4-Year Cost Trajectories in Real-World Patients Matched to the Metabolic Profiles of Trial Subjects Before/After Treatment with Phentermine-Topiramate

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Abstract

Objective Our objective was to estimate 4-year health-care costs associated with the metabolic profile of patients before and after 1 year of treatment with phentermine (15 mg) and topiramate extended-release (92 mg) [phentermine-topiramate ER].

Design and Methods Using a medical records database, we created two patient cohorts reflecting metabolic profiles of subjects before and after phentermine-topiramate ER therapy during the 1-year CONQUER trial. We matched database patients with trial subjects by age, sex, body mass index (BMI), and hypertension, glycemic, and triglyceride status. We collected real-world data on emergency department and outpatient visits, hospitalizations, and drug prescriptions over 4 years, linking them to reimbursements to estimate US private insurance costs for post-trial (n = 2295) versus pre-trial intention-to-treat (ITT) patients (n = 2295). Secondary analysis assessed responders (completers losing ≥5 % body weight [n = 1285]).

Results Over 4 years, the mean cost per patient in the post- versus pre-trial ITT-group was $US32,432 versus $US34,725 (mean difference –2292; 95 % confidence interval [CI] –4776 to 209). In responders, corresponding costs were $US30,558 versus $US33,936 (mean difference –3378; 95 % CI –6496 to –464). Costs for post- versus pre-trial responders were lower for outpatient visits, emergency visits, and medications (all P < 0.05).

Conclusion Excluding treatment cost and potential side effects, patients matched to profiles of phentermine-topiramate ER responders had lower costs than patients matched to pre-treatment profiles.

Key Points

During recent decades, worldwide obesity has increased. The estimated number of obese individuals exceeded 0.5 billion in 2008 (7 % of the global population) and currently, 70 % of US adults are either overweight or obese

Obesity is associated with multiple comorbidities, and obese patients incur higher healthcare costs than do non-obese patients

In this study, which matched metabolic profiles before and after drug treatment with those of real-world patients, weight loss of the magnitude achieved in clinical trials with phentermine-topiramate extended-release resulted in lower healthcare costs for responders over 4 years.

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1 Introduction

Despite public health targets for obesity reduction, the proportion of obese US adults was estimated at 35 % in 2012 [1]. Compared with normal weight individuals, obesity is associated with increased all-cause mortality, primarily due to a strong association with cardiovascular deaths [2–5]. Obesity is also associated with multiple comorbidities, including type 2 diabetes mellitus (T2DM), cardiovascular disease, cancer, asthma, gallbladder disease, osteoarthritis, hyperlipidemia, and chronic back pain [6–9].

Obese individuals have increased comorbidities; therefore, medical costs for these people are significantly higher than those for normal weight individuals [10, 11]. Furthermore, the cost differential rises as obesity worsens. Two independent observational US database studies reported cost increases of 25 % for class I obese individuals (body mass index [BMI] 30–34.9 kg/m²) and 50 % for class II obese individuals (BMI 35–40 kg/m²) compared with normal weight individuals [11, 12]. Increases were observed in both inpatient and outpatient categories of service and were also independently observed in costs and numbers of prescriptions [11, 13]. Data from the US Health and Retirement Study demonstrated a mean increase in medical costs of $US1829 per year (year 2012 values) for obese compared with normal weight individuals [11].

In 2012, the US FDA approved a combination of phentermine and topiramate extended-release (ER) for chronic weight management with lifestyle modification in patients with obesity-related comorbidities. In intention-to-treat (ITT) analysis, this combination led to a ≥10 % weight loss at 1 year in 48 % of patients receiving daily phentermine (15.0 mg) and topiramate ER (92.0 mg) and 37 % of patients receiving daily phentermine (7.5 mg) and topiramate ER (46.0 mg) compared with 7 % in the placebo group [14]. In an extension trial that followed a subgroup of patients who continued the medication, weight loss was sustained at 2 years [15].

Few clinical trials of anti-obesity drugs have included an explicit economic component despite growing concern about the cost of new treatments. In the absence of trial data, most studies of the cost impacts of anti-obesity drugs have employed modeling approaches based on assumptions of weight loss maintenance and a linear relationship between BMI status and costs [16]. A recently published analysis of phentermine-topiramate ER imputed direct medical cost reductions using 1-year patient-reported medication changes during the clinical trial along with assumptions about physician visits, reporting an incremental cost-effectiveness ratio of $US48,000 per quality-adjusted life-year (QALY) over a 3-year time horizon [17]. We aimed to estimate the change in medical services and costs associated with the metabolic improvements achieved with phentermine-topiramate ER treatment by matching real-world patients to the metabolic profiles of subjects post- and pre-treatment from the CONQUER trial. However, instead of using assumptions about the impact of BMI changes, we used actual patient-level data across a 4-year period.

2 Methods

2.1 Patient Selection

The primary analysis evaluated patient cohorts modeled on ITT subjects in the phentermine (15 mg) and topiramate ER (92 mg) [phentermine-topiramate ER] study arm of the randomized controlled CONQUER trial [14]. A secondary analysis modeled ‘responder’ subjects completing the CONQUER trial on phentermine-topiramate ER. Similar to previous work on orlistat and sibutramine [16], ‘responders’ represented the subgroup of subjects who remained on therapy and lost ≥5 % of their body weight by the end of the CONQUER trial.

CONQUER ITT phentermine-topiramate subjects were characterized by sex, age, and inclusion criteria (BMI, glucose status, blood pressure, and triglyceride level) at the beginning (pre-trial) and end (post-trial) of the 1-year CONQUER study. Missing data were handled using last observation carried forward, consistent with the original publication [14].

A set of de-identified Health Insurance Portability and Accountability Act of 1996 (HIPAA)-compliant medical records of patients aged ≥40 years having at least two values for BMI between 2007 and 2011 was obtained from Humedica, Inc. (Cambridge, MA, USA; n = 1.49 million). Though younger subjects represented 15 % of ITT subjects in the CONQUER study arm we modeled, records for patients under 40 years were not available for release. An index date was assigned to each patient’s first encounter that included a valid BMI preceded by ≥6 months of clinical data. For inclusion, patients were required to have ≥3 years of follow-up data from the index date.

Next, CONQUER clinical exclusion criteria were applied to the database patients. Remaining patients were classified by sex, age, BMI, hypertension status, glycemic status, and triglyceride status on their index dates. To develop patient cohorts, up to three patients from the remaining pool of eligible database patients were matched (with replacement) to each CONQUER subject’s post-trial and pre-trial states using the following six criteria: age (±3 years), sex, BMI (±1 kg/m²), hypertension status, glycemic status (normal, prediabetes, or diabetes), and...
hypertriglyceridemia status (for further details, see the Electronic Supplementary Material [ESM] 1, Figure S1).

Hypertension was defined as diastolic blood pressure ≥90 mmHg (≥85 mmHg with T2DM), systolic blood pressure ≥140 mmHg (≥130 mmHg with T2DM), use of any anti-hypertensive medication, or a diagnosis code indicating hypertension. T2DM was defined as glycosylated hemoglobin (HbA1c) ≥6.5 %, fasting glucose ≥126 mg/dL, use of any anti-diabetic medication, or a diagnosis code indicating T2DM. Prediabetes (in patients without T2DM) was defined as HbA1c 5.7–6.4 %, fasting glucose 100–125 mg/dL, or a diagnosis code indicating prediabetes. Hypertriglyceridemia was defined as ≥200 mg/dL or two or more lipid-lowering medications.

2.2 Utilization and Costs

For each database patient included in the matched study population, tabulations were made of inpatient, outpatient, and emergency department visits; lab tests; and written prescriptions for up to 4 years following the patient’s index date. Outpatient visits were defined as encounters that included a physical observation, diagnosis code, or a procedure other than specimen collection or lab testing on a day that did not include inpatient or emergency department care. We counted all outpatient care received by a patient on 1 day as a single outpatient visit.

Written prescriptions were categorized by generic name without regard to dose. That is, all doses of a specific medication were considered to be the same medication. Combination pharmaceuticals were classified according to major or first-listed ingredient, with the exception of acetaminophen/codeine and acetaminophen/oxycodone. When the number of refills was not specified, we used the mean number of refills for the specific medication calculated from the overall dataset. For medications without mean refill data, we used the mean number of refills of that medication’s class or, in rare instances, the mean number of refills of all medications in the dataset.

To assess US private insurer costs, data from OptumInsight (Minneapolis, MN, USA) were obtained on calendar year 2011 private insurance plan costs for inpatient stays by diagnosis-related group (DRG), outpatient visits by type, and emergency department visits, along with 139 of the most common prescription drugs (representing 75 % of all prescriptions in the study period) and the 34 most common laboratory tests (representing 73 % of all tests). Cost is presented from a private insurance plan perspective. Throughout, the terms ‘cost’ and ‘costs’ refer to insurance-allowed reimbursements, defined as the amount payable after discounts but prior to application of any deductible, copay, co-insurance, or coordination of benefits.

Cost for each hospital inpatient stay was estimated using length of stay, DRG-specific cost per day, and the mean physician cost per inpatient day (details in ESM 1). For encounters or services that were identified in the data but could not be classified (e.g., an inpatient stay with no diagnosis code or a prescription with no medication name), we applied the weighted mean cost of that type of service from the overall dataset. Though the costs of laboratory tests were included in outpatient encounter costs, outpatient laboratory utilization was assessed separately from other outpatient encounters to avoid skewing utilization totals.

2.3 Follow-Up

Healthcare utilization and costs were evaluated in patients matched to the CONQUER pre-trial and post-trial subjects for up to 4 years after a patient’s index date, with no requirement with respect to weight maintenance, loss, or gain or any other metabolic changes. At the time of this analysis, long-term patient adherence, treatment efficacy, and safety of phentermine-topiramate are not known. Accordingly, our methodology did not exclude patients who gained weight during the 4 years of follow-up, nor did we attempt to adjust the outcomes to account for the possibility of weight rebound or further weight loss.

The non-discounted cost of phentermine-topiramate ER treatment, currently USD2868 per year [18, 19], was not incorporated into the analysis.

2.4 Statistical Methods

P values and 95 % confidence intervals (CIs) for the differences in means were calculated using non-parametric bootstrapping to avoid distributional assumptions. Analyses were carried out with SAS version 9.2.

3 Results

3.1 Patient Characteristics

Mean BMI was 32 kg/m² among patients matched to the post-trial state of CONQUER ITT subjects compared with a mean BMI of 36 kg/m² among patients matched to the pre-trial state of such subjects. Among responders, constituting 56 % of the sample (1289/2295), the mean BMI comparison between post- versus pre-trial groups was 31 versus 36 kg/m². Demographic characteristics of the patients matched to CONQUER subjects are listed in Table 1.
3.2 Health Resources Utilization

3.2.1 Primary Analysis

Patients matched to post-trial CONQUER ITT subjects sought fewer services during the 4-year study period than did patients matched to pre-trial CONQUER ITT subjects (Fig. 1). Patients matched to post-trial CONQUER ITT subjects (Fig. 1a) had fewer outpatient visits (39 vs. 42; mean difference −3; 95 % CI −5 to −2; P < 0.001) and received fewer prescriptions (40 vs. 45; mean difference −5; 95 % CI −7 to −3; P < 0.001) than patients matched to pre-trial CONQUER ITT subjects. No differences were observed between the post- and pre-trial matching groups for inpatient admissions (0.43 vs. 0.46; mean difference −0.03; 95 % CI −0.10 to 0.04; P = 0.44) or emergency department visits (0.9 vs. 1.0; mean difference −0.1; 95 % CI −0.30 to −0.02; P = 0.08).

3.2.2 Secondary Analysis (Responders)

Patients matched to post-trial responder subjects (Fig. 1b) had fewer outpatient visits (37 vs. 41; mean difference −4; 95 % CI −2 to −6; P < 0.001), fewer prescriptions (37 vs. 45; mean difference −8; 95 % CI −11 to −6; P < 0.001), and fewer emergency department visits (0.8 vs. 1.1; mean difference −0.3; 95 % CI −0.5 to −0.1; P < 0.01) than patients matched to pre-trial responder subjects. No difference was observed for inpatient admissions (0.40 vs. 0.45; mean difference −0.05; 95 % CI −0.15 to 0.04; P = 0.26).

3.3 Healthcare Costs

3.3.1 Primary Analysis

Over 4 years, mean per-patient costs for patients matched to post- versus pre-trial CONQUER ITT subjects were SUS32,432 and SUS34,725 (mean difference −2292; 95 % CI −4776 to 209; P = 0.08). While this overall difference did not reach statistical significance, patients matched to post- versus pre-trial CONQUER subjects had significantly lower outpatient costs (SUS16,901 vs. SUS18,035; mean difference −1134; 95 % CI −2122 to −110; P = 0.03) and lower total prescription costs (SUS7271 vs. SUS8331; mean difference −1060; 95 % CI −1553 to −558; P < 0.001; Fig. 2). Lower prescription costs were reflected

Table 1 Baseline characteristics of study population(s)

|                     | Primary comparison (matched to ITT) | Secondary comparison (matched to responders) |
|---------------------|--------------------------------------|---------------------------------------------|
| Model set           | Pre-trial | Post-trial | P value | Pre-trial | Post-trial | P value |
| N                   | 2295      | 2295       |         | 1289      | 1289       |         |
| Mean age in years (SD) | 54 (8)    | 55 (8)     |         | 54 (8)    | 55 (8)     |         |
| Women, n (%)        | 1613 (70) | 1613 (70)  | <.0001  | 905 (70)  | 905 (70)   | <.0001  |
| BMI (kg/m²), mean (SD) | 36 (4)    | 32 (5)     | <.0001  | 36 (4)    | 31 (4)     | <.0001  |
| Type 2 diabetes, n (%) | 475 (21)  | 428 (19)   | 0.17    | 229 (18)  | 155 (12)   | <.0001  |
| Prediabetes, n (%)  | 1182 (52) | 1192 (52)  |         | 711 (55)  | 708 (55)   |         |
| Hypertension, n (%) | 1786 (78) | 1620 (71)  | <.0001  | 1023 (79) | 888 (69)   | <.0001  |
| Elevated triglycerides, n (%) | 571 (25) | 289 (13)   | <.0001  | 349 (27)  | 139 (11)   | <.0001  |

Data are presented as n (%) unless otherwise indicated

BMI body mass index, HbA1c glycosylated hemoglobin, ITT intent-to-treat population, SD standard deviation, T2DM type 2 diabetes mellitus

a T2DM (any criterion): HbA1c ≥6.5 %; fasting glucose ≥126 mg/dL; any anti-diabetes medication; diagnosis codes indicating T2DM

b Prediabetes (in patients without diabetes, any criterion): HbA1c 5.7 %–6.4 %; fasting glucose 100–125 mg/dL; diagnoses codes indicating prediabetes
c Hypertension (any criterion): diastolic blood pressure ≥90 (≥85 with T2DM); systolic blood pressure ≥140 (≥130 with T2DM); any anti-hypertensive medication; diagnosis codes indicating hypertension
d Hypertriglyceridemia: ≥200 mg/dL or more than one lipid-lowering drug
in all medication groups as well as specifically in three categories of medications commonly used to treat obesity-related comorbidities (Fig. 3).

No differences between the post- and pre-trial groups were observed in inpatient costs ($US7068 vs. $US6974; mean difference 95; 95 % CI –1632 to 1895; \( P = 0.91 \)) or emergency department costs ($US1192 vs. $US1385; mean difference –193; 95 % CI –405 to 2; \( P = 0.07 \)).

3.3.2 Secondary Analysis (Responders)

In the secondary analysis of responders, mean costs in patients matched to post- versus pre-trial subjects were $US30,558 and $US33,936 (mean difference –3378; 95 % CI –6496 to –464; \( P = 0.03 \)). In subgroup analysis, patients matched to post- versus pre-trial subjects had significantly lower outpatient costs ($US16,099 vs.
$US17,644; mean difference –1545; 95 % CI –2800 to –208; \( P = 0.02 \), lower prescription costs ($US6598 vs. $US8216; mean difference –1618; 95 % CI –2216 to –1002; \( P < 0.001 \), and lower emergency department costs ($US1019 vs. $US1418; mean difference –399; 95 % CI –639 to –143; \( P < 0.001 \). No difference between the post- and pre-trial responder groups was observed in inpatient costs ($US6842 vs. $US6659; mean difference 184; 95 % CI –1986 to 2096; \( P = 0.86 \).

4 Discussion

4.1 Main Findings

We studied healthcare cost trajectories over 4 years in patient groups with metabolic profiles reflecting the post- and pre-trial characteristics of patients receiving 12 months of phentermine-topiramate ER treatment. Excluding phentermine-topiramate ER costs, we found no statistically significant difference in costs overall among the ITT-matched group, but did observe cost savings for responders (patients matched to study completers losing ≥5 % of initial weight). The bulk of estimated savings (94 %) originated from lower prescription medication costs as well as emergency department and outpatient visit costs.

4.2 Previous Research

Several cost-effectiveness analyses have been published for the anti-obesity drugs orlistat, sibutramine, and rimonabant [16]. These analyses have generally modeled costs over the long term based on assumptions regarding weight loss maintenance and a linear relationship between BMI status and costs. When the weight loss drug cost was included, none of these modeling studies found drug treatment to be cost saving compared with standard care. Nevertheless, most found the drugs to be within the boundaries of what is generally regarded as cost effective. The majority of the studies used a treatment-responder approach, where patients not losing ≥5 % of initial weight after 3 months were taken off drug. A recent study modeled the cost effectiveness of Qsymia versus diet and lifestyle using 1-year self-reported healthcare utilization and quality-of-life data and assumptions regarding maintenance of effects over an additional 2 years [17]. The study found Qsymia to be associated with an incremental cost-effectiveness ratio of $US48,000 per QALY, but that the result was sensitive to assumptions regarding extrapolation of effects beyond the first year. The study did not investigate cost effectiveness according to the treatment-responder approach recommended for clinical use of the drug.

Our cost analysis entailed a design that identified actual patients in a US database matched to pre- and post-trial patient characteristics. Excluding intervention costs, we analyzed costs for all patients as well as for the subset of treatment responders defined as ≥5 % weight loss at 12 months. Our design does not allow direct comparisons with the modeled costs in previous cost-effectiveness analyses. However, given that the 12-month placebo-adjusted weight loss for phentermine-topiramate ER was approximately 9 kg (compared with <5 kg for sibutramine and rimonabant and <3 kg for orlistat) [14, 20], one would expect greater health improvements and cost effects with phentermine-topiramate ER.
4.3 Mechanisms

Voluntary weight loss and accompanying improvements in metabolic risk factors may result in lower drug use and reduced healthcare needs through several mechanisms, including better glycemic control and prevention of cardiovascular events. Bariatric surgery, which results in substantial and sustained weight loss, has been shown both to prevent T2DM in non-diabetic patients [21] and to induce remission of disease [22, 23]. Also, lower incidences of stroke and myocardial infarction have been reported [24]. However, over up to 20 years of follow-up, healthcare use was similar or higher in the surgery group than in the control group in the Swedish Obese Subjects study, while prescription costs were lower [25].

Drug-induced weight loss is of lower magnitude than surgery-induced weight loss and has not been shown to be as sustainable [20, 26]. Still, randomized placebo-controlled trials of both orlistat and phentermine-topiramate ER have shown lower incidence of T2DM over 4 and 2 years, respectively [27, 28]. This is likely to translate into lower costs for medication and clinical follow-up of diabetes. In our analysis over 4 years, we found lower costs for anti-diabetes drugs in the post- vs. pre-trial ITT group (P = 0.04).

Regarding cardiovascular events, no data exist for orlistat or phentermine-topiramate ER, although both drugs have beneficial short-term effects on intermediate measures such as lipids and blood pressure [14, 20]. In the only completed randomized trial to date of a weight-loss drug with cardiovascular events as primary outcome, a small but statistically significantly higher risk was observed in sibutramine-treated patients than in those receiving placebo, leading to withdrawal of market authorization [29]. Rimonabant was also tested for prevention of cardiovascular events in a study enrolling more than 18,000 patients, but the trial was terminated prematurely due to neuropsychiatric effects [30].

In contrast to both orlistat and phentermine-topiramate ER, sibutramine has been shown to be associated with increases in blood pressure compared with placebo [14, 31]. However, like sibutramine, phentermine-topiramate ER has been reported to raise heart rate, although the clinical importance of this finding is currently unclear [32]. Concerns about potential adverse events, including cardiovascular events, resulted in the European Medicines Agency (EMA) rejecting the market application for phentermine-topiramate ER [33]. Long-term cardiovascular outcomes of phentermine-topiramate ER are being investigated in the AQCLAIM (A Qsymia Cardiovascular morbidity and Mortality) study, in accordance with post-marketing requirements of the FDA (ClinicalTrials.gov; EudraCT Number 2012-003946-34).

4.4 Strengths

Our cost analysis used a different approach to estimate costs over 4 years than prior cost-effectiveness analyses of weight-loss drugs [16]. Instead of assuming a linear relationship between BMI, body weight, or weight loss on the one hand and costs on the other, we matched real-world patients to six metabolic and demographic parameters of CONQUER trial patients before and after phentermine-topiramate ER treatment and observed actual medical service utilization and costs over 4 years. These cost estimates, based on observed resource use between 2007 and 2011 and average per-service costs for insured US patients in 2011, are likely more generalizable to the US setting than estimates from hypothetical cohorts of patients and modeled costs generated by other cost-effectiveness models.

4.5 Limitations

This study is an examination of resource use and related costs in patients with characteristics mirroring the characteristics of patients before and after 12 months of phentermine-topiramate ER treatment. Since 4-year follow-up data on patients taking phentermine-topiramate ER are unavailable, we were unable to assess the extent to which changes in weight and metabolic markers in the patients whose natural history we followed could differ from results in actual phentermine-topiramate ER patients over a similar period. Therefore, the results need to be validated, preferably in both observational and randomized intervention studies.

As we did not observe actual phentermine-topiramate ER-treated patients, we also did not include costs for potential short- or long-term adverse events. Both sibutramine (USA and Europe) and rimonabant (Europe) were withdrawn from the market because of their adverse event profile after initially being approved. The safety of phentermine-topiramate ER beyond 2 years is currently unknown [15]. We also did not include phentermine-topiramate ER drug costs, which would require us to make assumptions regarding duration of treatment, compliance, and weight development over the 4 years of follow-up.

The patient groups we created did not fully reflect patients in the CONQUER trial. Specifically, we only had access to patients aged ≥40 years, representing 85% of CONQUER ITT subjects in the modeled study arm; we did not match on race or smoking history because a large number of database records lacked these; we did not have information on mortality or direct information on when patients may have transferred their care to another provider system; and we did not have a full 4 years of follow-up data for all patients. However, these limitations applied to both the pre- and the post-trial patient groups.
5 Conclusion
In this database study, which explored the potential 4-year cost effects of metabolic improvements observed over 12 months of phentermine-topiramate ER treatment, we detected some health resource utilization differences, but no statistically significant overall cost differences between patients representing post- versus pre-trial metabolic profiles in the ITT analysis. When restricting our analysis to patients losing ≥5 % of initial body weight, the threshold used in some countries for continuing weight-loss drug treatment and the threshold used by the manufacturer in its instructions to patients [16, 32], cost savings of about $US3400 were observed over 4 years, reflecting reduced utilization of all measured categories of medical services except inpatient admissions. Future analyses should factor in costs related to treatment of adverse events and compliance-based costs of the treatment itself. We recommend validation of these findings in observational and randomized intervention studies.

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Conflict of interest This study was funded by Vivus, Inc. However, the trial was designed, conducted, analyzed, interpreted, and written by investigators independent of Vivus.

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