Treatment outcomes after initiation of exenatide twice daily or insulin in clinical practice: 12-month results from CHOICE in six European countries

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Introduction
Progressive beta-cell dysfunction prevents many patients with type 2 diabetes mellitus (T2DM) from maintaining adequate glycemic control with oral antidiabetic drugs (OADs).¹² Patients whose glycemic control deteriorates despite OAD treatment require initiation of injectable glucose-lowering therapies: insulin or a glucagon-like peptide-1 (GLP-1) receptor agonist.

Increasingly, successful treatment of T2DM is seen as requiring individualization for each affected patient, with specific patient preferences, characteristics, susceptibilities to adverse events, potential for weight gain, and hypoglycemia playing a major role in drug selection.¹ Weight gain resulting from some antidiabetic medications may...
be associated with worsening markers of insulin resistance and cardiovascular risk. In instances where weight loss is considered important, initial injectable treatment with a GLP-1 receptor agonist can be considered as an alternative to insulin therapy because GLP-1 receptor agonists generally have the potential advantage of weight loss. Further, GLP-1 receptor agonists have been associated with a low risk of hypoglycemia (unless used with a sulfonylurea) and have been shown to have glucose-lowering efficacy similar to that of insulin glargine or biphasic insulin aspart. As such, the National Institute for Health and Clinical Excellence (NICE) in the UK suggests that the patients with T2DM likely to benefit most from GLP-1 receptor agonists are those for whom excess weight is an issue. Epidemiological data from the USA and UK suggest that the mean body mass index (BMI) of people prescribed GLP-1 receptor agonists is 38–40 kg/m²—somewhat higher than estimates for the general T2DM populations in both these countries.

Conversely, non-obese patients are more likely than obese patients to be prescribed insulin therapy in the UK, as are patients aged ≤ 60 years, those with more severe T2DM (diabetes complications and higher glycated hemoglobin [HbA1c]), and patients who have received OAD therapy, compared with those aged > 60 years, without severe illness, and who have previously received lifestyle interventions only ($P \leq 0.01$ for all).

Preclinical data have suggested that GLP-1 and GLP-1 receptor agonists may protect beta cells, and improve beta-cell mass and function. These actions could potentially slow the progression of T2DM, although their clinical relevance has not been established. Results of a recent meta-analysis support the use of GLP-1 receptor agonists as the second-line therapy of choice after initial metformin therapy.

Exenatide twice daily (BID) was the first GLP-1 receptor agonist to be approved in Europe (in 2006). Despite accumulated clinical experience, it has not been clear how, and in whom, exenatide BID is initiated in routine clinical practice across Europe, and limited information is available regarding its effectiveness in real-life settings across Europe. Moreover, it is unclear why, whether, and how exenatide BID therapy is later modified. Well-designed, scientifically rigorous prospective observational studies of clinical practice are necessary to fill these information gaps. The data gathered by such studies could then be used to enhance the evidence on which the management of T2DM is based.

The American Diabetes Association and European Association for the Study of Diabetes have called for clinical practice data for newer therapies to establish safety and effectiveness alongside best current treatment, and to provide “meaningful data on meaningful outcomes.” CHOICE (CHanges to treatment and Outcomes in patients with type 2 diabetes initiating InjeCtablE therapy) is the first prospective observational study to evaluate patterns of exenatide BID usage and the accompanying outcomes in clinical practice in multiple European countries. CHOICE was designed to assess the time to a significant treatment change after patients initiated their first injectable, glucose-lowering therapy in clinical practice. Although additional GLP-1 receptor agonists (lixisenatide and exenatide once weekly) have since been approved by the European Commission, exenatide BID and insulins were the only injectable treatments available when this study commenced, hence these agents were selected for evaluation. Exenatide BID and insulin have shown similar efficacy in clinical trials, but the choice of agent is likely to be based on patient characteristics in clinical practice, and it is currently unclear which patients are prescribed exenatide BID or insulin or how long exenatide BID is prescribed before insulin is initiated. Data are also limited concerning real-world effectiveness, safety, and resource use for both GLP-1 receptor agonists and insulin. Therefore, the study also aimed to describe the characteristics of patients with T2DM initiated on injectable therapy, the factors associated with treatment changes, clinical and patient-reported outcomes, and the health care resource use observed over 24 months for patients who initiated exenatide BID or insulin.

This paper reports interim treatment change data and clinical outcomes during the first 12 months after the initiation of injectable therapy with exenatide BID or insulin, providing a report of the use of exenatide BID for a period beyond that investigated in most clinical trials (up to 6 months), and allowing comparison with a 12-month study of exenatide BID use in clinical practice in the USA.

**Patients and methods**

**Study design and patients**

CHOICE is a prospective, multinational, noninterventional observational study that recruited patients from six European countries (Denmark, Belgium, France, Germany, Greece, and Sweden) between January 2008 and October 2009 (prior to the expanded label for exenatide BID to include adjunctive use with a thiazolidinedione or basal insulin). The primary endpoint of the study is the time spent on the initial injectable regimen (exenatide BID or insulin) before significant treatment change, defined as at least one of the following: addition of a new medication (any route of administration) for the treatment of T2DM, a change in the number of times
insulin is administered per day, discontinuation of any exenatide BID insulin initiated at baseline, or substitution of a human insulin for an analog insulin or vice versa (not including switching between brands of the same class/type of insulin). Secondary objectives of the study include identification of factors associated with the first significant treatment change, clinical outcomes (glycemic control, weight change, and changes in other cardiovascular risk factors), and reasons for discontinuation of exenatide BID or insulin. Resource use and patient-reported outcomes (including health status, health-related quality of life, locus of health control, anxiety, depression, and weight-related quality of life) were additional secondary objectives, although these are not a focus of this paper. This interim analysis focuses on the following objectives: the number of patients who reported a significant treatment change (as defined for the primary endpoint) within the first 12 months of follow-up, the reasons for this change, and clinical outcomes at 12 months. The time to significant treatment change and the factors associated with the first significant treatment change will be reported in the final analysis.

Eligible patients were aged ≥ 18 years and initiating their first injectable glucose-lowering therapy (with exenatide BID or any type of insulin) for the treatment of T2DM in routine clinical practice. Treatment was not randomized since patients were invited to participate in CHOICE only after the clinical decision had been made to initiate exenatide BID or insulin. Physicians chose the injectable treatment to be initiated (ie, exenatide BID or insulin) following their normal treatment practice and prescribing habits. At study entry, patients could be taking any OAD. Patients gave written informed consent for the use of their data, and appropriate ethical review board approval was obtained (further details of the CHOICE study design have been published previously).27

Patients were assessed at routine study visits at the time of initiation of injectable therapy (baseline) and only when they occurred as part of clinical practice at approximately 3, 6, and 12 months thereafter. Patients referred from the study site to another health care provider during the study were followed-up by contacting the new provider and by postal patient questionnaires.

Data collection
At baseline (initiation of injectable therapy), standard demographic and clinical data were collected from each patient as part of their routine clinical care.27 At subsequent visits, changes to injectable therapy and the time of, and reason for, the change, were recorded. Follow-up clinical data were also collected as part of routine clinical care, including gastrointestinal (GI) adverse events, retrospectively recalled incidence of self-reported and, in most instances, self-defined hypoglycemic episodes, diabetes therapy and care, and concomitant medications.

Data analysis
Sample size justification
Based on Monte Carlo simulation and clinical data (Lilly, data on file),29 the study aimed to recruit a maximum of 800 patients per country/country group, with the expectation of approximately 60% initiating insulin and 40% initiating exenatide BID. The insulin cohort was to be larger than the exenatide BID cohort because a greater variability was anticipated in the former for the time to treatment change (linked to the use of different insulin regimens). These sample sizes were chosen to achieve a 95% confidence interval (CI) width of about 3 months (±6 weeks) around the median time to significant treatment change, a level of precision considered sufficient for descriptive purposes.27

Statistical analysis
All patients eligible at baseline (patients who provided consent to release information and who fulfilled study entry criteria), and with at least one post-baseline assessment, were included in the analyses of 12-month outcome data. Analyses were performed using all data up to the last data collection point for patients who were lost to follow-up, or who withdrew from the study. Missing data were not imputed, and analyses of outcomes at 12 months include only data available at 12 months.

Within each cohort, the number of patients who reported a significant treatment change within the 12 months of follow-up was estimated using Kaplan–Meier analysis. The reason for change in therapy was reported using descriptive statistics.

Analyses of the clinical endpoints were conducted using data from all eligible patients with at least one post-baseline assessment and with patients remaining in the cohort in which they were placed at baseline (initiators). Additional, post hoc, secondary analyses of key clinical data were conducted that considered only patients who initiated and continued on their baseline regimen without significant treatment change during the follow-up period (persisters) in case changing to a new treatment affected results.

Clinical outcomes data were reported using descriptive statistics and 95% CI, where appropriate, for each visit, as well as for the individual change from baseline.
For continuous variables, mean, standard deviation (SD), and 95% CI were calculated. Absolute numbers and percentages (including missing values) were given for categorical variables. In addition, the incidences of various composite endpoints were analyzed. Descriptive analyses were used to derive changes in exenatide or insulin dose, OADs, or concomitant medications. The incidence of GI events was also analyzed descriptively.

As previously reported,27 analysis of the baseline data (using univariate analyses and logistic regression to compare all baseline patient characteristics between the two cohorts) indicated that the two treatment cohorts comprised substantially different patient populations (Table 1). Therefore, statistical comparison of endpoints between the two cohorts was not plausible. Logistic regression was used to derive propensity scores30 using all eligible patients from the initiators’ cohorts to create a matched subgroup (exenatide BID vs insulin). Patients from each cohort were matched 1:1 by country, based on the propensity score and optimal matching. Paired t-tests were used to compare changes in continuous variables, and McNemar’s tests were used to compare categorical variables, using clinical data (glycemic control, body weight, BMI, waist circumference, lipids, vital signs, and hypoglycemia) from these matched patients.

| Variable                                      | Total cohort               | Matched subgroup*          |
|-----------------------------------------------|----------------------------|---------------------------|
|                                              | Exenatide BID (n = 1177)   | Insulin (n = 1315)        |
| Male, n (%)                                   | 635 (54.0)                 | 762 (57.9)                |
| Caucasian, n (%)                              | 970 (82.4)                 | 1206 (91.7)               |
| Age, years                                    | 58.0 (10.1)                | 63.7 (10.9)               |
| Weight, kg                                    | 101.1 (21.6)               | 84.3 (17.6)               |
| BMI, kg/m²                                    | 35.3 (6.5)                 | 29.7 (5.4)                |
| Waist circumference, cm                       | 114.6 (14.8)               | 103.3 (14.1)              |
| Systolic blood pressure, mmHg                 | 137.8 (16.5)               | 137.4 (17.4)              |
| Diastolic blood pressure, mmHg                | 81.6 (9.6)                 | 80.1 (9.9)                |
| HbA1c, most recent in previous                | 8.4 (1.4)                  | 9.2 (1.9)                 |
| 3 months, %                                   |                            |                           |
| Concomitant therapy, n (%)                    |                            |                           |
| Lipid-lowering                                | 664 (56.4)                 | 712 (54.1)                |
| Cardiovascular                                | 895 (76.0)                 | 972 (73.9)                |
| Antiplaquelet                                  | 485 (41.2)                 | 599 (45.6)                |
| Weight-lowering                               | 54 (4.6)                   | 20 (1.5)                  |
| Time since diabetes diagnosis, years          | 8 (6)                      | 10 (7)                    |
| Antidiabetic medication class used (previous 12 months), n (%) |                            |                           |
| Alpha-glucosidase inhibitor                   | 15 (1.3)                   | 21 (1.6)                  |
| Biguanide                                      | 816 (69.3)                 | 881 (67.0)                |
| Biguanide + sulfonylurea                       | 33 (2.8)                   | 39 (3.0)                  |
| DPP-4 inhibitor                               | 81 (6.9)                   | 97 (7.4)                  |
| GLP-1 receptor agonist                        | 2 (0.2)                    | 0 (0.0)                   |
| Secretion enhancer                            | 75 (6.4)                   | 99 (7.5)                  |
| (nateglinide or repaglinide)                  |                           |                           |
| Sulfonylurea                                   | 494 (42.0)                 | 682 (51.9)                |
| Thiazolidinedione                              | 136 (11.6)                 | 150 (11.4)                |
| Thiazolidinedione + biguanide                  | 66 (5.6)                   | 39 (3.0)                  |
| Thiazolidinedione + sulfonylurea               | 2 (0.2)                    | 1 (0.1)                   |
| Other                                          | 3 (0.3)                    | 4 (0.3)                   |
| Diabetes complications, n (%)                  |                            |                           |
| ≥1 macrovascular complication                 | 212 (18.0)                 | 339 (25.8)                |
| ≥1 microvascular complication                 | 173 (14.7)                 | 281 (21.4)                |

Notes: Continuous data presented are means (standard deviation). The Wilcoxon test was used for continuous data. The Chi-square or Fisher’s exact test were used for categorical data. There were no statistically significant differences between the cohorts in the matched subgroup, with the exception of waist circumference (P = 0.0320). Abbreviations: BMI, body mass index; DPP-4, dipeptidyl peptidase-4; GLP-1, glucagon-like peptide-1; HbA1c, glycated hemoglobin; NA, data not available; NS, nonsignificant (using a threshold for statistical significance of P < 0.05).
Results
A total of 2497 patients initiating injectable glucose-lowering therapy were recruited from a total of 325 sites across the six participating countries. Patient numbers varied by country: Belgium, 299 (43.1% exenatide BID); Denmark, 60 (73.3% exenatide BID); France, 295 (67.1% exenatide BID); Germany, 848 (46.5% exenatide BID); Greece, 807 (39.4% exenatide BID) and Sweden, 188 (51.1% exenatide BID); numbers reported here differ slightly from those reported previously because data have been updated since baseline analysis.

As comparison of baseline patient characteristics of the exenatide BID and insulin cohorts indicated that the two treatment cohorts comprised substantially different patient populations, statistical comparison of endpoints between the exenatide BID and insulin cohorts was not feasible. The propensity score-matched subgroup, in which exploratory between-treatment comparisons were made, included about half of the original study population and was based on baseline demographic and clinical variables (key characteristics of the total study population are summarized in Table 1).

Overall, 2335 patients had sufficient data for the 12-month analysis (ie, they had data from baseline and at least one post-baseline visit): 1096 patients in the exenatide BID cohort (93.0% of the baseline population) and 1239 patients in the insulin cohort (94.0% of the baseline population). In all countries apart from France (77.3%) and Denmark (81.7%), > 90.0% of the overall baseline population was eligible for the 12-month analyses. In the exenatide BID cohort, 96 patients (8.8%) were observed to have discontinued the study before or at the 12-month visit; this was the case for 75 patients (6.1%) in the insulin cohort. Reasons for patients discontinuing the study are shown in Figure 1. In addition to patients observed to have discontinued, some patients included in the 12-month analyses did not have available data at the 12-month visit (but had data at earlier times); 968 patients (88.3%) in the exenatide BID cohort and 1128 patients (91.0%) in the insulin cohort had data available at the 12-month visit.

Treatment change
A total of 349 patients from the exenatide BID cohort (31.8%; Kaplan–Meier estimate at 12 months: 32.2%) and 357 patients from the insulin cohort (28.8%; Kaplan–Meier estimate at 12 months: 29.1%) were observed to have a significant treatment change during the first 12 months after initiation of injectable therapy (Figure 2). Therefore, in the exenatide BID cohort, there were 1096 patients in the initiators analyses (all patients who initiated exenatide BID at baseline) and 747 patients in the persisters analyses (ie, those with no significant treatment change). Corresponding numbers in the insulin cohort were 1239 (initiators) and 882 (persisters).

At 3, 6, and 12 months, Kaplan–Meier estimates for no significant treatment change were 88.7% (95% CI: 86.8%, 90.6%), 79.2% (76.8%, 81.6%), and 67.8% (64.9%, 70.7%) of patients, respectively, who were initiated on exenatide BID (Figure 2). Corresponding figures for the insulin cohort were 85.5% (95% CI: 83.5%, 87.5%) of patients at 3 months, 78.0% (75.6%, 80.3%) at 6 months, and 70.9% (68.3%, 73.5%) at 12 months (Figure 2).

The types of treatment change and reasons for discontinuation of injectable therapy are summarized in Table 2. In the exenatide BID cohort, 265 patients (24.2% of sample) added a new medication for the treatment of T2DM to their ongoing exenatide BID (for 175 patients [16.0%], this was their first significant treatment change); overall, the most commonly added injectable therapies were long-acting insulins (insulin glargine [by 5.7% of the cohort] or insulin detemir [3.6%]), and the most commonly added OADs were sulfonylureas (4.0%; most frequently glimepiride [2.8%]) and metformin (2.2%). Of the 182 patients (16.6%) who started insulin therapy during the first 12 months of the study, 168 (92.3%) discontinued exenatide BID and 14 (7.7%) added insulin to their ongoing exenatide BID regimen. Sulfonylureas (most commonly glimepiride) and metformin were also the most frequently discontinued OADs (by 7.1% [glimepiride: 4.1%] and 2.6% of the cohort, respectively).

Of the 1239 patients in the insulin cohort, 49.9% initiated insulin with long-acting insulin only, 24.5% with mixtures, 13.4% with a basal-bolus regimen, and 10.9% with short-acting insulin only (1.4% other or missing), although there was significant between-country variability (data not shown). During the study, 289 patients in the insulin cohort (23.3% of the sample) added a new therapy (this was the first significant treatment change for 251 patients [20.3%]) and 101 patients (8.2%) discontinued their initial injectable therapy (for 80 patients [6.5%], this was their first significant treatment change). The most commonly added injectable therapy was fast-acting insulin (by 7.6% of the insulin cohort: insulin aspart [by 3.1% of the cohort], insulin lispro [2.4%], or insulin glulisine [2.1%]). Overall, 5.0% of the insulin cohort added a mixture, 4.0% added long-acting insulin (insulin glargine [2.5%] or insulin detemir [1.4%]), and 3.9% added...
an intermediate-acting insulin (isophane). Exenatide BID and liraglutide therapy were each initiated by two patients (0.2%) in the insulin cohort; both patients who initiated exenatide BID continued their insulin therapy. The most commonly added and discontinued OADs were sulfonylureas (1.1% and 6.2%; most commonly glimepiride [0.9% and 3.6%, respectively]) and metformin (1.3% and 2.7%, respectively).

In the exenatide BID cohort, during the 12 months post-initiation of treatment, 287 patients (26.2% of 1096 patients) discontinued use of the therapy – discontinuation of exenatide BID was the first significant treatment change for 269 patients (24.5%). Adverse events were the primary stated reason for discontinuation in the first 3 months but became a less frequent reason as the study progressed (46.0% of discontinuations in the period 0 to 3 months; 33.8% and 7.3% of discontinuations during the periods > 3 to 6 months and > 6 to 12 months, respectively). By contrast, inadequate response became a more common reason for discontinuing
therapy as the study progressed (21.0%, 33.8%, and 54.5% of discontinuations during each time period, respectively). No other trends in reasons for stopping therapy were noted.

In the insulin cohort, discontinuation of initial insulin therapy was the first significant treatment change for 80 patients (6.5% of sample); in total, 101 patients (8.2%) discontinued initial insulin during the 12-month study period. Inadequate response became a more frequent reason for discontinuing therapy as the study progressed (52.8% and 50.0% of discontinuations in the periods 0 to 3 months and > 3 to 6 months, respectively; 71.4% of discontinuations during the period > 6 to 12 months). Adverse events in the insulin cohort were an infrequent reason for discontinuing therapy (2.8%, 6.7%, and 2.9% of discontinuations during each period, respectively). Long-acting insulin was the most commonly discontinued injectable by this cohort (3.3%; insulin glargine [2.3%] or insulin detemir [0.9%]). Insulin mixtures were discontinued by 2.3%, intermediate-acting insulin (isophane) was discontinued by 2.7%, and fast-acting insulin was discontinued by 0.9% of the insulin cohort.

**Clinical outcomes and adverse events: exenatide BID cohort**

Glycemic control improved in the exenatide BID initiators population who had data at the 12-month visit, as shown by a mean (SD; 95% CI) absolute reduction in HbA1c of 1.0 (1.4; −1.1, −0.9) units at 12 months, and an increase in the percentage of patients with HbA1c < 6.5% and < 7% from 5.5% and 9.8%, respectively, at baseline to 17.1% and 33.4%, respectively, at 12 months. For patients in the persisters population who had data at the 12-month visit, the mean (SD; 95% CI) reduction in HbA1c was 1.2 (1.4; −1.3, −1.0) units at 12 months. At this time, the percentage of patients with HbA1c < 6.5% and < 7% was 19.9% and 37.9%, respectively. Of the 947 patients in the exenatide BID cohort with HbA1c ≥ 7% at baseline, 18.8% had HbA1c < 7% at both the 6- and 12-month visits, 9.4% had HbA1c ≥ 7% at the 6-month visit but had achieved HbA1c < 7% at the 12-month visit, and 9.1% had HbA1c < 7% at the 6-month but not the 12-month visit; 40.3% of patients did not achieve HbA1c < 7% at either the 6- or 12-month visit.

Patients in the exenatide BID initiators population who provided data at the 12-month visit had improvements in a number of cardiovascular risk factors, including mean body weight, BMI, waist circumference, blood pressure (BP), and lipid parameters at this time (Table 3).

Weight loss (>1.0 kg) was achieved by 64.7% of exenatide BID initiators who had data at 12 months; 2.9% had minimal change in body weight (≤1.0 kg weight gain or loss) and 15.9% had weight gain (>1.0 kg) by month 12. In the persisters population with data at 12 months, 70.7% of patients achieved a weight loss of >1.0 kg, with 3.5% having minimal change in body weight and 11.0% having weight gain by month 12. Mean (SD; 95% CI) weight change from baseline to 12 months was −3.3 (5.9; −3.7, −2.9) kg and −4.2 (5.6; −4.6, −3.8) kg for initiators and persisters, respectively.

Overall, hypoglycemia was experienced by 13.2% of patients who initiated exenatide BID (12.4% of the persisters population), with 2.2% of patients experiencing nocturnal hypoglycemia (Table 4). Of patients who experienced hypoglycemia, most (82.8%) were receiving concomitant sulfonylureas (see Table 4).

In a post hoc analysis, at 12 months after initiation of exenatide BID, 24.3% of the initiators population and 28.9% of the persisters population were observed to have met the composite endpoint of HbA1c < 7%, no weight gain (≤1 kg change), and no hypoglycemia. In the initiators population, 159 patients (14.5%) could not be assessed for this endpoint because data were missing for some parameters (available parameters may have fulfilled the criteria), and 35 patients (3.2%) had missing data for all parameters.

The incidences of total and individual GI events are presented in Table 5. Overall, 27.8% of the exenatide BID...
Table 2  Treatment change occurring during the 12 months following initiation of exenatide twice daily (BID) and insulin in patients with type 2 diabetes mellitus

| Variable                                                                 | Exenatide BID (n = 1096) | Insulin (n = 1239) |
|--------------------------------------------------------------------------|---------------------------|--------------------|
| ≥1 significant treatment change, n (%)                                   | 349 (31.8)                | 357 (28.8)         |
| First significant treatment change, n (%)                               |                           |                    |
| Addition of a new medication (any route of administration)              | 175 (16.0)                | 251 (20.3)         |
| for the treatment of type 2 diabetes<sup>a</sup>                        |                           |                    |
| Addition of a new oral medication                                       | 86 (7.8)                  | 44 (3.6)           |
| Addition of a new injectable medication                                  | 96 (8.8)                  | 208 (16.8)         |
| Change to the number of times insulin was administered per day           | NA                        | 71 (5.7)           |
| Substitution of a human insulin for an analog insulin or vice versa     | NA                        | 17 (1.4)           |
| Discontinuation of any injectable medication initiated at baseline       | 269 (24.5)                | 80 (6.5)           |
| Any significant treatment change, n (%)                                  |                           |                    |
| Addition of a new medication (any route of administration)              | 265 (24.2)                | 289 (23.3)         |
| for the treatment of type 2 diabetes                                     |                           |                    |
| Addition of a new oral medication                                       | 115 (10.5)                | 60 (4.8)           |
| Addition of a new injectable medication                                  | 182 (16.6)                | 244 (19.7)         |
| Change to the number of times insulin was administered per day           | NA                        | 94 (7.6)           |
| Substitution of a human insulin for an analog insulin or vice versa     | NA                        | 25 (2.0)           |
| Discontinuation of any injectable medication initiated at baseline<sup>c</sup> | 287 (26.2)                | 101 (8.2)          |
| Reasons for discontinuation, n (%)                                       |                           |                    |
| Inadequate response                                                      | 107 (9.8)                 | 59 (4.8)           |
| Adverse event                                                           | 80 (7.3)                  | 4 (0.3)            |
| Noncompliance                                                           | 7 (0.6)                   | 2 (0.2)            |
| Subject decision                                                        | 49 (4.5)                  | 12 (1.0)           |
| Cannot afford medication                                                | 4 (0.4)                   | 1 (0.1)            |
| Other                                                                   | 40 (3.6)                  | 23 (1.9)           |

Notes: <sup>a</sup>Addition of oral antidiabetic drugs within the first 4 weeks after initiation of injectable therapy was considered part of initial treatment titration and did not count as a significant treatment change; <sup>b</sup>patients could initiate ≥ 1 new therapies; <sup>c</sup>a total of 285 patients discontinued exenatide BID.

Abbreviations: BID, twice daily; NA, not applicable.

cohort experienced GI adverse events at some time during the study, as recorded for the 4-week period before each visit. Notably, the incidence of GI events decreased over time (Figure 3). Of the 275 GI symptoms experienced in the period 0 to 3 months, 59.3% were experienced daily or on most days, whereas 41.6% of the 149 symptoms occurring in the period 3 to 6 months and 32.6% of the 86 symptoms occurring in the period 6 to 12 months occurred daily or on most days. However, GI symptoms were often not associated with meals (44.1% of all events), causing only 17.6% of affected patients to miss ≥ 1 meal during the study.

Clinical outcomes and adverse events: insulin cohort
Glycemic control improved in the insulin initiators population with data at the 12-month visit, as shown by a mean (SD; 95% CI) absolute reduction in HbA<sub>1c</sub> of 1.8 (1.8; −1.9, −1.7)% units at 12 months (Figure 4) and an increase in the percentage of patients with HbA<sub>1c</sub> ≤ 6.5% and < 7% from 3.3% and 5.1%, respectively, at baseline to 14.5% and 32.2%, respectively, at 12 months. Similar improvements in glycemic control were seen in the persisters population with data at the 12-month visit: the mean (SD; 95% CI) reduction in HbA<sub>1c</sub> was 1.8 (1.8; −1.9, −1.6)% units at 12 months, and 14.5% and 31.4% of patients had HbA<sub>1c</sub> < 6.5% and < 7%, respectively, at this time. Improvements in glycemic control did not appear to differ substantially according to the insulin regimen initiated at baseline (Figure 4). Of the 1142 patients in the insulin cohort with HbA<sub>1c</sub> ≥ 7% at baseline, 20.2% had HbA<sub>1c</sub> < 7% at both the 6- and 12-month visits, 8.8% had HbA<sub>1c</sub> ≥ 7% at the 6-month visit but had achieved HbA<sub>1c</sub> < 7% at the 12-month visit, and 8.7% had HbA<sub>1c</sub> < 7% at the 6-month but not the 12-month visit; 42.3% of patients did not achieve HbA<sub>1c</sub> < 7% at either the 6- or 12-month visit.

The mean (SD; 95% CI) body weight of patients in the insulin initiators and persisters populations with data available at 12 months increased between baseline and 12 months (by 1.9 [4.9; 1.6, 2.1] kg and 1.8 [4.7; 1.4, 2.1] kg, respectively). A greater mean weight gain was seen in patients receiving short-acting only (2.8 kg) or basal-bolus (2.4 kg) regimens and a lower mean weight gain was seen in those receiving...
mixture (1.8 kg) or long-acting agents only (1.6 kg; see Table 3). A total of 33.3% of patients initiated on insulin therapy achieved weight loss (> 1.0 kg), whereas 5.2% had minimal change in body weight and 45.9% had weight gain (> 1.0 kg) by month 12. Similarly, 32.9% of patients remaining in the insulin cohort without significant treatment change and with data available at 12 months achieved weight loss, with 5.4% having minimal change in body weight and 44.2% having weight gain by month 12. At 12 months, patients in the insulin cohort also had improvements in mean BP and lipid parameters (see Table 3).

Overall, 28.6% of patients who initiated insulin therapy were observed to have experienced hypoglycemia in the first 12 months after initiation (see Table 4), with the incidence being highest in patients initiated on mixture (40.3%) or a basal-bolus regimen (33.1%; the 14 patients receiving “other” regimen had an incidence of 50.0%). Lower rates of hypoglycemia were reported in patients initiated on long-acting only (23.0%) or short-acting only (20.7%) regimens. Overall, 55.6% of patients who reported hypoglycemia were receiving sulfonylureas. Nocturnal hypoglycemia was reported in 11.3% of patients initiated on insulin (see Table 4).

At 12 months after initiation of first insulin therapy, 10.3% of the initiators population and 10.9% of the persisters population were observed to have met the composite endpoint of HBGA1 < 7%, no weight gain (> 1 kg change), and no hypoglycemia. In the initiators population, 147 patients (11.9%) could not be assessed for this endpoint because data were missing for some parameters (available parameters may have fulfilled the criteria), and 22 patients (18%) had missing data for all parameters.

The incidences of total and individual GI events are presented in Table 5. Overall, 3.5% of the insulin cohort reported GI adverse events.

Clinical outcomes and adverse events: matched subgroup analysis

Propensity matching on baseline clinical and demographic variables, and country of participation, identified 1140 patients (570 from each cohort) who could be matched and compared at 12 months (Table 1 presents data for the

Table 3 Mean changes in clinical variables from baseline to 12 months (for patients with data at 12 months) after initiation of exenatide twice daily (BID) or insulin in patients with type 2 diabetes mellitus – initiators population

| Variable                                 | Exenatide BID | Insulin       |
|------------------------------------------|---------------|---------------|
| HBGA1, n % units (SD; 95% CI)            | –1.0 (1.4; –1.1, –0.9) | –1.8 (1.8; –1.9, –1.7) |
| Body weight, kg (SD; 95% CI)             | –3.3 (5.9; –3.7, –2.9) | 1.9 (4.9; 1.6, 2.1) |
| Body weight according to insulin type, kg (SD; 95% CI) |
| Basal bolus (n = 166)                    | NA            | 2.4 (6.5; 1.3, 3.5) |
| Long acting only (n = 618)               | NA            | 1.6 (4.2; 1.2, 1.9) |
| Mixtures only (n = 303)                  | NA            | 1.8 (5.2; 1.2, 2.4) |
| Short acting only (n = 135)              | NA            | 2.8 (4.8; 1.9, 3.6) |
| Other (n = 14)                           | NA            | 1.3 (4.4; –1.6, 4.3) |
| BMI, kg/m² (SD; 95% CI)                  | –1.2 (2.1; –1.3, –1.0) | 0.7 (1.7; 0.6, 0.8) |
| Waist circumference, cm (SD; 95% CI)     | –2.5 (8.9; –3.2, –1.8) | 1.4 (9.0; 0.7, 2.0) |
| Blood pressure, mmHg (SD; 95% CI)        | –2.4 (17.2; –3.6, –1.3) | –2.5 (18.5; –3.6, –1.3) |
| Systolic, mmHg (SD; 95% CI)              | –1.6 (10.8; –2.3, –0.8) | –1.8 (11.1; –2.5, –1.1) |
| Plasma lipids, mmol/L (SD; 95% CI)       |               |               |
| Total cholesterol, n                     | 692 (1.0; 0.3, 0.1) | –0.3 (1.1; –0.3, –0.2) |
| LDL cholesterol, n                      | 640 (0.9; –0.2, –0.0) | –0.2 (0.9; –0.3, –0.1) |
| HDL cholesterol, n                      | 658 (0.3; 0.0, 0.1) | 0.1 (0.3; 0.0, 0.1) |
| Triglycerides, n                        | 675 (1.4; –0.4, –0.2) | –0.4 (1.6; –0.5, –0.3) |

Note: Continuous data are means (SD; 95% CI).

Abbreviations: BMI, body mass index; CI, confidence interval; HBGA1, glycated hemoglobin; HDL, high-density lipoprotein; LDL, low-density lipoprotein; NA, not applicable; SD, standard deviation.
matched groups). In this population, for patients with data available at 12 months, there was no significant difference between the treatment-matched groups (exenatide BID vs insulin) in mean (SD) change in HbA1c (−1.25 [1.48] % units vs −1.31 [1.52] % units; P = 0.738; n = 454 vs 477) or in the percentage of patients at 12 months with HbA1c < 7% (31.1% vs 36.5%; P = 0.265; McNemar’s test; n = 461 vs 489) or < 6.5% (15.3% vs 15.4%; P = 0.863, McNemar’s test; n = 461 vs 489). However, patients in the exenatide BID matched group had significantly greater mean (SD) weight loss (change: −2.7 [5.2] kg vs +1.6 [4.8] kg; P < 0.0001; n = 478 vs 494), BMI reduction (change: −0.9 [1.9] kg/m² vs +0.6 [1.7] kg/m²; P < 0.0001; n = 471 vs 494) and waist circumference reduction (change: −2.0 [8.9] cm vs +0.8 [6.3] cm; P < 0.0001; n = 340 vs 358) compared with the insulin matched group. The incidence of hypoglycemia during the study was lower in the exenatide BID matched group than the insulin matched group (15.1% vs 24.6%; P < 0.0001, McNemar’s test; n = 551 vs 566). Mean changes (exenatide BID vs insulin) in total cholesterol (−0.3 [1.0] mmol/L vs −0.2 [1.2] mmol/L), high-density lipoprotein cholesterol (HDL; +0.0 [0.3] mmol/L vs +0.1 [0.4] mmol/L), low-density lipoprotein cholesterol (LDL; −0.1 [0.9] mmol/L vs −0.2 [0.9] mmol/L), tri-glyceride (−0.4 [1.3] mmol/L vs −0.3 [1.3] mmol/L), and BP (systolic: −2.7 [17.2] mmHg vs −2.7 [18.3] mmHg; diastolic: −1.1 [10.6] mmHg vs −1.6 [11.3] mmHg) levels did not differ significantly between the two matched groups (n = 332 to 445 patients per exenatide BID group and n = 342 to 460 per insulin group depending on endpoint of interest).

Discussion
This prospective observational study was designed to evaluate patterns of exenatide BID and insulin usage (in particular, treatment changes post-initiation) and outcomes in clinical practice in multiple European countries. We selected time to significant treatment change as the primary endpoint of the study to improve understanding of when and how treatment

| Variable | Exenatide BID (n = 1096) | Insulin (n = 1239) |
|----------|--------------------------|-------------------|
| Patients with ≥1 hypoglycemic event, n (%) | 145 (13.2) | 354 (28.6) |
| Nocturnal hypoglycemia | 24 (2.2) | 140 (11.3) |
| Daytime hypoglycemia | 131 (12.0) | 318 (25.7) |
| Events resolved by patient alone | 140 (12.8) | 345 (27.8) |
| Total events requiring third-party assistance but not hospitalization | 5 (0.5) | 50 (4.0) |
| Events requiring a visit to the emergency room | 2 (0.2) | 8 (0.6) |
| Events requiring admission to hospital | 2 (0.2) | 7 (0.6) |
| Severe hypoglycemia | 7 (0.6) | 54 (4.4) |
| Patients receiving sulfonylureas | (n = 587) | (n = 602) |
| Patients with ≥1 hypoglycemic event, (%) | 120 (20.4) | 197 (32.7) |
| Patients not receiving sulfonylureas | (n = 509) | (n = 637) |
| Patients with ≥1 hypoglycemic event, n (%) | 25 (4.9) | 157 (24.6) |

Number of hypoglycemic events among patients with ≥1 episode, mean (SD; 95% CI)

| Variable | Exenatide BID (n = 1096) | Insulin (n = 1239) |
|----------|--------------------------|-------------------|
| Total | 6.0 (8.5; 4.6; 7.5) | 7.7 (21.8; 5.4; 10.0) |
| Nocturnal hypoglycemia | 2.6 (3.5; 1.1; 4.1) | 2.8 (3.1; 2.3; 3.3) |
| Daytime hypoglycemia | 6.1 (8.5; 4.6; 7.5) | 7.2 (22.2; 4.7; 9.6) |
| Events resolved by patient alone | 6.1 (8.5; 4.6; 7.5) | 7.4 (21.8; 5.1; 9.7) |
| Events requiring third-party assistance but not hospitalization | 1.6 (1.3; −0.1; 3.3) | 1.8 (1.6; 1.3; 2.3) |
| Events requiring a visit to the emergency room | 1.0 (0.0; −) | 1.1 (0.4; 0.8; 1.4) |
| Events requiring admission to hospital | 1.0 (0.0; −) | 1.0 (0.0; −) |
| Severe hypoglycemia | 1.7 (1.1; 0.7; 2.7) | 2.0 (1.6; 1.5; 2.4) |
| In patients receiving sulfonylureas | 6.0 (8.4; 4.5; 7.5) | 5.9 (7.5; 4.8; 7.0) |
| In patients not receiving sulfonylureas | 6.2 (9.0; 2.4; 10.0) | 9.9 (31.4; 4.9; 14.9) |

Rate of hypoglycemic events in each treatment cohort

| Variable | Exenatide BID (n = 1096) | Insulin (n = 1239) |
|----------|--------------------------|-------------------|
| Number per 100 patients per 30 days (SD; 95% CI) | 7.4 (36.2; 5.5; 10.3) | 19.5 (125.1; 14.9; 33.4) |

Notes: **Severe hypoglycemic events** were defined as those requiring third-party assistance, an emergency room visit, and/or hospital admission. Confirmation by blood glucose monitoring was not a study requirement; **the mean (SD; 95% CI) number of events confirmed by blood glucose monitoring was** 5.8 (8.0; 4.4; 7.3); confirmation by blood glucose monitoring was not a study requirement; **the mean (SD; 95% CI) number of events confirmed by blood glucose monitoring was** 6.6 (14.3; 4.9; 8.2); confirmation by blood glucose monitoring was not a study requirement.

Abbreviations: CI, confidence interval; SD, standard deviation.
with exenatide BID and insulin is amended post-baseline, since changes in therapy are often associated with increased use of resources (particularly clinician’s time), device changes, and uncertainty for patients. Overall, 31.8% (Kaplan–Meier estimate: 32.2%) of patients who initiated exenatide BID as their first injectable glucose-lowering therapy had a significant treatment change (24.2% of the total exenatide BID cohort added to exenatide BID and 26.2% discontinued exenatide BID) during the first 12 months of therapy. The corresponding change value for patients whose first initiated injectable glucose-lowering therapy was insulin was 28.8% (Kaplan–Meier estimate: 29.1%), with most patients adding a new therapy for T2DM, most commonly a short-acting insulin. Discontinuations accounted for only a small proportion of the treatment changes in the insulin cohort (8.2% overall); inadequate response became a more frequent reason for discontinuing therapy as the study progressed.

We considered the rate of change in therapy for patients initiated on insulin in the CHOICE study to be relatively high, particularly when compared with similar prospective European observational studies considering treatment change post-insulin initiation,31,32 and to be driven primarily by the addition of a new agent rather than discontinuing the initial therapy. In the other studies, 12% of patients changed their insulin regimen at 12 months,31 and 2.9% to 19.4% of patients changed, depending on insulin regimen, at 24 months.32 As similar proportions of patients were initiated on long-acting insulin (50% vs 45% and 50%) and the mean time since diabetes diagnosis was similar (10 years for each study) in the CHOICE insulin cohort and these other European studies,31,32 we are unable to explain this finding. However, retrospective database analyses have reported wide ranges of persistence rates with insulin therapy, some of which were similar to or lower than those we report here at 6 (75% overall)33 and 12 months (66%–92%, depending on insulin type; no results for the total insulin group were reported).34,35

The rate of treatment change appeared to be relatively stable throughout the 12-month study period in the exenatide BID cohort. It should be noted that the primary reason for discontinuation of exenatide BID in the first 3 months of the study was adverse events (assumed to be GI-related), whereas the primary reason towards the end of the 12-month follow-up was lack of efficacy. By contrast, significant treatment change occurred at almost twice the later rate during the first 3 months of the study in the insulin cohort (14.5%, compared with 7.5% and 7.1% during the periods > 3 to 6 months and > 6 to 12 months, respectively).

CHOICE considered patients initiating exenatide BID or insulin in routine clinical practice. Unlike the situation in
randomized trials, compared with patients initiated on insulin, patients initiated on exenatide BID in CHOICE tended to have a younger age; higher body weight, BMI, waist circumference, and diastolic BP; lower total and LDL-cholesterol levels; a shorter time since diabetes diagnosis; and better glycemic control at baseline. These differences are consistent with observational data from the Exenatide BID Observational Study (ExOS) in the USA. However, other studies have supported the use of exenatide BID at various ranges of HbA1c, including high values (> 9%). It is also possible that exenatide BID is used earlier in T2DM to intensify therapy, thereby delaying the need for insulin initiation.

Randomized clinical trials have shown that GLP-1 receptor agonists are at least as effective as insulin therapy, and are usually associated with weight loss. However, the observed differences in the patient populations in CHOICE make it difficult to compare the exenatide BID and insulin cohorts in a statistically meaningful manner. It should be noted that clinical findings pertaining to HbA1c and weight for the initiators and persisters populations in both the exenatide BID and insulin cohorts of CHOICE were similar to those obtained in clinical trials evaluating exenatide BID and a range of insulin regimens. At 12 months after initiation of injectable therapy, 24.3% and 28.9% of the initiators and persisters population, respectively, from the exenatide BID cohort, and about 10% of both populations from the insulin cohort, met the clinically relevant composite endpoint suggested by Zinman and colleagues of HbA1c < 7%, no weight gain (≤ 1 kg change), and no hypoglycemia. Analysis using initiators compared with persisters evaluable populations had little or no effect on outcomes in the insulin cohort and little effect in the exenatide BID cohort; if anything, there was a slight tendency for outcomes to be improved in the persisters compared with the initiators exenatide BID population. This observation is reassuring, as outcomes in the persisters population represent likely findings in patients actually receiving the initial injectable treatment, whereas the initiators populations better represent an intention-to-treat population that included patients who were receiving an alternative or additional treatment by 12 months.

To allow direct comparison of outcomes between the two treatment cohorts, we performed a matched subgroup analysis, which focused on the cardio-metabolic parameters that are currently a target of treatment: glycemic control while avoiding hypoglycemia, BP control, LDL-cholesterol control, and weight. This analysis showed that, in common with findings of clinical trials, patients in the exenatide BID matched group had greater weight loss and a lower risk of hypoglycemia than patients in the insulin matched group, although glycemic control (HbA1c change and the proportion of patients with HbA1c < 7% or < 6.5%) and changes in LDL cholesterol did not differ. However, these findings should be interpreted with caution because less than half of the patients with 12-month data (48.8%) were included in the propensity-matched analyses. CHOICE was not designed to compare the treatment groups since different patient characteristics, as anticipated, appear to have resulted in different treatment allocations. In particular, patients in the exenatide BID matched group tended to be older, have poorer HbA1c control, and lower body weight than the full exenatide BID cohort, and patients from the insulin matched group tended to be younger and have better control of HbA1c and higher body weight than the full insulin cohort.

The CHOICE study has provided the first available data on the way exenatide BID is used in routine clinical practice across Europe. However, in common with all prospective observational studies, this study has limitations. These include the potential for unobserved factors that could have affected treatment selection or outcomes, the potential for investigators to be influenced by the scrutiny that occurs during a prospective study and the potential for bias – although the inclusion of two treatment arms should have helped to reduce prescribing bias. In addition, although the sample was designed to be representative, sample sizes were small in some countries, the ratio of exenatide BID to insulin patients varied between countries, and patients were mostly recruited in secondary care centers. Also, there may be significant unmeasured confounding factors we were unable to control for in the subgroup comparison of cohorts, and we used non-standardized measurements to assess clinical outcomes, including hypoglycemia, which relied on patient recall and self-reporting of episodes that did not have standardized diagnoses. The inclusion of several European countries may also have resulted in variations in diabetes care, including access to self-monitoring of blood glucose and the types of insulin initiated at different sites. Thus, the extent to which data can be generalized is not clear. It is also likely that treatment patterns will change to some extent following the March 2012 European Union approval of exenatide BID as adjunctive therapy in adult patients with T2DM who have not achieved adequate glycemic control with basal insulin, with or without metformin and/or pioglitazone. Although not an approved indication for exenatide BID during the study period described here, and only two patients from the insulin cohort were initiated on this agent during the study, we expect that this new indication for exenatide BID may have a substantial impact on prescribing trends for patients with T2DM, as UK-based
audits have shown that many of the patients initiated on GLP-1 receptor agonists before this indication was approved (between 30% and 40%) were also receiving basal insulin concomitantly.12-26 Similarly, the availability of liraglutide and exenatide once weekly has likely affected treatment patterns subsequent to these data being collected.

**Conclusion**

In addition to estimating the number of patients with significant treatment change and evaluating reasons for the treatment change following initiation of injectable therapy, CHOICE provided data on exenatide BID and insulin usage patterns and 12-month outcomes in clinical practice. Results show that about 30% of patients initiated on exenatide BID or insulin as their first injectable glucose-lowering therapy had a significant treatment change during the first 12 months of therapy.

Overall, both cohorts achieved improved glycemic control (in terms of mean HbA1c change and the proportion of patients achieving HbA1c < 7% or < 6.5%) and a reduced severity of cardiovascular risk factors, which included a mean weight loss in the exenatide BID cohort. There was a mean weight gain in the insulin cohort. The matched subgroup analysis found that, although patients in the two matched groups achieved similar glycemic control, patients in the exenatide BID matched group had a significantly lower incidence of hypoglycemia and greater weight loss than patients in the insulin matched group. Changes in total, HDL and LDL-cholesterol, triglyceride, and BP levels did not differ significantly between the matched groups.

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