A Qualitative Study of Physician Perspectives on Adaptation to Electronic Health Records

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Abstract

Background

Electronic Health Records (EHRs) have the potential to improve many aspects of care and their use has increased in the last decade. Because of this, acceptance and adoption of EHRs is less of a concern than adaptation to use. To understand this issue more deeply, we conducted a qualitative study of physician perspectives on EHR use to identify factors that facilitate adaptation.

Methods

We conducted semi-structured interviews with 9 physicians across a range of inpatient disciplines at a large Academic Medical Center. Interviews were conducted by phone, lasting approximately 30 minutes, and were transcribed verbatim for analysis. We utilized inductive and deductive methods in our analysis.

Results

We identified 4 major themes related to EHR adaptation: impact of EHR changes on physicians, how physicians managed these changes, factors that facilitated adaptation to using the EHR and adapting to using the EHR in the patient encounter. Within these themes, physicians felt that a positive mindset toward change, providing upgrade training that was tailored to their role, and the opportunity to learn from colleagues were important facilitators of adaption.

Conclusions

As EHR use moves beyond implementation, physicians continue to be required to adapt to the technology and to its frequent changes. Our study provides actionable findings that allow healthcare systems to focus on factors that facilitate the adaptation process for physicians.
Background

Electronic health records (EHRs) have the potential to decrease medical errors, improve communication among healthcare providers, and improve coordination of care [1] [2] [3]. Since first introduced in 2009, implementation of electronic health records (EHRs) has increased steadily over the last decade due to policies to encourage use [4]. The US has spent over $20 billion in incentives to implement and use EHRs [1]. Policy efforts such as the Health Information Technology for Economic and Clinical Health Act (HITECH) and measures of Meaningful Use of technology have pushed the implementation of EHRs across all healthcare domains [5] [6].

However, physicians still face barriers to use including interfaces that are not user-friendly, lack of interoperability between healthcare systems, changes to workflows required for implementation and a perception by physicians that EHR use does not equate with improvements in quality [4]. In fact, a recent survey shows that only 20% of physicians felt meeting Meaningful Use standards would improve care. Physician express frustration about the impact on face-to-face interactions with patients and acknowledge decreased fulfillment in their jobs [7] [2] [8]. However, they also note positive impacts including easier access to information, particularly remotely, and better quality of care [9]. The process of acknowledging the benefits and challenges of EHRs and adapting to their use has been equated to a progressing through the stages of grief model [10].

Further, implementation of the EHR is not a single event in time. Rather, the technology changes with newer features are added or interfaces are redesigned. These upgrades may improve functionality, they also require physicians to adapt to additional changes. Users are required to continually learn how to use the newer system and then to incorporate these upgrades into their clinical workflow, often with negative work and psychological impacts. Studies suggest that this type of continual change can result decreased
productivity, increased stress and increased burnout [11-13].

Studies of EHR implementation focus on successful adoption but do not adequately capture what happens after physicians begin using the EHR, or how physicians adapt to use. Defined as “a process of modifying existing conditions in an effort to achieve alignment,” adaptation reflects how users incorporate a new technology, or changes to an existing technology into their practice [14]. This is distinct from the optimization phase of technology implementation as it refers to the processes individual users employ to incorporate the technology into their own workflows, compared to optimization which examines strategies at an organizational level [15]. Adaptation follows implementation and includes training in using the new technology as well as workflow procedures surrounding its use. In Donabedian’s quality assessment model examining Structure-Process-Outcome related to quality improvement, adaptation occurs in the Process step in which clinician use of the EHR is examined [16]. Within this process step, we can identify factors such as institutional training provided, acceptance of technology, communication and collaboration among clinicians, impacts on work productivity, health system policies related to EHR use and leadership [17]. Thus, considerations of the culture and context in which adaptation occurs is critical to understanding the process.

Adaptation is not well understood in the context of EHR implementation. Much EHR-focused research examines acceptance and adoption of technology. For example, studies often examine technology use through the Technology Acceptance Model (TAM) which considers perceived usefulness, perceived ease of use, attitude toward using and behavioral intention to use a particular technology as predicting actual technology use [18, 19]. The Extended TAM (TAM2) includes factors such as output quality, social environment, experience of use and voluntariness of use of technology to understand intention to use and actual use [20]. While studies demonstrate a relationship between
TAM and TAM2 constructs and use, these models do not adequately describe what happens as one begins to use the technology and how they adapt to its user [21]. This is particularly relevant to EHRs because upgrades to the system occur regularly and can have a significant impact on physician workflow and their experiences.

**Objectives**

To improve our understanding of this next phase of use, adaptation to EHR technology, we conducted a qualitative study of physicians’ perspectives related to adaptation to use of an EHR to identify factors that facilitate adaptation. Our goal was to obtain a range of perspectives across specialties to identify common adaptation factors rather than to compare factors relevant to one specialty to another.

**Methods**

**Sample and setting**

We conducted semi-structured interviews with hospital-based physicians at a large Academic Medical Center (AMC) in the Midwest. The AMC implemented the Epic Systems EHR (Verona, WI) system-wide in 2011. The EHR is in use in all inpatient and outpatient practices. The AMC operates on a regular upgrade schedule and provides notification to all care team members through multiple venues including email, login screen notification and discussion at departmental meetings.

We focus on physicians from any specialty practicing in the inpatient setting because use of the EHR may be different in the inpatient and outpatient setting. Because use patterns may vary by specialty, we sought to include a range of physician specialties in our sample. Interviewees were identified by a snowball sampling method in which each interviewee was asked to identify colleagues who might be willing to discuss their perspectives on incorporating the EHR into their practice. The research team met
regularly throughout the process to determine when saturation of concepts was reached.

Data Collection
The interview guide addressed issues such as physician background information including years of use of EHR and comfort with EHR, frequency, format and perceptions related to training in using the EHR, impact of EHRs on communication with departmental colleagues, colleagues across the AMC and outside of the AMC, impact on work productivity and perspectives about technology-related policies. Interviews were conducted by telephone and lasted approximately 30 minutes. All interviews were audiorecorded and transcribed verbatim.

Analysis
We utilized both inductive and deductive methods using the constant comparative analytic approach [22]. Two members of the research team developed a preliminary coding dictionary based on the semi-structured interview guide and applied this dictionary to code five interviews individually, then coded the remaining interviews independently. Coders met to discuss each coded transcript and compared themes, expanding the coding dictionary as new themes were identified. The entire study team met regularly to discuss coding progress, identify and resolve discrepancies and reach consensus. We used Atlas.ti (version 6.0) qualitative data analysis software to support our analysis.

Results
Description of Interviewees
Table 1 provides a demographic description of interview participants. Interviewees represented a range of physician specialties, had been practicing medicine for between 6–28 years, and were slightly over 50% male.

[Insert Table 1 here]

Benefits of EHR
We found that physicians note specific benefits to using an EHR. For example, one physician noted the ease of using the EHR while conducting rounds, “As it relates to patient care, it makes it much easier. I was actually on the floor rounding when you called initially. It makes it easier. Certainly we can pull up any data any time that we need it. We have those little computers on the walls and stuff. It’s not like we have to go back to the main nursing desk to get the information.” Another noted that communication with patients and outside the health system can happen significantly faster, “It probably gets there faster. In the old days, I used to dictate a letter. In the 1990s I had a Dictaphone. I would see a patient, I’d dictate a letter, and then it would be transcribed. Then I had to sign it, and it was sent out. That might take a week.” Finally, another noted the increase in efficiency of communication among colleagues, “I think it gets a— the information a little bit more at your fingertips and embeds it in a place you’re already looking for the information, anyhow. I think it’s truncated the notes, so we’re not getting as verbose in the notes. I think that’s been one benefit where some of the communication between partners to be able to flag those kinds of things.”

Adapation to the EHR

In addition, we identified four major themes related to managing change from EHR implementation: impact of changes to the EHR, dealing with changes, factors that facilitate adaptation, and impact on patient care. Below we describe subthemes identified in each of these major themes with example quotations.

Impact of Changes

We also examined how use of an EHR impacts physicians and ways in which that requires physicians to adapt their practice. Some felt the impact was minor while others reported a more substantial impact. For example, one physician told us, “Then the other thing that’s very frustrating people, once you get in a groove, let’s say you know what you’re doing,
it’s working for you, and then there’s these major up changes that they just change
everything from what the screen looks like and so forth. Which I understand there’s
another one coming out in February. It’s just so frustrating. Not that it’s never gonna
change, it will, but just to make it so crippling to you, is just—people complain about it.”
Another acknowledged that changes cause an initial disruption but they could quickly
adjust, “I would say upgrades in the electronic health record are more impactful. Because
those happen pretty often, and sometimes they’re subtle. But, they’re enough to slow you
down for a couple days. Even changes in color and changes in where the buttons are will—it’s surprisingly disruptive. You get right back up to where you were, as long as it’s the
same system that started out with. So, it’s not like it’s a long-term disruption, but those
are the things that I think are more day-to-day disrupting.”

Dealing with Changes

Communication received about change

We also examined how changes to the EHR were experienced by physicians. A common
theme related to how changes were communicated to physicians. As one physician told us,
“What I think would be really helpful is sort of periodic updates. If there’s going to be a
massive change or update, or their templates are changing, approaches are changing in
the EHR, if they could come to our division meeting, department meetings, probably
division meeting, or even our clinics, just to give us a, ‘Hey, heads up. This is how you
navigate this. A, B, or C.’” Others felt that email communication about changes was so
frequent that it lost its effectiveness. For example, one physician said, "I hate to say it
that way, because we get, there’s email fatigue, too. I’m not going to lie. Just like there’s
alarm fatigue, there’s email fatigue. A lot of times I don’t even open ‘em. I delete a lot of
stuff. You just gotta’ focus on stuff that seems relevant for the moment to get you through
the day.”
To manage email fatigue, some physicians noted that they prioritize which messages to read, often only paying attention to final warning emails. As one physician told us “...what’s good about the place is they definitely do give us multiple emails for things that are super important. They know we probably delete a lot. Then you get the final warning, big capital letters, exclamation marks. Those are the ones I usually open up just to figure out what’s going on.”

Factors that facilitate adaptation

Within the theme of factors that facilitate adaptation, physicians discussed maintaining a positive mindset toward change, seeing benefits of the EHR, tailored training and physician voice in modifications, and learning from colleagues as facilitating adaptation to the EHR. Table 2 below provides example quotes and potential improvement strategies associated with each factor.

[Insert Table 2 here]

Positive mindset toward change

Physicians recognized that EHRs are now a necessary part of care that will remain and many felt that simply accepting this and learning to use it well helped them to adapt. As one physician told us, “Yeah, I mean to be honest with you, mostly it’s a mindset. You just come. If I’m gonna do this, I’m gonna have to learn to do it. I mean the people who complain tend to be the older doctors who—not that they can’t do it. They just don’t want to. This isn’t how they practice medicine. They’re doing it because they just wanna continue to practice, and they understand that for me to practice here, I’m gonna have to do it. They also understand that, for me to practice anywhere, they’re gonna have to do it.” Another discussed the importance of a positive attitude this way, “Oh, you just have to do it. You just have to use it.”

Recognizing the benefits of the EHR
Related to a positive mindset about using EHRs, physicians noted that recognizing the positive elements of using EHRs encouraged them adapt to use. For example, one physician noted, “I don’t have to look at the paper chart. I still remember when paper charts were—so, this is a thousand—as bad as EHR can be, it’s a thousand times better than paper charts.”

Tailored training and physician voice in modifications

Physicians noted that training tailored to their role helped them to adapt to using the EHR. For example, as one physician told us, “I think if it’s very specific, and it’s sort of triggered by the provider, or the whatever, the nurse, the role that someone has, then they think, they’d probably accept it pretty well. But, if it’s sort of imposed, probably not.” Another described a helpful training interaction this way, “They had representatives from nursing, from our nursing assistants, physicians, and leadership, and said, “This is our thought based on what was done on other units. How would you like to adapt this to your unit?” That seemed to go much better. Because that’s the other issue that health information technology runs into, is that every single area needs something different.”

Physicians from different specialties also described the benefits of having a representative from their department participating on EHR-focused committees to ensure their specialty’s perspective was represented when changes or upgrades are planned. One physician told us, “At least in the Department of Emergency Medicine, we’ve managed to get several people onto different committees. [Colleague] one of our EM physicians. He is on the prioritization committee that I spoke about earlier.”

Learning from colleagues

The final adaptation strategy we noted was the opportunity to learn from colleagues through sharing of tools or observation. Because the initial training provided is often generic in nature, physicians noted they had to learn how to tailor use of the EHR to their
own style, which was facilitated by learning from colleagues. For example, one physician told us, "I went and watched people in clinic. People who were already doing it. I also sat down with some other physicians, and they gave me little tips on what they did to make it better."

Impact on patient care

Physicians discussed ways in which the availability of the EHR influenced patient encounters. Some physicians described ways in which the EHR made inpatient care more efficient. For example, one told us, "As it relates to patient care, it makes it much easier. I was actually on the floor rounding when you called initially. It makes it easier. Certainly we can pull up any data any time that we need it. We have those little computers on the walls and stuff. It's not like we have to go back to the main nursing desk to get the information. It's good with communicating with outside physicians when we send them information on surgical outcomes for their patients, their updated clinic notes and stuff like that. That's very helpful. There's a lot of communication that way." Physicians also felt the EHR made patient care safer, as one stated, "I think it has probably improved safety of patients, because we have—we actually know more, you're not guessing. You're not taking people's words for it. You actually have the person's records from five years ago, for example. You actually know what happened."

Several physicians noted that while the EHR made information more readily accessible, this information also introduced new challenges. One physician described balancing the volume of information available electronically with gathering information from the patient in this way, "But, I mean, it's not uncommon to think that you have an entire picture of what's been going on, when you've look at the chart in-depth, and actually then get up and go and see the patient, find out that that's not at all what's going on. So, I think everyone knows that, but you have to go to the patient, you have to talk to the team
before you really have a good sense of what’s going on, but they still spend hours and
hours and hours in the morning, combing through the chart. Because you don’t want to
miss something. And there’s just so much to look at.”

Some physicians, however, felt that using an EHR resulted in decreased patient contact.
For example, one physician told us, “You can get such a good history from a chart, the
patient was just in the hospital, and so you know day-to-day what happened, and you’re
writing up this whole timeline, and you know everything that happened. Your actual
evaluation of the patient might be a little shorter. You might just sort of say, okay, so, I
understand from your chart that this, this, this, happened. Is that true? And they say,
sure. And then you ask them a few more questions. As opposed to really talking to them
for a long period of time.” Another told us, “Well, you just can’t see as many patients.
You can’t get as many in... You’re documenting in the computer. You’re doctoring the
computer.”

To manage the impact on patient care, physicians utilized different approached depending
on the situation. When patients became frustrated at being asked to repeat information
they felt should be in the EHR, one physician would tell patients “...there’s something to
be gained from you telling me, because one, I can figure out whether or not that’s—you
understand what’s going on, to some extent, and maybe you went somewhere else and I
don’t know about that. Or maybe there’s not—something I’m not getting from my review
of the chart. Like something happened that I’m not—that doesn’t come across
appropriately.” In response to the need to face the computer while asking the patient
question, one physician stated, “I make jokes. I say, “How is the back of my head
looking?” What am I supposed to do? I apologize. Sometimes I’ll move the patient. Instead
of having them—I say hey, why don’t—especially if it’s somebody who I don’t know, or if
it’s gonna be a lengthy conversation, I’ll say why don’t you sit over here, and I’ll move a
“Chair so it’s to the side of me, so that I can periodically look at the computer and look at them.”

**Discussion**

Our study extends beyond initial adoption and implementation of EHRs to examine ways in which physicians adapt to using this tool in new workflows. Physicians in our study noted benefits of using EHR, which are supported in existing literature. They felt the EHR increased efficiency and speed, as well as provided an accessible source of information. These benefits have also been noted in other studies [3, 23–25]. While interviewees recognized these benefits, they also discussed ways in which it changed their practice and identified factors that helped them to adapt.

**Positive Attitude**

The impact of attitude on an individual’s response to change can be significant. A positive, accepting attitude toward change has been shown to result in engagement with changes required and more positive work behaviors [26, 27]. In our study, physicians identified that accepting the necessity of change in using EHRs positively influenced their ability to adapt to their use. Many noted that while they experienced frustrations with EHRs, they also recognized the benefits and thus felt more positive toward use. This finding has implications for how EHRs and the accompanying upgrades are presented to physicians. Communication that helps physicians to see the benefits of EHRs and changes to the EHR could facilitate physician adaptation. For example, working with physician champions within a department who can model a positive attitude may help address specialty-specific concerns may.

**Clinician involvement in EHR design**

Incorporating stakeholders in the design process has gained acceptance across a range of disciplines [28]. Specific to EHRs, research shows that when clinicians are able to make
significant contributions to the development of clinical content for EHR systems, they report higher levels of satisfaction when reviewing clinical content within their domain of knowledge [29]. Farley et al. suggest that EHR systems should be designed with clinician involved at the front-line to ensure alignment with clinician perception and decision making [30] and no mechanism exists that allows or encourages end users to provide feedback about ongoing issues or concerns in the EHR. Furthermore, a growing body of literature exists that identifies poor EHR system design, rather than user error, as the more frequent cause of medical errors [30, 31]. In response to the lack of support in the traditional EHR development process, a non-profit organization created the open EHR approach [32]. Through this approach, clinicians are able to engage in the development and reviewing of standardized clinical content models, thus contributing to improved communication and quality patient care [29, 32]. Another study yielded similar findings using the open EHR approach, suggesting that successful EHR design is dependent on both technical and clinical competence, and clinicians and developers working together [33]. Future research should explore the benefits of clinician involvement in EHR development in order to improve clinician satisfaction and quality of care.

**Training tailored to clinician role**

In addition to physician involvement in EHR design, including physicians in EHR training so that it can be tailored to their specialty can also help with adaptation. In the Technology Acceptance Model (TAM), training is an important concept because it provides an opportunity to influence the users’ perceived ease of use of the technology, thus increasing their acceptance of the technology [21]. In the context of EHRs, training that focuses on the specific applications to each specialty and workflow can improve perceived ease of use. In our study, physicians expressed a desire for training that focused on the particular ways physicians use the EHR, as compared to general training provided to all
users, and reported seeking out representation on EHR-related committees in order to have their perspective included. In this way, training designed in collaboration with physicians to address physician-specific needs can increase perceived ease of use and help physicians adapt to using the EHR.

In our study, physicians noted concerns about communication about upgrades. While physicians expressed mixed views about how upgrades effect their productivity, with some expressing frustration and some accepting that upgrades are necessary and their productivity will recover, most wanted additional means of learning about upgrades and incorporating them into new workflows. Email and alerts at sign in were the most commonly mentioned means of communicating about upcoming changes to the EHR, but physicians frequently remarked that they did not find these means to be particularly effective. Because of the potential disruption cause by having to adapt to frequent and sometimes significant upgrades, healthcare systems need to find additional ways to support physicians in the process.

**Impact of EHR use on patient care**

Finally, the impact of EHR use on patient care is still a concern. Physicians in our study noted that patient care was at the center of their desire to practice medicine and the EHR caused them to adapt how they manage these interactions. They noted decreased patient interaction and the need to adapt how they interacted with the patient. These concerns have also been noted elsewhere in the literature. For example, several studies have found adverse effects of EHR use on flow of conversation between the patient and physician. Margalit and colleagues found that physicians’ use of orientation statements (i.e., instructions and directions to the patient) decreased as their screen gazing and keyboard activity increased.[34] Similarly, additional studies discovered that entering data into the computer during the patient consultation was associated with lower levels of patient trust
and patient satisfaction [35–37]. Other research has found that the style of physician-patient interaction shifted from a conversational style to a more “blocked” style due to data entry during the consultation, thus limiting the ability to build or maintain good rapport [38, 39]. These studies as well as our findings from this study implicate a need for improvement in physician-patient interaction as a result of EHR implementation and use.

Limitations
We note a few limitations to our study. First, our interviews were conducted at a single AMC and thus may not reflect the experiences of physicians at other healthcare systems. Secondly, while we interviewed physicians across a range of specialties, not all specialties were included in the interviews. It is possible that there are differences in adaptation by physician specialty that were not discovered in our study.

Conclusion
EHR use continues to increase across the US and the technology undergoes frequent upgrades. Thus, physicians continue to be required to adapt to the technology and to its frequent changes. We found that physicians felt that a mechanism for physicians to be involved in EHR design and training, an emphasis the benefits of the EHR, support available from colleagues and clear communication about upgrades would enhance their ability to adapt to the EHR.

Declarations

List of Abbreviations
EHR = electronic health record
TAM = Technology Acceptance Model
TAM2 = Extended Technology Acceptance Model
AMC = Academic Medical Center

Conflict of Interest
The authors have no conflict of interest to report.

**Human Subjects**

This study was approved by the Institutional Review Board of The Ohio State University and all participants provided verbal consent to participate.

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**Data availability**

The data analyzed in this study is not included in a repository.

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Tables

Due to technical limitations, Tables 1 & 2 are only available for download from the Supplementary Files section.

Supplementary Files

This is a list of supplementary files associated with the primary manuscript. Click to download.

- EHR adaptation Table 1.pdf
- ERH adaptation Table 2.pdf