FACULTY DEVELOPMENT AS A HAZARDOUS OCCUPATION

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"Hazardous" describes events and conditions that produce an undesired, involuntary, career-changing disruption of a developer's professional practice. While faculty development is an immensely valuable asset to an institution that knows how to make use of it, the unique nature of faculty development centers within varied academic institutions brings occupational hazards to those who direct or work in such centers. Our study synthesizes and identifies patterns among over thirty cases furnished by developers, primarily center directors, who experienced career disruptions. We conclude by offering evidence-based counsel on how to recognize the hazards and mitigate damage.

The twenty-first century began with an optimistic observation about our profession: "Never before in the history of education has greater importance been attached to the professional development of educators" (Guskey, 2000). More recently, Brownwell and Swayner (2010) advised institutions to "invest in faculty development" because instructional practices that promote student success require support and expertise to implement properly. Research increasingly shows that development helps faculty acquire the skills that promote and strengthen student learning (Nuhfer, Blodgett, Fleisher, & Griffin, 2010). Indeed, those who persist in this occupation often acknowledge that their motivation is fueled by its far-reaching power for good; helping a faculty member succeed helps every student whom that faculty member touches.

This same decade also saw the emergence of literature alerting faculty developers to their need to justify, defend, and secure their center's existence.
Publications and conference sessions suggested the importance of conducting program evaluations to document the positive impact of teaching and learning units, particularly for administrators and external audiences (Bothell & Henderson, 2002, 2003; Burkin, Chism, Frerichs, & Wehlburg, 2003; Cafarelli & Jones, 2002; Faculty and TA Development, 2004; Way, Carlson, & Piliero, 2002). Terms such as “return on investment” (Bothell & Henderson, 2002, 2003), “stakeholders,” and “utilization-focused evaluation” (Cafarelli & Jones, 2002; Patton, 1998) entered the lexicon of center directors. Forums on the survival of faculty development (FD) centers (for example, Nilson, 2003; Nuhfer et al., 2003) became well-attended events at developer conferences. Ewing and Sorcinelli’s (n.d.) justification for FD, “The Value of a Teaching Center,” appeared in 2004 as a permanent fixture on the POD Network website. Concern was raised more broadly as well. Gosling, Chism, and Sorcinelli (2008) synthesized the results of their surveys, conducted in five separate studies, of over one thousand respondents from eighteen countries (primarily the United States, the United Kingdom, Canada, Australia, and South Africa) on the current and future challenges facing FD. They found that “organizational volatility” creates a constant disruption.

A catalyst for this second body of literature was the shock generated by the unexpected closure of one of the first American FD centers at the University of Nebraska, Lincoln (Bartlett, 2002). More center closures followed (Glenn, 2009), even as new centers and developer positions opened. The trend confirmed the risks of being a faculty developer. This organizational volatility appeared to come not from any organized national movement but from local reorganizations too numerous to ignore. It was difficult to reconcile that while assessing student achievement was becoming a national priority, the profession that directly supports instructional improvement, student success, and faculty effectiveness was being locally undercut.

Developers quickly recognized this trend in open exchanges at conferences and the POD Network listserv. Critical changes and closures were sometimes common knowledge across the profession before they were announced at the home campus. Developers who survived such career disruptions and managed to stay in the career they love understand both the hazards and how to survive them. We are three such developers—successful and survivors. This study synthesizes the case experiences of thirty other similar survivors. We thank them for their knowledge and their courage in participating in this study.
Methodology and Approach

Because career disruptions are complex and emotionally evocative, our study of the subject called for qualitative approaches and data collection strategies that guaranteed anonymity. We communicated through personal e-mail and telephone accounts, avoiding institutional accounts that are routinely archived and may be treated as public record.

Our study began with case interviews and narratives aimed at gathering thick data that could be mined for emergent themes and grounded in context-rich descriptions (Strauss & Corbin, 1998). We openly introduced our study and its purpose through an announcement on the POD listserv inviting colleagues to confidentially contact us to share their personal stories of center closures, position eliminations, or forced resignations. We used the initial communications to develop potentially generative prompts for a thirty-item case interview outline. We selectively followed up to obtain more detail, encouraging participants to address items that resonated with their experience. Responses varied widely, from a sentence or two per item, to lengthy narratives, to detailed answers to all thirty items. Grounded theory informed both the study's design and analysis strategy that relied on capturing emergent themes and allowing their growth and ongoing validation (Strauss & Corbin, 1998). Because we as researchers were also participants, the study benefited from the increased emic validity characteristic of participatory research (Freire, 1972).

This data-gathering strategy yielded thirty-three cases of center closures, position eliminations, and forced resignations from center positions. Our participants were active or recently active POD members, and thus our study omits any who left the profession. Our database consists of center directors except for one associate director, one senior consultant, and one coordinator. The vast majority of these incidents took place within the past eleven years, and three cases were from outside the United States.

Our sample of about three hazards a year over the past decade should not be mistaken as representing small impact. FD is a tiny profession of about eighteen hundred POD members and 1,267 teaching and learning centers at 933 different institutions (Kuhlenschmidt, 2011; S. Kuhlenschmidt, personal communication, January 30, 2011). To draw scalable comparisons from numbers of faculty in some common disciplines (U.S. Department of Labor, 2011), the closure of three FD centers a year is roughly equivalent to the closure of about 150 fine arts programs,
120 English departments, 90 math programs, or 40 history departments.

The thirty-three cases broke down into these subcategories:

- Twenty-three cases of closed centers, which happened twice to one person
- One case of a center that was gutted but technically not closed
- Five cases of eliminated positions, two of which happened to one person
- Four cases of directors terminated without cause

We classified as "closed" two cases of "ghost centers." These units had closed and development no longer existed, but the institutions retained the defunct centers' website.

Our study spans a wide range of Carnegie classifications. Table 21.1 shows the degree to which our U.S. sample of thirty disrupted centers represents the actual distribution of higher education institutions across Carnegie categories and the percentage of institutions in each category with a teaching and learning center, as identified by Kuhlenschmidt (2011). Our sample considerably overrepresents research universities and underrepresents associate of arts colleges. The three cases from outside of the United States were from research-oriented institutions enrolling between fifteen thousand and forty thousand undergraduate and graduate students.

The second phase of the study involved a well-attended roundtable session (Nuhfer, Mullinix, & Nilson, 2009), hereafter referred to as the roundtable. Held in a private meeting room, this session provided an opportunity to acquire data in an interactive setting. Nineteen colleagues attended; fourteen disclosed their surviving at least one career disruption. Building on preliminary findings, we developed two data collection exercises to solicit additional data: a line exercise and a themed response exercise. In the line exercise, all participants stood shoulder to shoulder in a straight line. They were instructed to take one step forward from the line if the statement that the author-facilitators read described their experience, returning to the baseline following each statement. Counts were taken of each line advancement by participants. In the themed response exercise, nine reasons for career derailments drawn from the cases and our own experiences, plus "other" and "I have no idea," were themes heading eleven blank posters on the walls around the room. Participants used sticky notes to provide details on their cases and affixed these to the posters most closely related to their experiences.
Table 21.1 Comparison of Our U.S. Study Sample with the National Percentages of Institutions in Carnegie Categories and National Percentage of Institutions in Each Category with Teaching and Learning Centers

| Carnegie Category          | Percentage of Institutions in Carnegie Category | Percentage of Institution in Each Category with Centers | Percentage of Category Represented by Disruptions in Our Study | Number of Disruptions Reported in Our Study |
|----------------------------|--------------------------------------------------|--------------------------------------------------------|---------------------------------------------------------------|---------------------------------------------|
| Doctoral/Research Universities, Extensive | 6.5%                                             | 22%                                                     | 53%                                                          | 7                                           |
| Doctoral/Research Universities, Intensive |                                                  |                                                         |                                                               | 1                                           |
| Research Universities, Very High Research Activity |                                                  |                                                         |                                                               | 3                                           |
| Research Universities, High Research Activity |                                                  |                                                         |                                                               | 5                                           |
| Master's Colleges and Universities I | 15.2%                                            | 28.2%                                                   | 23.3%                                                         | 7                                           |
| Baccalaureate Colleges, Liberal Arts/Arts and Sciences | 17.6%                                            | 11.8%                                                   | 10%                                                           | 2                                           |
| Baccalaureate Colleges, Diverse Fields |                                                  |                                                         |                                                               | 1                                           |
| Special Focus Institutions | 19.2%                                            | 4.6%                                                    | 6.6%                                                          | 2                                           |
| Associate of Art Colleges | 41.6%                                            | 33.5%                                                   | 6.6%                                                          | 2                                           |

Note. All nonsample percentages are from Kuhlenschmidt (2011). *Italics in this column show the general category.*
Findings from the POD Listserv Call on Career Derailments

The narratives we received revealed both the vulnerable institutional status of our profession and the personal costs to developers who suffer a disruption. They also provided contextual data that informed the exercises we led at the POD conference roundtable.

One survivor captured the experiences of several others, attributing the demise of his or her center to budget cuts: "When funding is tight, FD is the first to be cut or changed in some fashion to meet other institutional needs."

Another attested that a glowing campus reputation and data-rich program evaluations made no difference to his or her center's survival:

Last fall the provost reviewed all the units of the [division] and came back with the finding that [the center] was the only unit of the [division] to have a uniformly positive reputation on campus. We never had acknowledgment of that finding from the new [administrator], or other feedback except for his occasional observation that [center] consulting is very labor-intensive and (by implication) very expensive. Our years of impact assessment, self-studies, regular client feedback, and annual reports don't seem to have been enough to alter this perception.

A two-timesurvivor (one of two) identified the disinterest of both of his or her administrations in FD:

Neither administrators were interested in the work [of the center] because their mandate, personal or institutional, did not include the continuance of professional faculty development services. In both cases, I was told, in the end, that I was doing an "excellent job" and was "obviously well-known in my profession" and therefore could easily find another position.

The duplicity between the praise noted for doing "excellent" work and the immediate humiliation of the developer was revealed later in the narrative:

In case B, I was literally escorted back to my desk by a campus security officer and told to pack up in an hour or two. I had my entire professional library there, so it took nearly all day to pack things up. My email access was cut off within minutes of my return to my office after the meeting. My laptop was confiscated and a copy of my hard drive made.

As we expected, survivors varied widely in how they reacted to losing their position. Fortunately, this response represented that of many: "And
I am not a loser at all, just a person caught in a web I didn’t make. I will survive this.” It shows a rejection of victimhood and a refusal to allow mistreatment to strip self-worth.

But another case belied a sad, entangled combination of pragmatic pessimism, self-blame, and disappointment:

I spent XX years there, and I’m afraid I leave with much less optimism, and even a touch of bitterness. I felt through all my years in faculty development that I was there to help and serve the faculty, and I know I did good work, and helped people. But somehow I never convinced administrators that this was all worthwhile—a fundamental failure of mine, I believe. My experience in faculty development convinces me that it is indeed hazardous, and vulnerable to the winds of regime change. After all, administrators score bullet points on their résumés by starting new initiatives, not continuing existing offices, even successful ones. Would I do it over again? Faculty development was a huge part of my life for many years, but I look back on it as essentially a failure. I don’t think I would want to do this again.

In contrast was this survivor’s unadorned realism about how practitioners should regard their work and define their jobs:

If [new] faculty developers go into the workplace believing that their job is to apply their passion and contribute to faculty and student learning . . . that is a pretty “novice” stance . . . and one that is going to translate to dismissal. As we develop professionally, we begin to see that part of our job description is to continually watch the landscape (and the rats) to make sure that faculty and student learning remain part of the mix in the goals of the institution.

Findings from the POD Conference Roundtable on Career Hazards

As did respondents to the listserv call, roundtable participants described center closures, position eliminations, and forced resignations. From the line exercise, we tallied fourteen survivors’ perceptions of the institutional conditions and professional ramifications of the derailments and their personal feelings about the incident (Table 21.2).

As shown in part A of Table 21.2, half of the survivors had experienced more than one career disruption, and eight of them had no tenure protection. The effects of these hazards were distributed across job loss, undesired reassignment, intolerable changes, and harassment. FD services disappeared in nine cases (64 percent), most under the guise of “decentralization.”
| Number | Percentage |
|--------|------------|
| 14 | 100 |
| 7 | 50 |
| 3 | 21 |
| 4 | 29 |
| 5 | 36 |
| 4 | 29 |
| 9 | 64 |
| 6 | 43 |
| 2 | 14 |
| 2 | 14 |
| 6 | 43 |
| 8 | 57 |
| 8 | 57 |
| 3 | 21 |
| 9 | 64 |
| 1 | 7 |
| 9 | 64 |
| 9 | 64 |
| 3 | 21 |
Six of the institutions reneged on earlier promises, and two violated contracts, prompting the survivors to seek legal counsel. In these latter cases, administrators attempted to access salary resources through intimidation, threats, reassignment, and pressuring individuals to sign contracts at lower salary levels. In the end, their lawyers successfully argued that contracts are binding; the institutions had to pay the contracts in full.

Part B of Table 21.2 details the human cost of the disruptions. Every type of injury listed was chosen by one or more survivors, validating these thematic categories while underscoring the complexity of the experiences and the strength of the emotions they evoked. The most commonly experienced emotions were feeling abandoned or betrayed by a supervisor, a significantly diminished quality of life, remaining upset a year or more after the event, and general "devastation." Yet all were true survivors, working again in a new job and actively participating at their national meeting.

The themed response exercise tallied developers' perceptions of the reasons for the disruptions they experienced (Table 21.3). With nine responses, the most common reason was "lack of recognition and understanding of the FD (faculty development) profession and its functions," followed by "budget cuts" with seven responses. Although we would expect budget issues to rank high, the apparent inability of upper-level administrators to make use of our profession reveals a need to educate them in how to use FD to further the success of their institutions. "Lack of administrative support for FD unit" attracted four comments, one of which was particularly revealing: "Looking back, I think administrators thought of FD as a nice ornament to hang out during the accreditation visit. FD got a good rating from the accreditation team, and we were the only unit in academic affairs that did. This made some above us uneasy."

Several participants expressed lingering bewilderment. As one put it, "Explicitly 'No real reason given.' Implicitly many possible unstated reasons. . . . And remember, we are all serving at the pleasure of the president." Another case of "giving no reason" centered on a new president who replaced many established administrators with appointees and targeted professional reputations in the process:

"We can't tell you; it's a confidential personnel decision." That's what they would tell anyone they wanted to harm. Then the "confidential decision" would appear in the front page of the paper or be pumped out to the campus and the world via spam email. Sometimes the announcement appeared with the victim's campus ID photo but never with reasons or cause—just enough of a spin to make it appear the victim had done something wrong.
Table 21.3 Response Tally of Themed Posters Exercise Conducted During the 2009 POD Conference Roundtable

| Reasons for Career Derailment | Number | Percentage |
|-------------------------------|--------|------------|
| 1. Budget cuts (not reallocation) | 7      | 50         |
| 2. Budget seizures/reallocations by new administrators (not cuts) | 5      | 36         |
| 3. Conflicts as result of being an advocate for faculty/teaching | 3      | 21         |
| 4. Another person wanted/awarded your job or a patronage appointment | 1      | 7          |
| 5. Lack of administrative support for FD unit | 4      | 29         |
| 6. Deans/chairs redefine FD as travel to meetings, etc. to get at center’s funds | 1      | 7          |
| 7. Lack of recognition and understanding of the FD profession and its functions | 9      | 64         |
| 8. Turf perceptions—others believe they should be in charge of FD | 5      | 36         |
| 9. Personal or stylistic conflicts between developers and others | 5      | 36         |
| 10. Other | 8      | 57         |
| Personal vendettas | 4      | 29         |
| Supervisor of supervisor overrides supervisor | 1      | 7          |
| “Psychopathic” supervisor | 1      | 7          |
| 11. “I have no idea.” | 5      | 36         |

Lessons Learned: Hazards

The rich qualitative data collected across the interviews, cases, and roundtable exercises provided insights to hazards that might serve as warning signs for threatened centers.

Lip-Service and Ghost Centers

Universities have evolved to regard certain components as indispensable—for instance, human resources, the general counsel, admissions, accounting, financial aid, development, and the research office. FD does not fall among these select units. Because it supports faculty and successful teaching and learning, it is only as stable as an institution’s commitment to faculty and student success. While regional accrediting agencies
may require FD, institutions can meet this requirement by maintaining
centers through the accreditation review process and dismantling them
soon afterward. During the hiatus, a center's website may remain for
appearances' sake or the title "faculty development" may be given to a
person or unit that does no substantial development. Such situations con­
stitute the ghost centers we noted earlier. A few of our survivors reported
witnessing and falling victim to this kind of bait and switch. Before
accepting employment at an institution, it is wise to determine whether
the administration ever maintained a ghost center.

Institutional Conflict and Culture Clash

Several survivors described internal conflicts between the institution's
stated and enacted teaching mission or between the faculty and the
administration, or both, as terminal to FD. Centers seem to fare bet­
ter in a culture that is unequivocally committed to teaching and student
success and is not compromised by distrust and discord between faculty
and administrators. While a center can strongly influence an institution's
culture, it cannot create or change its enacted mission.

A Changing of the Guard

In general, higher-level administrators change campuses more frequently
than do faculty, and they bring their perceptions of FD with them when
they move. In some places, the faculty developer is a full-time profes­
ional; in others, development is a part-time duty for a faculty member;
and on many campuses, the faculty developer is a rotating position held
by a professor for two or three years. Administrators who serve in insti­
tutions that invest in a full-time professional developer see developers
differently from administrators who view FD as service. When the latter
move to the former kind of campus, they will not understand the value
of a full-time developer and a permanent center and will probably have
other priorities. Survival after a changing of the guard may depend on
expanding a center's mission and services to encompass what the new
campus leaders value. Therefore, directors must be nimble enough to
broaden their development programming from teaching alone to scholarly
research and writing, grantsmanship, publication, student retention,
leadership, assessment—whatever the new priorities may be. But the new
administrators must be willing to meet with center directors regularly
to learn how the developer can support their new vision. Among our
survivors, the lack of willingness to meet was a sure sign of disruption
to come. No matter how compelling the evidence of the center's benefits in its program evaluations, directors who lacked access to administrators were soon terminated, usually along with their entire center, without explanation.

Reorganization from the Top

A considerable number of our survivors fell victim to reorganization plans imposed from the top, with little or no faculty input or buy-in. These plans orchestrated a redistribution of resources that involved the elimination of units and positions, incompatible mergers, and unfavorable reassignments. Some were allegedly done to save money in the face of budget cuts. In our study, the most common reorganization involved FD's being "demoted" from a free-standing unit to a program within instructional technology (IT). In most such cases, the larger and wealthier IT focus drove the unit's mission, eclipsing teaching with technology.

Resentment and Destructive Gossip

A few survivors experienced some faculty resentment about their newly established center from faculty, often in a school of education or psychology department, who believed that they were more qualified to do development than the director was. They might have even been unsuccessful internal candidates for the position. One survivor raised this hazard as probably costing his or her job, and this person unwisely responded in kind to the gossip that the malcontents were spreading. Survivors who rose above such behavior by neither opposing their critics nor gossiping about them fared better. The restrained response gradually disarmed the critics and won their trust. For instance, one director read their pertinent literature, invited them to participate on a center project, and expressed respect for their contributions. Reaching out to detractors in this way can turn those who once felt disenfranchised into strong supporters as the developer's success is now theirs to share.

Exclusion from Relevant Decision-Making Forums

Many of the directors in this study noted that shortly before their career disruption, they were not being asked for input in decisions that were relevant to teaching and learning or to their centers. Some had never been invited to the table; others had been in the past. The astute directors saw
such exclusion as a signal that the administration had little interest in faculty development and correctly read it as a sign of bad things to come. Being left out of regular communication and decision making diminishes any professional’s ability to be effective.

Lessons Learned: Hazard Insurance

Our study suggests strategies for managing a successful FD career. Like insurance, these strategies cannot prevent hazards, but they can surely mitigate damage.

Tenured Faculty Status

While faculty status lends credibility to developers (Mullinix, 2008) and tenure facilitates survival within the academy, tenured faculty status cannot prevent disruptions in a faculty developer’s career, but it can provide insurance against some effects. Ten of the thirty-three survivors we interviewed and six of the fourteen who participated in the poster exercises held retreat rights in an academic department. Remaining in the academy allowed them to retain academic credibility and provided precious income and stability while they searched for another development position. Several chose to take an FD position elsewhere, demonstrating that the desire to remain in this field can trump the security of tenure. Tenure also makes a center less attractive to an administrator who hopes to seize its resources because the salary and employer-paid benefits of any tenured personnel are unavailable for reallocation. Still, the salaries and employer-paid benefits of untenured personnel and the operating budget are vulnerable.

Center Visibility, Credibility, and Friends in High Places

In the words of one survivor, “Keeping a higher institutional profile is, in general, the best assurance of longevity. . . . If no one makes a fuss when they hear your program is threatened, it’s an easy street for the administrator doing the cutting.” One case described a “near-closure”—actually a one-month closure that was reversed when several deans and the faculty senate learned of the administrator’s action and pressured her to reverse the decision. In essence, important parties made a fuss because the center was a well-established, high-profile, widely used fixture on the campus, and key people understood the value of its services. This happy ending, however, represents the exception, not the rule. Survivors with successful centers, professional distinction, and no
shortage of faculty friends and allies still fell victim to administrative manipulations.

Supportive Professional Networks

Some survivors recounted that professional networks beyond their campus were sources of career opportunities and the strong recommendations they needed to land a new position. Network members, especially experienced survivors, provided emotional support and useful perspectives. While cultivating national, regional, and local networks of close colleagues and professional friends involves time and work—socializing at conferences, providing service to professional organizations, and participating visibly—it can be one of the best investments against career hazards.

Productive Scholarship

Tenured faculty in disciplines who let their scholarship atrophy are not mobile and cannot pursue more attractive opportunities. The same holds true for the profession of FD. As our study shows, career derailments can happen to the best of developers, no matter what their accomplishments in and outside their institution. However, the survivors who were able to recover in the shortest time had an impressive record of scholarly accomplishments, including publications, conference sessions, and invited presentations.

Conclusion

FD carries unique occupational hazards. Where developers address the hazards, disruptive and painful though they may be, they can and do survive. In spite of its hazards, the career is worth the risks. Why else would so many developers persist and respond to disruptions with such inspiring resilience?

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