Corporate Citizenship: Structuring the Research Field

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Abstract: Corporate citizenship, which is firms’ societal engagement beyond customer and shareholder interests, is a prominent topic in management practice and has led to extensive research. This increased interest resulted in a complex and fragmented scholarly literature. In order to structure and map the field quantitatively, we conducted a temporal analysis of publications and citations, an analysis of the productivity of involved disciplines, an analysis of the productivity of publication forms including journal impact factors, an author productivity and citation analysis, an article citation analysis, an article co-citation analysis, and a keyword co-occurrence analysis. Results of these bibliometric analyses show that corporate citizenship research seems to have been in a phase of stagnation since 2014 and shows a rather low degree of interdisciplinarity. Papers are predominantly published in high impact journals. Authors show little collaboration with other researchers. Current research relates to other business ethics topics, addresses philosophical foundations, and starts to relate to human resource management and organization studies.

Keywords: bibliometric analysis; corporate citizenship; corporate social responsibility; CSR

1. Introduction

First coined in 1969 [1] and gaining momentum around 2004 [2–9], corporate citizenship (CC) describes the civic behavior of companies. When a company acts like a good citizen, it goes far beyond shareholder interests and the interests of the stakeholders close to the company by addressing society as a whole. It is known that companies such as Bosch or Siemens were already socially involved in the 1920s [10]. In the United States, this topic became more important in the 1980s [11]. The creation of the Ron Brown Corporate Citizenship Award by US President Bill Clinton increased public awareness of the concept [12,13].

With increasing importance in practice, science has become more concerned with the topic and has produced a large number of publications over the past 50 years, creating a confusing research landscape. Traditionally, in order to structure such a topic, literature reviews are used [14]. In contrast to this qualitative approach, with today’s technical possibilities, bibliometric analyses are also available as a quantitative and thus objective method. The number of publications and, in particular, citations is considered to provide information about the impact of research [15].

Against this background, we aim to map the corporate citizenship literature bibliometrically. Specifically, we employ a temporal analysis of publications and citations, analyze the productivity of involved disciplines, analyze the distribution of publication forms, and analyze the impact factors of journals that have published on corporate citizenship. We also conduct an author productivity and citation analysis, an author co-citation analysis, an article citation analysis, an article co-citation analysis, and a keyword co-occurrence analysis.
Our analysis complements recent bibliometric analyses on the related and popular [16] concept of corporate social responsibility (CSR) [17–23] as well as recent CSR literature reviews [13], which partly focus on interfaces with other fields [24–27]. The relationship between corporate citizenship and CSR seems to be rather unclear [28]. For example, some scholars emphasize differences in their basic elements but suggest that they are basically similar approaches [29]. According to Camilleri [30], CSR is characterized by the businesses’ voluntary societal engagement. However, he refers to such behavior as corporate citizenship as well, which suggests an overlapping definition of both concepts. Van Luijk [31] sees CSR as a concept not natural to firms, therefore provoking a conflict with a firm’s original purpose, i.e., maximizing profits by satisfying customer demands, whereas corporate citizenship stresses that firms are a natural part of society. Corporate citizenship can also be seen as a sub-term of CSR [32,33]) with CSR representing a holistic concept of an all-embracing responsibility that addresses every aspect of a firm such as fairness towards suppliers [34] or striving for employee wellbeing [35] by, for example, investing in their intellectual capital [36]. Conversely, corporate citizenship is limited to “charitable donations and other forms of corporate philanthropy undertaken in the local community” [37]. Either way, despite the overlaps between corporate citizenship and CSR, corporate citizenship seems to have gained the status of a research field in its own right, which makes a bibliometric analysis relevant.

However, research on both concepts—corporate social responsibility and corporate citizenship—largely differs from a bibliometric point of view. While a title search for corporate social responsibility leads to more than 5500 publications, for corporate citizenship only 144 articles can be found (April 2020). Both research streams continue to produce publications.

The paper is structured as follows: starting with the methodology section, we describe in detail the employed bibliometric methods, specifically their function and applicability for the corporate citizenship research field. The usage of different bibliometric methods ensures broader and more detailed results for a research topic with a wide range of interconnected sub-fields. After presenting the results of the analyses, we highlight key interpretations.

Our research contributes to the corporate citizenship, and indirectly, to the CSR literatures by adding a quantitative and objective perspective on published research and therefore mapping the research field.

2. Methodology

2.1. Bibliometric Methods

The formerly used term “statistical bibliography” [39] makes it clear that bibliometrics objectively analyze publications in a defined research field using statistical methods [40–43]. Citations, the main measure in bibliometrics, are considered to represent scientific relevance and impact [43–48]. Bibliometric analyses are also established in the field of business ethics [49–57] and sustainability [58–68].

To map the research landscape of corporate citizenship, we employ several specific bibliometric analyses. We start with a temporal analysis to see how the numbers of publications and citations evolved over time. We then analyze which disciplines are involved in corporate citizenship research and which proportions they represent, to get a better understanding of the interdisciplinarity of the field. Next, analysis of the productivity of publications involves using the proportion of different publication forms and, for journals, their impact factors to discover if the impact of single publications is related to the overall journal impact factors. The impact factor of a journal indicates how often on average a paper from the journal in question has been cited. The higher the impact factor, the more relevant a journal can be viewed. With this analysis, we can figure out if corporate citizenship research is seen as publishable in top-tier journals. Then, we focus on authors and assess their productivity and impact. This is to provide an overview of the size and subject-specific diversity of the research community [69]. Additionally, the co-author citation analysis reveals the general degree of cooperation
in the corporate citizenship field and identifies specific author communities. A closer look at the published articles involves citation and co-citation analysis. In the analysis of the most cited, i.e., most impactful, papers, we rank the articles by the average number of citations per year in order not to favor older publications. The article co-citation analysis examines how often articles were cited in other articles [39]. Strong co-citation links show the intellectual origins of individual authors [70] and suggest similarities regarding specific topics within the corporate citizenship field [43,71]. This science mapping method allows us to identify research clusters. Finally, we conduct keyword co-occurrence analysis, which examines which keywords below the abstracts are mentioned most frequently. This shows which research field and which core topics publications can be assigned to, which allows conclusions to be drawn about past, ongoing, and emerging research. For the bibliographic analyses, we used the software VOSViewer, which processes and maps bibliometric data visually and therefore supports the interpretation of the results [72–74].

2.2. Data Collection

The Web of Science Core Collection was used to collect the data for our analyses, since the records in this database are considered to be comprehensive and cross-disciplinary [57,75]. The search was conducted on 8 December 2019 and included the exact pair of terms “corporate citizenship” in the title to ensure that the data set only contained publications that deal with corporate citizenship essentially and not only marginally. The language filter was set exclusively to English as an international academic language. A time filter was not set. To ensure that only high-quality publications were taken into account, a quality threshold was applied [76] by manually sorting out all articles that were published in journals assigned to the 3rd and 4th quartile according to the Scimago Journal Rank (SJR). We preferred the SJR over the Journal Citation Reports (JCR) Journal Impact Factor (JIF) quartiles as the former contains more journals. As a result, the data set contains 104 publications.

3. Results

3.1. Temporal Analysis of Publications and Citations

Based on our data set, the first publication on the subject of corporate citizenship was published in 1969. Up until the year of 2003, one to two papers were occasionally published at irregular intervals. Up until and including 2003, only 13 (10.58%) works were published. In comparison to previous years, in 2004 the number of publications increased noticeably to eight. From here on, the number of publications fluctuates. The years 2006, 2015, 2016, 2018, and 2019 are each marked with one to three publications. The strongest years were 2004, 2010, 2011, and 2017, with at least eight to eleven publications. In the middle range are the years 2005, 2012, and 2014, with four to seven publications. Figure 1 shows the chronological course of the publications. Those years that do not appear on the timeline in the illustration have no publications. This is particularly true for the long period between 1971 and 1994. From a chronological point of view, it shows that the first 35 years of corporate citizenship research were characterized by few publications, which changed in 2004. Even if more has been published since that year, a certain instability can still be seen as there are always periods with little publication activity. It remains to be seen if the COVID-19 crisis [77] will have an effect on the further development.
With regards to the number of citations of the respective years, it is striking that a similar picture emerges here. A low-citation phase can be stated from 1969 to 1997. Figure 2 shows the sum of the citations (y-axis) in relation to the respective year (x-axis). For reasons of legibility, the illustration does not begin before 1985. As of 1998, the number of citations increased for the first time, reaching a double-digit figure for 12/15 in 2003/2004. After this second phase of the initially slow increase, a more rapid increase in citations can be observed from 2005 (26 citations). Ultimately, a peak of 428 was reached in 2018. What is striking here is the exponential increase in citations since approx. 2005, which has generated a relatively constant increase in the number of citations. Even if slight drops (e.g., 2016, 2019) can be seen, they ultimately do not detract from the rising overall picture.

3.2. Productivity of Disciplines

Corporate citizenship is researched in several scientific disciplines. Most publications can be found in the business category with 65 (62.5%) publications. This is followed by the subject area ethics with 35 (33.65%) and by management with 24 (23.01%) publications (Table 1). The total exceeds 104 publications (100%) because some publications are assigned to more than one discipline, just as the field of business ethics can generally be assigned to both business and ethics.
Table 1. Top five disciplines.

| Disciplines               | Number of Publications | In % |
|---------------------------|------------------------|------|
| Business                  | 65                     | 62.5 |
| Ethics                    | 35                     | 33.65|
| Management                | 24                     | 23.08|
| Political Science         | 6                      | 5.77 |
| Environmental Studies     | 5                      | 4.81 |

3.3. Productivity of Publication Forms

Of the 104 publications, 79 (75.92%) are journal articles; 22 (21.15%) are book chapters, books or book reviews; 10 (9.62%) are editorial material; three (2.89%) are reviews; and one (0.92%) is a press release. Journal articles clearly constitute the majority.

A review of the publication forms (Table 2) shows that 22 (21.15%) of the publications were published by the *Journal of Business Ethics*. The journal *Business Ethics Quarterly* is secondary with six (5.77%) publications. Third are the book “Corporate Citizenship: A Practical Guide to Delivering Value to Society and Your Business” with five (4.81%), the *Academy of Management Review* with five (4.81%), and the book “Political Role of Corporate Citizens: An Interdisciplinary Approach” also with five (4.81%) publications. Then, *Business Ethics: A European Review* and *Business and Society* both share fourth place with four (3.85%) publications each. The remaining 53 publications are divided into various publication forms, mainly journals, each represented by one publication.

Table 2. Top 7 Sources.

| Source                                      | Number of Publications | %    | Publication Form |
|---------------------------------------------|------------------------|------|------------------|
| Journal of Business Ethics                   | 22                     | 21.15| Journal          |
| Business Ethics Quarterly                    | 6                      | 5.77 | Journal          |
| Corporate Citizenship: A Practical Guide to | 5                      | 4.81 | Book             |
| Delivering Value to Society and Your Business|                        |      |                  |
| Academy of Management Review                | 5                      | 4.81 | Journal          |
| Political Role of Corporate Citizens: An    | 5                      | 4.81 | Book             |
| Interdisciplinary Approach                  |                        |      |                  |
| Business Ethics: A European Review          | 4                      | 3.85 | Journal          |
| Business and Society                        | 4                      | 3.85 | Journal          |

3.4. Journal Impact Factors

The ten highest ranking journals that have published on corporate citizenship have impact factors between 5.51 and 41.06 (Table 3). The average impact factor of all 47 journals is 4.193. Only three journals have impact factors below 1.00. The JIFs refer to the year 2018 and were collected from the InCites Journal Citation Reports by Clarivate Analytics. Three journals without a JIF were excluded from the list.
### Table 3. Journal Impact Factors.

| Journal                                                      | IF      | Number of Publications |
|--------------------------------------------------------------|---------|------------------------|
| Science                                                      | 41,063  | 1                      |
| Academy of Management Review                                 | 10,632  | 5                      |
| Journal of the Academy of Marketing Science                  | 9,360   | 1                      |
| Journal of International Business Studies                    | 7,724   | 1                      |
| Canadian Medical Association Journal                          | 6,938   | 1                      |
| Personnel Psychology                                         | 6,930   | 1                      |
| Journal of Cleaner Production                                | 6,395   | 2                      |
| Journal of World Business                                    | 5,789   | 1                      |
| American Journal of Bioethics                                | 5,786   | 1                      |
| Corporate Social Responsibility and Environmental Management  | 5,513   | 2                      |
| Business and Society                                         | 5,013   | 4                      |
| Harvard Law Review                                           | 4,680   | 1                      |
| Foreign Affairs                                              | 4,390   | 1                      |
| Journal of Business Research                                 | 4,028   | 1                      |
| International Journal of Contemporary Hospitality Management  | 3,957   | 1                      |
| Environmental Politics                                       | 3,827   | 1                      |
| Sustainable Development                                      | 3,821   | 1                      |
| Journal of Business Ethics                                   | 3,796   | 22                     |
| Long Range Planning                                          | 3,363   | 1                      |
| Biosocieties                                                 | 2,958   | 1                      |
| Business Ethics-A European Review                            | 2,919   | 4                      |
| Business Horizons                                            | 2,828   | 2                      |
| Business Ethics Quarterly                                    | 2,788   | 6                      |
| British Journal of Management                                | 2,750   | 1                      |
| Environment and Planning D Society and Space                 | 2,730   | 1                      |
| European Journal of Work and Organizational Psychology        | 2,598   | 1                      |
| Journal of Public Policy and Marketing                       | 2,457   | 1                      |
| Review of Managerial Science                                 | 2,393   | 1                      |
| Journal of Marketing Management                              | 2,392   | 1                      |
| Ethics and Information Technology                             | 2,340   | 1                      |
| Journal of Occupational and Organizational Psychology         | 2,323   | 1                      |
| International Journal of Tourism Research                    | 2,278   | 1                      |
| Management Decision                                          | 1,963   | 1                      |
| Journal of Health Politics Policy and Law                    | 1,839   | 1                      |
| Sustainability Accounting Management and Policy Journal       | 1,745   | 1                      |
| Kyklos                                                       | 1,674   | 1                      |
| Public Relations Review                                      | 1,616   | 1                      |
| Journal of Applied Social Psychology                         | 1,553   | 1                      |
| American Historical Review                                   | 1,456   | 1                      |
| Scandinavian Journal of Management                           | 1,415   | 1                      |
| Welding Journal                                              | 1,340   | 1                      |
| Journal of Urban Affairs                                     | 1,115   | 1                      |
| Human Performance                                            | 1,098   | 2                      |
| Revista de Cercetare si Interventie Sociala                  | 1,076   | 1                      |
| Crime Law and Social Change                                  | 0,952   | 1                      |
| American Business Law Journal                                | 0,786   | 2                      |
| European Business Organization Law Review                     | 0,673   | 1                      |

Three articles are both among the ten most cited papers as well as among the journals with the ten highest influencing factors. Interestingly, the article “Molecular Biology: Corporate Citizenship and Potential Profit” by Bazell [78], which appeared in *Science* (IF = 41.06), is only the 80th out of 104 of the most cited publications.
3.5. Author Productivity and Citation Analysis

The most cited authors for this data set can be seen in Table 4. Some of the authors listed published all their publications appearing in the data set, which explains the equality of the number of publications and citation numbers.

Table 4. Top 20 Authors by citations and publications.

| Author     | Citations | Publications |
|------------|-----------|--------------|
| Crane, A.  | 1110      | 4            |
| Matten, D. | 1110      | 4            |
| Ferrell, O.C. | 625     | 2            |
| Maignan, I. | 625       | 2            |
| Hult, G.T.M. | 476      | 1            |
| Fombrun, C.J. | 280    | 1            |
| Gardberg, N.A. | 280     | 1            |
| Lin, C.–P. | 243       | 7            |
| Chapple, W. | 202       | 1            |
| Moon, J.   | 186       | 1            |
| Tsai, Y.–H. | 150      | 4            |
| Beckmann, M. | 137     | 3            |
| Hielcher, S. | 137     | 3            |
| Pies, I.   | 137       | 3            |
| Chiu, C.-K. | 130      | 3            |
| Capriotti, P.| 121     | 1            |
| Moreno, A. | 121       | 1            |
| Davis, W.  | 117       | 4            |
| Evans, W.R. | 117      | 4            |
| Haugh, H.  | 86        | 1            |
| Phillips, N.| 86        | 1            |
| Tracey, P. | 86        | 1            |

The most productive authors come primarily from the USA, followed by England, Germany, Taiwan, and Canada (Table 5).

Table 5. Top 5 Countries.

| Country | Number of Publications | In %   |
|---------|------------------------|-------|
| USA     | 32                     | 30.77 |
| England | 16                     | 15.39 |
| Germany | 11                     | 10.58 |
| Taiwan  | 9                      | 8.65  |
| Canada  | 5                      | 4.81  |

3.6. Co-Author Analysis

The entire data set contains 143 authors. This results in an average number of authors of approximately 1.4 per publication. A closer look at the number of publishers per document shows that 50.96% of the publications have one author, 26.92% two, 12.50% three, and 4.81% four or five authors.

Figure 3 shows the co-author network. There are 79 clusters, the largest of which consists of ten authors. The clusters are not interconnected, which means that relatively few authors work together to create publications, and when they do, they often collaborate with the same people multiple times.
3.7. Article Citation Analysis

The publications in the data set were cited 3,923 times. On average, each document was cited 37.72 times. However, the ten most cited papers already contain 2,368 citations (60.36%). Table 6 depicts the top 20 publications by average citation per year. Nine of them were published in the *Journal of Business Ethics*. 

![Figure 3. Co-author network.](image-url)
| Rank | Title                                                                 | Authors                      | Source                                  | Year | Overall Citations | Average Citations per Year |
|------|-----------------------------------------------------------------------|------------------------------|-----------------------------------------|------|-------------------|----------------------------|
| 1    | Corporate citizenship: Toward an extended theoretical conceptualization | Matten and Crane            | Academy of Management Review            | 2005 | 704               | 46.93                     |
| 2    | Corporate citizenship: Cultural antecedents and business benefits      | Maignan et al.              | Journal of the Academy of Marketing Science | 1999 | 476               | 22.67                     |
| 3    | Corporate citizenship: Creating intangible assets across institutional environments | Gardberg and Fombrun | Academy of Management Review | 2006 | 280               | 20                        |
| 4    | Can corporations be citizens? Corporate citizenship as a metaphor for business participation in society | Moon et al. | Business Ethics Quarterly | 2005 | 186               | 12.4                      |
| 5    | Behind the mask: Revealing the true face of corporate citizenship     | Matten et al.              | Journal of Business Ethics              | 2003 | 202               | 11.88                     |
| 6    | Corporate citizenship and public relations: The importance and interactivity of social responsibility issues on corporate websites | Capriotti and Moreno | Public Relations Review | 2007 | 121               | 9.31                      |
| 7    | Modeling corporate citizenship and its relationship with organizational citizenship behaviors | Lin et al. | Journal of Business Ethics | 2010 | 83                | 8.3                       |
| 8    | Antecedents and benefits of corporate citizenship: an investigation of French businesses | Maignan and Ferrell | Journal of Business Research | 2001 | 149               | 7.84                      |
| 9    | Modeling corporate citizenship, organizational trust, and work engagement based on attachment theory | Lin | Journal of Business Ethics | 2010 | 78                | 7.8                       |
| 10   | The ethical rational of business for the poor-Integrating the concepts bottom of the pyramid, sustainable development, and corporate citizenship | Hahn | Journal of Business Ethics | 2009 | 70                 | 6.36                      |
| 11   | Moral commitments and the societal role of business: An ordonomic approach to corporate citizenship | Pies et al. | Business Ethics Quarterly | 2009 | 69                 | 6.27                      |
| Rank | Title                                                                 | Authors         | Source               | Year | Overall Citations | Average Citations per Year |
|------|----------------------------------------------------------------------|-----------------|----------------------|------|-------------------|----------------------------|
| 12   | Beyond philanthropy: Community enterprise as a basis for corporate citizenship | Tracey et al.   | Journal of Business Ethics | 2005 | 86                | 5.73                       |
| 13   | Democratizing corporate governance: Compensating for the democratic deficit of corporate political activity and corporate citizenship | Scherer et al. | Business and Society   | 2013 | 40                | 5.71                       |
| 14   | Creating corporate accountability: Foundational principles to make corporate citizenship real | Waddock         | Journal of Business Ethics | 2004 | 81                | 5.06                       |
| 15   | An examination of perceived corporate citizenship, job applicant attraction, and CSR work role definition | Evans et al.    | Business and Society   | 2011 | 46                | 5.11                       |
| 16   | How the perceptions of five dimensions of corporate citizenship and their inter-inconsistencies predict affective commitment | Rego et al.     | Journal of Business Ethics | 2010 | 51                | 5.1                        |
| 17   | Modeling the relationship among perceived corporate citizenship, firms’ attractiveness, and career success expectation | Lin et al.      | Journal of Business Ethics | 2012 | 39                | 4.88                       |
| 18   | Global corporate citizenship-Working with governments and civil society | Schwab          | Foreign Affairs       | 2008 | 54                | 4.5                        |
| 19   | Value creation, management competencies, and global corporate citizenship: An ordnomic approach to business ethics in the age of globalization | Pies et al.     | Journal of Business Ethics | 2010 | 45                | 4.5                        |
| 20   | Do ethical and sustainable practices matter? Effects of corporate citizenship on business performance in the hospitality industry | Wang            | International Journal of Contemporary Hospitality | 2014 | 27                | 4.5                        |
3.8. Article Co-Citation Analysis

The co-citation analysis shown in Figure 4 only includes publications that have been cited at least twice (68 publications) in order to skip the less influential publications for better clarity. The analysis resulted in 454 items, grouped in seven clusters. Due to the limited space, not all items are visible. The items include not only the 68 corporate citizenship publications from our data set, but also other publications, such as Wood [79], which are cited together with them. Items that are close to each other have a comparatively high common citation rate [40], which suggests a certain proximity of content. The graphic representation shows a tightly packed picture of co-citations. Some circles, which are represented as one item here, actually consist of more than 20 items in the original presentation). The seven clusters are not strictly distinct from each other but mostly interrelated. The size of the circles represents the total link strength, which indicates how many links each item has. The individual circles are color-coded according to publications. The highest values are shown by Carroll [80] with 712, Maignan [81] with 551, Wood [79] with 544, and Matten [37] with 532 citations. Except for the latter publication, none of these publications are part of the original data set. Accordingly, the publication with the highest number of citations has only the fourth highest weighting and thus the fourth highest value.

![Figure 4. Co-citation network.](image)

3.9. Keyword Co-Occurrence Analysis

The co-occurrence analysis of the author keywords shows a field of 136 items in 21 clusters (Figure 5). Of these items, 130 appear once or twice in the data set. Nearby items are often mentioned together. The size of the items is determined by their weighting, namely the total number of entries.

![Figure 5. Co-occurrence analysis.](image)
The six items that were given three or more times as keywords are: “Corporate Citizenship” with 26, “Corporate Social Responsibility” with 16, “Ethical Citizenship” with five and “Discretionary Citizenship”, “Organizational Citizenship Behavior”, and “Human Rights” with three uses each. The terms “Corporate Citizenship” and “Corporate Social Responsibility” are used by many authors and thus show the highest link strength in the data set. The general diversity of the clusters makes it difficult to provide them with a general term. Dark red is the largest cluster with 14 items, followed by dark green (13), dark blue (11), and yellow (10). Seven of the clusters on display consist of five items. In Figure 5, the total number of occurrences of an item was chosen as a measure of its weighting. Accordingly, the terms “Corporate Citizenship” and “Corporate Social Responsibility” represent the keywords most frequently used by the authors. They are used by many authors together and therefore have a high link strength between them. The connection strength across all key words (total link strength) is by far the highest in these two terms. Of these items, 130 appear once or twice in the local data set. The distances between clusters are mixed. The dark blue and yellow clusters represent core clusters, not least because of the main keywords “Corporate Citizenship” and “Corporate Social Responsibility”. The dark green cluster lies between these terms but shows a much more common connection with the dark blue. The dark red cluster behaves in a similar way, except it is significantly further away from the yellow than the green cluster. The turquoise cluster is also completely separate from the yellow one. All in all, the dark blue cluster, in particular “Corporate Citizenship” as the term, is the center of the figure. Nevertheless, “Corporate Social Responsibility” from the dark yellow cluster also shows connections (for example, with the brown cluster) that are completely unaffected by dark blue. All in all, it is noticeable that terms related to ethics (e.g., “Ethical Citizenship” [dark red], “Business Ethics” [dark green], “Orgnonomics” [dark blue] and “Ethics” [dark yellow]) and responsibility (e.g., “Discretionary Responsibilities” [light purple], “Social” and “Environmental Responsibilities” [dark purple]) have a strong presence.

Figure 5. Keyword co-occurrence-network.
4. Discussion

From the results of the bibliometric analysis, several conclusions can be drawn. In a temporal perspective, corporate citizenship was first mentioned in 1969, but serious scholarly discourse started to gain momentum in 2004. A reason for the increased interest could be corporate scandals like Enron (2001) or WorldCom (2002). Taking up a stronger ethical focus on the responsibility of corporations and the duration of the research, review, and revision processes might have caused this delay. Even though the annual number of publications since 2004 varies, we see a sharp increase in annual citations until around 2014, with subsequently stagnating citation rates. This could be interpreted as a phase of saturation. It remains to be seen if the last five years represent only an interim phase of consolidation to be followed by further growth or if the research field is in decline. Scholars who aim at high citation rates might tend to focus on the CSR concept in the future. Due to general unpredictability and especially due to the current COVID-19 economic crisis, it is rather unclear how corporate citizenship and CSR in practice and research will further continue quantitatively. Two scenarios seem feasible: firms might be forced to cut costs and reduce their social engagement, or we might see stronger societal cohesion and solidarity between citizens and firms, which might result in decreasing or increasing research efforts.

Analysis of disciplines that are involved in corporate citizenship research unsurprisingly shows that the topic is well-established in both business/management and ethics. However, political science and environmental studies also contribute to the field, showing interdisciplinarity. As corporate citizenship is an approach firms can follow voluntarily without any legal obligation, politics might discuss this conceptual split between law and ethics in order to increase firms’ engagement. The involvement of environmental studies shows that corporate citizenship might be extended to the triple bottom line conceptualization in which, apart from economical, not only social but also environmental issues are represented.

Analysis of the productivity of publication forms showed a clear dominance of business ethics journals, with the Journal of Business Ethics as the flagship publisher. Not surprisingly, corporate citizenship is therefore clearly a business ethics topic. However, the fact that leading journals such as the Academy of Management Review also deal with corporate citizenship shows that it is no niche topic but one that is relevant for the broad scope of business and management research. This is also underlined by the fact that 50 papers were published in highly relevant journals with an impact factor above 3. The average impact factor is 4.08, which can be considered quite high in business and management. Interestingly, corporate citizenship is no predominant topic in marketing journals. Therefore, it can be concluded, at least from a scholarly view, that corporate citizenship is not seen as a measure of mere “greenwashing”.

The analysis of co-author productivity shows that a paper has 1.4 authors on average, which is surprisingly low, considering the average number of authors in business and management being clearly above 2. Collaborations between co-authors tend to persist, whereas collaborations beyond these small teams hardly exist. A reason for that might be that most papers are conceptual and do not involve complex research designs, which are often related to a higher number of co-authors. Corporate citizenship research also does not require interdisciplinary collaboration which would possibly increase the number of co-authors. A practice of questionable co-authorships such as honorary authorships can probably be precluded for the corporate citizenship field, showing that ethics researchers also behave ethically. Additionally, publish-or-perish pressure also seems to be lower compared to other fields. However, the low average number of co-authors might have a negative effect on the impact of corporate citizenship research, especially when it is measured in citations. This can also be concluded from the data set as, on average, single-authored papers have smaller citation numbers than multi-authored ones. Among the 40 least-cited publications, 28 (70%) are written by one author. In contrast, most of the highly cited papers were co-authored.

The publications are geographically divided into the United States, followed by Europe and Asia. This coincides with the results on CSR bibliometrics from Welford.
The article citation analysis shows a Pareto-like distribution. A Pareto distribution is a power-law probability distribution originally applied to describe how wealth is distributed in a society, namely that a small proportion of the population holds a large portion of wealth. Such an uneven distribution also applies to citations, where a small number of papers accounts for the multitude of all citations in the field, whereas the majority of papers received only a few citations. Interestingly, the three papers with the highest average citations per year were not published in journals that specifically focus on business ethics but on management in general. Being published in journals with a broader scope and higher impact factor can obviously contribute to an increased attention and promotion of a research field.

The article co-citation analysis showed a strongly interconnected network and somewhat relativizes the picture of isolated research suggested by the co-author analysis. Whereas authors tend to actively collaborate with only a few colleagues, they clearly appreciate other scholars’ work by citing their publications. Additionally, the analysis shows that corporate citizenship publications are often co-cited with publications from other fields, especially CSR. This, again, shows the very close relationship of both research streams.

Finally, the keyword co-occurrence analysis shows the broad scope of related topics corporate citizenship research deals with. Apart from corporate citizenship’s philosophical foundations and, again, CSR, corporate citizenship research touches on other sub-fields in or related to business ethics such as corporate governance, sustainability, and human rights. However, research in the field of human resource management and organization can also be identified, as represented by keywords such as “career expectation,” “organizational citizenship behavior,” “organizational commitment,” and “organizational trust”. Apparently, most of these keywords deal with “work engagement” which itself also appears as a keyword. Corporate citizenship as a specific form of corporate, i.e., collective, behavior can be seen as an influencing factor on individual behavior. More specifically, employees who work in firms that engage in corporate citizenship are expected to show more engagement in their work. This increased commitment could even exceed formal duties, as organizational citizenship behavior research suggests [93–95]. However, the line between employees’ additional well-being and firms’ potential to exploit employees and therefore unethical behavior might be thin.

As in all research, our study has several limitations. First, bibliometrics depends on the completeness and quality of the data set. The choice of the database, automatic selection criteria, and manual selection of publications could lead to results that might differ from bibliometric analyses that made different choices. Second, attempts to cluster a research field might suggest a clear distinction of sub-fields. However, this impression should be avoided [74]. This is also the case in this study, where clusters appear rather fuzzy. Third, when interpreting bibliometrics, researchers should always be aware of the Matthew effect, i.e., frequently cited articles are blindly cited just because they have been cited often already [96]. For example, for an initial bust in citations, the cronyism effect, which states that scholars preferably cite work of their close colleagues [96], might be sufficient.

In order to leave the current stagnation phase, corporate citizenship researchers should expand their network of co-authors and intensify their collaboration. Additionally, in order to shift corporate citizenship from the current niche to mainstream research, it is advisable to build conceptual bridges to established topics in business and management research and to publish in major business and management journals. We can already see this happening regarding human resource management and organization studies. However, other domains also seem relevant. For example, it is somewhat surprising that corporate citizenship so far hardly addresses marketing and the right balance between “true” corporate citizenship and mere greenwashing [85].

5. Conclusions

Research on corporate citizenship has resulted in a rich publication landscape which tends to be complex and fragmented. In order to structure the field quantitatively, we employed bibliometric analyses. Specifically, we conducted a temporal analysis of publications and citations, an analysis of
the productivity of involved disciplines, an analysis of the productivity of publication forms including journal impact factors, an author productivity and citation analysis, a co-author analysis, an article citation analysis, an article co-citation analysis, and a keyword co-occurrence analysis.

Our results show that first publications go back to 1969, and research gained momentum in 2004, with a volatile number of annual publications since then. Citations started to rapidly grow in 2007 and have so far reached a plateau since 2014. Therefore, it is unclear if corporate citizenship will leave its current phase of stagnation and will decline or gain momentum again.

Corporate citizenship as a business ethics topic is at the intersection of business management and ethics. However, political and environmental sciences also conduct research on the concept, showing some interdisciplinarity in the subject.

Publishing about corporate citizenship takes place predominantly in journals, with the Journal of Business Ethics as its main outlet. In general, scholars publish in journals with an average impact factor of more than 4, showing that corporate citizenship research is being published in highly relevant journals.

Authors show a rather low collaboration rate. On average, only 1.4 co-authors publish papers on corporate citizenship, and co-author teams hardly change. This lack of networking impedes the further progress and impact of the research field.

Citations are highly unevenly distributed, showing a Pareto-like distribution, i.e., a small number of publications account for a large share of all citations. The highest citation rates could be achieved by papers published in journals with broader management rather than a more specific scope.

The co-citation analysis relativizes the picture of isolated scholarly work on corporate citizenship. Despite collaborating only to a small extent, authors appreciate other authors’ work and cite their publications. Corporate citizenship publications are often co-cited with CSR publications, which suggests a close proximity between both research fields.

Authors use a multitude of keywords to describe focal points in their research. Philosophical foundations and relations to CSR research, as well as to other business ethic topics, are clearly visible. However, connections to human resource management and organization studies can also be identified, especially regarding the influence of corporate citizenship on work engagement.

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