Racial/Ethnic Differences in Prosocial Beliefs and Prevention Behavior During the COVID-19 Pandemic

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Abstract
Controlling the COVID-19 pandemic has required communities to engage in prosocial action, including behaviors that may inconvenience individuals, but protect the collective (e.g., mask wearing, social distancing). The purpose of this study was to understand to what extent COVID-19 prosocial beliefs and behavior differ by race/ethnicity and why this might be the case. A US nationally representative sample of 410 adults completed a survey about COVID-19 beliefs and prevention behaviors between June 12 and 18, 2020. Compared to White respondents, Black respondents perceived the risk of COVID-19 to be greater to the US population; and both Black and Latinx respondents thought it was more important to protect a variety of non-close others (e.g., people in their city or state). Black and Latinx respondents engaged in several prevention behaviors, including social distancing, to a greater extent than White respondents. There were indirect effects of Black vs. White race on engaging in protective behaviors through greater perceived risk to others and beliefs in the importance of protecting distal others. Results indicate that targeted messages promoting prevention, including vaccination with pro-social messages, may resonate with communities of color. They also suggest that lower levels of prosocial beliefs among White people have likely hindered the US response to the epidemic.

Keywords COVID-19 · Race/ethnicity · Black · Latinx/Hispanic · Prosocial · Prevention · Perceived risk

The COVID-19 pandemic has highlighted people’s interconnectedness and the consequences that peoples’ decision can have, not only for themselves, but for others. There have been well-publicized events where contagious individuals unknowingly spread COVID-19 by attending indoor events without masks, often resulting in dozens of cases, including deaths [1]. The pandemic has exposed a reluctance to elevate the needs of the collective to protect others as evidenced by vocal protest of mask and social distancing mandates. In July 2020, about 20% of people in the USA said they rarely or never wore a mask outside of their homes [2]. Without mass vaccination, mask wearing and social distancing are the primary strategies...
available for controlling the spread of COVID-19. Because these behaviors protect others as well as the person engaging in the behavior, they have been described as prosocial [3]. In preparation for future pandemics and other outbreaks, we can study prosocial beliefs and behaviors in the context of COVID-19 to understand who may be more or less willing to engage in collective protective action and inform message framing to maximize effective with these audiences.

Reluctance to engage in behaviors that protect others as well as the self, including mask wearing and social distancing, may, in part, be due to American society having become less prosocial [4] and less empathic [5] over time. Being more prosocial, measured prior to the pandemic with a laboratory task that assesses peoples’ decisions when self-interest and equity are at odds, predicted engaging in more COVID-19 prevention behaviors [6]. Similarly, people who were more empathic toward those most vulnerable to COVID-19 had greater intentions to physically distance and wear a mask and reported greater physical distancing, compared to people who were less empathic [7]. Similarly, empathy toward people in forced isolation during COVID-19 and general prosocial tendencies (tendency to engage in anonymous helping behavior) are associated with engaging in COVID-19 protective behaviors [3]. Selfishness, including selfish acts, egocentrism, and inflicting harm on other for self-gain are associated with lower engagement in COVID-19 protective behaviors [3]. Finally, message polarization by politicians [8] and the media [9] that frames prosocial behaviors as at odds with fundamental American values, such as individual freedoms, may have contributed to reluctance to engage in behaviors that protect others from COVID-19 (e.g., mask wearing, getting vaccinated).

Prosocial COVID-19 beliefs and prevention behaviors may differ by race/ethnicity. People who more strongly endorse collectivist/communitarian rather than individualistic worldviews [10, 11], and Democrats compared to Republicans, have been more concerned about the risk of COVID-19 to society as a whole, more likely to endorse prevention measures, and more likely to engage in these behaviors [12–15]. Black and Latinx people are more likely to hold collectivist worldviews [16] and are more likely to be Democratic than Republican. In addition, it has been widely reported that Black and Latinx communities have suffered more during the pandemic than White communities. Awareness of differences in prevalence rates or accessibility of exemplars (availability heuristic) might contribute to perceptions of greater personal and collective vulnerability to COVID-19 among Black and Latinx people. Preliminary evidence indicates that people of color believe COVID-19 is a more significant threat to others and engaged in more prevention behaviors such as mask wearing. For example, in two waves of the nationally representative American Trends Survey (Pew Research Center) and a third sample from a national opt-in panel surveyed in March 2020, minoritized groups perceived COVID-19 to not only be a greater risk to themselves but others as well [17, 18]. In the two representative panels of the American Trends Survey, African American, Hispanic, and Asian respondents perceived the threat of COVID-19 to their health and the health of other Americans to be greater in 11 of 12 comparisons [17]. A second study reported consistent results using data from one of the two waves [16]. Respondents from the opt-in sample were asked what level of threat they thought COVID-19 posed to “individuals and their families,” and overall fear of COVID-19. In three of six comparisons, people from minoritized groups had higher perceived risk and fear than White people [17]. Perceptions of COVID-19 risk to others are prosocial insofar as they are associated with willingness to engage in behaviors that prevent the spread of the disease. In a nationally representative sample surveyed between April and June 2020, Black and Latinx men and women and Asian men were also more likely to wear masks than Whites, and in particular, White men [19]. A second study also found that Latinx and Black people were more likely to engage in prevention behaviors than Whites [15].

With the present study, we sought to better understand racial/ethnic differences in COVID-19 prevention engagement by (1) more fully characterizing racial/ethnic differences in COVID-10 prosocial beliefs operationalized as perceived risk of COVID-19 to others and beliefs about the perceived importance of protecting others from COVID-19 and (2) seeking explanations for why there might be racial/ethnic differences in engaging in prevention behavior, including testing whether risk perceptions and beliefs about the importance of protecting others might help explain these behavioral differences. We hypothesized that perceptions of the risk of COVID-19 to others partly explain racial/ethnic differences in prevention behavior. We also engaged in a qualitative strategy to explore people’s attributions about risk to generate additional hypotheses for beliefs potentially motivating racial/ethnic differences in prevention behavior.

Methods

Participants and Procedure

The study was a secondary analysis of a survey conducted by Ipsos, a leading market research firm. They administered a one-time survey to a representative sample of adults age 18 years or older living in the USA between June 12 and 18, 2020. Respondents were randomly selected from the Ipsos KnowledgePanel, the largest probability-based survey panel in the USA. The panel includes over 50,000 adults recruited via addressed-based sampling. Of 682 panel members invited to participate via KnowledgePanel, 410 completed the survey (completion rate of 60%). The study sample included 291
We assessed participants’ Risk Perception of developing COVID-19 for two referents: themselves and the average US person. For each, they were asked to rate four components of risk perception: absolute risk for getting COVID-19 (“How likely are you to get COVID-19 in the next 6 months? Very unlikely (1)–Very likely (4)”), gist-based feeling of the likelihood of infection (“How easily do you feel you could get COVID-19 in the next 6 months? Not at all easily (1)–Extremely easily (4)”), fear of getting COVID-19 (“How afraid are you of getting COVID-19 in the next 6 months? Not at all afraid (1)–Extremely afraid (4)”), and potential severity of the disease (“If you were to get COVID-19 in the next 6 months, how serious would it be? Not at all serious (1)–Extremely serious (4)”). Participants were also offered a “don’t know option” for each question, but these data were not analyzed because the focus of this study was level of perceived risk. These questions were then repeated referring to the average US person instead of oneself. We created two composite perceived risk variables by calculating the mean of all four perceived risk to self-items ($\alpha = 0.71$) or all four perceived risk to others in the US items ($\alpha = 0.84$).

Reasons for Perceived Risk After rating their perceived risk, respondents indicated their risk using a scale response (i.e., did not select “I don’t know”) were asked what led them to answer the question the way they did, with the exception that 21 participants who responded “I don’t know” to a question asking how certain they were about their response. These individuals were asked what had led them to answer “I don’t know.”

Belief in the Importance of Protecting Close and Distal Others Participants were given a list of 12 different groups (see Table 2) and asked, “How important is it to you to protect them from getting COVID-19?” on a four-point Likert-type scale where 1 = not at all important and 4 = extremely important. We created two composite variables: (a) belief in the importance of protecting distal others which was the mean ratings for coworkers, neighbors, people encountered when doing errands, people of own race, people of own political affiliation, and people in own community, own state, and own country, and (b) belief in the importance of protecting close others, which included the mean ratings for immediate family, extended family, and friends. Belief in the importance of protecting healthcare workers was excluded from the composite variables due to the distinct nature of this category and the nearly universal agreement that it is important to protect this group. An exploratory factor analysis with oblique rotation (promax) confirmed the dimensionality of these items and the two scales were internally consistent (distal other $\alpha = 0.97$, close other $\alpha = 0.92$).

Prevention Behaviors Respondents reported whether they had engaged in any of ten COVID-19 prevention behaviors derived from public health guidance at the time of the survey [20–22] in the previous 7 days (see Table 3) by responding “yes” or “no” to each behavior. The behaviors reflect Centers for Disease Control and Prevention (CDC) guidance at the time of the study and are very similar to behaviors assessed in other COVID-19 surveys [3, 23]. In addition to examining behaviors separately, we calculated a composite variable by summing the number of behaviors each participant had performed.

Demographics Demographic variables included age, marital status (married or cohabitating vs. single/divorced/widowed), race/ethnicity (non-Latinx White, non-Latinx Black, Latinx, another race), highest education level (< high school, high school, some college, ≥ bachelor’s degree), household income (21 incremental categories), and degree of urbanization (living in a metropolitan statistical area (MSA) vs. outside an MSA).

Data Analysis

Quantitative Analysis We applied post-stratification weights benchmarked to the most recent American Community Survey for all analyses except the free responses. We used linear and logistic regression models to test associations between race/ethnicity (the predictor), and the three kinds of outcomes: perceived COVID-19 risk, perceived importance of protecting others, and COVID-19 protective behavior. In each model, we adjusted for the demographic variables that were significantly associated with race/ethnicity ($p < 0.05$) and therefore potential confounders. These were education level and household income, entered as continuous variables, and a dichotomous variable indicating whether participants lived in an MSA. There was no multicollinearity among these variables or with the predictor (VIFs < 1.4). We estimated indirect effects to explore whether perceived risk of COVID-19 to others, and belief in the importance of protecting distal or close others partially accounted for racial/ethnic differences in engaging in prevention behaviors. To accomplish this, we used structural equation modeling (SEM) commands to estimate the indirect effects of Black vs. White and Latinx vs. White race/ethnicity on the total number of prevention behaviors through (1) perceived risk to others, (2) belief in the
importance of protecting distal others, and (3) belief in the importance of protecting close others. We estimated each of the three indirect effects separately and controlled for perceived personal risk but not demographic characteristics to keep models parsimonious due to the small size of the Black and Latinx samples. There were very low rates of missing data; the highest rate for any variable was 1.0% (n = 5). Model testing involved listwise deletion. We conducted quantitative analyses using Stata version 16.1 (Stata Corp., College Station, TX).

Qualitative Analysis We identified categories of responses to the open-ended question about their reasons for one’s level of perceived absolute risk by open coding a subset of responses. Codes were refined through an iterative process of expanding and collapsing codes to yield 8 codes and an “other” category. More than one code could be applied to a given participant’s response. Two authors independently coded all the statements, interrater-reliability was estimated with Cohen’s kappa (k > 0.92) and discrepancies were resolved through consensus. When frequencies of responses are reported, these are unweighted as only about two-thirds of the sample provided responses.

Results

Weighted sample demographics are provided in Table 1. These reflect the demographics of the non-institutionalized adult US population. Education level (Black B = −0.47, 95% CI = −0.92, −0.02, p = 0.043; Latinx B = −0.85, 95% CI = −1.19, −0.51, p < 0.001), household income (Black B = −0.49, 95% CI = −2.24, 1.25, p = 0.578; Latinx B = −2.07, 95% CI = −3.87, −0.27, p = 0.025) and whether participants lived in an MSA (Black OR = 8.25, 95% CI = 1.09, 62.71, p = 0.041; Latinx OR = 6.18, 95% CI = 1.42, 26.92, p = 0.015) were significantly associated with race/ethnicity. Gender, age, and marital status were not, p < 0.05.

Race/Ethnicity and Risk Perception Figure 1 shows adjusted associations between Black vs. White race/ethnicity (panel A) and Latinx vs. White race/ethnicity (panel B) and respondents’ risk perceptions. Compared to White respondents, Black respondents generally perceived the risk of others getting COVID-19 to be higher. This was not the case for perceived risk to self. Only one of the four outcomes (absolute risk to others) was significantly higher for Latinx compared to Whites. The effects were reliable across many different target groups (see Table 2).

Race/Ethnicity and Protection of Other Groups In adjusted models, compared to White respondents, Black and Latinx respondents thought it was more important to protect several groups of others from developing COVID-19. In general, Black respondents were more motivated to protect both close (b = 0.25, 95% CI = 0.04, 0.47, p = 0.020) and distal (b = 0.61, 95% CI = 0.37, 0.85, p < 0.000) others from COVID-19 than Whites. Latinx respondents were more motivated to protect distal (b = 0.36, 95% CI = 0.02, 0.70, p = 0.039) but not close (b = 0.15, 95% CI = −0.19, 0.49, p = 0.391) others compared to Whites. The effects were reliable across many different target groups (see Table 2).

Race/Ethnicity and Prevention Behavior In adjusted models, there were no COVID-19 prevention behaviors less likely to be reported by Black or Latinx respondents than White respondents (Table 3). Controlling for education, income, and rurality, Black respondents were more likely than White respondents to encourage family to stay home (b

| Table 1 Participant demographics c |
|----------------------------------|
| Demographic characteristic      | Weighted % |
| Race/ethnicity                  |            |
| Non-Latinx White                | 63.14       |
| Non-Latinx Black                | 11.82       |
| Latinx                          | 16.44       |
| Another race                    | 8.59        |
| Household annual income         |            |
| < $25k                          | 13.56       |
| $25k to < $50k                  | 18.19       |
| $50k to < $75k                  | 17.21       |
| $75k to < $100k                 | 13.74       |
| $100k to < $150k                | 17.70       |
| $150k and up                    | 19.61       |
| Education                       |            |
| < High school                   | 10.60       |
| High school graduate            | 28.31       |
| Some college                    | 27.77       |
| ≥ Bachelor’s degree             | 33.32       |
| Age                             |            |
| 18–29                           | 20.90       |
| 30–44                           | 25.13       |
| 45–59                           | 24.69       |
| 60+                             | 29.28       |
| Gender                          |            |
| Female                          | 51.59       |
| Male                            | 48.41       |
| Married or cohabitating         | 60.96       |
| Urbanization                    |            |
| Metropolitan area               | 13.34       |
| Non-metropolitan area            | 86.66       |

Note. Income and education were entered as continuous variables in multivariable models.
Avoiding in-person work, touching their face, and encouraging family to stay home were the most common prevention behaviors overall (Fig. 1). Latinx respondents were more likely than White respondents to avoid in-person work (\(b = 0.20, 95\% \text{ CI} = 0.03, 0.38, p = 0.025\)), avoid touching their face (\(b = 0.19, 95\% \text{ CI} = 0.03, 0.34, p = 0.017\)), and encourage family to stay home (\(b = 0.35, 95\% \text{ CI} = 0.21, 0.49, p < 0.000\)). Latinx (\(b = 1.22, 95\% \text{ CI} = 0.13, 2.31, p = 0.028\)) respondents reported more prevention behaviors overall than Whites.

**Are There Indirect Effects of Race/Ethnicity on Prevention Behaviors Through Perceived Risk to Others and Concern for Others?** The indirect effects of Black vs. White and Latinx vs. White race/ethnicity on COVID-19 prevention behaviors through (a) perceived risk of COVID-19 to others and belief in the importance of protecting (b) distal others and (c) close others are presented in Table 4. The table also includes the direct effects of race/ethnicity on prevention behavior, total effects, the ratio of indirect to direct effects, and percent of total effect mediated. Controlling for perceived risk to self, Black vs. White race/ethnicity had an indirect effect on total number of prevention behaviors through the composite measure of perceived risk to others. The indirect effect for Latinx vs. White was not statistically significant (\(p = 0.06\)). There was an indirect effect of Black vs. White race/ethnicity on total number of prevention behaviors through the composite measure of belief in the importance of protecting distal others but not close others. Indirect effects for Latinx vs. White race/ethnicity were also not statistically significant (Fig. 1).
ethnicity on prevention behavior through belief in the importance of protecting distal others and close others were not statistically significant.

**Reasons for Level of Perceived Risk** Most respondents \((n = 273, 66.59\%)\) gave a response when asked why they perceived their risk for COVID-19 the way they did. Table 5 includes the categories of responses, examples, and prevalence of these responses in the total sample of Black, Latinx, and White respondents. Overall, the most common reasons people appraised their risk as they did was because they were engaging in prevention behaviors. No Black respondents attributed their risk to being healthy or having a strong immune system, whereas Latinx (4.35%) and White (4.47%) respondents did. Latinx respondents (13.04%) believed they had additional exposure risk at work compared to 2.78% of Black and 3.44% of White respondents. Other responses could apply to perceptions of risk to others as well as oneself. While relatively

### Table 2: Racial/ethnic differences in mean (SD) perceived importance of protecting others

| Others to Protect                                     | Race/ethnicity |
|--------------------------------------------------------|----------------|
|                                                        | Black | Latinx | White | Overall |
| Immediate family (e.g., parents, children, spouse/partner) | 3.7 (0.5) | 3.6 (0.8) | 3.5 (0.8) | 3.5 (0.8) |
| Extended family                                         | 3.6 (0.6)** | 3.5 (0.8) | 3.3 (0.8) | 3.4 (0.8) |
| Close friends                                           | 3.6 (0.6)* | 3.4 (0.9) | 3.3 (0.8) | 3.4 (0.8) |
| Coworkers or classmates                                 | 3.5 (0.8)** | 3.4 (0.8)* | 3.0 (0.9) | 3.2 (0.9) |
| Neighbors                                              | 3.7 (0.5)** | 3.4 (0.9) | 3.0 (0.9) | 3.2 (0.9) |
| People you encounter when doing shopping or errands     | 3.5 (0.5)***** | 3.3 (1.0) | 3.0 (0.9) | 3.2 (0.9) |
| People of your race/ethnicity                           | 3.6 (0.6)***** | 3.3 (0.9)**** | 2.8 (1.0) | 3.0 (1.0) |
| People with shared political values                     | 3.3 (0.9)** | 3.1 (1.1) | 2.7 (1.1) | 2.7 (1.1) |
| People in your city or community                        | 3.7 (0.6)***** | 3.4 (0.9) | 3.0 (0.9) | 3.2 (0.9) |
| People in your state                                    | 3.5 (0.7)***** | 3.4 (0.9) | 3.0 (0.9) | 3.1 (0.9) |
| People who live in the USA                              | 3.7 (0.6)***** | 3.4 (0.8) | 3.0 (0.9) | 3.2 (0.8) |
| Healthcare workers                                      | 3.7 (0.6) | 3.6 (0.8) | 3.5 (0.7) | 3.5 (0.7) |
| All close others                                        | 3.6 (0.6)* | 3.5 (0.8) | 3.4 (0.8) | 3.4 (0.7) |
| All distal others                                       | 3.6 (0.6)***** | 3.3 (0.8)* | 3.0 (0.8) | 3.1 (0.8) |

Note. The table presents observed means and standard deviations; however, tests of differences are based on adjusted regression models. We tested separate regression models for each target “other” group. Models included education, income, and living in an MSA. Significant differences between Black and Latinx compared to White respondents are denoted *\(p < 0.05\); **\(p < 0.01\); ***\(p < 0.001\)

### Table 3: Percent of sample engaging in prevention behaviors

| Prevention behavior                              | Race/ethnicity |
|--------------------------------------------------|----------------|
|                                                  | Black | Latinx | White | Overall |
| Wear mask                                        | 93.71 | 92.54  | 82.76  | 86.31   |
| Encourage family to stay home                    | 79.10** | 88.41*** | 54.23  | 63.46   |
| Avoid visiting with others in person             | 77.13* | 73.98  | 59.35  | 64.67   |
| Avoid public transit                             | 86.89 | 89.50  | 76.28  | 81.01   |
| Avoid grocery shopping                           | 35.61 | 43.05  | 32.58  | 36.20   |
| Avoid in-person work                             | 52.63 | 67.64* | 53.78  | 55.99   |
| Avoid touching face                              | 79.04* | 79.70  | 56.08  | 63.25   |
| Disinfect surfaces                               | 84.93 | 89.40  | 73.90  | 76.42   |
| Use hand sanitizer                               | 90.09 | 89.31  | 86.39  | 87.74   |
| Wash hands                                       | 90.09 | 96.11  | 100.00 | 98.05   |
| Mean (SD) count of total behaviors (out of 10)    | 7.67 (2.68) | 7.95 (2.63)* | 6.73 (2.30) | 7.09 (2.42) |

Note. Percentages are observed; however, statistically significant differences are based on adjusted regression models. We tested separate regression models for each behavior. Models included education, income, and living in an MSA. Significant differences between Black and Latinx compared to White respondents are denoted *\(p < 0.05\), **\(p < 0.01\), ***\(p < 0.001\)
uncommon, 5.50% or 16 White respondents said that the pandemic was overblown, a hoax or less serious than portrayed. No Black respondents mentioned this as a reason for their risk perception. Only White respondents (5.84%) thought that where they lived lowered their risk.

**Discussion**

The first key finding from this study is that people who identified as Black or Latinx had more prosocial COVID-19 beliefs than people who identified as White. Specifically, compared to White respondents, Black respondents perceived the risk of COVID-19 to be greater to others and both Black and Latinx respondents thought it was more important to protect groups of non-close others (e.g., people who live in your city and state). The roots of Black-White differences in prosocial beliefs may, in part, stem from more prosocial and collectivist worldviews because of Black people’s involvement in civil rights struggles and greater engagement in church and working in the public sector [24]. The differences may also have an underlying logic similar to the White (and Asian) male effect—a robust pattern where some White and Asian men express less concern about a range of threats to society such as technology, climate change and other environmental threats, guns, and crime [25–27]. In general, the effect has been attributed to privilege—the men are thought to perceive the threat to be lower because they have more control and resources that would allow them to personally mitigate the threat [28]. There is evidence the effect is driven by men who are conservative [26] and who hold more individualistic and hierarchical worldviews which are inconsistent with collective action to address social threats, especially threats that may disproportionately affect people with less privilege [29]. Similar to the White male effect, White respondents may perceive the risk of COVID-19 to be lower because they fail to appreciate the lack of control other communities have had over spread of the virus. In a larger sample, one might explore whether there are subgroups such as conservative White men who are driving the differences observed in this study.

The second key finding of the study is that more Black and Latinx respondents engaged in several of the prevention behaviors than White respondents; engagement in these behaviors may, in part, be attributable to perceiving others to be at greater risk for COVID-19 and greater belief in the importance of protecting others. In line with the hypothesis that Black and Latinx people responded more pro-socially to the pandemic, one of these differences was for social distancing, which protects oneself and others. In addition, free responses to being asked why they appraised their personal risk as they did also shed light on reasons White people may not have been as concerned about the impact of COVID-19 on others as Black and Latinx people. Whereas the responses were

### Table 4

| Mediator                          | Coefficient | (95% CI) | p value | Coefficient | (95% CI) | p value | Coefficient | (95% CI) | p value | Coefficient | (95% CI) | p value |
|----------------------------------|-------------|----------|---------|-------------|----------|---------|-------------|----------|---------|-------------|----------|---------|
| Perceived risk to others         | 0.59        | (0.23, 0.95) | 0.001   | 0.44       | (0.17, 0.71) | 0.0001  | 0.44       | (0.17, 0.71) | 0.0001  | 0.44       | (0.17, 0.71) | 0.0001  |
| Importance of protecting distal others | 0.21 | (0.02, 0.43) | 0.075   | 0.11       | (0.00, 0.23) | 0.56    | 0.11       | (0.00, 0.23) | 0.56    | 0.11       | (0.00, 0.23) | 0.56    |
| Importance of protecting close others | 0.10       | (0.00, 0.21) | 0.059   | 0.04       | (0.08, 0.16) | 0.517   | 0.04       | (0.08, 0.16) | 0.517   | 0.04       | (0.08, 0.16) | 0.517   |

Note. Each model was tested separately, included a single mediator and perceived risk to self as a control variable.
uncommon among people of color, some White respondents said that COVID-19 was overblown, and others said they lived in a region or community with low prevalence. At the time of the data collection, these respondents may in fact have belonged to communities that were less affected by the pandemic; however, believing that its severity was overblown reflects a reluctance to appreciate the higher rates of infection, morbidity, and mortality in communities of color. White privilege involves a failure to recognize the advantages people experience because of their position in a racially hierarchical society [30].

Results for Latinx respondents were less consistent than for Black respondents. As a group, Latinx are racially, socioeconomically, linguistically, and culturally diverse. Collapsing across this diversity could obscure patterns in some groups that do not emerge in others. Future research might attempt to disaggregate trends within Latinx groups based on national origin or socioeconomic status.

Because risk perception is typically heightened when people can quickly think of exemplars affected by the illness (availability heuristic), having had COVID-19 and/or knowing more individuals who have had serious COVID-19 disease increases perceptions of risk [31, 32]. Given national racial/ethnic disparities in incidence and mortality at the time, we expected both rates of having had COVID-19 and number of people in social network who had the illness to be greater among Black and Latinx respondents than Whites; however, this was not the case in our sample. Perhaps people currently dealing with COVID-19 in their households or social networks were less likely to participate in the survey. Nonetheless, the larger presence of COVID-19 in Black and Latinx communities at the time the data were collected may have heightened perceptions of risk of the disease to others.

Another finding that might have been surprising was that Latinx respondents reported the highest rate of avoiding in-person work, and the difference between Latinx and White respondents was statically significant. Latinx respondents were also the most likely to mention that being a frontline worker contributed to their risk for getting COVID-19, which is consistent with national data indicating that Latinx individuals are much more likely than White and Asian individuals, and only slightly less likely than Black individuals, to hold frontline jobs [33]. We suspect that this seeming contradiction is due to Latinx individuals being among the most likely to have employment involving necessary interactions with others, thus making them the most likely to try to avoid this kind of exposure.

Relevance to communication campaigns. Throughout the COVID-19 pandemic, public health officials have called for the public to engage in prevention behaviors for the sake of others [34]. While all racial/ethnic groups in this study felt the need to protect those close to them, Black and Latinx respondents were more likely to feel protective towards more distant community members or groups. This is welcome news that could be applied to targeting COVID-19 vaccination campaigns, as targeted messages are often more effective than non-targeted messages [35]. Findings that COVID-19 prevention messages were found to be less effective when pro-social targets were distant others [36–38] may not apply to audiences of color. The present study demonstrates specific audiences (Black, Latinx) for which community-oriented prosocial messages may in fact be effective at modifying COVID-19 intentions and behaviors. Studying people’s behavior in the context of COVID-19 has helped us learn ways of promoting prosocial behavior. For example, exemplifying generous acts by regular people, such as coming out of retirement to serve as part of the COVID-19 healthcare workforce, encourages others to engage in prosocial behavior. In contrast, exemplifying selfish COVID-19 behavior such as people’s failure to follow social distancing mandates does the opposite [31]. The researchers reasoned that when people trust that others will also be generous, they are more willing to act in the interest

| Category                              | Example                                                                 | Percent who mentioned (n) |
|---------------------------------------|-------------------------------------------------------------------------|--------------------------|
| Social distancing                     | I rarely leave home                                                     | 30.56 (11) 28.26 (13) 34.02 (99) |
| Other/general prevention              | I wear a mask when outside                                              | 36.11 (13) 23.91 (11) 31.62 (92) |
| Employment exposure                   | I’m a frontline worker                                                  | 2.78 (1) 13.04 (6) 3.44 (10)  |
| Infection inevitable                  | It is bound to happen at some point no matter how careful a person is   | 0.00 (0) 10.87 (5) 7.90 (23)  |
| Live in area with low prevalence      | Because I live in Montana and we are already in phase two.              | 0.00 (0) 0.00 (0) 5.84 (17)  |
| Healthy person                        | I have good immune system                                               | 0.00 (0) 4.35 (2) 4.47 (13)  |
| Already infected                      | Because I already had it, so I believe I am immune now                  | 2.78 (1) 0.00 (0) 2.06 (6)  |
| Overblown                             | It’s not real                                                           | 0.00 (0) 2.17 (1) 5.50 (16)  |
| Other                                 | Not sure what is true                                                   | 5.56 (2) 4.35 (2) 7.56 (22)  |

Table 5: Types of reasons given for COVID-19 risk perception by race/ethnicity
of the group. Another strategy is coupling positive emotional arousal with prosocial messages to also increase their persuasiveness [39]. Similarly, whereas risk information alone may not motivate prevention behavior, combining it with an affective empathic appeal to protect a vulnerable individual appears to do so [7].

Strengths and limitations

The study sample was representative of the US population, but it was relatively small. For this reason, we were only able to compare responses from Black, Latinx, and White participants. Nevertheless, through a variety of measures and both quantitative and qualitative data, we were able to triangulate a key finding: during the COVID-19 pandemic, people who self-identified as Black, and to a less extent Latinx, emerged as more prosocial in both their beliefs and behavior compared to Whites. While we sought to help explain relations between cognitions and behavior, the reported associations cannot be assumed to be causal. We were not able to directly rule out whether awareness of racial inequities in COVID-19 incidence and mortality was influencing people’s perceptions of risk, either among people of color who knew the threat to be greater in their communities or Whites who perceived the risk to be lower by comparison. Importantly, controlling for the number of people respondents knew who had COVID-19 did not alter the findings. Our nomothetic approach to classifying other groups as close or distal might have obscured individual or group differences in perceived closeness of the target groups. Future work might incorporate an idiographic approach where respondents are able to classify groups with respect to closeness prior to grouping them for analysis. Additional future research directions include testing the effectiveness of pandemic response messages framed to emphasize prosocial beliefs in Black and Latinx communities. Basic science may focus greater attention on the underpinnings and consequences of racial/ethnic differences in prosocial beliefs and behavior outside of the context of COVID-19.

Conclusion

The impact of the pandemic has been more devastating to Black and Brown communities than White communities. As of March 2021, Black, Latinx, and Indigenous people in the USA were about two times more likely to have died of COVID-19 [40]. At the time the data for the study were collected for this study, the gap was even wider, with Black people over three and a half times more likely and Latinx people two and a half times more likely to have died from the illness [41]. In the first half of 2020, life expectancy in the USA dropped 2.7 years for Black people and 1.9 years for Latinx people, compared to dropping only 0.8 years for Whites [42]. These racial/ethnic inequities are due, in large part, to historical and present-day structural racism (public and institutional policies and practices that create or reinforce racial inequity) [43]. Structural racism, for example, created segregated neighborhoods where deleterious social determinants of health have given rise to the illnesses that make people vulnerable to serious COVID-19 disease [44] and is associated with greater incidence and mortality for Black and Latinx residents [45, 46]. Lack of economic and educational opportunity (forms of systemic racism) has resulted in Black and Latinx people being overrepresented in high-risk essential worker jobs and jobs where they could not work from home [47, 48]. Structural racism in the form of less access to high-quality healthcare [49] may also have exacerbated mortality rates. For people of color, structural racism and COVID-19 were a syndemic epidemic—co-occurring epidemics that interacted synergistically to increase incidence and mortality rates [50].

Lower concern about COVID-19, especially in the early months of the pandemic before it spread to all communities in the USA, including rural communities, was a White privilege. This is a combination of willful ignorance of the realities facing people of color and the additional burden they were and would bear from the spread of COVID-19. It is part of a history of White people being complicit through accepting and sometimes benefitting from the systemic inequalities such as systems of housing, financial, and healthcare segregation that have robbed communities of color of influence and investment that contributed to COVID-19 inequities.

Authors’ Contributions Heather Orom, Jennifer Hay, Marc Kiviniemi, and Erika Waters were responsible for the conceptualization of the study; Marc Kiviniemi was responsible for financially supporting data collection; Natasha Allard, Heather Orom, and Elizabeth Schofield were responsible for the data analysis; Heather Orom and Natasha Allard drafted the manuscript; all authors contributed to editing the draft manuscript.

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Data availability Data are available upon request from the corresponding author.

Code Availability Syntax are available upon request from the corresponding author.

Declarations

Ethics Approval The study was approved by the University of Kentucky institutional review board.

Consent to Participate Participants were part of a standing IPSOS survey panel. IPSOS conducts an overall consent process when participants join the panel.
Conflict of Interest  The authors declare no conflict of interest.

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