The Nexus of Tourism Spending with Economic Performance: A Panel Data Analysis for the Eurozone Area

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Received: November 23, 2020 | Revised: January 24, 2021 | Accepted: January 25, 2021
doi: 10.5937/gp25-29541

Abstract

The paper investigates the nexus of tourism spending (i.e. leisure and business tourism spending) with economic performance (i.e. GDP and employment) for the Eurozone countries, during the period 2000-2018, employing sophisticated panel data analysis techniques. The issue is salient, given that within the Eurozone economic space the abolition of border impediments has released dynamics and brought into surface a new mix of opportunities, threats and challenges that has been changing the balance between centripetal and centrifugal forces. The findings of the paper identify the long-run equilibrium and confirm the bi-directional relationships among the variables considered, thus contributing to the discussion on the relationship between tourism and economic performance.

Keywords: business tourism spending; leisure tourism spending; GDP; employment; panel data analysis; Eurozone area

Introduction

The tourism industry pursues paths to develop markets that are both promising, in terms of demand, and challenging, in terms of supply (Tsui et al., 2017; WTTC, 2019). Thus, tourism may create opportunities, especially concerning the gross domestic product (GDP) and employment, with positive externalities and multiplicative effects (Khan et al., 1995; Chao et al., 2006). In an era of globalization, and under volatile market conditions, such a perspective becomes of paramount importance. This is especially so within economic integration schemes.

Business and leisure tourism spending represent a couple of major, profitable, and popular market segments within tourism industry (WTTC, 2019). Both segments may consider as natural developments of networking and alliances at the interface of open and integrated economies. Given the ever-increasing demand for travelling to international destinations, identified growth patterns in the tourism sector may, apparently, indicate the ever-growing competition among destinations (Lim & Won, 2020). Hence, emphasis must be placed on identifying patterns that consider tourism spending not only as a mere macroeconomic variable but also – and most importantly – as a (or the) key factor that may generate positive externalities and multiplicative effects in the national economies.
The Nexus of Tourism Spending with Economic Performance: A Panel Data Analysis for the Eurozone Area

The paper investigates the nexus of business and leisure tourism spending with GDP and employment for the Eurozone area. To this end, the paper employs sophisticated panel data analysis techniques (i.e. unit root, cointegration, and causality analyses). The issue is salient given that within the EU economic space – and much more within the Eurozone economic space – the abolition of border impediments has released dynamics and brought into surface a new mix of opportunities, threats and challenges that has been changing the balance between centrifugal and centripetal forces (Kallioras et al., 2009 and 2017; Petrakos et al., 2011; Anagnostou et al., 2016). The findings of the paper identify the long-run equilibrium and confirm the bi-directional relationships among the variables considered, thus contributing to the discussion on the relationship between tourism and economic performance. The analysis covers the period 2000-2018 and utilizes data obtained from the World Travel & Tourism Council (WTTC) and the World Bank. The findings of the paper offer clear-cut policy suggestions.

The remainder of the paper is as follows. Section 2 reviews the literature on the causal relationships between tourism and economic growth. Section 3 presents the data and deploys the methodology. Section 4 performs the empirical analysis and discusses the findings. Section 5 offers the conclusions.

Theoretical Background

The relationship between tourism and economic growth is defined (Oh, 2005; Tugcu, 2014) in terms of four related hypotheses. The “tourism-led economic growth” (“TLEG”) hypothesis indicates a uni-directional causality between tourism expansion and economic growth, in the sense that the expansion of tourism strengthens economic growth. Thus, national governments may boost growth through subsidizing the tourism sector. In contrast, insufficient tourism policies or external shocks may hinder national economic growth prospects. The “economy-driven tourism growth” (“EDTG”) or “reverse” hypothesis indicates a uni-directional causality running from economic growth to tourism expansion. Tourism plays an important – but not the primary – role in economic growth. Thus, national governments may, also, boost growth through subsidizing other sectors or leading industries. The “feedback” or “reciprocal” hypothesis indicates a bi-directional, reciprocal, causality between tourism expansion and economic growth. Tourism expansion affects economic growth, and vice versa. This means that tourism expansion policies may boost economic growth and higher economic growth may boost tourism expansion, in a self-sustained fashion. The “neutrality” hypothesis discloses the absence of any type of causality between tourism expansion and economic growth. Thus, tourism expansion is not a driver of economic growth and economic growth has no impact on tourism.

Against the backdrop of the four hypotheses that define the relationship between tourism and economic growth, the issue has been gaining increasing attention in the corresponding literature (Dwyer et al., 2004; Lee & Chang, 2008; Pablo-Romero et al., 2013; de Vita & Kyaw, 2016; inter alia). Yet, concerning the Eurozone countries only some sporadic studies, that mostly focus on the Mediterranean countries, exist. These studies, using a wide array of methodological approaches, covering different time periods, and utilizing different variables, provide, rather, inconsistent results. The “TLEG” hypothesis has been confirmed for Cyprus (Chou, 2013), for France (Tugcu, 2014; Demirhan, 2016), for Greece (Ivanov & Webster, 2007; Soukiazis & Proença, 2008; Eeckels et al., 2012), for Italy (Soukiazis & Proença, 2008; Cortes-Jimenez & Pulina, 2010; Tugcu, 2014; Demirhan, 2016), for Latvia (Chou, 2013), for Portugal (Soukiazis & Proença, 2008; Neves et al., 2015; Cerdeira & Bento, 2016; Demirhan, 2016), for Slovakia (Chou, 2013), and for Spain (Balaguer & Cantavel-Jordá, 2002; Novak et al., 2007; Soukiazis & Proença, 2008; Tugcu, 2014). Yet, the “TLEG” hypothesis has been rejected for Cyprus (Ivanov & Webster, 2007), and for Spain (Ivanov & Webster, 2007). The “EDTG” hypothesis has been confirmed for Cyprus (Katurčioğlu, 2009a), for Malta (Tugcu, 2014), for Slovakia (Škrinjaríc, 2019), and for Slovenia (Tugcu, 2014; Grčar et al., 2016; Škrinjaric, 2019). The “feedback” hypothesis has been confirmed for Estonia (Chou, 2013), for France (Tugcu, 2014), for Greece (Dritsakis, 2004; Tugcu, 2014), for Italy (Massidda & Mattana, 2013), for Malta (Katurcuoglu, 2009b), and for Spain (Cortes-Jimenez & Pulina, 2010). The “neutrality hypothesis” has been confirmed for Estonia (Chou, 2013), for Greece (Kasimati, 2011; Tugcu, 2014; Demirhan, 2016), for Malta (Tugcu, 2014), for Slovenia (Tugcu, 2014), and for Spain (Demirhan, 2016). Unstable and/or weak relations have been found for Austria, for Cyprus, for Germany, for Greece, for Italy, for the Netherlands, for Portugal, and for Spain (Dragoumi et al., 2013; Antonakakis et al., 2015a & 2015b).

There is, apparently, no concrete body of empirical literature on the relationship between tourism and economic growth for the Eurozone countries, and much more for the Eurozone area as a whole. The paper paves the road for a broad and comprehensive...
understanding on the issue through the treatment of the Eurozone area as a unified, integrated, area, through the decomposition of the tourism industry into the segments of business and leisure tourism, and through the study of economic performance both in terms of GDP and employment.

Data

The study compiles and utilizes a balanced panel dataset for the Eurozone countries, namely: Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, the Netherlands, Portugal, Slovakia, Slovenia, and Spain. Towards investigating the nexus of business and leisure tourism spending with GDP and employment, the paper employs the following variables: GDP ($gdp$), employment ($empl$), business tourism spending ($bts$), and leisure tourism spending ($lts$) (Table 1). The variables are expressed in logarithmic terms.

| Variable                        | Acronym | Definition                | Measurement | Source      |
|---------------------------------|---------|---------------------------|-------------|-------------|
| GDP                             | $gdp$   | GDP                       | €           | World Bank  |
| employment                      | $empl$  | employed people aged 15-67| no. of employees | World Bank  |
| business tourism spending       | $bts$   | spending on business travel| €           | WTTC        |
| leisure tourism spending        | $lts$   | spending on leisure travel| €           | WTTC        |

Sources: WTTC / World Bank

Methodology

The paper investigates the nexus of business and leisure tourism spending with GDP and employment for the Eurozone countries, during the period 2000-2018. Towards examining the dynamic causal relationships between tourism spending variables and economic performance variables, the paper employs sophisticated, established, panel analysis techniques. Particularly, the empirical analysis is performed as follows: Initially, panel unit root tests for each series are undertaken, testing for the order of integration on the variables considered (i.e. $gdp$, $empl$, $bts$, and $lts$). Then, having integration of order 1 ($I(1)$) in each series, panel cointegration tests are employed to investigate the existence of a long-run relationship between the sets of the variables considered. If the series of the variables considered are cointegrated, the long-run cointegration vector is estimated. Finally, if a long-run relationship between the sets of the variables considered is found to exist, and having estimated the corresponding long-run cointegration vectors, dynamic panel causality tests are applied to evaluate the corresponding short-run cointegration and the direction of the corresponding causality.

Panel Unit Root Tests

The first step of the empirical analysis is to conduct a series of panel unit root tests to determine the order of integration of the panel variables. Particularly, the paper employs five non-parametric unit root tests, namely: the LLC test (Levin et al., 2002), the Breitung test (Breitung, 2000), the IPS test (Im et al., 2003), the ADF-Fisher test (Maddala and Wu, 1999), and the PP-Fisher test (Choi, 2001). The first three tests assume a common unit root process across countries, while the other two assume individual unit root processes. All the aforementioned tests have the null hypothesis of unit roots.

Panel Cointegration Tests

Having established $I(1)$ in the panel dataset, the second step of the empirical analysis is to determine whether long-run relationships exist. The paper employs the ADF-Fisher test (Maddala and Wu, 1999). The latter is a Johansen Fisher-type test (Johansen, 1988) that combines tests from individual cross-sections to obtain a test statistic for the full panel. It is a non-parametric test that does not assume homogeneity in the coefficients. Having established that the series of the variables considered are cointegrated, the paper estimates the corresponding long-run cointegration vectors.

The long-run equilibrium relationship, given by the error correction terms (ECTs), is a measure of the extent by which the observed values in time $t-1$ deviate from the long-run equilibrium relationship. Since the variables are cointegrated, any such deviation at time $t-1$ should induce changes in the values of the variables in the next time point to force the variables back to the long-run equilibrium relationship. The following two equations are estimated:
\[ \text{lgdp}_t(lempl)_i = \alpha_{1,i} + \delta_{1,i} + \beta_{1,i} l\text{bts}_{t-i}(llts_{t-i}) + \eta_{1,t} \quad (1) \]

\[ \text{lbts}_{t-i}(llts_{t-i}) = \alpha_{2,i} + \delta_{2,i} + \beta_{2,i} \text{lgdp}_t(lempl)_i + \phi_{1,t} \quad (2) \]

where \( i=1,...,19 \) refers to each country in the panel dataset, \( t=2000,...,2018 \) denotes each year considered, \( \alpha_{1,i} \) and \( \delta_{1,i} \) are the country-specific fixed effects, \( \beta_{1,i} \) and \( \beta_{2,i} \) are the coefficients, \( \eta_{1,t} \) and \( \phi_{1,t} \) are the disturbance terms, which follow the normal probability distribution with zero mean and constant variance, \( \text{lgdp}, \text{lempl}, \text{lbts}, \text{and llts} \) are the natural logarithms of GDP, employment, business tourism spending, and leisure tourism spending, respectively. Since, all variables are expressed in natural logarithms, the estimated long-run coefficients may interpret as elasticities.

The long-run cointegration vector is estimated using the panel dynamic ordinary least squares (DOLS) estimation method (Mark & Sul, 2003). The DOLS estimates are used in order to obtain the residuals as the ECTs. The DOLS estimator corrects standard ordinary least squares (OLS) estimator for bias induced by endogeneity and serial correlation on the leads and lags of the first-differenced regressors to control for potential endogeneities. Then, the OLS estimator is applied using the residuals from the first-step regression. Following Engle & Yoo (1987), the Akaike information criterion (AIC) (Akaike, 1974) is used to determine the optimal specifications of equations (1) and (2).

**Panel Causality Tests**

The ADF-Fisher test (Maddala & Wu, 1999) only indicates whether (or not) the variables are cointegrated and whether (or not) a long-run relationship exists between them. It does not indicate the direction of causality. Thus, having estimated equations (1) and (2) for each pair of the variables considered, and obtaining the estimated residuals (\( \eta_{1,t} \) and \( \phi_{1,t} \)), the paper proceeds in estimating the panel-based vector error-correction model (VECM) (Engle & Granger, 1987) with the one-period lagged residuals (Holtz-Eakin et al., 1988). The panel-based VECM consists of the following two equations:

\[ \Delta \text{lgdp}_{t-i}(\Delta \text{lempl})_i = \alpha_{1,i} + \sum_{j=1}^{h} \theta_{1,i,j} \Delta \text{lgdp}_{t-j}(\Delta \text{lempl}_{t-j}) + \sum_{j=1}^{h} \lambda_{1,i,j} \Delta \text{lbts}_{t-j}(\Delta \text{llts}_{t-j}) + \eta_{1,t} + u_{1,i,t} \quad (3) \]

\[ \Delta \text{lbts}_{t-i}(\Delta \text{llts})_i = \alpha_{2,i} + \sum_{j=1}^{h} \theta_{2,i,j} \Delta \text{lbts}_{t-j}(\Delta \text{llts}_{t-j}) + \sum_{j=1}^{h} \lambda_{2,i,j} \Delta \text{lgdp}_{t-j}(\Delta \text{lempl}_{t-j}) + \phi_{1,t} + u_{2,i,t} \quad (4) \]

where \( \text{lgdp}, \text{lempl}, \text{lbts}, \text{and llts} \) are the natural logarithms of GDP, employment, business tourism spending, and leisure tourism spending, respectively. \( \Delta \) is the difference operator, \( \eta_{1,t} \) and \( \phi_{1,t} \) are the lagged residuals derived from the long-run cointegrating relationships in equations (1) and (2), \( \theta_{1,1,i,k}, \theta_{2,1,i,k}, \theta_{1,2,i,k}, \text{and} \theta_{2,2,i,k} \) are the short-run adjustment coefficients, \( \lambda_{1,i} \) and \( \lambda_{2,i} \) measure how fast the values of the variables of the system come back to the long-run equilibrium levels when they deviate from them, \( k \) denotes lag length, \( u_{1,i,t} \) and \( u_{2,i,t} \) are the disturbance terms assumed to be uncorrelated with mean zero.

By using the variables in their differenced form, the paper takes care of the OLS estimation problem, which is due to the correlation between country-specific effects and explanatory variables. Nevertheless, differencing introduces the problem of simultaneity because the lagged dependent variables are correlated with the differenced ECTs. Furthermore, heteroscedasticity in the errors across the cross-section members is expected to occur. Hence, the application of an instrumental variable estimator, to cope with these problems, is necessary. A widely-used estimator is the panel GMM estimator (Arellano & Bond, 1991). In the system of equations (3) and (4), pre-determined lags of the system variables are used as instruments to obtain consistent results. Following, again, Engle & Yoo (1987), the paper uses the AIC (Akaike, 1974) to determine the optimal specifications of equations (3) and (4).

The source of causation can be identified by testing the significance of the coefficients of the independent variables, \( \Delta \text{lgdp}_{t-i,k}(\Delta \text{lempl}_{t-k}) \text{ and} \Delta \text{lbts}_{t-i,k}(\Delta \text{llts}_{t-k}) \), in equations (3) and (4). Checking for short-run causality, the null hypothesis is tested to detect whether short-run causality runs from \( \Delta \text{lgdp}_{t-i,k}(\Delta \text{lempl}_{t-k}) \text{ (} H_0: \theta_{1,1,i,k} = 0, \forall i,k \text{)} \text{ and/or from} \Delta \text{lbts}_{t-i,k}(\Delta \text{llts}_{t-k}) \text{ (} H_0: \theta_{2,2,i,k} = 0, \forall i,k \text{). Checking for long-run causality, the significance of the speed of adjustment is tested (whether} \lambda_{1,i} = 0 \text{ and} \lambda_{2,i} = 0 \text{). Checking for strong causality, joint tests are applied by including the coefficients of the explanatory variables and the respective ECT of each equation. This specific notion of causality denotes which variables bear the burden of a short-run adjustment to re-establish a long-run equilibrium, following a shock to the system (Asafu-Adjaye, 2000; Oh & Lee, 2004a & 2004b). Since all variables are represented in a stationary form, standard Wald F-tests (Wald, 1945) can be used when testing the various null hypotheses.
Results

Panel Unit Root Tests’ Results
The empirical analysis begins with conducting the LLC test (Levin et al., 2002), the Breitung test (Breitung, 2000), the IPS test (Im et al., 2003), the ADF-Fisher test (Maddala & Wu, 1999), and the PP-Fisher test (Choi, 2001). As it can be inferred from the tests’ statistics (Tables 2A and 2B), the unit root hypothesis cannot be rejected. Particularly, in almost all cases, three out of the five or four out of the five unit root tests conducted report evidence of unit roots. Thus, from the unit roots tests, it can be concluded that the variables considered are $I(1)$. This indicates a possible long-run cointegrating relation.

Panel Cointegration Tests’ Results
Having established for the different sets of variables, the existence of long-term relationships is examined by employing the ADF-Fisher test (Maddala & Wu, 1999). The results show (Table 3) that the trace statistic and the maximum eigenvalue statistic of the null hypothesis are statistically significant for all sets of variables. This means that the null hypothesis is rejected, at the 5% significance level, indicating that there is a cointegration relationship between the pairs of the variables considered. Indeed, the empirical realizations of the trace statistic and the maximum eigenvalue statistic provide evidence in favor of a long-run relationship.

The long-run cointegrating relationships in equations (1) and (2) are estimated using the DOLS estimator (Mark & Sul, 2003) to correct standard OLS for the bias induced by endogeneity and serial correlation. The long-run elasticity estimation results (Tables 4A and 4B) indicate that the coefficients of both expenditure proxies are positive and statistically significant at the 5% level for all dependent variables. Specifically, both affect and in a positive way. Particularly, an increase in by 1% increases and by 0.724% and 0.075%, respectively, while an increase in by 1% increases and by 0.767% and 0.082% respectively. Also,

Table 2A. Panel unit root test results (levels)

| Variable | LLC Test Statistic | Breitung Test | IPS Test | ADF-Fisher Test | PP-test Test |
|----------|--------------------|--------------|----------|-----------------|--------------|
| lgdp     | -2.48              | 1.48         | 1.73     | 21.42           | 19.08        |
| lempl    | -0.52              | 3.06         | 1.29     | 22.05           | 31.63        |
| lbts     | -0.71              | 1.51         | 1.01     | 29.78           | 50.48        |
| llts     | -2.00              | 3.66         | 1.40     | 32.16           | 45.44        |

Prob.* indicates statistical significance at the 5% level.
Source: Authors’ elaboration

Table 2B. Panel unit root test results (1st differences)

| Variable | LLC Test Statistic | Breitung Test | IPS Test | ADF-Fisher Test | Fisher-type Test |
|----------|--------------------|--------------|----------|-----------------|-----------------|
| lgdp     | -6.13              | -1.67        | -1.67    | 57.06           | 83.65           |
| lempl    | -4.77              | -3.14        | -1.54    | 55.28           | 83.31           |
| lbts     | -11.27             | -8.62        | -7.35    | 115.12          | 147.45          |
| llts     | -11.16             | -8.17        | -6.45    | 108.24          | 173.89          |

Prob.* indicates statistical significance at the 5% level.
Source: Authors’ elaboration
both and affect and in a positive way. Particularly, an increase in by 1% increases and by 0.909% and 0.977%, respectively, while an increase in by 1% increases and by 0.892% and 0.826%, respectively.

**Panel Causality Tests’ Results**

The long-run causal relationships between the pairs of the variables considered is examined with the use of panel VECM. Defining the lagged residuals (,) from the estimated long-run cointegration equations (i.e. equations 3 and 4), the VECMs are estimated for the different variable sets (Tables 5A and 5B). The results indicate the short-run and long-run Granger causality tests (Granger, 1969). The optimal lag structure of one year is chosen using the AIC (Akaike, 1974). Short-run causality is determined by the statistical significance of the estimated coefficients of the first differences of variables. Long-run causality is determined by the statistical significance of the respective ECTs, using t-tests. The coefficients of the ECTs give the adjustment rate at which short-run dynamics converge to the long-run equilibrium relationship.

The ECTs are statistically significant and negative in all cases, indicating a long-run relationship of all the pairs of the variables considered. Particularly, it comes that both business tourism spending and leisure tourism spending are statistically significant determinants of GDP and employment, and vice versa. Thus, the “feedback” or “reciprocal” hypothesis is confirmed for the Eurozone countries during the period under consideration.
Conclusions

The paper investigates the nexus of business and leisure tourism spending with GDP and employment for the Eurozone countries, during the period 2000-2018, employing sophisticated, established, panel data analysis techniques. The findings of the paper indicate that both business tourism spending and leisure tourism spending are statistically significant determinants of GDP and employment, and vice versa, thus confirming the “feedback” or “reciprocal” hypothesis. Particularly, the findings of the paper indicate a bi-directional, reciprocal, causality between business tourism spending and leisure tourism spending, on the one hand, and GDP and employment, on the other.

The findings of the paper call for a set of well-targeted and carefully-designed policy interventions focusing on promoting both business tourism and leisure tourism. This is so as tourism expansion policies may boost economic growth and higher economic growth may boost tourism expansion, in a self-sustained fashion. Tourism planners ought to demonstrate openness in new trends and challenges to meet visitors’ needs and demands, whereas, at the same time, economists and entrepreneurs should embed innovation in investment plans concerning the provision of services, facilities, and infrastructure to enhance tourism expansion through memorable tourism experiences. This is, apparently, not an easy-to-achieve task, considering that exogenous economic shocks (COVID-19 is the most notable one) lead to pressures on tourism and economic activity. Overall, it remains to be seen whether and to what extent the individual economies of the Eurozone have the same capacity to reap the benefits of tourism expansion. To this end, the paper sets the basis for further empirical research.

Table 5A. Panel VECM estimation results (estimations of equation 3)

| Dependent Variable | Independent Variable | Coefficient | t-statistic |
|--------------------|----------------------|-------------|------------|
| $\Delta \log{dp}$  | $\Delta \log{bts}$   | 0.201       | 10.397**   |
|                    | LR $\log{ECT}$       | -0.135      | -5.450**   |
| $\Delta \log{empl}$| $\Delta \log{bts}$   | 0.086       | 8.520**    |
|                    | LR $\log{ECT}$       | -0.150      | -5.494**   |
| $\Delta \log{gdp}$ | $\Delta \log{lts}$   | 0.455       | 15.390**   |
|                    | LR $\log{ECT}$       | -0.115      | -4.920**   |
| $\Delta \log{empl}$| $\Delta \log{lts}$   | 0.165       | 10.532**   |
|                    | LR $\log{ECT}$       | -0.190      | -7.860**   |

$SR$ and $LR$ denote short-run and long-run, respectively.

** denotes statistical significance at the 5% level.

Source: Authors’ elaboration

Table 5B. Panel VECM estimation results (estimations of equation 4)

| Dependent Variable | Independent Variable | Coefficient | t-statistic |
|--------------------|----------------------|-------------|------------|
| $\Delta \log{bts}$ | $\Delta \log{gdp}$   | 1.212       | 11.273**   |
|                    | LR $\log{ECT}$       | -0.261      | -6.188**   |
| $\Delta \log{bts}$ | $\Delta \log{empl}$  | 1.335       | 5.891**    |
|                    | LR $\log{ECT}$       | -0.171      | -5.282**   |
| $\Delta \log{lts}$| $\Delta \log{gdp}$   | 0.776       | 14.570**   |
|                    | LR $\log{ECT}$       | -0.181      | -5.837**   |
| $\Delta \log{lts}$| $\Delta \log{empl}$  | 1.015       | 8.983**    |
|                    | LR $\log{ECT}$       | -0.078      | -3.306**   |

$SR$ and $LR$ denote short-run and long-run, respectively.

** denotes statistical significance at the 5% level.

Source: Authors’ elaboration

**Geographica Pannonica • Volume 25, Issue 1, 35–44 (March 2021)**
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