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COVID Challenges and Adaptations Among Home-Based Primary Care Practices: Lessons for an Ongoing Pandemic from a National Survey

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ABSTRACT

Objectives: Approximately 7.5 million US adults are homebound or have difficulty accessing office-based primary care. Home-based primary care (HBPC) provides such patients access to longitudinal medical care at home. The purpose of this study was to describe the challenges and adaptations by HBPC practices made during the first surge of the COVID-19 pandemic.

Design: Mixed-methods national survey.

Setting and Participants: HBPC practices identified as members of the American Academy of Homecare Medicine (AAHCM) or participants of Home-Centered Care Institute (HCCI) training programs.

Methods: Online survey regarding practice responses to COVID-19 surges, COVID-19 testing, the use of telemedicine, practice challenges due to COVID-19, and adaptations to address these challenges. Descriptive statistics and t tests described frequency distributions of nominal and categorical data; qualitative content analysis was used to summarize responses to the open-ended questions.

Results: Seventy-nine practices across 29 states were included in the final analyses. Eighty-five percent of practices continued to provide in-person care and nearly half cared for COVID-19 patients. Most practices pivoted to new use of video visits (76.3%). The most common challenges were as follows: patient lack of familiarity with telemedicine (81.9%), patient anxiety (77.8%), clinician anxiety (69.4%), technical difficulties reaching patients (66.7%), and supply shortages including masks, gowns, and disinfecting materials (55.6%). Top adaptive strategies included using telemedicine (95.8%), reducing in-person visits (81.9%), providing resources for patients (52.8%), and staff training in PPE use and COVID testing (52.8%).

Conclusions and Implications: HBPC practices experienced a wide array of COVID-19–related challenges. Most continued to see patients in the home, augmented visits with telemedicine and creatively adapted to the challenges. An increased recognition of the need for in-home care by health systems who observed its critical role in caring for fragile older adults may serve as a silver lining to the otherwise dark sky of the COVID-19 pandemic.

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Approximately 2 million adults in the United States are home-bound; another 5.5 million have some difficulty or need the assistance of another person to leave their homes. People who are homebound often are costlier to health care systems because of a combination of unmet medical, functional, and social needs.

Home-based primary care (HBPC) provides a mechanism for such patients to access longitudinal medical care in their homes. Multiple studies have demonstrated that HBPC improves person- and caregiver-centered outcomes and saves money. HBPC practices and the patients they care for have received increased attention during the current COVID-19 pandemic. HBPC has been promoted to reduce emergency department (ED) visits, minimize iatrogenic COVID-19 exposure, augment COVID-19 testing, and ensure that urgent and chronic medical issues are addressed to prevent escalation. In 2 Italian regions during the pandemic, the region that utilized home-based clinical services more aggressively had lower COVID-19 mortality rates.

Despite the value of HBPC in the COVID-19 era, unique challenges also emerged in the provision of HBPC. Understanding these challenges and eliciting strategies for navigating them is essential to providing ongoing support to practices and patients as the pandemic continues and as new pandemics threaten to appear.

The purpose of this study is to describe the challenges and adaptations experienced by HBPC practices across the country during the first surge of the COVID-19 pandemic with the aim to support other HBPC practices as they navigate subsequent COVID surges, plan for future pandemics, and prepare for other public health emergencies.

Methodology

Study Design, Setting, and Participants

We conducted a mixed methods study of HBPC practices’ response to the early phase of the COVID-19 pandemic by distributing a national survey that included quantitative and open-ended questions. The online survey was open to all HBPC practices in the United States and was distributed to members of the American Academy of Homecare Medicine (AAHCM) and the Home-Centered Care Institute (HCCI) training programs.

Recruitment

The survey was distributed via the listservs of AAHCM and HCCI. The AAHCM, the professional society of home-based medical care professionals, includes approximately 1000 individual members. The HCCI is a national nonprofit organization focused on advancing HBPC and has about 3800 people on their list server. Because the AAHCM and HCCI listservs are person-based and not practice-based, and individuals may be on both list servers, the total number of distinct practices that the survey was sent to cannot be determined; thus, a practice-level survey response rate cannot be calculated.

Data Collection and Analysis

The survey was iteratively developed, informed by issues raised by HBPC clinicians and implemented via an online Qualtrics survey tool. The final survey consisted of 31 close-ended questions regarding practice characteristics, practice responses to COVID-19, practice strain from COVID-19 ("Is the current status of COVID-19 in the US putting unusual strain on your practice?" “How much strain?”), the use of telemedicine (video care and telephone care) and 5 open-ended questions related to (1) challenges with personal protective equipment (PPE), (2) COVID-19 practice adaptations, (3) work with community partners to address patient needs, (4) barriers to telemedicine implementation, and (5) an invitation to describe any other aspects of their experience of providing HBPC in the midst of the pandemic (see Supplementary Material 1).

Responses were collected between May 25, 2020, and June 10, 2020. Responses from 79 practices met completeness criteria for analysis (2 responses from one practice were combined). We used descriptive statistics to determine frequency distributions of nominal and categorical data. Chi-squared tests, Student t tests, and Fisher exact tests were used, as appropriate, to compare the differences in COVID adaptation strategies between larger (practices with an average daily census [ADC] of ≥501 patients) and smaller HBPC practices (those with an ADC of ≤500 patients) to see if any specific COVID responses were more likely in larger or smaller practices. We chose this ADC threshold because previous work has suggested differences in practice patterns at this threshold. We also evaluated whether COVID responses were different between practices with a higher proportion of ALF patients (≥20% vs <20%), between practices affiliated and unaffiliated with larger health systems, or by region of the country. All analyses were conducted using SAS, version 9.4.

For the 5 open-ended questions, the responses ranged from several words to several sentences. With the exception of the fourth question, “Describe barriers to telemedicine implementation,” where all respondents reported no barriers to telemedicine implementation, up to 66 practices (84.0%) provided responses to the other open-ended questions. Participants from larger and smaller practices responded to open-ended questions at an equal rate. We used qualitative content analysis to summarize responses to the open-ended questions related to PPE access challenges, adaptations, and community partnerships. Most of the responses to describe HBPC practice experiences fell within the domains of the first 3 questions related to PPE, practice adaptations, and community partners; we combined non-PPE challenges and PPE challenges answers to create an overall challenges theme. We created a preliminary codebook based on inductive coding of the data set. Two investigators (C.S.R. and N.G.) reviewed and coded all data. All codes were reviewed with 2 additional investigators (B.L. and O.S.) and discrepancies addressed to achieve consensus. Consent to participation was given at the beginning of the survey; the research protocol was approved by the relevant institutional review board.

Results

Survey Response and Practice Characteristics

We received 123 individual responses to the survey. Two practices submitted 2 responses that answered different aspects of the survey; their responses were combined to reflect 1 response from that practice. Our final sample represented responses from 79 practices across 29 states. Thirty percent represented practices from the northeast, 19% from the midwest, 30% from the south, and another 19% from the west. Four practices were part of the Veterans Health Administration.

Demographic characteristics of the respondents and practices are presented in Table 1. Survey respondents were primarily physicians (42.5%) and nurse practitioners (28.8%). Some survey respondents reported having more than one role in their practice. Most practices (68.4%) reported having 10 or fewer full-time equivalent billing clinicians, and 62.2% reported having 100 or fewer active patients enrolled in their practice at the time of the survey. Close to two-thirds (64%) of practices were affiliated with a larger health system. Most practices (54%) reported that 20% or fewer of their patients lived in...
assisted living (ALF) or other domiciliary facilities. Only 2 practices reported that 100% of their patients were in ALFs.

HBPC Practice Responses to COVID-19

Table 2 presents quantitative findings pertaining to HBPC practices and their responses to COVID-19. Nearly two-thirds of practices (63.3%) had capacity for COVID-19 testing in the time frame of the survey (May through June 2020). On average, practices reported that 3.8% of their patients were COVID-positive (range 1%-25%). Close to three-quarters (73.1%) of practices accepted new patients known to be COVID-19 positive into their practice, and most (84.8%) reported seeing patients in their homes. Practice size influenced the likelihood of providing care to COVID-positive patients but otherwise did not affect workforce issues, supply chain issues, or the ability of practices to see patients in the home. There were no differences in COVID response between practices caring for a higher proportion (>20%) of ALF patients vs lower, between practices affiliated with large health systems and those that were unaffiliated, or by region of the country.

Twelve practices (15.2%) stated they were not seeing patients in the home at the time of the survey. Of these 12 practices, two-thirds reported a lack of access to PPE or being prohibited by an institutional policy (such as from an ALF) as the main barrier; close to one-quarter reported inadequate staffing. Other reasons given for not seeing patients in the home included a perception that telehealth was sufficient, patients’ fear of clinicians potentially bringing COVID-19 with them, and practice concerns about transmitting COVID-19 between homes.

The majority of practices described pivoting to telephone or video visits. Most practices (80.3%) started to use videoconferencing or remote patient monitoring (gathering of patient data such as oxygen saturation through technology); most (57.9%) also reported substituting telephone visits for in-person visits. Just under a quarter (23.7%) reported already having video visits in place prior to COVID-19 and expanding the number of video visits during the pandemic.

COVID-19—Related Practice Challenges—Quantitative

Practices reported being under considerable strain due to COVID-19. Of 62 practices who responded to the strain question, 22.6% reported “severe strain or impact” and 64.5% reported “some strain or impact” due to COVID-19. More than half of the practices reported experiencing shortages of personnel, social supports, or other service and resource challenges. Of practices reporting shortages experienced by patients, they described shortages in access to home health aides (74.5%), home nursing (42.6%), durable medical equipment (27.7%), Meals on Wheels (23.4%), hospice care (17.0%) and access to medications (10.6%). More than 80% of practices reported navigating personnel loss because of COVID-19 positivity and having to reassign staff (52.3%) or recruit new staff (18.5%). Practices also managed personnel loss by involving quarantined staff in the conduct of video visits, working with reduced staffing, and canceling patient appointments.

Among COVID-19 practice-related challenges, more than half of practices reported challenges with patient lacking familiarity with video care (81.9%); patient anxiety about COVID-19 risk (77.8%); clinician anxiety about COVID-19 risk (69.4%); technical difficulties reaching patients, for example, due to connectivity challenges (66.7%); practice supply shortages (55.6%); testing for COVID-19 status (54.2%); underpreparedness for use of telemedicine (52.8%); and clinician strain (51.4%) (Table 2). Less common, but prevalent, challenges included lack of clinician familiarity with telemedicine (45.8%); COVID-19 testing shortages (44.4%); overall challenges of accepting new patients (40.3%); screening patients and families for COVID-19 symptoms or exposure (41.7%); communicating with patients (37.5%); communicating with families (33.3%); managing financial issues (33.3%); screening clinicians for COVID-19 symptoms or exposure (29.2%); and staff shortages (25.0%). Practices described severe financial strain due to lost revenue, inability to access patients in domiciliary facilities, unavailable mental health resources for clinicians, and the stress of working from home (often in the presence of their children).

COVID-19—Related Practice Challenges—Qualitative

Qualitative content analysis elucidated similar challenges (Table 3). Providers reported difficulty accessing supplies of all kinds, including PPE and sanitation products, because of supply chain issues. One practice reported: “We had to put all home visits on hold due to lack of proper PPE and training. For now, we have all the PPE we need, but are starting to save N95’s again for potential re-use. We are also likely to have to start making our own wipes. The face shields we first got were awful—fell apart and were cloudy—what we have now is better. It has and continues to be a learning curve.” Staff experienced strain from adopting new workflows and fulfilling new training requirements, the demands of video care (including providing technical support to patients, navigating hearing impairment, etc), and the loss of at-risk staff or senior volunteers. Patient care challenges ranged from patients’, caregivers’, or ALFs’ unwillingness to see a clinical team member due to fear of contracting COVID-19, to challenges in patient-provider communication due to lack of patient digital literacy, dementia
status, or the inability to hear providers through masks. One practice stated: “The assisted living facility had video for patients but not staffing to provide the volume of visits we needed. That was relevant to a dementia population.” Practices saw more functional decline and death in the home and more challenges in particular in the care of persons living with dementia. Financial concerns imbued many of the comments around challenges, including frustration with constantly changing billing regulations, amplified financial uncertainty and constraints, leading at times to reductions in staff. One practice stated: “Prior to COVID we had an avg census of 580 but lost approximately 130 patients primarily in facilities and have had to shrink our care team to keep the program financially viable.”

**Practice Adaptations**

Despite uncertainty and innumerable changes, most practices (91.1%) described multiple adaptations to navigate the challenges they were facing. Practices reported using telemedicine (95.8%), reducing physical visits (81.9%), providing staff training (52.8%), and bringing needed resources such as groceries and medications for patients (52.8%). Many practices restricted their in-person visits to patients (45.8%), reassigned staff (47.2%), engaged in new approaches to triage patients (40.3%), conducted inventory to ensure sufficient supplies (40.3%), worked with community partners to provide supportive services and resources for patients (38.9%), provided additional support services to patients (34.7%), collaborated with palliative care, infectious disease, and other consulting clinicians (25.0%), and recruited new staff (19.4%). Practices adapted to supply chain shortages by securing supplies through other channels including state departments, health systems, other HBPC practices, and industrial avenues. One respondent described how she “had to go outside the supply chain and procure PPE from construction teams.” Another stated, “We had run out of hand sanitizer and our local distillery made it for us.”

### Table 2

*Home-Based Primary Care Practices and Response to COVID-19*

| Variable | Total, n (Column %) | More than 500 Patients, n (Column %) | Less than 500 Patients, n (Column %) | P Value |
|----------|---------------------|--------------------------------------|--------------------------------------|---------|
| Capacity for COVID-19 testing | 78 | 50 (64.10) | 24 (72.73) | 26 (57.78) | .19 |
| Yes | 50 (64.10) | 24 (72.73) | 26 (57.78) | .35 |
| No | 25 (32.05) | 8 (24.24) | 17 (37.78) | .35 |
| Unsure | 3 (3.85) | 1 (3.03) | 2 (4.44) | .44 |
| Percentage of COVID-19—positive patients in practice | 78 | 59 (75.64) | 24 (72.73) | 35 (81.40) | .35 |
| Yes | 59 (75.64) | 24 (72.73) | 35 (81.40) | .35 |
| No | 17 (21.79) | 9 (27.27) | 8 (18.60) | .35 |
| Unsure | 17 (21.79) | 9 (27.27) | 8 (18.60) | .35 |
| Accepting new COVID-19 patients | 78 | 57 (73.1) | 30 (90.01) | 27 (60.00) | .01 |
| Yes | 57 (73.1) | 30 (90.01) | 27 (60.00) | .35 |
| No | 21 (26.9) | 3 (9.09) | 18 (40.00) | .35 |
| Continuing home visits | 78 | 66 (84.61) | 28 (84.85) | 38 (84.44) | .96 |
| Yes | 66 (84.61) | 28 (84.85) | 38 (84.44) | .96 |
| No | 12 (15.34) | 5 (15.15) | 7 (15.56) | .96 |
| Seeing COVID-19 patients in the home | 66 | 38 (57.57) | 17 (60.71) | 21 (55.26) | .66 |
| Yes | 38 (57.57) | 17 (60.71) | 21 (55.26) | .66 |
| No | 28 (42.42) | 11 (39.29) | 17 (44.74) | .66 |
| Use of video or telephone care instead of in-person visits in the context of COVID-19 | 75 | 59 (78.66) | 25 (45.45) | 34 (51.52) | .62 |
| Began use of video visits or remote patient monitoring | 59 (78.66) | 25 (45.45) | 34 (51.52) | .62 |
| Expanded existing video visits capability | 18 (24.00) | 10 (18.18) | 8 (12.12) | .62 |
| Substituted telephone visits for in-person visits | 44 (58.66) | 20 (36.36) | 24 (36.36) | .62 |
| Strain/impact on practice | 60 | 34 (73.91) | 20 (90.91) | 32 (84.21) | .46 |
| Some to severe strain, impact | 34 (73.91) | 20 (90.91) | 32 (84.21) | .46 |
| No to minimal strain, impact | 8 (13.33) | 2 (9.09) | 6 (15.79) | .46 |
| Service and resource shortages | 46 | 11 (23.91) | 3 (9.38) | 8 (13.11) | .90 |
| Meals on wheels | 11 (23.91) | 3 (9.38) | 8 (13.11) | .90 |
| Home nursing | 19 (41.30) | 6 (18.75) | 13 (21.31) | .73 |
| Home health aides | 34 (73.91) | 12 (37.50) | 22 (36.07) | .73 |
| Access to opioid/nonopioid medications | 8 (17.39) | 2 (6.25) | 6 (9.84) | .73 |
| Durable medical equipment | 13 (28.26) | 5 (15.63) | 8 (13.11) | .73 |
| Hospice | 8 (17.39) | 4 (12.50) | 4 (6.56) | .73 |
| Navigating loss of personnel | 65 | 33 (50.07) | 16 (45.71) | 17 (38.64) | .82 |
| Reassigning staff | 33 (50.07) | 16 (45.71) | 17 (38.64) | .82 |
| Recruiting new staff | 12 (18.46) | 5 (14.29) | 7 (15.91) | .82 |
| Other (please explain) | 34 (52.30) | 14 (40.00) | 20 (45.45) | .82 |
| Top COVID-19–related practice challenges | 51 | 40 (11.05) | 17 (10.83) | 23 (11.22) | .51 |
| Supply shortages | 40 (11.05) | 17 (10.83) | 23 (11.22) | .51 |
| Testing for COVID-19 status | 39 (10.77) | 17 (10.83) | 22 (10.73) | .51 |
| Clinician strain | 36 (9.94) | 21 (13.38) | 15 (7.32) | .51 |
| Clinician anxiety | 49 (13.54) | 24 (15.29) | 25 (12.20) | .51 |
| Patient anxiety | 56 (15.47) | 25 (15.92) | 31 (15.12) | .51 |
| Preparedness for use of telemedicine | 37 (10.22) | 13 (8.28) | 24 (11.71) | .51 |
| Patient lack of familiarity with telemedicine | 58 (16.02) | 23 (14.65) | 35 (17.07) | .51 |
| Technical difficulties reaching patients | 47 (12.98) | 17 (10.83) | 30 (14.63) | .51 |
| Common strategies used to navigate COVID-19 challenges | .98 |
| Reducing in-person visits | 58 (28.86) | 23 (72.73) | 35 (81.40) | .29 |
| Staff training | 38 (18.91) | 16 (19.05) | 22 (18.80) | .33 |
| Using telemedicine | 68 (33.83) | 29 (34.52) | 39 (33.33) | .33 |
| Providing resources for patients | 37 (18.41) | 16 (19.05) | 21 (17.95) | .33 |
Table 3
Challenges and Adaptations for Home-Based Primary Care Practices During COVID-19: Themes from Qualitative Content Analysis

| Themes                                      | Examples                                                                 | Number of Responses (N = 64) |
|---------------------------------------------|--------------------------------------------------------------------------|-------------------------------|
| **Challenges**                              |                                                                          |                               |
| Supply chain issues                         | Normal supplier unable to provide supplies                               | 49                            |
|                                             | Concerns about counterfeit/poor-quality supplies                         |                               |
|                                             | Supplies available but not sufficient or difficult to obtain             |                               |
|                                             | Unpredictable availability or inflated costs                             |                               |
|                                             | Engagement in creative supplies procurement, including purchasing from other practices |                               |
| Workforce                                   | Overall care provider strain                                            | 37                            |
|                                             | Targeted staff for COVID patients                                       |                               |
|                                             | Staff concerns and training                                             |                               |
|                                             | Staff challenges with video care                                        |                               |
|                                             | Need for patient visit prioritization due to workforce issues           |                               |
|                                             | Workforce issues leading to suspension of house calls                   |                               |
|                                             | Loss of senior volunteers                                               |                               |
| Access to masks                             | No access to surgical or N-95 masks                                      | 27                            |
|                                             | No access or difficulty with fit testing                                |                               |
| Inadequate access to other PPE              | Lack of PPE necessitated cessation of in-person home visits             | 13                            |
| delivery care (face shields, gowns, shoe covers, gloves, etc) | Reuse of equipment designed for single use |                               |
| Communication and patient care              | Poor-quality supplies, eg, face shields                                 |                               |
|                                             | Need to make own supplies, eg, face shields and wipes                   | 9                             |
|                                             | Challenges communicating with patients about PPE                        |                               |
|                                             | Exacerbation of sensory concerns (eg, hearing and seeing) with video care or PPE use |                               |
|                                             | Concerns about digital literacy of patients                             |                               |
|                                             | Resistance from assisted living facilities and patients to receiving care|                               |
|                                             | Patient distrust or fear and unwillingness to see clinical team members  |                               |
|                                             | Negative impact of social isolation/loneliness                          |                               |
|                                             | More decline and death at home                                          |                               |
|                                             | More challenges with dementia care                                      |                               |
| Financial                                   | Constant change of billing regulations and frustrations with reimbursement| 9                             |
|                                             | Urgent need for more financial resources                                |                               |
|                                             | Amplified financial uncertainty                                         |                               |
| **Adaptations**                             |                                                                          |                               |
| Telemedicine                                | Initiation or expansion of video or telephone-based care                | 55                            |
| Changes in processes of care                | COVID testing                                                           | 36                            |
|                                             | New patient triage/risk stratification strategy                         |                               |
|                                             | New patient monitoring approaches, including the use of remote patient monitoring |                               |
|                                             | Targeted staff/care teams for COVID patients                            |                               |
|                                             | Group visits                                                            |                               |
|                                             | Driveway calls to ensure infection precautions in the home              |                               |
|                                             | Medication refill or prepour for longer intervals                      |                               |
|                                             | Augmented attention to advance care planning                           |                               |
|                                             | Changes in documentation practices                                      |                               |
|                                             | Shorter visits or reduction in overall home visits                      |                               |
|                                             | Initiation of patient triage systems                                   |                               |
| Infection control                           | Initiation of COVID-19 screening calls                                  | 32                            |
|                                             | Changes in infection control re to PPE/sanitation                       |                               |
|                                             | Monitoring of staff for COVID                                          |                               |
| Engagement with community partners to optimize patient care | Engagement with community to fund raise on behalf of patient needs (eg, groceries, PPE, TP, etc) | 23                            |
|                                             | Partnerships with community organizations (eg, food pantries, meals on wheels, and other nutrition support programs) |                               |
| Collaborations within the health care ecosystem and with payers | Communication with hospital physician groups | 23                            |
|                                             | Supportive contracts for staffing                                      |                               |
|                                             | Engagement with medical service businesses                             |                               |
|                                             | Engagement with local health departments                               |                               |
|                                             | Outreach to assisted living facilities, residential care facilities for the elderly, skilled nursing facilities (SNFs), and other home care organizations |                               |
|                                             | Risk/capitated payment programs more flexible and supportive           |                               |
| Increased recognition of the value of home-based care and focus on provision of HBPC by leadership and health systems | Home care seem more prepared than office-based care                     | 20                            |
|                                             | More home care because of fear of hospitals, clinics, and SNFs         |                               |
|                                             | Recognition of the overall benefit of home care in the context of COVID |                               |
| Practice changes                            | Billing for telemedicine                                               | 16                            |
|                                             | Restrictions on which clinicians could provide in-person care (eg, due to age and comorbidity conditions) |                               |
|                                             | Increased team meetings, huddles, and support                          |                               |
|                                             | Personnel layoffs                                                      |                               |
|                                             | Use of remote staff                                                    |                               |
|                                             | Staff rotation, reassignment, or redeployment                          |                               |
|                                             | Reduction in program size                                              |                               |
|                                             | Suspension of home visits                                              |                               |
| Proactive patient and caregiver outreach     | Proactive patient outreach to assess for and address caregiver burnout, food insecurity, and isolation | 8                             |
|                                             | Drop-off of medications and equipment                                  |                               |
|                                             | Distribution of digital tablet devices to facilitate remote communication |                               |
|                                             | Goals of care and end-of-life care communication                      |                               |
Table 3 provides additional illustrations of practice adaptations. Practices started engaging in more video care and integrating new infection control directives into their home-based services. They used more remote staff, developed policies regarding who could and could not engage in in-home care (e.g., providers aged ≥65 years were assigned to conduct video visits), and increased the number of their team huddles and support activities. Very few practices completely suspended home visits.

Practices proactively reached out to patients and to community partners (e.g., Departments of Health, Meals on Wheels, Area Agency on Aging) to address the needs of their patients. One practice described “tracking resources available in the community on Aunt Bertha and other resource sites.” Practices began assessing for food insecurity, caregiver burnout, and feelings of social isolation. They worked with community organizations to fundraise on behalf of patients’ needs. They also engaged in more goals of care conversations with their patients and their caregivers. When in-home visits did occur, workflows were adapted to minimize time inside the home including pouring medications outside the front door or in the garage, dropping equipment curbside, and calling from the driveway to gather information before entering the house. Practices reported engagement with health systems and payers and noted a general sense that health care systems and payers were increasingly recognizing the advantage in-home medical care offered because of widespread concern about COVID-19 infection risk for their patients in hospitals, clinics, and skilled nursing facilities. In total, the qualitative comments offered by practices revealed predictable patient care challenges experienced in this pandemic while describing agility, silver linings through new partnerships and processes, and ongoing dedication to patient care.

Discussion

In a large, geographically diverse sample of HBPC practices, we identified significant challenges faced due to COVID-19 and the rapid adaptation of processes, staffing, and workflow to accommodate these challenges irrespective of practice size. The pandemic led to more than 87% of practices reporting being under some level of strain. The majority of practices continued to see patients in the home.

The Challenges and Adaptations

Practices reported limited access to patients (self-imposed, access prevented by facilities, patients, or caregivers); workflow disruptions (work from home); adoption of new care modalities (telehealth); increased patient vulnerability (isolation, reluctance, heightened sensory issues); and emotional impact on staff (COVID-related fears, death of patients, understaffing, burden of new modalities of work). The most impactful practice challenges were technical difficulties reaching patients, managing both patient and clinician anxiety, and navigating supply chain shortages. Practices adapted quickly to the new challenges by reducing the number of in-person visits while increasing the use of telemedicine, adopting new infection control measures, and addressing the needs of both patients and staff with creative sharing of health system resources, tapping community-based services to support the nutritional and social needs of patients, and providing new training and support for staff. Findings from our study mirror many of the adaptations described by HBPC providers in New York City. The emotional toll of the pandemic on both practice staff and patients was high. Clinician anxiety was reported by more than 69% of practices, and perceptions of patient anxiety by clinicians was even higher. Home-based clinicians used to adapting to the unpredictable work environment of the home now faced new workflows, loss of staff and the pressure of patient visit prioritization amid personal concerns of getting or transmitting COVID-19. Practices observed increased social isolation, loneliness, and fear compounded by a reluctance to allow people into their homes. Sensory issues were exacerbated by the use of PPE and video communication. Clinicians reported increases in rates of decline and death at home and highlighted the additional challenges faced by patients and caregivers of those with dementia.

Silver-Linings

Despite the clear negative impact of the pandemic, many COVID-19 “silver linings” emerged. Although not a comparison between home- and office-based care, HBPC may have been better positioned than traditional office-based care to pivot and adapt to COVID-19 because of an established access-path to patients, strong pre-existing interactions with the community, and connections with community-based service providers. Some practices reported a new recognition by health system leadership of the critical role HBPC plays in caring for vulnerable older adults and keeping them out of the ED or hospital. Indeed, recent literature advocates for a more integrated role for home-based medical care. The expansion of telemedicine may allow some HBPC clinicians to increase patient panels by reducing travel time to and between visits. Collaborations with health systems and health departments increased, fostering better access to supplies and workforce and targeted outreach to at-risk groups. Partnerships with health departments and health systems have the potential to foster ongoing benefit to patients if they result in increased access to vaccines and a natural delivery channel for vaccine distribution. Increased partnerships with community organizations facilitated identification of those at risk of food insecurity, caregiver burnout, and medication shortages and resulted in shared efforts to better support homebound patients. Although health system affiliation could have contributed to less agility to COVID-19 response, we did not see these differences among those who responded to the survey.

Study Strengths and Limitations

A major strength of the study is the national sample of HBPC practices surveyed. HBPC practices varied greatly in practice size, leadership, provider type, and geography. A limitation of the study was our inability to ascertain the response rate for clinical practices because we surveyed individual providers. The larger proportion of practices with 500 or more patients and the smaller number of practices with more than 50% of patients in ALFs also suggest some limitations in overall HBPC representativeness; nevertheless, the 79 practices included all regions of the United States. Further, the use of mixed-methods approach is a study strength. Our study was conducted in mid-2020. The impact of COVID-19 was felt differently at different time points across the country based on when particular regions experienced surges. It is likely that some practices had already experienced their first COVID-19 surge; for others, the worst was yet to come.

Conclusions and Implications

HBPC practices experienced profound disruption during COVID-19. At the same time, they nimbly adapted their approach to care. Despite a wide array of difficulties experienced by their patients, they engaged in creative approaches to address them, from driveway medication delivery to fundraisers with community organizations to provide food and other resources to patients. In the midst of staff strain, they described efforts to build team resilience and reduce burnout through increased team meetings and huddles, staff rotation, and increased staff support. These adaptations continue to be relevant, not only for COVID-19, but also for future pandemics and disasters likely to be faced by HBPC practices. Future studies of larger numbers of practices...
are needed to better understand the long-standing impact of the pandemic on HBPC and whether changes initiated during the pandemic persist.

**Supplementary Data**

Supplementary data related to this article can be found online at [https://doi.org/10.1016/j.jamda.2021.05.016](https://doi.org/10.1016/j.jamda.2021.05.016).

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