Abstrak

Farmer group institutions have been being a target group for various innovations in the agricultural development program. Unfortunately, the aspect of their institutional system is getting ignored frequently. This study aimed to know the farmer group institution performance’s determinant factors and its effect on the agricultural innovation implementation sustainability. This was a longitudinal study using a qualitative approach involving ten farmer group institutions (mixed crop-livestock farming) done in Lombok island. The study showed that farmer groups with a good institutional system relatively performed a high level of sustainable innovation implementation in comparison with the group with a poor institutional system. There were four key factors affected the performance and the farmer group institution’s achievement: (1) strong leadership; (2) transparency; (3) regular group meeting; (4) and cash generating factor. The study also showed that farmer group institution which didn’t have those key factors tended to use the farmer group institution only to complete their physical need (impounded cows for security reason). It rarely uses to empower its group members. These conditions slowly could be developed as an individualistic treat on each group member that prevents the sustainable innovation implementation in the future. The agricultural innovation on this type of group usually only implemented in a short amount of time. Therefore, guidance for a good institutional system in a farmer group institution is required to be conducted to achieve a sustainable and comprehensive agricultural innovation implementation. Some strategies could be used to develop the four key factors to form a good institutional system in the farmer group institution.
INTRODUCTION

Farmer group institutions have been being various national agricultural development programs target. Farmer group institutions are participating as the subject of the program or participants in some agricultural studies. The possible improvement of farmer skill after participating in the program which would be reduced the poverty prevalence in the rural area at the end of the program is the major reason of the selection of the farmer group institution as the target in the national agricultural development program (Dilts, 1999: 36-37). The initial assumption was the farmer group institution leader would able to move their members since the program was only explained specifically to the leader of the group. But, some studies reported that there were some difficulties in disseminating the impact of agricultural programs in a broader agricultural field (Snapp and Heong, 2003, p. 68; Millar, 2009; Millar and Connell, 2010; van de Fliert, et al., 2010).

The majority of the farmer group institutions were only activated during the implementation of the agricultural or an aid program. This type of top-down group approach have criticized to be not effective and efficient because of four main reasons: (1) government limited capacity in reaching some isolated area, (2) top-down type only providing new facilities but not preparing efforts to maintain and sustain the group capability in continuing the implementation of a program, (3) the program was designed by Indonesia’s policymakers who possibly had limited knowledge and information about the specific need in some agricultural area and (4) create a dependency cycle because most of the program was designed only to complete its goals but not trying to create a resilient farmer group institutions (Korten, 1983 p. 181-183; Hoffmann, Probst, & Christinck, 2007).

The involvement of the group in the implementation of the agricultural program did not significantly affect the development of the agricultural field, studies which found the effect of group empowerment on the impact of the program and the sustainable agriculture innovation implementation is also still inadequate. This study aimed to know the farmer group institution performance’s determinant factors and its effect on the agricultural innovation implementation sustainability.

RESEARCH METHODS

This was a case study with a purposive sampling technique involving ten farmer group institutions (cow livestock-farming) in Lombok Island. Table 1 shows the farmer group who engaged in this study. The group that participated has been working together with the West Nusa Tenggara Institute of Agricultural Assessment on agriculture technological assessment activities. Agriculture technological assessment could be defined as an adaptive study carried to assist the level of suitability of a technology produced by the Agricultural Research and Development Institute with the physical environment (agriculture-ecosystem), social, culture, and economy in some places to assure the technology performed was specifically appropriate with the location (Indonesia Forestry Minister, 2005). The farmer group institutions that participated in this study were already implemented some
technology innovation introduced by the West Nusa Tenggara Institute of Agricultural Assessment. During the study, the agriculture technology assessment is already done by the West Nusa Tenggara Institute of Agricultural Assessment. There was one group that participated in this study (Beletak Harapan) that not working together with West Nusa Tenggara Institute of Agricultural Assessment. The agricultural technology information was obtained from another farmer group, namely Ngiring Datu.

The qualitative data collected by a focus group discussion, observation and in-depth interview method (Chambers, 1994; Yin, 2013; Bryman, 2004; Marshall & Rossman, 2006). The data then tabulated and analyzed thematically (Braun, 2006).

Table 1: Study Location

| No. | Farmer Group Institution's Name | Village       | District    | Regency    | Number of Member | Cow Cage Type |
|-----|---------------------------------|---------------|-------------|------------|------------------|---------------|
| 1   | Jaya Gembala                    | Kelebuh       | Praya Tengah| Middle Lombok| 45               | Colective     |
| 2   | Beriuk Pada Girang              | Tandek        | Praya Tengah| Middle Lombok| 24               | Colective     |
| 3   | Putri Bekudem                   | Pringgarata    | Pringgarata | Middle Lombok| 31               | Colective     |
| 4   | Tunggal Harapan                 | Tanak Beak    | Batukliang Utara | Middle Lombok| 31               | Colective     |
| 5   | Horsela                         | Sembalun Bumbung | Sembalun    | East Lombok | 40               | Individual/ Shepherd |
| 6   | Ngiring Datu                     | Segara Katon  | Gangga      | North Lombok | 80               | Colective     |
| 7   | Beletak Harapan                 | Gangga        | Gangga      | North Lombok | 30               | Colective     |
| 8   | Tetu Tanta Bina Sesaia          | Sesaia        | Kayangan    | North Lombok | 52               | Individual/ Shepherd |
| 9   | Keluarga Sambuk Manis           | Beri Jarak    | Wanasab     | East Lombok  | 39               | Colective     |

Source: Primary Data (2019)

RESULT AND DISCUSSION

Innovation Implementation Scope

In a collaboration with the farmer group institution, West Nusa Tenggara Institute of Agricultural Assessment was introducing a Bali Cattle farming management, especially on the breeding and fattening method. This collaboration was conducted because of the low productivity of its cattle farming. This condition marked by the slow rate of growth, the long interval between breeds (≥ 14 months), a high mortality rate of > 20%, low birth rate as much as 66% and weaning age that relatively too old (> 6 months). These issues were parallel with some studies that stated the low productivity of cattle farming in West Nusa Tenggara. The limited
amount of food sources during the dry weather is a major factor that contributed to this condition (Wirdahayati and Bamualim, 1990 cited in Mastika, 2002; Bamualim and Wirdahayati, 2002; Dahlanuddin et al., 2009). The livestock farming system in West Nusa Tenggara characterized by small-scale livestock farming which mainly depends on nature as the food resources and managed by a low-input management system (Talib et al., 2002). This type of farming system is relatively not steady. Farming productivity could be decreased significantly in dry weather because of the limited amount of food and water sources.

There was some livestock farming management innovation offered to improve its productivity. These innovations were defined as integrated herd management strategies that consisted of: (1) mate calendar using a superior variety of the male stud; (2) strategic feeding done by providing quality food to pregnant cows in certain times; (3) calves early weaning; (4) quality food livestock cultivation (using a superior variety of grass, legume plant). Mate calendar innovation is a cattle mating plan in certain months to get the birthing period on a season with sufficient water and food broadly accessible for lactation. Good nutrition would affect the quality of production of the milk, which in the end could affect the growth and immunity of the calves. Strategic feeding is a quality food given by the farmer during the eighth months’ pregnancy and two months after pregnancy. In the last two months of pregnancy, the embryo was experiencing a fast period of growth and development. Quality food during this time could increase the weight of the calves and improving female cattle reproduction performance (Bamualim dan Wirdahayati, 2002).

The innovation implementation scope in each farmer group institutions is shown in Table 2. The level of innovation implementation was classified based on the color differences: light green was shown that the innovation sustainably implemented, light yellow was shown that the innovation was only implemented during the study or guidance session, and light brown was shown that the innovation only implemented by some member in the group or not implemented at all. Table 2 shows that based on the proportion in each group, 32.5% innovation sustainably implemented by the most of the farmer institution group member, 37.5% sustainably implemented by the minority of the group member or not implemented at all, and 30% sustainably implemented by the most of the group member but only in a short or specific amount of time. The most type of innovation (light green category) implemented were quality livestock farming cultivation, tactical feeding, and calves early weaning. The hindrances found during the technology implementation were a limitation of agricultural land for livestock farming cultivation, the limited number of superior variety of the cattle male stud, and the farmer’s limited knowledge and skill.

Table 2: Technology Implementation Scope and Each Farmer Group Institution Characteristic

| No. | Farmer Group Institutions/Performance | Innovation | Technology Implementation Scope | Dynamic and Group Characteristic |
|-----|--------------------------------------|------------|---------------------------------|----------------------------------|
| 1   | Jaya Gembala                         | Mate Calendar with Superior Cattle Male Stud | After the assessment done, the cattle male stud was traded. This situation cause mate calendar strategy was | Leadership | Transparency | Meeting | Income Source |
|     |                                      |            |                                 | There was no leader replacement for 10 years because of no member willing to | Transparency already implemented, but group member still having mistrust feeling about | Group meeting conducted if needed | No specific activities for group income |
| No. | Farmer Group Institutions/ Performance | Innovation | Technology Implementation Scope | Dynamic and Group Characteristic |
|-----|--------------------------------------|------------|---------------------------------|----------------------------------|
|     |                                      |            | couldn’t appropriately implemented | Leadership: weak leadership, having no power in controlling the member |
|     |                                      |            |                                      | Transparency: communication rarely happen between the leader and group member |
|     |                                      |            |                                      | Meeting: group meeting conducted if needed |
|     |                                      |            |                                      | Income Source: no specific activities for group income |
| 2   | **Beriuk Pada Girang**               | Mate       | After the assessment done, the cattle male stud was traded. This situation cause mate calendar strategy was couldn’t appropriately implemented | |
|     |                                      | Calendar with Superior Cattle Male Stud |                                      | |
|     |                                      | Calves Early Weaning | The majority of the member was implemented calves early weaning | |
|     |                                      | Quality food for pregnant cows | Implemented but couldn’t completely done because of the limited amount of food during the dry season | |
|     |                                      | Superior Variety Plant Cultivation | Implemented, but couldn’t completely done because the limitation of agricultural area | |
| No. | Farmer Group Institutions/ Performance | Innovation Scope | Technology Implementation Scope | Dynamic and Group Characteristic |
|-----|--------------------------------------|------------------|---------------------------------|----------------------------------|
| 3   | Putri Bekekem                        | Mate Calendar with Superior Cattle Male Stud Calves Early Weaning | The majority of the group member was implemented this strategy | The leader was highly appreciated by the group member, The village leader also highly motivated the farmer group | Leadership: The leader was highly appreciated by the group member. Meeting: Regular meeting in each month. Income Source: A monthly dues was conducted and shared to its member as El-eid Mubarak parcel in each year. |
|     | Quality food for pregnant cows       |                  |                                 |                                  |                                  |
| 4   | Tunggal Harapan                      | Mate Calendar with Superior Cattle Male Stud Calves Early Weaning | Did not implemented            | Dominated by group leader, but the member relatively did not care with the decision taken by the leader. Group member still having mistrust feeling about the group funding system toward the leader. No group meeting conducted. No specific activities for group income. |
|     | Quality food for pregnant cows       |                  |                                 |                                  |                                  |
| 5   | Horsela                              | Quality food (quickstick / Gliricidia sepium, superior variety of grass) Compost Making Industry | The minority of the group member was implemented this strategy | Dominated by the group leader, Having a power over only with the member who have close relation. Group member still having mistrust feeling about the group funding system toward the leader. Only conducted in assessment session. No specific activities for group income. |

Dynamic and Group Characteristic:
- Leadership: The leader was highly appreciated by the group member.
- Transparency: There was a routinely group financial report conducted by the group.
- Meeting: Regular meeting in each month.
- Income Source: A monthly dues was conducted and shared to its member as El-eid Mubarak parcel in each year.
| No. | Farmer Group Institutions/ Performance | Innovation | Technology Implementation Scope | Dynamic and Group Characteristic |
|-----|-------------------------------------|------------|---------------------------------|---------------------------------|
| 6   | Ngiring Datu                        | Cows fattening using vegetable hummingbird plant *(Sesbania grandiflora)* Cultivation of vegetable hummingbird plant *(Sesbania grandiflora)* | All member implemented innovation offered. | The leader was not really lead the group noticeably, but the group secretary is actively motivated and lead the group. | There was a routinely group financial report. | Regular meeting in each month. | Compost making industry as group income source. |
| 7   | Beletak Harapan                    | Cows fattening using vegetable hummingbird plant *(Sesbania grandiflora)* Cultivation of vegetable hummingbird plant *(Sesbania grandiflora)* | Did not implemented. | Weak leadership The leader was having no power to gather the members to a group meeting Having a inferior feeling as a leader. | No communication between the leader and the group member. | No group meeting conducted. | No specific activities for group income. |
| 8   | Tetu Tanta Tunaq                   | Cows fattening using vegetable hummingbird plant *(Sesbania grandiflora)* Cultivation of vegetable hummingbird plant *(Sesbania grandiflora)* | The vegetable hummingbird cultivation only conducted by a few farmer because the limited supply of its seed. | Leader was actively participate and tried to involve the member in group activities. | The financial situation of the group routinely reported to the member. | Regular meeting in each month. | Using monthly dues as the cash generating group activity and conducted a saving and loans group for the member. |
| No. | Farmer Group Institutions/Performance | Innovation | Technology Implementation Scope | Dynamic and Group Characteristic |
|-----|--------------------------------------|------------|---------------------------------|----------------------------------|
| 9   | *Bina Keluarga*                      | Cows fattening using vegetable hummingbird plant (*Sesbania grandiflora*) Cultivation of vegetable hummingbird plant (*Sesbania grandiflora*) | Did not implemented | There was mistrust feeling between the group member, No financial group report conducted by this group, No group meeting scheduled, No specific activities for group income |
| 10  | *Sambuk Manis*                       | Quality Plant Cultivation | The majority of group member was highly participated in implementing this strategy | The leader was actively lead the group and highly apreciated by the member, Routinely financial report is conducted in each month, Regular meeting in each month, Compost making industry as group income source. |
|     |                                      | Flushing food for pregnant cows |                            |                                  |
|     |                                      | Calves Early Weaning   | The majority of group member was highly participated in implementing this strategy |                                  |
|     |                                      | The compost making industry was conducted but the cash generating activity through this strategy was not effective because the lack of the compost purchaser. |                                  |
|     |                                      | Compost Making Industry |                             |                                  |

Source: Primary Data (2011-2019)

**Farmer Group Institution Characteristic and Technology Implementation**

This study was able to identify the characteristics and farmer group institution performance with its level of innovation adoption which is shown in Table 2. The performance of each farmer group institution was described by colors as shown in the table: the light green showed a good level, light yellow showed a low level, and light brown showed a very low level.

Based on the result shows in Table 2, there was a correlation between group performance and sustainable innovation adoption. Some farmer group institution with a good group performance such as Putri Bekekem and Ngiring Datu was implemented the agricultural innovation sustainably during and after the guidance session. Other farmer groups with a low and very low group performance such as
Jaya Gembala, Beriuk Pada Girang, Tunggal harapan, Horsela, Beletak Harapan, and Bina Keluarga did not perform the agricultural innovation sustainably. A farmer group namely Tetu Tanta Tunak was having a good group performance, but only a few members implemented the cultivation of vegetable hummingbird plants (*Sesbania grandiflora*). This happened due to the limited amount of its seed. This was parallel with a study done by Hilmiati et al. (2016) that found sustainable innovation required some supporting elements to be implemented: awareness, knowledge and skill improvement, and access to the innovation element.

Results also showed that four determinant key factors play an important role in building a good institutional system in a farmer group institutional system: strong leadership, transparency, regular meeting, and cash-generating activity. Strong leadership is being the main factor and an important key in a good institutional system in a group. Farmer institutional group with the weak figure of leader usually could not be organized and lead its members to achieve the group goal. Some farmer groups with weak leadership in this study were Beriuk in Girang, Tunggal Harapan, Beletak Harapan, and Bina Keluarga. Farmers in this type of group usually stay as members because of security reasons (collective impounded cow system). They were only physically attached to the leader and the group but did not emotionally attach with the group which is poor for the group institutional system development.

Transparency is the second factor affected a good institutional group system. Based on the in-depth interview conducted in this study, some key members in the Ngiring Datu farmer group institution stated that transparency plays an important role in group harmony. A group meeting was regularly conducted in each month to report the financial group situation. While the opposite situation has happened in the Tunggal Harapan farmer group institution. During the FGD session, some group members were stated their opinion about some policies made by the leader of the group. Some members also stated their suspicious feeling toward the group leader about the group fund condition. Quarry and Ramirez (2009, p. 21) and Servaes & Malikha (2008, p. 170) stated that transparency and trust are a foundation of communication in creating a conducive atmosphere on information and knowledge exchange in a group. Some groups with transparency issues such as Tunggal Harapan and Bina Keluarga were having a low level of technology adoption.

Another key factor in maintaining a good institutional factor in a farmer group institution is a regular meeting. Murdah, Ngiring Datu group secretary stated that regular meeting is important to facilitate the need of the member in expressing their opinion about ongoing or planned group activities and evaluating all group activities. The regular meeting also providing chances to clarify the group funding which able to decrease the mistrust feeling of the group member. Information and the need for new technology adoption also easier to disseminate through these regular meetings. This opinion was similar with some studies (Chambers, 1994b; Millar and Connell, 2010; Petheream, 2000) that found member contribution in a group could contribute to a higher commitment and sense of ownership in a group which able to affect the implementation of innovation offered through a group approach. Quarry and Ramirez (2009, p. 20) stated that interpersonal dialogue able to create discussion about some issues and the solution for those issues between members. This study also showed that farmer group institution with a low level of performance was not having a regular meeting and a low level of technology adoption. Some members were also having mistrust feeling toward the group leader due to no chance available in discussing and reporting the group funding system. The mistrust issues were very dangerous for group harmony. Mistrust caused apathetic traits in the members in
their group activity, which also affected the innovation adoption disseminated through group approach.

The last determinant factor in building a good institutional system in a group is the cash-generating factor. Leader of Putri Bekekem and secretary of the Ngiring Datu farmer institution group stated that group income was playing an important role in their group operational activity. These farmer groups were having a compost home industry as their group cash-generating activity. The profit from the compost home industry was shared with its members in the form of member’s savings and loans. The profit also would be shared at the end of the year. Similar to the Ngiring Datu farmer group, the Putri Bekekem farmer group is also conducting a cash-generating activity by collecting in monthly dues to the group. The accumulation of the monthly dues would be shared with the member at each year in a form of Eid al-Fitr parcel. This activity is good in maintaining member’s emotional attachment to the group.

CONCLUSION

A good institutional system in a farmer group institution is an important key to create a sustainable impact on the agricultural field. Supporting technological innovation adoption able to improve crop productivity and also would increase farmer’s income and wellness in the future. This study concluded that there were four determinants key factors in building a good institutional system in a farmer group institution: (1) strong leadership to move the group member and group dynamic; (2) transparency to minimalize the friction on the group; (3) regular group meeting that provides a chance for self-reflection and discussed things that required on improving the group performance; (4) and productive group activities which able to motivate and strengthen the bond between the group and the member.

RECOMMENDATION

Agricultural studies and programs are required in disseminating technology and innovation on the farmer group institution to improve their crop productivity. Unfortunately, the implementation of these activities only highlighting the physical aspects, the innovation itself and the livestock as its agricultural object. Contrary to these implementations, non-physical factors also closely related to the sustainability of the program, one of those factors is institutional factors. Therefore, to create a more extensive range and sustainable agricultural implementation program, supervision needs to be conducted to build a good group institutional system. The institutional system could be classified into two major elements: (1) human resources empowerment which targeted the farmer as the group member and (2) group empowerment which targeted the farmer group institution whose goal is to reach the farmer wellness.
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