Cloud computing adoption reference model

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ABSTRACT
This paper presents a study to conceptualize a cloud computing adoption reference model. The case study on the cloud computing adoption was done in one local public university in Malaysia. The case study was conducted to understand in-depth and real context phenomenon by investigating the influencing factors of cloud computing adoption. The main objective of this study is to design a cloud computing adoption reference model. This study applied Technology-Organizational-Environmental (TOE) Framework by Tornatzky & Fleischer and Diffusion of Innovation by Rogers as the theoretical background of the Cloud Computing Adoption Reference. Ten interviews were conducted with key informants. The theme pattern analysis of data were done by using qualitative computer programs, Atlas.ti. The findings are shown in summarize patterns that supports the conceptualization of cloud computing adoption reference model. Future work include the adaption of cloud computing adoption reference model specifically for the niche area of mobile computing.

Keywords: Cloud computing, Cloud computing adoption, Higher education institutions, Malaysia

1. INTRODUCTION
An existence theory, model or framework are important to drive the research interest [1, 2]. In order to gain understanding and derived the study of innovation technology adoption, theories are adapted to formulate conceptual framework of cloud computing adoption reference model. Diffusion of Innovation Theory (DOI), Theory Acceptance Model (TAM) and Technology-Organization-Environment framework have frequently used among researchers to explain technology innovation in ICT acceptance and adoption studies in organizations [3]. This study apply Technology-Organizational-Environmental (TOE) Framework by Tornatzky & Fleischer [4] and Diffusion of Innovation by Rogers [5] as the theoretical background of the Cloud Computing Adoption Reference.

The TOE framework consists of three elements which are technological, organizational and environmental. The technological element associates with the process of adoption technology based on technology characteristics that influence the organization to adopt. Technological elements such as relative advantage, compatibility, complexity, trialability and observability were described the innovation technology [5] (Rogers, 2003). Roger’s DOI theory focuses on ideas, processes, and technologies over time and space. The diffusion was defined by Rogers [5] (2003) as the process by communication among social system members via certain channels. Organizational focus on how organizational structure and process implemented towards the innovation. Meanwhile, environmental describes about external characteristics such as government regulations, competitors.

TOE framework used to identify several of adoption process such as adoption decision, techniques of evaluation, proof of concept, the implementation, the challenges, the impact and etc. The TOE framework...
widely used by [6-11] and the DOI theory widely used [12, 13]. Hence, the framework of adoption factors based on TOE and DOI were developed based on previous researcher’s results as in Table 1, for gaining understanding of the adoption process of cloud computing adoption.

Table 1. Factors of Cloud Computing Adoption

| Framework/Model/General Concept | Cost Reduction | Trialability | Compatibility | Complexity | Relative Advantage | Security | Top Management | Firm Size | Service Provider Support | Infrastructure Readiness | Infrastructure Readiness | Competitive Pressure | Legal and Act | References | Domain |
|--------------------------------|---------------|-------------|---------------|------------|-------------------|----------|----------------|----------|------------------------|--------------------------|------------------------|------------------------|--------------|-----------|---------|
| TOE                            | X             | X           | X             | √          | √                 | √        |                |          |                        |                          |                        |                          |              | [6]       | Education |
| TOE, DOI                       | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [7]       | SME      |
| DOI                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [12]      | SME      |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [14]      | Government |
| TOE, DOI                       | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [8]       | Government |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [9]       | SME      |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [15]      | Education |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [11]      | SME      |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [16]      | Education |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [13]      | Government |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [17]      | SME      |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [18]      | Education |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [19]      | Health   |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [20]      | Education |
| TOE                            | X             | X           | X             | √          | √                 | X        |                |          |                        |                          |                        |                          |              | [21]      | Enterprise |
| Total                          | 3             | 5           | 6             | 5           | 7                 | 4        | 8              | 1        | 4                      | 3                        | 8                      | 3                        | 2                 |

Note:
√ : illustrates significant factors towards cloud computing adoption in certain organization
X : illustrates insignificant factors towards cloud computing adoption in certain organization

The main objective of this study is to design a cloud computing adoption reference model. Ten interviews were conducted with key informants. The analysis of data were done by using qualitative computer programs, Atlas.ti version 7. The findings are shown in summarize patterns that supports the conceptualization of cloud computing adoption reference model.

2. RESEARCH METHOD

The main objective of this study is to design a cloud computing adoption reference model. Ten interviews were conducted with key informants. The theme pattern analysis of data were done by using qualitative computer programs, Atlas.ti version 7. In this study, multiple themes would produce similar or difference factors due to many stages of cloud computing deployment and service models. The pattern match would be used to compare the identified values and match. Procedure applied when using computer-assisted tool (Atlas.ti version 7).

3. RESULTS

The pattern matching analysis technique has been adopted during validation phase. The purpose is to compare the identified factor whether there are patterns styles among themes. The triangulation methodological was produced strong confirmation to the identified factors of cloud computing adoption for one of the local public university in Malaysia. There were five themes developed from the analysis. The themes illustrated overall landscape of this study and inter relation of the factors. There were four primary categories for the themes which were technological, organizational, environmental and social. Theme 1 (influencing factors of cloud computing adoptions) consists of 17 factors and Theme 2 (main influencing factors of cloud computing adoptions) illustrates three main factors that influence the informants. The primary factors were highlighted by the informants which were cost reduction, relative advantage and guideline and policy as illustrated in Themes 2.
The advantages of cloud computing adoption by the local public university had been illustrated in Theme 3. The advantages perceived higher benefit on relative advantage, cost reduction and social (reputation). There were eight challenges of cloud computing adoptions concerned by the informants as listed in Theme 4. Theme 5 reflects recommendations for cloud computing adoption reference model. There are other studies indicated that various elements were concerned and influenced other organizations to adopt with the cloud computing technology [6, 20, 15, 7, 8, 19]. Table 2 summarize the pattern existed in Theme 1 until Theme 5. At the end of interviews, the researcher also gained opinions and recommendations from the informants on the elements that they wanted to recommend to be part of the cloud computing adoption reference model. The recommendations described from their experiences, intentions as well as the best practices that they have considered. The recommendations have been organized and pattern matching analysis applied.

Additionally, the themes triangulation has aided the researcher in order to conform the themes validity, meaningful result and contribute better understanding phenomenon [22]. According to Low, Chen, and Wu (2011) [9] the organization decision of technology adoption also influenced by the advantages and challenges of the technology towards the organization. All the codes from Themes 1 until Theme 5 were taken into consideration to conform and validate the factor that influenced the organization to adopt the cloud computing technology. Therefore, the example of influencing factors of cloud computing adoption for one of the local public university were relative advantages, cost reduction, ease of use, compatibility, trialability, operational requirement, system nature, cloud deployment model, sustainability, top management, cost benefit analysis, infrastructure readiness, service level agreement, geographical, governance and reputation. Whereas the example of challenges such as knowledge and IT skill set, financial, data privacy, security, cloud service provider, legal and act, guideline and policy also influenced the organization in the decision to adopt the cloud computing technology.

Table 2. Themes pattern analysis

| Category and Coding Unit | Theme 1 | Theme 2 | Theme 3 | Theme 4 | Theme 5 |
|--------------------------|---------|---------|---------|---------|---------|
| **Technological**        |         |         |         |         |         |
| Relative advantage       | ✓       | ✓       | ✓       |         | ✓       |
| Cost reduction           | ✓       | ✓       | ✓       |         |         |
| Ease of use              | ✓       |         |         |         |         |
| Complexity               |         |         |         |         |         |
| Compatibility            | ✓       |         |         |         |         |
| Trialability             |         |         |         |         |         |
| Operational Requirement  | ✓       |         |         |         |         |
| Security                 |✓       |         |         |         |         |
| System Nature            |         |         |         |         |         |
| Cloud Deployment Model   |         |         |         | ✓       |         |
| Sustainability           |         |         |         | ✓       |         |
| Technical                |         |         |         | ✓       |         |
| **Organizational**       |         |         |         |         |         |
| Top management           | ✓       |         |         |         |         |
| Financial                | ✓       |         |         |         |         |
| Cost Benefit Analysis    |         |         |         |         | ✓       |
| Infrastructure readiness | ✓       |         |         |         |         |
| Knowledge and IT skill set | ✓   |         |         |         |         |
| **Environmental**        |         |         |         |         |         |
| Cloud Service Provider   | ✓       |         |         |         |         |
| Service Level Agreement (SLA) | ✓ |         |         |         |         |
| Data Privacy             |✓       |         |         |         |         |
| Geographical             |         |         |         |         |         |
| Governance               |         |         |         |         |         |
| Guideline and Policy     | ✓       | ✓       |         |         |         |
| Legal and Act            |         |         |         |         |         |
| **Social**               |         |         |         | ✓       |         |
| Reputation               |         |         |         |         | ✓       |

4. CLOUD COMPUTING ADOPTION MODEL

The cloud computing adoption reference model as in Figure 1 was created based on theme triangulation and pattern matching analysis result as discussed. In-depth contemporary phenomenon study has gathered relevant information about the influence factors, challenges concerned, and advantage gained, as well as informants’ recommendation elements to be part of the cloud adoption reference model.
Figure 1. Cloud computing adoption reference model

The cloud computing adoption reference model Figure 1 was designed based on certain justifications. The justifications being made based on researcher’s analysis, findings and personal view. According to Creswell (2012) [1], interpretation for qualitative research require steps back, forms personnel view based analysis and finding as well as comparison with the past studies.

There were twenty-three factors that influenced the organization to adopt and to be part of cloud computing reference model as shown in Figure 1. The factors were cost reduction, relative advantages, reputation, ease of use, compatibility, operational requirement, cloud deployment model, system nature, sustainability, trialability, top management, infrastructure readiness, cost benefit analysis, governance, SLA and geographical. Figure 1 also indicated security, knowledge and IT skill set, financial, cloud service provider, guideline and policy, legal and act and data privacy became challenges towards the adoption of the technology to the organization. The four influence factors that also became challenges were financial, legal and act, data privacy and guideline and policy have been highly stressed by top management informants. Hence, from the researcher personal of view the four-factor became primary and part of the challenges for the adoption process.

5. CONCLUSION

As a conclusion, the cloud computing adoption reference model can be recommended as guidance for effective adoption and implementation in future. The slow adoption issue may be reduced by knowing and understanding the influencing factors during the adoption process. For example, proper planning and conducting cloud adoption analysis based on the identified factors would help the organization to choose suitable deployment and service model as well as the cloud provider. Besides, unsustainability operational cost and data privacy issue may also be reduced by understanding the resources capability in terms of knowledge and IT skill set, budget and financial level by performing cost benefit analysis and develop internal cloud governance. The cloud governance can be initiated by creating guideline and policy, negotiating and having clear SLA, investigating about legal and act, data geographical and level of data privacy impact. There are growing research on blended learning, online learning and mobile learning.
adopter for Higher Education Institutions in Malaysia [23–29]. The Malaysia Education Blueprint 2015-2025 roadmap towards higher income nation by producing holistic, excellent graduates and lifelong learners through independent and democratize access towards learning when higher education institutions adopted cloud computing services as the universities’ IT service platform.

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