ABSTRACT

The problem of confidence is one of the global phenomena that everyone has. This event does not only occur in Indonesia but also in other countries. From the results of preliminary studies conducted by researchers, more respondents experienced low self-esteem than moderate and high self-esteem. The purpose of this study was to determine the effect of hypnotherapy on increasing the confidence of students in the fourth semester of the S1 undergraduate study program in the learning process at Stikes Panrita Husada Bulukumba. This research method uses a Pre-experimental design with the One group Pretest-Posttest Design approach. Sampling was done by a systematic random sampling technique. The population in this study was 46 people. The sample in this study were 19 people. Data analysis uses the Marginal Homogeneity alt Wilcoxon test. The results of SPSS analysis using the statistical test Marginal Homogeneity alt Wilcoxon obtained the value (p = 0.001) so that it can be concluded that there is a significant influence between hypnotherapy on increasing the confidence of fourth-semester students of a nursing S1 study program in the learning process at Stikes Panrita Husada Bulukumba.

Keywords: Hypnotherapy, Confidence

INTRODUCTION

Confidence is one of the psychological conditions of a person that affects physical and mental activity in the learning process. Confidence generally arises when someone will do or engage in a particular activity where his mind is directed to achieve the desired results (Aunurrahman, 2010 in Sheenah Hankin, 2014). The problem of confidence is one of the global phenomena that everyone has. This incident not only occurred in Indonesia, but also experienced in other countries. One example is the result of research Gill (2015) said that nearly 23% of junior high school-age teens in California experience low self-confidence. In addition, research conducted by Simbolon in 2013 in SMP NEGERI 29 Bandung, found 19% of students who also experienced low self-confidence.

Drajat (2014 in Sheenah Hankin 2014) said that one of the things that greatly influences social interaction is the self-confidence of the individual himself, so the high
level of confidence possessed by adolescents will make him feel very confident when interacting with others and can show skills himself speaking in public and while in class.

Students with high confidence will have advantages in several ways, as conveyed by Wibowo (2014) in a journal that students with high confidence are more independent, do not depend on others, are able to assume the responsibilities given, respect themselves, are not easy to practice, ready to accept challenges and new targets, have stable emotions. Although many say that self-confidence is important and must be owned by everyone, in fact there are still many students with low levels of confidence.

Many experts have conducted research on self-confidence, and one of them is Cheng and Furham (2012) whose research shows that self-confidence is an important thing that can support human success and happiness. In his research also proved that self-confidence is one part of aspects of personality that has an important role in the lives of individuals.

Based on Miftahurrohmah's research (2017) with the title "effectiveness of the use of hypnotherapy personality part retrieval techniques to overcome low self-esteem of students in class VIII smpn 3 Kediri" using the Wilcoxon test obtained the value of $P = 0.002 <0.005$ which means there is a positive change that is an increase in confidence with the use of low self-confidence class VIII grade 3 students. hypnotherapy, retrieval personality part technique. In line with the results of Siti Imro’atun’s research (2017) with the title "effectiveness of group counseling services to increase the confidence of junior high school students" using the Wilcoxon Signed Ranks Test shows that there are significant differences after the administration of action so it can be said that H0 is rejected. This significant difference is seen in the different levels of confidence held by the two groups. Experimental group have a high average level of confidence while the control group has a moderate average of confidence.

The data obtained at the Panrita Husada College of Health Sciences Bulukumba Department of Nursing S1 obtained four registered semester students who participated in the learning process as many as 46 students. Through a preliminary study on the Panikes Strada Husada Bulukumba Campus after an interview with fourth semester students of Nursing S1 said that the question and answer process during learning in class made them feel doubtful, ashamed and hesitant about their own abilities. Feelings that appear suddenly and haunt their feelings due to not wanting to be laughed at by friends.
The purpose of this study was to determine whether there is an influence of hypnotherapy on increasing the confidence of fourth semester students of undergraduate nursing programs in the learning process at Stikes Panrita Husada Bulukumba.

**MATERIAL AND METHODS**

This research design uses Pre-experimental research design with One Group Pretest-Posttest Design research design in this design there is a pretest, before the treatment is carried out, so the treatment results can be known more accurately, because it can compare with the situation before being treated (Sugiyono, 2012).

Population is a generalization area that consists of objects / subjects that have certain quantities and characteristics determined by researchers to be studied and then drawn conclusions (Sugiyono, 2012). The population in this study were all students who were in the fourth semester learning process programmed by S1 Nursing Panrita Husada Bulukumba undergraduate nursing with a total of 46 students.

Sampling in this study uses a systematic random sampling method that is sampling randomly (random) which is done by lottery, ordinal, or random number tables or by computer (Sugiyono, 2012). The number of samples in this study were 19 respondents. The research instrument is a tool used to measure observed natural and social phenomena (Sugiyono, 2012). The instrument in this study was a questionnaire (questionnaire). Questionnaires are data collection conducted by giving a set of questions or written statements to respondents to be answered (Sujarweni, 2014).

Data were analyzed based on measuring scale and research objectives using computerized program software. Data were analyzed by: (1). Univariate Analysis is an analysis conducted to analyze variables. (2). Bivariate Analysis, Bivariate Test is an analysis carried out by more than two variables. The statistical test used was marginal homogeneity alt Wilcoxon test. This test aims to see the presence or absence of a significant significant effect between the observed frequency distribution with the expected degree of significance 0.05. If P-Value <0.05 means there is a significant influence (Ho is rejected) while P-Value > 0.05 means there is no significant effect (Ho is accepted).
RESULTS

Table 1. Frequency Distribution of Respondents by Student Gender And Age

| Gender | Frequency (f) | Percentage (%) |
|--------|--------------|----------------|
| Male   | 2            | 10.5           |
| Girl   | 17           | 89.5           |

| Age    | Frequency (f) | Percentage (%) |
|--------|---------------|----------------|
| 19     | 9             | 47.4           |
| 20     | 9             | 47.4           |
| 21     | 1             | 5.3            |

| Amount | 19 | 100.0 |

Based on table 1 it can be seen that the lowest sex of respondents is male as much as 2 respondents or (10.5%) and the most respondents are women as many as 17 respondents or (89.5%). Based on table it can be seen that the lowest age of respondents is 21 years by 1 respondent or (5.3%) and the age of most respondents is 19 years and 20 years, each of which amounted to 9 respondents or (47.4%).

Table 2. Frequency Distribution of Respondents Based on Confidence Level

| Pre Test Confidence | n  | Percentage (%) |
|---------------------|----|----------------|
| Low                 | 11 | 57.9           |
| Medium              | 8  | 42.1           |
| High                | 0  | 0.0            |

| Amount | 19 | 100.0 |

Based on table 2 it is obtained that the level of confidence of fourth semester students of undergraduate nursing study programs before being given hypnotherapy intervention the highest value is the low confidence category of 11 respondents (57.9%) while the lowest value is the medium confidence category of 8 respondents (42.1%) and confidence in the high category by 0%.

Table 3. Frequency Distribution of Respondents Based on Confidence Level

| Post Test Confidence | Frequency (f) | Percentage (%) |
|----------------------|---------------|----------------|
| Low                  | 5             | 26.3           |
| Medium               | 3             | 15.8           |
| High                 | 11            | 57.9           |

| Amount | 19 | 100.0 |

Based on table 3 it is obtained that the level of confidence of fourth semester students of Bachelor of Nursing study programs after being given hypnotherapy intervention the highest value is the high category of 11 respondents (57.9%) while the lowest value is the medium category of 3 respondents (15.8%) and the value of confidence in the low category was 5 respondents (26.3%).
Table 4. The Influence of Hypnotherapy Distribution on Increasing Confidence

| Hypnotherapy Distribution | Pretest n | Percentage (%) | Posttest n | Percentage (%) | P Value |
|---------------------------|-----------|----------------|------------|----------------|---------|
| High                      | 0         | 0.0            | 11         | 57.9           | 0.001   |
| Medium                    | 8         | 42.1           | 3          | 15.8           |         |
| Low                       | 11        | 57.9           | 5          | 26.3           |         |
| **Total Amount**          | **19**    | **100**        | **19**     | **100**        |         |

Based on table 4, shows that after hypnotherapy there was an increase in the confidence of respondents with a high category that is from 0 respondents (0.0%) to 11 respondents (57.9%), as well as the moderate category of 8 respondents (42.1%) became 3 respondents (15.8%) and the low category from respondents (57.9%) to 5 respondents (26.3%). Statistical test results obtained p value = 0.001 <0.005, this shows there is an influence of hypnotherapy on increasing the confidence of fourth semester students of nursing study programs in the learning process at Panrita Husada Bulukumba.

**DISCUSSION**

This study shows that there is an influence of hypnotherapy on increasing the confidence of fourth semester students of S1 Nursing Study Program in the learning process at Panrita Husada Bulukumba Stikes.

Based on statistical results performed using the Wilcoxon marginal homogeneity alt test, the p value = 0.001 is smaller than the α = 0.005 value. Then Ho is rejected and Ha is accepted. This proves that hypnotherapy affects the increase in self-confidence of the fourth semester students of S1 Nursing Study Program in the learning process at Panukita Husada Stikes in Bulukumba. This is in line with research conducted by Miftahurohmah (2017) with the title "the effectiveness of using hypnotherapy personality part retrieval techniques to overcome the low self-confidence of students in grade VIII junior high school 3 in Kediri" using the Wilcoxon test obtained a value of P = 0.002 <0.005 which means there is a positive change that is increased self-confidence with the use of retrieval personality part technique hypnotherapy. This is also in line with research conducted by Siti Imro'atun (2017) with the title "effectiveness of group counseling services to increase the confidence of junior high school students" using the Wilcoxon Signed Ranks Test shows that there are significant differences after the administration of action so that it can it is said that H0 is rejected. This significant difference is seen in the different levels of confidence held by the two groups. The
The experimental group had a high average level of confidence while the control group had a moderate average level of confidence. Also in line with Budiman's research (2016) with the title "effectiveness of hypnotherapy anchor techniques on changes in adolescent smoking behavior" study of clients in Palembang’s Center of Hypnotherapy maulana clinic "intended changes are leading to better behavior ie, out of 15 people treated with using hypnotherapy with anchor technique 11 people quit smoking while 2 people can reduce the intensity and frequency of smoking by 78% while for 2 more people are only able to reduce the intensity of smoking 56.3%. By using paired t test obtained p value of (0.00) smaller than alpa (0.05) which means that there is an influence of the hypnotherapy program with the method anchor to teenage smoking behavior. The average pre-test adolescent smoking behavior value is 70.41 with a standard deviation of 10.58.

The researcher believes that the lack of activeness in the learning process in the classroom is related to the lack of self-confidence because the weaknesses that exist in a person are often the cause of sudden emergence or loss of self-confidence, parenting patterns that often forbid parents, trauma from past failures and trauma is humiliated or humiliated in public, they only tend to be quiet and attentive rather than directly involved in the learning process such as discussion among peers and lecturers because of the shame and doubt that haunts their feelings there is a lack of self-confidence.

The researcher also believes that the increase in self-confidence occurs due to hypnotherapy activities which indeed in this situation require a way or a way to increase their self-confidence in the learning process because of which they are often haunted by doubt, shame being laughed at and afraid to express an opinion, in this case also supported by information provided by the facilitator to respondents related to confidence such as explaining what confidence is and making interventions in the form of hypnotherapy and these are things that become a way of increasing confidence and less confidence can be overcome. While the events that occur where there are still students with low self-confidence category after hypnotherapy intervention is a result of a weak subconscious or an individual who cannot control his subconscious well, a weak subconscious greatly influences the effectiveness of hypnotherapy interventions in which individuals can not strongly absorb the suggestions given.
CONCLUSIONS

Based on the results of the study above, it was concluded that there was a significant influence between hypnotherapy on increasing the confidence of fourth semester students of nursing study program in the learning process at STIKES Panrita Husada Bulukumba in 2018. The results of this study hopefully could be used as insight material and increase knowledge about the effects of hypnotherapy towards increasing self-confidence of fourth semester students of S1 nursing study program in the learning process at STIKES Panrita Husada Bulukumba. As a reference data for the Stikes Panrita Husada Bulukumba campus so that it can assist other researchers in recording overall confidence and for students to be more confident again in the process learning and more actively training yourself in asking questions or expressing opinions without being accompanied by doubt, shame, and fear of being laughed at.

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