Collective sensing and collective responses in quorum-sensing bacteria

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Bacteria often face fluctuating environments, and in response many species have evolved complex decision-making mechanisms to match their behaviour to the prevailing conditions. Some environmental cues provide direct and reliable information (such as nutrient concentrations) and can be responded to individually. Other environmental parameters are harder to infer and require a collective mechanism of sensing. In addition, some environmental challenges are best faced by a group of cells rather than an individual. In this review, we discuss how bacteria sense and overcome environmental challenges as a group using collective mechanisms of sensing, known as ‘quorum sensing’ (QS). QS is characterized by the release and detection of small molecules, potentially allowing individuals to infer environmental parameters such as density and mass transfer. While a great deal of the molecular mechanisms of QS have been described, there is still controversy over its functional role. We discuss what QS senses and how, what it controls and why, and how social dilemmas shape its evolution. Finally, there is a growing focus on the use of QS inhibitors as antibacterial chemotherapy. We discuss the claim that such a strategy could overcome the evolution of resistance. By linking existing theoretical approaches to data, we hope this review will spur greater collaboration between experimental and theoretical researchers.

1. Introduction

Bacteria are prodigious decision-makers, responding to multiple abiotic and biotic environmental challenges with changes in gene expression [1]. The extent of investment in decision-making varies across bacterial species but is often impressive, with gene regulatory elements comprising between 1 and 10% of the genome [2,3]. For instance, the classic bacterial decision-making mechanism, the lac operon, controls whether Escherichia coli cells invest in the metabolism of lactose, as a function of its availability in the environment [4]. The regulation of the lac operon and lactose metabolism links directly sensed environmental information (nutrient concentrations) to an individually orchestrated response (catabolic pathway expression). Such decision-making phenomena can therefore be studied at the level of the individual bacterial cell and the intracellular molecular network underlying the decision-making process (figure 1a).

Over the past few decades, it has become increasingly clear that bacterial decision-making routinely exceeds the two limits of (i) individual sensing and (ii) individual responses exemplified by the lac operon. In addition to individually sensing directly assessable environmental properties such as nutrient concentrations or temperature, many bacterial species engage in indirect mechanisms of environment sensing, via emission and detection of diffusible small molecules, in a process known as ‘quorum sensing’ (QS) [5–7]. The information provided by the extracellular titre of signal molecules then shapes large-scale changes in gene expression, controlling both intracellular (individual) and extracellular (collective) responses (figure 1b).
2. What does quorum-sensing sense?

While the mechanistic underpinnings of QS have been described for many species in exquisite detail, the functional significance of QS is still disputed, with several hypotheses competing to explain how QS contributes to bacterial fitness [20–22]. The classical view is that QS allows bacteria to sense and respond appropriately to different levels of bacterial population density. It is clear that all else being equal, more cells in a defined space will lead to higher concentrations of signal molecule, allowing the signal molecule to serve as a proxy for cell density [23]. The main alternative ‘diffusion sensing’ (DS) hypothesis [20] argues that variation in the concentration of extracellular signal molecules will primarily be shaped by physical mass transfer forces such as diffusion or advection, rather than bacterial density. Redfield [20] argues that the focus on density has been spurred by undue attention to the artificial growth conditions in most laboratory work; the high-density, clonal growth of a single lineage in large volumes of sterile rich media is very different from bacterial growth in natural populations. Outside the laboratory, bacterial growth is typically constrained to far lower densities, and so she argues the primary information encoded by variation in signal concentration is variation in the mass transfer properties of the local environment. For example, QS molecules are more likely to accumulate in viscous environments where their rate of removal is reduced [24]. Cells are then able to use QS molecules as cheap environmental probes and limit the production of costly secreted products such as exoenzymes to when they will remain nearby.

The ‘DS’ argument and the classical QS argument stand in conflict because neither can be true in their purest form. If cells attempt to infer their density by sensing QS molecule concentration, their inferences would be confounded by variation in the mass transfer properties of the environment and vice versa. Box 1 and figure 2 illustrate the basic argument schematically. With one signal molecule and a predictable
Box 1. Dynamics of extracellular signal concentrations.

We will consider very simple models for the extracellular dynamics of signal molecule concentrations, taken from Cornforth et al. [25]. In our models, signal molecules are lost by two factors: decay of the molecules themselves at rates specific to each secreted molecule, and mass transfer (specifically, advection). In our model of signal density, the local density of signal ($S$) is increased by the production (at baseline per capita rate $p$) of signal by local bacteria (at density $N$) and is decreased by mass transfer (at rate $m$; independent of molecular design) and by physical decay (at rate $u$; sensitive to molecular design). Autoinduction is represented by $aS$, which is the rate of increased signal induction dependent on present signal concentration. Note that we can conveniently assume that bacterial density $N$ is static, as *P. aeruginosa* only responds to signals when growth is limited [26]. In short, QS is used as a device to diagnose and overcome road-blocks preventing further growth. The dynamics of two distinct signal molecules is given by the equations:

$$\frac{dS_1}{dt} = (p + a_1S_1)N - (m + u_1)S_1$$

and

$$\frac{dS_2}{dt} = (p + a_2S_2)N - (m + u_2)S_2.$$  

For each, the equilibrium is given by $S^*_k = Np/(m - a_kN + u_k)$. At sufficiently low-density and/or high-mass transfer regimes, the equilibrium is stable (when $N_0 < m + u_k$), and we consider the autoinduction process to be ‘off’. By contrast, when $N_0 > m + u_k$, the equilibrium becomes unstable (leading to an unconfined increase in $S_0$), and we consider autoinduction to be ‘on’ (figure 2a,b).

A simple model describing the dynamics of extracellular signal molecule concentration. The model highlights that the ambiguity between different environmental axes of variation can be resolved by using multiple signals and combinatorial response rules (see figure 2a,b).

mass transfer regime (i.e. a known value of mass transfer rate $m$), signal concentration is informative of whether bacterial density is above or below a threshold value of $N$ (i.e. classic QS). However, it is also true that for the same signal molecule and a predictable density (i.e. a known value of $N$), signal concentration is also informative of the mass transfer regime (DS). For bacteria experiencing uncertainty over both $N$ and $m$, estimates of either parameter are confounded by uncertainty over the other, so that high-density, high-mass transfer environments can be indistinguishable from low-density, low mass transfer environments.

A possible resolution to the social environment sensing versus physical environment sensing debate is suggested by Hense et al. [21]. They argue that while signal molecules can accumulate due to high population density and/or low removal rate, the appropriate response in each case is the same: upregulate secreted factors to exert control over the extracellular environment. This ‘efficiency-sensing’ hypothesis posits that the signal molecules serve as cheap test-cases for extracellular investment; if signal concentration is high then this implies that more costly secreted enzymes will also achieve high concentrations, owing to a favourable combination of limited mass transfer and/or complementation from neighbouring cell production. Consistent with this, many traits controlled by QS are secretions [27,28]. However, the logic of efficiency sensing alone does not account for non-secreted traits under QS control, for example, the control of luminescence via QS in *Vibrio fischeri*—the canonical QS-mediated trait [29]. The effectiveness of group luminescence is certainly coupled to density but is not directly affected by the mass transfer properties of the environment. Mass transfer, however, can still have a substantial impact on QS molecule concentration. Most generally of all, the molecular properties and therefore the dynamics of QS signal molecules are likely to differ significantly from that of the effector proteins and molecules released in response. This means the extracellular fate of QS molecules may not be predictive of the extracellular fate of response proteins such as enzymes. In addition to this, most secretions do not provide benefits directly, but instead confer benefits on cells by modifying their environment (e.g. digestion of substrates by exoenzymes). As the final products of secretions are likely to also be subject to mass transfer, efficiency-sensing can fail in these scenarios (see box 2 and figure 2d).

The QS, DS and efficiency-sensing arguments summarized above rely on inferring environmental parameters using a single signal molecule. One possible solution to the inferential challenges of using a single molecule to discriminate distinct social (density) and physical (mass transfer) environmental regimes is to use more than one signal molecule, a common feature among generalist microbes [7]. In a recent study, we illustrated using a mix of theory and experiment that bacteria can improve discrimination of both their physical and social environment by producing and responding to multiple signals that differ in their intrinsic chemical stability [25]. While the absolute concentrations of both molecules increase with population density, variation in their ratio reveals variation in mass transfer. (At low mass transfer the more fragile molecule has time to break down in the vicinity of the sensing cells, and so the ratio shifts in favour of the more stable molecule. If the mass transfer is high, the effect of decay of the fragile molecules is masked by removal of both and the ratio does not shift in favour of the fragile molecule.) With appropriately tuned rates of signal production and signal decay, such a system enables enhanced discrimination across the two environmental parameters, density and mass transfer (box 1 and figure 2b). We would therefore expect that (i) signal molecules vary in their rates of chemical decay and (ii) that cells respond with combinatorial (non-additive) response rules to different signal molecule distributions. Cornforth et al. [25] demonstrate that *P. aeruginosa* displays diverse combinatorial gene expression responses to two signals with differential rates of decay and
Adapted from [25].

**Figure 2.** Signal ambiguity and multiple signals. (a) The ambiguity between population density and mass transfer is inherent when inferences are made on the concentration of only one QS molecule. (b) With two molecules that have differing rates of chemical decay, there are non-overlapping regions in their thresholds over population density and mass transfer allowing greater environmental resolution (see box 1), requiring combinatorial responses to the concentration of the two molecules. (c) A two-step public goods model where a beneficial secreted product liberates nutrients in the environment. Both the secreted product and the liberated nutrient can be lost via mass transfer (see box 2). (d) Secretions are more effective at high concentrations and therefore at high population density and low mass transfer. The benefit derived from secretions that liberate nutrients from the environment is affected by both the loss of the secretion and the liberated nutrient (see box 2). This double jeopardy contributes to an accelerating penalty on the benefit of secretion with increasing mass transfer which translates into the curved grey shaded region in panel (c) (the region favouring investments in secreted public goods). This region can be better approximated by two signals and an AND-gate response rule. The thick lines represent the threshold beyond which QS is 'on' (1) and below which QS is 'off' (0). The dark grey region in (c) represents the mass transport and population density regimes where secretions that liberate nutrients would be favoured. Parameters for the two signal molecules are: \( u_1 = 1.3 \times 10^{-5} \text{s}^{-1} \), \( a_1 = 1.15 \times 10^{-4} \text{cell s}^{-1} \), \( u_2 = 1.45 \times 10^{-4} \text{s}^{-1} \), \( a_2 = 3.625 \times 10^{-9} \text{cell s}^{-1} \). The parameters for the public good model in panel (c) are: \( p = 9.6 \times 10^{-7} \mu g \text{ml}^{-1} \), \( q = 10^{-3} \text{s}^{-1} \), \( e = 4 \times 10^{-3} \text{s}^{-1} \), \( f = 1.2 \times 10^{-3} \text{s}^{-1} \), \( c = 7 \times 10^{-7} \mu l \text{cell s}^{-1} \). See box 1 for model details. Adapted from [25].

uses a specific AND-gate response rule to limit the expression of costly secreted factors to the most beneficial high-density, low mass transfer environments. This property of ‘combinatorial communication’ is a hallmark of human language and has recently been reported among primates [30,31]. Our work highlights that combinatorial communication has a much broader taxonomic range and is computationally achievable in single-celled organisms.

The phenomena we have described so far classes QS as a form of ‘emergent sensing’, where estimates of environmental properties arise from social interactions at the level of the collective, rather than based on enhancement of private estimates [32]. This has recently been demonstrated in schooling fish (golden shiners, *Notemigonus crysoleucas*), where collective sensing of light gradients emerges at the group level via social interactions [32]. QS functions in a similar manner as estimates of both cellular density and mass transfer arise via the social interaction of signal production. However, as well as this type of emergent or collective sensing, QS signal molecules can in principle also transmit private information among cells. A common feature of different QS systems is that they are embedded in a complex regulatory network, with both production of and responses to QS molecules being contingent upon other environmental conditions that can be directly sensed, such as stress and nutrient concentrations [33,34], leading to the production of QS molecules and the expression of QS related genes varying dramatically across different growth media [34–36]. Thus, QS
Box 2. Two-stage public goods model.

Consider a secreted exoproduct of concentration $X$ that interacts with the environment to release a beneficial shared nutrient $Y$ (figure 2c). For instance, secreted iron scavenging siderophore molecules bind to iron and can then be imported by bacteria, and secreted protease enzymes break down a protein into usable amino acids. This ‘two-stage’ public goods scenario, where the secreted product catalyses the formation of an external and beneficial molecule, can be modelled by the production of a secreted catalyst $X$ at rate $P$ (by a population at a static density $N$), with decay rate $f$, driving the production of the beneficial molecule $Y$, formed when the catalyst molecules interact with another molecule in the environment (we assume this conversion to the beneficial molecule occurs at rate $q$, proportional to the catalyst concentration). The beneficial molecule $Y$ is consumed at rate $c$ and decays at rate $e$. Both $X$ and $Y$ are lost by mass transfer at rate $m$. These assumptions yield the following differential equations:

$$\frac{dX}{dt} = PN - (m + f)X$$

and

$$\frac{dY}{dt} = qX - (cN + m + e)Y.$$  

These equations yield the equilibria

$$X^* = \frac{NP}{m + f}$$

and

$$Y^* = \frac{PqN}{(m + f)(cN + m + e)}.$$  

In figure 2d, we plot the region of parameter space where the supply of the beneficial product $Y^*$ exceeds an arbitrary threshold $y$, representing the break-even investment point (where costs equal benefits). When public goods are of the two-stage type, the threshold investment contour has positive concavity (for a mathematical proof, see Cornforth et al. [25]).

A two-stage public goods model predicts the environmental regime where secretion is favourable. This environmental region can be better estimated by two signals (see figure 2c,d).

The response to QS can be dramatic, with estimates on the proportion of the $P. aeruginosa$ genome influenced by QS varying between 2 and 10% [27]. Traits under control of QS include biofilm formation [37], antibiotic production [38] and social motility mediated via biosurfactants [39]. Across this diversity of traits, one commonly reported theme is a preferential influence on secreted, extracellular traits [27,28]. Secreted products are important virulence determinants and allow generalist pathogens to colonise a wide range of environments, including new hosts [40]. Our recent microarray results [25] are consistent with preferential control of secretions by QS; the secretome (the set of genes coding for secreted proteins) represents approximately 1.4% of the PA genome, and 6.1% of the PA QS regulon (figure 3d), which is a significant enrichment (binomial test: percentage = 6.5%, 95% CI = 3.76% - 10.3%, $p < 0.0001$). It remains possible however that while the proportion of secreted gene products in the QS regulon is higher than in the genome at large, that the total energetic investment in secretion is no greater in the QS regulon than across the whole genome. The key question is: what proportion of the energetic cost of a response to QS is due to secretion? We found that genes encoding secretions were more highly expressed in response to QS than genes that do not encode secretions (figure 3b, mean expression fold change in response to QS: non-secreted = 2.03, secreted = 4.91; Welch 2 sample $t$-test, $t_{16,6} = 2.21$, $p = 0.041$). This result suggests that a disproportionate amount of the energetic cost of responding to QS is channelled into secretions. Compelling evidence that both the diversity and extent of secretions are enriched by QS comes from proteomic studies where it has been observed that 23.7% of total protein secretion is due to QS upregulation (while influencing at most 10% of the genome [27]) and that QS mutants are severely impaired in secretion [41,42]. Analyses of Erwinia and Vibrio species also implicate QS in the control of primarily secretions and secretion apparatus [43,44]. In this section, we consider the potential benefits of coupling QS regulation to the control of secreted, collective traits. Many microbes rely on active extracellular modification of their environment, secreting an array of factors to scavenge nutrients and digest extracellular macromolecules. The QS control of such traits hints that environmental manipulation via secreted enzymes is more favourable at a high local density of cells [45]. In box 2, we assess this common claim via a simple model of extracellular secreted factor dynamics (for more detailed analysis, see [25]).

In box 2, we illustrate that for simple assumptions on the extracellular dynamics of secreted factor $X$, the concentration of an extracellular beneficial product $Y$ will typically be increasing with density $N$, as environmental losses (of both $X$ and $Y$) become less significant as density increases.
Conversely, the supply of $Y$ will decrease with increasing mass transfer as both $X$ and $Y$ are more rapidly removed (box 2, figure 2d). Figure 2d illustrates the threshold above which production of secreted factor $X$ is favoured given fixed costs and varying levels of density $N$ and mass transfer $m$. The threshold above which production is favoured curves upward, which can make the optimal region difficult to approximate via ‘efficiency sensing’ with one signal molecule alone and can be better approximated using a combination of the two molecules (using combinatorial AND-gate signal integration, see [25]). Consistent with this prediction, we previously found an increased prevalence of combinatorial AND-gates among the QS regulatory controls of secreted factors [25]. However, it is worth noting that being able to separate the density-mass transfer plane into four quadrants can have other functional benefits as well. For instance, approximately 30 QS regulated genes are under NOR-gate control. Given the assumptions of our simple two-signal model, we would predict that they are most advantageous under conditions of low-density and high-mass transfer [25]. Detailed study of mappings between environment and gene expression are necessary to further understand these issues.

Given the expectation that population density will have a positive effect on the benefit of enzymatic secretions, we would expect to observe that larger populations grow faster, when reliant on extracellular digestion. In support of this, populations of Myxococcus xanthus growing on casein which must be digested extracellularly, grow at a faster rate when the population is larger [46]. A similar effect can be observed in cultures of the yeast Saccharomyces cerevisiae when grown on sucrose, which requires extracellular digestion via the enzyme invertase. The yeast cultures cannot establish growth on low concentrations of nutrients unless a sufficiently large inoculum is used [47]. A population can overcome this by clumping together, or flocculating, a common behaviour in naturally isolated yeast. The implication is that efficiency of growth on extracellular nutrients is enhanced by both increased population size and cell clumping. A recent study reports that QS controlled protease secretions in *P. aeruginosa* confer a larger benefit when the population is large [45]. By disabling the native QS system and experimentally reactivating it (via exogenously supplied synthetic signal molecules), the authors demonstrate that protease production, induced via supplemented QS signals, leads to a higher proportional increase in growth at high density. Similar results, supporting the conclusion of a positive density-dependent benefit of QS-controlled exoenzymes, were found in an entirely synthetic QS system [48].

The important point is that secretion behaviour in these examples is reserved via QS control for high-density environments when it will be of most benefit. We note that the functional forms of the relationships between density, exo-product concentration and growth benefits are at present rarely measured even crudely, and yet have important implications for the evolutionary dynamics of secreted traits, as we explore in the following section.

Finally, it is important to remember that QS often exerts positive regulatory effects on non-secreted, intracellular traits. One such example is the *nuh* gene in *P. aeruginosa*, which is required for intracellular digestion of adenosine. In the case of *nuh*, the benefit derived from expressing this trait is unlikely to be affected by population density (no density dependence was observed in an experimental manipulation of adenosine concentration, [45]), rather it will be determined solely by the supply of adenosine. We have argued that QS can restrict secretions to favourable population densities given that the benefits of extracellular environmental augmentation increase with population density. Why then are intracellular traits whose benefits are independent of population density under the positive control of QS? One possibility is that selection has linked traits under the control of QS whose benefits are statistically associated with environments where population density is high. Nucleotides are likely to be in abundance when the environment contains dead cells such as during infection or competition with other bacterial colonies. The relative investment in social and asocial traits when QS is ‘on’ requires more empirical attention.

### 4. Social dilemmas and quorum sensing

In the preceding sections, we have focused on the extracellular dynamics of cell–cell signal molecules, and the secreted factors they control. We now turn to a brief discussion on the potential evolutionary dynamics of QS populations. Specifically, we focus on two dimensions of adaptation—evolutionary changes in the response to extracellular signal, specifically cooperative, extracellular responses; and evolutionary changes in the extent of signal investment.

#### 4.1. Evolution of quorum-sensing-controlled cooperation

The evolutionary puzzle posed by cooperative behaviours is simple: how can cooperative (or helping) traits be maintained by selection in the face of competition with ‘cheat’ individuals that take the benefits but do not pay the costs of cooperation? In a microbial context, cooperation is widespread in the form of investment in the production of extracellular ‘public goods’; secreted factors that return benefits to neighbouring...
cells [49]. For every cooperative public goods trait studied, non-producer ‘cheat’ genotypes are rapidly discovered, and this raises the question of how social dilemmas are solved at a microbial scale? The QS system of *P. aeruginosa* presents a valuable empirical model of QS social evolutionary dynamics. The tight regulation of secreted protease enzymes by QS allows QS positive populations to access nutrients in protein media while QS negative mutants do not achieve as high a density when grown alone as separate clones [50–52]. When competed against each other, a rare QS mutant, unable to respond to QS molecules with protease, can nonetheless gain access to nutrients through the production of protease by QS positive individuals [12,15]. These experiments highlight that QS controlled cooperation is costly and exploitable by non-responders or ‘cheats’, and further that the cheats reduce the virulence of infections [53,54]. A major simplification in these studies, however, is the limitation to only two fixed strategies, wild-type and non-producer ‘cheats’.

In order to understand the longer term evolutionary trajectories of investment in QS-controlled public goods traits, we review an existing theoretical model of group beneficial behaviours with continuously varying cooperative investment strategies using an approach termed adaptive dynamics [55,56]. This work highlights that the outcome of the social dilemma between more and less cooperative individuals is highly dependent on the shape of the relationship between the concentration of public goods and the corresponding benefit to the group. Put another way, evolutionary dynamics are contingent on the extent of additional benefit provided by each additional secreted enzyme. Despite this our current understanding of empirical cost and benefit functional forms is extremely limited. We consider three generic benefit curves (shown in figure 4a–c), diminishing (a), accelerating (b) and sigmoidal benefits (c). The benefit curves are shown both as the total benefit to the local population (a–c) and as a *per capita* (per cell) benefit (d–f). In the first two cases, the *per capita* benefit of each additional unit of public good provides a smaller (d) or greater (e) benefit than the previous one. In the third case, additional units of public good provide first a greater *per capita* benefit at low production levels and then decreasing benefits at higher levels (f). For simplicity, in all three cases the costs of production per unit secretion are constant.

In figure 4g–i, we illustrate the evolutionary dynamics of public goods production, as a function of increasing group size *n*. When benefits are diminishing there is a stable equilibrium (an evolutionarily stable strategy or ESS [58]—figure 4g). This means that selection will act on any small changes in public goods investment to return the trait to the equilibrium value (see arrows in figure 4g). When *n* = 1, the stable level of investment is high as all of the available benefits are accrued to the focal producer. However with increasing *n*, the equilibrium level of investment declines as the *per capita* share of the required collective effort declines. When benefits are accelerating, the result is an evolutionary repeller, above which full cooperation is favoured and below which cooperation collapses (figure 4h). This means that selection will act on any small deviations from the repellor value of investment to either (a) increase investment if above the repellor or (b) decrease the investment if below the repellor (see arrows in figure 4h). The level of investment at which this repellor occurs declines with *n*. At this point, we have recovered a scenario in which selection would favour positive density-dependent cooperation: increasing population size (*n*) increases the range of investment levels *x* in which full investment in cooperation is favoured. Finally, if the benefit curve is sigmoidal, this results in elements of both earlier figures; both a repellor and an upper stable level of cooperative investment (figure 4i). This leads to cooperative equilibria at some intermediate group sizes, while cooperation collapses if group sizes are very small. In all cases, increasing the relatedness among individuals within a group (e.g. decreasing the number of independent colony founders) increases the equilibrium level of cooperation and/or widens the range of conditions under which cooperation is favoured (see [56] for full details).

Figure 4 illustrates that accelerating (synergistic) benefits (figure 4b,c) can generate evolutionary repellors, leading to threshold dynamics—with selection on investment sensitive to both levels of current investment and group size [56]. In the face of fluctuating population density, a decision-making mechanism that can detect and respond to population density and constrain investment to sufficiently high population densities (QS) represents a selective advantage. Though this mechanism is advantageous whenever benefits are increasing (whether accelerating or not), it is especially advantageous when there is a repellor because QS can then protect the social trait from potentially irreversible exploitation and selection for cheats during periods at low densities [56].

The results summarized in figure 4 highlight the great sensitivity of secreted factor evolutionary trajectories (figure 4g–i) to the nature of the benefits resulting from these secreted investments (figure 4a–c). Gaining a better empirical understanding of the shapes of these benefit (and cost) functions is an important goal in this field. Specifically, more empirical work is needed to (a) map the effect of population density and mass transfer on public goods production, (b) map the relationship between public goods concentration and growth rate and (c) measure the selective benefit of density sensing mechanisms given (a) and (b). Finally, it is worth highlighting that existing theory on QS evolutionary dynamics has overlooked the parallel investment in both collective and intracellular or ‘private’ traits governed QS. It has recently been demonstrated that this can constrain the evolution of cheating strategies as a cheat then incurs a pleiotropic cost to cheating as it is impeded in its abilities to express the privately beneficial trait [16].

### 4.2. Evolution of signal investment

The level of QS molecule production is also potentially subject to social conflict, driven by the costs and benefits to individuals of producing and responding to the signal [59,60]. Experiments with *P. aeruginosa* reveal that signal production itself is costly [12], highlighting a potential individual reward for halting signal production. Conversely, in the context of a population of potential signal recipients wired to produce costly public goods in response to signal, there is also a potential reward to over-produce signal and therefore coerce neighbours into greater or earlier investments in shared public goods. Brown & Johnstone [59] developed a game-theoretical model of investments into both signal production and signal response (public goods production), and found that stable levels of investment in both signal and cooperative response can be favoured across a range of population structures. When populations exploit their environments clonally (high relatedness), investments in cooperation are high and conversely signal investment is low and constant (a ‘conspiratorial whisper’, minimizing collective signalling costs while maintaining a constant signal convention to allow inference of density). However, as...
within group strain mixing increases (lower relatedness) the ESS level of cooperation declines while the ESS level of signalling increases and then falls (figure 5). The initial increase in signal investment is due to the benefits of coercive strategists (high signalisers, low responders) in competition with more cooperative variants (low signalisers, high responders), however, as strain mixing continues to increase (lower relatedness) the diminishing levels of cooperative response ultimately make coercive investments unrewarding. The extent to which bacterial cells are selected to manipulate the behaviour of their neighbours via QS molecules has yet to be tested empirically, however, potentially coercive (high signaliser) strains have been identified following experimental evolution in environments requiring collective secretions of extracellular enzymes [13].

In addition to modifying the rates of production and response to an existing signal molecule, bacteria might also adapt to conditions of social conflict by modifying the nature of the signal molecule produced, and/or their responsiveness to new and old signal variants [61]. Eldar [61] developed a theoretical model of QS evolution under conditions of genetic mixing to explore the idea that receptor genes are under selection to ignore signals and signal genes are under selection to produce variant signals that can activate the mutant receptors. The model analysis offers an opportunity to illuminate the role of QS in bacterial kin recognition.
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