Model as You Do: Engaging an S-BPM Vendor on Process Modelling in 3D Virtual Worlds

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Abstract
Accurate process model elicitation continues to be a time-consuming task, requiring skill on the part of the interviewer to extract explicit and tacit process information from the interviewee. Many errors occur in this elicitation stage that would be avoided by better activity recall, more consistent specification methods and greater engagement in the elicitation process by interviewees. Metasonic GmbH has developed a process elicitation tool for their process suite. As part of a research engagement with Metasonic, staff from QUT, Australia have developed a 3D virtual world approach to the same problem, viz. eliciting
process models from stakeholders in an intuitive manner. This book chapter tells
the story of how QUT staff developed a 3D Virtual World tool for process
elicitation and took the outcomes of their research project to Metasonic for
evaluation, and of Metasonic’s response to the initial proof of concept.

7.1 Metasonic Engages QUT June 2013

Metasonic GmbH, a German business process management vendor, has implemented
a complete process management suite called Metasonic Suite and a process elicitation
tool called Metasonic Touch, developed from a previous university research project
(Oppl and Stary 2011). Metasonic sought to engage with researchers at QUT to
explore new areas of innovation around the effectiveness of their software tools. After
a brief phone call with Dr. Albert Fleischmann, director and co-founder of Metasonic,
Dr. Ross Brown pitched the idea of using virtual worlds in the task of process
elicitation. Metasonic accepted this proposal, a scholarship was offered to QUT by the
company, and an IT Honours student, Joel Harman, was taken on in December 2013
to begin the twelve-month-long research project.

Process model elicitation still poses a huge challenge with respect to the quality
of the resulting process models, independently of whether the information was
gathered from interviews (Kabicher and Rinderle-Ma 2011), by exploiting existing
data sources (Dunkl 2013), or by process mining (Bose et al. 2013). Subject-
oriented BPM (S-BPM) seeks to assist this process by providing a methodology
that presents process models in a manner analogous to natural language features,
namely, subject, object and predicate constructs from the stakeholder’s perspective
(Fleischmann et al. 2012). This enables users to be engaged more effectively via a
simple and intuitive process representation and via the implementation of user-
centred elicitation hardware and software.

The goal of the proposed research was to use 3D virtual worlds as a means of
extracting process information from stakeholders in line with S-BPM concepts.
Rather than use traditional modelling elicitation techniques which heavily tax the
analyst (such as interviews), or using an abstract representation and interface, such
as the Metasonic touch (Oppl and Stary 2011), QUT wished to explore the idea of
using 3D virtual world models of workplaces as elicitation environments. Such an
approach was designed with the intention to reduce the training time and com-
plexity of modelling by providing a more natural modelling interface. To achieve
this goal, a 3D virtual world was constructed which closely matched a typical office
environment. Users were then able to interact with objects in this virtual world to
complete tasks as they normally would in reality. As users perform actions within
the virtual world, a process model begins to develop automatically, thus the term
model as you do. Once the process is completed, the model can be exported and
given to analysts without stakeholders ever needing to understand the underlying
grammar of the model. An overview diagram of this concept is shown in Fig. 7.1.
If this virtual world can be easily learnt, it should allow for much faster creation of processes. In addition to this, situated cognition theory suggests that the generated models should potentially have greater accuracy than what could normally be achieved with common interview techniques. Reducing the strain on external analysts would also enable many more people to be consulted about processes. Rather than have process interviews become a bottleneck for elicitation, this tool could be deployed online to allow for hundreds of people to all build process components simultaneously.

Having an easy to learn, and deployable, elicitation tool would also enable businesses to have a platform for engaging with customers during process specification. Rather than business estimating customer viewpoints, customers could directly specify exactly how they want to perform their tasks within a process. This may result in developed processes more closely matching customer expectations.

The rest of this chapter details the research, implementation and usability testing that was performed with Metasonic to meet the previously specified research goals. Section 7.1 covers the underlying reasons and processes that led to the development of the tool, including meetings with Metasonic. Section 7.2 details the actual tool developed. Section 7.3 details a trip from Brisbane to Pfaffenhofen to visit Metasonic, where QUT staff tested the tool with Metasonic staff. The chapter concludes with a discussion around Metasonic staff responses, and provides recommendations for other companies seeking to use virtual worlds for similar projects in process modelling.

7.2 Theoretical Inspirations from Readings Dec. 2013 to Jan. 2014

As part of the preparation process for developing the new approach, a literature review of the field was performed by the student, Joel Harman, to provide a theoretical context for the development processes, in particular, enhancing customer involvement with the development of business processes.

**Fig. 7.1** Image of the overall approach. The virtual world on the left is used to specify processes that emerge as S-BPM grammars on the right.
7.2.1 Customer Involvement in BPM

While there is debate over the exact definition of BPM and its associated goals, there is a strong consensus that BPM should enable companies to adjust business processes rapidly to meet the ever changing demands of customers (Vom Brocke and Rosemann 2010). With this in mind, it is critical that the customers be accurately considered when building process models (Margaria et al. 2012). Towards this end, S-BPM is a process modelling language that was designed specifically for use with process stakeholders. The goal of this language is to simplify the grammar to a level that could easily be taught (Fleischmann et al. 2012). With this simplicity, it is surmised that businesses could involve a larger portion of their staff in the modelling process and rely much less on external analysts for support. S-BPM was designed specifically for process stakeholders, and rather than focus on completeness, it instead aims for simplicity. Processes are modelled by connecting only three types of commands: internal actions, sends and receives (Fleischmann et al. 2012). S-BPM is based on the principle of view-based modelling. Rather than build a complete model, several smaller models are constructed from the individual views of those involved in the process. The goal of this approach is to align the construction of the process much more closely with how those involved perceive it to operate (Kabicher and Rinderle-Ma 2011).

7.2.2 Tacit Knowledge for Process Modelling

Tacit Knowledge is the concept that not all knowledge can be easily codified. Polanyi first introduced the term with the assertion that people can know more than they can tell (Polanyi 1967). The field of knowledge elicitation ties in closely and deals with trying to work with tacit knowledge either transferring this knowledge between individuals, or converting it into encodable, explicit knowledge. There are four common methods for performing this task: interviewing experts, learning by being told, learning by seeing (Parsaye and Chignell 1988) and learning by doing (Herrgard 2000).

Interview methods are usually the most common in process modelling when working with experts. This methodology allows for the trained analyst to gather information about the process from all of the people involved in its execution and verify the process quality with respect to all parties involved. Due to the distributed nature of this approach, it has attracted significant use when working with view-based process models (Kabicher and Rinderle-Ma 2011).

The issue with interviews is that they rely heavily on the stakeholder to provide accurate information to the analyst. In an interview setting, however, this is not always possible especially if the interviewer is unfamiliar with the field (Parsaye and Chignell 1988). Many experts forget tasks they assume to be widely known, or have difficulties explaining what they do without actually doing it (Grosskopf et al. 2010). This block on memory is commonly associated with situated cognition, the concept that knowledge is inseparable from doing (Nunberg 1978).
7.2.3 Situated Cognition via Virtual Worlds

Traditional accounts of memory often focus heavily on the concept of passive storage of information. Much formal learning involves wrote-learning of information or testing of knowledge without context (Glenberg 1997). The theory of situated cognition is an alternate view on cognition which suggests that all knowledge is, to some extent, tied to the situations in which it was gained (Brown et al. 1989). This was originally considered within the context of teaching. Until this point, many believed that schools or other educational facilities were neutral environments that allowed for knowledge to be easily applied to other areas. Miller and Gildea (1987) later verified that this assumption was not true with respect to learning vocabulary. The suggested reason for this is that knowledge can only be applied to the context in which it was learned (Nunberg 1978). In language, a word is not a contained concept; words can change meaning when placed in different sentences or verbalised with different tones (Barwise and Perry 1981). The problem with this contextual information is that it cannot be encoded with standard data. While an expert may be able to explain what they do, they are unable to easily provide context to the information (Brown et al. 1989). It is suggested that the only way to accurately teach this information is to first provide this context, a practice commonly used during apprenticeships (Lave 1990). From this, theories of explicit memory (sometimes referred to as tacit knowledge) have emerged as knowledge which cannot easily be conveyed to other people. To retrieve this information, it is easiest to use a simulation-based approach for memory recall (Rubin 2006).

Jestice and Kahai (2010) back up this claim by suggesting that the reason virtual worlds prove so effective in remote learning is that they provide a level of situated cognition which cannot be achieved when operating under standard remote learning techniques. This allows for both a much more structured learning experience and the ability to learn by visiting real-life locations within the world. Leidl and Roessling (2007) have also shown that in addition to this, these worlds also improve user embodiment and experience when compared with regular external learning methods. Such research shows that we can expect greater engagement from stakeholders when using 3D virtual worlds, as we are using a visual representation that is aligned with their direct experience of work (Guo et al 2013; Brown et al. 2014).

7.2.4 Brisbane Design Workshop Jan. 2014

After exploring the relevant literature surrounding this project, a design workshop was carried out with staff from Metasonic (Thomas Rothschädl and Udo Kannengiesser), who visited Brisbane in Feb. 2014. The goal was to establish a potential virtual world modeller design and to identify future goals for the research work. The workshops included presentations by Thomas and Udo on their technology implementations and the theoretical bases underlying S-BPM. During the
workshops, design concepts and prototype implementations were presented by Joel Harman and Ross Brown, and critiqued by Thomas and Udo. Those ideas were:

1. Use the Metasonic Touch to control a virtual world representation of the process model.
2. Use a stationary top-down world as an alternate interface to provide an overview of the business while using integrated S-BPM objects.
3. Execute a virtual world scenario based on an S-BPM model previously developed using the Metasonic Suite.
4. Use a first-person camera view to act out parts of a process and automatically construct a model to be exported to the Metasonic Suite.

Thomas and Udo thought that having an avatar represented in the scene was important, as it put the focus on specifying individual subject-oriented behavior, rather than a single overall model, so we decided to eliminate number two. Both QUT and Metasonic staff agreed that building the virtual world on top of the Touch device would limit its usability as a desktop PC virtual world could be handed to anyone, but touch tables would be rare, so number one was discarded. After further discussion, it was decided that the final option, number four, of using a first person camera view to act out the model would be the most rewarding choice of the four presented.

7.3 Designing an Integrated 3D Virtual World S-BPM Approach Feb. 2014

From the previous focus group and literature readings, we developed an approach to integrating S-BPM process elicitation into a 3D virtual world. The evidence from literature suggested that this virtual world approach would be an optimal candidate, and so a design concept was developed to be presented to the Metasonic partners at a later date in 2014.

The implementation is designed to exploit virtual world functionalities for modelling real work environments, and to enable the specification of S-BPM activities within such a world. In short, the intention is to structure the interactions with the virtual world in a similar manner to S-BPM, which has a natural language structure as the basis of its approach. We have used this interaction approach in other work (Brown et al. 2014), due to its application to a subject-oriented viewpoint in a virtual world.

3D virtual worlds often incorporate an immersive first-person view (Weller 2007) in order to enable deep engagement with the content in question; viz. the actions taken by the viewer are from his or her own perspective. This insight has driven the research into using virtual worlds with S-BPM, as the visual metaphor facilitates a direct engagement with the fundamental concepts inherent in S-BPM, that of specifying processes from a subjective point of view (Fleischmann et al. 2012),
world are scripted to reveal their functionality via a menu upon being clicked. The
direct manipulation interface provides a natural mnemonic approach for interacting
directly with the objects having most affordance for the activity (Galitz 2007; Stone
et al. 2005). A further benefit of the usage of direct manipulation interfaces—also
called WYSIWYG interface (what you see is what you get)—is that the objects are
visible and hence the interviewees do not need to remember complex syntax (Stone
et al. 2005; Hutchins et al. 1985). In this way, novices can also learn object func-
tionalities quickly. For virtual worlds, direct manipulation principles are very helpful
in providing the feeling of direct involvement with the simulation (Stone et al. 2005;
Shneiderman and Plaisant 1998; Hutchins et al. 1985). Such involvement results in a
more consistently defined set of activities, due to the priming interaction with a
visually familiar representation of subjects and objects.

Object and subject interactions are enacted by the provision of a set of options
for the object or subject being used in the action or message respectively. The actual
document or artefact being exchanged between subjects is free-form text to provide
the user with the flexibility to specify objects and messages. Specific steps in
carrying out these interactions will now be detailed.

### 7.3.1 Activity Specification

For activity specification, the method involves the clicking on an object of interest
to the execution of the action; the interface provides a mnemonic for the S-BPM
approach; see Fig. 7.4.

For each object, the information recorded is drawn from embedded virtual world
data, e.g., its instance name, such as “Desktop PC.” A single script is used for each
object, which packages the subject, object and document specification from the user,

![Clicking on an object lists the actions that can be done with the object in question. In this
case a desktop PC can write, print, send and receive a document, or examine, upload and retrieve
data from a service](image)
7.3.2 Choice Specification

In addition to the specification of activities with objects and messages to subjects, we have developed a method for the specification of choice using the virtual world. This involves the use of a stepwise editor in the virtual world to go back and form a break point at the initiation of choice in the past, and then to execute the task along the new fork, as shown in the following Figs. 7.7, 7.8 and 7.9.

**Fig. 7.7** Using the tool to specify choice in the world, showing the original S-BPM diagram, annotated to show choice insertion point

**Fig. 7.8** Traversing the virtual world actions to a branch point, where the new choice is to be defined
It was agreed in April to organise a flight from Brisbane to Pfaffenhofen to strengthen the working relationship between QUT and Metasonic. The trip involved attendance at the S-BPM One conference in Eichstaett, followed by three days in Pfaffenhofen working with Metasonic. The goals for the visit were twofold. Firstly, the intention was to ascertain user acceptance of such a modelling tool with S-BPM practitioners, such as Metasonic. Secondly, is was to educate the Metasonic staff and leadership about the theoretical background to our research and provide a practical workshop in the use of the Unity 3D games engine so that Metasonic would be given a primer on strategies for using this technology in future projects. We now detail the execution of these two goals in turn.

### 7.4.1 3D Virtual World Tool Evaluation Approach

The virtual world tool was evaluated using an experiment, garnering preliminary quantitative and qualitative data from Metasonic via a four step approach:

1. a short screening questionnaire, to ascertain virtual world experience levels;
2. a training video showing how to specify activities, messages and choices within the virtual world tool;
3. a test modelling scenario based upon a travel application process within a generic business;
4. a follow-up questionnaire and semi-structured interview on the usability of the virtual world tool.
The response from Metasonic staff was encouraging, with nine people taken through the preliminary test, producing a rich set of qualitative results from participant replies. This cohort included the CEO, Herbert Kindermann, and Dr. Albert Fleischmann, a director of the company, along with software developers, sales representatives and administration staff. Overall, the response was positive to the tool, especially regarding the concept of using the virtual world to elicit process model information from the stakeholder. However, there were specific issues with the tool that were highlighted by their staff, as we now show.

7.4.2 Quantitative Results

Each post-test questionnaire contained 18 questions covering a number of usability factors about the virtual world tool. The questions were scored on likert scales of between one and seven, with 3.5 being the middle score. The screening test showed participants had low exposure to 3D virtual worlds at 1.4, but had high modelling exposure at 5.10. Therefore, experiment participant responses are from virtual world novices, who are experienced in business process modelling. The average value for every question from the users was 5.30. This indicated a positive response, as it is above the middle value of 3.5. However, drilling down on first the negative and then the positive responses in detail provides a more nuanced story of the reception of the new tool:

- participants had major issues with recovery from mistakes, scoring 3.20, and the completeness of the functionality of the system, 3.90.
- highest scores revolved around the interface of the system, with participants enjoying using the system, 5.60, and finding the interface pleasant, 5.40.

In summary, while the quantitative results are only preliminary in a scientific sense, the tool and approach have been marked as promising by participants. Some key issues were found in dealing with errors and a perceived lack of completeness to the functions in the system. We now list some of the more important observations by Ross and Joel as experimenters, and the comments of participants during the post-test interview.

7.4.3 Experiment Observations

- After thinking about a task, sometimes participants would forget which tasks they had already entered. This was commonly caused by participants being unable to remember all of the scenario at once.
- Many participants tried to complete actions from other subjects. After one person in the office sent a document, they wanted to specify actions for how the receiver should analyse it.
A lot of the participants spent a great deal of time looking around and exploring the scene.

Participants would sometimes get lost in a scene and would be unable to find what they were looking for, potentially symptomatic of using a generic office for the testing.

Participants couldn’t recover easily from mistakes. When they would perform an incorrect action, many would usually continue through the scenario regardless.

A number of participants took the “lazy” path and did all of their messaging and work from a computer. The implication here is that many business processes may be enacted completely from a computer, so such an approach is valid.

7.4.4 Participant Comments

Almost all the participants commented that the tool was enjoyable to use. Some even went on to say that it did not feel like they were modelling at all.

Many of those who used the tool noted that process stakeholders and others who were unfamiliar with modelling grammar would probably enjoy the tool, as the concept was easy to grasp.

A lot of participants commented they had issues splitting paths correctly. This was largely a tool user interface problem.

A lot of participants wanted the scene to be a lot more interactive than it was. This was especially noted with regards to sending of messages. Users wanted responses sent back automatically by the scene.

Some participants were uncertain which commands they should be performing (e.g., ‘Give Document’ vs. ‘Give Information’). They were unsure if these options would have different effects.

People were unsure if different computers would provide the same results.

Some participants wanted an ‘Inventory’ or something equivalent to know what they had/could use.

One of the few interactive items in the scene was the piece of paper. Many participants printed out the piece of paper and manually handed it to the supervisor commenting that it gave them a sense that they were performing the process.

Many participants commented that the UI had too many buttons and they couldn’t always easily do what they wanted.

A lot of participants wanted to be able to see the model created in realtime. In particular, a lot of them wanted to be able to see the model they were constructing. This could be due to their heavy modelling experience.

Many wanted additional feedback when they had successfully completed a task. In particular, they wanted the world to change in some way.

Some participants liked being able to have the choice to do the same thing in different ways (e.g., message on a computer, make a phone call, talk in person).
Many thought that it was very interesting to use, but some thought that it may be a novelty that quickly becomes monotonous when used repeatedly. Participants commented this would be especially helpful for spatially separated tasks, but less useful in largely online tasks.

### 7.4.5 Games Engine Workshop

After the previous experimental assessment of the system by Metasonic staff, the QUT researchers presented a workshop day on both the research background, presented in Sect. 7.2, and the Unity 3D technology used to generate the elicitation tool. A large number of Metasonic staff, approximately 30, attended the workshop.

The morning presentation consisted of descriptions of the theory behind this work, and an elucidation of two projects being run by Ross Brown in this research domain, including one with the University of Vienna (Brown et al. 2014).

In the afternoon, both Ross and Joel presented an introduction to games engine technology, and their instantiation in Unity3D. Ross presented a small introductory primer on game engine theory and technology, introducing some of the major features of Unity3D, especially with reference to how it is used to create interactive 3D worlds. Joel then presented a workshop session in the afternoon on how to use the level design tools and the scripting interface to generate the functionality inherent in the demo described in Sect. 7.3.

To further emphasise the ease of developing such virtual worlds using modern tools, Joel developed a model of the Metasonic headquarters (see Fig. 7.10). A convincing model was created quickly, the morning after visiting the business, in roughly three hours. This answered the often asked question regarding virtual worlds, viz. the effort required to model such environments. This was surprising and informative to the staff of Metasonic, as they realised that such tools were within the bounds of budget resources for process modelling projects due to their ability to speedily model a business.

### 7.4.6 Metasonic Staff Reflections

Metasonic staff members now note their reflections on the process of designing the tool and learning about the potential of such game engine technologies.

**Nils Meyer, Metasonic CTO** Business objectives are typically achieved by a close collaboration of different individuals. Taking this as a basis, the ideas of a subject- or communication-oriented view on business process models have been developed. Taking this on from a model perspective to a tool perspective is a consequent next step that fits nicely with the 3D virtual world approach.

Many practitioners today know 3D virtual worlds from gaming and very often as well from multi-player gaming. Objectives in a multi-player game can often be achieved by the close collaboration of different individuals being similar to the achievement of real-world objectives. From that perspective a 3D virtual world
The second day of the games engine workshop showed that, with some practice and experience in programming, the mapping of a real world into a virtual world model, based on a floor map and some photos, can be done in a very fast manner with current tools like Unity3D. From my view, this is one important requirement for showing that 3D virtual world modelling can be quickly used to define processes which happen in the real world.

Altogether, the productive “real-world” presentations, meetings and discussions in Pfaffenhofen enabled future improvement to the prototype and helped Metasonic and QUT to continue to pursue their close work on this topic.

7.4.7 Notable Program Changes

Upon returning to Australia, the QUT research team analysed the above responses from Metasonic and have implemented the following changes.

- A start-up screen has been added informing users they are only working from their point of view, to avoid any confusion on modelling other subjects’ work.
- A list of actions has now been added in a side viewport, to prevent users from forgetting the previous work they have defined.
- Some participants were unsure what to do when they finished a branch. An “end” action has been added to give the user the ability to end the branch intuitively.
- A lot of participants had problems with conditions and branching. Many participants wanted to add all their conditions at once. This has now been allowed.
- Many users were waiting after they sent a message. They were expecting the recipient to send them a message back, as in a process simulation. This problem has temporarily been solved by asking the user if they want a message immediately sent back via an explicit dialogue.

7.5 Conclusions

Overall, the process of engagement between QUT and Metasonic over this new technology can be considered a success. Despite the risk of such an engagement not working, due to the innovative nature of the technology being used, there were significant benefits in both technological innovation, business relationships and development of insights into new research fields for Metasonic.

Research-wise, the design, implementation and evaluation of the new 3D tool provided useful research outcomes for both QUT and Metasonic. The tool proved usable and engaging, with a positive sentiment from the Metasonic staff during evaluation. Much useful development information was derived from the usability experiments, providing us with pointers to the list of improvements we have made to the tool.
Relationship-wise, the visits by staff from Brisbane and Pfaffenhofen had the benefit of forming a strong working relationship between a university and a company widely geographically separated. Joel and Ross were able to engage with a company performing S-BPM projects for companies as significant as Hitachi, Japan. Metasonic was able to obtain insight into novel approaches to modelling, and to have an understanding of the latest games engine development technology to assist with the future use of such 3D virtual world tools in their innovation plans.

7.6 Implications

A number of key implications for researchers and practitioners of BPM can be derived from analysis of the previous descriptions of the project experience.

Such an engagement benefits from early interactions on design and research direction factors. While this has often been mentioned in other research, it can be stated here that the close working relationship enabled a company to more easily focus the work on relevant topics, and to enhance trust that QUT staff would deliver a good research outcome.

More specifically, with such leading edge projects it is important to give companies an early insight into the possible solutions. QUT has a depth of talent in the area of 3D game development, and so was able to provide a very early prototype. This early prototype facilitated buy-in by Metasonic. A key insight is therefore to prototype early and often. Present game engine tools like Unity3D allow this to occur, facilitating easier insights into future innovation possibilities.

Such relationships can provide many insights into new technologies and research for companies. Metasonic had little experience in the area of 3D games and virtual worlds. This project has given them an assessment of its practical usefulness for their business, and importantly, how hard it is to implement such ideas with present tools. In particular, Metasonic appreciated the construction of a model of their Pfaffenhofen office by QUT staff as an example of the capabilities of the technology. We view such a practical exemplar close to the experience of Metasonic as being a strong point of connection for their staff, helping overcome opposition to the new approaches presented. We recommend finding such touch points in research engagements, in order to ease any resistance to new ideas.

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