This study considers a multiproduct economic order quantity problem where delay in payment is permissible and the retailer can benefit cash discounts. The amount of discount and the length of the grace period depend on the order quantity and all the costs increase by an inflation rate. Moreover, the shortage is backlogged and the limited warehouse space leads to a constraint for storage. We first formulate the problem into a non-linear integer-programming model and then we propose a hybrid genetic algorithm and simulated annealing (GA+SA) to solve it. Since there is no benchmark available in the literature, a GA is developed as well to validate the results obtained. The parameters of both algorithms are tuned using the Taguchi method. Finally, numerical examples are solved to evaluate the performances and to compare the efficiency of the two solution procedures.

**Keywords:** multiproduct EOQ; inflation; discount; permissible delay in payments; shortage; limited warehouse space; genetic algorithm; simulated annealing

1. Introduction and literature review

The economic order quantity (EOQ) and the economic production quantity are the most applicable models in inventory control environments, where many researchers have studied them under different conditions using various assumptions. Two of the assumptions that are important in attracting new customers while maintaining the old ones are the permissible delay in payments and the cash discounts. Most of the times the suppliers use these politics to encourage the retailers to buy more merchandises. However, the retailers always cannot buy as much as they want because of their limited resources such as budget and warehouse capacity.

In many businesses, the credit has a great role in financing. As the customer does not pay any interest during the permissible delay in payment time, the permissible delay policy can be viewed as a type of price discount. Moreover, it provides an economic chance for the retailer to delay the payment up to the last day of the permissible delay period. However, suppliers usually consider a delay cost for the retailers who pay after the permissible delay time to prevent payments after the grace period.

Goyal (1985) developed mathematical models to obtain EOQ of an item for which the supplier permits a fixed delay in setting the amount owed to him. Roy and
Samanta (2011) extended Goyal’s (1985) model to include unequal unit selling and purchasing prices. Abad and Jaggi (2003) considered an inventory model under credit period in which the end demand was price-sensitive. Moreover, both the credit period and the price were considered seller’s decision variables. They assumed short-time capital cost and gain rates for the buyer, where there was no cash discount for settling the account early. Huang (2007) studied an EOQ model under permissible delay in payment. The main difference of his research with the previously published research works was to consider a partial delay in payments when the order quantity is less than the amount of quantity that leads to fully delayed payments. In this case, as the order is filled in, the retailer must make a partial payment to the supplier. The remaining purchasing cost must be paid off at the end of the trade credit period. In the case of a full delay in payment, all the payment occurs at the end of the credit period. Sana and Chaudhuri (2008) considered an inventory model under permissible delay time and discount to maximize the profit, where the amount of discount depended on the length of the grace time. Ouyang, Teng, Goyal, and Yang (2009) presented an EOQ model under deterioration rate and partial permissible delay time. In their research, when the order quantity is less than a predetermined quantity for a fully delayed payment, the retailer must pay the partial payment by taking a loan with an interest charged per dollar per year. The constant sale revenue would pay off the loan.

The all-units and the incremental discount policies are the two general types of discount that are used for cost reductions. On the one hand, if the discount is given on all units of a product that is purchased in quantity more than a predetermined breakpoint, it is called the all-units discount policy. On the other hand, if the discount is applied only for the units that are purchased beyond a given breakpoint at which the discount is applied, it is called the incremental discount policy. Shinn, Hwang, and Park (1996) studied an EOQ model in which the ordering cost included a fixed ordering and a freight costs. By assuming the freight cost having a quantity discount, they solved the problem under permissible delay in payments. Matsuyama (2001) considered an EOQ model in which both the purchasing and the setup cost depended on the order quantity. While the discount price was assumed a decreasing function of the ordering quantity, an increasing function was used for the setup cost. The goal was to find the ordering cycle and the ordering quantity to maximize the one-day’s average profit. Bhaba and AL-Kind (2006) considered an EOQ model with a sale period in which there were two kinds of regular and special order quantities during the period. They compared different discount scenarios to sense the effect of different parameters on the ordering policies. Mendoza and Ventura (2008) presented exact algorithms to solve an EOQ model that includes truckload and less than truckload transportation costs under both all-units and incremental discounts. Toptal (2009) used all-units discount for replenishment decisions considering stepwise freight cost. Munson and Hu (2010) used both all-units and incremental discount policies to find the optimal ordering quantities that would minimize the total cost. The developed model of their problem was solved under different centralization scenarios.

Leopoldo, Neale, and Goyal (2010) developed an EOQ model in which the shortage was backlogged with two types of backordering costs. Further, three different scenarios for one-time discount were considered. In the first scenario, the discount was offered at a reorder point that applies to all units. In the second one, the discount was offered at a reorder point and applied only to the units to be purchased. Finally, in the third scenario, the discount was offered between reorder points and applied only to the additional units.
An inflation rate can be assumed in EOQ to have a more realistic model. Hariga (1995) developed a model that includes both inflationary trends and time discounting, and compared it with the standard EOQ model. Liao, Tsai, and Su (2000) studied the effects of the inflation and deterioration rates in an EOQ model with permissible delay in payment where an initial-stock-dependent consumption rate was considered. They solved the model based on the relation between the credit period and the cycle time. More relevant inventory works can be seen in Bather (1966), Chao (1992), Brander, Levén, and Segerstedt (2005), and Borgonovo (2010).

In this paper, a multiproduct EOQ problem with a permissible delay in payment and discount (all-units and incremental), both depending on the order quantity, is considered. While the shortage is backlogged and the warehouse has a limited capacity, there is a penalty cost per time on the payments that occur after the permissible delay time.

The organization of the rest of the paper is as follows. In the next section, the problem is defined. The mathematical formulation of the problem is given in Section 3. In Section 4, both a genetic algorithm (GA) and a hybrid GA and simulated annealing (SA) algorithm (GA+SA) are proposed to solve the model. In Section 5, the Taguchi approach is used to tune the parameters of the algorithms. In order to demonstrate the applications of the proposed modeling and to validate and compare their performances, some numerical examples are solved in Section 6. Finally, the conclusion and recommendations for future researches come in Section 7.

2. Problem definition

Consider a company (retailer) that works with a supplier. The company stores several products replenished by the supplier to satisfy its customers’ needs. Based on the contract between the supplier and the company, the retailer is provided permissible delay in payments and discount, both depending on the order quantity. If the payment is not made during the grace period, not only the company has to pay all the purchase cost without any discount, but also it has to pay an additional penalty cost for the lateness. The penalty depends on the length of the lateness. This agreement encourages the company to pay during the grace period with a benefit of flexible payments. The other specifications of the problem are defined as follows.

- The constant demand rates of the products are known.
- The lead time is neglected.
- Replenishments are instantaneous.
- The inflation rate is constant.
- When an order is received, defective items are rejected after a 100% inspection process.
- The company (retailer) pays the purchasing cost to the supplier when the entire product in his warehouse is sold out and places a new order at this time. In other words, for a certain received product the payment cannot occur before its inventory level reaches zero. Although this assumption restricts the application of the proposed modeling, it is made to simplify the derivations.
- Shortages are allowed and unsatisfied demands are fully backlogged.
- All the costs increase by an inflation rate that is fixed during the replenishment period. In other words, the costs are determined at the beginning of each period based on its corresponding periodical inflation rate.
Some of the products benefit from the all-units discount policy and the others from the incremental discount policy.

The capacity of the warehouse is limited.

A graph of the inventory position of the *i*th product is illustrated in Figure 1, where the notations are given in Section 3.1. The objective is to determine the order quantity and the shortage of each product such that the total inventory cost is minimized while the warehouse constraint is satisfied.

3. Problem modeling

To formulate the problem, the parameters are first defined in Section 3.1. Different inventory costs are then derived in Section 3.2. Finally, the mathematical model of the problem is developed in Section 3.3.

3.1. Notation

For *i* = 1, 2, ..., *n*, the parameters and the decision variables of the model are defined as follows.

**Parameters**

| Parameter | Description |
|-----------|-------------|
| *H*       | Length of planning horizon (in this paper, it is considered one year; *H* = 1) |
| *n*       | Number of products |
| *D*<sub>*i*</sub> | Demand rate of product *i* (number of units per period) |
| *r*       | Constant inflation rate |
| *l*       | Holding cost rate |
| *A*<sub>*i*</sub>(*t*) | Ordering cost at time *t* for product *i*. That is *A*<sub>*i*</sub>(*t*) = *A*<sub>*i*</sub>*e*<sup>*rt*</sup>, where *A*<sub>*i*</sub> is the ordering cost at time zero |
| *p*<sub>*i*</sub>(*t*) | Backordering cost per unit at time *t* for product *i*. That is *p*<sub>*i*</sub>(*t*) = *p*<sub>*i*</sub>*e*<sup>*rt*</sup>, where *p*<sub>*i*</sub> is the backordering cost per unit at time zero |

![Figure 1](image-url)  

Figure 1. A graph of the inventory position of product *i*. 

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\( \sigma_i(t) \) Backordering cost per unit per unit of time at time \( t \) for product \( i \). That is \( \sigma_i(t) = \sigma_i e^{rt} \), where \( \sigma_i \) is the backordering cost per unit per unit of time at time zero

\( \gamma_i(t) \) Delay cost per unit of time at time \( t \) for product \( i \). That is \( \gamma_i(t) = \gamma_i e^{rt} \), where \( \gamma_i \) is the delay cost per unit of time at time zero

\( T_i \) Cycle time of product \( i \)

\( N_i \) Number of cycle times of product \( i \) \( \left( N_i = \frac{d}{T_i} \right) \)

\( T'_i \) Part of the cycle time in which there is an inventory for product \( i \)

\( K \) Number of products that benefit all-units discount

\( M_i \) Permissible delay period for paying to the supplier the purchasing cost of product \( i \) (a function of \( Q_i \))

\( C_i(t) \) Purchasing price per unit of product \( i \) at time \( t \) (a function of \( Q_i \)). That is \( C_i(t) = C_i e^{rt} \), where \( C_i \) is the purchasing cost per unit at time zero

\( C_{i,j} \) Purchasing price per unit of product \( i \) at the \( j \)th discount point \( j = 1, 2, \ldots, m + 1 \)

\( M_{i,j} \) Permissible delay time for product \( i \) at the \( j \)th discount point

\( f_i \) Space that is needed to store one unit of product \( i \)

\( F \) Total available warehouse space

\( F' \) The warehouse space that is needed to store all the products’ order quantities

\( p_i \) Average fraction of an order quantity of product \( i \), that is not defective

\( T S_i \) Total annual ordering cost of product \( i \)

\( T B_i \) Total annual shortage cost product \( i \)

\( T H_i \) Total annual holding cost of product \( i \)

\( T M_i \) Total annual delay cost of product \( i \)

\( T P \) Total \( TP' \) discounted purchasing cost of product \( i \)

\( TP_i \) Total annual purchasing cost of product \( i \)

\( TC \) Total annual cost of all products

**Decision variables**

\( Q_i \) Order quantity of product \( i \)

\( b_i \) Maximum shortage (backorder) level of product \( i \)

\( s_{i,j} \) Binary variables used to calculate \( C_{i,j} \) in Table 1

\( y_{i,j} \) Binary variables used to obtain \( M_{i,j} \) in Table 1

\( h_i(t) \) Holding cost per unit per unit of time at time \( t \) for product \( i \). That is \( h_i(t) = h_i e^{rt} \), where \( h_i \) is the holding cost per unit per unit of time at time zero and depends on variables \( Q_i \) and \( s_i \) defined as

| Grace period calculation | Price calculation |
|--------------------------|-------------------|
| \( Q_i \) \( < q_{i,1} \) | \( M_i \) | \( p_i Q_i \) |
| \( q_{i,1} < Q_i \leq q_{i,2} \) | \( M_{i,1} \) | \( 0 < p_i Q_i \leq q_{i,1} \) |
| \( q_{i,1} < Q_i \leq q_{i,2} \) | \( M_{i,2} \) | \( q_{i,1} < p_i Q_i \leq q_{i,2} \) |
| \( \ldots \) | \( \ldots \) | \( \ldots \) |
| \( q_{i,m-1} < Q_i \leq q_{i,m} \) | \( M_{i,m} \) | \( q_{i,m-1} < p_i Q_i \leq q_{i,m} \) |
| \( q_{i,m} < Q_i < u \) | \( M_{i,m+1} \) | \( q_{i,m} < p_i Q_i \leq u \) |
\[ s_i = \begin{cases} 1 & \text{If product } i \text{ receives discount (TM}_i \text{ = 0)} \\ 0 & \text{Otherwise (TM}_i \text{ > 0)} \end{cases} \]

Assuming the supplier offers a longer permissible delay time for larger order sizes and gains a larger discount to purchase more products, Table 1 shows the relationships among the ordering quantity, the permissible delay time, and the unit-selling cost, where \( u \) represents a big number. In this table, if \( q_{i,0} = 0 < Q_i \leq q_{i,1} \) for an example, then the permissible delay time equals to \( M_{i,1} \) with a unit selling price of \( C_{i,1} \).

### 3.2. Costs derivation

The annual system cost involves ordering, holding, shortage, delay, and purchasing costs derived as follows.

#### 3.2.1. Annual ordering cost (TS\(_i\))

The total annual ordering cost of product \( i \) depends on the inflation rate and the number of ordering cycles and is obtained by:

\[
TS_i = A_i(0) + A_i(T_i) + \cdots + A_i((N_i - 1)T_i) = \sum_{t=0}^{N_i-1} A_i e^{rT_i} = A_i \left(\frac{e^{rH}}{e^{rT_i} - 1}\right) \tag{1}
\]

#### 3.2.2. Annual holding cost (TH\(_i\))

As the holding cost per unit per unit of time \( (h_i(t)) \) depends on the inflation rate, the number of cycles per year, and the area under the inventory graph of Figure 1, the annual holding cost can be derived using:

\[
TH_i = \sum_{t=0}^{N_i-1} T'_i \frac{(p_i Q_i - b_i)}{2} h_i(tT_i) = \sum_{t=0}^{N_i-1} T'_i \frac{(p_i Q_i - b_i)}{2} h_i e^{rT_i} \tag{2}
\]

Now, based on Figure 1 we have,

\[
T'_i = \frac{p_i Q_i - b_i}{D_i} \tag{3}
\]

Inserting Equation (3) in (2) leads to:

\[
TH_i = \frac{(p_i Q_i - b_i)^2}{2D_i} h_i \left(\frac{e^{rH}}{e^{rT_i} - 1}\right) \tag{4}
\]

#### 3.2.3. Annual shortage cost (TB\(_i\))

Shortages are backlogged, where their cost is considered time-dependent and time-independent components. On the one hand, the time-independent annual shortage hinges on the shortage in each cycle, the number of cycles, and the inflation rate. On the other hand, the time-dependent shortage cost depends entirely on the area of the shortage graph, the number of cycles per year, and the inflation rate. As a result, the first term of Equation (5) denotes the time-independent and the second one refers to the time-dependent shortage cost.
\[
TB_i = \sum_{t=0}^{N_i-1} b_i \pi_i e^{rt_i} + \sum_{t=0}^{N_i-1} (T_i - T_i') \frac{b_i}{2 \sigma_i} e^{rt_i} = \left( b_i \pi_i + (T_i - T_i') \frac{b_i}{2 \sigma_i} \right) \left( \frac{e^{H} - 1}{e^{rT_i} - 1} \right)
\]

(5)

However, referring to Figure 1, we have:
\[
T_i - T_i' = \frac{b_i}{D_i}
\]

(6)

Then, replacing Equation (6) in (5) results in:
\[
TB_i = \left( b_i \pi_i + \frac{b_i^2}{2D_i} \sigma_i \right) \left( \frac{e^{H} - 1}{e^{rT_i} - 1} \right)
\]

(7)

3.2.4. **Annual delay cost (TMi)**

Since it is assumed the company is not able to pay to the supplier before selling all units of the product, if the inventory level reaches zero after the grace period, there will be a penalty cost. Hence, the total annual delay cost is derived under two different circumstances in the following two subsections.

3.2.4.1. \(M_i \geq T_i'\). In this case, the inventory level reaches zero before the end of the grace period. Thus, the total delay cost equals to zero. In other words:
\[
TM_i = 0
\]

(8)

3.2.4.2. \(M_i < T_i'\). In this case, the inventory level reaches zero after the grace period. As a result, the delay cost hinges on the length of the interval between \(M_i\) and \(T_i'\), number of cycles per year, and the inflation rate. In other words, we have
\[
TM_i = \sum_{t=0}^{N_i-1} (T_i' - M_i) \gamma_i (tT_i) = (T_i' - M_i) \gamma_i \left( \frac{e^{H} - 1}{e^{rT_i} - 1} \right)
\]

(9)

Replacing Equation (3) in (9) results in:
\[
TM_i = \left( \frac{p_iQ_i - b_i}{D_i} - M_i \right) \gamma_i \left( \frac{e^{H} - 1}{e^{rT_i} - 1} \right)
\]

(10)

Then, based on what was derived in subsection 3.2.3.1 and 3.2.3.2, the annual total delay cost is obtained as:
\[
TM_i = \max \left\{ 0, \left( \frac{p_iQ_i - b_i}{D_i} - M_i \right) \gamma_i \right\} \left( \frac{e^{H} - 1}{e^{rT_i} - 1} \right)
\]

(11)

where \(M_i\) is found in Table 1.

Using the binary variables \(y_{ij}\), \(M_i\) can be replaced by \(\sum_{j=1}^{m+1} y_{ij} M_{ij}\) considering \(\sum_{j=1}^{m+1} y_{ij} = 1\). Hence, the total annual delay cost is:
\[
TM_i = \max \left\{ 0, \left( \frac{p_iQ_i - b_i}{D_i} - \sum_{j=1}^{m+1} y_{ij} M_{ij} \right) \gamma_i \right\} \left( \frac{e^{H} - 1}{e^{rT_i} - 1} \right) = Z_i \left( \frac{e^{H} - 1}{e^{rT_i} - 1} \right)
\]

(12)
3.2.5. Annual purchasing cost \((TP_i)\)

Based on what we assumed in section two, some of the products receive all-units discount and the others benefit from incremental discount policy. Further, if the payment is not made during the grace period, the company has to pay all the purchasing cost without any discount. Without loss of generality, to derive the total annual purchasing cost, assume the first \(K\) products receive all-units and the rest get incremental discount.

Since the unit purchase cost of \(C_{ij}\) is found in Table 1, using binary variables \(x_{ij}\), \(C_i\) can be replaced by \(\sum_{j=1}^{m+1} x_{ij}C_{ij}\) under the condition \(\sum_{j=1}^{m+1} x_{ij} = 1\). Furthermore, since the annual total purchasing cost depends on the order quantity, the number of cycles per year, the inflation rate, and the purchase cost per unit, and knowing that when \(M_i \geq T'_i\) the company benefits discount, the purchasing cost can be obtained as follows.

For the first \(K\) products that receive all-units discount, i.e. \(i = 1, 2, \ldots, K\), we have:

\[
TP'_i = \sum_{t=1}^{N_i-1} p_i Q_i C_i(tT_i) = P_i Q_i C_i \left( \frac{e^{\alpha T_i} - 1}{e^{\alpha T_i} - 1} \right) = \frac{m+1}{\sum_{j=1}^{m+1} P_i Q_i x_{ij} C_{ij}} \quad (13)
\]

For the rest of the \(n-K\) items, i.e. \(i = K+1, \ldots, n\), the incremental discount is employed. Thus,

\[
TP_i = \sum_{t=0}^{N_i-1} \left( \sum_{j=2}^{m+1} p_i Q_i C_{ij} e^{\alpha T_i} + \sum_{j=1}^{m+1} (q_{ij} - q_{ij-1}) C_{ij} e^{\alpha T_i} x_{ij} \right)
\]

\[
= \sum_{t=0}^{N_i-1} \left( \sum_{j=2}^{m+1} \left( p_i Q_i - q_{ij-1} \right) C_{ij} e^{\alpha T_i} x_{ij} \right)
\]

\[
= \frac{m+1}{\sum_{j=1}^{m+1} \left( p_i Q_i - q_{ij-1} \right) C_{ij} e^{\alpha T_i} x_{ij} + \sum_{j=1}^{m+1} (q_{ij} - q_{ij-1}) C_{ij} } \quad (14)
\]

However, in the case where \(M_i < T'_i\), the company does not receive discount and the annual total purchasing cost is obtained as follows.

\[
TP''_i = \sum_{t=0}^{N_i-1} p_i Q_i C_{ij} e^{\alpha T_i} = p_i Q_i C_{ij} \left( \frac{e^{\alpha T_i} - 1}{e^{\alpha T_i} - 1} \right) \quad i = 1, 2, \ldots, n \quad (15)
\]

Finally, the annual total purchasing cost can be obtained using the following equation.

\[
TP_i = TP'_i s_i + TP''_i (1 - s_i) \quad i = 1, 2, \ldots, n \quad (16)
\]

3.3. Annual total cost (TC)

Based on Equations (1), (4), (7), (12), and (16) the annual total cost of all products is obtained using Equation (17).
3.4. The mathematical model

Based on what we derived in the previous subsections and knowing the objective is to minimize the total system cost, the mathematical model of the problem at hand becomes:

\[
TC = \sum_{i=1}^{n} \left( (e^{H_i} - 1) \left( A_i + \frac{(p_iQ_i - b_i)^2}{2D_i} h_i + b_i \pi_i + \frac{b_i^2}{2D_i} \sigma_i + Z_i \right) 
+ TP_i' s_i + TP_i'' (1 - s_i) \right) 
\]

(17)

s.t.:

\[
TP_i' = \left( \frac{e^{H_i}}{e^{T_i} - 1} \right) \sum_{j=1}^{m+1} P_i Q_i x_{i,j} c_{i,j} ; \quad i = 1, 2, \ldots, k
\]

(19)

\[
TP_i' = \left( \frac{e^{H_i}}{e^{T_i} - 1} \right) \sum_{j=2}^{m+1} \left( (p_iQ_i - q_{i,j-1})C_{i,j} + \sum_{f=1}^{i-1} (q_{i,j-f} - q_{i,j-f-1})C_{i,j-f} \right) x_{i,j}
\]

\[+ p_iQ_i C_{i,1} x_{i,1} ; \quad \text{for } i = k + 1, \ldots, n
\]

(20)

\[
TP_i'' = \sum_{i=0}^{N_i-1} p_i Q_i C_{i,1} e^{T_i} = p_i Q_i C_{i,1} \left( \frac{e^{H_i}}{e^{T_i} - 1} \right) ; \quad i = 1, 2, \ldots, n
\]

(21)

\[
h_i = \left( l \times \frac{TP_i'}{p_i Q_i} \times \left( \frac{e^{T_i}}{e^{T_i} - 1} \right) \right) s_i + \left( l \times C_{i,1} \times (1 - s_i) \right) ; \quad i = 1, 2, \ldots, n
\]

(22)

\[
\sum_{j=0}^{m} q_{i,j} y_{i,j+1} \leq Q_i \leq \sum_{j=1}^{m} q_{i,j} y_{i,j} + u y_{i,m+1} ; \quad i = 1, 2, \ldots, n
\]

(23)

\[
\sum_{j=0}^{m} q_{i,j} x_{i,j+1} \leq p_i Q_i \leq \sum_{j=1}^{m} q_{i,j} x_{i,j} + u x_{i,m+1} ; \quad i = 1, 2, \ldots, n
\]

(24)

\[
\sum_{j=1}^{m+1} y_{i,j} = 1 ; \quad i = 1, 2, \ldots, n
\]

(25)
\[
\sum_{j=1}^{m+1} x_{i,j} = 1; \quad i = 1, 2, \ldots, n
\] (26)

\[
\sum_{i=1}^{n} f_i(p_iQ_i - b_i) \leq F
\] (27)

\[
Z_i \geq \left( \frac{p_iQ_i - b_i}{D_i} - \sum_{j=1}^{m+1} y_{ij}M_{ij} \right) \gamma_i; \quad i = 1, 2, \ldots, n
\] (28)

\[
Z_i \times s_i = 0; \quad i = 1, 2, \ldots, n
\] (29)

\[
Z_i + s_i > 0; \quad i = 1, 2, \ldots, n
\] (30)

\[
x_{ij} = 0, 1, \quad y_{ij} = 0, 1, \quad s_i = 0, 1, \quad Z_i \geq 0, \quad Q_i \geq 0, \quad b_i \geq 0, \quad i = 1, 2, \ldots, n;
\] (31)

Some brief notes on the constraints of the model follows.

- As the holding cost hinges on the purchasing cost, constraint (22) calculates the holding cost per unit per unit time at time zero \((t = 0)\).
- Constraints (23) and (24) along with constraints (25) and (26) find the amounts of the binary variables that are used to define the \(M_i\) and \(C_i\) in Table 1.
- Constraint (27) shows that we have a limited warehouse space for storage.
- \(Z_i = \text{Max}\left\{ 0, \left( \frac{p_iQ_i - b_i}{D_i} - \sum_{j=1}^{m+1} y_{ij}M_{ij} \right) \gamma_i \right\}\) is replaced with the two constraints \(Z_i \geq \left( \frac{p_iQ_i - b_i}{D_i} - \sum_{j=1}^{m+1} y_{ij}M_{ij} \right) \gamma_i\) and \(Z_i \geq 0\).
- \(s_i\) can be redefined as

\[
s_i = \begin{cases} 
1; & \text{If product } i \text{ benefits discount } (Z_i = 0) \\
0; & \text{Otherwise } (Z_i > 0)
\end{cases}
\]

where it is replaced by the constraints \(Z_i \times s_i = 0\) and \(Z_i + s_i > 0\).

4. **Solution algorithms**

Since the model of the problem is a constrained nonlinear-programming and hard to be solved by an exact method, a hybrid meta-heuristic algorithm of GA and SA is developed to find a near optimum solution. Besides, a GA is also used to validate the results obtained.

4.1. **A genetic algorithm**

Besides initial setting of the GA parameters that are population size \((N)\), the elitism percentage \((P_e)\), the crossover percentage \((P_c)\), and the mutation percentage \((P_m)\), this algorithms starts with initialization that involves generating feasible solutions (chromosomes) considering \(b_i < Q_i\) in each column of a chromosome. Then it goes to crossover
and mutation of the chromosomes to generate better ones in different iterations. The iterations go on until a predetermined number of generations is reached. Meanwhile, to avoid losing the best chromosomes, in each generation the best chromosomes are saved for the next generation (elitism).

Initial population contains chromosomes that are generated randomly. The GA chromosome of this research is a two by \( n \) matrix that shows a solution to the developed inventory model. The first row defines the order quantities and the second indicates the backorder amounts of the products. Figure 2 shows a typical chromosome of the proposed GA.

The chromosomes that are randomly generated may not be feasible under the following two conditions:

(1) Condition 1: If there is at least a product, whose backorder level is more than its ordered quantity, the corresponding chromosome is infeasible and hence it is replaced with another chromosome.

(2) Condition 2: A chromosome is also infeasible if the capacity constraint is not satisfied. In this case, the penalty-guided genetic search of David and Smith (1996) is employed. In this case, the total annual cost is defined as:

\[
\text{Total cost} = \begin{cases} 
TC; & F' \leq F \\
TC \times \left( \frac{F'}{F-F} \right); & \text{Otherwise}
\end{cases}
\]  

(32)

Note that as a better chromosome is the one with a better objective function value, the objective function value used in the proposed algorithms should be \( 1/TC \). In this case, a chromosome with a higher fitness is the better one.

In the crossover operation, the roulette wheel selection strategy is first employed to choose the parents and then a matrix of the random crossover mask (Gen & Cheng, 1997) containing zeros and ones is generated. In this paper, instead of a \( 2 \times n \) matrix, a \( 1 \times n \) matrix is considered as the random crossover mask. Otherwise, we may face siblings containing columns that the amount of \( b_i \) is more than \( Q_i \). Then the crossover operation is performed on the genes of each chromosome column for which their corresponding elements in the random crossover mask matrix is zero. Accordingly, the son and daughter chromosomes are generated from the father and mother chromosomes. Figure 3 depicts an example of this operation.

For the mutation operation, a chromosome from the population is first selected. Then, a linear matrix of size \( n \) whose elements are a sample of size \( n \) from a uniform distribution in (0,1) is generated randomly. Finally, the mutation operation is performed on the genes of each column of the selected chromosome matrix if their corresponding elements in the random matrix is less than \( P_m \). In this case, the corresponding genes of the selected chromosome are reproduced regarding \( b_i > Q_i \) randomly to gain one of its neighbor chromosome. Figure 4 shows an example of the mutation operation.

\[
\begin{bmatrix} 
Q_1 & Q_2 & \ldots & Q_n \\
\end{bmatrix}
\begin{bmatrix} 
b_1 & b_2 & \ldots & b_n \\
\end{bmatrix}
\]

Figure 2. Chromosome presentation.
The algorithm is stopped when a predetermined number of generations are produced.

4.2. The hybrid GA+SA algorithm

The name and the inspiration of the SA algorithm come from the annealing process (a technique involving heating and controlled cooling of a material to increase the size of its crystals to reduce defects) in metallurgy. SA is a process that attempts to move from the current solution to one of its neighbors. It starts from an initial solution and generates a new solution in the neighborhood of the current solution. Then, the change in the objective function value is calculated. If the objective function of the new solution is better then, the new solution is accepted. Otherwise, the transition to the new solution is accepted with a specified probability. The algorithm starts with an initial temperature and in each temperature a special amount of transition occurs. The temperature reduces using a reducing rate until it reaches to the final temperature. Interested readers are referred to Kirkpatrick, Gelatt, and Vecchi (1983) for more details.

The major advantage of SA is its ability to avoid being trapped in local minima. Further, while SA is based on an individual evolution, GA is formed on a population of individuals. Therefore, the combination of these two algorithms may result in better solutions. In this paper, the GA+SA algorithm of Ponnambalam and Reddy (2003) is employed to solve the inventory model at hand.

In the hybrid method, the initial population is first generated by the genetic algorithm. Then, using the GA operators (crossover, mutation, and elitism) the new solutions are produced. Next, each new solution is improved by the SA. After all the solutions of the GA in one generation are exhausted, the best solutions of the population obtained by SA are the solutions of the GA for the next generation. This process continues until a fixed number of generations are generated.
In addition to the parameters of the GA algorithm, the other parameters that are used in the hybrid GA+SA algorithm are the initial temperature \((T_0)\), the final temperature \((T_f)\), and the reducing rate of the temperature \((\alpha)\).

The above two algorithms are coded in Matlab 7.6.0.324 software. Furthermore, an Intel(R) core2 duo CPU 2.00 GHz personal computer with 4 GB RAM is used to solve the numerical problems described later.

5. Tuning the parameters

To validate the results and evaluate the performances of the two proposed algorithms, in this research thirty different examples (in terms of number of products) of random problems are considered in which the number of the products are between 2 and 15. Moreover, in order to tune the parameters of the algorithms, the Taguchi orthogonal arrays are used. The levels of the parameters are shown in Table 2. Using Minitab 15, the results of the Taguchi method are given in Table 3. These tuned parameters have less sensitivity to the number of the products.

Using the calibrated parameters given in Table 3, \(30 \times 4 = 120\) randomly generated numerical examples are solved by each algorithm where the results are summarized in Tables 4 and 5. In these tables, each row corresponds to a randomly generated problem and the columns show the four best values in 15 runs along with their estimated standard deviations and their best computer run times. The standard deviation is a good criterion to validate the results obtained by the algorithms in a sense that a smaller standard deviation is an indication of better solution validity.

6. Comparing the algorithms

In this section, the performances of the two proposed algorithms in terms of the mean-fitness and mean-CPU-time are compared using paired t-tests run by Minitab 15. The hypotheses are \(\mu_{GA} = \mu_{GA+SA}\) versus \(\mu_{GA} \neq \mu_{GA+SA}\) for the two performance measures, resulting in two statistical comparisons. Tables 6 and 7 show the results of the tests using a 95% confidence level.

| Parameters | Levels |
|------------|--------|
| \(P_c\)    | 0.45   | 0.55   | 0.65   | 0.75   | 0.85   |
| \(P_m\)    | 0.005  | 0.0162 | 0.0275 | 0.0387 | 0.05   |
| \(N\)      | 75     | 93.75  | 112.5  | 131.25 | 150    |
| \(T_0\)    | 8      | 11     | 14     | 17     | 20     |
| \(T_f\)    | 0      | 1.25   | 2.5    | 3.75   | 5      |
| \(\alpha\) | 0.7    | 0.75   | 0.8    | 0.85   | 0.9    |

| Algorithm   | \(P_c\) | \(P_m\) | \(N\) | \(T_0\) | \(T_f\) | \(\alpha\) |
|-------------|---------|---------|-------|---------|---------|-----------|
| GA          | 0.75    | 0.05    | 150   | –       | –       | –         |
| GA+SA       | 0.45    | 0.0162  | 75    | 8       | 2.5     | 0.9       |
Based on the results in Tables 6 and 7, the proposed GA+SA algorithm leads to better solutions in terms of the mean fitness values. However, in terms of the average CPU time, GA+SA takes more time to solve the problems. Moreover, the above tests have been performed using different problems with various sizes (small, medium, and large) separately. The solutions of all problems (not shown here to save spaces) indicate that in small-sized problems, GA+SA results in better quality solutions with a better-solving time. In medium-sized examples, GA takes less time to solve the problems with statistically equal quality. For large-sized problems, while the means of the solving time do not statistically differ from each other, GA+SA results in better quality solutions than GA on average.
Table 5. The fitness values for different examples solved by GA+SA.

| GA+SA               | Example number | Fitness (×10^4) | The best answer | Deviation | Best run time (s) |
|---------------------|----------------|-----------------|-----------------|-----------|-------------------|
|                     |                | Run 1           | Run 2           | Run 3     | Run 4             |
| Number of products: 2–5 | 1             | 6.3371          | 6.3107          | 6.3752    | 6.3754            |
|                     |                |                 |                 | 6.3107    | 0.03              | 2.056448         |
|                     | 2             | 8.6756          | 8.6879          | 8.725     | 8.7384            |
|                     |                |                 |                 | 8.6756    | 0.03              | 2.028795         |
|                     | 3             | 8.1343          | 8.7784          | 8.2266    | 8.1093            |
|                     |                |                 |                 | 8.1093    | 0.31              | 2.063166         |
|                     | 4             | 14.871          | 15.159          | 14.698    | 15.136            |
|                     |                |                 |                 | 14.698    | 0.22              | 2.323212         |
|                     | 5             | 18.015          | 18.287          | 18.307    | 18.341            |
|                     |                |                 |                 | 18.015    | 0.15              | 2.300851         |
|                     | 6             | 8.2842          | 8.1318          | 8.1451    | 8.1791            |
|                     |                |                 |                 | 8.1318    | 0.07              | 2.289679         |
|                     | 7             | 14.372          | 14.345          | 14.165    | 14.185            |
|                     |                |                 |                 | 14.165    | 0.11              | 2.332317         |
|                     | 8             | 16.758          | 16.999          | 16.728    | 16.965            |
|                     |                |                 |                 | 16.728    | 0.14              | 2.33141          |
|                     | 9             | 16.222          | 15.969          | 15.793    | 16.314            |
|                     |                |                 |                 | 15.793    | 0.24              | 2.580449         |
|                     | 10            | 17.412          | 16.844          | 17.279    | 17.007            |
|                     |                |                 |                 | 16.844    | 0.26              | 2.561804         |
| Number of products: 6–10 | 11            | 13.633          | 13.439          | 13.274    | 13.582            |
|                     |                |                 |                 | 13.582    | 0.16              | 6.255437         |
|                     | 12            | 15.054          | 15.095          | 15.231    | 15.261            |
|                     |                |                 |                 | 15.261    | 0.10              | 6.253179         |
|                     | 13            | 13.991          | 13.575          | 13.83     | 13.926            |
|                     |                |                 |                 | 13.926    | 0.18              | 6.267034         |
|                     | 14            | 28.925          | 29.04           | 29.024    | 28.288            |
|                     |                |                 |                 | 28.288    | 0.36              | 6.760987         |
|                     | 15            | 40.777          | 40.573          | 40.682    | 40.066            |
|                     |                |                 |                 | 40.066    | 0.32              | 6.86249          |
|                     | 16            | 27.904          | 29.337          | 27.717    | 28.846            |
|                     |                |                 |                 | 27.717    | 0.77              | 7.338948         |
|                     | 17            | 22.796          | 21.623          | 21.936    | 21.545            |
|                     |                |                 |                 | 21.545    | 0.57              | 7.21879          |
|                     | 18            | 29.32           | 29.906          | 30.29     | 30.246            |
|                     |                |                 |                 | 30.246    | 0.45              | 7.282566         |
|                     | 19            | 34.517          | 33.444          | 34.627    | 34.02             |
|                     |                |                 |                 | 34.02     | 0.54              | 7.674959         |
|                     | 20            | 37.545          | 36.655          | 38.254    | 36.56             |
|                     |                |                 |                 | 36.56     | 0.80              | 7.631704         |
| Number of products: 11–15 | 21            | 41.645          | 41.636          | 41.797    | 40.916            |
|                     |                |                 |                 | 40.916    | 0.40              | 4.345813         |
|                     | 22            | 37.67           | 37.344          | 38.077    | 38.011            |
|                     |                |                 |                 | 37.344    | 0.34              | 4.318904         |
|                     | 23            | 30.274          | 29.634          | 29.588    | 29.899            |
|                     |                |                 |                 | 29.589    | 0.31              | 4.399321         |
|                     | 24            | 35.102          | 34.549          | 34.551    | 34.824            |
|                     |                |                 |                 | 34.549    | 0.26              | 4.558068         |
|                     | 25            | 33.375          | 33.997          | 33.801    | 33.356            |
|                     |                |                 |                 | 33.356    | 0.32              | 4.586358         |
|                     | 26            | 27.798          | 27.465          | 27.211    | 27.922            |
|                     |                |                 |                 | 27.211    | 0.32              | 4.5606           |
|                     | 27            | 42.109          | 42.644          | 41.456    | 43.635            |
|                     |                |                 |                 | 43.456    | 0.92              | 4.761357         |
|                     | 28            | 27.319          | 26.716          | 26.808    | 27.171            |
|                     |                |                 |                 | 26.716    | 0.29              | 4.824383         |
|                     | 29            | 45.985          | 45.375          | 49.954    | 45.02             |
|                     |                |                 |                 | 45.02     | 2.28              | 5.072332         |
|                     | 30            | 41.135          | 41.576          | 40.302    | 40.54             |
|                     |                |                 |                 | 40.54     | 0.58              | 4.573389         |

Table 6. Fitness paired t-test.

|               | N  | Mean | SD  | SE mean |
|---------------|----|------|-----|---------|
| GA            | 30 | 25.99| 12.45| 2.27    |
| GASA          | 30 | 24.76| 11.78| 2.15    |
| Difference    | 30 | 1.227| 0.914| 0.167   |

Notes: 95% CI for mean difference: (0.885, 1.568).

T-test of mean difference = 0 (vs. not = 0): T-value = 7.35, p-value = 0.000.
7. Conclusion and recommendation for future research

In this paper, a multiproduct EOQ problem under permissible delay in payments and discount was studied, in which all the costs increased by an inflation rate at the beginning of the ordering cycles and remained fixed during the cycle. The length of the grace period and the amount of discount depended entirely on the order quantities. The mathematical formulation of the problem was developed and showed hard to solve by an exact method. Accordingly, the model was solved employing two GA and GA+SA meta-heuristic algorithms. The comparison study showed while GA+SA leads to better answers, GA takes less time to solve.

The outline of some recommendations for future research follows.

(a) Some of the model’s parameters such as demand may be considered fuzzy or random.
(b) Besides the limited warehouse capacity, budget can be another constraint.
(c) Lot-size deterioration may be added to the problem.

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