“IT’S ALL ABOUT JOBS!”

Colorado Springs
Regional Economic Development Corporation

Mike Kazmierski
EDC Supports The Community!

EDC Is An Independent Non-Profit And The “Only” Community Organization That

- Attracts
- Retains / Expands
- Grows

**Quality Jobs!**
Partnerships Key To Our Success

- The **City** of Colorado Springs
- Colorado Springs **Utilities**
- El Paso **County**
- The **Colorado** Office of Economic Development and Int’l Trade
- Colorado Springs **Chamber** of Commerce
- University of Colorado at Colorado Springs
- Co Spgs Tech **Incubator**

- The **Colorado College**
- Pikes Peak **Community College**
- Pikes Peak **Workforce Center**
- Colorado Springs Office of **International Affairs**
- **Small Business Development Center**
- Pikes Peak Area Council of Governments
- Other Municipalities
| Company                                      | Jobs   |
|----------------------------------------------|--------|
| Cyber Command                                | 100    |
| Braxton Technologies                         | 100    |
| ATB Services                                 | 30     |
| MEI Technologies, Inc.                       | 100    |
| Directed Energy Solutions                    | 75     |
| Verizon Wireless                             | 10     |
| Springs Fabrication, Inc.                    | 108    |
| WP Aerospace, Inc.                           | 30     |
| Ranch Hand Truck Accessories                 | 10     |
| CodeBaby                                     | 500    |
FY 2009 Announced Companies

Jabil Circuit, Inc. 15 Jobs
NEK Advanced Security Group 80 Jobs
Hewlett Packard 10 Jobs
Firstsource Solutions, Ltd. 150 Jobs
FedEx Services 68 Jobs
ACS 600 Jobs
Association of Gospel Rescue Missions 6 Jobs
Unnamed Company 500 Jobs
Billet Racing Products 10 Jobs

TOTAL = 2,502 Jobs
Jobs Announced 1999-2009 YTD
(Exceeded FY '09 Goal)
| Month     | Date     | Location                      |
|-----------|----------|-------------------------------|
| October   | 5-8      | Omaha (Strategic Space)       |
| October   | 18-21    | Atlanta                       |
| October   | 28-30    | California (Bay Area)         |
| November  | 18-20    | Southern California           |
| November  | 24-25    | Phoenix                       |
| January   | 13-15    | Houston                       |
| January   | 27-29    | Dallas                        |
| February  | 8-12     | Southern California           |
## 2009 FY Prospecting Trips (cont)

| Month | Date   | Location                  |
|-------|--------|---------------------------|
| February | 23-25 | New Jersey / NY          |
| March  | 15-17 | Chicago                   |
| April  | 14-17 | North Carolina           |
| May    | 26-27 | California (Bay Area)    |
| June   | 9-12  | Boston                    |
| June   | 22-24 | Dallas                    |
| July   | 13-16 | Southern California      |
| Sept   | 27-Oct 1 | Orange County         |
The Local Industry Program: "Moving Business Forward"

• The Only Organization Dedicated to Helping Existing Primary Employers

• Critically Important to Retain and Grow Quality Jobs in Our Community

• Designed to Provide Services Relevant to Future Growth and The Success of Existing Primary Employers
We Lose On Average 1,900 Primary Jobs Every Year Loss of 1,550 in FY 09

22,260 Unemployed On Average In Colorado Springs MSA
EDC’s Local Industry Program Assists Companies In Many Ways

- Business Climate Improvement
- Cost Reduction
- Infrastructure Issues
- Expedited Permits
- Workforce Training Grants
- Expansion Assistance
- Industry Cluster Development
Your EDC: Job Creation Since 1971

- The “Only” Organization Focused On Job Creation
- Independent Non-Profit 501c(6) Corporation
- 80% Private Investor Support
- Over Past 5 Yrs: Contributed To The Creation Of 25,156 Jobs & $1 Billion In Capital Investments
The **Challenges And Opportunities EDC Faces In Dealing With Regional Economic Conditions**

- **Challenges:**
  - Government Fiscal Stability (State & Local)
  - Community Commitment to Job Creation
  - Community Attitude On Investments In: Education, Infrastructure, Job Creation, Quality of Life, Arts and Culture, etc.
  - Funding Support
The Challenges And **Opportunities**
EDC Faces In Dealing With Regional Economic Conditions

• **Opportunities:**
  – Invest In Our Future
  – Grow Our Economy Through: Education, Job Creation, Entrepunerial Activity etc.
  – Every Member Of Our Community Becomes An Economic Development Ambassador
  – Recognize And Appreciate What We Have!
  • Continually Rated High In Many Ways
Quality Of Life
Begins With A Job!