THE PERCEIVED LEVEL OF COMPETENCE BASED ON EXPERIENCE AND GENDER OF THE ADMINISTRATIVE STAFF OF PRIMARY EDUCATION IN GREECE AND THE NEED FOR TRAINING

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ABSTRACT

The ideas of ‘competence’ and ‘competencies’ have become central in the last decades in education, as experts have focused their interest on the importance of setting learning objectives in order to help students familiarise themselves with the learning process. In the present study, it is examined whether there is a difference in the perceptions of the administrative staff (both principals and vice-principals) on their level of competence as far as their experience (experienced or novice - inexperienced) and a common personal characteristic, such as their gender (male or female), are concerned. A total of 412 administrative staff that is 261 principals 151 vice-principals responded to a five-point Likert-scale questionnaire. The statistical comparison was performed by applying the 2-factor analysis of variation (ANOVA). This analysis was preceded by check for equality of variance between the respective groups (Levene’s test). Based on the findings concerning experience and gender correlation, it is revealed that the greatest need for training seems to concern novice female primary school administrative staff, while on the contrary, the least need for training concerns the experienced male ones. Training programme designers should take this fact very seriously when creating educational courses.

Keywords: Administrative staff, Competence(s), Experience, Gender, Primary school.

INTRODUCTION

The terms’ competence’ and ‘competency’ are often confused (Winterton & Winterton, 1999). The term ‘competence’ is an idea used extensively in the UK. In contrast, the term ‘competency’ is an idea that is heavily influenced by American thought, mainly through the work of psychologist David McClelland. We simply assume that ‘competencies’ are related to the outputs to specific minimum standards, while ‘competencies’ are related to the inputs that an individual brings to a job, which lead to maximum performance. In everyday use in the UK, the word ‘competency’ is used more than the word ‘competency,’ although many people use these two terms alternately (Davies & Ellison, 1997).

According to Nolan and McConnell, these terms require definition, as they are often used interchangeably and may be unique but related entities. “Competence is often defined as the ability to perform, which is based on knowledge, while competency is the actual performance” (Zuzelo, 2010, p. 92). “Competencies describe what people need to do to perform well in their work, while competencies identify the dimensions of behaviour behind adequate performance” (Derek, 2013, p. 216; Foot & Hook, 2008, p. 251). As far as the field of education is concerned, the ideas of competence and competencies have become central in the last four decades, as experts have emphasised the importance of setting learning objectives to guide curriculum designers and courses creators in order to help students to understand the learning process (Petroselli, 2008). Taking into consideration all the above, it is reasonable, from this point onwards, to illustrate that the term competence and its plural competencies will be used when referring to ‘competences’ – ‘competencies’ – ‘competence’ and or ‘competency.’

Various surveys have been conducted concerning the perceived level of competence, but none of them examines whether they are related or differentiated according to the experience of administrative staff and some of their common personal characteristics (such as gender, position and titles in business administration) or characteristics concerning the general environment - situation (such as the number of school classes and the population of the area of the district where the school is located), to determine whether these factors affect their effectiveness. Therefore, it is highly interesting to consider whether there is a difference in the perceptions on the level of competence of the administrative staff as far as their experience (experienced or inexperienced) and a personal characteristic, such as their gender (male or female), are concerned.

BACKGROUND OF THE STUDY

The choice of competences is the most important process in the development of training activities for managers (Wilburn & Summers, 1983, p. 11), whereas Roberts links competence to the early stages of the recruitment and selection process (Wilson, 2005, pp. 170-171). More generally, however, we can argue that the important benefit of the competence approach to management development focuses on what managers do and not on assumptions about what managers do (Robotham & Jubb, 1996). The framework that follows is highly important to define competencies (Winterton & Winterton 1999, p. 27), as shown in the figure that follows:

Fig. 1: A framework for competences

Human beings seek competence since everyone desires to do the right thing. The challenge and the opportunity for school leaders are to cultivate the know-how of staff and students in their work, their way of thinking and their daily actions.
Achievement comes through competence, experience and knowledge (Deal & Peterson, 2010). In theory, there are many views on the competencies of school leaders and more often there is an identification between them. School leader competencies can be divided into two groups (Dyrda & Pryzbylska, 2008, p.131):

- The internal concerning the planning, the control, the management, the organisation, the duties of the employer.
- The external ones concerning the school’s representation, the cooperation with other organisations, the creation-building of the image of the school or the institution.

The effectiveness of school leader’s leadership depends on whether they can facilitate member’s participation and involvement in the decision-making and planning process, the communication among the school’s multiple groups, the collaboration among different school units, the social interactions and relationships among members, the development of school climate, as well as the basic teaching and learning activities (Cheng, 2005). School leadership competencies require not only to inspire teachers in their commitment towards students but also to challenge and support those who fail to improve their teaching practice (Dipola & Forsyth, 2011, p. 11). Essentially, the issue of competencies requires school leaders to see each individual as capable of approaching maximum performance with minimum supervision (McAndrew, 2005), directing in this way a great deal of research interest in studying competencies.

**SIGNIFICANCE OF THE STUDY**

Even though much research has been done based on competencies, there is a void concerning the perceptions on the level of competence of the administrative staff (both principals and vice-principals) as far as their experience and gender are concerned. Probable incompetence on their part may unfold an urgent need for training so that they can perform their task on the best effective level.

**OBJECTIVE**

The objective was to examine whether there is a difference in the perceptions of the administrative staff (both principals and vice-principals) on their level of competence as far as their experience and gender are concerned.

**HYPOTHESES**

It is speculated that the novice primary school administrative staff need more training than the experienced ones and also that male primary school administrative staff needs less training than the female ones.

**METHODOLOGY**

**Population and area**

The target population of the research was the 496 administrative staff, that is, 305 principals and 191 vice-principals, of a total of 312 sixth-grade or more primary schools in the prefecture of Thessaloniki in Greece.

**Research Sample**

At the end of the survey, a total of 412 administrative staff (a percentage of about 83% in the whole prefecture), that is 261 principals (who constitute 52.6% of the total number of the administrative staff and 85.6% of the total number of principals of this prefecture) and 85.6% of the total number of vice-principals (who constitute 30.4% of the total number of the administrative staff and 79.1% of the total number of vice-principals of this prefecture), responded completing it sufficiently and in such a way that data can be used to analyse and draw conclusions about the correlation between experience and gender.

**Research tool**

To measure the competence of administrative staff (school principals and vice-principals), the questionnaire “Principal’s Perception of Competence Survey” of the American researcher Kelly Glodt was used, translated into Greek and adapted to the Greek reality following the process of backward translation. The questionnaire is divided into two sections. The first part includes general questions about the demographic characteristics of the respondents, while the second part contains 41 five-point Likert-scale items with the following values: 1=fully competent, 2=somewhat competent, 3=marginaly competent, 4=not competent and 5=have never experienced, which investigate certain competences of principals and vice-principals concerning common administrative responsibilities of their work. Administrative staff with up to three years of experience were considered inexperienced for this study, while those with more years were considered experienced. This decision was made because a three-year experience was considered sufficient time for a principal or a vice-principal to deal with certain situations, specific duties and responsibilities. Furthermore, it is of crucial importance to be mentioned that the lower the value chosen by the respondent was, the higher the perceived level of his/her competence was. This decision was made in order to be safeguarded that the respondents would not complete the questionnaire taking for granted in advance that the higher the number of their responses is, the more competent they think they are.

**Research method**

The comparison of the participant’s responses in this research in terms of their perceptions of competence was made for each question separately, taking into account the factors “EXPERIENCE” and “GENDER,” as well as the possible interaction of these two factors. The statistical comparison was performed by applying the 2-factor analysis of variance (ANOVA). This analysis was preceded by check for equality of variance between the respective groups (Levene’s test). Questions that violated the condition of equality of variance were excluded from the results. The significance level was set equal to 5% (p=0.05). According to the factor analysis that took place, the following conclusions emerged:

1. The questions excluded from the analysis are the following: 1, 6, 10, 11, 14, 21, 23, 26, 34 (because p<0.05, so the condition of equal variations is not met, which is fulfilled only when: p=0.05). 2. The questions in which no statistically significant differences were identified are the following: 3, 4, 27, 41. 3. The questions in which a statistically significant difference only with respect to the factor “EXPERIENCE” were found are the following: 2, 5, 7, 8, 9, 12, 13, 17, 19, 20, 24, 29, 30, 31, 32, 33, 35, 36, 37, 38, 39. 4. The questions in which a statistically significant effect for both factors (separately) “GENDER” and “EXPERIENCE” were found are the following: 15, 16, 18, 22, 28. 5. In question 25, a statistically significant effect for both factors (separately) “GENDER” and “EXPERIENCE” were found, as well as their statistical interaction. 6. In question 40, a statistically significant effect of the factor “GENDER” and a statistically significant interaction of the factors “GENDER” and “EXPERIENCE” were found.

**RESULTS**

This particular research aimed at determining whether there is a significant difference in the perceived level of competence of novice/beginner (inexperienced) administrative staff (principals and vice-principals) compared to that of the experienced ones and separately between novice and experienced male administrative staff, as well as between novice and experienced female administrative staff from the prefecture of Thessaloniki in Greece in “Principal’s Perception of Competence Survey” questionnaire. Table 1 below includes all the data of the administrative staff deriving from the “Principal’s Perception of Competence Survey” questionnaire ranking from the best to the worst, based on the means scores of the perceived competence for novice male administrative staff (N=99). The number of respondents to this survey varies
per question-item-competence. The averages were based on the values: 1=fully competent, 2=somehow competent, 3=marginally competent, 4=not competent, as the answer 5=have never experienced was excluded from the analysis.

Table 1: Perceived competence means scores (ms) and standard deviations (sd) for novice male administrative staff (principals and vice-principals) (up to 3 years of administrative experience)

| Question - item – competence | N   | MS  | SD   |
|------------------------------|-----|-----|------|
| 27. Effectively handling individual student discipline issues | 97  | 1.54 | 0.560 |
| 34. Working with parent organizations and/or committees | 98  | 1.56 | 0.593 |
| 7. Improving overall school climate | 98  | 1.60 | 0.670 |
| 11. Learning routine office tasks/procedures | 97  | 1.60 | 0.717 |
| 12. Preparing for and conducting effective faculty meetings | 99  | 1.61 | 0.662 |
| 36. Dealing with concerned/angry parents | 98  | 1.62 | 0.566 |
| 39. Possessing mediation skills (staff vs. staff and/or student vs. student) | 97  | 1.64 | 0.616 |
| 40. Possessing necessary technology skills | 97  | 1.64 | 0.632 |
| 8. Improving staff morale | 96  | 1.69 | 0.744 |
| 37. Developing decision-making skills | 96  | 1.71 | 0.664 |
| 35. Organising and supervising school activities/athletics | 96  | 1.73 | 0.672 |
| 38. Developing time management skills | 95  | 1.75 | 0.618 |
| 28. Interpreting and enforcing school law issues | 98  | 1.77 | 0.729 |
| 31. Developing public relations skills | 97  | 1.78 | 0.780 |
| 19. Analysing student data | 97  | 1.80 | 0.772 |
| 32. Possessing public speaking skills | 99  | 1.80 | 0.756 |
| 15. Addressing custodial staff issues | 98  | 1.81 | 0.741 |
| 25. Dealing with the building budget | 91  | 1.81 | 0.729 |
| 18. Guiding the school improvement process | 99  | 1.83 | 0.715 |
| 14. Addressing building maintenance issues | 97  | 1.84 | 0.746 |
| 20. Leading curriculum development | 96  | 1.85 | 0.754 |
| 10. Supervising staff | 97  | 1.86 | 0.736 |
| 13. Teacher union issues | 96  | 1.86 | 0.720 |
| 16. Addressing fire marshal issues | 96  | 1.86 | 0.749 |
| 17. Addressing secretarial staff issues | 88  | 1.86 | 0.819 |
| 22. Completing education reports | 94  | 1.88 | 0.914 |
| 33. Creating an effective site council | 93  | 1.91 | 0.702 |
| 1. Possessing instructional leadership skills | 97  | 1.92 | 0.514 |
| 4. Assisting teachers in creating more effective lesson plans | 96  | 1.94 | 0.792 |
| 3. In structing teachers in effective instructional techniques | 93  | 1.99 | 0.699 |
| 41. Developing and preparing for board meeting presentations | 90  | 1.99 | 0.855 |
| 6. Creating an atmosphere of high expectations | 96  | 2.00 | 0.754 |
| 23. Handling site-based management | 94  | 2.02 | 0.829 |
| 5. Leading effective staff development | 96  | 2.10 | 0.788 |
| 30. Addressing ELL/bilingual issues | 94  | 2.11 | 0.809 |
| 26. Implementing district/building policy | 83  | 2.19 | 0.890 |
| 2. Possessing knowledge of effective instructional methods (best practices) | 97  | 2.20 | 0.671 |
| 24. Staffing/Interviewing skills | 76  | 2.20 | 0.845 |
| 29. Managing special education laws/issues | 94  | 2.26 | 0.854 |
| 21. Overseeing the accreditation process | 84  | 2.36 | 0.914 |
| 9. Conducting formal evaluations | 83  | 2.40 | 0.855 |

We notice that the best means scores in terms of the perceived competence for novice male administrative staff appear in question 27: effectively handling individual student discipline issues with an average of 1.54. Then follows question 34: working with parent organizations and/or committees with an average of 1.56 and after that two questions with the same average, that is 1.60, follow. These are question 7: improving overall school climate and question 11: learning routine office tasks/procedures, after them question 12: preparing for and conducting effective faculty teacher’s meetings is next with an average of 1.61. On the contrary, the worst means scores in terms of the perceived competence for novice male administrative staff are noticed in question 9: conducting formal evaluations with an average of 2.40, followed by question 21: supervision of the assessment-certification process and question 29: managing special education laws/issues with averages of 2.36 and 2.26 respectively.

Table 2 below includes all the data of the administrative staff deriving from the “Principal’s Perception of Competence Survey” questionnaire with a classification from the best to the worst, based on the means scores of the perceived competence for novice female administrative staff (N=83). The number of respondents to this survey varies per question-item-competence. The averages were based on the values: 1=fully competent, 2=somehow competent, 3=marginally competent, 4=not competent, as the answer 5=have never experienced was excluded from the analysis.

We notice that the best means scores of the perceived competence for novice female administrative staff are shown in question 27: effectively handling individual student discipline issues with an average of 1.63. Then follow question 36: dealing with concerned/angry parents with an average of 1.65, question 34: working with parent organizations and/or committees with an average of 1.66, and after that two questions with the same average, that is 1.78. These are question 7: improving overall school climate and question 8: improving staff morale. On the contrary, the worst means scores in terms of perceived competence for novice female administrative staff appear in question 9: conducting formal evaluations with an average of 2.61, followed by question 24: staffing/interviewing skills and question 26: implementing district/building policy with averages of 2.43 and 2.39 respectively.
Table 2: Perceived competence means scores (ms) and standard deviations (sd) for novice female administrative staff (principals and vice-principals) (up to 3 years of administrative experience)

| Question-item-competence | N  | MS  | SD  |
|--------------------------|----|-----|-----|
| 27.                      |    |     |     |
| 36.                      |    |     |     |
| 34.                      |    |     |     |
| 7.                       |    |     |     |
| 8.                       |    |     |     |
| 37.                      |    |     |     |
| 39.                      |    |     |     |
| 35.                      |    |     |     |
| 12.                      |    |     |     |
| 38.                      |    |     |     |
| 31.                      |    |     |     |
| 28.                      |    |     |     |
| 4.                       |    |     |     |
| 20.                      |    |     |     |
| 10.                      |    |     |     |
| 40.                      |    |     |     |
| 18.                      |    |     |     |
| 19.                      |    |     |     |
| 32.                      |    |     |     |
| 15.                      |    |     |     |
| 33.                      |    |     |     |
| 6.                       |    |     |     |
| 17.                      |    |     |     |
| 41.                      |    |     |     |
| 11.                      |    |     |     |
| 3.                       |    |     |     |
| 30.                      |    |     |     |
| 5.                       |    |     |     |
| 13.                      |    |     |     |
| 14.                      |    |     |     |
| 2.                       |    |     |     |
| 1.                       |    |     |     |
| 29.                      |    |     |     |
| 25.                      |    |     |     |
| 22.                      |    |     |     |
| 16.                      |    |     |     |
| 23.                      |    |     |     |
| 21.                      |    |     |     |
| 26.                      |    |     |     |
| 24.                      |    |     |     |
| 9.                       |    |     |     |

Table 3 above includes all the data of the administrative staff deriving from the 'Principal's Perception of Competence Survey' questionnaire ranking from the best to the worst, based on the means scores of the perceived competence for experienced male administrative staff (N=175). The number of respondents to this survey varies per question-item-competence. The averages were based on the values: 1=fully competent, 2=somewhat competent, 3=marginally competent, 4=not competent, as the answer 5=have never experienced was excluded from the analysis.

It is noticed that the best means scores in terms of the perceived competence for experienced male administrative staff appear in question 34: working with parent organizations and/or committees with an average of 1.35. then follows question 7: improving overall school climate with an average of 1.38, and after that with the same average, that is 1.42, two other questions follow which are question 11: learning routine office tasks/procedures and question 37: developing decision-making skills. After them question 12: preparing for and conducting effective faculty meetings follows with an average of 1.43. On the contrary, the worst means scores in terms of the perceived competence for experienced male administrative staff appear once again in question 9: conducting formal evaluations with an average of 2.40, followed by question 24: staffing/interviewing skills and question 21: overseeing the accreditation process with averages of 2.21 and 2.13 respectively.

Table 3: Perceived competence means scores (ms) and standard deviations (sd) for experienced male administrative staff (principals and vice-principals) (more than 3 years of administrative experience)

| Question-item-competence | N  | MS  | SD  |
|--------------------------|----|-----|-----|
| 34.                      |    |     |     |
| 7.                       |    |     |     |
| 11.                      |    |     |     |
| 37.                      |    |     |     |
Table 4 below includes all the data of the administrative staff deriving from the 'Principal's Perception of Competence Survey' questionnaire ranking from the best to the worst, based on the means scores of the perceived competence for experienced female administrative staff (N=55). The number of respondents to this survey varies per question-item-competence. The averages were based on the values: 1=fully competent, 2=somewhat competent, 3=marginaly competent, 4=not competent, as the answer 5=have never experienced was excluded from the analysis.

Table 4: Perceived competence means scores (ms) and standard deviations (sd) for experienced female administrative staff (principals and vice-principals) (more than 3 years of administrative experience)
We notice that the best means scores for the perceived competence for experienced female administrative staff are shown in question 7: improving overall school climate with an average of 1.38, question 9: possessing mediation skills (staff vs. staff and/or student vs. student) follows with an average of 1.40 and after that with the same average, that is 1.45, two other questions follow which are question 8: improving staff morale and question 34: working with parent organizations. As far as male staff is concerned, the data reveal that 9 out of the 41 averages appear to be equal in question 9: formal evaluations with an average of 2.40, while questions 24: staffing/interviewing skills and 40: possessing necessary technology skills are the only ones in which the average competence of novice male administrative staff is better than that of the experienced ones (with average=2.20 vs. average=2.11 and with average=1.64 vs. average=1.71 respectively). In all other questions, the average competence of experienced male administrative staff is better than that of the inexperienced ones ranging from 0.03 (question 4: helping teachers create more effective lesson plans with average=1.91 vs. average=1.94) to 0.37 (question 15: addressing custodial staff issues with average=1.44 vs. average=1.81). As far as female administrative staff is concerned, the average perceived competence for experienced female administrative staff is better than that of the inexperienced ones in all 41 questions with a difference ranging from 0.08 (question 4: helping teachers create more effective lesson plans with average=1.82 vs. average=1.90) to 0.69 (question 25: school unit budget management with average=1.52 vs. average=2.21). If we focus on the need for training of the administrative staff, as far as the perceived averages of competence for novice male administrative staff are concerned, the data revealed that 9 out of the 41 averages for administrative competencies fell below 2.0. It means that the specific administrative staff of the prefecture of Thessaloniki does not feel particularly competent in terms of their specific administrative responsibilities. These nine items are listed in table 5 below. There are issues for which this category of administrative staff has never undergone any university education in the past.

Table 5: Competence means scores falling below 2.0 for novice male administrative staff

| Question-item-competence | Means scores |
|--------------------------|--------------|
| 23. Handling bite-based management | 2.02 |
| 5. Leading effective staff development | 2.10 |
| 30. Addressing ELL/bilingual issues | 2.11 |
| 26. Implementing district/building policy | 2.19 |
| 2. Possessing knowledge of effective instructional methods (best practices) | 2.20 |
| 24. Staffing/Interviewing skills | 2.20 |
| 29. Managing special education laws/issue | 2.26 |
| 21. Overseeing the accreditation process | 2.36 |
| 9. Conducting formal evaluations | 2.40 |

Focusing on the need for training of the administrative staff, as far as the perceived averages of competence for novice female administrative staff are concerned, the data revealed that 22 of the 41 means scores for administrative competences fell below 2.0. It means that the specific administrative staff of the prefecture of Thessaloniki does not feel particularly competent in terms of their specific administrative responsibilities. These twenty-two items are listed in table 6 below. Once more, there are still issues for which this category of administrative staff has never undergone any university education in the past.
Table 6: Competence means scores falling below 2.0 for novice female administrative staff

| Question-item-competence | Means scores |
|--------------------------|--------------|
| 15. Addressing custodial staff issues | 2.01 |
| 33. Creating an effective site council | 2.01 |
| 6. Creating an atmosphere of high expectations | 2.01 |
| 17. Addressing secretarial staff issues | 2.04 |
| 41. Developing and preparing for board meeting presentations | 2.04 |
| 11. Learning routine office tasks/procedures | 2.05 |
| 3. Instructing teachers in effective instructional techniques | 2.05 |
| 30. Addressing ELL/bilingual issues | 2.05 |
| 5. Leading effective staff development | 2.09 |
| 13. Teacher union issues | 2.14 |
| 14. Addressing building maintenance issues | 2.15 |
| 1. Possessing instructional leadership skills | 2.16 |
| 29. Managing special education laws/issues | 2.18 |
| 25. Dealing with the building budget | 2.21 |
| 22. Completing education reports | 2.21 |
| 16. Addressing fire marshal issues | 2.28 |
| 23. Handling site-based management | 2.28 |
| 21. Overseeing the accreditation process | 2.36 |
| 26. Implementing district/building policy | 2.39 |
| 24. Staffing/Interviewing skills | 2.43 |
| 9. Conducting formal evaluations | 2.61 |

If we focus on the need for training of the administrative staff, as far as the perceived averages of competence for experienced male administrative staff are concerned, the data revealed that only 3 of the 41 means scores for administrative competences fell below 2.0. It means that these administrative staff of the prefecture of Thessaloniki do not feel particularly competent in terms of their specific administrative responsibilities. These three items are listed in table 7 below. There are issues again for category of administrative staff who had never undergone any university education in the past. Focusing on the need for training of the administrative staff, as far as the perceived averages of competence for experienced female administrative staff are concerned, the data revealed that only 2 of the 41 means scores for administrative competences fell below 2.0. It means that the specific administrative staff of the prefecture of Thessaloniki does not feel particularly competent in terms of their specific administrative responsibilities. These two items are listed in table 8 below. There are issues for which this category of administrative staff has never undergone any university education in the past.

Table 7: Competence means scores falling below 2.0 for experienced male administrative staff

| Question-item-competence | Means scores |
|--------------------------|--------------|
| 21. Overseeing the accreditation process | 2.13 |
| 24. Staffing/Interviewing skills | 2.21 |
| 9. Conducting formal evaluations | 2.40 |

Table 8: Competence means scores falling below 2.0 for experienced female administrative staff

| Question-item-competence | Means scores |
|--------------------------|--------------|
| 21. Overseeing the accreditation process | 2.15 |
| 9. Conducting formal evaluations | 2.17 |

To conclude, taking into consideration the individual tables concerning the correlation between the experience with the gender, it is useful to present a brief comparative table 9 in order to make the findings of the research more understandable.

Table 9: The best and the worst competence means scores concerning the correlation between experience and gender

| Question-item-competence | Best group | Worst group |
|--------------------------|------------|-------------|
| 1. Possessing instructional leadership skills | Experienced male | Novice male |
| 2. Possessing knowledge of effective instructional methods (best practices) | Experienced male | Novice female |
| 3. Instructing teachers in effective instructional techniques | Experienced female | Novice female |
| 4. Assisting teachers in creating more effective lesson plans | Experienced female | Novice male |
| 5. Leading effective staff development | Experienced male | Novice male |
| 6. Creating an atmosphere of high expectations | Experienced male | Novice female |
| 7. Improving overall school climate | Experienced male | Experienced female |
| 8. Improving staff morale | Experienced male | Experienced female |
| 9. Conducting formal evaluations | Experienced female | Novice female |
| 10. Supervising staff | Experienced female | Novice female |
| 11. Learning routine office tasks/procedures | Experienced male | Novice female |
We notice that as far as the experience-gender relation is concerned, in almost half of the questions, that is in 21 out of the 41, the experienced male administrative staff show the best percentages and the novice female the worst. There are also 11 questions in which experienced female administrative staff show the best results and novice the worst. All other questions reveal completely different results, with either partial or absolute differentiation. More specifically, there are 2 questions in which experienced female administrative staff shows the best results and novice female the worst, 2 questions in which experienced male administrative staff show the best percentages and novice male the worst, 3 questions in which experienced male and experienced female are equal to the best percentages, as well as 1 question in which the percentages of the novice male are equal to the worst percentages of the novice female ones. Finally, there 1 question in which novice male administrative staff show the best perceived competence of all the others.

DISCUSSION

It is clearly understood that managers should become experts in studying their environment, determining which clues are the most important, and what the most appropriate management role to use in response to each clue is. Additionally, there will be a need that they own a wide range of competence on which to lean so that they meet their constantly changing requirements environment (Vilkinas & Cartan, 1993). It is also worth mentioning that in the majority of cases, the school principal remains a teacher. To meet the responsibilities he/she takes on, he/she must possess a lot of organizational competencies, be highly motivated, creative and ready to cooperate (Dydra & Pryzybyska, 2008). Based on the findings of this particular research concerning experience-gender correlation, it is understood that our predictions were confirmed. In particular, it was revealed that the novice primary school administrative staff need more training than the experienced ones and also that male primary school administrative staff needs less training than the female ones. In addition, it was noticed that the greatest need for training seems to concern the novice female administrative staff, while on the contrary, the least need for training concerns the experienced male ones. Training programme designers should take the aforementioned very seriously when creating a training or mentoring courses emphasising mostly on aspiring principals and vice-principals.

CONCLUSION

In general, the above findings are reasonable because both the given inadequacy of university education and the absence of training provision that accompanies the entire working career of school teachers in Greece. The existing deficiencies of the administrative staff in these particular forty-one competences, as expressed by themselves in this research, could direct the appropriate conditions will be prepared and cultivated so that people who lead schools, as well as the aspiring ones, will be capable of performing their administrative duties efficiently and effectively, providing in this way the impetus for the achievement of the best possible learning outcomes on the student's part.

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AUTHORS CONTRIBUTIONS

The author is responsible for the introduction, the reviews of related literature, the data gathering, the methodology, the discussions and the conclusions, as well as the proofreading.

CONFLICT OF INTEREST

The author declares that he has no sort of conflict of interest with anyone or anything.

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