Regional and hospital variation in commonly performed paediatric otolaryngology procedures in the Netherlands: a population-based study of healthcare utilisation between 2016 and 2019

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ABSTRACT

Objective In the past few decades, there has been an increase in high-quality studies providing evidence on the effectiveness of commonly performed procedures in paediatric otolaryngology. We believe that now is the time to re-evaluate the care process. We aimed to analyse (1) the regional variation in incidence and referrals of adenotonsillectomies, tonsillectomies and ventilation tube insertions in children in the Netherlands between 2016 and 2019, (2) whether regional surgical rates, referral rates and in-hospital surgical rates were associated with one another, and (3) the hospital variation in healthcare costs, which indicates the utilisation of resources.

Design Repeated cross-sectional analysis.

Setting Four neighbouring Dutch provinces comprising 2.8 million inhabitants and 14 hospitals.

Participants Children aged 0–15 years.

Outcome measures We analysed variation in regional surgical rates and referral rates per 1000 inhabitants and in-hospital surgical rates per 1000 clinic visitors, adjusted for age and socioeconomic status. Furthermore, the relationships between referral rates, regional surgical rates and in-hospital surgical rates were estimated. Lastly, variation in resource utilisation between hospitals was estimated.

Results Adenotonsillectomy rates differed sixfold between regions. Two-fold differences were observed for adenotonsillectomy rates, ventilation tube insertion rates and referral rates. Referral rates were negatively associated with in-hospital surgical rates for adenotonsillectomies, but not for adenoidectomies and ventilation tube insertions. In-hospital surgical rates were positively associated with regional rates for adenoidectomies and adenotonsillectomies. Significant variation between hospitals was observed in costs for all resources.

Conclusions We observed low variation in tonsillectomies and ventilation tube insertion and high variation in adenoidectomies. Indications for a tonsillectomy and ventilation tube insertion are well defined in Dutch guidelines, whereas this is not the case for an adenoidectomy. Lack of agreement on indications can be expected and high-quality effectiveness research is required to improve evidence-based guidelines on this topic.

INTRODUCTION

Paediatric otolaryngology procedures were the first for which very high regional variation was described by Glover,1 who found 10-fold differences in tonsillectomy rates between regions in 1938. This variation could not be explained by differences in patient needs and preferences, and hence was possibly driven by differences in physicians’ beliefs about indications for surgery and by lack of effectiveness research. Following Glover’s1 publication, studies in numerous countries consistently identified and described high volumes and unwarranted regional variation in the utilisation of tonsillectomy, adenoidectomy and ventilation tube insertion in children.2,3

Strengths and limitations of this study

► A strength of this study is the use of a large administrative data set covering all the hospitals in the investigated area over multiple years.
► We used various robust measurements on different geographical levels over multiple years to quantify and explain the variation.
► A limitation of the study is the lack of access to clinical data to investigate disease severity.
► We were unable to investigate treatment outcomes.
► The appropriate surgical rate in the Netherlands is unknown, which hampers conclusions regarding overtreatment or undertreatment in our data.
In the past few decades, there has been an increase in high-quality studies providing evidence on the effectiveness of adenoidectomies, tonsillectomies and ventilation tube insertions; consequently, indications for surgery have become more accurately defined.1–14 Previous research of our group already showed a nationwide decrease in the number of tonsillectomies and adenoidectomies between 2005 and 2018, which was associated with a decrease of annual healthcare and societal costs.15

Therefore, we believe that now is the right moment to analyse current practice variation in these procedures, since this is another important step in re-evaluating the care process.16 17

Evaluation and reduction of practice variation at a systemic level is complicated since it requires combining population data and hospital data. Previous studies mainly identified variation,2 3 18 19 but hardly any study has been able to correlate practice variation to explanatory factors. For example, practice variation in the Netherlands might be associated with the fact that in the Netherlands general practitioners (GPs) are gatekeepers for medical specialist care, and referral by a GP is needed before patients can receive hospital care.20 Consequently, regional variation in surgical rates can be caused by variation in GP referral rates as well as by variation in specialist care (ie, a physician’s choice to perform surgery vs watchful waiting). Understanding the source of variation can support an effective policy to reduce unnecessary variation, increase health outcomes and reduce expenditures.21 22

Another limitation in the literature is that most articles focused on unwarranted variation in surgical rates, whereas variation in supply-sensitive care might also be important in these patient groups. Unwarranted practice variation can be divided into three categories: underutilisation of evidence-based interventions, differences in preference-sensitive care and supply-sensitive care.23 Preference-sensitive care includes treatments choices that are (partly) based on patients’ preferences, whereas supply-sensitive care refers to healthcare utilisation whose frequency depends on availability and is not based on scientific evidence. It includes diagnostics, hospitalisation and physician visits.24 Higher healthcare utilisation is unrelated to quality of care and hence reducing supply-sensitive care may yield substantial savings, but it requires different strategies from reducing variation in preference-sensitive care.25 26

The aim of the present study was (1) to establish the current regional variation in referral rates for otitis media, diseases of the tonsils and obstructive sleep apnoea syndrome (OSAS), and regional and in-hospital variations of adenoidectomies, tonsillectomies and ventilation tube insertions in children; (2) to determine whether regional referral rates and in-hospital surgical rates were associated with regional referral rates, and whether regional referral rates were associated with in-hospital surgical rates; and (3) to assess the hospital variation in healthcare costs, which indicates utilisation of resources.

METHODS

Study design and data sources

We conducted a retrospective cross-sectional analysis of regional practice variation in four neighbouring provinces in the Netherlands between 2016 and 2019, combining two databases. Firstly, we used a database provided by LOGEX (Amsterdam, The Netherlands). This database covers 100% of the hospital data in the four provinces under study and was used to extract hospital data. The region comprises 2.8 million inhabitants and 14 hospitals, including one university hospital. No private or independent treatment centres for ear, nose and throat (ENT) services are based in these four provinces. The retrieved benchmark database includes a variety of information, such as the start and end dates of treatment, doctor–patient contacts, performed diagnostics, surgical interventions, diagnosis treatment codes (DBC), dates of admission and hospitalisation. These patient data are combined into care products (so-called ‘DBC-DOT Zorgproducten’), which are comparable with diagnosis-related groups. Recent studies showed that administrative databases, including the LOGEX database, are valid data sources and can be used for quality assessment of healthcare in the Netherlands.27 28 We retrieved data on age (per year), sex, Charlson Comorbidity Index (CCI)29, and four-digit postal codes from this data set.

Second, we used the online database of Statistics Netherlands (CBS)30 to extract aggregated numbers of inhabitants. This database was also used to derive socioeconomic status (SES) based on patients’ four-digit postal code (inhabitants per 1-year age groups) and number of inhabitants aged 0–15 years per four-digit postal code. Based on status scores matching the four-digit postal codes, we defined low, middle and high SES.

This study was reported according to the ‘Strengthening the Reporting of Observational Studies in Epidemiology’ statement.31

Study population and data classification

Patient inclusion was based on age (<16 years), patient’s postal code (living within the four provinces) and at least one consultation between 1 January 2016 and 31 December 2019 for one of the following diagnosis treatment combination (DBC) codes: 13 (acute otitis media, otitis media with effusion or tube dysfunction), 52 (diseases of the tonsils) or 59 (OSAS). We used multiple DBC codes because these codes all capture indications for surgery. Furthermore, some indications are similar for all three procedures or patients can experience multiple complaints. Registration can depend on which indication the patient experienced as the most severe (figure 1).

First, patients were classified as patients who underwent adenotonsillectomy if they had only received care product 32320 (tonsillectomy with or without adenoidectomy in children aged 0–10 years) or care product 32321 (tonsillectomy with or without adenoidectomy in children aged 11–15 years). Second, patients were classified as patients who underwent ventilation tube insertion if
they had received care product 31802 (ventilation tube insertion with or without adenoidectomy). Lastly, patients were classified as patients who solely underwent adenoidectomy if they had only received care product 32330 (adenoidectomy). To prevent finding variation based on registration differences, patients were excluded from the adenoidectomy group if they had received adenoidectomy and another procedure (tonsillectomy or ventilation tube insertion) on the same day. Care products for tonsillectomy and ventilation tube insertion include the description ‘with or without adenoidectomy’ since these procedures are often performed together. Some hospitals register both procedures, whereas others only register tonsillectomy or ventilation tube insertion. All the remaining patients were categorised as non-surgical patients.

The study inclusion criteria and the data classification for this study were reviewed with an ENT surgeon in our hospital and three representatives from the Dutch Association of ENT Surgery.

Calculation of adjusted rates
We calculated the following rates: adjusted surgical and referral rates per 1000 inhabitants aged 0–15 years living in a postal code region (denominator extracted from the CBS database), adjusted surgical rates per 1000 inhabitants aged 0–15 years living in a hospital service area (HSA) (denominator extracted from the CBS database and LOGEX database), and adjusted surgical rates per 1000 hospital visitors aged 0–15 years (denominator extracted from the LOGEX database) registered with DBC 13, 52 or 59 (ie, the treatment choice made by the otolaryngologist if a child was referred to the hospital). We will from now on refer to surgical or referral rates per 1000 inhabitants in a postal code region as ‘PC-2 surgical rates’ and ‘PC-2 referral rates’, to surgical rates per 1000 inhabitants in an HSA as ‘HSA surgical rates’ and to surgical rates per 1000 hospital visitors as ‘in-hospital surgical rates’. Methods to calculate HSAs and adjusted surgical rates were thoroughly reviewed with members of the Dutch National Scientific ENT Society.

PC-2 surgical rates and PC-2 referral rates
Regions were defined by two-digit postal code areas. SES-adjusted and age-adjusted surgical rates and referral rates per 1000 inhabitants were calculated with the indirect standardisation method used in the Dartmouth Atlas Project using the following formula:

$$\text{rates per 1000 inhabitants} = \frac{\text{Observed numbers in postal code area}}{\text{Expected numbers in postal code area}} \times \text{mean rate per 1000 inhabitants (0 – 15 years)}$$

Rates per 1000 inhabitants were calculated by multiplying the observed/expected rate with the average rate in the reference population (ie, all four provinces under investigation). The expected number of procedures or referrals in a postal code area(z) was based on the age and SES distribution in this postal code area(z) and on the average probability of receiving surgery per 1-year age
group and per SES group (low, middle, high) in the four provinces under investigation.

**HSA surgical rates**

In the Netherlands, there is a dense network of hospitals, and in most of the regions people can choose between multiple hospitals at acceptable distance from their homes. In such circumstances, the plurality rule may distort the treatment patterns of individual ENT clinics, which we are interested in. Therefore, HSAs were calculated proportionally to the patient flow from four-digit postal codes. All persons living in a four-digit postal code area (CBS data set) were assigned to a hospital using the patient flow ratio from four-digit postal codes to the hospital (LOGEX data set) between 2016 and 2019. A fictitious example explaining this method can be found in online supplemental table 1. Subsequently, SES-adjusted and age-adjusted regional surgical rates per 1000 inhabitants were calculated with the following formula:

\[
\frac{\text{Observed numbers in Hospital Service Area}}{\text{Expected numbers in Hospital Service Area}} \times \frac{\text{mean procedure rate per 1000 inhabitants}}{0 - 15 \text{ years}}
\]

The expected number of procedures in an HSA\((z)\) was based on the age and SES distribution in this HSA\((z)\) and on the average probability of receiving surgery per age (per year) and per SES group.

**In-hospital surgical rates**

SES-adjusted and age-adjusted surgical rates per 1000 clinic visitors were calculated using the following formula:

\[
\frac{\text{Observed numbers in Hospital}}{\text{Expected numbers in Hospital}} \times \frac{\text{mean procedure rate per 1000 clinic visitors}}{0 - 15 \text{ years}}
\]

The expected number of procedures in a hospital\((z)\) was based on the age and SES distribution in this hospital\((z)\) and on the probability of receiving surgery per 1-year age group and per SES group (low, middle, high) if referred to a hospital (ie, if DBC 13, 52 or 59 was registered).

**Analyses**

For all three procedures, we generated dot plots of adjusted HSA surgical rates per 1000 inhabitants. Additionally, we calculated the extreme quotient (EQ) and its 5th–95th percentile, the interquartile ratio (IQR) and the coefficient of variation (CoV). The EQ is the ratio between the highest and the lowest regional surgical rate, which is very intuitive but prone to outliers. The IQR is calculated by dividing the 75th percentile by the 25th percentile, and the CoV is calculated by dividing the SD by the mean. We also calculated the systematic component of variation (SCV) using the following formula:

\[
\text{SCV} = \frac{1}{N} \left( \sum_{i=1}^{N} \frac{(O_i - E_i)^2}{E_i^2} - \sum_{i=1}^{N} \frac{1}{E_i^2} \right) \times 100
\]

where \(N\) is the number of HSAs, \(O_i\) is the observed number of procedures in a specific region or hospital, and \(E_i\) is the expected number of procedures in this same region or hospital. The SCV is a robust measurement as it estimates the variance between areas (systematic variation) that cannot be accounted for by the variability within each area (random variation). Since the SCV is sensitive for outliers, we also calculated the SCV on the 5th and 95th percentile.\(^{35}\) An SCV lower than 5 was considered ‘low variation’, whereas an SCV between 5 and 10 was considered high variation, and an SCV higher than 10 was considered very high variation.\(^{34}\)

In an attempt to explain the observed variation in rates, we estimated the associations between PC-2 surgical rates, PC-2 referral rates and in-hospital surgical rates. We assigned the two-digit postal code areas to the hospitals to which most children were referred. If multiple two-digit postal code areas referred to the same hospital, those areas were analysed together. The association between rates was measured using the Pearson correlation coefficient and \(r^2\), which represents the proportion of variance that is explained by the independent variable.

**Cost analyses**

Information on costs at the patient level (ie, treatment, diagnostics, consultations, inpatient clinic days) was extracted from the LOGEX database to indicate resource use. Costs were calculated by multiplying the delivered healthcare activities with the corresponding LOGEX benchmark unit prices.\(^{36} 37\) We compared the lowest and the highest average crude costs between hospitals, including the 25th and 75th percentile.

Furthermore, we analysed differences between hospitals in average adjusted costs using a generalised linear mixed effects model. The hospital code was included as a random effect, while age, comorbidities, SES and diagnosis were included as fixed effects. To check whether the results were influenced by the skewed distribution of costs, sensitivity analysis was performed with a second model using log-transformed total costs.

**Analytical approach**

Continuous variables were reported as mean with SD or median with interquartile ranges (in case of non-parametric data). Costs were reported as average crude costs per patient in euros (€). Missing data patterns were analysed for all variables, and missing data were imputed using multiple imputation (10 imputation sets), using treatment, age, SES and sex as predictors. Since we linked two databases (LOGEX data set and CBS data set), practice variation scores were calculated using Microsoft Excel V.2016. All other analyses were performed with R V.3.6.1.

**RESULTS**

We identified 86 408 unique paediatric patients living in the four Dutch provinces under investigation who had visited an ENT surgeon with diseases of the tonsils, complaints of otitis media or OSAS between 2016 and 2019. These patients constitute 16% of all children aged 0–15 years living in this area. Figure 1 shows the flow chart of the data selection process. The number of procedures...
Adenoidectomy

Overall, we observed very high variation for adenoidectomy rates in PC-2 surgical rates, HSA surgical rates and hospital surgical rates. We observed approximately sevenfold differences between PC-2 adenoidectomy rates. For both HSA surgical rates and in-hospital surgical rates, sixfold differences were observed. Although differences decreased when values below the 5th and above the 95th percentile were removed, persistent high variation was found for adenoidectomy rates.

Adenotonsillectomy

We observed twofold differences for adenotonsillectomy rates in two-digit postal code areas and threefold differences for adenotonsillectomy rates in HSAs. The SCVs revealed low variation in both PC-2 adenotonsillectomy rates and HSA adenotonsillectomy rates. In-hospital surgical rates differed threefold and the
SCVs revealed high variation for these rates. After removing the most extreme values, low variation was observed for all rates except for the in-hospital tonsillectomy rates in 2019.

### Ventilation tube insertion
Ventilation tube insertion rates differed twofold between two-digit postal code areas, HSAs and hospitals. The SCVs revealed very low variation for ventilation tube insertion rates in two-digit postal code areas, HSAs and in-hospital surgical rates over all the years of the study period.

### Referrals
Referral rates differed twofold between two-digit postal code areas. The SCVs revealed low variation between regions.

### Associations between regional rates, referral rates and in-hospital rates
We could assign all postal code areas to 13 hospitals based on the plurality rule. For one hospital, no postal code area with the highest market share was identified.

Firstly, in-hospital adenoidectomy rates per 1000 clinic visitors were associated with PC-2 adenoidectomy rates and could explain approximately 67% (r=0.81, r²=0.67, p<0.001) of the variation in PC-2 adenoidectomy rates. Referral rates were not associated with PC-2 adenoidectomy rates (r=0.36, r²=0.13, p=0.22) nor with the in-hospital surgical rates (r=−0.08, r²=0.01, p=0.79).

Secondly, in-hospital adenotonsilllectomy rates were associated with PC-2 adenotonsilllectomy rates and could explain 44% (r=0.66, r²=0.44, p=0.01) of the regional variation. Referral rates were not associated with PC-2 adenotonsilllectomy rates (r=0.21, r²=0.04, p=0.50), but
### Table 3  Variation in surgical rates from 2016 to 2019 in children aged 0–15 years between hospitals and hospital service areas

|                  | Average rate | EQ  | EQ<sub>5-95</sub> | IqR | CoV  | SCV  | SCV<sub>5-95</sub> |
|------------------|--------------|-----|-------------------|-----|------|------|-------------------|
| **Regional surgical rates per 1000 inhabitants aged 0–15 years (hospital service areas)** |              |     |                   |     |      |      |                   |
| Adenoidectomy    |              |     |                   |     |      |      |                   |
| 2016             | 1.9          | 6   | 2.6               | 1.8 | 0.5  | 24.0* | 7.5†             |
| 2017             | 1.8          | 8   | 3.6               | 2   | 0.6  | 28.3* | 11.7*            |
| 2018             | 1.8          | 5.7 | 3.4               | 2   | 0.5  | 21.2* | 10.7*            |
| 2019             | 1.8          | 5.6 | 3.6               | 1.7 | 0.5  | 18.4* | 9.6†             |
| All years        | 1.8          | 5.7 | 3.2               | 1.8 | 0.5  | 22.4* | 9.6†             |
| Adenotonsillectomy |            |     |                   |     |      |      |                   |
| 2016             | 7.9          | 2   | 1.7               | 1.2 | 0.2  | 3    | 1.3              |
| 2017             | 7.8          | 3.4 | 1.7               | 1.1 | 0.2  | 5.1†  | 1.2             |
| 2018             | 6.9          | 2.7 | 1.5               | 1.2 | 0.2  | 4.6   | 1.2             |
| 2019             | 6.6          | 2.9 | 2.3               | 1.2 | 0.3  | 6.3†  | 2.9             |
| All years        | 7.3          | 2.5 | 1.6               | 1.2 | 0.2  | 4.2   | 1.4             |
| Ventilation tube insertion |          |     |                   |     |      |      |                   |
| 2016             | 13.2         | 2.7 | 1.6               | 1.1 | 0.2  | 4.8   | 1.8             |
| 2017             | 14.2         | 2.7 | 1.7               | 1.2 | 0.2  | 4     | 1.5             |
| 2018             | 13.7         | 1.9 | 1.8               | 1.1 | 0.2  | 3.8   | 2.1             |
| 2019             | 12.9         | 1.9 | 1.6               | 1.2 | 0.2  | 2.9   | 1.4             |
| All years        | 13.5         | 2.2 | 1.6               | 1.2 | 0.2  | 3.8   | 1.7             |
| In-hospital surgical rates per 1000 hospital visitors aged 0–15 years |          |     |                   |     |      |      |                   |
| Adenoidectomy    |              |     |                   |     |      |      |                   |
| 2016             | 44           | 6.2 | 2.7               | 1.4 | 0.5  | 18.0* | 8.8†            |
| 2017             | 39           | 8.1 | 3.1               | 2.3 | 0.5  | 19.4* | 10.3*           |
| 2018             | 41           | 4.1 | 3.7               | 1.7 | 0.4  | 14.9* | 10.0*           |
| 2019             | 43           | 7   | 2.7               | 1.5 | 0.4  | 15.9* | 5.8†            |
| All years        | 42           | 5.8 | 2.4               | 1.6 | 0.4  | 16.9* | 5.6†            |
| Adenotonsillectomy |            |     |                   |     |      |      |                   |
| 2016             | 178          | 1.8 | 1.7               | 1.4 | 0.2  | 4.1   | 2.7             |
| 2017             | 176          | 2.9 | 1.8               | 1.3 | 0.3  | 5.8†  | 3.1             |
| 2018             | 161          | 2.6 | 1.8               | 1.3 | 0.3  | 5.8†  | 3.3             |
| 2019             | 160          | 2.5 | 2.2               | 1.5 | 0.3  | 7.4†  | 5.1†            |
| All years        | 169          | 2.3 | 1.8               | 1.4 | 0.2  | 5.4†  | 3.5             |
| Ventilation tube insertion |          |     |                   |     |      |      |                   |
| 2016             | 300          | 2.1 | 1.6               | 1.2 | 0.2  | 3.5   | 2               |
| 2017             | 318          | 2.2 | 1.5               | 1.2 | 0.2  | 2.8   | 1.1             |
| 2018             | 320          | 1.7 | 1.6               | 1.2 | 0.2  | 2     | 1.2             |
| 2019             | 316          | 1.7 | 1.4               | 1.2 | 0.2  | 1.7   | 1               |
| All years        | 313          | 1.7 | 1.5               | 1.2 | 0.2  | 2.4   | 1.7             |

SCV >3=likely due to differences in practice style or ‘medical discretion’; 5–10=high variation; >10=very high variation.

*Very high variation.
†High variation.

CoV, coefficient of variation; EQ, extreme quotient; IqR, interquartile ratio; SCV, systematic component of variation.
they were negatively associated with in-hospital surgical rates per 1000 clinic visitors (r = −0.58, r² = 0.33, p = 0.04).

Thirdly, in-hospital ventilation tube insertion rates were not associated with PC-2 ventilation tube insertion rates (r = 0.34, r² = 0.12, p = 0.26), whereas referral rates were associated with PC-2 surgical rates and explained approximately 49% (r = 0.70, r² = 0.49, p = 0.008) of the regional variation. Referral rates were not associated with in-hospital surgical rates (r = −0.41, r² = 0.18, p = 0.15).

Cost analysis and between-hospital variation in care processes

Average crude costs for surgical patients and non-surgical patients are described in Table 4. In all hospitals, average crude costs for surgical patients were five times (adenoidectomy patients) to seven times (adenotonsillectomy patients) higher than for non-surgically treated patients. These differences were mainly caused by differences in treatment costs and hospitalisation costs. Average total costs varied between hospitals from €123 to €188 for the non-surgically treated patient group, from €716 to €910 for adenoidectomy patients, from €927 to €1345 for adenotonsillectomy patients, and from €709 to €1058 for ventilation tube insertion patients. In all four groups of patients, the largest between-hospital differences were found for diagnostics. Between-hospital variation for diagnostics ranged from 13-fold to 26-fold differences. Furthermore, we observed between-hospital differences in costs for treatment, ranging from 1.4-fold differences in adenoidectomy patients to 16-fold differences in non-surgically treated patients. For consultations, differences varied between 1.3-fold and 1.7-fold differences. Last, differences in average costs for hospitalisation ranged from 1.4-fold differences in adenoidectomy patients to 49-fold differences in non-surgically treated patients. Adjusted for age, SES and CCI, variation in costs between hospitals was observed in all groups, except for treatment costs in non-surgically treated patients and treatment costs, hospitalisation costs, and total costs in adenoidectomy patients. Sensitivity analysis with a second model using log-transformed total costs showed that the results were not influenced by the skewed distribution of costs.

DISCUSSION

In the present study, we aimed to analyse the current practice variation in the entire care process for children with otitis media, diseases of the tonsils and OSAS; analyse regional and in-hospital variations in adenoidectomies, tonsillectomies and ventilation tube insertions in...
children in four provinces in the Netherlands; analyse the association between the various measures; and analyse variations in costs between hospitals, both for surgically treated and non-surgically treated patients.

**Statement of principal findings**

Very high regional variation was found for adenoidectomies, which could partly be explained by the differences between treatment choices made by otorhinolaryngologists if a child was referred. GP referral rates were not associated with in-hospital surgical rates.

Conversely, low variation was observed for adenotonsillectomies, but the treatment choices made by the otorhinolaryngologists were associated with GP referral rates. Higher GP referral rates led to lower in-hospital adenotonsillectomy rates. Also, in-hospital surgical rates were positively associated with regional surgical rates.

The lowest variation was observed for ventilation tube insertion. Referral rates were associated with the regional rates but not with the choices made by the otorhinolaryngologists. Moreover, the in-hospital surgical rates were not associated with regional variation.

For all procedures, including the non-surgical treatment of patients, we observed significant variations in healthcare resource utilisation and costs between hospitals with respect to treatment, consultations, diagnostics and clinic days.

**Strengths and weaknesses of the study**

To the best of our knowledge, this is the first study that investigated the associations between regional variation, referral rates and treatment choices in the hospital for otorhinolaryngology procedures. We used various measurements which showed similar results, making our conclusions more robust. The outcomes partially explained the variation in surgical rates, which can provide guidance for quality improvement projects. However, numbers of observation (i.e. hospitals) might be too low to draw definitive conclusions. Unfortunately, we were not able to investigate other potential causes of variation, such as...

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**Table 4** Between-hospital variation in crude average costs per patient

| Procedure                        | Mean† | Percentage of total cost | Min–Max‡ | P25–P75 | P value§ |
|----------------------------------|-------|--------------------------|----------|---------|----------|
| **Non-surgically treated patients (n=43,821)** |       |                          |         |         |          |
| Treatment                        | 3     | 2                        | 0–16     | 1–4     | 0.11     |
| Consultations                    | 120   | 79                       | 104–131  | 113–124 | 0.02*    |
| Diagnostics                      | 22    | 13                       | 1–20     | 7–12    | 0.01*    |
| Hospitalisation                  | 8     | 6                        | 1–49     | 10–27   | 0.04*    |
| Total cost                       | 153   | 100                      | 123–188  | 140–159 | 0.02*    |
| **Adenoidectomy patients (n=36,289)** |       |                          |         |         |          |
| Treatment                        | 244   | 30                       | 203–287  | 218–240 | 0.16     |
| Consultations                    | 135   | 17                       | 102–180  | 123–146 | 0.03*    |
| Diagnostics                      | 20    | 2                        | 3–38     | 11–19   | 0.02*    |
| Hospitalisation                  | 416   | 51                       | 370–525  | 395–420 | 0.06*    |
| Total cost                       | 814   | 100                      | 716–910  | 758–820 | 0.13     |
| **Adenotonsillectomy patients (n=14,615)** |       |                          |         |         |          |
| Treatment                        | 474   | 44                       | 388–799  | 409–507 | 0.01*    |
| Consultations                    | 132   | 12                       | 103–172  | 123–141 | 0.01*    |
| Diagnostics                      | 8     | 1                        | 0–26     | 4–11    | 0.01*    |
| Hospitalisation                  | 455   | 43                       | 411–658  | 431–472 | 0.02*    |
| Total cost                       | 1070  | 100                      | 927–1343 | 1003–1128 | 0.01*   |
| **Ventilation tube patients (n=27,086)** |       |                          |         |         |          |
| Treatment                        | 355   | 38                       | 221–406  | 290–378 | 0.01*    |
| Consultations                    | 167   | 18                       | 132–208  | 155–175 | 0.01*    |
| Diagnostics                      | 22    | 2                        | 3–64     | 10–27   | 0.01*    |
| Hospitalisation                  | 396   | 42                       | 282–491  | 388–420 | 0.01*    |
| Total cost                       | 940   | 100                      | 709–1058 | 891–975 | 0.01*    |

*Statistically significant.
†Patient level.
‡Variation in crude average costs between 14 hospitals.
§Tests homogeneity between hospitals using a generalised linear mixed effects model to adjust costs for age, socioeconomic status and Charlson Comorbidity Index.
disease severity, as we used administrative hospital data. Including these factors in future analyses might help to better understand regional variation. Still, the use of administrative data enabled us to perform a population-based study on 14 hospitals and in multiple years.

Findings in relation to other studies
Unfortunately, a proper comparison with other studies based on Dutch data is difficult due to limited data availability and to the fact that the papers that reported these data were limited by a range of analytical difficulties, such as not including all DBCs, which is important since the three relevant codes included in the present study all capture indications for surgery.

Having said that, we found an order of magnitude of variation in adenotonsilllectomy rates and ventilation tube insertion rates in our study that is markedly lower than the variation found in many previous studies from other countries. Limited data are available on regional variation in adenoïdectomy rates, which hampers comparison with historical outcomes. Nevertheless, our results showed that the variation in adenoïdectomy rates was surprisingly large compared with the variation in adenotonsilllectomy rates and ventilation tube insertion rates. The difference in magnitude of variation between the three procedures might be due to the fact that indications for the latter two procedures are well defined in Dutch guidelines, whereas this is not the case for adenoïdectomies. This outcome was already predicted in 1973 by Dr Wennberg, a pioneer of research in unwarranted variations in healthcare practice. Wennberg argued that if there is agreement on indications for surgery, variation tends to be low. Conversely, professional uncertainty will lead to high practice variation. For adenoïdectomy alone, it was recommended not to perform surgery in patients who only have upper respiratory tract infections. However, there is a lack of evidence on true evidence-based indications for an adenoïdectomy, for example in case of nasal obstruction.

Clinical implications
The question arises for which specific patient group adenoïdectomy alone is truly necessary and effective. High-quality research on the effectiveness of adenoïdectomy alone is warranted to better guide clinicians in the Netherlands and in all other countries.

Another effective approach to reduce practice variation might be audits and feedback on practice variation outcomes. For example, feedback on adenoïdectomy rates might be presented at the hospital level, since our data suggest high practice variation in adenoïdectomy rates at the hospital level rather than in the GP referral rates. For adenotonsillectomies, audit and feedback might be warranted at the hospital level as well as the GP level. Even though GPs in certain areas referred many children to a hospital, the referral of these children might not have been appropriate since surgical rates in these areas with more referrals did not significantly differ from surgical rates in areas in which fewer children were referred.

Perhaps the greatest challenge we faced in interpreting our results was that the appropriate surgical rate in children with evidence-based indications for surgery is unknown in the Netherlands. This hampered a conclusion regarding overtreatment or undertreatment of adenoïdectomies in our data, which is necessary to better inform improvement policies. For future research, it would be interesting to analyse information from electronic medical records and determine recorded indications for surgery and adherence to guidelines.

Reducing the use of healthcare resources in all hospitals and decreasing practice variation can reduce costs, which is beneficial from both the healthcare perspective and the societal perspective. The largest differences in average costs per patient were due to treatment differences between surgical patients and non-surgical patients, but variation was also observed for all other resources. High utilisation tends to be unrelated to better quality of healthcare, which warrants the hypothesis that all hospitals with above-average resource utilisation could decrease their utilisation to the overall average costs per patient (eg, by reducing the number of clinic days by performing day case surgery or by reducing the number of consultations after surgery).

CONCLUSIONS
In conclusion, our findings showed low variation in ventilation tube insertion rates and adenotonsilllectomy rates, but high variation in adenoïdectomy rates. The low variation in tonsillectomies and ventilation tube insertions was probably due to the implementation of evidence-based guidelines in the past decades. The high variation in adenoïdectomies might indicate a lack of agreement on indications for surgery, and our findings underscore the need for high-quality effectiveness research to improve evidence-based guidelines on this topic. Differences in costs between surgical patients and non-surgical patients were mainly due to treatment choice, but potential savings could also be achieved by reducing the variation in the number of clinic days and consultations between hospitals.

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