A cost-effective and humidity-tolerant chloride solid electrolyte for lithium batteries

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Li-ion-conducting chloride solid electrolytes receive considerable attention due to their physicochemical characteristics such as high ionic conductivity, deformability and oxidative stability. However, the raw materials are expensive, and large-scale use of this class of inorganic superionic conductors seems unlikely. Here, a cost-effective chloride solid electrolyte, Li2ZrCl6, is reported. Its raw materials are several orders of magnitude cheaper than those for the state-of-the-art chloride solid electrolytes, but high ionic conductivity (0.81 mS cm⁻¹ at room temperature), deformability, and compatibility with 4V-class cathodes are still simultaneously achieved in Li2ZrCl6. Moreover, Li2ZrCl6 demonstrates a humidity tolerance with no sign of moisture uptake or conductivity degradation after exposure to an atmosphere with 5% relative humidity. By combining Li2ZrCl6 with the Li-In anode and the single-crystal LiNi0.8Mn0.1Co0.1O2 cathode, we report a room-temperature all-solid-state cell with a stable specific capacity of about 150 mAh g⁻¹ for 200 cycles at 200 mA g⁻¹.

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Identifying an appropriate solid electrolyte is crucial for enabling the safe, energy-dense all-solid-state Li batteries. Recently, chloride superionic conductors were raised as an additional class of promising solid electrolytes. They are ionically conductive and easily deformable like sulfides, but in the meanwhile are not plagued by the poor oxidative stability of sulfides. With Cl being more electronegative than S, the oxidation potential of chlorides is generally much higher (compared to oxides), leading to an excellent compatibility with 4V-class cathodes. The rare combination of these appealing characteristics rapidly attracted intensive research interest.

Nevertheless, for all the chloride solid electrolytes reported so far, the cost of raw materials is still too high to allow for an efficient industrial application. Unlike sulfide and oxide solid electrolytes, the major materials cost of chloride systems does not lie in the raw materials that contribute Li, but in the non-Li-containing ones. Using a method developed by Hart et al., we calculated and compared the bulk prices of Li-containing compounds needed to synthesize sulfide, oxide, and chloride solid electrolytes (Supplementary Table 1); the laboratory-scale prices used to infer these bulk prices are also specified in Supplementary Table 2. According to such cost analysis, Li$_2$S and Li$_2$O are both quite expensive; for certain oxide solid electrolytes this cost can be greatly alleviated by using alternate Li-containing raw materials like Li$_2$CO$_3$, LiNO$_3$, LiOH, or their hydrates, which could be as cheap as $0.73/kg, whereas the Li$_2$S with a high price of $654.18/kg seems irreplaceable for nearly all the sulfide-based electrolytes. In contrast, the price of LiCl is only $5.88/kg, much lower than that of the aforementioned expensive elements (1.08 – 2.02$/kg), allowing none of them to dominate the M site. Unless a Li-M-Cl system with M being a non-trivalent cation emerges, exploration in many directions would be quite difficult; lowering the materials cost is a particularly important and formidable one among them.

In this work, a cost-effective Li-M-Cl solid electrolyte is successfully constructed using a 4+ cation as M. Described by the chemical formula Li$_2$ZrCl$_6$, this solid electrolyte is synthesized using ZrCl$_4$, which is orders of magnitude cheaper than the raw materials of all the present chloride solid electrolytes (Fig. 1). The raw-material cost of Li$_2$ZrCl$_6$ at 50 $/m$ is much lower than that for Li$_3$YCl$_6$ ($23.05/m$), i.e., the cheapest chloride system in literature, and is also far below the $10/m$ threshold for cost-competitive all-solid-state batteries.

Results and discussion

Li$_2$ZrCl$_6$ (LZC) was mechanochemically synthesized from a stoichiometric mixture of LiCl and ZrCl$_4$. At 25°C, the as-milled LZC was found to exhibit a drastically different ionic conductivity under the same condition. As indicated by the electrochemical impedance spectroscopy (EIS) measurement (Fig. 2a), the as-milled LZC shows a high ionic conductivity of 8.08 × 10$^{-4}$ S cm$^{-1}$ at 25°C. However, annealing at 350°C for 5 h decreases the ionic conductivity at 25°C by two orders of magnitude, which reaches 5.81 × 10$^{-6}$ S cm$^{-1}$ as indicated in Fig. 2b (the Bode plots corresponding to these Nyquist plots are shown in Supplementary Fig. 1). With the annealing temperature further increased to 450°C, the material begins to melt. For both the as-milled and 350°C-annealed LZC, the electronic conductivities are too small to be distinguished. This bottleneck arises from the fact that only 3+ cations may act as M in both Li$_3$MCl$_6$ and Li$_2$M$_{2/3}$Cl$_4$ due to the charge balance requirement. Although cations with other valences may be introduced through aliovalent doping, a considerable fraction of M still has to be 3+ ones. Then, after excluding the trivalent cations not sufficiently stable at 3+ and those too large or too small to fit in the crystal structure, the remaining options are almost confined to the aforementioned expensive elements, i.e., Y, Tb-Lu, Sc, and In. This is why the 3+ valence requirement for M makes it very difficult, if not impossible, to lower the cost of Li$_3$MCl$_6$ and Li$_2$M$_{2/3}$Cl$_4$. In fact, beyond the cost issue, such valence requirement is limiting improvement in many other aspects too. For example, soft acids like Sn$^4+$ and As$^5+$ may result in compounds that are less likely to undergo hydrolysis in humid atmosphere ($35$ – $37$ °C) (although this does not necessarily prevent the material from becoming a hydrate with water molecules fitting into the crystal structure), Ge$^4+$ and Sn$^4+$ with higher electronegativity (2.02 and 1.72, respectively, Allred-Rochow scale) than the aforementioned expensive elements (1.08 – 1.49) are believed to result in lower electron density on the cations; if other important factors such as the overall crystal structure and anionic species are the same, this effect would supposedly weaken the Coulombic attraction between anions and Li$^+$, enabling more facile ionic transport. Regardless, the 3+ valence requirement allows none of them to dominate the M site. Unless a Li-M-Cl system with M being a non-trivalent cation emerges, exploration in many directions would be quite difficult; lowering the materials cost is a particularly important and formidable one among them.

As indicated by the bulk prices in Supplementary Table 3 (inferred from the laboratory-scale prices), they cannot be used directly to calculate and compared the bulk prices of Li-containing compounds. The present chloride solid electrolytes need to be lower than $10/m$ (note that this includes both raw-material cost and synthesis/processing cost). If the solid-electrolyte layer is assumed to exhibit a thickness of 50 μm, the materials cost for this systems needs to be lower than $1.38/m$, which is much lower than that for Li$_3$YCl$_6$ ($23.05/m$), the cheapest chloride system in literature, and is far below the $10/m$ threshold for cost-competitive all-solid-state batteries.

With such advantage in cost-effectiveness, Li$_2$ZrCl$_6$ not only preserves the desirable properties of other chloride solid electrolytes, e.g., high ionic conductivity (0.81 mS cm$^{-1}$), deformability, excellent compatibility with 4V-class cathodes, etc., but also displays a unique stability against moisture. After being exposed to the atmosphere with 5% relative humidity, Li$_2$ZrCl$_6$ undergoes neither moisture uptake nor conductivity degradation, while in Li$_3$InCl$_6$, i.e., the chloride system considered most humidity tolerant in literature, partially becomes Li$_3$InCl$_6$:2H$_2$O and shows significantly decreased conductivity under the same condition.
The abundance of the corresponding non-Li element in Earth's crust (ppm) is provided in Supplementary Table 4. The bulk prices plotted here in the quantity of 1000 kg. These chemicals are the raw materials needed to synthesize different chloride solid electrolytes. The bulk prices listed above were estimated by in-situ neutron powder diffraction (NPD). The measurement was performed on the as-milled LZC between 27 and 427 °C in an argon atmosphere. As shown in Fig. 3b, at first the reflections corresponding to α-LZC persisted with increasing temperature. Starting from 277 °C, the β-LZC reflections (representative ones include 29.4°, 34.1°, 48.7°, and 58°) emerged and grew stronger in the consumption of the α-LZC reflection intensities. The α- and β-LZC phases coexisted between 277 and 350 °C. At higher temperatures, β-LZC is the only phase identified in the NPD pattern. Considering that the 350 °C-annealed LZC (and then furnace-cooled) material still shows pure β-LZC phase (Fig. 3a) instead of becoming α-LZC again, the latter should likely be a meta-stable phase resulting from the intense planetary mill. This is drastically different from other chloride solid electrolytes, where planetary mill may only change the crystallinity, but not the crystal structure.

Since the as-milled and 350 °C-annealed LZC differ in not only the crystallinity but also the crystal structure, the contribution of these two factors to the ionic conductivity needs to be discussed separately. To begin with, the influence of crystal structure was investigated through Rietveld refinement. The structure of the as-milled LZC is determined directly from its NPD data. The analysis of the 350 °C-annealed LZC is based on the XRD pattern, but the initial structure used for this refinement is obtained from the NPD pattern of the as-milled sample at 427 °C (Supplementary Fig. 5), which shows the β-LZC structure just like the 350 °C-annealed LZC at room temperature. In this way, only the minor structural variations caused by the different temperatures and processing conditions need to be adjusted when refining the XRD pattern. The initial models used for refining the α- and β-LZC phases are the crystal structures of Li$_3$YCl$_6$ (space group $P3m1$) and that of Li$_3$InCl$_6$ (space group C2/m), respectively, with necessary adjustment of Li contents and the non-Li cation. During the refinement, compositional constraints were applied to ensure that the overall Li:Zr:Cl ratio remains as 2:1:6, while the occupancy of each atomic site in all-solid-state cells. In addition to LZC, preliminary attempts were made to explore two similar halides, Li$_2$ZrF$_6$ and Li$_2$ZrBr$_6$. The phase-pure Li$_2$ZrF$_6$ samples can be successfully synthesized using the similar method as that for LZC (Supplementary Fig. 2). However, as shown in Supplementary Fig. 3, both the as-milled and the annealed Li$_2$ZrF$_6$ exhibit very low ionic conductivities of only $10^{-3}$–$10^{-8}$ S cm$^{-1}$ and electronic conductivities quite close to these values. Therefore, they do not seem to be ideal solid electrolytes for Li batteries. As for Li$_2$ZrBr$_6$, we calculated its electrochemical stability using the established scheme based on Materials Project, and found that the oxidation potential is only 3.14 V vs. Li/Li$^+$ (Supplementary Fig. 4). That is, this bromide, unlike the chloride solid electrolytes, seems unstable against the 4 V-class cathodes. Consequently, the investigation below is still focused on LZC.

While LZC inherits the excellent deformability and ionic conductivity of the state-of-the-art chloride solid electrolytes, the evolution of its crystal structure with processing conditions is quite different from these materials. The X-ray diffraction (XRD) patterns of the as-milled and 350 °C-annealed LZC are displayed in Fig. 3a. The former shows weak and diffuse reflections, suggesting that the intense planetary mill led to a low crystallinity. The Bragg reflections of the as-milled LZC very much resemble those of Li$_3$YCl$_6$ with the $P3m1$ symmetry. This phase is referred to as α-LZC below. In contrast, the 350 °C-annealed LZC, besides showing improved crystallinity and sharper reflections, exhibits a completely different crystal structure. The reflections appear to match well with those of Li$_3$InCl$_6$ crystalizing in the C2/m space group. This phase is referred to as β-LZC hereafter. Clearly, unlike other chloride solid electrolytes, LZC undergoes changes not only in crystallinity, but also in crystal structures after being annealed at high temperatures.

The phase evolution of LZC was investigated in further detail by in-situ neutron powder diffraction (NPD). The measurement was performed on the as-milled LZC between 27 and 427 °C in an argon atmosphere. As shown in Fig. 3b, at first the reflections corresponding to α-LZC persisted with increasing temperature. Starting from 277 °C, the β-LZC reflections (representative ones include 29.4°, 34.1°, 48.7°, and 58°) emerged and grew stronger in the consumption of the α-LZC reflection intensities. The α- and β-LZC phases coexisted between 277 and 350 °C. At higher temperatures, β-LZC is the only phase identified in the NPD pattern. Considering that the 350 °C-annealed (and then furnace-cooled) material still shows pure β-LZC phase (Fig. 3a) instead of becoming α-LZC again, the latter should likely be a meta-stable phase resulting from the intense planetary mill. This is drastically different from other chloride solid electrolytes, where planetary mill may only change the crystallinity, but not the crystal structure.

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affordable even than the chloride system with the lowest raw-material cost in literature, Li$_3$YCl$_6$ ($23.05$/m$^2$), and far below the $10$/m$^2$ threshold for ensuring the competitiveness of all-solid-state batteries. Beyond such cost-effectiveness, the difference between LZC and the state-of-the-art isostructural chloride systems mainly lies in two aspects. First of all, the lattice parameters of LZC (Supplementary Tables 7 and 8) are generally smaller. This is consistent with the fact that Zr$^{4+}$ is smaller than both Y$^{3+}$ and In$^{3+}$ at the same coordination number. Secondly, the site occupancies are very different too. For example, the 2$d$ and 4$g$ sites (the Zr ones) in the 350 °C-annealed LZC are much less occupied than those in Li$_3$InCl$_6$. In addition, while the two Li sites (6$t$ and 6$h$) in Li$_3$YCl$_6$ are both well occupied (occupancy > 0.50), the Li ions in the as-milled LZC seem to preferentially reside in the 6$h$ site. In order to probe the influence of these structural characteristics on ionic transport, we calculated the migration pathways and the associated energy barriers using a bond valence site energy (BVSE) method developed by Adams et al. The LZC structure (schematically shown in Fig. 4a), the [Li$1$–Li$2$–Li$1$] chain along the [001] direction was found to be the most favorable 1D migration pathway (marked in red in Fig. 4b–d). In the meanwhile, Li ions may also migrate along [Li$1$–Li$1$–Li$2$–Li$1$] and [Li$2$–Li$3$–Li$2$] (marked in blue and green, respectively, in Fig. 4b–d), which interconnect the [Li$1$–Li$2$–Li$1$] chains to form a 3D percolating network with an effective migration barrier of 0.803 eV (Fig. 4d). For the β-LZC structure (schematically shown in Fig. 4e), the pathways within the a–b plane (marked in red in Fig. 4f–h) are relatively favorable for Li-ion transport, and exhibit an effective barrier of 0.809 eV (Fig. 4h). In comparison, the barrier for migration between two neighboring a–b planes (marked in blue in Fig. 4g, h) are much higher (2.987 eV). It should be emphasized that such results do not necessarily entail a 2D ionic transport. As a matter of fact, the Zr sites hindering the Li-ion migration between two a–b planes are not fully occupied (Supplementary Table 8). In BVSE analysis, their contribution is overly simplified as an average potential that hinders Li-ion migration at each Zr site, no matter whether the particular Zr site is occupied or not. However, in reality the unoccupied ones among these Zr sites could still allow for the local occurrence of Li-ion migration between the neighboring a–b planes. If such migration is too sluggish or too infrequent to make meaningful contribution to the overall ionic transport, the highest barrier of 0.809 eV within the a–b plane should be regarded as the effective migration barrier of the structure. If not, β-LZC would be a 3D ionic conductor, and there might exist more facile percolation pathways than those within the a–b plane, making the effective migration barrier of the entire structure lower than 0.809 eV. As such, the 0.809 eV barrier resulting from BVSE analysis should not be directly considered as the effective migration barrier for β-LZC, but only its highest possible value.

The effective migration barriers obtained this way provide an important clue about the origin for the high ionic conductivity in the as-milled LZC; admittedly, BVSE analysis cannot be expected to precisely repeat the experimentally measured activation energy, so the discussion here focuses only on the calculated migration barriers of different structures. To begin with, it should first be noted that BVSE analysis only describes ionic transport within crystals, but cannot account for contribution from factors beyond the ideal, periodic atomic arrangements, such as defects, surface structure, particle size, strain, amorphous phase, etc. (they are referred to as nonperiodic features below). The 350 °C-annealed LZC is dominated by the highly crystalline phase, so its ionic transport can be better described by BVSE. In contrast, the as-milled LZC contains not only the crystalline phase, but also significant amount of nonperiodic features due to the intense ball milling. According to BVSE analysis, its crystalline part merely allows for a Li-ion migration comparable to or even slower than that in the 350 °C-annealed LZC (the effective migration barrier of the former, 0.803 eV, is close to the highest possible effective migration barrier of the latter, 0.809 eV), and obviously cannot account for the orders of magnitude higher conductivity in the as-milled LZC. As such, the observed fast ionic transport may only arise from the nonperiodic features created by planetary mill. In order to verify this scenario, we annealed the as-milled LZC at 215 °C for 5 h. Such treatment leaves the crystal structure unchanged, but suppresses the metastable nonperiodic features to a great extent, as reflected by the sharper, stronger reflections (Supplementary Fig. 8). With the amount of nonperiodic features reduced this way, the ionic conductivity decreases from $8.08 \times 10^{-4}$ to $3.22 \times 10^{-4}$ S cm$^{-1}$, and the activation energy increases from 0.35 to 0.43 eV (Supplementary Figs. 9 and 10). Therefore, the high ionic conductivity of the as-milled LZC should primarily...
Zr$^{4+}$ becoming Zr metal in multiple steps, while the oxidation happens through Cl$^-$ becoming Cl$_2$. The ESW predicted above is verified by the cyclic voltammetry (CV) measurement, which was performed using a Li | Li$_3$P$_2$S$_11$-LZC | LZC + C cell; the LZC + C part in such a cell contains 70 wt% of as-milled LZC and 30 wt% of carbon to make the redox peaks more easily detectable, and the purpose of incorporating a Li$_3$P$_2$S$_11$ layer is to prevent the reaction between LZC and Li. Consistent with the calculated ESW, the CV measurement (Supplementary Fig. 12) reveals multiple reduction peaks below 2 V, along with one oxidation peak above 4 V. These corroborating results convey important information about the electrodes that can be contacted directly with LZC in all-solid-state cells. First of all, the non-zero reduction potential of LZC indicates that this material is unstable against Li reduction. Besides, considering that the reduction products are suggested to contain both the electronic conductor (Zr) and ionic conductor (LiCl), the reaction between LZC and Li metal may not be self-limited, but would likely proceed continuously, similar to the situation for Li$_2$YCl$_6$ and Li$_3$InCl$_6$. This scenario is supported by the electrochemical measurements carried out on the Li | LZC | Li symmetric cell, whose Li stripping/plating voltages increase constantly without any sign of stabilizing and reach the instrument limit of 5 V in only 88 h (Supplementary Fig. 13a). Besides, LZC would significantly discolor after being contacted directly with Li (Supplementary Fig. 13b–c), further confirming the severe reaction between these two materials. Consequently, like other chloride solid electrolytes, LZC should not be in direct contact with Li in all-solid-state cells. Nevertheless, this material does exhibit a rather high oxidation potential beyond 4 V, which could entail a good compatibility with the 4 V-class cathodes. This promising characteristic warrants more detailed investigation of LZC in all-solid-state cells.

To this end, the as-milled LZC was integrated as the solid electrolyte into all-solid-state cells with LiCoO$_2$ (LCO) or single-crystal LiNi$_{0.8}$Mn$_{0.1}$Co$_{0.1}$O$_2$ particles (scNMC811) powder as the cathode and Li-In alloy as the anode; to prevent the reaction between the anode and LZC, they are separated by a thin layer of Li$_3$PS$_4$Cl (abbreviated as LPSCl below), which was applied to the surface of the LZC layer before attaching the anode (further details in Methods). Such a cell was fabricated simply by cold pressing, and bare cathode particles were in direct contact with the as-milled LZC, without any extra coating that is typically used to prevent air exposure. The Bragg positions of Li$_3$InCl$_6$ and Li$_3$YCl$_6$ correspond to the structures reported in references 22 and 7, respectively. Two-dimensional intensity color map of temperature-dependent NPD patterns for the as-milled LZC. The data were obtained in-situ between 27 and 427 °C.

Fig. 3 Crystal structures and phase transition of LZC. a XRD patterns of the as-milled and 350 °C-annealed LZC. The broad hump below 30° comes from the Kapton film that was used to prevent air exposure. The Bragg positions of Li$_3$InCl$_6$ and Li$_3$YCl$_6$ correspond to the structures reported in references 22 and 7, respectively. b Two-dimensional intensity color map of temperature-dependent NPD patterns for the as-milled LZC. The data were obtained in-situ between 27 and 427 °C.

originates from the nonperiodic features induced by the intense ball milling; in fact, similar phenomena had also been observed in other solid electrolytes. It should be pointed out that the results here cannot identify which specific nonperiodic feature is mainly responsible for the high ionic conductivity, because it is very difficult, if not impossible, to separate the influence of each nonperiodic feature on the diffraction patterns. The achievement of this goal demands systematic investigation using advanced characterization methods with ultrahigh spatial resolution, such as aberration-corrected transmission electron microscopy. If the microscopic origin of the facile ionic transport can be precisely identified, an ionic conductivity even higher than that reported here (0.81 mS cm$^{-1}$) might also be realized through a rational optimization.

With the as-milled LZC confirmed to be highly conductive and deformable, its electrochemical stability was evaluated both theoretically and experimentally. Using the established scheme based on Materials Project, the electrochemical stability window (ESW) of LZC was calculated to be 1.75–4.25 V vs. Li/Li$^+$ (Supplementary Fig. 11); the reductions originate from...
observed (Fig. 6). Being cycled at 0.1 C (1 C = 200 mA g⁻¹) between 2.2 and 3.8 V, the cell delivered an initial Coulombic efficiency of 90.3% and a discharge capacity of 181 mAh g⁻¹ (Fig. 6a). The rate capability of the scNMC811/LZC cell is shown in Fig. 6b and c; the average discharge capacities at 0.2 and 2 C are 176 and 96 mAh g⁻¹, respectively. The long-term cycling data is displayed in Fig. 6d, which demonstrates a 99.9% Coulombic efficiency and a 149 mAh g⁻¹ discharge capacity after 200 cycles at 1 C. According to the ex-situ SEM (Supplementary Fig. 16) and XRD (Supplementary Fig. 17), the positive electrode and solid electrolyte were still intimately contacted with each other without noticeable reaction or inter-diffusion after prolonged cycling.

In addition to these appealing characteristics, another interesting phenomenon about LZC is its variation with stoichiometry. To study this effect, two off-stoichiometric materials, LiZrCl₅ and Li₃ZrCl₇, were synthesized using the same conditions as the as-milled Li₂ZrCl₆. In spite of such large composition variation, these stoichiometric Li₂ZrCl₆. However, LiZrCl₅ and Li₃ZrCl₇ exhibit very low relative humidity of 1%; its humidity tolerance is in fact a good recoverability after absorbing moisture. In contrast, LZC is truly moisture resistant at relative humidity even above 1%. To demonstrate this point, the as-milled LZC powder was exposed to nitrogen with 5% relative humidity for 24 h. For comparison, Li₃InCl₆ powder of the same mass was placed alongside LZC within the same container for the same period of time. According to the XRD patterns (Fig. 7a), the as-milled LZC remained unchanged after such treatment, but Li₃InCl₆ partially became Li₁InCl₆·2H₂O. This result is also corroborated by the X-ray photoelectron spectroscopy (XPS) data, where neither the Zr-3d nor the Cl-2p spectra of the as-milled LZC exhibits any noticeable variation after humidity exposure (Fig. 7b and c). Therefore, the change caused by the moisture, if any, is too trivial to be detected by either XRD or XPS. Consistent with these observations, the as-milled LZC very well preserved its high conductivity after the humidity treatment described above (Fig. 7d), while Li₃InCl₆ underwent a conductivity degradation by nearly an order of magnitude (Fig. 7e). The slight difference between the Nyquist plots of LZC before and after its humidity exposure should result...
Fig. 5 Electrochemical performance of the Li-In | LPSCl-LZC | LCO cell. a The initial charge/discharge curves at 0.1 C, with the Coulombic efficiency \( \eta_{\text{Coulomb}} \) denoted. b, c Rate capability at 0.2, 0.33, 0.5, 1 and 2 C. d Long-term cycling performance at 0.5 C.

Fig. 6 Electrochemical performance of the Li-In | LPSCl-LZC | scNMC811 cell. a The initial charge/discharge curves at 0.1 C, with the Coulombic efficiency \( \eta_{\text{Coulomb}} \) denoted. b, c Rate capability at 0.2, 0.33, 0.5, 1 and 2 C. d Long-term cycling performance at 1 C.
Fig. 7 Humidity tolerance of LZO. a XRD patterns of the as-milled LZO and Li$_3$InCl$_6$ before and after being exposed to the atmosphere with 5% relative humidity. b, c Zr-3d (b) and Cl-2p (c) X-ray photoelectron spectra of the as-milled LZO before and after being exposed to the atmosphere with 5% relative humidity. d, e Nyquist plots of the as-milled LZO (d) and Li$_3$InCl$_6$ (e) before and after being exposed to the atmosphere with 5% relative humidity. Note that the data here are not plotted in the unit of resistance, but in the unit of resistivity, i.e., the reciprocal of conductivity, which is calculated using the resistance and sample dimension. The diameters of the pellets used for measurement are all 10.8 mm. The pellet thicknesses are 1.12, 1.10, 1.50, and 1.00 mm for the non-exposed as-milled LZO, humidity-exposed as-milled LZO, non-exposed Li$_3$InCl$_6$, and humidity-exposed Li$_3$InCl$_6$, respectively.
from the measurement error of pellet dimensions; with the moisture sensitivity tests performed to loose powders, the EIS measurement before and after humidity exposure cannot be conducted using the same pellet, whereas the conductivities determined using different pellets would inevitably vary slightly due to the measurement error of thicknesses and diameters. Therefore, the conductivity of the as-milled LZC should be considered largely unchanged after humidity exposure. Clearly, in the atmosphere with 5% relative humidity, LZC shows better stability than Li3InCl6, even though the latter is considered the most humidity tolerant chloride system in literature34,35. Since LZC is truly moisture resistant and thus does not need to be recovered after humidity exposure, the environment for its manufacturing and storage does not necessarily possess the low dew point that is typically required by sulphide solid electrolytes. Considering that this material is also quite cost-competitive (Fig. 1), it seems very suitable for large-scale industrial production. The advantages of LZC over state-of-the-art chlorides essentially arise from the fact that a tetravalent cation Zr4+, instead of the trivalent ones forming Li3MCl6 or Li2M2/3Cl4, is acting as the non-Li cation. If + ions other than Zr4+ are acting as M in Li3MCl6, chloride systems showing other interesting properties may very likely arise too.

In summary, Li2ZrCl6 is a cost-effective but high-performance chloride solid electrolyte, is reported. Its raw materials are orders of magnitude cheaper than those for other chloride solid electrolytes, which makes Li2ZrCl6 presently the only chloride solid electrolyte with raw-material cost ($1.38/m2) below $10/m2 (the threshold that ensures the competitiveness of all-solid-state batteries30). In the meanwhile, the electrochemical performances of the state-of-the-art chloride solid electrolytes are still well preserved. The Li2ZrCl6 material directly produced by planetary mill shows the P3m1 symmetry, and it undergoes a phase transition to the C2/m structure between 277 and 350 °C. Although neither crystal structure seems to favour Li-ion transport according to the BVSE analysis, the as-milled Li2ZrCl6 was found to possess a desirable room-temperature ionic conductivity of 0.81 mS cm−1 due to the nonperiodic features introduced by the intense milling. Besides, this material is easily deformable and compatible with the 4V-class cathode materials. Consequently, without any extra cathode coating that are typically needed for sulphide solid electrolytes, all-solid-state cells with a direct contact between Li2ZrCl6 and the 4V-class cathode particles can deliver initial Coulombic efficiencies of 97.9% and 90.3% for LiCoO2 and scNMC811, respectively. Beyond these common advantages of chloride solid electrolytes, Li2ZrCl6 also displays humidity tolerance. Instead of being well recoverable after humidity exposure but still moisture sensitive (like Li3InCl6), Li2ZrCl6 is truly moisture resistant at 5% relative humidity. Such humidity tolerance, along with the cost-effectiveness, removes two major obstacles to the industrial application of chloride solid electrolytes.

Methods

Cost analysis. The prices of the chemicals in bulk purchase were estimated from the laboratory-scale prices using the method proposed by Hart et al.17. This method relies on the fact that the unit price, P, and the purchase quantity, Q, of the chemicals satisfy this general relationship:

$$P = aQ^b$$

where a and b are constants for a given chemical. If this equation is written in the logarithmic form, it becomes

$$\log_{10}P = \log_{10}a + b \log_{10}Q$$

Therefore, based on a series of unit prices P and quantities Q for the laboratory-scale purchase, the unit price for the purchase in bulk quantity (the amount of 1000 kg was used for the calculations here) can be estimated using Eq. (2) through linear extrapolation, and the reliability of this estimation is reflected by the absolute value of the linear correlation coefficient, r, between log10P and log10Q (r closer to unity means higher reliability). The laboratory-scale prices used for such calculations are mostly taken from the official website of Alfa Aesar; the only exception is TmCl3, whose price is taken from Fisher Scientific. Following the advice by Hart et al.17, the laboratory-scale chemicals with the lowest purity were selected for the price estimation. More details about these chemicals, such as the stock number, purchase quantity, and purity, are provided in Supplementary Tables 2, 4 and 6.

Materials synthesis. Li2ZrCl6 were synthesized from LiCl (Alfa Aesar, 99.9%) and ZrCl4 (Acros Organics BVBA, 98%). The stoichiometric amount of the starting materials were mechanochemically milled in the WC pot using WC balls (5 mm diameter) with a ball-to-powder mass ratio of 10:1. The milling was performed in a planetary mill (FRITSCH, Pulverisette 7 premium line) at 500 rpm for 45 h. Such milling directly yields the as-milled LZC in the main text, while annealing this powder at different temperatures for 5 h leads to other LZC materials discussed in the present study. In order to prevent air exposure, all the annealing experiments were performed with the sample sealed in a vacuum quartz tube. The Li3InCl6 material used for humidity tolerance test was synthesized by the same method with the annealing temperature of 350 °C; the starting materials were LiCl (Alfa Aesar, 99.9%) and InCl3 (Alfa Aesar, 99.9%). The Li2ZrF6 materials were synthesized by the same method too with the annealing temperature of 500 °C; LiF (Alfa Aesar, 99.98%) and ZrF4 (Sigma-Aldrich, 99.9%) were used as the starting materials.

Structural characterization. The XRD was performed using a Rigaku Ultima IV diffractometer with Cu Ka1 radiation; the powder was sealed in Kapton film to avoid air exposure. The neutron diffraction study was performed at the Spallation Neutron Source (SNS). The data were collected at different temperatures for 5 h at temperatures from 27 to 427 °C with the wavelength of 1.54 Å. Rietveld refinement was performed using GSAS II34.35.

Conductivity measurements. Prior to the EIS measurement, the powders were cold pressed into pellets at 380 MPa without any heat treatment, and then Au electrodes were sputtered on the pellet surfaces; the sputter coater was placed in the glove box so that air exposure was strictly prevented in the entire procedure. The EIS measurement was performed on the cold-pressed pellets acquired above without any external pressure using a MTZ-35 impedance analyzer (BioLogic) in the frequency range between 1 Hz and 35 MHz with 10 mV driving potential amplitude. The electronic conductivity was determined by the direct current (DC) polarization measurement on cold-pressed pellets with the applied voltage of 1 V.

Humidity tolerance test. The humidity tolerance test was conducted by placing 0.5 g as-milled LZC and 0.5 g Li3InCl6 powders within the same vacuum desiccator filled with N2 of 5% relative humidity at 25 °C for 24 h. In order to create this humid environment, we first let dry N2 flow through ultrapure water to make it moist. Then, this moisture-containing N2 was mixed with dry N2 in a certain ratio to reach the desired humidity, which was ensured by a humidity sensor (Shenzhen Everest Machinery Industry, DT-83, accuracy ±3% relative humidity) placed in the desiccator mentioned above.

Bond valence site energy (BVSE) calculations. BVSE calculations were performed with the sofBv program47,48 using structural models obtained from the Rietveld refinement. The energies of different Li sites in the crystal structure were calculated against a 3D grid of points with 0.1 Å resolution using the transferable Morse-type softBV force field. Li-ion migration pathways were identified with the regions of low BVSE.

Electrochemical characterizations. The ESW of LZC was evaluated by the CV measurement on a Li | Li2PS4·Li2ZrCl6 | Li2ZrCl6+C (weight ratio: LZC/C = 70/30) cell between −0.25 and 5 V at 0.1 mV s−1. The cathode composite in the all-solid-state cell for charge/discharge test was prepared by mixing the commercial LiCoO2 (Alfa Aesar, 99.5%) and single-crystal LiNi0.5Mn0.25Co0.2O2 (Hunan Shanshan Energy Technology, 99.9%) powders with the as-milled LZC (sieved beforehand through 10 μm, 5 μm, and 3 μm meshes) using a vortex mixer (Haimen Kylin-Bell Lab Instruments, QL-866) at 1500 rpm for 10 min in a weight ratio of 75:25. In order to assemble the all-solid-state cell, 60 mg of the as-milled LZC powder was first placed into a polyetheretherketone (PEEK) mold with 10 mm diameter and pressed at 1 ton to form the solid electrolyte layer. Then, 7 mg of the cathode composite powder was dispersed evenly on one side of this solid electrolyte layer and pressed again at 1.2 tons. To avoid reaction between LZC and the anode, a thin layer of LiPS4·Cl2 was applied at the other side of the LZC layer in a similar manner: 35 mg of LiPS4·Cl2 powder (Shenzhen Kejing Star Technology, 99%) was dispersed evenly on the solid electrolyte layer, and then pressed at 1.2 tons. Afterwards, a piece of indium foil (0.1 mm thick, 10 mm diameter) was placed at the surface of the
Li$_6$PS$_5$Cl layer, and a piece of lithium foil (0.03 mm thick, 10 mm diameter) was subsequently attached to this indium foil. They were then pressed at 1.5 tons to form the Li-In alloy anode. The cells were cycled under an external pressure of ~1.5 tons at 25 °C using a LAND CT2001A battery testing system within the voltage ranges of 1.9–3.6 V and 2.2–3.8 V for Li$_2$O$_2$ and scNMC811, respectively; the temperature of 25 °C was ensured by placing the cells in an incubator (Tianjin Hongnou Instrument, SPX-250B, temperature accuracy ±1 °C) during cycling.

Data availability

The data that support the findings of this study are available within the article (and its Supplementary Information files) and from the corresponding author upon reasonable request.

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Author contributions
K.W. and C.M. conceived the research. K.W. synthesized the materials, analyzed the crystal structures, conducted the electrochemical measurements, and performed the humidity stability test. Z.G., F.Z., Y.F., and J.H. conducted the X-ray diffraction experiments and conductivity measurements. C.D., J.W., and Y.L. assisted in electrochemical tests. Q.R., J.Z, L.H., C.-W.W., and J.M. conducted the neutron diffraction study. C.M. directed the entire study.

Competing interests
The authors declare no competing interests.

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