Cost–Utility Analysis of Cochlear Implantation in Australian Adults

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**Objectives:** Sequential and simultaneous bilateral cochlear implants are emerging as appropriate treatment options for Australian adults with sensory deficits in both cochleae. Current funding of Australian public hospitals does not provide for simultaneous bilateral cochlear implantation (CI) as a separate surgical procedure. Previous cost-effectiveness studies of sequential and simultaneous bilateral CI assumed 100% of unilaterally treated patients’ transition to a sequential bilateral CI. This assumption does not place cochlear implantation in the context of the generally treated population. When mutually exclusive treatment options exist, such as unilateral CI, sequential bilateral CI, and simultaneous bilateral CI, the mean costs of the treated populations are weighted in the calculation of incremental cost–utility ratios. The objective was to evaluate the cost–utility of bilateral hearing aids (HAs) compared with unilateral, sequential, and simultaneous bilateral CI in Australian adults with bilateral severe to profound sensorineural hearing loss.

**Research Design:** Cost–utility analysis of secondary sources input to a Markov model.

**Setting:** Australian health care perspective, lifetime horizon with costs and outcomes discounted 5% annually.

Hearing loss is a complex, chronic condition (1) caused by many factors and can affect an individual at any time (2). Natural hearing with two ears enables sound localization and better speech understanding in both quiet and noisy environments. Adults may be treated with unilateral, sequential, or simultaneous bilateral cochlear hearing aids (HAs) compared with unilateral, sequential, and simultaneous bilateral CI were cost-effective when compared with bilateral hearing aids. Technologies that reduce the total number of visits for a patient could introduce additional cost efficiencies into clinical practice.

**Key Words:** Adults—Australia—Bilateral cochlear implantation (CI), with patient-specific rehabilitation for improved hearing, communication, and spatial awareness (3). Sequential and simultaneous bilateral CI stimulates the auditory neural pathways delivering an artificial binaural experience (2). Superior sound localization and speech discrimination in noise are experienced by...

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Cochlear Limited; M.D. reviewed the model; M.D., A.H.M., and G.S. provided critical input into research design; all authors provided critical revision of the manuscript and approved the paper.

This research received no funding. It was undertaken as an employment objective by C.F. All authors maintained independent control of manuscript content and were not subject to any censorship or editorial control by Cochlear Limited.

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adults with sequential or simultaneous bilateral implants when compared with unilateral implants and bilateral hearing aids (HAs) (4).

CI procedures are safe, effective, and cost-effective (5–7). Sequential and simultaneous bilateral CI may be reimbursed in Australia by private health insurance funds or the Australian Department of Veteran Affairs, according to the approved indications on the Australian Register of Therapeutic Goods (8). Capped funding in the Australian public hospital system limits the number of CI surgeries available for adults, which means most adults in Australia with bilateral severe to profound sensorineural hearing loss (SP SNHL) are treated with unilateral CI (9,10).

Published evidence confirms the value of sequential and simultaneous bilateral CI in the treatment of bilateral SP SNHL for adults (7,11). The National Institute for Care and Health Excellence (NICE) and the Washington State Healthcare Authority commissioned comprehensive evaluations of unilateral, sequential bilateral, and simultaneous bilateral CIs in adults (12,13). NICE concluded in their guidance of 2009 that unilateral CI and sequential or simultaneous bilateral CI were cost-effective in children. NICE did not support reimbursement of sequential or simultaneous bilateral CIs for adults without comorbidities (12). In 2013, the Washington State Medicaid Scheme approved coverage of sequential and simultaneous bilateral CI for children and adults (13). Qualifying adults and children are now able to access sequential or simultaneous bilateral CI through the Washington State Medicaid Scheme (14). The most recent economic evaluation of CI in adults compared sequential bilateral CI with no intervention in the Canadian context. Their study demonstrated the cost-effectiveness of sequential bilateral CI in adults in defined settings (11).

There is a need to evaluate the cost–utility of unilateral, sequential bilateral, and simultaneous bilateral CI for adults with postlingual bilateral SP SNHL in the Australian context.

In this cost–utility analysis Markov model techniques informed the economic evaluation, incorporating costs and stated health utilities. A Markov model permits evaluation of multiple treatment alternatives as health states and simulates the progress of a patient as they transition from one health state to the next or stay within a specific health state (15). Utility is the term used to describe the stated health preference of an individual measured with different survey methods. Perfect health is considered a score of one whereas death is equal to zero. The advantage of a Markov model is that it places treatments in the context with alternative treatments. Previous economic evaluations assumed 100% of unilaterally treated patients would transition to a sequential bilateral CI (5,11,16).

Australian data was used in this cost–utility analysis to identify the proportion of adults who transitioned from bilateral HAs to each CI health state (10). The economic question of interest was whether CICI as a surgical intervention is cost-effective when compared with bilateral HAs including all available mutually exclusive and exhaustive configurations of CI.

The objective was to evaluate the cost–utility of bilateral HAs compared with unilateral, sequential bilateral, and simultaneous bilateral CI in Australian adults with bilateral SP SNHL.

METHODS

This publication is structured according to the Consolidated Health Economic Evaluation Reporting Standards (17).

Target Population and Subgroups

Adults with postlingual bilateral SP SNHL eligible for CI were the populations of interest. These included adults with clinical presentations for unilateral CI, such as asymmetric SP SNHL, adults whose clinical needs warranted sequential bilateral CI, such as progressive hearing loss in the nonimplanted ear, and adults with clinical presentations for unambiguous simultaneous bilateral CI, such as sudden bilateral SP SNHL.

This analysis compares adults treated with nonsurgical bilateral HAs with adults treated surgically with CI. Unilateral CI, sequential bilateral CI, and simultaneous bilateral CI were evaluated as part of the mutually exclusive and exhaustive CI surgical treatment options available in a continuum of care provided to adults with sensory organ deficits in two cochleae.

Adults with bimodal devices were not included in this evaluation because no published data existed at the time of publication to inform the proportion of Australian adults unilaterally implanted who also wore an HA in their contralateral ear. No stated health preferences were published for this adult group.

Setting and Location

Approximately 75% of CI surgeries in Australia in 2013 were performed on adults and approximately 60% were performed in the private hospital setting (10,18).

Study Perspective

The base case analysis was conducted from the Australian health care system. Tangible surgery costs, audiology costs, and rehabilitation costs were included in the analysis. No costs borne by the patient or immediate family were included, such as time off work, or travel to and from clinic visits.

Comparators

Adults treated nonsurgically with bilateral HAs and adults treated surgically with unilateral CIs, sequential bilateral CIs, or simultaneous bilateral CIs as depicted in Figure 1.

Time Horizon

Costs and consequences were evaluated in the base case over a lifetime with sound processor replacements occurring every 5 years. The model started at age 18 and simulated CI surgeries according to age and transition probabilities. Australian life tables informed the all-cause mortality rate for the health states. One cycle in the Markov model was 1 year.

Discount Rate

Costs and outcomes were discounted at 5% annually which is the standard rate for Australian economic evaluations (15,18).
Choice of Health Outcomes
The incremental cost per quality adjusted life year (AUD/QALY) gained during a patient’s lifetime.

MEASUREMENTS OF EFFECT–RESOURCES AND COST ESTIMATES

In the base case costs were based on published Medicare Benefits Schedule item numbers for relevant procedure codes as on July 1, 2013 (18). Prostheses costs were based on the Australian Prostheses List Billing Codes published as on August 28, 2013 for a cochlear implant and sound processor and the National Hospital Cost Data Collection Australian Public Hospitals Cost Report 2011 to 2012, Round 16, Appendix B (actual) for AR-DRG version 6.0x informed hospital costs (19).

The model considered presurgery assessment costs including specialist consultations, audiological hearing assessments, audiological speech assessments, and vestibular tests. Surgical costs included direct and overhead costs for ward, nursing, other clinical staff, pharmacy, imaging, theater, hospital bed costs, as well as implant and sound processor costs. Postsurgery costs included fitting and programming of the sound processor, specialist follow-up consultations, audiological hearing assessments, speech assessments, ongoing maintenance over time including outpatient costs, spares and repairs, failure rates, nonuse of the implant, and sound processor replacement costs every 5 years (19–21).

Sequential bilateral implantation involves the cost of two separate hospital episodes and follow-up, whereas the surgical procedure costs of simultaneous bilateral CI occur during the same hospital admission. In Australia, a multiple surgery rule applies whereby 1.5 times the cost of the highest single procedure is covered for multiple procedures. This assumes cost efficiencies are introduced when multiple procedures are performed concurrently, such as when simultaneous bilateral CI is performed (18).

For the HA group, the cost of AUD 3,000 for an HA was the median retail price of a range of devices offered by the Australian Government Hearing Services Program (22). On the basis of expert opinion, it was assumed adults would attend two preassessment surgical visits to rule out surgical treatments, and two preassessment audiological visits; and then three audiological visits for fitting and follow-up in the first year (expert opinion, personal communication, 2014). It was assumed all patients would attend one visit per year thereafter.

Explant and Replacement Rates in the Model
Explant and reimplantation rates were identified from published data (20,21). A cumulative annual failure rate of 1% was calculated on the basis of 30 years of CI experience at a major Australian CI clinic (21). Raine (20) reported 2 of 185 adults or 1.1% did not use their implant.

Currency, Price, Date, and Conversion
Costs were based on published fees as on July 12, 2013 and are presented in Table 1. Currency was AUD. Unit costs are summarized in Table 1.
ANALYTICAL METHODS

The Markov model assumes five health states as illustrated in Figure 1. It was assumed all individuals with bilateral SP SNHL start in the HA state, and either transition to the unilateral CI health state, the simultaneous bilateral CI health state, or stay in the HA state. Once in the unilateral CI health state, individuals remain in that state or transition to the sequential bilateral health state, or the death state. Once in the sequential bilateral health state, they remain in that state or transition to the death state. Individuals in the simultaneous bilateral CI health state remain in that health state until their death.

Transition probabilities were calculated from the percentage of adults treated in each CI treatment pathway. The following formula was used to calculate transition probabilities:

$$P = 1 - e^{-rt}$$

where $P$ is the probability, $e$ is the base of the natural logarithm, $r$ is the rate, and $t$ is the time period, which in this model is consistent with the cycle time of 1 year. The percentage of adults treated with unilateral CI in 2013 was 83.4% (10). The percentage treated with sequential bilateral CI was 16.3% and the percentage treated with simultaneous bilateral CI was 0.29% (10). Transition probabilities were assumed to remain constant, even though the percentage of adults treated bilaterally may increase in the future.

HEALTH UTILITIES FOR THE HEALTH STATES

A QALY places a weight on time in different health states (15,23). The health utilities that informed the base case model were taken from Chen et al. (11). Utility scores for simultaneous bilateral CI were not available for adults from Chen et al., so the same utility gains reported for sequential bilateral CI were applied to simultaneous bilateral CI. This was a gain in utility of 0.73 QALYs.
0.035 from the unilateral CI state. The utility score for the HA state and the unilateral CI state was 0.495 and 0.765, respectively (11). The World Health Organization recognizes Australia and Canada as high-income countries with similar health care systems and similar population demographics from a hearing loss perspective (24).

Model Parameters
Each time an adult transitioned from the HA state to a CI state, or from the unilateral CI state to the sequential bilateral CI state the presurgical assessment costs and surgical costs were counted. Maintenance costs for postsurgical assessment were assigned to each health state. They were assumed to exist annually for the rest of the adult’s life. The cost of the replacement sound processor was averaged over 5 years to obtain an annual cost.

Sensitivity Analyses
To test for uncertainties in the model, changes were made to the following parameters: 1) the number of visits attended for pre and post assessment, 2) discount rates, 3) utility gains, 4) transition probabilities were varied to mirror the paediatric treatment mix which includes more surgeries for sequential bilateral and simultaneous bilateral CI, and 5) time horizons of 20 and 30 years.

RESULTS
Incremental Costs per QALY
The lifetime costs for bilateral HAs were AUD 14,254. The lifetime costs for the combined CI health states including weighted costs for unilateral, sequential bilateral, and simultaneous bilateral CI were AUD 34,541. The estimated cost/QALY for bilateral HAs was AUD 3,586/QALY. The ICUR for unilateral CI compared with bilateral HAs was AUD 9,799/QALY and simultaneous bilateral CI compared with bilateral HAs was AUD 26,765/QALY. When CI was compared at the decision point to treat surgically, the ICUR for CI compared with bilateral HAs was AUD 11,160/QALY. This includes the weighted mean costs of adults treated with unilateral CI, sequential bilateral CI, and simultaneous bilateral CI. These ICURS are reported in Table 3.

Parameter Analyses–One-way Sensitivity
Table 4 describes the impact on the model when certain parameters were varied. Changes occurred when the utility gains for bilateral CI were adjusted from 0.035 to 0.063 (11,25). The ICUR decreased from AUD 11,160/QALY to AUD 11,032/QALY for the combined CI health states compared with bilateral HAs.

When the assumed maximum visit frequency was applied to all patient visits, excluding HA patients whose visits were assumed to remain constant, the cost/QALY for unilateral CI increased to AUD 10,401/QALY when compared with bilateral HAs. The ICUR for the combined CI health states increased to AUD 11,813/QALY when compared with bilateral HAs. To model the possibility that adult treatment configurations could reach the same potential as Australian paediatrics, the transition probabilities were adjusted to 67% implanted unilaterally, with 33% progressing to sequential bilateral CI, and 33% implanted with simultaneous bilateral CI. The ICUR for unilateral CI compared with Bilateral HAs decreased to AUD 9,856/QALY, and the combined CI health states ICUR increased to AUD 15,054/QALY.

This model was stable for changes to utility gains. The model was driven by changes to assessment visits and changes to transition probabilities. This was expected, as

### Table 2. Transition matrix depicting allowable transitions and probabilities

| From | Hearing Aid | Unilateral | Sequential | Simultaneous | Death |
|------|-------------|------------|------------|--------------|-------|
| t    | 1–(0.57+0.00287+0.04420) | 0.57 | 0 | 0.00287 | 0.04420 |
| Unilateral | 0 | 1–(0.15+0.04420) | 0.15 | 0 | 0.04420 |
| Sequential | 0 | 0 | 1–0.04420 | 0 | 0.04420 |
| Simultaneous | 0 | 0 | 0 | 1–0.04420 | 0.04420 |
| Death | 0 | 0 | 0 | 0 | 1 |

\( t \) indicates time.

### Table 3. Discounted costs per quality adjusted life year

| Treatment Group | Utility | Costs | Incremental Utility Gains | Incremental Cost | Cost/QALY |
|-----------------|---------|-------|---------------------------|-----------------|-----------|
| Hearing aid     | 3.98    | 14,254| –                         | –               | 3,586     |
| Unilat CI vs HAs| 5.71    | 31,299| 1.74                      | 17,046          | 9,799     |
| SimBi CI vs HAs | 4.08    | 16,994| 0.10                      | 2,740           | 26,765    |
| CI cohort vs HAs| 5.79    | 34,541| 1.82                      | 20,288          | 11,160    |

Costs and utilities were discounted at 5%.
HAs indicates hearing aids; QALY, quality adjusted life years; SimBi CI, simultaneous bilateral cochlear implant; Unilat CI, unilateral cochlear implant; vs, versus.

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more assessments would typically increase costs, and more adults treated with sequential bilateral and simultaneous bilateral CI would also typically increase costs.

The average age of adult and senior recipients in Australia was estimated to be approximately age 55 to 59 years (10). When the time horizon was shortened to 20 years, the ICUR for simultaneous bilateral CI increased to AUD 42,719/QALY compared with bilateral HAs, rendering the procedure marginally cost-effective. When placed in the context with other treatment options, the ICUR for the combined CI health states when compared with bilateral HAs was AUD 16,166/QALY.

When the time horizon was adjusted to 30 years, the ICUR for simultaneous bilateral CI when compared with bilateral HAs increased to AUD 34,483/QALY. For the combined CI health states the ICUR was AUD 13,644/QALY compared with bilateral HAs.

### Sensitivity Analysis

Probability sensitivity analysis was performed via 1,000 Monte Carlo simulations per health state. The results are reported in Table 4. All simulations were consistent with the determined outcomes, such as the base case, reporting AUD 3,608/QALY for bilateral HAs. The ICUR for unilateral CI was AUD 9,610/QALY, and for the combined CI health states it was AUD 10,846/QALY, respectively, when compared with bilateral HAs. This relative agreement between the determined and simulated outcomes demonstrates the model was robust.

The cost-effectiveness acceptability curves for simultaneous bilateral CI, and unilateral CI, compared with bilateral HAs appear in Figure 2. When a cost-effectiveness threshold of AUD 50,000/QALY was applied, it confirms the weighted CI treatment regime was cost-effective when compared with bilateral HAs.

### DISCUSSION

CI treatments were considered in a continuum of care as surgical treatments consistent with eye laser surgery (26). This was appropriate because the treatment populations were mutually exclusive and the interventions were exhaustive (23). In a recent retrospective analysis of paediatric patients who qualified for bilateral CI treatment, only 52% received two implants (27) despite being referred for bilateral SP SNHL. Patients are heterogeneous in their clinical presentation. The proportion of patients, regardless of paediatric or adult, not treated bilaterally should be counted when assessing the cost-effectiveness of CI. The total mean costs should be weighted according to the proportion treated within each of the treatment groups. Previous studies assumed 100% of qualifying

### Cost-Utility Analysis of CI in Australian Adults

| Parameter Change | HAs      | Unilateral CI vs HAs | Weighted Mean Costs CI Cohort |
|------------------|----------|-----------------------|-------------------------------|
|                  | Defined  | PSA                   | Defined | PSA                   | Defined | PSA                   |
| Basecase         | 3,586    | 3,608                 | 9,799   | 9,610                 | 11,160  | 10,846                |
| Bilateral utility gain of 0.06 | 3,586 | 3,593                 | 9,799   | 9,786                 | 11,032  | 10,988                |
| One visit per therapy | 3,227 | 3,198                 | 9,525   | 9,499                 | 10,781  | 10,817                |
| Maximum visits   | 3,586    | 3,572                 | 10,401  | 10,178                | 11,813  | 11,589                |
| Discount 3%      | 3,591    | 3,569                 | 7,538   | 7,508                 | 9,421   | 9,378                 |
| Discount 3.5%    | 3,590    | 3,555                 | 8,095   | 8,203                 | 9,844   | 9,973                 |
| Discount 6%      | 3,582    | 3,613                 | 10,945  | 10,721                | 12,057  | 11,780                |
| TPs equivalent to children | 3,586 | 3,567                 | 9,856   | 9,983                 | 15,054  | 15,195                |
| 20-year time horizon | 3,576 | 3,548                 | 14,268  | 14,511                | 16,166  | 16,363                |
| 30-year time horizon | 3,581 | 3,578                 | 11,941  | 12,061                | 13,644  | 13,757                |

*Base case assumed 8 pre- and 12 postassessment visits for CI in the first year. For HA, base case assumed four pre- and three postassessment visits in the first year.

Max assessment visits assumed 14 pre- and 18 postassessment visits for CI in the first year, HA visits were not changed in the sensitivity assessment of maximum visits.

In Australia 67% of children were implanted unilaterally, 33% progressed to sequential bilateral CI, and 33% were implanted with simultaneous bilateral CI.

HAs indicates hearing aids; PSA, probability sensitivity analysis; QALY, quality adjusted life years; TPs, transition probabilities.
patients with bilateral SP SNHL would be treated with sequential or simultaneous bilateral CI (5,11).

CI was cost effective as an alternative treatment option when compared with bilateral HAs, when a cost-effectiveness threshold of AUD 50,000/QALY was applied. There is a policy imperative to consider additional funding for sequential bilateral and simultaneous bilateral CI in the Australian public health care systems as adults with sequential bilateral and simultaneous bilateral CI have better outcomes than adults with unilateral CI or bilateral HAs (7,9,14).

The number of pre and post-surgical visits attended by patients and the proportion of patients treated with sequential bilateral CI and simultaneous bilateral CI were the major drivers of this model. From Australian surgery data, it is highly unlikely that 100% of unilaterally treated adults will be treated with sequential bilateral CIs. This is a significant realization in understanding the economic costs of CI.

Failure rates and revision surgeries were assumed in all other economic evaluations. These consequences were available in Australia from published sources (21) and informed parameter inputs which improved the robustness and certainty of this model (21). They were not varied in the sensitivity analysis. This parameter input should be assessed for sensitivity when applying the model in another country. Nonimplant use remained steady in the model, as the rate was relatively low, and was not varied in the sensitivity analysis.

A lack of higher levels of evidence prevented an analysis from a societal perspective incorporating taxation transfers, productivity improvements, and reduced cost of illness. Fiscal models that examine potential increases in productivity arising from better communication and hearing abilities because of CI are needed.

Strategies that reduce the number of clinic visits are warranted. New sound processor technology and programming software that enables quicker fitting times would introduce cost efficiencies into clinical practice and reduce the overall costs associated with CI treatments. Future research that evaluates the potential cost savings of such technologies merits attention.

This evaluation is limited by the use of secondary sources for the utility gains and other parameter estimates. In the absence of any utility data from Australia, utilities were obtained from a Canadian study (11). Australia and Canada both share high income status from a World Health Organization perspective, suggesting that Canadian utilities were applicable to an Australian population (24). The gain for sequential bilateral CI was applied to the simultaneous bilateral procedure in the model because no published utilities were available for adult simultaneous bilateral CI. The utility gain from simultaneous bilateral CI was likely to be diluted as simultaneous implantation allowed for better surgical control compared with sequential implantation (28). Clinical studies with economic endpoints are required for a deeper understanding of the treatment benefits in the Australian context. An important population subgroup are adults who use bimodal listening. Data on the percentage of Australian adults in this group were not available.

Health resource utilization was limited to CI procedures in the model because data was not available for wider resource utilization. Linked data to major claims databases, hospital records, disease registries, and primary care should be investigated to obtain a more accurate impact of hearing loss and CI on the health care system, and more broadly on society.

Acknowledgments: The authors sincerely acknowledge the contributions of Leslie Sosa-Ritchie, Dr. Yuan Cheng, Dr. Bayzid Rehman, Thathya V. Ariyaratne, Shaun Hand, Craig Stewart, and Prof. Quentin Summerfield for constructive criticisms that led to the formulation of this model’s perspective.

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