Optimal Reinsurance and Investment in a Diffusion Model

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Abstract

We consider a diffusion approximation to an insurance risk model where an external driver models a stochastic environment. The insurer can buy reinsurance. Moreover, investment in a financial market is possible. The financial market is also driven by the environmental process. Our goal is to maximise terminal expected utility. In particular, we consider the case of SAHARA utility functions. In the case of proportional and excess-of-loss reinsurance, we obtain explicit results.

Keywords: OPTIMAL REINSURANCE; OPTIMAL INVESTMENT; HAMILTON–JACOBI–BELLMAN EQUATION; SAHARA UTILITY; PROPORTIONAL REINSURANCE; EXCESS-OF-LOSS REINSURANCE

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1 Introduction

The optimal reinsurance-investment problem is of large interest in the actuarial literature. A reinsurance is a contract whereby a reinsurance company agrees to indemnify the cedent (i.e. the primary insurer) against all or part of the future losses that the latter sustains under the policies that she has issued. For this service the insurer is asked to pay a premium. It is well known that such a risk-sharing agreement allows the insurer to reduce the risk, to increase the business capacity, to stabilise the operating results and so on. In the existing literature there are a lot of works dealing with the optimal reinsurance strategy, starting from the seminal papers [4], [2] and [6]. During the last decades two different approaches were used to study the problem: some authors model the insurer’s surplus as a jump process, others as a diffusion approximation (see e.g. [16] and references therein for details about risk models). In addition, only two reinsurance agreements were considered: the proportional and the excess-of-loss contracts (or both, as a mixed contract).

Among the optimisation criteria, we recall the expected utility maximisation (see [9], [8] and [11]), ruin probability minimisation (see [12], [13] and [14]), dividend policy optimisation (see [2] and [15]). In particular, the former was developed only for CRRA and CARA utility functions.

Our aim is to investigate the optimal reinsurance problem in a diffusion risk model when the insurer subscribes a general reinsurance agreement, with a retention level $u \in [0, I]$. The insurer’s objective is to maximise the expected utility of the terminal wealth for a general utility function $U$, satisfying the classical assumptions (monotonicity and concavity). That is, we do not assume any explicit expression neither for the reinsurance policy nor for $U$. However, we also investigate how our general results apply to specific utility functions, including CRRA and CARA classes, and to the most popular reinsurance agreements such as proportional and excess-of-loss.

One additional feature of our paper is that the insurer’s surplus is affected by an environmental factor $Y$, which allows our framework to take into account size and risk fluctuations (see [7, Chapter 2]). We recall two main attempts of introducing a stochastic factor in the risk model dynamic: in [10] the authors considered a Markov chain with a finite state space, while in [1] $Y$ is a diffusion process, as in our case. However, they considered jump processes and the rest of the model formulation is very different (for instance, they restricted the maximisation to the exponential utility function and the proportional reinsurance). Moreover, in those papers $Y$ only affects
the insurance market.

Indeed, another important peculiarity of our model is the dependence between the insurance and the financial markets. We allow the insurer to invest her money in a risky asset, modelled as a diffusion process with both the drift and the volatility influenced by the stochastic factor $Y$. From the practical point of view, this characteristic reflects any connection between the two markets. From the theoretical point of view, we remove the standard assumption of independence, which is constantly present in all the previous works, especially because it simplifies the mathematical framework.

The paper is organised as follows: in the following section we formulate our optimal stochastic control problem; next, in Section 3 we analyse the main properties of the value function, while in Section 4 we characterise the value function as a viscosity solution to the Hamilton-Jacobi-Bellman (HJB) equation associated with our problem; in Section 5 we apply our general results to the class of SAHARA utility functions, which includes CRRA and CARA utility functions as limiting cases. In addition, we characterise the optimal reinsurance strategy under the proportional and the excess-of-loss contracts, also providing explicit formulae. Finally, in Section 7 we give some numerical examples.

2 The Model

The surplus process of an insurer is modelled as the solution to the stochastic differential equation

$$dX_t = m(t, Y_t, u_t) \, dt + \sigma(t, Y_t, u_t) \, dW^1_t, \quad X_0 = x,$$

where $Y$ is an environmental process, satisfying

$$dY_t = \mu_Y(t, Y_t) \, dt + \sigma_Y(t, Y_t) \, dW^Y_t, \quad Y_0 = y,$$

and $u_t$ is the reinsurance retention level of the insurer at time $t$. We assume that $u_t$ is a càdlàg process and can take all the values in an interval $[0, I]$, where $I \in (0, \infty]$ and that the functions $m(t, y, u)$, $\sigma(t, y, u)$, $\mu_Y(t, y)$ and $\sigma_Y(t, y)$ are continuously differentiable bounded functions satisfying a Lipschitz condition uniformly in $u$. Further, the insurer has the possibility to invest into a risky asset $R$ modelled as the solution to

$$dR_t = \mu(t, Y_t)R_t \, dt + \sigma_1(t, Y_t)R_t \, dW^1_t + \sigma_2(t, Y_t)R_t \, dW^2_t, \quad R_0 \in (0, +\infty).$$
Also the functions $\mu(t, y), \sigma_1(t, y)$ and $\sigma_2(t, y)$ are assumed to be bounded continuous positive functions satisfying a Lipschitz condition. We further assume that $\sigma_1(t, y) + \sigma_2(t, y)$ is bounded away from zero. Here, $W^1, W^2, W^Y$ are independent Brownian motions on a reference probability space $(\Omega, \mathcal{F}, \mathbb{P})$. Thus, the reinsurance strategy does not influence the behaviour of the risky asset. But, the surplus process and the risky asset are dependent.

Choosing an investment strategy $a$, the surplus of the insurer fulfills
\[
dX_t^{u,a} = \{m(t, Y_t, u_t) + a_t \mu(t, Y_t)\} \, dt + \{\{\sigma(t, Y_t, u_t) + a_t \sigma_1(t, Y_t)\} \, dW_t^1
+ a_t \sigma_2(t, Y_t) \, dW_t^2 \}, \quad X_0^{u,a} = x.
\]

In order that a strong solution exists we assume that $\mathbb{E}[^T_0 a_t^2 \, dt] < \infty$. Our goal is to maximise the terminal expected utility at time $T > 0$
\[
V^{u,a}(0, x, y) = \mathbb{E}[U(X_T^{u,a}) \mid X_0^{u,a} = x, Y_0 = y],
\]
and, if it exists, to find the optimal strategy $(u^*, a^*)$. That is,
\[
V(0, x, y) = \sup_{u,a} V^{u,a}(0, x, y) = V^{u^*,a^*}(0, x, y),
\]
where the supremum is taken over all measurable adapted processes $(u, a)$ such that the conditions above are fulfilled. $U$ is a utility function. That is, $U$ is strictly increasing and strictly concave. We make the additional assumption that $U^\alpha(x)$ is continuous. The filtration is the smallest complete right-continuous filtration $\{\mathcal{F}_t\}$ such that the Brownian motions are adapted. In particular, we suppose that $Y$ is observable.

We will also need the value functions if we do start at time $t$ instead. Thus we define
\[
V^{u,a}(t, x, y) = \mathbb{E}[U(X_T^{u,a}) \mid X_t^{u,a} = x, Y_t = y],
\]
where we only consider strategies on the time interval $[t, T]$ and, analogously, $V(t, x, y) = \sup_{u,a} V^{u,a}(t, x, y)$. The boundary condition is then $V(T, x, y) = U(x)$. Because our underlying processes are Markovian, $V(t, X_t^{u,a}, Y_t)$ depends on $\mathcal{F}_t$ via $(X_t^{u,a}, Y_t)$ only.

### 3 Properties of the value function

**Lemma 1.** i) The value function $V(t, x, y) = \sup_{u,a} V^{u,a}(t, x, y)$ is increasing in $x$. 

ii) The value function is continuous.

Proof. That the value function is increasing in $x$ is clear. For any $(t, x, y) \in [0, T] \times \mathbb{R}^2$ and initial values $X^{u,a}_t = x, Y_t = y$, by Itô’s formula

$$U(X^{u,a}_T) = U(x) + \int_t^T \{m(s, Y_s, u_s) + a_s \mu(s, Y_s)\} U'(X^{u,a}_s)\ ds$$
$$+ \frac{1}{2}\{(\sigma(s, Y_s, u_s) + a_s \sigma_1(s, Y_s))^2 + a^2_s \sigma_2^2(s, Y_s)\} U''(X^{u,a}_s)\ ds$$
$$+ \int_t^T (\sigma(s, Y_s, u_s) + a_s \sigma_1(s, Y_s))\ dW_s^1 + \int_t^T a_s \sigma_2(s, Y_s)\ dW_s^2.$$ 

Because the stochastic integrals are martingales by our assumptions

$$\mathbb{E}[U(X^{u,a}_T) | X^{u,a}_T = x, Y_T = y] = U(x) + \mathbb{E}\left[\int_t^T \{m(s, Y_s, u_s) + a_s \mu(s, Y_s)\} U'(X^{u,a}_s)\ ds + \frac{1}{2}\{(\sigma(s, Y_s, u_s) + a_s \sigma_1(s, Y_s))^2 + a^2_s \sigma_2^2(s, Y_s)\} U''(X^{u,a}_s)\ ds\right].$$

The right hand side is Lipschitz continuous thanks to our assumptions and the supremum over the strategies preserves this property. This immediately implies the thesis. □

Lemma 2. The value function is concave in $x$.

Proof. If the value function was not concave, we would find $x$ and a test function $\varphi$ with $\varphi_{xx}(t, x, y) \geq 0$, $\varphi_x(t, x, y) > 0$ and $\varphi(t', x', y') \leq V(t', x', y')$ for all $t'$, $x'$, $y'$ and $\varphi(t, x, y) = V(t, x, y)$. By the proof of Theorem 1 below,

$$0 \geq \varphi_t + \sup_{u,a}\{m(t, y, u) + a \mu(t, y)\}\varphi_x$$
$$+ \frac{1}{2}\{(\sigma(t, y, u) + a \sigma_1(t, y))^2 + a^2 \sigma_2^2(t, y)\}\varphi_{xx} + \mu_y(t, y)\varphi_y$$
$$+ \frac{1}{2}\sigma_2^2(t, y)\varphi_{yy}.$$ 

But it is possible to choose $a$ such that the above inequality does not hold. □
4 The HJB equation

We expect the value function to solve

\[ 0 = V_t + \sup_{u,a} \{ m(t,y,u) + a\mu(t,y) \} V_x \]
\[ + \frac{1}{2} \left\{ (\sigma(t,y,u) + a\sigma_1(t,y))^2 + a^2\sigma_2^2(t,y) \right\} V_{xx} + \mu_Y(t,y)V_y \]
\[ + \frac{1}{2}\sigma_1^2(t,y)V_{yy}. \]  
(1)

A (classical) solution is only possible if \( V_{xx} < 0 \). In this case,

\[ a = -\frac{\mu(t,y)V_x + \sigma(t,y,u)\sigma_1(t,y)V_{xx}}{(\sigma_1^2(t,y) + \sigma_2^2(t,y))V_{xx}}. \]  
(2)

Thus, we need to solve

\[ 0 = V_t + \sup_u m(t,y,u)V_x - \frac{(\mu(t,y)V_x + \sigma(t,y,u)\sigma_1(t,y)V_{xx})^2}{2(\sigma_1^2(t,y) + \sigma_2^2(t,y))V_{xx}} \]
\[ + \frac{1}{2}\sigma_2^2(t,y)V_{xx} + \mu_Y(t,y)V_y + \frac{1}{2}\sigma_1^2(t,y)V_{yy}. \]  
(3)

By our assumption that \( m(t,y,u) \) and \( \sigma(t,y,u) \) are continuous functions on a closed interval of the compact set \([0, \infty]\), there is a value \( u(x,y) \) at which that supremum is taken.

**Theorem 1.** The value function is a viscosity solution to (1).

**Proof.** Without loss of generality we only show the assertion for \( t = 0 \). Choose \((\bar{u}, \bar{a})\) and \( \varepsilon, \delta, h > 0 \). Let \( \tau^{\bar{u}, \bar{a}} = \inf \{ t > 0 : \max \{|X^\tau_{\bar{u}, \bar{a}}, x|, |Y^\tau_{\bar{u}, \bar{a}} - y|\} > \varepsilon \} \) and \( \tau = \tau^{\bar{u}, \bar{a}} \wedge h \). Consider the following strategy. \((u_t, a_t) = (\bar{u}, \bar{a})\) for \( t < \tau^{\bar{u}, \bar{a}} \wedge h \), and \((u_t, a_t) = (\tilde{u}_t, (\tau^{\bar{u}, \bar{a}} \wedge h), \tilde{a}_t)\) for some strategy \((\tilde{u}, \tilde{a})\), such that \( V^{\tilde{u}, \tilde{a}}(\tau, X^\tau_{\tilde{u}, \tilde{a}}, Y^\tau_{\tilde{u}, \tilde{a}} \wedge h) > V(\tau, X^\tau_{\bar{u}, \bar{a}} \wedge h, Y^\tau_{\bar{u}, \bar{a}} \wedge h) - \delta \). Note that the strategy can be chosen in a measurable way since \( \tau(t, x, y) \) is continuous. Let \( \varphi(t,x,y) \) be a test function, such that \( \varphi(t,x',y') \leq V(t,x',y') \) with
\( \varphi(0, x, y) = V(0, x, y) \). Then by Itô’s formula

\[
\varphi(\tau, X^{\bar{u}, \bar{a}}, Y) = \varphi(0, x, y) + \int_0^\tau [\varphi_t(t, X_t, Y_t) + \{m(t, Y_t, \bar{u}) + \bar{a}\mu(t, Y_t)\}\varphi_x(t, X_t, Y_t) + \begin{array}{l}
\frac{1}{2}\{(\sigma(t, Y_t, \bar{u}) + \bar{a}\sigma_1(t, Y_t))^2 + \bar{a}^2\sigma_2^2(t, Y_t)\}\varphi_{xx}(t, X_t, Y_t) \\
+ \mu_{\tau}(t, Y_t)\varphi_y(t, X_t, Y_t) + \frac{1}{2}\sigma_{\tau}^2(t, Y_t)\varphi_{yy}(t, X_t, Y_t)\] \] dW^1_t \\
+ \int_0^\tau \sigma_{\tau}(t, Y_t)\varphi_y(t, X_t, Y_t) dW^2_t
\]

Note that the integrals with respect to the Brownian motions are true martingales since the derivatives of \( \varphi \) are continuous and thus bounded on the (closed) area, and therefore the integrands are bounded. Taking expected values gives

\[
V(0, x, y) \geq V^{u,a}(0, x, y) = \mathbb{E}[V^{u,a}(\tau, X_\tau, Y_\tau)] \geq \mathbb{E}[\varphi(\tau, X_\tau, Y_\tau) - \delta] \\
\geq \mathbb{E}[\varphi(\tau, X_\tau, Y_\tau)] - \delta = V(0, x, y) - \delta + \mathbb{E}\left[\int_0^\tau [\varphi_t(t, X_t, Y_t) + \{m(t, Y_t, \bar{u}) + \bar{a}\mu(t, Y_t)\}\varphi_x(t, X_t, Y_t) + \frac{1}{2}\{(\sigma(t, Y_t, \bar{u}) + \bar{a}\sigma_1(t, Y_t))^2 + \bar{a}^2\sigma_2^2(t, Y_t)\}\varphi_{xx}(t, X_t, Y_t) \\
+ \mu_{\tau}(t, Y_t)\varphi_y(t, X_t, Y_t) + \frac{1}{2}\sigma_{\tau}^2(t, Y_t)\varphi_{yy}(t, X_t, Y_t)\] \] dW^1_t \].

Letting \( \delta = 0 \) yields

\[
0 \geq \mathbb{E}\left[\frac{1}{h}\int_0^\tau [\varphi(t, X_t, Y_t) + \{m(t, Y_t, \bar{u}) + \bar{a}\mu(t, Y_t)\}\varphi_x(t, X_t, Y_t) + \frac{1}{2}\{(\sigma(t, Y_t, \bar{u}) + \bar{a}\sigma_1(t, Y_t))^2 + \bar{a}^2\sigma_2^2(t, Y_t)\}\varphi_{xx}(t, X_t, Y_t) \\
+ \mu_{\tau}(t, Y_t)\varphi_y(t, X_t, Y_t) + \frac{1}{2}\sigma_{\tau}^2(t, Y_t)\varphi_{yy}(t, X_t, Y_t)\] \] dW^1_t \].

It is well known that \( h\mathbb{P}[\tau \leq h] \) tends to zero as \( h \downarrow 0 \). Thus, letting \( h \downarrow 0 \)}
\begin{align*}
0 \geq & \quad \varphi_t + \{m(t, y, \bar{u}) + \bar{a} \mu(t, y)\} \varphi_x \\
& + \frac{1}{2} \{(\sigma(t, y, \bar{u}) + \bar{a} \sigma_1(t, y))^2 + a^2 \sigma_2^2(t, y)\} \varphi_{xx} + \mu_Y(t, y) \varphi_y \\
& + \frac{1}{2} \sigma_Y^2(t, y) \varphi_{yy}.
\end{align*}

Since \((\bar{u}, \bar{a})\) is arbitrary,
\begin{align*}
0 \geq & \quad \varphi_t + \sup_{u, a} \{m(t, y, u) + a \mu(t, y)\} \varphi_x \\
& + \frac{1}{2} \{(\sigma(t, y, u) + a \sigma_1(t, y))^2 + a^2 \sigma_2^2(t, y)\} \varphi_{xx} + \mu_Y(t, y) \varphi_y \\
& + \frac{1}{2} \sigma_Y^2(t, y) \varphi_{yy}.
\end{align*}

Let now \(\varphi(t, x', y')\) be a test function such that \(\varphi(0, x', y') \geq V(t, x', y') \) and \(\varphi(0, x, y) = V(0, x, y)\). Then there is a strategy \((u, a)\), such that \(V(0, x, y) < V^{u,a}(0, x, y) + h^2\). Choose a localisation sequence \(\{t_n\}\), such that
\begin{align*}
\int_0^{\tau \wedge t_n \wedge t} \left[\sigma(s, Y_s, u_s) + a_s \sigma_1(s, Y_s)\right] \varphi_x(s, X_s^{u,a}, Y_s) \, dW^1_s, \\
\int_0^{\tau \wedge t_n \wedge t} a_s \sigma_2(s, Y_s) \varphi_x(s, X_s^{u,a}, Y_s) \, dW^2_s, \\
\text{and} \\
\int_0^{\tau \wedge t_n \wedge t} \sigma_y(s, Y_s) \varphi_y(s, X_s^{u,a}, Y_s) \, dW^y_s
\end{align*}
are martingales, where as above, \(\tau = \tau^{u,a} \wedge h\). We have
\begin{align*}
\varphi(0, x, y) = V(0, x, y) \leq & \quad V^{u,a}(0, x, y) + h^2 \\
= & \quad \mathbb{E}[V(\tau \wedge t_n, X_{\tau \wedge t_n}, Y_{\tau \wedge t_n})] + h^2 \leq \mathbb{E}[\varphi(\tau \wedge t_n, X_{\tau \wedge t_n}, Y_{\tau \wedge t_n})] + h^2 \\
= & \quad \varphi(0, x, y) + \mathbb{E}\left[\int_0^{\tau \wedge t_n} \left[\varphi_t(t, X_t, Y_t) \\
& + \{m(t, Y_t, u_t) + a_t \mu(t, Y_t)\} \varphi_x(t, X_t, Y_t) \\
& + \frac{1}{2} \{(\sigma(t, Y_t, u_t) + a_t \sigma_1(t, Y_t))^2 + a_t^2 \sigma_2^2(t, Y_t)\} \varphi_{xx}(t, X_t, Y_t) \\
& + \mu_Y(t, Y_t) \varphi_y(t, X_t, Y_t) + \frac{1}{2} \sigma_Y^2(t, Y_t) \varphi_{yy}(t, X_t, Y_t)\] \, dt\right] + h^2.
\end{align*}

Because we consider a compact interval, we can let \(n \to \infty\) and obtain by
bounded convergence

\[ 0 \leq \mathbb{E} \left[ \int_0^\tau [\varphi_t(t, X_t, Y_t) + \{m(t, Y_t, u_t) + a_t \mu(t, Y_t)\} \varphi_x(t, X_t, Y_t) + \frac{1}{2} \{\sigma(t, Y_t, u_t) + a_t \sigma_1(t, Y_t)\}^2 + a_t^2 \sigma_2(t, Y_t) \} \varphi_{xx}(t, X_t, Y_t) + \mu_Y(t, Y_t) \varphi_y(t, X_t, Y_t) + \frac{1}{2} \sigma_Y(t, Y_t) \varphi_{yy}(t, X_t, Y_t) \} dt \right] + h^2 \]

This gives by dividing by \( h \) and letting \( h \to 0 \)

\[ 0 \leq \varphi_t + \sup_{u,a} \{m(t, y, u) + a \mu(t, y)\} \varphi_x + \frac{1}{2} \{\sigma(t, y, u) + a \sigma_1(t, y)\}^2 + a^2 \sigma_2(t, y) \} \varphi_{xx} + \mu_Y(t, y) \varphi_y + \frac{1}{2} \sigma_Y(t, y) \varphi_{yy} . \]

This proves the assertion. \( \square \)

Let now \( u^*(t, x, y) \) and \( a^*(t, x, y) \) be the maximiser in (1). While the uniqueness is not necessary in order to prove their optimality (see also Theorem 2 below), by [17, Sec. 7] we can choose these maximisers in a measurable way. We further denote by \( u_t^* = u^*(t, X_t^{u^*, a^*}, Y_t) \) and \( a_t^* = a^*(t, X_t^{u^*, a^*}, Y_t) \) the feedback strategy.

**Theorem 2.** Suppose that \( V \) is a classical solution to the HJB equation (1). Suppose further that the strategy \((u^*, a^*)\) lead to a unique strong solution for \( X_t^{u^*, a^*} \) and that \( \{X_t^{u^*, a^*}\} \) is uniformly integrable. Then the strategy \((u^*, a^*)\) is optimal.
Proof. By Itô’s formula we get for $X_t = X_t^{u^*,a^*}$

$$V(t, X_t, Y_t) = V(0, x, y) + \int_0^t [V_s(s, X_s, Y_s)$$

$$+ \{m(s, Y_s, u^*_s) + a^*_s \mu(s, Y_s)\} V_x(s, X_s, Y_s)$$

$$+ \frac{1}{2} \{(\sigma(s, Y_s, u^*_s) + a^*_s \sigma_1(s, Y_s))^2 + a^*_s \sigma_2^2(s, Y_s)\} V_{xx}(s, X_s, Y_s)$$

$$+ \mu_Y(s, Y_s) V_y(s, X_s, Y_s) + \frac{1}{2} \sigma_Y^2(s, Y_s) V_{yy}(s, X_s, Y_s)\} \, ds$$

$$+ \int_0^t [\sigma(s, Y_s, u^*_s) + a^*_s \sigma_1(s, Y_s)] V_x(s, X_s, Y_s) \, dW^1_s$$

$$+ \int_0^t a_s \sigma_2(s, Y_s) V_x(s, X_s, Y_s) \, dW^2_s$$

$$+ \int_0^t \sigma_Y(s, Y_s) V_y(s, X_s, Y_s) \, dW^Y_s$$

$$= V(0, x, y) + \int_0^t a_s \sigma_2(s, Y_s) V_x(s, X_s, Y_s) \, dW^2_s$$

$$+ \int_0^t [\sigma(s, Y_s, u^*_s) + a^*_s \sigma_1(s, Y_s)] V_x(s, X_s, Y_s) \, dW^1_s$$

$$+ \int_0^t \sigma_Y(s, Y_s) V_y(s, X_s, Y_s) \, dW^Y_s.$$ 

Thus, $\{V(t, X_t, Y_t)\}$ is a local martingale. From $U(X_T) \leq U(x) + (X_T - x)U'(x)$ and the uniform integrability we get that $\{V(t, X_t, Y_t)\}$ is a martingale. We therefore have

$$\mathbb{E}[U(X_T)] = \mathbb{E}[V(T, X_T, Y_T)] = V(0, x, y).$$

This shows that the strategy is optimal.

**Corollary 1.** Suppose that $V$ is a classical solution to the HJB equation (1). Suppose further that the strategy $(u^*, a^*)$ lead to a unique strong solution for $X^{u^*,a^*}$ and that $\mathbb{E}[\int_0^T (a^*_t)^2 \, dt] < \infty$. Then the strategy $(u^*, a^*)$ is optimal.

**Proof.** Since the parameters are bounded, the condition $\mathbb{E}[\int_0^T (a^*_t)^2 \, dt] < \infty$ implies uniform integrability of $\{X_t^{u^*,a^*}\}$. The result follows from Theorem 2. □
5 SAHARA utility functions

In this section we study the optimal reinsurance-investment problem when the insurer’s preferences are described by SAHARA utility functions. This class of utility functions was first introduced by [3] and it includes the well known exponential and power utility functions as limiting cases. The main feature is that SAHARA utility functions are well defined on the whole real line and, in general, the risk aversion is non monotone.

More formally, we recall that a utility function $U : \mathbb{R} \rightarrow \mathbb{R}$ is of the SAHARA class if its absolute risk aversion (ARA) function $A(x)$ admits the following representation:

$$\frac{-U''(x)}{U'(x)} = A(x) = \frac{a}{\sqrt{b^2 + (x - d)^2}} ,$$

where $a > 0$ is the risk aversion parameter, $b > 0$ the scale parameter and $d \in \mathbb{R}$ the threshold wealth.

Let us try the ansatz

$$V(t, x, y) = U(x)\tilde{V}(t, y) .$$

**Remark 1.** By (2) and (5), the optimal investment strategy admits a simpler expression:

$$a^*(t, x, y) = \frac{\mu(t, y) - A(x)\sigma(t, y, u)\sigma_1(t, y)}{A(x)(\sigma_1(t, y)^2 + \sigma_2(t, y)^2)} .$$

In particular, $a^*(t, x, y)$ is bounded by a linear function in $x$ and therefore our assumption $E[\int_0^T (a^*_t)^2 dt] < \infty$ is fulfilled. Under our hypotheses, if the HJB equation admits a classical solution, the assumptions in Corollary 1 are satisfied. Let us note that $a^*(t, x, y)$ is influenced by the reinsurance strategy $u$.

In this case (3) reads as follows:

$$0 = U(x)\tilde{V}_t + \mu_Y(t, y)U(x)\tilde{V}_y + \frac{1}{2}\sigma_Y^2(t, y)U(x)\tilde{V}_{yy}$$

$$+ U'(x)\tilde{V}(t, y) \sup_{u \in [0, I]} \Psi_{t,x,y}(u) ,$$

where

$$\Psi_{t,x,y}(u) = m(t, y, u)$$

$$+ \mu(t, y)^2 - 2\mu(t, y)\sigma(t, y, u)\sigma_1(t, y)A(x) - \sigma(t, y, u)^2\sigma_2(t, y)^2A(x)^2$$

$$\frac{2[\sigma_1(t, y)^2 + \sigma_2(t, y)^2]A(x)}{2[\sigma_1(t, y)^2 + \sigma_2(t, y)^2]A(x)} .$$

11
By our assumptions, $\Psi_{t,x,y}(u)$ is continuous in $u$, hence it admits a maximum in the compact set $[0, I]$. In addition to this, we are able to prove the uniqueness of the maximiser under some additional requirements.

**Lemma 3.** If $m(t,y,u)$ is concave in $u \in [0, I]$ and $\sigma(t,y,u)$ is non-negative and convex in $u \in [0, I]$, then there exists a unique maximiser for $\sup_{u \in [0, I]} \Psi_{t,x,y}(u)$.

**Proof.** We prove that $\Psi_{t,x,y}(u)$ is the sum of two concave functions, hence it is concave itself. As a consequence, there exists only one maximiser in $[0, I]$. Now, since $m(t,y,u)$ is strictly concave by hypothesis, we only need to show that

$$\sigma(t,y,u)^2 \sigma_2(t,y)^2 A(x) + 2 \mu(t,y) \sigma(t,y,u) \sigma_1(t,y)$$

is convex in $u$. We know that this quadratic form is convex and increasing when the argument is non-negative. Recalling that $\sigma(t,y,u) \geq 0$ by hypothesis, we can conclude that the function above is convex, because it is the composition of a non decreasing and convex function with a convex function ($\sigma(t,y,u)$ is so, by assumption). The proof is complete. \qed

5.1 Proportional reinsurance

Let us consider the diffusion approximation to the classical risk model with non-cheap proportional reinsurance, see e.g. [15, Chapter 2]. By means of this contract, the insurer is allowed to transfer a proportion $1-u$ of her risks to the reinsurer (that is $u = 0$ represents the full reinsurance). More formally,

$$dX_0^t = (p - q + qu) \, dt + \sigma_0 u \, dW_1^t, \quad X_0^0 = x, \quad (8)$$

with $p < q$ and $\sigma_0 > 0$. Here $I = 1$. From the economic point of view, the constant rate $p$ represents the insurance gross risk premium, while $q(1-u)$ is the reinsurance premium associated to the retention level $u$. In this case, by (7) our optimisation problem reduces to

$$\sup_{u \in [0,1]} qu + \frac{\mu(t,y)^2 - 2\mu(t,y)\sigma_1(t,y)A(x)\sigma_0 u - \sigma_2(t,y)^2 A(x) \sigma_0^2 u^2}{2[\sigma_1(t,y)^2 + \sigma_2(t,y)^2] A(x)}. \quad (9)$$

The optimal strategy is characterised by the following proposition.
Proposition 1. Under the model (8), the optimal reinsurance-investment strategy is given by \((u^*(t, x, y), a^*(t, x, y))\), with

\[
u^*(t, x, y) = \begin{cases} 
0 & (t, x, y) \in A_0 \\
\frac{(\sigma_1(t, y)^2 + \sigma_2(t, y)^2)q - \mu(t, y)\sigma_0\sigma_1(t, y)}{\sigma_0\sigma_2(t, y)^2A(x)} & (t, x, y) \in (A_0 \cup A_1)^C \\
1 & (t, x, y) \in A_1,
\end{cases}
\]

where

\[
A_0 = \left\{ (t, x, y) \in [0, T] \times \mathbb{R}^2 : q < \frac{\mu(t, y)\sigma_1(t, y)\sigma_0}{\sigma_1(t, y)^2 + \sigma_2(t, y)^2} \right\},
\]

\[
A_1 = \left\{ (t, x, y) \in [0, T] \times \mathbb{R}^2 : q > \frac{\sigma_0\sigma_2^2A(x)\sigma_0 + \mu(t, y)\sigma_1(t, y)}{\sigma_1(t, y)^2 + \sigma_2(t, y)^2} \right\},
\]

and

\[
a^*(t, x, y) = \frac{\mu(t, y) - A(x)\sigma_0u^*(t, x, y)\sigma_1(t, y)}{A(x)(\sigma_1(t, y)^2 + \sigma_2(t, y)^2)}.
\]

Proof. The expression for \(a^*(t, x, y)\) can be readily obtained by (6). By Lemma 3, there exists a unique maximiser \(u^*(t, x, y)\) for \(\sup_{u \in [0,1]} \Psi_{t,x,y}(u)\), where \(\Psi_{t,x,y}(u)\) is defined in (7) replacing \(m(t, y, u) = p - (1 - u)q\) and \(\sigma(t, y, u) = \sigma_0u\). Now we notice that

\[(t, x, y) \in A_0 \Rightarrow \frac{\partial \Psi_{t,x,y}(0)}{\partial u} < 0,
\]

therefore full reinsurance is optimal. On the other hand,

\[(t, x, y) \in A_1 \Rightarrow \frac{\partial \Psi_{t,x,y}(1)}{\partial u} > 0,
\]

hence in this case null reinsurance is optimal. Now let us observe that

\[(t, x, y) \in A_0 \Rightarrow q < \frac{\mu(t, y)\sigma_1(t, y)\sigma_0}{\sigma_1(t, y)^2 + \sigma_2(t, y)^2} < \frac{\sigma_0\sigma_2^2A(x) + \mu(t, y)\sigma_1(t, y)}{\sigma_1(t, y)^2 + \sigma_2(t, y)^2},
\]

which implies \(A_0 \cap A_1 = \emptyset\). Finally, when \((t, x, y) \in (A_0 \cup A_1)^C\), the optimal strategy is given by the unique stationary point of \(\Psi_{t,x,y}(u)\). By solving \(\frac{\partial \Psi_{t,x,y}(u)}{\partial u} = 0\), we obtain the expression in (10).

Remark 2. The previous result holds true under the slight generalisation of \(p(t, y), q(t, y), \sigma_0(t, y)\) dependent on time and on the environmental process. In this case, there will be an additional effect of the exogenous factor \(Y\).
Proposition 1 also holds in the case of an exponential utility function, which corresponds to the special case $A(x) = \beta$.

**Corollary 2.** For $U(x) = -e^{-\beta x}$ with $\beta > 0$, the optimal strategy is given by $(u^*(t, y), a^*(t, y))$, with

$$u^*(t, y) = \begin{cases} 0 & (t, y) \in A_0 \\ \frac{(\sigma_1(t, y)^2 + \sigma_2(t, y)^2)q - \mu(t, y)\sigma_0\sigma_1(t, y)}{\sigma_0^2\sigma_2(t, y)^2\beta} & (t, y) \in (A_0 \cup A_1)^C \\ 1 & (t, y) \in A_1 \end{cases} \tag{12}$$

where

$$A_0 = \left\{ (t, y) \in [0, T] \times \mathbb{R} : q < \frac{\mu(t, y)\sigma_1(t, y)\sigma_0}{\sigma_1(t, y)^2 + \sigma_2(t, y)^2} \right\} ,$$

$$A_1 = \left\{ (t, y) \in [0, T] \times \mathbb{R} : q > \frac{\sigma_0[\sigma_2^2\sigma_0\beta + \mu(t, y)\sigma_1(t, y)]}{\sigma_1(t, y)^2 + \sigma_2(t, y)^2} \right\} ,$$

and

$$a^*(t, y) = \frac{\mu(t, y) - \beta\sigma_0 u^*(t, y)\sigma_1(t, y)}{\beta(\sigma_1(t, y)^2 + \sigma_2(t, y)^2)} . \tag{13}$$

**Proof.** We can apply Proposition 1 taking the ARA function $A(x) = \beta$. All the calculations remain the same, but the optimal strategy will be independent on the current wealth level $x$. \qed

### 5.2 Excess-of-loss reinsurance

Now we consider the optimal excess-of-loss reinsurance problem. The reinsurance level is chosen in the interval $u \in [0, +\infty]$ and for any future claim the reinsurer is responsible for all the amount which exceeds that threshold $u$. For instance, $u = \infty$ corresponds to no reinsurance. The surplus process without investment is given by, see also [5]

$$dX^0_t = \left( \theta \int_0^u \bar{F}(z) \, dz - (\theta - \eta)\mathbb{E}[Z] \right) \, dt + \sqrt{\int_0^u 2z\bar{F}(z) \, dz} \, dW^1_t , \quad X^0_0 = x , \tag{14}$$

where $\theta, \eta > 0$ are the reinsurer’s and the insurer’s safety loadings, respectively, and $\bar{F}(z) = 1 - F(z)$ is the tail of the claim size distribution function. In the sequel we require $\mathbb{E}[Z] < \infty$ and, for the sake of the simplicity of
the presentation, that \( F(z) < 1 \ \forall z \in [0, +\infty) \). Notice also that it is usually assumed \( \theta > \eta \). However, we do not exclude the so-called cheap reinsurance, that is \( \theta = \eta \).

By (7), we obtain the following maximisation problem:

\[
\sup_{u \in [0, +\infty]} \theta \int_{0}^{u} \bar{F}(z) \, dz - \frac{2\mu(t,y)\sigma_1(t,y)\sqrt{\int_{0}^{u} 2z\bar{F}(z) \, dz + \sigma_2(t,y)^2 A(x) \int_{0}^{u} 2z\bar{F}(z) \, dz}}{2[\sigma_1(t,y)^2 + \sigma_2(t,y)^2]}.
\]  

(15)

**Proposition 2.** Under the model (14), suppose that the function in (15) is strictly concave in \( u \). There exists a unique maximiser \( u^*(t,x,y) \) given by

\[
u^*(t,x,y) = \begin{cases} 0 & (t,y) \in A_0 \\ \hat{u}(t,x,y) & (t,y) \in [0,T] \times \mathbb{R} \setminus A_0 \end{cases}
\]

(16)

where

\[
A_0 = \left\{ (t,y) \in [0,T] \times \mathbb{R} : \theta \leq \frac{2\mu(t,y)\sigma_1(t,y)}{\sigma_1(t,y)^2 + \sigma_2(t,y)^2} \right\}
\]

and \( \hat{u}(t,x,y) \) is the solution to the following equation:

\[
\theta(\sigma_1(t,y)^2 + \sigma_2(t,y)^2) = 2\mu(t,y)\sigma_1(t,y)\left(\frac{\int_{0}^{u} 2z\bar{F}(z) \, dz}{\sigma_1(t,y)^2 + \sigma_2(t,y)^2}\right)^{-\frac{1}{2}} u + \sigma_2(t,y)^2 A(x) u.
\]

(17)

**Proof.** We first note that, using L’Hospital’s rule,

\[
\lim_{u \to \infty} \frac{\int_{0}^{u} \bar{F}(z) \, dz}{\int_{0}^{u} 2z\bar{F}(z) \, dz} = 0.
\]

The derivative with respect to \( u \) of the function in (15) is

\[
\left( \theta - u \frac{2\mu(t,y)\sigma_1(t,y)\left(\frac{\int_{0}^{u} 2z\bar{F}(z) \, dz}{\sigma_1(t,y)^2 + \sigma_2(t,y)^2}\right)^{-\frac{1}{2}} + \sigma_2(t,y)^2 A(x)}{\sigma_1(t,y)^2 + \sigma_2(t,y)^2} \right) \bar{F}(u).
\]

Consider the expression between brackets

\[
\theta - u \frac{2\mu(t,y)\sigma_1(t,y)\left(\frac{\int_{0}^{u} 2z\bar{F}(z) \, dz}{\sigma_1(t,y)^2 + \sigma_2(t,y)^2}\right)^{-\frac{1}{2}} + \sigma_2(t,y)^2 A(x)}{\sigma_1(t,y)^2 + \sigma_2(t,y)^2}.
\]

(18)
Since \( \int_{0}^{u} 2z \bar{F}(z) \, dz \leq u^2 \), we see that for any \((t, y) \in A_0\) the function in (15) is strictly decreasing. Thus \( u^* = 0 \) in this case. For \((t, y) \notin A_0\) we obtain by L'Hospital's rule,

\[
\lim_{u \to 0} \frac{\int_{0}^{u} 2z \bar{F}(z) \, dz}{u^2} = 1.
\]

This implies that the function to be maximised increases close to zero. In particular, the maximum is not taken at zero. Further, if \( \mathbb{E}[Z^2] < \infty \), then (18) tends to \(-\infty\) as \( u \to \infty \). If \( \mathbb{E}[Z^2] = \infty \), then

\[
\lim_{u \to \infty} \frac{\int_{0}^{u} 2z \bar{F}(z) \, dz}{u^2} = 0.
\]

Thus also in this case, (18) tends to \(-\infty\) as \( u \to \infty \). Consequently, the maximum is taken in \((0, \infty)\), and uniqueness of \( \hat{u}(t, x, y) \) is guaranteed by the concavity. Now the proof is complete.

**Corollary 3.** Under the assumptions of Proposition 2, the optimal reinsurance-investment strategy is given by

\[
\left( \frac{\mu(t, y) - A(x)\sigma_1(t, y)\sqrt{\int_{0}^{u^*(t,x,y)} 2z \bar{F}(z) \, dz}}{A(x)(\sigma_1(t, y)^2 + \sigma_2(t, y)^2)}, u^*(t, x, y) \right),
\]

with \( u^*(t, x, y) \) given in (16).

The main assumption of Proposition 2, that is the concavity of the function in (15), may be not easy to verify. In the next result we relax that hypothesis, only requiring the uniqueness of a solution to equation (17).

**Proposition 3.** Under the model (14), suppose that the equation (17) admits a unique solution \( \hat{u}(t, x, y) \) for any \((t, x, y) \in [0, T] \times \mathbb{R}^2\). Then it is the unique maximiser to (15).

**Proof.** In the proof of Proposition 2 we only used the concavity to verify uniqueness of the maximiser. Therefore, the same proof applies.

---

### 6 Independent markets

Suppose that the insurance and the financial markets are conditionally independent given \( Y \). That is, let \( \sigma_1(t, x) = 0 \). Then by (6) we get

\[
a^*(t, x, y) = \frac{\mu(t, y)}{A(x)\sigma_2^2(t, y)}.
\]
Remark 3. Suppose that $\sigma(t, y, u) \geq 0$ as usual. The insurer invests a larger amount of its surplus in the risky asset when the financial market is independent on the insurance market. Indeed, the reader can easily compare the formula above with (6).

Regarding the reinsurance problem, by (7) we have to maximise this quantity:

$$
\Psi_{t,x,y}(u) := m(t, y, u) + \mu(t, y)^2 - \sigma(t, y, u)^2 \sigma_2(t, y)^2 A(x)^2.
$$

Proposition 4. Suppose that $\Psi_{t,x,y}(u)$ is strictly concave in $u \in [0, I]$. Then the optimal reinsurance strategy admits the following expression:

$$
u^*(t, x, y) = \begin{cases} 
0 & (t, x, y) \in A_0 \\
\hat{u}(t, x, y) & (t, x, y) \in [0, T] \times \mathbb{R} \setminus (A_0 \cup A_I) \\
I & (t, x, y) \in A_I,
\end{cases}
$$

where

$$A_0 = \left\{ (t, x, y) \in [0, T] \times \mathbb{R}^2 : \frac{\partial m(t, y, 0)}{\partial u} \leq A(x) \sigma(t, y, 0) \frac{\partial \sigma(t, y, 0)}{\partial u} \right\},$$

$$A_I = \left\{ (t, x, y) \in [0, T] \times \mathbb{R}^2 : \frac{\partial m(t, y, I)}{\partial u} \geq A(x) \sigma(t, y, I) \frac{\partial \sigma(t, y, I)}{\partial u} \right\},$$

and $\hat{u}(t, x, y)$ is the unique solution to

$$\frac{\partial m(t, y, u)}{\partial u} = A(x) \sigma(t, y, u) \frac{\partial \sigma(t, y, u)}{\partial u}.$$  

Proof. Since $\Psi_{t,x,y}(u)$ is continuous in $u$, it admits a unique maximiser in the compact set $[0, I]$. The derivative is

$$\frac{\partial m(t, y, u)}{\partial u} - \frac{1}{2} A(x) \frac{\partial \sigma^2(t, y, u)}{\partial u} = \frac{\partial m(t, y, u)}{\partial u} - A(x) \sigma(t, y, u) \frac{\partial \sigma(t, y, u)}{\partial u}.$$  

If $(t, x, y) \in A_0$, then $\frac{\partial \Psi_{t,x,y}(0)}{\partial u} \leq 0$ and $\Psi_{t,x,y}(u)$ is decreasing in $[0, I]$, because it is concave; hence $u^*(t, x, y) = 0$ is optimal $\forall (t, x, y) \in A_0$. Now notice that $A_0 \cap A_I = \emptyset$, because of the concavity of $\Psi_{t,x,y}(u)$. If $(t, x, y) \in A_I$, then $\frac{\partial \Psi_{t,x,y}(1)}{\partial u} \geq 0$ and $\Psi_{t,x,y}(u)$ is increasing in $[0, I]$, therefore it reaches the maximum in $u^*(t, x, y) = I$. Finally, if $(t, x, y) \in [0, T] \times \mathbb{R} \setminus (A_0 \cup A_I)$, the maximiser coincides with the unique stationary point $\hat{u}(t, x, y) \in (0, I)$. 

\qed
The main consequence of the preceding result is that the reinsurance and the investment decisions depend on each other only via the surplus process and not via the parameters.

Now we specialise Propositions 1 and 2 to the special case \( \sigma_1(t, x) = 0 \).

**Corollary 4.** Suppose that \( \sigma_1(t, x) = 0 \) and consider the case of proportional reinsurance (8). The optimal retention level is given by

\[
    u^*(x) = \frac{q}{\sigma_2^2 A(x)} \wedge 1.
\]

**Proof.** It is a direct consequence of Proposition 1. In fact, the reader can easily verify that \( A_0 = \emptyset \) and the formula (10) simplifies as above. \( \Box \)

As expected, the optimal retention level is proportional to the reinsurance cost and inversely proportional to the risk aversion. Moreover, reinsurance is only bought for wealth not too far from \( d \) (recall equation (4)). Note that the optimal strategy is independent on \( t \) and \( y \), i.e. it is only affected by the current wealth. Finally, full reinsurance is never optimal.

**Corollary 5.** Suppose that \( \sigma_1(t, x) = 0 \) and consider excess-of-loss reinsurance (14). The optimal retention level is given by

\[
    u^*(x) = \frac{\theta}{A(x)}.
\]

**Proof.** Using Proposition 2 we readily check that \( A_0 = \emptyset \) and by equation (17) we get the explicit solution \( u^*(x) \).

Again, the retention level turns out to increase with the reinsurance safety loading and decrease with the risk aversion parameter. In addition, it increases with the distance between the current wealth \( x \) and the threshold \( d \).

### 7 Numerical results

In this section we provide some numerical examples based on Proposition 1. All the simulations are performed according to the parameters in Table 1 below, unless indicated otherwise.
Table 1: Simulation parameters

| Parameter | Value |
|-----------|-------|
| \( \mu \) | 0.08  |
| \( \sigma_1 \) | 0.5   |
| \( \sigma_2 \) | 0.5   |
| \( \sigma_0 \) | 0.5   |
| \( q \) | 0.05  |
| \( x \) | 1     |
| \( a \) | 1     |
| \( b \) | 1     |
| \( d \) | 0     |

The choice of constant parameters may be considered as fixing \((t, y, x) \in [0, T] \times \mathbb{R}^2\). Note that the strategy depends on \(Y\) via the parameters only. Now we illustrate how the strategy depends on the different parameters. In the following figures, the solid line shows the reinsurance strategy, the dashed line the investment strategy.

First, we analyse how the volatility coefficients of the risky asset influence the optimal strategies. In Figures 1 and 2 we notice very different behaviours. On the one hand, the retention level \(u^*\) is convex with respect to \(\sigma_1\) up to a certain threshold, above which null reinsurance is optimal. On the other, when \(\sigma_1 > 0\) (see Figure 2a) \(u^*\) is null up to a given point and concave with respect to \(\sigma_2\) from that point on. Finally, for \(\sigma_1 = 0\) (see Figure 2b) the retention level is constant (see Corollary 4). Let us observe that the regularity of the optimal investment in Figure 2b is due to the absence of influence from \(u^*\) (which remains constant).
Figure 1: The effect of $\sigma_1$ on the optimal reinsurance-investment strategy.
Figure 2: The effect of $\sigma_2$ on the optimal reinsurance-investment strategy.

Now let us focus on Figure 3. When $\sigma_0$ increases the insurer rapidly goes from null reinsurance to full reinsurance, while the investment $a^*$ strongly depends on the retention level $u^*$. Under $\sigma_1 > 0$ (see Figure 3a), as long as $u^* = 1$, $a^*$ decreases with $\sigma_0$; when $u^* \in (0,1)$ starts decreasing, $a^*$ increases; finally, when $u^*$ stabilises at 0, then $a^*$ stabilises at the starting level. On the contrary, when $\sigma_1 = 0$ the investment remains constant and $u^*$
asymptotically goes to 0.

Figure 3: The effect of $\sigma_0$ on the optimal reinsurance-investment strategy.

As pointed out in the previous section, the current wealth level $x$ plays an important role in the evaluation of the optimal strategy and this is still true under the special case $\sigma_0 = 0$. In Figure 4 below we illustrate the optimal strategy as a function of $x$. Both the reinsurance and the investment strategy
are symmetric with respect to $x = d = 0$. Moreover, they both increase when $x$ moves away from the threshold wealth $d$. This is not surprising because the risk aversion decreases with the distance to $d$.

Figure 4: The effect of the current wealth $x$ on the optimal reinsurance-investment strategy.

In the next Figure 5 we investigate the optimal strategy reaction to modifications of the utility function. As expected, the higher is the risk aversion, the larger is the optimal protection level and the lower is the investment in the risky asset (see Figure 5a). When $b$ increases, both the investment and the retention level monotonically increase (see Figure 5b). Let us recall that $b \to 0$ corresponds to HARA utility functions. Finally, by Figure 5c we notice that any change of $d$ produces the same result of a variation in current wealth $x$ (see Figure 4).
(a) The effect of the risk aversion on the optimal strategy.

(b) The effect of the scale parameter on the optimal strategy.

(c) The effect of the wealth threshold on the optimal strategy.

Figure 5: The effect of the SAHARA utility function parameters on the optimal reinsurance-investment strategy.
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