Application of the Multi Criteria Decision Making Methods for Project Selection

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Abstract Multi-criteria decision making (MCDM) methods are chosen among alternatives in order to attain specific objectives. In this research, the purpose of methodology is to provide decision methods for project managers in construction companies. The methodology is combined into three methods consisting of Delphi method, Analytic Hierarchy Process (AHP) and Technique for Order Preference by Similarity to Ideal Solution (TOPSIS). As the result, the criteria for selection are determined by expert opinions, and then assign the weight of criteria by AHP. Finally, TOPSIS method is used to evaluate alternatives which are found prioritized by weight for project, namely project 5 equal 0.747, project 7 equal 0.746, project 3 equal 0.614, project 2 equal 0.441, project 4 equal 0.386, project 1 equal 0.358 and project 6 equal 0.264 respectively.

Keywords Multi-criteria Decision Making, AHP, TOPSIS, Project Selection

1. Introduction

All organizations have to select the projects which are determined to pursue among numerous opportunities. One of the biggest decisions that any organizations are likely to make related to the projects which they would undertake. Once a proposal has been accepted, there are numerous factors that need to be considered before an organization decides to carry out. Actually, there are various project selection methods practiced by the modern business organizations. However, the most popular one is a multi-criteria decision making (MCDM) method which is a tool aimed at supporting decision makers who are faced with making numerous and conflicting evaluations. MCDM aims at highlighting those conflicts and deriving a way to come up with a compromise in a transparent process. Many researchers have studied about tools used in decision-making process to ensure the most appropriate alternative. Meanwhile, they applied the multi-criteria decision making for supporting any decision information process such as Affinity Diagram, Analytic Hierarchy Process (AHP), fuzzy TOPSIS, Analytic Network Process (ANP) and Technique for Order Preference by Similarity to Ideal Solution (TOPSIS) etc[1].

Many researchers have applied these methods into many organizations and several fields for instance project selection, project performance, logistics and computer system, etc. Anjali Awasthi and Satyaveer S Chauhan (2012) [1] combined three methods including Affinity Diagram, AHP and fuzzy TOPSIS for improving city sustainability by evaluating 4 city logistics initiatives. For project selection, Pablo et.al (2014) [2] applied AHP and ANP to help manager to decide project investment. Nikzad Manteghi et.al (2012) [3] used AHP method to select project suitable for distributed generation technology between current and new project. Nooshin Rahmania (2012) [4] applied AHP in IT project selection. Mohammed I. Al Khalil (2012) [5] developed AHP to select the most appropriate project delivery method. Morteza Pakdin Amiri (2012) [6] applied AHP to select oil field project. Doraid Dalalah et.al.(2010) [7] applied AHP in construction project. Chun-Chin Wei (2005) [8] applied AHP in ERP project. Norita Ahmad and Phillip A. Laplante (2006) and Kamal M. Al-Subhi Al-Harbti (2001) [9,10] applied to select software project. Evangelos Triantaphyllou and Stuart H. Mann (1995) applied to select computer system in engineering department. All research is presented in table 1.

The most famous tool of the multi-criteria decision making methods is the Analytic Hierarchy Process (AHP) which is a methodology for supporting complex decisions. It is used in business and governmental sectors around the world to improve the quality of decisions. It is very intuitive, easy to use and understandable. While the Technique for Order Preference by Similarity to Ideal Solution (TOPSIS) is a multiple criteria decision making method based on the idea that the optimal solution should have the shortest distance from the positive ideal solution and the farthest distance from the negative ideal solution. So those methods will be applied in this research.
2. Materials and Methods

2.1. The Delphi Method

The Delphi method is an exercise in group communication. This technique allows experts to deal systematically with a complex problem or task. Amol A. Talankar et.al (2014) [16] had used Delphi method to identify the critical success factors (CSFs) for the effective implementation of Six Sigma in service sector. They collected all factors from literature to discuss with expert and finalize the set of critical success factors (CSFs). Othoman Elsayah et.al (2013) [17] ever applied delphi method to develop ranking contractor selection criteria with specific application to run construction projects in the Libyan context. Han-Gook Kim, Dong-Suk Hong (2012) [18] used Delphi method to develop the assessment tools for Green & Smart IT level. Consequently, the part of expert opinions will be applied in this research to collect factors affecting to project selection.

2.2. The Analytic Hierarchy Process (AHP)

The Analytic Hierarchy Process (AHP) is a structured technique for dealing with complex decisions. It was developed by Thomas L. Saaty in the 1970s. AHP is designed to describe its three basic functions that feature complexity, measuring on a ratio scale, and synthesizing. The decision methods of AHP are as follow[19];

1. Define the problem and determine the goal of problem.
2. Determine the decision hierarchy from the top with the goal of the decision, then the objectives from a broad perspective, through the intermediate levels towards the lowest level.
3. Construct a set of pair wise comparison matrices. Each element in an upper level is used to compare the elements in the below level immediately with respect to it. Each of these judgments is assigned a number on a scale in table 2. Consider $n$ elements to be compared $C_1, ..., C_n$ and denote the relative ‘weight’ (priority or significance) of $C_i$ with respect to $C_j$ by $a_{ij}$ and form a square matrix $A = (a_{ij})$ of order $n$ with the constraints that $a_{ij} = 1/a_{ji}$, for $i \neq j$, and $a_{ii} = 1$, all $i$.
4. Use the priorities obtained from the comparisons to weigh the priorities in the level immediately below. Do this for every element. Then for each element in the level below add its weighed values and obtain its overall or global priority. Continue this process of weighing and adding until the final priorities of the alternatives in the bottom most level are obtained.

| Reference | Method                          | Research area                  |
|-----------|--------------------------------|--------------------------------|
| [1]       | Affinity Diagram, AHP and fuzzy TOPSIS | *                              |
| [2]       | AHP, ANP                        | *                              |
| [11]      | AHP                            |                               |
| [3],[4, 5], [7],[8],[9],[10] | AHP                        | *                              |
| [6],[12]  | AHP, fuzzy TOPSIS              | *                              |
| [13]      | AHP                            |                               |
| [14]      | Fuzzy                          | *                              |
| [15]      | Fuzzy AHP and TOPSIS Technique | *                              |

| Intensity of importance | Definition          | Explanation                                                                 |
|-------------------------|---------------------|-----------------------------------------------------------------------------|
| 1                       | Equal importance   | Two factors contribute equally to the objective                             |
| 3                       | Somewhat more important | Experience and judgment slightly favor one over the other.                  |
| 5                       | Much more important | Experience and judgment strongly favor one over the other.                  |
| 7                       | Very much more important | Experience and judgment very strongly favor one over the other. Its importance is demonstrated in practice. |
| 9                       | Absolutely more important | The evidence favoring one over the other is of the highest possible validity |

2.4,6,8 Intermediate values When compromise is needed
Table 3. Random Consistency index values for different values of $n$.

| $n$ | 1   | 2   | 3   | 4   | 5   | 6   | 7   | 8   | 9   | 10  |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| CI  | 0.00| 0.00| 0.58| 0.90| 1.12| 1.24| 1.32| 1.41| 1.45| 1.49|

5. Finally, a Consistency Index ($CI$) can be calculated $\lambda_{max} - n / (n - 1)$. The consistency ratio CR is obtained by dividing the CI value by the Random Consistency index ($RCI$) as given in table 3.

The process of assigned weight will apply by using this method.

### 2.3. The Technique for Order Preference by Similarity to Ideal Solution (TOPSIS)

The technique for order preference by similarity to ideal solution (TOPSIS) is a widely accepted multiple criteria method to identify solutions from a finite set of alternatives. A solution is determined as a positive ideal solution if it maximizes the benefit criteria or minimizes the cost criteria. On the other hand, the solution which maximizes the cost criteria or minimizes the benefit criteria is called the negative ideal solution. In the initial step of the technique, let $x_{ij}$ be the inputs for matrix of priorities where there are $i = 1,...,m$ alternatives and are $j = 1,...,n$ criteria. Then Form normalized decision matrix, the positive ideal solution ($A^+$) is determined by selecting the largest normalized and weighted score for each criterion. Similarly, the negative ideal solution ($A^-$) is determined by selecting the least normalized and weighted score of each criterion[20]

$$r_{ij} = \frac{x_{ij}}{\sqrt{\sum_{i=1}^{m} \sum_{j=1}^{n} x_{ij}^2}}$$

Step 2 Build the weight normalized matrix

$$v_{ij} = w_ir_{ij}, i = 1,...m \ j = 1,...,n$$

Step 3 Calculate the positive and negative ideal solutions

$$A^+ = \{v_{1i}^+, ... , v_{mi}^+\}, \text{where } v_{ji}^+ = \{\max(v_{ij}) \in J; \min(v_{ij}) \in J'\}$$

$$A^- = \{v_{1i}^-, ... , v_{mi}^-\}, \text{where } v_{ji}^- = \{\min(v_{ij}) \in J; \max(v_{ij}) \in J'\}$$

Step 4 Measure separation (positive and negative) measures for each alternative.

$$S_i^+ = \sqrt{\sum_{j=1}^{n}(v_{ji}^- - v_{ij})^2},$$

$$S_i^- = \sqrt{\sum_{j=1}^{n}(v_{ji}^+ - v_{ij})^2}, i = 1,...,m$$

Step 5 Finalize the relative closeness to the ideal solution.

$$C_i^+ = \frac{S_i^-}{(S_i^- + S_i^+)} , 0 < C_i^+ < 1 , i = 1,...,m$$

In the part of alternatives evaluation will apply by using the technique for order preference by similarity to ideal solution.

### 2.4. Research Methodology

The research purpose is to help project manager prioritize project by combining three methods including Expert interviews, the Analytic Hierarchy Process (AHP) and the technique for order preference by similarity to ideal solution (TOPSIS) in group decision making. The framework of research is shown as figure 1:
This section describes the detailed methodology which includes five steps to achieve research objective as the following:

Step 1: Create questionnaire to get data from expert persons who are working in construction companies.

Step 2: Determine criteria to prioritize project and determine project candidates.

Step 3: Construct decision hierarchy based on multi criteria method.

Step 4: Assign weight of each criterion with analytic hierarchy process then the result to prioritize the best project and assign weight of each candidate project by the technique for order preference by similarity to ideal solution.

Step 5 Evaluate alternatives and determine final ranking to prioritized projects.

The methodology of research is shown as figure 2;

![Figure 2. Research methodology](image)

1. Delphi method
   - Created questionnaire to get data from expert.
   - Determine criteria and project candidate

2. The Analytical Hierarchy Process (AHP)
   - Created structure of decision
   - Assigned weight of criteria

3. The technique for order preference by similarity to ideal solution (TOPSIS)
   - Evaluated alternatives and determine final rank to prioritized projects

![Figure 3. the decision hierarchy of project selection](image)

2.5. Results

2.5.1. Identification of Criteria

This research study establishes and demonstrates the flow of the MCDM methodology, in which a case study in a construction company is given. The criteria are selected from expert persons who have worked in construction companies such as civil manager, maintenance, welding and mechanical, etc. by using expert interview method. Based on the results, criteria that will be used in the project selection of construction company consisting of five criteria used for evaluating the projects: manpower (C1), capital (C2), responsibility (C3), experience of worker (C4) and machine and equipment (C5) and seven projects are also selected in case study. After that, create structures and evaluate weights of criteria by means of The Analytic Hierarchy Process (AHP) as figure 3;

| Criteria | Weight | $\lambda_{max}$ | CI | RI | CR |
|----------|--------|-----------------|----|----|----|
| C1       | 0.331  | 5.251           | 0.0627 | 1.12 | 0.06 |
| C2       | 0.360  |                |      |     |     |
| C3       | 0.049  |                |      |     |     |
| C4       | 0.127  |                |      |     |     |
| C5       | 0.133  |                |      |     |     |

Consistency ratio of the pair wise comparison matrix is calculated as 0.06 < 0.1. So the weights are shown to be consistent and they are used in the selection process.

2.5.2. The Weights of Criteria

In this step, the weights of the criteria used in evaluation process are calculated by using AHP method are presented in table 4 and rating score by the expert’s team. The result weights of criteria are presented in table 5.

![Table 4. Pairwise score of criteria](image)

| Criteria | Weight | $\lambda_{max}$ | CI | RI | CR |
|----------|--------|-----------------|----|----|----|
| Man power | 1 1 1 | 1 4 | 4 4 | 3 |
| capital | 1 1 1 | 5 4 | 4 3 | 3 |
| responsibility | 1/5 1/5 1 | 1/5 1/5 1 | 1/5 1/5 1/4 |
| experience of worker | 1/4 1/5 1 | 1/5 1/5 1 | 1/4 1/5 1/4 |
| machine and equipment | 1/3 1/3 1 | 1/3 1/3 1 | 1/3 1/3 1 |

2.5.3. Evaluation of Alternatives And Determine the Final Rank

At the final step, the weight evaluation of alternatives had applied the technique for order preference by similarity to ideal solution (TOPSIS) for decision making. The result are summarizes in table 6.
Table 6. the ranking of project by TOPSIS method

| Project | Weight | Rank |
|---------|--------|------|
| Project 1 | 0.358  | 6    |
| Project 2 | 0.441  | 4    |
| Project 3 | 0.614  | 3    |
| Project 4 | 0.386  | 5    |
| Project 5 | 0.747  | 1    |
| Project 6 | 0.264  | 7    |
| Project 7 | 0.746  | 2    |

Therefore, the final ranking by TOPSIS is: project 5> project 7> project 3> project 2> project 4> project 1> project 6.

3. Conclusions

In this research paper, Expert interviews, AHP integrated TOPSIS methods are introduced to be used in project selection problem. Expert interviews are used to gather up and create criteria which mainly impacts to project, AHP is used to determine the weights of the decision criteria and TOPSIS is used to rank the alternatives. According to the result, all of methods provide the systematic approach for group decision making that can help project manager prioritize project and this information can help them provide master plan in project management and can be applied in other companies which tend to decide for project selection problem.

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