STUDY OF COOPERATION IN AGRIBUSINESS AS A SOCIO-ECONOMIC PHENOMENON

1. Introduction

Agribusiness covers various spheres and types of activity, operates on a corporate basis with reference to production. This concept should be viewed as the cooperation of the prices of resources for agricultural commodity producer and its technological audit and its technological audit.

The object of research and its technological audit

The object of research is the processes of development of cooperative relationships in agribusiness, which form the basis of an economic phenomenon, the essence of which is cooperation, as well as the formation and improvement of its organizational and legal forms. Agribusiness is such a sphere of entrepreneurial activity, the effective development of which is capable, to a decisive degree, of ensuring the welfare of the population, creating conditions for the

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Curious views on the objectives of cooperation were the views of the leaders of the Imperial Union, which arose in Germany in 1877, who considered the moral and spiritual goals of agricultural cooperation as related to economic goals. The resolution adopted by them noted that «the moral and economic tasks of cooperative institutions are equally important; the advantage of one of them at the expense of the other is false and goes to the detriment of cooperative societies» [3]. In other words, agricultural cooperation can’t develop successfully, while other aspects of public life are in decline.

A peculiar approach to understanding cooperation is seen in the works [6–8]. The authors of these works consider the essence of cooperation through the prism of cooperative principles, which reflect the specific goals and uniqueness of cooperation as a kind of business.

Ukraine has rich own experience in researching the theory and methodology of agricultural cooperation. The world-famous Ukrainian cooperative scientists have proved that this form of economic relations corresponds to the conditions of Ukraine and the mentality of the Ukrainian peasantry [9–11]. In particular, in [11], cooperation is seen as a means of creating a new society, the formation of the Ukrainian nation, the education of a free, initiative, capable of productive public service work.

However, despite the scientific and practical value, none of the works of these and other scientists can claim to be final in solving a number of important problems related to the investigated phenomenon. Especially in terms of a conceptual approach to defining the essence, meaning and basic concepts of cooperation.

5. Methods of research

The research is carried out using the dialectical method of cognition and a systematic approach to the study of economic processes and phenomena in their unity and interrelationship. Economic phenomena in this study are not considered in isolation and in isolation from specific historical circumstances, but comprehensively in the process of the withering away of old and the emergence of new forms, in interconnection and development. This approach is carried out in the course of analyzing the experience of studying relevant developments of scientists on the development of cooperative relations. The problems of development of cooperation and its effectiveness in agribusiness are investigated taking into account specific economic conditions and the real state of the economic, political and social situation in the country and in the organic unity of its historical aspects to the logic of the origin of this phenomenon.

6. Research results

The agribusiness system in the agrarian sector of the economy is a multifaceted form of entrepreneurial activity, which is an open, holistic set of organically interconnected structurally-creating elements, the functioning of each of which mutually develops their harmonious development [12]. Agribusiness includes a large number of branches of the economy that are inextricably linked with the production and sale of agricultural products and ensure the continuity of the technological process, when the final product of one industry is the initial means of production for the second (Fig. 1).
Макроэкономика: Питання Макроекономіки та Соціально-економічного Розвитку

Питання Макроекономіки та соціально-економічного розвитку

- репарация, ремонт машин и оборудования и выполнение работы определенного типа, требующей специализированное оборудование;
- организация садов, исследовательских полей, ферм и других предприятий по производству и хранению сельскохозяйственной продукции;
- организация дешёвого займа для производственных целей;
- предоставление консультационных и информационных услуг;
- научное и техническое обеспечение.

Получение таких услуг в другом виде часто или физически невозможно, или экономически нецелесообразно.

Таким образом, реализация этого экономической цели требует создания единой физической, материальной и финансовой базы. Союзы активно поддерживают малые и средние предприятия, занимая место в экономической системе.

В других случаях, экономическая важность союзов заключается в том, чтобы обеспечивать средства производства, что на этой основе — поднять достойный уровень жизни всех участников. Многие работы, их несоответствие в научных источниках, слабая интерпретация понятия «союзы» приводят к тому, что сложно понимать истинную сущность кооперации, ее логическую, теоретическую, методологическую основы. Они уже разработаны в мировой теории и практике. В будущем для развития единой методологической политики, включая понятие «союза», необходимо нести усилия ученых, чтобы создать теоретические основы. Этот процесс будет происходить в течение определенного промежутка времени, используя опыт, накопленный и выстраивая новые мысли. Нужно развивать методологические основы, на которых базируется такое понятие, как кооперация, в социальных работах, их несоответствие в научных источниках, слабая интерпретация понятия «союза» приводят к тому, что сложно понимать истинную сущность кооперации, ее логическую, теоретическую, методологическую основы. Они уже разработаны в мировой теории и практике. В будущем для развития единой методологической политики, включая понятие «союза», необходимо нести усилия ученых, чтобы создать теоретические основы. Этот процесс будет происходить в течение определенного промежутка времени, используя опыт, накопленный и выстраивать новые мысли. Нужно развивать методологические основы, на которых базируется такое понятие, как кооперация, в социальных работах, их несоответствие в научных источниках, слабая интерпретация понятия «союза» приводят к тому, что сложно понимать истинную сущность кооперации, ее логическую, теоретическую, методологическую основы. Они уже разработаны в мировой теории и практике. В будущем для развития единой методологической политики, включая понятие «союза», необходимо нести усилия ученых, чтобы создать теоретические основы. Этот процесс будет происходить в течение определенного промежутка времени, используя опыт, накопленный и выстраивать новые мысли. Нужно развивать методологические основы, на которых базируется такое понятие, как кооперация, в социальных работах, их несоответствие в научных источниках, слабая интерпретация понятия «союза» приводят к тому, что сложно понимать истинную сущность кооперации, ее логическую, теоретическую, методологическую основы. Они уже разработаны в мировой теории и практике. В будущем для развития единой методологической политики, включая понятие «союза», необходимо нести усилия ученых, чтобы создать теоретические основы. Этот процесс будет происходить в течение определенного промежутка времени, используя опыт, накопленный и выстраивать новые мысли. Нужно развивать методологические основы, на которых базируется такое понятие, как кооперация, в социальных работах, их несоответствие в научных источниках, слабая инт.
organizational structure – the cooperative. It is precisely that the conceptual approach to the interpretation of «cooperation» concept is built through its organizational structure and appears to us methodologically mistaken. In this approach, only the organizational foundations of cooperation are available and the nature of the conditions for its development is not reproduced, cooperation is not characterized as cooperation from the point of view of production relations. Therefore, consider cooperation as a form of socialization of labor, that is, as a voluntary association of people for joint economic activities. And in this regard, to divide it into production, consumer, credit, housing construction, etc., on the basis of the existence of the same type of cooperatives, as laid down in the normative legal acts of Ukraine [17], is inadequate.

It is possible to consider cooperation as an ideology and economic structure, as well as a form of organization of labor and the form of the enterprise. Then two directions of the theoretical approach are traced. The first is the cooperative movement as a specific ideology for the protection of commodity producers, the creation of a society of social justice and the second – from the standpoint of the economic and organizational and production conditions for its formation, functioning and improvement [12].

In agricultural production, each operation of the technological process is tangential and has a significant impact on the final result, so it is desirable that all work and operations are performed in a quality and within the agreed time. However, the production process is complicated by natural and economic factors, such as the lack of a permanent place of activity of workers, their narrow specialization, seasonal or insignificant use of separate equipment, the large volume of transportation of materials, raw materials and products, its storage and the like. In addition, agrarian producers in their activities have to involve the main factors of production, raw materials and non-agricultural materials and, turning them into products, again transfer them to the external environment. Consequently, the final results of rural producers depend not only directly on the level of development of a functioning agricultural enterprise and the inspired work of its people, but also on the industries and enterprises of the external environment that serve them. It is difficult for real commodity producers to perform by their own efforts not only simple work of the technological process of production of a particular type of product, but also it is necessary to solve such problems as transportation and storage of products, its implementation. The commercial intermediary structures try to take over the function of selling products, which arose on the basis of former infrastructure enterprises, related to agricultural production. But intermediaries pursue one goal – to obtain as much profit as possible from rural commodity producers. Under such circumstances, agricultural producers cannot function effectively. It is necessary to create new structures for the harmonious interaction of all agribusiness partners on the basis of cooperation.

Investigating the essence of «cooperation» term, it is unacceptable to identify it with the notion of «labor cooperation», since it logically leads to the fact that they should exist within the framework of one enterprise on the basis of horizontal concentration of production. This was introduced into the practice of collectivization in agriculture. It is irrational to regard cooperation as a process of combining labor, material, intellectual and other resources to work together and achieve a certain goal. This applies to such concepts as «labor cooperation», «cooperation», «inter-farm cooperation», etc.

When combining labor, material and other resources, a formal, purely technical operation is carried out. The concept of «labor cooperation» or «inter-farm cooperation» is based on cooperation, which provides for a number of economic relations and phenomena caused by natural phenomena, technology, political, legal, economic and other factors. These factors can positively or negatively affect their development. Therefore, treating cooperation as a process, let alone an economic one, is not entirely correct, since the process is a successive change of state, a close connection of the stages of development that occur one after another and provide a single continuous movement.

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To give a full interpretation and reveal the essence of «cooperation» term, it is necessary to consider the content and form of this concept. Linking the latter only with the organizational structure of cooperation is not enough. A cooperative can only be operative if production relations arise and are formed, both in the business entity itself and from the outside that meet the needs of production, are implemented and developed purposefully, both horizontally and vertically. Cooperatives can cooperate with others, depending on their needs, goals and achievement of certain economic and social goals. The dominant here is the unification of efforts: some – in production activities, others – in the provision of services and the release of key production workers from their uncharacteristic functions. To cooperate, it is necessary to enter into production relations on certain principles and conditions. Due to the needs of production there is a whole series, or rather a system of economic relations that are mutated and self-replicating. A change in the form of production
manifestation or economic relations is nothing but a phenomenon. Industrial relations, which are formed on the principles of cooperation, are inherently cooperative, and their ultimate goal is the production of a product ready for consumption or services to meet needs. And it is not necessary that the partners are cooperatives. These can be enterprises of any type: cooperatives, societies and other economic structures. The cooperation as a phenomenon is more dynamic in comparison with its understanding as a form.

Let's believe that the conceptual approach to the study of cooperation must be based on understanding it as a phenomenon, for the development of which, as for the development of any phenomenon (chemical, biological, physical, economic, natural, etc.), appropriate conditions are necessary [18]. The influence of these conditions on the level of development of cooperative relations is manifested in the actions of specific factors that can be grouped by value. Production: provision with means, materials and resources; need and demand for products; quantity and quality of products; implementation period; conditions of production and sales of products.

Organizational-base: motivation, base and procedure for creating a cooperative; method of attracting seed capital; advisory, information and scientific and methodological support for cooperation development.

Exciting-legal: legislative and legal framework for development of cooperation; availability of legal guarantees and protection of property; stability of the country's economy; taxation system and tax benefits; availability by type of activity; financial and credit services.

Stabilizing: availability and level of infrastructure development; degree of equality of opportunities for development of various organizational forms; public opinion on the cooperation development; the attitude of the state towards this phenomenon; equality of opportunity in competition with state-owned enterprises.

Without rejecting in principle the diversity of opportunities and needs, it would be most appropriate to consider cooperation from the standpoint of economic theory as a socioeconomic category. The essence of such cooperation is the expression of relations between people in the process of their cooperation for the realization of economic interests and achievement of a mutually beneficial goal on the basis of joint use of resources, due to a fair distribution of the obtained synergetic effect.

The form of cooperation and its organizational structure is the cooperative, which is created and operates on the basis of cooperative principles, which are carriers and regulators of internal and external relations. Cooperative enterprises provide freedom of economic choice and full responsibility for the final results of their activities. They are based on their own financial resources and have a management system built on democratic principles.

In the scientific and economic literature, there are various approaches to understanding the concept of «cooperative», which indicates the lack of unity in cooperative scientists regarding a conceptual approach to the interpretation of the cooperative organization and a clear recognition of the nature of this concept. Sufficiently widespread use has been interpreted, in which the organizational structure, formed on the basis of voluntary association of people with a specific purpose, appears. At the same time, it reflects the processes associated with economic, social and legal characteristics and properties in terms of the place, role, value and task of the cooperative. As a result, the definitions become detailed and overloaded, while others, on the contrary, treat the essence of the cooperative concept too much.

The definitions found in scientific sources have certain differences in the wording, but the practical value of the cooperative, which largely corresponds to the interests of its members, is also predominant, are owners and employees of this type of enterprise. The dominant in the interpretation is a voluntary association of people or organizations that have common economic interests and cooperate with a view to achieving them. Principles, however, are generally seen as rendering the cooperative a special, excellent character from other enterprises and provide the rules of action necessary to perform the basic cooperative tasks.

In the documents approved by the International Cooperative Alliance, the cooperative is recognized as a self-governing association of persons who have voluntarily united to meet their common economic, social and cultural needs and aspirations by creating an enterprise that is jointly owned and democratically controlled by them [18]. In unison, definitions are often found in the economic literature of Ukraine. For example, a cooperative is a voluntary association of people based on democratic principles, has free access and an unlimited number of members, personally participates in the management of its activities, with the aim of self-help, self-sufficiency and economic self-protection from exploitation by various representatives [19]. In another scientific work a cooperative is an organization created by producers and processors on the basis of voluntary membership for joint production and processing of agricultural products on the basis of combining their property shares [20]. Cooperative is a corporate enterprise created through the voluntary association of material contributions and efforts of commodity producers – owners, the organization of democratic governance and the sharing of risk and income in accordance with participation in the economic activities of this enterprise [21].

In general, the interpretations of many scientists differ in the presentation of the main characteristics of the cooperative development, its organizational traits, properties, role and significance, and are the result of abstract-logical thinking. In order to establish the theoretical and practical essence of the nature of the content and form of the cooperative, it is necessary to methodologically consider the basic components that make it up – internal and external relations, principles that are the starting-point of both its formation and activity and interpretation.

The addition of a number of fundamental principles that play an important and paramount role in the formation and functioning of the enterprise give the cooperative certain characteristics make the definitions meaningful and understandable. All this necessitates discussion about the economic foundations for the creation and functioning of the cooperative and the grounds for defining the concept. In this regard, the efforts of researchers from different countries should be aimed at finding such definition, with the help of which it is possible to identify any cooperative organization and distinguish it from other types of organizational and legal structures. It should be clear, concise and profound in nature.
The cooperative’s activities are carried out on the basis of labor and the use of means of production as a shared corporate property. In form, the cooperative unites commodity producers and is the production or serving link of a single national economic complex. During the functioning of cooperatives, economic phenomena and elements of their structures are constantly changing under the influence of both internal and external circumstances. Each of the cooperatives does not operate in isolation, but in a certain contact with other business entities. These links can be weak, medium and close. Depending on the degree of activity, they can quickly or slowly influence the activities of the enterprise and affect its interests to some extent.

Relations in cooperatives, manifested at the internal and external levels, are inherently very diverse. At the domestic level, they are manifested as social, on the production level – as economic, in public life – as political and the like. They can be divided into individual and reciprocal, permanent and temporary, internal and external, bilateral and multilateral, mandatory and, if necessary, and the like. But the main and decisive, acting in the spheres of economy and functioning of cooperatives are technological, production-economic and social relations. There is a significant set of internal relations, for example:

- between employees performing sequentially interrelated production operations;
- between different subdivisions of the cooperative regarding the organization of production of final products;
- intraeconomic relations between members of the cooperative regarding the organization of labor and production, the creation of safe conditions and appropriate wages, and the introduction of leases;
- logistical support of work processes, etc.

In addition, as a rule, there are relations of ownership, land, production-economic and social, which are regulated by the Charter, internal regulations, orders, labor payment. Internal relations can be divided into separate groups:

- formation of a cooperative: legal, organizational, self-government;
- production activities: property relations, production relations, organizational and technological relations;
- economic activity: economic relations, credit and financial;
- social activities: social, educational, cultural, spiritual, daily.

Significant impact on the functioning of the cooperative is not only internal, but also external factors. At the external level, relations with other economic entities related to the production and exchange of products, material and technical and credit security, and the like are traced. Relations, both at the internal and external levels, are subordinated to actions and are regulated, mainly, by cooperative principles.

Thus, a cooperative can only be operative if and how the system of production relations arise, both in the business entity itself and from the outside, that meet the needs of production. And also carried out and developed purposefully, both horizontally and vertically. Therefore, the main thing in the interpretation of the concept of a cooperative should be the reflection of relations.

The cooperative as an organizational structure, the country’s legislation is guaranteed free choice of economic activity, independence in making decisions on all issues of life, both in the direction of activity, volume and structure of production, and sales of products, and income distribution. The cooperative in its socio-economic nature, works on the basis of self-sufficiency and self-financing. Interference in the economic or other activities of the cooperative on the part of the state and governing bodies, the establishment of any tasks for it, and the resolution of issues within the competence of the cooperative and its bodies is not permitted.

The cooperative, as the primary link in the system of cooperative structures, actively participates in the economic and social development of social production. For the most complete satisfaction of the growing material and spiritual needs of people and in order to solve their tasks, the cooperative can make any decisions, if they do not contradict the current legislation and its Charter. The cooperative is recognized as a legal entity, enjoys the rights and performs the duties related to its activities, has an independent balance. The cooperative is an enterprise of a special organizational and legal form, carrying out economic activities on the principles of entrepreneurship with the aim of generating income and differs from any other commercial structures or societies in that it combines not capital but joint work. In the cooperative labor relations are not separated from property relations, and its main goal is related to the satisfaction of the needs of its members.

In the process of formation and functioning, cooperatives cooperate, unite and integrate. In this case, the activity of individual cooperatives is subordinated organizationally and technologically to a union or association, which, as a rule, is larger in scale and can carry out activities at the local, regional, national and even international level. Regardless of this, the principles of formation and functioning always remain the same that is based on the principles of membership and voluntariness for joint activities in the field of agricultural production.

The desire of cooperatives to unite is a natural phenomenon. In many countries of the world they not only unite in alliances, associations, unions, but also create national federations and leagues of various cooperatives. The expediency of such associations is conditioned by the need for coordination and expansion of co-operatives’ cooperation, state support and protection in order to increase the efficiency of their functioning. Primary cooperatives and decide to establish a regional or specialized association.

As a form of organization of production, the cooperative operates on the basis of private property, but each member of the cooperative knows how much capital it owns. In addition, the production cooperative provides an opportunity for a certain social protection of the disabled owners of property and land shares as its associated members, which is not found in other types of formations.

7. SWOT analysis of research results

Strengths. The interpretation of cooperation as an economic phenomenon, the essence of which is development of the system of relations between its participants, is justified. For the further successful development of this phenomenon, appropriate economic, legal, political and social conditions are needed, without which it will not develop. The interpretation of the «cooperative» concept as an organizational form of cooperation of the entrepreneurial type is given, it is created and functions on the basis of cooperative...
principles, which are carriers and regulators of internal and external relations.

Weaknesses. The «cooperation» concept through its amorphousness causes many contradictory judgments, controversial approaches and views, especially inherently as an economic phenomenon. Since the analysis of scientific papers and the results of carried out research are subjective, this provides for the possibility of further discussions.

Opportunities. In market conditions, it is important to streamline the methodological foundations of research, which can ensure the formation and implementation of cooperative policies in agribusiness in order to improve the efficiency of its operation. All this calls for a deep theoretical rethinking of the essence and significance of cooperation, forecasting the immediate prospects for its development, objectively forms the necessity and expediency of creating an appropriate infrastructure for the further successful development of cooperation.

Threats. To introduce research results into the practical activities of agricultural enterprises, the main threat is the instability and dynamism of the political and economic situation in the country, as well as the lack of a regulatory and legal framework for the cooperation development.

8. Conclusions

1. The research results show that agribusiness can be viewed in the organizational, sectoral and functional areas. From the structural and organizational point of view, «agribusiness» is the equivalent of the country’s agro-industrial complex. In the sectoral plane, the term «agribusiness» is used to refer to sectoral food sub-complexes as a single whole of production, processing and marketing of a certain type of agricultural products and characteristics of how market conditions are undergoing integration processes in a particular field. And, considering the functional activity, agribusiness should be considered in the context of development of entrepreneurship in the agrarian sphere.

It is determined that for cooperation development, as for any other phenomenon, favorable conditions are necessary. First of all:
1) recognition by the state of the democratic nature of production, in which free choice and implementation of any type of economic activity is possible;
2) presence of the legal status of protection of cooperatives and cancellation of any state intervention in their economic activities;
3) recognition and functioning of various forms of ownership;
4) availability of a flexible economic mechanism and preferential tax support;
5) state support of ideology with regard to specific forms of cooperation and wide popularization of its advantages;
6) targeted credit assistance to the state in the formation of cooperatives, a reasonable combination of socio-economic interests of the state and co-operators.

2. In the course of the research, it is determined that cooperation in its content is an economic phenomenon, the essence of which is economic relations between partners, on their cooperation to achieve a common goal with less unit costs of resources, on the basis of mutual benefit for all participants. This methodological approach to understanding cooperation is important from a practical point of view, since it assumes the creation of an infrastructure, as an indispensable condition for the further successful development of this phenomenon.

It is established that the main thing in the interpretation of the concept of a cooperative should be the reflection of relations and their regulation both in the cooperative itself in its formation and activities, and with the enterprises and organizations that create its external environment. Since the entire set of elements, as well as all facets of the main aspects of the cooperative’s economic relations, both internally and externally, are very mobile, they manifest themselves in close interweaving and are in a dynamic state to mutual development. That is why in the treatment of the concept of «cooperative» it is expedient to show the economic nature in the format of relations and the important role played by the principles as their carriers and regulators. The cooperative is a form of cooperation and its organizational structure of an entrepreneurial type, it is created and functions on the basis of cooperative principles that are carriers and regulators of its internal and external relations.

3. It is shown that the totality of the manifestation of the cooperative’s relationships for reasons of origin, content and purpose encompasses all stages in the formation and functioning of social production—from decision-making to the completion of the distribution of the obtained results. The essence of the mechanism for regulating these relations is expressed in the direction of observing an equivalent exchange of the results of labor of each member of the cooperative, ensuring mutually beneficial participation in joint activities, and the successful fulfillment of each of these tasks.

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1. Introduction

The modern state of economic system of Ukraine, subsequent development of market partnership and quite difficult consequences of running a business urge national enterprises to:

- search for measures for income increase;
- decrease of total costs;
- reduction of time periods between raw materials buying and selling out the production to the customers, and also to ways of supporting the positive image of the company.

During the recent years it is common for these aims to use creating effective logistics infrastructure. It can much improve enterprise’s indicators and create continuous chain of financial flows management. The results of structural analysis of effective development of world companies show that during the production cycle only 2 % of time is spent for production, other 98 % are connected directly or indirectly with products astir. Generally, expenses on products astir are more than 15 % of the gross national product [1]. It proves significance on the stage of search for mechanisms and sources of effective logistics system funding in the country is the basis of economic growth. The necessity of modernization of transport system in Ukraine and the search for alternative funding ways prove the relevance of the research of implementation of the world experience.

2. The object of research and its technological audit

The object of research is the process of logistics infrastructure development programs crediting.

 IMPLEMENTATION OF WORLD EXPERIENCE IN CREDIT PROGRAMS OF DEVELOPMENT OF LOGISTICS INFRASTRUCTURE, LOGISTICS SYSTEMS AND TECHNOLOGIES

Розглянуто основні тенденції фінансування програм розвитку логістичної інфраструктури провідних країн світу. Проаналізовано міжнародний досвід кредитування програм розвитку об’єктів логістичної інфраструктури на прикладі таких країн, як Філіппіни, США, Індія та Болгарія. Виділено основні організаційні аспекти фінансування логістичної інфраструктури, які доцільно використати в українській практиці і визначати конкурентні переваги розвитку економіки.

Ключові слова: транспортна інфраструктура, логістична система, кредитні програми, фінансування кредитних програм, смарт-міста.