Content Analysis of Hospital Reviews From Differing Sources: Does Review Source Matter?

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Abstract

Social media has had an impact on how patients find and evaluate medical professionals and their experiences of modern healthcare. Qualitative research in healthcare has increased its focus on social media. The present study examined 497 reviews of hospitals in the Pittsburgh area across three websites: Google, Yelp, and Healthgrades. Using computerized content analysis tools (CATA), we analyzed positive and negative comments to identify key themes. Key themes and words included “doctor,” “hospital,” “staff,” and “time.” These findings highlight the importance of medical staff to patient experience. Results indicated that Yelp had the lowest average rating. CATA also revealed that the central term for Google reviews was “hospital,” for Healthgrades reviews it was “doctor,” and the central term for Yelp reviews was “patient.” These central terms reflect the focus of each website. The present study highlights the importance of healthcare professionals understanding the source of reviews and being cautious about how social media comments are used in decision-making about the practice. Future research should try to expand this approach to other cities and countries to evaluate cross-cultural effects on social media comments.

Keywords: Healthcare; Qualitative analysis; Social media; Patient reviews; Patient experience

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Introduction

Recent research has shown that the business of healthcare has been affected in a variety of ways by social media content (Hilliard, 2012; Islam et al., 2016; Ranney & Genes, 2016). Social media has had a profound effect on how patients find and share information about their healthcare experiences (Morahan-Martin, 2004; Terry, 2009), as well as how healthcare providers respond to these concerns. First, patient satisfaction has grown in importance due to the Affordable Care Act (ACA) requirements around satisfaction ratings (Atinga et al., 2011). Second, patients can now find data on doctors and hospitals from a variety of sources that may affect their choice of healthcare provider (Hawn, 2009). As information access increases, patients can make a broader range of choices around their healthcare. These sources of data are not always under the control of healthcare organizations. Online health information can provide increased opportunities for healthcare organizations to communicate with patients as well as a way for patients to communicate their healthcare experiences (Gravili, 2013). Patients increasingly use online reviews to make decisions about which healthcare providers to visit (Greaves & Millett, 2012). Trends in other industries, such as finance (Devries, 2012) and hospitality (Chetta et al., 2017), indicate that social media comments affect consumer choices, and it behooves the healthcare industry to understand how sources affect ratings. The present study explores different social media sites, the ratings provided, and the qualitative data associated with these ratings.

Background

Healthcare research has increased its use of qualitative methods to better understand the patient experience (Sarasohn-Kahn, 2008; Smailhodzic et al., 2016). Qualitative research allows healthcare researchers and practitioners to understand the experience of patients (Smith et al., 2003), healthcare workers (Bradbury-Jones et al., 2014), and administrators (Schultz et al., 2011). Qualitative methods have been shown to be effective in understanding and improving processes within healthcare systems (Pope et al., 2002).

Much research has been conducted using interviews and coding schemes to understand these experiences (Chenail, 2011). This research has often generated new data from interviews and focus groups. However, social media represents a rich data source for qualitative researchers in healthcare that does not require data collection and may provide more open descriptions. Social media are defined as “online platforms for interactions to occur around various health topics relating to patient education, health promotion, public relations, and crisis communication” (Househ et al., 2013). Social media tools include blogs, microblogging (i.e., Twitter), social networking (i.e., Facebook), and video- and file-sharing sites (i.e., YouTube). Social media data has been used in a variety of studies to better understand healthcare processes and procedures. Hospitals have shown a marked increase in the use of social media platforms to communicate with patients (Griffis et al., 2014). Chan & Chen (2019) conducted a study on the effect of pregnancy apps on healthcare outcomes and showed the impact of this technology on women’s pregnancy experiences. Laranjo et al. (2015) reviewed the effect of social media sites on patient behavioral change over time and found that social media support could maintain patient behavioral change. Williams et al. (2014) conducted a meta-analysis on the effect of social media interventions on exercise and diet. These studies of social media focused on quantitative research and indicated the overall impact that the communication tool could have on health outcomes.

Studies of social media’s impact on healthcare have noted the interplay between patients, organizations, and service providers (Auriemmo et al., 2018; Househ, 2013). As a crowdsourced, user-produced form of text, social media data allows researchers unique understanding of the communication processes between organizations, healthcare workers, and patients. Most qualitative research in this area has focused on patient experience and health-related outcomes, with the research centered around understanding the patient experience. These experiences are understood to be communicated through social media and can have an impact on organizations’ and medical practitioners’ financial bottom line (Apenteng, 2020).
Literature Review

Social media research in healthcare has focused primarily on website reviews with some focus on social media platforms (Hawn, 2009; Hamm et al., 2013; McCaughey et al., 2014) and an occasional focus on how to best utilize these platforms to maximize value for healthcare organizations or sole practitioners (Grajales et al., 2014). Most of the research uses the individual physician as the lens of analysis. Physicians are often reviewed on websites that are available to laypeople (Ventola, 2014). Physicians must be mindful of these sites and reviews as they can drive patient choices about care and potentially impact the financial wellbeing of a physician’s practice. Antheunis et al. (2013) found that physicians primarily used LinkedIn and Twitter for marketing and networking, while patients used Twitter and Facebook for knowledge and advice. Patients are making healthcare choices and those physicians that wish to continue to grow their practices must be mindful of online reviews. Social media presents an opportunity to engage in consistent evaluation of healthcare providers’ service, patient reactions, and organizational effectiveness (Cordoș et al., 2017).

Donnally et al. (2018) conducted a comprehensive review of the ratings of spinal surgeons across three health-related websites (i.e., Healthgrades) and found that surgeons with a social media presence received higher numbers of comments on their review pages. They reviewed the comments for health-related information but did not look at what language drove positive and negative reviews.

Nwachukwu et al. (2016) reviewed the ratings of surgeons across three different review websites (Healthgrades, Vitals, and Rate MDs) and found that female surgeons were more likely to receive higher ratings and that social media presence also lead to higher ratings. The comments were analyzed for primarily health-related information related to patient experience, but no significant differences were found between the ratings websites.

Korzadeh (2018) reviewed ratings across publicly available websites (i.e., Google) and hospital-provided ratings. This study found that the ratings provided by the hospital were higher than those available on Google, signaling that organizations know the value of higher ratings in driving financial performance.

McLellan (2019) extended the ratings research further by focusing on comments and data from a variety of medical sources as well as Google ratings. Google had significantly more ratings than the health-oriented sites, indicating its importance as a source of healthcare-related information for consumers. Google also included more comments, but these comments were not content analyzed.

Baksh and Mesfin (2014) conducted a content analysis of eight different health-related websites. A researcher content analyzed and coded the comments. The analyses revealed that scheduling and time with the patient were primary factors in the higher ratings. While this analysis provided a cross-sectional view across a variety of websites (i.e., Google, Healthgrades, WebMD), the language that drove positive and negative ratings was not identified.

Across these studies, two themes emerge. First, most of these studies focus on physician-specific ratings rather than ratings of the hospital facility or organization. Unlike other service providers, where the organization is the focal point, the review process in these studies focused on individual providers (i.e., physicians). This is despite the impact of other players such as nurses and administrators on patient care within the larger healthcare system. Second, much of the research has included comments but has converted written comments into quantitative variables (i.e., number of comments included) rather than reviewing the substance of what patients had written regarding their care. This leaves a significant gap in the research literature that the present study hopes to address.
Theoretical Framework

Healthcare researchers have begun to utilize qualitative analyses; however, many have yet to fully realize the value of computer-assisted textual analysis (CATA) (Abualigah et al., 2020). To address the calls for increased use of qualitative methods (Cohen & Crabtree, 2008), many researchers have used traditional content coding (Roth & Whitehead, 2019). Traditional content coding includes the application of the Weber Protocol involving a human coder who categorizes and analyzes text for themes and meaning (Duriau et al., 2007). CATA is defined as “a research technique involving the essential use of computer software for making replicable and valid inferences from text to their context” (Tian & Stewart, 2005). The CATA approach can make the process of content analysis much faster by using established dictionaries to evaluate language. Technological tools that are used in CATA can conduct sentiment analysis and language aggregation.

Sentiment analysis is concerned with assessing text for emotions, often positive and negative emotions. Healthcare researchers (Georgiou et al., 2015) have evaluated sentiment analysis tools for their efficacy and validated several established tools. Research has indicated that the open-source tools provide more effective sentiment analysis than commercial ones. The present study will use several open-source tools (i.e., Voyant Tools) in its analyses. Abirami & Askarunisa (2017) recommend the use of multiple data sources to better understand the sentiment of any given subject.

To conduct an effective sentiment analysis, researchers must use dictionaries to tag words as either positive, negative, or neutral (Young & Soroka, 2012). Sentiment analysis dictionaries such as the Lexicoder dictionary have been used in a variety of settings (www.lexicoder.com). The Lexicoder dictionary has most commonly been used to evaluate news articles’ sentiment and political content (Soroka et al., 2015). This dictionary has also been used to analyze sentiment and perceptions of healthcare treatments (Sabel & Dal Cin, 2016). A key criticism of CATA is that the method utilizes machines to understand human language. However, we propose approaching CATA in healthcare through the lens presented by Todres et al. (2009), who proposed a humanist framework through which to view qualitative research. This framework addressed some limitations presented by Bradley (2005) by focusing on the individual human experience that a CATA tool would allow researchers to identify. In other words, CATA does not replace human coders but allows humans to process larger groups of data with an eye towards standardized analysis.

One concern regarding qualitative methods is the lack of replicability and credibility of the results. Miyata and Kai (2009) highlight four epistemological axes that can be used to evaluate qualitative and quantitative research. They conclude that qualitative and quantitative research methods need not be in competition with one another. CATA allows qualitative researchers to take unstructured text and use a dictionary to apply quantitative methods. In addition to applying a numerical framework to the text, CATA can also be used to extract text using frequency categories to better understand the language used. This addresses one of the prime uses of qualitative data in evidence-based healthcare, that of a thematic tool to identify issues for change and improvement (Popay & Williams, 1998; Al-Busaidi, 2008). CATA also addresses some of the concerns of Pope et al., 2000, who stated that qualitative research must be done with an eye towards categorization due to human subjectivity. CATA shifts the need away from training the human to perceive the text correctly to choosing the correct dictionary and extraction tools to identify sentiment and language.

Prior studies that have used CATA techniques have looked at large-scale databases from a single source (Greaves et al., 2013). A variety of studies have used multiple databases but have not compared comments between these sites. Research has also evaluated comments using the unit of analysis of the individual provider (i.e., physician), yet few studies have looked at the hospital as the unit of analysis. The present study builds upon previous work by Islam et al. (2016).
Lagu et al. (2017) also showed that the characteristics of the websites used impacted physician reviews with factors such as punctuality and question structure impacting the quantitative and qualitative ratings. Despite identifying the impact, little information from the qualitative comments on these sites was used to evaluate patient experience and physician reviews.

Figure 1 shows the updated qualitative patient experience model from Islam et al. (2016)’s paper on urgent care centers. The authors of the present study updated the model presented in Figure 1. The model posits that patients experience staff interactions, care delivery, and the facility during their healthcare experiences. These experiences are filtered through patient perceptions. Patients then choose a social media or review site that impacts their written comments and ratings on external review websites. The researchers propose using a grounded theory and phenomenological approach to understand the process.

**Figure 1: Qualitative Patient Experience Model**

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**Research Questions**

Research Question 1: Are there differences in quantitative ratings of hospitals between review sites?

Research Question 2: What are the differences in language used on different review sites to describe patient experiences within hospitals?

**Method**

The present study examines ratings and language used in reviews of hospitals in the Pittsburgh area, following a similar methodology to Black et al. (2009) and Islam et al. (2016). The study uses a content analysis approach to understand open-source comments on public websites. Morris (1994) defines content analysis as “a qualitative research technique that uses a set of procedures to classify or categorize communications to permit valid inferences to be drawn.” Computerized content analysis is considered qualitative because qualitative research attempts to develop “an understanding of the meaning and experience dimensions of humans’ lives and social worlds” (Fossey et al., 2002). Computerized content analysis uses computers to assist
in processing and assigning meaning to vast amounts of text (Morris, 1994). The study was reviewed and approved by the IRB.

Pittsburgh was chosen as a location because it was a city with multiple hospitals with a variety of specialties that would provide a wide range of potential responses. Specifying a location from which to collect the data allowed researchers to control for other factors that might affect data from multiple cities and locations, based on recommendations from Black et al. (2009). Area hospitals from Pittsburgh, Pennsylvania, were chosen, and a researcher collected 497 comments about 10 different Pittsburgh area hospitals and healthcare providers from three sources, Yelp, Google, and Healthgrades. Healthgrades was chosen because it is a site dedicated to health ratings and bills itself as “the leading online resource for comprehensive information about physicians and hospitals.” (Hilliard, 2012). Google was chosen because it is viewed as the leader in online searches (Thelwell, 2008) and a source of much patient information. Yelp describes itself as connecting people with great local businesses. Yelp was chosen because it has traditionally been viewed as a site that impacts consumer choices and has been little studied in the healthcare space (Hicks et al., 2012). Researchers gathered 214 comments from Google, 263 from Healthgrades, and 20 from Yelp. Comments and ratings were collected between January 1, 2019, and October 31, 2019.

Ratings were analyzed using a one-way ANOVA with the website (Google, Yelp, Healthgrades) as the independent variable and the rating as the dependent variable. Post hoc analyses were done using Tukey’s test. Computerized content analysis tools were used to text mine the comments from Google, Healthgrades, and Yelp. RIOT scan was used to analyze the sentiment of each set of comments using the Lexicoder dictionary (Daku et al., 2015). The Lexicoder dictionary consists of 4,567 positive and negative words and phrases. It has also been validated against manually coded data and has outperformed other valence dictionaries (Soroka et al., 2015). The sentiment analysis scores represent the overall positive and negative sentiment. RIOT scan calculates this score by taking the number of positive words and subtracting the negated positive sentiment and adding back in the negated negative sentiment. To calculate negative sentiment, the number of negative sentiment words is subtracted from the number of negated negative sentiment and added to the negated positive sentiment. In other words, only the positive or negative sentiment remains through this calculation. The Lexicoder dictionary defines which terms are positive, negative, and in which context the words negate positive or negative sentiment. The corpus was organized according to positive and negative ratings and by rating source (Google, Healthgrades, and Yelp). Comments were categorized as negative if the rating received was 1 or 2, and high ratings were defined as 3, 4, and 5. After the data was organized in this way, the Lexicoder dictionary was used to analyze the rating of positive and negative affect.

The researchers used another text analytic tool known as Voyant Tools, which is “a web-based reading and analysis environment for digital texts” (voyant-tools.org). Using Voyant Tools, the researchers conducted another computerized content analysis of the comments across the different platforms. Voyant tools produced the most popular words by corpus and word clouds of the most popular terms. Voyant tools also identified distinctive language by corpus. Distinctive language is defined as words used primarily in one text versus the others.

The corpus was also analyzed using Tropes (semantic-knowledge.com). Tropes is a natural language processing (NLP) and semantic classification software that allows researchers to extract text and identify the style of the language used in the reviews. Tropes was also used to identify the top word pairs in each segment of the corpus as well as the text style. Using Tropes, the researchers then organized these data into star diagrams. Star diagrams show relations between words and word categories. The star diagram indicates a central term and the words that come before and after that central term. This diagram allows the researcher to understand the language that comprises the central concepts in the corpus.
Results

Table 1 contains average rating by website. Average ratings for service were lowest on Yelp (M = 2.06) and highest for Healthgrades (M = 4.13).

Table 1: Mean Numerical Rating by Rating Source

| Rating Source (Google, Yelp, Healthgrades) | Mean  | SD    | N   |
|--------------------------------------------|-------|-------|-----|
| Google                                     | 3.37  | 1.88  | 210 |
| Healthgrades                               | 4.14  | 1.61  | 263 |
| Yelp                                       | 2.06  | 1.69  | 18  |

Table 2 shows the results of the ANOVA analysis. There was a significant effect of review source on quantitative ratings $F = 20.098$, $df = 2$, $p < .05$ for the three conditions.

Table 2: Numerical Rating by Rating Source

| Cases                                              | Sum of Squares | df  | Mean Square | F     | p    |
|----------------------------------------------------|----------------|-----|-------------|-------|------|
| Rating Source (Google, Yelp, Healthgrades)         | 121.004        | 2.000 | 60.502      | 20.098| <.001|
| Residual                                            | 1469.045       | 488.000 | 3.010      |       |      |

Note: Type III Sum of Squares

Table 3 contains results of post-hoc analyses by rating source. Post-hoc analyses revealed that Google ratings were lower than Healthgrades, with Yelp the lowest of all.

Table 3: Post Hoc Comparisons—Rating Source (Google, Yelp, Healthgrades)

| Mean Difference       | SE   | t     | Cohen’s d | p   | p tukey |
|-----------------------|------|-------|-----------|-----|---------|
| Google Healthgrades   | -0.765| 0.161 | -4.767    | -0.441| < .001 |
| Yelp                  | 1.316| 0.426 | 3.088     | 0.705| 0.006   |
| Healthgrades Yelp     | 2.081| 0.423 | 4.924     | 1.287| < .001 |

Note: Cohen’s d does not correct for multiple comparisons.

Table 4 contains overall sentiment analysis scores. The results in Table 4 indicate that Yelp had the most negative language used and Healthgrades had the most positive language used. A computerized content analysis was conducted using RIOT scan (Boyd, 2013) and the Lexicoder dictionary (Young & Soroka, 2012) to assess each sources’ sentiment. Yelp had the lowest level of positive sentiment ($M = 2.35$) and Healthgrades had the highest positive sentiment ($M = 6.76$). These results seem to indicate that Healthgrades draws in more reviews related to positivity and may be used by those reviewers who have the most experience and knowledge of healthcare. Yelp reviews seem to be more general and focused on service. Time seems to be a concern across all platforms and seems to drive ratings of quality across hospital systems.

Table 4: Overall Corpus Positive–Negative Affect Lexicoder Sentiment Dictionary

| Average Sentence Length | Sentences | Negative Affect | Positive Affect |
|-------------------------|-----------|-----------------|-----------------|
| Google                  | 12.86     | 692             | 3.05            | 6.67            |
| Healthgrades            | 10.22     | 942             | 2.83            | 6.76            |
| Yelp                    | 13.35     | 81              | 4.35            | 2.31            |
Table 5 contains sentiment analysis results by review source and positive and negative rating. Google had the highest positive sentiment rating while Yelp’s negative ratings had the highest amount of negative sentiment.

**Table 5: Positive–Negative Affect by Source and Rating**

| Source    | Rating          | Average Sentence Length | Sentences | Negative Affect | Positive Affect |
|-----------|-----------------|-------------------------|-----------|-----------------|-----------------|
| Google    | Positive Rating | 12.65                   | 375       | 1.33            | 10.26           |
|           | Negative Rating | 13.06                   | 318       | 5.03            | 2.57            |
| Healthgrades | Positive Rating | 4.34                    | 718       | 1.76            | 8.63            |
|           | Negative Rating | 4.13                    | 224       | 5.42            | 2.27            |
| Yelp      | Positive Rating | 4.34                    | 57        | 2.37            | 4.41            |
|           | Negative Rating | 4.5                     | 24        | 5.11            | 1.53            |

Figures 2, 3, 4, and 5 contain word clouds of the Google, Healthgrades, and Yelp comments. The most frequent words across the corpus of text (Google, Yelp, and Healthgrades) were “doctor,” “staff,” “hospital,” and “time.” The longest comments were left with the Healthgrades site, followed by Google and Yelp. Vocabulary density or the amount of higher-level vocabulary used in the corpus was also calculated. Yelp reviews had the highest vocabulary density (.418).

**Note.** For Figures 2–5, the larger the text the more often the word appears in the corpus.

**Figure 2: Google Comments Word Cloud**
Figure 3: Healthgrades Word Cloud

Figure 4: Yelp Word Cloud

Figure 5: Entire Corpus Word Cloud
Table 6 contains the top five words by review source, including words such as “staff” for Google and Yelp, “Dr” for Healthgrades, and the entire corpus.

**Table 6: Top 5 Words Across Platforms**

|          | Google | Healthgrades | Yelp | Entire Corpus |
|----------|--------|--------------|------|--------------|
| Top 5 Words | Count | Top 5 Words | Count | Top 5 Words | Count | Top 5 Words | Count |
| Staff | 86 | Dr | 175 | Staff | 8 | Dr | 183 |
| Hospital | 85 | Time | 67 | Appointment | 5 | Staff | 146 |
| Care | 57 | Doctor | 62 | Medical | 5 | Time | 99 |
| Nurses | 46 | Staff | 52 | Place | 5 | Hospital | 94 |
| Doctors | 31 | Recommend | 51 | Told | 5 | Doctor | 82 |

Table 7 contains distinctive language used by review source. Google reviews included distinctive terms like “child,” “experience,” and “good.” Distinctive terms for Healthgrades included “doctor,” “takes,” “listens,” and “explains.” Distinctive language in Yelp reviews includes “payments,” “transported,” and “thoughts.”

The text style for the overall corpus could be described as enunciative and focused on individual perspective and tends to use the term “I.” This indicates that these are first-person statements. There were mostly stative verbs used, and time was a common modality across the corpus. Researchers analyzed the corpus by source (Google, Healthgrades, and Yelp). All three sources used an enunciative style utilizing the “I” pronoun indicating a first-person perspective. Time was the top modality across review source, with 22% of Google’s modalities, 25% of Healthgrades’, and 22% of Yelp’s reviews using the time modality.

**Table 7: Distinctive Words by Source**

|          | Google | Healthgrades | Yelp |
|----------|--------|--------------|------|
| Distinctive Words | Count | Distinctive Words | Count | Distinctive Words | Count |
| Child | 15 | Dr. | 175 | Payment | 3 |
| Facility | 10 | Takes | 24 | Western | 2 |
| Baby | 10 | Listens | 23 | Transported | 2 |
| Experience | 26 | Recommend | 51 | Thoughts | 2 |
| Good | 25 | Hip | 16 | Suicidal | 2 |

Table 8 contains the word pairs, with Google’s top word pair being “nurse>doctor” and “doctor>nurse,” while Healthgrades top pair was “doctor>year” and “greeting>doctor,” indicating the importance of behavior between nurses and doctors as well as between medical staff and patients. Due to the small sample size of written comments, Yelp only had one relevant pair, “communication>delay,” which supports the importance of communication with patients seen in Google and Healthgrades comments.
Table 8: Top Word Relations Pairs by Review Source

| Word Pair       | Pairs | Word Pair       | Pairs | Word Pair       | Pairs |
|-----------------|-------|-----------------|-------|-----------------|-------|
| Nurse> Doctor   | 10    | Doctor> Year    | 8     | Communication>Delay | 2     |
| Doctor>Nurse    | 7     | Greeting>Doctor | 7     |                 |       |
| Child> Hospital | 7     | Time> Patient   | 6     |                 |       |
| Hospital>Pennsylvania | 7 | Knee>Replacement | 5 |       |       |
| UPMC> Hospital  | 5     | Time> Office    | 5     |                 |       |

Figures 6–9 display star diagrams. For the Google corpus, the central term was “hospital,” for Healthgrades, the central term was “doctor,” and for Yelp's corpus, the central term was “patient.” Each central term represents the focus of each site, with Google reviews about the hospitals, Healthgrades reviews primarily about physicians, and Yelp reflecting the views of the patients. Proper names were removed and replaced with the words “person” or “hospital name” to maintain anonymity. The star diagrams were created again for the corpus organized by positive and negative ratings by website.

**Note.** For Figures 6–9, the numbers found next to the text represent the number of times the words appear in this position in the text.

**Figure 6: Google Comments Star Diagram**
Figure 7: Healthgrades Star Diagram

Figure 8: Yelp Star Diagram
Figures 10–15 indicate star diagrams organized by review source as well as the overall corpus. The central term for Google reviews was the term “hospital.” The central term for Healthgrades was “doctor” and for Yelp reviews, “patient.” The researchers then constructed star diagrams based on positive and negative reviews and review source. Google positive comments are driven by the term “staff.” Yelp positive comments also reflected “staff,” while Healthgrades’ positive and negative comments were centered around the term “doctor.”

Note. For Figures 10–15, the numbers found next to the text represent the number of times the words appear in this position in the text.
**Figure 11:** Google Positive Comments Star Diagram

**Figure 12:** Healthgrades Negative Star Diagram
Figure 13: Healthgrades Positive Star Diagram

Figure 14: Yelp Negative Comments Star Diagram
The present research provides some insight into how different platforms may reflect patients’ perspectives. The results of this paper indicate that patient comments often reflect the goals of the website itself. Website structure and focus are key factors in determining what the qualitative comments found on the site are focused on. For example, Yelp is a user-generated site focused on patients’ individual experiences and thus terms like “appointment” and “doctor” were of key importance. Google comments were pulled around the hospital names and thus the ratings and comments reflected a focus on the hospital itself.

Previous research on open-source comments has not noted the impact of the website focus on the types of comments. Evaluating the instructions and approach of different sites should be a consideration for social media managers that work in a healthcare setting. Depending on what their organizations or practitioners value, they may prioritize comments from different websites and social media accounts. While the tone of the language and the sentiment offered was slightly different, the comments are where true changes can be identified and made. Hospitals should continue to evaluate staff and services through external and internal patient feedback.

The results of the present study also highlight the importance of staff interactions. While previous research has shown the importance of hospital staff in patient experiences, the present results indicate the power of staff to impact social media ratings that may lead to future business. Hospital systems should maintain effective human resource systems and provide rewards to staff around these types of positive interactions. Social media managers and HR professionals should collaborate on identifying those staff behaviors that most drive positive social media comments.

Limitations

The present study was limited by several factors. First, the time was limited to less than a year. An expanded timeframe, especially one that includes flu season, might result in an increased understanding of patient experiences. A longer timeframe might also allow researchers to map qualitative feedback over time to see if there are seasonal differences in how patients view their hospital experience. The present study was also
limited by the number of websites used. To generate a more comprehensive comparison between health-oriented websites and more general consumer-oriented sites, additional website comments must be added. Finally, the single location also limited the results. Additional cities and locations may provide researchers with greater understanding of patient experiences across states and even countries.

**Future Research**

The present study provided some interesting initial results but serves as an exploratory analysis of social media comments. Future research should attempt to develop a predictive model of textual analysis and social media comments with bottom-line factors such as revenue, returning patients, and referrals. The focus of this study was also on one city. Future research should try to expand this approach to other cities and countries to evaluate cross-cultural effects on social media comments. Identifying key drivers of social media comments in other countries may illuminate expectations of service.

**Relevance to Clinical Practice**

In terms of clinical practice, patient feedback from different sources is important in that it may alter the post-operative instructions or care given to patients that have undergone similar procedures. At times, patients do not follow up with post-operative visits, so in these cases, user feedback on the different websites can help clinicians learn what post-operative instructions worked better than others. Interestingly, similar studies of patient feedback based on the care they received either reported no effects, small non-statistically significant improvements, or few statistically significant changes in clinical practice (Kumah et al., 2018). It is important to note that the instructions on the website to write a review may also impact the ratings and comments a clinician may receive.

Clinical practice has already been impacted by social media from a business perspective (Eckler et al., 2010). As noted by Horst-Frail et al. (2016), social media has both a positive and negative side. The present paper highlights the importance of choosing which website to follow based on the purpose of the site itself. While these sites may provide some insights, they should not be used to drive clinical practice but rather customer service initiatives for a hospital's patients.

**Conclusions**

The present study provides some clear insights into online social media comments from health-related websites. Medical professionals in clinical practice utilized social media in their decision-making processes (Hawn, 2009). The findings of this study highlight the importance of understanding the source of these reviews. Users tend to adhere to the guidelines provided by the platform or website through which they are providing feedback. Healthcare practitioners should identify the most relevant website and social media pages that drive their practices’ business and provide the most clinical insight. Additionally, this study’s findings highlight the importance of hospital staff in the patient experience. The work of healthcare practitioners is the most important driver in patients’ healthcare experience. Clinical practitioners should use different social media and websites to evaluate patient perceptions of their services.
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