A brain network that supports consensus-seeking and conflict-resolving of college couples’ shopping interaction

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One of the typical campus scenes is the social interaction between college couples, and the lesson couples must keep learning is to adapt to each other. This fMRI study investigated the shopping interactions of 30 college couples, one lying inside and the other outside the scanner, beholding the same item from two connected PCs, making preference ratings and subsequent buy/not-buy decisions. The behavioral results showed the clear modulation of significant others’ preferences onto one’s own decisions, and the contrast of the “shop-together vs. shop-alone”, and the “congruent (both liked or disliked the item, 68%) vs. incongruent (one liked but the other disliked, and vice versa)” together trials, both revealed bilateral temporal parietal junction (TPJ) among other reward-related regions, likely reflecting mentalizing during preference harmony. Moreover, when contrasting “own-high/other-low vs. own-low/other-high” incongruent trials, left anterior inferior parietal lobule (l-IPL) was parametrically mapped, and the “yield (e.g., own-high/not-buy) vs. insist (e.g., own-low/not-buy)” modulation further revealed left lateral-IPL (l-lIPL), together with left TPJ forming a local social decision network that was further constrained by the mediation analysis among left TPJ–lIPL–aIPL. In sum, these results exemplify, via the two-person fMRI, the neural substrate of shopping interactions between couples.

A matured society relies on the good functioning of her building blocks—families, in various domains and in different stages. For example, newlyweds have to gather savings or loans for their future home; first time parents prefer pricier, though not always healthier, option1 when purchasing children-related items2, and not to mention the later education funds. All these are contingent on the readiness of young adults sensitive to the needs of, and the willingness to sacrifice one’s own interest for the benefit of, significant others. As a precursor, romantic young couples have not just been shown to prefer making important decisions jointly than individually3–5, they also prioritize the interest of significant others than that of oneself6.

When making group economic decisions, one has to put him/herself in another’s perspective, a process commonly called theory-of-mind, or TOM, in simulating other-oriented decisions7,8. On one hand, behavioral research has demonstrated that consumer’s purchase decisions are highly influenced by others (e.g., feedbacks from peers or online customers)9–11 and social/cognitive/emotional factors12–15; on the other, neuroscientists also uncovered the neural substrates of TOM in various forms of social cognition16,17: for example, one earlier meta-analysis study18 listed the neural substrates of TOM, which include bilateral temporal parietal junction (TPJ), posterior superior temporal sulcus (pSTS), and medial prefrontal cortex (mPFC), as the core unit of TOM. In addition, precuneus, temporal lobe, and inferior frontal gyri are selectively associated with task-specific TOM contexts19. More importantly, the brain regions surrounding TPJ, including the inferior parietal lobule (IPL) and superior temporal sulcus (STS/STG), are also heavily involved in various contexts of social inferences19,20, such as empathy concerns21,22, prosocial behaviors23,24, cooperations25, social compliances and conformities26–28. Although the above-mentioned brain regions are concerted in various paradigms and affective/cognitive contexts, their specific roles and functional interactions in everyday cognition remain less discussed.

To address these concerns, the present event-related fMRI study explores the neural substrates, as well as their functional interactions, of romantic college couples in an interactive shopping task (Fig. 1). During the experiment, participants gave separate preference ratings on each presented product, and their preferences

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were revealed to each other $\frac{2}{3}$ of the time, to allow modulation of significant other’s evaluation before one’s own shopping decisions. This paradigm created various scenarios like: ‘shop together’ versus ‘shop alone’, which we assume would contrast TOM-related regions (such as bilateral TPJ), and ‘preference (in)congruence’ (the differences between couples’ item ratings), and more interestingly, in cases of preference incongruent scenarios: subsequent decision changes (i.e., yielding to significant other’s evaluation) or not (i.e., insisting on one’s own preference). Building on the extant neuroimaging literature of empathic choices or conformity under moral concerns or social norms, the mPFC, TPJ, dorsal anterior cingulate cortex (dACC), nucleus accumbens (NAcc), and insular cortex are all relevant brain areas expected to be activated under various parametric settings. Although to our knowledge, the present study is the first to implement real-life interactions between college couples’ shopping behaviors with fMRI, we still expect the findings, primarily via general linear model, parametric modulation, functional connectivity (e.g., psychophysiological interactions, aka., PPI) and confirmatory effective connectivity (subject-level mediation analysis), to be largely comparable to the earlier results through self/other evaluations, conflict resolving, and/or consensus reaching.

**Results**

**Behavioral results.** Out of the 2102 trials collapsing across 30 participants, 68% of the preference ratings were congruent across couples: either both high (pressing 3 or 4) or both low (1 or 2), and the remaining incongruent trials (32%) were one high (3 or 4) and the other’s low (1 or 2), and vice versa. In addition, in 62.5% of incongruent evaluations (or 20%, = 62.5%*32% of all trials), participants’ shopping decisions were consistent with their own preferences (or the so-called ‘insisting’, meaning the choice was done despite of significant other’s opposite opinion), and the remaining 37.5% incongruent trials (or 12% of all trials) participants were ‘yielding’ (meaning to change one’s own decision against one’s own preference) to significant other’s preferences.

Figure 2 shows the behavioral results of shopping ratios under ‘shop alone’ (left) vs. ‘shop together’ (right) conditions. In shop-alone conditions, one’s own buy ratios were positively correlated ($r = 0.65$, $p < 0.01$) with one’s own preference ratings. This is not surprising, since the low preference (1 & 2) reflects item’s low likability, and therefore the low buying rates (and vice versa). In contrast, when comparing Fig. 2 left with Fig. 2 right, other than the similar correlation between one’s own preference and buying ratio, one can additionally observe the clear modulation of significant other’s preferences: when compared to the ‘shop-alone’ baseline (Fig. 2 left), not only were significant other’s ratings both decreased/increased one’s buying ratio when both gave low/high ratings, but also the similar modulation happened when both people gave opposite preference ratings: people yielded more in times of conflicts by increasing the buying ratio when facing significant other’s higher rating, and decreasing when facing the other’s lower rating. Out of the overall shopping ratio across all preferences (36%, SD = 0.406), the two-way ANOVA showed that buying ratio was significantly different between shop-alone vs. shop-together [across other’s preference: 1 (F(4,171) = 3.85, $p < 0.005$); 2 (F(4,184) = 7.83, $p < 10^{-4}$); 3 (F(4,184) = 16.77, $p < 10^{-5}$); 4 (F(4,145) = 6.01, $p < 10^{-4}$), see Fig. 2]. The female and male participants did not differ significantly in preference nor in shopping decisions (both $p > 0.05$), reflecting a possible social desirability effect.

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**Figure 1.** Experimental design. Two types of shopping contexts were designed to examine how significant others’ preferences affect one’s own shopping decisions. After 1 s of fixation cross with arrows indicating alone/together shopping at the beginning of each trial, stimulus was presented with the price. During 6 s of evaluation time, participants give preference ratings from 1 (dislike most) to 4 (like most). Then the two screens would show either one’s own rating or own-plus-other ratings for a jittered interval (3–6 s). Subsequently, both a ‘checked’ and a ‘X’ mark would appear in the lowest part of the screen, cueing the beginning for response period (up to 2 s). Each participant’s responses would be recorded and displayed independently by a ‘purchased’ or ‘not-purchased’ sign.
The logistic regression revealed that both own and other's preference ratings were significant predictors for buy/not-buy decisions (alone-own: $b = 2.48, p < 10^{-3}$; together-own: $b = 2.80, p < 10^{-4}$; together-other: $b = 1.74, p < 10^{-3}$), as well as the preference difference and interaction between the two (own-other rank differences: $b = -0.97, p < 10^{-3}$; interaction between own and other rank: $b = -0.29, p < 0.01$). The negative significance meant that the modulation of significant other's preference was decreasing as the self preference increased. Additionally, price and age were identified as significant predictors in both alone and together conditions, suggesting that pricier items and older (maturier) participants were both shopped and shopping less (See Supplementary Table S1).

**fMRI results.** General linear model of interactive shopping task. In GLM analysis, the brain regions revealed in the “together vs. alone trials” contrast were: bilateral temporal parietal junction (TPJ), superior temporal gyrus (STG), ventral striatum, posterior cingulate cortex (PCC), and dorso-medial prefrontal cortex (dmPFC), all higher activated in the former (together) condition (see Fig. 3 left). The “incongruent vs. congruent” contrast, in turn, was defined by “both high or both low” vs. “either A-high-B-low or A-low-B-high” (low being 1/2 and high being 3/4). This contrast revealed bilateral TPJ, posterior insula, putamen, and PCC/precuneus as more engaged in congruent (than incongruent), meanwhile, anterior insula (AI) and superior frontal gyrus (blue region) more in incongruent trials (see Fig. 3 right). Since the majority (68%) of the together trials were congruent type, finding bilateral TPJ in both contrasts is not surprising. Whole brain cluster table has been provided as supplementary information (see Supplementary Table S2).

**Decision making under incongruent situation: high vs. low preference and insisting vs. yielding.** The next analysis was more focused on resolving incongruent situations. First, the incongruent situation could be further divided into when own preference is high, but partner’s preference is low and vice versa. To address two different underlying psychological responses, we performed additional parametric GLM with own high preference (/other low preference) to low preference (/other high preference) as a linear modulatory regressor. The left anterior IPL was identified as a brain regions playing modulatory role for self-high/other-low, whereas the PCC activation represented increasing conflict of self-low/other-high case (Fig. 4 left).

The preference scores were further encoded as the decision change value, representing the partner checked the other’s preference and then decided to change their mind to reach agreement (yielding/giving in) or insist their mind with own preference (insisting). The decision changes as a parametric regressor, parametric GLM was computed. The results revealed that left IPL has positively correlated with increasing decision changes toward others preference (Fig. 4 right top). The linear regression was drawn to describe the relationship between left IPL and decision changes. The left IPL voxel trial estimated beta was extracted and average beta coefficient was shown positive relationship with corresponding decision change value (Fig. 4 right bottom, due to the small number of trials where three steps of behavioral change take place, without the three steps parameters, the regression was more significant).
Figure 3. GLM analysis results. The brain regions engaged in together > alone (left) and congruent > incongruent (right) contrasts. The bilateral TPJ, STG, ventral striatum, PCC, and dmPFC were commonly involved in shopping together than alone, in turn, 'congruent > incongruent' contrast defined by chosen preferences in two categories (high = 3,4/low = 1,2) revealed brain regions such as bilateral TPJ, insular, putamen, and PCC/precuneus for congruent (same rating categories), and SFG for incongruent (different rating categories) condition. The contrasts are thresholded at p < 0.01 (Left) and p < 0.05 (Right), and FWE corrected at p < 0.05.

Figure 4. Parametric modulation results. The parametric modulation of preference differences (left) and decision changes (right) in incongruent condition. The preference differences were parameterized by subtracting preferences between own and others in own-high/other-low, recruiting left anterior IPL, or own-low/other-high cases, in PCC. The decision changes were further encoded by multiplying the decision (buy/not-buy) toward own preference (insisting) or other preference (yielding) to preference differences, only the left lateral IPL activations were positively correlated. The trial estimate beta coefficient ($\beta$) extracted from the left IPL were averaged and plotted across insisting (~3) to yielding (3) to show parametric relations (bottom right). The surface map of preference differences was thresholded at p < 0.05, FWE corrected and decision change was thresholded at p < 0.01, k = 20 (uncorrected).
The functional and effective connectivity of congruency-driven decision processing. In the functional connectivity, or Psycho-Physiological Interaction (PPI), analysis, the four different seeds: bilateral TPJ, and left anterior, and left lateral IPL, were chosen to reveal their corresponding brain regions differentiating between incongruent and congruent item-evaluation contexts. The PPI results showed that the left TPJ and left lateral IPL seeds are both functionally connected more (in incongruent than congruent condition) to bilateral mPFC, dACC, caudate, insular, and inferior frontal gyrus (IFG); whereas dmPFC and middle frontal gyrus are specifically more connected to l-TPJ seed, and left mPFC and superior frontal gyrus more to l-IPL seed. In addition, the left anterior-IPL (or l-aIPL) was connected only to the cuneus more in the incongruent condition. Lastly, the right TPJ is connected more in incongruent condition to bilateral STS, temporal pole, and right NAcc. See Fig. 5 and Supplementary Fig. S1 for details.

Two outstanding points worth mentioning here: first, maybe partly due to their anatomical adjacency, some of the functional connected networks associated with l-TPJ and l-IPL are identical, even though both regions are revealed by different statistical analyses (l-TPJ by “congruent vs. incongruent” GLM contrasts; whereas l-IPL by incongruence-driven behavioral parameters, and higher activity for more yielding to the significant other’s opinion), suggesting that it may be that these two (or even three) neighboring brain regions may share functions related to self-other evaluation and conflict resolving. Second, the bilateral TPJ, which are involved in both “shop together vs. shop alone” and “congruent vs. incongruent” contrasts, showed separate functionally connected networks, a claim which has been been proposed about the separated roles in r-TPJ and in l-TPJ^44.

Since the two GLM contrasts and two parametric modulations have jointly shown the by-far most outstanding find: the left temporal-parietal brain regions: l-TPJ, l-IPL, and l-aIPL (Fig. 6 left, with colored pink, yellow, and green in the bottom-up order), their inter-connectivity, other than the obvious anatomical adjacency, deserve closer examination. To do so, we implement the mediation analysis among these three ROIs, to test a causal model of whether the effect of l-aIPL activity (the x variable) on subsequent l-TPJ activity (the y variable) is mediated via changes in l-IPL (the mediator variable)^16. While the total effect under contrast of “together vs. alone” was significant from l-aIPL to l-TPJ (total $c = 0.559, se = 0.117, p < 0.001$), such total effect is better explained by the mediation of the l-IPL (indirect path $ab = 0.279, se = 0.084, p = 0.002$), than the direct effect of l-aIPL to l-TPJ (relatively less significant: direct path $c = 0.279, se = 0.120, p = 0.028$) (See Fig. 6 for more details). In contrast, the reverse mediation of l-IPL was not significant in an bottom-up-style model, namely predicting l-aIPL (the y variable) activity from l-TPJ (the x variable) activity from l-IPL (the x variable) ($ab = 0.207, se = 0.197, p = 0.301$), although the connectivity between l-TPJ and l-IPL was still significant ($a = 0.946, se = 0.155, p < 0.001$) (See the dotted-lines and descriptions in the inner triangle of Fig. 6). Put together, the results reflect the reciprocal interactions among
Discussions

This study investigates the neural correlates of preference and decision making of college couples in shopping, and how their decisions are modulated by each other’s item preferences. Previous studies seeking to understand the influence of others in decision making have adopted design/manipulations like: the number of (virtual) responders in consensus decision making, using speech for two-person communications, or even hyperscanning between two scanners simultaneously. What distinguishes our current study from the rest of “above-mentioned” fMRI studies on social interactions is that, first, while prior studies used either 1 scanner at a time, and two separate scans with subjects doing connected tasks (e.g., speech communication), or two scanners with people doing tasks simultaneously, ours is a hybrid of having two people doing together, but with one scanner only. Such arrangements bypass the hurdle of technical challenges of hyperscanning. Second, the introduction of real college couples not only increase the face validity (and therefore appeal) of the current study, but also avoid concern when people are told to respond along with other confederates in the scan. In other words, our study features a real life-like task design in which the participants have the highest guarantee that they are interacting with partners during the experiment.

Along with previous literature that suggest the major influencers of individual decision making are from significant people like family members or partners in most social contexts, the behavioral results of this study further echo an earlier one in that couples, or people in the mating mindset (relative to single mindset), tend to comply with partner opinions, even in the face of preference conflicting with one’s own. Another interesting find from the current behavioral data, other than the clear modulation of partner’s opinion in one’s shopping decisions, is that 68% of the decisions in the “shop-together” trials are harmonious or congruent, unbeknown to the participants. There are at least two possible explanations, one being the inherent taste of couples (e.g., “birds of a feather flock together”), and another being the nature of the “together” trials favoring this kind of social conformity between couples, a tendency that is “subtle, indirect, heuristic-based, and sometimes outside of awareness”. While the current two hypotheses cannot be examined without additional behavioral experiment in which the couples do the task “alone” at all times (as the baseline comparison), the lack of “expected” sex differences in the modulation of together-incongruent trials, or the similar yielding/insisting responses between male and female participants, are consistent with this suggestion of ‘implicit social agreement for harmony’ for
all participants. After all, the goal of the current study is to create naturally incongruent conditions in which the two-person fMRI can help map neural substrates of social decision making, not to exhaust the reasons behind this seemingly ‘social conformity’, which awaits future research efforts.

The brain areas that are commonly activated by “together vs. alone” and by “congruent vs. incongruent” contrasts: the bilateral TPJ and precuneus (Fig. 3), in which the former, along with nearby brain areas, such as the STG/STS, are commonly associated with various forms of social processing (TOM), from passively viewing (or “mirroring”) others’ actions59, to actively inferring others’ goals53,55, belief,20, or moral dilemmas64. The precuneus, on the other hand, is typically associated more with self-related and spatial frame-of-reference37. But it may be hard to tease apart the ambiguity between “me thinking about others” vs. “me simulating how I would be in his/her shoes” when facing the co-activation of TPJ-precuneus in mentalizing others. Other brain areas in Fig. 3, such as both dmPFC58,59 and NAcc60-62, are more activated in “shop-together” conditions, with dmPFC related to conflict monitoring and detection63,64, and NAcc to predicting behavioral changes to a wide variety of rewarding stimuli65. Lastly, the anterior and posterior insula are separately more activated to incongruent and congruent trials, respectively, representing the functional dissociation in insular cortex by different degree of empathy, pain66,72, or discomfort from misalignment with group or social values66.

Two of the left IPL regions, l-aIPL and l-lIPL, were adjacently modulated by parameters of own-high/other-low to own-low/other-high, and high-difference/insisting to high-difference/yielding, indices (both –3 to 3, with 0 both being congruent trials. Figure 4). Such juxtaposition of l-aIPL and l-lIPL is rarely seen, be it from the literature or from the analysis viewpoints. While most other studies that have adopted parametric modulation and found IPL activities in tasks like detecting incongruence between participants’ motor actions and resulting perception64, moral judgment on magnitude of offender’s liability61, or the degree of accuracy in viewing one’s own image (of various ages) morphed71,72, we argue that the congruence in these two seeds and connected networks is being underpinning social interactions: including empathic choices in l-IFG and l-MFG77,78, saliency and discomfort of social disagreements in l-insula68, and effort and reward in/after resolving potential conflicts in mPFC and NAcc79, etc. Right-TPJ seed, in contrast, showed connection with bilateral STS/STG, reflect efforts in preference comparisons and theory-of-mind63. Lastly, the l-aIPL would reasonably to be connected to cuneus (i.e., more visual evaluations) in the incongruent trials, given its responsiveness to ‘self-high/other-lowlow’ trials. All in all, these interconnected ROIs, along with their connected networks, work together to achieve the desired outcome of social harmony.

The line-up of three left IPL–TPJ ROIs, mainly l-aIPL, l-lIPL, and l-TJP, as well as the two mediation results (see Fig. 6) also have their own implications. For example, the middle l-lIPL seems as a ‘bridge’ of the two neighboring regions: the upper l-aIPL for comparing self-(high) to (the significant) other-(low), and therefore more self-oriented, and the lower l-TJP for mentalizing others (therefore other-oriented) and the two directional mediation analyses, l-aIPL–>l-lIPL–>l-TJP and l-TJP–>l-lIPL–>l-aIPL, reveal both the significant and reciprocal connectivity between l-TJP and l-lIPL as a highly connected ‘unit’ for social resolution, apparently reflecting the social desirability of more (68%) congruent trials between couples. In addition, the fact that l-aIPL is influencing both to the l-TPJ (but not the other way around), also speaks to the other-, rather than self-, concerned state of mind in together trials. Together, both the functional (PPI) and effective (mediation) connectivity analyses jointly delineate the dynamic nature of interactions between couples during shopping.

In recent review articles about TPJ-IPJ23,24, we have noticed a growing trend of combining multi-modal methods, including resting-state fMRI, Diffusion Tensor Imaging (DTI), along with multiple task-based fMRI, and with cytoarchitectonic studies, furthering our understanding about structural subdivisions and the functional coverage in this highly complicated higher order brain regions. Paralleling with these aggregational efforts, the current study, likewise, adopts multiple analysis methods (GLM contrast, parametric modulation, PPI, and mediation analyses), providing results of different angles into these TPJ-IPJ complex, along with its interconnected networks. In a similar spirit, our study, although narrow61, helps address this ubiquitous social phenomenon (interacting college couples), with two-people fMRI experiments, and illuminate inner interactions in IPL-TPJ, on top of their alluded functions, including (but not limited to): attention, memory, language, with social behaviors. About the limitation of the current study, we like to list these two aspects: (a) this is a natural study, where couples agreed up to 70% of the together-trials, meaning that only 30% were left for incongruence-resolving. Future studies could change the design by balancing the congruency and incongruence to better address the effort of conflict resolving; or even adding the feedback (emoji) after the item purchase, to further reflect the real lives of couple interactions; (b) the sample size might be relatively small (N = 30). By making the raw and processed data, stimuli, and codes public available, future researchers may include any one of them for advanced analyses41 or, meta-analyses42, or any other type of combined endeavor to better understand the complex social exchanges in humans.
Methods

Participants. Thirty healthy adults (16 males; mean age = 22.7 ± 2.57 years, out of the 19 participating couples), who were recruited via online ads and snowball sampling methods, joined the fMRI experiment taking place at the Mind Research and Imaging (MRI) Center, National Cheng Kung University (NCKU). Eligible couples were to be in a romantic relationship for at least a year, with normal or corrected-to-normal vision, and no known neurological disorders. All methods and procedures were performed in accordance with the relevant guidelines and regulations approved by the NCKU Governance Framework for Human Research Ethics https://rec.chass.ncku.edu.tw/en, with the case number 104-206.

Stimuli and procedure. Stimuli. 463 items and their prices (New Taiwanese Dollars, or NTD) were collected from local online shopping websites (such as ruten, yahoo, pchome, etc.). The mean price was 1529 ± 3328 NTD ($1 USD = $30 NTD), ranging from 15 to 45,000 NTD. The stimuli were available online at GoogleDrive (link), with each item price (NTD) listed in the contained .mat file inside.

Task. In this event-related fMRI study, two types of shopping contexts were designed to examine how significant others’ preferences affect one’s own shopping decisions. As shown in Fig. 1 (upper left), shopping ‘alone’ trials were indicated by the two inward-pointing, whereas shopping ‘together’ trials outward-pointing, arrows alongside the fixation cross at the beginning of each trial, and both conditions were with 100% cue validity. After the fixation cross and arrows (1 s), one stimulus was presented with the price underneath on the screen of the two connected-PCs, with evaluation time up to 6 s or until one’s own response, whichever came first. Participants were required to give preference ratings from 1 (dislike most) to 4 (like most) during these 6 s period. Then the two screens would show either one’s own rating (always on the left, alone trials), or own-plus-other rankings (on both sides, together trials), together with the stimulus, for a jittered interval (3–6 s, or the so-called ‘modulation period’), during which the two evaluations will be transmitted, and presented (for together trials) or kept identical (for alone trials, no modulation here). Subsequently, both a ‘checked’ and a ‘X’ mark would appear in the lowest part of the screen, cueing the beginning for response period (up to 4 s). Each participant’s responses would be recorded and displayed independently by a ‘purchased’ or ‘not-purchased’ sign, and would last until the 2 s period was up (and followed by fixation cross for variable inter-trial intervals, or ITIs). The trial condition orders and ITIs were determined by optseq2 (https://surfer.nmr.mgh.harvard.edu/optseq/).

Each participant was scanned for 4 or 5 runs, and each 5.5 min run contained 28 trials (trial length: ~ 12 s). For the first five subjects, the trial distributions between alone and together trials were half-half. But to increase the number of together trials, for the remaining 25 participants, the percentage of together trials were raised to 2/3 (and alone trials 1/3). The experiment and internet communications were programmed via Psychtoolbox83 and TCP/IP plugins for Matlab.

Procedure. Upon completing informed consent, the couple was told that the experiment was like an online shopping context they experience everyday: imagine you have a credit card with enough credit amount, so that you can buy whatever you like or fits you (but you typically will not buy them all), and the typical trial consisted of: beholding an item, rated how much you like it, then with occasional rating from the significant other alongside, and then make your final decisions. Then one of romantic partners volunteered in the scanner, while the other remained in the waiting room, facing the internet-connected desktop PC to interact with the one inside the scanner. The couples were then familiarized with two kinds of trial format, and practiced until both understandings were assured. Eleven (out of 19) pairs were able to do consecutive scans (e.g., boy first, girl second) in the same day. After the fMRI, the couple were reimbursed for 1200–1400 NTD for their time (usually 1.5 h each).

Data acquisition, preprocessing, and analysis. fMRI data acquisition and preprocessing. fMRI data were acquired with a 3 T General Electric 750 MRI scanner (GE Medical Systems, Waukesha, WI) in the NCKU MRI center, with a standard 8-channel head coil. Whole-brain functional scans were acquired with a T2* EPI (TR = 2 s, TE = 35 ms, flip angle = 76 degree, 40 axial slices, voxel size = 3 × 3 × 3 mm³). High-resolution structural scans were acquired using a T1-weighted spoiled grass (SPGR) sequence (TR = 7.5 s, TE = 7.7 ms, 166 sagittal slices, voxel size = 1 × 1 × 1 mm³). The fMRI data were preprocessed and analyzed using BrainVoyagerQX v. 2.6 (Brain Innovation, Maastricht, The Netherlands) and NeuroElf v1.1 (https://neuroelf.net). After slice timing correction, functional images were corrected for head movements using the six-parameter rigid transformations, aligning all functional volumes to the first volume of the first run. High-pass temporal filtering (with the default BVQX option of GLM-Fourier basis set at 2 cycles per deg, but no spatial smoothing) was applied. The resulting functional data were co-registered to the anatomical scan via initial alignment (IA) and final alignment (FA), and then both functional (*.fmr) and anatomical (*.vrm) files were transformed into Talairach space86.

Behavioural data analysis. The analysis of variance (ANOVA) was used to show significant differences between buying ratio across two different sessions (alone/together). The two logistic regression models were separately run by including age, sex, price, and item evaluations (own rating for shop-alone condition, and own rating + other rating difference in the shop-together condition), to predict the binary shopping decisions: buy or not-buy.

fMRI data analysis. General linear model (GLM) and the specific contrasts of interest were applied to identify associated brain regions under various conditions. Together trials were defined by combining the modulation (upon the presentation of both preferences) and subsequent decision time, and the same summation was applied...
also to the alone trials (‘no modulation + decision’ times). The ‘together vs. alone’ condition was intending to show the main effect of social ‘interaction’, therefore the typical theory-of-mind/TOM regions, such as bilateral TPJ, was expected. In addition, together trials could further be subdivided into ‘congruent’ and ‘incongruent’ conditions, with the former defined as ‘item preferences were both high (3, 4) or both low (1, 2)’, and the latter as ‘either one was high (3, 4) and the other low (1, 2), or vice versa (1 or 2 vs. 3 or 4). This ‘congruent vs. incongruent’ contrast was expected to reveal brain regions involved in rating harmony (reward), less conflict, less Theory-of-Mind, and then the decision to yield or to insist.

In addition to GLM contrast, parametric modulation effects were further defined as the signed differences between rating differences. For example, in the own-high/other-low) condition, such as ‘I 4 and other 1’, the difference was +3; or in the other-high/own-low) condition, such as ‘I 2 and other 4’, the difference was –2. And zero would represent all congruent trials, including ratings of ‘11’, ‘22’, ‘33’, ‘44’, ‘12’, ‘21’, ‘34’, and ‘43’ in the present analysis. As for the second way of parameterization, we defined the behavioral changes of shopping decisions as yielding: giving in to make significant others happy; and insisting: sticking to one’s own preferences and ignoring incongruent ratings from partners. The degree of change was further parameterized by combining the difference between preferences (1–3) and decision making (positive for yielding, negative for insisting), resulting in ‘−3’ as most insisting, such as ‘I was 4 and the other 1, and I decided to buy’, or vice versa, like ‘I was 1 and the other 4, and I decided not to buy’. Zeros were the congruent trials as exactly defined in the 1st parametric analysis. The ‘+3’ was the most yielding, such as ‘I was 4 and the other 1, and I decided to buy’, or vice versa, like ‘I was 1 and the other 4, and I decided to buy’. These two types of parameters were separately incorporated into the GLM, to identify brain regions linearly correlated with various parameters.

Lastly, the psychophysiological interaction (PPI) analysis35 was to examine functional connectivity on a priori region of interest (ROI). Four ROIs: the right TPJ, the left TPJ, the left anterior IPL and lateral IPL, revealed by the GLM contrast of ‘together vs. alone’ trials and parametric modulation, were independently downloaded by the term ‘TPJ’ and ‘IPL’ into the online database Neurosynth (https://neurosynth.org/). These four seed-based PPIs were all comparing “congruent vs. incongruent” trial conditions (see Fig. 5). The following mediation analysis was carried out to identify directional relations between anatomically proximate ROIs located in left temporo-parietal brain regions. The anterior IPL defined from earlier parametric modulation of preference differences, and meta-analysis derived IPL and TPJ are entered into path analysis as covariates. The connectivity of three regions in the contrast of together > alone are measured in random effect, and compared to null-hypothesis derived by 10,000 times of bootstrapping (Monte Carlo simulation) method. Also, the instructions and codes for functional connectivity (aka, Psycho-Physiological Interactions, or PPIs) and effective connectivity (e.g., mediation analysis) analyses are available online (https://osf.io/5j2vb/). The manual (https://osf.io/58wve/) provides detailed step-by-step instructions for both connectivity analyses in NeuroElf (https://neuroelf.net) under MATLAB.

All group analyses were conducted in random effects models. Among the 30 subjects, except for the GLM analysis (Fig. 3, df = 29), one subject/pair did not yield any incongruent judgements, which resulted in one less subject able for the subsequent analyses (df = 28), including parametric modulation (Fig. 4), PPI (Fig. 5), and mediation analysis (Fig. 6). For the visualization of statistical maps, all the statistical tests were thresholded at p < 0.05 (FWE corrected), using a cluster threshold defined by various uncorrected p values (0.05, 0.01, 0.005, or 0.001) with 1000 Monte Carlo simulations onto the estimated smoothing kernel size, with the alphasim command under NeuroElf. The anatomical labels of peak voxel in significant clusters were determined by Talairach atlas (tdclient), also implemented in the NeuroElf toolbox. The reported coordinates are in the standard Montreal Neurological Institute (MNI) space.

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Author contributions
D.Y.C., M.H.W., and C.C.K. conceived the experiment. C.Y.C. developed the code and carried out the experiment. H.S.J. and C.Y.C. analyzed the data. H.S.J., D.Y.C., M.H.W., and C.C.K. discussed, revised, and completed the analyses. H.S.J., C.Y.C., and C.C.K. co-wrote the manuscript. H.S.J. and C.Y.C. prepared the figures. All authors reviewed and approved the manuscript.

Competing interests
The authors declare no competing interests.

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