Effectiveness of Amlodipine on Blood Pressure Control in Hypertensive Patients in India: A Real-World, Retrospective Study from Electronic Medical Records

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Abstract
Background The effectiveness of amlodipine has been reported in clinical trials in India. However, real-world data on the effectiveness of amlodipine in India is limited.
Objective To provide real-world evidence regarding the effectiveness of amlodipine as monotherapy or in combination with other antihypertensive drugs (AHDs) in Indian patients with essential hypertension.
Methods Electronic medical record data of adult patients who were diagnosed with essential hypertension (≥ 140/90 mmHg) and were prescribed amlodipine as monotherapy or add-on therapy were retrospectively analyzed. Patients were classified based on the number of AHD classes prescribed on initiation of amlodipine. Change in systolic (SBP) and diastolic (DBP) blood pressure from baseline was the primary endpoint. Evaluation of proportion of patients who achieved treatment goals as per 2018 European Society of Cardiology/European Society of Hypertension guidelines was the secondary endpoint. Readings were obtained before initiating amlodipine and after at least a month of therapy with amlodipine.
Results Among the 462 included patients, the majority (90.7%) were on amlodipine monotherapy or amlodipine + 1AHD. Mean (95% confidence interval [CI]) change in the amlodipine monotherapy group was: SBP (− 12.1 [− 14.9, − 9.3] mmHg) and DBP (− 7.5 [− 8.9, − 6.1] mmHg) and mean (95% CI) change in the amlodipine + 1AHD group was: SBP (− 17.8 [− 21.0, − 14.6] mmHg) and DBP (− 9.5 [− 11.0, − 8.0] mmHg) (P < 0.001 for all). SBP and DBP goals were achieved by 31.4% and 42.9% of patients on amlodipine monotherapy and by 38.9% and 51.8% of patients on amlodipine + 1AHD, respectively. Among patients aged ≤ 45 years, mean (95% CI) change in the amlodipine monotherapy group was: SBP (− 11.7 [− 16.0, − 7.4] mmHg; P < 0.001) and DBP (− 7.2 [− 9.7, − 4.7] mmHg; P < 0.001) and mean (95% CI) change in the amlodipine + 1AHD group was: SBP (− 14.6 [− 21.9, − 7.3] mmHg; P < 0.05) and DBP (− 10.6 [− 14.8, − 6.4] mmHg; P < 0.01). SBP and DBP goals were achieved by 35.4% and 33.8% of patients on amlodipine monotherapy and by 48.0% and 56.0% of patients on amlodipine + 1AHD, respectively. Among patients aged ≥ 65 years, mean (95% CI) change in the amlodipine monotherapy group was: SBP (− 13.9 [− 20.2, − 7.6] mmHg; P < 0.01) and DBP (− 8.5 [− 11.4, − 5.7] mmHg; P < 0.001) and mean (95% CI) change in the amlodipine + 1AHD group was: SBP (− 22.4 [− 28.8, − 16.0] mmHg; P < 0.001) and DBP (− 10.8 [− 14.0, − 7.6] mmHg; P < 0.001). SBP and DBP goals were achieved by 25.5% and 13.7% of patients on amlodipine monotherapy and by 29.8% and 14.0% of patients on amlodipine + 1AHD.
Conclusion Amlodipine prescribed as monotherapy or add-on therapy during routine clinical practice significantly reduced BP in ≤ 45- and ≥ 65-year-old Indian patients with mild to moderate hypertension, emphasizing that amlodipine may be a good candidate for BP control in Indian patients with essential hypertension in these age groups.
Key Points

We evaluated the effectiveness of amlodipine prescribed to Indian patients with hypertension during routine clinical practice in India.

Amlodipine was found to be effective in reducing blood pressure in patients aged ≤ 45 years as well as ≥ 65 years during routine clinical practice in India.

1 Introduction

The prevalence of hypertension has been increasing worldwide [1], with around 234 million hypertensive adults reported in India itself [2]. Hypertension-associated morbidity and mortality in India is also high. The Global Burden of Disease 2017 study reported that hypertensive heart disease caused around 2.5 million disability-adjusted life-years and 98,912 deaths in India [3]. Despite the increased prevalence and negative outcomes attributed to hypertension [4], the awareness, treatment, and control of hypertension in India remains poor [5, 6].

Many guidelines such as the 2014 Eighth Joint National Committee evidence-based guidelines [7], 2017 American College of Cardiology guidelines [8], 2018 European Society of Cardiology guidelines [9], and 2019 Indian Guidelines on Hypertension-IV [10] describe the definition, evaluation, classification, and management of hypertension. Calcium channel blockers (CCBs) are some of the first-line agents recommended by these guidelines to combat essential hypertension. Consistent with these guidelines, multiple studies have reported the prescription of CCBs in India, either as monotherapy or in combination with other antihypertensive drugs (AHDs), to treat hypertension [11–16]. Moreover, among the CCBs, amlodipine was preferred by 75.7% of Indian physicians [11].

The efficacy of amlodipine in Indian patients with hypertension has been reported by many clinical trials [17–21]. However, real-world electronic medical record (EMR) evidence regarding the effectiveness of amlodipine in India is unavailable. Therefore, we conducted this study to provide evidence regarding the effectiveness of amlodipine as monotherapy or add-on therapy among Indian patients with hypertension in a real-world setting.

2 Methods

2.1 Data Source(s)

Analysis was performed from an Indian electronic software owned and administered by HealthPlix Technologies PRV. This software has been in operation since 2016 and fulfills the day-to-day operational needs of 12 medical specialties across 150+ cities in 20 states. Information including demographics, diagnoses, medications, cardiac risk factors, tests and procedures conducted, functional status, and other data elements obtained from the software were used to conduct the analysis.

Applicable national regulatory laws and guidelines were followed while conducting the study. The study protocol was approved by an independent ethics committee on 3 December 2019. Patient confidentiality was maintained at all times as the study was performed using anonymized information only.

2.2 Study Design and Sample Selection

In this retrospective observational study, HealthPlix Technologies PRV assessed electronic medical records (EMR) data of Indian patients diagnosed with essential hypertension, and mapped the brand name on the prescriptions with the generic name to identify the prescribed AHDs. From January 2018 to September 2019, adult patients (≥ 18 years old) who were diagnosed with essential hypertension by their physicians as per ESC/ESH 2018 guidelines (≥ 140/90 mmHg) at baseline, were prescribed amlodipine either as monotherapy or as add-on therapy, and had data available for at least two visits with a minimum gap of 1 month after initiation of amlodipine, were included in the study. Patients diagnosed with secondary hypertension and those on other CCBs at visit 1 (baseline) were excluded from the study.

Each patient was required to have at least two valid blood pressure (BP) readings in the EMR. The BP measurement taken on the day of amlodipine initiation was considered as the Visit 1 (baseline) reading and the first available BP reading after at least ≥ 30 days of amlodipine initiation was considered as the Visit 2 reading. The ≥ 30-day gap was observed as a smaller gap between visits might result in inaccurate analyses. This reading was required to be obtained before discontinuation of amlodipine, initiation of any other AHD, or end of study period, whichever occurred first. Any further readings available till amlodipine discontinuation, addition of new therapy, or up to end of study were collected.
2.3 Study Endpoints

Evaluation of mean change in systolic and diastolic BP (SBP and DBP) from baseline to post-index (amlodipine discontinuation, addition of new therapy, or up to end of study) in patients prescribed amlodipine was the primary endpoint. Assessment of the proportion of patients with essential hypertension on amlodipine who achieved individualized BP goals (SBP and DBP) as per ESC/ESH 2018 guidelines from baseline to post-index (amlodipine discontinuation, addition of new therapy, or up to end of study) was the secondary endpoint. Subgroup analysis (age, gender, diabetes, chronic kidney disease [CKD], coronary artery disease, stroke, dyslipidemia) was also performed for these endpoints.

2.4 Assessments

Data regarding demographic characteristics such as age, gender, personal and family history, and clinical characteristics such as grade of hypertension as per ESC/ESH 2018 guidelines, BP readings, comorbidities, medications used within the previous 30 days, and laboratory data and electrocardiogram in the last 6 months (if available) were collected at baseline. Data regarding BP, medications in use, and laboratory data were collected from the next visit.

Prior antihypertensive therapy was defined as the use of any AHDs before initiation of amlodipine that were not discontinued on or before starting treatment with amlodipine. Prior AHDs were classified into: angiotensin-converting enzyme inhibitors/angiotensin II receptor blockers, β-blockers, diuretics, and others (α-blockers, vasodilators, methyldopa, clonidine, and mineralocorticoid receptor antagonists). Patients on fixed-dose combination products were classified as receiving AHDs in each class. Additionally, patients were classified based on the number of AHD classes they received while initiating amlodipine therapy into: no other AHD (amlodipine monotherapy), amlodipine + 1AHD, amlodipine + 2AHDs, and amlodipine + 3AHDs.

2.5 Statistical Analysis

Descriptive statistics were used to summarize the study variables. Frequency and percentages were reported for categorical variables while means and standard deviations were reported for continuous variables. Changes in continuous variables were reported as mean change with 95% confidence intervals (CIs). P values were calculated using the Altman and Bland method [22] and P < 0.05 was considered statistically significant.

3 Results

3.1 Baseline Characteristics

Among the patients who met the inclusion criteria and were included in the study (N=462, Fig. 1), the majority (90.7%) were prescribed amlodipine monotherapy or amlodipine + 1AHD. Patients on amlodipine monotherapy were the youngest (mean ± SD age 54.1 ± 13.6 years), while patients on amlodipine + 2AHDs were the eldest (mean ± SD age 62.5 ± 14.6 years). The highest proportion of females was present in the amlodipine + 1AHD group (56.5%). Patients on amlodipine monotherapy reported the highest mean weight (73.0 kg). The highest proportion of diabetes mellitus (55.6%) and cardiovascular events (38.5%) was reported by patients on amlodipine + 2AHDs. Patients on amlodipine + 3AHDs reported the highest proportion of CKD (4.2%). The majority of the patients on amlodipine monotherapy were treatment-naive (73.5%). All the patients in the other groups were treatment-experienced users. Grade 1 hypertension was more common in patients on amlodipine monotherapy but grade 2 SBP and grade 1 DBP was more common than other grades in patients on amlodipine along with other AHDs. The majority of the patients in each group were prescribed a 5 mg dose of amlodipine and most of the patients in all the groups were diagnosed and treated by a consulting physician or cardiologist (Table 1). The average duration between visits 1 and 2 was 91.2 days, 100.9 days, 78.8 days, and 51.2 days for patients on amlodipine monotherapy, amlodipine + 1AHD, amlodipine + 2AHDs, and amlodipine + 3AHDs, respectively.

3.2 Primary Endpoint

Statistically significant reductions in SBP and DBP (P < 0.001 for all) were observed in patients on amlodipine monotherapy and amlodipine + 1AHD (Table 2). The greatest mean (95% CI) change in SBP (−17.8 [−21.0, −14.6] mmHg; P < 0.001) and DBP (−9.5 [−11.0, −8.0] mmHg; P < 0.001) was observed in patients on amlodipine + 1AHD (Fig. 2).

Table 3 contains the subgroup analysis results as per age. Patients were classified according to age into three subgroups: ≤ 45 years, < 65 years, and ≥ 65 years. In the ≤ 45 years subgroup, the greatest mean (95% CI) change in SBP (−27.1 [−39.5, −14.7] mmHg; P < 0.001) and DBP (−9.5 [−11.0, −8.0] mmHg; P < 0.001) was observed in patients on amlodipine + 1AHD (Fig. 2).

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greatest mean (95% CI) change in SBP (−16.0 [−19.5, −12.5] mmHg; \( P < 0.01 \)) was observed in patients on amlodipine + 1AHD and greatest statistically significant mean (95% CI) change in DBP (−9.0 [−10.7, −7.3] mmHg; \( P < 0.001 \)) was observed in patients on amlodipine + 1AHD. In the ≥65 years subgroup, patients on amlodipine + 1AHD reported both the greatest mean (95% CI) change in SBP (−22.4 [−28.8, −16.0] mmHg; \( P < 0.001 \)) and DBP (−10.8 [−14.0, −7.6] mmHg; \( P < 0.001 \)).

Among patients with essential hypertension and co-morbid diabetes, patients on amlodipine + 1AHD showed the greatest statistically significant mean (95% CI) change in SBP (−17.8 [−22.5, −13.1] mmHg; \( P < 0.001 \)) and

\[ \text{Patients who were not prescribed amlodipine were excluded (n = 196,777)} \]

\[ \text{Patients who were prescribed CCBs prior to amlodipine were excluded (n = 1,048)} \]

\[ \text{Patients who had concurrent entry of other AHDs during amlodipine entry were excluded (n = 7,189)} \]

\[ \text{Patients without a BP reading at visit 1 in Jan 2018 were excluded (n = 4,156)} \]

\[ \text{Patients without a BP reading at visit 2 as per criteria were excluded (n = 815)} \]

**Fig. 1** Patient flowchart. AHD antihypertensive drug, CCB calcium channel blocker, DBP diastolic blood pressure, SBP systolic blood pressure, HT antihypertensive

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DBP (− 10.0 [− 12.5, − 7.5] mmHg; \( P < 0.001 \)). Among patients with essential hypertension and co-morbid dyslipidemia, patients on amlodipine + 2AHDs showed the greatest mean (95% CI) change in SBP (− 24.7 [− 37.0, − 12.4] mmHg; \( P < 0.05 \)) and patients on amlodipine monotherapy showed the greatest mean (95% CI) change in DBP (− 9.3 [− 12.2, − 6.4] mmHg; \( P < 0.001 \)) (Table 4).

Among the seven patients with essential hypertension and CKD, amlodipine initiation reduced mean (SD) SBP from 160.0 (10.7) to 151.7 (16.3) mmHg (mean [95% CI] change in SBP − 8.3 [− 21.5, 4.9] mmHg) and mean (SD) DBP from 96.3 (10.3) to 87.1 (14.0) mmHg (mean [95% CI] change in DBP − 9.1 [− 21.5, 4.9] mmHg). Data of patients with co-morbid coronary artery disease and stroke were minimal and hence were not presented.

Among male patients with essential hypertension, the greatest mean (95% CI) change in both SBP (− 18.1 [− 22.6, − 13.6] mmHg; \( P < 0.001 \)) and DBP (− 9.6 [− 11.6, − 7.6] mmHg; \( P < 0.001 \)) was observed in patients on amlodipine + 1AHD. Similarly, among female patients with essential hypertension, the greatest statistically significant mean (95% CI) change in both SBP (− 17.6 [− 22.0, − 13.2] mmHg; \( P < 0.001 \)) and DBP

### Table 1 Demographic and clinical characteristics at baseline

| Parameter                                      | Amlodipine monotherapy (\( n = 226 \)) | Amlodipine + 1AHD (\( n = 193 \)) | Amlodipine + 2AHDs (\( n = 36 \)) | Amlodipine + 3AHDs (\( n = 7 \)) |
|------------------------------------------------|----------------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Age (years, mean [SD])                         | 54.1 (13.6)                            | 58.0 (12.6)                      | 62.5 (14.6)                      | 55.7 (7.1)                      |
| Females (\( n \) [%])                          | 115 (50.6)                             | 109 (56.5)                      | 16 (44.4)                       | 2 (28.6)                       |
| Weight (kg, mean [SD])                         | 73.0 (53.2)                            | 71.4 (15.5)                     | 66.9 (8.3)                      | 70.9 (4.4)                      |
| Co-morbidities (\( n \) [%])                   |                                        |                                 |                                 |                                 |
| Diabetes mellitus                              | 67 (29.6)                              | 83 (43.0)                       | 20 (55.6)                       | 3 (42.9)                       |
| CV events\(^b\)                                | 16 (11.6)                              | 27 (20.6)                       | 10 (38.5)                       | 2 (33.3)                       |
| CKD\(^b\)                                      | 3 (2.2)                                | 2 (1.5)                         | 1 (3.8)                         | 1 (4.2)                        |
| Patient type (\( n \) [%])                     |                                        |                                 |                                 |                                 |
| Treatment-naive                                | 166 (73.5)                             | 0                                | 0                               | 0                               |
| Treatment-experienced                          | 60 (36.1)                              | 193 (100)                       | 36 (100)                       | 7 (100)                        |
| Hypertension grade (\( n \) [%])               |                                        |                                 |                                 |                                 |
| Grade 1 SBP                                    | 101 (44.7)                             | 74 (38.3)                       | 11 (30.6)                      | 2 (28.6)                       |
| Grade 1 DBP                                    | 120 (53.1)                             | 112 (58.0)                      | 19 (52.8)                      | 3 (42.9)                       |
| Grade 2 SBP                                    | 93 (41.2)                              | 82 (42.5)                       | 17 (47.2)                      | 3 (42.9)                       |
| Grade 2 DBP                                    | 87 (38.5)                              | 64 (33.2)                       | 14 (38.9)                      | 4 (57.1)                       |
| Grade 3 SBP                                    | 32 (14.2)                              | 37 (19.2)                       | 8 (22.2)                       | 2 (28.6)                       |
| Grade 3 DBP                                    | 19 (8.4)                               | 17 (8.8)                        | 3 (8.3)                        | 0 (0.0)                        |
| Amlodipine dose strength (\( n \) [%])         |                                        |                                 |                                 |                                 |
| 2.5 mg                                         | 56 (24.8)                              | 51 (26.4)                       | 7 (19.4)                       | 0                               |
| 5 mg                                           | 160 (70.8)                             | 139 (72.0)                      | 27 (75.0)                      | 7 (100)                        |
| 10 mg                                          | 10 (4.4)                               | 3 (1.6)                         | 2 (5.6)                        | 0                               |
| Physician type (\( n \) [%])                   |                                        |                                 |                                 |                                 |
| Consulting physician                           | 118 (52.2)                             | 70 (36.3)                       | 13 (36.1)                      | 2 (28.6)                       |
| Cardiologist                                   | 54 (23.9)                              | 78 (40.4)                       | 15 (41.7)                      | 2 (28.6)                       |
| Diabetologist                                  | 20 (8.8)                               | 24 (12.4)                       | 8 (22.2)                       | 1 (14.3)                       |
| Endocrinologist                                | 20 (8.8)                               | 20 (10.4)                       | 0                              | 1 (14.3)                       |
| General physician                              | 10 (4.4)                               | 1 (0.5)                         | 0                              | 1 (14.3)                       |
| Nephrologist                                   | 4 (1.8)                                | 0                                | 0                              | 0                               |

\( AHD \) antihypertensive drug, \( CKD \) chronic kidney disease, \( CV \) cardiovascular, \( DBP \) diastolic blood pressure, \( SBP \) systolic blood pressure, \( SD \) standard deviation

\(^a\)The sample sizes for weight assessment were: Amlodipine monotherapy (\( n = 101 \)), Amlodipine + 1AHD (\( n = 93 \)), Amlodipine + 2 AHDs (\( n = 15 \)), and Amlodipine + 3 AHDs (\( n = 3 \))

\(^b\)The sample sizes for assessment of number of patients with CV events and CKD is different from the sample size of the group as a limited number of patients had the diagnosis mentioned in the diagnosis field. Hence, the sample sizes were: Amlodipine monotherapy (\( n = 137 \)), Amlodipine + 1AHD (\( n = 131 \)), Amlodipine + 2 AHDs (\( n = 26 \)), and Amlodipine + 3 AHDs (\( n = 6 \)). CV events comprise coronary artery disease, myocardial infarction, and stroke

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(−9.4 [−11.6, −7.2] mmHg; \(P<0.001\)) was observed in patients on amlodipine + 1 AHD (Table 4).

### 3.3 Secondary Endpoint

Overall, 34.4% of the patients achieved SBP and 46.5% achieved DBP goal as per the ESC/ESH 2018 guidelines. Group-wise, the highest proportion of patients who achieved their SBP goal (38.9%) and DBP goal (51.8%) were on amlodipine + 1 AHD (Fig. 3).

Figure 4 shows age-wise subgroup analysis of the proportion of patients who achieved their BP goals as per ESC/ESH 2018 guidelines. In patients aged ≤45 years, the highest proportion of who achieved their SBP goal (57.1%) and DBP goal (57.1%) were on amlodipine + 2AHDs. In patients aged ≥65 years, the highest proportion of patients achieving their SBP goal (29.8%) and DBP goal (14.0%) were on amlodipine + 1 AHD.

Among patients with co-morbid diabetes, 30.1% of the patients achieved SBP goal and 42.2% of the patients achieved DBP goal as per the ESC/ESH 2018 guidelines. Group-wise, patients on amlodipine + 2AHDs achieved SBP goal the most (40.0%) and patients on amlodipine + 1 AHD achieved DBP goal the most (45.8%) (Fig. 5). Among patients with co-morbid dyslipidemia, 35.8% of the patients achieved SBP goal and 50.5% of the patients achieved DBP goal. Group-wise, patients on amlodipine + 1 AHD achieved SBP goal the most (37.6%) and patients on amlodipine monotherapy achieved DBP goal the most (54.0%) (Fig. 6). Among patients with co-morbid CKD, 14.3% of the patients achieved SBP goal (<140 mmHg) and 71.4% of the patients achieved DBP goal (<90 mmHg) as per the ESC/ESH 2018 guidelines. Data of patients with co-morbid coronary artery disease and stroke were minimal and hence were not presented.

### 4 Discussion

Amlodipine is a second-generation CCB with high vascular selectivity that reduces peripheral resistance while preserving myocardial contractility [23]. Furthermore, amlodipine has a long elimination half-life and binds to the target receptors in a slow and sustained manner, resulting in a smooth onset of action and 24-h BP control [23]. Peripheral edema is a common adverse effect of amlodipine apart from dizziness, fatigue, headache, palpitations, and nausea [24]. These adverse effects have also been reported in real-world studies [25–27]. In addition to a favorable adverse effect profile, amlodipine has also been reported to reduce the risk of cardiovascular events and all-cause mortality compared with non-CCB AHDs [28].

The current study is one of the earliest studies in India to assess the impact of an AHD on patients with essential hypertension using EMR data. It provides new evidence

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**Table 2** Effect of amlodipine on blood pressure

| Parameter   | Amlodipine monotherapy \((n = 226)\) | Amlodipine + 1AHD \((n = 193)\) | Amlodipine + 2AHDs \((n = 36)\) | Amlodipine + 3AHDs \((n = 7)\) |
|-------------|---------------------------------------|----------------------------------|----------------------------------|----------------------------------|
| SBP (mmHg, mean [SD]) | 160.0 (14.7) | 162.5 (16.0) | 165.6 (20.0) | 165.3 (19.4) |
| Visit 1     | < 0.001 | < 0.001 | 0.401 | 1.08 |
| Visit 2     | 147.8 (20.0) | 144.7 (19.9) | 151.9 (27.0) | 154.3 (15.9) |
| DBP (mmHg, mean [SD]) | 96.3 (6.6) | 96.0 (7.4) | 96.4 (7.8) | 96.9 (5.1) |
| Visit 1     | < 0.001 | < 0.001 | 0.148 | 0.322 |
| Visit 2     | 88.8 (10.4) | 86.5 (10.2) | 89.6 (10.4) | 88.6 (6.4) |

Visit 2 readings were statistically compared against Visit 1 readings.

AHD antihypertensive drug, DBP diastolic blood pressure, SBP systolic blood pressure, SD standard deviation.
The majority of the patients in the present study (90.7%) were prescribed amlodipine either as monotherapy or along with one other AHD. These findings are in line with those of earlier studies from different Indian cities [11, 13, 15].

supporting the effectiveness of amlodipine in a real-world scenario. Prescription of amlodipine either as monotherapy or add-on therapy reduced overall mean SBP and DBP by 13.6 mmHg and 8.0 mmHg, respectively.

| Patients with hypertension aged ≤45 years | Amlodipine monotherapy (n=65) | Amlodipine + 1AHD (n=25) | Amlodipine + 2AHDs (n=7) | Amlodipine + 3AHDs (n=1) |
|------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| **SBP (mmHg, mean [SD])**                |                 |                 |                 |                 |
| Visit 1                                  | 155.0 (13.2)    | 155.7 (11.1)    | 161.4 (18.1)    | 160.0 (–)       |
| Change from Visit 1 (mean [95% CI])      | – 11.7 (– 16.0, – 7.4) | – 14.6 (– 21.9, – 7.3) | – 27.1 (– 39.5, – 14.7) | – 10.0 (–)     |
| P value                                  | < 0.001         | 0.028           | 0.010           | –               |
| **DBP (mmHg, mean [SD])**                 |                 |                 |                 |                 |
| Visit 1                                  | 98.5 (6.2)      | 98.4 (7.4)      | 97.1 (7.0)      | 100.0 (–)       |
| Change from Visit 1 (mean [95% CI])      | – 7.2 (– 9.7, – 4.7) | – 10.6 (– 14.8, – 6.4) | – 9.4 (– 15.6, – 3.2) | – 10.0 (–)     |
| P value                                  | < 0.001         | 0.001           | 0.214           | –               |

| Patients with hypertension aged <65 years | Amlodipine monotherapy (n=175) | Amlodipine + 1AHD (n=136) | Amlodipine + 2AHDs (n=20) | Amlodipine + 3AHDs (n=6) |
|------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| **SBP (mmHg, mean [SD])**                |                 |                 |                 |                 |
| Visit 1                                  | 159.3 (14.9)    | 159.4 (13.3)    | 161.6 (13.5)    | 166.2 (20.8)    |
| Change from Visit 1 (mean [95% CI])      | – 11.6 (– 14.7, – 8.6) | – 16.0 (– 19.5, – 12.5) | – 9.3 (– 24.4, 5.8) | – 12.8 (– 28.0, 2.4) |
| P value                                  | < 0.001         | < 0.001         | 1.0             | 1.0             |
| **DBP (mmHg, mean [SD])**                 |                 |                 |                 |                 |
| Visit 1                                  | 97.2 (6.8)      | 96.2 (7.1)      | 96.2 (5.7)      | 98.0 (4.6)      |
| Change from Visit 1 (mean [95% CI])      | – 7.2 (– 8.8, – 5.6) | – 9.0 (– 10.7, – 7.3) | – 4.1 (– 9.5, 1.3) | – 9.7 (– 16.0, – 3.4) |
| P value                                  | < 0.001         | < 0.001         | 1.0             | 1.0             |

| Patients with hypertension aged ≥65 years | Amlodipine monotherapy (n=51) | Amlodipine + 1AHD (n=57) | Amlodipine + 2AHDs (n=16) | Amlodipine + 3AHDs (n=1) |
|------------------------------------------|-----------------|-----------------|-----------------|-----------------|
| **SBP (mmHg, mean [SD])**                |                 |                 |                 |                 |
| Visit 1                                  | 162.4 (13.7)    | 170.1 (19.1)    | 170.6 (25.1)    | 160.0 (–)       |
| Change from Visit 1 (mean [95% CI])      | – 13.9 (– 20.2, – 7.6) | – 22.4 (– 28.8, – 16.0) | – 19.1 (– 32.0, – 6.2) | 0 (–)          |
| P value                                  | 0.009           | <0.001          | 0.241           | –               |
| **DBP (mmHg, mean [SD])**                 |                 |                 |                 |                 |
| Visit 1                                  | 93.2 (5.0)      | 95.6 (8.0)      | 96.6 (9.8)      | 90.0 (–)        |
| Change from Visit 1 (mean [95% CI])      | – 8.5 (– 11.4, – 5.7) | – 10.8 (– 14.0, – 7.6) | – 10.3 (– 16.5, – 4.1) | 0 (–)          |
| P value                                  | < 0.001         | < 0.001         | 0.125           | –               |

Visit 2 readings were statistically compared against Visit 1 readings

AHD antihypertensive drug, CI confidence interval, DBP diastolic blood pressure, SBP systolic blood pressure, SD standard deviation
Table 4 Effect of amlodipine on blood pressure—subgroup analysis according to co-morbid condition and gender

| Patients with hypertension and diabetes | Amlodipine monotherapy (n=67) | Amlodipine + 1AHD (n=83) | Amlodipine + 2AHDs (n=20) | Amlodipine + 3AHDs (n=3) |
|-----------------------------------------|--------------------------------|--------------------------|---------------------------|--------------------------|
| SBP (mmHg, mean [SD])                   |                                |                          |                           |                          |
| Visit 1                                 | 161.6 (16.4)                   | 163.0 (14.8)             | 169.6 (22.9)              | 170.0 (21.6)             |
| Visit 2                                 | 147.4 (21.4)                   | 152.2 (19.9)             | 155.7 (30.9)              | 156.7 (9.4)              |
| Change from Visit 1 (mean [95% CI])     | − 14.1 (− 19.9, − 8.4)         | − 17.8 (− 22.5, − 13.1)  | − 13.9 (− 30.3, 2.5)      | − 13.3 (− 43.0, 16.4)   |
| P value                                 | 0.002                          | < 0.001                  | 1.0                       | 1.0                      |
| DBP (mmHg, mean [SD])                   |                                |                          |                           |                          |
| Visit 1                                 | 95.5 (6.8)                     | 95.6 (7.9)               | 96.0 (9.0)                | 98.0 (2.8)               |
| Visit 2                                 | 87.4 (10.6)                    | 85.6 (9.4)               | 90.5 (11.0)               | 86.7 (4.7)               |
| Change from Visit 1 (mean [95% CI])     | − 8.0 (− 10.6, − 5.4)          | − 10.0 (− 12.5, − 7.5)   | − 5.5 (− 12.3, 1.3)       | − 11.3 (− 18.8, − 3.8)   |
| P value                                 | < 0.001                        | < 0.001                  | 1.0                       | 0.221                    |

| Patients with hypertension and dyslipidemia | Amlodipine monotherapy (n=63) | Amlodipine + 1AHD (n=101) | Amlodipine + 2AHDs (n=20) | Amlodipine + 3AHDs (n=6) |
|--------------------------------------------|--------------------------------|---------------------------|---------------------------|--------------------------|
| SBP (mmHg, mean [SD])                      |                                |                           |                           |                          |
| Visit 1                                    | 158.7 (13.7)                   | 162.5 (17.2)              | 171.1 (22.5)              | 159.5 (14.3)              |
| Visit 2                                    | 146.7 (19.7)                   | 144.1 (17.8)              | 146.4 (24.9)              | 155.0 (17.1)              |
| Change from Visit 1 (mean [95% CI])        | − 12.0 (− 17.6, − 6.4)         | − 18.4 (− 22.7, − 14.2)   | − 24.7 (− 37.0, − 12.4)   | − 4.5 (− 12.0, 3.0)       |
| P value                                    | 0.013                          | < 0.001                  | 0.027                     | 1.0                      |
| DBP (mmHg, mean [SD])                      |                                |                           |                           |                          |
| Visit 1                                    | 94.9 (6.1)                     | 94.9 (6.9)                | 96.3 (9.6)                | 96.3 (5.3)                |
| Visit 2                                    | 85.6 (10.1)                    | 86.0 (9.7)                | 87.2 (10.1)               | 90.0 (5.8)                |
| Change from Visit 1 (mean [95% CI])        | − 9.3 (− 12.2, − 6.4)          | − 8.9 (− 11.0, − 6.8)     | − 9.1 (− 15.5, − 2.7)     | − 6.3 (− 11.9, − 0.70)    |
| P value                                    | < 0.001                        | < 0.001                  | 0.291                     | 0.643                    |

| Male patients with hypertension            | Amlodipine monotherapy (n=111) | Amlodipine + 1AHD (n=84) | Amlodipine + 2AHDs (n=20) | Amlodipine + 3AHDs (n=5) |
|-------------------------------------------|--------------------------------|--------------------------|---------------------------|--------------------------|
| SBP (mmHg, mean [SD])                     |                                |                          |                           |                          |
| Visit 1                                    | 159.2 (14.7)                   | 160.0 (17.0)             | 164.6 (22.5)              | 154.0 (8.0)              |
| Visit 2                                    | 148.3 (20.0)                   | 141.8 (19.3)             | 148.4 (25.4)              | 150.0 (14.1)             |
| Change from Visit 1 (mean [95% CI])        | − 10.9 (− 14.7, − 7.1)         | − 18.1 (− 22.6, − 13.6)  | − 16.2 (− 30.0, − 2.4)    | − 4.0 (− 12.9, 4.9)      |
| P value                                    | < 0.001                        | < 0.001                  | 0.575                     | 1.0                      |
| DBP (mmHg, mean [SD])                      |                                |                          |                           |                          |
| Visit 1                                    | 96.3 (6.8)                     | 95.6 (7.0)               | 96.5 (9.6)                | 94.8 (4.5)                |
| Visit 2                                    | 88.9 (11.0)                    | 86.0 (11.0)              | 88.7 (11.1)               | 88.0 (4.0)                |
| Change from Visit 1 (mean [95% CI])        | − 7.4 (− 9.4, − 5.4)           | − 9.6 (− 11.6, − 7.6)    | − 7.8 (− 14.5, − 1.1)     | − 6.8 (− 13.4, − 0.23)    |
| P value                                    | < 0.001                        | < 0.001                  | 0.589                     | 0.776                    |

| Female patients with hypertension          | Amlodipine monotherapy (n=115) | Amlodipine + 1AHD (n=109) | Amlodipine + 2AHDs (n=16) | Amlodipine + 3AHDs (n=2) |
|-------------------------------------------|--------------------------------|--------------------------|---------------------------|--------------------------|
| SBP (mmHg, mean [SD])                     |                                |                          |                           |                          |
| Visit 1                                    | 160.7 (14.7)                   | 164.5 (14.9)             | 166.9 (16.5)              | 193.5 (6.5)              |
| Visit 2                                    | 147.4 (20.0)                   | 146.9 (20.0)             | 156.4 (28.4)              | 165.0 (15.0)             |
| Change from Visit 1 (mean [95% CI])        | − 13.3 (− 17.3, − 9.3)         | − 17.6 (− 22.0, − 13.2)  | − 10.5 (− 25.8, 4.8)      | − 28.5 (− 58.3, 1.3)     |
| P value                                    | < 0.001                        | < 0.001                  | 1.0                       | 0.889                    |

| DBP (mmHg, mean [SD])                      |                                |                          |                           |                          |
Effectiveness of Amlodipine on BP in India

that reported high prescription of CCBs, with amlodipine being the drug of choice for monotherapy or as combination therapy with other AHDs. The AHDs prescribed along with amlodipine in the present study cannot be stated as we did not analyze specific AHDs or classes that were prescribed along with amlodipine.

Reduction in BP across the amlodipine-treated groups was excellent—SBP: 11.0–17.8 mmHg and DBP: 6.8–9.5 mmHg. Overall, 34.4% of the patients achieved SBP goal and 46.5% achieved DBP goal as specified in the ESC/ESH 2018 and 2019 IGH-IV guidelines (< 140/90 mmHg). These findings are in line with those of previous EMR-based studies from the USA wherein amlodipine was prescribed as monotherapy or in combination with other AHDs [29–31]. These studies were conducted over different time periods: 1998–2001 [29], 1998–2005 [30], and 2005–2010 [31]. Here, mean reduction in SBP from baseline was 17.2 mmHg, 13.3 mmHg, and 18.2 mmHg, while mean reduction in DBP was 8.3 mmHg, 6.1 mmHg, and 8.4 mmHg, in the three studies, respectively. The mean proportion of patients who achieved the SBP and DBP goals (< 140/90 mmHg) was 42.4%, 46.4%, and 44.2% in the three studies, respectively.

A reduction in BP was observed across age groups in the current study. In patients aged ≤ 45 years, a reduction of 10.0–27.1 mmHg in SBP and 7.2–10.6 mmHg in DBP was observed, with 39.8% and 40.8% of the patients achieving the SBP and DBP goals (< 140/90 mmHg). However, similar studies conducted in this age group are not available for comparison. In elderly patients (age ≥ 65 years) a reduction of 13.9–22.4 mmHg in SBP and 8.5–10.8 mmHg in DBP was observed, with 27.2% of the patients achieving the SBP goal and merely 12.0% achieving the DBP goal specified in the ESC/ESH 2018 and 2019 IGH-IV guidelines.

Visit 2 readings were statistically compared against Visit 1 readings

Visit 2 readings were statistically compared against Visit 1 readings

Table 4 (continued)

| Female patients with hypertension | Amlodipine monotherapy (n=115) | Amlodipine + 1AHD (n=109) | Amlodipine + 2AHDs (n=16) | Amlodipine + 3AHDs (n=2) |
|-----------------------------------|--------------------------------|--------------------------|--------------------------|--------------------------|
| Visit 1                           | 96.4 (6.5)                     | 96.4 (7.6)               | 96.3 (4.5)               | 102.0 (2.0)              |
| Visit 2                           | 88.8 (9.7)                     | 87.0 (9.4)               | 90.6 (9.2)               | 90.0 (10.0)              |
| Change from Visit 1 (mean [95% CI]) | − 7.6 (− 9.5, − 5.7)          | − 9.4 (− 11.6, − 7.2)    | − 5.6 (− 9.8, − 1.4)     | − 12.0 (− 23.1, − 0.91) |
| P value                           | < 0.001                        | < 0.001                  | 0.380                    | 0.705                    |

Fig. 3 Proportion of patients with essential hypertension who achieved individualized blood pressure goals after therapy with amlodipine as per ESC/ESH 2018 guidelines. SBP target was < 140 mmHg and DBP target was < 90 mmHg. AHD antihypertensive drug, BP blood pressure, DBP diastolic BP, SBP systolic BP
The relatively low proportion of elderly patients achieving BP goals could be due to the small number of people included in the study. The reduction in BP was similar to that reported by Bisognano et al. (mean reduction in SBP 15.8 mmHg) [29] and Weycker et al. (reduction in SBP 14.9 mmHg and DBP 6.4 mmHg) [30].

In the current study, amlodipine-based regimens reduced SBP (13.3–17.8 mmHg) and DBP (5.5–11.3 mmHg) in patients with essential hypertension and co-morbid diabetes; similar to earlier studies that reported a mean reduction of 14.6 mmHg, 15.3 mmHg, and 17.7 mmHg in SBP and 5.3 mmHg and 9.1 mmHg in DBP [29–31]. The ESC/ESH 2018 recommended BP target (≤ 130/80 mmHg) was achieved by 30.1% of patients for SBP and 42.2% for DBP in the current study. These results were higher than the proportion of patients who achieved the same goal as reported by Bisognano et al. (16.3%) [29] and Ram et al. (21.1%) [31], but were comparable with Weycker et al.’s findings (45.9%) [30].

In India, CCBs such as amlodipine have been reported to be preferred as an AHD for elderly patients [32, 33]. This approach is in line with clinical trials conducted in...
young and elderly patients that report a greater response to amlodipine among the elderly compared to younger patients [34–36], probably due to a higher plasma concentration in the elderly [35]. However, Ramakrishnan et al. [2] recently reported that the prevalence of hypertension in Indian adults aged < 45 years is 34.6%. This is worrying because hypertension is a major risk factor for other cardiovascular diseases [37] and puts young Indians at an increased risk of premature mortality due to cardiovascular disorders [38]. The current study reports that amlodipine as monotherapy or add-on therapy with other AHDs is effective in reducing blood pressure in individuals aged ≤ 45 years and the elderly, even in the presence of co-morbidities. Hence, clinicians may consider prescribing amlodipine to individuals across age groups and co-morbid conditions.

4.1 Limitations

The retrospective design of this study is a major limitation. Moreover, unlike clinical trials where supervised drug administration takes place, patients in the current study were responsible for adhering to and complying with the given prescription. Due to the stringent inclusion criteria, the sample size in a few subgroups was quite small. However, future studies can be performed with a larger sample size to validate the findings obtained in the current study. As EMR records only contain prescription data, we cannot exclude the possibility that some patients may not have adhered to the prescription, resulting in one or multiple missed doses, which could have led to a low observed therapeutic effect. As the objective of the study was to evaluate the effectiveness of amlodipine and not safety or tolerability, we did not evaluate any safety or tolerability outcomes. Also, the EMR database does not capture adverse events or clinical outcomes such as mortality, hospitalization, and cardiovascular outcomes. BP was measured at various centers using different methods instead of a uniform protocol, which may have caused a variation in the measurements. In the combination groups (i.e., amlodipine + other AHDs), usage of different AHDs may have different effect on BP reduction. However, we did not perform matching across these groups to adjust for this effect.

5 Conclusion

The current study is one of the first EMR-based studies in India to assess the effectiveness of amlodipine, used either as monotherapy or in combination with other AHDs, in reducing SBP and DBP in Indian patients with mild to moderate essential hypertension. We observed that amlodipine prescribed as monotherapy or add-on therapy during routine clinical practice significantly reduced blood pressure in ≤ 45 and ≥ 65-year-old Indian patients with mild to moderate hypertension. These findings emphasize that amlodipine may be a good candidate for blood pressure control in Indian patients with essential hypertension.

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Declarations

Funding This study was funded by Dr. Reddy’s Laboratories.

Conflict of interest MYK, SP, AM, and SM are employees of Dr. Reddy’s Laboratories and may own stock. SS is an employee of Healthplix
Ltd, which received consultancy fees from Dr. Reddy’s Laboratories to perform the study. SR, JCM, BCS, and SRK are members of the advisory board for Dr. Reddy’s Laboratories.

Ethics approval The study protocol was approved by an independent ethics committee on 3 December 2019.

Consent to participate Not applicable.

Consent for publication Not applicable.

Availability of data and material The datasets generated during and/or analyzed during the current study are available from the corresponding author on reasonable request.

Code availability Not applicable.

Author contributions MYK, SP, AM, SM, and SS developed the concept and performed the study. SS performed data analysis. MYK and SP drafted the manuscript. All authors reviewed the manuscript and gave final approval.

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Effectiveness of Amlodipine on BP in India

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