Strategic Planning for Green Logistics Implementation in Potato Agro-Industry

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Abstract

Indonesia is the largest potato producer in Southeast Asia. Annual production averaged 1.09 million tons. Likewise, productivity is still low, ranging from 16.4 - 18.22 tons/ha. The objective of this study was to propose a strategic planning of the Green Logistic Distribution Center (GLDC) in the potato agro-industry using Interpretative Structure Modeling (ISM). A contribution of this research was that we used ISM to analyze the sustainability policy of the green logistics program which includes social, economic, and environmental issues. The result showed that the objectives such as availability of raw materials (1), supplier of potato (3), market place (5), traffic transportation (7), economic factor (8), and environmental issue (9) include variable linkages from the system. Every action on these objectives will result in a successful GLDC program, while the lack of attention to these objectives will lead to program failure. In this case, the driver power is large but has little dependence on the program. While the other sub-elements of purpose are categorized as dependent, this is interpreted more as a result of other objective actions. With two forms of information, ISM and DP-D matrix diagrams, the deepening of the GLDC program is made possible to support strategic planning.

Keywords: green logistics; strategic planning; potato agro-industry; ISM

INTRODUCTION

Indonesia is the largest potato producer in Southeast Asia. Annual production averaged 1.09 million tons. However, nationally, potato production is relatively no increase, ranging from 1,094,232 - 1,235,180 tons/year. Likewise, productivity is still relatively low, ranging from 15.4-16.4 tons/ha (FAO 2009; Yusianto et al. 2020). Decision making is a human ability that distinguishes them from other beings. There are many different methods for discussing strategic decision makings, such as genetic algorithms (GA), Analytic Hierarchy Process (AHP), and fuzzy algorithm (Zanjirani et al. 2010; Marimin & Maghfoor 2011). Each of these methods and approaches is generally only considered a qualitative or quantitative approach. Meanwhile, Interpretative Structure Modeling (ISM) combines the two approaches. Besides, ISM has relatively few uncertainty components but has more benefits when...
compared to other quantitative methods. ISM is a conceptual model that can change unstructured and unclear ideas into better and structured visualization models (Huang et al. 2012). The model is arranged systematically so that ISM is a good interactive learning process. ISM provides a vision of the relationship between one element and another in a system and can suggest a structure by the interests and explain the influence of each element. ISM can simplify the complex ridge structure into simpler and more organized modules. ISM has been widely implemented in various research midwives including the agro-industry sector (Gupta et al. 2017; Yusianto et al. 2019).

Green environmental issues have attracted the attention of researchers in various fields. Various important factors for implementing the Green Logistics Distribution Center (GLDC) have been identified. Contextual relationships between these factors can be identified (Luthra et al. 2012). Structural models of these factors have been established using the ISM approach (Ajalli et al. 2016).

ISM was introduced by professor J. White Felter Warfield in 1973, its function is to describe complex systems into subsystems (elements), then hierarchical processing of these elements, so that they can show the relationships that occur between elements (Zhai & Li 2017). The ISM feature can be used to describe the complexity of a system into multiple subsystems using practical community experience. With computer tools, in the end, can build a more progressive multi-level structural system model (Huang et al. 2012; Ajalli et al. 2016). Finally, the structure is described in a digraph (Huang et al. 2012). The system structure is mapped with a hierarchical graph direction as shown in Figure 1.

\[
A = \begin{bmatrix}
\alpha_{11} & \alpha_{12} & \cdots & \alpha_{1n} \\
\alpha_{21} & \alpha_{22} & \cdots & \alpha_{2n} \\
\vdots & \vdots & \ddots & \vdots \\
\alpha_{m1} & \alpha_{m2} & \cdots & \alpha_{mn}
\end{bmatrix}
\]

Figure 2 Adjacency matrix graph

Kulkarni et al. (2018) identified 13 drivers and analyzed to develop ISM-based models. Drivers are identified based on the opinions of experts from the construction industry who have an average of 10 years of work experience in the construction sector. 13 drivers are considered important for supply chain management and green logistics. Based on research conducted by Luthra et al. (2012), there are 13 key factors, including green logistics, green design, environmental performance, and life cycle management. Whereas in the Bag & Anand (2014) study stated that the main driver in GSCM is regulatory pressure and market pressure.

Research Objective, Contribution, and Scope

The objective of this study was to propose a strategic planning for the application of GLDC in the potato agro-industry using ISM. The contribution of this research was that we used ISM to analyze the sustainability policy of the green logistics program which includes social, economic, and environmental issues. The research scope was the potato cultivation and agro-industry in Wonosobo, Central Java, Indonesia.

Research Gap

Agro-industry contributes significantly to increasing the agricultural commodities added value, absorbing labor, and developing regional and national economies. But on the other hand, agro-industry also has the potential to pollute the environment, because this industry produces waste (solid, liquid, and gas) in large quantities and contains high concentrations of organic pollutants (Suprihatin 2009). The issue of environmental strategies has become a critical concern around the world (Vidova et al. 2012; Moreno et al. 2016). Therefore, the interest of organizations to develop policies related to green logistics is increasing dramatically (Pillay & Mbhele 2015). Research by Seroka-Stolka (2014), describes the determinants that influence green logistics as an element of sustainable development. Yusianto et al. (2019) has researched the green logistics model for the potato agro-industry. However, the ISM method was not used in this study. The qualitative analysis of ISM is used to understand the mutual influence between various elements. Research by Mathiyazhagan et al. (2013) has identified which barriers are most dominant for the application of green logistics and these results help the industry to

In Figure 2, m shows the number of system elements, \(S_i\) shows row system elements, \(S_j\) shows column system elements, and assigns \(a_{ij}\) to 1 matrix element while there is a relationship between \(S_i\) and \(S_j\), or sets the matrix element \(a_{ij}\) to 0, \(i \in [1, m], j \in [1, m]\).
facilitate the application of green concepts in their logistics. However, their research did not discuss economic factors and the agro-industrial sector. As customers become more environmentally conscious and governments make tighter regulations, the industry needs to reduce the environmental impact of their logistics chains (Pillay & Mbhele 2015). Jayant & Azhar (2014), states that green logistics is important. The relationship between barriers and to identify barriers that have the most influence on green logistics was analyzed using MICMAC. The structural model using the ISM produces twenty relevant barriers. This is also stated by Bag & Anand (2014), which under market pressure and proactive government policies realize the importance of improving the environmental image. The results of the ISM analysis in Rukmayadi et al. (2016) research, show that the objectives of the green logistic model are reducing the environmental impact of the rubber agro-industry business process, improving the quality of packaging design according to consumer expectations, and being environmentally friendly, and improving institutions. However, in this study, economic factors were not discussed. In research by Zhang et al. (2020), it is explained that the identification of key factors by applying the ISM approach can influence environmentally friendly green logistics. In this study, it is shown that the government’s strategic policies, public support, education, and green technology innovation, and environmentally friendly consumer demand have a greater influence than other factors. However, the agro-industry sector was not discussed in this study. Research related to government policies and regulations was researched by Singhal et al. (2018).

The results show that the production process is encouraged to be interconnected and policy-makers must formulate clear policies and information. However, this study did not explain the social and environmental factors. Green logistics connects social, economic, and environmental aspects. However, in many cases, it is difficult to strike a balance between different needs because of the varied nature of logistics disciplines. In research El-Berishy et al. (2013), exploration of sustainability ideas applied to green logistics to study the interdependence between logistics pillars as well as the concept of integrated corporate sustainability displays social, economic, and environmental challenges. However, the implementation of ISM in green logistics is not discussed in the agro-industry sector.

Most of the previous studies did not discuss the relationship between social, economic, and environmental factors. We think that it is necessary to elaborate on the factors of raw materials, suppliers of potatoes, market place, traffic transportation, economic factors, and environmental issues using ISM in green logistics in the agro-industrial sector.

METHOD

In our proposed research, we focused on policy analysis and strategic planning for the application of GLDC in the potato agro-industry using ISM. We used ISM to analyze the sustainability policy of the green logistics program which includes social, economic, and environmental issues.

![Figure 3. The main working steps of ISM](image-url)
Research Framework

The ISM is an interpretation as an assessment of a group of experts involved to decide how these elements are related to one another (Hussain et al. 2016). We collect and analyze the elements that affect GLDC. The research framework is shown in Figure 3:

Data Collection and Analysis

We think that social, economic, and environmental factors are very influential on GLDC planning. We break down these factors into the availability of raw materials (S₁), characteristics of potato (S₂), supplier of potato (S₃), topography (S₄), market place (S₅), logistic infrastructure (S₆), traffic transportation (S₇), economic factor (S₈), environmental issue (S₉), organizational factor (S₁₀), technological factor (S₁₁), and human force factor (S₁₂). Where S = {S₁, S₂, ..., S₁₂}, as shown in Table 1.

| Table 1 Key factors of GLDC |
|-----------------------------|
| No | Key Factor                | No | Key Factor               |
|-----|---------------------------|-----|--------------------------|
| S₁  | Availability of raw materials | S₇  | Traffic transportation  |
| S₂  | Characteristic of potato  | S₈  | Economic Factor          |
| S₃  | Supplier of potato        | S₉  | Environmental Issue      |
| S₄  | Topography                | S₁₀ | Organizational factor    |
| S₅  | Market place              | S₁₁ | Technological Factor     |
| S₆  | Logistic infrastructure   | S₁₂ | Human force factor       |

Structural Self-Interaction Matrix (SSIM)

Based on previous research, the elements that influence GLDC are identified and validated by experts. We involve 5 experts from the agro-industry and academia. The 12 most influential elements were then resolved and analyzed.

| Table 2 The SSIM Matrix |
|-------------------------|
| S₁₂ | S₁₁ | S₁₀ | S₉ | S₸ | S₷ | S₶ | S₵ | S₴ | S₃ | S₂ | S₁ |
| S₁  | V   | A   | A   | V   | V   | V   | V   | V   | V   | A   | O   |
| S₂  | V   | A   | A   | A   | X   | X   | A   | A   | A   | X   | A   |
| S₃  | V   | A   | A   | A   | A   | V   | O   | V   | O   | O   | O   |
| S₄  | V   | A   | A   | A   | O   | O   | O   | V   | O   | O   | O   |
| S₅  | V   | A   | A   | V   | V   | A   | O   | V   | A   | O   | O   |
| S₆  | V   | A   | A   | O   | O   | O   | O   | A   | A   | A   | A   |
| S₇  | V   | A   | A   | V   | V   | V   | V   | V   | A   | A   | O   |
| S₈  | V   | A   | A   | A   | A   | A   | A   | A   | A   | A   | A   |
| S₉  | V   | A   | A   | A   | A   | A   | A   | A   | A   | A   | A   |
| S₁₀ | V   | A   | A   | A   | A   | A   | A   | A   | A   | A   | A   |
| S₁₁ | V   | A   | A   | A   | A   | A   | A   | A   | A   | A   | A   |
| S₁₂ | V   | A   | A   | A   | A   | A   | A   | A   | A   | A   | A   |

We facilitate experts to coordinate against different opinions. This is intended to reduce bias that may occur. We provide SSIM sheets without notation to each expert, to compile contextual relationships between different GLDCs. The results are then discussed and a final matrix is created that reflects expert consensus on each assessment. To analyze and develop the SSIM of the 12 factors that influence GLDC, we use the following four symbols.

- V - GLDC i will help achieve GLDC j
- A - GLDC j will help achieve GLDC i
- X - GLDC i and j will help to achieve each other
- O - GLDC i and j are not related.

Initial Reachability Matrix

We facilitate experts to coordinate against different opinions. This is intended to reduce bias that may occur. We provide SSIM sheets without notation to each expert, to compile contextual relationships between different GLDCs. The results are then discussed and a final matrix is created that reflects expert consensus on each assessment. To analyze and develop the SSIM of the 12 factors that influence GLDC, we use the following four symbols.

RESULTS AND DISCUSSIONS

In this section, we discussed the final reachability matrix, drawing of the ISM diagram, establishing a hierarchical structure model, research limitation, and manager implication.
Table 3 Initial reachability matrix

|   | S1 | S2 | S3 | S4 | S5 | S6 | S7 | S8 | S9 | S10 | S11 | S12 |
|---|----|----|----|----|----|----|----|----|----|-----|-----|-----|
| S1| 1  | 0  | 0  | 1  | 1  | 1  | 1  | 1  | 1  | 0   | 0   | 1   |
| S2| 0  | 1  | 0  | 0  | 1  | 0  | 0  | 0  | 0  | 1   | 0   | 1   |
| S3| 1  | 1  | 0  | 1  | 1  | 0  | 1  | 0  | 1  | 0   | 0   | 0   |
| S4| 0  | 1  | 0  | 0  | 1  | 1  | 0  | 0  | 0  | 1   | 0   | 0   |
| S5| 0  | 1  | 0  | 0  | 1  | 1  | 1  | 0  | 1  | 0   | 0   | 0   |
| S6| 0  | 1  | 0  | 0  | 1  | 0  | 0  | 0  | 0  | 1   | 0   | 0   |
| S7| 0  | 1  | 0  | 0  | 1  | 1  | 1  | 1  | 0  | 0   | 0   | 0   |
| S8| 0  | 1  | 0  | 0  | 1  | 1  | 1  | 1  | 1  | 1   | 1   | 1   |
| S9| 0  | 1  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0   | 0   | 0   |
| S10|1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1   | 1   | 1   |
| S11|1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1   | 1   | 1   |
| S12|0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0   | 0   | 0   |

Final Reachability Matrix

After obtaining the RM matrix and checking the transitivity, the next step is to compile the Final RM.

Table 4 Final reachability matrix

|   | S1 | S2 | S3 | S4 | S5 | S6 | S7 | S8 | S9 | S10 | S11 | S12 | DP | R |
|---|----|----|----|----|----|----|----|----|----|-----|-----|-----|----|---|
| S1| 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 1  | 0   | 0   | 0   | 10 | 3 |
| S2| 0  | 1  | 0  | 0  | 0  | 1  | 0  | 0  | 0  | 0   | 0   | 1   | 3  | 5 |
| S3| 1  | 1  | 0  | 1  | 1  | 1  | 1  | 1  | 0  | 0   | 0   | 0   | 10 | 3 |
| S4| 0  | 1  | 0  | 1  | 0  | 1  | 0  | 0  | 0  | 0   | 0   | 0   | 1  | 4 |
| S5| 1  | 1  | 1  | 1  | 1  | 1  | 1  | 0  | 0  | 0   | 0   | 0   | 10 | 3 |
| S6| 0  | 1  | 0  | 0  | 0  | 1  | 0  | 0  | 0  | 0   | 0   | 0   | 1  | 3 |
| S7| 1  | 1  | 1  | 1  | 1  | 1  | 1  | 0  | 0  | 0   | 0   | 0   | 10 | 3 |
| S8| 1  | 1  | 1  | 1  | 1  | 1  | 1  | 0  | 0  | 0   | 0   | 0   | 10 | 3 |
| S9| 1  | 1  | 1  | 1  | 1  | 1  | 1  | 0  | 0  | 0   | 0   | 0   | 10 | 3 |
| S10|1  | 1  | 1  | 1  | 1  | 1  | 1  | 0  | 0  | 0   | 0   | 0   | 11 | 2 |
| S11|1  | 1  | 1  | 1  | 1  | 1  | 1  | 0  | 0  | 0   | 0   | 0   | 12 | 1 |
| S12|0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0  | 0   | 0   | 0   | 1  | 6 |

| D | 8  | 11 | 8  | 9  | 8  | 11 | 8  | 8  | 2  | 1   | 12     |
| L | 4  | 2  | 4  | 3  | 4  | 2  | 4  | 4  | 5  | 6   | 1      |

DP: Driver Power  D: Dependence  L: Level R: Ranking

Drawing of ISM Diagram

The results of the analysis are presented in the form of a diagram (digraph). Digraph consists of 4 quadrants, where quadrant 1) autonomous variables, namely variables that have nothing to do with the system, have a small thrust, and the level of dependence is low; 2) the dependent variable, namely the variable with a small thrust and a high level of dependence; 3) linkage variable, which is a variable with a large driving force and a high level of dependence; and 4) independent variables, namely variables that have high driving power and low dependence. We compiled the partition level using the final RM matrix.

Table 5 Level of GLDC

| Rank | Level | Sector | Driver Power | Dependence |
|------|-------|--------|--------------|------------|
| S1   | 3     | 4      | 3            | 10         |
| S2   | 5     | 2      | 2            | 3          |
| S3   | 3     | 4      | 3            | 10         |
| S4   | 4     | 3      | 2            | 4          |
| S5   | 3     | 4      | 3            | 10         |
| S6   | 5     | 2      | 2            | 3          |
| S7   | 3     | 4      | 3            | 10         |
| S8   | 3     | 4      | 3            | 10         |
| S9   | 3     | 4      | 3            | 10         |
| S10  | 2     | 5      | 4            | 11         |
| S11  | 1     | 6      | 4            | 12         |
| S12  | 6     | 1      | 2            | 1          | 12     |
Based on Figure 4, it can be seen that the sub-element that has the highest driving force is the streamlining of technological factors. Furthermore, these elements will affect the supporting elements of technological factors, increasing the organizational factor, increasing availability of raw materials, supplier of potato, market place, traffic transportation, economic factor, and environmental issue. The result showed that the objectives such as availability of raw materials (1), supplier of potato (3), market place (5), traffic transportation (7), economic factor (8), and environmental issue (9) include variable linkages from the system. Every action on these objectives will result in a successful GLDC program of potato agriculture in Central Java, while the lack of attention to these objectives will lead to program failure. Further analysis in sector IV (independent), states that objectives such as organization factor (10), and technological factor (11) are included as independent variables.

Hierarchical Structural Model
Based on the classification of sub-elements into four sectors of the power-dependent driver sub-elements that are included in the dependent sector are sub-elements of providing information on the human force factor. The sub-element depends on the other sub-elements. Whereas the supporting elements of availability of raw materials (1), supplier of potato (3), market place (5), traffic transportation (7), economic factor (8), and environmental issue (9) are in the third linkage sector sub these elements need to be carefully studied, while the streamlining technological factor (11) element is in the independent sector where the sub-elements are not influenced by other sub-elements. Based on the high level of thrust and driver power, the streamlining of technological factors is a key element in the sub-objective elements of tight agro-industry development.

Research Limitations
The results of this study are the proposed planning strategies for implementing GLDC in the potato agro-industry using ISM. We only discuss the elements of the objectives in the ISM, we do not discuss the other elements of the ISM. The sustainability of the green logistics program which includes social, economic, and environmental issues is discussed in the 12 GLDM factors in this study, but we do not classify in detail these problems.

Managerial Implications
The key related factors affecting program success have been discussed in detail in this study. Policy analysis and planning strategies for implementing GLDC in the potato agro-industry can assist decision-makers in developing sustainable green logistics programs.

CONCLUSION
By calculating the Power Driver (DP) and Dependence (D) of each sub-element, the DP-D matrix can be arranged by placing it on each ordinate (x, y). Based on Figure 4, it can be seen that the
objectives such as availability of raw materials (1), supplier of potato (3), marketplace (5), traffic transportation (7), economic factor (8), and environmental issue (9) include variable linkages from the system. Every action on these objectives will result in a successful GLDC program of potato agriculture in Central Java, while the lack of attention to these objectives will lead to program failure. Further analysis in sector IV (independent), states that objectives such as organization factor (10), and technological factor (11) are included as independent variables. In this case, the driver power is large but has little dependence on the program. While the other sub-elements of purpose are categorized as dependent, this is interpreted more as a result of other objective actions. With two forms of information (ISM and DP-D matrix diagrams) the deepening of the GLDC program of potato agriculture in Central Java is made possible to support strategic planning.

Figure 5 GLDC Hierarchical structure model

Recommendations
Sustainable development related to social, economic, and environmental factors is an interesting issue, including in the agro-industry sector. The final recommendation is given to the Central Java provincial government where the results of the policy analysis and strategic planning for green logistics implementation in potato agro-industry using ISM are expected to be useful for promoting the sustainable development of green logistics agro-industry.

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