The impact of the pandemic covid-19 on the small industry of processing the "Krecek" crackers in Bantul Yogyakarta

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Abstract. "Krecek" crackers are a popular food in Yogyakarta and its surroundings, made from cow, buffalo or goat skin. A “Krecek” cracker is usually processed as a complement to the Gudeg menu which is very popular in Yogyakarta. This study aims to determine total production, revenue, income, profit, R / C ratio, capital productivity, and labor productivity before and during the Covid -19 pandemic. The research was conducted in a small industrial center (home industry) processing "Krecek". This research was conducted by using the census method to 33 home industrial cracker processing “krecek” in production centers, in Segoroyoso, Pleret, Bantul. The results showed that during the Covid-19 pandemic era, the processing of "krecek" decreased production by an average of 33.87%, income decreased by 20.02%, and profits decreased by 21.35%. However, the RC ratio increased from 1.07 to 1.09, labor productivity increased by 30.17% and capital productivity increased by 22.63%. The conclusion of this research is that the "Krecek" cracker processing business during the Covid -19 pandemic has decreased production, income and profits, but it is still feasible.

1 Introduction

“Krecek” are crackers made from animal skins. These animals produce meat such as cattle, buffalo and goats. Animal skin as the basic material for the production of "Krecek" is a waste after the use of meat. These “Krecek” crackers are also known as “rambak”. Although "rambak" crackers can be made from chicken or fish skin. "Krecek" contains about 63.90% protein (buffalo crackers) and 64.71% (beef crackers). Contains fatty acids of 31.81% (buffalo crackers) and 32.44% (beef crackers). The high fatty acid content is thought to be due to the oil frying process. “Krecek” is processed from animal skins by grading, washing, soaking, liming, cleaning, boiling, cutting, adding spices, drying, frying and packaging [1]. The most vital process in making “kreek” is soaking. This soaking process requires acid. For food safety, organic acids from lime are used [2]. The safety process in food production is important because it affects the health of consumers [3].

“Krecek” is very popular around Yogyakarta as a complement to the “Gudeg” menu. The culinary "Gudeg" is very famous and has become the identity of Yogyakarta. The majority of “Krecek” producers in Yogyakarta are small industries or micro industries. Micro industry is an enterprise in the form of a home industry. According to the Law of the Republic Indonesia Number 20 (2008), micro-enterprises are productive businesses owned by individuals and/or individual business entities that have micro-enterprise criteria.

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Meanwhile, small business is an independent productive economic business, which is carried out by individuals or business entities that are not subsidiaries or branches of companies that are owned, controlled, or become a part either directly or indirectly of medium or large businesses. Home industry operates on a small scale, with a non-professional workforce, small capital, and seasonal production [4]. However, that small and home industries have advantages in terms of flexibility compared to large businesses [5]. The existence of home industries in Indonesia has a very important role in the economy, especially in terms of employment opportunities, income distribution, and economic development in rural areas [6]. In Yogyakarta, small industries or home industries producing “Krecek” are found in Bantul Regency, especially Pleret District. It is a legendary business passed down by parents and passed on from generation to generation. Before the Covid-19 pandemic, the "Krecek" industry was an established and growing industry.

The Covid-19 pandemic that started in Wuhan, eventually spread to almost 200 countries in the world, including Indonesia around April 2020. Although initially Covid-19 caused by the corona virus only caused mild symptoms like the common cold, this virus has grown to be more deadly [7]. In addition to treatment, various efforts are being made to reduce the transmission of the corona virus, including social distancing and avoiding crowds. The Indonesian government has implemented restrictions on social mobility with a lockdown. Places that have the potential to cause crowds of people are closed. Offices, schools, markets, malls, and restaurants and tourist attractions were eventually closed. People's activities are limited; working outside the home is replaced by working from home and schooling from home [8].

The covid-19 was impact in many sector such as agriculture and economic. In agricultural sector Covid-19 pandemic has an impact on reducing production by 5% [14]. On economic sector, this pandemic was impact many industries from the small sale until the large scale. One of the small industry in Jogja that has impact due to covid 19-pandemic is “Gudeg”. “Gudeg” culinary tourism in Yogyakarta is very limited. The number of people visiting the "Gudeg" shop or restaurant is decreasing. This causes a decrease in the turnover of the "Gudeg" business. The decrease in demand for "Gudeg" affects the demand for "Krecek". On-site shopping habits turned into online ordering. Merchants "Gudeg" and "Krecek" are not ready with online marketing. It is believed that Covid-19 will have an impact on reducing the income and profits of processing "Krecek" crackers . It is necessary to ask whether the "Krecek" processing business is still feasible to continue. This study aims to determine the impact of the Covid-19 pandemic on profits and business feasibility during the pandemic.

2 Research Method

2.1 Research Location & Respondents

The study was conducted on 33 "Krecek" industries, using a descriptive analysis method. The research location is Segoroyoso Village, Pleret District, Bantul Regency, Yogyakarta Special Region Province. Pleret sub-district is the center of the “Krecek” industry in Bantul Regency. The determination of Segoroyoso Village was done intentionally based on the largest number of industries. There are 33 industries, all of which are used as respondents. Primary data was collected by interviewing respondents based on a list of questions (questionnaires). Secondary data were collected as a complement to the research results.
The data analyzed are data on February 2020 (before the Covid-19 pandemic) and November 2020 (during the Covid-19 pandemic).

2.2 Analysis Method

The analysis used is the calculation of production costs, revenue, income, profits and business feasibility. The calculation of production costs uses the Sukartawi concept, which is also used by [9]. Business feasibility analysis uses the concept used by [10] and [11].

a. **Total Cost** calculated by the formula:

\[ TC = TEC + TIC \]  

Information:
- TC : Total Cost (IDR)
- TEC : Total Explicit Cost (IDR)
- TIC : Total Implicit Cost (IDR).

b. **Total Revenue** calculated by the formula:

\[ TR = P \times Q \]  

Information:
- TR : Total Revenue (IDR)
- P : Price per unit product (IDR)
- Q : Total product (unit).

c. **Net Revenue (Income)** calculated by formula:

\[ NR = TR - TEC \]  

Information:
- NR : Net Revenue (IDR)
- TR : Total Revenue
- TEC : Total Explicit Cost (IDR)

d. **Profit** calculated by the formula

\[ \pi = TR - TC \]  

Information:
- \( \pi \) : Profit (IDR)
- TR : Total Revenue (IDR)
- TC : Total Cost (IDR).

e. **Feasibility Analysis**

The feasibility of industry was used three criteria, it was RC ratio analyses, labor productivity analyses, and the capital productivity analyses.

1) **R/C Ratio Analyses**

\[ R/C Ratio = \frac{Total\ Revenue}{Total\ Cost} \]  

Criteria:
- R/C > 1 : business is feasible
- R/C = 1 : business is break even
- R/C < 1 : business is not feasible
2) Labor productivity analyses

\[ LP = \frac{TR - VOF - ROC}{FLC} \]  \hspace{1cm} (6)

Information:
LP : Labor Productivity
TR : Total Revenue
FLC : Family Labor's Cost
VOF : Rent Value of Own Factory
ROC : Rate of Own Capital
Criteria : LP > local labor wages, business is feasible
          LP < local labor wages, usaha tidak layak untuk dijalankan

3) Capitals Productivity Analyses

\[ CP = \frac{TR - VOF - FLC}{TEC} \times 100\% \]  \hspace{1cm} (7)

Information:
CP : Capital Productivity
TR : Total Revenue
FLC : Family Labor's Cost
TEC : Total Explicit Cost
VOF : Rent Value of Own Factory
Criteria : CP > Bank Interest Rate, business is feasible
          CP < Bank Interest Rate, business is not feasible

3 Results and Discussion

3.1 Characteristics of Respondents

The characteristics of the respondents in this study were descriptions of the owners of the "Krecek" processing industry in Segoroyoso according to age, gender, education level, business experience and second occupation. The full description is in Table 1.

3.1.1 Gender

Table 1 show that the majority of respondents (owners of the "Krecek" industry) are male. They are the head of the family. Home industry "Krecek" is a family business managed by the respondent with his wife and children. When the family workforce is overwhelmed, they recruit external workers. These external workers are paid according to the regional minimum wage. There was one female respondent because her husband died. He continues the business with his children. On certain jobs, she recruits external workers.

3.1.2 Age

Table 1 show that the youngest respondent is 23 years old and the oldest is 60 years old. The majority of respondents are in the age range between 43 – 52 years. Age classified as productive work ability. They started this business a long time ago with their parents. Some...
of the owners of this industry are younger. They become owners because they continue their parents' business

3.1.3 Education Level

In term of education level, it can be explained that the formal education level of the majority of respondents is elementary school (about 60%). Their highest education level is high school. There are no respondents with a college education level. They consider that to manage the "Krecek" processing business, a higher education is not required.

3.1.4 Cracker Business Experience

Table 1 show that the experience of the respondents in managing the "Krecek" processing business is between 2 and 34 years. The majority ranged from 13 to 23 years. This shows that the majority have sufficient experience. Those who have less than 10 years of experience are beginners who start as new businesses or continue their parents' businesses.

| Gender          | Frequency | Percent |
|-----------------|-----------|---------|
| Male            | 32        | 96.97   |
| Female          | 1         | 3.03    |
| Total           | 33        | 100     |

| Age (year)      | Frequency | Percent |
|-----------------|-----------|---------|
| 23-32           | 5         | 15.15   |
| 33-42           | 7         | 21.21   |
| 43-52           | 17        | 51.52   |
| 53-60           | 4         | 12.12   |
| Total           | 33        | 100     |

| Education Level | Frequency | Percent |
|-----------------|-----------|---------|
| Elementary School | 19       | 57.58   |
| Junior High School | 8       | 24.24   |
| Senior High School | 6       | 18.18   |
| Total            | 33        | 100     |

| Cracker Business Experience (year) | Frequency | Percent |
|-----------------------------------|-----------|---------|
| 2-12                              | 10        | 30.30   |
| 13-23                             | 18        | 54.55   |
| 24-34                             | 5         | 15.15   |
| Total                             | 33        | 100     |

| Second Occupation   | Frequency | Percent |
|---------------------|-----------|---------|
| Farmer              | 3         | 9.09    |
| Cattle Farmer       | 3         | 9.09    |
| Trader              | 6         | 18.18   |
| No have             | 21        | 63.64   |
| Total               | 33        | 100     |

3.1.5 Second Occupation

About 60% of respondents who do not have a second occupation (side job). They make the processing business "Krecek" as the main business or main source of income. There are respondents who have side businesses as farmers, cattlers and traders. The majority of
cattlers raise beef cattle. Cowhide as cut waste is used for "Krecek". Those who trade mostly sell "Krecek" and beef products, namely fresh meat, fresh bones and processed meat foods.

3.2 The comparison of cost production “Krecek” before and during Pandemi Covid-19

Production costs are explicit costs and implicit costs in the "Krecek" production process. Explicit costs include costs of production facilities (inputs), external labor costs, depreciation costs and other costs. Meanwhile, implicit costs that are not real are issued, but are calculated in the analysis of production costs. Implicit costs include family labor costs, rent value of self-factory, and interest on own capital.

Table 2. The comparison of explicit costs before and during pandemic Covid-19

| Costs                | Before Pandemic (IDR) | During Pandemic (IDR) | Decreasing (%) |
|----------------------|-----------------------|-----------------------|----------------|
| Inputs of production | 64,420,848            | 41,156,121            | 36.11          |
| Other costs          | 3,116,438             | 1,705,917             | 45.26          |
| External Labors      | 5,373,030             | 3,558,939             | 33.76          |
| Depreciation         | 314,193               | 314,193               | 0.00           |
| Total Explicit Costs | 73,224,510            | 46,735,171            | 36.18          |

Table 2 shows that during the Covid-19 pandemic, there was a decrease in explicit costs of 36.18%. The decrease in explicit costs or real costs occurs in input costs, external labor costs and other costs. This happened because the total production of “Krecek” decreased. The decreased total demand of “Krecek” became the main reason for producers to reduce production. This is a strategy to survive in difficult times, especially due to the covid-19 pandemic, such as research by Fitrini and Iskandar [12] Because the amount of production decreases, the owner of the industry also reduces the use of external labor. The decrease in the amount of production also affects the calculation of implicit costs (table 3). Even though it is not real, the calculation of implicit costs follows the rules of variable costs. The amount of variable costs depends on the amount of production.

Table 3. The comparison of implicit costs before and during pandemic Covid-19

| Costs                              | Before Pandemic (IDR) | During Pandemic (IDR) | Decreasing (%) |
|------------------------------------|-----------------------|-----------------------|----------------|
| Family Labors                      | 2,538,220             | 1,390,398             | 45.22          |
| Rent Value of Own Factory          | 3,695,274             | 3,695,274             | 0.00           |
| Interest on Own Capital            | 146,449               | 93,470                | 36.18          |
| Total Implicit Costs               | 6,379,943             | 5,179,142             | 18.82          |

3.3 The comparison of “Krecek” business revenue before and during Pandemi Covid-19

“Krecek” business revenue is the total value of the production of various skin crackers. The revenue depends on the total production items and the price of each item. Table 4 shows that the revenue of “Krecek” production includes revenue from buffalo crackers, cowhide crackers, goat crackers, raw crackers, sorting crackers and others. During the COVID-19
pandemic, the production of skin crackers has decreased. This has an impact on decreasing business revenue. The average decreasing of revenue is 33.87 percent.

**Table 4.** The comparison of revenue before and during pandemic covid-19

| Item            | Before Pandemic | During Pandemic | Decreasing of Revenue (%) |
|-----------------|-----------------|-----------------|---------------------------|
|                 | Production (Kg) | Revenue (IDR)   | Production (Kg)           | Revenue (IDR)   |                              |
| Buffalo crackers| 494.33          | 46,736,364      | 282.39                    | 26,329,455      | 43.66                       |
| Cowhide crackers| 512.42          | 34,263,636      | 398.48                    | 27,468,182      | 19.83                       |
| Goats crackers  | 68.18           | 1,871,212       | 42.42                     | 1,160,606       | 37.98                       |
| Raw cracker     | 21.52           | 2,031,818       | 14.38                     | 1,266,212       | 37.68                       |
| Sorting cracker | 21.82           | 475,121         | 9.31                      | 248,303         | 47.74                       |
| Others          | 5.91            | 31,515          | 1.62                      | 7,621           | 75.82                       |
| **Total Revenue** | **85,409,667** | **56,480,379**  |                           |                 | **33.87**                   |

### 3.4 The comparison of net revenue and profit of “Krecek” business before and during Pandemic Covid-19

Net revenue is obtained from revenue minus explicit costs. Net revenue is also known as income of business. Profit of business is obtained from revenue minus explicit and implicit costs. Table 5 shows that net revenue decreased by about 20% and business profits decreased by about 21% as the impact of the COVID-19 pandemic.

**Table 5.** The comparison of net revenue and profit before and during pandemic covid-19

| Items          | Before Pandemic (IDR) | During Pandemic (IDR) | Decreasing (%) |
|----------------|-----------------------|-----------------------|----------------|
| Revenue        | 85,409,667            | 56,480,379            | 33.87          |
| Explicit Costs | 73,224,510            | 46,735,171            | 36.18          |
| Implicit Costs | 6,379,943             | 5,179,142             | 18.82          |
| Net Revenue    | 12,185,157            | 9,745,208             | 20.02          |
| Profit         | 5,805,214             | 4,566,065             | 21.35          |

### 3.5 The comparison of feasibility of “Krecek” business before and during Pandemic Covid-19

**Table 6.** The comparison of business feasibility before and during pandemic covid-19

| Analyses        | Before Pandemic | During Pandemic | Increasing (%) |
|-----------------|-----------------|-----------------|----------------|
| RC-Ratio        | 1.07            | 1.09            | 0.02           |
| Labor Productivity (IDR) | 190,790 | 248,343 | 30.2 |
| Capital Productivity (%) | 8.13 | 9.97 | 22.6 |

The feasibility of “Krecek” business is analyzed by calculating the RC Ratio, labor productivity and own capital productivity. Table 6 shows that the “Krecek” business in Pleret Bantul is classified as feasible based on the value of the RC ratio, labor productivity and capital productivity. Table 6 also shows that the value of the "Krecek" business feasibility has actually increased. Thus the "Krecek" business can still be continued even though it is in a state of crisis due to the covid-19 pandemic. These results are in accordance with the research of [13]. The RC Ratio value was 1.09 during the covid-19 pandemic; it was indicate that this business is still feasible to continue, because the RC ratio>1 is feasible [15].
4 Conclusions and Recommendations

The impact of the COVID-19 pandemic on the "Krecek" industry in Bantul is a decrease in production volume, production costs, revenue, net revenue and business profits. However, the value of business feasibility has actually increased. Thus, the “Krecek” industry in Bantul still deserves to be continued.

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