Effect of Organizational Justice on Job Satisfaction in Universities of Pakistan

Zubair Aslam* and Amir Javed
School of Accounting and Finance, University of Central Punjab, Lahore, Pakistan

Abstract

Oil and gas exploration sector is important for Pakistan. However, its effect on economy is often overlooked. The main objective of this study is to check the effect of corporate practice on firm performance of oil and gas exploration sector of Pakistan. For this purpose, quantitative study technique is used, secondary data is used and taken from the 4 registered companies of Pakistan stock exchanges. Data used in this study collect from the period of 2013 to 2017. Finding of this study shows that board size and CEO Duality have positive effect on return on asset and return on equity and No. of committees have negative effect on return on assets and return on equity but board size positively effect on profit margin, but No. of committees and CEO Duality have a negative effect on profit margin.

Keywords: Board size; Non-executive directors; CEO duality; Board committees

Introduction

Corporate Board plays a vital role in the corporate governance system, strategic structure and financial structure of the company [1]. Board size is a significant tool regarding the board effectiveness [2]. Although, no consensus exists for the best possible board size in the corporation [3]. The model of board composition or size is mainly essential for the shareholders of the company [4]. A bit controversy exists in the composition of board structure whether it should be inside or outside board for the company [5]. Outside board structure supporters believe that independent board is necessary if for effective management team while inside board structure supporters argue that inside board is highly effective as it has sufficient knowledge and experience of the company as well as the industry [6,7]. Further, the pressure of the management on the board can be decreased if the size is large enough [8].

The purpose of this research is to enhance the research on corporate governance in terms of factors influencing the firm’s performance e.g., impact of the board size on the firm performance for listed companies of oil & gas sector in Pakistan and whether there exists any relationship between board size and firm performance. This research particularly investigates whether board size can affect the financial performance as well as financial position of oil & gas sector of Pakistan. The basic input of this research is to give experimental evidences for optimal corporate governance structure therefore the main question would be whether the board size influences the performance of oil & gas sector companies listed on Karachi Stock Exchange.

Using sample date form listed firms in the PSX the results of this study shows that board size significantly affect the performance of the firm while the remaining research is organized in the following manner; 2nd section relates to literature of this research containing the structure and size of corporate board and its impact of firm’s performance, 3rd section include theoretical and hypotheses development, 4th section consists of methodology and data analysis. 5th section consults empirical result while the last 6th section explains the limitations of this research.

Literature Review

The board size is important factor towards board effectiveness, the large size of board leads to better firm performance because of better collective information from the board size further large board size leads to the board diversity i.e., experience and skills of the board however the performance of listed companies is not so much influenced by the role of outside directors [2]. Board is the agent of shareholders with a responsibility to protect the interest of shareholders [9]. Its basic function is to monitor the top management actions and performance [10]. Large board size can monitor the top management in effective way as they have more experience as well as knowledge of the firm as compared to board with a small size [11]. While a study carried out by Yermack revealed that small size board is effective in terms of better communication if it is compared with large size board, further board size has a significant impact on the total compensation [12]. Large board size may also leads to agency problem as well as weak communication within the firm [13]. Studies from Malaysia concluded that no relationship exists between board size and performance [14]. A firm with small size of board is well informed about the performance i.e., earnings and therefore has the greater monitoring capabilities [15]. A study conducted by Wintoki revealed that no relation exists between board size and performance and profitability of the firm. A study from banking sector of Pakistan revealed that board size links negative with the firm’s performance [9].

Executive officers are expected to perform dual role by protecting the interest of shareholders and by performing contractual relation between board and the firm, they are also expected to present the firm’s necessary information to the other directors [16]. While on the other side, executive officers would not be capable to perform their supervisory role as they have relations with management and are junior to chief executive, so are unable to monitor the board and chief executive [17]. A firm’s financial performance is consistent over time as firm’s characteristics may influence the persistent profitability [13]. Besides board performance, age of firm is also an important factor of the profitability of the firm because older firms have more profitability.
than newly established companies [18], however study by Malik in 2011 revealed that older firms are rigid which results in slow growth therefore age of the firm is not necessary to earn the profits during a specific period in context to Pakistan. Another study in Pakistan concluded that there is inverse relationship between the age of firm and profitability of the firm.

High flexibility in sales results in additional profits for the business firm, moreover, the flexibility is caused by liquidity therefore a flexible firm can easily meet its payment commitments [19]. Cash flow is another important determinant which can enhance the firms performance, a study concluded that direct relationship exists between the firm’s performance and the level of debt; higher the level of debt results in higher firm’s performance while alternatively [20], study conducted by Myers concluded that internal resources are utilized to finance new firms, if internal earnings are insufficient to finance new projects then external debt is obtained by the firm [21]. During 2013, study by Sulong etc. revealed that negative relation exists between level of debt and firm’s performance.

This research examined the effect of size of board on the performance of the oil sector companies in terms of return of assets, return on equity and profit margin. Many corporate governance theories discussed the dynamics of association between diverse features of the firm’s board. Firm’s accepted the primary role of good corporate governance to increase the corporate growth [22]. Two most important theories of corporate governance related to board are agency theory and stewardship theory [23]. Agency theory is separation of management (agent) responsibilities from the ownership to protect the interest of owners that are shareholders while stewardship theory believes that director i.e., agents are trust-worthy steward to work for the better of the firm’s interest [24,25]. In context of stewardship perspective, the incentives for directors are based on the performance of the firm therefore the board try to maximize the profits of the company [26].

**Board size**

Most studies concluded that board size play a vital role in the working and performance of the corporation [27]. A study conducted by Brennan concluded that board size is important element of corporate governance mechanisms [28]. Studies also concluded that significant relation exists between board size and firm’s operating performance as knowledge and skills of non-executive directors improve the performance [29]. Board composition significantly affects the financial performance i.e., profits as well as financial position of the firm [30]. A study from Nigeria revealed that board size and operating performance of the firm positively correlated [31]. Large size board is recommended as it have experience and build value for owners of the organization [32]. Similarly, small size board is recommended by the results of some empirical studies to prevent loafing and free-riding, small size board also leads to the greater earnings of the firm as compared to the large size board [33]. Another study revealed that small size board is helpful in quick decision-making process which leads to reduction in the communication gap within the firm [34]. An empirical study in context to Pakistan revealed that large board size and firm’s operating performance is positively correlated.

**Board size and CEO compensation**

Board leadership either a CEO or chairman is significant element of board composition while in separate leadership structure, ECO or chairman is separate from the board composition. Studies also recommended separating the CEO form board for better operating. Corporate Governance Code of Pakistan also avoided the combined leadership structure [26].

The Studies also carried out the relationship between board size and ECO compensation package and these studies resulted that board size has a significant relationship with CEO pay. An empirical research from banking sector of Pakistan was conducted to determine the relationship between board effectiveness and CEO pay results revealed that board is board is ineffective to link the firm’s performance with CEO compensation [9]. Another study concluded that board size has direct relationship with CEO total compensation and vice versa while it has inverse relationship with CEO performance [35].

**Board committee**

The economic case for a diverse board is that board diversity causes a business to be more profitable and creates value for shareholders. Committee deal with specific task but don not gave enough time and resource commonly there are three types of committee. Audit committee, Nomination committee and Remuneration committee.

The main task of Audit committee is to see progress of external auditor to ensure the financial statements quality. The Nomination committee is responsible for the recruitment process for the company. It is the duty of executive and non-executive director of the company. Remuneration package is consider the most problematic area for the shareholder and stakeholder. The obligation of the committee is to provide the independent transparent, conflict free process which lead to long term success of company.

In this research paper we can check is there is any effect with the number of committee with respect to profit margin and firm performance.

**Conceptual Framework**

**Relationship between board characteristics and firm’s financial performance**

**Board size and firm’s ROA:** A study form Pakistan concluded that positive relationship exists between board size and firm’s operating performance which leads to increase in the ROA [36]. Another study from the Pakistan resulted that board size has a significant and direct impact on return on ROA [37]. Study was conducted in emerging economic sector which revealed that ROA has positive correlation with board size of the firm [8]. Another study revealed that ROA is positively affected by board characteristics [38] (Figure 1).

**Board size and firm’s ROE:** Study on oil and gas sector of Pakistan concluded that board size has significant and direct impact on the ROE [39]. Another study on non-financial sector of Pakistan revealed that ROE has direct relation with the size of board [37]. Empirical study form the textile sector of Pakistan resulted that small board size has significant positive link on ROE [40].

**Board size and firm’s profit margin:** In Malaysia, study was conducted to determine whether board size affect the firm’s profitability and the results showed that board size positively influence the profit margin [13]. Empirical study was conducted on 30 listed companies of KSE which concluded that corporate governance model i.e., board size and audit committee positively affect the profit margin [41]. Positive relationship exists between board size and firm operating performance i.e., profit margin [39].
Hypothesis development

H1: Board size has an influence of return on asset on oil and gas exploration sector of Pakistan.

H2: Board size has an influence of return on equity on oil and gas exploration sector of Pakistan.

H3: Board size has an influence of profit margin on oil and gas exploration sector of Pakistan.

H4: CEO Duality has an influence of return on asset on oil and gas exploration sector of Pakistan.

H5: CEO Duality has an influence of return on equity on oil and gas exploration sector of Pakistan.

H6: CEO Duality has an influence of profit margin on oil and gas exploration sector of Pakistan.

H7: No of board committees has an influence of return on asset on oil and gas exploration sector of Pakistan.

H8: No of board committees has an influence of return on equity on oil and gas exploration sector of Pakistan.

H9: No of Board Committees has an influence of profit margin on oil and gas exploration sector of Pakistan.

Methodology

The main objective of this study is to check the firm performance of listed oil and gas exploration companies of Pakistan. The data used for this study is taken from the Pakistan Stock Exchange and State Bank of Pakistan (2013 to 2017). Total 4 companies of oil and gas exploration sector are listed in Pakistan Stock Exchange. Quantitative data analysis technique is used to check the relationship among variables. Panel Data analysis is used for the study and the data is taken from the annual reports of the companies.

**Basic Model** used in this study is \( Y = a + \beta x \)

- \( Y \): Dependent Variable
- \( \beta \): Constant variable
- \( x \): Independent Variable

So, the main model used in this study to the effect of board size of firm performance.

**Research models**

\[
ROA = \beta_0 + \beta_1(B.S) + \beta_2(C.D) + \beta_3(N.C)
\]

\[
ROE = \beta_0 + \beta_1(B.S) + \beta_2(C.D) + \beta_3(N.C)
\]

\[
P.M = \beta_0 + \beta_1(B.S) + \beta_2(C.D) + \beta_3(N.C)
\]

Here Variables are mentioned below along with their measurements.

**Dependent Variables**

- ROA: Return on Asset
- ROE: Return on Equity
- P.M: Profit Margin

**Measurements**

- Net Income/total assets
- Net Income/shareholder equity
- Profit after tax/Sales.

**Independent Variables**

- B.S: Board Size
- C.D: CEO Duality
- N.C: No. of Committees

**Data Analysis**

Descriptive statistics analysis is used to check the goodness of the data collected. Above descriptive statistics table shows board size mean value 7.75 which if good of an ideal board size as effective board size should be 7 to 8 is recommended. Whereas the mean of number of committees is 4.75 which is fine. As much as the greater number of committees, increase the performance. However, the CEO duality mean value is 0.25. ROA mean value is 0.1372 which is 13.72% and ROE mean value is 0.2615 which is 26.15%, whereas the mean value of profit margin is 0.3284 which is 32.84% (Table 1).

Table 2 shows the regression analysis results of corporate governance variables on ROA. Beta values shows that, board size and CEO duality positively affect ROA. By increasing the value of board size by 1 will increase the ROA by 0.016 which is 1.6% and increasing the value of CEO duality by 1 will increase the ROA by 0.094 which is 9.4%. Whereas the number of committees negatively affecting the ROA. By increasing the committee by 1 will decrease the ROA by 0.031 which is 3.1%.

Table 3 shows the regression analysis results of corporate governance variables on ROE. Beta values shows that, board size and CEO duality positively affect ROE. By increasing the value of board size by 1 will increase the ROE by 0.024 which is 2.4% and increasing the value of CEO duality by 1 will increase the ROE by 0.157 which is 15.7%. Whereas the number of committees negatively affecting the
making there company’s policies because the oil and gas exploration management should also keep corporate governance practices while performance of the exploration sector the companies should focus on size has a positive effect on profit margin but no of board committees on return on assets and return on equity where the board committees sector of Pakistan. While the board size and CEO duality have effect of committees) have significant effect on the oil and gas exploration practices used in this study (board size, CEO duality and number Pakistan. The findings of this study shows that corporate governance conclusion further researcher are highly motivated to conduct qualitative studies. As this study is limited to the oil and gas exploration sector of Pakistan future researchers should conduct research on other sectors by adding moderating or mediating variables.

References
1. Agyemang O, Abaogye E, Antwi S, Frimpong J (2014) Board of directors and firm performance of banking institutions: A Ghanaian experience. European Journal of Economics, Finance and Administrative Sciences 67: 45-59.
2. Ponnu CH, Karthikeyan RM (2010) Board independence and corporate performance: Evidence from Malaysia. African Journal of Business Management 4: 858-668.
3. Agyemang MC (2013) Shareholder control vs. Board control: Evidence from a Sub-Saharan African Economy. Global Journal of Strategies and Governance, pp: 109-134.
4. Anderson RC, Reeb DM (2004) Board composition: Balancing family influence in S&P 500 firms. Administrative Science Quarterly 49: 209-237.
5. Nicholson GJ, Kiel GC (2007) Can directors impact performance? A case-based test of three theories of corporate governance. Corp Gov-Oxford 15: 585-608.
6. Ashikin N, Saat M, Karbhari Y, Nassir AM (2011) Effective oversight roles of board of directors: The case of listed firms on Bursa Malaysia. World Review of Business Research 1: 231-245.
7. Zhang ZP, Zhi-qiang W (2013) Can independent director system in China improve the performance of listed firms in Shenzhen and Shanghai in 2010. Journal of Shijiazhuang, pp: 73-77.
8. Yasser QR (2017) Impact of board structure on firm performance: Evidence from an emerging economy. J Asia Bus Stud 11: 210-228.
9. Usman M, Akhter W, Akhter A (2015) Role of Board and Firm Performance in Determination of CEO Compensation: Evidence from Islamic Republic of Pakistan, Pak J Commmer Soc Sci 9: 841-657.
10. Ezzamel M, Watson R (1998) Market comparison earnings and the bidding-up of executive cash compensation: evidence from the UK. Acad Manage J 41: 221-231.
11. Lipton M, Lorsch JW (1992) A modest proposal for improved corporate governance. Business Lawyers 48: 59-77.
12. Ozkan N (2007) Do corporate governance mechanisms influence CEO compensation? An empirical investigation of UK companies. J Multinational Financ Manage 17: 349-364.
13. Ghasemi M, Ab Razak NH (2016) Does the Size of Board of Directors and Executives affect Firm Performance in Malaysian Listed Firms? Int J Econ Financ Issues 6: 1-5.
14. Dogan E, Smyth R (2002) Board remuneration, company performance, and ownership concentration: Evidence from publicly listed Malaysian companies. ASEAN Economic Bulletin 19: 319-347.
15. Vafeas N (1999) Board meeting frequency and firm performance. J Financ Econ 53: 113-142.
16. Bounoushel AS, Reeb DM (2005) Inside directors, Managerial Competition, and the Asymmetric Information Problem.
17. Daily CM, Dalton DR (1993) Board of directors leadership and structure: Control and performance implications. Entrepreneurship: Theory and Practice, pp: 65-82.
18. Hopenhayn HA (1992) Entry, exit, and firm dynamics in long run equilibrium. Econometrica: Journal of the Econometric Society 60: 1127-1150.
19. Bolet M, Wolski R (2012) Profitability or liquidity: Influencing the market value: The case of Poland. Int J Econ 4: 182-190.
20. Hadlock CJ, James CM (2002) Do banks provide financial slack? J Financ 57: 1383-1419.
21. Myers SC (1984) The capital structure puzzle. The Journal of Finance 39: 574-592.
22. Batihula H (2008) Board characteristics and firm performance: Evidence from New Zealand. University of Auckland, pp: 1-120.
23. Jensen MC, Meckling WH (1976) Theory of the firm: Managerial behaviour, agency costs and ownership structure. J Financ Econ 3: 305-360.

| Variable   | Mean  | Std. deviation | Skewness | Kurtosis |
|------------|-------|----------------|----------|----------|
| ROA        | 0.094 | 0.031          | 0.016    | 0.082    |
| ROE        | 0.157 | 0.004          | 0.008    | 0.006    |
| PM         | 0.062 | 0.009          | 0.014    | 0.031    |

Table 1: Descriptive statistics.

| Variable | Mean  | Std. deviation | Skewness | Kurtosis |
|----------|-------|----------------|----------|----------|
| ROE      | 0.2615 | 0.1372         | 0.219    | 3.012    |
| ROA      | 0.1372 | 0.6915         | 0.378    | 0.982    |
| PM       | 0.3284 | 21.96          | 0.479    | 0.952    |

Table 2: Regression ROA.

| Variable | Mean  | Std. deviation | Skewness | Kurtosis |
|----------|-------|----------------|----------|----------|
| ROE      | 0.2615 | 0.1372         | 0.219    | 3.012    |
| ROA      | 0.1372 | 0.6915         | 0.378    | 0.982    |
| PM       | 0.3284 | 21.96          | 0.479    | 0.952    |

Table 3: Regression ROE.

| Variable | Mean  | Std. deviation | Skewness | Kurtosis |
|----------|-------|----------------|----------|----------|
| ROE      | 0.2615 | 0.1372         | 0.219    | 3.012    |
| ROA      | 0.1372 | 0.6915         | 0.378    | 0.982    |
| PM       | 0.3284 | 21.96          | 0.479    | 0.952    |

Table 4: Regression P.M.

ROE. By increasing the committee by 1 will decrease the ROE by 0.241 which is 24.1%.

Table 4 shows the regression analysis results of corporate governance variables on profit margin. Beta values shows that, board size positively affect profit margin. By increasing the value of board size by 1 will increase the profit margin by 0.075 which is 7.5%. Whereas the number of committees and CEO duality negatively affecting the profit margin. By increasing the committee by 1 will decrease the profit margin by 0.690 which is 69% however by increasing the value of CEO duality by 1 will decreases the profit margin by 0.060 which is 6%.

Conclusion
The main motivation to conduct this study is to examine the effect of board size on firm performance of oil and gas exploration sector of Pakistan. The findings of this study shows that corporate governance practices used in this study (board size, CEO duality and number of committees) have significant effect on the oil and gas exploration sector of Pakistan. While the board size and CEO duality have effect on return on assets and return on equity where the board committees have negative effect on return on assets and return on equity. The board size has a positive effect on profit margin but no of board committees and CEO duality has negative effect on profit margin. To improve the performance of the exploration sector the companies should focus on their board size so that the work of the company goes smooth. The management should also keep corporate governance practices while making there company’s policies because the oil and gas exploration sector has a great potential to grow further and work for the progress of Pakistan.

Further studies may be conducted by adding other corporate governance related variables. As this study is quantitative studies
24. Eisenhardt K (1989) Agency theory: An assessment and review. Academy of Management Review 14: 57-74.
25. Davis JH, Schoorman FD, Donaldson L (1997) Toward a Stewardship Theory of Management. Acad Manage Rev 22: 20-47.
26. Javed M, Saeed R, Lodhi RN, Malik QUZ (2013) The effect of board size and structure on firm financial performance: A case of banking sector in Pakistan. Middle East Journal of Scientific Research 15: 243-251.
27. Abdullah SN (2004) Board Composition, CEO Duality and Performance among Malaysian Listed Companies. Int J Bus Soc 4: 47-61.
28. Brennan N (2006) Boards of directors and firm performance: Is there an expectations gap? Corporate Governance: An International Review 14: 577-593.
29. Boni I (2004) Board structure and firm performance: Evidence from Australia. Journal of Management & Organization10: 14-24.
30. Baysinger B, Hoskisson RE (1990) The composition of boards of directors and strategic control: Effects on corporate strategy. Acad Manage Rev 15: 72-87.
31. Akpan EO, Amran NA (2014) Board characteristics and company performance Evidence from Nigeria. J Bus Finan Account 2: 81-89.
32. Sah RK, Stiglitz JE (1991) The Quality of managers in centralized versus decentralized organizations. Q J Econ 106: 289-295.
33. Yermack D (2006) Board Members and Company Value. Financial Markets Portfolio Management 20: 33-47.
34. Jensen M (1990) Performance Pay and Top-Management Incentives. Journal of Political Economy 98: 225-264.
35. Fahlenbrach R (2009) Shareholder rights, boards, and CEO compensation. Review of Finance 13: 81-113.
36. Muhammad H, Waqas M, Rehman AU (2016) The Effect of Corporate Governance Practices on Firm Performance. Evidence from Pakistan. East Asian J Bus Manage 6: 5-12.
37. Latif B, Shaheed MN, Ul Haq MZ, Waqas HM, Arshad A (2013) Impact of Corporate Governance on Firm Performance: Evidence from Sugar Mills of Pakistan. Eur J Bus Manage 5: 51-59.
38. Al-Swidi AK (2012) The Impact of board characteristics on Firm Performance: Evidence from Nonfinancial Listed Companies in Kuwaiti Stock Exchange. Int J Account Financ Report 2: 310-332.
39. Dar LA, Naseem MA, Rehman RU, Niazi GSK (2011) Corporate Governance and Firm Performance a Case Study of Pakistan Oil and Gas Companies Listed in Karachi Stock Exchange. Glob J Manage Bus Res 11: 1-10.
40. Akbar A (2015) Corporate Governance and Firm Performance: Evidence from Textile Sector of Pakistan. J Bus Strategy 4: 200-207.
41. Yasser QR, Entebang HA, Mansor SA (2011) Corporate governance and firm performance in Pakistan: The case of Karachi Stock Exchange (KSE)-30. J Econ Int Financ 3: 482-491.