Three Roads to Institutionalisation:
Vote-, Office- and Policy-Seeking Explanations of Party Switching in Poland

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European Journal of Political Research, 50 (6), 2011, 838-866

Party institutionalisation is a central problem in political science. The literature tends to understand it as a syndrome, and therefore has difficulty explaining variations in institutionalisation. We suggest a new approach based on the transaction between a legislative party and its deputies, the failure of which is observable in party switching. We identify three routes to institutionalisation by appealing to the vote-seeking, office-seeking or policy-seeking motivations of deputies. Poland has had a large volume of party switching, along with wide variation in the incentives facing differently-motivated deputies. Our survival analyses of switching in four Polish parliaments find that vote-seeking is the most likely route to institutionalisation for Polish parties. Moreover, we establish a concrete hypothesis for comparative testing: legislative parties can survive as long as their popular support exceeds forty per cent of their share in the previous election.

Keywords:
party politics, institutionalisation, legislatures, Poland, democracy
Institutionalising political parties has been one of the great challenges of the third wave of democratisation. There is a clear consensus that institutionalised parties are important for a well-functioning democracy (Mainwaring & Scully 1995: 27-28; Reilly 2008: 3-4, 7-9). Unfortunately, institutionalisation remains a mysterious process. Political scientists do well in separating institutionalised parties from uninstitutionalised parties, but have great problems in explaining why some institutionalise and others do not. We take a new approach that focuses on the basic transaction of the legislative party: the exchange of deputies’ autonomy for the benefits of collective action. The failure of this transaction is clearly observable in deputies’ decisions to switch legislative party. The legislative party can take three roads to institutionalisation through a sequence of self-enforcement and self-reinforcement. These three routes are associated with three types of parties: vote-seeking parties, office-seeking parties and policy-seeking parties. We suggest a new way of tackling a major issue in political research, but draw our inspiration from well-established literatures.

We have chosen Poland to test our approach, as it has experienced a huge variation in party switching over time and across parties. Moreover, there has been wide variation in the incentives for vote-seeking, office-seeking, and policy-seeking motivations to switch party. The core of our empirical analysis consists of survival analyses of party switching in the four most recent Polish parliaments. We find that the vote-seeking perspective is a far stronger explanation for switching than the office- or policy-based explanations. According to our models, parties should be safe from mass switching if they retain over forty per cent of their support from the previous election. This figure establishes an interesting hypothesis for other country cases. Indeed, the concepts and methods used in this research should travel very easily to other contexts.
The article is organised conventionally. The next section discusses theory, explaining how and why we depart from the conventional ‘syndrome’ approach to party institutionalisation. Then we explain why the Polish case is an apposite one for our purposes and introduce the measures and methods with which we test for the three routes to party institutionalisation. After presenting the survival analysis, we discuss the prospects for the institutionalisation of Poland’s vote-seeking parties and consider implications for the comparative study of political parties. A conclusion summarises and makes some suggestions for further research.

**Theory**

Huntington defines institutionalisation as ‘the process by which organizations acquire value and stability’ (1968: 12). Randall applies this concept to political parties, defining party institutionalisation as comprising organisational systemness, embedded decisional autonomy, value infusion, a definite public image and presence and a relatively stable basis of support (Randall 2006; Randall & Svåsand 2002). This definition has a lot in common with understandings of party system institutionalisation (Bértola 2009; Gwiazda 2009: 352-355; Mainwaring 1999: 26-27; Mainwaring & Scully 1995; Sikk 2005; Krupavičius 2004; Markowski 2001). These multi-dimensional conceptions have been the subject of a huge amount of research, both implicit and explicit, and they undoubtedly point to some profound differences among political systems. However, the multi-dimensional definitions constitute syndromes, rather than theoretical models. As dependent variables they can separate institutionalised from uninstitutionalised systems. They also identify some powerful vicious and virtuous circles. The problem with syndromes is that the relationships between the variables are not sufficiently explicated. Syndromes are not good at generating predictions or explaining variations in institutionalisation. The literature has not provided concrete suggestions on how parties break in and out of vicious and virtuous circles. One reason for these weaknesses may be the ambitious
generality of the literature, which tends to ignore the differences between types of political parties by holding them all to an abstract standard of institutionalisation.

We take a more concrete approach that studies party institutionalisation in terms of clear causal mechanisms, rather than syndromes or circular processes. Our focus is on the institution of the legislative party. We measure institutionalisation by party switching or ‘any recorded change in party affiliation on the part of a politician … holding elective office’ (Mershon & Shvetsova 2008: 104). Obviously, a legislative party that cannot retain its deputies has not acquired ‘value and stability’. Party switching has been rare in most established democracies (Heller & Mershon 2009a: 4). However, it is prevalent in many newer and non-Western democracies, such as Brazil, India and the Philippines. Law- and constitution-makers in many of these countries seem to agree with political scientists who emphasise stable party systems, and have banned or sanctioned party switching (Janda 2009: 3-4; Reilly 2008: 15-16).

Greif and Laitin (2004) follow game theorists in presenting institutions as transactions. All legislative parties are sustained by the same basic transaction: deputies trade their autonomy for the benefits of collective action. They also share the common institutional form of the legislative party. Nonetheless, these institutions vary in their basic aims. Strøm (1990) distinguishes among vote-seeking, office-seeking and policy-seeking parties. Logically, these different types of parties have different ways of enforcing the institution of the legislative party. Defectors from a vote-seeking party cannot seek re-election on the party’s ticket. Defectors from an office-seeking party will not be nominated to leadership positions in the executive or the legislature. Defectors from a policy-seeking party will not be able to influence its policy position. These enforcement mechanisms depend on parameters that are outside the direct control of the party (Greif & Laitin 2004: 634). The importance of a party’s nomination for the legislative election depends on its
level of popular support. The benefits of office are not available to all parties and usually depend on a given party’s legislative strength and place in the policy space. Policy influence also depends on legislative strength and place in the policy space, as well as the overall structure of public policy. All other things being equal, a party seeking policies that are consistent with inherited policy structures is more likely to be successful than one seeking radical changes. While these are given parameters at a point in time, over time parties can influence them. Thus, they are quasi-parameters (Greif & Laitin 2004: 639). Parties are expected to compete for votes. Parties manoeuvre for control of government and legislative positions. Similarly, they can and do change the policy space and the structure of public policy. In this sense, the institution of the legislative party has three potential mechanisms of self-reinforcement. This means the basic institutional transaction is compatible with a wider range of parameter values. In other words, it has gained value to its deputies beyond the immediate exchange of autonomy for the benefits of collective action. Vote-seeking parties with a record of delivering votes should suffer fewer defections. Office-seeking parties that have in the past distributed the benefits of office to their deputies should have a lower switching rate. Finally, parties that have achieved policy successes in the past will be surer of the loyalty of their deputies. Thus, we identify three clear paths to legislative party institutionalisation. By emphasising electoral, office and policy benefits to deputies in exchange for their loyalty parties ensure their own value and stability. Clearly, these types are not mutually exclusive. Indeed, Strøm presents them as trade-offs and locates a given party in a three-dimensional space (Strøm 1990: 570-73).

Strøm’s behavioural theory of political parties and Greif and Laitin’s theory of institutional change are both parsimonious and synthetic. Strøm seeks to combine the deductive work on political competition in the Downsian tradition with the more inductive comparative literature on political parties (Strøm 1990: 568-70). Similarly, Greif and Laitin bring together the deductive
work of game theorists and the more inductive approach of historical institutionalists (Greif & Laitin 2004: 634-6). Our work does not add to the conceptual and theoretical profusion that hampers social science. Instead, it seeks to address a major problem in the literature by building on some of the major strands in research developed over the last number of decades.

There is a small but growing literature on party switching. Although it rarely does so explicitly as we do, it operates very much within Strøm’s understanding of the three types of political parties (Heller & Mershon 2009b: 33; Heller & Mershon 2009c: 289; Kato & Yamamoto 2009: 260). Most explicitly test for vote-seeking behaviour. Desposato (2006: 71) argues that some Brazilian switches are motivated by short-term electoral gain, while Mershon notes higher levels of switching in the lead-up to general elections, or around the time of second-order elections, which provide important information on the re-election chances of deputies (2009: 394). Zielinski, Slomczynski and Shabad (2005) show how Polish deputies switched parties in order to escape electoral accountability for weak government performance in their constituency. Reed and Scheiner’s work on Japan also emphasises ‘electoral incentives’ (2003: 473). Similarly, the office-seeking party is often found in studies of legislative switching. Desposato’s Brazilian ‘pork’ is delivered through executive offices (2006: 70). Mershon (2009: 394) identifies a benefits stage, during which government and legislative offices are allocated. Finally, policy-seeking is also identified as a motivation for legislative switching. Mershon manages to isolate a control-of-policy stage (2009: 34), while Heller and Mershon argue that some Italian switching has been caused by the fuzzy party labels that provide little information on policy goals (2005: 543). Desposato’s model of Brazilian switching assumes parties wish to minimise ideological heterogeneity (2006: 71) and Reed and Scheiner explain the puzzle of the collapse of Japan’s Liberal Democratic Party by looking at the policy preferences of its deputies (2003: 473).
The Polish case

We study party switching in the lower, and much more powerful, house of the Polish parliament, the Sejm (Sanford 2002: 103-4). The Polish case is an apposite test of routes to party institutionalisation because of the large volume of switching and the substantial variation in the independent variables. There were major changes in support for parties in every term. Therefore, there was intra-party and cross-party variation in potential for vote-seeking institutionalisation during every term. There have been no grand coalitions, so there has always been the basic contrast between government and opposition. Moreover, in all parliaments, except 1993-97, the party composition of the government changed during the term. Therefore, there is scope to study variation in the incentives of parties seeking the most important offices. Variations in the size, position in the ideological space and organisation of parties (Szczerbiak 2001; Strøm 1990: 593) are likely to have resulted in different levels of office- and policy seeking.

Another advantage of the Polish case is that the changes in the overall institutional configuration are unlikely to have introduced bias into our conclusions. We do not argue that post-communist Poland has been a paragon of constitutional stability. Instead, we suggest that the rules directly impacting on legislative switching have not changed substantially. Most relevantly, the key standing orders of the Sejm have not changed: they distinguish between caucuses (3-14 members) and groups (15 or more members) (Sejm Rzeczypospolitej Polskiej 1992: Art. 8). Heller and Mershon (2005) capitalise on the two electoral systems used simultaneously in Italy. There was no such profound internal variation in Poland. The essence of the electoral system has remained a quasi-list system (Shugart: 2005), which gives voters some scope to modify the order of deputies on parties’ lists. However, there is a big contrast between the proportionality of the electoral system in the first, 1991, election and later elections, which had thresholds of five per cent for parties and eight per cent for electoral coalitions. Our analysis begins in 1993. A less momentous
reform in 2001 increased the proportionality of the system, but was not associated with changes in fragmentation (Gwiazda 2009: 368). The executive has been semi-presidential, with a dominant prime minister. The ‘Little Constitution’ of 1992 introduced important changes in executive-legislative relations, again before our study begins. The 1997 Constitution introduced some reductions in the president’s powers (McMenamin 2008: 124), but these did not affect incentives for party switching. At any rate, such incentives would operate through membership of a governing party, which we measure.

Polish deputies have always been free to switch parties as they wish. The leader of the populist Self-Defence party tried to eliminate switching by requiring all candidates to sign an agreement that would make them liable for a large amount of money on defection. However, this was ruled illegal on several grounds, including unconstitutionality (Gazeta Wyborcza 2005). It is doubtful whether there would be any public support for constraints on switching, as Poles hold very negative opinions on political parties. Indeed, their opinions on, and participation in, parties are negative and low even when compared to other East-Central European countries and other Polish institutions (Szczerbiak 2001: 195-199). It is not clear to what extent public opinion disapproves of switching. However, there is some evidence that defectors can evade accountability for the failures of governing parties (Zielinski et al. 2005).

**Research Design**

Studies of party switching vary in the precision of their observations. Desposato (2006: 72) examines individual deputies’ decisions to switch across a large number of short time-periods. Zielinski, Slomczynski and Shabad (2005: 380) examine individual politicians also, but only from election to election and Heller and Mershon look at deputies at the beginning and end of a term (2005: 544-548). Reed and Scheiner (2003) examine a small number of splitting episodes at the
individual level. Mershon (2009: 401, 404) and Mershon and Shvetsova (2008: 110) report aggregate switching rates but in precisely defined time periods. Finally, Shabad and Slomczynski (2004: 153-4) use aggregate data on switching rates, again observed only at election time. These differences are summarised in Table 1.

Table 1 about here

We analyse Polish switching at a high level of precision, as do Desposato and Heller and Mershon. We study four terms intensively (with some data from a fifth), in contrast to Desposato’s two and Heller and Mershon’s one. Our variables are intended to test the vote-, office- and policy-seeking routes to party institutionalisation and most of our measures are similar to those used in the literature discussed above. The data and codebook are available at http://webpages.dcu.ie/~mcmenami.

The Dependent Variable

Our data include measurements on all deputies who served during the four terms since 1993. Their affiliations have been taken from the official record of the Sejm. The data note the exact day of any switch. Stable affiliations have been divided into fifteen day periods to facilitate the inclusion of opinion poll data. The large number of observations essentially results from the multiplication of the number of fifteen-day periods by the number of deputies. Some deputies were replaced in each term, particularly after elections to the European parliament in 2004. The 1991-93 parliament ended early, due to a presidential dissolution after a no-confidence vote in the government. In 2007, the Sejm dissolved itself.
While switching is clearly a discrete phenomenon with important theoretical and substantive implications, it is also a heterogeneous category. In a parliamentary regime, the direction of switching between government and opposition seems to be the most politically important (Mershon 2009). In Italy, switching was concentrated within the opposition and within governing parties. This has clearly not been the case in Poland. The most common direction has been within the opposition, but the politically explosive category of government to opposition has been the second most frequent in Poland. (Table 2) A direction, which does not feature in the literature, but is important to our concern with institutionalisation, is from old to new parties. In addition to overall switching rates, we will analyse switching in the two most frequent directions of within the opposition and from government to opposition, as well as from old to new parties.

[Table 2 about here]

**Independent variables**

We employ a range of measures of vote-, office-, and policy-seeking motivations. *Poll* is the party’s opinion poll score as a proportion of its popular vote at the last election. All polls are from CBOS; the vast majority of these polls are monthly or more frequent. There were two separate monthly interpolations in the 1997-2001 parliament. For the 1993-97 parliament, there were three separate monthly interpolations and the first seven months are an interpolation between the election result and the May 1995 poll. For all data points, except May to August 1996, the survey question asked only for which party respondents intended to vote. For four months, the question also named the party leader. For these months, the party-only question has been estimated from the relationship between party-only and party-and-leader formats in March and April 1996. These data limitations probably contribute to the comparatively weak effect of the Poll variable in this term. Polls did not measure support for the large number of micro-
parties, never mind independents. Such missing values have been coded zero, which does reflect the minimal chances of success for deputies who contest an election for a minor list. We reran all our analyses of overall switching in the four terms, excluding all poll values of zero. This made little difference to the performance of the Poll variable. Also, we ran our models with lags of fifteen and thirty days. The lagged versions did not perform nearly as well as the straightforward version, so we do not report them.

Figures 1 to 4 report voting preferences for the largest parties in each term. During the 1993-1997, 1997-2001 and 2001-05 terms there were massive swings in popular support for the parties during the parliamentary term. In the 1993-97 term, the left-wing SLD and centrist UD/UW went through troughs and over peaks, but their deputies never had to endure a long period during which many of them would have had to worry about re-election. In contrast, the Polish Peasant Party ended the term with much lower support than they had won at the election. Moreover, the right-wing KPN and BBWR lost much of their electorate before the end of their separate existence half way through the term. 1997-2001 saw the spectacular obliteration of support for the election-winning AWS right-wing bloc, with a comparably catastrophic fate for the centrist Freedom Union. 2001-05 exhibits a similar pattern, but this time it is the left-wing SLD that suffers a disastrous collapse in support. The right-wing Law and Justice and centre-right Civic Platform both benefitted from a tripling of support. In the 2005-07 parliament, preferences for the major parties represented a stalemate, but two smaller governing parties, Self-Defence and the League of Polish Families, found themselves below the electoral threshold of five per cent for much of the second year of the term.
Our second variable is *List*. Vote-seeking politicians who can expect a high list position in the next election should be less likely to switch. *List* is a dummy variable that distinguishes between the first and lower places on a party’s electoral list. In the 2001-05 parliament, 41 per cent of deputies had been placed first on an electoral list. In the 2001 election, in constituency number one, the first placed candidates on the nine lists had a 0.66 probability of election, with those in second place scoring a probability of less than 0.03. We have chosen the 2001-05 parliament because the European elections of 2004 occasioned the exit of many first-placed candidates and the entry of many lower-placed candidates, thereby maximising variation in list position.

Next are the office-seeking variables. *Government* indicates membership of a governing party. Office-seeking deputies are predicted to have a lower switching hazard when their party is in government. *Members* records the number of members of the parliamentary party on the first day of the parliamentary term or on the day the party first appeared in official records. This is a proxy for legislative power and the rewards it may bring to ambitious deputies. The larger the caucus, the less likely office-seeking deputies are to switch. An alternative version of this variable was to include dummies for the official categories of caucus and group from the Sejm’s standing orders. The raw count of members performed better in the following empirical models than these indicators. Another measure of legislative office-seeking would have been membership of legislative committees. Unfortunately, the Sejm only records these memberships at the beginning of each term, and since they change quite frequently, this would have been misleading.

Finally, we employ several measures of policy-seeking. *Old Party* is a proxy for the clarity of a party’s policy position. In newer parties, policy positions will be fuzzier and policy-seeking politicians are more likely to switch. In 2005, no new party surpassed the electoral threshold, but
new parties were formed within the parliament itself. A similar logic underpins Experience. Deputies who have already served in the Sejm will be less likely to join a party that is incompatible with their policy preferences and should be less likely to switch.

*Right* is a dummy variable, separating right-wing parties from others, as well as independents. The ideological vocabulary of Polish politics is unusual. The left-right dimension is much more strongly defined by socio-cultural than by socio-economic issues (Markowski 2006: 817-18; Szawiel 1999). The Polish right is relatively nationalist, religious and, especially, anti-(post)communist (Szczerbiak 2002). It is not necessarily committed to market economics. Indeed, Poland’s most famous trade union, Solidarity, is ‘right-wing’. Similarly, the left, is more coherent on socio-cultural than on socio-economic matters. However, its dominant representative, the post-communist Alliance of the Democratic Left, has increasingly insisted that it is a typical European social democratic party. Centrist parties are genealogically anti-communist, but have downplayed the relevance of the historic cleavage to contemporary politics. They have also tended towards economic liberalism. The *right* variable can also be interpreted as a proxy for ideological or policy heterogeneity. The right’s ideology has not given its adherents very helpful cues in relation to the pressing matters of economic and social policy that faced Poland during all four terms studied here. Moreover, the indivisible issues that define the right most closely pose difficulties for compromise. Such issues repeatedly caused conflict with rightist parties that became notorious for the bitter personalisation of politics (Kitschelt et al. 1999: 374). Policy-seeking deputies should be more likely to switch from these diverse parties than from the generally more coherent left and centre.

For the 1997-2001 and 2001-2005 parliaments, we are able to use a sharper variable to capture the incentives facing policy-seeking deputies. Heterogeneity is the mean standard deviation of expert
responses to a series of eight questions on the policy positions of major parties contesting the 2001 parliamentary elections (Benoit & Laver 2006: 123-152; Depauw & Martin 2009). The higher the score, the more likely should policy-seeking deputies be to switch. This variable is missing for 6.9 per cent of observations in 1997-2001 and a much more serious 23.3 per cent in 2001-2005.

Mershon’s approach to studying policy-seeking switches is to identify periods of heightened intensity of policy making in the legislature. Comparing switching rates in this period to other periods during a parliament provides a test of the importance of policy-motivated switching. We replicated Mershon’s method in all five parliaments since 1991. In only one of the five parliaments did this approach provide any evidence of policy-seeking switches. The appendix presents data by stage for all five parliaments, as well as contrasting data from Mershon and Shvetsova’s work on Italy and Russia. Table 3 summarises the link between indicators and concepts.

[Table 3 about here]

**Data analysis**

We conducted parametric survival analyses on switching for the four parliamentary terms since 1993. We tested exponential, Gompertz, Weibull, log normal, log-logistic and generalized gamma for goodness of fit according to the Akaike Information Criterion across the four types of switching and the four parliaments. The Weibull model performed best by far. Thus, we present our analyses in the form of Weibull regressions in the relative hazard metric. Coefficients above one increase the hazard of switching, while coefficients below one reduce the hazard. Our results
for overall switching are shown in Table 4. This table employs only the variables that we have been able to measure for each of the post-1993 terms.

[Table 4 about here]

The Poll variable is the only consistent explanation for switching. It is statistically significant in the predicted direction during all four terms. It is strongest in 2005-07, next strongest in 1997-2001, with the remaining two parliaments at similar levels. Government reduced switching during the two left-wing governments of 1993-97 and 2001-05, but actually increased switching during the right-wing governments from 2005-07. Membership of an Old Party reduced switching in 2001-05 and 2005-07. In no term, were Experienced Deputies less likely to switch. Members of right-wing parties were much more likely to switch in 1993-97, but not in any of the later terms. Indeed, they were less likely to switch in 2001-05 and 2005-07. Members (the size of parliamentary parties) never reduced the likelihood of switching.

This strong contrast between Poll and the other variables extends to different types of switching. For government to opposition switching, Poll was significant and in the right direction in 1997-2001 and 2001-05. The number of Members in the parliamentary party helped to explain defections from government to opposition in 2005-07. In these equations, Old Party suffered from collinearity problems in all terms but 2005-07 and Experienced Deputy had to be dropped in 2005-07. Neither was ever significantly in the right direction. It is unsurprising that no variable explained this type of switching from 1993-97, as only nine switches from government to opposition occurred. Switching within the opposition was much more frequent. Poll explains significant variation in these switches across all four terms, as does Right in 1993-97 and 1997-2001. Old Party and Experienced Deputy were significantly in the right direction in 2005-07 and
For switching from old to new parties, Poll is again consistently significant with the predicted sign. Government and Experienced Deputy reduced this type of switching in 1993-97, while Right increased it during the same term. Members reduced switching from old to new parties in 2001-05. These results are summarised in Table 5.

For the 2001 to 2005 parliament, we were able to add a dummy for List position number one. This is a powerful predictor for overall switching, without seriously attenuating the impact of Poll. This variable is not significantly associated with the other types of switching. For the 1997-2001 and 2001-2005 parliaments, we can use expert surveys to proxy the Heterogeneity of some parties. For the former parliament, the variable has no effect. However, for the latter, in which many observations of this variable are missing, it is a powerful predictor. It does not substantially reduce the impact of the Poll variable.

Vote-seeking drove the likelihood of a switch across all four terms and across different types of switching. Office- and policy-seeking motivations were, at best, only intermittently important. Therefore, the Poll variable merits further exploration. The first way of doing this is to contrast hazard rates for different levels of the variable. Figures 6-9 show hazard rates for switching at the minimum and maximum values of Poll for each term, as well as 1 (no change in support since the election) and 0.5 (halving of support since the election). If the hazard rate declines over time, the Weibull function tends to produce an extreme prediction for the very earliest period, as seen in the 1997-2001 and 2005-07 parliaments. This is especially true for low values of the Poll variable, and, of course, no Polish party lost large amounts of popular support in the few weeks between the election and the opening of parliament. Indeed, that the Poll variable is important in
parliaments with quite different hazard functions is another indicator of the robustness of our conclusion regarding the importance of vote-seeking motivations for party switching.

[Please insert Figures 5 to 8 here]

In the 1993-97 parliament, the hazard rate was almost flat over time for popular parties. For less popular parties, with a higher likelihood of switching, there was a modest increase in the hazard over time. The hazard rate of parties that suffered a halving of popular support is over twice that of parties that maintained support relative to the general election. There is an even greater contrast between parties that halved their support and the hazard rate for the minimum Poll score of only 0.17. The 1997-2001 parliament exhibits a different relationship between Poll values and switching. The overall hazard rate is much higher and has a different shape, with the hazard initially falling quickly after the beginning of the term and falling much more slowly thereafter. Except for the very early days, there is little difference between parties that have maintained or increased support and those which have seen their support halved. The real contrast is between the minimum value, a paltry 0.06, and the others. In 2001-05, the hazard rate was between that of the 1993-97 and 1997-2001 parliaments. The hazard is relatively flat for parties with stable popularity, but increases markedly over time for parties that are losing popular support. Unlike the previous two terms, there are big differences between the hazard rates right across the range of poll values. The hazard function of the 2005-07 parliament is reminiscent of 1997-2001. The hazard rate declines quickly and is only substantively affected by the Poll variable at very low values, which suggest the virtual obliteration of the party.

The models of the 1997-2001 and 2005-07 terms have dramatic implications. As the simulations in Figures 10 and 12 suggest, had there not been really drastic collapses in the popularity of some parties, there would have been virtually no switching in either parliament. In the 1993-97 and
2001-05 parliaments, as illustrated in Figures 9 and 11, the effect of the Poll value is more gradual and extends further across the range. However, the substantive implications are quite different because of the contrast between the huge numbers of switchers in 2001-05 and the small number switching in 1993-97. For 2001-05, the model predicts a reduction of sixty seven in the number of deputies switching by the end of term, as the poll value moves from its actual minimum of 0.11 to a relatively stable 0.8. In 1993-97, a move from the real minimum of 0.17 to 0.8 is predicted to result in twenty three fewer switchers.

[Please insert Figures 9 to 12 here]

The institutionalisation parameter

In this section, we consider the progress of, and prospects for, legislative party institutionalisation in Poland, and its implications for comparative politics more generally. In doing so, we begin with Greif and Laitin’s emphasis on parameters, or the conditions under which an institution can achieve self-enforcement. Then, we go on to analyse quasi-parameters. A quasi-parameter, like a parameter, sets the bounds of institutional self-enforcement. However, its values can be influenced by the process of institutional self-enforcement. If an institution can widen the parameter values under which it is able to enforce its basic transaction, then it can be described as a self-reinforcing institution.

Our results show that a legislative party in Poland is most likely to institutionalise if it convinces its members that it can deliver votes. Our simulations can provide figures for the parameter that governs the ability to the legislative party to enforce itself as an institution for its deputies. Ten per cent of deputies switching during a term is a reasonable maximum for an institutionalised set of legislative parties. Indeed, Heller and Mershon report figures of over ten per cent in systems that either have a reputation for underinstitutionalised parties, or were undergoing systemic
change (Heller and Mershon 2009a: 11-13). Using this figure, our models estimate a popular support parameter of 0.4 or less for all parliaments except for 2001-5, for which the parameter is over one. In three out of four parliaments, Polish deputies did not switch until their parties had endured massive losses in popular support. Polish politicians are electorally sensitive, not hyper-sensitive. Across the four parliaments since 1993, the mean minimum for our poll variable has been 0.1 – literally decimation! By comparison, take Canada, which in the 1990s exhibited unusual party system instability for an established democracy. The Progressive Conservatives who were, for one parliament, reduced to two deputies, and took a number of parliaments to recover, scored a minimum of 0.26 on the poll measure in the 1988 to 1993 parliament, and, over 0.4 in the next two parliaments. Ireland is currently undergoing one of Europe’s most dramatic economic crises. In 2009 it reported the largest budget deficit in the European Union, greater even than that of stricken Greece. The main governing party, Fianna Fáil, has not scored less than 0.41 of its last general election result. These examples suggest that the rarity of party switching in most established democracies is not because they have a lower parameter of public support than Poland’s younger democracy, but rather that levels of public support never fall outside the parameter values that underpin the basic transaction of the institution of the legislative party. However, the model of the 2001-05 parliament implies a completely different situation, in which deputies panic and switch as soon as their party begins to lose popular support. If the parameter value of public support across parliaments were greater than one, then institutionalisation would be highly unlikely, as all parties cannot continue in popularity.

If a party can reduce the parameter value under which it can enforce itself, it can be described as self-reinforcing. Parties that can prevent legislative switching for one term should be less vulnerable to the popular support parameter thereafter. Under this self-reinforcement mechanism, parties that achieve re-election to the parliament should be more likely to retain support than new
parties. The most obvious indicator of this mechanism is volatility. There has been no clear
decline, or even trend, in the Pedersen volatility index (1979), or in Bartolini and Mair’s bloc
volatility (2007), over the five elections (Gwiazda 2009: 358). Powell and Tucker have recently
decomposed volatility into two types, which are particularly relevant for our purposes. Type A is
volatility resulting from party entry and exit, while Type B is volatility amongst stable parties.
Again, there is no trend, even in Type B, which reduces confusion from phenomena such as party
switching (Powell & Tucker 2008: 33). Of course, neither has there been a widening in the public
support parameter, which would indicate that it might be a quasi-parameter. Therefore, we detect
a robust enforcement mechanism in vote-seeking legislative parties, but these parties have not
managed to adapt this mechanism to self-reinforcement. The vote-seeking legislative party
appears to be a potential route of institutionalisation, but one that has not yet been successful.

The institutionalisation of Polish parties has been the subject of debate amongst country
specialists. A few years ago, Szczerbiak (2007) and Markowski (2006) both expressed scepticism
about the prospects for institutionalisation in the near future, but, more recently, Gwiazda (2009)
has argued that the Polish party system is undergoing institutionalisation. The theory and data
presented in this article suggests that all analysts should be careful not to overemphasise office-
based variables, such as the possible first re-election of a Polish government, or policy-based
variables, such as the relatively narrow terms of debate in the 2010 presidential election. Instead,
we advise a focus on measures that matter to vote-seeking parties. The popular support of the
principal parties in the 2007-2011 parliament has so far been stable (Centrum Badania Opinii
Społecznej 2010) and switching has been minimal. Threats to the ongoing self-enforcement of
the legislative parties could come from a change in the parameter threshold for switching or from
a sharp decline in popular support. Given that in only one parliament has the threshold crossed
0.4, this first scenario seems unlikely. However, catastrophic falls in popular support have been
routine in Polish politics, so this is much more probable. One obvious cause of a sudden massive loss of popularity is a corruption scandal (Manys 2009), but the largest party in the current parliament, seems to have ridden out one such crisis relatively unscathed (Manys 2010). If, as seems likely, the same parties are elected in similar strengths, there would be a fall in volatility and an indication that Polish parties have achieved a measure of self-reinforcement. It might be that Polish parties will finally move along the vote-seeking route from self-enforcement to self-reinforcement, and will thereby institutionalise.

**Conclusions**

Party institutionalisation is a central problem in political science. The existing literature tends to present institutionalisation as a syndrome rather than a causal model. Such syndromes offer us the opportunity to document variation but not to explain it. Moreover, the extant research on institutionalisation seems to underplay, or even ignore, differences between types of parties. We take an approach to party institutionalisation that is both concrete and flexible. It is concrete because we identify specific and measurable basic transactions of the legislative party, and its self-enforcement and self-reinforcement. It is flexible because we identify three routes to institutionalisation: vote-seeking, office-seeking and policy-seeking. In doing so, we are inspired by major literatures that have already proven their worth to political scientists.

We think our study of Poland demonstrates the potential of this approach to party institutionalisation. The volume of party switching and the variation in vote-, office- and policy-seeking incentives make Poland an apposite test case. We show that legislative party switching, which undermines the institutionalisation of legislative parties, is powerfully and consistently driven by vote-seeking. In contrast, office- and policy-seeking perspectives on legislative party switching in Poland are, at most, intermittently plausible. Polish deputies switch in order to
secure their political survival, not out of short-term ambition for higher office or because of a chaotic and polarised policy space. Our empirical technique allows us to provide a quantitative estimate of a vital parameter of party institutionalisation – public support. In Poland, legislative parties can enforce basic discipline and survive if their public support exceeds forty per cent of their vote at the previous parliamentary election. This, rather than the office- or policy-seeking channels, seems the most likely route for the institutionalisation of Polish parties.

This result has an important implication for comparative politics. All the measures used here should be easily replicable in other parliaments, with the exception of the ideological coding of right-wing parties. Moreover, the parameter value establishes an interesting hypothesis. Does party switching in other contexts have the same popular support threshold of forty per cent of the previous election result? If so, it is the instability of popular opinion, rather than manoeuvring over governments and battles over policy, that threatens party institutionalisation. Conversely, parties that want to institutionalise need to reassure their deputies that voters will be retained, rather than delivering the spoils of office or public policy goods.
| Observation of deputies | Individual | Aggregate |
|-------------------------|------------|-----------|
| Many                    | Desposato (2006), Heller and Mershon (2005) | Mershon and Shvetsova (2008), Mershon (2009) |
| Few                     | Zielinski, Slomczynski and Shabad (2005), Reed and Scheiner (2003) | Shabad & Slomczynski (2004) |

*Table 1. Classification of quantitative studies of switching*
Table 2. The direction of Polish and Italian switching

|                  | 1991-93 | 1993-97 | 1997-01 | 2001-05 | 2005-07 | Italy 1996-01 |
|------------------|---------|---------|---------|---------|---------|---------------|
| Govt. to Oppo.   | 1.16    | .04     | .31     | .25     | .26     | 0             |
| Oppo. to Govt.   | .19     | .004    | .005    | .16     | .004    | 0.026         |
| Among Oppo.      | 1.06    | .75     | .33     | 1.74    | .53     | 0.302         |
| Among Govt.      | 0       | .004    | 0       | .027    | 0.023   | 0.407         |

Note: Cell entries are mean monthly switches per 100 deputies. Italian data from Mershon 2009: 404.
| Institution (transaction) | Shared institutional elements | Differing institutional elements | Self-enforcement | Observable Implication | Quasi-parameter | Self-reinforcement | Observable Implication |
|--------------------------|-------------------------------|---------------------------------|-----------------|------------------------|----------------|------------------|-----------------------|
| Party (autonomy for benefits of collective action) | Legislative party | | | | | | |
| | Aim of party is to maximise votes | Defectors cannot run on the party’s ticket. | Less likely to switch from popular parties. More likely to switch if in lower list position. | Popular support | Parties that gain re-election are more likely to retain popular support than new parties. Governments gain popular support and change the policy space to their own advantage. Past policy influence changes the policy space and structure of public policy to make future policy influence more likely. | |
| | Aim of party is to control max. no. of ministries, committee chairs, etc. | Defectors cannot be ministers or committee chairs. | Less likely to switch from governing parties, large parties. More likely to switch during benefits stage. More likely to switch from new parties. Experienced deputies less likely to switch. More likely to switch from heterogeneous party. More likely to switch during policy stage | Bargaining power | Return of governing parties. | |
| | Aim of party is to influence policy | Defectors reduce the party’s ability to influence policy. | | Public policy | Parties with past policy successes are more influential. | |

Note: Table adapted from Greif and Laitin 2004: 641.
Table 4. Explanations of Switching: Weibull regression in proportional hazard form

|                  | 1993-97 | 1997-2001 | 2001-2005 | 2005-2007 |
|------------------|---------|-----------|-----------|-----------|
| Poll             | 0.13012 | 0.01185   | 0.1613    | 0.00239   |
|                  | (0.04307)** | (0.00617)*** | (0.02328)*** | (0.00247)*** |
| Government       | 0.13194 | 1.1784    | 0.0707    | 15.053    |
|                  | (0.08936)** | (0.85693) | (0.0236)** | (6.5781)*** |
| Old Party        | 0.68696 | 2.0004    | 0.2928    | 1.0846    |
|                  | (0.18418) | (1.1078) | (0.0442)** | (0.04794)*** |
| Experienced Deputy | 0.77065 | 1.2677    | 0.9772    | 1.0307    |
|                  | (0.1324) | (0.24645) | (0.0956)  | (0.2129)  |
| Right            | 3.3709  | 1.26      | 0.1858    | 0.916     |
|                  | (0.5995)** | (0.34387) | (0.0405)** | (0.04638)*** |
| Members          | 1.0017  | 0.99835   | 1.008     | 1.0287    |
|                  | (0.00578) | (0.00515) | (0.0023)** | (0.00725)** |
| Shape parameter (p) | 1.083  | 0.6783    | 1.408     | 0.7481    |
|                  | (1.2601) | (1.0172) | (0.07602) | (0.09727) |
| Log Likelihood   | -149.257 | -285.412  | -306.838  | -160.243  |
| LR chi2(6)       | 550.06*** | 239.92*** | 785.44*** | 399.38*** |
| Observations     | 45280   | 45627     | 46420     | 23060     |

Note: *=p<0.05; **=p<0.01; ***=p<0.001
Table 5. Summary of models explaining different types of switching across four parliamentary terms

|                          | Government to Opposition | Within Opposition | From Old to New |
|--------------------------|--------------------------|-------------------|-----------------|
| Poll                     | 2/4                      | 4/4               | 4/4             |
| Government               | NA                       | NA                | 1/4             |
| Old Party                | 0/1                      | 1/4               | NA              |
| Experienced Deputy       | 0/3                      | 1/4               | 1/4             |
| Right                    | -                        | 2/4               | 1/4             |
| Members                  | 1/4                      | 0/4               | 1/4             |

Notes: The denominator is the number of terms for which the variable is included. The numerator is the number of terms for which the variable was statistically significant and in the predicted direction. The denominator for Government to Opposition varies since some variables had to be dropped because of collinearity. Right was collinear in all four terms.
Figure 1. Voting preferences 1993-97

Note: SLD = Alliance for the Democratic Left; PSL = Polish Peasant Party; UD / UW = Democratic Union / Freedom Union; BBWR = Non-party Bloc for the Support of the Reforms; KPN = Confederation for an Independent Poland
Figure 2. Voting preferences 1997-2001

Note: AWS= Solidarity Electoral Action; SLD= Alliance for the Democratic Left; PSL= Polish Peasant Party; UW= Freedom Union
Figure 3. Voting preferences 2001-2005

Note: SLD= Alliance for the Democratic Left; PSL= Polish Peasant Party; PO= Civic Platform; PiS= Law and Justice; Samoobrona= Self-Defence
Figure 4. Voting preferences 2005-2007

Note: PiS=Law and Justice; PO= Civic Platform; Samoobrona= Self-Defence; LPR= League of Polish Families.
Figure 5. Hazard function for switching: 1993-1997

Note: Hazard function at different levels of the poll variable derived from model in Table 4.
Figure 6. Hazard function for switching: 1997-2001

Note: Hazard function at different levels of the poll variable derived from model in Table 4.
Figure 7. Hazard function for switching: 2001-2005

Note: Hazard function at different levels of the poll variable derived from model in Table 4.
Figure 8. Hazard function for switching: 2005-2007

Note: Hazard function at different levels of the poll variable derived from model in Table 4.
Figure 9. Simulations of the effects of minimum poll values on switching: 1993-1997

Note: Figures derived from separate simulations based on Model in Table 4. Each bar represents the number of deputies predicted to have switched parties by the end of the term according to different minimum values of the poll variable.
Figure 10. Simulations of the effects of minimum poll values on switching: 1997-2001

Note: Figures derived from separate simulations based on Model in Table 4. Each bar represents the number of deputies predicted to have switched parties by the end of the term according to different minimum values of the poll variable.
Figure 11. Simulations of the effects of minimum poll values on switching: 2001-2005

Note: Figures derived from separate simulations based on Model in Table 4. Each bar represents the number of deputies predicted to have switched parties by the end of the term according to different minimum values of the poll variable.
Figure 12. Simulations of the effects of minimum poll values on switching: 2005-2007

Note: Figures derived from separate simulations based on Model in Table 4. Each bar represents the number of deputies predicted to have switched parties by the end of the term according to different minimum values of the poll variable.
### Appendix: Replication of Stages Approach

|                  | 1991-93 | 1993-97 | 1997-2001 | 2001-05 | 2005-07 | Italy | Russia |
|------------------|---------|---------|-----------|---------|---------|-------|--------|
|                  | Wks.    | Sw.     | Wks.      | Sw.     | Wks.    | Sw.   | Wks.   | Sw.   |
| Affiliation      | -       | -       | -         | -       | -       | -     | -      | -     |
|                  | 4       | 0.36    | 6         | 5.56    |         |       |        |       |
| Office           | 8       | 0.68    | 3         | 0.07    | 1       | 0     | 8      | 0.49  |
|                  |         |         | 3         | 0       | 9       | 0.35  | 26     | 1.09  |
| Policy           | 18      | 0.27    | 47        | 0.22    | 62      | 0.11  | 54     | 0.21  |
|                  |         |         |           |         | 38      | 0.23  | 109    | 0.2   |
|                  | 53      | 0.53    | 118       | 0.23    | 101     | 0.18  | 115    | 0.46  |
|                  |         |         |           |         | 60      | 0.16  | 95     | 0.1   |
| Dormant          | 48      | 0.05    | 46        | 0.13    | 46      | 0.94  | 22     | 0.45  |
|                  |         |         |           |         | 94      | 0.21  | 53     | 0.14  |
| Electoral        | -       | -       | 48        | 0.05    | 46      | 0.13  | 46     | 0.94  |
|                  |         |         |           |         | 22      | 0.45  | 94     | 0.21  |

*Note: Total switches per week per 100 MPs. Italian and Russian data from Mershon and Shvetsova 2008: 110*
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