ABSTRACT

Objectives To describe how general practitioners (GPs) use point-of-care ultrasonography (POCUS) and how it influences the diagnostic process and treatment of patients.

Design Prospective observational study using an online questionnaire before and after POCUS.

Setting Office-based general practice.

Participants Twenty GPs consecutively recruited all patients examined with POCUS in 1 month.

Primary and secondary outcome measures We estimated the use of POCUS through the indication for use, the frequency of use, the time consumption, the extent of modification of the examination and the findings. The influence on the diagnostic process was estimated through change in the tentative diagnoses, change in confidence, the ability to produce ultrasound images and the relationship between confidence and organs scanned or tentative diagnoses. The influence of POCUS on patient treatment was estimated through change in plan for the patient, change in patient’s treatment and the relationship between such changes and certain findings.

Results The GPs included 574 patients in the study. POCUS was used in patient consultations with a median frequency of 8.6% (IQR: 4.9–12.6). Many different organs were scanned covering more than 100 different tentative diagnoses. The median time taken to perform POCUS was 5 min (IQR: 3–8). Across applications and GPs, POCUS entailed a change in diagnoses in 49.4% of patients; increased confidence in a diagnosis in 89.2% of patients; a change in the management plan for 50.9% of patients including an absolute reduction in intended referrals to secondary care from 49.2% to 25.6%; and a change in treatment for 26.5% of patients.

Conclusions The clinical utilisation of POCUS was highly variable among the GPs included in this study in terms of the indication for performing POCUS, examined scanning modalities and frequency of use. Overall, using POCUS altered the GPs’ diagnostic process and clinical decision-making in nearly three out of four consultations.

Trial registration number NCT03375333.

INTRODUCTION

Point-of-care ultrasound (POCUS) is used in general practice in several countries. A recent systematic review found that few studies described the use of POCUS in the hands of the general practitioner (GP) and that obstetric, abdominal and heart examinations were the most commonly described. The included studies, however, focused on selected scanning modalities and largely aimed to explore a possible transition of ultrasound examinations from secondary to primary care. The recent introduction of POCUS, as something disparate from ultrasound examinations performed by radiologists or other highly specialised physicians, prepares the ground for more widespread use, as it encourages clinicians to apply POCUS as part of the physical examination of patients. Hence, the current use of POCUS in general practice may differ from use previously reported. No previous studies have quantified the use of POCUS in a larger group of GPs with different types of ultrasound training, who have adopted the technology without either constraining or supporting guidelines and without financial incentives.

Evidence from the secondary healthcare sector has shown that certain POCUS applications affect the diagnostic process leading to earlier and more correct diagnosis.
a subsequent change in patient treatment and a more rational use of healthcare resources. A recent study from general practice suggests the same. However, little attention has been given to the specific impact of POCUS on the diagnostic process in general practice and GPs’ clinical decision-making.

The aim of this study was to describe how GPs use POCUS in their daily practice and how it influences the diagnostic process and the treatment of patients.

**METHOD**

**Study design**
We report the study findings according to Strengthening the Reporting of Observational Studies in Epidemiology guidelines.

**Study setting**
The study was conducted in office-based general practices in Denmark, where GPs were already using POCUS. Denmark has universal, publicly funded healthcare system, where almost all patients are registered with a GP. The GPs act as gatekeepers for secondary care services including ultrasonography. GPs receive no fee for performing POCUS in primary care.

**Participating GPs**
Twenty GPs were recruited through POCUS networks, conferences and teaching sessions (online supplementary appendix 1).

To be included in the study, GP had to:
- Have used POCUS for a more than 6 months.
- Use POCUS for a minimum of two anatomical areas.
- Use POCUS on a daily basis.
- Have participated in formalised POCUS training, for example, an ultrasound course.
- Work in a practice with a patient population over 1400.
- Work in the practice minimum 4 days a week.

GPs with an ultrasound system more than 10 years old or with any possible financial conflict of interest were excluded. The GPs were enrolled in the study stepwise from January 2018 to August 2018 to account for any seasonal variation in POCUS examinations. Prior to the study, participating GPs’ POCUS competences were assessed using a modified version of the Objective Structured Assessment of Ultrasound Skills and an objective structured clinical examination evaluation sheet (online supplementary appendix 2). The GPs were blinded to the results of this assessment.

**Participating patients**
All patients who sought care for conditions that the participating GP found relevant for POCUS examination were invited to participate in the study.

**Data collection and study procedure**
The GPs consecutively registered information on all POCUS examinations during 1 month (20–25 working days), while performing POCUS according to their usual indications and standards and using their own ultrasound systems. When a GP planned to use POCUS, the patient received study information and a written informed consent was obtained. Thereafter, the GPs accessed an online SurveyXact questionnaire (Ramboel, Aarhus, Denmark) and completed items before and after conducting POCUS. A time log measured the time between the before and the after POCUS registrations (see online supplementary appendix 3 for questionnaire details).

We also registered the total number of face-to-face patient consultations during the study period and the number of eligible patients who were not included due to, for example, time constraints. The primary investigator (CAA) visited the GPs’ clinics on the first day of inclusion to help with the registrations and to perform a validity test of the GPs’ registration.

**Outcome measures**
The use of POCUS in general practice was estimated through: (1) the indication for using POCUS; (2) the frequency of POCUS; (3) the time consumption for POCUS; (4) the extent of modification of the POCUS; and (5) the POCUS findings.

The influence of POCUS on the diagnostic process in general practice was estimated through: (1) change in the tentative diagnoses according to the international classification of primary care second edition (ICPC2) before and after POCUS; (2) the GP’s declared change in confidence in the main tentative diagnosis after the use of POCUS; (3) the GP’s ability to technically produce ultrasound images; (4) the relationship between confidence in the main tentative diagnosis and the examined scanning modalities, reduction in the number of tentative diagnoses and change from symptom to disease-specific diagnoses.

The influence of POCUS on patient treatment in general practice was estimated through: (1) change in plan for the patient; (2) change in patient’s treatment; (3) the relationship between certain findings and changes in the management plan or treatment of the patient.

**Sample size and statistical analysis**
Based on a questionnaire study, we estimate that there were around 75 GPs in Denmark, who would meet our inclusion criteria. We found it realistic to include 20 of the GPs in the study. Based on an interview study with Danish GPs, we estimated that the GPs would use POCUS 2–3 times a day. Assuming a participation rate of 80%, we expected to include 640–960 patients during the study period of 1 month.

Data were analysed using STATA V.15.0 (StataCorp) according to a predefined analysis plan. Categorical variables were summarised using absolute frequencies and continuous variables using mean and standard deviation (median and IQR if not normally distributed). Relative-risk reduction in referrals for secondary care was...
calculated by considering referrals as events, the before-POCUS registrations as controls and the after-POCUS registrations as interventions. Our predefined hypotheses, all published in clinical trials, about the relationship between variables were analysed using Fisher’s exact test and a significance level of 0.05.

Patient and public involvement statement
Written informed consent was obtained from all participating GPs and patients and all data were pseudoanonymised using deidentification numbers. Only the principal investigator (CAA) knew the identity of the GPs and only the GPs knew the identity of the participating patients. Patients were involved and invited to provide feedback during the design and pilot testing of the registration tools used in this study.

RESULTS
Twenty GPs from 18 clinics each enrolled a median of 26 (IQR 17–40) patients. Data from 574 patients were available for analysis, and in 528 patients data were available for before–after comparison (figure 1). Background characteristics are given in table 1.

POCUS competences were assessed in 19 GPs covering between two and six applications, depending on their normal use of POCUS (figure 2 and online supplementary appendix 2).

The use of POCUS
Each GPs performed between 12 and 84 POCUS examinations (median: 32.0 (IQR: 17.8–42.8)) corresponding to an individual average between 0.6 and 3.9 ultrasound examinations per day. The GPs had between 13.0 and 24.4 face-to-face patient consultations per day (median: 15.9 (IQR: 14.2–17.8)). Hence, during the study period, each GPs performed POCUS in between 3.7% and 20.8% of all face-to-face consultations (median: 8.6 (IQR: 4.9–12.6)).

When GPs were using POCUS, they aimed primarily to confirm or disconfirm a specific clinical condition (73.1%), or to explore the reason for the patient’s symptoms without having a specific clinical condition in mind (20.2%), but they rarely planned to do both (1.6%). A total of 126 different ICPC2 codes were registered as the primary tentative diagnosis before the use of POCUS (online supplementary appendix 4).

POCUS was used to examine many different organs and structures (figure 3). The GPs registered examining a total of 834 scanning modalities in 570 POCUS examinations (data missing in four patients); most commonly heart and lung in combination and different combinations of abdominal organs. In addition, we found that GPs modified their POCUS examination to include more scanning modalities than intended in 15.5%, and fewer scanning modalities than intended in 8.0% of all ultrasound examinations.

Figure 1 Patient flow diagram.*Time-log < 1 min = no separation between before and after registration in the questionnaire. Before registration was deleted. **We had 545 before registrations, 557 after registrations and 528 complete before and after registrations.
The median time consumption for the POCUS examination was 5 min (IQR: 3–8) but varied from 1 to 30 min (figure 3).

Images of the relevant structures could be produced in between 95% and 100% of the applications, though some seemed to cause more difficulty: lymph nodes (75%); pancreas (75%); ovaries (78%); heart (89%); kidney (93%); and others (86%).

The GPs classified their POCUS examinations to include: certain positive findings (45.7%); uncertain positive findings (9.3%); certain negative findings (32.3%); uncertain negative findings (10.2%); and different combinations of these findings (1.7%). In addition, the GPs registered incidental findings in six patients.

POCUS influence on the diagnostic process
POCUS changed the main tentative diagnosis in 49.4% of consultations (table 2 and online supplementary appendix 4). This encompassed a reduction in the number of patients where the GP had more than one tentative diagnosis from 29.6% before to 17.5% after the POCUS examination. There was also a reduction in the number of symptom diagnoses and a corresponding increase in the number of disease-specific, infection-related, cancer-related and emergency-related diagnoses after as compared with before the POCUS examination (online supplementary appendix 5).

After POCUS, the GPs declared the following change in their confidence in the primary tentative diagnosis: highly increased confidence (60.5%); increased confidence (28.5%); unchanged confidence (6.6%); reduced confidence (1.0%); and highly reduced confidence (0.1%). Seven consultations entailed reduced confidence, the applications in these examinations were: heart (1), lung (1), thyroid and lymph nodes (1), subcutaneous process (1), gallbladder, liver and pancreas (1), tendon (1) and uterus (1). Increased confidence did not seem to depend on area of POCUS application as we found no variation beyond what could be expected by chance (p=0.082). Likewise, no relationship was found between a reduction in the number of tentative diagnosis and increased confidence (p=0.127). We did, however, find a relationship between increased confidence and a change from symptom diagnosis to disease-specific diagnosis (p=0.037).

POCUS influence on patient treatment
POCUS changed the intended management plan for patients in 50.9% of consultations (table 2), including a reduction in the absolute number of patients referred to hospital or secondary care clinics from 174 (33.0%) to 105 (19.9%) patients, and a reduction in the number of patients referred for imaging in the secondary sector from 86 (16.3%) to 30 (5.7%). Overall, there was an absolute reduction in intended referrals for secondary care.

Table 1  Background characteristics

| Characteristics of the clinics | Characteristics of the GPs | Characteristics of the patients |
|-------------------------------|--------------------------|--------------------------------|
| N=18                          | N=20                     | N=574*                         |
| **Location in Denmark**       | **Age**                  | **Age**                        |
| North Denmark Region          | <40 years                | <30 years                      |
| Central Denmark Region        | 40–50 years              | 30–50 years                    |
| Region of Southern Denmark    | 51–60 years              | 51–70 years                    |
| Region Zealand                | >60 years                | >70 years                      |
| Capital Region of Denmark     | Mean: 46.2 (95% CI 43.2 to 49.1) years | Mean: 49.7 (95% CI 48.2 to 51.1) years |
| **Location classified by the GP** | **Gender**               | **Gender**                     |
| Urban                         | Male                     | Male                           |
| Mixed                         | Female                   | Female                         |
| Rural                         |                          |                                |
| **Practice size**             | **Experience as a general practitioner** |                               |
| <2000 patients                | <10 years                | 12 (60.0)                      |
| 2000–5000 patients            | 10–20 years              | 7 (35.0)                       |
| >5000 patients                | >20 years                | 1 (5.0)                        |
| **Type of practice**          | **Experience using ultrasonography** |                               |
| Partnership practice          | <2 years                 | 6 (30.0)                       |
| Solo-practice                 | 2–5 years                | 11 (55.0)                      |
| Collaboration practice        | >5 years                 | 3 (15.0)                       |

*For comparison, excluded patients (n=117) were 29.1% male and with a mean age of 43.2 (95% CI 38.9 to 47.5) years.

Number (percentage) of the total number of participants in each group (N).
from 49.2% to 25.6% corresponding to an absolute risk reduction of 23.6% and a relative-risk reduction of 48.0%. Correspondingly, the number of patients with planned follow-up in primary care increased from 185 (35.0%) to 215 (40.7%), and patients with no planned follow-up increased from 106 (20.1%) to 198 (37.5%) following POCUS (table 3).

After POCUS, the intended treatment was changed in 26.5% of consultations (table 2). The number of patients planned for referral to treatment in the secondary sector fell from 87 (16.4%) to 63 (11.9%). The number of patients where the GP would not initiate treatment fell from 283 (53.6%) to 269 (50.9%), whereas the number of patients where the GP initiated treatment increased from 168 (31.8%) to 208 (39.4%; table 3). We found no relationship between the GPs’ classification of certain findings and a change in the patient’s plan (p=0.913), or change in the patient’s treatment (p=0.214).

Overall change as a result of POCUS (change in diagnosis and/or change in the patient’s plan and/or change in the patient’s treatment) was found in 71.8% of consultations (table 2).

**DISCUSSION**

**Summary of main findings**

This study showed that across applications POCUS had a large impact on the diagnostic process in general practice. POCUS changed the tentative diagnoses in 49.4% of patients and increased confidence in the main tentative diagnosis in 89.2% of patients. POCUS changed the intended management plan in 50.9% of patients, including a relative-risk reduction in planned referrals of 48%, and a change in the intended treatment of 26.5% of patients.

**Strengths and limitations**

This study had a broader sample of scanning GPs than most reported studies. Furthermore, the registration tool was developed through comprehensive qualitative work and pilot testing. We designed the study to mimic daily work and to avoid recall bias in the registrations. Furthermore, the GPs were blinded to the results of their competence evaluations.

We included fewer patients than expected. The patient information and study registrations added 10 min to the consultation and, due to time constraints, GPs may have chosen not to perform some POCUS examinations. Hence, the frequency of POCUS reported in this study may be underestimated.

The participating GPs varied considerably in their background characteristics, but given their interest in POCUS, they most likely constitute a select group compared with a broader population of GPs. The participating GPs resembled the general GP population in Denmark in terms of the location and size of the clinic, but not in terms of age, gender or organisation of the clinic. Specifically, the participants were younger, more often men and more...
often working in a partnership practice.\textsuperscript{19} Being a selected group of early adapters of the technology, it is plausible that the participating GPs rely heavily on POCUS in their daily work and subsequently that the frequency of increased confidence and change in diagnosis, plan or treatment is higher in this particular group of GPs.

We used Fisher’s exact test to explore overall associations. Due to the lack of statistical power, however, no firm conclusions can be made regarding the relationship between the GP’s confidence in the main tentative diagnosis and the organs scanned.

**Findings in context**
In line with previous research,\textsuperscript{2,5,20} we found large variation in the application of POCUS in general practice. The most common applications in this study were pelvic and musculoskeletal POCUS. This may be explained by the fact that all participating GPs had received training...
in pelvic POCUS and all but two had participated in a musculoskeletal POCUS course. Another explanation may relate to patient encounters in Danish general practice. A previous qualitative study has described how Danish GPs perform POCUS examinations that they consider relevant in their patient population\(^1\) and musculoskeletal conditions are the most common organ-specific complaints raised by patients in Danish general practice.\(^2\) Moreover, in a recent needs assessment, pelvic ultrasound was found to be the POCUS application GPs had most interest in learning.\(^2\)

This study illustrates that POCUS is used to support the physical examinations of patients presenting with a very broad range of clinical conditions. There have been attempts to outline which POCUS examinations are best suited to general practice.\(^4\) The evidence base for these attempts is sparse, however, and there may be significant differences between countries regarding which examinations are most relevant.\(^5\) In addition, some examinations may be easier to master than others,\(^5\) both in terms of achieving competence and in terms of maintaining competence over time. The latter may be particularly important in general practice where the frequency of some POCUS examinations is as low as shown in this study (figure 3). Some studies have reported high diagnostic accuracies of GPs’ POCUS examinations, when these were compared with repeated scans by imaging specialists.\(^15\) However, these studies only included few scanning modalities, a rather small number of GPs, and the evaluation of accuracy was made shortly after participation in a training programme. Hence, we do not know if the results would be equally good if POCUS was applied for more applications, in a wider selection of GPs, or if long-term proficiency is achievable. Determining whether POCUS use in general practice results in better patient outcomes should include an evaluation of both the diagnostic accuracy (including potential overdiagnosis) of the performed examinations as well as the medical decision-making following the scan. In our baseline evaluation of the GPs scanning competences, we found that a few of the GPs lacked the practical skills for performing the scans, despite using POCUS regularly and having participated in training (figure 2). Likewise, we found that the GPs described their POCUS findings as uncertain in 19.7% of examinations. Office-based GPs may be used to navigating in uncertainty and performing up to a certain level before referring patients on to more advanced care. Still, POCUS is a particularly user-dependent technology\(^6\) and the ability to rule in or rule out, as well as the prevalence and interpretation of incidental findings, may differ between applications.\(^5\) Thus, there is a need for more research and evidence-based guidelines to support GPs in choosing what to scan and how to integrate findings into clinical care.

| POCUS application* | N | Change in the tentative diagnoses, n (%) | Change in the intended management plan, n (%) | Change in the intended treatment, n (%) | Overall change†, n (%) |
|--------------------|---|----------------------------------------|-----------------------------------------------|----------------------------------------|------------------------|
| Heart              | 34 | 23 (68) | 20 (59) | 10 (29) | 29 (85) |
| Lung               | 44 | 26 (59) | 23 (52) | 15 (34) | 37 (84) |
| Upper abdomen      | 36 | 22 (61) | 17 (47) | 11 (31) | 26 (69) |
| Urinary tract      | 67 | 41 (61) | 35 (52) | 20 (30) | 50 (75) |
| Obstetric and gynaecological | 165 | 61 (37) | 83 (50) | 35 (21) | 97 (59) |
| Ascites            | 15 | 10 (67) | 9 (60) | 8 (53) | 10 (67) |
| Aorta              | 29 | 25 (86) | 11 (38) | 5 (17) | 26 (90) |
| Deep vein thrombosis | 13 | 10 (77) | 10 (77) | 4 (31) | 12 (92) |
| Musculoskeletal    | 157 | 76 (48) | 90 (57) | 55 (35) | 124 (79) |
| Subcutaneous process | 31 | 16 (52) | 18 (58) | 10 (32) | 22 (71) |
| Thyroid            | 6  | 4 (67) | 1 (17) | 1 (17) | 5 (83) |
| Other              | 40 | 21 (53) | 18 (45) | 7 (18) | 26 (65) |
| Total              | 528 | 261 (49) | 269 (51) | 140 (27) | 379 (72) |

*The following registered scanning modalities are categorised according to POCUS application: upper abdominal organs (including liver, gall bladder, pancreas), urinary tract (including kidney, and bladder), obstetric and gynaecological (including uterus, ovaries, placenta, fetus and fossa douglasi), musculoskeletal (including joints, muscle, tendon, bone, and joint puncture). The others category includes free text answers and registered applications with a frequency below five examinations.

†Overall change includes change in either diagnoses, management plan and/or treatment.
frequency was reduced from 49.2% to 25.6% by using POCUS, whereas the number of patients with planned follow-up in general practice, or no follow-up, increased. Previous studies from general practice have suggested a reduction in referrals, but how POCUS in general practice affects overall healthcare costs is unknown.

**Implications for practice**
POCUS was used in in the patient consultation with a median of 8.6% and with a median time consumption of 5 min. Hence, the use of POCUS is feasible in general practice despite differences in ultrasound equipment, experience, educational background and choice of examinations. POCUS largely impacted diagnostic certainty and patient management. It remains to be investigated, if the change in patient management caused by POCUS actually improves patient care, or if it causes harm in terms of false positive findings, misdiagnosis, overdetection and potential, subsequent overtreatment.

**CONCLUSION**
POCUS examinations in general practice were used for many different indications and entailed an increased diagnostic reassurance for the GP and a change in diagnosis or management in 71.8% of patients. The potential high impact of POCUS underlines the need for further research to support an appropriate implementation of POCUS in general practice.

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**Contributors** All authors participated in designing the study and developing the registration tools. CAA recruited and instructed the participating GPs prior to the study. OG performed the evaluation of the participating GPs POCUS competences. Data collection and analysis were performed by CAA and MBJ. CAA wrote the first draft of the article in collaboration with MBJ. All authors participated in the following review process and contributed to the final version of the article.

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**Competing interests** None declared.

**Patient and public involvement** Patients and/or the public were involved in the design, or conduct, or reporting, or dissemination plans of this research. Refer to the Methods section for further details.

**Patient consent for publication** Not required.

**Ethics approval** The study was approved by the Danish Data Protection Agency and the Committee of Multipractice Studies. The study was also notified to the Regional Committee on Health Research Ethics, but they responded that their approval was not needed according to Danish law.

**Provenance and peer review** Not commissioned; externally peer reviewed.

**Data availability statement** Data are available upon reasonable request. All study data are safely stored at Center for General practice at Aalborg University in Denmark and available upon reasonable request to the corresponding author.

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