Study protocol for a transversal study to develop a screening model for excessive gambling behaviours on a representative sample of users of French authorised gambling websites

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ABSTRACT

Introduction Since the legalisation of online gambling in France in 2010, gambling operators must implement responsible gambling measures to prevent excessive gambling practices. However, actually there is no screening procedure for identifying problematic gamblers. Although several studies have already been performed using several data sets from online gambling operators, the authors deplored several methodological and clinical limits that prevent scientifically validating the existence of problematic gambling behaviour. The aim of this study is to develop a model for screening excessive gambling practices based on the gambling behaviours observed on French gambling websites, coupled with a clinical validation.

Methods and analysis The research is divided into three successive stages. All analyses will be performed for each major type of authorised online gambling in France. The first stage aims at defining a typology of users of French authorised gambling websites based on their gambling behaviour. This analysis will be based on data from the Authority for Regulating Online Gambling (ARJEL) and the Française Des Jeux (FDJ). For the second stage aiming at determining a score to predict whether a gambler is problematic or not, we will cross answers from the Canadian Problem Gambling Index with real gambling data. The objective of the third stage is to clinically validate the score previously developed. Results from the screening model will be compared (using sensitivity, specificity, area under the curve, and positive and negative predictive values) with the diagnosis obtained with a telephone clinical interview, including diagnostic criteria for gambling addiction.

Ethics and dissemination This study was approved by the local Research Ethics Committee (GNEDS) on 25 March 2015. Results will be presented in national and international conferences, submitted to peer-reviewed journals and will be part of a PhD thesis. A final report with the study results will be presented to the ARJEL, especially the final screening model.

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INTRODUCTION

The majority of gamblers have a controlled and recreational gambling practice, but some of them lose control of it. In the Fifth Edition of the Diagnostic and Statistical Manual of Mental Disorders (DSM-5), gambling disorder is defined as a ‘persistent and recurrent problematic gambling behavior leading to clinically significant impairment or distress’.1 A French national survey conducted in 2015 indicated that 3.9% of past-year gamblers had gambling problems, including 0.9% of excessive gamblers. With regard to online gambling only, Tovar et al3 found a prevalence of gambling problems of 17% among Internet gamblers, including 6.6% of excessive gamblers. Similar rates were found by Wood and Williams1 among a sample of Canadian gamblers; indeed, the authors of this study found that 5.7% of non-Internet gamblers could be considered as problem gamblers, including 1.7% of excessive gamblers, compared with a prevalence of gambling problems of 16.6% among Internet gamblers, including 3.8%
of excessive gamblers. Several factors may explain the fact that online gambling is possibly more addictive than offline gambling, especially greater accessibility, increased disinhibition and higher event frequency.5

The opening to competition and regulation of the French online gambling sector was provided by the law No 2010–476 of 12 May 2010. This law included the creation of the Regulatory Authority for Online Gambling (ARJEL in French). The ARJEL can issue licences to online operators for only three types of games: horse race betting, sports betting and poker. Lotteries and scratch games provided by the Française des Jeux (FDJ, ie, France’s national lottery operator) are also authorised online because of a particular waiver. The ARJEL compiles data from all accounts created on authorised online gambling sites in France, namely 1352 000 active accounts in the first quarter of 2016.

In 2013, the ARJEL drafted a report including 33 proposals to fight against excessive online gambling.6 One of them concerned the introduction of a system for identifying problematic and disordered gamblers based on indicators available in the ARJEL database. The aim of this study is to contribute to this proposal by developing a model for the identification of excessive gamblers and extend it to all authorised gambling types.

Several studies have already been performed using a database from a single online gambling operator; data from Bwin were used by LaBrie et al7 LaBrie and Shaffer,8 Broda et al9 Philander10 and Adami et al11 data from GTECH G2 were used by Dragicevic et al12 and data from Winamax were used by Luquiens et al13

In most of them, one of the objectives was to identify potential problem gamblers and/or find indicators or behaviours associated with problem gambling. As the gamblers’ status (eg, non-problem or problem gambler) were a priori unknown, two types of methodology had been considered. The first method, applied by Dragicevic et al12 and Adami et al11 was to cluster the gamblers into homogenous classes. Then, by interpreting the classes, the authors could identify groups of gamblers with potentially risky behaviours. However, as highlighted by Adami et al11 ‘it is difficult to assign any of the clusters to specific clinical groups with a high degree of certainty with respect to problem gambling’. The second solution was to approximate the gamblers’ status by a proxy. In this case, the chosen proxy served as a reference to compare groups or predict the value of the proxy by using gambling data. For example, LaBrie et al7 compared the top 1% most involved gamblers (in terms of amount wagered or number of bets) with the remaining 99%. LaBrie et al9 and Philander10 compared the behaviour of gamblers who closed their accounts because of gambling-related problems with the behaviour of other account closers. The relevance of these various proxies is questionable, and, as stated by,11 a solution could be ‘integrating gambling data with psychological studies using structured interviews in order to determine the level of gambling problems’.

In a recent study using the Winamax database,13 the authors collected actual gambling data from a sample of poker players as well as responses to the Problem Gambling Severity Index (PGSI).14 Gamblers were separated into a non-problem gamblers group (PGSI<5) and a problem gamblers group (PGSI≥5). A multivariate logistic regression was performed on gambling data to estimate the probability that an individual was screened as a problem gambler. However, even if the PGSI is often considered as a good screening tool, the clinical diagnosis based on the DSM-5 criteria remains the gold standard in assessing gambling disorders.

With regard to the results of this study, the specificity of the model developed was only 49.3%. Although the authors argue that 75% of ‘false-positive gamblers’ (ie, the gamblers wrongly classified as problem gamblers, 50.7%) had responded positively to at least one question on the PGSI, a more discriminant model might have been achieved by using another type of algorithm. In particular, the authors explain that quantitative variables were categorised into quartiles, which lead to a loss of information compared with treating them as continuous. Furthermore, in a prediction perspective, it is often worth to train multiple models and select the best one. Moreover, like most of the studies using real gambling data, this work focused on only one type of gambling from a single operator, whose clients may not be representative of all online gamblers in a given country.

In conclusion, several studies have been previously performed to identify problem online gambling, but they displayed multiple limits. The EDEIN (Screening for Excessive Gambling Behaviors on the Internet) study aims at overcoming these weaknesses by proposing a model for an early prediction of online gambling problems based on player account-based gambling data, applicable to all types of gambling and clinically validated. Our objective is also to identify distinct gamblers’ profiles based on their gambling behaviour in order to set up targeted prevention measures.

METHODS AND ANALYSIS

The general objective of the study is to develop a model for screening excessive gambling practices based on the behaviour of online gamblers. The research is split into three successive stages.

First stage

The first stage aims at defining a typology of French online gamblers based on their player account-based gambling data. The objective is to identify classes of gamblers with gambling behaviours that are potentially indicative of excessive gambling.

The study population will be an anonymised random sample of 20 000 users of French gambling websites certified by the ARJEL (n=10000) and from the FDJ (n=10000). Only validated accounts for which the gambler has placed at least one bet during the inclusion
period will be included. The set of available variables will include sociodemographic data (age and sex), data concerning the accounts (eg, modification of bet limits, number of money deposits) and data related to gambling itself (eg, number of active betting days, amount of wagers, net loss). Despite their potential interest for screening excessive gambling practice, some indicators cannot be extracted due to technical (eg, poker mult tabling, duration of sessions, chasing) or confidentiality constraints (eg, amount of each deposit and bet). For several indicators, we will also measure their evolution between the three previous months and the last 30 days. This will allow us to assess intragambler variability and detect individuals who changed their gambling habits early, especially risk-taking changes (eg, increase in net loss or number of money deposits). We will use these indicators to define a typology of online gamblers. Individuals with similar gambling practices (eg, similar gambling frequencies, similar number of deposits per month, etc) will be grouped in the same class. By interpreting the classes, we might be able to find groups of presumably risky gamblers and identify the indicators most related to potential gambling problems.

The classification process will be based on the monthly data of gamblers. The statistical unit will be the data of a gambler observed over the last 30 days and, for certain indicators (eg, total stake, total number of bets, total deposit, etc), a comparison between the given month and the three previous months. Accordingly, to classify a gambler at month \( m \), we will use his gambling activity during month \( m \) plus the evolution (expressed as a difference or a ratio according to the indicators) of gambling activity between \( m \) and the average gambling activity measured at \( m-3, m-2 \) and \( m-1 \). Thus, as we need a 3-month ‘follow-up’ for each monthly classification, gamblers will not be classified for the first 3 months of the inclusion period. The same gambler will not necessarily be assigned to the same class for the 9 months.

In order to take into account the specificity of each major type of gambling, five clustering models will be developed. Five sets of variables will therefore be taken into account (table 1): set 1 is composed of variables that are ‘independent’ of the type of game (eg, money deposit, gambling limits), set 2 consists of variables which can be computed for each of the four types of games and can be used either for the global gambling practice by summing all types of games or for each game separately (eg, money wagered, use of bonus), set 3 is composed of specific sports betting variables (eg, live betting, complex sports bets), set 4 contains horse race betting variables (eg, complex horse race bets) and set 5 is composed of specific lottery and scratch game variables (eg, differed lottery). There were no specific poker variables available.

The five sets of variables will be used to define five models (table 1). The first model (‘global status’) will be based on variables of set 1 and variables of set 2 computed for the four types of gambling together; it represents the global activity of the gambler, irrespective of the gambling type. The second model (‘sports betting’) will be based on variables from set 1, variables from set 2 computed for sports betting and variables from set 3; it represents the gambling activity for sports betting only. The third model (‘horse race betting’) will use variables from set 1, variables from set 2 computed for horse race betting and indicators from set 4; it represents the gambling activity for horse race betting only. The fourth model will be based on variables from set 1 and variables from set 2 computed for poker; it represents the gambling activity for poker only. The fifth model will use variables from set 1, variables from set 2 for lotteries and scratch cards and variables from set 5; it represents the gambling activity for lotteries and scratch card games only. As a result, we will obtain five classifications. For example, if a gambler who plays multiple games is in the cluster composed of potential problem gamblers in the global classification, it will be interesting to look at which cluster he/she belongs to in the game-specific classifications. This strategy could lead to more preventive actions targeted towards the problematic games only.

The statistical method used for the classification of gamblers will be a latent class clustering analysis. In this model-based clustering approach, we assume that the data are generated from a mixture of underlying probability distributions. In other words, we assume that the population of gamblers observed is heterogeneous, composed from several but a priori unknown homogeneous subpopulations (eg, casual gamblers, risky gamblers, etc). One of the advantages of latent class clustering is the possibility to compute statistical criteria based on the likelihood of the model (eg, Akaike Information Criterion and Bayesian Information Criterion) or accuracy of the classification (entropy) in order to choose the number of clusters and evaluate the fit of the models. This approach also allows to compare various model specifications (for the same number of classes) by adding or relaxing some constraints as described in . These constraints are, for instance, considering that the variance of (continuous) observed variables is invariant in the different classes or assuming that observed variables are independent in each cluster (local independence). Adding such constraints allows to reduce the number of parameters of a latent class model which can grow rapidly with the number of classes. Moreover, latent class models allow to estimate two types of probabilities: the probability to observe an individual’s characteristic given the latent class and the probability that an individual belongs to a latent class given his/her characteristics. For example, we can estimate the probability that a gambler in class \( k \) makes two deposits of money in the month and the probability that a gambler who makes two deposits of money belongs to class \( k \). Another advantage of latent class clustering is the possibility of including both continuous and categorical variables via the use of appropriate distribution (typically Gaussian distributions for continuous indicators and binomial/multinomial distributions for binary/ordinal indicators).
Table 1: Sets of variables used to define the five models

| Set 1 (variables 'independent' from the type of game) | Set 2 (variables computed for each type of game) | Set 3 (specific sports betting variables) | Set 4 (specific horse race betting variables) | Set 5 (variables specific to lotteries and scratch games) |
|-----------------------------------------------------|-------------------------------------------------|----------------------------------------|------------------------------------------|---------------------------------------------------------|
| Total deposit                                       | Total stake                                     | Total stake for complex bets           | Total stake for complex bets             | Number of different games played                        |
| Total number of deposits                            | Total number of bets                            | Total stake for live bets              | Total stake for live bets                | Type of lottery (instant/deferred)                      |
| Biggest deposit in a single day                     | Net loss                                        | Number of different sports             | Number of different sports               |                                                          |
| Total withdrawal                                    | Total win in the previous month                 |                                         |                                         |                                                          |
| Number of sequences of three deposits within a 12-hour period (chasing 1) | Number of gambling days                        |                                         |                                         |                                                          |
| Number of times when we observe a deposit made less than 1 hour after a bet (chasing 2) | Coefficient of variation of the number of bets for gambling days |                                         |                                         |                                                          |
| Number of different types of games played          | Biggest total stake in a single day             |                                         |                                         |                                                          |
| Number of changes in the wagering limits           | Total bonuses used                              |                                         |                                         |                                                          |
| Number of changes in the deposit limits             |                                                 |                                         |                                         |                                                          |
| Number of changes in auto-withdrawal limits         |                                                 |                                         |                                         |                                                          |
| Highest limit set in wagering limits                |                                                 |                                         |                                         |                                                          |
| Highest limit set in deposit limits                 |                                                 |                                         |                                         |                                                          |
| Number of active accounts                           |                                                 |                                         |                                         |                                                          |

Global status ✓ (For all types of game)
Sports betting ✓ (For sports betting) ✓
Horse race betting ✓ (For horse race betting) ✓
Poker ✓ (For poker)
Lotteries and scratch games ✓ (For lotteries and scratch games) ✓

- Set 1 includes variables that are independent of the type of game.
- Set 2 includes variables computed for each type of game.
- Set 3 includes specific sports betting variables.
- Set 4 includes specific horse race betting variables.
- Set 5 includes variables specific to lotteries and scratch games.

Global status, Sports betting, Horse race betting, Poker, and Lotteries and scratch games are indicated with ✓.
After estimating the model parameters, groups of gamblers will be interpreted by describing the variables in each class by their mean, median or category probabilities according to the nature of the variable. Differences between clusters for each indicator will be assessed by global and pairwise tests.

**Second stage**

The objective of the second stage is to define a score in order to predict whether a gambler is problematic or not. The score will be obtained by crossing the player account-based gambling data with the results of the PGSI, obtained from an online questionnaire.

The PGSI will be issued to a panel of active online gamblers who agree to reply voluntarily and anonymously. Every gambler will therefore be assigned a status depending on the results of the PGSI (high risk of gambling problems, moderate risk, low risk or no risk). The gambling data of the respondents will be linked to the answers to the questionnaire thanks to the use of an encrypted identifier.

Based on an estimated 1%–3% response rate, we expect about 20 000 gamblers to answer the questionnaire (10 000 for the ARJEL and 10 000 for the FDJ). Based on their score on the PGSI, gamblers will be classified in one of the four following categories: score of 0: no gambling problem; score of 1 or 2: low risk of gambling problem; score of 3 to 7: moderate risk of gambling problem; score of 8 or more: excessive gambling problem.

In order to predict gamblers’ status defined by the PGSI, several supervised learning algorithms could be applied: for example, logistic regression, support vector machines (SVM) and random forest. A recent article compared the performance of several data mining procedures to identify high-risk online sports gamblers (individuals who closed their account due to gambling-related problems). In particular, logistic regression, LASSO regression, artificial neural networks (ANN), SVM and random forests were compared in terms of sensitivity, specificity, accuracy, precision and area under the curve (AUC). The results show that none of the algorithms tested gave acceptable results (the sensitivity ranged from 1.8% to 29.1%). ANN was the method who performed the best in the hold-out sample with a sensitivity of 29.1% and a specificity of 81.1%. In addition to the comparison of statistical methods, one of the conclusions was that variables included in the model (ie, variables from the Bwin database used and demographic variables) were insufficient to correctly predict problem gamblers. The author highlighted the need to identify new behavioural variables to build more efficient models. In our project, we attempt to overcome these weaknesses by integrating such behavioural variables (eg, chasing proxies or behaviour changes over time), and by testing several supervised learning algorithms in order to select the most efficient one.

We will measure the sensitivity (probability to detect gamblers at risk), specificity (probability to detect gamblers not at risk), positive predictive value (probability that an individual detected at risk is really at risk), negative predictive value (probability that a gambler detected not at risk is really not at risk) and AUC for each method used. Other measurements, such as Brier’s scores and calibration assessment, could be computed depending on the algorithm used. In order to limit overfitting, data will be partitioned into learning sample, validation sample and test sample or/and cross-validation will be applied, depending on the method used.

**Third stage**

The third stage of the study aims at clinically validating the screening model obtained at the second stage, by comparing the predictions of the model with current diagnosis of gambling disorder based on the National Opinion Research Center DSM-IV Screen for Gambling Problems (NODS). We will use a revised version of the NODS that we have created to take into account the changes in the gambling disorders section in the DSM-5. Furthermore, we will diagnose lifetime and past 12 months gambling disorders. Individuals with current gambling problems will be asked about the presence of symptoms for each of the past 12 months.

Participation in stage 3 will be proposed after completing the online questionnaire at stage 2. We will also propose participation in stage 3 to gamblers registered in our clinical unit’s volunteer base. Once eligibility is confirmed, and if the volunteer actually accepts to take part in stage 3, a telephone clinical interview conducted by well-trained staff members with experience with pathological gamblers will be offered, lasting about 30 min. It will make it possible to define the gambler’s clinical status (presence or absence of a gambling disorder diagnosis), according to the DSM-5 definition. The interview will also comprise a set of questions on the gambling course and habits, motivations (assessed by the Gambling Motives Questionnaire-Financial), gambling-related cognitions (assessed by the Gambling Related Cognitions Scale and negative consequences (assessed by questions measuring the impact of gambling on different areas of life and a scale currently being validated). Participants will be given a €50 gift voucher in compensation for their participation.

We expect at least 240 participants (60 for each type of gambling), including half with a gambling problem detected by the PGSI (threshold of 8) and half with no gambling problem. The total number of participants was computed so that we obtain at least 30 individuals by group. The diagnosis obtained from the telephone clinical interview will be crossed with the screening model results to assess the clinical validity of the model. As for stages 1 and 2, analyses will be carried out separately between the principal four types of gambling: poker, sports betting, horse race betting, lotteries and scratch games. This third stage will also eventually allow the identification of new or improved proxies of risky gambling behaviour, especially based on time indicators (which are
not available in the data sets due to difficulties to extract them; eg, duration of gambling per day, chasing, etc). A summary of data collected through the three stages of the project is shown in table 2.

DISCUSSION

The main objective of this study is to develop a model for screening problematic online gambling behaviours using player account data. Gambling disorders will be assessed by the PGSI and results will be crossed with gamblers’ data and validated clinically with DSM-5-based diagnoses. Latent class clustering and supervised learning algorithms will be used to estimate several models and choose the best one.

Since all online gambling operators authorised in France will be involved, data will be representative of the French gamblers’ population, overcoming the limitations of previous studies based on data from a single gambling operator. This will increase the generalisability of the results and enable routine use of the screening model on any gambling website. Another strength of this project is the clinical validation of the screening model assessed through a clinical interview of a subset of gamblers. This is the first time that a diagnosis-based clinical validity (rather than screening via an autoquestionnaire) is used for this kind of study, thus bringing a high construct validity to the developed model. This study also takes into account the specificity of gambling types, which allows the detection of gambling problems at an individual level (with the overall gambling practice, whatever the gambling type) and separately for the different types of online gambling (poker, sports betting, horse race betting, lotteries and scratch cards).

Moreover, variables used in stages 1 and 2 are not just raw data but rather have been defined specifically to be related to risky gambling behaviours.

In the first stage, latent class models may produce different results compared with more traditional methods, like k-means or hierarchical clustering, used in the context of online gambling data. In particular, these latter methods sometimes generate several very homogenous clusters and a cluster grouping all extreme profiles. However, problem gambling behaviour is considered as one particular extreme behaviour that we want to identify precisely. The use of latent variable models can help to detect this kind of behaviour. In the second stage, the use of different kinds of supervised algorithms may allow the identification of the best-performing model(s) in order to predict individuals with gambling problems. Moreover, it will be interesting to compare the clusters obtained from the latent class analysis with the screening model prediction.

Some limitations of this study include potential self-selection bias at stages 2 and 3. To uncover these biases, player account-based gambling data will be compared between individuals who completed the PGSI (stage 2) and a representative sample of non-selected gamblers (stage 1), as well as between gamblers interviewed (stage 3) and those not interviewed during the clinical phase (stages 1 and 2). With regard to the PGSI, the cut-offs for the low-risk and moderate-risk categories have been criticised in the literature and alternative cut-offs have been proposed to produce more discriminant intermediate categories. It would be interesting to perform sensitivity analyses according to the definition of the two intermediate thresholds. Furthermore, the collected data will be representative of users of French authorised gambling websites but we will have no information about users of unlicensed gambling websites. A study by Costes et al showed that 46.5% of online gamblers gambled on at least one unlicensed site, of which 12.1% gambled exclusively on unlicensed sites. As another limitation, player account-based gambling data will not include time-based indicators, because of the complexity of their calculation on a large scale. This limit has been highlighted in previous studies as a potential bias. Moreover, building new behavioural variables was recommended in order to develop more efficient models. Thanks to the third clinical stage of the study, we will collect more detailed data (especially time-related data) and may be able to find new proxies of risky gambling behaviours, such as chasing behaviour or time spent gambling, by gaining access to the gamblers’ account history during clinical interviews.

CONCLUSION

Thus, the results of this study may lead to the implementation of a system for the early identification of problem

### Table 2 Summary of data collected throughout the three phases

| Phase I                                                                 | Phase II                                                                 | Phase III                                                                 |
|------------------------------------------------------------------------|--------------------------------------------------------------------------|---------------------------------------------------------------------------|
| ► Gambling data from a random panel of gamblers’ accounts extracted from the ARJEL and FDJ databases (ie, variables from table 1) | ► Data obtained from the online questionnaire                               | ► Sociodemographic data                                                     |
|                                                                       | ► Gambling data of participants to phase II (new data from the ARJEL and FDJ databases) | ► Variables on gambling habits                                              |
|                                                                       |                                                                         | ► Evaluation of cognitive distortions                                        |
|                                                                       |                                                                         | ► Diagnosis of gambling disorders                                            |
|                                                                       |                                                                         | ► Gambling data obtained from participants’ account history (especially time-related variables) |
|                                                                       |                                                                         | ► Gambling data of participants to phase III (new ARJEL and FDJ data extraction) |

ARJEL, Authority for Regulating Online Gambling; FDJ, Française Des Jeux.
and disordered gamblers based on player account-based gambling data. The project will therefore contribute to setting up an innovative and effective prevention measure, in order to inform and protect gamblers as early as possible. In particular, the need for prevention tools has been highlighted for Internet gamblers, and the implementation of gambling moderators has been encouraged. This tool will have the advantage of being quasi-routinely usable on any gambling website since no intervention from the gamblers will be required to define their status.

Specific information and advice could be provided early for individuals identified as at-risk or problem gamblers. In addition to the screening of gambling problems, the identification of distinct gamblers’ profiles based on their gambling behaviour (eg, individuals gambling a lot of money during short periods, gamblers with varying gambling behaviours, individuals playing many different games, etc) will allow the implementation of targeted prevention measures. This includes messages focused on time spent gambling for gamblers with limited financial damage and high familial and social damage, information on the randomness of outcomes for gamblers with a high level of cognitive distortions or recommendation of pauses during the game for gamblers with an important chasing behaviour. Moreover, a final report with the study results, especially the final screening model, will be presented to the ARJEL in reference to its report to combat excessive online gambling.

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Contributors BP conducted the literature research on statistical methods and will conduct the statistical analysis. J-BH provided methodological advice, designed the statistical analysis plan and will supervise the statistical analysis. J-MC and GC-B selected the parameters to be included in the study. J-MC designed and was responsible of the questionnaire issued in stage 2 to ARJEL gamblers. JC provided the statistical analysis plan and will supervise the statistical analysis. J-BH provided methodological advice, designed the questionnaire issued in stage 2 to ARJEL gamblers. In addition to the screening of gambling problems, the identification of distinct gamblers’ profiles based on their gambling behaviour (eg, individuals gambling a lot of money during short periods, gamblers with varying gambling behaviours, individuals playing many different games, etc) will allow the implementation of targeted prevention measures. This includes messages focused on time spent gambling for gamblers with limited financial damage and high familial and social damage, information on the randomness of outcomes for gamblers with a high level of cognitive distortions or recommendation of pauses during the game for gamblers with an important chasing behaviour. Moreover, a final report with the study results, especially the final screening model, will be presented to the ARJEL in reference to its report to combat excessive online gambling.

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Patient consent For stage 2 and 3, participants were informed about the research. For stage 3, they gave their written informed consent prior to their inclusion in the study.

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