Iron deficiency is the world’s most prevalent micronutrient disorder, with a peak prevalence in children aged 6 months to 3 years. Early childhood is a sensitive period for neurodevelopment and overlaps with a period of rapid growth and transitions in feeding, which may result in inadequate daily iron intake. In developed countries, the prevalence of iron deficiency in young children is about 10%–15%, and, in roughly 1 in 6 children, iron deficiency may progress to iron deficiency anemia, with a prevalence of about 2%. Iron deficiency in infancy is associated with poor long-term neurocognitive and functional outcomes that may persist into adulthood. The current standard of care for children with iron deficiency anemia is diet advice and oral iron treatment for 3–6 months, which is effective in improving laboratory and developmental outcomes. Given the potential for nonanemic iron deficiency to progress to iron deficiency anemia, early detection and intervention may be beneficial.

There is no current Canadian recommendation for screening for iron deficiency. The American Academy of Pediatrics recommends universal screening for anemia through measurement of hemoglobin at 12 months of age, but this approach has limitations, as the rapidly developing brain may be exposed to chronic iron deficiency by the time anemia is detected. We recently assessed a strategy to screen for iron deficiency through measurement of serum ferritin at 18 months; however, the cost of this strategy has not been assessed. The purpose of the present study was to model the long-term cost-utility of a proposed iron deficiency screening program using measurement of serum ferritin in 18-month-old children during a scheduled health supervision visit in the general population and in a targeted high-risk population in Ontario.
Methods

**Target population**
The target population for this cost-utility analysis was children 18 months of age attending a scheduled 18-month health visit in a developed-country setting such as Canada.

**Model structure**
We used a decision tree model (Figure 1) to estimate the costs and quality-adjusted life years (QALYs) to obtain incremental cost-effectiveness ratios (ICERs) associated with 3 iron deficiency screening strategies: no screening, a universal screening program and a targeted screening program for a high-risk population (defined below). We selected the inputs of the decision tree model to reflect a general framework for evaluating the cost-effectiveness of screening programs.\textsuperscript{17} With the understanding that iron deficiency during the sensitive period for neurodevelopment may lead to long-term poor functional outcomes, we chose a lifetime time horizon in our analysis.\textsuperscript{18,19}

The model included health states at 4 terminal nodes: 1) “healthy, untreated” if iron deficiency was not present and treatment unnecessary, 2) “healthy, after treatment” if iron deficiency was detected and treated successfully, 3) “poor functional outcomes, after treatment” if iron deficiency was detected and treatment was unsuccessful and 4) “poor functional outcomes, untreated” if iron deficiency was not detected and not treated. The analysis was conducted from a societal perspective, wherein all costs irrespective of payer were included. We used an annual discounting rate of 1.5%.\textsuperscript{19} We followed guidelines for economic evaluations of newborn screening\textsuperscript{20} and performed analyses using TreeAge Pro Software 18.2.1.

**Data sources**
We populated the model with data from the literature and prospectively collected data from our ongoing Optimizing Early Child Development (OptEC) study.\textsuperscript{11} This study is embedded in our pediatric primary care research network.

![Figure 1: Decision tree model (universal screening branch only; full decision tree is available in Appendix 1, Supplemental Figure 1, available at www.cmajopen.ca/content/7/4/E689/suppl/DC1).](image-url)
called TARGet Kids! (www.targetkids.ca).\(^3\) The recruitment process for OptEC simulates our proposed iron deficiency screening program because blood is obtained from young children attending a scheduled health supervision visit in primary care. As of December 2018, about 1500 children had had questionnaire data and laboratory measures (including hemoglobin, serum ferritin and C-reactive protein) collected.

**Base-case model inputs**

**Prevalence of iron deficiency**

We derived a prevalence of iron deficiency in the general population of young children of 12% from a published review of 10 studies in Canadian children\(^21\) and from our contemporary urban OptEC cohort (Table 1). We defined children at high risk as those with 2 or more risk factors for iron deficiency (younger age [12–36 mo], longer breast-feeding duration, high body mass index z-score and drinking > 500 mL of cow’s milk daily) (Table 1).\(^26\)–\(^34\) Iron deficiency was defined as a serum ferritin level less than 12 \(\mu g/L\)\(^2,35\) in the base-case analysis and as a serum ferritin level less than 18 \(\mu g/L\) in the sensitivity analysis; the latter cut-off was derived from our recent analysis of data from the OptEC study (Appendix 1, Supplemental Table S1, available at www.cmajopen.ca/content/7/4/E689/suppl/DC1).\(^13\)

**Sensitivity and specificity of screening test**

Under both screening strategies, we proposed screening for iron deficiency by means of serum ferritin measurement, a commonly available test. Guyatt and colleagues\(^22\) analyzed data from 55 studies in adults that examined laboratory tests of iron status and histologic examination of bone marrow, and concluded that serum ferritin measurement is the most accurate test for the diagnosis of iron deficiency. As we did not identify any similar study in children, we used estimates from that study.

**Probability of poor functional outcomes**

We considered poor functional outcomes as a direct consequence of iron deficiency or due to causes other than iron deficiency.

### Table 1: Clinical parameter inputs for the base-case scenario

| Parameter                                      | Base case          | Data source/reasoning                                                                 |
|-----------------------------------------------|--------------------|-------------------------------------------------------------------------------------|
| **Prevalence of iron deficiency**             |                    |                                                                                     |
| General population                            | 12.1%              | Hartfield 2010\(^21\) (review of 10 studies)                                        |
| At-risk population                             | 25.0%              | Optimizing Early Child Development study\(^13\) data, Oatley et al., 2018\(^15\) (n = 1735) |
| Proportion of children at risk in general population | 35.5%             | Optimizing Early Child Development study\(^13\) data (\(\geq 2\) risk factors\(*\))  |
| **Probability of poor functional outcomes**   |                    |                                                                                     |
| Untreated                                      |                    |                                                                                     |
| Due to iron deficiency                         | 23.5%              | Lozoff et al., 2000\(^6\) (longitudinal cohort study, \(n = 167\))                 |
| Not due to iron deficiency                     | 9.5%               | Idjradinata et al., 1993\(^12\) (randomized controlled trial stratified by iron status; iron-deficiency anemia \(n = 50\), nonanemic iron deficiency \(n = 29\), iron sufficiency \(n = 47\)) |
| After iron supplementation treatment           |                    |                                                                                     |
| Due to iron deficiency                         | 9.5%               | Idjradinata et al.\(^12\)                                                          |
| Not due to iron deficiency                     | 9.5%               | Idjradinata et al.\(^12\)                                                          |
| Screening test efficiency                      |                    |                                                                                     |
| Sensitivity                                    | 58.6%              | Guyatt et al., 1992\(^22\) (review of 55 studies)                                  |
| Specificity                                    | 98.9%              | Guyatt et al.\(^22\)                                                                |
| **Utility parameter inputs**                  |                    |                                                                                     |
| Utility of having iron supplementation treatment (utilityTreat) | 0.815              | Accounting for potential side effects (constipation) of receiving iron supplementation, NICE 2010\(^23\) |
| Utility of living with poor functional outcomes (utilityPoorFunOut) | 0.84               | Assuming children will experience utility loss owing to cognitive impairment Bennett et al.,\(^24\) 2000 (computer-based utility assessment interview, \(n = 94\)) Ekman et al.,\(^25\) 2007 (cross-sectional study, \(n = 1800\)) |

*Note: NICE = National Institute for Health and Care Excellence.

*Include younger age, longer breast-feeding duration, high body mass index z-score and drinking more than 500 mL of cow’s milk per day.*
deficiency. We also considered whether children with iron deficiency received oral iron treatment. The estimates used for our base case came from 2 published randomized controlled trials and a long-term observational study (Table 1). Untreated iron deficiency in infancy is associated with poor neurodevelopmental and functional outcomes. Lozoff and colleagues reported that, at 10 years of age, compared to children with good iron status in infancy, children with chronic, severe iron deficiency in infancy had higher rates of grade repetition (26% v. 12%) and referral for special services (21% v. 7%). We used the average of these rates as estimates of the probability of poor functional outcomes in children with untreated iron deficiency (23.5%) and due to causes other than iron deficiency (9.5%). These estimates were more conservative than those reported by Lozoff and colleagues in the same cohort at 25 years of age, when rates of incompletion of secondary school were compared (58% v. 20%).

To estimate the probability of poor functional outcomes in children with treated iron deficiency in infancy, we referred to data from the randomized trials of infants with iron deficiency anemia and nonanemic iron deficiency, which showed that mental development scores reversed in those who received 4 months of oral iron treatment but not in those who received placebo. Therefore, we used the same rate as for children with good iron status in the cohort followed by Lozoff and colleagues (9.5%).

Utility scores

A QALY is calculated by multiplying the utility score by life expectancy (Table 2). We assumed that cognitive deficits beginning in infancy leading to poor functional outcomes in adulthood do not lead to early death; therefore, we assumed all children to have a life expectancy of 80.5 years at 18 months of age.

We assigned a utility score of 1.0 to children who did not screen positive for iron deficiency and were assumed to have lifelong health. We assigned a utility score of 0.84 to children with poor functional outcomes, derived from the average of 2 sources by means of different instruments, to capture utilities across the life course (childhood to adulthood). First, a median utility of 0.87 was reported in a study of parents of children aged 3–36 months in which parents were presented with a scenario describing a child’s illness and resulting poor functional outcomes such as problems with learning, problems with behavioural, attentional or social skills, and slightly lower intelligence. Second, a mean utility of 0.82 was reported in a study of healthy adults who were presented with vignettes and asked to imagine what it would be like to experience mild impairments in cognitive and functional performance.

Treatment of iron deficiency with oral iron supplementation may be associated with minor gastrointestinal adverse events. Therefore, we assigned a utility score of 0.82 to a 4-month treatment period. We did not consider disutility due to venipuncture, as a median utility of 1.0 has previously been identified.

Costs

We considered both direct and indirect costs in our analysis (Table 3). We obtained the direct medical cost of the screening test from the Ontario Health Insurance Plan Laboratory Test Schedule of Benefits (effective April 2017) and adjusted it to present value (January 2019) using the Canadian Consumer Price Index. Although screening for iron deficiency may be based on serum ferritin measurement alone, to derive a conservative cost estimate, we included the additional cost for hemoglobin and C-reactive protein (C-reactive protein is recommended to exclude the possibility of acute inflammation). In the base-case analysis, we assumed an urban location for the specimen collection fee under both screening strategies. Alternative patient locations associated with different fees were assessed in sensitivity analyses. The unit price of targeted screening was $6.52 more expensive than the universal strategy to account for increased clinician time to identify children at high risk. We estimated the direct 4-month treatment cost of a commonly

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**Table 2: Calculation of effectiveness**

| Terminal node health state | Formula | Reasoning |
|----------------------------|---------|-----------|
| Healthy, untreated         | QALYs (healthy, untreated) = RemainLifeExp\*1 = 80.5 | Assuming screening occurs at 18 months and health state is experienced for all years following test (using life expectancy of 82 yr) |
| Healthy, after treatment   | QALYs (healthy, treat) = (RemainLifeExp - 0.33) + (0.33)*utilityTreat | Assumes there is some decrease in utility for 4 mo during iron supplementation (4/12 mo = 0.33) |
| Poor functional outcomes, untreated | QALYs (poor functional outcomes, untreat) = RemainLifeExp*utilityPoorFunOut | Assumes that iron deficiency is not detected and treated, and resulting health state is experienced for all years following test |
| Poor functional outcomes, after treatment | QALYs (poor functional outcomes, treat) = (RemainLifeExp - 0.33)*utilityPoorFunOut + (0.33)*utilityTreat | Assumes that iron deficiency is not treated despite supplementation, and this health state experiences both decreased utilities from poor functional outcomes, and short-term decrease in utility due to supplementation |

Note: QALY = quality-adjusted life year.
We included the indirect (or time) cost paid by parents to attend a laboratory for phlebotomy. Estimation of salary loss was based on Statistics Canada labour statistics on the average weekly wage in January 2019 and 0.5 days off work. Parents were assumed to drive to the laboratory and park for 1 hour. Arrival by public transportation and taking up to a full day off work were considered in sensitivity analyses. We did not include the cost of the 18-month visit, as this visit is currently recommended for all children and is covered by the Ontario Health Insurance Plan. To be conservative, we did not include direct or indirect lifetime costs of poor functional outcomes.

Table 3: Cost parameter inputs for the base-case scenario

| Parameter | Base case, $ | Data source/reasoning |
|-----------|--------------|-----------------------|
| **Universal screening** | | |
| Adjusted laboratory costs | | |
| Laboratory services | 10.67 | OHIP Schedule of Benefits for Laboratory Services (complete blood count, ferritin and C-reactive protein)* |
| Administration | 6.37 | Ontario Nurses Association (assuming 10-min nursing time)† |
| Patient documentation and specimen collection fee | 10.76 | OHIP Schedule of Benefits (urban location) |
| Total (uninflated) | 28.48 (27.80) | Inflated to value as of January 2019 using the monthly Canadian Consumer Price Index‡ |
| **Patient-borne cost** | | |
| Salary loss | 103.21 | Average weekly wages for Canadians (permanent employees) were $1032.12 in January 2019. In the base case, 1 parent is assumed to take 0.5 d off work. |
| Travel expense | 13.12 | 1 parent driving conventional vehicle to screening location (15 km round trip). Fuel consumption is 7.8 L/100 km§ and cost of regular gasoline is $0.96/L¶ for a total cost for gasoline of $1.12. In the base case, a 1-hour parking time is assumed at $6 per 30 min,** for a parking cost of $12. |
| Total | 116.33 | |
| Total cost | 144.81 | |
| **Targeted screening** | | |
| Adjusted laboratory costs | | |
| Laboratory services | 10.67 | As above |
| Administration | 12.73 | As above |
| Patient documentation and specimen collection fee | 10.76 | As above |
| Total (uninflated) | 35.00 (34.16) | Inflated to value as of January 2019 using the monthly Canadian Consumer Price Index‡ |
| **Patient-borne cost** | | |
| Salary loss | 103.21 | As above |
| Travel expense | 13.12 | As above |
| Total | 116.33 | |
| Total cost | 151.33 | |
| **Treatment cost (ferrous sulfate, 4 mo)** | | |
| | 170.00 | $168.63 including dispensing fee⁴⁴ |

Note: OHIP = Ontario Health Insurance Plan.
*As of Apr. 1, 2017: complete blood count $3.98, ferritin $2.97, C-reactive protein $3.72.
†Using an hourly rate of $38.19 for full-time registered nurse with 5 years’ experience (effective Apr. 1, 2017).³⁸
‡April 2017: 130.4; January 2019: 133.6.³⁹
§Fuel consumption ratings by Natural Resources Canada using the measures of the Honda Civic coupe, Canada’s best-selling car for 21 consecutive years.⁴¹
¶Ontario gasoline price on Feb. 11, 2019.⁴²
**Parking rate at The Hospital for Sick Children, Toronto.⁴³

prescribed oral iron supplement (ferrous sulfate) from the Ontario Drug Benefit Formulary/Comparative Drug Index.⁴⁴
Sensitivity analysis
We conducted extensive one-way sensitivity analyses to assess the uncertainty of the ICERs by varying the single-parameter values (Appendix 1, Supplemental Table S1). We performed probabilistic sensitivity analyses using 100 000 Monte Carlo simulations to assess the simultaneous uncertainty around multiple variables (Appendix 1, Supplemental Table S2).

Ethics approval
Ethics approval was not required for this study. Ethics approval for the OptEC study was obtained from the research ethics boards at The Hospital for Sick Children and St. Michael’s Hospital, Toronto.

Results
Base case
The marginal cost per child of each screening strategy was $144.81 for universal, screen negative; $314.81 for universal, screen positive; $151.33 for targeted, screen negative; $321.33 for targeted, screen positive; and $0.00 for no screening.

In the base-case scenario, compared to no screening, a universal and a targeted screening program cost society an additional $162.98 and $63.06, respectively, in exchange for 0.07 and 0.04 QALY gains, respectively, in a lifetime (Table 4, Appendix 1, Supplemental Figure 2). The ICERs for the universal and the targeted screening programs relative to no screening were $2286.06/QALY and $1676.94/QALY, respectively. With 2 common willingness-to-pay thresholds of $50 000 and $100 000 per QALY, both screening strategies were cost-effective over no screening.

Sensitivity analyses
One-way sensitivity analyses
Figure 2 shows the tornado diagrams of the one-way sensitivity analyses. The base-case conclusions were robust to all single-parameter variations. When the probability of iron-deficiency-associated poor functional outcomes was as low as 8.4%, the ICERs of universal and targeted screening programs reached $11 679.36/QALY and $8888.30/QALY, respectively, compared to no screening, and the ICER of the universal program reached $14 565.99/QALY compared to targeted screening, still far below the threshold of $50 000/QALY.

Probabilistic sensitivity analyses
Probabilistic sensitivity analyses showed that, 98.8% and 99.0% of the time, the ICER for universal screening or targeted screening as compared to no screening would be below the threshold of $50 000 (Figure 3). When universal screening was compared to targeted screening, the former was cost-effective 98.5% of the time.

Interpretation
Our findings suggest that a universal screening program for iron deficiency is cost-effective compared to the current practice of no screening or a targeted screening program for children at high risk. These results were robust to extensive sensitivity analyses. In our analysis, we chose parameters that would result in conservative estimates of cost-effectiveness. These included assuming that no further costs would be incurred owing to poor functional outcomes, as there may be direct costs or indirect costs, or both, associated with public or private assessments and interventions for people with developmental difficulties, at any time from childhood to adulthood. We assumed no additional societal costs owing to lower school completion or early death, and included a cost for parents’ taking time off work for an additional laboratory visit. The diagnostic accuracy of the screening test was based on serum ferritin measurement alone despite including the cost of a complete blood count, which would improve the sensitivity and specificity of iron deficiency detection, thereby increasing cost-effectiveness. In our model, once the present value of the lifetime cost associated with poor functional outcomes exceeded $12 000, both screening programs would be cost-saving compared to no screening.

| Strategy | Cost, $ | Effect, QALYs | Incremental cost | Incremental effect, QALYs | ICER |
|----------|---------|---------------|-----------------|--------------------------|------|
| 2 screening programs v. no screening | | | | | |
| No screening | 0.00 | 23.82 | – | – | – |
| Targeted screening | 63.06 | 23.86 | 63.06 | 0.04 | 1676.94 |
| Universal screening | 162.98 | 23.89 | 162.98 | 0.07 | 2286.06 |
| Universal screening v. targeted screening | | | | | |
| Targeted screening | 63.06 | 23.86 | – | – | – |
| Universal screening | 162.98 | 23.89 | 99.92 | 0.03 | 2965.96 |

Note: ICER = incremental cost-effectiveness ratio, QALY = quality-adjusted life year.
Our results suggest that the costs saved by restricting the program to children at high risk would be offset by the loss of QALYs for unscreened children at average risk. This is likely driven by the small incremental cost difference between the universal program and the targeted program ($99.92). Hence, an additional $100 spent in a universal program would be exchanged for $1500 worth of effectiveness (0.03 extra QALYs × $50 000/QALY = $1500), which is highly cost-effective.

We identified 1 published economic analysis of anemia prevention, by Shaker and colleagues, in infants aged 9–12 months in the United States, where anemia screening (with hemoglobin) is currently recommended. They concluded that screening by means of an alternative test called reticulocyte hemoglobin content was an affordable strategy compared to hemoglobin alone. Their analysis differed from ours in several ways. Shaker and colleagues did not include a no-screening strategy, used reticulocyte hemoglobin content (rather than serum ferritin, which is more widely available and well known to physicians) and proposed screening at 9–12 months. We selected the 18-month visit, as our previous analysis showed that the serum ferritin level is lowest between 15 and 24 months and that the hemoglobin level does not change substantially between 12 and 24 months. Finally, Shaker and colleagues included the cost of use of additional health care services for children with untreated iron deficiency, whereas we did not.

In keeping with the World Health Organization principles, the goal of screening for iron deficiency is early detection and treatment before progression to chronic, severe iron deficiency or iron deficiency anemia. A Cochrane systematic review identified 8 trials of iron treatment in young children with iron deficiency anemia; however, only 1 study used a duration of treatment (4 mo) consistent with the current standard of care. That randomized trial showed that developmental scores were reduced in the infants with iron deficiency anemia before treatment and reversed after iron treatment, with follow-up scores similar to those for healthy children with iron sufficiency. Another randomized trial in infants with nonanemic iron deficiency similarly showed that developmental scores were reduced before treatment and improved after treatment. Lozoff and colleagues followed a cohort of Costa Rican children to 25 years of age and found that...
Figure 3: Probabilistic sensitivity analyses results comparing (A) universal screening versus no screening, (B) targeted screening versus no screening and (C) universal screening versus targeted screening. Note: WTP = willingness to pay.
those with chronic, severe iron deficiency in infancy had poorer long-term cognitive and functional outcomes than those who were iron sufficient in infancy (before or after iron therapy). Together, these studies suggest that early detection of iron deficiency followed by a good response to oral iron treatment may lead to more favourable outcomes and that late detection of iron deficiency may be accompanied by slow response to oral iron treatment and poor long-term outcomes.

The Canadian Paediatric Society and the College of Family Physicians of Canada recommend an 18-month enhanced well-baby visit in primary care, which has been implemented in Ontario with a physician fee incentive. This may be an ideal visit for screening for iron deficiency, is aligned with the goal of improving child developmental outcomes, and is feasible owing to the high uptake of this visit for vaccinations and health surveillance.

Strong recommendations have been made for investment in early childhood, considering the evidence supporting the developmental origins of health and disease. Heckman developed the “Heckman equation,” which describes a high return on investment for preventive initiatives early in the life course. In keeping with this theory, screening and treatment for iron deficiency in early childhood has the potential to improve outcomes throughout the life course, with a modest economic investment.

Opportunities for future research include understanding the values and preferences of parents and practitioners for screening for iron deficiency; conducting a budget impact analysis to assess system-level costs associated with screening; developing a risk-stratification tool to be used for targeted screening (similar to tools for assessing risk of diabetes in adults); and validating a point-of-care tool for serum ferritin to improve screening efficiency and reduce cost.

**Limitations**

Our analysis has limitations common in cost-effectiveness analyses. First, we could not identify any sources to estimate the accuracy of serum ferritin measurement in children (and therefore used data from adults) and iron-deficiency–specific utility scores (and therefore used data from similar scenarios). Sources to estimate the probability of poor functional outcomes were methodologically strong and included randomized controlled trials and a long-term observational study; however, these studies were conducted in developing countries. Second, we did not include future costs that might be incurred as a result of poor functional outcomes, which led to a conservative estimate of costs. However, the inclusion of these costs in our model would increase the cost-effectiveness of the 2 screening programs compared to no screening.

**Conclusion**

A proposed universal screening program for iron deficiency would be cost-effective over the lifespan compared to both no screening (current standard of care) and a targeted screening program for children at high risk. Policy-makers and physicians may consider expanding the recommended 18-month enhanced well-baby visit to include screening for iron deficiency.

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