Testing Stratified Care for Musculoskeletal Pain in General Practice: Integrating Clinician Support and Intervention Design

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Abstract

Background

Stratified care involves subgrouping patients based on key characteristics, e.g. prognostic risk, and matching these subgroups to early treatment options. The STarT-MSK programme developed and tested a new stratified primary care intervention for patients with common musculoskeletal (MSK) conditions in general practice. Stratified care involves changing General Practitioners’ (GPs) behaviour, away from the current ‘stepped’ care approach to identifying early treatment options matched to patients’ risk of persistent pain. Changing healthcare practice is challenging, and to aid the successful delivery of stratified care, education and support for GPs was required from the initial stages of the programme. This paper details the steps in integrating the development of a clinician support package throughout the 6-year programme, to support GP engagement in delivering the STarT MSK intervention. Practical recommendations are made for future general practice interventions.

Methods

Clinician support was developed through an iterative, mixed methods approach. Qualitative research with patients and GPs identified barriers and facilitators to the adoption of stratified care, which were mapped onto the Theoretical Domains Framework (TDF) and Behaviour Change Technique (BCT) taxonomy. Identified domains/BCTs were ‘translated’ into an educational paradigm, and an initial version of the support package developed. This was further refined following a feasibility and pilot RCT, and a finalised support package was developed for the main RCT.

Results

The clinician support package comprised face-to-face sessions combining adult-learning principles with behaviour change theory in a multimethod approach, which included group discussion, simulated consultations, patient vignettes and model consultation videos. Structured support for GPs was crucial in enabling fidelity and, ultimately, a successful trial. Results highlighted that clinician support is a two-way process – the study team can learn from and adapt to specific local factors and issues not previously identified. The support from senior clinicians was also required to ensure ‘buy in’, and results indicated the importance of monitoring GP performance and providing regular feedback.

Conclusion

Designing effective clinician support from the onset of trial intervention design, in an evidence-based, theory-informed manner, is crucial to encourage active engagement and intervention fidelity within the trial, enabling the delivery of a robust and reliable proof of principle trial.
Background

The STarT Back model of stratified care for low back pain (LBP) (stratifying care according to each patient’s risk of persistent disabling pain) has been adopted widely, following a proof-of-principle randomised trial in community physiotherapy clinics [1] and an implementation study in general practice [2]. A further programme of work, STarT MSK (Subgrouping for Targeted Treatment in Musculoskeletal conditions), has been developed to test stratified care for a broader range of patients with musculoskeletal (MSK) pain in general practice. Conducting a proof-of-principle trial in general practice has the advantage that the intervention is simultaneously “road tested” in the target clinical setting, with elements designed in an “implementation-ready” manner, enabling rapid translation into clinical practice.

General practice is a complex environment and, currently in the UK (before and since the COVID-19 pandemic), is under unprecedented pressure. In part, this is due to a shortage of general practitioners (GPs) and an ageing population, with high levels of multi-morbidity, where management is not simply a sum of the parts [3]. Changing healthcare practice in such circumstances is challenging [4, 5, 6]. Important considerations are clinicians’ preference for established frameworks, whether they consider the intervention meaningful and relevant [7] and perceived threats to clinical autonomy [8]. Failure to address such concerns in clinical trials that are focused on innovation can result in poor recruitment to trials, compounding poor or misleading data, and a risk that the intervention will not be adopted [9].

In clinical practice, clinical decision support systems are most effective when combined with education for the professionals using them [10] and the perceived usefulness of the interventions is a decisive factor in their acceptance by clinicians [11]. In the research domain, there is a risk of focusing exclusively on research design and delivery, with clinician education and support an afterthought. In this research programme, it was clear from the start that a thorough design process would be needed for the stratified care intervention for MSK pain to be used effectively and without disrupting the consultation, and that the simultaneous design of a fully integrated clinician support package would be required. The multi-disciplinary research team brought expertise from general practice, physiotherapy, clinical research, epidemiology, social sciences, health informatics and medical education.

The aim of this paper is to detail the steps in integrating the development of a clinician support package to support GP engagement in delivering the STarT MSK intervention.

The STarT MSK research programme

The development of the clinician support package described here was conducted within the context of the six-year STarT MSK programme consisting of four work packages (see Fig. 1, below). Several of the studies from these work packages have previously been published in this journal [4, 12, 13].

The stratified care intervention is described in detail elsewhere [14, 17] and comprises two components: the use of the prognostic risk tool (Keele STarT MSK Tool) and the selection of an appropriate clinical
treatment, matched to the patient’s prognostic risk group. In brief, the key components for intervention practices were:

- A computer template within the electronic health record (EHR), triggered automatically on entering a relevant MSK diagnosis or symptom into the patient’s EHR, asking the GP to complete the Keele STarT MSK Tool, based on patients’ responses to ten prognostic questions
- Automatic calculation of the patient score as being of high, medium or low risk of persistent pain
- Presentation to the GP of recommended matched treatment options for the patient, based on pain site (e.g. back, neck, knee, shoulder or multi-site) and risk subgroup
- Integration of self-management information resources to be shared with the patient

Within the MSK consultation, the key objectives were:

- To ensure that the GP engages with the EHR to trigger the stratified care template whilst the patient is still present
- For the GP to use the risk stratification tool and to share decisions about the matched treatment options with the patient
- For the GP to feel confident in being able to integrate the stratified care intervention with their usual clinical history taking, examination, reasoning and diagnosis.

GPs in control practices, within the cluster randomised controlled trial, were required to continue “usual care”, after completing a brief template to identify eligible control participants to be invited into the trial.

This paper describes how the clinician support package was developed and conceptualised from the outset of the research programme, building on the evidence from work packages 1 and 2 and tested and refined in work package 3, before being used in the main trial in work package 4.

**Methods**

**Designing the clinical platform and clinician support package**

Clinician support was developed through an iterative, mixed methods approach. The pilot version of the clinician support package was initially developed throughout work packages 1 and 2, as summarised in Table 1, below.

This development began with exploratory qualitative research with GPs and patients, which identified barriers and facilitators to the adoption of stratified care, giving rich insights into the environment, pressures, motivations, beliefs and expectations of both groups, and providing an understanding of the acceptability of using stratified care and how it might fit within GP consultations [4].
A theoretically underpinned approach to analysis enabled a robust and coherent explanation of the findings. The Theoretical Domains Framework (TDF) [18] was employed, a framework that synthesises 112 psychological constructs determining behaviour change into fourteen domains including knowledge, skills, social/professional role and identity, memory, attention and decision processes. It facilitates identification of barriers and facilitators of clinical behaviour change at an individual and organisational level. The output of the analysis using the TDF was a series of strategies to address barriers and facilitators to GP behaviour change, which informed development of the intervention format and provided a starting point for developing the clinician support package.

In parallel to this work, we began to design the platform to deliver the Keele STarT MSK tool and matched treatment recommendations within the EMIS Web clinical EHR, used by many UK GPs and all participating practices. EMIS allows bespoke protocols and data entry templates to be designed then implemented in target practices. We designed a version of the tool to be embedded within the system for use during face-to-face consultations. This had to meet both the needs of the research and requirements of the user, i.e. complement the consultation, be easy to use in a time pressured environment and record clinical information in a meaningful way for future use.

The strategies for encouraging GP behaviour change identified from the qualitative research fell short of specifying an educational and support package. This required “translation” of these strategies into an educational paradigm, using well-recognised adult learning principles [19, 20]. A modified form of Bloom's taxonomy of learning [21] suggests division into three domains of learning: cognitive, affective and psychomotor, commonly represented in the form of knowledge, skills and attitudes. The importance of this approach is that educational activities can be aligned [22] to the learners’ needs (barriers and facilitators identified in the TDF) and to intended outcomes (use of the tool and matched treatments).

In designing educational interventions, there is a risk of privileging “delivering” knowledge – what the teacher/researcher needs to “tell”, rather than what the learner/GP needs to know. Using the three domains as a framework ensures that affective components, e.g. beliefs, motivation, doubts and difficulties are addressed adequately and that skills components are taught appropriately.

We realised that, for intervention practices, this study would have a significant impact on GP consultations (i.e. completing the prognostic tool and accessing recommended matched treatment options) which may differ from GPs' usual practice. The qualitative findings indicated that GPs’ beliefs about the validity, worth and feasibility of the approach would be important elements in the affective domain. This suggested that a comprehensive educational package was needed, ideally split into two sessions, beginning with discussion amongst GPs about how they consult and make decisions and including an opportunity to try the tool and reflect on its use.

GPs would also need some knowledge of the principles of stratified care and how it differs from the usual ‘stepped’ care approach, the Keele STarT MSK tool and its derivation, the matched treatments and essential elements of the trial design and conduct. Inclusion of background information about previous
studies and the study team might also contribute positively. This cognitive component could be provided by a didactic/interactive group session with slides and printed material.

The psychomotor or skills domain includes the use of the tool within the EHR and some complex consultation skills elements:

- interacting with a computer earlier in the consultation than is usual for most GPs, in order to launch the tool
- explaining to patients the use of the tool and decision support element
- integrating these elements into the consultation at appropriate stages
- managing the consultation within allocated time slots

Skills development requires active participation and we designed a simple consultation simulation, using a vignette of a typical patient, for GPs in each practice to experiment and discuss approaches to integrating the tool. The design team had ideas about the “best fit” of the tool and matched treatments in a consultation but were not prescriptive and learned from observation of, and discussion with, GPs in training sessions. This allowed more guidance to be provided in the main trial. Performance monitoring and feedback are important elements for encouraging engagement and we included a system for collating basic performance data at individual GP, practice and trial arm level for anonymised feedback during an early review visit to each practice.

Results

**Clinician support in the pilot trial**

The iterative development work throughout the initial phases of the programme led to an initial pilot clinician support package being developed to be used to support GPs in delivering stratified care as part of the pilot RCT. The pilot RCT tested the STarT MSK intervention in eight GP practices (four stratified care practices; four control practices); full details of the pilot RCT have been published previously in this journal [12,13]. Figure 2, below gives an overview of the clinician support package; Table 2 provides full details of the structure and content of the training delivered to GPs as part of the pilot trial:

We had already established that affective elements are crucially important to the success of the trial. Due to the complexity of the task, training for intervention practices was delivered by two members of the study team: one GP and one clinical researcher. Most or all GPs in intervention practices attended the training sessions, though a few attended only one of the two linked sessions. Overall, the training was delivered to time and to plan, and GPs participated actively in discussions and practical sessions. Facilitators from the local Clinical Research Network undertook the brief training for control practices in the pilot trial.

The Keele STarT MSK tool was designed so that all selections made on the template were coded within the patient’s medical record. Anonymised data were extracted from each participating practice on a
regular basis to facilitate analysis of the tool’s usage at three levels: individual GP, single practice and trial arm. These data were an essential part of evaluating and encouraging GP engagement with the stratified care template. We could identify any under-performing practices or individual GPs at an early stage, intervene and work with them to identify and remedy potential barriers. Examples included GPs not entering clinical codes and thus not triggering the tool, and information about using the tool and matched treatments not being disseminated to new members of staff. On a monthly basis each practice received an audit report on their tool usage at individual GP level.

A key element of the tool was to enable GPs to opt out of using it whilst discouraging the use of the “Esc” key which would have left no further engagement data in the EHR. Instead, GPs opting-out selected reasons; for instance, ‘patient not appropriate’ or ‘no time to complete’, enabling the team to assess the feasibility of using the tool in consultations.

A nested qualitative study was conducted as part of the pilot trial, in which consultations were video or audio recorded and used to stimulate recall in post-consultation interviews with matched pairs of GPs and patients, to explore the acceptability and feasibility of delivering the stratified care intervention [13]. We found difficulties in integrating the intervention in consultations within the standard 10-minute timeframe. However, GPs did report finding this easier with practice throughout the course of the pilot.

A frequent comment was that four hours of GP training was excessive and difficult to accommodate. GPs valued the skills component but felt that less was required on the trial background and recommended that the training be reduced to a single two-hour session for the main trial. They also felt that the team should focus the training on how best to integrate the stratified care approach within a routine MSK consultation. These recommendations were incorporated into the support package and shortened training for the main trial. See Table 5, below, for a summary of the refinements made to the clinician support packages based on pilot trial findings. As a result of direct observation of training simulations, discussion with participating GPs and the qualitative work [13], we also felt able to be more prescriptive about the best fit of the intervention within a consultation and produced a short video of a simulated consultation to illustrate this. Refinements made to the clinician support package are summarised in Table 3, below:

The revised clinician support package included printed and laminated prompt sheets for GPs, a training log to ensure that no GPs were excluded, and a plan agreed with each practice to cascade the training to any new recruits or locum GPs.

Whilst both GPs and patients felt the Keele STarT MSK tool added value to the consultation, some items, derived from the original self-administered tool in WP1, were judged to be “cumbersome” [See 13 for full details]. This led to development and validation of a clinical version of the tool, with more conversationally styled questions, including a statement of the construct underpinning each item to help clinicians effectively communicate these to patients [23]. Support materials for the main trial were updated to include the revised tool and the training programme was adjusted to focus on the item constructs and the need to adhere to the exact wording of questions.
From outcome measures and feedback, it was clear that the brief training for control practices was not engaging many GPs and posed a risk of attrition bias. For the main trial we decided to use the same GP and clinical researcher pairs for clinician support in both trial arms, with a one-hour session for control practices focused on the recruitment template and the purpose and importance of the research.

Clinician support in the main trial

The finalised clinician support package comprised face-to-face sessions combining adult-learning principles with behaviour change theory in a multimethod approach, which included group discussion, simulated consultations, patient vignettes and model consultation videos. Clinician support was delivered by the same team at all 24 practices (intervention and control) in the main trial. Figure 3, below, gives an overview of the finalised clinician support package and Table 4 provides full details of the structure and content of the training delivered to GPs as part of the main trial:

Almost all participants attended the single clinician support session and the level of understanding and engagement appeared strong, despite the shortened session. A major change from the pilot trial was the availability of performance data for practices and individual clinicians at monthly intervals throughout the main trial. Each month, the same study team member emailed the lead GP and practice manager, including the performance table (Figure 4), as feedback and for motivation. Besides being an integral part of educational practice, a recent paper [24] had demonstrated the effectiveness of feedback in reinforcing and encouraging behaviour change in clinicians.

Through weekly data extraction from all practices and monthly analysis and reporting, the study team monitored activity and performance of practices and individual GPs in the trial. This demonstrated a high level of engagement with the tool and use of recommended matched treatment options according to risk stratification of individual patients.

Conclusion

Recommendations for future interventions in general practice

In describing the design, refinement and delivery of the intervention and clinician support package, this paper emphasises the importance of an integrated approach and of incorporating robust educational principles and practice (See Table 5).

We make the following recommendations integrating systematic clinician support into future complex research interventions in general practice:

1. General practice is a complex and pressured environment, so the potential impact of an intervention must be anticipated and explored thoroughly.
2. Structured support is crucial to enabling fidelity and, ultimately, a successful clinical trial.
3. Clinician support is a two-way process – the study team can learn from and adapt to specific local factors and to issues they have not previously identified.

4. Professional identities are important – support needs to be from senior clinicians, perceived as understanding the task and pressures involved.

5. Monitoring of performance matters, as does early intervention if problems appear.

6. Feedback on performance is a key element in support.

In summary, this paper describes and demonstrates the importance of designing clinician support right from the onset of trial intervention design, in an evidence based, theory informed manner drawing on the principles of action research [25]. Effective clinician support enables active engagement and intervention fidelity within the trial, enabling the delivery of a robust and reliable proof of principle trial. Patient recruitment to the trial reached its target in July 2019, after 14 months. Follow-up measures were completed in Feb 2020 and the trial data is currently being analysed. The results of the trial are anticipated during the autumn of 2020.

List Of Abbreviations

GP
General Practitioner/ General Practice

RCT
Randomised Controlled Trial

TDF
Theoretical Domains Framework

NHS
National Health Service

EHR
Electronic Health Record

Declarations

Ethics approval and consent to participate

The programme this paper is part of received ethical approval from the NHS REC East Midlands Nottingham 1 (Ref:16/EM/0257). All participants provided written informed consent to participate in the research. All methods reported were performed in accordance with the relevant guidelines and regulations as outlined in the Declaration of Helsinki (2013).

Consent for publication

Not applicable as this paper does not directly report on research involving participants.

Availability of data and materials
In line with the Standard Operating Procedures in place at the School of Medicine, where this study was conducted, data are archived at a dedicated location within the Keele University’s network. A request to access archived data can be made by completion of a Data Transfer Request form, which can be accessed by contacting: Primary Care Centre Versus Arthritis, School of Medicine, Keele University, Staffordshire, ST5 5BG, UK; Tel: +44 (0) 1782 733905.

Competing interests

The other authors declare that they have no competing interests.

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Authors’ contributions

JP, VC, BS, AC, NEF, BB, SW, JH conceptualised and developed the idea for the research as part of the broader programme, and critically edited the manuscript. JP and VC wrote the first draft of the manuscript. All authors read and approved the final manuscript.

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Tables

Due to technical limitations, table 1 is only available as a download in the Supplemental Files section.

Table 2: Details of structure and content of pilot GP training sessions
| Timing  | Topic                                      | Detail                                                                 | Methods & Resources                                      |
|---------|--------------------------------------------|------------------------------------------------------------------------|----------------------------------------------------------|
| 10 Mins | Introductions                              | Personal introductions, roles, etc.                                     | Pre-trial background sheet completed by practice         |
|         |                                            | Brief outline of the practice and its population                       | Informal chat to get people warmed up                    |
|         |                                            | Special interests of GPs                                               |                                                          |
| 10 Mins | Brief outline of study its background and scope | Origins of research in STarT Back                                      | Few slides – scant detail                                |
|         |                                            | Explain prognostic risk                                               | Interactive presentation and brief Q/A                   |
|         |                                            | Clinical conditions and sites involved                                 |                                                          |
|         |                                            | What we are investigating, in general terms                           |                                                          |
| 10 Mins | GPs’ current management of these conditions | Diagnostic approaches – biomechanical/ bio-psycho-social – use shoulder pain as example | Pre-trial background sheet                               |
|         |                                            | Investigations routinely used – what and where                         | General discussion to gauge GPs’ philosophy and general approaches – helps build relationship and aid to tailoring our approach to training |
|         |                                            | Advice generally given to these patients                              | Avoid detail on specific conditions within MSK          |
|         |                                            | Sickness certification                                               | Flip chart to explore treatment/referral options for the practice |
|         |                                            | Medication preferences and usage                                      |                                                          |
|         |                                            | Physiotherapy etc availability and usage                              |                                                          |
|         |                                            | Referral options and patterns for different pain sites – MSK, surgical etc |                                                          |
|         |                                            | Significant constraints they experience                               |                                                          |
|         |                                            | Patients’ expectations – e.g Imaging, certificates, referral           |                                                          |
| 20 Mins | GPs’ usual consultation habits             | Map out their usual consultation process/flow                           | More informal discussion                                |
|         |                                            | Is computer used during or after consultations?                       | A4 sheet with a few prompt statements for GPs           |
Read coded diagnosis entered at provisional stage or not

Any existing use of templates and decision aids?

Use of interactive tool plus printed advice eg PILS

| 20 Mins | Stratified care approach |
|---------|--------------------------|
|         | What is stratified care and how does it differ? |
|         | Why it may have advantages for patients and NHS |
|         | Basis for prognostic stratification tool |
|         | Expected proportion in each risk group |
|         | The tool identifies potential treatment targets |
|         | How this complements usual diagnostic clinical practice |
|         | Matched treatment options and how we devised them |
|         | No change in local pathways during the study – treatment options are pointers to be used with these pathways |

Interactive presentation and Q/A Slides:

Knowledge about stratified care

Establish credibility of tool and matched treatments

Emphasise “Risk” is of chronicity/complexity not pathology

Explain complementarity with diagnostic process

No new pathways at this stage

| 45 Mins | The STarT MSK tool in practice |
|---------|-------------------------------|
|         | Overview of questionnaire and matched treatments |
|         | Key GP behaviours the tool tries to nudge/change |
|         | Providing the tool score to onward treating clinicians |
|         | Trying out the tool – paper exercise: |
|         | · GPs work in pairs, each with a vignette |
|         | · One asks questions and completes paper tool, other responds from vignette |
|         | · Swap roles for second vignette |

Discussion around slides:

Pyramid slide for overview

Questionnaire and matched treatments

Giving patients score and recommended options

Communicating score in referrals

Paper copies of vignettes and risk tool

Live EMIS system with template

Demo of template use

All GPs trying out template, using vignettes, with no attempt at consultation elements

Vignettes needed: Low risk knee pain, Medium risk shoulder pain, High risk
- Compare scores and experience of using tool
- Demonstration of integrated template by facilitator
- All GPs trying it out with support

| 5 Mins | Suggested preparation for Session 2 | Try template a few more times with dummy patients | Replace this with a short break if running 2 sessions together – *would need refreshments* |
|--------|-----------------------------------|-----------------------------------------------|----------------------------------------------------------------------------------|
|        |                                   | Look at treatment options and linked patient info |                                                                                 |
# Session 2

| Timing  | Topic                                      | Detail                                                                                                                                                                                                 | Methods & Resources                                                                                                                                 |
|---------|--------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| 10 Mins | Reflections from Session 1                | Questions about stratified care concept  
Feedback from trying out tool  
Practical issues and any doubts                                                                                                                                                                           | Reminder of key elements we covered in Session 1  
Discussion of any issues  
Skip if running 2 sessions together                                                                                                                                                                         |
| 60 Mins | Simulated “consultations” using vignettes | GP or one of team gives outline from a TAPS vignette, as a patient might present  
What to say to the patient about the tool and risk groups  
GP uses template to get score and treatment options  
GP explains and negotiates options  
Facilitator might try asking/challenging for other options  
Each GP has at least one turn at simulation                                                                                                                                                            | Skills session  
Emphasise simulation and not role play  
Use selection of low/medium/high risk vignettes as basis  
*Set up clinical computer in a consulting room if possible* and run as a consultation, each taking a turn  
GP or facilitator gives outline story  
Facilitator can present challenges for consulting GP  
Group works together on suggestions – problem-solving approach  
*Prompt sheet for consultations*                                                                                                                                                                        |
| 10 Mins | Discussion of simulated consultations     | GPs’ belief and trust in score and recommendations  
Practicalities of negotiating recommendations with patients  
Dealing with inappropriate demands                                                                                                                                                                         | Discussion to explore beliefs and confidence in approach and tools, having had the experience  
Anticipated challenges and how to handle them                                                                                                                                                           |
| 15 Mins | Diagnostic issues and priorities vs       | Discussion about complementarity of clinical                                                                                                                                                           | Discussion                                                                                                                                                                                                 |
| stratification options | diagnosis and prognostic stratification | Few clinical vignettes to illustrate situations where clinical diagnosis or situation might take precedence, eg: |
|------------------------|---------------------------------------|-------------------------------------------------------------------------------------------------|
|                        | Examples of “clinical override” of risk stratification | PH of breast/prostate cancer                                                                 |
|                        |                                                      | Chronic problem with many failed treatment attempts                                              |
|                        |                                                      | Frailty/multi-morbidity                                                                           |

10 Mins | GP management of low risk patients  | Effective reassurance  | Discussion about how GPs will manage low risk.  |
|         |                                     | GPs’ confidence in managing low risk                                                        | How to provide effective reassurance.  |
|         |                                     | Resources available for low risk management                                                  | Look at advice materials.  |
|         |                                     | Other primary care team members involved in low risk?                                        | Printout of PILS + Leaflets.  |

10 Mins | Management of medium and high risk patients | Addition of layers to complement low risk management | Discussion around recommended treatment options.  |
|         |                                               | Directed at specific pathology and wider issues e.g. co-morbidity, psycho-social, employment, etc | Paper copies of matched treatments to illustrate.  |

5 Mins  | Action plan  | Dealing with queries  |
|         |              | Additional support if needed.  |
|         |              | Who to contact etc.  |

Table 3: Refinement of clinician support package following the learning in the pilot trial.
### Table 4: Details of structure and content of main trial GP training sessions

| Problems identified in pilot                                                                 | Action taken before main trial                                                                                                                                 |
|------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Cumbersome questionnaire wording and variable use of terms.                                   | Design and validation of specific clinical version, with constructs stated for GPs.                                                                          |
| Sub-optimal treatment recommendations                                                        | Rationalisation and refinement                                                                                                                             |
| Excessive length of clinician support sessions and requests to re-focus some parts.           | Reduced to one 2 hour session with less background information.                                                                                           |
| Trainers reluctant to specify best fit of intervention within consultation.                   | Application of experience gained to be more directive, including production of video of simulated consultation for training.                                    |
| Some GPs missed clinician support sessions.                                                   | Training logs and prompt sheets introduced for each practice.                                                                                                |
| Delays in detecting problems and taking remedial action with practices.                       | Early monitoring and re-visit to practice.                                                                                                                                 |
|                                                                                                                                 | Monthly feedback and personal contact by same trainer.                                                                                                        |
| Poor engagement and performance by control practices.                                         | Control and intervention practices to have training visit from GP and clinical researcher from study team.                                                   |
|                                                                                                                                 | More focused clinician support sessions for control practices.                                                                                              |
## Intervention Practice – 2 hours in a single session

| Timing | Topic | Detail | Methods & Resources |
|--------|-------|--------|---------------------|
| 10 Mins| Introductions | Personal introductions, roles, etc.  
Brief outline of the practice and its population  
Special interests of GPs | Pre-trial background sheet completed by practice  
Informal chat to get people warmed up |
| 15 Mins| Brief outline of study, stratified care approach and pilot study results | Background to study  
Explain prognostic risk  
Clinical conditions and sites involved  
Summary of pilot results  
Proportion in each risk group | Few slides – scant detail  
Interactive  
Emphasise “Risk” is of chronicity/complexity not pathology  
Explain complementarity with diagnostic process presentation and brief Q/A |
| 30 Mins| The STarT MSK tool in practice | Overview of questionnaire and matched treatments  
GP actions we hope to foster  
Providing the tool score to onward treating clinicians  
Trying out the tool – paper exercise:  
- GPs work in pairs, each with a vignette  
- One asks questions and completes paper tool, other responds from vignette  
- Swap roles for second vignette  
- Compare scores and experience of using tool  
Use of the tool in consultations - video | Discussion around slides:  
Pyramid slide for overview  
Questionnaire and matched treatments  
Giving patients score and recommended options  
Communicating score in referrals  
Paper copies of vignettes and risk tool  
Live EMIS system with template  
Demo of template use  
All GPs trying out template, using vignettes, with no attempt at consultation elements  
Video of mock TAPS consultation |
| 30 Mins| Simulated “consultations” using | Facilitator gives outline from a TAPS vignette, as a patient | Skills session |
| Vignettes might present | **Effective reassurance** |
|------------------------|--------------------------|
| GP uses template to get score and treatment options | GPs’ confidence in managing low risk |
| GP explains and negotiates options | Resources available for low risk management |
| Facilitator might try asking/challenging for other options | Other primary care team members involved in low risk? |

**10 Mins**
**GP management of low risk patients**

**10 Mins**
**Management of medium and high risk patients**

**20 Mins**
**Addition of layers to complement low risk management**

**Discussion around recommended treatment options**

**Discussion**
- How to provide effective reassurance
- Look at advice materials

**Paper copies of matched treatments to illustrate**

**5 Mins**
**Action plan and lead GP actions**

**Lead GP role:**
- Keep a training record
- Cascade training to locums, etc
- Respond to monthly feedback email

**Training record for practice**

**Sample monthly feedback report**

**Prompt sheet for GPs**
· Liaise with team over any issues or problems
· Dealing with queries
Additional support if needed
Who to contact etc

Training session for control practices – 1 hour or less

| Timing | Topic | Detail | Methods & Resources |
|--------|-------|--------|---------------------|
| 10 Mins| Introductions | Personal introductions, roles, etc.  
Brief outline of the practice and its population  
Special interests of GPs | Pre-trial background sheet completed by practice  
Informal chat to get people warmed up |
| 10 Mins| Brief outline of study its background and scope | Clinical conditions and sites involved  
What we are investigating, in general terms  
Questionnaires to patients  
Medical record review | Few slides – scant detail  
Interactive presentation and brief Q/A |
| 10 Mins| What we ask of GPs | Patient verbal consent for study and record of this  
Pain score and pain site recorded in >50%  
Usual care of patients | One slide |
| 15 Mins| EMIS template | Demo of real template and practice with it | |
| 5 Mins | Additional support | Coping with GPs absent from training or joining later Briefing session by Practice Manager | Laminated prompt sheets for all GPs |

Table 5: Use of educational theory in developing clinician support
| Educational component | Detail |
|-----------------------|--------|
| Educational needs assessment. | Focus groups, TDF, feedback from GPs on pilot training. |
| Task analysis. | Components identified as Cognitive (knowledge), Affective (attitudinal) or Psychomotor (skills) domains. |
| Constructive alignment. | Selection of appropriate methods, tools and content to address domains, particularly clinical and IT skills. |
| Session planning. | Length of training, balance of components, methods and resources. Selection and preparation of trainers. |
| Delivery of training. | Sessions booked and delivered at practices. |
| Records and “safety net”. | Training log and plan to train any who miss session. |
| Monitoring of performance. | Regular data extraction and analysis. |
| Feedback. | Early intervention if problems identified. Monthly email feedback with performance data and encouragement. |
| Evaluation. | Qualitative interviews with a sample of GPs. |

**Figures**
• WP1 – epidemiological study to test and validate the Keele STarT MSK tool to predict patients’ risk of persistent pain [14]

• WP2
  o qualitative research with patients and clinicians to identify anticipated barriers and facilitators to the adoption of stratified care [4]
  o evidence synthesis of effective treatments [15]
  o consensus process with stakeholders and practitioners to agree recommended matched treatment options for patients at low, medium and high risk, for decision-making in general practice [16]
  o integrated delivery platform within the electronic health record (EHR)
  o development of clinician support package

• WP3 – pilot/feasibility cluster randomised controlled trial of stratified care in general practice [12, 13]

• WP4 – main cluster randomised controlled trial of stratified care in general practice [17]

Figure 1

Outline of the four STarT MSK research programme work packages
Clinician support in pilot study

Overall scope and plan
Total training time available to GPs is 4 hours, provisionally to be in two 2 hour sessions. Optionally, this can be supplemented by one “catch up” session with individual GPs at their request or in response to problems identified by the study team. Two TAPS facilitators to attend each session, aiming at continuity of at least one for both sessions.

Training approach
Training is for individual practices and based on all GPs attending both sessions and working as a small group with the Keele GP facilitators. There are some knowledge and skills components to be covered and the entire sessions should be interactive and collaborative, exploring and building on the GPs’ current practice. Particularly during the pilot phase, there will be lessons for the study team to learn and, possibly, some changes to be made to the intervention, so the facilitators will gather information for the team as well as delivering and documenting the training.

Key issues to address
- Tool complements normal clinical practice and does not replace it
- It is a prognostic tool to aid management, not a diagnostic tool
- A key step in integrating the tool into the consultation – is the need to enter a provisional Read code during the consultation to trigger the template

Requirements for delivering the training
- Protected time for all GPs to attend
- Co-ordination with practice manager
- Training room suitable for small group learning
- Computer, linked to clinical system, with display visible to the group
- TAPS templates installed and tested

Support Materials
- Slide sets for sessions 1 and 2
- Patient vignettes from TAPS
- Laminated copy of STarT MSK tool and matched treatment options
- Plan and record for training sessions to complete at each practice

Figure 2
Outline of pilot clinician support package
Clinician support for main trial

Overall scope and plan
Members of the TAPS team will provide training sessions for all participating GPs. For control practices, this will be a 1 hour session. For intervention practices, this will be about 2 hours. Optionally, this can be supplemented by one “catch up” session with individual GPs at their request or in response to problems identified by the study team. Training for control practices will be by one team member. Ideally, two trainers will facilitate the more complex sessions for intervention practices.

Training approach
Training is for individual practices and based on all GPs attending and working as a small group with the Keele GP facilitators. There are some knowledge and skills components to be covered and the entire sessions should be interactive and collaborative.

Requirements for delivering the training
- Protected time for all GPs to attend
- Co-ordination with practice manager
- Training room suitable for small group learning
- Computer, linked to clinical system, with display visible to the group
- TAPS templates installed and tested

Key issues to address for intervention practices
- Tool complements normal clinical practice and does not replace it
- It is a prognostic tool to aid management, not a diagnostic tool
- A key step in integrating the tool into the consultation – is the need to enter a provisional Read code during the consultation to trigger the template
- Arrangements for physiotherapy referral and liaison

Support Materials
- Slide sets for sessions 1 and 2 and single session for controls
- Patient vignettes from TAPS
- Laminated copy of STarT MSK tool and matched treatment options
- Plan and record for training sessions to complete at each practice
- Laminated prompt sheets for both intervention and control practices

Figure 3
Outline of the finalised clinician support package
Figure 4

Sample of feedback data to intervention practices

Supplementary Files

This is a list of supplementary files associated with this preprint. Click to download.

- Table1.jpg