RESEARCH ARTICLE

Human wellbeing outcomes of involvement in industrial crop production: Evidence from sugarcane, oil palm and jatropha sites in Ghana

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Abstract

An extensive body of theoretical work has advocated the use of multiple human wellbeing indicators to assess the outcomes of agricultural investments in Sub-Sahara Africa (SSA). However, few studies have actually achieved it. This study investigates the human wellbeing outcomes of involvement in industrial crop production in Ghana by comparing the levels of different objective and subjective wellbeing measures for groups involved in industrial crop production as plantation workers and smallholders, and groups not involved (i.e. control groups). We use household income, adult consumption and the multidimensional poverty index (MPI) as indicators of objective wellbeing. We measure subjective wellbeing through self-reported levels of satisfaction with life, worthwhileness, happiness and anxiousness. Propensity Score Matching (PSM) analysis is used to assess whether involvement in industrial crop production increases household income and consumption. Overall, for most indicators of objective wellbeing industrial crop outgrowers, smallholders and independent smallholders are better off compared to other groups in their respective sites (in terms of mean scores), but involvement does not necessarily brings human wellbeing benefits (PSM analysis). On the other hand plantation workers are either worse off or have similar level of objective human wellbeing with control groups in their respective sites (in terms of mean scores), but involvement sometimes brings human wellbeing benefits (PSM analysis). However, workers tend to benefit from access to plantation infrastructure, which has a positive effect to their multi-dimensional poverty. In most cases the objective wellbeing measures do not correlate well with self-reported levels of subjective wellbeing. It is important to combine such indicators when evaluating the human wellbeing outcomes of agricultural investments in order to obtain a more comprehensive outlook of whether industrial crop production can become a valuable rural development strategy in SSA.
Introduction

Industrial crop production has been expanding in several parts of Sub-Sahara Africa (SSA) during the past decades [1]. Perhaps the most widely studied industrial crop expansion occurred in the last decade, with the promotion of biofuel feedstocks such as jatropha [1]. Depending on the national context, this expansion has aimed to meet different policy objectives such as rural development, national economic growth and/or energy security [2,3]. The expectations of improved human wellbeing in rural areas through livelihoods diversification, poverty alleviation, and income/employment generation has often catalyzed national and local support for industrial crop production, and eventually the allocation of large tracts of land for such purposes [3,4]. Although jatropha was the most widely promoted biofuel-related industrial crops in SSA before its widespread collapse [4], other potential biofuel crops such as sugarcane and oil palm are currently being promoted across the continent for multiple industrial purposes [5–10].

However, the human wellbeing and rural development outcomes of engaging in the production of such crops depends on various factors such as the crop, mode of production (e.g. production in plantations or by smallholders), available markets, and the local socioeconomic and environmental context [11–14]. For example, apart from the absolute level of income obtained through engagement in industrial crop production, other factors such as the payment structure (e.g. one-off payments for smallholders, stable monthly salaries for plantation workers) can also affect significantly the rural development outcomes [15]. Furthermore, the different uses of industrial crops (e.g. bioenergy, food industry, other industrial uses) can further dictate their markets options, and eventually the costs and benefits to those involved in their production [16–18].

In any case, it is important to assess the household-level human wellbeing outcomes for the different possible types of involvement in industrial crop value chains (e.g. plantation workers, smallholders, outgrowers) in order to understand their possible rural development and poverty alleviation benefits in SSA [19]. However, our current understanding of such human wellbeing outcomes is fragmented. Firstly, most relevant studies tend to focus on single indicators of human wellbeing such as income, consumption or poverty [20,21]. While some studies have recently adopted measures of multidimensional poverty in industrial crop contexts [22], to our best knowledge no studies have combined mono-dimensional human wellbeing measures (e.g. income), with multidimensional poverty measures. Secondly, most current studies in agrarian contexts of SSA employ objective wellbeing measures, rather than measures of subjective wellbeing (e.g. satisfaction with life, happiness) [23–26]. While it is important to combine measures of objective and subjective wellbeing [27–31], there are very few studies that have jointly used and contrasted them in agrarian contexts of SSA [25,26].

The aim of this study is to undertake a comprehensive assessment of the objective and subjective human wellbeing outcomes of involvement in the production of different industrial crops (under various production models) in Ghana. We use multiple subjective and objective measures to gain a comprehensive understanding of how involvement in such crop systems can affect the human wellbeing at the household level. We focus on crops that can potentially be used as biofuel feedstocks (i.e. oil palm, sugarcane, jatropha), as such crops have experienced a substantial expansion in the country. Jatropha was the most promoted industrial crop in Ghana [4] before its collapse [32,33], while there are current discussions to expand oil palm and sugarcane production partly for biofuel purposes [34]. Considering that rural development has been a major driver of industrial crop expansion in SSA [2] and Ghana in particular [32] (including for biofuel purposes), it is important to understand the actual human wellbeing outcomes of involvement in the production of these crops. This can help ascertain whether...
industrial crop promotion is a good rural development strategy for Ghana (and possibly other SSA contexts).

To achieve this, we compare households involved in industrial crop production (i.e. waged plantation workers, smallholders) with households not involved (i.e. control groups). We focus on three operational industrial crop projects in Ghana, namely sugarcane (smallholder-based production), jatropha (plantation-based production) and oil palm (hybrid system that combines production in a large plantation surrounded by smallholders). We employ various indicators of objective and subjective wellbeing. In particular, we use income, consumption and the multidimensional poverty index as measures of objective wellbeing [22,35–38], and happiness, satisfaction with life, worthwhileness, and anxiousness as measures of subjective wellbeing. By juxtaposing so diverse metrics, crops, and modes of production, we seek to provide a more comprehensive picture of how involvement in industrial crop value chains affects the wellbeing of rural households. Being conscious of the socioeconomic, environmental and agronomic differences between crops and areas of production, we primarily compare the human wellbeing outcomes for groups within the same site. However, we also identify and discuss some of the consistent patterns that emerge between sites.

First we outline the adopted methodology, including the study sites, and the data collection and analysis methods (see “Methodology”). Subsequently we report the findings for the different indicators in each site, as well as their correlations (see “Results”). Finally we elicit the main patterns across the study groups and sites, and identify some of the policy implications and caveats of this study (see “Discussion”).

**Methodology**

**Study sites**

The selected study sites have very different characteristics. First, they represent the main different biofuel feedstock options in Ghana (i.e. sugarcane, jatropha, oil palm) [32]. Between them, the study projects reflect the main modes of industrial crop production, i.e. smallholder-based, large plantations and hybrid systems [2] (Table 1). Table 1 is compiled based on [39,40]. They are also situated within different agro-ecological zones of Ghana that have radically different climatic and ecological conditions (Fig 1).

The sugarcane study site is located in Dabala (South Tongu district) within the semi-deciduous forest ecological zone. This is the oldest and less formalized of the three projects, as sugarcane production is completely performed by individual smallholders, without the overseeing of a company, NGO, or government agency. Oral history suggests that sugarcane has been the main source of livelihoods in the area since the 1950s. The landscape is characterized by a floodplain with small rivers, which makes it very suitable for sugarcane farming. The sugarcane production zone falls within the larger Anlo-Keta Lagoon Complex which, was recognized in 1992 as a wetland of international importance by the Convention on Wetlands (Ramsar Convention) [39]. This multi-purpose landscape also comprises of a zone demarcated for the protection and conservation of the endangered Sitatunga swamp-dwelling antelope (*Tragelaphus spekii*) under the International Union for Conservation of Nature (IUCN) Red List. In 2012, with the intention to protect the landscape and the Sitaunga species, the 15 local communities located within the catchment area formed the Avu Lagoon Community Protected Area [39].

In Dabala, sugarcane is produced by independent smallholders and processed locally mainly for alcohol production. Individual smallholders acquire land for sugarcane production from local landowners and chiefs, often by establishing a benefit-sharing arrangement (based on an agreed sharing ratio) for the produced sugarcane. The sharing ratio and other forms of
land payment/compensation are subject to the different prevailing local social norms and rules. The district within which Dabala is located has a relatively high poverty incidence rate (25.4%), ranking 118th among the 216 districts of Ghana [40].

### Table 1. Key characteristics of the study sites.

| Feature                                      | Dabala (sugarcane) | Yeji (jatropha) | Kwae (oil palm) |
|----------------------------------------------|--------------------|-----------------|-----------------|
| Location                                     | 5° 59' 7.76" N    | 8° 13' 34.46" N | 6° 14' 40.82" N |
|                                              | 0° 40' 29.76" E  | 0° 39' 12.93" W | 0° 58' 12.43" W |
| District                                      | South Tongu       | Pru             | Kwaebibirem     |
| Industrial crop company                      | -                 | Smart Oil       | GOPDC           |
| Year of industrial crop production           | Uncertain         | 2006            | 1975            |
| Land ownership                               | Individual family farms | Corporate plantation | Corporate plantation surrounded individual family farms |
| Mode of production                           | Smallholder-based | Plantation-based | Hybrid          |
| Agro-ecological zone                         | Semi-deciduous forest | Savanna       | Rainforest |
| Agricultural water use                       | Rainfed, with irrigation during the dry season | Rainfed | Rainfed |
| Land acquired (ha)                           | 4,124             | 6,750           | 14,000          |
| Area cultivated (ha)                         | 2,450             | 720             | 8,200           |
| Annual Rainfall (mm)                         | 900–1,400         | 1,088–1,197     | 1,400–1,800     |
| Poverty incidence (%)                        | 25.4              | 43.1            | 16.6            |
| Number of Poor Persons                       | 21,957            | 54,818          | 18,457          |
| Area code                                    | DB                | YJ              | KW              |

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![Fig 1. Location of the three study sites in Ghana.](https://doi.org/10.1371/journal.pone.0215433.g001)
The jatropha study site is located in Yeji (Pru district). It contains a large mono-cultural plantation owned and operated by Smart Oil Ghana. The company was incorporated in 2006 and started the commercial cultivation of jatropha in 2011. The land concession (6,750 ha) was created through the consolidation of land parcels from the Kadue, Agentriwa, Kwaese communities. Currently, as there is no jatropha biodiesel production in Ghana [32], the produced jatropha seeds are exported to the European Union and other African markets such as Burkina Faso. Company employees mainly come from the surrounding communities including Kadue, Kobre, Kwaese, Agentriwa, and Kojo Boffour, and are paid wages on a daily and monthly basis. Most permanent employees are involved in agricultural activities (e.g. jatropha harvesters, nursery workers) with far fewer being engaged in managerial and other professional jobs (e.g. machinery operators). Apart from its permanent employees, the plantation also hires seasonal workers to pick jatropha seeds during the harvesting period, as well as for transplanting trees from the nursery to the plantation. The Pru district is characterized by high poverty (43.1%), making it the 50th poorest district in Ghana (out of 216 districts) [40].

The oil palm site is located in Kwae (Kwaebibirem district). Oil palm production in characterized by a hybrid system, with production undertaken by a large company (Ghana Oil Palm Plantation Development Company, GOPDC) surrounded by individual outgrowers and independent smallholders. The GOPDC used to be a state-owned company until it was privatized in 1992 following the government’s mass divestiture programme during the 1990s. Currently, GOPDC is solely owned by the SIAT Group, a Belgian agro-industrial group. The main plantation covers over 8,200 ha, and is surrounded by approximately 10,000 ha of oil palm outgrowers and independent smallholders. The GOPDC directly supports about 7,200 outgrowers and requires them sell their oil palm harvest solely to the GOPDC mill located within the Kwae Estate. This is stipulated in the contractual terms under which GOPDC provides seedlings and other agricultural inputs to these outgrowers. The other independent oil palm smallholders can decide whether to sell their harvest to the GOPDC mill, other licensed oil palm buyers (e.g. Oboama Company) or small independent processors depending on favourable price signals. GOPDC currently employs over 4500 staff member, of which over 70% is occupied in plantation-related activities such as harvesting, fertilizer application, and weeding. GOPDC plantation workers are paid salaries on a monthly basis, with the salary level being calculated through daily attendance records. Poverty rates are fairly low compared to other sites (and the rest of the country), as the district registers a poverty incidence rate (16.6%) [40].

Data collection and handling
In order to estimate the human wellbeing outcomes of involvement in industrial crop production we estimate various objective and subjective wellbeing measures (see “Data Analysis”). Primary data was collected through surveys with households having different types of involvement in industrial crop value chains. This included plantation workers and industrial crop producers (involved groups), as well as community members not involved in industrial crop production (control groups). Control groups consisted of local community members involved in the main livelihood options in each study site, predominately food crop farming mostly performed under subsistence conditions.

The household survey mostly consisted of close-ended questions that aimed to elicit measures of objective and subjective wellbeing (see “Data Analysis”). Some open-ended questions elicited justifications for some specific close-ended questions. The development of the household survey was informed from preliminary site visits in August 2015, when we undertook informal interviews with local communities to understand the history of crop production and main livelihood options in each area.
Data was collected through extensive fieldwork in each site: Dabala (February-March 2016), Kwae (December 2016—January 2017), Yeji (August-September 2017) (See S1 File for the questionnaire used). In the first two fieldwork rounds, we employed a hardcopy version of the questionnaire, while for the third round we employed an electronic tablet version that was exactly the same. Due to the different configurations of the study projects and the characteristics of the host communities, we used different sampling strategies in order to randomize respondent selection (Table 2). Our sampling approach followed closely the protocol proposed for the elicitation of household-level impacts in industrial crop settings of southern Africa [41]. In a nutshell we purposefully selected intervention and control groups depending on the different characteristics of each study site, including different types of industrial crop smallholders (in Dabala, Kwae) and plantation workers (in Yehi, Kwae) (Table 2). Based on the available information in each site we randomized the selection of respondents for each group following different techniques, including random selection from smallholder/worker lists, snowballing and transect walks [41] (Table 2). In this sense, study group selection was purpose but respondent selection within each group was randomized to the extent possible [41].

In Dabala (sugarcane) we divided the community into four zones based on the major roads traversing it. In each of the four zones we selected 25–27 sugarcane growing and control households through transect walks (see Table 2).

In Kwae we followed a different sampling approach for each study group to ensure the effective randomization of respondents (Table 2). GOPDC plantation workers were randomly sampled from assembly points either after finishing or before starting their shifts (Table 2). There were unique assembly points for workers coming from each of the four local communities around the plantation (i.e. Kwae, Anwean, Asuom, Otumi). In total we distributed 105 questionnaires to plantation workers, targeting between 25–27 workers from each of the four major communities. Subsequently, we selected an approximately equal number of outgrowers, independent smallholders and control groups in these communities through snowball sampling (Table 2). Mapping of the sampled households shows the spatial intersection (and not segregation) of plantation, workers, outgrowers, independent smallholders and control households in each community, with a relatively equal distribution within the respective communities.

In Yeji we followed a more targeted sampling approach. As Yeji is a major city, plantation workers come both from urban and rural areas, so they tend to have different livelihood sources. We avoided sampling respondents from both urban and rural areas as this could hinder proper comparisons with the other sites that are predominately rural. For this reason, we surveyed only workers and control groups from the rural communities of Kadue, Kobre, Agentriwa and Kojo Boffour. In particular, we selected randomly 25 workers from each rural community. Workers were identified at the warehouse and the company office, as they came randomly to record their names after the end of their daily shifts. We then selected control groups in each community through snowball sampling (Table 2).

To avoid sampling households with dual involvement in industrial crop production (e.g. households that grow industrial crops but at least one of their members is employed at a plantation) [41], we asked direct questions at the beginning of the interview. After ensuring that there is no dual involvement we progressed with the main questionnaire. If dual involvement was found, then the enumerators were trained to skip this household/respondent and move to the next one. In all study sites, questionnaires with serious data omissions were eliminated. Household surveys were analysed using SPSS version 25 following the procedures outlined in the following section.

We supplemented the household survey with focus group discussion (FGDs) with 7–10 respondents that elicited further key issues related to industrial crop production in each site.
In the GOPDC (oil palm) site, four FGDs were conducted; two with oil palm growers and two with the control groups. In order to capture gender-differentiated perspectives for each group we conducted an FGD only with females and one only with males. In Yeji, we conducted two FGDs with plantation workers (one only with males, and one only with females) and two FGDs with the control groups (one with only males, and one only with females). In Dabala (sugarcane) site, we conducted two FGDs with sugarcane growers (one only with males, and one only with females) and two FGDs with the control groups (one with only males, and one only with females).
Data analysis

**Income and expenditure analysis.** Many scholars have reported the difficulty in capturing income accurately in agrarian settings of SSA [42,43]. Recent studies have indicated the tendency to under-report rural incomes [44,45], partly due to the fact that households in agrarian context of SSA tend to have multiple small income streams that cannot be captured fully or accurately.

For this study, we derive total household income by adding all the different distinct income streams including income from the sales of food crops, sales of industrial crops (in Kwae and Dabala), salaried work in industrial crop plantations (in Yeji and Kwae), sales of natural products (e.g. fuelwood, medicinal plants), sales of livestock/poultry, own-business (i.e. petty trading), pension and remittances. For comparative purposes we use the poverty lines provided by the Ghana Statistical Service [40] rather than an international cut-off measure, e.g. the World Bank’s USD 1.90 per day [46]. Based on their aggregate income we then divide households into four quartiles using the SPSS descriptive function (i.e. 1\textsuperscript{st} quartile “very low-income group”, 2\textsuperscript{nd} quartile “low income group”, 3\textsuperscript{rd} quartile “medium income group”, 4\textsuperscript{th} quartile “high income group”). Subsequently we use the independent two samples \( t \)-test to identify whether the differences in mean income are statistically significant between groups.

Household expenditures were captured through the aggregation of expenses for farming, food purchases, education, health, housing, clothing, energy (e.g. biomass, electricity), supporting relatives, ceremonies, and communication. We compute household expenditures on the basis of adult consumption equivalent [47–49]. In Ghana, households with an annual adult consumption equivalent of less than GHC 792 and between GHC 792–1,314 are considered to be “extremely poor” and “poor” respectively [40]. We test the statistical difference between the mean adult consumption equivalents using independent two samples \( t \)-test.

Although \( t \)-tests can give some indication of differences between treatment and control groups, it is not enough to provide robust statistical evidence of the livelihood impacts of involvement in industrial crop production. This is because issues related to endogeneity, self-selection or systematic bias when selecting respondents [50]. To correct such biases, we employ the propensity score matching (PSM) technique, which has been used in several recent studies to assess the impact of agricultural interventions in SSA [51–54].

In this study we assess how involvement in industrial crop production can have an impact on household total income, income per capita, total consumption and consumption per capita. Household decisions to cultivate an industrial crop fits within the theory of farm households, and can thus be modeled using the random utility framework [55]. In this case, households are not only regarded as producers, but also as consumers that are expected to make production decisions that maximize their utility [56]. As rational decision-makers, households will engage in industrial crop cultivation only if it maximizes their utility. The decision to engage in industrial crop production (or not), is a binary variable, and is affected by other variables such as farm size and the age, gender, and education of the primary decision-maker in the household. Such outcome variables can be expressed as a function of the binary decision-making variable along with other explanatory variables and can be expressed as:

\[ Y_h = \gamma X_h + \delta V_h + \mu_h \]  

where \( Y_h \) is the outcome variable, \( V_h \) is the binary decision variable for industrial crop cultivation, \( X_h \) is a set of matching variables (confounders) and \( \mu_h \) is represents random noise. In such estimations, it is highly possible to observe an endogeneity problem due to self-selection. The \( \mu_h \) may correlate with \( V_h \) and/or \( Y_h \) which may lead to biases in the estimations [57,58]. The propensity score estimation is thus used to overcome this problem.
Following Hirano and Imbens [59], in estimating intervention impacts using propensity score matching, the Average Treatment Effect (ATE) is expressed as;

$$ATE = E[Y_i(1) - Y_i(0)]$$ (2)

where $Y_i(1)$ is the outcome for $i$th individual/household that is involved in industrial crop production and $Y_i(0)$ for $i$th individual/household that is not involved in industrial crop production.

However, it is difficult to estimate ATE because both involvement and non-involvement cannot be observed at the same time hence the counterfactuals are used. Thus in our study we estimate the Average Treatment effect on the treated (ATT) to evaluate the effect of the treatment on the population that is involved in industrial crop production. It is expressed as follows;

$$ATT = E[Y_i(1) - Y_i(0)|T_i = 1]$$ (3)

$$= E[E(Y_i(1) - Y_i(0)|T_i = 1, p(X))]$$ (4)

$$= E[E(Y_i(1)|T_i = 1, p(X)) - E(Y_i(0)|T_i = 0, p(X))|K = 1]$$ (5)

ATT is estimated based on two underlying assumptions. The first is the assumption of conditional independence, which states that given a set of confounders, the outcomes being investigated should be independent of the household decision on the production of industrial crops. Secondly, the common support assumption should be satisfied. This assumption states that the compared respondents have to have similar characteristics in order to compare similar or the same propensity scores [60]. In this study we use the minima and maxima method to check the overlap and common support assumption suggested [61]. The confounders used include age of household head (years), education (measured as a dummy), size of cultivated land (in hectares), fraction of off-farm income in total income (in percent), household size (persons in adult equivalent) (Table A in S2 File). Using probit estimation in the propensity score analysis, we examined the statistical significance of the beta term (Tables B-F in S2 File). We conducted balancing tests with various matching algorithms to identify which one produces lowest mean bias (Tables G-K, Figures A-E in S2 File).

Since standard errors from analytical estimates may be biased, we employ the bootstrapping approach to achieve more consistent standard errors [62]. In this case we use the Rosenbaum bounds method to analyse the sensitivity of the results (Tables H-P in S2 File), as there may still be unobservable variables that might affect the assignment into the treated group and the outcome variable simultaneously [63]. In this case, a hidden bias may be imposed on the results obtained.

**Multidimensional poverty analysis.** There is an increasing proliferation of academic literature on the limitation of poverty measures based on monetary indicators/metrics (e.g. USD/day) [22,64,65]. The non-monetary understanding of poverty, such as the concept of multidimensional poverty, has gained momentum in the past decade.

An increasingly popular metric of multidimensional poverty is the Adjusted Headcount Ratio (Mo), also called Multidimensional Poverty Index (MPI), which is based on the methodology pioneered by Alkire and Foster [64]. This approach essentially counts the number of people within a group that suffer from different dimensions of deprivation, as well as the number of dimensions in which they fall below a certain threshold [66,67].

In this study we used a modification of the MPI aggregating 10 indicators across three different dimensions of deprivation (Table 3) [35,68]. The only change from the conventional...
MPI is that we used the food consumption score (FCS) as a proxy for nutrition rather than the Body Mass Index of adults [22]. We used a poverty cut-off of 33.33%, implying that a household is poor if it scores above this threshold [69]. Below we briefly outline the main equations used in this study and see S3 File for data.

The Adjusted Headcount Ratio (Mo), is determined based on Eq (6),

\[ Mo = H \times A \]  \hspace{2cm} (6)

where “H” denotes the incidence of poverty representing the percentage of the population that is poor in a sample (see Eq 7), and “A” denotes the intensity of deprivation across the poor (see Eq 8).

\[ H = \frac{q}{n} \]  \hspace{2cm} (7)

where q denotes the number of people identified as poor and n the total number of people in the sample

\[ A = \sum_{i=1}^{n} \frac{C_i(k)}{q} \]  \hspace{2cm} (8)

where \( C_i(k) \) denotes the censored deprivation score which (k) indicates the share of possible deprivation experienced by the poor person i.

Considering the Eqs (6)–(8), the Adjusted Headcount Ratio (Mo) is expressed as:

\[ M_o = \frac{\sum_{i=1}^{n} \frac{C_i(k)}{q}}{\frac{q}{n}} = HxA = \frac{q}{n} \times \frac{1}{q} \sum_{i=1}^{q} C_i(k) = \frac{1}{n} \sum_{i=1}^{n} C_i(k) \]  \hspace{2cm} (9)

Several studies have already reported the detailed steps for using the MPI in terms of whether the household is deprived in a specific indicator (deprivation focused), the number of indicator dimensions (poverty-focused) and ignoring of households not meeting the dual cut-offs in MPI calculations. The reader interested in the methodology of the MPI is referred to [35,64,68,69].

To explore whether groups involved in industrial crop production were significantly better off than the control groups, we used the bootstrap resampling approach for statistical inference of multi-dimensional poverty between groups [70]. We also perform a robustness test to check how robust are the MPI results in respect to changes in the weights of the indicators [48,68,71]. We perform a restricted dominance analysis by varying the weights of the indicators (Table 4) [22]. The new MPI rankings are compared with the original MPI by completing a Spearman rank correlation coefficient [22,71].

As outlined above, the MPI calculation procedure aggregates the deprivation scores of poor households into a single index, which is obtained by multiplying the multidimensional poverty headcount ratio and the intensity of poverty. This makes it impossible to obtain individual MPIs for each household, as for other indicators of objective wellbeing (e.g. income, consumption). Therefore it is impossible to undertake PSM analysis using the MPI as an outcome variable, as performed for the other objective wellbeing indicators (see “Income and expenditure”). This means that caution needs to be paid when using the results of this study to understand whether there is a causal relationship between involvement in industrial crop production is an agent of poverty alleviation in terms of MPI.

**Subjective wellbeing analysis.** Several studies have made the point that measures of subjective wellbeing (SWB) need to be used alongside measures of objective wellbeing [23–25]. In our study we assessed subjective wellbeing asking questions about the life satisfaction, happiness, anxiousness and worthwhileness. These dimensions generally reflect the broader
theoretical basis for subjective wellbeing measures [49,72,73]. Life satisfaction and happiness are closely related to the self-evaluation approach for measuring SWB. Anxiousness and worthwhileness relate to the experience and eudemonic measures. We, therefore, adopted the four questions recommended by Dolan & Metcalfe [73].

(i) Overall, how satisfied are you with your life nowadays?
(ii) Overall, how happy did you feel yesterday?
(iii) Overall, how anxious did you feel yesterday?
(iv) Overall, how worthwhile are the things that you do in your life?

We used a 4-level Likert scale to assess each indicator (not at all, very little, moderately satisfied and very satisfied). We then used descriptive statistics based on the distribution of the responses for each dimension [74–77]. Subsequently, we used the Mann-Whitney U test to assess whether the self-reported levels for each indicator were statistically significant between groups.

We do not undertake the PSM analysis for the different indicators of subjective wellbeing. First of all, subjective wellbeing can be affected by many factors that go beyond household livelihoods (i.e. adoption of industrial crops) such various cultural, socioeconomic, environmental and personal factors [78]. Furthermore, it is very difficult to link changes in subjective wellbeing with specific interventions [79]. This makes it very complicated to decide, which variables would be appropriate to perform the matching. Considering the above we use the subjective wellbeing indicators as an added layer of analysis to complement the objective wellbeing indicators, identifying interesting patterns between them for the different study groups. Similar to poverty (see “Multi-dimensional poverty analysis”), caution should be exercised when interpreting the subjective wellbeing indicator patterns.

Table 3. Multidimensional poverty dimensions, indicators, weights and deprivation cut-offs.

| Dimension       | Indicator                           | Deprivation cut-offs                                                                 | Weight |
|-----------------|-------------------------------------|--------------------------------------------------------------------------------------|--------|
| Education       | Years of schooling                  | If no household members who have completed 5 years of schooling                      | 1/6    |
|                 | Child school attendance             | If any school-age child is not attending school in years 1–8                         | 1/6    |
| Health          | Nutrition                           | Below the acceptable Food Consumption Score (FCS) i.e. an FCS of 35 or below          | 1/6    |
|                 | Child mortality                     | A child has died in the family in the last 5 years                                  | 1/6    |
| Living Standards| Improved drinking water             | The household does not have access to improved drinking water (according to MDGs guidelines), or safe drinking water is more than a 30 min walk from home (round trip) | 1/18   |
|                 | Improved sanitation                  | The household’s sanitation facility is not improved (according to MDG guidelines), or is improved but shared with other households | 1/18   |
|                 | Clean cooking fuel                  | The household cooks with dung, charcoal or wood                                      | 1/18   |
|                 | Electricity                         | The household has no electricity.                                                   | 1/18   |
|                 | Flooring material                   | The flooring material is made of dirt, sand or dung                                  | 1/18   |
|                 | Asset ownership                     | The household does not own more than one radio, TV, telephone, bike, motorbike or refrigerator, and does not own a car, truck or tractor | 1/18   |

Table 4. Weighting variation for restricted dominance analysis.

| Weighting Type       | Dimension         | Education | Health | Living Standards |
|----------------------|-------------------|-----------|--------|-----------------|
| Original weighting   |                   | 33.33%    | 33.33% | 33.33%          |
| Alternative weighting1|                  | 50%       | 25%    | 25%             |
| Alternative weighting2|                 | 25%       | 50%    | 25%             |
| Alternative weighting3|                 | 25%       | 25%    | 50%             |

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Ethical considerations and permissions

The development of the research protocol was informed by a similar protocol that elicited the impact of industrial crops in southern Africa [41], and adopted the good practice recommendations of the UK Economic and Social Science Research Council (ESRC). The research protocol was reviewed and approved by the Ethics Review Committee of the Graduate School of Frontier Sciences, University of Tokyo (identification number 15–186). This included approval of obtaining verbal consent from survey participants. The protocol was granted approval in December 2015, before the full surveys commenced. Prior to the commencement of the study we checked the necessary regulations for this type of research in Ghana. Considering that our study was not medically-oriented (i.e. we conducted household surveys that collected socioeconomic variables), our understanding after consulting the appropriate authorities in Ghana was that the ethical clearance received through our institution in Japan sufficed.

To ensure the smooth and proper community entry, prior to contacting respondents we undertook meetings with traditional authorities and representatives of the private companies and farmers’ associations operating in each study site. This was necessary as local chiefs are influential members of the local communities in Ghana. Furthermore, we sought the permission of the two industrial crop companies in Kwae (GOPDC) and Yeji (Smart Oil) to avoid causing problems to the interviewed workers. Eventually we were allowed to interview plantation workers in company estates (Table 2), which was possible only after receiving their permission.

We sought oral informed consent from all respondents before each interview, explaining the purpose and procedures of the research. Oral consent was considered as the most appropriate approach considering the high illiteracy rates in the local communities. Through this process seeking oral informed consent we ensured that all respondents were fully aware what their participation in this study entailed, and explained any concerns related to anonymity and disclosure of personal information. We did not interview any minors. The age ranges of the respondents in each site are: Dabala: 24–73 years; Yeji: 21–90 years; Kwae: 20–75 years.

Participation in the household survey was voluntary. Respondents reserved the right to decline being interviewed, and were informed that possible refusal would not lead to any adverse consequences. No payments were made to participants and all surveys were anonymised to avoid the identification of respondents.

Results

Basic household characteristics

Tables 5 and 6 include the basic household characteristics for the different study groups and the statistical differences of their means. In terms of the age and education of the household head there are significant differences only between groups in the oil palm area (Table 6). The heads of GOPDC worker households (KW_GW) tend to be significantly more educated, with over 87% ($n = 100$) having at least some level of formal education (i.e. at least basic education).

Overall the smallest household sizes are reported in Kwae (oil palm), with GOPDC workers having the smallest households, largely due to the fact that most originate from other parts of Ghana. Worker households usually consist of adult members with few children. With the exception on workers, there are no other significant differences in terms of household sizes and composition between the other study groups (i.e. KW_C, KW_OG, KW_ID). Similarly, there is no significant difference in total household size and composition between sugarcane smallholders and the control group in Dabala. On the contrary there are significant differences
in household size and composition between permanent jatropha workers (YJ_JPW) and the control group in Yeji. Overall, the jatropha site exhibits the largest mean household sizes compared to other sites, at 5.7, 5.8 and 6.3 persons per household for permanent workers, seasonal workers and the control group respectively. At the same time the study groups in Yeji have the highest fraction of children to adult members among all sites. These patterns reflect well the context of Ghana, where households in the savanna ecological zone (where Yeji is located) have larger household sizes and higher fertility rates compared to other parts of the country [39,80].

When it comes to land ownership there is no significant difference in total land size and cropland between sugarcane smallholders and control groups in Dabala (Tables 5 and 6). In Yeji (jatropha site), there is a significant difference in land ownership, in terms of total land size, cropland and unused land (Table 6). Permanent plantation workers have, on average, more unused land (2.2 ha) and less cropland (1.4 ha) compared to the other groups. This is partly due to the fact that their plantation employment does not allow them enough time for food crop farming as indicated in open-ended questions and the FGDs. In Kwae (oil palm site), GOPDC workers have significantly less land (0.6 ha) than the other study groups. This is largely due to the fact that 60% of GOPDC worker respondents originate from other parts of Ghana, migrating in Kwae for work or marriage. The control group in Kwae reported relatively small total land (4.9 ha) and cropland (1.9 ha) sizes, which possibly explains why they have not adopted oil palm cultivation (see next sections for more extensive discussion).

### Income and consumption

#### Mean income and consumption analysis.

Table 7 highlights the mean annual income, adult consumption equivalent and poverty rates for the different groups across all sites. Table 8 identifies whether the differences in mean income and consumption levels are statistically significant between the study groups in each site. Fig 2 outlines the distribution of groups across different income quartiles following the procedure outlined in the sub-section “Income and expenditure”.

In the Dabala site (sugarcane), sugarcane growers report significantly higher mean income levels compared to the control group (Table 8). Furthermore, income distribution shows very different patterns between groups, with a substantially higher proportion of control group respondents falling within the “very low” and “low” income brackets, when compared to sugarcane producers. For sugarcane growers, the actual income received from sugarcane sales amounts, on average, to 59% of their total income, with only 14% coming from food crop sales. On the other hand, income from food crop sales constitutes approximately 51% of the

Table 5. Basic household characteristics for each study group.

| Case Study | Group | Household Composition | Land (ha) |
|------------|-------|-----------------------|----------|
|            |       | Total size | Adults | Children | Total | Cropland | Unused |
| Dabala (Sugarcane) | DB_S  | 5.1±1.5 | 3.2±1.1 | 1.9±1.4 | 3.2±2.6 | 2.0±1.7 | 1.2±0.7 |
|             | DB_NS | 5.0±1.9 | 3.3±1.2 | 1.7±1.2 | 2.9±2.4 | 2.1±1.6 | 0.7±1.3 |
| Yeji (Jatropha) | YJ_JPW | 5.7±3.0 | 2.5±1.2 | 3.2±2.2 | 3.6±1.6 | 1.4±0.9 | 2.2±1.3 |
|             | YJ_JSW | 5.8±2.9 | 2.3±1.2 | 3.5±2.2 | 2.5±1.7 | 2.0±1.4 | 0.5±0.5 |
|             | YJ_JC  | 6.3±2.8 | 2.4±1.0 | 3.9±2.3 | 3.5±1.3 | 3.1±3.1 | 0.4±0.4 |
| Kwae (Oil Palm) | KW_GW | 2.5±1.0 | 2.1±0.5 | 0.4±0.7 | 0.6±1.3 | 0.5±1   | 0.1±0.5 |
|             | KW_OG  | 4.4±1.8 | 3.1±1.4 | 1.3±1.2 | 7.2±3.9 | 4.1±2.4 | 3.1±2.3 |
|             | KW_ID  | 4.4±1.8 | 2.9±1.2 | 1.5±1.2 | 7.1±3.7 | 3.5±2.7 | 3.6±1.8 |
|             | KW_C   | 4.2±2.0 | 2.8±1.4 | 1.4±1.4 | 4.9±4.5 | 1.9±0.9 | 3.0±2.5 |

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total mean income of the control, with other significant income sources being livestock sales (16%) and remittances (15%). Actually the mean income received from sugarcane amounts to GHC 6237 per year, which is 40% higher than the combined incomes that the control group respondents receive on average from food crop and livestock sales.

In Yeji (jatropha), control group respondents report substantially higher mean income compared to permanent and seasonal workers (Table 7). Actually most of the workers fall in the “very low income” and “low-income” categories. For permanent and seasonal workers, annual salaries constitute respectively 59% (mean salary = GHC 2878) and 46% (mean salary = GHC 1783) of total household income. Workers report lower income generated from food crop and livestock sales compared to the control group. Food crop and livestock sales constitute on average 67% and 29% respectively of the total annual mean income of control group respondents. It is worth noting that the mean income of seasonal workers is substantially lower to that of permanent workers. This, combined with the fact that seasonal workers have on average the smallest landholdings in the area, suggests that it is the relatively less endowed households that are willing to engage in seasonal plantation work.

### Table 6. Statistical difference of means for basic household characteristics.

| Case Study | Groups |        |        |        |        |       |       |
|------------|--------|--------|--------|--------|--------|-------|-------|
|            |        | **Age** | **Education** | **Total** | **Adult** | **Children** | **Total** | **Cropland** | **Unused** |
| Dabala (Sugarcane) | DB_S vs DB_NS | 0.228 | 0.256 | 0.551 | 0.794 | 0.791 | 0.118 | 0.274 | 0.028** |
| Yeji (Jatropha) | YJ_KPW vs YJ_JSW | 0.312 | 0.170 | 0.765 | 0.139 | 0.370 | 0.000*** | 0.001*** | 0.000*** |
|              | YJ_KPW vs YJ_JC | 0.535 | 0.131 | 0.068 | 0.995 | 0.025** | 0.007*** | 0.000*** | 0.000*** |
|              | YJ_JSW vs YJ_JC | 0.014 | 0.905 | 0.235 | 0.150 | 0.365 | 0.021** | 0.008* | 0.347 |
| Kwae (Oil Palm) | KW_GW vs KW_OG | 0.864 | 0.000*** | 0.000*** | 0.000*** | 0.000*** | 0.000*** | 0.000*** |
|              | KW_GW vs KW_ID | 0.001*** | 0.000*** | 0.000*** | 0.000*** | 0.000*** | 0.000*** | 0.000*** |
|              | KW_GW vs KW_C | 0.337 | 0.000*** | 0.000*** | 0.000*** | 0.000*** | 0.000*** | 0.000*** | 0.016** |
|              | KW_OG vs KW_ID | 0.001*** | 0.481 | 0.931 | 0.734 | 0.205 | 0.314 | 0.022* | 0.428 |
|              | KW_OG vs KW_C | 0.412 | 0.888 | 0.218 | 0.263 | 0.737 | 0.000*** | 0.000*** | 0.259 |
|              | KW_ID vs KW_C | 0.013** | 0.397 | 0.150 | 0.495 | 0.095 | 0.000*** | 0.000*** | 0.057* |

Note: Based on Mann Whitney U test for the comparison of mean ranks as data is not normally distributed.

***: p<0.01
**: p<0.05
*: p<0.1

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In Kwae (oil palm), mean income levels are very significantly different between all groups, with the exception of outgrowers (KW_OG) and independent smallholders (KW_ID) (Table 8). Oil palm outgrowers and independent smallholders have both the highest mean income and proportion of households in the “high-income” quartile in Kwae. At the same time their income sources are slightly more diversified, as income from involvement in oil

Table 7. Mean annual income, consumption and incidence of poverty for each study group.

| Case Study | Group       | Mean annual income per household (GHC) | Mean Annual Income per family member (GHC) | Mean Adult Consumption Equivalent (GHC) | Incidence Rate (%) |
|------------|-------------|----------------------------------------|------------------------------------------|----------------------------------------|--------------------|
|            |             |                                        |                                          |                                        | Total              |
|            |             |                                        |                                          |                                        | Extremely Poor     |
|            |             |                                        |                                          |                                        | Poor               |
| Dabala     | DB_S        | 10648.1±6488.1                         | 2347.4±1900                              | 1103.9±227.2                           | 87                 |
|            | DB_NS       | 6386.3±3253.9                          | 1415.9±870                              | 988.4±318.6                            | 90                 |
| Yeji (Jatropha) | YJ_JPW   | 5086.8±1759.9                          | 1142.0±930.7                            | 827.9±410.6                            | 92                 |
|            | YJ_JSW      | 4275.4±1790.2                          | 1043.8±979.5                            | 819.4±534.0                            | 90                 |
|            | YJ_JC       | 5907.3±3018.9                          | 1254.9±1357.0                           | 1080.8±769.0                           | 81                 |
| Kwae (Oil Palm) | KW_GW   | 5834.5±2250.1                          | 2585.1±1263.8                           | 1663.8±869.9                           | 31                 |
|            | KW_OG       | 12915.2±6051.0                         | 3331.6±1982.8                           | 2275.6±984.1                           | 1                  |
|            | KW_ID       | 13429.9±7071.1                         | 3474.6±2151.8                           | 1979.3±479.6                           | 3                  |
|            | KW_C        | 9092.5±4424.2                          | 2714.5±2056.4                           | 1682.0±462.9                           | 21                 |

Note: Based on Mann Whitney U test for the comparison of mean ranks as data is not normally distributed.

Table 8. Statistical difference between groups for income and consumption.

| Case Study | Group Comparison | Mean annual income per household (P value) | Mean Annual Income per family member (P value) | Mean Adult Consumption Equivalent (P value) |
|------------|-------------------|---------------------------------------------|-----------------------------------------------|--------------------------------------------|
| Dabala     | DB_S vs DB_NS     | 0.000***                                     | 0.000***                                     | 0.000***                                   |
| Yeji (Jatropha) | YJ_JPW vs YJ_JSW | 0.000***                                     | 0.573                                        | 0.163                                      |
|            | YJ_JPW vs YJ_JC   | 0.283                                        | 0.494                                        | 0.012**                                    |
|            | YJ_JSW vs YJ_JC   | 0.000***                                     | 0.346                                        | 0.001***                                   |
| Kwae (Oil Palm) | KW_GW vs KW_OG  | 0.000***                                     | 0.002***                                     | 0.000***                                   |
|            | KW_GW vs KW_ID    | 0.000***                                     | 0.000***                                     | 0.000***                                   |
|            | KW_GW vs KW_C     | 0.000***                                     | 0.593                                        | 0.074*                                     |
|            | KW_OG vs KW_ID    | 0.759                                        | 0.626                                        | 0.076*                                     |
|            | KW_OG vs KW_C     | 0.000***                                     | 0.032**                                      | 0.000***                                   |
|            | KW_ID vs KW_C     | 0.000***                                     | 0.011**                                      | 0.000***                                   |

Note: Based on Mann Whitney U test for the comparison of mean ranks as data is not normally distributed.

***: p<0.01
**: p<0.05
*: p<0.1
palm activities constitutes on average 75% of the overall household income, compared to 81% for GOPDC workers. It is worth noting that even though the control group reports a higher mean total annual income compared to workers (Table 7), there is no statistical difference in annual income per family member due to the relative low household size of oil palm workers (Table 8).

Table 7 reports the mean adult consumption equivalent with poverty lines adopted from the Ghana Statistical Service. In Dabala (sugarcane), the proportion of households that are below the poverty line is high for both sugarcane smallholders (87%) and the control group (90%). However, those involved in sugarcane production have a significantly higher mean adult consumption equivalent (mean of 1103.9 vs. 988.4 GHC/year). In Yeji (jatropha), the poverty incidence rates are over 90% for households engaged in jatropha employment and over 80% for the control group. At the same time the control group has a significantly higher mean adult consumption equivalent than permanent and seasonal workers (Table 7). In Kwae, oil palm outgrowers and independent smallholders have significantly lower incidence of consumption poverty compared to GOPDC workers and the control group (Table 7). Actually, only 1% of outgrowers and 3% of independent smallholders could be characterized as poor, compared to 21% and 31% for the control group and GOPDC workers respectively (Table 7).

**Propensity score matching analysis.** We use the PSM technique to assess whether there is a causal relationship between involvement in industrial crop production and improvement in the four objective wellbeing indicators. The PSM analysis for sugarcane (DB_S) and non-sugarcane (DB_NS) producers uses the radius caliper (0.1) matching algorithm and suggests that engagement in sugarcane production leads to both significantly higher total household income (by GHC 3512.62, \( p < 0.01 \)) and per capita household income (by GHC 731.77, \( p < 0.01 \)) (Table 9). Similarly total household consumption and per capita household
consumption increases by GHC 294.16 (p<0.1) and GHC 81.51 (p<0.1) respectively (Table 9). These results imply that involvement in smallholder-based sugarcane production increases significantly objective wellbeing.

The PSM estimation for permanent jatropha workers (YJ_JPW) and the control group (YJ_JC) suggests that engagement in permanent jatropha employment leads to higher total

| Variable                      | Groups (observations after common support) | Treatment effect | Balancing Test | Rosenbaum bounds (Gamma) |
|-------------------------------|--------------------------------------------|------------------|----------------|--------------------------|
|                               |                                            | Difference (GHC) | Pseudo R² | p-Value | Mean Bias | Comment |                        |
| Total Household Income        | YJ_JPW (94) & YJ_JC (79)                   | 500.78 (313.31)  | 0.003      | 0.976   | 4.7       | Good Matching | 1.20 |
|                               | DB_S (88) & DB_NS (98)                     | 3512.62***      | 0.002      | 0.992   | 2.6       | Good Matching | 3.10 |
|                               | KW_W (29) & KW_C (99)                     | -970.77 (1042.41)| 0.028      | 0.815   | 15.0      | Weak matching | 1.30 |
|                               | KW_OG (19) & KW_C (67)                     | -1436.35**      | 0.037      | 0.858   | 13.6      | Weak matching | 1.60 |
|                               | KW_ID (27) & KW_C (84)                     | -39.73 (825.79) | 0.007      | 0.992   | 6.8       | Weak matching | -   |
| Per Capita Income             | YJ_JPW (94) & YJ_JC (79)                   | 146.95 (144.40) | 0.003      | 0.976   | 4.7       | Good Matching | -   |
|                               | DB_S (88) & DB_NS (98)                     | 731.77***       | 0.002      | 0.992   | 2.6       | Good Matching | 2.30 |
|                               | KW_W (29) & KW_C (99)                     | -483.481 (493.15)| 0.028      | 0.815   | 15.0      | Weak matching | 1.50 |
|                               | KW_OG (19) & KW_C (67)                     | -833.14* (454.32)| 0.037      | 0.858   | 13.6      | Weak matching | 2.00 |
|                               | KW_ID (27) & KW_C (84)                     | -54.79 (397.36) | 0.007      | 0.992   | 6.8       | Weak matching | -   |
| Household consumption         | JPW (94) & KW_JC (79)                      | -578.09**       | 0.003      | 0.976   | 4.7       | Good Matching | 2.10 |
|                               | DB_S (88) & DB_NS (98)                     | 294.16* (162.30) | 0.002      | 0.992   | 2.6       | Good Matching | 1.40 |
|                               | KW_W (29) & KW_C (99)                     | -93.09 (371.22) | 0.028      | 0.815   | 15.0      | Weak matching | -   |
|                               | KW_OG (19) & KW_C (67)                     | 29.97 (446.39)  | 0.037      | 0.858   | 13.6      | Weak matching | -   |
|                               | KW_ID (27) & KW_C (84)                     | -551.64 (365.66)| 0.007      | 0.992   | 6.8       | Weak matching | 1.20 |
| Per capita consumption        | JPW (94) & KW_JC (79)                      | -166.67 (101.97)| 0.003      | 0.976   | 4.7       | Good Matching | 2.00 |
|                               | DB_S (88) & KW_NS (98)                     | 81.51* (41.68)  | 0.002      | 0.992   | 2.6       | Good Matching | 1.50 |
|                               | KW_W (29) & KW_C (99)                     | -26.49 (151.64) | 0.028      | 0.815   | 15.0      | Weak matching | -   |
|                               | KW_OG (19) & KW_C (67)                     | -0.31 (152.18)  | 0.037      | 0.858   | 13.6      | Weak matching | -   |
|                               | KW_ID (27) & KW_C (84)                     | -183.31 (148.41)| 0.007      | 0.992   | 6.8       | Weak matching | 1.20 |

Note:

***: p<0.01
** : p<0.05
* : p<0.1

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income (by GHC 500.78) and per capita income (by GHC 146.95), but this is not statistically significant (Table 9). To achieve the common support assumption we conducted the analysis within the range of 0.0352 and 0.9006. The results suggest that the radius caliper estimation technique provides a better matching with reduced bias, compared to the kernel and nearness neighbour algorithm. However, engagement in permanent jatropha employment decreases both total household consumption (lower by GHC 578.09, p < 0.05) and per capita consumption (by GHC 166.67), with both results not being significant (Table 9). This can be possibly explained by the fact that jatropha workers have, on average, much smaller cultivated cropland and more unused land (Table 5), hence investing and spending much less in their farms.

The PSM analysis in Kwae suggests that involvement in oil palm production as workers (KW_W), outgrowers (KW_OG) and independent smallholders (KW_ID) leads to declining levels of most objective wellbeing indicators (Table 9). The PSM analysis of oil palm workers (KW_GW) and the control group (KW_C) was done within the range of 0.0021 and 0.8289. For oil palm outgrowers (KW_OG) and the control group (KW_C) the analysis was done within the range of 0.093 and 0.75515. For oil palm independent smallholders (KW_IDG) and the control group (KW_C) the analysis was done in the range of 0.0112 and 0.7618. However, with few exceptions most of these results are not statistically significant (Table 9). These patterns are somewhat expected for plantation workers, as paid employment for GOPDC is usually the last resort for migrants or less endowed local households. However, it is somewhat surprising for oil palm outgrowers and independent smallholders. A possible explanation could be the land requirement of oil palm and declining oil palm prices (see sub-sections “Patterns between groups in each site” and “Patterns between sites”). We should note, however, that the PSM analysis in Kwae did not produce as good matches as in the other two sites. The common support assumption achieved with the minima and maxima approach [51,69] resulted in the loss of most treated observations (more than 60%) (Table 9).

Multidimensional poverty

Table 10 and Fig 3 contain the aggregated MPI at the 99% confidence interval. Sugarcane smallholders in Dabala exhibit lower levels of multi-dimensional poverty (0.093) compared to the control group (0.123). In Yeji, the control group has a lower MPI (0.250) compared to both permanent (YJ_JPW) (0.311) and seasonal workers (YJ_JSW) (0.400). However, the permanent workers (YJ_JPW) tend to be less multi-dimensionally poor (0.311) than the seasonal workers (YJ_JSW) (0.400). In Kwae (oil palm), all groups involved in oil palm production, whether as outgrowers (KW_OG, 0.045), independent smallholders (KW_ID, 0.096), or workers for GOPDC (KW_GW, 0.034) exhibit lower MPI than the control group (KW_C, 0.123), with GOPDC workers reporting the lowest levels among all groups.

In summary, all groups engaged in industrial crop production (whether as plantation workers or industrial crop growers) exhibit very different poverty levels compared to their respective control groups. Groups involved in sugarcane and oil palm production are better off than their respective control groups, while the opposite is true for jatropha workers. In fact, among all groups seasonal workers in the jatropha plantation (YJ_JSW) have the highest MPI (0.400). To check the robustness of the MPI results, we change indicator weights (Table 4). Table 11 shows that the MPI results are generally robust with respect to weight changes, as there were only two alternative weight changes in Yeji (Table 11).

Table 12 highlights the high levels of deprivation for living standard, particularly for those indicators related to access to improved drinking water, sanitation and clean cooking fuels. The only exception is GOPDC workers (KW_GW), which was found to have lower deprivation in living standards compared to other groups. This is possibly due to their access to the
different social amenities developed by the company such as schools, pipe water supply and hospital.

In Dabala the patterns of deprivation across the different MPI dimensions is fairly similar for sugarcane smallholders and the control group, with both groups exhibiting high deprivation for access to clean energy and improved sanitation.

In Yeji, the patterns of deprivation are almost identical between groups for the living standards dimension. Overall, while it is not clear-cut, the control group tends to have the lowest deprivation scores for most indicators. It is also worth mentioning that compared to all other sites, groups in Yeji have the highest deprivation for education, largely due to the fact that some of the sampled communities do not have basic school facilities in their vicinity.

| Case Study       | Group   | Mo      | Standard error | 99% Confidence Interval |
|------------------|---------|---------|----------------|-------------------------|
|                  |         |         |                | Lower bound | Upper bound |
| Dabala (Sugarcane)| DB_S    | 0.093   | 0.0173         | 0.0545      | 0.1417 |
|                  | DB_NS   | 0.123   | 0.0116         | 0.0083      | 0.0656 |
| Yeji (Jatropha)  | YJ_JPW  | 0.311   | 0.0266         | 0.2429      | 0.3785 |
|                  | YJ_JSW  | 0.400   | 0.0470         | 0.2735      | 0.5202 |
|                  | YJ_JC   | 0.250   | 0.0271         | 0.1845      | 0.3196 |
| Kwae (Oil Palm)  | KW_GW   | 0.034   | 0.0116         | 0.0083      | 0.0656 |
|                  | KW_OG   | 0.045   | 0.0136         | 0.0139      | 0.0839 |
|                  | KW_ID   | 0.096   | 0.0200         | 0.0472      | 0.1489 |
|                  | KW_C    | 0.123   | 0.0197         | 0.0761      | 0.1834 |

Fig 3. Multi-dimensional poverty index for each study group.

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Finally, in Kwae (oil palm), deprivation patterns are quite mixed between groups. One interesting finding is that GOPDC workers have low deprivation for access to clean drinking water, sanitation, and clean cooking fuel as the company has different facilities within the estate for social service delivery such as schools, pipe water supply and hospital. For most other indicators oil palm outgrowers (KW_OG) and independent smallholders (KW_ID), have lower deprivation compared to GOPDC workers (KW_GW) and the control group (KW_C).

### Subjective wellbeing

Fig 4 contains mean scores for each indicator of subjective wellbeing for each group, and Table 13 the score distribution. We observe that most groups mainly report moderate levels of satisfaction with life, with only two groups (i.e. GOPDC workers, control group in Yeji) reporting high satisfaction with life. Similarly, most groups report moderate levels of worthwhileness, happiness and anxiousness (Table 13).

However, differences of the mean scores are not always statistically significant between groups (Mann-Whitney U, Table 14). In Dabala (sugarcane) we observe significant differences between sugarcane smallholders and the control group only for satisfaction with life and anxiousness. In Yeji (jatropha), the only observed statistically significant difference relates to the levels of happiness between the control group and seasonal workers. In Kwae (oil palm), deprivation patterns are quite mixed between groups. One interesting finding is that GOPDC workers have low deprivation for access to clean drinking water, sanitation, and clean cooking fuel as the company has different facilities within the estate for social service delivery such as schools, pipe water supply and hospital. For most other indicators oil palm outgrowers (KW_OG) and independent smallholders (KW_ID), have lower deprivation compared to GOPDC workers (KW_GW) and the control group (KW_C).

### Table 11. Multi-dimensional poverty index based on indicator weight variation.

| Case Study   | Group | Original MPI (Mo) | Alternative weight 1 | Alternative weight 2 | Alternative weight 3 |
|--------------|-------|-------------------|----------------------|----------------------|----------------------|
| Dabala (Sugarcane) | DB_S  | 0.093             | 0.103                | 0.082                | 0.135                |
|              | DB_NS | 0.123             | 0.115                | 0.135                | 0.143                |
| Yeji (Jatropha)  | YJ_JPW | 0.311             | 0.369                | 0.217                | 0.413                |
|                | YJ_JS | 0.400             | 0.206                | 0.362                | 0.497                |
|                | YJ_JC | 0.250             | 0.263                | 0.202                | 0.402                |
| Kwae (Oil Palm) | KW_GW | 0.034             | 0.043                | 0.051                | 0.037                |
|                | KW_OG | 0.045             | 0.056                | 0.057                | 0.044                |
|                | KW_ID | 0.096             | 0.092                | 0.135                | 0.094                |
|                | KW_C  | 0.123             | 0.124                | 0.141                | 0.119                |

**Note:** Expressed as a fraction (%) of the total population in each group experiencing the specific type of deprivation.

### Table 12. Deprivation against individual indicators for each study group.

| Case Study   | Group | Years of schooling (%) | Child school attendance (%) | Nutrition (%) | Child mortality (%) | Improved drinking water (%) | Improved sanitation (%) | Clean cooking fuel (%) | Electricity (%) | Flooring materials (%) | Assets ownership (%) |
|--------------|-------|-------------------------|------------------------------|--------------|---------------------|----------------------------|------------------------|----------------------|----------------|------------------------|----------------------|
| Dabala (Sugarcane) | DB_S  | 11                       | 18                           | 9             | 14                  | 33                         | 67                     | 97                   | 37             | 13                     | 1                    |
|              | DB_NS | 11                       | 17                           | 16            | 21                  | 18                         | 59                     | 95                   | 39             | 14                     | 1                    |
| Yeji (Jatropha)  | YJ_JPW | 53                       | 56                           | 5             | 3                   | 100                        | 97                     | 100                  | 49             | 13                     | 0                    |
|                | YJ_JS | 54                       | 54                           | 42            | 8                   | 100                        | 94                     | 100                  | 86             | 10                     | 0                    |
|                | YJ_JC | 39                       | 39                           | 2             | 10                  | 100                        | 95                     | 100                  | 67             | 18                     | 0                    |
| Kwae (Oil Palm) | KW_GW | 8                        | 10                           | 11            | 5                   | 13                         | 12                     | 31                   | 19             | 3                      | 15                   |
|                | KW_OG | 9                        | 9                            | 5             | 14                  | 31                         | 46                     | 97                   | 9              | 1                      | 2                    |
|                | KW_ID | 8                        | 18                           | 12            | 25                  | 20                         | 55                     | 91                   | 12             | 4                      | 3                    |
|                | KW_C  | 4                        | 26                           | 33            | 9                   | 23                         | 52                     | 69                   | 21             | 13                     | 7                    |

**Note:** Expressed as a fraction (%) of the total population in each group experiencing the specific type of deprivation.
GOPDC workers exhibit higher levels (and statistically significant difference) for satisfaction with life, worthwhileness and anxiousness. On the other hand, there are only few instances of significant differences among the other groups in Kwae in the mean scores of the different subjective wellbeing indicators.

**Correlations between indicators of objective and subjective wellbeing**

Tables P-Y in [S2 File](https://doi.org/10.1371/journal.pone.0215433.t013), report the correlations between the different indicators for each study group. For most groups there is a strong relationship between the indicators of objective wellbeing (i.e. income, consumption). For some groups there are also strong correlations between some of the indicators of subjective wellbeing. However, there are very few instances of strong...
relationships between indicators of objective and subjective wellbeing. Still, some interesting strong relationships exist for some groups.

In Dabala, there is a strong negative correlation between satisfaction with life and income for sugarcane growers (Table Q in S2 File). This indicates possibly that increases in income due to involvement in sugarcane do not necessarily translate into gains in subjective wellbeing. For example as seen in Table 12, sugarcane growers report low satisfaction with life, worthwhileness and happiness, at 69%, 51% and 53% respectively, as well as moderate and very high levels of anxiousness (55%). On the other hand, the control group in Dabala exhibited a strong positive correlation (albeit small) between consumption levels and satisfaction with life (Table R in S2 File).

In Yeji, there are strong (albeit small) correlation between consumption, and two indicators of subjective wellbeing (i.e. satisfaction with life, happiness) for permanent jatropha workers (Table S in S2 File). Similar types of correlation can be observed for the control group (Table T in S2 File). However, no strong correlations between indicators of objective and subjective wellbeing are observed for the seasonal plantation workers (Table U in S2 File).

In Kwae, very few strong correlations exist between indicators of objective and subjective wellbeing (Tables V-Y in S2 File). Only for GOPDC workers and independent smallholders there are signs of strong (albeit small) correlations between some indicators of objective and subjective wellbeing (Tables V-W in S2 File).

Table 14. Comparison of the levels of subjective wellbeing between study groups.

| Case Study     | Group Comparison | Dimensions (p-value) |   |   |   |
|----------------|------------------|----------------------|---|---|---|
|                |                  | Satisfaction | Worthwhileness | Happiness | Anxiousness |
| Dabala (Sugarcane) | 1 vs 2           | DB_S         | 0.000***      | 0.498      | 0.664       | 0.030*       |
|                |                  | DB_NS        |              |            |            |             |
| Yeji (Jatropha)   | 3 vs 4           | YJ_JPW       | 0.505        | 0.421      | 0.102       | 0.099       |
|                |                  | YJ_JSW       |              |            |            |             |
|                | 3 vs 5           | YJ_JPW       | 0.151        | 0.151      | 0.023       | 0.024       |
|                |                  | YJ_JC        |              |            |            |             |
|                | 4 vs 5           | YJ_JSW       | 0.062        | 0.038      | 0.001***    | 0.693       |
|                |                  | YJ_JC        |              |            |            |             |
| Kwae (Oil Palm)  | 6 vs 7           | KW_GW        | 0.000***     | 0.002**    | 0.000***    | 0.034       |
|                |                  | KW_OG        |              |            |            |             |
|                | 6 vs 8           | KW_GW        | 0.000***     | 0.000***   | 0.288       | 0.004**     |
|                |                  | KW_ID        |              |            |            |             |
|                | 6 vs 9           | KW_GW        | 0.000***     | 0.000***   | 0.000***    | 0.000***    |
|                |                  | KW_C         |              |            |            |             |
|                | 7 vs 8           | KW_OG        | 0.159        | 0.281      | 0.011       | 0.449       |
|                |                  | KW_ID        |              |            |            |             |
|                | 8 vs 9           | KW_OG        | 0.791        | 0.289      | 0.099       | 0.070       |
|                |                  | KW_C         |              |            |            |             |
|                | 7 vs 9           | KW_ID        | 0.083        | 0.997      | 0.000***    | 0.268       |
|                |                  | KW_C         |              |            |            |             |

Note: All p values are based on Mann Whitney U test because of lack of normally distributed
***: p<0.01
**: p<0.05
*: p<0.1

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The above suggests that the different indicators tend to highlight very different aspects of human wellbeing for these groups. For this reason, it becomes necessary to consider them collectively in order to understand better the human wellbeing outcomes of involvement in industrial crop production.

Discussion

Patterns between groups in each site

In the sugarcane site (Dabala), sugarcane smallholders have lower levels of multi-dimensional poverty, and higher levels of income and consumption than the control group (see “Income and expenditure” and “Multi-dimensional poverty”). This is consistent with recent studies in other SSA countries that have reported relatively higher income levels and lower poverty levels for sugarcane smallholders [22,81–83]. We also observe that the income obtained through food crop farming is much lower than that received from sugarcane cultivation (see "Basic household characteristics"). This suggests that income gains from involvement in sugarcane production cannot be offset from other locally available livelihoods options such as food crop farming, especially when taking into account the relatively similar sizes of agricultural land between the two groups (Tables 5 and 6).

However, the higher levels of objective wellbeing of sugarcane growers do not necessarily translate in higher levels of subjective wellbeing. Indeed most sugarcane smallholders have reported low levels of satisfaction with life, worthwhileness, and happiness (Table 13, Fig 4). A possible reason might be the uncertainty of finding stable markets to sell their harvest, as well as the perceived impacts of climate variability (e.g. floods, droughts) on sugarcane production. For example, in contrast to oil palm growers in Kwae that have access to multiple market options such as the GOPDC mill and individual small-scale processors (see below), sugarcane farmers in Dabala have much more limited and stable market options. In particular they rely on individual small-scale processors scattered in the Dabala area. Furthermore, during the household survey and FGDs many sugarcane smallholders reported that a flood in 2015 devastated their sugarcane production for that year, leading to massive sugarcane loss. These limited market options and climatic variability seem to cause serious concerns to sugarcane smallholders over the stability of their livelihoods, possibly contributing to the low levels of subjective wellbeing indicators.

In Yeji (jatropha), the control group has lower poverty (in terms of MPI) and higher mean income than jatropha workers. The relatively higher poverty of jatropha workers might reflect the fact that by the time of the survey they were employed only for 2–5 years, which is possibly a short period of time for strong poverty alleviation effects to materialize, especially those related to some of the longer-term MPI components (e.g. education, assets, child mortality). However, the PSM analysis suggests that engagement in jatropha production increases income for permanent workers, which means that such longer-term MPI indicators might improve in the future. Our results contrast a recent study that found lower levels of multi-dimensional poverty for permanent jatropha plantation workers in Mozambique [22], but confirms to some extent the better performance for some individual indicators, especially those related to access to social services [3].

The relatively lower human wellbeing levels of jatropha workers is also reflected in the subjective wellbeing indicators, as a notable proportion of control group respondents reported higher satisfaction with life, happiness and worthwhileness compared to jatropha workers (Table 13, Fig 4). However, interestingly, control group respondents tend to also report higher levels of anxiousness. This might indicate the fact that the low (but stable) plantation salaries
are very much appreciated in an area with few formal employment opportunities, as they can provide a buffer against livelihood risks [15].

In Kwae (oil palm), we observed lower MPI levels for GOPDC workers compared to other groups (see “Multi-dimensional poverty”), despite their relatively lower mean income amongst study groups (see “Income and expenditure”). This discrepancy is largely due to the fact that their employment entitles them to some social services offered by GOPDC such as access to piped water, electricity, a hospital and a school. Similar findings have been reported for workers in other types of plantations in Mozambique (jatropha), and Malawi/Swaziland (sugarcane) [22].

Our study also confirms other studies in Ghana (and elsewhere in SSA), which identify oil palm income as a major livelihood source for smallholders and outgrowers [84–86]. However, the actual outcome of engagement in oil palm cultivation on income generation is not clear-cut between analyses. While there is no significant mean income difference between oil palm outgrowers and independent smallholders, their income is significantly higher than that of plantation workers and control groups (Tables 7 and 8). However the PSM analysis suggests that engagement in oil palm cultivation (both as outgrowers and independent smallholders) has a generally negative (but not statistically significant) effect on income (Table 9). As discussed below, some of the diverging human wellbeing outcomes of engagement in oil palm cultivation can be possibly explained by three interrelated factors: (a) agronomy of oil palm, (b) land access/profitability, and (c) market options.

First, due to its size and spacing requirement, oil palms need extensive land areas in order to generate large economic output (i.e. oil palm production benefits from economies of scale). Indeed oil palm producers have on average much larger plots compared to control groups and workers (Tables 5 and 6). GOPDC provides land to outgrowers and requires them to sell their oil palm solely to the GOPDC for the following 20 years. On the contrary, independent smallholders produce oil palm on their private land, which is usually bought over time and/or inherited over generations. This implies that households with higher land endowment have a competitive advantage to engage in independent oil palm production. Thus it might be the case that oil palm production becomes less lucrative in smaller plots, such as those owned by control group respondents (4.9 ha on average, Table 5).

Second, market prices can have a strong effect on the income obtained from oil palm production. Even though the GOPDC is the main oil palm market option in Kwae, there are multiple other informal buyers operating in the area (see “Study sites”). Outgrowers are contractually obliged to sell their harvest to the GOPDC, but independent smallholders can decide where to sell according to price signals. Generally speaking, GOPDC offers a slightly lower price for fresh fruit bunches, compared to informal buyers (respectively GHC 480 and 520 per tone of fresh bunches during the time of survey). This ability to tap into better market options might explain the relatively higher mean income (Table 7) and more favourable comparison to control group for the independent smallholders (Table 9). Another possible explanation for the poor performance of oil palm growers (Table 9) might be the slump in palm oil prices in the period preceding our survey. The prices offered by GOPDC fell constantly from GHC 600 per tonne of fresh bunches (in 2013) to GHC 550 (2014), GHC 500 (2015) and GHC 480 at the time of survey (2016). During the writing of this paper prices were at GHC 450 (February 2019) (personal communication, GOPDC Public Relations Officer, February 2019). Considering the above, even though the generally stable access to markets allows oil palm outgrowers and independent smallholders to capitalize on their production [7,87,88], such price variation might have affected substantially the overall income eventually ending up in their households. When considering the lower prices offered by GOPDC, coupled with the slightly lower mean income and larger cultivated land of outgrowers compared to individual
smallholders (Tables 6 and 7), it can be argued that outgrowers might not make the most out of their land and labour.

**Patterns between sites**

As outlined in the “Introduction” and “Methodology”, the main group comparison in this paper are performed for groups within the same site. This is because it is difficult to compare and generalize results between sites, due to the pre-existing differences and the specific socio-economic/environmental contexts in each site. However, we can identify three interesting patterns between sites:

a. levels of objective wellbeing decline when moving on a wet-dry gradient (mean scores);

b. industrial crop outgrowers, smallholders and independent smallholders are generally better off than other groups in their respective sites (mean scores), but involvement in industrial crop production does not necessarily bring human wellbeing benefits (PSM analysis);

c. plantation workers are either worse off or have similar level of human wellbeing with control groups in their respective sites (mean scores), but engagement in plantation work sometimes brings human wellbeing benefits (PSM analysis).

Regarding (a), mean incomes in the oil palm area (Kwae) are generally higher than in the sugarcane (Dabala) and jatropha area (Yeji), both for groups involved in industrial crop production and control groups (Table 7). In particular, control groups in the rainforest zone (Kwae), have higher mean incomes followed by control groups in semi-deciduous (Dabala) and savanna (Yeji) areas. Similar patterns among control groups are also evident (but to a lesser extent) for multi-dimensional poverty and consumption (Tables 7 and 9). These patterns confirm other studies that have identified a wet-dry gradient for income and poverty in West Africa, with increasing poverty levels from rainforest areas (wet regions) to the dry savannas and semi-arid interior [89–91]. Furthermore these patterns are consistent with income inequality levels between the different regions of Ghana [40].

Regarding (b) and (c), when looking at the mean income and consumption levels, the outgrowers and smallholders are better off than other study groups in each site, while plantation workers are either worse off or have the same levels compared to their respective control groups (Tables 7 and 8). However, these patterns are not always visible for some indicators and tests. For example, the results of the PSM analysis for jatropha workers in Yeji and oil palm growers in Kwae suggest that involvement in industrial crop production brings benefits in the first case and disadvantages in the latter (see “Patterns between groups in each site”). Furthermore, when looking at multi-dimensional poverty, workers (especially in Kwae) tend to benefit from some social services offered by the GOPDC and Smart Oil (Tables 11 and 12). Despite the fact that most workers were employed for a small period of time (e.g. permanent jatropha workers have been employed for less than 5 years), they have significantly better MPI levels compared to control groups.

However, it is worth noting that it is highly possible that these multidimensional poverty benefits are precarious. For example, the access to social services might cease (taking a toll on MPI scores), once plantation employment is lost either through termination or company collapse [22]. This is particularly important to consider for industrial crop investments such as jatropha that are prone to collapse; for an extensive discussion of jatropha collapse in Ghana refer to [33].
Patterns between different indicators of wellbeing

As already discussed above there is good correlation between objective wellbeing indicators such as income and consumption (see “Correlations between indicators of objective and subjective wellbeing”). However, the levels of these indicators do not always correspond with MPI, due to the fact that some of the social benefits that plantation workers receive affect “disproportionally” overall MPI levels (see “Multi-dimensional poverty”).

There are only a few strong correlations between indicators of objective and subjective wellbeing (see “Correlations between indicators of objective and subjective wellbeing”), but it is not clear from our cross-sectional data why this happens. In theory larger income can help households attain greater material welfare thereby contributing positively to subjective wellbeing [23–26]. However this is not evident for most study groups, and contrasts other studies in SSA that have reported the positive correlation between income and subjective wellbeing [25,92], and how enhanced economic security can enhance happiness [93].

At the group level, relatively high incomes with low correlation with subjective wellbeing indicators might indicate “frustrated achievers” [94]. In our study this might be reflect that the higher income and consumption from engagement in industrial crop activities can be precarious, not allowing the high-achieving households enjoy psychologically the benefits. For example, open-ended survey questions and FGDs have suggested that plantation workers are often concerned about job security and overall wages, while smallholders are concerned about market stability and whether industrial crop prices represent a good return on their land/labour investment (see below).

When it comes to job security, plantation employment is among the few formal employment opportunities in poor rural areas of Ghana [15]. However, during the FGDs and household surveys some workers in Kwae and Yeji complained about certain employment practices such as the low salaries, unjustified firing practices, and lack (or low) social security, insurance and paid sick leave. Several respondents also complained about an apparent lack of gender sensitivity in some employment practices. Thus, even though most permanent workers might have a relatively stable salary, these employment conditions might increase job dissatisfaction and give rise to a general feeling of job insecurity, which can possibly influence the low self-reported levels of subjective wellbeing. In this sense improving employment practices can possibly catalyse positive subjective wellbeing outcomes from plantation employment (see “Policy implications and study caveats”).

Similarly, most industrial crop smallholders rely on loans to purchase agricultural inputs such as fertilizers and pesticides. FGDs have suggested that most smallholders enter loan agreements before knowing the actual crop price, as this is established post-harvest depending on many different factors. In fact there is a significant risk of defaulting loan repayments, especially considering yield variability, price volatility, market access (in Dabala), and climatic variability (e.g. droughts and floods in Dabala) (see previous section). Many FGD respondents actually suggested that such factors could cause substantial stress to many famers, whose families depend on industrial crops, possibly influencing their self-reported levels of subjective wellbeing.

Finally, the general lack of strong correlation between objective and subjective wellbeing measures suggests that the different indicators can indeed shed light to different aspects of human wellbeing. Thus, studies that seek to provide a comprehensive understanding of whether different agricultural interventions can improve human wellbeing should contain a combination of different human wellbeing indicators.
Policy implications and study caveats

Our study identifies two important aspects that need to be considered in industrial crop policies and practices in Ghana, and elsewhere in SSA: (a) securing stable markets for smallholders; (b) improving plantation performance for workers and surrounding communities.

First, stable markets are a strong pre-condition that can allow smallholders reap the benefits of involvement in industrial crop production. This aspect came out strongly in the open-ended survey questions and FGDs in Kwae and Dabala, and is reflected in some of the objective and subjective wellbeing indicator patterns (see previous sections). As already discussed, there are multiple market options in Kwae for oil palm, which allows independent smallholders to choose the most competitive option for selling their produce. This is possibly reflected in their better performance compared to the outgrowers, in terms of higher mean income and better comparison to the control group in the PSM analysis (see “Patterns between groups in each site”), whose only market option is GOPDC. However, the opposite is observed in Dabala, where sugarcane growers often indicate that the lack of stable markets is a key risk of the engagement in sugarcane production. With a pretty much collapsed sugarcane sector in Ghana, stable market development should become a key priority in future efforts to revamp sugarcane production in the country. The government adopted recently a sugarcane policy in its efforts to boost the sector [34], including measures to create market options for sugarcane smallholders such as revitalizing the collapsed sugarcane mills (e.g. the Komenda Sugar Factory). However, more attention should be paid on how to strengthen market development in the areas earmarked and/or targeted for sugarcane development.

Second, commercial agriculture has been promoted in Ghana during the past decade mainly through plantation-based large-scale land acquisitions for jatropha production [95]. Despite the widespread jatropha collapse, there is a renewed interest in oil palm and sugarcane expansion [96]. While such investments can become a substantial source of economic investment (including foreign direct investments, FDIs), it is not clear how appropriate they are for achieving wider rural development and human wellbeing benefits. While plantations can generate rural employment in areas with little formal employment opportunities, these are confined to relatively small portions of the local communities [32,97,98]. Indeed as discussed throughout this paper, such benefits have not always materialized in reality (see “Patterns between groups in each site” and “Patterns between sites”). Yet, the promise of better livelihood opportunities was a major selling point to persuade local communities accept such projects [32]. Such unmet rural development expectations [15] have occasionally catalyzed conflicts between local communities and companies in different parts of the country, leading to the collapse of many industrial crop projects [32]. Policy-makers who support the further promotion of large-scale plantation-based investments need to consider that the eventual generated incomes to workers (and the broader local communities) might be lower than expected.

In this context, some of the possible measures to ensure the delivery of broader sustainability benefits from industrial crop plantations could be: (a) to improve the working conditions of plantation workers, and (b) ensure that the wider community benefits from the infrastructure and social services developed by plantations, even following company restructuring or collapse. In particular, the adoption of sustainability standards can possibly catalyze: (a) improvements in income levels and broader working conditions for plantation workers, (b) development of social services [99]. GOPDC achieved RSPO certification in late 2014 –early 2015. This included the adoption of good production practices to improve both working conditions, as well as the company’s overall sustainability performance. However, given the short period of time between the certification process and our survey, it is doubtful that strong effects would have materialized. To our best knowledge, Smart Oil has not achieved or actively
sought any certification. However the long-term compliance and enforcement of such standards (and the evaluation of the outcomes) would be critical to ensure the long-term delivery of these benefits, which is not always guaranteed [100,101]. Additionally, the development of well-thought and socially acceptable exit strategies could safeguard the long-term delivery of social services in the face of company restructuring/collapse [102]. However, the development of such strategies could be an unrealistic expectation in developing countries such as Ghana [103].

Finally, despite the rich information generated presented in the previous sections, establishing causality has been a major challenge. In other words it has been very challenging to ascertain whether those households that are better off in terms of income, consumption and MPI got better off due to their involvement in industrial crop production, and not already better off. The inability to adopt a random sampling approach and the lack of a baseline study with longitudinal data curtails our ability to definitively conclude this with certainty [22,104]. To compensate for this we have adopted an elaborate purposive sampling and statistical analysis approach to establish causality. We believe that the randomization processes are individually robust to ensure the effective randomization of respondents within each study group [41], even though it was not possible to follow the same sampling and randomization process among all study groups due to the different operational characteristics between industrial crop projects the unique socioeconomic/environmental context of each locality (e.g. population density), and the information available to the research team.

Conclusion

This study investigated the human wellbeing outcomes of involvement in industrial crop production using evidence from multiple sites, and objective and subjective wellbeing measures. In general, the results suggest that sugarcane and oil palm growers are better off compared to their respective control groups in terms of lower multidimensional poverty, and higher mean income and consumption. However, the PSM analysis suggests that engagement in industrial crop cultivation might not actually deliver positive human wellbeing outcomes in the oil palm study site (i.e. for oil palm outgrowers and independent smallholders). On the other hand, results for workers in oil palm and jatropha plantations are mixed. Workers have consistently lower (or similar) mean income and consumption than their respective control groups. However, the PSM analysis suggests that employment in the jatropha plantation leads to higher income, while employment in oil palm plantations has the exactly opposite effect. Interestingly oil palm workers have the lowest levels of multidimensional poverty than any other groups in Kwae, which possibly reflects their access to the social services offered by the GOPDC.

It is particularly interesting to point out that for most groups there is no strong correlation between the different measures of objective and subjective wellbeing. It is highly possible that diverse factors such as job/market insecurity, climate variability (e.g. floods) and self-comparisons with neighbors could influence the levels of reported subjective wellbeing. This suggests that the different metrics used in this study capture indeed different aspects of human wellbeing. It is therefore important to combine such metrics in order to obtain a more holistic overview of the performance of agricultural investments in SSA. Such a multi-dimensional approach could offer decision-makers and practitioners with more insights as to the potential of different rural development interventions in the continent.

Supporting information

S1 File. Jatropha survey.

(DOCX)
S2 File. Supplementary material.
(DOCX)

S3 File. Data.
(XLSX)

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