THE LEAN SIX SIGMA IN A PUBLIC HOSPITAL

Kenza Tadlaoui* Anas Chafi Abdelali Ennadi
Université Sidi Mohamed Ben Abdellah, Faculté des sciences et techniques de Fès, Laboratoire des techniques industrielles, Maroc

The hospital can be likened to an industrial enterprise with a high level of security expected. Indeed, the patient has particularities: it is a living being brought to the hospital in an uncontrolled manner and difficult to regulate or anticipate accurately. In addition, the constraint in the public hospital is financial: It is to treat a maximum of patients, the best possible, with limited financial resources. Despite this constraint, patient demands are high in terms of quality of treatment and medical innovations. Hence the interest of using the methods used in the industrial management of high security environments namely Lean management to adequately meet the constraints of economic and societal efficiency, flexibility and security imposed by the hospital stakeholders. In this article, we will try to define the concept of Lean six sigma in care institutions, then we will describe the methodology adopted that of the DMAIC method and in the end to implement the first 3 steps of this method. in a public hospital.

Key words: DMAIC, SCOR, ARIS, Performance indicator, SWOT

INTRODUCTION

Like an industrial enterprise, the current hospital has the following characteristics, whatever its status or location [01]:

• It consists of a set of scarce and limited resources, of which it must justify an efficient use;
• It must coordinate management of multiple flows (patient flows, flows of medicines and treatments, information flows, financial flows) in a permanent concern of multiple efficiency: to guarantee the good care of the right patient at the right moment with sufficient information, medicines and adequate infrastructure, all at the lowest cost.
• It must motivate the main critical resource, all collaborators (medical, nursing, support technician, management support body), by continuously solving the daily challenges of good interpersonal communication and communication and a perfect coordination with the patient's expectations.
• It must deploy a clear, consistent and effective strategy on a daily basis with regard to the expectations and objectives of the organization's stakeholders and the opportunities offered by its competitive and technological environment.

As a result, the hospital can be likened to an industrial enterprise with a high level of security expected. Indeed, the patient presents particularities: it is a living being brought to the hospital in an uncontrolled and difficult to regulate or anticipate accurately. Thus, the constraint in the public hospital is financial (state budget). It is a question of treating as many patients as possible, with the best possible financial resources. Despite this constraint, patient demands are high in terms of quality of treatment and medical innovations [02]. Hence the interest of using the methods used in the industrial management of high security environments namely Lean management to adequately meet the constraints of economic and societal efficiency, flexibility and security imposed by the hospital stakeholders.

In this article, we will try to define the concept of Lean six sigma in care institutions, then we will describe the methodology adopted that of the DMAIC method and in the end to implement the first 3 steps of this method. in a public hospital.

LEAN SIX SIGMA IN CARE INSTITUTIONS

First, service companies, such as those providing health care, would benefit from adopting the Lean Six sigma for the following three reasons [03]:

1. Processes in services are generally slow, so costly,
2. Processes in services are slow because there is far too much work going on, which is often too complex
3. In any slow process, 80% of the waiting time is attributable to less than 20% of the activities.

Lean Six Sigma tools and methods can be directly applied, or with minor adjustments, to health care as they are in manufacturing [04], [05] and [06]. It is therefore common to find in the literature positive results of the application of Lean Six sigma in health care [07] and [08].

METHODOLOGY ADOPTED: THE DMAIC METHOD

The best-known method of Lean Six Sigma is DMAIC ("Define, Measure, Analyze, Improve, Control," meaning "define, measure, analyze, improve and control"). This method is a problem-solving approach that combines qualitative and quantitative tools to improve the processes in place [06] and [09]. These tools help to define the scope and objectives of the project (to define), to outline potential problems hindering the processes in place...
(to measure), and then to identify and analyze the root causes of the time required to grant leave (to analyze), undertake the improvement and control stages [06].

It has been successfully used in many care hospital settings and has reduced the length of hospital stays for almost half of trauma patients [10].

In this paper, we will focus on the first 3 steps of DMAIC method namely: Define, Measure and Analyze.

Table 1 explains our adopted methodology.

| Steps DMAIC | Actions to be completed |
|-------------|-------------------------|
| to define   | - Delimit the scope of the study - Data collection plan - Define the performance indicators to be measured |
| to measure  | - Model the processes - Calculating the indicators |
| to analyze  | Analyze failures |

**IMPLEMENTATION OF THE DMAIC METHOD**

**Step 1: DEFINE**

**THE SCOPE OF THE STUDY**

This is a descriptive, exploratory retrospective mixed study. It took place over a 4-month period from February to April 2016, with a two-month data collection period. The appropriate quote is the case study, unique case type hospital Sidi Lahcen with nested analysis levels, this quote allows us to analyze in depth.

**Presentation of the PHC**

The Sidi Lahcen Hospital is a prefectural hospital center of Skhirat-Temara, was inaugurated on May 20, 1995. It was erected in autonomous state service (ASS) on the 01/07/1998, it is the only hospital of the prefecture. It is part of the Skhirat-Temara delegation and is aimed at a population of more than 539,000 inhabitants for an operating budget of around 8,000,000DH. It is a suburban hospital with a litter capacity of 59 beds is 1 bed / 9135 inhabitants.

**DATA COLLECTION PLAN**

The data was collected through five methods: document consultation, observation, semi-structured interviews, focus group and questionnaire. The questionnaire was first pre-tested and then rectified.

**The consultation of documents**

Determined the proportion of the pharmaceutical budget in the hospital's operating budget to determine the amount of resources allocated to the purchase of pharmaceuticals. Consultation of the management tools: the delivery notes, the inventory sheets, the reception notes, the order forms and the inventory were made in order to:

- Recognize the availability and correct use of management tools;
- Calculate and analyze some important management data and indicators: the expiry rate of pharmaceutical products (PP), the duration of stockouts, and the percentage of leftovers to be delivered for pharmaceutical products (PP).

**Observation using a grid**

It was conducted at the pharmacy of the hospital to see the compliance of the latter with the standards of storage, organization and conservation of PP. We also checked the availability and qualification of staff of the hospital pharmacy employed in their management.

**Semi structured interviews**

Semi-structured interviews were used to identify and describe the PP circuit. They were carried out on the basis of a personal interview guide, with the chiefs of services, the pharmacist and head of administrative and economic service.

**The question sheet**

The questionnaire was administered to the nurse heads of services to assess the management mode of PP at the level of care services.

**The group focus**

We have been able to identify the causes of stock outs of pharmaceuticals and suggest suggestions for improving the availability of pharmaceuticals.

**DEFINITION OF PERFORMANCE INDICATORS**

The availability of pharmaceutical products is the result of the performance of the supply system but also of the suppliers and recipients who place their orders [11]. Thus the performance of the supply system is conditioned by a good stock management, and an optimization in the order, in other words, the efficient supply is that which makes it possible to buy the right product, in necessary quantity, the right moment.

We refer to the models of indicators proposed by the French Society of Clinical Pharmacy in 2015. This organization was asked to develop and validate activity indicators in the field of hospital pharmacy.

We focus on the indicators of the purchase and logistics and distinguish in the Table 2 the indicators of the production, the quality as well as the tasks and the designations:
Table 2: Production Indicators and Quality of Drug Logistics

| Indicator type          | Field of activity | Task                                      | Indicator                                                                 |
|-------------------------|-------------------|-------------------------------------------|---------------------------------------------------------------------------|
| Production              | Replenishment of  | Replenish several times a week            | Number of refill lines by Pharmacy staff for Internal Use                 |
|                         | a service cabinet |                                           |                                                                           |
| Quality                 | Inventory        | Inventory a stock                         | Number of inventoried reference lines / Number of references stored at the pharmacy |
|                         | management       |                                           |                                                                           |
|                         | Inventory        | Reliability of stocks.                    | % of references to inventory difference                                  |
|                         | management       |                                           |                                                                           |
|                         | Track the        |                                          | % of expired = Value of expired over a year / Value of the stock at the end of the year |
|                         | obsolescence of  |                                          |                                                                           |
|                         | the stock        |                      = Expiration rate        |                                                                           |
|                         |                   |                                           |                                                                           |
| Global delivery of      | Evaluate Service |                                           | Number of lines served / Number of lines requested                        |
|                         | health products  | Delivery = Service Level of the           |                                                                           |
|                         |                   | Supply Division                           |                                                                           |

It is considered that it is necessary to add an important indicator that of the rupture rate which is equal to (Sum of unmet drug requests / total amount of drug requests);

**Step 2: MEASURE**

First, before modeling pharmaceutical management processes, we will begin with the presentation of Pharmaceutical Logistics Chain within the Hospital (PLCH) Sidi Lahcen.

PP supply is carried out according to two main processes "Figure 1":

1. **Provision of Managed PP on Nomenclature:**

   This procurement is done by the SD and comprises several successive phases:
   - The notification made by the Directorate of Planning and Financial Resources (DPFR) of the appropriations that delimit the purchasing power of the SD for the year \( n + 1 \).
   - The sending of the order form PP composed of the National List of Essential Medicines (NLEM) and the National List of Medical Devices by the DA at the Hospital.
   - The qualitative selection of PF by a committee of drugs and medical devices made from the national list of essential drugs (NLED) and the national list of medical devices (NLMD). This committee is composed as follows:
     *The director of the hospital and the pharmacist;
     *The head of pole of medical affairs
     *Council of dentists pharmacists
     *The heads of hospital services
   - The quantification of pharmaceutical needs is done at the level of each service, estimated using the annual consumption method. It is not based on treatment regimens. A meeting is organized between the pharmacist and the department head to validate the order. Then, the pharmacist regroups the needs of the services and readjust the quantities to be ordered according to the remains to be delivered from previous years and the available stock, then recalculates the total amount and returns the order form of the PP duly informed to the SD.
   - The acquisition of PP is done exclusively by the SD. For example, PP are purchased from national suppliers (drug laboratories and medical device suppliers), except for the purchase of vaccines at UNICEF. The acquisition is made by launching tenders in accordance with the provisions of decree no. 2-12-349 of 08 journada I 1434 (20 March 2013) relating to public procurement.
   - Receipt and storage by the SD of the products ordered from the suppliers. The SD then ensures the partial delivery of the PP ordered by the hospital according to a schedule.
   - The receipt and storage of PP by the hospital in 2 premises, one for drugs and one for medical devices.
   - The distribution of pharmaceutical products to care units according to three distribution modes:
   - The global distribution: This is the most used at the hospital. The products are delivered on the basis of a PP delivery note drawn from a voucher book. The products are then stored in wardrobes and delivered as and when to the nursing staff who administers them following a medical prescription. The vouchers
are of two types: The monthly delivery slip that allows the service to order the products it needs for a period of one month. Delivery notes duly signed by the heads of services and the head nurses must reach the pharmacy at least 48 hours in advance to allow the pharmacy to prepare the delivery in time and avoid delays and delivery expectations. Orders are not systematically analyzed by the pharmacist. The determination of the quantities to be delivered is made according to the available stock. The pharmacy does not impose a limit, in quantity or value, for the orders of the services. The voucher for supplement or for an urgent order allows to order the drugs which the service needs and which are not available any more.

- The individual dispensing to hospitalized patients for expensive drugs. This type of dispensing consists in delivering the Drugs to a patient on presentation of a prescription bearing the name, the admission number, the product designation, the dosage, the duration of treatment, dated and signed by the attending physician.
- Prescription by registered prescription of implantable medical devices
- The dispensing by prescription of methotrexate to the Ramed patients followed by the rheumatologists of the hospital but not hospitalized.

2. Supply of non-nomenclature PP:
This purchase is made directly from wholesalers either by:
- The launch of the order forms for the non-nomenclature PP at break-up and close-break, or the PP which are also at the SD level;
- or through the launch of the call for tenders for non-nomenclature medical devices or the PP out of the SD.

PROCESS MODELING BY SCOR AND ARIS

Modeling by SCOR

Our approach is a hybrid approach that combines the SCOR and ARIS models. The choice of the SCOR model is justified by the fact that it allows:
- to represent any type of company, a macro identification of the key processes of the supply chain,
- develop a dashboard of each process activity.

The ARIS formalism is a concise and efficient simple formalism to model in detail the information flow of the supply chain.

The proposed model represents an integration of the ARIS model into the SCOR model.

From the analysis of the overall scheme described in Figure 1, it turned out that the modeling of the Pharmaceutical Logistics (PL) goes beyond the limits of pharmacy. It requires the involvement upstream of certain actors from the Ministry of Public Health, who play the role of internal suppliers and planners. These are the Directorate of Planning and Financial Resources (DPFR) and the Supply Division (SD). Downstream, care units are internal clients that use pharmaceuticals. The patient is, in our case, assimilated to the final consumer.

Modeling by the ARIS tool

We modeled the globalized and nominative PP distribution process at Sidi Lahcen Hospital using the Aris-Express tool. Indeed, these processes include the main tasks of the hospital pharmacy (logistic vision), in order to compare the new organization with the old one

1. Organizational chart

The aim is to formalize the organization chart corresponding to the functions of the PLCH. The goal is to isolate the actors who intervene during this chain. The flowchart "Figure 3 " shows that the PLCH is the business of four organizational units namely: the hospital pharmacy, the care unit, the administrative and economic affairs and the management of the hospital.

2. Value Chain

The value chain (VC) is composed of a set of processes (represented by arrows) connected by precedence or superiority relationships. "Figure 4" presents the VC of the pharmaceutical supply chain according to the adapted SCOR model.

3. Event Process Chain

The event process chain (EPC) is a diagram detailing a process (an element of a value chain). EPC is a set of events and functions that follow a specified logical flow through the use of logical operators, such as OR, AND, and XOR. In this framework, the EPC diagram allows us to describe processes by showing how events trigger activities. We also included the information flows (incoming and outgoing data), as well as the actors in each step of the PP distribution process to care units within Sidi Lahcen Hospital "Figure 5".
Figure 1: Overall diagram of PP supply and distribution flows within the Public Hospital [12]

Figure 2: Process Identification (Level 2: Process Category)
Figure 3: Organization Chart of PLCH Functions

Figure 4: Diagram of value chain[12]

Figure 6: Rate of service of SD at Sidi Lahcen Hospital
CALCULATION OF PERFORMANCE INDICATORS

SD service rate

The SD Rate of Service measures the rate of response to annual orders made by the Hospital to the SD. Deliveries being made partially during the year, normally the rate of service target evolves during the year to reach 100% at the end of the year.

To calculate the service rate of the SD, we refer to the history of the remainder to be delivered since 2013; “Figure 6” shows the percentage of leftovers to be delivered on 10/05/2015 which is 97.02% or 5,142,537.50 DHs. Thus, we note that there are remains to be delivered since 2013 of the order of 11.92% and 2014 about 29%. This delay in delivery leads to frequent stockouts and peremptions;

So the service rate of the SD is 88.08% in 2013, 71.01% in 2014 and 2.97% as of 05/10/2015

Breakdown rate

We analyzed the inventory records of pharmaceuticals managed by the pharmacy department during the 2014 fiscal year to determine which pharmaceutical products were out of stock. The study showed that 90 pharmaceutical products including 30 medical devices and 60 drugs had a stock-out or 26.7% of the references ordered by

Figure 5: EPC of the process of distribution of PP to care units [13]
the hospital pharmacy. The minimum duration of an out of stock was 6 days, the maximum of 365 days. 60% of long-term ruptures (more than 90 days) were noted. So the break-up rate for PP is 26.7% in 2014;

Reliability of stocks

The concept of stock reliability refers to all existing discrepancies between computerized or administrative stocks and the physical state of stocks;
We used the inventory result from the pharmacy team to determine the percentage of items whose physical inventory is different from the administrative stock.
The result that traces the reliability of the stock is 14.83% or 50 out of 337 products.

Expiry rate

The dates of expiry are systematically recorded at the time of receipt on the inventory sheets with the respect of the rule of First Expiration First Out (FEFO) at each exit, When the pharmacy of the hospital cannot consume the articles of which the remaining validity period is lower or equal to 6 months before expiry, she tries to give them away as an exchange or donation.

The analysis of the activity report in 2015 showed that the expiry rate is equal to 0.25% for drugs, and 1.2% for medical devices.

So the expiry rate for 2015 is 0.72%;

Replenishment of a care unit

Monthly orders are developed by service majors. Sometimes there is the dispatch to the pharmacy of urgent orders. These are estimated at about 4 to 5 per month according to the questionnaire sent to the head nurses, especially for the maternity ward, the emergency department and the operating theater.
The Replenishment of a unit of care reflects the number of times / week, the pharmacy replenishes the service units. In our case, it is equal to 1, ie on average once a week.

Step 3: ANALYZE

According to Figure 1 and Figure 5, as well as the survey conducted at Sidi Lahcen Hospital, we were able to develop the SWOT matrix to identify the strengths and weaknesses of the FP supply system. one side, as well as the opportunities and threats of this system "Figure 7".

Figure 7: SWOT matrix

- **Opportunities**
  - The outsourcing project for the storage and distribution of pharmaceuticals and currently being implemented by the Ministry of Health
  - New guide for the organisation and operation of the hospital pharmacy is set up in May 2013
  - The drop in drug prices is underway by the Ministry of Health
  - The revision of the national list of drugs and essential medical devices is under study by the Ministry of Health
  - Development of therapeutic protocols for all priority pathologies by the Ministry of Health is underway
  - Establishment of a committee for monitoring and coordinating the rational use of medicines and medical devices in hospitals

- **Threats**
  - Deterioration of Morocco’s image in terms of adopted health policy
  - Not meeting the objectives of the RAMED program = unprofitable investment
  - The permanent dissatisfaction of the patients
  - Decrease in the rate of care of patients
  - High mortality rate due to non-availability of drugs in hospitals

- **Strengths**
  - Inter-hospital exchange: There is a good practice of stock management namely the exchanges between the hospitals between the Rabat Casa axes. The exchange allows the liquidation of medicines whose expiry date is close. Liquidation consists of redistributing drugs to other care units, finding a hospital that agrees to exchange them for other drugs. If necessary, these medicines can be donated to a hospital. But this practice remains informal, is limited to the initiative of the pharmacist alone and suffers from a lack of logistical means;
  - The PP delivery note is a stub book to avoid the loss of delivery notes
  - Centralization of purchases by the SD allows economies of scale
Figure 7: SWOT matrix

Weaknesses

- Distribution:  
  - Distribution of PP by SD:  
    - Absence of a schedule of delivery of drugs by the central pharmacy. But the important point is that deliveries are not made systematically according to the needs of the moment, the state of its stocks product by product. This scheduling of deliveries without consultation with hospital pharmacies generates two types of dysfunctions:  
      - Delivery of drugs despite the existence of large stocks, this situation partly explains the existence of large stocks of drugs. This is in line with some drugs that are not widely consumed, but which are in large quantities in stock.  
      - Many deliveries do not eliminate supply disruptions. The study showed that 90 pharmaceutical products including 30 medical devices and 60 medicines experienced a stock-out, i.e. 26.7% of the references ordered by the hospital pharmacy. The minimum duration of an out of stock was 6 days, the maximum of 365 days. 60% of long-term ruptures (more than 90 days) were noted.

- Distribution of FPs by the hospital pharmacy to care units:  
  - The delivery time of the FPs to the care units since the delivery of the PP delivery note can go up to 15 days depending on the availability of PP

- Inventory management: following the interview with the pharmacy department and the questionnaire, the following points were noted:  
  - The minimum and maximum stocks of each item are not determined, as well as the safety stock  
  - There is no follow-up register for expired relatives. The pharmacist must check the expiry dates on the stock sheets each time.  
  - The FP Store has a small area that does not allow for logical ordering and compliance with each receipt of medication.  
  - Dispersed storage, misuse of data, false estimates of quantities prescribed especially for new products and poor estimates of delivery times lead to excessive stocks, preemptions or stock-outs.

- Storage due to poor storage, calculation errors on stock cards or omissions and lack of a physical inventory are all factors that influence the availability of medicines

Utilization:

- Lack of awareness of prescribers in drug management
- Risk of misunderstanding, forgetfulness and error in the administration of medication when it is based on a verbal medical prescription

Humans Resources:

- Lack of resources: There is a lack of preparer of the pharmacy in accordance with the ministerial circular of December 2008 for a hospital prefecture which stipulates that the pharmacy of the hospital must have two preparers.
- Lack of qualification of resources: All staff involved in PP management, both the members of the pharmacy team and the nurses heads of services, expressed an increased need for training. Thus, according to the questionnaire sent to the head nurses, 100% of these nurses replied that they have never benefited from training on PP management.

Information system:

- There is no IT application for PP stock management, management is done manually.
- There is no integrated information system linking the hospital with the 4 central depots
CONCLUSION

Through this communication, we adopted the most famous Lean Six sigma method, that of the DMAIC method. By following the first 3 steps of this method, we were able to model the PP supply system using the SCOR model, to have a macroscopic view of the system, and then to refine the modeling using the ARIS tool. Then we were able to propose performance indicators that were measured and valued. We then analyzed the system using the SWOT matrix.

In perspective, we will continue the steps of DMAIC to propose actions of improvement, then to make the classification of these actions by the method PROMOTHEE and in the end, to make the simulation of the process of management of the pharmaceutical products to compare the current situation with the optimized one by integrating the proposed improvement solutions.

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