Talking with one voice?  
Conversation networks and political polarisation

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Research Highlights and Abstract

- Analyses the effects of political homogeneity and heterogeneity in citizens’ conversation networks on ideological position
- Other things being equal, membership of more politically homogenous conversation networks leads individuals into more extreme political evaluations
- Network homogeneity drives polarisation of political attitudes and creates larger perceived gulfs between individuals’ own views and the views they ascribe to parties opposed by their conversation partners.

Persuasion is a well-known consequence of political discussion between citizens: people bring their partisan and ideological views into line with those of their discussion partners. Less often considered is another aspect of this process: does persuasion in conversation networks increase the gap individuals perceive between their own views and those of groups or parties opposed by their discussion partners? Building on work which suggests that ideological homogeneity within networks leads to increased polarisation and drives individuals to relative political extremes, the article examines British voters’ perceptions of parties whose views they do not share. The more internally homogeneous the partisan message coming from their main discussion partners, the more extreme individuals become in their views, and the greater the gulf they perceive between themselves and parties not supported by their networks. But the effect is evident only on issues which are politically salient, suggesting this is a real conversation effect.

Keywords
conversation, ideology, polarisation, political attitudes, political behaviour, United Kingdom

Research over the last two decades has examined the effects of conversation between citizens on vote choice (Huckfeldt and Sprague, 1995; Pattie and Johnston, 1999, 2000), changing political attitudes over time (Pattie and Johnston, 2001), levels of tolerance and

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understanding of viewpoints different to one’s own (Ben-Nun Bloom and Bagno-Moldavsky, 2014; Mutz, 2002a, 2006; Pattie and Johnston, 2008) and political participation (Mutz, 2002b, 2006; Mutz and Mondak, 2006; Nir, 2005, 2011; Pattie and Johnston, 2009, 2013). Much of that work has shown that people—especially those who are not themselves strongly partisan—tend to come into agreement with the dominant political view among those they talk to regularly (see McClurg, 2004; Pattie and Johnston, 2002). That said, few conversation networks are comprised of entirely like-minded individuals, and most contain some members who think differently from the majority on at least some issues. This ensures that, despite the tendency for conversation networks to converge on similar positions, disagreement and political diversity persist (Huckfeldt et al., 2004).

Less attention has been paid, however, to the possibility that conversation networks might increase the perceived distance between individuals’ opinions and those of individuals or groups holding views opposed by most in one’s conversation network. Conversations might bond individuals within the network, both socially and ideologically. But do they also tend to isolate their members, at least ideologically, from individuals in other networks? And, potentially still worse, does homogeneity in conversation networks contribute to polarisation of views? Do individuals in politically homogeneous conversation networks see parties opposed by others in their networks as more extreme (both absolutely and relative to their own positions), and parties supported by their networks as more moderate than do voters in less homogeneous networks? As discussed below, American work suggests this might indeed be the case, contributing to the widely noted polarisation of politics there. But is this just a feature of the political landscape in the United States, or does it apply more widely? This question is at the heart of this article, which investigates the effects of political heterogeneity and homogeneity within conversation networks on perceptions of ideological polarisation in the United Kingdom.

**Discussion, diversity and polarisation**

Political discussion between citizens is often seen as normatively desirable. Sharing and comparing views, advocating positions, persuading each other: these are generally taken as cornerstones of healthy democratic politics (see Dahl, 1998). However, there is also a dark side. If convergence within peer groups leads to ‘group think’, political conversations between citizens could lead away from open deliberation and tolerance towards a balkanised political landscape, in which individuals increasingly occupy echo-chambers where their own opinions and prejudices are validated by like-minded others and where opposing points of view are seldom given a hearing and are dismissed as beyond the pale of reasonable discussion. If this happens, those within the echo-chamber may come to see themselves and their opinions as reasonable and correct, while those holding alternative views are dismissed as wrong-headed, extreme zealots. In the United States, for instance, as the mainstream political parties have become ever more ideologically distinct from each other, and as political discourse has become more heated, a lively debate has emerged over whether American citizens are becoming more polarised socially, geographically and politically (see for example Abramowitz and Saunders, 2008; Bishop and Cushing, 2009; Fiorina and Abrams, 2008; Fiorina et al., 2008; Gelman et al., 2008; Gimpel and Schuknecht, 2004; Poole and Rosenthal, 1984; Ura and Ellis, 2012).

Social networks have the potential to affect such polarisation. For instance, widespread and active interaction with other citizens helps build social capital (Putnam, 1993). But not all social capital is ‘good’. Putnam (2000: 24) distinguishes between bridging and
bonding social capital. The former, he argues, develops when people encounter a diverse range of others in conditions of relative equality. By rubbing along with people who think differently, behave differently and so on, we learn to trust each other and to tolerate and accommodate difference (see Christ et al., 2014). But, he further claims, when people socialise largely within closed communities of the like-minded, bonding social capital develops. This contingency stresses the factors which unite members of the in-group but divide them from the out-group. Where bonding social capital dominates, therefore, those in the in-group increasingly come to trust and understand other in-group members, while seeing those outside the group as alien.

Recent experimental research (summarised in Sunstein, 2009) demonstrates that the extent to which discussion networks are open or closed to a diverse range of competing views has consequences not only for what individuals themselves think, but also for how they think of others. Other things being equal, the more uniform the views expressed within networks, the greater the ideological distance network members perceive between their own views and the views of those whose opinions are not shared by others in the network. Individuals surrounded by discussants who are all Republicans tend to see Democrats’ views as more outré than do individuals in either mixed or Democrat-dominated networks, and vice-versa. As Sunstein (2009) notes, ‘(g)roups go to extremes’, especially when group members receive affirmation for their own views from the opinions of their fellows (p. 3). Far from leading to broad consensus and convergence on the political middle ground, he finds, discussion among the like-minded drives people apart ideologically: ‘We are right; everyone else is not only wrong, but they are even more wrong than we thought before we began to discuss it’.

This prospect is not a pleasing one for those (like advocates of deliberative democracy; Elster, 1998; Fishkin, 1995) who hope deliberation will lead to the adoption of reasoned and consensual views. But does discussion among the like-minded really drive us apart ideologically, and (if it does) how far does it do so? Are we being driven into ideologically distinct ghettos, miles apart on the major issues? Or are the shifts smaller-scale and more subtle? What is more, how general is this phenomenon? Is it a feature of the currently relatively polarised political environment in the United States, or will it also apply in countries like the United Kingdom, where there has been ideological convergence rather than polarisation between the major political parties over the last 20 years? In the remainder of the article, therefore, we try to address these questions through a consideration of the effects of unanimity of voice in conversation networks among British voters.

**Measuring political diversity in conversation networks**

Assessing the effect of discussions within conversation networks on perceptions of how extreme each party is requires information on where respondents place themselves in ideological space, and where they place the parties. And it requires data on the political composition of individuals’ conversation networks. Few surveys provide both these requirements: we turn, therefore, to the 1987, 1992 and 2015 British Election Studies (BES), which do provide the necessary information. While most BES surveys since the early 1980s have asked questions which allow us to calculate how large a gap individuals perceive on a range of issues between their own views and where they think the major parties stand, only the 1987, 1992 and 2014 surveys used here ask relevant questions regarding conversation networks. We are therefore limited to these three data sets.
There is a virtue to looking at several data sets rather than just one. Repeating our analyses in different years, and hence for different data sets and under different external political conditions allows us to check how robust and replicable our findings are. The first two BES surveys used here were large, nationally representative post-election surveys, with much of the data gathered in face-to-face interviews, and some further information solicited via mail-back self-completion questionnaires. The third, meanwhile, is a considerably larger Internet panel: in the analyses below, we look at data from the second wave of the panel, which was conducted in May and June 2014, about a year before the 2015 UK General Election. This also provides a further dimension to our analyses, allowing us to compare conversation network effects during ‘first-order’ general elections (1987 and 1992) with those during ‘second-order’ elections (2014 was not a general election year in the United Kingdom, but there was an election for the European Parliament).

In all three surveys, BES respondents were asked about the people with whom they were most likely to talk about ‘important issues’ or politics. In 1987, they were asked about the two people they discussed politics with most often during the election campaign. In 1992, they were asked about the two people they discussed ‘important matters with most often’ and (if they could identify someone) about another person with whom they talked ‘regularly about politics’. And in 2014, they were asked to name up to three individuals with whom they ‘sometimes talk(ed) about politics’. Despite the differences in the numbers of conversation partners elicited (a maximum of two in 1987, but up to three in 1992 and 2014), and the conversational contexts being tested (political conversations during the election campaign in 1987, ‘important matters’ and ‘politics’ at any time in 1992, politics ‘sometimes’ in 2014), all three years’ responses give insight into individuals’ conversational networks. Unsurprisingly, the most frequently named discussion partner was the respondent’s spouse or partner (47% named their partner in 1987, as did 48% in 1992 and 43% in 2014). Other family members and relatives were also frequently cited (29% of respondents named a family member in 1987, 38% did in 1992 and 37% did in 2014). But comparable numbers also said they talked about politics with people (friends, neighbours, work colleagues, etc.) outside their families (40% named such a person in 1987, as did 38% in 1992 and 49% in 2014).

In all three years, too, respondents were asked a range of questions about their conversation partners. Of particular interest here, they were asked to say which, if any, party they thought each of their discussants supported. These responses were used to get some idea of conversation networks’ political compositions.

To measure the extent to which these conversation networks spoke with one political voice, or many, or none at all, respondents were classified into five groups, depending on what they said about the partisan composition of their conversation networks: those who said there were no identifiable partisans in their networks (35% in 1987, 30% in 1992, 37% in 2014); those who said all the partisans in their network were Conservatives (18%, 17% and 14% respectively); those who said all partisans were Labour voters (13%, 11% and 18%): those who said their networks contained only Liberal-Social Democratic Party (SDP) Alliance/Liberal Democrat partisans (5%, 2% and 3%); and those who said their networks contained partisans supporting several parties (29%, 40% and 28%).

**Measuring ideological distance**

The BES surveys also allow us to evaluate how close or far individuals think they are ideologically from each of the main parties on a variety of issues, which gives us a rough
indicator of political polarisation. Respondents were asked to place themselves, and then each of the major parties, on a series of 11- or 7-point ideological scales, where one end of the scale represented one ideological extreme on an issue, and the other end the opposite extreme. Given this information, it is possible to measure not only where each individual sits in ideological space but (by comparing their own scores with those they give each party) how far they think they are from each party. In 1987, the questions were asked of all BES respondents. In 1992, only about half (chosen at random) were asked them; in 2014, meanwhile, one question was asked of around half the sample, and the other of almost all.

The various political issues covered by these scales vary in salience: some are salient in most elections, some are salient in some contests but not in others and some are rarely if ever salient. The variation in issue salience is useful here, as it means different issues had different chances of coming up in political conversations, allowing us some (albeit limited) leverage over what, if anything, was important about political conversation. Did the specific subject matter of conversations matter (in which case we might expect to see larger effects for more salient than for less salient issues)? Or was it the general ideological tenor of conversation networks, and not the specific content of each discussion that mattered (in which case we might expect to see similar effects of conversation on all scales, whether salient or not)? Similarly, the comparison of first-order (1987 and 1992) and second-order (2014) election years enables us to say something about whether political conversations work differently in relatively high versus relatively low salience contests (as we might expect less frequent and less intense political discussions between voters in the latter than in the former).

The first ideological domain we investigate is the left-right dimension (Evans et al., 1996; Evans and Heath, 1995). This (and, with it, attitudes on income redistribution) is the underlying ideological ground on which almost all modern British elections have been fought. It is, therefore, highly salient in all contests and likely to have been reflected in most political conversations throughout the period—hard to avoid, and hard not to take sides on. There has, it must be noted, been substantial policy convergence between the major parties in the United Kingdom since the 1980s, as all have moved closer to the ideological centre ground. Even so, the rhetoric of elections still makes copious use of the language of left and right.

To tap this dimension, we look at several measures. Four sets of questions were asked in the BES surveys for both 1987 and 1992 (Figure 1). The first asked about the relative pay-off between tackling unemployment and tackling inflation. The far left of the scale (coded 1) was the view that getting people back to work should be the government’s top priority; the far right (coded 11) was the view that the top priority should be tackling inflation. The second scale (also coded from 1 to 11) asked for personal and perceived party positions on a scale which contrasted increasing public spending, even if that required raising taxes, with cutting taxes, even if that necessitated cutting public spending. The third scale, meanwhile, reflected attitudes to nationalisation and privatisation of industry: the anchor on the left was the view that government should nationalise many more private companies, while the right-wing equivalent was the view that governments should sell off many more state-owned companies to the private sector. Finally, the fourth scale (a variant of which was also asked of all respondents in 2014) looked at attitudes on redistribution: at one extreme was the view that government should make greater efforts to make people’s incomes more equal, and at the other was the view that government should be much less concerned with income inequality.
As combining attitude scales helps minimise measurement errors inherent in using single-item scales (Ansolabehere et al., 2008), respondents’ self-assessments of their own positions on each of these scales were averaged to produce a summary left-right scale for both 1987 and 1992. Similar scales were calculated for their placement of the Conservatives, Labour and the Liberal-SDP Alliance/Liberal Democrats. Subtracting
each respondent’s average placement of each party on this summary left-right scale from their average self-placement gives a measure of how large an ideological distance they perceived between themselves and the party. The closer to zero the resulting answer, the more similar they thought the party’s position to their own. The more negative the answer, the more right-wing they thought the party was compared to their own position. And the more positive the answer, the more left-wing the party was perceived as being compared to themselves.

As with the general left-right dimension, debates over welfare provision have also provided one of the most regular and salient fault lines of political debate at least since the late 1970s. In 1987, for instance, 75% of individuals surveyed by IPSOS-MORI in the month before the election said unemployment was one of the main issues facing the country, while 19% named the National Health Service (NHS) and 17% education: 5 years later, these were still seen as important issues, 57% naming unemployment as a key issue in 1992, 32% the NHS and 23% education. We use a number of questions from different BES surveys to get at this. In 1987, respondents were asked their views on welfare, contrasting those who felt ‘the poor in Britain are entitled to more help from government’ (coded 1) against those who felt ‘the poor in Britain should get less help from government and do more to help themselves’ (coded 11). Although this fitted the left-right dimension, it was not replicated in the 1992 study, so was omitted from the left-right scale, but we analyse it separately here. In 1992, half the respondents were asked another welfare-related question, on a 1- to 7-point scale which contrasted those who felt it was government’s responsibility to ensure that everyone had ‘a good job and a good standard of living’ (coded 1) with those who felt ‘government should just let each person get ahead on their own’ (coded 7).

Other issues have fluctuated in importance over time. Defence is a good example. In 1987, the Cold War was still in full flow, and war with the nuclear-armed USSR and Warsaw Pact could not be ruled out. What is more, the major parties took radically different stances on the issue, with the Conservative government favouring the maintenance of a strong UK military and independent nuclear strike force, while its Labour opponents advocated unilateral nuclear disarmament. Not surprisingly, therefore, defence proved a major battleground (sic) during that year’s election. By 1992, however, much of the heat had gone out of the issue. The Warsaw Pact and the USSR had imploded dramatically in 1989, bringing the external Communist threat and the Cold War to an abrupt and unexpected end. And in the meantime, as part of its march back to the political centre ground, Labour had abandoned its unilateralist position on nuclear weapons. Not surprisingly, given all this, the salience of defence issues changed substantially over time: the same IPSOS-MORI polls discussed above reveal that in April 1987, 21% thought nuclear weapons policy was a key issue facing the country: by 1992, this had dwindled to just 1%. Questions on attitudes to defence were asked in both the 1987 and 1992 surveys. In 1987, the relevant scale contrasted those who felt Britain should get rid of its nuclear weapons immediately (coded 1) with those who felt the country should increase its nuclear arsenal ‘without delay’ (coded 11). In 1992, half the BES respondents were asked a 7-point question on defence, contrasting with those who felt much less should be spent on defence (coded 1) with those who felt defence spending should be much higher (coded 7).

Some issues occupied something of a middle ground. Law and order was not a major campaign issue in 1987, but 19% of the public, according to IPSOS-MORI, thought it an important national issue. A 1987 BES scale tapped law and order attitudes, contrasting
those who felt protecting civil rights was a higher priority than cutting crime (coded 1) against those who felt cutting crime trumped civil rights (coded 11).

Britain’s relations with the European Union (EU), meanwhile, hardly featured in the public mind in 1987 (only 1% of IPSOS-MORI respondents identified it as a key issue), but it had grown substantially in importance by 1992 (when 14% named it as a key issue), no doubt reflecting the growing disputes within the Conservative government over the issue (which contributed to Mrs Thatcher’s removal as party leader and Prime Minister in 1990). Intriguingly (and again no doubt reflecting the Conservatives’ travails on the issue in the late 1980s and early 1990s), this public concern over the EU in 1992 was not reflected in the campaign itself: Europe did not surface as a major issue. That said, while not a negligible issue in 1992, the EU had not reached the pitch of public concern it was to receive over the next 20 years. By 2014, it had moved centre-stage in British politics, fuelled by an increasingly Eurosceptic mood among UK voters, and by the rapid rise of a new, explicitly anti-EU party, UK Independence Party (UKIP) (Ford and Goodwin, 2014). In addition, whereas 1992 was a general election year (with the policy focus very much on the UK parliament), 2014 was a European Parliament election year, further heightening the salience of the EU in that year as opposed to the earlier one.

In 1992, half of all respondents were asked about the EU: those who felt ‘Britain should do all it can to unite fully with the European Community’ were coded 1, while those who felt the country ‘should do all it can to protect its independence from’ the Community were coded 11.

Attitudes to the EU were also tackled in the 2014 survey: respondents were asked ‘Some say European unification should be pushed further. Others say it has already gone too far. What is your opinion? And where would you place the following parties …’ This time, the scale runs from the most Eurosceptic responses (‘unification has already gone too far’, coded 0) to the most Europhilic (‘Unification should be pushed further’, coded 10).

Our last issue, meanwhile, women’s rights, has not been a major campaign issue in recent UK elections. It did not play a major part in the 1992 election, for instance, despite Labour’s manifesto commitments to equal rights protection and a separate Ministry for Women. Women’s rights did not crop up at all as one of IPSOS-MORI’s salient issues that year. In that year’s BES, half of the respondents were asked where they, and the parties, stood on women’s rights: at one end of the scale were those who felt ‘women should have an equal role with men in running business, industry and government’ (coded 1), and at the other end were those who felt ‘a woman’s place is in the home’ (coded 7).

For all of these scales, the ideological gaps were calculated between respondents’ self-placements and where they placed each of the main parties. This gives nine sets of differential measures as follows: left-right differentials for 1987; a similar set for 1992; differentials in attitudes to welfare in 1987; differentials in attitudes in defence in 1987; 1987 differentials in ideological placements on law and order; differentials in perceived positions on Europe in 1992 and 2014; differentials on attitudes to women’s rights in 1992 and finally differentials on attitudes to redistribution in 2014.

As discussed above, individuals who place themselves and a party on the same ideological position on an issue will score 0 on the relevant party differential scale. For all bar one of the scales, if they think the party is to the left of them, their score on the party differential measure will be positive; and if they think the party is to the right of them, their score will be negative. The larger the score, positive or negative, the more extreme they think the party is relative to their own position. In one case, attitudes to the EU in 2014, however, the scale runs in the opposite direction—negative if they think the party is to
their left and positive if they think it is to their right. Summary information on all the scales is contained in Appendix 1 (Table A1, available online at http://bjpir.sagepub.com).

Conversation networks and ideological distance from parties

These difference measures are used to get a sense of whether the political make-up of individuals’ conversation networks affect their perceptions of how ideologically extreme each party is, relative to their own views. If politically homogeneous conversation networks have a polarising effect on individuals’ views of the parties, then (other things being equal) those whose conversation networks are comprised entirely of partisans of one party should perceive a larger gap between their own views and where they think the party’s main rival stands than should those whose networks are politically more diverse. The opposite should hold too: other things being equal, the more politically homogeneous an individual’s network, the smaller the gap he or she should perceive between him- or herself and the party supported by other network members.

Individuals’ scores on most of the party differential measures inevitably reflect a variety of other factors besides the political composition of their social networks. For instance, individuals’ own partisan inclinations might have an effect: other things being equal, Conservative supporters should see themselves as ideologically closer to where they would position that party on an issue than would Labour or Liberal Democrat supporters, and so on for the other partisans and other parties, mutatis mutandis. Similarly, strength of partisanship might be germane: the stronger individuals’ partisan attachment to a particular party, the more certain they should be of their own views and of their evaluations of where the parties stand on the issues, and the less they should be influenced by the collective political leanings of those they talk to. For much the same reasons, how interested individuals are in politics might affect the extent to which their acquaintances’ views might influence their perceptions of the gap between their own ideological positions and those of the parties: other things being equal, those displaying a greater interest in politics might be expected to be less swayed by their peers than those who are less interested. Education, too, might play a similar role, such that those with more formal education might be less amenable to the influence of their peers than those with less. In a like manner, age might be a factor. The older individuals are, the more experience they have of politics and political parties on which to draw, and the more settled their own opinions are likely to be. Hence, we might expect, other things being equal, older respondents to be less influenced by their peers than younger ones.

In our analyses of the party differential scores, we therefore control for respondents’ partisan identifications; their strength of partisanship; in 1987 and 1992 their interest in politics and in 2014 the amount of attention they generally paid to politics; the highest educational qualification claimed by each respondent; and their age. In addition, we take into account individuals’ social class. Details of the codings used are reported in Appendix 2, available online at http://bjpir.sagepub.com.

Our primary interest here is the independent effect of social networks upon the ideological distance individuals perceived between themselves and each party. To assess this gap, the partisan composition of respondents’ conversation networks was added to the control variables in each model. The measure differentiates between individuals whose networks contained only supporters of the same party, were mixed (containing supporters of two or more different parties), or were non-partisan (contained no individuals with...
identifiable partisanship: this is the comparison group). As all models already control for respondents' own partisanship, we take into account the tendency for people to see themselves as ideologically closer to parties they support than to parties they oppose. The key results for the network variables are reported in Tables 1–3 (for 1987, 1992 and 2014, respectively: we also ran models replacing this measure of network diversity with measures of the numbers discussants supporting each of the main parties: these results, reported in Appendix 1—see Tables A2–A4, available online at http://bjpir.sagepub.com—largely confirm the results discussed here, suggesting they are not just artefacts of how we measure our key independent variable).

In 1987, a fairly consistent pattern emerges (Table 1: in this and subsequent tables only the network coefficients are reported although all models control for respondents’ own partisanship, class, education, age and interest in politics). Where an issue was electorally salient (the left-right scale, defence and welfare, in Table 1, respectively), individuals in exclusively Conservative discussion networks were more likely to place themselves some distance to the right of the Conservatives, Labour and the Liberal-SDP Alliance than were individuals whose conversation networks were entirely non-partisan. Similarly, individuals in exclusively Labour-supporting or exclusively Liberal-SDP Alliance supporting networks on average placed themselves further to the left of the Conservatives than did those in non-partisan networks. This finding is in line with the argument that political consistency in conversation networks encourages ideological divergence away from parties not supported by network members. Those in politically mixed networks, meanwhile, on average placed themselves further left of the Conservatives and further right than Labour or the Alliance parties than did those on non-partisan networks.

The main example of a non-salient issue in 1987 is law and order (reported in Table 1), and here the pattern breaks down. Only one of the effects for consistency of conversation network reaches conventional levels of statistical significance. Consistent with expectations, respondents in all-Conservative networks tended to place themselves further to the right of Labour than did those in non-partisan networks. In no other case was there a clearly discernible effect. That said, the law and order models were poor fits (with very low R² values).

By and large, the results for the 1992 models offer some corroboration (Table 2). The two most salient issue dimensions in 1992 were the left-right and the welfare dimensions (in Table 2 respectively), and there the more Conservative an individual’s discussion network, other things being equal, the further to the right, on average, they tended to place themselves compared to Labour and the Liberal Democrats. The more Labour supporters they talked to, the further to the left of the Conservatives they felt. And individuals who reported that all their discussion partners were Liberal Democrats on average placed themselves further to the right of Labour and (marginally) the Liberal Democrats than did individuals in entirely non-partisan discussion networks.

As in 1987, however, the partisan make-up of conversation networks has less clear effects when we turn to issues which were less salient in 1992. The more Labour-supporting an individual’s network, other things being equal, the further to the left of the Conservatives they felt themselves to be on Europe (Table 2) and on defence (Table 2). And the more Conservative supporters individuals reported talking to, the further to the right of Labour they reported themselves to be on defence. But few other network coefficients proved significant (and those that did prove significant for one operationalisation of network partisanship were often not significant for the other, suggesting these were not consistent results).

A similar story holds in 2014 (Table 3). The more exclusively Conservative an individual’s conversation network, the further to the right they were, relatively, of all three
Table 1. Uniformity of partisan discussants and the difference between personal and perceived party placement on the 1987 dimensions: regression models (standard errors in brackets: all models control for age, education, class, partisan ID, strength of party ID and interest in the election result).

| Partisan composition of conversation network (comparison = non-partisan) | Difference between respondent L-R self-placement and: |  |
| --- | --- | --- |
|  | Conservatives | Labour | Lib-SDP Alliance |
| All Conservatives | 0.358 (0.132)** | 0.807 (0.125)** | 0.621 (0.120)** |
| All Labour | −0.877 (0.147)** | 0.115 (0.137) | −0.052 (0.130) |
| All Lib-SDP | −0.650 (0.215)** | 0.127 (0.202) | 0.344 (0.182)+ |
| Mixed | −0.480 (0.113)** | 0.537 (0.107)** | 0.317 (0.100)** |
| R² | 0.352 | 0.298 | 0.309 |

b) Difference between respondent defence self-placement and:

| Partisan composition of conversation network (comparison = non-partisan) | Difference between respondent defence self-placement and: |  |
| --- | --- | --- |
|  | Conservatives | Labour | Lib-SDP Alliance |
| All Conservatives | 0.342 (0.164)* | 0.637 (0.169)** | 0.463 (0.175)** |
| All Labour | −1.005 (0.182)** | −0.234 (0.186) | −0.664 (0.191)** |
| All Lib-SDP | −0.282 (0.269) | −0.096 (0.276) | −0.270 (0.275) |
| Mixed | −0.293 (0.141)* | 0.226 (0.145) | −0.181 (0.148) |
| R² | 0.250 | 0.127 | 0.178 |

c) Difference between respondent welfare self-placement and:

| Partisan composition of conversation network (comparison = non-partisan) | Difference between respondent welfare self-placement and: |  |
| --- | --- | --- |
|  | Conservatives | Labour | Lib-SDP Alliance |
| All Conservatives | 0.373 (0.184)* | 0.473 (0.165)** | 0.340 (0.160)* |
| All Labour | −0.755 (0.302)** | 0.359 (0.268) | 0.245 (0.249) |
| All Lib-SDP | −0.548 (0.158)** | 0.200 (0.140) | −0.045 (0.135) |
| Mixed | 0.300 | 0.176 | 0.191 |

d) Difference between respondent law and order self-placement and:

| Partisan composition of conversation network (comparison = non-partisan) | Difference between respondent law and order self-placement and: |  |
| --- | --- | --- |
|  | Conservatives | Labour | Lib-SDP Alliance |
| All Conservatives | −0.165 (0.200) | 0.466 (0.194)* | 0.255 (0.172) |
| All Labour | −0.177 (0.222) | 0.174 (0.213) | −0.029 (0.189) |
| All Lib-SDP | −0.629 (0.332)+ | 0.211 (0.318) | −0.299 (0.271) |
| Mixed | −0.498 (0.172)** | 0.280 (0.166) | −0.038 (0.146) |
| R² | 0.052 | 0.066 | 0.044 |

Significant at *p = 0.10; *p = 0.05; **p = 0.01.

The stronger the representation of Labour or Liberal Democrat voices among those they talked to, other things being equal, the further to the left, relatively, of the parties they were, other things being equal. This does not trump partisanship: for instance, analysis of the full models (not reported here) shows that Conservative supporters remain to the right
Table 2. Uniformity of partisan discussants and the difference between personal and perceived party placement on the 1992 dimensions: regression models (standard errors in brackets: models control for age, education, class, partisan ID, strength of party ID and interest in the election result).

|                               | Conservatives | Labour | Liberal Democrats |
|-------------------------------|---------------|--------|-------------------|
| a) Difference between respondent L-R self-placement and: |               |        |                   |
| Partisan composition of conversation network (comparison = non-partisan) |               |        |                   |
| All Conservatives             | 0.553 (0.330)+| 1.108 (0.319)**| 0.927 (0.286)** |
| All Labour                    | −1.398 (0.562)**| −0.099 (0.385) | −0.313 (0.345)  |
| All Lib-SDP                   | −0.179 (0.359) | 0.498 (0.344)  | −0.041 (0.293)  |
| Mixed                         | −0.038 (0.042) | 0.126 (0.041)**| 0.084 (0.036)*  |
| R²                            | 0.299          | 0.220  | 0.253             |

| b) Difference between respondent EU self-placement and: |               |        |                   |
| Partisan composition of conversation network (comparison = non-partisan) |               |        |                   |
| All Conservatives             | −0.101 (0.558) | 0.641 (0.578) | 0.888 (0.541)  |
| All Labour                    | −1.410 (0.690)*| −0.157 (0.696) | −0.169 (0.642)  |
| All Lib-SDP                   | −0.425 (0.618) | −0.183 (0.618) | 0.151 (0.556)  |
| Mixed                         | −0.123 (0.071)+| −0.096 (0.073) | 0.008 (0.068)  |
| R²                            | 0.065          | 0.039  | 0.038             |

| c) Difference between respondent welfare self-placement and: |               |        |                   |
| Partisan composition of conversation network (comparison = non-partisan) |               |        |                   |
| All Conservatives             | 0.433 (0.271) | 0.715 (0.270)**| 0.564 (0.240)*  |
| All Labour                    | −0.716 (0.333)*| 0.383 (0.327)  | −0.029 (0.291)  |
| All Lib-SDP                   | −0.134 (0.235) | −0.087 (0.245) | 0.004 (0.198)   |
| Mixed                         | −0.014 (0.035) | 0.056 (0.034)  | 0.029 (0.031)   |
| R²                            | 0.266          | 0.063  | 0.098             |

| d) Difference between respondent women’s rights self-placement and: |               |        |                   |
| Partisan composition of conversation network (number of discussants who support party x) |               |        |                   |
| All Conservatives             | −0.039 (0.249) | −0.025 (0.248) | 0.025 (0.245)  |
| All Labour                    | 0.098 (0.304)  | 0.329 (0.296)  | 0.285 (0.288)  |
| All Lib-SDP                   | 0.227 (0.241)  | 0.167 (0.232)  | 0.145 (0.205)  |
| Mixed                         | 0.002 (0.032)  | −0.012 (0.031) | 0.004 (0.030)  |
| R²                            | 0.115          | 0.039  | 0.044             |

| e) Difference between respondent defence self-placement and: |               |        |                   |
| Partisan composition of conversation network (comparison = non-partisan) |               |        |                   |
| All Conservatives             | 0.103 (0.272)  | 0.546 (0.270)*| 0.205 (0.244)  |
| All Labour                    | −0.628 (0.336)+| −0.053 (0.326) | −0.225 (0.297) |
| All Lib-SDP                   | −0.320 (0.247) | 0.153 (0.241)  | 0.045 (0.207)  |
| Mixed                         | −0.021 (0.035) | 0.062 (0.034)  | 0.020 (0.031)  |
| R²                            | 0.074          | 0.087  | 0.090             |

Significant at *p = 0.10; **p = 0.05; ***p = 0.01.
of Labour supporters, and of where they themselves place the main parties, in absolute terms. But in relative terms, Conservatives whose discussion networks were mainly with other Conservatives placed themselves further to the right of the parties than did Conservatives whose discussion networks were mainly with Labour or Liberal Democrat supporters.

Comparing the 2014 results with those for 1987 and 1992 also suggest that the influence of political homogeneity in conversation networks on ideological polarisation does not depend particularly on whether conversations take place in the context of a first-order rather than a second-order election. The effects are similar, and of comparable dimensions, in all 3 years. Political conversations between citizens are, it seems, part of the background of civic life: they have effects in both more and less politically salient contexts.

There is evidence, therefore, to suggest that individuals in more politically homogeneous conversation networks tend to perceive greater ideological polarisation on electorally salient issues between their own views and where they think the parties stand than do those in less consistently partisan networks. But how large are these effects? Most of the derived difference scales have a 21-point potential range, from −10 to +10, while three of the 1992 scales (for welfare, defence and women’s rights) have a 13-point range, from −6 to +6. Bearing that in mind, the significant coefficients for the models focusing on partisan unanimity in conversation networks suggest only modest effects. For instance, those whose discussion networks contained only people who were themselves Conservative supporters perceived a slightly wider gap between their own and Labour’s position on the left-right scale than did those in non-partisan networks, 0.81 points further right of Labour in 1987 and 1.11 points further right in 1992. Other significant effects are of the same order of magnitude or smaller.

### Table 3. Uniformity of partisan discussants and the difference between personal and perceived party placement on the 2014 ideological dimensions: regression models (standard errors in brackets: models control for age, education, class, partisan ID, strength of party ID and attention to politics).

| Partisan composition of conversation network (comparison = non-partisan) | Conservatives | Labour | Liberal Democrats |
|---|---|---|---|
| All Conservatives | −0.264 (0.126)** | −0.346 (0.127)** | −0.545 (0.142)** |
| All Labour | 0.141 (0.121) | 0.436 (0.121)** | 0.303 (0.135)* |
| All Lib-SDP | 0.154 (0.072)** | 0.187 (0.072)* | 0.132 (0.079)+ |
| Mixed | −0.021 (0.025) | −0.011 (0.025) | −0.079 (0.028)** |
| R² | 0.123 | 0.147 | 0.135 |

### Table 3 (continued).

| Partisan composition of conversation network (comparison = non-partisan) | Conservatives | Labour | Liberal Democrats |
|---|---|---|---|
| All Conservatives | −0.073 (0.096) | 0.576 (0.086)** | 0.509 (0.093)** |
| All Labour | −0.666 (0.090)** | −0.243 (0.080)** | −0.505 (0.087)** |
| All Lib-SDP | −0.231 (0.054)** | −0.112 (0.048)* | −0.188 (0.051)** |
| Mixed | −0.100 (0.019) | 0.008 (0.017) | −0.006 (0.018) |
| R² | 0.122 | 0.164 | 0.173 |
While greater partisan unanimity within conversation networks can lead to increasingly polarised views of the parties’ positions on the major issues of the day relative to the individual’s, therefore, the effects are modest in size. That said, this finding should not of itself be terribly surprising. Individuals’ own ideological positions, and their evaluations of where the parties stand, are shaped by many influences, including long-term socialisation, evaluations of party performance, education and so on. Such deep-seated influences are unlikely to be overturned simply by the effects of conversations, therefore. Given that, even relatively modest effects are still important. Like the proverbial dog walking on two legs, it is not so much that it is well done (or, in our case, has a large effect) that impresses: it is that it is done (has an effect) at all.

Conclusion

Other things being equal, partisan consistency in British conversation networks drives a degree of ideological divergence. The more that the members of an individual’s conversation networks speak with one political voice, preferring one party more than the others, the more that person’s opinions on major issues tend to move away from where they place the other parties—and in the ideological direction of the party supported by their conversation networks. Those embedded in predominantly Conservative-supporting networks think of themselves as further to the right of Labour and the Liberals than do most other individuals. Those whose discussion partners mainly support Labour tend to see themselves as being further to the left, on average, of the Conservative and the Liberals than do others. And those in Liberal-supporting networks tend to think of themselves as further to the left of the Conservatives and further to the right of Labour than do other voters.

The effect holds both in ‘first-order election’ years, when conversations about politics are likely to be frequent, intense and pervasive, and in ‘second-order election’ years, when the intensity of political conversation is liable to be lower. However, this effect is clearest for issues which were salient in the particular election studied. It is weaker for less salient issues, and weakest of all for issues which barely featured during the election. In other words, the effect is most pronounced on those issues which were most likely to be part of the national conversation at that contest. While this does not prove that it is not only the general partisan leanings but also the specific issue content of conversations which matter politically, it is certainly strong circumstantial evidence that this is the case.

But although increasing ideological unanimity in one’s conversation network does create pressures towards polarisation of political perceptions, the effects are, on the whole, relatively modest. Those in all-Conservative supporting networks are a little more likely to think Labour and the Liberal Democrats are further left of themselves than are individuals in mixed or non-partisan networks, just as those in all-Labour networks are liable to see the Conservatives as further from them to the right than are those in more mixed networks. But not overwhelmingly so. Conversation may polarise a bit. But it does not seem (for most people) to push them into ideological ghettos. Not only that, but most conversation networks are either non-partisan or are to some degree mixed, exposing most people to alternative views to their own, and to the views of most of those we talk to. At least in the British context, therefore, the threat of citizens retreating into self-confirming communities of the like-minded which perceive larger and larger ideological distances between their own and rival political views is, while real, not overwhelming. Being embedded in friendship circles with different partisan compositions may drive Britons apart a little, but not so far as to make the gap unbridgeable. The implications for democracy, while not golden, are
not disastrous either. And there is a silver lining too: to the extent that most conversation networks remain politically diverse, citizens are more likely to see at least some common ground with their political rivals. Talk matters.

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Notes
1. All three surveys are weighted in the analyses below, to take account of sample biases and substantial over-samples of Scottish respondents.
2. In 1987, the centre ground of British politics was dominated by a formal alliance between the Liberal Party and the Social Democrats. Prior to the 1992 election, the two merged to form one party, the Liberal Democrats (Stevenson, 1993).
3. To check whether our results were dependent on how we defined key variables, we also used a different measure of network political diversity, the numbers of Conservative discussants, Labour discussants and Liberal-SDP Alliance/Liberal Democrat discussants in each individual’s network. The findings (not discussed in the main text) are consistent with those reported below for our main measure of network diversity, giving us considerable confidence in our results (details of the key results are available in Appendix 1, Tables A2, A3 and A4, available online at http://bjpir.sagepub.com).
4. Cronbach’s alpha for the four items was 0.640 in 1987, and 0.622 in 1992: as only one of the questions was asked in 2014, this was not an option then. While not a hard-and-fast rule, the conventional threshold for Cronbach’s alpha is 0.7 or above. That said, the exact value of alpha is partly a function of the number of items going into a scale, however; the more items in the scale, other things being equal, the higher the alpha will be. Here, with just four items in each scale, alpha will tend to be lower than for similar scales with more items. In most cases, even so, alpha gets close to the conventional 0.7 threshold and none drop far below 0.6. To maintain comparability between scales, it is important that the scales are all defined in the same way. Hence, we accept scales with alphas slightly below the 0.7 threshold.
5. The Cronbach’s alpha scores for the Conservatives in 1987 and 1992 were 0.652 and 0.703 respectively; for Labour, they were 0.572 and 0.552; and for the Liberal-SDP Alliance/Liberal Democrats, they were 0.572 and 0.604.
6. It is worth noting that the survey company asked people to name, unprompted, the issues that mattered to them, unprompted, the issues that mattered to them: it did not present them with a list to choose from. The absence of women’s rights as a pressing issue reflects public priorities, therefore, and not methodological artefacts.

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