INTRODUCTION

During the last several years, in addition to his research in condensed matter theory, Victor Yakovenko has been working in a recently emerged field of studies often called “econophysics”. Econophysics applies statistical physics methods to economical, financial, and social problems. Detailed references to the econophysics research in Victor Yakovenko’s group are given in his Web page http://www2.physics.umd.edu/~yakovenk/econophysics.html. The results have been published in refereed journals [1, 2, 3, 4, 5, 6] and presented at international conferences and seminars. His research has been reviewed in a popular article in the American Scientist magazine [7], and Australian Financial Review, the leading Australian business newspaper, has published an op-ed column about his studies [8]. His student Adrian Dragulescu received Ph.D. in 2002 and now works as a risk analyst at the Constellation Energy Group in Baltimore, which is the owner of Baltimore Electric and Gas Company. Currently Victor Yakovenko works with another graduate student A. Christian Silva.

STATISTICAL MECHANICS OF MONEY, INCOME, AND WEALTH

In this Section, we overview Refs. [1, 2, 3, 4], which use an analogy with statistical physics to describe probability distributions of money, income, and wealth.

The equilibrium statistical mechanics is based on the Boltzmann-Gibbs law, which states that the probability distribution function (PDF) of energy $E$ is $P(E) = C e^{-E/T}$, where $T$ is the temperature, and $C$ is a normalizing constant. The main ingredient in the textbook derivation of the Boltzmann-Gibbs law is conservation of energy. When two economic agents make a transaction, some amount of money is transferred from one agent to another, but the sum of their money before and after transaction is the same: $m_1 + m_2 = m'_1 + m'_2$. Then, by analogy with statistical physics, the equilibrium PDF of money $m$ in a closed system of agents should have the Boltzmann-Gibbs form $P(m) = C e^{-m/T}$, where $T$ is the effective “money temperature” equal to the average amount of money per agent. This exponential distribution is indeed observed in computer simulations [1], as shown in Fig. 1.

It is interesting to compare this result with the actual PDF of money in the society. Unfortunately, it is very difficult to find the data on distribution of money $m$. On the other hand, a lot of statistical data is available for distribution of income $r$ (for revenue). Fig. 2 shows that the PDF of individual income in USA is very well fitted by the exponential function $P(r) = Ce^{-r/T}$ [2].

The standard plot of PDF inevitably puts an upper limit on the horizontal axis (120 k$/year in Fig. 2). A standard way of representing the whole income distribution without any truncation is the so-called Lorenz curve shown in Fig. 3. The horizontal axis of the Lorenz curve, $x(r)$, represents the fraction of population with incomes below $r$, and the vertical axis $y(r)$ represents the fraction of the total income this population accounts for. As $r$ changes from 0 to $\infty$, $x(r)$ and $y(r)$ change from 0 to 1 and parametrically define the Lorenz curve in the $(x, y)$ space. The diagonal line $y = x$ represents the Lorenz curve in the case where all population has equal income. The inequality of the actual income distribution is characterized by the Gini coefficient $0 \leq G \leq 1$, which is the area between the diagonal and the Lorenz curve, normalized to the area of the triangle beneath the diagonal. For the exponential PDF, the Lorenz curve and the Gini
coefficient can be easily calculated\cite{2}:

\[
y = x + (1 - x) \ln(1 - x), \quad G = 1/2.\tag{1}
\]

The solid line in Fig. 3 shows the theoretical Lorenz curve given by Eq. (1), and the points show the income data for 1979–1997. The agreement is quite good, in the first approximation, given that the curve (1) has no fitting parameters. The inset shows that the Gini coefficient is close to the theoretical value 1/2, although the inequality does increase during the last 20 years.

One may notice that discrepancy between the theory and the data occurs at the upper end of Fig. 3. The origin of this discrepancy becomes clear when we look at the cumulative distribution of income up to 1 M$/year shown in Fig. 4.

It is clear from Fig. 4 that income distribution for the great majority of population (more than 97%) is described by the exponential Boltzmann-Gibbs law. However, for a small fraction of population (less than 3%) with income above 100 k$/year, the PDF changes to the Pareto power law. The extra income in the upper tail of the distribution can be considered as a “Bose condensate”, and the Lorenz curve should be modified as\cite{6}

\[
y = (1 - f) [x + (1 - x) \ln(1 - x)] + f \delta(1 - x), \tag{2}
\]

where the last term is the delta-function, and \( f \) is the fraction of income in the “Bose condensate”. As shown in Fig. 5, Eq. (2) gives an excellent fit of the data, and \( f = 16\% \) in 1997.

Thus far we discussed the distribution of individual
income. By taking a convolution of two exponential distributions, it is easy to show that the PDF of family income is given by the modified exponential formula $P(r) = C e^{-r/T^2}$. As Fig. 6 shows, this formula is in excellent agreement with the data. The corresponding Lorenz curve for family income is shown in Fig. 7 and compared with the data from the Bureau of Census for 1947-1994. It is amazing that the shape of the income distribution remains the same for half a century, and it is in agreement with the theoretical formula.

The theoretically calculated Gini coefficient for family income is $3/8 = 37.5\%$. The inset in Fig. 7 shows that the Gini coefficient in USA reported by the Bureau of Census for 1947-1994 is very close to the theoretical value. The average Gini coefficients for different regions of the World in 1988 and 1993 are shown in Fig. 8. For the well-developed market economies of West Europe and North America, the Gini coefficient is very close to the calculated value 37.5% and does not change in time. In other regions of the World, income inequality is higher. The special case is the former Soviet Union and East Europe, where inequality was lower before the fall of communism and has greatly increased afterwards.

In statistical physics, the exponential Boltzmann-Gibbs distribution is the equilibrium one, because it maximizes entropy. The data shown above demonstrate that probability distribution of income is also described by the Boltzmann-Gibbs law, and the equilibrium state of maximal entropy has been achieved in developed market economies.

**Probability distribution of family income.**

**FIG. 6: Probability distribution of family income.**

**FIG. 7: Lorenz curve and Gini coefficient for family income.**

**FIG. 8: Gini coefficients for different regions of the World.**

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The first theory of stock-market fluctuations was proposed in 1900 in the Ph.D. thesis of the French mathematical physicist Louis Bachelier. (Henri Poincaré was on his Ph.D. committee.) His thesis developed the concept of Brownian motion (before the famous Einstein’s paper of 1905) for stock-market prices. A modern version of this theory is routinely used in financial literature. The theory predicts a Gaussian probability distribution for stock-price fluctuations. On the other hand, it is well known that the tails of the distribution are not Gaussian (the so-called “fat tails”). To improve agreement, it was proposed that the diffusion coefficient of the Brownian motion is not a constant, but itself is a stochastic variable. One popular model was proposed by Steve Heston, who is a faculty of the Department of Finance, University of Maryland.

**Probability distribution of stock-market fluctuations.**

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In Ref. [4], Dragulescu and Yakovenko derived the probability distribution of price changes for the Heston model and compared it with the data. Fig. 9 shows the probability distribution of log-return $x$ for the Dow-Jones index during the 20-years period 1982–2001. (In the main panel of Fig. 9, the curves are offset vertically for clarity; the inset shows the same curves without offset.) The log-return $x = \ln(S_2/S_1)$ is the logarithm of the ratio of the stock prices $S_2$ and $S_1$ for two moments of time $t_2$ and $t_1$ with the average market growth subtracted. The probability distribution $P_t(x)$ depends on the time lag $t = t_2 - t_1$, which is indicated near each curve in Fig. 9. The solid curves show the analytically derived distribution, and the points show the Dow-Jones data. We see that the Dragulescu-Yakovenko formula [4] very well describes $P_t(x)$ for a broad range of time lags from one day to one year (252 trading days).

Dragulescu and Yakovenko also found that for times $t$ longer than the relaxation time of the model, $P_t(x)$ becomes a function of a single combination $z$ of the two variables $x$ and $t$. Thus, when plotted vs. $z$, the points for different time lags should collapse on a single scaling curve. That indeed happens, as show in Fig. 10. The solid line is the theoretically calculated scaling curve expressed in terms of a modified Bessel function. Notice that the agreement extends over seven orders of magnitude on the vertical axis.

In the recent paper [5], Silva and Yakovenko found that the same results hold for Nasdaq and S&P 500 in 1980s and 1990s. By analyzing the statistics of fluctuations, they concluded that the decline of stock market after 2000 is a long-term change of regime, not a temporary fluctuation, unlike the crash of 1987.

CONCLUSIONS

We have demonstrated that methods and techniques of statistical physics can be successfully applied to economical and financial problems. The great experience of physicists in working with experimental data gives them a unique advantage to uncover quantitative laws in the statistical data available in economics and finance. The interdisciplinary field of econophysics is bringing new insights and new perspectives, which are likely to revolutionize the old social disciplines.

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