcomes revealed four different benefit profiles – optimal, near-optimal, near-suboptimal and suboptimal – for each of four clinical subpopulations based on the audiometric differences in Sanchez-Lopez et al. (2020). The optimal benefit profiles for each audiometric group set the difficulty and handicap minima that can be used to determine the scale and type of post-fitting rehabilitation necessary to improve outcomes for those with near-optimal to suboptimal profiles. Using short questionnaires, this simplified personalisation scheme promotes a form of personalised care that can be implemented clinically or remotely. The application of these patterns of benefit and the use of stratification could improve clinical interventions of hearing loss as well as the efficiency and quality of service in hearing care clinics.

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Declaration of interest
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