RAMADAN EFFECT ON SECTORAL HERDING

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ABSTRACT

One variable that affects stocks prices in the financial markets is herding behavior. As the level of herding is not constant over time, its level may be different during some events. Herding may increase during religious events like Ramadan in the Muslim world causing volatility to increase and leading to unexplained stock prices. The purpose of this study was to test the effect of Ramadan on herding presence at market and sector levels. The study was based on the behavioral finance theory which considers mood and behavior of investors as variables that may affect the prices of stocks. The enquiry that the researcher tried to answer was whether the presence of herding in the market and sectors is affected by Ramadan. To achieve the study purpose, a quantitative study was conducted using daily data from Amman stock exchange for the period from 2000 to 2018. Collected data were analyzed using ordinary least squares (OLS) method. The Results of market-level analysis showed that market investors do not herd during and out of Ramadan. At sector-level, however, herding is absent during Ramadan and exists out of it in services and industrial sectors while it's absent in both times in the financial sector.

Keywords: Amman stock exchange, behavioral finance, herding, sectoral herding, Ramadan effect.
1. INTRODUCTION

Herding behavior represents one cause of anomalies in the financial markets as it affects the prices of stocks making it different than expected (CAKAN; BALAGYOZYAN, 2016). The problem is that herding varies over time (SHARMA et al., 2015) which means that it may be reported as absent in general while it exists in some periods. Investors may think that herding is absent in a specific market and then get shocked by its effects during some occasions. One event that may have a positive effect on the mood of investors in the Muslim world is the month of Ramadan (BIAŁKOWSKI et al., 2012).

Ramadan is a Muslim religious occasion during which Muslims stop eating, drinking, and enjoying some other doings from the early dawn till the sunset for one lunar month (SONJAYA; WAHYUDI, 2016). Positive mood, high social interaction, and high optimism during the holy month may lead investors to follow each other when taking investment decisions and thus, increase herding (GAVRIILIDIS et al., 2016).

Many studies were conducted to test the effect of Ramadan on stocks returns (KHAN et al., 2017; LAI; WINDAWATI, 2017; SHAH et al., 2017; WASIUZZAMAN; AL-MUSEHEL, 2018) and on herding (GAVRIILIDIS et al., 2016; YOUSAF et al., 2018). These studies, however, were focused on studying the effect of Ramadan at market-level while in this study, additional analysis was carried out to test the effect of the month at sector-level.

The main objectives of this study were to examine the effect of Ramadan on the presence of herding in the Jordanian stock market at market-level and to determine whether this effect is different when tested at sector-level. To achieve these objectives, two hypotheses were developed. The first hypothesis was focused on testing whether the presence of herding at market-level is different during Ramadan than other times while the second hypothesis was to conduct the same test but at sector-level.

Determining whether herding behavior exists in Ramadan and whether it's more significant during the holy month may benefit investors by helping them determine the best investment strategy during the event. In addition, proving that herding during Ramadan is not the same at market-level and at sector-level may help researchers focus their efforts on studying herding and its causes at sector-level rather than depending on the misleading results that may be concluded when the behavior is studied at market-level only.
2. LITERATURE REVIEW

2.1. Herding Behavior

Investors are said to be herding when they invest in the same stocks at the same time either to follow their colleagues or to follow the market average (Indārs et al., 2019). Herding can be intentional or spurious (INDĀRS et al., 2019). Investors herd intentionally when they knowingly choose to copy the investment decisions of others (BIKHCHANDANI; SHARMA, 2000).

Spurious herding occurs when many investors adopt the same investment decisions not because they want to do so but because they face the same investment conditions and have the same information (BIKHCHANDANI; SHARMA, 2000); in this case, it appears like investors are herding but in fact they are doing it unintentionally.

As argued by Indārs et al. (2019), spurious herding is a rational behavior while intentional herding may be rational if it's based on information asymmetry or irrational if it's based on psychological factors like the need for security and safety. When herding exists in financial markets, investors simultaneously buy and sell the same stocks and thus, the prices of those stocks will change significantly causing market volatility to increase (BAKAR; YI, 2016). Furthermore, herding in financial markets may cause assets prices to deviate from its fundamental values estimated using the traditional asset pricing models including capital asset pricing model and the arbitrage pricing theory (CAKAN; BALAGYOZYAN, 2016).

To measure the presence of herding behavior, I utilized a measure introduced by Chang et al. (2000) who used a measure called the cross-sectional absolute deviation (CSAD). To measure the presence of herding, two steps should be followed: the first step is to calculate CSAD using the following equation (CHIANG et al., 2013):

\[ CSAD_t = \frac{\sum_{i=1}^{N} |R_{i,t} - R_{m,t}|}{N} \]  

(1)

Where CSADt is the measure of stocks returns' dispersion on day t, Ri,t is the realized return for stock i on day t, Rm,t is the average of realized returns of all stocks on day t, and N is the total number of stocks on day t. The second step in measuring the existence of herding is to run the following regression model (CHANG et al., 2000):

\[ CSAD_t = \alpha + \lambda_1 |R_{m,t}| + \lambda_2 (R_{m,t})^2 + \epsilon_t \]  

(2)
Where CSADt is the returns' dispersion calculated in Equation 1, Rmi,t is the realized return of market index on day t. If herding exists, λ2 will have a significant negative value. These two steps can be used to test herding presence at market-level. The previous two equations, however, can be adjusted to test herding at sector-level as follows (ELSHQIRAT, 2019):

\[ CSAD_{st} = \alpha + \lambda_1 |R_{mi,t} - R_{ms,t}| + \lambda_2 (R_{ms,t})^2 + \epsilon_t \]  

(4)

Where CSADst is the measure of stocks returns' dispersion in each sector on day t, Ri,t is the realized return for stock i on day t, Rms,t is the average of realized returns of all stocks in the sector on day t, and N is the total number of stocks in the sector on day t.

Herding behavior was detected in many financial markets of many countries including the United States and United Kingdom (GALARIOTIS et al., 2015), Australia (AL-SHBOUL, 2012), China (MAHMUD; TINIÇ, 2018), Germany (KREMER; NAUTZ, 2013), Spain (ANDREU et al., 2015), Portugal (HOLMES et al., 2013), Turkey (AKINSOMI et al., 2018), Indonesia (CANDRANINGRAT, 2018), Mongolia (ERDENETSOGT; KALLINTERAKIS, 2016), Pakistan (QASIM et al., 2019), India (DUTTA et al., 2016), Romania (TRENCA et al., 2015), South Africa (NASARUDIN et al., 2017); Kwait and Qatar (DEMIR; SOLAKOGLU, 2016), Saudi Arabia (RAHMAN et al., 2015), Tunisia (HAMMAMI; BOUJELBENE, 2015), and Jordan (NASARUDIN et al., 2017; OBAIDAT, 2016; RAMADAN, 2015). Most of studies about herding behavior were conducted at market-level with few studies conducted at sector-level.

The level of herding effect depends on the specific characteristics of the sector and investors in that sector (BENSAÏDA, 2017). This difference was evidenced by Litimi et al. (2016) who concluded that the effect of herding behavior is different across sectors and Choi and Sias (2009) who claimed that investors in different sectors may have different level of herding. Herding behavior was concluded to be different in sectors of financial and technology industries (CAKAN; BALAGYOZYAN, 2016) and in properties and industrial sectors (SHARMA et al., 2015).
2.2. Calendar Anomaly

The efficiency of financial markets can be affected by some anomalies including calendar anomalies (KHAN et al., 2017). Calendar anomaly means that stocks' returns exhibit a specific pattern during a specific time of the day or of the month or the year like the first days of the year, holidays, weekends, some dates in Islamic calendar, and so on (MAJEED et al., 2015).

Calendar anomaly breaks the rules of the efficient market hypothesis (SALMAN IRAG AL-NAJAF et al., 2018) which states that there is no way to gain abnormal profit using available information because it's all reflected on the prices (ROSSI, 2015). Calendar anomaly, however, enables investors to predict prices during specific days which means that prices become a function of not only available information but also calendar effect.

According to Sonjaya and Wahyudi (2016), calendar anomalies can be religious-related or non-religious-related. Non-religious-related calendar anomalies include January effect, day-of-the-week-effect, and turn-of-the-month effect (ROSSI, 2015). Religious-related anomalies are those occurring during religious occasions including Christmas and good Friday for Christians, Rosh Hashanah and Yom Kippur for Jewish, and Ramadan for Muslims.

Calendar effect in financial markets was studied by many researchers including Seif et al. (2017) who found evidence of anomalies of day-of-the-week and the month of the year, Easterday and Sen (2016) and Norvaisiene et al. (2015) whose conclusions supported the existence of January effect, Dicle and Levendis (2014) who concluded that the Day-of-the-week effect exists in 51 equity markets, and Sharma and Narayan (2014) who evidenced the turn-of-the-month effect on returns and volatility. Marrett and Worthington (2009) examined the effect of Christmas and Easter holidays on the Australian stock market and concluded that there was a pre-holiday effect. Jewish holidays were concluded to affect stocks returns in the United States stock market (MEHRAN et al., 2012) and in Israeli market (KAPLANSKI; LEVY, 2012).

The effect of Islamic calendar anomalies on stock markets were evidenced by Majeed et al. (2015) who studied the effect of many Islamic events including the month of Ramadan and concluded that these events do affect stock returns in the Pakistani market. The most examined anomaly related to the Islamic calendar is the effect of Ramadan month (IRSHAD; TAIB, 2017). Ramadan may affect financial markets because it affects the entire environment of some Muslim countries (KHAN et al., 2017). In many Islamic countries, however, stock
prices are higher and its volatility is lower in Ramadan comparing to other months of the year (BIAŁKOWSKI et al., 2012).

2.3. Herding in Ramadan

Ramadan is a sacred month for Muslims in which they refrain from eating, drinking, and having sex during the day (YOUSAF et al., 2018). During Ramadan, Muslims have a very typical daily life in which they experience lower level of nervousness and high level of social communication. As a part of their communities, investors in the financial markets have the same low level of nervousness, life similarity, and strong social communication during Ramadan which may cause them to follow the investment decisions of each other (YOUSAF et al., 2018).

Herding during Ramadan, however, may be Spurious not intentional as it occurs because of the same feelings experienced by investors during Ramadan (Gavriilidis et al., 2016). In addition, good mood of investors during Ramadan reduces their tendency to analyze information when taking their investment decisions (AL-HAJIEH et al., 2011) which may explain their herding behavior during the holy month. Based on this, herding behavior may exist in Ramadan even if it does not exist in other months of the year.

Herding behavior was concluded to be stronger in Ramadan (GAVRIILIDIS et al., 2016) due to the positive mood of investors during the month though it was reported absent by other researchers (YOUSAF et al., 2018). Although investing in some listed companies is prohibited in Islam (e.g. traditional banks and insurance companies), Muslim investors continue to be active in the market even during the holy month of Ramadan.

Because Jordan is an Islamic country where the vast majority of people are Muslims, Ramadan is anticipated to affect the behavior of investors including their tendency to herd because of the strong social interaction and the avoidance of information analysis. If herding is different across sectors as claimed by many studies (BENSAÏDA, 2017; CAKAN; BALAGYOZYAN, 2016; CHOI; SIAS, 2009; LITIMI et al., 2016; SHARMA et al., 2015), the way it's affected by Ramadan can be hypothesized to be also different. No studies were conducted to explore the effect of Ramadan on the herding behavior in the Jordanian stock market and thus, value added by this study may be twofold: be among first studies to test Ramadan effect on herding in the Jordanian stock market and be the first study to examine that effect at sector-level.
2.4. **Hypotheses**

The purpose of this study was to examine the effect of Ramadan on the presence of herding behavior in the Jordanian financial market. To achieve this purpose, two hypotheses were developed; the first hypothesis was to examine Ramadan affect on the presence of herding at market-level while the second hypothesis was to test Ramadan effect at sector-level. The two hypotheses of the study were as follows:

- **H1**: Herding presence is different in Ramadan than in other months of the year when tested at market-level
- **H2**: Herding presence is different in Ramadan than in other months of the year when tested at sector-level

3. **METHOD**

3.1. **Research Data**

All listed companies in Amman stock exchange (ASE) were included in this study; these companies are divided into three sectors: financial sector, services sector, and industrial sector. Study data consist of the daily closing prices for the included stocks and for the market index during the period from January 1, 2000 to December 31, 2018. Market index used was the ASE free float index because it’s the only index among three other indices that is not biased to large-cap companies.

Daily closing prices for the listed stocks and for the index were downloaded from the ASE website. After downloading data, study variables were calculated and filtered to isolate values related to Ramadan month from that of other months. As Ramadan month depends on the lunar calendar and not on the Gregorian calendar, its time is not fixed across years and needs to be determined yearly by observing its crescent moon at a specific time. To determine Ramadan date for each calendar year included in the study, I used a website called timeanddate (TIME AND DATE, 2019) which provides dates of Ramadan for each year. Collected data were analyzed using the ordinary least squares which was used by Chang et al. (2000).

3.2. **Research Design**

Following many previous studies, quantitative approach was used in this study to test the effect of Ramadan on the presence of herding behavior in the Jordanian stock market at market-level and at sector-level. This purpose was achieved by examining the relationship
between the cross-sectional absolute deviation (CSAD) as a dependent variable and the independent variables of the absolute value and squared value of the market/sector index return.

3.3. Variables Definitions

Average realized return on stocks in the market (Rm,t): is the average return on all available stocks in the market on day t. This is the simple average of returns on all stocks available on each specific day.

Average realized return on stocks in the sector (Rms,t): this variable is the simple average of returns on stocks available in the sector on day t.

Cross-sectional absolute deviation for the market (CSADt): is a measure of the dispersion of stocks' returns in the market. This measure is calculated as follows (CHIANG et al., 2013):

\[
CSAD_t = \frac{\sum_{i=1}^{N}|R_{i,t} - R_{m,t}|}{N}
\]  

(5)

Where CSADt is the measure of stocks returns' dispersion in the market on day t, R_{i,t} is the realized return for stock i on day t, R_{m,t} is the average of realized returns on all stocks in the market on day t, , and N is the total number of stocks in the market on day t.

Cross-sectional absolute deviation for each sector (CSADst): is a measure of the dispersion of stocks returns in each sector. This variable was measured as follows (ELSHQIRAT, 2019):

\[
CSAD_{st} = \frac{\sum_{i=1}^{N}|R_{i,t} - R_{ms,t}|}{N}
\]  

(6)

Where CSAD_{st} is the measure of stocks returns' dispersion in each sector on day t, R_{i,t} is the realized return for stock i on day t, R_{ms,t} is the average of realized returns on all stocks in each sector on day t, , and N is the total number of stocks in each sector on day t.

Realized return of stock (R_{i,t}): is realized return on stock i on day t calculated as follows:

\[
R_{i,t} = \left[ \frac{P_{i,t} - P_{i,t-1}}{P_{i,t-1}} \right] * 100
\]  

(7)

Where P_{i,t} is the closing price of the stock i on day t and P_{i,t-1} is the closing price of that stock on the day before.
Realized return on the market index (Rmi,t): is the return on the market free float index on day t. This return was calculated using the following equation:

$$ R_{mi,t} = \left( \frac{P_{mi,t} - P_{mi,t-1}}{P_{mi,t-1}} \right) * 100 $$

(8)

Where Pmi,t is the closing price of ASE index on day t and Pmi,t-1 is the closing price of the index on the previous day.

Realized return on the sector's index (Rmis,t): this is the return on the sector's index calculated as follows:

$$ R_{mis,t} = \left( \frac{P_{mis,t} - P_{mis,t-1}}{P_{mis,t-1}} \right) * 100 $$

(9)

Where Pmis,t is the closing price of the sector's index on day t and Pmis,t-1 is the closing price of that index on the previous day.

4. RESULTS

4.1. Descriptive Statistics

As on December 31st, 2018, the total number of listed companies in ASE was 191 companies. About 51% of these companies (98 companies) operate in the financial sector, 24% (46 companies) operate in services sector, and the remaining companies (47 companies) are operating in industrial sector. Descriptive information about CSAD, market index, and sectors indices for the period covered in the study are summarized in Table 1.

Table 1: Descriptive Statistics about: CSADt (Market CSAD), CSAD for Sectors, Return on Market Index, and Return on Sectors’ Indices

| Details                                | Mean   | Standard deviation | Min   | Max   |
|----------------------------------------|--------|--------------------|-------|-------|
| CSAD_t                                 | 1.217  | 0.500              | 0.000 | 17.345|
| CSAD financial sector                  | 1.183  | 1.029              | 0.000 | 60.218|
| CSAD services sector                   | 1.262  | 0.691              | 0.000 | 16.388|
| CSAD industrial sector                 | 1.179  | 0.794              | 0.000 | 44.937|
| Return on market index %               | 0.013  | 0.823              | -4.425| 4.797 |
| Return on financial sector index %     | 0.020  | 0.851              | -4.651| 5.392 |
| Return on services sector index %      | 0.005  | 0.815              | -3.818| 4.403 |
| Return on industrial sector index %    | 0.015  | 1.091              | -17.084| 20.079|
4.2. Hypotheses Testing

4.2.1. Hypothesis One

The first hypothesis was about the effect of Ramadan on the presence of herding at market-level. To test this hypothesis, the following model was used:

\[ CSAD_t = \alpha + \lambda_1 |\text{R}_m, t| + \lambda_2 (\text{R}_m, t)^2 + \epsilon_t \]  

Where \( CSAD_t \) is the returns' dispersion calculated in Equation 1 and \( \text{R}_m, t \) is the realized return of market index on day \( t \). A significant and negative value for \( \lambda_2 \) means that herding exists at market level. The model was used to test herding presence during and out of Ramadan. The null hypothesis was that the existence of herding behavior in the Jordanian stock market is the same during Ramadan and during other months while the alternate hypothesis was that the presence of the behavior is different in Ramadan than in other months.

Depending on the regression results summarized in Table 2 and using a significance level of 5%, it can be concluded that herding does not exist at market-level in Ramadan \( \lambda_2 = -0.024, p = .421 \) and in other months \( \lambda_2 = -0.016, p = .074 \). This means that the presence of herding in Ramadan and non-Ramadan periods is the same because it was absent in both periods and thus, the null hypothesis cannot be rejected.

| Details                  | Value | \( t \) statistic | \( P \) value |
|--------------------------|-------|-------------------|--------------|
| **Ramadan month**        |       |                   |              |
| \( \alpha \)             | 0.906 | 34.104            | .000         |
| \( \lambda_1 \)         | 0.423 | 5.882             | .000         |
| \( \lambda_2 \)         | -0.024| -0.805            | .421         |
| Adjusted R square        | .286  |                   |              |
| **Other months**         |       |                   |              |
| \( \alpha \)             | 1.004 | 87.297            | .000         |
| \( \lambda_1 \)         | 0.426 | 16.303            | .000         |
| \( \lambda_2 \)         | -0.016| -1.784            | .074         |
| Adjusted R square        | .221  |                   |              |

4.2.2. Hypothesis Two

The second hypothesis was developed to test the effect of Ramadan on the presence of herding at sector-level. The model used for this hypothesis was:

\[ CSAD_{st} = \alpha + \lambda_1 |\text{R}_m, t| + \lambda_2 (\text{R}_{mis}, t)^2 + \epsilon_t \]  

Where \( CSAD_{st} \) is the sector's returns' dispersion calculated in Equation 3 and \( \text{R}_{mis}, t \) is the realized return of sector index on day \( t \). The same rule about \( \lambda_2 \) applies here: if it has a
negative and significant value then herding exists in the sector and vice versa. The model in Equation 11 was used to test the existence of herding in each sector during and out of Ramadan. The null hypothesis was that the presence of herding is the same during Ramadan and out of it when tested at sector-level while the alternate hypothesis was that the presence of the behavior is different in Ramadan than in other months.

Based on the regression results showed in Table 3 and using the same significance level in hypothesis 1, the null hypothesis for the financial sector cannot be rejected because herding was absent during Ramadan \( \lambda_2 = -0.016, p = .693 \) and during other months \( \lambda_2 = -0.022, p = .244 \). For services sector, however, the null hypothesis can be rejected because investors in this sector did not exhibit herding in Ramadan \( \lambda_2 = 0.009, p = .824 \) but they herded in other months \( \lambda_2 = -0.037, p = .013 \). Finally, herding did not exist in the industrial sector during Ramadan \( \lambda_2 = 0.037, p = .060 \) but it existed in other months \( \lambda_2 = -0.013, p < .001 \) which means that the null hypothesis can be rejected. These results indicate that herding presence in services and industrial sectors is different in Ramadan than in other months.

| Table 3: Regression Analysis Results for Hypothesis Two |
|---------------------------------|--------|---------|--------|
| **Details**                     | **Value** | **t statistic** | **P value** |
| **Financial sector: Ramadan month** |        |        |        |
| \( \alpha \)                   | 0.900   | 26.156  | .000   |
| \( \lambda_1 \)                | 0.361   | 3.968   | .000   |
| \( \lambda_2 \)                | -0.016  | -0.394  | .693   |
| Adjusted R square              | .157    |        |        |
| **Financial sector: other months** |        |        |        |
| \( \alpha \)                   | 0.976   | 37.165  | .000   |
| \( \lambda_1 \)                | 0.414   | 7.115   | .000   |
| \( \lambda_2 \)                | -0.022  | -1.165  | .244   |
| Adjusted R square              | .046    |        |        |
| **Services sector: Ramadan month** |        |        |        |
| \( \alpha \)                   | 1.004   | 25.382  | .000   |
| \( \lambda_1 \)                | 0.292   | 2.780   | .006   |
| \( \lambda_2 \)                | 0.009   | 0.223   | .824   |
| Adjusted R square              | .116    |        |        |
| **Services sector: other months** |        |        |        |
| \( \alpha \)                   | 1.033   | 59.533  | .000   |
| \( \lambda_1 \)                | 0.482   | 11.588  | .000   |
| \( \lambda_2 \)                | -0.037  | -2.483  | .013   |
| Adjusted R square              | .114    |        |        |
| **Industrial sector: Ramadan month** |        |        |        |
| \( \alpha \)                   | 0.928   | 35.031  | .000   |
| \( \lambda_1 \)                | 0.121   | 2.077   | .038   |
| \( \lambda_2 \)                | 0.037   | 1.885   | .060   |
| Adjusted R square              | .227    |        |        |
| **Industrial sector: other months** |        |        |        |
Study results do not support the first hypothesis concerning the difference in herding during and out of Ramadan at market-level because it revealed that the behavior was absent in both times. This conclusion is the same reached by Yousaf et al. (2018) who found that herding behavior is not affected by Ramadan in Pakistani market and opposite to the results of Gavriilidis et al. (2016) who concluded that herding is more significant in Ramadan than outside of it in five Muslim countries (Bangladesh, Egypt, Indonesia, Morocco, and Turkey).

When testing Ramadan effect on herding at sector-level, results showed that investors in services and industrial sectors did not herd during Ramadan while they herded during other days of the year and investors in financial sector did not herd during and outside of Ramadan. Herding was expected to exist in Ramadan even if it's absent in other months. In this study, however, the opposite direction was detected, herding existed out of Ramadan and was absent during it. This conclusion needs more research to determine why investors herd in non-Ramadan days and don't herd during Ramadan as expected in the theory.

Study results represent the Jordanian market and other similar markets because all listed companies in the market were included with no exceptions. The study may add value to literature as one of the few studies about the effect of Ramadan on herding and the first to study that effect at sector-level. Study results can help investors in the Jordanian market by providing them with an evidence for the absence of herding during Ramadan so they can consider this fact in their trading strategies.

In addition, knowing that herding behavior stops in Ramadan at sector-level may encourage researchers to study the reasons behind that absence and try to advise authorities to provide the same environment of Ramadan to other times of the year to stop herding behavior during these times. Future studies may be conducted to reveal why herding is different in Ramadan than other times in the services and industrial sectors while it's not different in the financial sector.
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