Tax Rates Variations And Its Effect On Individual Tax Payers A Research Focussed On Salaried Class People In India

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Abstract: The structure and financing of a tax rate variations are grave to achieving economic growth. Tax rate cuts may encourage individuals to figure, save, and invest, but if the tax cuts aren’t financed by immediate spending cuts they’re going to likely also end in an increased federal deficit, which within the long-term will reduce national saving and lift interest rates. Even though, they reallocate resources diagonally toward their highest-value economic use, resulting in improved efficiency and potentially raising the overall size of the economy. The sample for the study happens to be 384 number of taxpayers. The cogent way of statistical analysis is made via ANOVA and T-test. This paper makes an attempt to explore the tax rate changes and its effect on individual tax payers.

Keywords: Tax payers, National savings, Taxation system and Tax rate.

1. Introduction

Indian taxation system is one of world’s largest taxation system in term of its wide application on large number of people and other business entities. It is well structured system derived from the Indian constitution. India has a federal system of Government with clear demarcation of power between Central Government and State Governments.

Every year, the Income Tax Department sends tax scrutiny notice to thousands of businessmen and salaried individuals who file their Income Tax Returns every year. Receiving a notice doesn’t imply that a person is guilty; it is merely a routine checkup by the Income Tax department. There has been a considerable reduction in the number of tax payers selected for scrutiny in the last five years, according to government data. While as many as 0.71% of the tax payers were selected for scrutiny in 2015-16, that number has come down to 0.25% in 2018-19. It is expected that 1.5 crore Indians pay Income tax. That is just a little over 1% of India’s population and only 1.6% of the country/’s adult (over 20 years) population. (Times of India, 2020).

2. Statement of the problem

Tax collection is a primary factor through which revenue can be generated. The tax rate is the percentage of an income or an amount of money that has to be paid as tax. When the tax rate increases can decrease economic activity through short-run demand-side effects that leads to reduce actual GDP below potential GDP as lower disposable income causes declines in consumption and investment. Long-run supply-side effects i.e., reducing potential GDP through behavioral responses (Andrew Fieldhouse, 2013). Therefore, it becomes essential to study the tax rate changes and the benefit of higher tax and its effect on individual tax payers.

3. Objective of the Study

• To study the tax rate variations and its impact on individual tax payers.
• To study the benefit of higher tax and the acceptability of tax rate.

4. Methodology of the Study

The present study is based on both primary and secondary data. The primary data has been gathered from 383 respondents through structured questionnaire by adopting Random sampling technique. The secondary data has been gathered from books, journals and websites.

Tools used for analysis:
The primary data has been analyzed by using mean, standard deviation, ANOVA and T – test.

Hypothesis
H01: There is no significant difference between respondent’s age and their acceptability of the tax rates.
H02: There is no significant difference between respondent’s nature of employment and their acceptability of the tax rates.
H03: There is no significant difference between respondent’s level of employment and their acceptability of the tax rates.
H04: There is no significant difference between respondent’s income per annum and their acceptability of the tax rates.
H05: There is no significant difference between respondent’s benefits with higher tax and their acceptability of the tax rates.
H06: There is no significant difference between respondent’s allowances forced to utilize and their acceptability of the tax rates.

5. II Literature Review

**India TV33 (2015)**, in its article revealed that the due to high tax rates for individuals the number of tax payers rate has been drastically decreased. The article is of opinion that this is due to high rate of taxes on a particular category of taxpayers and this is also due to additional surcharges and cess along with the taxes. The article concluded that only 3% population bears the total income tax burden and it may go further lesser in another 5years time. The article also concluded that majority of the taxpayer population are in the slab rate of Rs. 0 to Rs. 5 lakhs.

**Rangarajan (2013)** in the discussion on the tax rates increase in the financial year 2014/15 reveals that the introduction of new slab rate for the super-rich people like US, which will not affect the low and middle-income group people. He concluded that imposing of the surcharge over the limit of income might be less burdened on the individuals on the tax rates. The author further supported that this system was successful in United States of America.

**Amarjothi (2013)**, in her research on the Indian revenue generators opined that the must has a fixed rate every year in order to make the process simplifier. The structural changes and system must ensure the payment process or collection process to be easy. Taxpayers should be provided with recognition and awards whereas, the tax evaders to be penalized with special enforcement under Taxpayer Rights. Lack of strong enforcement and political instability in policy on revenue making the collection process delay and individual tax payers must understand that the tax collection is the backbone of any country’s economy.

6. III Data Analysis and Interpretation

**Tax Rates and its effect on Individual Taxpayers**

The tax rates differ from one individual to the other due to their level of income, amount of allowances and benefits received from employer, age factor and other variables. Due to additional investments such as insurance, provident funds and so on the tax rates may differ.

1. **Age Vs Tax rates**

   **H01**: There is no significant difference between respondent’s age and their acceptability of the tax rates.

   **TABLE 1: AGE VS TAX RATE**

   | Age            | Tax Rate |      |      |     |
   |----------------|----------|------|------|-----|
   |                | Mean     | S.D  | No.  |
   | 21-30 YRS      | 12.00    | 3.45 | 86   |
   | 31-40 YRS      | 9.73     | 2.71 | 195  |
   | 41-50 YRS      | 10.42    | 2.99 | 53   |
   | Above 50 yrs   | 12.50    | 2.76 | 50   |
   | Total          | 10.70    | 3.14 | 384  |

   **ANOVA for Tax Rate**

   | Particulars | Sum of Squares | d f | Mean Square | F   | Sig |
   |-------------|----------------|-----|-------------|-----|-----|
   | Between Groups | 493.8 50       | 3   | 164.6 17    | 19.0 86 | *   |

   * indicates significance at the 0.05 level.
Table 1 reveals that respondents in the age group of above 50 years have high acceptability (12.50) on the tax rates whereas, the respondents in the age group of 31-40 have least acceptability (9.73) on the tax rates. The test results showed that there is a significant difference between the respondents age and their acceptability of tax rates. Hence, the hypothesis is rejected.

2. Nature of Employer Vs Tax rates

H02: There is no significant difference between respondent’s nature of employment and their acceptability of the tax rates.

**TABLE 2: NATURE OF EMPLOYER VS TAX RATE**

| Particulars         | Tax Rate | Mean | S. D | N o. |
|---------------------|----------|------|------|------|
| Nature of your Employer | Government/Public | 9.20 | 2.16 | 40   |
|                     | Semi-Government | 11.85| 3.12 | 34   |
|                     | Private     | 10.76| 3.18 | 31   |
| Total              |           | 10.70| 3.14 | 38   |

ANOVA for Tax Rate

| Particulars          | Sum of Squares | d f | Mean Square | F     | S ig. |
|----------------------|----------------|-----|-------------|-------|-------|
| Between Groups       | 136.3          | 2   | 68.1        | 7.146 | *     |
| Within Groups        | 3635.000       | 3   | 9.54        | 1     |
| Total                | 3771.352       | 3   |             |

(*5% significant, **1% significant, NS- Not Significant)

Table 2 shows that, the respondent’s nature of the employer, respondents in the semi-Government category have high acceptability (11.85) on the tax rates whereas, the respondents in the Government/Public have least acceptability (9.20) on the tax rates. The test results showed that there is a significant difference between the respondents age and their acceptability of tax rates.

Hence, the hypothesis is rejected.
3. Level of Employment Vs Tax rate

**H03**: There is no significant difference between respondent’s level of employment and their acceptability of the tax rates.

**TABLE 3: LEVEL EMPLOYMENT VS TAX RATE**

| Particulars                        | Tax Rate | S.D | N o. |
|-----------------------------------|----------|-----|------|
| Mean                              | 11.9     | 2   | 3. 45| 9    |
| Low-level                         | 9.95     | 2   | 78   | 2    |
| Middle-level                      | 11.6     | 7   | 3. 09| 5    |
| Managerial-level                  |          |     |      |      |
| Total                             | 10.70    | 3.14| 38   |

**ANOVA for Tax Rate**

| Particulars | Sum of Squares | d f | Mean Square | F   | S ig. |
|-------------|----------------|-----|-------------|-----|-------|
| Between Groups | 325.5          | 2   | 162.763     | 17.9| *     |
| Within Groups    | 3445.825      | 3   | 9.044        |     |       |
| Total            | 3771.352      | 3   | 83           |     |       |

Table 3 states that the respondents level of the employment, respondents in the low-level category have high acceptability (11.92) on the tax rates whereas, the respondents in the middle level have least acceptability (9.95) on the tax rates. The test results showed that there is a significant difference between the respondent’s level of employment and their acceptability of tax rates. Hence, the hypothesis is rejected.

4. Income per annum Vs Tax Rate

**H04**: There is no significant difference between respondent’s income per annum and their acceptability of the tax rates.

**TABLE 4: INCOME PER ANNUUM VS TAX RATE**

| Particulars | Tax Rate | S.D | N o. |
|-------------|----------|-----|------|
| Mean        |          |     |      |
| Income per annum | Below Rs.250000 | 14.0 | 7   | 2   | .52 | 15 |
| Rs. 250001 – Rs. 500000 | | 10.22 | 3.11 | 180 |
Table 4 reveals that the respondents’ income per annum, in below Rs. 250000 category have high acceptability (14.07) on the tax rates whereas, in the level of Rs. 250001 – Rs.500000 have least acceptability (10.22) on the tax rates. The test results showed that there is a significant difference between the respondent’s income per annum and their acceptability of tax rates. Hence, the hypothesis is rejected.

### 5. Benefits with higher tax Vs Tax rate

**H05**: There is no significant difference between respondent’s benefits with higher tax and their acceptability of the tax rates.

| TABLE 5: BENEFITS WITH HIGHER TAX VS TAX RATE |
|-----------------------------------------------|
| Particulars                                   |
| The benefits incur high rate of tax           |
| Yes                                           |
| Mean 10.70                                    |
| S. D 0.77                                     |
| N 3                                           |
| No                                            |
| Mean 9.21                                     |
| S. D 0.90                                     |
| N 2                                           |
| Total                                         |
| Mean 10.70                                    |
| S. D 0.47                                     |
| N 3                                           |

**t-test for Equality of Means**

| t  | df  | Sig. |
|----|-----|------|
| 2.125 | 82  | *    |
Table 5. specify that the respondents with agreeable benefits with higher tax have high acceptability (10.77) on the tax rates whereas, the respondents with disagreeable have least acceptability (9.21) on the tax rates. The test results showed that there is a significant difference between the respondent’s benefits with higher tax and their acceptability of tax rates. Hence, the hypothesis is rejected.

6. Allowance forced to utilize Vs Tax rates

H06: There is no significant difference between respondent’s allowances forced to utilize and their acceptability of the tax rates.

**TABLE 6: ALLOWANCES FORCED TO UTILIZE VS TAX RATE**

| Particulars                          | Tax Rate | Mean | S.D | N  |
|--------------------------------------|----------|------|-----|----|
| Allowances, which you were forced to utilize | HRA      | 10.7 | .01 | 2  |
|                                      | Children Education | 14.21 | 2.62 | 39 |
|                                      | Conveyance | 15.00 | 1.12 | 9  |
|                                      | D.A       | 9.14 | 2.27 | 113|
| Total                                |          | 10.70| 3.14| 84 |

**ANOVA for Tax Rate**

| Particulars | Sum of Squares | d f | Mean Square | F | S ig. |
|-------------|----------------|-----|-------------|---|-------|
| Between Groups | 919.9 | 3 | 306.6 65    | 40.8 69 | * |
| Within Groups     | 2851.358 | 3 | 7.504       |
| Total             | 3771.352 | 3 | 83          |

Table 6. reveals that the respondent’s allowances forced to utilize, respondents received conveyance have high acceptability (15.00) on the tax rates whereas, the respondents receive D.A have least acceptability (9.14) on the tax rates. The test results showed that there is a significant difference between the respondent’s allowances forced to utilize and their acceptability of tax rates. Hence, the hypothesis is rejected.

7. Conclusion

Every citizen responsibility towards our nation is to pay the right amount of tax. If all tax payers pay taxes on time, it will aid the government to support its goals, by the way of increasing infrastructure and providing more government services for the welfare of the society. This study concludes that there is a significant difference between the respondents age, level of employment, respondent’s income per annum, benefits with higher tax and allowance forced to utilize and their acceptability of tax rates. Hence, the hypothesis is rejected.

Table of data related to the research on tax rates variations and its effect on individual taxpayers in India.
income, tax deductions and credits, and the proper use of a tax deferral will help to the individual to meet the effective tax rate.

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