ASYMPTOTIC EFFICIENCY OF THE PROPORTIONAL COMPENSATION SCHEME FOR A LARGE NUMBER OF PRODUCERS

Dmitry B. ROKHLIN
Institute of Mathematics, Mechanics and Computer Sciences of the Southern Federal University, Mil’chakova str., 8a, 344090, Rostov-on-Don, Russia
rokhlin@math.rsu.ru

Anatoly USOV
Institute of Mathematics, Mechanics and Computer Sciences of the Southern Federal University, Mil’chakova str., 8a, 344090, Rostov-on-Don, Russia
usov@math.rsu.ru

Received: September 2017 / Accepted: October 2018

Abstract: We consider a manager who allocates some fixed total payment amount between N rational agents in order to maximize the aggregate production. The profit of i-th agent is the difference between the compensation (reward) obtained from the manager and the production cost. We compare (i) the normative compensation scheme where the manager enforces the agents to follow an optimal cooperative strategy; (ii) the linear piece rates compensation scheme where the manager announces an optimal reward per unit good; (iii) the proportional compensation scheme where agent’s reward is proportional to his contribution to the total output. Denoting the correspondent total production levels by $s^*$, $\hat{s}$ and $\bar{s}$ respectively, where the last one is related to the unique Nash equilibrium, we examine the limits of the prices of anarchy $\mathcal{A}_N = s^*/\bar{s}$, $\mathcal{A}'_N = \hat{s}/\bar{s}$ as $N \to \infty$. These limits are calculated for the cases of identical convex costs with power asymptotics at the origin, and for power costs, corresponding to the Coob-Douglas and generalized CES production functions with decreasing returns to scale. Our results show that asymptotically no performance is lost in terms of $\mathcal{A}'_N$, and in terms of $\mathcal{A}_N$ the loss does not exceed 31%.

Keywords: Proportional Compensation Scheme, Total Production, Price of Anarchy, Asymptotic Efficiency, Tullock Contest.

MSC: 91B32, 91B40, 91B38.
1. INTRODUCTION

Consider a manager who allocates some fixed total payment amount $M$ between $N$ producers (agents) in order to maximize the aggregate production. The profit of each agent equals to the difference between the reward obtained from the manager and the production cost $\varphi_i$. If the cost functions are known, the manager can determine rewards, stimulating the optimal aggregate production $s^*$. We call such compensation scheme \textit{normative}. Besides the quite unrealistic assumption that the cost functions are known, this scheme suffers from another drawback: it does not announce any common reward sharing rules. However, $s^*$ can serve as a benchmark.

Another idea is to use the \textit{linear piece rates} compensation scheme, announcing a price $\mu$ of the unit good. So, the reward $\mu x_i$ of $i$-th agent will be linear in his production level $x_i$. Assuming an individually optimal (rational) agent behaviour, the manager can chose $\mu$ in such a way that the total reward does not exceed $M$, and the total production $\hat{s}$ cannot be improved by another linear reward rule. Clearly, this compensation scheme also requires the knowledge of production cost functions, although it is easier to assign one parameter $\mu$, rather than the full set of rewards, as in the normative scheme. Note also that in the piece rates allocation scheme the total reward requested by irrational agents can exceed $M$. Nevertheless, we regard the value $\hat{s}$ as another benchmark.

The main focus of the present study is the \textit{proportional} compensation scheme where the reward $Mx_i/(x_1 + \cdots + x_N)$ of $i$-th agent is proportional to his contribution to the aggregate production. The realization of this scheme requires no information concerning the cost functions, and the total reward equals to $M$ irrespective of agent actions (except the trivial case, where $x = 0$). So, the manager allows the agents to determine optimal production levels on their own in the course of a (non-cooperative) game with the payoff functions

$$
M \frac{x_i}{x_1 + \cdots + x_N} - \varphi_i(x_i).
$$

Under the assumption that the cost functions $\varphi_i$ are convex and strictly increasing, the game (1) has a unique Nash equilibrium. By $\overline{s}$ we denote the correspondent total production.

One may argue that the computation of a Nash equilibrium also requires the knowledge of cost functions. However, such equilibrium can emerge as a result of agent interaction in a repeated game through the mechanism of no-regret learning. We recall this concept at the end of the paper. For each agent the no-regret learning does not require the knowledge of the cost functions of other agents.

The game (1) is a special case of the Cournot oligopoly: [26, 32], it fits into the extensively studied theory of \textit{contests}: see [7, 21, 8, 31] for reviews (an experimental research is reviewed in [12]). In a contest, the payoff function of each player is the difference between the \textit{contest success function} (CSF) and the cost of player’s effort. A player’s CSF usually equals to the expected value of winning an indivisible prize, or, as in our case, to the portion of the prize, obtained by the
player. It depends on the effort of all players, increasing in the effort of a selected player and decreasing in the efforts of other players. An account of the CSF’s can be found in [18].

Using the substitution $f_i(y_i) = \varphi_i^{-1}(y_i)$, we can reduce the game (1) to a strategically equivalent contest

$$M \frac{f_i(y_i)}{f_1(y_1) + \cdots + f_N(y_N)} - y_i$$

with the CSF of the general-logit form (in the terminology of [31, Chapter 4]). In addition, in our main example of power costs $\varphi_i = c_i x_i^\alpha$, $\alpha \geq 1$, corresponding to generalized CES production functions with decreasing returns to scale, the game (2) boils down to the Tullock contest with $f_i(y_i) = (y_i/c_i)^{1/\alpha}$.

Contests are used to model conflict situations in rent-seeking, resource allocation, patent races, sports, advertising, etc. The present paper is related to the analysis of relative performance incentive schemes in labour contracts. An active study of such problems was initiated in 1980s: [23, 14, 25, 24]. We also mention several recent papers with an emphasis on experimental and empirical studies: [6, 15, 28], where the reader can find a lot of additional references. The prevailing concept is the rank-order allocation of prizes (rank-order tournaments). However, the proportional prize-contest was promoted by the means of experimental studies in [3].

The main feature of the present paper is the analysis of the following two versions of the “price of anarchy”: $\alpha_N = s^* / \bar{s}$, $\alpha'_N = \hat{s} / \bar{s}$ for a large number $N$ of agents. In line with [22], the price of anarchy shows the loss of performance caused by the lack of coordination. The study of the prices of anarchy has recently become an active area of research. We mention only a few papers, studying an efficiency of the proportional resource allocation mechanism in somewhat different models: [19, 5, 2].

In Section 2, we describe three compensation schemes mentioned above. In particular, we point out that no contest scheme can be better than the normative one (Remark 2.2). In Section 3, we study the prices of anarchy $\alpha_N$, $\alpha'_N$ for large $N$. Our results show that for the cases of identical convex costs $\varphi_i = \varphi$ with power asymptotics at the origin (Theorem 3.1), and for heterogeneous agents with power costs $\varphi_i(x) = c_i x_i^\alpha$, $\alpha > 1$ (Theorem 3.2), asymptotically no performance is lost in terms of $\alpha'_N$, and in terms of $\alpha_N$ the loss does not exceed 31%. These results characterize an asymptotic efficiency of the proportional compensation scheme. We also conjecture that this result remains true for heterogeneous agents with linear cost functions ($\alpha = 1$) and i.i.d. marginal costs $c_i$.

2. THREE COMPENSATION SCHEMES

Let $x_i$ be the amount of the good produced by $i$-th agent. Denote by $\varphi_i : \mathbb{R}_+ \mapsto \mathbb{R}_+$ the related production cost. We assume that functions $\varphi_i$ are twice continuously differentiable, $\varphi_i(0) = 0$, $\varphi'_i(x_i) > 0$, $\varphi''_i(x_i) \geq 0$, $x_i > 0$. It easily follows that $\varphi_i(x_i) \to +\infty$, $x_i \to +\infty$. 
(i) *Normative compensation scheme.* Agent $i$ knows the reward function $\psi_i(x_i) \geq 0$ at the beginning of the production cycle and maximizes his profit:

$$\psi_i(x_i) - \varphi_i(x_i) \to \max_{x_i \geq 0}.$$  \hspace{1cm} (3)

Let $\psi_i(0) = 0$, and denote by $\tilde{x}_i = \tilde{x}_i(\psi_i)$ optimal solutions of (3), which for simplicity, we assume to exist. Manager’s has $M$ units of capital at his disposal. His aim is to maximize the total production:

$$\sum_{i=1}^{N} \tilde{x}_i \to \max$$

over all reward functions $\psi_i$, satisfying the conditions

$$\sum_{i=1}^{N} \psi_i(\tilde{x}_i) \leq M; \quad \psi_i \geq 0, \quad i = 1, \ldots, N.$$

Since $\psi_i(\tilde{x}_i) - \varphi_i(\tilde{x}_i) \geq 0$, we get the estimate

$$\sum_{i=1}^{N} \varphi_i(\tilde{x}_i) \leq \sum_{i=1}^{N} \psi_i(\tilde{x}_i) \leq M.$$

Thus, given the budget $M$, the total production cannot exceed the value

$$s^* = \sup \left\{ \sum_{i=1}^{N} x_i : \sum_{i=1}^{N} \varphi_i(x_i) \leq M, \quad x \geq 0 \right\}$$  \hspace{1cm} (4)

for any kind of rewards $\psi_i$.

On the other hand, it is possible to obtain the total production arbitrary close to $s^*$ by announcing the rewards

$$\psi_i(x_i) = \varphi_i(x_i^*) I_{[x_i^* - \varepsilon_i, \infty)}(x_i),$$

where $x^* = (x_i^*)_{i=1}^{N}$ is an optimal solution of (4) and

$$\varepsilon_i \in (0, x_i^*), \quad \text{if} \quad x_i^* > 0; \quad \varepsilon_i = 0, \quad \text{if} \quad x_i^* = 0.$$

Indeed, in this case the optimal solution of (3) is of the form

$$\tilde{x}_i = \begin{cases} x_i^* - \varepsilon_i, & x_i^* > 0, \\ 0, & x_i^* = 0 \end{cases}$$

and $\sum_{i=1}^{N} \tilde{x}_i = s^* - \sum_{i=1}^{N} \varepsilon_i$, while $\sum_{i=1}^{N} \psi_i(\tilde{x}_i) = \sum_{i=1}^{N} \varphi_i(x_i^*) \leq M$. Thus, one can regard $s^*$ as the optimal total production amount under the normative compensation scheme.
(ii) **Linear piece rates compensation scheme.** Assume that the cost functions are strictly convex and the manager tries to choose a best linear reward function \( \varphi_i(x_i) = \mu x_i \). The production levels \( \hat{x}_i(\mu) \) are determined by the problems

\[
\mu x_i - \varphi_i(x_i) \rightarrow \max_{x_i \geq 0}.
\]

Functions \( \hat{x}_i(\mu) \) are non-decreasing, and the best choice of \( \mu \) corresponds to the largest total production, which does not violate the budget constraint:

\[
\mu \sum_{i=1}^{N} \hat{x}_i = M.
\]

The aggregate production is given by \( \hat{s} = \sum_{i=1}^{N} \hat{x}_i \).

(iii) **Proportional compensation scheme.** The left-hand side of (7) equals to the total reward. If the agents anticipate that the manager selects \( \mu \) in this way, then they become involved in the non-cooperative game with the payoff functions

\[
H_i(x) = M \frac{x_i}{\sum_{j=1}^{N} x_j} - \varphi_i(x_i), \quad x \geq 0
\]

with the convention 0/0 = 0. The total production equals to

\[
\bar{s} = \sum_{i=1}^{N} \bar{x}_i,
\]

where \( \bar{x} \) is the unique Nash equilibrium (in pure strategies) of the game (8):

\[
H_i(\bar{x}_1, \ldots, \bar{x}_i, \ldots, \bar{x}_N) \geq H_i(\bar{x}_1, \ldots, x_i, \ldots, \bar{x}_N), \quad j = 1, \ldots, N, \quad x_i \geq 0.
\]

The existence and uniqueness of a Nash equilibrium (for \( N \geq 2 \)) was proved in [29]. The proof was simplified in [9], see also [10] for an exposition.

It is easy to see that \( \bar{x} \) has at least two positive components. Furthermore, for such \( \bar{x} \), functions \( x_i \mapsto H_i(\bar{x}_1, \ldots, x_i, \ldots, \bar{x}_N) \) are (strictly) concave. An elementary analysis of the correspondent one-dimensional problems shows that \( \bar{x} \) is characterized by the following relations

\[
\varphi'_i(\bar{x}_i) = M \frac{\bar{s} - \bar{x}_i}{\bar{s}^2}, \quad \text{if } \varphi'_i(0) < \frac{M}{\bar{s}},
\]

\[
\bar{x}_i = 0, \quad \text{if } \varphi'_i(0) \geq \frac{M}{\bar{s}},
\]

\[
\bar{s} = \sum_{j=1}^{N} \bar{x}_j.
\]

Following [29], note that for \( s > 0 \), the relations

\[
s^2 \varphi'_i(\bar{x}_i) = M(s - \bar{x}_i),
\]

\[
s \varphi'_i(0) < M,
\]
uniquely define continuous functions \( z_i(s) \). Clearly, \( \pi \) is a Nash equilibrium iff 
\[
\pi = \pi(\pi), \quad \text{where } \pi \text{ is a solution of the equation }
\]
\[
\sum_{i=1}^{N} z_i(s) = s, \quad s > 0.
\]
(13)

Following [9, 10] let us pass from the replacement functions \( z_i \) to the share functions \( \sigma_i(s) = \frac{z_i(s)}{s} \). The existence and uniqueness of a Nash equilibrium follow from (13) in view of the properties of the share functions (see [10, Proposition 2]): \( \sigma_i \) are continuous, strictly decreasing where positive,
\[
\lim_{s \to 0} \sigma_i(s) = 1, \quad \lim_{s \to \infty} \sigma_i(s) = 0.
\]
So, the equation
\[
\sum_{i=1}^{N} \sigma_i(s) = 1, \quad s > 0,
\]
(14)
which is equivalent to (13), has a unique solution.

Remark 2.1. Introducing the game (8), we followed the reasoning of [19]. In their model (inspired by [20]), the users share a communication link of some given capacity. The link manager gets payments (bids) from the users and allocates the rates according to the announced price. The manager adjusts the price in order to allocate the entire link capacity. If the users are price takers, then the model is referred to as a competitive equilibrium. If they are price-anticipating, then they are involved in a game, and it is assumed that their bids correspond to a Nash equilibrium.

The reward functions (5), in fact, tell the agents only the production levels \( x^*_i - \varepsilon_i \), specified for them by the manager. This normative scheme is quite sensible to individual cost functions \( \varphi_i \). Moreover, it does not announce any common compensation rules. All these drawbacks force to seek more reliable compensation schemes. The following discussion shows that this task is not trivial.

Clearly, (4) is a solvable optimization problem with a linear objective function and a constraint, satisfying the Slater condition. Hence, \( x^* \geq 0 \) is the optimal solution of (4) iff there exists \( \lambda^* \geq 0 \) such that
\[
\lambda^* \varphi_j'(x^*_j) = 1, \quad \text{if } x^*_j > 0; \quad \lambda^* \varphi_j'(0) \geq 1, \quad \text{if } x^*_j = 0; \quad \lambda^* \left( \sum_{i=1}^{N} \varphi_i(x^*_i) - M \right) = 0, \quad \sum_{i=1}^{N} \varphi_i(x^*_i) \leq M.
\]
(15)
Equivalently, \( x^* \geq 0 \) is the optimal solution of (4) iff there exists \( \lambda^* > 0 \) such that (15) and the equality
\[
\sum_{i=1}^{N} \varphi_i(x^*_i) = M \tag{16}
\]
hold true. Furthermore, for the given \( \lambda^* > 0 \), a point \( x^*_i \geq 0 \) satisfies (15) iff each \( x^*_i \) is an optimal solution of the problem
\[
x_i/\lambda^* - \varphi_i(x_i) \rightarrow \max_{x_i \geq 0} \tag{17}
\]
similar to (6). Assume for a moment that \( \varphi_i \) are strictly convex. Then, (16) implies that \( x^* \) is unique and \( \lambda^* \) is also uniquely defined by (15), since at least one component of \( x^* \) is positive.

It is tempting to try \( \psi_i(x_i) = x_i/\lambda^* \) for the role of reward functions. Indeed, by (17), they stimulate optimal production levels \( x^*_i \). However, in contrast to the piece rate scheme, \( \psi_i(x_i) = x_i/\lambda^* \) are not legal reward functions since \( x_i^*/\lambda^* - \varphi_i(x_i^*) > 0 \) for \( x_i^* > 0 \), and the total reward exceeds the budget \( M \):
\[
\sum_{i=1}^{N} \psi_i(x_i^*) = \frac{1}{\lambda^*} \sum_{i=1}^{N} x_i^* > \sum_{i=1}^{N} \varphi_i(x_i^*) = M.
\]

Note that the substitution \( x_i = \varphi_i^{-1}(y_i) \) reduces (4) to the following equivalent problem:
\[
\sup \left\{ \sum_{i=1}^{N} U_i(y_i) : \sum_{i=1}^{N} y_i \leq M, \ y \geq 0 \right\}, \tag{18}
\]
where \( U_i(y_i) = \varphi_i^{-1}(y_i) \) are strictly increasing concave functions. This is a customary nonlinear resource allocation problem: see, e.g., [27]. If the functions \( U_i \) are strictly concave, then, similarly to the above discussion, there is a unique pair \( (y^*, \mu^*) \) with \( y^* \geq 0, \mu^* > 0 \), satisfying the optimality conditions
\[
U_i'(y_i^*) = \mu^*, \quad \text{if} \ y_i^* > 0; \quad U_i'(0) \leq \mu^*, \quad \text{if} \ y_i^* = 0; \quad \sum_{i=1}^{N} y_i^* = M.
\]
It follows that the unique optimal solution \( y^* \) of (18) can be recovered from the one-dimensional optimization problems
\[
U_i(y_i) - \mu^* y_i \rightarrow \max_{y_i \geq 0} \tag{19}
\]
Thus, by selling the resource at price \( \mu^* \) (per unit), the manager can stimulate the optimal plan \( y^* \). But in the present context, \( y_i = \varphi_i(x_i) \) correspond to production costs, so the optimization problems (19) make no economic sense.
Remark 2.2. Closing this section, we will show that no contest scheme can produce better result than (4). Consider a non-cooperative game between $N$ agents with the payoff functions

$$H_i(x) = \Psi_i(x_1, \ldots, x_N) - \varphi_i(x), \quad x \geq 0,$$

where $\Psi_i \geq 0$ is the reward of $i$-th agent, and $\Psi_i(0) = 0$. Let a random vector $(\xi_1, \ldots, \xi_N) \geq 0$ be a Nash equilibrium (in mixed strategies):

$$E(\Psi_i(\xi_1, \ldots, \xi_i) - \varphi_i(\xi_i)) \geq E(\Psi_i(\xi_1, \ldots, \xi_i, \ldots, \xi_n) - \varphi_i(\xi_i)), \quad \xi_i \geq 0.$$

We implicitly assume that all expectations exist. Putting $\xi_i = 0$, we infer that

$$E(\Psi_i(\xi_1, \ldots, \xi_n) - \varphi_i(\xi_i)) \geq 0.$$

If the total reward on average does not exceed $M$:

$$\sum_{i=1}^{N} E\Psi_i(\xi_1, \ldots, \xi_n) \leq M,$$

then

$$\sum_{i=1}^{N} E\varphi_i(\xi_i) \leq M.$$

A fortiori, $\sum_{i=1}^{N} \varphi_i(\xi_i) \leq M$ by the Jensen inequality, and from the definition (4) of $s^*$, it follows that

$$\sum_{i=1}^{N} \xi_i \leq s^*.$$

This negative result is by no means an indication that contest compensation schemes are useless. The point is that the organization of a contest may not require the knowledge of production cost functions $\varphi_i$.

3. THE PRICES OF ANARCHY IN CASE OF A LARGE NUMBER OF PRODUCERS

In this paper we are interested in the behaviour of the following two versions of the “price of anarchy”:

$$\mathcal{A}_N = s^*/\bar{s}, \quad \mathcal{A}_N' = \hat{s}/\bar{s}$$

for a large number $N$ of agents. Recall that the quantities $s^*, \hat{s}, \bar{s}$ describe three types of the aggregate production:

(i) $s^*$ corresponds to an optimal cooperative strategy, enforced by the reward functions (5): see (4) (the normative compensation scheme);

(ii) $\hat{s}$ is related to the case of “reward-taking” agents: see (6), (7), where the “best” common linear reward function is announced by the manager (the linear piece rates compensation scheme);
D.B. Rokhlin, A. Usov / Asymptotic Efficiency of the Proportional Compensation 509

(iii) \( \bar{\pi} \) corresponds to the Nash equilibrium of the game (8) for “reward-anticipating” agents (the proportional compensation scheme).

We will refer to the related problems as (i), (ii), and (iii).

The case of identical cost functions is considered in the following theorem.

**Theorem 3.1.** Assume that \( \varphi_i = \varphi \) and

\[
\varphi(y) \sim cy^\alpha, \quad \varphi'(y) \sim c\alpha y^{\alpha-1}, \quad y \to +0; \quad c > 0, \quad \alpha \geq 1. \tag{20}
\]

Then

\[
\lim_{N \to \infty} \mathcal{A}_N = \alpha^{1/\alpha}, \quad \lim_{N \to \infty} \mathcal{A}_N' = 1.
\]

**Proof.** (i) As it was mentioned in Section 2, a vector \( x^* \) is an optimal solution of (4) iff it satisfies (16) and there exists \( \lambda^* \geq 0 \), satisfying (15). It is natural to seek a solution of the (15), (16) in the symmetric form:

\[
x^*_i = y^*, i = 1, \ldots, N.
\]

We have

\[
\lambda^* \varphi'(y^*) = 1, \quad \lambda^* \geq 0; \quad N\varphi(y^*) = M. \tag{21}
\]

Clearly, such a pair \((y^*, \lambda^*)\) exists. From the second equality (21), it follows that \( y^* \to 0, N \to \infty \), and using the first condition (20), we get

\[
y^* \sim \left( \frac{M}{c} \right)^{1/\alpha}, \quad s^* = Ny^* \sim \left( \frac{M}{c} \right)^{1/\alpha} N^{(\alpha-1)/\alpha}, \quad N \to \infty. \tag{22}
\]

(ii) From (6), (7), we see that \( \hat{x}_i \) are identical: \( \hat{x}_i(\mu) = \hat{y}, \) and

\[
\varphi'(\hat{y}) = \mu, \quad N\mu\hat{y} = M. \tag{23}
\]

Using (23) and (20), we conclude that \( \hat{y} \to 0, N \to \infty \) and

\[
\mu\hat{y} = \frac{M}{N} \approx \hat{y}\varphi'(\hat{y}) \sim c\alpha y^{\alpha}; \quad \hat{y} \sim \left( \frac{M}{c\alpha N} \right)^{1/\alpha},
\]

\[
\hat{s} = N\hat{y} \sim \left( \frac{M}{c\alpha} \right)^{1/\alpha} N^{(\alpha-1)/\alpha}, \quad N \to \infty. \tag{24}
\]

(iii) We look for a symmetric Nash equilibrium of (8): \( \bar{x}_i = \bar{y} > 0, i = 1, \ldots, N. \)

From (9), (11), we get

\[
\varphi'(\bar{y}) = M\frac{N-1}{N^2\bar{y}}.
\]

Hence, \( \bar{y} \to 0, N \to \infty \) and

\[
M\frac{N-1}{N^2} \approx \bar{y}\varphi'(\bar{y}) \sim c\alpha \bar{y}^{\alpha}; \quad \bar{y} \sim \left( \frac{M}{c\alpha N} \right)^{1/\alpha},
\]

\[
\bar{s} = N\bar{y} \sim \left( \frac{M}{c\alpha} \right)^{1/\alpha} N^{(\alpha-1)/\alpha}, \quad N \to \infty. \tag{25}
\]

The assertion of the theorem follows from the asymptotic forms (22), (24), (25). \( \Box \)
Assume that the agents use the same technology but obtain resources at different prices. This situation is natural if the firm has departments in various locations. In this case, the resource prices may depend on the quality of transportation network, the cost of labour, etc., in a concrete location. Denote by \((r_1, \ldots, r_m)\) the resource amounts (inputs), and by \((p_{i1}, \ldots, p_{im})\) their prices in \(i\)-th location. For the production function \(F(r_1, \ldots, r_m)\), the production cost function is defined by

\[
\varphi_i(x) = \inf \left\{ \sum_{j=1}^{m} p_{ij} r_j : F(r_1, \ldots, r_m) \geq x, r \geq 0 \right\}.
\]

For the Cobb-Douglas production function \(F(r) = A \prod_{j=1}^{m} r_j^{\beta_j}, A > 0, \beta_j > 0\) by the Lagrange duality (see, e.g., [1]) we have:

\[
\varphi_i(x) = \inf \left\{ \sum_{j=1}^{m} p_{ij} r_j : \sum_{j=1}^{m} \beta_j \ln r_j \geq \ln(x/A), r \geq 0 \right\} = \sup_{\lambda \geq 0} \theta_i(\lambda),
\]

where \(\ln 0 = -\infty\) and

\[
\theta_i(\lambda) = \inf_{r \geq 0} \left\{ \sum_{j=1}^{m} p_{ij} r_j + \lambda \left( \ln(x/A) - \sum_{j=1}^{m} \beta_j \ln r_j \right) \right\}
\]

\[
= \lambda \ln(x/A) + \sum_{j=1}^{m} \inf_{r_j \geq 0} \left\{ p_{ij} r_j - \lambda \beta_j \ln r_j \right\}
\]

\[
= \lambda \ln(x/A) + \sum_{j=1}^{m} \left( \lambda \beta_j - \lambda \beta_j \ln \frac{\lambda \beta_j}{p_{ij}} \right).
\]

An elementary calculation shows that

\[
\varphi_i(x) = \sup_{\lambda \geq 0} \theta_i(\lambda) = c_i x^\alpha, \quad \alpha = \frac{1}{\sum_{j=1}^{m} \beta_j}, \quad c_i = \frac{1}{\alpha A^\alpha} \left( \prod_{j=1}^{m} \left( \frac{p_{ij}}{\beta_j} \right)^{\beta_j} \right)^{\alpha}.
\]

Similarly, for the generalized CES production function (see, e.g., [4, 30]):

\[
F(r) = A \left( \sum_{j=1}^{m} a_j^\rho r_j^\rho \right)^{\gamma/\rho}, \quad A, a_j, \gamma > 0, \quad \rho \in (0, 1)
\]

we have

\[
\varphi_i(x) = \inf \left\{ \sum_{j=1}^{m} p_{ij} r_j : \sum_{j=1}^{m} a_j^\rho r_j^\rho \geq \left( \frac{x}{A} \right)^{\rho/\gamma}, r \geq 0 \right\} = \sup_{\lambda \geq 0} \theta_i(\lambda),
\]
where

\[
\theta_i(\lambda) = \inf_{r \geq 0} \left\{ \sum_{j=1}^{m} p_{ij} r_j + \lambda \left( \frac{x_i}{A} \right)^{\rho/\gamma} - \sum_{j=1}^{m} a_{ij} r_j^{\rho} \right\}
\]

\[
= \lambda \left( \frac{x_i}{A} \right)^{\rho/\gamma} + \sum_{j=1}^{m} \inf_{r_j \geq 0} \{ p_{ij} r_j - \lambda a_{ij} r_j^{\rho} \}
\]

\[
= \lambda \left( \frac{x_i}{A} \right)^{\rho/\gamma} - (1 - \rho) \sum_{j=1}^{m} \left( \frac{a_{ij}}{p_{ij}} \right)^{\rho/(1-\rho)} \lambda^{1/(1-\rho)}.
\]

Maximizing this expression over \( \lambda \geq 0 \), we get

\[
\varphi_i(x) = c_i x_i^{1/\gamma}, \quad c_i = \frac{1}{A^{1/\gamma}} \left( \sum_{j=1}^{m} \left( \frac{a_{ij}}{p_{ij}} \right)^{\rho/(1-\rho)} \right)^{-(1-\rho)/\rho}.
\]

Thus, the Cobb-Douglas and generalized CES production functions with decreasing returns to scale (that is, with \( \sum_{j=1}^{m} \beta_j \leq 1 \) and \( \gamma \leq 1 \) respectively) correspond to power cost functions: \( \varphi_i(x) = c_i x_i^{\alpha} \), \( \alpha \geq 1 \). Certainly, this fact is known (see [11, Chapter 5]), and we only recalled it here.

Now we have enough economic motivation to consider a model, representing heterogeneous agents by power cost functions with common exponent and different multiplication constants.

**Theorem 3.2.** Assume that \( \varphi_i(x) = c_i x_i^{\alpha} \), \( \alpha > 1 \), \( c_i > 0 \) and

\[
\lim_{N \to \infty} \sum_{i=1}^{N} \left( \min_{1 \leq k \leq N} c_k \right)^{1/(\alpha-1)} = \infty.
\]

Then

\[
\lim_{N \to \infty} \mathcal{A}_N = \alpha^{1/\alpha}, \quad \lim_{N \to \infty} \mathcal{A}_N^{\prime} = 1.
\]

**Proof.** (i) By the Lagrange duality, the value of the problem (4) can be represented as follows:

\[
s^* = -\inf \left\{ -\sum_{i=1}^{N} x_i : \sum_{i=1}^{N} c_i x_i^{\alpha} \leq M, \ x \geq 0 \right\} = -\sup_{\lambda \geq 0} \theta(\lambda),
\]

\[
\theta(\lambda) = \inf_{x \geq 0} \left\{ -\sum_{i=1}^{N} x_i + \lambda \left( \sum_{i=1}^{N} c_i x_i^{\alpha} - M \right) \right\} = -M\lambda + \sum_{i=1}^{N} \inf_{x_i \geq 0} (-x_i + \lambda c_i x_i^{\alpha})
\]

\[
= -M\lambda - B\lambda^{1\alpha}, \quad B = (\alpha - 1) \left( \frac{1}{\alpha} \right) \sum_{i=1}^{N} \left( \frac{1}{c_i} \right) \frac{1}{\alpha}.
\]
Maximizing this expression over \( \lambda \geq 0 \), we get
\[
s^* = M^{1/\alpha} \left( \sum_{i=1}^{N} \frac{1}{c_i^{1/(\alpha-1)}} \right)^{(\alpha-1)/\alpha}.
\] (28)

(ii) The optimization problems (6) take the form
\[
\mu x_i - c_i x_i^\alpha \to \max_{x_i \geq 0}.
\]
Substituting their optimal solutions \( \hat{x}_i = \left( \frac{\mu}{c_i^\alpha} \right)^{1/(\alpha-1)} \) in (7), we get
\[
\mu = \alpha^{1/\alpha} \left( \frac{M}{\sum_{i=1}^{N} c_i^{1/(\alpha-1)}} \right)^{(\alpha-1)/\alpha}.
\]

Hence,
\[
\hat{s} = \sum_{i=1}^{N} \hat{x}_i = \left( \frac{\mu}{\alpha} \right)^{1/(\alpha-1)} \sum_{i=1}^{N} \frac{1}{c_i^{1/(\alpha-1)}} = \left( \frac{M}{\alpha} \right)^{1/\alpha} \left( \sum_{j=1}^{N} \frac{1}{c_j^{1/(\alpha-1)}} \right)^{(\alpha-1)/\alpha}.
\] (29)

Comparing with (28), we see that \( \hat{s} = s^*/\alpha^{1/\alpha} \).

(iii) To analyse the proportional compensation scheme, consider the equations (12), (13):
\[
\chi_i(s, z_i) = s^2 c_i z_i^{\alpha-1} - M s + M z_i = 0,
\]
\[
\chi(s, z) = \sum_{i=1}^{N} z_i - s = 0.
\]

For
\[
\hat{z}_i(s) = \left( \frac{M}{\alpha c_i s} \right)^{1/(\alpha-1)}, \quad K \in (0, 1)
\] (31)
we have \( \chi_i(s, \hat{z}_i(s)) = M \hat{z}_i(s) > 0 \) and
\[
\chi_i(s, K \hat{z}_i(s)) = M (K^{\alpha-1} - 1) s + MK \hat{z}_i(s) < 0, \quad \text{for } s > s_i,
\]
\[
s_i = \left( \frac{K}{1 - K^{\alpha-1}} \right)^{(\alpha-1)/\alpha} \left( \frac{M}{\alpha c_i} \right)^{1/\alpha}.
\]

A function \( \chi_i \) is strictly increasing in \( z_i \). Hence, the solution \( z_i(s) \) of (30) satisfies the inequalities
\[
K \hat{z}_i(s) < z_i(s) < \hat{z}_i(s), \quad s > s_i.
\] (32)
D.B. Rokhlin, A. Usov / Asymptotic Efficiency of the Proportional Compensation

Put
\[ g(s) = K \sum_{i=1}^{N} \hat{z}_i(s) - s, \quad \chi(s) = \sum_{i=1}^{N} z_i(s) - s, \quad h(s) = \sum_{i=1}^{N} \hat{z}_i(s) - s. \]

From (32), we get
\[ g(s) < \chi(s) < h(s), \quad s > \max_{1 \leq i \leq N} s_i. \]

For, \( \hat{s} \) given by (29), we have
\[ h(\hat{s}) = \sum_{i=1}^{N} \left( \frac{M}{\alpha c_i \hat{s}} \right)^{1/(\alpha - 1)} \hat{s} \]
\[ = \frac{1}{\hat{s}^{1/(\alpha - 1)}} \left( \frac{M}{\alpha} \right)^{1/(\alpha - 1)} \sum_{i=1}^{N} \frac{1}{c_i^{1/(\alpha - 1)}} - \hat{s}^{1/(\alpha - 1)} = 0; \]
\[ g(K^{(\alpha - 1)/\alpha} \hat{s}) = K \sum_{i=1}^{N} \hat{z}_i(K^{(\alpha - 1)/\alpha} \hat{s}) - K^{(\alpha - 1)/\alpha} \hat{s} \]
\[ = K^{(\alpha - 1)/\alpha} \left( \sum_{i=1}^{N} \hat{z}_i(\hat{s}) - \hat{s} \right) = 0. \]

It follows that
\[ \chi(K^{(\alpha - 1)/\alpha} \hat{s}) > 0, \quad \chi(\hat{s}) < 0, \quad (33) \]
if \( K^{(\alpha - 1)/\alpha} \hat{s} > \max_{1 \leq i \leq N} s_i \). The last inequality reduces to
\[ \sum_{j=1}^{N} \left( \frac{\min_{1 \leq i \leq N} c_i}{c_j} \right)^{1/(\alpha - 1)} \geq \frac{1}{1 - K^{\alpha - 1}}. \quad (34) \]

For any \( K \in (0, 1) \), by virtue of (26), the inequality (34), and, consequently, the inequalities (33), hold true for \( N \) large enough.

From (33), it follows that the unique solution \( \pi \) of (13), or, equivalently, of (14), satisfies the inequalities
\[ K^{(\alpha - 1)/\alpha} \hat{s} < \pi < \hat{s}, \quad (35) \]
for sufficiently large \( N \), as far as \( \chi(s)/s = \sum_{i=1}^{N} \pi_i(s) - 1 \), and the share functions \( \pi_i \) are strictly decreasing. Since \( K \in (0, 1) \) is arbitrary, we conclude that
\[ \pi \sim \hat{s}, \quad N \to \infty. \quad (36) \]

The assertion of the theorem follows from relations (28), (29), (36). \( \square \)
The limits (27) are similar to those of Theorem 3.1. Note that
\[
\lim_{N \to \infty} A_N = a^{1/\alpha} \leq e^{1/e} \approx 1.445, \quad \alpha > 1.
\]
So, the asymptotic efficiency loss of the proportional compensation scheme, compared to the normative one, does not exceed 31%.

Remark 3.3. In any compensation scheme under the assumption (26), the total production tends to \(+\infty\) as \(N \to \infty\). The same is true in the setting of Theorem 3.1 for \(\alpha > 1\). This is a consequence of the fact that the agent expenditures are very small for small amounts of output. In other words, they can start production almost for free. By hiring a large number of such agents, the manager can ensure an arbitrary large output.

Remark 3.4. The total cost to total premium ratio
\[
D_N = \frac{1}{M} \sum_{i=1}^{N} c_i \bar{z}_i(\hat{s})
\]
can be regarded as a measure of the reward dissipation of the proportional compensation scheme. For the normative scheme, this ratio always equals to 1: see (16). The estimates (32), (35) imply that
\[
K \hat{z}_i(\hat{s}) < K \bar{z}_i(\bar{s}) < \bar{z}_i(\bar{s}) < \hat{z}_i(K(\alpha-1)/\alpha \hat{s}),
\]
\[
K^{\alpha} \sum_{i=1}^{N} c_i \hat{z}_i^{\alpha}(\hat{s}) < \sum_{i=1}^{N} c_i \bar{z}_i^{\alpha}(\bar{s}) < \sum_{i=1}^{N} c_i \hat{z}_i^{\alpha}(K(\alpha-1)/\alpha \hat{s})
\]
for sufficiently large \(N\). After the substitution of (31), (29) we get
\[
\frac{M}{K^{\alpha}} = K^{\alpha} \sum_{i=1}^{N} c_i \left( \frac{M}{\alpha c_i \hat{s}} \right)^{(\alpha-1)} < \sum_{i=1}^{N} c_i \bar{z}_i^{\alpha}(\bar{s})
\]
\[
\leq \frac{1}{K} \sum_{i=1}^{N} c_i \left( \frac{M}{\alpha c_i \hat{s}} \right)^{(\alpha-1)} = \frac{M}{\alpha K}.
\]
Since \(K \in (0,1)\) is arbitrary, it follows that
\[
\lim_{N \to \infty} D_N = 1/\alpha > 1.
\]
Thus, the reward does not completely dissipate in the limit. This fact is also a consequence of the inequality \(D_N \leq (N-1)/(N\alpha)\), obtained in [9, Theorem 5].

The condition (26) is satisfied if the sequence \(c_i\) is non-decreasing and
\[
\sum_{i=1}^{\infty} \frac{1}{c_i^{1/(\alpha-1)}} = +\infty.
\]
It is not satisfied for \(c_i^{1/(\alpha-1)} = cq^{i-1}, \quad c > 0, q > 0, q \neq 1\).
Remark 3.5. Assume that \( c_i \) are independent identically distributed (i.i.d.) random variables, bounded from below by a positive constant: \( c_i \geq c > 0 \). Then, the condition (26) is satisfied almost surely:

\[
\sum_{i=1}^{N} \left( \frac{\min_{1 \leq k \leq N} c_k}{c_i} \right)^{1/(\alpha-1)} \geq \xi^{1/(\alpha-1)} \sum_{i=1}^{N} \left( \frac{1}{c_i} \right)^{1/(\alpha-1)} \to \infty \quad \text{a.s.,} \quad N \to \infty.
\]

Indeed, consider a sequence of strictly positive i.i.d. random variables \( \xi_i \), and take a constant \( L > 0 \) such that \( \nu = \mathbb{E}(\xi_i \wedge L) > 0 \), where \( a \wedge b = \min \{a, b\} \). By the strong law of large numbers, we have

\[
\liminf_{N \to \infty} \frac{1}{N} \sum_{i=1}^{N} \xi_i \geq \lim_{N \to \infty} \frac{1}{N} \sum_{i=1}^{N} \xi_i \wedge L = \nu \quad \text{a.s.}
\]

Hence, \( \sum_{i=1}^{\infty} \xi_i \geq \sum_{i=1}^{\infty} \xi_i \wedge L = +\infty \).

The case of linear cost functions \( \varphi_i(x) = c_i x \) appears to be more complex from the asymptotical point of view, although there is a known explicit expression for \( s \) in this case: see [17, Proposition 5]. For reader’s convenience, in the next theorem, we derive this expression using the argumentation similar to [31, Theorem 4.19]. We only consider the price of anarchy \( \mathcal{A}_N \) since from (6), (7), we see that \( \mu = \max_{1 \leq i \leq N} c_i \), and in this case, optimal production levels \( \hat{x}_i \) of reward-taking agents either equal to zero or are not uniquely defined.

Theorem 3.6. Assume that \( \varphi_i(x) = c_i x \), \( 0 < c_1 \leq \cdots \leq c_N \). Then

\[
\mathcal{A}_N = \frac{1}{l - 1} \sum_{i=1}^{l} \frac{c_i}{c_1},
\]

where \( l = \min \{i \in \{2, \ldots, N - 1\} : \frac{1}{i - 1} \sum_{k=1}^{i} c_k \leq c_{i+1} \wedge N, \) is the number of active players (we use the convention \( \min \emptyset = +\infty \)).

Moreover,

\[
\frac{c_2}{c_1} < \mathcal{A}_N \leq 2 \frac{c_2}{c_1}.
\]

Proof. From (4) by the Lagrange duality we get

\[
s^* = -\inf_{x \geq 0} \left\{ -\sum_{i=1}^{N} x_i : \sum_{i=1}^{N} c_ix_i \leq M, \ x \geq 0 \right\} = -\sup_{\lambda \geq 0} \theta(\lambda),
\]

\[
\theta(\lambda) = \inf_{x \geq 0} \left\{ -\sum_{i=1}^{N} x_i + \lambda \left( \sum_{i=1}^{N} c_ix_i - M \right) \right\} = -\lambda M + \sum_{i=1}^{N} \inf_{x_i \geq 0} (\lambda c_i - 1)x_i
\]

\[
= \begin{cases} 
-\lambda M, \quad \lambda \geq 1/c_1, \\
-\infty, \quad \lambda < 1/c_1.
\end{cases}
\]
Thus, $s^* = M/c_1$. It also follows that $x^*_1 = M/c_1$, $x^*_i = 0$, $i \geq 2$ is an optimal solution of (4). In other words, it is optimal to transfer total reward to an agent with the minimal marginal production cost $c_1$.

Putting $\sigma_i = \pi_i/s$, rewrite the equations (9) – (11), determining the equilibrium of the proportional compensation scheme, as follows:

$$\frac{M}{c_i} (1 - \sigma_i) = s, \quad s < \frac{M}{c_i},$$
$$\sigma_i = 0, \quad s \geq \frac{M}{c_i},$$

$$\sum_{i=1}^{N} \sigma_i = 1, \quad \sigma_i \geq 0, \quad s > 0. \quad (40)$$

Denote by $l$ the number of active players. Then,

$$l = \max\{i : s < M/c_i\}, \quad s < M/c_l, \quad s \geq M/c_{l+1}. \quad (41)$$

Using the equality (40), from (39), we get

$$\bar{s} = M \frac{l - 1}{\sum_{i=1}^{l} c_i}. \quad (42)$$

As we know, there are at least two active players. Thus, from (41), (42), we conclude that $l$ can be expressed as follows

$$l = \min \left\{ i \in \{2, \ldots, N - 1\} : \frac{i - 1}{\sum_{k=1}^{i} c_k} \geq \frac{1}{c_{i+1}} \right\} \land N.$$

This formula gives (37):

$$\mathcal{A}_N = \frac{s^*}{\bar{s}} = \frac{1}{l - 1} \sum_{i=1}^{l} \frac{c_i}{c_1}. \quad (43)$$

The inequalities of the form (38) are presented in [31, Corollaries 4.21, 4.22].

The left inequality (38) is implied by (41): $s < M/c_i \leq M/c_{i-1}$. From (39), it follows that $\sigma_2 \leq \sigma_1$. Hence, $\sigma_2 \leq 1/2$ and

$$s = \frac{M}{c_2} (1 - \sigma_2) \geq \frac{M}{2c_2}.$$

This gives the right inequality (38). □

One more estimate

$$\mathcal{A}_N \leq \frac{1}{N - 1} \sum_{i=1}^{N} \frac{c_i}{c_1}, \quad N \geq 2 \quad (43)$$
is obtained as follows. For \( l = N \), this estimate turns into the equality. Furthermore, if \( 2 \leq l < N \), then \( \frac{1}{N-1} \sum_{k=1}^{l} c_k \leq c_{l+1} \), and (43) is implied by the inequality
\[
\frac{1}{N-1} \sum_{k=1}^{l} c_k = \frac{1}{N-1} \sum_{k=1}^{l} c_k + \frac{1}{N-1} \sum_{k=l+1}^{N} c_k \geq \frac{1}{N-1} \sum_{k=1}^{l} c_k + \frac{N-l}{N-1} c_{l+1} \geq \frac{1}{N-1} \sum_{k=1}^{l} c_k + \frac{N-l}{N-1} \sum_{k=1}^{l} c_k.
\]

To obtain a meaningful asymptotic result, let us assume, as in Remark 3.5, that \( c_i \) are i.i.d. random variables and \( c_i \geq \xi > 0 \). Then, by the strong law of large numbers, from (43), it follows that
\[
\lim_{N \to \infty} A_N \leq \frac{\nu}{\xi} \text{ a.s.}
\]
where \( \nu = E c_i \). However, our numerical experiments suggest a much better result.

**Conjecture 3.7.** Assume that \( \phi_i(x) = c_i x \), where \( c_i \) are i.i.d. random variables such that \( c_i \geq \xi > 0 \). Then
\[
\lim_{N \to \infty} A_N = 1 \text{ a.s.}
\]

Denote by \( c_k^{(N)} \) the \( k \)-th order statistics of the sequence \( (c_i)_{i=1}^{N} \). That is, \( c_k^{(N)} \) is a \( k \)-th smallest element of the sequence \( (c_i)_{i=1}^{N} \):
\[
c_1^{(N)} \leq \cdots \leq c_N^{(N)}, \quad c_1^{(N)} = \min\{c_1, \ldots, c_N\}, \ldots, c_N^{(N)} = \max\{c_1, \ldots, c_N\}.
\]

From (41), it follows that
\[
A_N = \frac{s^*}{\xi} \leq \frac{c_{l+1}^{(N)}}{c_1^{(N)}}.
\]

To prove the Conjecture 3.7, it would be enough to show that \( c_{l+1}^{(N)}/c_1^{(N)} \to 1 \) a.s., where
\[
l = \min \left\{ i \in \{2, \ldots, N-1\} : \frac{1}{i-1} \sum_{k=1}^{i} c_k^{(N)} \leq c_{i+1}^{(N)} \right\} \wedge N.
\]
But this is not an easy task.

The numerical experiments (implemented by the means of the R software), supporting this conjecture, are presented in Table 1. As usual, by \( U(a,b) \), we denote the uniform distribution on \( (a,b) \). We write \( \xi \sim LN(\mu, \sigma^2) \) if \( \xi = e^{\mu + \sigma \eta} \), where \( \eta \) is a standard normal random variable. The density of the Pareto distribution \( Pa(\alpha, \lambda) \) is given by the formula
\[
f(x) = \frac{\alpha \lambda^\alpha}{(\lambda + x)^{\alpha+1}}, \quad x > 0.
\]
A note that neither a heavy tail nor the infinite expectation (for $\alpha = 0.5$) of the Pareto distribution prevent the convergence $\mathcal{A}_N \to 1$, $N \to \infty$.

Table 2 indicates that under the assumptions of Conjecture 3.7, the proportion of active players $l/N$ tends to zero.

\begin{table}[h]
\centering
\begin{tabular}{cccccc}
\hline
$N$ & $U(1, 2)$ & $U(1, 10)$ & $LN(0, 1)$ & $LN(0, 2)$ & $Pa(0.5, 1)$ & $Pa(3, 1)$ \\
\hline
$10^2$ & $1.3 \cdot 10^{-1}$ & $5.2 \cdot 10^{-1}$ & $2.6 \cdot 10^{-1}$ & $1.1 \cdot 10^{-1}$ & $2.4 \cdot 10^{-1}$ & $9.4 \cdot 10^{-2}$ \\
$10^3$ & $4.3 \cdot 10^{-2}$ & $1.4 \cdot 10^{-1}$ & $9.6 \cdot 10^{-2}$ & $4.1 \cdot 10^{-2}$ & $5.0 \cdot 10^{-2}$ & $2.7 \cdot 10^{-2}$ \\
$10^4$ & $1.4 \cdot 10^{-2}$ & $5.1 \cdot 10^{-2}$ & $5.0 \cdot 10^{-2}$ & $1.4 \cdot 10^{-2}$ & $2.0 \cdot 10^{-2}$ & $8.3 \cdot 10^{-3}$ \\
$10^5$ & $4.3 \cdot 10^{-3}$ & $1.4 \cdot 10^{-2}$ & $3.5 \cdot 10^{-2}$ & $5.3 \cdot 10^{-3}$ & $6.5 \cdot 10^{-3}$ & $2.5 \cdot 10^{-3}$ \\
$10^6$ & $1.4 \cdot 10^{-3}$ & $4.3 \cdot 10^{-3}$ & $2.2 \cdot 10^{-2}$ & $2.2 \cdot 10^{-3}$ & $2.0 \cdot 10^{-3}$ & $8.3 \cdot 10^{-4}$ \\
$10^7$ & $4.4 \cdot 10^{-4}$ & $1.3 \cdot 10^{-3}$ & $1.2 \cdot 10^{-2}$ & $1.0 \cdot 10^{-3}$ & $6.3 \cdot 10^{-4}$ & $2.6 \cdot 10^{-4}$ \\
$10^8$ & $1.4 \cdot 10^{-4}$ & $4.2 \cdot 10^{-4}$ & $9.3 \cdot 10^{-3}$ & $4.7 \cdot 10^{-4}$ & $2.0 \cdot 10^{-4}$ & $8.1 \cdot 10^{-5}$ \\
\hline
\end{tabular}
\caption{Sampled values of $\mathcal{A}_N - 1$ for $c_i = 1 + \xi_i$, where the distributions i.i.d. random variables $\xi_i$ are indicated in the first row.}
\end{table}

\textbf{Remark 3.8.} Concluding the paper, we recall a popular concept of no-regret learning, explaining the emergence of an equilibrium in a repeated game. Consider a game with the payoff functions $u_i(x_1, \ldots, x_N)$, $i = 1, \ldots, N$, defined on $S_1 \times \cdots \times S_N$, and assume that an agent $i$ knows only his own payoff $u_i$ and picks his strategy $x_i^t \in S_i$ according to a no-regret algorithm, ensuring that

$$\max_{y \in S_i} \sum_{t=1}^{T} u_i(y, x_{-i}^t) - \sum_{t=1}^{T} u_i(x_{-i}^t, x_{-i}^t) = o(T), \quad T \to \infty,$$  \hfill (44)

where $x_{-i}^t = (x_k^t)_{k \neq i}$. Under appropriate assumptions, a plenty of such algorithms is provided by the theory of online convex optimization: see, e.g., [16].
In [13], for the class of socially concave games it was proved that the average strategy vector \( \frac{1}{T} \sum_{t=1}^{T} x^{t} \) converges to a Nash equilibrium if \( x^{t} \) satisfies the no-regret property (44). The proportional compensation scheme is a socially concave game under a technical assumption \( x_{i} \in S_{i} = [b_{\min}, b_{\max}] \subset (0, \infty) \): see [13, Lemma 5.4]. Thus, at least a positive Nash equilibrium is approximated by a no-regret dynamics.

Acknowledgement: The research is supported by the Russian Science Foundation, project 17-19-01038.

REFERENCES

[1] Boyd, S., and Vandenberghe, L., Convex optimization, Cambridge University Press, New York, 2004.
[2] Caragiannis, I., and Voudouris, A. A., “Welfare guarantees for proportional allocations”, Theory of Computing Systems, 59 (4) (2016) 581–599.
[3] Cason, T. N., Masters, W. A., and Sheremeta, R. M., “Entry into winner-take-all and proportional-prize contests: an experimental study”, Journal of Public Economics, 94 (9) (2010) 604–611.
[4] Chen, B.-Y., “Classification of h-homogeneous production functions with constant elasticity of substitution”, Tamkang Journal of Mathematics, 43 (2) (2012) 321–328.
[5] Christodoulou, G., Spousta, A., and Tang, B., “On the efficiency of the proportional allocation mechanism for divisible resources”, Theory of Computing Systems, 59(4) (2016) 600–618.
[6] Connelly, B. L., Tihanyi, L., Crook, T. R., and Gangloff, K. A., “Tournament theory thirty years of contests and competitions”, Journal of Management, 40 (1) (2014) 16–47.
[7] Corchón, L.C., “The theory of contests: a survey”, Review of Economic Design, 11 (2) (2007) 69–100.
[8] Corchón, L.C., and Serena, M., Contest theory: a survey, Handbook of game theory and industrial organization, Forthcoming, http://dx.doi.org/10.2139/ssrn.2811686.
[9] Cornes, R., and Hartley, R., “Asymmetric contests with general technologies”, Economic Theory, 26 (4) (2005) 923–946.
[10] Cornes, R., and Sato, T., Existence and Uniqueness of Nash Equilibrium in Aggregative Games: an Expository Treatment, Springer International Publishing, Cham, 47–61, 2016.
[11] Coto-Millán, P., Utility and production, Physica-Verlag, Heidelberg, 1999.
[12] Decheneaux, E., Kovenock, D., and Sheremeta, R.M., “A survey of experimental research on contests, all-pay auctions and tournaments”, Experimental Economics, 18 (4) (2015) 609–669.
[13] Even-Dar, E., Mansour, Y., and Nadav, U., “On the convergence of regret minimization dynamics in concave games”, in Proceedings of the 41st ACM symposium on theory of computing, ACM, 2009, 523–532.
[14] Green, J.R., and Stoley, N.L., “A comparison of tournaments and contracts”, Journal of Political Economy, 91 (3) (1983) 349–364.
[15] Güth, W., Levínský, R., Pull, K., and Weisel, O., “Tournaments and piece rates revisited: a theoretical and experimental study of output-dependent prize tournaments”, Review of Economic Design, 20 (1) (2016) 69–88.
[16] Hazan, E., “Introduction to online convex optimization”, Foundations and Trends in Optimization, 2 (3-4) (2016) 157–325.
[17] Hillman, A.L., and Riley, J.G., “Politically contestable rents and transfers”, Economics & Politique, 1 (1) (1989) 17–39.
[18] Jia, H., Skaperdas, S., and Vaidya, S., “Contest functions theoretical foundations and issues in estimation”, *International Journal of Industrial Organization*, 31 (3) (2013) 211–222.
[19] Johari, R., and Tsitsiklis, J.N., “Efficiency loss in a network resource allocation game”, *Mathematics of Operations Research*, 29 (3) (2004) 407–435.
[20] Kelly, F., “Charging and rate control for elastic traffic”, *European Transactions on Telecommunications*, 8 (1) (1997) 33–37.
[21] Konrad, K. A., “Strategy and dynamics in contests”, Oxford University Press, New York, 2009.
[22] Koutsoupias, E., and Papadimitriou, C., “Worst-case equilibria”, *Computer Science Review*, 3 (2) (2009) 65–69.
[23] Lazear, E. P., and Rosen, S., “Rank-order tournaments as optimum labor contracts”, *Journal of Political Economy*, 89 (5) (1981) 841–864.
[24] Malcomson, J. M., “Rank-order contracts for a principal with many agents”, *The Review of Economic Studies*, 53 (5) (1986) 807–817.
[25] Nalebuff, B. J., and Stiglitz, J. E., “Towards a general theory of compensation and competition”, *The Bell Journal of Economics*, 14 (1)(1983) 21–43.
[26] Okuguchi, K., and Szidarovszky, F., “The theory of oligopoly with multi-product firms”, Springer, Berlin, 1999.
[27] Patriksson, M., “A survey on the continuous nonlinear resource allocation problem”, *European Journal of Operational Research*, 185 (1)(2008) 1–46.
[28] Sheremeta, R. M., The pros and cons of workplace tournaments, Working Paper 16-27, Chapman University, Economic Science Institute, 2016.
[29] Szidarovszky, F., and Okuguchi, K., “On the existence and uniqueness of pure Nash equilibrium in rent-seeking games”, *Games and Economic Behavior*, 18 (1) (1997) 135–140.
[30] Vîlcu A.-D., and Vîlcu, G.-E., “A survey on the geometry of production models in economics”, *Arab Journal of Mathematical Sciences*, 23 (1) (2017) 18–31.
[31] Vojnović, M., *Contest theory incentive mechanisms and ranking methods*, Cambridge University Press, New York, 2016.
[32] von Mouche, P., and Quartieri, F., “Equilibrium theory for Cournot oligopolies and related games”, Springer International Publishing Switzerland, 2016.