Sunscreen recommendations for patients with skin of color in the popular press and in the dermatology clinic

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ABSTRACT

Background: Patients with skin of color are at risk for skin cancer, pigmented disorders, and photo-exacerbated conditions but find it challenging to use sunscreens on the market that leave an obvious residue on their skin.

Objective: The objective of this study was to examine sunscreen recommendations from the popular press and from practicing dermatologists for patients with skin of color.

Methods: We queried the Google search engine with the following search terms: “Sunscreen” with “skin of color,” “dark skin,” “black skin.” For comparison, we also searched for “sunscreen” with “white skin,” “pale skin,” and “fair skin.” We conducted an anonymous survey regarding sunscreen recommendations among dermatology trainees and board-certified dermatologists.

Results: Websites with recommendations on sunscreens for patients with skin of color compared with sunscreens for white or fair skin were more likely to recommend chemical sunscreens (70% vs. 36%) and more expensive products (median: $14 vs. $11.3 per ounce), despite the lower sun protection factor level (median: 32.5 vs. 50). In our survey study, dermatologists were overall cost-conscious and felt that sun protection factor level, broad spectrum (ultraviolet A/B protection), and price were the most important features of sunscreens for their patients. Cosmetic elegance was deemed least important.

Dermatologists overall counseled patients with skin of color less on sunscreen use, and 42.9% reported that they either never, rarely, or only sometimes take patients’ skin type into account when making sunscreen recommendations.

Conclusion: These data represent an area for growth within dermatology to improve culturally competent care by gaining familiarity with sunscreen types and formulations that are geared toward patients with skin of color.

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Introduction

Patients with skin of color are at risk for skin cancer and photoaging and are uniquely predisposed to pigmented disorders that are worsened by ultraviolet exposure (Agbai et al., 2014). Importantly, photo-exacerbated pigmented disorders are one of the most common conditions leading to dermatology consultation in patients with darker skin tones (Alexis et al., 2007; Davis et al., 2012).

Prior consumer studies have shown that cosmetic elegance is the most important feature of sunscreen. In our clinical experience, patients with darker skin tones cite the undesirable white residue that is left on their skin as an impediment to regular sunscreen use (Xu et al., 2016). Dermatology is one of the least diverse specialties in the field of medicine, which may in turn have an impact on dermatologists’ ability to address such unique needs in patients with skin of color (Pandya et al., 2016). The objective of this study was to examine sunscreen recommendations from the popular press and from practicing dermatologists for patients with skin of color.

Methods

Methods for sunscreen recommendations from popular press

We queried the Google search engine with the following search terms: “Sunscreen” with “skin of color,” “dark skin,” “black skin” and for comparison also searched for “sunscreen” with “white skin,” “pale skin,” and “fair skin.” We conducted an anonymous survey regarding sunscreen recommendations among dermatology trainees and board-certified dermatologists.
characteristics (e.g., physical sunscreens containing zinc oxide and titanium dioxide, and chemical sunscreen containing ingredients such as avobenzone) to the first page of results, excluding commercial websites of specific retailers, such as Sephora. The sunscreens were further narrowed to products that were recommended by at least two unique websites. The size and price of sunscreen products were obtained from the brand company’s original website or, if not available, from a major well-known retailer website. The sunscreen recommendations were compared for the two groups using t tests. Sunscreens that were not commercially available were excluded from the study.

Methods for survey of dermatologists

We also conducted an anonymous survey regarding sunscreen recommendations among dermatology trainees and board-certified dermatologists across multiple tertiary institutions associated with Harvard Medical School in Boston, Massachusetts. The results were captured and analyzed using Research Electronic Data Capture (Harris et al., 2009). The study was deemed exempt by the Beth Israel Deaconess Medical Center’s Committee on Clinical Investigations.

Statistical analysis

Patient characteristics are presented as a number (percentage) for categorical variables and as a mean ± standard deviation (or as a median where appropriate) for continuous variables. A t test was used to compare difference in the means of the two groups. A p-value of <.05 was considered statistically significant. The statistical analysis was performed using SAS, version 9.4.

Results

Sunscreen recommendations in popular press

There were 14 unique websites with sunscreen recommendations for patients with skin of color, of which only two websites had the input of a board-certified dermatologist, and none represented a medical or scientific source. There were 88 distinct sunscreens, with 20 sunscreens that were recommended by at least two separate sources (Tables 1 and 2).

### Table 1

| Sunscreen characteristics | Dark/skin of color % (n) | White/pale skin % (n) |
|---------------------------|--------------------------|-----------------------|
| Chemical                  | 60 (12)                  | 28.5 (4)              |
| Mixture                   | 10 (2)                   | 7.1 (1)               |
| Physical                  | 30 (6)                   | 64.3 (9)              |
| Clear                     | 15 (3)                   | 0 (0)                 |
| Tinted                    | 15 (3)                   | 21.4 (3)              |
| Not tinted                | 70 (14)                  | 78.6 (11)             |
| Sun protection factor range | 30–60                    | 30–100                |
| Sun protection factor mean | 39                       | 47.9                  |
| Sun protection factor median | 32.5                    | 50                    |
| Dollar/ounce range        | 6–40                     | 2–22.4                |
| Dollar/ounce mean         | 17.2                     | 11.32                 |
| Dollar/ounce median       | 14                       | 11.33                 |
| Spray                     | 5 (1)                    | 0                     |
| Powder                    | 5 (1)                    | 7.1 (1)               |
| Cream/lotion              | 90 (18)                  | 92.9 (13)             |
| Total                     | 20                       | 14                    |

Of the 20 sunscreens that were most commonly recommended for patients with skin of color, 70% were chemical or mixed chemical/physical sunscreens, and 30% were physical sunscreens. The median sun protection factor (SPF) was 32.5, and the median price was $14 (range, $6–$40) per ounce. The top three most frequently recommended products for patients with skin of color were produced by Glossier, Supergoop, and Black Girl, of which three were chemical sunscreens and two had clear/transparent formulations.

For patients with white or pale skin, there were 12 unique websites with sunscreen recommendations, of which four had the input of a board-certified dermatologist, and none represented a medical or scientific source. There were 113 unique sunscreens, with 14 sunscreens recommended by at least two separate sources (Table 3). Of these 14 sunscreens, 64% were physical sunscreens, and 36% were chemical or mixed chemical/physical sunscreens. The median SPF was 47.9, and the median price was $11.30 (range, $2–$22.40) per ounce. The most frequently recommended products for patients with white or pale skin were produced by Blue Lizard, Colorescience, Aveeno, Badger, EltaMD, and La Roche-Posay.

None of the top three sunscreens recommended for patients with darker skin tones were recommended by multiple sources for patients with white or pale skin. There were only four sunscreens recommended by at least two sources for both patients with white and skin of color, which were produced by Elta-MD, La Roche Posay, Drunk Elephant, and Colorescience. The average price per ounce was higher for darker skin tones (median: $14 vs. $11.30 per ounce). The average SPF was lower for darker skin tones (median: 32.5 vs. 50).

Sun protection recommendations by dermatologists

There were 218 surveys sent out to dermatology trainees and dermatology faculty across all hospitals affiliated with Harvard Medical School; 83 participants responded, and 77 consented to participate in the survey (response rate: 35.3%). Survey responders mostly were women (n = 55; 71%), had Fitzpatrick skin type II to III (n = 58; 76%), and were evenly distributed across years out of dermatology training (Table 4). The most important reason dermatologists used sunscreen included prevention of photodamage (n = 74; 97.4%), followed by prevention of skin cancer (n = 59; 77.6%).

The top criteria for sunscreen use for dermatologists’ personal use included SPF level (n = 71; 93.4%) and broad-spectrum ultraviolet A (UVA)/ultraviolet B (UVB) protection (n = 65; 85.5%), followed by cosmetic elegance/feel (n = 63; 82.9%), and ingredients (n = 59; 77.6%), with cost being the least important (n = 33; 43.4%) criterion (Fig. 1). The top criteria for sunscreen recommendations for patients included SPF level (n = 75; 97.4%), broad spectrum UVA/UVB protection (n = 68; 88.3%), ingredients (n = 65; 84.4%), and cost (n = 54; 70.1%), with cosmetic elegance/feel (n = 50; 64.9%) being the least important criterion. Approximately half of the responding dermatologists (n = 40; 52.6%) reported taking cost into consideration most of the time or always with sunscreen recommendations to their patients.

Most dermatologists (n = 75; 97.4%) reported that they counsel patients regarding sunscreen use during most or all visits, but reported that they counsel patients with darker skin types less regarding sun protection sometimes (n = 36; 46.8%), most of the time (n = 14; 18.2%), or always (n = 3; 3.9%). More than half of all dermatologists (n = 44; 57.2%) reported taking patient skin type into account most of the time or always when providing sunscreen recommendations, but the rest (n = 33; 42.9%) reported either never, rarely, or only sometimes taking patient skin type into account. The brands that dermatologists recommend the most frequently to their patients included Neutrogena, Elta MD, Blue Lizard, and CeraVe (Table 5).
Table 2

| No. of unique mentions | Sunscreen                          | Ingredients (physical, chemical, mixture) | Tinted | Sun protection factor | Price/Size, oz | Price/ounce | Vehicle       |
|------------------------|------------------------------------|-------------------------------------------|--------|-----------------------|---------------|-------------|--------------|
| 9                      | Glossier Invisible Shield          | Chemical                                   | Transparent | 35                  | $25.00/1       | $25.00      | Cream/lotion |
| 9                      | Supergoop! Unseen Sunscreen        | Chemical                                   | Transparent | 40                  | $34.00/1.7    | $20.00      | Cream/lotion |
| 7                      | Black Girl Sunscreen               | Chemical                                   | No      | 30                   | $18.99/3      | $6.33       | Cream/lotion |
| 6                      | EltaMD UV Clear Broad-Spectrum     | Mixture                                    | No      | 46                   | $35.00/1.7    | $20.59      | Cream/lotion |
| 6                      | Mario Badescu Oil-Free Moisturizer SPF 30 | Chemical                                   | No      | 30                   | $28.00/2      | $14.00      | Cream/lotion |
| 5                      | Kate Somerville UncompliKated      | Chemical                                   | No      | 50                   | $38.00/3.4    | $11.18      | Cream/lotion |
| 3                      | Bolden Brightening Moisturizer SPF 30 | Chemical                                   | No      | 30                   | $28.00/2      | $14.00      | Cream/lotion |
| 3                      | Colorescience Sunforgettable Brush-On Sunscreen SPF 30 | Physical                                   | Yes     | 50                   | $65.00/0.21   | N/A         | Powder       |
| 3                      | Drunk Elephant Umbra Sheer Physical Daily Defense Broad Spectrum Sunscreen SPF 30 | Physical                                   | No      | 30                   | $34.00/3      | $11.33      | Cream/lotion |
| 3                      | La Roche-Posay Anthelios Clear Skin Sunscreen | Chemical                                   | No      | 60                   | $19.99/1.7    | $11.76      | Cream/lotion |
| 3                      | Murad City Skin                    | Physical                                   | Yes     | 50                   | $68.00/1.7    | $40.00      | Cream/lotion |
| 3                      | NYDG Chem-Free Active Defense      | Physical                                   | No      | 30                   | $98.00/4      | $24.50      | Cream/lotion |
| 3                      | Specific Beauty Active Radiance Day Broad Spectrum Facial Moisturizers | Chemical                                   | No      | 30                   | $40.00/1.7    | $23.53      | Cream/lotion |
| 3                      | Unsun Tinted Mineral Sunscreen     | Chemical                                   | Yes     | 30                   | $29.99/1.7    | $17.64      | Cream/lotion |
| 2                      | Aveeno Positively Radiant Daily Moisturizer Sunscreen SPF 30 | Chemical                                   | No      | 30                   | $19.49/2.5    | $7.80       | Cream/lotion |
| 2                      | CeraVe Hydrating Sunscreen Broad Spectrum SPF 50 | Physical                                   | No      | 50                   | $14.99/2.5    | $6.00       | Cream/lotion |
| 2                      | EltaMD UV Moisturizing Facial Sunscreen Broad-Spectrum SPF 30 | Mixture                                    | No      | 30                   | $30.00/4      | $7.50       | Cream/lotion |
| 2                      | Julep No Excuses Invisible Sunscreen Gel | Chemical                                   | Transparent | 40                  | $20.00/1      | $20.00      | Cream/lotion |
| 2                      | La Roche Posay Anthelios Melt-In-Sunscreen Milk SPF 50 | Chemical                                   | No      | 60                   | $35.99/5      | $7.20       | Cream/lotion |
| 2                      | Murad Essential-C Day Moisture Sunscreen | Chemical                                   | No      | 30                   | $65.00/1.7    | $38.24      | Cream/lotion |

N/A: Not applicable

Discussion

This study suggests that patients with skin of color encounter beauty magazines or columns when searching for sunscreen recommendations on search engines, which rarely incorporate input from a board-certified dermatologist. It may be helpful for dermatologists to improve their familiarity with the brands and characteristics of these sunscreens geared toward patients with darker skin tones.

In patients with skin of color compared with those with white or pale skin, sunscreen recommendations in the popular press were more likely to contain chemical ingredients (70% vs. 28%, respectively). The top three sunscreens (Glossier, Supergoop, and Black Girl) for darker skin tones were chemical sunscreens, and two had clear or transparent formulations. Therefore, it may be prudent for dermatologists to review the key differences between physical and chemical sunscreens, including increased white residue left on the skin with physical sunscreens, unknown long-term effects of systemic absorption of ingredients in chemical sunscreens, and superior broad UVA/UVB and visible light protection with physical sunscreens for pigmentary or photo-exacerbated conditions (Adamson and ShinKai, 2020; Matta et al., 2020).

Tinted physical sunscreens can be more effective in these scenarios. Most tinted sunscreens recommended by the popular press are produced in one medium color shade, which may still be too light for patients with skin types V to VI. Colorescience’s Sunforgettable brush-on sunscreen was the only physical sunscreen recommended by the popular press that is produced in 4 to 5 different color shades, but it was also one of the most expensive options ($310/oz, excluded from analysis of price comparisons given its powder formulation, which cannot be compared with cream and lotion formulations). Mixing the patient’s foundation with a physical sunscreen is another effective and potentially more cost-effective strategy to decrease the white residue left on the skin.

Despite the lower SPF on average, the price per ounce on average was higher for sunscreens marketed toward patients with darker skin tones. The reasons for the higher prices for this subset of sunscreens are likely multifactorial, including perceived smaller customer base, limited number of companies that market sunscreen products for skin of color, and/or higher manufacturing and distribution costs incurred by smaller companies. There is tremendous variation in pricing in all sunscreen recommendations for both populations (Xu et al., 2016). If patients use the recommended amount of sunscreen for the head and neck region (0.5 teaspoon), based on the amount of sunscreen needed to achieve the SPF tested at an applied thickness of 2 mg/cm² (or 2 μL/cm², assuming a specific gravity of 1), daily use would require 183 teaspoons, 30.5 oz, or approximately 1 L of sunscreen in a year.
Characteristics of dermatology survey respondents.

Despite feeling that cost is less important when considering cost-conscious when making sunscreen recommendations for patients, dermatologists in our survey, would lead to an annual cost of $640. Providers should be cognizant of the financial implications of their sunscreen recommendations.

In our survey study, we found that dermatologists try to be glad use an expensive sunscreen if certain criteria were met. May prefer the most affordable product whereas another would the unique barriers to sunscreen use in each patient; one patient

As prior studies have shown, the most important criteria for both personal sunscreen use and recommended sunscreens for patients were SPF and broad-spectrum UVA/UVB protection (Fig. 1; Farberg et al., 2017). Interestingly, dermatologists highly valued cosmetic elegance for personal use but viewed cosmetic elegance as the least important factor when making recommendations for patient use. Given that dermatologists require cosmetic acceptability for their own personal use and prior studies demonstrate that cosmetic elegance is the most important feature for consumers, the role of cosmetic elegance for patient use should not be underestimated (Xu et al., 2016). Providers could explore the unique barriers to sunscreen use in each patient; one patient may prefer the most affordable product whereas another would gladly use an expensive sunscreen if certain criteria were met.

More than half of the dermatologists discuss sunscreen use less with patients with darker skin tones, despite 97% of dermatologists reporting that they discuss sun protection in almost all or all visits. This finding is consistent with prior findings that white patients are nine times more likely to be counseled on sunscreen use compared with black patients (Akamine et al., 2014). There may be medical reasons for less counseling, such as the lower incidence of skin cancers in darker skin tones and the unclear role of UV exposure in subtypes of skin cancers (e.g., melanoma in patients with darker skin tones; Agbai et al., 2014; Liu et al., 2016). Nevertheless, decreased counseling may be problematic for several reasons. Skin cancers are caught at a more advanced stage with a worse prognosis in this population (Agbai et al., 2014). Moreover, providers could address the unique barriers to sunscreen use in each patient; one patient may prefer the most affordable product whereas another would gladly use an expensive sunscreen if certain criteria were met.

(Schneider, 2002). Daily use of the cheapest sunscreen on the head/neck region recommended for white/pale skin ($2/oz) would lead to an annual cost of $61; for darker skin ($6/oz), the annual cost would be $182. However, daily use of sunscreens produced by Elta-MD, which was the most popular brand recommended by dermatologists in our survey, would lead to an annual cost of $640. Providers should be cognizant of the financial implications or their sunscreen recommendations.

In our survey study, we found that dermatologists try to be cost-conscious when making sunscreen recommendations for patients, despite feeling that cost is less important when consider-
sun protection is the mainstay of treatment for pigmentary disorders, which have been shown repeatedly to be one of the most common conditions leading to dermatology consultation in this population (Alexis et al., 2007; Davis et al., 2012).

Many dermatologists in our study did not take skin type into consideration when making sunscreen recommendations. This survey statistic is one specific example of the increasingly recognized need for residency training and ongoing learning after graduation to serve the unique needs of patients with darker skin tones, as well as increased representation of dermatology practitioners with skin of color (Imadojemu and James, 2016; Pandya et al., 2016; Taylor, 2019). Patient satisfaction with care during dermatology visits is highly tied to specialized knowledge of black skin and hair, and cursory recommendations to use a physical sunscreen without further discussion of possible associated challenges could make patients feel that providers are unaware of and/or unable to provide individualized treatment recommendations for darker skin (Gorbatenko-Roth et al., 2019; Taylor, 2019). These factors may explain patient preference for race-concordant visits in dermatology, which has also been demonstrated in other specialties (Cooper et al., 2003; Gorbatenko-Roth et al., 2019; LaVeist and Nuru-Jeter, 2002).

Interestingly, the most frequently recommended brands from dermatologists participate in and provide free samples at national dermatology conferences at the American Academy of Dermatology. Whether at the local clinic or national conference level, representation of a wider variety of products may be helpful to allow dermatologists to gain exposure to sunscreen products that are geared toward patients of skin of color.

**Limitations**

The main study limitation was that this study was not a comprehensive review of all available sunscreen recommendations, especially social media, internet forums, and/or print magazines. Other study limitations include the inability to determine the method by which websites gathered sunscreen recommendations and the limited input of dermatologists in these recommendations. This study also did not evaluate whether the recommended sunscreens for patients with skin of color did indeed leave less of a residue. Study limitations for the survey study include a limited sample size from a restricted geographical region and possible survey response biases. The majority of survey respondents were women, which may have also skewed the study results.

**Conclusion**

There is a need for increased research and familiarity regarding skin of color in dermatology so that dermatologists may provide knowledgeable, culturally sensitive care. The main sources of information online regarding products, including sunscreen for patients with darker skin tones, are currently beauty magazines and columns created without physician input, which often recommend chemical sunscreens and more expensive products compared with sunscreens for lighter skin tones.

In our survey study, dermatologists were overall cost-conscious and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important criterion, and felt that cosmetic elegance was the least important 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N/A.

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