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1. Introduction

Risk management in this chapter is defined as the process of identifying, through the study of all possible sources of errors and problems, the required preventive and corrective actions to reduce risk and whose consequences that compromises the capacity of an organization to reach its own objectives (Del Vecchio and Cosmi, 2003). It has been extensively used in economics, engineering and recently has also been adopted in the fields of public and private health (Gorrod, 2004; Alexander and Sheedy, 2005).

Safety, however, is becoming an imposed target for any health care system so that recent provisions stimulate the application of risk management methodologies (i.e. health risk management) also in clinical environments (Sanfilippo, 2001; Carroll, 2009).

Health Risk Management (HRM) aims to improve the quality of health care, ensure safety and security for patients and sanitary operators encompassing the comprehension of risks associated to the introduction or use of a technology in a clinical environment.

New technologies are not simple objects/products, but like a social practice built within actions and relationships, they are strictly connected to the business setup and act as a basic part of the organization design especially in health care industry.

The knowledge of the risks associated with different technologies (risk assessment) is of extreme importance in the definition of programs and initiatives, at various levels of health care governance (public health authorities, regions government, Ministry of Health), to reduce the incidence of errors and failures.

Healthcare distinguishes itself from other industries in that patient’s safety represents a quality dimension of greatest importance.

However, healthcare systems are affected by risks of different nature: risks associated to the personnel professionalism or to the environment appropriateness, risks related to specific equipment use (e.g. magnetic resonance or X-ray), risks related to therapeutic or diagnostic
pathways but also risks related to the social, ethical or economic impact to the use of technologies and methodologies in healthcare facilities. Each of these aspects have their own specific aspects of investigation making HRM a complex process.

Healthcare is moving towards increased assistance needs with limited resources, both in economics terms, in personnel or space terms, leading to the usage of specific analyses for the acquisition, evaluation and assessment of medical technologies.

The systematic evaluation of properties, effects or other impacts of a medical (or health) technology with a broad multidisciplinary approach is named Health Technology Assessment (HTA).

The main purpose of HTA is to assist policymaking for technology in health care to achieve the most advantageous resource allocation, evaluating the efficacy and the efficiency of the diagnostic and therapeutic pathways as well as related risks and organizational models.

HTA consists in identifying an analytical methodology that allows the optimization of the product adoption/evaluation process, through a careful study of the effective needs of the users, of the available alternative technologies and the relative operational implications on the setup. This type of evaluation requires an interdisciplinary approach of "policy analysis", studying the aspects of safety, cost, benefits, effectiveness, and include critical evaluations of the actual measures and improving the quality of life.\(^1\) HTA methodology implies to recognize the actual healthcare needs and evaluate how technologies may answer to those needs while considering the overall implication of their use including the associated risks. It may address the direct and intended consequences of technologies as well as their indirect and unintended consequences.

HTA practices have become widespread and are increasingly present in health systems, so that more and more healthcare facilities monitor the global impact of their medical technologies.

\[\text{Fig. 1. A link among Technology Lifecycle, Health Technology Assessment and Health Risk Management (derived from Derrico et al, 1999 )}\]

\(^1\)Canadian Coordinating Office for Health Technology Assessment 1995
HTA process may be carried out at different technologies lifecycle phases (see Figure 1) to obtain a “dynamic” overview of their potential, usage and intended or unintended consequences.

Since HRM may take advantage from a complete technology impact overview that includes a comprehensive identification of its associated risks, it becomes important to discover HTA methodologies and their application for the evaluation of medical technologies.

The authors aimed to discuss HTA systematic approach and its advantages in assuring correct risk estimation and global patient safety, which is one of the objectives each health organization is aimed to.

This chapter presents an example on a possible design and implementation of a HTA protocol for the classification of hospitals or health facilities equipment, realized by combining the classic HTA concepts with hierarchic clustering techniques in a multidisciplinary analysis of requirements, cost, impact of logistics, technology associated risks.

The rest of the chapter is organized as follows:

- The next section (Section 2) presents a brief review on health technology assessment origins and some fundamental concepts;
- Section 3 – Actual Research – describes the methods followed for the combination of HTA approaches with the hierarchic clustering technique;
- Section 4 (Case study) presents the development of the specific classification protocol and its preliminary application to medical technologies;
- Section 5 (Discussion) reports practical observations and remarks;
- Section 6 (Future work) describes some future and desirable model developments;

2. Origins of health technology assessment

During past decades, health care systems of industrialized countries have focussed on the problem of assuring health services to all citizens while reducing the allocation of economic resources (Fleurette and Banta, 2000; France, 2000; Granados et al, 2000; Perlett and Busse, 2000; Jorgensen and Hvenegaard, 2000).

To achieve both the subsistence of the essential health services and the reduction of sanitary costs, almost every state engaged in policies aimed at rationalizing the use of resources by acting on the efficiency of organizations in strengthening service delivery as well as introducing elements of competition between producers or prioritization of health care services to ensure to citizens through public funding. (Sackett, 1980; Banta, 1993, 2000; Battista and Hodge, 1989)

The need to evaluate the effectiveness of different diagnostic and therapeutic protocols and technologies compared to the suffering population and, at the same time, the need to a complete knowledge of the service delivery costs originated a multi-disciplinary research area called "Health Technology Assessment" (Blades, 1986; Birch and Donaldson, 1987; Battista and Hodge, 1999).
Early studies of technology evaluation were performed in the mid-1960s: the Committee on Science and Astronautics of the House of Representatives of the United States Congress, showed the need for new methods of analysis that can clarify the economic and social impact due to the introduction and development of new technologies.

In 1972, United States Congress creates the Office of Technology Assessment (OTA) with a public law (92-484) with the task of developing and deploying technology assessment, authoritative analysis of complex scientific and technical issues, and demonstrates its usefulness to politicians.

Technical information needed by policymakers is frequently not available, or not in the right form. A policymaker cannot judge the merits or consequences of a technological program within a strictly technical context. He has to consider social, economic, and legal implications of any course of action.²

In Europe the importance of the assessment was accepted about a decade later than in the U.S., when the World Health Organization (WHO), within the program “Health for All”; in a first phase, the response by governments has focussed on introducing policies aimed at controlling the spread of technologies in logic of cost containment.

This phase did not produce significant results in terms of technology assessment, it however allowed the introduction of methods of economic evaluations, and in particular the concept of cost-effectiveness in health care (Weisbrod, 1961; Cochrane, 1972; Bush et al, 1973; Sorkin, 1975; Drummond, 1994).

The change in technology and resource allocation assessment was a great enhancement for the development of another key asset: the Evidence-Based Medicine, whose objective is to find a relationship between the empirical evidence and current clinical practice in order to improve the quality and effectiveness of care at the level of individual patients (Sackett et al., 1996).

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²Emilio Daddario, U.S. Congress, House of Representatives 1967
During the last decades then, national and international societies contribute to consolidate and to refine HTA approaches and methodologies.

HTA has been recognized as a process that involves a number of different actions rather than a single research. These may include identification of technologies that require an assessment, collection and data analysis, the synthesis of existing information and the distribution of results and subsequent advice and recommendations.

The fundamental steps of an HTA process can be summarized, as well as in a technology assessment, in some main steps that include:

- the **identification** of the assessment object/topic in order to clarify:
  - the problem addressed by the technology;
  - real clinical needs (needs assessment);
  - requirements or constraints the technology under investigation has to fit.

- the **evaluation** of the technology that for HTAs has to include:
  - the collection of key data in terms of general impact: technical, clinical, social, ethical as well as economical; it involves the comparison of different technologies according to criteria of quality, evaluating the clinical efficacy (benefits), safety, clinical outcomes, costs of the entire life cycle of technology;
  - the analysis of all the collected data and the technology rating;

This process, and its multidisciplinary evaluations, characterize (or it should do) all HTA processes.

- the **synthesis** phase includes:
  - the consolidation and synthesis of all the analysis in order to give a synthetic overview of the assessment results;
  - the production of recommendation on the applicability and adoption of the technology;

Finally, the **dissemination** of information phase comes from the evaluation and implementation of the decision maker.

However, as in every dynamic process, monitoring the effectiveness of the assessment conclusion helps in refining methodologies and in assuring the correctness of the decision adopted.

Crucial in the entire HTA process is the identification of professionals selected for the study. HTA analyses uses different methods, depending on the purpose of the assessment; some of them used economic approach: cost-analyses (Drummond *et al.*, 1987), some a managerial approach SWOT (Strengths, Weaknesses, Opportunities and Threats) analyses, logical framework (Armstrong, 1982; Kahveci *et al.*, 2006) and some other a more pluralistic approach: Multiple Attribute Decision Making (MADM) analyses, hierarchical clustering (Agrawal *et al.*, 1991). Each of these methods have their own particular or partial judgment aspects. In the past years scientific community stimulated the debate on other possible approaches and tool in HTA process and hierarchic approach as used in decision support theory have been recently proposed. One of the most interesting and used hierarchic model is the Analytic Hierarchy Process (AHP) that began with (Saaty 1980) and is often referred
as his method. In general, hierarchic processes are interesting methodologies since their ability to grade choices in meeting conflicting objectives and its wide variety of decision problems applications.

However, HTA is often adopted in process of technology acquisition and hierarchic approach has been proposed in some cases (Sloane et al., 2003); in our opinion however this approach can also be conveniently used as HTA in case of evaluation on the state of technologies in an hospital or in general any health facilities.

3. Actual research

Every health facility (HF) manages a great number of medical technologies; however, in their “hospital” life cycle, technologies will be replaced by recent ones, especially those with lower efficiency and possible risks related to their age and use.

In general, HF managers demand regular surveys regarding status of the technologies in the same structures; hence, HTA procedure should also be applied to assess the state of capital equipment in order to facilitate further management decisions on technologies investments or to consider equipment immediate disposal, planned disposal or relocation (assigning it to other departments).

The authors intended to present an example of assessment protocol, realized by combining hierarchical clustering techniques with HTA multi-criteria approach, aimed to help clinical engineers and clinicians to concur in manager decisions on the capital equipment of a hospital or a health facility, in particular, the solution proposed was intended to allow an easy equipment ranking in terms of disposal/relocation planning.

The goal of the assessment was to highlight the state of single device/technology, classifying it in three main categories:

- **Out of service**: it is not more possible to use the equipment. The state is related to a severe damage, uneconomic repairing action or to a non-safe condition, mainly following a corrective technical maintenance;

- **Planned out of service**: It refers to a condition in which clinicians can safely continue to use the equipment despite having to plan to replace it; the state is related mainly to a reduced utilization or non-utilization, non-compliance to newer technical standards, reduced functional efficiency, uneconomic maintenance or technical obsolescence. In this case the possible alternatives are:
  - **Relocation**: the equipment could respond more effectively to the need of other departments within HF; it complies to technical standard and it is still properly functioning.
  - **Disposal**: the equipment does not respond effectively to the needs of the HF, it could be however conveniently employed by other institutions or health structures; the alternatives in this case are:
    - **Trading**: new technologies vendor discounts or equipment selling.
    - **Donation**: the equipment can be used in other emerging countries, in emergency environments.

- **Full compliance** with the evaluation criteria: The equipment is used properly and efficiently.
In order to achieve the desired classification, HTA and clustering technique methodologies have been combined; the advantages obtained with the combination proposed and the combination methods are completely discussed and clarified in the next paragraphs.

3.1 Adopted methodology

The protocol has been structured following a hierarchical assessment approach, similar to AHP (Saaty, 1980, Saaty, 1982, 1990), based on the definition of the goal to achieve, the criteria and evaluation parameters and their relative and global incidence in the overall decision.

A hierarchical breakdown of the problem in N different criteria (or cluster), which groups properties and attributes of alternatives, helps in a better evaluation of the problem itself.

For each cluster are then recognized properties or attributes (or cluster elements) in a variable number. It is worth mentioning that, in health environments, these properties and attributes are not always directly and objectively measurable (i.e. revenues versus degree of patient technology acceptance) and, in order to obtain a comprehensive and concise assessment reducing subjective bias, these are aggregated together in clusters.

The non-objective measurable parameters/attributes can also be quantified and then made comparable by using expert opinions expressed in linguistic variables and converted into numerical values (usually using the ordinal scale used in AHP and a pairwise comparison procedure with the aim of producing a square matrix, whose element $a_{ij}$ indicates the relative importance of the element with respect to criteria $A_j$).

Synthetic assessment of the degree of importance of the single $A_j$ with respect to the others (weights) are calculated by normalizing the global importance of individual factors, i.e. the sum of each element of a row, with respect to the sum; it keeps unchanged the relationships between the factors and makes the sum of all weight obtained equal to 1, which is mathematically convenient in weighted sums.

Assuming gather experts evaluations so that $a_{ik} = a_{ij}a_{jk}$ (i.e. assuming to know n-1 matrix elements and obtaining the remaining matrix elements from the properties of consistency and reciprocity) is not necessary to evaluate the AHP technique Consistency Index (CI) as it has hypothesised a perfect consistency in judgments (CI = 0).

Weights obtained are aggregated together with the hierarchical Saaty’s composition principle, which allows a priority listing of alternatives to the goal.

In our case, the final equipment classification is obtained by scoring the equipment based on the evaluated importance of the criteria and their properties which helps in correctly combining the specific characteristics/condition of the equipment under investigation.

Based on this principle, the overall score of the generic alternative $A$ with respect to the goal may be expressed as:
\[ C = \frac{\sum_{i=1}^{k} P_i \cdot V_i}{\sum_{j=1}^{k} P_j} \]  
\[ V_j = \frac{\sum_{j=1}^{n} p_j \cdot v_j}{\sum_{j=1}^{n} p_j} \]

where:

- \( k \) is the cluster numbers
- \( P_i \) is the weight of cluster
- \( V_i \) is the total score of equipment with respect to \( i \)-cluster
- \( C \) is the total score of equipment

- \( n \) is the element numbers
- \( p_j \) is the weight of element \( j \) with respect to cluster
- \( v_j \) is the score of element \( j \)
- \( V_j \) is the total score of equipment for that criteria

Finally, the process ends with a classification of the equipment based on its specific score; in particular, since we hypothesized four different alternatives, classification is achieved choosing three different thresholds and comparing the obtained equipment score with those values. In case of partial evaluation (that is the evaluation based only on some cluster) the sum will include only the aspect under investigation.

Every assessment strategy however, although theoretically correct, has to be tested in real environment to discover its acceptability and practical applicability; thus, the described methodology has then been examined in an HTA case study of an hospital.

4. Case study

This case study describes the application and refinement of the adopted methodology in a hospital HTA focussed on technology evaluation of hospital equipment: our case consider a preliminary application on an ultrasound device.

The hospital has around 900 beds and serves a population of more than a million people, it is a national centre of excellence and has agreement with different emerging countries for the exchange of personnel and technology.

Among its structures, the hospital includes a biotechnology research centre born in 2000 with a consistent acquisition of specialized personnel already present in a research division founded in 1986 in the same hospital.
The centre is specialized in advanced research on malignant hyperthermia, liver cell mutations, clinical trials on animals, it is also a biomedical data repository.

The centre has its own imaging department that include different technologies, one of which was evaluated with the developed model; this case represented an ideal opportunity to test the acceptance of method by centre employees and the model results.

As in each HTA process (see Figure 2), after a first identification of the assessment object (ultrasound device), a panel of experts (HTA team) has to be defined to proceed in concretizing the evaluation strategy and to reveal the relative weight of the different evaluation fields as described above. Still, the process of team choice is of extreme importance for the entire assessment and particular attention have been paid to the definition of the team members.

4.1 HTA team

Different professional were involved in the HTA protocol development; in our opinion HTA team may benefit from including professionals of structures that are frequently involved in the process of acquisition or evaluation and use of technologies. The team was then composed of five professionals: the hospital general manager, the sanitary manager, a clinical engineer, the superintendent and the risk protection and prevention manager.

The choice of including individual used to do assessment processes facilitates the identification and scoring of criteria and their constituents.

Additionally, since periodic controls of hospital technology are mandatory, clinical engineering services hold information related to every equipment existing in the hospital and the collected data is often the result of monitoring procedure and checklist filling, by scoring each voice of these checklist it will immediately score the related cluster attribute.

Once the team has been formed and the information sources identified, the application of the described methodology for the development of the assessment protocol took place as reported below.

4.2 Protocol development

The multidimensional analysis, typical of a health technology assessment process as mentioned above, determined the identification of five clusters related to key areas of the assessment: S-Safety, L-Legal, O-Organizational, E-Economic, T-technological their constituents.

The protocol was intended for the classification of a wide variety of equipment hence the definition of elements and thresholds was derived from previous experience of different professionals, as discussed in the next paragraphs. The figure below reports some of the selected variables.

3The process of assignment of a value to a monitoring checklist field
HTA protocol developed is based on a hierarchical classification of evaluation criteria (S, L, O, E, T) and their constituents (s, l, o, e, t); in particular, each criteria is compared against the other through a pair wise comparison and weighted in order to obtain a numerical equivalent of its relevance with respect to the totality of the clusters.

However, for this case study, the protocol has been modelled with different pathways since safety (S) and the legal-ethical-social (L) aspects, may in practice individually determine an Out of order condition.

A primary classification on legal (L) and safety (S) aspects is realized, and if equipment get an acceptable score the classification goes further with the organizational, economic and technological scoring. A first threshold was then identified for that first classification, meaning the minimum adequacy of the equipment with respect to the compliance to regulatory standards and relative related risks.

In case of non-sufficient evaluation the process stops with an Out of order classification outcome, saving time not proceeding through the overall assessment.

However, technology classification is strictly dependant on the weights and ratings assigned to cluster and cluster elements; this is always related to the purpose of the assessment and the HTA team choices that for the specific case study have been further explained.
4.3 Weights and ratings

Cluster weights assignment has been obtained using pair-wise comparison; preferences were expressed with a scale from 1 to 6 as reported in table.

| Preference | Score |
|------------|-------|
| Parity     | 1     |
| Minimal    | 2     |
| Little     | 3     |
| Medium     | 4     |
| Maximal    | 5     |
| Absolute   | 6     |

Table 1. Preference scored, higher scores mean higher preference.

Pair-wise comparison highlighted the substantial equivalence between Legal and Safety criteria (see table 2).

| Legal and social aspects (T) | Weight % |
|------------------------------|----------|
| Safety (S)                   | S L 1    | 50 %     |

Table 2. Pair wise comparison of safety and legal criteria.

A successive pair-wise comparison was performed for organizational (O), economic (E) and technological (T) approach resulting in the percentages reported below.

| Operational Aspects (O) | Technical Aspects (T) | Economical Aspects (E) | Sum of Scores | Weight % |
|-------------------------|-----------------------|------------------------|---------------|----------|
|                         | O 2                   | O 2                    | O = 4         | PO = 66.67% |
| Technical Aspects (T)   | TE 1                  |                         | T = 1         | PT = 16.665% |
|                         |                       |                         | E = 1         | PE = 16.665% |

Table 3. Weighting of Technical, Economical and Organizational criteria.

On the other hand, cluster elements were compared using a ratings approach instead of pair wise comparison since their large number and their relative incidence on all the identified clusters.

The rating approach allowed us to define individual weight of elements for each criterion; the table depicts an example of weighting procedure for an element with respect to all the entire criteria set.
Table 4. Individual ranking of $S_2$ parameter

Finally, as will be detailed below, clusters elements rating was achieved by utilizing the data collected by clinical engineering services; each cluster elements (equipment characteristics/conditions) was therefore scored by means of continuous monitoring and reference checklist analysis.

A value $v_i$ for each element of the cluster on a scale from 1 to 10, was assigned where 10 represents the best condition.

Once values and weights are assigned the technology assessment can be finalized: the process proceeds by valuing each technology aspects thorough the pathways described in the next paragraph, the final score is computed and compared with determined thresholds in order to classify technology.

### 4.4 Classification

As already stated, the protocol includes different pathways; this solution was adopted because legal and safety criteria individually assess the compliance of the device to national and internationals rules and the risks associated to the use of equipment itself.

This first protocol step allows us to classify equipment that has to be immediately declared Out of Service; scores for each of the step of the protocol were computed as weighted averages based on the obtained cluster estimations and weights previously assigned to each cluster.

A partial evaluation is computed based on the formula reported below to obtain the assessment:

$$C_{SL} = \frac{P_S \cdot V_S + P_L \cdot V_L}{P_S + P_L}$$

(3)
A first threshold of sufficiency ($S_0=6$) was identified and only equipment that passes this score proceed to the rest of classification, otherwise it is classified out of service (see Figure 4). Equipment that proceeds with the rest of assessment process is ranked based on the Economical, Organizational and Technological criteria as shown below;

$$C_{OTE} = \frac{P_O \cdot V_O + P_T \cdot V_T + P_E \cdot V_E}{P_O + P_T + P_E}$$

(4)

Based on the obtained score the equipment is classified.

For this last classification, three thresholds were established $S_1 (= 4)$, $S_2 (= 5)$ and $S_3 (= 6)$, which led to the identification of 4 classifications:

- **Class 1** with $C < S_1$ that identifies equipment that still be declared "out of service";
- **Class 2** with $S_1 \leq C < S_2$ that identifies equipment that does not respond effectively to the needs of that facility (e.g. non complete standards compliance), but could be usefully employed elsewhere (e.g. other country), and then donated to other institutions or health care facilities;
- **Class 3** with $S_2 \leq C < S_3$, which identifies the equipment that could be better employed inside the hospital (i.e. based on the percentage/frequency of its usage) and then relocated;
- the **Class 4** with $C \geq S_3$ identifies the equipment that, at the time of the assessment, fully comply with the adopted constraints and do not need intervention.

However, threshold were chosen on the HTA team practical experience, they have to be confirmed by feedback results obtained by applying protocol in preliminary studies as for our case study as presented in the next section.
### 4.5 Preliminary application of protocol

The ultrasound is placed at the Biotechnology centre of the hospital. It was purchased in 1998 at a cost of € 75,000, this price refers to the unit acquisition cost and includes two linear probes and a convex probe; moreover, the vendor signed of a full risk contract type on this equipment.\(^4\)

The ultrasound equipment has been classified through the hierarchy protocol proposed, monitoring checklist has been examined and the assessment process started.

As explained in the previous section the first classification was made based on Safety and Legal criteria.

As example, we reported a complete score of ultrasound equipment for the Safety criteria; in case of non applicable evaluation of some of the listed variables the parameter itself is non-considered in the total criteria scoring process. The condition of non-applicability of parameter evaluation has been identified by using hash (#) symbol (see table below).

| Evaluated Parameter                                      | Score |
|----------------------------------------------------------|-------|
| S1 Visual assessment                                     | 8     |
| S2 Safety standard compliance                            | 10    |
| S3 Overall safety conditions                             | 10    |
| S4 User manual availability                              | 10    |
| S5 User manual suitability                               | 10    |
| S6 Service manual availability                           | 1     |
| S7 Service manual suitability                            | #     |
| S8 Device alarms: suitability and manageability           | #     |
| S9 Equipment caution or critical issues                   | 7     |
| S10 Update training for the personnel than adverse events involving the equipment | 1     |
| S11 State of use compared to the rooms and facilities     | 10    |

Table 5. Safety criteria elements evaluation

Safety and Legal properties analysis achieved the first step of the examination protocol; equation 3 was computed with previously evaluated weights (see Table 2) and scores obtained by monitoring checklist recognition.

\[
C_{SL} = \frac{P_S \cdot V_S + P_L \cdot V_L}{P_S + P_L} = \frac{7.415 \cdot 50 + 9.238 \cdot 50}{100} = 8.327
\]

The value obtained is above \(S_0\) threshold therefore, the assessment process can continue to the evaluation of Organizational, Technological and Economic aspects; in Table 6 are reported the scores of ultrasound with respect to each criteria:

\(^4\)The contract covers preventive and corrective maintenance program for equipment full technical support including workforce and spare parts.
Table 6. Equipment scoring results

As done for the first step and using the previously computed weights of the assessment criteria (see Table 3), ultrasound score was:

$$C_{SL} = \frac{P_o \cdot V_o + P_E \cdot V_E + P_T \cdot V_T}{P_o + P_E + P_T} = \frac{5.204 \cdot 66.67 + 6.075 \cdot 16.665 + 5.935 \cdot 16.665}{100} = 5.471$$

On the base of the considered threshold, the proposed model classified the equipment as planned out of service in particular *Relocation*.

The equipment complies with safety and legal standards but it usage percentage and its efficacy for that centre is not sufficient to maintain in use the device; however, since the overall state of the ultrasound achieves a good usability, the model correctly suggested a relocation of the equipment to another hospital department.

### 5. Discussion

Technology assessment cannot replace the clinical governance decision makers as these topics are often related to variables dependent on their sensitivity; however, HTA certainly improve management processes through a more effective use of information and knowledge available.

HTA leads to a wider risk analysis and a better health needs assessment, it makes possible an extensive knowledge of the technology characteristics, its effects on individuals health, its economic and/or organizational impact and may allow:

- improved selection processes: for the selection of technologies to adopt through an explicit comparison between the “needs” (health needs, resources available);
- efficient management of procurement processes, since a better understanding of the overall characteristics of the technology can enhance negotiation skills in dealing with suppliers;
- the preparation of all the organizational, professional and financial resources necessary for effective and efficient use of technology in order to increase the level of performance provided.

Generally, HTAs are mainly related to technology or equipment purchase; results are presented in the form of reports or indicators to help decision makers in their conclusions.

However, in our knowledge few of them have been dedicated to a classification of the overall state of hospital equipments especially with relocation/donation purposes.

The proposed methodology, based on the requirements and constraints often suggested by decision makers themselves, provides an indicator (a numerical value) through which the equipment may be classified; using the algorithm all the information associated with the assessment are syntheses to allow managers in easily getting an overall picture of capital equipment state and usage implications in the hospital facility.
Modern hospitals own a huge amount of equipments, in some case these technologies an underused or not used properly, in some other case equipments are used still if they do not properly comply with safety standard or simply can not be used because not more compliant with emerging ones. Still, it is not common to find HFs relocating technologies, after a HTA, in order to achieve better performance in a different hospital area.

In all of this cases, by appropriately indicate threshold, the proposed model may evaluate if the technology under investigation meets the requirements/provisions of use, and how much convenient may result a specific intervention (disposal/relocation/replacement).

A considerable importance in the application of this protocol has to be assigned to the design of the evaluation checklist and the weight attribution in pair wise comparisons, appropriate design choices allow for reduction of operator-dependent errors and the correct evaluation of technologies.

In our opinion, the choice of including professionals from the clinical engineering service of the hospital may become a common practice; it gives the chance to score cluster elements in an easy and continuous way. However, clinical engineering services are often outsourced, this leads to a difficult integration with hospital information systems while it also makes difficult equipment monitoring data retrieval.

Monitoring checklists have to be discussed and refinements may be suggested to allow a limited choice to the evaluator, rather than proposing a free answer, reducing the bias of the individual operator with respect to the overall assessment.

The classification system proposed in this paper was built to be easy to use and to allow an immediate interpretation to non-experts. As well as hierarchic methods, the model may led to a broader evaluations (i.e. with a larger number of clusters) or more focused assessments; in general, the use of an automated assessment protocol may be profitably integrated in information systems as a tool for a better management of technologies.

The model has been tested for the evaluation of hospital equipment and gave encouraging feedbacks; it can provide regular analysis on the state of technological equipment of an HF.

A crucial and delicate point was the HTA team building; the evaluations reflect the experience, knowledge and sensibility of individuals involved in the study.

In our opinion, as well as all HTA methodologies the model presented should improve healthcare operators and individual consciousness with respect to the whole healthcare system.

However, the application of any HTA methodology is dependant on the acceptability of users (patients, personnel, managers) and on the integration that the methodology may achieve with HF information systems.

Nevertheless, in this our first experience, the received feedbacks were encouraging and the information level of the structure was fine enough to start thinking a HTA methodology integration.

6. Future work and closure

Efficiency of medical equipment and devices, from which nowadays the totality of medical services depends, has direct and indirect influences on the quality of the offered service in
association with diagnostic or therapeutic accuracy, access time to medical services and it influences the safety of personnel that makes use of those facilities.

Evaluation of health technologies must be a continuous activity to be conducted before their introduction but also, and with more consideration, during their entire lifecycle. Organizations with high reliability, where healthcare is included, aim to reach high safety standards by focusing the activity not on avoiding isolated failures, but on the ability of rendering the entire system robust and practical against relative human and operational risks.

This work suggested some new ideas and future development of the proposed model; in particular, more model application are desirable to enhance the protocol efficacy.

In conclusion, in our opinion two main improvements will become widespread in clinical governance:

- evolved monitoring checklist: checklist designed in collaboration with clinical engineers and hospital professionals can contribute to obtain a feasible evaluation of characteristics/condition of capital equipment;
- hospital information systems integration: assessment models may be integrated in HF’s information system to allow continuous support decision tool.

In a period in which HF information is increasing, it is reasonable to imagine an evolved information/computer support system able to store data provided by monitoring procedure and to proceed rapidly to technology classification on predetermined rules and thresholds.

Intelligent decision support systems will be able to highlight to HF managers the state and the needs of capital equipment of the entire facility, in a more complete approach to hospital risk management.

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A large part of academic literature, business literature as well as practices in real life are resting on the assumption that uncertainty and risk does not exist. We all know that this is not true, yet, a whole variety of methods, tools and practices are not attuned to the fact that the future is uncertain and that risks are all around us. However, despite risk management entering the agenda some decades ago, it has introduced risks on its own as illustrated by the financial crisis. Here is a book that goes beyond risk management as it is today and tries to discuss what needs to be improved further. The book also offers some cases.

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Giovanni Improta, Antonio Fratini and Maria Triassi (2012). Health Technology Assessment: An Essential Approach to Guide Clinical Governance Choices on Risk Management, Risk Management for the Future - Theory and Cases, Dr Jan Emblemsvåg (Ed.), ISBN: 978-953-51-0571-8, InTech, Available from: http://www.intechopen.com/books/risk-management-for-the-future-theory-and-cases/health-technology-assessment-an-essential-approach-to-guide-clinical-governance-choices-on-risk-man