Entrepreneurship Game Apps to Enhancement Student Skill Thinking Analytic in Class Online

https://doi.org/10.3991/ijim.v15i08.21575

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Abstract—The use of educational entrepreneurship game apps as a medium for online class for students to improve analytical skills regarding business processes. Learning that is only through gamification in game learning. This learning is carried out on a number of students who have the ability to play games well. There is also a desire to study business without using entrepreneurship textbooks as the object of this study. Game based mobile apps development using entrepreneurial learning materials such as laundry and beverage sales is designed using the Design Thinking Process method. With a game prototype made according to the real market location and market potential which is quite profitable. Determination of initial capital is very important in this educational game to successfully play the game until the final level. (there are 5 trial levels). The results obtained from this game play show an increase in entrepreneurial analysis in students with the ability to answer post-test questions well with an average of 88.2 percent with an average game time of 42.8 minutes per level.

Keywords—Educational Games, Design Thinking Process, Media, Entrepreneurship, Training

1 Introduction

One of the state's efforts to fulfill quality human resources is the development of vocational education. According to the explanation of Law Number 20 of 2003 Article 15, vocational education is secondary education that prepares students, especially to work in certain fields. One of vocational education is Vocational High School (SMK).

Creative and Entrepreneurship Products have the aim of developing knowledge and training skills-based arts, technology and economics. Creative and Entrepreneurship Products in classroom learning often students experience difficulties in studying Creative Products and Entrepreneurship, especially in business opportunity identification material. This can be seen from the small number of graduates/students who are interested in carrying out entrepreneurial activities related to the skills they are learning in the competency of their skills.

According to the data, the use of game media in schools as an alternative learning media is currently not optimal and tends to be rarely used. Semenra vocational school
students have sufficient ability to operate games downloaded on smartphones properly and are accustomed to using it. The reason for using games as a learning medium that needs to be tested on students is because games are a system where players are involved in artificial conflicts, limited by rules and the results can be quantified [10].

Furthermore, [3] defines the game as a system where players are bound by an abstract challenge, rules, interactivity, feedback that produces measurable results and can cause emotional reactions, so it can be concluded that games are a system used for fun, and bound to defined rules so that the player is conditioned in an artificial conflict with the aim of achieving an outcome measured by a score.

According to [7], games have enormous potential in building motivation in the learning process. In contrast to conventional learning methods, to foster learning motivation as much as in-game motivation, competent teachers / instructors are needed in managing the learning process. Based on this opinion, Games can be made wrong.

Educational games are a type of game that is used to deliver learning materials or types of games with educational content. Educational games aim to provoke student interest in learning in a fun way. With happy feelings, it is hoped that students will find it easier to understand the subject matter presented. According to [9], educational games are games designed for learning, but still offer play and fun. Games can be called educational games when they integrate subject matter into their components and utilize left brain functions. In other words, educational games are games that are used to teach players.

This educational genre game aims to provoke children's interest in learning subject matter while playing. This genre refers more to the content and purpose of the game. In the process of making the game itself, it can be built from several elements. Jesse Schell [11] in The Art of Game Design Describes the basic elements of the game in four parts, the basic elements of the game are: (1) Aesthetic, (2) Story, (3) Mechanics, (4) Technology.

The learning process of educational games studied is the ability of students to learn entrepreneurship appropriately with a level of understanding and business analysis that is good enough to be used for learning anytime and anywhere but learning outcomes are obtained optimally. At least students are able to do market analysis, product sales process, know product value, determine business location and market potential and learn independently about the business model of laundry and beverage business so as to be able to provide the right conclusions about the type of business that is done in a game and produces a game score perfectly. And the results of the quiz analysis or practice questions are able to score an average score of passing in the learning class.

The purpose of this study is expected to use game media in entrepreneurship learning to provide the right solution for students in learning with alternative media so that learning time is not only at school but when and wherever the learning process can be used flexibly and does not limit the learning space.
2 Method

The research and development method used in this research is the research and development method of Design Thinking. In this model there are three main activity functions, namely: 'Plan', 'Execute', and 'Synthesize'.

In making a product or application using the design thinking method, the following steps will be repeated as many times as needed to produce the appropriate product:

1. Emphatize

At this stage, observations and interviews are carried out to find out the point of view of potential users. Observations and interviews are carried out on a number of students who have entrepreneurial experience and enjoy playing games in class online using game apps [1].

2. Define

At this stage, the needs and backgrounds of prospective users are defined that have been obtained from the results of observations and interviews that have been conducted. The list of user needs based on observations and interviews is as follows: (a). Users need illustrative learning media as a means of supporting learning. (b) users need innovative learning media as a means of increasing student enthusiasm for learning. (3) users are accustomed to using and operating a mobile device in the form of a smartphone [5].

3. Ideate

Based on the data that has been obtained in the form of facts in the field obtained through observations and interviews regarding student characteristics, the availability of facilities and infrastructure, as well as the teacher's need for illustrative learning media, researchers offer alternative solutions to develop mobile-based educational game learning media to help the process. learning in order to increase students' enthusiasm for learning by delivering illustrative and fun.

4. Prototype

Pre-existing ideas need to be implemented directly in an mobile apps application or trial product. It is necessary to produce a real product and possible use scenarios.

5. Test

From the product or trial application that has been made, an experiment will be carried out with the user. From user experience in using trial products, input will be obtained to make better products and make improvements to existing products.
Fig. 1. Stages of design thinking in the laundry and beverage game

Fig. 2. Design drink and laundry business game apps
3 Results and Discussion

3.1 The results of developing a coding game

1. The results of the validation test by media experts obtained results in the form of a percentage of 87.5% in the software engineering aspect, and a percentage of 91.6% in the visual communication design aspect.

   ![Media expert validation graph](image)

   **Fig. 3.** Media expert validation graph

2. The results of the validation test by material experts obtained a percentage of 94.6% in the aspect of learning design, and a percentage of 95.8% in the aspect of visual education.

   ![Material expert validation graph](image)

   **Fig. 4.** Material expert validation graph
3. The results of the validation test by material experts obtained a percentage of 94.6% in the aspect of learning design, and a percentage of 95.8% in the aspect of visual education.

4. The trials that have been done, obtained the final percentage of 90.0% by media experts, 95.0% by material experts, and 88.2% by test subjects.

5. Learning time with a correlation between understanding business materials shows an increase in analytical thinking skills with a learning time of 214 minutes of drinking business games and 253 minutes of laundry business games (average 42.8 minutes and 50.6 minutes respectively level of play).
4 Conclusion

The use of game media in the entrepreneurial learning process shows effectiveness for students with an increase in good analytical thinking skills, on average 88.2% understand the concept of market analysis, business operating costs, determining basic prices, and profit analysis for both laundry and drink sale businesses. This increase in understanding is quite visible in the fast learning time with the process of giving gamification at each level which sequentially increases according to the stages of practical entrepreneurial learning. The need to increase the types of businesses and business models that are implanted in learning in game media in the future.

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Article submitted 2021-01-28. Resubmitted 2021-02-18. Final acceptance 2021-02-20. Final version published as submitted by the authors.