Computerized Relational Agent to Deliver Alcohol Brief Intervention and Referral to Treatment in Primary Care: a Randomized Clinical Trial

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BACKGROUND: Alcohol screening and brief intervention have demonstrated efficacy but limited effectiveness and implementation in real-world primary care settings.

OBJECTIVE: To evaluate the effectiveness of a computer-ized Relational Agent programmed to provide alcohol screening, brief intervention, and referral to treatment. We hypothesized that participants in the experimental condition would report greater reductions in their drinking and higher rates of brief intervention and referrals to specialty care compared to those in treatment as usual (TAU).

DESIGN: This was a Hybrid I implementation design and stratified RCT. Participants were randomized to TAU or Relational Agent + TAU and assessed at baseline and 3-month follow-up.

PARTICIPANTS: A total of 178 veteran participants were recruited by referral from primary care staff after a positive alcohol screen, or via letter sent do patients screening positive during recent visit.

INTERVENTION(S): TAU involved yearly reminders to screen alcohol use and provide brief intervention and treatment referrals, as needed. The Relational Agent added an automated brief intervention, a 1-month follow-up Relational Agent visit, and referral to treatment if needed.

MAIN MEASURES: We measured average drinks per day, drinking days per week, number of brief interventions, and number of referrals over 3 months.

KEY RESULTS: Participants decreased their drinking in both study conditions, with no significant between-group differences on primary alcohol measures. However, Relational Agent + TAU participants evidenced greater improvements regarding negative alcohol-related consequences over 3 months, and were significantly more likely to receive a brief intervention and referral to specialty care.

CONCLUSIONS: The Relational Agent successfully provided brief intervention and referred many more patients to specialty care and was able to intervene with patients with less severe drinking without increasing primary care burden.

TRIAL REGISTRATION: clinicaltrials.gov, NCT02030288, https://clinicaltrials.gov/ct2/home

KEY WORDS: alcohol; primary care; technology; intervention; veterans.

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Unhealthy alcohol use remains a significant public health concern in the USA, and the vast majority of individuals who engage in unhealthy alcohol use never receive treatment. Unhealthy alcohol use is especially prevalent among veterans, who also evidence high rates of unmet treatment need. The Screening, Brief Intervention, and Referral to Treatment model (i.e., SBIRT) is the most prominent and widely adopted strategy for identifying patients who might be at risk for unhealthy alcohol use and for providing intervention and referral to specialty care within primary care settings. The efficacy of SBIRT in primary care is long established, yet barriers to implementation, fidelity, and small-modest effect sizes observed in effectiveness studies demonstrate the need for novel adaptations in order to improve patient outcomes.

The Veterans Health Administration (VHA) has mandated SBIRT across primary care clinics nationally, using automated clinical reminders, checklists, and performance standards to increase fidelity. Nevertheless, rates and quality of SBIRT are suboptimal, and little evidence for the effectiveness of these automated clinical reminders and brief interventions exists. Significant practical barriers (e.g., competing clinical demands, limited staff support, and training) undermine SBIRT implementation, sustainability, and effectiveness.
To offset provider burden and facilitate implementation of SBIRT, it is critical to account for patient-level barriers, including concerns about confidentiality and fear of judgment from providers. Patients often experience discomfort discussing alcohol use with providers with whom they do not have a prior relationship, and stigma may drive reluctant patients to provide inaccurate alcohol use information, or engage in recommended treatment following alcohol use screening in primary care. Thus, innovation that seeks to address the existing screening, intervention, and referral gaps must also consider, and seek to reduce or circumvent, patient barriers.

Advances in automated intervention technologies could significantly improve alcohol use outcomes and treatment, and computer-based Relational Agents represent a promising new line of intervention technology that can be easily implemented within real-world primary care settings. Relational Agents are designed to simulate face-to-face counseling, build rapport, and establish a therapeutic alliance, and can be tailored to respond to incoming information from patients in real-time. Relational Agent interventions have been shown to be effective in promoting behavior change, but have rarely been used to address substance use. However, previous research suggests that Relational Agent interventions are just as effective in screening for AUD as commonly used self-report measures, and are well-accepted by patients.

To bridge the gap between innovation and implementation and increase access to quality SBIRT intervention within primary care, we developed the first Relational Agent to deliver brief intervention and referral to treatment to veterans within VA primary care clinics. As part of this Hybrid Type I implementation trial, an initial sample of veterans participated in a three-phase RA development process to assist in the design and development of the Relational Agent. After participants completed the clinical trial, we conducted qualitative interviews about their experience (results reported separately).

The current paper presents the effectiveness trial results as compared to treatment as usual (TAU). In primary care TAU, patients are universally screened and receive brief intervention and referral if appropriate. We hypothesized that participants in the Relational Agent + TAU treatment condition would report greater reductions in average drinks per day and drinking days per week between baseline and 3-month follow-up. Secondarily, we hypothesized that rates of brief intervention and referral to treatment would be higher among Relational Agent + TAU recipients compared to TAU recipients. Lastly, we hypothesized that patients in the Relational Agent + TAU condition would report greater reductions in the percentage of heavy drinking days and negative alcohol consequences over time.

METHODS

Participants

Between August 2016 and August 2018, we assessed 1609 patients receiving care in three primary care clinics and two Women’s Health Clinics in one VHA healthcare system for eligibility. Some patients were referred directly to the study by primary care staff and others were invited by mail after being identified based on past 3-month positive alcohol screens via administrative data. A total of 1417 (88.1%) were excluded from randomization, with 175 participants not meeting inclusion criteria and 1242 participants declining to participate. In total, 192 patients were enrolled and randomized to the Relational Agent + TAU intervention arm (n=95) or TAU arm (n=97). Fifteen were excluded from analyses due to mistakes in eligibility found after randomization, resulting in a final analytic sample of 178 patients (Fig. 1).

Eligibility criteria were as follows: a positive Alcohol Use Disorders Identification Test-C screening (AUDIT-C; ≥ 3 for women and 4 for men in the last 3 months),2 drinking above the NIAAA guidelines within the past 30 days (i.e., > 3/7 standard drinks per day/week for women, > 4/14 drinks per day/week for men),3 current stable phone number and address for follow-up, and willingness to provide contact information for at least one “locator” (i.e., a person who always knows their whereabouts for follow-up). Exclusion included receipt of substance use treatment in the past 30 days or participation in the usability and feedback part of the study.

Procedure

All study procedures and documents were approved by the [VA Boston Healthcare System Institutional Review Board] Institutional Review Board. Participants were stratified by baseline alcohol use severity, i.e., hazardous drinking vs. having an AUD based on screening with the Multiphasic International Neuropsychiatric Interview (MINI) – Alcohol Scale and/or previous substance abuse treatment, and gender, and then randomized into TAU or Relational Agent + TAU. Participants completed a follow-up survey at 3 months.

Baseline Interview. Baseline demographic data, past 30-day alcohol consumption (Quick Drinking Screen, QDS), recent negative consequences associated with their drinking (Short Inventory of Problems, SIP), and completed MINI were collected. Participants randomized to the Relational Agent + TAU group were immediately introduced to the Relational Agent.

Follow-up Interview. Three months after the baseline interview, participants were contacted by phone, and the Quick Drinking Screen and Short Inventory of Problems were administered.

Data Collection via Clinical Data Warehouse and Chart Review. For patient encounter information, such as brief intervention received and referrals made, we used data collected and stored by the Relational Agent software, as well as recorded by primary care providers (PCPs) or PCP staff within patients’ electronic health records during their in-person visits. For administrative chart data, brief intervention
was defined as any documented interaction in which the provider counseled the patient to reduce or abstain from drinking. For PCP referral data, we reviewed patient records for consults/referrals submitted by the provider/clinic to any outpatient or residential specialty substance use disorder clinics.35

**Intervention**

*Treatment as Usual (TAU).* Patients were screened annually by the nurse or health tech for alcohol problems using the 3-item AUDIT-C.36 PCPs are alerted through the electronic medical record if the patient screens positive. PCPs are prompted to provide a brief intervention using a prepared checklist of items, and then prompted to refer patients who score 8 or above to specialty care. Patients were recruited to the study after this process concluded.

*Relational Agent Plus Treatment as Usual (Relational Agent + TAU).* Participants met with the Relational Agent immediately after the baseline interview, and again for a follow-up Relational Agent visit in primary care 1 month later. The Relational Agent was programmed to speak with patients, who respond by choosing buttons containing phrases on a touch screen (see Fig. 2). The Relational Agent administered the full AUDIT because additional information was needed to conduct the brief intervention. It was designed to deliver the same kind of care as the PCP would ideally deliver and to conform to SBIRT procedures. The brief intervention was based on Motivational Interviewing strategies,37 such as eliciting concern about consequences of drinking, bolstering motivation (e.g., importance, confidence, and readiness rulers; decisional balance exercise), and providing reflections and summaries of the interaction. At the end, the Relational Agent asked for a commitment to change. If the participant screened positive for alcohol problems, the Relational Agent offered a treatment referral and generated a report for the patient. The consult to specialty care was placed by the first author.

**Analysis Plan**

*Data Handling and Analytic Strategy.* Independent variables included time, treatment condition, and treatment condition by time; model covariates included gender and alcohol severity at baseline to control for known bias in the results. Average drinks per day and drinking days per week were modeled as count variables; percentage of heavy drinking days and alcohol consequences (Short Inventory of Problems (SIP)) were square root and log transformed (base e), respectively. We tested hypotheses using generalized and linear mixed modeling procedures with repeated measures nested within participant ID. We specified hierarchical linear models and restricted maximum likelihood (REML) for percentage of heavy drinking days and SIP scores and hierarchical Poisson regression models, log link, and maximum likelihood for average drinks per day and drinking days per week outcomes. Each model included fixed effects with a random effect specified for participant ID to account for participant-level variability. We analyzed brief intervention and referral to treatment between conditions using chi-square tests.
Data were analyzed in R using base packages and the lme4 and nlme packages. We also performed chi-square and t tests to evaluate differences between treatment conditions regarding categorical and continuous variables, respectively (Table 1).

**RESULTS**

**Descriptive Results**

Participants were 89% male and 67% White and 89% completed the 3-month follow-up. We found no statistically significant differences between study groups on demographics but some regarding baseline alcohol scores (see Table 1).

**Primary Hypothesis**

**Average Drinks per Day.** Based on generalized mixed model results, participants in both conditions reported significant decreases in average drinks per day over 3 months ($b = -0.39, z = -5.79, p < .001$); with no differences between groups ($b = -0.11, z = -0.84, p = .39$) (see Fig. 3; Supplemental Table 1). Women reported lower average drinking compared to men ($b = -0.67, z = -3.37, p < .001$). Participants in the Relational Agent + TAU condition reported less average daily drinking ($b = -0.31, z = -2.72, p = .006$); and participants with AUD reported higher average daily drinking ($b = .33, z = 2.36, p = .01$).

**Drinking Days per Week.** Participants reported significant reductions in drinking days per week ($b = -0.21, z = -3.84, p < .001$), but similar rates of change between treatment conditions ($b = -0.01, z = -0.16, p = .87$) (see Fig. 3; Supplemental Table 1). Interestingly, participants

| Table 1 Baseline Characteristics of the Sample |
|-----------------------------------------------|
|                                               |
| **Relational Agent** | **TAU** | **p (t)** | **p ($\chi^2$)** |
| Age | M (SD) | M (SD) | ns | ns |
| 49.52 (17.34) | 53.90 (18.39) |
| Years of education | 14.46 (2.31) | 14.83 (2.38) | ns |
| n (%) | n (%) | ns |
| Gender | | ns |
| Male | 79 (88.76%) | 79 (88.76%) |
| Female | 10 (11.24%) | 10 (11.24%) |
| Race/ethnicity | | ns |
| White | 60 (67.42%) | 60 (67.42%) |
| Hispanic/Latina/o | 4 (4.49%) | 7 (7.87%) |
| Black/African American | 19 (21.35%) | 14 |
| Native American/Alaskan Native | 3 (3.37%) | 0 (0%) |
| Asian | 1 (1.12%) | 0 (0%) |
| Multi-racial | 1 (1.12%) | 3 (3.37%) |
| Other | 0 (0%) | 2 (2.25%) |
| Employment | | ns |
| Full-time | 35 (39.32%) | 30 |
| Part-time | 8 (9.0%) | 4 (5.50%) |
| Unemployed | 4 (5.50%) | 5 (5.60%) |
| In-school | 6 (6.74%) | 6 (6.74%) |
| Disability | 21 (23.60%) | 23 |
| Retired | 15 (16.86%) | 21 |
| Alcohol-related measures | n (%) | n (%) | $\chi^2$ |
| MINI | Yes | 69 | 70 | ns |
| No | 20 | 19 | ns |
| Average drinks per day | M (SD) | M (SD) | p(t) |
| 2.98 | 4.00 | .03 |
| Drinking days per week | 4.07 | 4.71 | .03 |
| Percentage of heavy drinking days | .27 | .31 | ns |
| Short Inventory of Problems (SIP) | 9.38 | 8.84 | ns |
with AUD at baseline reported fewer drinking days on average over the study period ($b = -1.16, z = -1.98, p = .04$). Relational Agent + TAU participants also reported fewer drinking days on average ($b = -1.16, z = -2.34, p = .01$).

**Secondary Hypotheses**

**Brief Intervention and Referral.** All participants in the Relational Agent + TAU condition received brief intervention via the Relational Agent platform, compared to 43.82% ($n = 39$) from their PCP providers in the TAU condition ($\chi^2 = 66.78, p < .001$). Examining only those with AUDIT-C scores at or above 5 (cutoff used for VA providers), results still favored the Relational Agent condition (100% vs. 33.33%; $\chi^2 = 11.31, p < .001$). Twenty-five participants received a referral to specialty substance use disorder treatment: 24 in the Relational Agent + TAU condition, and one (<1%) from their PCP in the TAU condition ($\chi^2 = 21.24, p < .001$). Seventy-one percent of participants attended the referral appointment. Since referral decisions in the VA are based on automated reminders, which are triggered for anyone with an AUDIT-C of 8 or higher, we performed additional analyses for the 42 patients (21 per condition) who scored at or above this cutoff. We found that 28.57% (6 out of 21 remaining) of these participants in the Relational Agent + TAU condition and 4.76% (1 out of 21) in the TAU condition received a referral ($\chi^2 = 2.74, p = .098$).

**Exploratory Hypotheses**

**Percentage of Heavy Drinking Days.** In our linear mixed model, the percentage of heavy drinking days decreased over time ($b = -0.07, z = -4.81, p < .001$), with similar rates of change between conditions ($b = -0.02, z = -0.79, p = .42$) (see Fig. 3; Supplemental Table 1). Participants with suspected AUD reported a greater percentage of heavy drinking on average ($b = .11, z = 3.46, p < .001$).

**Short Inventory of Problems.** Total scores were higher, on average, among those with heavier baseline alcohol use ($b = 1.21, t = 8.87, p < .001$). In our linear mixed model, rates of change were greater for participants in the Relational Agent + TAU condition ($b = -0.02, t = -2.25, p = .02$) (see Fig. 3; Supplemental Table 1).

**DISCUSSION**

In this study, we created a Relational Agent to provide alcohol screening, brief intervention, and referral to treatment to patients within primary care. While participants in both TAU and Relational Agent + TAU condition improved their drinking, we did not observe accelerated improvement among participants in the Relational Agent + TAU condition over 3 months. This may be an artifact of greater drinking in the TAU group despite randomization. Heavier drinkers would be expected to decrease their drinking more rapidly than lighter drinkers just based on regression to the mean. However, participants in the Relational Agent +
TAU condition were significantly more likely to receive brief intervention and referrals for follow-up specialty substance use treatment, and also reported greater improvements in alcohol use–related negative consequences (SIP) by 3 months. This suggests that the Relational Agent can both decrease negative consequences and increase referrals to needed treatment.

The observed benefits of the Relational Agent intervention should be viewed in light of the fact that the Relational Agent can provide SBIRT without burdening primary care staff, and could be administered in waiting rooms or at home. The time-saving potential of Relational Agent interventions could lead to more consistent and thorough assessment of alcohol use, because the Relational Agent administers the full-length version of the AUDIT or additional screening measures without placing more administrative burden on PCP providers or clinic staff.

Use of Relational Agent interventions could also lead to a more standardized application of SBIRT procedures. Previous research indicates that AUDIT-C scores differ significantly depending on who administers the measure and how, and patients may be more open to discussing alcohol use with a Relational Agent. Anecdotally, we observed a few cases where the AUDIT-C was inadvertently administered more than once during the same visit by different staff, with different results. When administered by the Relational Agent, patients may answer questions in a more consistent manner, which might help overcome assessment and intervention barriers (e.g., stigma) and bridge service gaps without increasing PCP or clinic burden.

In addition, all participants who were assigned to the Relational Agent + TAU condition received brief intervention, as compared to just under 44% of participants in the TAU condition. The Relational Agent also referred a much higher proportion of patients to treatment, with 71% of referrals resulting on a first visit to the clinic. While VA PCPs are recommended to offer referrals to patients scoring an 8 or higher on the AUDIT-C, the Relational Agent was not constrained in this way, nor by the myriad of other tasks that PCPs must perform during patient encounters. Thus, our finding that Relational Agent provided significantly more referrals overall is an important outcome for patients in this study, considering that the majority of patients who present with AUD in a primary care setting may not have received a referral otherwise.

Despite similar rates of change in alcohol use across both conditions, patients in the Relational Agent + TAU condition reported fewer alcohol-related problems 3 months after intervention. The lack of intervention effect on primary alcohol measures may relate to the significantly higher baseline and scores among TAU participants, but not alcohol consequences. It is possible that Relational Agent + TAU participants were successful in implementing protective behavioral strategies that prevented negative consequences of their drinking, without detectible differences relative to TAU patients on primary alcohol consumption measures. This is worth future study, as harm-reduction and reduction of negative consequences is by itself a viable intervention target.  

**Limitations**

The current study was limited in that eligibility was determined by, and recruitment was contingent on, AUDIT-C scores obtained by clinic staff who appear to have administered the measure in an inconsistent manner. Generalizability of our results should be interpreted in light of underrepresentation of women, which is expected in the male-dominated veteran population, and racial and ethnic diversity.

**CONCLUSION**

The persistently high prevalence of hazardous drinking and AUD in general and patients in particular suggests that innovation is needed that circumvents persistent barriers to treatment and recovery. Relational Agent technology has the potential to engage patients efficiently and in a standardized way. In addition to reducing provider burden, Relational Agent interventions could address or circumvent entirely patient barriers to care, including stigma associated with disclosing alcohol use and treatment seeking. It would be possible now to develop Relational Agent interventions to deliver SBIRT to patients through their own electronic device in their own home, thus increasing privacy and eliminating travel burden associated with in-person care, and increasing efficiency with respect to patient flow within VHA primary care clinics. This is an especially appealing advantage of Relational Agent technology in light of recent social distancing measures in response to COVID-19. Extensions of this technology could improve clinic efficiency and AUD treatment engagement, but also offset risk associated with clinic closures or in-person treatment restrictions in response to ongoing or future pandemic restrictions. Though we did not find that adding the Relational Agent to intervention by PCP staff improved drinking outcomes, the Relational Agent did deliver brief intervention and referrals to treatment more frequently to patients presenting with a wider range of AUDIT-C scores compared to VA primary care providers. As such, Relational Agent interventions might prove to be important tools to help address AUD concerns remotely, in a structured yet adaptable manner that could be scaled to increase efficiency of clinic operations, decrease provider burden, and potentially improve treatment access.

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Declarations:

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