Worldwide mobile wallet: a futuristic cashless system

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1. Introduction

The Cashless system is the latest breakthrough for payments method, where the use of physical money is no longer used and replaced by virtual cash. There are many types of cashless systems such as the use of mobile banking, credit cards, online wallets, etc. that can be used to replace the use of physical money. There are several conveniences from cashless system which hopefully can help the economic sector handle some of their problems, such as the ease of conducting transaction on daily basis, reduce the burden of the cost of printing currency, tracks the movement of money easily, and it also expected to reduce the amount of corruption because the entire digital financial process is carried out transparently, where money that has been used can be traced back more easily than when using physical money, and lower transaction cost [1]–[4].

Abrazhevich [5] explains that credit cards are the most dominant cashless payment method used on an international scale. In United States, 95\% of all e-commerce transactions are performed using credit cards. However, credit card ownership has several restrictions that cannot be met by everyone, this is different from using a mobile wallet. Currently, mobile wallet is becoming a trend as a payment method only in various countries and its use is limited to small payments for purchasing mobile games, movie tickets, and content online. Mobile wallet is a payment method using a smartphone application that has digital money for transaction, digital cards, digital receipts, and digital coupons. From the definition, the features offered by mobile wallets are more advantageous than other cashless system. Some mobile wallets also provide physical card for cash withdrawal.
Nonetheless, with various facilities provided by mobile wallets, its use is still uneven and only a few countries are interested in adopting this payment. There are several negative impacts such as the possibility of turning citizen into criminals such as commit IT crime, and the difficulties to organized criminal and networks who take advantage of the regulations and legal infrastructures that governments put in place decrease the adopting value of mobile wallet systems [6], [7]. Ayoola [8] researched the effect of the cashless system in Nigeria, and as a result, one of the goals of the cashless system, which was to reduce corruption, was not successful. Besides, Nigeria has only 29% for rate of smartphone and mobile penetration [9]. Cisar [10] states that a cashless system is considered to reduce only petty corruption and cashless policy actually just shifting corruption from one group of society to another and not really reducing it. Complexity for the use of cashless payment and security concerns also contributed to the low adoption of this payment method.

Study in India [1], [11]–[13] given reasons why mobile wallets are difficult to be adopted there. Such a lack of access to banking where physical money will be used continuously because most people in India are not connected with the banks, and only highly educated people were interested in cashless transactions. It is only 35% of India's population connected with the internet, Illiteracy, where around 30% of the people do not know how to read, write, use computer and internet, lack of infrastructure, and extra charges for online transactions.

The cause of the low rate of adoption of mobile wallets in various countries is certainly different. Factors in India and Nigeria cannot be used as benchmarks for the level of implementation of worldwide mobile wallets and cannot be used as a reference for how to increase the use of mobile wallet as a new payment method. Therefore, analysis of various countries is needed to determine most problems so that the solutions can be produced.

2. Method

This study is based on secondary sources of information. This study's target population consisted of adult worldwide mobile phone users who have downloaded a mobile payment application. The data were collected through online statistical institutions in all parts of the world. We also use comparative analysis to compare the differences and similarities of the facts.

3. Result and Discussion

The use of cashless payment currently continues to set its inexorable rise and become the second-best common payment method after debit cards (Fig. 1). The sixth annual Mobile Payments and Fraud Survey conducted in 2018 by Kount found that 37% of the merchants that participated already supported mobile payments at the Point of Sale and 31.4% planned to add to this feature or increase it.

![Fig. 1. Global Share of Point of Sale Payment Methods / Data Source: Worldpay’s 2018 Global Payment Report](image-url)
At present, Asia Pacific dominates the global absorption of e-wallets and POS payments (Fig. 2). Southeast Asia is one of the fastest-growing technological regions in the world. China is one of the biggest supporters of e-wallet and research from eMarketer shows that more than 45.2% of the Chinese population already uses mobile payments (Table 1). China dominates technology companies in the cellular payment industry with a large population also has the highest percentage of respondents who say they prefer to use a mobile payment platform [14]. China also has complex connections with Hong Kong and Taiwan, but unfortunately, Hong Kong and Taiwan are slower than China to adopt mobile payments.

Singapore as part of the Asia Pacific is leading mobile payments following China because it has 85% smartphone supplies, high average salary, and a strong consumption culture [15]. Although the population is smaller than in Indonesia, Singapore's cellular payment market is worth more than $1 billion. Although Singapore has led the growth in the use of a cashless system in Southeast Asia, a survey shows that Singaporeans still prefer to use cash and cards as the main transaction tool. While driving the transition towards digital payments, the Monetary Authority has released e-payment guidelines that are aimed at protecting consumers and driving wider adoption of such platforms in the country. The balance between innovation and regulation has become a focus area to protect consumers, which is more important after major data violations. The big obstacle in the development of a cashless payment culture in Southeast Asia is not caused by a lack of smartphone supply but is caused by many people who still do not have a bank account. Only about 27% of people in all regions have bank accounts.

![Fig. 2. Chart Asia Pacific Point of Sale Payment Methods Forecast 2018 – 2022 / Data Source: Worldpay’s 2018 Global Payment Report](image)

In contrast to the US, which has one of the highest smartphone adaptation rates in the world, it is lagging in mobile payments. Based on research from Simon-Kucher & Partners [16], almost 90% of
US respondents would rather pay with cash, credit cards, or debit cards rather than cellular alternatives because they are not confident in using them and feel that they do not understand technology enough. The only cashless payment they used to use was the Starbucks application and Apple Pay. This shows that the US Cellular Payment Market is 35 times smaller than the world leader, China.

The use of global payments in North America is expected to increase from 16% in 2018 to 28% in 2022. This is still far below the level of global adoption, but this is a good step forward. Meanwhile, throughout Europe, Sweden is the largest cashless country in Europe with 77% of the population already using mobile banking or cellular payments, followed by the UK and France [17].

The survey shows that the increase in the use of non-cash payments in the European region has increased quite rapidly. If we explore earlier, Europe is a little slower to start using payments without cellular cash. In the shadow of the Facebook scandal, Sweden is afraid of data privacy risks and is considering new regulations to protect consumer privacy in a cashless era. The Swedish central bank has already urged lawmakers to protect cash payments, but a survey confirmed that Sweden wants to keep cash as an option for transactions [18].

Unknown to many, Norway might be the first cashless country ever with only less than 10% of the population uses cash [9]. With this fantastic number of users, Norway is one of the leaders in Europe who has used cashless payments. While Europeans show mobile payments are growing significantly in their communities, they also express concern about privacy and security is still prevalent. This shows that infrastructure-related improvements are needed to create a culture of payment without cash.

Africa has been opened by the smartphone market which is incorporating devices and allowing access to e-commerce applications. Throughout 2018, Africa has spread technological innovations to overcome the challenges of Africa in mobile payments [19]. Given the fact that technological challenges have arisen throughout the years, Africa faces the risk of financial crime that underestimates the benefits of Africa's economic growth. Several countries in Africa such as Zimbabwe and Kenya also experienced nervous periods through technical disturbances from the dominant market, echoing concerns from events in other regions about dependence on technology [20]. Even with cybersecurity risks, Zimbabwe has led to the use of cellular payments since 2017. In 2017, cellular payments grew substantially because of cash shortages.

From the results of the analysis of the impact on the adoption of mobile wallet, advantages and reasons for the difficulty of implementing this system as a payment method, and also the level of adoption of this system worldwide, we propose solutions that must be done to develop mobile wallets so that the use of this system will increase.

The system may enhance user trust. Building user trust is not just by doing massive promotions, giving gift coupons, or forcing their use in any way. Forced use usually occurs, for example, only providing payment methods with a mobile wallet and does not accept other types of payment. This only causes inconvenience to the user. Promotion or gift coupons do not have a significant impact if the problem is user distrust. Thus, mobile wallets must build public trust. The public is convinced that the use of a mobile wallet as a payment method is genuinely secure, making transactions more comfortable and convenient.

Mobile wallets improves security aspects. Concerns about using a mobile wallet are insecurity about identity theft, data misuse, and loss of money due to hacking. Hence, not only convincing users that the mobile wallet system has guaranteed security, the security aspects and policies that can support those security aspects must also be improved.

Cashless policy to regulate the use of this system so that it is not misused. Make regulations to prevent mobile wallets from being misused media, such as money laundering, fraud, duplicating accounts with different data, etc.

One of the factors causing the difficulty of mobile wallets being used as the latest payment method is that people have a problem using it, which is considered too complicated. From the analysis of users in the United States, the low usability and user satisfaction from most mobile wallets for certain circles caused the complexity. Mobile wallets should make the system easy to use.
for those who have experience in this technology and those who are accustomed to using other payment methods.

The lack of infrastructure is one reason why mobile wallets are difficult to apply in various countries. Support for implementing mobile wallets, for example, scanning machines, non-ATM top-up machines, and machines to withdraw balances because not all mobile wallets provide access to transfer balances to user accounts.

4. Conclusion

A mobile wallet can be the future of a cashless system because of its positive impact. However, the use of this method is still uneven, with only a few countries adopting mobile wallet as one of the payment methods in their country. After an evaluation that revealed the positive and negative impacts of the use of mobile wallets and the reasons for the difficulty of adopting this method by taking data and studies from various countries around the world, some steps can be taken to develop and expect mobile phones in the future. Wallets can be applied on a larger scale. These steps include enhancing user trust, improving security aspects, making regulations that protect the legal use of mobile wallets, reducing the complexity of mobile wallets, and adding infrastructure to support mobile wallets. According to our work, in the future, the mobile wallet system should improve the way they build their relationship with customers. Then, each country involved in the adoption of mobile wallets as one of their payment methods must develop regulations that cannot provide crevices to be misused and ensure that the system is safe to use.

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