Accounting for health literacy and intervention preferences when reducing unhealthy snacking: protocol for an online randomised controlled trial

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ABSTRACT

Introduction Health literacy describes the cognitive and social skills that individuals use to access, understand and act on health information. Health literacy interventions typically take the ‘universal precautions approach’ where all consumers are presented with simplified materials. Although this approach can improve knowledge and comprehension, its impact on complex behaviours is less clear. Systematic reviews also suggest that health literacy interventions underuse volitional strategies (such as planning) that play an important role in behaviour change. A recent study found volitional strategies may need to be tailored to the participant’s health literacy. The current study aims to replicate these findings in a sample of people who have diabetes and/or are overweight or obese as measured by body mass index, and to investigate the most effective method of allocating an action plan to a participant to reduce unhealthy snacking.

Methods and analysis We plan to recruit approximately 2400 participants at baseline. Participants will receive one of two alternative online action plans intended to reduce unhealthy snacking (‘standard’ action plan or ‘literacy-sensitive’ action plan). Participants will be randomised to a method of allocation to an action plan: (1) random allocation; (2) allocation by health literacy screening tool or (3) allocation by participant selection. Primary outcome is self-reported serves of unhealthy snacks during the previous month. Multiple linear regression will evaluate the impact of health literacy on intervention effectiveness. The analysis will also identify independent contributions of each action plan, method of allocation, health literacy and participant selections on unhealthy snacking at 4-week follow-up.

Ethics and dissemination This study was approved by the University of Sydney Human Research Ethics Committee (2017/793). Findings will be disseminated through peer-reviewed international journals, conferences and updates with collaborating public health bodies (Diabetes New South Wales (NSW) & Australian Capital Territory (ACT), and Western Sydney Local Health District).

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INTRODUCTION

Health literacy describes the cognitive and social skills that enable individuals to access, understand and act on health information. Low health literacy is increasingly recognised as an important contributor to health inequality and is associated with increased hospitalisation, mortality, prevalence of chronic disease and risk factors for health conditions. Low health literacy is common worldwide, with estimates ranging from 36% to 60% of the population in Australia, Europe and the USA.

Current approaches to address health literacy issues have focused on providing all consumers, regardless of their health literacy level, with health information that is easy to process and understand. While this ‘universal precautions approach’ has been shown to improve health knowledge, it is...
less clear whether it is effective for improving complex behaviours such as healthy eating and increased physical activity.\textsuperscript{2, 7, 8} This may reflect the fact that health literacy guidelines and interventions place relatively little emphasis on strategies that promote action, such as planning, self-monitoring or problem solving.\textsuperscript{3-12} These kinds of strategies are increasingly recognised as key components of lifestyle interventions\textsuperscript{13}; furthermore, there has been little research investigating how they could be adapted for audiences with lower health literacy.

A recent randomised controlled trial (RCT) has investigated the effects of literacy-sensitive design on action plans to reduce unhealthy snacking behaviour.\textsuperscript{15} This design incorporated health literacy strategies (eg, simple language) and separated the planning process into distinct steps to reduce cognitive demands. This ‘literacy-sensitive’ action plan was compared with action plan instructions that have been used in samples of the general population.\textsuperscript{16} The results from this study suggested that people with lower health literacy reported consuming fewer unhealthy snacks at follow-up when they had used the literacy-sensitive action plan, whereas people with higher health literacy reported consuming fewer unhealthy snacks using the ‘standard’ action plan.\textsuperscript{15}

The current study will build on these findings by evaluating the most effective way to determine the best action plan for participants. One obvious approach is to allocate an action plan based on a participant’s health literacy score. Alternatively, participants could be asked to select the plan they would prefer to follow. Although allowing the participant to choose their plan might less accurately match a participant to an action plan that meets their health literacy needs, there are some potential additional advantages to this approach. For example, participants would be able to factor in other relevant aspects (such as their motivation to engage with the planning process),\textsuperscript{17} and presenting participants with different options may also encourage greater satisfaction with the intervention.\textsuperscript{18} This is further supported by evidence that the effects of interventions in RCTs may be increased when participants receive their preferred intervention.\textsuperscript{19}

This study has three key aims. First, this study aims to evaluate the impact of health literacy and a literacy-sensitive action plan on unhealthy snacking in a sample of people with type 2 diabetes and/or overweight or obese body mass index (BMI). In doing so, this study aims to replicate previous findings in a clinical sample.\textsuperscript{15} Unhealthy snacking in this study includes consumption of discretionary foods as described in the Australian Guidelines to Healthy Eating.\textsuperscript{20} For the purposes of this study, this included sugar-sweetened beverages and excluded alcoholic beverages.

The second aim is to evaluate how the method of allocation to either intervention (literacy-sensitive or standard action plan) affects the overall effectiveness of the intervention. Three methods of allocation will be evaluated: (1) random allocation to an action plan; (2) allocation to an action plan based on individual health literacy or (3) allowing participants to choose which action plan they use. This study will employ a two-stage randomisation (Rucker) design.\textsuperscript{21} This design allows estimation of the effects of each action plan on outcomes (the treatment effect), independent of the effects of a person receiving their preferred treatment (preference effect) and the effects of self-selection (selection effect). This is the only preference trial design that allows this delineation of all these effects.\textsuperscript{22}

The third aim is to evaluate whether assessment of participant preference for an intervention prior to random allocation influences the effectiveness of the intervention. This addresses an unanswered question in research on the effects of treatment preference on study outcomes, that is, does assessment of preference introduce a methodological artefact by increasing the salience of discrepancies between an individual’s preferred and received treatments and in doing so, have a negative effect on intervention outcomes?\textsuperscript{22}

We hypothesise that:

1. A literacy-sensitive action plan will be more effective at reducing unhealthy snacking for participants with lower health literacy, whereas the standard action plan will be more effective for participants with higher health literacy.
2. The intervention will be more effective at reducing unhealthy snacking for participants who are allocated an action plan using the health literacy screening tool compared with those who are asked to select their preferred action plan. Both of these allocation methods will be more effective than random allocation to an action plan.
3. Assessing preference will negatively impact plan effectiveness, an effect which will be greater for those who are randomised to the plan which is discordant with their preference.

METHODS AND ANALYSIS

Study design

The design is a three parallel-arm online RCT to test the effect of health literacy, type of action plan and method of allocation to an action plan on self-reported unhealthy snacking behaviour. The three methods of allocation are (1) random, (2) use of a health literacy screening tool to allocate participants one of the two action plans (‘screened’ arm) and (3) participant choice of action plan (‘choice’ arm). This study will also evaluate whether the process of assessing preference for a particular action plan prior to randomisation will have an impact on subsequent self-reported snacking behaviour. A schematic representation of the study design is shown in figure 1.

Participants and recruitment

The proposed study will seek to recruit 2352 Australian participants with type 2 diabetes. Participants will be recruited through an online market research company, Dynata, which has a pool of approximately 10 000 Australians with type 2 diabetes. This sample will be
supplemented with additional participants from Dynata who have self-reported height and weight corresponding to an overweight or obese BMI (ie, BMI $\geq 25$ kg/m$^2$). Participants will be eligible to participate if they are registered with Dynata’s Australian registry, are over 18 years of age (adult population) and self-report that they have type 2 diabetes or self-report a height and weight that correspond to overweight or obese BMI. Participants will be excluded if they do not speak English. Participants will not be excluded on the basis of their snacking behaviour. Recruitment commenced on 14 February 2019.

Participants who click the link received from Dynata will be presented with a brief introduction to the study and a link to the participant information sheet (see online supplementary file 1). Informed consent will be indicated by completion of the online survey, as outlined in the participant information sheet. On the next page, participants then begin the baseline survey.

**Participant allocation**

After completing baseline measures, participants will be randomised to one of three allocation methods using the ‘Survey Flow’ and ‘Randomiser’ functions included in the survey platform (Qualtrics) (figure 1). The ‘Randomiser’ is based on the Mersenne Twister, a pseudorandom number generator. This allocation method will determine how the planning tool (either literacy-sensitive or standard) is assigned to the participant. Participants in the random arm will be unaware of their allocation method. At baseline, only the participants in the choice arm and those who are randomised to assess prior preference in the random arm will be aware of the two different tool versions. Participants in the screened arm will be aware that there is more than one tool available.

![Figure 1](http://bmjopen.bmj.com/)  
**Figure 1** Anticipated participant recruitment and attrition to achieve sufficient sample size.
Allocation method

- Random (arm A): Participants randomised to the ‘random’ arm will be further randomised to either (1) assess their prior preferences (ie, their preferred action plan; arm A1), and then randomised to the standard or literacy-sensitive action plan or (2) randomised to the standard or literacy-sensitive action plan without assessment of prior preferences (arm A2; figure 1). Prior preference will be measured using the same format as in the ‘participant choice’ arm (arm C) with additional text stating that participants may not receive their preferred tool.

- Screened (arm B): Allocation is based on assessment of health literacy using the Newest Vital Sign (NVS) measure. The literacy-sensitive action plan will be allocated to those scoring less than 4 (indicative of inadequate health literacy), and the standard action plan will be allocated to the remaining participants. Participants will be told that, based on their responses, the researchers have selected an action plan tool that is most suitable for them.

- Choice (arm C): Participants will be provided with a brief description of the action plans and select the plan they want to use. The literacy-sensitive intervention is described in simple language whereas the standard intervention is described using more complex words (eg, ‘tailored plan that suits your specific situation’ vs ‘simple plan using common ways to eat less snacks’). It is anticipated that the difference in language complexity will help participants select the most appropriate tool for their health literacy level by giving an indirect indication of the relative level of cognitive effort required, in addition to the explicit descriptions which describe the relatively greater cognitive effort required in the standard plan. Order of presentation of the two plans is randomised. In the first instance, participants have the option of selecting ‘unsure’ to allow for undecided participants. Participants will then be presented with an alternative description of the study and asked again to make a choice. Participants will be informed that if they select ‘unsure’ again, the researchers will select a plan for them. In doing so, participants will be randomised to an action plan as per Rucker protocol.

Action plan interventions

Either a literacy-sensitive or standard action plan will be allocated to participants. The text used in each tool is presented below:

**Literacy-sensitive action plan (‘smart snacking 101 (basic)’)**

This commences with the text: ‘We want you to plan how you will change your unhealthy snacking behaviour each day because forming plans has been shown to improve snacking habits’. The intervention consists of four steps that guide the participant through the process of developing an appropriate plan (also shown in figure 2).

1. Step 1: Sometimes we snack because we are hungry, but there are lots of other reasons. Think about your snacks in the last week. Below is a list of ‘snack moments’. These are times when people tend to choose unhealthy snacks or eat too much. Choose three snack moments from the list that happened to you the most often in the last week. (Participants selects from the list of snack moments).

2. Step 2: Below are your top three snack moments. Some snack moments will be more important than others. Choose the one that you would be happiest to change. (Participant chooses from three previously selected snack moments).

3. Step 3: Great! Your most important snack moment was snacking because you are (example snack moment: bored). The last step is to come up with a plan! Choose the solution that you think will work best for you. Drag it into the space on the right. (Participants selects from the list of solutions).

4. Step 4: Imagine how your plan might feel (examples of scenarios when this might happen). The final step is to make sure the plan is realistic. How hard do you think it will be to do this plan for the next month (Slider options range from very easy [1] to very hard [10]. If the participant selects a number greater than or equal to 7 they will be prompted to revise the plan).

**Standard action plan (‘smart snacking pro (advanced)’)**

Participants receive the following instructions: ‘We want you to plan how you will change your unhealthy snacking behaviour each day, because forming plans has been shown to improve snacking habits. You are free to choose how you do this but we want you to formulate your plans in as much detail as possible. Pay attention to the situations in which you will implement (carry out) these plans. Focus on situations when you are not hungry but find yourself snacking. Please enter your situations and your plans below.’

After completing either action plan, participants will be presented with their plan for a final time and instructed to write down, take a screenshot or make a copy of it. Participants will also be asked to confirm that they have a copy of the plan. We have incorporated behaviour change techniques into each intervention. These are described in detail in the online supplementary file 2.

Baseline and follow-up surveys

At baseline, participants will complete demographic questions and measures of health literacy. They will then receive information about general reasons for reducing unhealthy snacking (such as avoiding weight gain), reasons for ‘smart snacking’ (ie, choosing healthy snacks), definitions of healthy and unhealthy snacks (low and high in: kilojoules, fat, salt and sugars, respectively), and examples from each category. Participants then complete measures of snacking behaviour, habit strength (concerning consumption of unhealthy snacks) and intentions to reduce unhealthy snacking. Intention...
to reduce unhealthy snacking will be measured again, immediately after creating the plan. Participants will be emailed a reminder of their personal plan at baseline (within the first week), and before then end of the second and third weeks to increase compliance and retention. Consistent with our previous study, in which a change in snacking scores was detected as a result of the intervention after 4 weeks, participants in this study will also complete a follow-up survey after 4 weeks. In addition, the 4-week period was selected as it is a tangible time period over which participants can recall their behaviour, and the instrument for the primary outcome has been validated for recall over the previous month. The follow-up survey consists of the same description of reasons to reduce unhealthy snacking and definition, followed by measures of snacking behaviour, habit strength and intention. Action control will also be measured in the follow-up survey.

Measures

Screening measures
Prior to beginning the survey, participants will be asked to indicate whether they have type 2 diabetes, and to provide their height (cm or feet and inches) and weight (kg).

Demographic measures
Participants will be asked to complete questions about their age, employment status, highest level of educational attainment, and, if they report having diabetes, years since diagnosis and whether or not they use insulin.

Figure 2  Mobile screenshots from literacy-sensitive action plan. From left to right: (1) Step 1: selecting top three snacking scenarios; (2) Step 2: selecting one key scenario; (3) Step 3: selecting a solution; (4) Step 4: imagining the plan.
Health literacy

Health literacy will be measured using the NVS,23 a 6-item measure of functional health literacy, and a single-item literacy screener.24 NVS scores of 0–1 indicate a high likelihood of limited healthy literacy, scores of 2–3 indicate the possibility of limited healthy literacy and scores of 4–6 indicate adequate health literacy.

Need for cognition

Need for cognition describes the extent that an individual engages in and enjoys cognitively effortful activities (ie, activities that require a lot of thinking).25 Three items on a 7-point Likert scale (strongly disagree to strongly agree) will assess the participant’s need for cognition.26

Primary outcome

Snack scores (previous month)

Snacking scores will be measured using a validated 7-item measure based on a diet score developed by the Commonwealth Scientific and Industrial Research Organisation.20 Items are drawn from the ‘discretionary foods’ category which the Australian Guidelines to Healthy Eating define as foods ‘not considered necessary for a healthy diet’. Alcohol was excluded from the assessment in this study as the focus is on ‘snacks.’ Participants answer how many serves of unhealthy snacks they ate in the past month. Participants can answer according to the number of serves per day, week or month. Average weekly serves of unhealthy snacks will be calculated from these scores. Although electronic diaries might overcome some limitations of once-off measures of snacking behaviour such as that described above, electronic diaries were unavailable at the time of study development due to the budget and technical constraints. This approach was chosen also reduces participant burden and minimises the risk of missing data.

Secondary outcomes

Perceived unhealthy/healthy snacking (previous week)

Two items, each on a 7-point Likert scale will assess perceived extent of healthy and unhealthy snacking in the previous week, respectively. Healthy snacks are described to participants as those that are low in kilojoules, fat, salt and sugars. Unhealthy snacks are described as high in kilojoules, fat, salt and sugars. Examples of healthy and unhealthy snacks are provided.

Intention, habit strength and action control

The measure of intention consists of 3 items that ask about the participant’s intention to reduce unhealthy snacking.27 28 Habit strength will be assessed using the 12-item self-report habit strength index,29 and action control will be assessed using a 6-item measure.30 Responses to each item are recorded on 7-point Likert scales (strongly disagree to strongly agree).

Difficulty using the planning tool

A single item will ask participants to rate how hard it was to use the planning tool (1=not at all hard, 5=extremely hard).

Preferred action plan at follow-up

At follow-up, participants will be reminded of the name and logo used for their plan. Participants will be shown an image slider that contains screenshots from the other action plan. Participants will then be asked: ‘If you were given the choice, which action plan would you prefer to use next time?’

Sample size

The proposed study will seek to analyse a sample of 2000 Australian participants at follow-up with high BMI (overweight/obese) and/or type 2 diabetes. At baseline participants will be randomised at a ratio of 2:1:1 to each allocation method arm, such that there are a total of 1000 participants in the random arm (who will then be evenly randomised to assess or not assess their preference for a particular action plan before they are ultimately randomised to an action plan), and 500 in the two remaining allocation method arms (the screened and choice arms). With a two-sided alpha of 0.05 and power of 80%, a sample of this size will allow us to detect a small main effect of f=0.08 in a univariate analysis of variance (ANOVA) comparing the three allocation method arms and in a univariate ANOVA comparing the two prior-preference assessment arms; this corresponds to a minimum pairwise difference between the two most extreme mean values of approximately 0.18 SD. Estimates of effect size are based on the outcome of previous work exploring the effects of action plans on unhealthy snacking.15

Based on our previous studies recruiting through this provider, we anticipate an attrition rate no greater than 15% by 1-month follow-up. Therefore, we estimate a total of 2352 should be recruited at baseline to ensure sufficient sample size for analysis.

A sample of this size will also ensure that there is at least 80% power for secondary analysis conducted to estimate treatment and preference effects30 31 with a treatment effect between the two interventions (literacy-sensitive and standard planning tools) as small as 0.25 SD (estimated as five snacks per month based on the previous findings15), and a preference effect, comparing those who received their preferred tool to those who did not, as small as 0.35 SD (approximately seven snacks per month). This assumes that approximately equal proportions of participants will choose the literacy-sensitive and standard planning tools in the choice arm, and that there will be approximately equal proportions of participants allocated to each of these interventions in the screened arm.

Piloting

The intervention will be piloted with 200 participants to check that approximately equal numbers of participants allocated to the choice condition select each of the interventions. If required, sample size estimates will be
adjusted to ensure that the study is sufficiently powered. Piloting will also allow us to assess participant burden and intervention acceptability.

**Analysis**

Follow-up outcome measures for participants who do not complete the follow-up survey will be estimated for worst-case (no change in snacking score) and best-case scenarios (average change in snack score). These estimates will be incorporated as an intention-to-treat analysis. Baseline characteristics of completers and non-completers will be compared to assess bias and generalisability.

**Confirmatory analysis**

A confirmatory analysis will replicate the analysis previously reported to examine if the treatment effect is modified by health literacy. Multiple linear regression models including an intervention group × health literacy (NVS score) interaction term will be used to predict follow-up snacking scores and perceived difficulty using the plan. Important correlates of health literacy (age, level of education, language spoken at home),2 diabetes status and baseline snacking will be controlled for in the model. NVS scores will be examined both continuously and categorically (ie, inadequate vs adequate health literacy).

**Assessment of prior preference analysis**

For participants in the random arm of the study, participants whose action plan preference was assessed prior to randomisation to an intervention will be compared with those whose preference was not assessed. Multiple linear regression (controlling for health literacy, age, level of education, language spoken at home and baseline snacking) will evaluate the effect of preference assessment on unhealthy snacking behaviour. For participants who provided a preference, an additional multiple linear regression will evaluate the effect of participants receiving their preferred intervention compared with those not receiving their preferred intervention on unhealthy snacking behaviour.

**Analysis of effects of allocation method**

The primary analysis will use regression to test for a difference in self-reported unhealthy snacking between the three randomised arms (random, screened and choice) while adjusting for any effect of diabetes status. An adjusted model will also be constructed to allow for any baseline imbalances in the potential confounders including age, English as a second language, level of education. The analysis will be repeated on the secondary outcomes of perceived unhealthy snacking in the previous week, snacks consumed the previous day, difficulty using the planning tool, action control and habit strength with similar adjustment for diabetes status and any baseline imbalances. A subanalysis will also be conducted on participants with and without type 2 diabetes.

An appropriate analysis that uses the available preference information will be used to estimate treatment, preference and selection effects for the primary outcome. The treatment effect compares the efficacy of the health literate action plan with the standard action plan in the random arm. The preference effect and selection effects are estimated using the random and choice arms. The preference effect measures the difference in self-reported unhealthy snacking for those who received their preferred action plan compared with those who did not receive their preferred action plan. The selection effect measures the difference between those who would select the literacy-sensitive intervention with those who would select the standard intervention regardless of which intervention they received. Secondary analyses will adjust for diabetes status, and baseline imbalances in potential confounders including age, English as a second language, level of education. Data from participants in the screened arm will also be analyzed in this manner, producing estimates analogous to the preference and selection effects.

These effects will also be estimated for the secondary outcomes of perceived unhealthy snacking in the previous week, snacks consumed the previous day, difficulty using the planning tool, action control and habit strength with similar adjustment for diabetes status and any baseline imbalances.

Bootstrapping, by taking repeated random samples with replacement, will be used to estimate the difference between the preference effect (estimated using choice arm) and an analogous effect estimated using the screened arm, as well as the difference between the selection effect (estimated using the choice arm) and an analogous effect estimated using the screened arm. Bootstrapping will also be used to estimate the confidence intervals for non-continuous outcome measures. The bootstrapping is necessary, as the variances for the estimated differences and non-continuous outcomes have not been derived previously.

**Additional analysis**

Two researchers will also independently code standard action plans to indicate the extent that participants followed standard action plan instructions (ie, provided at least one ‘situation’ and one ‘plan’) and the extent that plans differed from the predetermined options presented in the literacy-sensitive action plans (eg, situations or solutions that did not correspond to options listed in the literacy-sensitive action plan, or strategies that fell outside of the ‘if-then’ construction. The latter may include, for example, making sure healthy snacks are prepared in advance, or refraining from buying certain foods at the supermarket). Coders will be blind to the health literacy level of participants. Any disagreements will be systematically resolved through discussion. Results from this content analysis will also inform a secondary analysis of the impact of allocation method and action plan on snacking scores.
DATA MANAGEMENT

Deidentified data will be captured electronically on the secure Qualtrics server. Data will be stored securely in deidentified form, with a unique participant ID to link responses from the baseline and follow-up surveys. In all forms of dissemination, only deidentified data will be presented as group means and differences to maintain the anonymity of participants. In line with National Health and Medical Research Council recommendations, and University of Sydney policies, all data will be kept for a minimum of 5 years.

ETHICS AND DISSEMINATION

The interventions used in this study are practical; they can be easily incorporated into existing self-management practices, particularly with the use of online technologies, and are low in cost. Ascertain that an effective way to tailor planning tools to health literacy level (ie, allowing the participant to choose by employing a screening tool) will provide valuable information for implementation in apps that target people with varying health literacy levels. Findings from this study will be disseminated through peer-reviewed publication and national and international conference presentations. Findings will also be disseminated through community and research partnerships with groups such as Western Sydney Diabetes.

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