ABSTRACT

Keywords: lung cancer, primary care, gatekeeping, early diagnosis

ZIVLEČEK

Ključne besede: rak pljuč, primarno zdravstvo, sistem vratelja, zgodnja diagnostika

Introduction: Lung cancer is the leading cause of cancer death, with wide variations in survival rates. This study compares primary care system factors and primary care practitioners’ (PCPs’) clinical decision-making for a vignette of a patient that could have lung cancer in five Balkan region countries (Slovenia, Croatia, Bulgaria, Greece, Romania).

Methods: PCPs participated in an online questionnaire that asked for demographic data, practice characteristics, and information on health system factors. Participants were also asked to make clinical decisions in a vignette of a patient with possible lung cancer.

Results: The survey was completed by 475 PCPs. There were significant national differences in PCPs’ direct access to investigations, particularly to advanced imaging. PCPs from Bulgaria, Greece, and Romania were more likely to organise relevant investigations. The highest specialist referral rates were in Bulgaria and Romania. PCPs in Bulgaria were less likely to have access to clinical guidelines, and PCPs from Slovenia and Croatia were more likely to have access to a cancer fast-track specialist appointment system. The PCPs’ country had a significant effect on their likelihood of investigating or referring the patient.

Conclusions: There are large differences between Balkan region countries in PCPs’ levels of direct access to investigations. When faced with a vignette of a patient with the possibility of having lung cancer, their investigation and referral rates vary considerably. To reduce diagnostic delay in lung cancer, direct PCP access to advanced imaging, availability of relevant clinical guidelines, and fast-track referral systems are needed.

Uvod: Pljučni rak je vodilni vzrok smrti zaradi raka, pri čemer se nacionalne stopnje preživetja zelo razlikujejo. Ta študija primerja dejavnike sistema primarnega zdravstvenega varstva (PZV) in klinično odločanje izvajalcev PZV v petih državah balkanske regije na primeru vinjete bolnika, ki bi lahko imel pljučnega raka.

Metode: Zdravniki PZV iz petih evropskih držav jugovzhodne regije (Slovenije, Hrvaške, Bolgarije, Grčije in Romunije) so izpolnili spletni vprašalnik, ki je zajemal njihove demografske značilnosti, značilnosti ambulante in zdravstvene vrtarstva. Udeleženci so bili pozvani, naj sprejmejo klinične odločitve v obliki vinjete predstavljenega hipotetičnega bolnika, ki bi lahko imel pljučnega raka.

Rezultati: Anketa je izpolnili 475 oseb. Statistično značilne razlike med državami so bile ugotovljene v neposrednem dostopu zdravnikov PZV do preiskav, zlasti zahtevnejših slikovnih preiskav. Zdravniki iz Bolgarije, Grčije in Romunije so se v primeru izvinjete pogosto odločili za ustrezne preiskave kot zdravniki iz Slovenije in Hrvaške. Najvišji stopnji napotitve k specialistu sta bili ugotovljeni v Bolgariji in Romuniji. Najslabša dostopnost kliničnih smernic je bila ugotovljena v Bolgariji. Najdostopnejši sistem hitre prednostne diagnostične obravnavo oz. napotitve pri sumu na raka je bil ugotovljen v Sloveniji in Hrvaški. Država je bila edini napovedni dejavnik za verjetnost napotitve bolnika na preiskave ali specialistično obravnavo v primeru klinične vinjete.

Zaključek: Med sodelujočimi državami balkanske regije obstajajo velike razlike v neposrednem dostopu zdravnikov PZV do preiskav. V primeru klinične vinjete bolnika z možnostjo pljučnega raka se stopnje odločanja za preiskave in napotitve pomembno razlikujejo po državah. Za zmanjšanje diagnostične zamude pri pljučnem roku je treba izboljšati neposredni dostop zdravnikov PZV do naprednih slikovnih preiskav, razpoložljivost ustreznih kliničnih smernic in uveljaviti hitre napotitvene sisteme.

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1 INTRODUCTION

Cancer survival rates across Europe differ considerably, and data from the European Cancer Registry-based Study on Survival and Care of Cancer Patients (EUROCARE-5) show that the national 1-year relative survival rates for all cancer sites vary from 58.2% to 81.1% (1). While 1-year relative survival can be affected by differences in registration as well as lead-time and overdiagnosis biases (2, 3), it is thought to be an indicator of more advanced disease at diagnosis (4, 5). This is associated with diagnostic delay, which leads to poorer patient outcomes and survival rates (4, 6-8). The more advanced a cancer is, the more difficult it is to treat it successfully (9). For patients with lung cancer, disease stage at diagnosis is associated with survival (10).

Lung cancer is the most commonly diagnosed cancer worldwide (11.6% of all cancers) and the leading cause of cancer death (18.4% of all cancer deaths). This is a particular problem in countries in the Balkan region (1). Out of 23 world regions, Eastern Europe has the second-highest incidence of age-standardised and region-specific incidence for lung cancer in men, southern Europe has the fifth-highest (11), while age-standardised mortality rates for lung cancer in men in both regions are above the global average (171 and 132 respectively, compared with the world average of 123). The 5-year age-standardised net survival rate for lung cancer in 2010-2014 in the Balkan region countries included in this study is low, at 14.8% for Slovenia, 10.0% for Croatia, 7.7% for Bulgaria, and 11.1% for Romania (Cluj) (12). However, apparent differences in national cancer relative survival may reflect differences in calculation methodology (13). There are no data for lung cancer survival rates in Greece.

There are national variations in public awareness of cancer symptoms, as well as in the funding and organisation of health-care systems, which might affect the timeliness of cancer diagnosis in primary care (14). Screening is also increasingly important, with evidence that volume CT screening of those at high risk significantly lowers lung cancer mortality (15, 16).

The aims of this study were, in five Balkan region countries, to explore whether PCPs have direct access to relevant investigations, their clinical decision-making in a patient that could have lung cancer, to find out how PCP demographics and system factors affect these decisions, and to identify how these compare between countries.

2 METHODS

2.1 Design and study setting

The Örenäs Research Group (ÖRG), a European group of primary care cancer researchers, performed a twenty-country European on-line cross-sectional survey of PCPs to identify the factors associated with national variations in cancer survival. The survey methodology is described in detail elsewhere (17). This analysis uses data from the Balkan region countries that agreed to participate in the study: Bulgaria, Croatia, Greece, Romania, and Slovenia.

2.2 The questionnaire

The questionnaire consisted of four sections:

- PCPs’ demographic data and practice characteristics: sex, number of years since graduation, location of practice, and number of doctors in practice
- availability of direct PCP access to relevant investigations: plain X-ray, contrast X-ray, computerised tomography (CT), positron emission tomography CT (PET CT) and magnetic resonance imaging (MRI)
- PCPs’ stated clinical actions for a vignette of a patient with symptoms that could be due to lung cancer
- PCPs’ levels of agreement with statements on health system factor items that could influence the timeliness of cancer diagnoses. In this section, PCPs were asked to rate how much they agreed with each item in relation to their referral decision-making using a 5-point Likert scale.

The vignette described a 62-year-old male smoker with a respiratory tract infection, increased sputum production, left shoulder pain, a history of chronic obstructive pulmonary disease, but no significant findings on physical examination. The vignette was designed to have a low but significant possibility of lung cancer, with a positive predictive value of 3.6% (18).

The health system factor statements were designed to indicate the availability of clinical guidelines giving advice on which patients to refer, the availability of a fast-track specialist appointment system for patients who may have cancer, and the ability of patients to self-refer to specialists (an indication of the degree of PCP gatekeeping).

2.3 Participants and recruitment

In each country a lead ÖRG member was asked to recruit at least 50 PCPs (physicians working mainly in primary care in the community) to the study, by emailing survey invitations to PCPs in their areas. In Romania and Slovenia the survey was conducted nationwide, and the survey invitation was sent through the Association of Family Physicians database. In other countries it was conducted in a local healthcare district. Consent was implied by agreeing to take part in the survey. All data were collected anonymously.

2.4 Statistical analysis

Likert scale responses were converted to numerical scores (‘strongly disagree’=1, ‘strongly agree’=5). Descriptive statistics were used to report demographic data, practice
characteristics, availability of relevant investigations, PCPs’ actions, and mean Likert scores for the health system factor statements. To compare the Likert scores, we fitted an analysis of variance (ANOVA) model to investigate whether the differences between countries were statistically significant. The chi-square test was used to test between-country differences in PCPs’ access to investigations, as well as their likelihood of testing and referring the patient in the clinical vignette.

We used a binary logistic regression to test associations between whether or not the PCP would (a) investigate the patient and (b) refer to a specialist and: PCP sex, years since graduation, type of practice, number of PCPs in their practice, availability of clinical guidelines, availability of a fast-track specialist appointment system, ability of patients to self-refer to specialists, availability of direct PCP access to relevant investigations, and country. In the regression, ‘access to investigations’ is a compound variable, with possible access scores ranging from 0 (none of the investigations listed above directly available to PCPs) to 5 (all five of the listed investigations directly available), with 0 as the reference variable. Urban practice had the most participants in its group, and so was chosen as the reference variables for ‘Type of practice’. For the three Likert scale sets of answers and for ‘Country’, we chose the first possible option in each answer as the reference variable (‘Strongly disagree’ and Bulgaria respectively). Tests were 2-tailed, with statistical significance defined as P≤0.05. Data were analysed using IBM SPSS v25.

### 3 RESULTS

A total of 475 Balkan region PCPs completed the questionnaire. The response rates and demographics are given in Tables 1 and 2 respectively.

#### Table 1. Number of participants and response rates in each of the five participating countries.

|                       | Bulgaria | Croatia | Greece | Romania | Slovenia |
|-----------------------|----------|---------|--------|---------|----------|
| Number of respondents | 59       | 67      | 68     | 177     | 104      |
| Number invited        | 90       | 292     | 318    | Unknown | 352      |
| Response rate (%)     | 65.6     | 22.9    | 21.4   | Unknown | 29.5     |

#### Table 2. Participants’ demographic and practice information for each of the five participating countries.

|                      | Bulgaria n (%) | Croatia n (%) | Greece n (%) | Romania n (%) | Slovenia n (%) |
|----------------------|----------------|---------------|--------------|---------------|----------------|
| **Sex**              |                |               |              |               |                |
| Male                 | 13 (22.0)      | 12 (17.9)     | 34 (50.0)    | 21 (11.9)     | 25 (24.0)      |
| Female               | 44 (74.6)      | 54 (80.6)     | 34 (50.0)    | 154 (87.0)    | 78 (75.0)      |
| Not given            | 2 (3.4)        | 1 (1.5)       | 0 (0.0)      | 2 (1.2)       | 1 (1.0)        |
| **Years since graduation** |            |               |              |               |                |
| Less than 10         | 8 (13.6)       | 11 (16.4)     | 0 (0.0)      | 8 (4.5)       | 17 (16.3)      |
| 10 to 19             | 11 (18.6)      | 10 (14.9)     | 38 (55.9)    | 42 (23.7)     | 34 (32.7)      |
| 20 to 29             | 23 (39.0)      | 22 (32.8)     | 25 (36.8)    | 75 (42.4)     | 32 (30.8)      |
| 30 to 39             | 11 (18.6)      | 21 (31.3)     | 5 (7.4)      | 50 (28.2)     | 16 (15.4)      |
| 40 or more           | 5 (8.5)        | 1 (1.5)       | 0 (0.0)      | 0 (0.0)       | 5 (4.8)        |
| Not given            | 1 (1.7)        | 2 (3.0)       | 0 (0.0)      | 2 (1.1)       | 0 (0.0)        |
| **Type of practice** |                |               |              |               |                |
| Urban                | 44 (74.6)      | 31 (46.3)     | 20 (29.4)    | 108 (61.0)    | 44 (42.3)      |
| Rural                | 5 (8.5)        | 23 (34.3)     | 34 (50.0)    | 60 (33.9)     | 31 (29.8)      |
| Mixed                | 9 (15.3)       | 13 (19.4)     | 14 (20.6)    | 7 (4.0)       | 29 (27.9)      |
| Not given            | 1 (1.7)        | 0 (0.0)       | 0 (0.0)      | 2 (1.1)       | 0 (0.0)        |
| **Number of PCPs in the practice** |        |               |              |               |                |
| 1                    | 32 (54.2)      | 33 (49.3)     | 24 (35.3)    | 64 (36.2)     | 7 (6.7)        |
| 2                    | 8 (13.6)       | 9 (19.4)      | 8 (11.8)     | 33 (18.6)     | 10 (9.6)       |
| 3                    | 8 (13.6)       | 6 (9.0)       | 3 (4.4)      | 17 (9.6)      | 14 (13.5)      |
| 4-5                  | 1 (1.7)        | 6 (9.0)       | 11 (16.2)    | 20 (11.3)     | 10 (9.6)       |
| 6-7                  | 1 (1.7)        | 6 (9.0)       | 6 (8.8)      | 9 (5.1)       | 12 (11.5)      |
| 8-9                  | 1 (1.7)        | 5 (7.5)       | 1 (1.5)      | 5 (2.8)       | 15 (14.4)      |
| 10 or more           | 7 (11.9)       | 2 (3.0)       | 13 (19.1)    | 22 (12.4)     | 36 (34.6)      |
| Not given            | 1 (1.7)        | 0 (0.0)       | 2 (2.9)      | 7 (4.0)       | 0 (0.0)        |
3.1 Availability of direct access to investigations
Over 80% of PCPs had direct access to plain X-rays in each of the countries, though there was significant between-country variation. A larger difference, also significant, was seen in direct access to advanced imaging, with less than a quarter of PCPs in Bulgaria, Croatia and Romania having this access (Table 3).

3.2 PCPs’ actions for the clinical vignette
With the exception of PCPs in Greece, over half of PCPs would have written a prescription for the patient at the index consultation (Figure 1). At least three-quarters of PCPs from each country would have scheduled a follow-up appointment for the patient. There was a significant difference in the proportion of doctors who would arrange a chest X-ray, tumour marker, or another special investigation or imaging: in Bulgaria, Greece, and Romania over 80% of PCPs would do this, compared with less than 60% in Slovenia and Croatia (X²=49.39, df=4, P<0.001). The largest between-country variation in PCPs’ stated actions was for referral to a specialist, ranging from Greece (8.1% would refer), through Slovenia (14.9%), Croatia (18.6%), and Bulgaria (36.5%) to Romania (65.8%). This difference was statistically significant (X²=106.9, df=4, P<0.001).

3.3 PCPs’ views on health system factors that influence their clinical decision-making
Local or national referral guidelines were least likely to be available to Bulgarian PCPs (Table 4). Fast track appointment systems for patients who may have cancer were more likely to be available in Slovenia and Croatia. Slovenian PCPs were least likely to consider that their patients could self-refer to a specialist. For each of these factors, there were statistically significant differences between the national means.

![Image](image_url)

**Figure 1.** National comparisons of PCPs stated clinical actions for vignette of a patient with symptoms that could be due to lung cancer.

### Table 3. Number of PCPs who have direct access to relevant imaging for lung cancer.

|                      | Bulgaria n (%) | Croatia n (%) | Greece n (%) | Romania n (%) | Slovenia n (%) | Significance (P value) |
|----------------------|----------------|---------------|--------------|---------------|-----------------|------------------------|
| Plain X-ray          | 54 (91.5)      | 64 (95.5)     | 66 (97.1)    | 149 (84.2)    | 90 (86.5)       | <0.006                 |
| CT and/or PET CT and/or MRI | 7 (11.9)      | 16 (23.9)     | 53 (77.9)    | 23 (13.0)     | 71 (68.3)       | <0.001                 |

### Table 4. PCPs’ levels of agreement with statements on health system factors that could influence the timeliness of cancer diagnosis.

| Statement                                                                 | Bulgaria Mean Likert scores (SD) | Croatia Mean Likert scores (SD) | Greece Mean Likert scores (SD) | Romania Mean Likert scores (SD) | Slovenia Mean Likert scores (SD) | Significance (P value) |
|---------------------------------------------------------------------------|---------------------------------|---------------------------------|--------------------------------|---------------------------------|-------------------------------|------------------------|
| 'Common presentations and advice to which to refer are covered by local or national guidelines’ | 2.76 (1.01)                      | 3.22 (0.98)                     | 3.59 (1.01)                    | 3.37 (1.00)                     | 3.73 (0.84)                   | <0.001                 |
| 'We have access to a fast-track specialist appointment system if cancer is suspected’ | 2.71 (1.19)                      | 3.22 (1.17)                     | 2.45 (1.11)                    | 2.58 (1.08)                     | 3.22 (1.22)                   | <0.001                 |
| 'Patients can self-refer to specialists, so GPs don’t need to act as gatekeepers’ | 2.39 (1.04)                      | 2.04 (1.02)                     | 2.58 (1.30)                    | 2.38 (1.15)                     | 1.55 (0.85)                   | <0.001                 |

1Mean and standard deviation (SD) for the answers on Likert scale: 1=strongly disagree, 2=disagree, 3=neither agree nor disagree, 4=agree, 5=strongly agree.
3.4 Effects of different factors on PCPs' likelihood of investigating or referring in the clinical vignette

Table 5 shows the regression analysis for the association between likelihood of investigation and referral to a specialist and the independent predictors. Country was a significant variable for both of these: Croatian and Slovenian PCPs were less likely to schedule an investigation or refer patients to a specialist than their Bulgarian, Greek, and Romanian colleagues. PCPs in Croatia, Greece, and Slovenia had a significantly lower likelihood of referral than their Bulgarian counterparts, while Romanian PCPs had a significantly increased likelihood. None of the other variables had a significant effect.

4 DISCUSSION
4.1 Main findings

This study examined key factors that could contribute to a primary care delay in the diagnostic process of patients with possible lung cancer. We found significant national differences between the five Balkan region countries in PCPs' direct access to investigations, particularly for advanced imaging. Analysis of the vignette responses showed large differences in specialist referral rates, with the highest rates in Bulgaria and Romania. PCPs from Bulgaria, Greece, and Romania were more likely to schedule relevant investigations.

Table 5. Effects of PCP and practice demographics, system factors, availability of relevant investigations and country on (a) PCPs’ likelihood of scheduling an investigation and (b) likelihood of referral patients to a specialist, for a patient with symptoms that could be due to lung cancer.

| Statement | a) Effects on PCPs’ likelihood of organising an investigation | b) Effects on PCPs’ likelihood of referral to a specialist |
|-----------|-------------------------------------------------------------|---------------------------------------------------------|
|           | Exp(B) | 95% CI | P value | Exp(B) | 95% CI | P value |
| Sex (Male) | 0.912  | 0.478-1.742 | 0.781 | 0.806  | 0.406-1.599 | 0.536 |
| Type of practice (Urban) | 0.899  |         | 0.515 |         |         |         |
| Rural | 0.823  | 0.424-1.596 | 0.564 | 1.555  | 0.802-3.015 | 0.191 |
| Island | 1.312  | 0.264-6.521 | 0.740 | 2.198  | 0.422-11.459 | 0.350 |
| Mixed | 1.028  | 0.486-2.174 | 0.943 | 1.101  | 0.470-2.580 | 0.824 |
| Years since graduation (Less than 10) | 0.474  |         | 0.975 |         |         |         |
| 10 to 19 | 0.948  | 0.354-2.541 | 0.916 | 1.259  | 0.438-3.616 | 0.669 |
| 20 to 29 | 0.697  | 0.267-1.818 | 0.461 | 1.105  | 0.398-3.063 | 0.848 |
| 30 to 39 | 1.465  | 0.505-4.249 | 0.482 | 1.212  | 0.405-3.629 | 0.732 |
| 40 or more | 1.117  | 0.201-6.216 | 0.900 | 0.784  | 0.129-4.776 | 0.792 |
| ‘Common presentations are covered by local or national guidelines’ (Strongly disagree) | 0.731  |         | 0.662 |         |         |         |
| Disagree | 2.017  | 0.490-8.296 | 0.331 | 1.000  | 0.254-3.940 | 1.000 |
| Neither agree nor disagree | 1.572  | 0.416-5.936 | 0.504 | 1.159  | 0.316-4.246 | 0.824 |
| Agree | 2.162  | 0.573-8.162 | 0.255 | 1.527  | 0.423-5.517 | 0.518 |
| Strongly agree | 1.548  | 0.317-7.547 | 0.589 | 0.789  | 0.152-4.105 | 0.778 |
| ‘We have access to a fast-track specialist appointment system’ (Strongly disagree) | 0.324  |         | 0.318 |         |         |         |
| Disagree | 0.904  | 0.371-2.202 | 0.825 | 0.647  | 0.266-1.577 | 0.338 |
| Neither agree nor disagree | 1.960  | 0.655-5.862 | 0.229 | 1.015  | 0.366-2.809 | 0.978 |
| Agree | 0.840  | 0.329-2.145 | 0.716 | 0.833  | 0.320-2.169 | 0.708 |
| Strongly agree | 1.885  | 0.465-7.640 | 0.375 | 2.130  | 0.572-7.931 | 0.259 |
| ‘Patients can self-refer to specialists’ (Strongly disagree) | 0.263  |         | 0.910 |         |         |         |
| Disagree | 1.407  | 0.755-2.621 | 0.283 | 1.150  | 0.588-2.247 | 0.683 |
| Neither agree nor disagree | 0.941  | 0.377-2.348 | 0.896 | 1.190  | 0.470-3.013 | 0.713 |
| Agree | 3.676  | 0.979-13.807 | 0.054 | 0.868  | 0.341-2.212 | 0.768 |
| Strongly agree | 2.059  | 0.474-8.952 | 0.335 | 1.696  | 0.414-6.955 | 0.463 |
| Number of relevant investigations available (None) | 0.376  |         | 0.257 |         |         |         |
| One | 0.250  | 0.024-2.622 | 0.248 | 0.160  | 0.028-0.907 | 0.038 |
| Two | 0.365  | 0.043-3.104 | 0.356 | 0.358  | 0.091-1.404 | 0.141 |
| Three | 0.763  | 0.049-11.952 | 0.847 | 0.552  | 0.065-4.654 | 0.585 |
| Four | 0.552  | 0.060-5.069 | 0.599 | 0.198  | 0.042-0.929 | 0.040 |
| Five | 0.257  | 0.027-2.400 | 0.233 | 0.251  | 0.049-1.285 | 0.097 |
PCPs in Bulgaria were less likely to report having access to clinical guidelines than those in the other countries, but PCPs from Slovenia and Croatia were more likely to agree that a fast-track specialist appointment system for patients who may have cancer was available to them. The ability of patients to self-refer was lowest in Slovenia, suggesting that PCPs have a stronger gate-keeping role there. Of the factors that we investigated, a PCPs’ country was the only one that had a significant effect on their likelihood of investigating or referring in the clinical vignette.

### 4.2 Comparison with existing literature

While GP gate-keeping is associated with better overall health outcomes (19), it has been suggested that it may be linked with poorer survival of patients with cancer (20), and delays in cancer diagnosis have been found in some countries with strong gate-keeping systems (UK, Denmark) (4, 21, 22). However, a European study found no link between a higher probability of initial consultation with a GP and poorer cancer survival rates (23) and, of the countries in our study, Slovenia has both the strongest reported GP gate-keeping role and the best lung cancer 5-year survival rate (12).

Several health systems have, like Slovenia and Croatia in our study, developed fast track systems (24-26). While it is still unclear whether reducing cancer diagnostic or treatment wait times results in improved survival, there is evidence that it can result in earlier cancer stage at time of treatment for non-small cell lung cancer (27), and an increase in the number of therapeutic options (28).

Over 80% of PCPs in each of the countries in our study reported direct access plain X-ray imaging, similar levels to those reported in England (29) and the other International Cancer Benchmarking Partnership (ICBP) countries (18). The levels of direct access to advanced imaging varied considerably in our study. This wide range reflects that seen in the IPCP countries, where direct access to MRI machines, for example, ranged from 11.0% to 91.6% (18). Availability of national guidelines in our study seemed inconsistent, with most respondents stating that they ‘neither agree nor disagree’ that common presentations and advice to refer are covered by these. This indecision may be because of barriers to their use: 75% of GPs in a Canadian study indicated active use of cancer guidelines, but they reported barriers that included not being aware of them, being too busy, and user unfriendliness of the website (30).

We found that the two countries (Bulgaria and Romania) with the lowest levels of direct access to advanced imaging and low levels of access to fast-track specialist appointment systems had also the highest levels of referral to a specialist in the clinical vignette. Our data do not provide an explanation for this result. It may be that higher levels of referral indicate that this option is relatively quick and easy in these countries, so there is less need for PCPs to have direct access to advanced imaging or fast-track systems. We also believe that GPs are aware of the importance of early diagnosis in the event of suspected cancer and that they adapt their action to the characteristics of the system. However, the availability of a fast-track system can be important in early cancer detection, with evidence that it accelerates the diagnostic work-up process and clinical pathway (31). A higher referral rate to secondary care in the two weeks after first consultation, using a fast-track system was associated with earlier detection of lung cancer (32).

While we found no association between PCP demographics or practice characteristics with the decision to investigate or refer, in another study female doctors were associated with a longer system delay, and GPs that provided more services tended to have shorter system delays (33).

### 4.3 Strengths and limitations of the study

This is the first study that compares the factors underlying PCPs’ referral decision-making in patients that might have lung cancer in Balkan region countries. The data come from a survey that was carefully developed and piloted by PCPs, based on their clinical experience, and it includes the views of PCPs who are not usually involved in research (17). The sample was diverse, with participants varying in
terms of years of clinical practice, sex, and site and size of practice.

While low survey response rates are common in primary care and are known to vary between countries, the response rates in our study were comparable to those of a recent ICBP survey, in which response rates varied from 5.5% to 45.6%. We have no data on non-responders, as the survey was anonymous. However, the respondent anonymity might have reduced the risk of social desirability bias.

Participants in this study were recruited by an on-line questionnaire, and they may not be representative of their populations. Although we asked participants about access to relevant investigations, we did not ask them for data on waiting times for these: longer waiting times for tests have been reported be associated with delays in diagnosis (34).

Vignette design is frequently used to study how individual’s thoughts, decisions and behaviour are affected by factors that are difficult to study in real situations (35). While vignettes may not be typical of patients seen by participant PCPs in their everyday practice, and there have been concerns about the validity of such research (35), as clinical decision-making is a complex cognitive process. Despite this potential limitation, well-designed vignette studies can be highly generalisable to ‘real-life’ behaviour (36).

4.4 Implications for practice
Prompt testing and rapid referral to a specialist are important for the early detection of cancer. Although it has low sensitivity, a chest X-ray is still the most important first-line investigation (37,38) and its use has been found to result in earlier cancer detection (39). More recently, direct access to low dose CT (LDCT) by GPs has also been proposed as a way of improving early lung cancer diagnosis rates (40), and this suggests that levels of direct access to advanced imaging need to be improved in the study’s participating countries.

While clinical guidelines do not ensure good clinical practice (41), guidelines may speed up the diagnostic process (42), and well-designed cancer referral guidelines need to be easily accessible in the participating countries.

5 CONCLUSIONS
The five Balkan region countries that participated in this study show large differences between their PCPs’ levels of direct access to investigations. When their PCPs are faced with a vignette of a patient with a small but significant possibility of having lung cancer, their investigation and referral rates vary considerably. Research is needed to find out whether these findings are reflected in real-life clinical decision-making. To reduce diagnostic delay in lung cancer, levels of direct PCP access to advanced imaging, availability of relevant clinical guidelines, and fast-track referral systems must be improved.

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CONFLICTS OF INTEREST
None declared.

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ETHICAL APPROVAL
113/08/14 was received from the National Medical Ethics Committee Republic of Slovenia on December 8th, 2014. Other countries’ study leads either achieved local ethical approval or gave statements that formal ethical approval was not needed in their jurisdictions.

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