The ability to communicate can be one of the clinician's greatest assets... or greatest liabilities. Suboptimal communication appears to be the largest source of preventable medical error during acute clinical care (1-4) and 'the most important but least accomplished aspect of quality care' (5-7). Verbal communication (between physicians and patients, families and surrogate decision makers) is also the means by which we coordinate (or fragment) ongoing care, bolster (or erode) trust (1-7). Therefore, being an expert clinician means becoming an expert communicator (2-11). Our 'verbal dexterity' should match our procedural dexterity and factual knowhow (4).

Clinical medicine previously focused on scientific discovery and technological advancement. However, medicine is also a complex social system (1-8). Therefore, we also need to make a 'science of reducing complexity', a 'science of managing uncertainty' and a 'science of working in teams' (12). If we define communication as 'sharing, units, or making understanding common' (2-4), then this skill is essential to create a more reliable and patient-focused system (3,13). The present review outlines the importance of medical communication. It also offers practical strategies for practitioners eager to help patients who are unable to communicate fully due to knowledge, illness or language barriers.

COMMUNICATION MATTERS

Communication skills are not always innate, cannot always be intuitively developed and may not be ameliorated by more experience (2-4,8-14). Fortunately, communication training for medical practitioners has been associated with increased confidence, and improved patient satisfaction, anxiety, depression and post-traumatic stress disorder (2,15-17). Both what we say and how it is communicated can be a placebo (ie, good communication can reduce pain and anxiety) or a nocebo (ie, bad communication can increase pain and anxiety) (2). Good communication may also decrease litigation and improve hospital reputation (2,11). In short, communication is everyday's business (3). It should be taught to trainees and expected from seasoned practitioners.

The CanMEDS framework (8), from the Royal College of Physicians and Surgeons of Canada, states that practitioners become expert communicators and advocates – not simply technicians or scientists. Similarly, the Society of Critical Care Medicine endorses more communication training, more communication research, and expects communication to be proactive, structured and family-centred (13). We have accepted that communication matters – whether with vulnerable patients, anxious families, high-stakes resuscitation teams or multidisciplinary care groups. Fortunately, diverse insights and resources translate readily to our clinical reality.

PRACTICAL STRATEGIES FROM OUTSIDE OF CLINICAL MEDICINE

Work from the social sciences emphasizes that good communication is more than just the words that are said. Paraverbal communication refers to how words are said (pitch, volume, pacing and emphasis) (2-4). Nonverbal communication also requires that clinicians display suitable eye contact, appropriate body language, attend to emotions, show active listening and use reflective silence (2-4). Moreover, we really cannot NOT communicate, because failing to make the effort likely sends its own message. This helps to explain why patients and families are frequently dissatisfied, and regularly value clinicians' communication skills as equal or greater than clinical skills (5,7,18).

Although Situation/Background/Assessment and Recommendation (SBAR) originated with the military, it offers acute medicine a basic structure for interprofessional communication, particularly during complexity or when individuals are strangers (2-4). SBAR can also add structure to nonacute discussions between health care providers and recipients. Medical 'closed-loop communication', which originated with aviation, demands feedback to confirm that instructions were heard and understood. Similarly, this can be applied to the family conference by asking patients, families or surrogate decision makers to 'close the loop' and repeat back key points (2-4). Clinical medicine has also developed its own tools. The following is far from comprehensive and readers are encouraged to explore further.

PRACTICAL STRATEGIES FROM INSIDE CLINICAL MEDICINE

The Calgary-Cambridge guide divides the medical interview into: initiate the session; gather information; provide structure; build a relationship; explain and plan; and close the session (2,6). There is also the GREAT technique (Greetings/Goals; Rapport, Evaluation/Expectation/Examination/Explanation; Ask/Answer/Acknowledge; Tacit agreement/Thanks), and the LAURS technique (Listening; Acceptance; Utilization [of appropriate words]; Reframing; and Suggestion). The VALUE framework (Value family statements; Acceptance; Utilization; Emotions and Empathy; Summarize and Strategize) is recommended when delivering bad news (2,19-21).

Black et al (21) promoted a communication bundle (as part of a multifaceted quality-improvement process). Six activities are expected within day one: identification of the surrogate-decision maker; code status; advance directive; pain; dyspnea; and distribution of a brochure. Four additional goals are to be met by the end of day three: family meeting; discuss prognosis; assess patient-specific goals; and offer spiritual care. Tools and bundles provide structure and reliability to complex communication. They also promote communication as more than just facts transmitted from doctor to patient. The patient is validated as someone with beliefs and values, and as part of a larger 'life-support system' that includes family, friends and community (13,18,20,21).

COMMUNICATION: MORE THAN WORDS CAN SAY

The expression 'people do not care how much you know unless they know how much you care' has been attributed to Theodore Roosevelt. This should inform clinicians regardless of whether delivering news,
providing comfort, lessening hostility, combating disbelief or mitigating denial (2,3,6-7). Particularly when communicating bad news, we should remember that, while routine for us, these are conversations that families are unlikely to forget (2,3,9-10). Combined with 'active listening', the effort put into communication becomes a key way to demonstrate nonabandonment (2,3). Investing the time to establish initial 'rapport' (usually defined as ‘common perspective’; ‘being in sync’ or ‘on the same page’) can facilitate all future interactions (2,11) and reinforce the patient’s psychological reserves (2,3).

Insights apply to those who cannot communicate (eg, endotracheal tube, tracheostomy, tongue resection, etc), just as with those who do not talk because of fear or confusion. For patients already burdened with illness, not being able to verbalize and not being understood can hasten a downward spiral into disengagement (2,3). Moreover, even when physicians do speak, we may not speak 'the same language' as patients (2,3,9,10). In addition to technical language, physicians often focus on gathering information or delivering news (2,3,9,10). Patient language may be more concerned with beliefs, fears and hopes. Similarly, patient (and family) coping mechanisms may include regression, denial and aggression, whereas caregivers intellectualize to protect their emotions (2,3,9,10). Communication that is sensitive, but also objective, can provide a bridge between the 'natural world' of patients and families and the 'scientific world' of caregivers (20,21).

LOST IN TRANSLATION

Communication difficulty can be compounded when patients (or families) speak other languages. When we cannot communicate in a patient’s native language, we probably treat them differently, even if unintentionally (2,22-24). Even with sufficient time, we are less likely to discuss psychosocial issues or provide lifestyle counselling. When we cannot connect by communicating directly, we are probably less connected overall. Some humanity may be lost and patients may find it more difficult to trust (2,23). Communicating with other cultures is beyond the scope of the present review, but can further exacerbate the situation, especially if there are different ideas about autonomy or disclosure.

Using translators can be fraught with potential error (2,22-24). First, using ad hoc translators, such as family members or friends, is associated with more errors than using professional translators (2,22-24). Using friends or family to translate can also impact confidentially. Some humanity may be lost and patients may find it more difficult to trust (2,23). Communicating with other cultures is beyond the scope of the present review, but can further exacerbate the situation, especially if there are different ideas about autonomy or disclosure.

Even when using translators, the ability to communicate a few phrases (and the effort demonstrated) may strengthen a therapeutic alliance. While full bilingualism requires immersion and extended practice, many of us have rudimentary language skills that can be augmented. Fortunately, many universities offer courses that can be accessed by medical faculty. Unfortunately, medical words and expressions are rarely included, and often difficult to find elsewhere. Regardless, improving how we communicate medically in a bilingual country (and a multilingual world) has the potential to bring together two other potential solitudes, namely clinicians and patients.

MEDICAL COMMUNICATION IN CANADA

Communication is acute care medicine’s most important nontechnical skill (1-7). It is how we exchange meaning, reduce complexity, address uncertainty, promote a shared mental model, inform, encourage, comfort and challenge (2,3,9-11). Communication is central to the human experience of illness (2,4), and includes not just patient and doctor, but also the family or surrogate decision makers, and the larger medical team. Because we work in an environment under constant stress, we should not be surprised if patients (and families) doubt whether anyone will take the time to explain or to listen (2,3,6-11). If we truly believe in being patient focused and family focused, we should seize all opportunities to verbalize that we care.

FIVE RECOMMENDATIONS

1. Communication should be promoted as one of our most important medical skills.
2. Proficiency in communication should not (and need not) be left to chance
3. We should know (and practise) basic communication tools.
4. We must know the basics (and hazards) of using translators.
5. Strategies exist for language-discordant patients and (again) practice is recommended.

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