Use of Outcome Measures in Managing Neck Pain: An International Multidisciplinary Survey

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Abstract: Purpose: To determine the outcome measures practice patterns in the neck pain management of various health disciplines.

Methods: A survey of 381 clinicians treating patients with neck pain was conducted.

Results: Respondents were more commonly male (54%) and either chiropractors (44%) or physiotherapists (32%). The survey was international (24 countries with Canada having the largest response (44%)). The most common assessment was a single-item pain assessment (numeric or visual analog) used by 75% of respondents. Respondents sometimes or routinely used the Neck Disability Index (49%), the Patient Specific Functional Scale (28%), and the Disabilities of the Arm, Shoulder and Hand (32%). Work status was recorded in terms of time lost by more than 50% of respondents, but standardized measures of work limitations or functional capacity testing were rarely used. The majority of respondents never used fear of movement, psychological distress, quality of life, participation measures, or global ratings of change (<10% routinely use). Use of impairment measurers was prevalent, but the type selected was variable. Quantitative sensory testing was used sometimes or routinely by 53% of respondents, whereas 26% never used it. Ratings of segmental joint mobility were commonly used to assess motion (44% routinely use), whereas 66% of respondents never used inclinometry. Neck muscle strength, postural alignment and upper extremity coordination were assessed sometimes or routinely by a majority of respondents (>56%). With the exception of numeric pain ratings and verbal reporting of work status, all outcomes measures were less frequently used by physicians. Years of practice did not affect practice patterns, but reimbursement did affect selection of some outcome measures.

Conclusions: Few outcome measures are routinely used to assess patients with neck pain other than a numeric pain rating scale. A comparison of practice patterns to current evidence suggests overutilization of some measures that have questionable reliability and underutilization of some with better supporting evidence. This practice analysis suggests that there is substantial need to implement more consistent outcome measurement in practice. International consensus and better clinical measurement evidence are needed to support this.

Keywords: Survey, neck pain, outcome measure, practice patterns, profession.

INTRODUCTION

Clinical measurement is a primary driver for clinical decision-making since valid decisions depend on valid information. Tests and measures can be used to discriminate for the purposes of diagnosis, or to classify patients into meaningful subgroups. Outcome measures are used to evaluate symptoms or disability, and how either changes following an intervention. Valid and reliable clinical outcome measurement can support better clinical decision-making, quality assurance or clinical research. Outcome measures alert clinicians to the severity of a symptom or disability and so contribute to their focus of treatment intervention.

Neck disorders can cause pain [1] and impairments in: joint motion [2], sensory function [3], proprioception [4], motor function [5, 6], coordination, posture [7, 8] and balance [9]. These can be associated with functional disability [10, 11], loss of physical activity, loss of work capacity [12-14], psychological distress [15, 16], and...
impaired quality of life [17]. There are a variety of performance-based measures that can assess impairment and disability [11, 18-20]. Impairment measures can be important to evaluate the impact of interventions on the physiological or psychological processes upon which an intervention is based and, hence, may be critical to clinical reasoning. The assessment of both impairment and disability is in keeping with the biopsychosocial view of health. Unfortunately, there is insufficient development and evaluation of measures for many of the impairments and disabilities that have been associated with neck disorders [11, 21].

The patient-reported perspective is important in outcome evaluation since patients usually seek treatment for relief of pain and disability. There has been extensive development of patient-reported outcomes (PRO) relevant to neck pain (NP). However, clinicians treating NP have a limited amount of time to administer outcome measures, and have to make decisions about the importance and priority for measures that can be used in practice. Since outcome measurement is an area where barriers to implementation are commonly reported [22-24], it is important to understand the type of measures used in practice and how this varies across professions or contexts. Therefore, the purposes of this study were:

1. To describe the utilization of PRO and impairment measures by clinicians treating NP;
2. To examine whether profession, time in practice, salary (fixed versus fee-for-service) or reimbursement source mediated the selection of outcome measures.

**METHODODOLOGY**

A survey determined the practice patterns of clinicians providing care to patients with NP (conducted from October 2011 to August 2012). The survey was approved by the University Research Ethics Board.

**Survey Development and Validation**

This survey was conducted as part of a collaborative project to establish practice patterns in diagnosis, prognosis, treatment and outcome evaluation. Multiple surveys were coordinated by the individual lead investigators to address different aspects of NP management. This survey addressed outcome evaluation practices in professionals treating patients with NP.

The content of items for the survey was developed from evidence and expert clinician input (Fig. 1). Systematic reviews, narrative reviews and clinical measurement papers addressing outcome measurement in NP were reviewed to determine what measures had been studied in the literature.
The lead author generated the first wave of items from this literature synthesis, and then, with the coauthors, identified additional measures that were being used in practice through consultation. The detailed list of measures was grouped to produce a reasonable number of items that represented the spectrum of clinical measurement for NP. Item reduction was used to reduce burden. For example, there are many different sensory modalities (vibration, touch, temperature) and test instruments [25] for quantitative sensory testing, but these were grouped together to reduce response burden. The items were designed to be appropriate for different disciplines that would be sampled (physicians, psychologists, physiotherapists, massage therapists, chiropractors, and other rehabilitative professions).

Survey development was an iterative process with multiple revisions. In the first phase, item evaluation focused on the content and clarity of the individual items and responses. The second wave of revisions focused on logical grouping and sequencing of items, as well as routing questions to allow respondents to skip portions of the survey that were not relevant to their practice. Then the electronic format of the survey was piloted to evaluate electronic presentation and routing. An arms-length expert group that included all the professionals in our target audience completed the field testing. These experts reviewed the survey for accuracy, clarity, completeness and burden. Pilot results contributed to minor changes to items for clarity. The final version of the survey was mounted using LimeSurvey1, a software program for web-based survey administration.

The survey was constructed to ask clinicians about their use of a variety of PRO and impairment measures. Structured response options (Never = 0% cases; Rarely = 1-10% cases; Sometimes = 11-70% cases; Routinely = >70% cases) were provided for questions; an “Other” option was provided to assess whether the provided list of outcome measures was sufficiently comprehensive. Respondents were asked to rank the importance of different outcomes, as well as identify the purposes of outcome measurement in their practice. The final two sections determined demographic characteristics of the respondents and the nature of their clinical practice.

Sampling Frame

Our sampling frame included health care professional groups who were commonly involved in the management of NP, relying on both our reviews and clinical experience to identify these groups. This included physicians, physiotherapists, chiropractors, massage therapists, psychologists and other healthcare professionals. We wanted to include an international perspective and obtained international connections through the International Collaboration on Neck (ICON) members. Given that professional associations were unwilling to burden their members with mass distribution survey requests, we relied on snowball recruitment where individuals within the professions were requested to assist with contacting individuals or groups in their professional network and sending the links for the survey. Table 1 lists the professional groups who were contacted. Survey invitations were also distributed via electronic postings (e.g., e-newsletter, website, Facebook or Twitter pages).

Table 1. Sampling Frame

| Profession            | Organization                                      |
|-----------------------|---------------------------------------------------|
| Chiropractors         | • Danish Chiropractors’ Association                |
|                       | • European Academy of Chiropractic                |
|                       | • Netherlands Chiropractic Association            |
|                       | • New Zealand Chiropractors’ Association          |
|                       | • Ontario Chiropractic Association                |
| Manual Therapists     | • Canadian Academy of Manipulative Therapy        |
|                       | • Dutch Association for Manual Therapy            |
|                       | • Finnish Association for Orthopedic Manual Therapy|
|                       | • German Manual Therapy Journal                   |
|                       | • International Federation of Orthopedic Manipulative Physical Therapists |
| Massage Therapists    | • Massage Therapists’ Association of British Columbia |
| Physicians            | • North American Spine Society                    |
|                       | • University of British Columbia Department of Family Medicine |
| Physiotherapists      | • American Physical Therapy Association – Orthopedic Section |
|                       | • Canadian Physiotherapy Association – Pain Sciences Division |
|                       | • Hong Kong Physiotherapy Association             |
|                       | • Musculoskeletal Physiotherapy Australia         |
| Other Healthcare      | • Osteopathic Society of New Zealand              |
| Profession            | Organization                                      |

Survey Administration

It was not possible to determine how many people received our invitations. Public registration was required to participate in the survey and individuals who signed up to receive the survey link were considered “registrants”. E-mail reminders were sent approximately every week to encourage completion. Response rates were calculated based on the number of people who expressed an interest in completing the survey by agreeing to receive the e-mail link for the survey and the number who completed at least part of the survey. In total, 577 people registered, and a total of 381 survey responses were received (estimated 66% response rate): 357 full responses (i.e., completed 100% of survey) and 24 partial responses (i.e., completed up to 50% of survey).

After completion of registration, an email containing the survey link was sent immediately to the respondent. The identification tokens (name and e-mail address) that provided access to the survey were stored on a separate database so that the responses remained anonymous. Registrants were notified that clicking the survey link indicated that they were electronically consenting to participate. Weekly reminders were sent to registrants until they completed the survey, opted out, or received a maximum of 4 reminders. The survey took 15-20 minutes to complete.

Analysis

Descriptive statistics were used to summarize participants’ responses to each question. Chi-square analyses

1 Lime Survey software, Survey Service & Consulting, Hamburg, Germany.
were used to test for differences in the frequency of utilization of outcome measures based on experience (dichotomized), profession (chiropractic, physical therapy, medicine); income (fee for service, salary), funder (private insurance, public insurance, workers’ compensation), and country (Canada, USA, Denmark).

RESULTS

Detailed demographics are listed in Table 2. Respondents (n=381) were more commonly male (54%), and predominantly chiropractors (44%) or physiotherapists (32%). The majority of respondents worked in a private clinic and a substantial component of their practice was

| Demographic | Respondent (n=381) |
|-------------|--------------------|
| Years in practice since graduation (mean (sd)) | 16 (11) |
| Gender | 54% Male, 41% Female |
| Profession | |
| Chiropractor | 44% |
| Physical Therapist (Manual Therapist) | 32% (9%) |
| Massage Therapist | 7% |
| Physician | 8% |
| Other Profession | 6% |
| Education (Highest Level Completed) | |
| Diploma | 9% |
| Bachelor’s Degree | 15% |
| Master’s Degree | 26% |
| Doctor of Chiropractic | 11% |
| Doctor of Medicine | 9% |
| Doctorate/PhD | 20% |
| Other Education | 10% |
| Practice Setting | |
| Private Clinic | 76% |
| Rehabilitation Facility | 5% |
| General Hospital | 8% |
| Teaching Hospital | 7% |
| Private Consultant (not clinic-based) | 6% |
| Other Setting | 14% |
| % of Caseload that have Neck Pain | |
| <5% | 1% |
| 6-25% | 25% |
| 26-50% | 45% |
| >50% | 22% |
| Health Care System/Reimbursement Scheme | |
| Private Insurance | 80% |
| Public Health Insurance | 47% |
| Worker’s Compensation | 44% |
| Salary Reimbursement Scheme | |
| Fixed Salary | 26% |
| Public Fee for Service | 20% |
| Private Fee for Service | 68% |
| Country | |
| Canada | 44% |
| USA | 13% |
| Denmark | 13% |
| New Zealand | 4% |
| Australia | 3% |
| Germany | 3% |
| Other (Belgium, Brazil, Finland, Hong Kong, India, Iran, Ireland, Italy, Japan, Netherlands, Norway, Portugal, Scotland, South Africa, Spain, Sweden, Switzerland, United Kingdom) | 10% |
made up of patients with NP. Reimbursement was most commonly through private insurance, however, public insurance and workers’ compensation were also funding sources for a substantial number of the respondents. The largest subgroup of respondents was from Canada (44%), although 24 countries were also represented.

Self-Report PRO

Pain measures were the most routinely utilized self-report PRO (Table 3) with a numeric rating or visual analog scale the most prevalent. The numeric pain rating was the single most commonly used measure with 75% of respondents using it sometimes or routinely. Only 5% of respondents reported using any pain scale other than the options we provided. The Pain Distress Scale was rarely used.

Physical function PRO were used less commonly than pain measures (Table 3). From the PRO that were used in practice, the Neck Disability Index (NDI) was most commonly used (49% used it sometimes or routinely). The other two PRO with substantial use were the Disabilities of

Table 3. Utilization of Self-Report PRO

| Outcome Measure                                      | Routinely >70% Cases | Sometimes 11-70% Cases | Rarely 1-10% Cases | Never 0% Cases |
|------------------------------------------------------|----------------------|------------------------|--------------------|----------------|
| Pain                                                 |                      |                        |                    |                |
| Numeric Rating Scale                                 | 50%                  | 25%                    | 11%                | 14%            |
| Visual Analogue Scale                                | 30%                  | 19%                    | 20%                | 30%            |
| Pain Catastrophizing Scale                           | 3%                   | 7%                     | 20%                | 69%            |
| Pain Distress Scale                                  | 5%                   | 5%                     | 10%                | 80%            |
| Other Pain Scale                                     | 5%                   | 5%                     | 5%                 | 85%            |
| Physical Functioning                                 |                      |                        |                    |                |
| Neck Disability Index                                 | 22%                  | 27%                    | 15%                | 37%            |
| Northwick Park Neck Pain Questionnaire               | 1%                   | 1%                     | 4%                 | 93%            |
| Patient Specific Functional Scale                    | 13%                  | 15%                    | 13%                | 58%            |
| Disabilities of the Arm, Shoulder and Hand           | 13%                  | 19%                    | 19%                | 48%            |
| Other Disability Scales                              | 9%                   | 11%                    | 7%                 | 73%            |
| Work Status                                           |                      |                        |                    |                |
| Time Lost from Work                                  | 38%                  | 24%                    | 15%                | 23%            |
| Work Limitations Scale                               | 13%                  | 14%                    | 13%                | 59%            |
| Work Distress Scale                                  | 3%                   | 6%                     | 12%                | 78%            |
| Other Work Scales                                     | 3%                   | 0%                     | 1%                 | 95%            |
| Psychological Distress                               |                      |                        |                    |                |
| Fear of Movement Scale                               | 7%                   | 14%                    | 13%                | 65%            |
| Depression/Anxiety Scales                            | 5%                   | 11%                    | 21%                | 62%            |
| Other Psychological Distress Scales                  | 4%                   | 6%                     | 3%                 | 87%            |
| Quality of Life                                       |                      |                        |                    |                |
| SF-12 or SF-36                                       | 3%                   | 6%                     | 13%                | 76%            |
| Euro-QoL                                             | 1%                   | 2%                     | 3%                 | 94%            |
| WHO-Brief                                             | 1%                   | 0%                     | 4%                 | 95%            |
| Other Health Status Measures                          | 3%                   | 2%                     | 3%                 | 91%            |
| Other Utility Measures                                | 3%                   | 0%                     | 1%                 | 95%            |
| Global Outcome                                        |                      |                        |                    |                |
| Patient Global Received Rating of Improvement or Satisfaction | 8%                  | 7%                     | 6%                 | 79%            |
| Canadian Occupational Performance Measure             | 0%                   | 1%                     | 2%                 | 97%            |
| Other Participation Measures                          | 4%                   | 1%                     | 1%                 | 93%            |

Most common answer bolded.
the Arm, Shoulder and Hand (DASH) which captures upper extremity disability (32% used it sometimes or routinely) and the Patient Specific Functional Scale (PSFS) which is designed to measure individual function (28% used it sometimes or routinely). Work status was recorded in terms of time lost by more than 50% of respondents, although standardized measures of work limitations were rarely used.

The majority of respondents never used psychological distress measures (Table 3). Of those that did use such measures, the fear of movement scale was most commonly reported (21% used it sometimes or routinely). The majority of respondents never used quality-of-life measures (Table 3). Of those that did use such measures, the most commonly reported one was the SF-12/SF-36 (3% routinely use). More than 90% of respondents never used measures of participation (Canadian Occupational Performance Measure). A patient global rating of improvement or satisfaction was used routinely by only 8% of respondents.

**Impairment Performance-Based Outcome Measures**

Impairments were measured by a majority of respondents, but the choices were variable across participants (Table 4). Quantitative sensory testing (QST) (e.g., vibrometry, touch, temperature) was used sometimes or routinely by 53% of respondents, whereas 26% never used it. Assessment of neck motion indicated that four types of joint motion assessments were used by a subset of respondents. Ratings of segmental joint mobility were the most commonly selected mobility measure (44% routinely use), whereas inclinometry was the least used technique (66% never used). Neck muscle strength, postural alignment and upper extremity coordination were assessed sometimes or routinely by a majority of respondents (>56%). Of these, posture was most routinely used (40%). The muscle impairment that was least assessed was neck muscle endurance (32% never performed testing). A majority of respondents never used functional performance tests. The survey responses did not capture all functional performance tests, as 11% of respondents reported that they routinely used a physical or functional measure that was not listed in the survey.

**Ranking and Reasons for Use of Outcome Measures**

In ranking the importance of different outcomes achieved with treatment, pain relief was most highly ranked by respondents (Table 5), whereas coping with residual pain and disability received the lowest rank. The reasons for using outcome measures were diverse (Table 6). Marketing and research were least endorsed as reasons for using outcome measures. Charting, setting goals, and communicating with patients were most endorsed (40% to 42%).

**Years of Practice and Reimbursement and Selection of Outcome Measures**

There was no difference in the mean years of practice for users (routinely and sometime use) versus non-users (rarely and never use) for most of the outcome measures (Table 7). The exceptions were the pain catastrophizing scale and the PSFS where users were about 3 years older than non-users. There were differences in outcome measure utilization with a trend for salaried clinicians to collect more outcome measures (Table 8) and across health care systems (Table 9) with a number of measures used more in the workers’ compensation system.

### Table 4. Utilization of Performance-Based Outcome Measures

| Impairment                  | Outcome Measure                          | Utilization                  |
|-----------------------------|------------------------------------------|------------------------------|
|                             |                                          | Routinely >70% Cases | Sometimes 11-70% Cases | Rarely 1-10% Cases | Never 0% Cases |
| Pain Threshold Perception   | Quantitative Sensory Tests               | 23%                        | 30%                       | 21%                       | 26%                       |
|                             | Pain Algometry                           | 11%                        | 15%                       | 16%                       | 57%                       |
| Motion                      | Ratings of Segmental Joint Mobility      | 44%                        | 23%                       | 12%                       | 21%                       |
|                             | Goniometric Measures of Neck Motion      | 18%                        | 17%                       | 19%                       | 45%                       |
|                             | Inclinometry of Neck Motion              | 9%                         | 13%                       | 12%                       | 66%                       |
|                             | Movement Diagram                         | 31%                        | 15%                       | 12%                       | 41%                       |
| Muscle Function             | Neck Muscle Strength                     | 32%                        | 32%                       | 24%                       | 12%                       |
|                             | Upper Extremity Muscle Coordination      | 29%                        | 27%                       | 25%                       | 18%                       |
|                             | Neck Muscle Endurance                    | 16%                        | 26%                       | 26%                       | 32%                       |
|                             | Postural Alignment Measures              | 40%                        | 26%                       | 17%                       | 17%                       |
|                             | Physical Fitness                         | 2%                         | 6%                        | 17%                       | 75%                       |
| Functional Performance      | Functional Performance Test              | 12%                        | 19%                       | 16%                       | 52%                       |
|                             | Functional Capacity Assessment           | 7%                         | 13%                       | 23%                       | 56%                       |
|                             | Proprioception Test                      | 11%                        | 28%                       | 32%                       | 29%                       |
| Not classified              | Other Physical or Functional Measures    | 11%                        | 6%                        | 4%                        | 78%                       |

Most common answer **bolded**.
Table 5. Mean Rank of Importance for Different Outcomes Achieved with Treatment

| Outcome                                      | Mean Rank (1 = Most Important, 7 = Least Important) |
|----------------------------------------------|-----------------------------------------------------|
| Pain Relief                                  | 1.9                                                 |
| Patient Satisfaction                         | 3.6                                                 |
| Reduce Physical Impairments                  | 3.7                                                 |
| Return to Work                               | 3.9                                                 |
| Normalize Participation in Life Roles         | 4.0                                                 |
| Normalize Physical Performance               | 4.1                                                 |
| Coping with Residual Pain and Disability     | 5.1                                                 |

Highest ranking **bolded**.

When comparing the most common health professions represented (Table 10), the one measure that showed the most consistent use across professions was the numeric pain rating scale. For almost all other outcome measures, physical therapists and chiropractors used outcome measures more than physicians (Figs. 2-6, Table 10). Physical therapists used the following measure more than chiropractors: the NDI, the PSFS, movement diagrams, segmental mobility, neck muscle strength and postural alignment (p<0.05). Chiropractors used the following measures more than physical therapists: QST (p<0.05).

**Countries and Use of Outcome Measures**

When comparing the top 3 represented countries (Canada, USA, Denmark), there were significant differences in routine utilization of the most common outcome measures (Table 11): numeric ratings scale, ratings of segmental joint mobility, postural alignment measures, time lost from work, neck muscle strength, movement diagram, visual analog scale, NDI (p<0.05).

**DISCUSSION**

This survey suggests that other than pain, there is little consistency amongst clinicians treating patients with NP with respect to which outcome measures should be used. Consistent use of a core set of outcome measures can be valuable in practice as standardized data can inform decision-making. Further, qualitative studies in patients [26, 27] with NP indicate that having their clinician take regular measurements enhances patient understanding of the variations in their NP, and contributes to their commitment to maintain their exercise programs [27]. Since patient communication and setting treatment goals were more common reasons reported for using outcome measures, it appears that clinicians and patients are aligned with reasons for using outcome measures. This alignment suggests a mechanism by which outcome measurement might contribute to improved outcomes—through better adherence and goal-setting.

Since the most commonly used measure is the numeric pain rating scale which is a single item that can be verbally administered, it is possible that clinicians who use it may not have gone through the process of “setting up” for questionnaires that are multi-item PRO. Multi-item PRO would require either paper or electronic completion and scoring, and, thus, may be seen as more intrusive. Outcome measures that can be verbally administered during the patient interaction have advantages in that they may be easily incorporated into the clinical interaction. However, a disadvantage is that they provide a limited scope of information, may be less reliable and sensitive to picking up changes in the patient’s condition [28], and may be more prone to reporting bias when they are administered by the healthcare provider.

Of the multi-item PRO, respondents most commonly used the NDI. This is consistent with the largest volume of neck-related clinical measurement evidence supporting the NDI reported in evidence syntheses, and the fact that the NDI is the most commonly used PRO in clinical research [11, 29]. A systematic review of neck-specific PRO found 5 scales with similar characteristics [9, 30, 31]. The NDI has

Table 6. Reasons for Using Outcome Measures

| Reason for Use                               | Routinely >70% Cases | Sometimes 11-70% Cases | Rarely 1-10% Cases | Never 0% Cases |
|----------------------------------------------|----------------------|------------------------|--------------------|---------------|
| Fulfilling Charting/Documentation            | 42%                  | 23%                    | 13%                | 18%           |
| Medicolegal Documentation Requirements       | 36%                  | 21%                    | 20%                | 19%           |
| Setting Treatment Goals                      | 41%                  | 30%                    | 12%                | 12%           |
| Setting Discharge Goals                      | 29%                  | 28%                    | 16%                | 21%           |
| Communicating with Patients                  | 40%                  | 29%                    | 14%                | 11%           |
| Communicating with funders                   | 19%                  | 23%                    | 18%                | 34%           |
| Communicating with other health professionals| 21%                  | 37%                    | 21%                | 16%           |
| Program evaluation/quality assurance         | 19%                  | 26%                    | 21%                | 29%           |
| Marketing                                    | 3%                   | 8%                     | 17%                | 66%           |
| Research                                     | 9%                   | 15%                    | 22%                | 49%           |

Most common answer **bolded**.
shown excellent clinical measurement properties across multiple studies as was highlighted on a systematic review of those properties [11]. This review also found that not all studies agree about the measurement properties that are acceptable. There have been concerns about factor structure of the NDI [32, 33] and certain items, e.g., driving, have been considered problematic as they exhibit a high rate of missingness since they do not always apply to all patients [11].

The nature of our survey does not allow us to explore reasons why people chose specific instruments. However, it is notable that the two PRO used most (after the NDI) were PRO that allow reporting on dimensions that are not included on the NDI. Both the DASH [34] and the PSFS [35-38] have been validated for neck disorders which supports their uptake in clinical practice. The DASH measures upper extremity function. The items of the DASH are rated as equally problematic as the items of the NDI by patients with NP [34], highlighting the extent that the upper limb is impaired by neck disorders. Thus, use of the DASH in NP has both conceptual and empirical support. The PSFS captures functional disability on items selected by the individual providing a patient-centered approach to evaluation. An additional benefit of focusing on items

| Table 7. Mean Years of Practice of Users vs Non-Users of Selected Outcome Measures |
|--------------------------------|
| Outcome Measure | Non-User | User |
|------------------|----------|------|
| Numeric Rating Scale | 17.7 | 16.2 |
| Pain Catastrophizing Scale | 15.3* | 18.7* |
| Neck Disability Index | 16.0 | 16.6 |
| Patient Specific Functional Scale | 15.2* | 18.0* |
| Disabilities of the Arm, Shoulder and Hand | 16.7 | 16.1 |
| Work Limitations Scale | 15.7 | 17.5 |
| Depression/Anxiety Scales | 15.7 | 17.3 |
| Pain Algometry | 15.9 | 17.0 |
| Quantitative Sensory Tests | 17.5 | 16.0 |
| Goniometric Measures of Neck Motion | 15.2 | 17.3 |
| Movement Diagram | 16.0 | 16.6 |
| Ratings of Segmental Joint Mobility | 16.8 | 16.2 |
| Upper Extremity Muscle Coordination | 17.4 | 16.1 |
| Postural Alignment Measures | 17.2 | 16.2 |

*Significant difference is **bolded** (p<0.05).

| Table 8. Utilization of Common Outcome Measures by Reimbursement Category |
|-----------------------------|
| Outcome Measure | Users (% Within Salary Scheme) |
| | Salary (n=81) | Fee for Service (n=259) |
|------------------|------------------|
| Pain |
| Numeric Rating Scale | 65%* | 46%* |
| Physical Functioning |
| Neck Disability Index | 56% | 46% |
| Patient Specific Functional Scale | 31%* | 29%* |
| DASH | 44%* | 28%* |
| Work Status |
| Time Lost from Work | 67% | 59% |
| Psychological Distress |
| Fear of Movement Scale | 27% | 19% |
| Quality of Life |
| SF-12 or SF-36 | 20%* | 5%* |
| Global Outcome |
| Patient Global Received Rating of Improvement or Satisfaction | 20% | 14% |
| Physical Impairment |
| Quantitative Sensory Tests | 52% | 51% |
| Ratings of Segmental Joint Mobility | 69% | 65% |
| Neck Muscle Strength | 69% | 62% |
| Postural Alignment Measures | 67% | 66% |
| Goniometry | 46% | 31% |
| Inclinometry | 31%* | 16%* |

*Significant Difference (p<0.05) **bolded**.
*Significant Difference (p<0.05) between chiropractors and physical therapists
+Significant Difference (p<0.05) between chiropractors and physicians
• Significant Difference (p<0.05) between physical therapists and physicians

NPRS = Numeric Pain Rating Scale, VAS = Visual Analogue Scale

**Fig. (2). Differences in use of patient-reported pain measures across professions.**

*Significant Difference (p<0.05) between chiropractors and physical therapists
• Significant Difference (p<0.05) between physical therapists and physicians

NDI = Neck Disability Index, PSFS = Patient Specific Functional Scale, DASH = Disabilities of the Arm, Shoulder, Hand

**Fig. (3). Difference in use of disability measures across professions.**
Use of Outcome Measures in Managing Neck Pain

**Fig. (4).** Difference in use of quantitative pain/sensory measures across professions.

**Fig. (5).** Difference in use of impairment in motion across professions.
selected by the patient is that this supports higher responsiveness than the NDI [39]. However, since the items are not consistent across patients, absolute scores cannot be compared between patients. Although the use of PRO in clinical research is now well accepted and clinical trials often include one as the primary outcome measure, it appears that utilization in managing NP lags well behind research utilization. This is consistent with the observations in other musculoskeletal conditions such as distal radius fracture [40]. Comparative studies have not clearly established one PRO to be superior to others for NP, so the practice patterns may reflect the need for more comprehensive and consistent clinical measurement evidence and a greater focus on knowledge translation to move these tools into practice. Previous surveys of outcome measure utilization suggested cervical and back pain were areas where outcome measurement is most practiced [22], suggesting that broad knowledge translation strategies are needed to increase the use of outcome measures for musculoskeletal conditions.

The variation in measurement of physical impairments indicates substantial diversity in practice patterns. Measures that were commonly used were segmental mobility and postural assessment. Posture has been supported as a contributor to NP in some studies [8, 41-43]. However, clinical measurement studies have not been supportive [44-46] and a systematic review concluded that there was insufficient evidence to determine whether forward head posture, head extension, side-flexion or rotation differ between people with or without NP [47]. The findings from a systematic review of inter-examiner reliability of passive assessment of segmental intervertebral motion in the cervical and lumbar spine [20] found low inter-rater reliability. Conversely, another systematic review suggested that the CROM device and the single inclinometer were reliable instruments for measuring active range of motion in patients with non-specific NP. The evidence for the reliability of CROM measures is strong, although validity and responsiveness have been less well documented [18]. Respondents in this survey preferred clinician-based, hands-on assessments of joint motion rather than instrumented measurements, despite the fact that the evidence supports the latter. This is in contrast to peripheral joints where goniometry is routinely used [40] and indicates a gap between evidence and practice.

Neck muscle strength was routinely assessed by 1/3 of respondents and sometimes used by another 1/3 of respondents. We did not collect information about reasons for selecting this measure, instruments used, measurement techniques or types of muscle actions that were assessed. We know that there is a wide range of potential strength test protocols. Devices that might be used to assess strength include: manual, hand-held dynamometers, isokinetic dynamometers and neck-specific strength testing equipment. A systematic review of muscle functioning in non-specific
NP found 16 studies that spanned different techniques including the craniocervical flexion tests, manual muscle testing, functional lift test, a timed weighted overhead test, a cervical progressive iso-inertial lifting evaluation (PILE) test and endurance tests for short neck flexors [18]. Due to limitations in the evidence, only the latter had sufficient supporting evidence of reliability. Since muscle strength training is effective [48] in managing neck disorders, strength of the neck muscles is a valid construct to be assessed as an outcome measure that would monitor the impact of strengthening programs. Failure to assess initial muscle strength may result in missing the deficits that would identify specific patients and would benefit from neck muscle strengthening. Failure to have ongoing assessment of strength would be a barrier to tailoring the program to optimize outcomes. At this time, neither evidence nor consensus from clinical practice can be used to establish best practice in outcome measurement of muscle function in patients with NP.

QST was used sometimes or routinely by more than 50% of respondents. This was greater utilization than expected given that information about the importance of QST [49, 50] is relatively recent, and because it requires equipment that may not be routinely available in clinical practices. We cannot be confident how this item was interpreted since QST can encompass a range of tests. Pain threshold testing using pressure devices has been recently introduced into practice, with established reliability [51, 52] and it has been shown to be predictive of outcomes. The low rates of pain threshold testing reflected in this survey indicate a need to translate this assessment knowledge into practice. Although the responsiveness of sensory measures to detect change has been studied in peripheral neuropathy [53-55], it is less well known whether these measures detect change in response to treatment of neck conditions suggesting the need for additional research.

Pain relief was the predominant goal of intervention so it was appropriate that it was the most commonly measured concept. Our survey included mostly clinicians who are trained to focus on the physical aspects of health problems. It included few psychologists and we might expect different responses patterns in this discipline since their primary focus would be psychological. Since pain relief was ranked highest, this may reflect that clinicians hope to eradicate pain and avoid the need to focus on coping with residual pain and disability. Few respondents measured psychological aspects of pain, suggesting that their ability to detect and respond to psychological symptoms or poor coping strategies is limited.

| Table 9. Utilization of Common Outcome Measures by Healthcare System |
|---------------------------------------------------------------|
| Outcome Measure                                    | Routinely Use (% Within Healthcare System) |
|                                               | Private Insurance (n=94) | Public Insurance (n=45) | Worker’s Comp (n=4) |
| Pain                                            |                          |                          |                      |
| Numeric Rating Scale                             | 47%                      | 40%                      | 75%                  |
| Physical Functioning                             |                          |                          |                      |
| Neck Disability Index                            | 47%*                     | 29%*                     | 50%*                 |
| Patient-Specific Functional Scale               | 23%                      | 27%                      | 75%                  |
| DASH                                            | 25%                      | 33%                      | 25%                  |
| Work Status                                     |                          |                          |                      |
| Time Lost from Work                              | 59%                      | 64%                      | 50%                  |
| Psychological Distress                           |                          |                          |                      |
| Fear of Movement Scale                           | 17%                      | 24%                      | 25%                  |
| Quality of Life                                  |                          |                          |                      |
| SF-12 or SF-36                                   | 9%                       | 13%                      | 0%                   |
| Global Outcome                                   |                          |                          |                      |
| Patient Global Received Rating of Improvement or Satisfaction | 20%                      | 20%                      | 0%                   |
| Physical Impairment                              |                          |                          |                      |
| Quantitative Sensory Tests                       | 54%                      | 56%                      | 0%                   |
| Ratings of Segmental Joint Mobility              | 61%                      | 67%                      | 75%                  |
| Neck Muscle Strength                             | 67%                      | 49%                      | 75%                  |
| Postural Alignment Measures                      | 67%                      | 60%                      | 75%                  |
| Goniometry                                       | 37%                      | 22%                      | 50%                  |
| Inclinometry                                     | 22%                      | 18%                      | 25%                  |

*Significant Difference (p < 0.05); Top users bolded; differences of 5% or less not considered important.
Although coping with residual pain and disability was ranked the lowest, this does not necessarily mean it is not considered in treatment planning. Since residual pain episodes are the classic pattern of NP, clinicians may apply this evidence in their treatment approach. However, the low focus on psychological aspects of NP implies that more attention on psychological distress and coping strategies is needed. Qualitative studies suggest that patients want and value attention to the psychosocial aspects of NP [56].

We expected that physicians might use standardized outcome measures less than chiropractors or physical therapists, simply based on the amount of time spent with patients. This was true for all measures, except single-item pain ratings which can be expedient when verbally administered using a 0-10 scale. Chiropractors and physical therapists were more similar in terms of outcome usage across many of the constructs. Physical therapists were more likely to use a number of measures, including PRO, motion, posture and muscle measures. Chiropractors were more likely to report usage of QST. These differences may reflect differences in training or focus.

Setting also influenced outcome measures use. In general, salaried clinicians used outcome measures more than fee-for-service clinicians. This may reflect time prioritization since fee-for-service clinicians may find that administration of outcome measures takes too much time and interferes with efficient patient flow. Some outcome

| Outcome Measure                              | Users (% Within Profession) | PT (n=121) | Chiro (n=165) | MD (n=33) |
|----------------------------------------------|----------------------------|------------|--------------|-----------|
| Pain                                         |                            |            |              |           |
| Numeric Rating Scale                         | 61%*                       | 44%*       | 58%*         |           |
| Physical Functioning                         |                            |            |              |           |
| Neck Disability Index                        | 65%*                       | 46%*       | 27%*         |           |
| Patient-Specific Functional Scale            | 41%*                       | 18%*       | 18%*         |           |
| DASH                                         | 36%                        | 29%        | 21%          |           |
| Work Status                                  |                            |            |              |           |
| Time Lost from Work                         | 59%                        | 67%        | 64%          |           |
| Psychological Distress                       |                            |            |              |           |
| Fear of Movement Scale                       | 22%                        | 18%        | 12%          |           |
| Quality of Life                              |                            |            |              |           |
| SF-12 or SF-36                               | 9%*                        | 5%*        | 27%*         |           |
| Global Outcome                               |                            |            |              |           |
| Patient Global Received Rating of Improvement or Satisfaction | 19%                        | 16%        | 6%           |           |
| Physical Impairment                          |                            |            |              |           |
| Quantitative Sensory Tests                   | 49%*                       | 62%*       | 39%*         |           |
| Ratings of Segmental Joint Mobility          | 82%*                       | 70%*       | 9%*          |           |
| Neck Muscle Strength                         | 74%*                       | 59%*       | 36%*         |           |
| Postural Alignment Measures                  | 74%*                       | 66%*       | 33%*         |           |
| Goniometry                                   | 40%                        | 34%        | 21%          |           |
| Inclinometry                                 | 25%                        | 18%        | 21%          |           |

*Significant Difference (p < 0.05); Top users bolded; differences of 5% or less not considered important.

| Outcome Measure                              | Routinely Use (% Within Country) | Canada (n=166) | USA (n=50) | Denmark (n=48) |
|----------------------------------------------|----------------------------------|----------------|------------|----------------|
| Numeric Ratings Scale                         | 53%*                            | 70%*           | 31%*       |                |
| Ratings of Segmental Joint Mobility          | 45%*                            | 24%*           | 52%*       |                |
| Postural Alignment Measures                   | 47%*                            | 22%*           | 17%*       |                |
| Time Lost From Work                           | 30%*                            | 34%*           | 58%*       |                |
| Neck Muscle Strength                          | 37%*                            | 30%*           | 15%*       |                |
| Movement Diagram                              | 42%*                            | 12%*           | 23%*       |                |
| Visual Analogue Scale                         | 27%*                            | 38%*           | 13%*       |                |
| NDI                                           | 30%*                            | 28%*           | 6%*        |                |

*Significant Difference (p < 0.05); Top users bolded.

Table 10. Utilization of Common Outcome Measures by Professions

Table 11. Utilization of Common Outcome Measures by Country
Use of Outcome Measures in Managing Neck Pain

The Open Orthopaedics Journal, 2013, Volume 7

Ezzo, Paulo Ferreira, Tim Flynn, Charlie Goldsmith, Anita and includes (in alphabetical order): Gert Bronfort, Norm Rubinstein, P. Lina Santaguida, Anne Söderlund, Natalie Spearring, Michele Sterling, Grace Szeto, Robert TeaseLL, Arianne Verhagen, David M. Walton, Marc White.

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