Impact of health technology assessment on prescribing patterns of inhaled fixed-dose combination triple therapy in chronic obstructive pulmonary disease

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**ABSTRACT**

**Background:** Evidence suggests that triple therapy for patients with chronic obstructive pulmonary disease (COPD) is being used in a broader range of patients than recommended by guidelines, which may have health and cost implications.

**Objective:** To explore the relationship between national health technology assessment (HTA) agency appraisals and market penetration of two fixed-dose combination (FDC) triple therapies.

**Study design:** HTAs from Q3 2017 to Q1 2020 from 10 countries were evaluated.

**Intervention:** Glycopyrronium bromide/formoterol fumarate/beclomethasone (Trimbow\textsuperscript{a}) andumeclidinium/vilanterol/fluticasone furoate (Trelegy\textsuperscript{a}).

**Main outcome measure:** HTA restrictions and prescribing rates (days of therapy).

**Results:** Seven countries (70%) imposed restrictions on use including prescription only for patients stable on free-combination triple therapy or not controlled on dual therapy, requirement of a specialist prescription or therapeutic plan, prescription only for patients with severe COPD, and use as second-line therapy or later. In general, countries that have imposed restrictions on the use of FDC triple therapies have seen a lower than average uptake.

**Conclusion:** Payer guidance on prescribing FDC triple therapy may potentially support more appropriate prescribing in line with clinical guidelines. It is important for payers to consider which restrictions would ensure the most efficient use of scarce resources.

**Introduction**

The 2020 Global Initiative for Chronic Obstructive Lung Disease (GOLD) strategy document recommends that triple therapy, with a long-acting \( \beta_2 \) agonist (LABA), a long-acting muscarinic antagonist (LAMA), and inhaled corticosteroids (ICS), be considered for a select group of patients with chronic obstructive pulmonary disease (COPD) who continue to exacerbate despite treatment with dual therapy [1]. Dual therapy with a LAMA/LABA continues to be the mainstay of long-term COPD maintenance treatment [1,2].

There is a general discordance between the recommendations in COPD guidelines and real-life clinical practice [3]. Real-world evidence suggests that triple therapy, both free combination (i.e., separate inhalers) and fixed-dose combination (FDC), is being frequently prescribed to patients outside recommendations by GOLD and country-specific guidelines [4–15]. A number of studies have recently assessed the efficacy and safety of triple therapy [16–19]. This evidence suggests that triple therapy has a role in patients who have frequent exacerbations and high blood eosinophil counts. Number-needed-to-treat analyses confirm this and demonstrate that the largest effect is in reducing the number of exacerbations in patients having multiple events [18]. In general, guidelines do not support the use of triple therapy in a broad COPD population, but rather as a step-up from dual therapy in a select group of symptomatic patients, with moderate-to-severe exacerbation history, despite treatment with bronchodilator therapy. In addition, there is clear guidance that ICS should be stopped if there are adverse effects or reported lack of efficacy while on triple therapy [1]. Therefore, in addition to the benefits of triple therapy, overutilisation can increase the risk of pneumonia [20] and other adverse effects associated with ICS use [21]. In addition, real-world evidence suggests that inappropriate use of triple therapy can increase drug and healthcare resource use [11].

In the last three years, two FDC therapies have been granted marketing authorisation: glycopyrronium bromide/formoterol fumarate/beclomethasone (Trimbow\textsuperscript{a}) andumeclidinium/vilanterol/fluticasone...
furoate (Trelegy™ Ellipta™). The introduction of these new FDC triple therapies may increase uptake that is not in accordance with guideline recommendations, which may increase avoidable adverse effects and healthcare costs. To date, there are few studies evaluating the uptake of FDC triple therapies and none that assess uptake versus payer recommendations across different countries. We identified and described national health technology assessment (HTA) agency appraisals of two FDC triple therapies, analysed the market penetration of these FDC triple therapies relative to alternative inhaled therapies, and explored the relationship between national HTA agency appraisals and market penetration in seven European countries, Australia, Canada, and the US. This information can help provide additional data to help payers advise or mandate on the most appropriate use of these products.

Methods

National HTA evaluations were retrieved from respective agency sites for the seven European countries, Australia, and Canada (Table 1). For the US, where there is no centralised HTA procedure, the prescribing information from the Food and Drug Administration (FDA) was reviewed. HTA recommendations were summarised and categorised as ‘no restrictions’, ‘restrictions’, or ‘no assessment’. Where a country had imposed restrictions, the type of restriction was described.

The number of doses per quarter of a year for each drug within the LAMA, LAMA/LABA, LABA/ICS, and LAMA/LABA/ICS class was extracted from IQVIA MIDAS® international data (Q3 2017 to Q1 2020). The data on doses were standardised by calculating days of therapy (DOT) for each drug within each class by dividing the number of doses by average daily dose (AVDD). The AVDDs that were used in this analysis were either sourced from IQVIA MIDAS® international data, the World Health Organization (WHO) [20], or, in a limited number of cases, directly from the product summary of product characteristics. Where there were multiple forms for the same product with different AVDDs (e.g., Seretide is available as an inhalation powder and inhalation aerosol), the higher of the AVDDs were used. There is limited information in the IQVIA dataset on the product form (e.g., powder or aerosol).

The time from marketing authorisation to first prescription was assessed and compared to the presence of HTA restrictions. Market share of Trelegy™ and Trimbow® was determined by calculating DOT as a percentage of total market share for each quarter and for each country. Total market share was defined as the total DOT for LAMA, LABA/ICS, LAMA/LABA, and LAMA/LABA/ICS combined.

Market share of Trelegy™ and Trimbow® was then averaged across all countries over time, anchoring the first quarter for each country as the quarter in which doses were identified to have first been prescribed. The market share for Trelegy™ and Trimbow® for each individual country was then compared to this average, quantifying how far above or below a country was from this value over time. The distance each country was away from the average market share was calculated using data from the eighth quarter of prescribing or, if not available, the last quarter a value was reported. Countries were categorised into four groups depending on first, whether there were imposed HTA restrictions on FDC triple therapy use and second, whether they lay above or below the average market share (calculated quarterly as a percentage of total market share).

A number of sensitivity analyses were carried out. First, in order to assess the impact of using the higher AVDD where there were multiple forms of the same product, we estimated the market share of Trelegy™ and Trimbow® as a % of overall market share using the lower of the AVDDs. Second, the assessment of

| Country  | HTA agency                                      |
|----------|------------------------------------------------|
| Australia| Pharmaceutical Benefits Advisory Committee (PBAC) |
| Canada   | Canadian Agency for Drugs and Technologies in Health (CADTH) |
| France   | Haute Autorité de Santé [National Authority for Health] (HAS) |
| Germany  | Gemeinsamer Bundesausschuss [Joint Federal Committee] (G-BA) |
| Italy    | Agenzia Italiana del Farmaco [Italian Medicines Agency] (AIFA) |
| Netherlands| Zorginstituut Nederland [National Health Care Institute] (ZIN) |
| Spain    | Agencia Española de Medicamentos y Productos Sanitarios [Spanish Agency for Medicines and Health Products] (AEMPS) |
| Sweden   | Tandvårds- och läkemedelsförmånsverket [Dental and Pharmaceutical Benefits Agency] (TLV) |
| UK       | England: National Institute for Health and Care Excellence (NICE) |
| Scotland | Scottish Medicines Consortium (SMC) |
| US       | Food and Drug Administration (FDA) |

HTA: health technology assessment.
average uptake of Trelegy™ and Trimbow® was by yearly quarters; therefore, comparisons between countries could be biased towards those countries where prescribing started at the beginning of the quarter. To assess the impact of this, we carried out a sensitivity analysis where the first quarter was defined as a percentage market share for Trelegy™ and Trimbow® of over 0.10% of the total market. This definition therefore removes data where prescribing was very low due to the introduction of Trelegy™ and Trimbow® at the end of a quarter.

Results

The majority of countries imposed a form of restriction on prescribing (Table 2). These included Australia, Canada, France, Italy, the Netherlands, and Spain. In the UK, Scotland imposed restrictions, but England did not complete an HTA as triple therapy is made up of molecules already licensed for use. Sweden did not impose any restrictions, and there is no centralised national HTA procedure in the US. In Germany, the G-BA only appraised Trelegy™ and determined that the magnitude of the additional benefit was ‘not proven’ for Trelegy™ versus free combination triple therapy. This was considered a restriction for the purposes of this analysis. The G-BA did not appraise Trimbow®.

The forms of restrictions varied between countries and included access to only patients stable on free combination triple (the Netherlands, Spain), requirement of a specialist prescription (France, Italy) or a therapeutic plan (Italy), access only to patients with severe disease (Australia, France) or to patients not controlled on dual therapy (Canada), and no use as initial therapy (Australia, Canada). Payers carried out separate appraisals for Trelegy™ and Trimbow®, and restrictions were consistent between the two FDC triple therapies.

The time from marketing authorisation to first prescription was, in general, longer for those markets implementing an HTA and imposing restrictions on use (Figure 1). Note that in some countries access to new medicines may be possible prior to the HTA (e.g., Germany).

For Trelegy™, Australia, UK, and the US had above average uptake. Canada, France, Germany, the Netherlands, and Sweden saw a lower than average uptake. Italy and Spain, with limited data due to delayed introduction of Trelegy™, demonstrated slightly

Table 2. Summary of HTAs.

| Country   | Trelegy™                  | Trimbow®                  |
|-----------|----------------------------|----------------------------|
| Australia | PBAC approves use with clinical criteria restrictions. Initial clinical criteria restricted access to patients with an FEV1 < 50% of predicted and not controlled on dual therapy or stable on free combination triple therapy. No use as initial therapy | Not licensed |
| Canada    | CADTH approved for use in patients not controlled on dual therapy. No use as initial therapy. Drug plan cost should not exceed that of any reimbursed triple therapy | Not licensed |
| France    | HAS restricted use to severe COPD and only with a specialist prescription | HAS restricted use to severe COPD and only with a specialist prescription |
| Germany   | G-BA state, based on a report by IQWIG, that the magnitude of additional benefit versus appropriate comparator (individualised therapy optimisation of LAMA + LABA and, if appropriate, ICS) is not proven | No G-BA assessment |
| Italy     | AIFA restricted access based on a therapeutic plan and specialist prescription | AIFA restricted access based on a therapeutic plan and specialist prescription |
| Netherlands | ZIN restricted use to patients on triple therapy with separate inhalers at the same dose | ZIN restricted use to patients on triple therapy with separate inhalers at the same dose |
| Spain     | AEMPS restricted use to patients who are stable on triple therapy with separate inhalers | AEMPS restricted use to patients who are stable on triple therapy with separate inhalers |
| Sweden    | TLV approved use with no restrictions | TLV approved use with no restrictions |
| UK        | England: No formal NICE review only an evidence summary. NICE does not request HTA submissions when the molecules of a combination therapy are already reimbursed | England: No formal NICE review only an evidence summary. NICE does not request HTA submissions when the molecules of a combination therapy are already reimbursed |
| Scotland  | SMC restricted use to severe COPD | SMC restricted use to severe COPD |
| US        | No national HTA | Not licensed |

AEMPS: Agencia Española de Medicamentos y Productos Sanitarios (Spanish Agency for Medicines and Health Products); AIFA: Agenzia Italiana del Farmaco (Italian Medicines Agency); CADTH: Canadian Agency for Drugs and Technologies in Health; COPD: chronic obstructive pulmonary disease; FEV1: forced expiratory volume in one second; G-BA: Gemeinsamer Bundesausschuss (Joint Federal Committee); HAS: Haute Autorité de Santé (National Authority for Health); HTA: health technology assessment; ICS: inhaled corticosteroids; LABA: long-acting β2 agonist; LAMA: long-acting muscarinic antagonist; NICE: National Institute for Health and Care Excellence; PBAC: Pharmaceutical Benefits Advisory Committee; SMC: Scottish Medicines Consortium; TLV: Tandvårds- och läkemedelsförmånsverket (Dental and Pharmaceutical Benefits Agency); ZIN: Zorginstituut Nederland (National Health Care Institute).
below average uptake (Figure 2a). For Trimbow®, there was a similar pattern; however, volume market share showed much less variation between countries than for Trelegy™ (Figure 2b).

In general, countries that have imposed HTA or guideline restrictions on the use of FDC triple therapy have seen a lower uptake (Figure 3). For Trelegy™, the two exceptions were Australia and Sweden. Sweden had lower than average uptake despite no restrictions and Australia had higher than average uptake despite restrictions. For Trimbow®, again there is much less variation; however, the Netherlands had marginally higher than average uptake of Trimbow® despite restrictions and Sweden had marginally lower than average uptake despite no restrictions. This was also the case in Germany where no HTA assessment of Trimbow® was identified. For both Trelegy™ and Trimbow® combined, of the countries where payers had imposed restrictions, over 70% saw a lower than average uptake.

The sensitivity analysis confirmed the robustness of the results (Table 3). The only change in categorisation was Italy, which changed from a base-case that lay marginally below the average percentage of total market share to marginally above it in the sensitivity analyses.

**Discussion**

HTAs refer to the systematic evaluation of the impact of a health intervention, taking into account an assessment of social, economic, organisational, and/or ethical issues. The primary purpose of HTA is to inform policy decision-making on healthcare spending to ensure efficient use of scarce resources. There are, however, wide variations in the methods used by HTA
Figure 2. Volume of market share: (a) Trelegy™ and (b) Trimbow®.

ICS: inhaled corticosteroids; LABA: long-acting β₂ agonist; LAMA: long-acting muscarinic antagonist. *Days of therapy: number of doses divided by average daily dose. Total market: total days of therapy for LAMA, LABA/ICS, LAMA/LABA, and LAMA/LABA/ICS. †Restrictions.
agencies that lead to differences in recommendations. Furthermore, there are differences whether recommendations are mandatory and in how FDCs of substances already approved for use are appraised by HTA agencies.

Our study demonstrates that in the majority of countries, HTA agencies have imposed a form of restriction on prescribing FDC triple therapy, and exploratory analysis shows that, in general, where there is national HTA guidance in place, this can have an impact on the prescribing of FDC triple therapy. Payers who have taken this additional step to support more appropriate prescribing introduced a range of measures to control use. These ranged from restricting access to only patients stable on free combination triple (the Netherlands, Spain), to only patients with severe disease (Australia, France), or to only in patients not controlled on dual therapy (Canada). Others included the

Figure 3. Assessment of uptake of FDC triple therapy by demonstrating distance away from the average percentage of total market share and the relationship to HTA restrictions: (a) Trelegy™ and (b) Trimbow®.

FDC: fixed-dose combination; HTA: health technology assessment. *Distance away from the ‘average’ is calculated using values from the eight quarter or, if not available, the last quarter a value was reported. First quarter is defined as the period in which the first prescriptions were reported for the product. †Restrictions.
requirement of a specialist prescription (France, Italy) or a therapeutic plan (Italy). Such restrictions are in line with international COPD guidelines [1] in most cases, except where restrictions were imposed in relation to severity of disease (Australia, France). GOLD guidelines no longer use airflow limitation to drive treatment choices; instead, recommendations are based on symptoms and history of exacerbations [1].

There are a number of other factors, aside from HTA recommendations, that may influence market uptake of FDC triple therapy and explain why countries can have a lower than average uptake despite a lack of restrictions, and other countries can have a higher than average uptake despite restrictions. These will vary by country and could include a promotion of, and growth in, the overall triple therapy market [4,15]; an historic high use of ICS-based therapies and lack of adherence to guidelines [6–15]; a preference by the patient or prescriber for a specific type of inhaler (e.g., preference for a metered dose inhaler, like Trimbow®, over dry powder inhalers, like the majority of LAMA/LABAs [22]); a lack of spirometry testing to determine disease severity [23]; and off-label use in patients with asthma or asthmatic symptoms [23].

In most countries, there is evidence of the growth and overuse of ICS-based therapies including triples, which is not in accordance with clinical guidelines. Despite guidelines recommending reserving the use of triple therapy for patients in GOLD group D (severe symptoms with ≥2 moderate/severe exacerbations in the past year [or ≥1 leading to hospital admission]) who continue to experience exacerbations on dual therapy, real-world data show that these guidelines are not being followed in actual clinical practice. Evidence across Europe and the US demonstrates that up to three-quarters of patients with less severe COPD, defined by exacerbation history and/or symptoms, are receiving triple therapy, contrary to treatment recommendations [4,8–12,14,15]. In Australia, 24% of patients with GP-classified mild COPD and 43% of patients with moderate COPD were on triple therapy [13].

In addition, patients with newly diagnosed COPD are also commonly prescribed triple therapy which is not recommended in clinical guidelines [1]. In the UK, two separate population-based studies showed that 9% [6] and 18% [9] of patients with less severe COPD, defined by exacerbation history and symptoms, initiating maintenance therapy were prescribed triple therapy. In a Canadian database study, over two-thirds (71%) of patients with newly diagnosed COPD initiated triple therapy [7].

There are a number of limitations with this study. First, we only included FDC triple therapy. It is not known from these data the extent to which FDC uptake is due to switching from free-dose combinations or patients naïve to triple therapy. Second, there are a limited number of data points for some countries (Trelegy™: 6 out of 10 countries have eight data points;

### Table 3. Sensitivity analyses of distance away from the average percentage of total market share and the relationship to HTA restrictions for Trelegy™ and Trimbow®.

| Country   | Trelegy™ Base-case | Lower AVDD | First quarter > 0.10% of total market | Trimbow® Base-case | Lower AVDD | First quarter > 0.10% of total market |
|-----------|--------------------|------------|----------------------------------------|-------------------|------------|----------------------------------------|
| UK        | 2.87               | 1.84       | 2.66                                   | 1.02              | 0.77       | 1.41                                   |
| Germany*  | −1.57              | −0.84      | −1.67                                  | −0.17             | −0.01      | −0.37                                  |
| France*   | −0.79              | −0.49      | −0.43                                  | −0.52             | −0.44      | −0.73                                  |
| Italy*    | −0.21              | 0.03       | 0.08                                   | −0.04             | 0.04       | −0.22                                  |
| Spain*    | −0.51              | −0.33      | −0.72                                  | −1.02             | −0.80      | −1.22                                  |
| Sweden    | −1.78              | −1.20      | −1.89                                  | −0.34             | −0.38      | −0.54                                  |
| Netherlands* | −2.71         | −1.79      | −2.91                                  | 0.51              | 0.42       | 0.71                                   |
| US†       | 1.82               | 1.31       | 2.66                                   |                   |            |                                        |
| Canada*†  | −0.74              | −0.50      | −0.99                                  |                   |            |                                        |
| Australia* | 1.36               | 0.68       | 1.16                                   |                   |            |                                        |

AVDD: average daily dose; HTA: health technology assessment.
*Restrictions.
†There is no G-BA assessment for Trimbow® in Germany.
‡Trimbow® is not licensed in Australia, Canada, or the US.
Key to colours: red, weaker market penetration with HTA restrictions; dark green, stronger market penetration without HTA restrictions; orange, weaker market penetration without HTA restrictions; light green, stronger market penetration with HTA restrictions.
Trimbow*: five out of seven countries have eight data points). Third, as prescribing data do not contain information on product form (e.g., powder or aerosol), it was not possible to determine the exact AVDD for the LABA/ICS class. However, a sensitivity analysis was conducted, which confirmed the overall conclusions. Fourth, assessment of average uptake of FDCs by yearly quarters and comparisons between countries may be biased towards those countries whose sales started at the beginning of the quarter. Again, a sensitivity analysis confirmed that this has little impact on the overall results. Last, only national HTA guidelines are reported. In Spain and Italy, where there is some devolution of HTA responsibilities to autonomous regions, we examined local guidelines in a sample of regions which aligned with national guidelines, where available.

Set against a background of historical overuse of ICS-based regimens, the lack of appropriate control on the use of triple FDCs could exacerbate a situation that has both health and economic implications. Patients could be exposed to unnecessary adverse effects [19] and healthcare costs could escalate [11]. Our study demonstrated that, in general, where there is HTA or appropriate payer guidance in place, this may have an impact on the use of FDC triple therapy and support more appropriate use. It is essential for payers to assess the range of factors that impact uptake of new FDCs in the field of COPD, including mechanisms aimed at supporting prescribing consistent with guidelines and maximising efficient use of scarce healthcare resources.

Contributors
JC and SL designed the research. JL, ZM, and SL conducted the research. JL drafted the manuscript. SL supervised the writing. JC, CB, JL, ZM, JHP, and SL contributed to the data interpretation and revised each draft for important intellectual content. All authors read and approved the final manuscript. JC had primary responsibility for the final content and is the guarantor. The corresponding author (SL) attests that all listed authors meet authorship criteria and that no others meeting the criteria have been omitted.

Data availability statement
The data that support the findings of this study are available from IQVIA. Restrictions apply to the availability of these data, which were used under license for this study. Data are available from the first author, JC, with the permission of IQVIA.

Disclosure of potential conflicts of interest
JL, ZM and SL are employees of Maverex Limited, which received funding from Boehringer Ingelheim to conduct the study. JC and JHP are employees of Boehringer Ingelheim. CB has no potential conflicts of interest to disclose.

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