Engaging faculty in a workshop intervention on overcoming the influence of implicit bias

Molly Carnes1,2,3†, Jennifer Sheridan1, Eve Fine3, You-Geon Lee4, Amarette Filut2 and Sharon Topp2

1Departments of Medicine, Psychiatry, and Industrial Engineering, University of Wisconsin-Madison, Madison, WI, USA; 2Center for Women’s Health Research, University of Wisconsin-Madison, Madison, WI, USA; 3Women in Science and Engineering Leadership Institute (WISELI), University of Wisconsin-Madison, Madison, WI, USA and 4Wisconsin Center for Education Research, University of Wisconsin-Madison, Madison, WI, USA

Abstract

Introduction: To study the effectiveness of any educational intervention for faculty requires first that they attend the training. Using attendance as a measure of faculty engagement, this study examined factors associated with the percentage of faculty in divisions of departments of medicine who attended a workshop as part of a multisite study. Methods: Between October 2018 and March 2020, 1675 of 4767 faculty in 120 divisions of 14 departments of medicine attended a 3-hour in-person workshop as part of the Bias Reduction in Internal Medicine (BRIM) initiative. This paper describes the workshop development and study design. The number of faculty per division ranged from 5 to 296. Attendance rates varied from 2.7% to 90.1%. Taking a quality improvement approach, the study team brainstormed factors potentially related to variations in workshop attendance, constructed several division- and institution-level variables, and assessed the significance of factors on workshop attendance with hierarchical linear models. Results: The following were positively associated with workshop attendance rate: the division head attended the workshop, the BRIM principal investigator gave Medical Grand Rounds, and the percentage of local workshop presenters who completed training. Workshop attendance rates fell when departments identified more than five on-site study leaders. Conclusions: Factors associated with higher workshop attendance may have increased the perceived status and value of attending the workshop, leading faculty to choose the workshop over other competing demands. For future investigators studying educational interventions that require participation of faculty in clinical departments at multiple sites, this work offers several valuable lessons.

Introduction

Leading scholars and national organizations agree that achieving equity and inclusion in academic medicine will require a cultural change in the institutions in which physicians train, practice, conduct research, and educate future generations of physicians [1–3]. Changing the culture of a complex system like academic medicine requires interventions at multiple levels [4–8]. Persuading individuals who are responsible for maintaining or changing the status quo to intentionally adopt new behaviors is essential to any successful cultural change. In academic medicine, this means that any successful cultural change must engage faculty [6,9].

Our research has focused on how the mere existence of group stereotypes perpetuates inequities. We emphasize that simply knowing prevailing cultural stereotypes can lead those who sincerely value equity, view their judgments as objective, and strive to be fair in their decision-making to be unintentionally complicit in maintaining existing inequities [9,10]. A premise of our work is that long-term exposure to group stereotypes leads to automatic, subliminal, and habitual application of stereotypic associations that can distort cognitive processing of ostensibly objective information in ways that create stereotype-advantaged and stereotype-disadvantaged groups. Until faculty break these bias habits, the lasting and transformative cultural change required to achieve equity and inclusion in academic medicine will remain beyond reach.

In a previous study, we incorporated approaches that foster intentional behavioral change and principles of adult learning into a workshop to help faculty in academic medicine, science, and engineering break the gender bias habit [9,11,12]. Compared with faculty in 46 control departments, faculty in 46 departments offered this workshop reported more awareness of personal bias, greater motivation and self-efficacy to practice bias-reducing strategies, and regularly engaging in bias-reducing activities [11]. At an institutional level, these individual changes led to perceptions of a more inclusive department climate, more diversity among new hires, and higher faculty retention rates [11,12].
Our next logical step was to determine whether this approach was effective beyond gender bias reduction and beyond a single institution. To accomplish this, we launched the Bias Reduction in Internal Medicine (BRIM) initiative. We chose to focus on departments of medicine because they are the largest departments in academic health centers and the multiple subspecialty divisions permit a cluster-randomized control design. We chose a hybrid-type design to experimentally test whether a Breaking the Bias Habit® workshop would promote bias-reducing behaviors and improve department climate and simultaneously build capacity for further implementation of data-informed bias-reducing activities by preparing a cohort at each site that could continue delivering or adapting this workshop following study completion [13].

Fundamental to carrying out such a multisite study is the need to engage busy faculty in clinical departments in an educational intervention. In this paper, we provide an overview of the study and the tenets we followed in developing the intervention, describe how we assessed the success of our efforts to engage faculty by comparing attendance rates with those found in other studies of workshop interventions, and report what elements of the study were associated with workshop attendance rates as a measure of faculty engagement.

Materials and Methods

Study Overview

We provide an overview of the study design with the rationale and time frame for each activity in Supplemental material, Table 1. Sample size calculations based on results of our previous study indicated that we would need to enroll departments at 15 institutions. We sent email invitations to 60 department of medicine chairs in medical schools ranked within the top 55 or in hospitals ranked within the top 20 for NIH funding [14] that have divisions/sections in at least 9 major specialties/subspecialties of internal medicine. Twenty sites agreed to participate. We terminated one site early because of administrative delays. Each of the remaining 19 sites selected one or more BRIM Local Lead(s) who would work closely with the central BRIM team. We randomized divisions within each of 19 departments of medicine to receive the workshop early (Group 1) or later (Group 2). We used a best balance design [15–17] with both group-level data (e.g., division size) and individual responses to a baseline survey to perform this randomization. To accommodate the hybrid design, members of the central BRIM team delivered in-person workshops (4–7 per site) to each division randomized to Group 1. Then a group of individuals selected by each site to be “BRIM Implementers” enrolled in a 3–4-month online curriculum to prepare them to deliver the BRIM Breaking the Bias Habit® workshop to divisions randomized to Group 2. Group 2 divisions received their workshops following deployment of the second survey. Prior to receiving their workshops, Group 2 divisions served as waitlist controls. Some departments included divisions not shared by others (e.g., dermatology, epidemiology, and medical genetics). These divisions were automatically assigned to Group 2. Between October 2018 and March 2020, eight sites completed both Group 1 and Group 2 in-person workshops, and an additional six sites completed Group 1 workshops. The BRIM study is ongoing, but the COVID-19 pandemic precluded in-person workshops at the remaining sites.

Determination of Successful Faculty Engagement

We chose workshop attendance rates as our measure of faculty engagement because busy faculty in a clinical department have multiple competing demands on their time such that choosing to devote 3 hours to a workshop intervention requires a fair amount of intentional effort. We do not know if those faculty who attended a workshop actively engaged intellectually or emotionally in the content of the workshop while it was occurring, although the workshop is constructed to foster interaction. Moreover, to study the effectiveness of any educational intervention on faculty requires that they be exposed to the intervention and in our case this was physically attending a workshop. To calibrate the overall success of our ability to engage faculty in the BRIM workshop, we wanted to assess attendance rates in other studies of educational interventions offered to physicians or faculty in academic medical centers. With the assistance of a health sciences librarian, we conducted a PubMed search to identify studies conducted in the USA or Canada and published during 2010–2020 that reported on educational activities for practicing physicians or medical school faculty. Out of 200 citations identified, we could calculate attendance rates in five and in two additional studies we identified outside the PubMed search [18–24]. Attendance rates for these seven studies, which are summarized in Supplemental material, Table 2, ranged from 2.4% to 36.8% and averaged 18.8%. In our previous study, the average workshop attendance rate in 15 clinical departments or divisions was 27.1% (range = 9.5% to 90.5%) [11].

Attendance Rate

We included workshop attendance data from the 14 departments of medicine (9–12 divisions each) that received in-person workshops as part of the BRIM study. Our analytic sample was 120 divisions (76 in Group 1 and 44 in Group 2). We offered some large divisions two workshops, but for the purposes of this analysis, we combined attendance for both workshops to create one attendance rate per division. Although we allowed sites to invite administrative staff to attend workshops, we limited our analysis to faculty. The number of faculty per division ranged from 5 to 296 with a mean of 42.5 (SD = 37.0) and median of 32.0. Of the 4,767 faculty at 14 sites invited, 1,675 attended a BRIM workshop.

We calculated workshop attendance information from the number of faculty participants who signed a consent form in each division. From these data, we constructed a division-level variable of workshop attendance rate. To determine the success of our efforts to engage faculty, we descriptively assessed our workshop attendance rate relative to attendance rates in previous studies (Supplemental material, Table 2), visualized with a box plot (Fig. 1). For Group 1 workshops, the average percentage of faculty in a division attending the workshop was 44.7% (range 2.7–90.1%) and for Group 2, 41.0% (range 11.5–90.1%). Overall workshop attendance rate ranged from 2.7% (2/73) to 90.1% (10/11) with an average attendance rate of 43.4% (SD = 19.3%) which is higher than seen in prior studies and above the 25% needed to see a group effect in our previous study [11]. Because we calculated attendance rates from attendees who signed a consent form, the actual attendance rates were likely higher.

Factors Enhancing Faculty Engagement

Our success at engaging faculty in the BRIM study is demonstrated by workshop attendance rates relative to other studies and to our previous work. How did we obtain this engagement? Because faculty participation in a workshop is a goal for many educational interventions in academic medicine, we focus on the factors that increased workshop attendance. We describe some of the tenets...
we followed in designing the BRIM study and creating the BRIM workshop in order to glean which factors may have contributed to our success.

Tenets Followed in Designing the BRIM Study and Workshop

Adhere to the structure of original workshop intervention to the extent possible

Our previous intervention is one of the few pro-diversity interventions involving medical school faculty that has been tested in a randomized controlled study and found to have positive outcomes [11]. Therefore, we wanted to keep the structure of the BRIM Breaking the Bias Habit® workshop as similar as possible to the original workshop while changing and updating the content to extend beyond gender bias and to be relevant to clinical departments. We increased the length of the original workshop from 2.5 to 3.0 hours to include more time for discussion (consistently requested in evaluations of the original workshop) and an additional section on microaggressions which had been well received in pilot testing. We reviewed a large body of research from which we selected studies to illustrate several important implicit bias-related concepts. We also reviewed and updated the evidence-based strategies we recommend practicing to break bias habits. We retained the written implementation intention exercise used in the original workshop which we called a “Commitment to Action.” Two additions to this workshop were providing memory aids to help faculty practice bias-reducing strategies (pocket cards and sticky note pads with strategies printed on them) and sending a synthesis of the Commitments to Action to all division members within a week of their workshop. As in the previous study, the workshop presenters use non-confrontational, inclusive language, focus on data, and facilitate discussion among those in attendance [25]. We piloted the workshop with three local clinical departments outside the department of medicine and adjusted various aspects of the workshop in response to feedback before finalizing the content and format.

Know the target audience

A key tenet for developing a persuasive message is knowing the target audience [26–29]. In addition to our research team’s experience with engaging faculty in workshops [9,11,30–33], the lead investigator (MC) sought input from four department of medicine chairs or associate/vice chairs on study design and potential barriers and facilitators to faculty participation. They perceived time commitment as the greatest barrier—particularly in departments where faculty salary is fully dependent on clinical billings. Other barriers included faculty feeling coerced by too many institutional training mandates (e.g., human subjects training, sexual harassment training, etc.), being over-surveyed, having aversive experiences in other diversity trainings, and not seeing the scientific basis for pro-diversity interventions. Perceived benefits included participation in a national research study and opportunity for faculty development provided by experts in an area many faculty care about. As a result of these conversations, we shortened the survey and added questions about burnout, identified rewards to offer Local Leads (allowing them to list themselves as consultants on the parent NIH grant) and BRIM Implementers (providing certificates of completion of BRIM training), and offered to work with any site interested in certifying the workshop for continuing medical education (CME) credit.

Knowing that faculty in academic departments of medicine value research evidence, we emphasized research findings in every aspect of the study. For example, in the script for presentations to
the chair, division heads, and individual divisions, we highlighted the study’s NIH support and emphasized that the proposed intervention was based on the only pro-diversity intervention supported by evidence from a randomized controlled trial involving medical school faculty [11,12]. We acknowledged our shared concern that the current practice of asking faculty to participate in pro-diversity activities that lacked an evidence base and that were potentially counterproductive was a poor use of their valuable time. To illustrate the latter point, we presented examples of experimental studies of pro-diversity interventions that seemed innocuous but backfired [34–37]. Our conceptual model used terminology from education and smoking cessation – familiar realms of behavioral change to medical faculty [6,38,39]. We compiled a list of advice to each site to make their divisions’ workshops as convenient as possible (e.g., conducting the workshop in the room used for the regular division meeting, timing the workshop to conflict with the least clinical responsibilities, scheduling workshops at least 3 months ahead of time to allow adjustment of clinical schedules, and avoiding scheduling during major national professional meetings). We also ensured that the BRIM study design and data analytic plan were scientifically rigorous, that every aspect of the workshop itself was based on educational or behavioral change research, and that each point in the workshop was illustrated with relevant data or experimental studies.

**Identify local champions as collaborators**

We made it clear from the initial discussions that the central BRIM team would need at least one individual on-site to work with us as BRIM Local Lead(s). While the selection of the person or persons to serve in this role was at the discretion of each department chair, we suggested that at least one of the Local Leads be someone in a senior position who would have source credibility with division heads and faculty and access to administrative support. The number of Local Leads at the sites included in this analysis varied from 1 to 8 per institution. These individuals were responsible for obtaining approval for the study through the local Institutional Review Board (IRB) and attending each division’s regular meeting to deliver a scripted presentation of the BRIM study. This scripted presentation included alerting division members that they would receive the baseline survey immediately following the meeting. The Local Leads also played an important role in recruiting Implementers, scheduling workshops, obtaining consent from participants in Group 2 workshops, and mailing workshop materials from Group 2 workshops to the central BRIM team.

**Build capacity for further dissemination and implementation**

We do not yet know the effectiveness of the BRIM Breaking the Bias Habit® workshop on improving department climate and promoting bias-reducing behavioral change as that is what we are testing with this experimental study. Furthermore, only 14 sites participated in workshops in-person. Due to the COVID-19 pandemic, we had to adapt the workshop for a virtual format for the remaining sites. However, we do know that the BRIM workshop is modeled after a successful intervention and promotes motivated self-regulation of bias – one of the few strategies found to be effective in helping overcome the effects of stereotype-based bias in decision-making [40]. On the basis of this evidence of success, we aimed to provide each site with a group of content experts who would extend the impact of the intervention and allow for site-specific modifications which could be studied for impact. To accomplish this, we told each site they could select up to 10 BRIM Implementers for in-depth training to present the BRIM workshop. Upon request, we allowed sites to have more than 10. Most Local Leads also chose to be BRIM Implementers. The Implementers invested considerable effort during a 3–4-month curriculum that consisted of four virtual sessions with one or two members of the central BRIM team (a 30-minute overview and three 90-minute sessions). Between sessions, Implementers watched video clips of the workshop, read key references, and practiced presenting workshop content. At each virtual session, we provided opportunities for Implementers to raise questions and concerns about the workshop content and its delivery. We also required behavioral rehearsal of selected workshop elements and provided immediate feedback.

**Selecting Factors to Analyze as Contributors to Workshop Attendance**

Our research team brainstormed potential contributing factors to attendance at a workshop and developed an Ishikawa fishbone diagram as a schematic illustration of these (Fig. 2) [41,42]. These plots, also called cause-and-effect diagrams, are used extensively in quality improvement to identify possible causes of variation in a work outcome (in this case, workshop attendance rates) and identify opportunities for improvement. We could not assess the impact on workshop attendance for some of the factors brainstormed by the research team because there was no variation across sites (e.g., the BRIM team met with the chair during each site visit and the Local Lead(s) presented the scripted description of the BRIM study at each individual division meeting at all sites). There were also factors we added to the diagram that we thought might affect attendance for which we did not have data (e.g., food was provided at many workshops, but we did not track this). Thus, we selected factors that varied among divisions or sites for which we had data (circled on the fishbone diagram in Fig. 2). To examine the relationship of these factors to workshop attendance, we constructed several division- and institution-level variables to reflect the BRIM study process, local leadership, faculty, and environment (Fig. 2 and Table 1), and division-level characteristics such as size and demographics. We assessed whether the following factors had any significant association with workshop attendance: the department chair attended a workshop, was a member of the division, or changed during the study; the division head attended their division’s workshop; the Local Lead(s) was in the division; the BRIM PI (MC) gave Medical Grand Rounds during the Launch Visit; the BRIM PI (MC) presented to or met with some other group (e.g., women faculty and residents) during the Launch Visit; the number of Local Leads and whether they were members of the department, physicians, women, or held a formal leadership position; number of Implementers, and number and percent of Implementers who completed training; time of day of the workshop; whether CME credit was offered for attendance; and several time intervals (e.g., time between Launch Visit and deployment of the baseline survey).

**Analysis of Factors Contributing to Workshop Attendance**

We used regression analyses to assess which factors were significantly associated with our workshop attendance rates. While the unit of analysis was a division in this study, a division was nested within an institution (department of medicine; site). To take into account institutional heterogeneity, we used hierarchical linear models (also known as multilevel models, linear mixed-effect model) in which we specified an institutional effect as a random
effect. Divisions also varied in size and demographics. To take into account division-level differences, we included several control variables in our analyses: the number of faculty, % of women, % of non-White, % of MD, % of clinical faculty, and % of junior faculty in a division. Although we emphasized that attendance was voluntary, some chairs or division heads required workshop attendance (three sites), so we also took into account whether attendance at the workshop was required or voluntary. In addition, we included a dummy variable of group membership (Group 1 vs. Group 2) as a control to take into account any differences between Group 1 and Group 2 divisions. We tested the significance of association between each factor at division- and institutional levels and workshop attendance rate while controlling for these relevant covariates. It is worth noting the limited ability to test several institutional-level factors simultaneously due to the small number of sites.

Results

Of the inputs examined for possible effects on workshop attendance (Table 1), the following were positively associated with divisions’ workshop attendance rate when relevant control variables were taken into account: the division head attended the workshop, the BRIM PI gave Medical Grand Rounds during the Launch Visit, and whether all of the site Implementers completed training (Table 2). Divisions whose head attended their division’s workshop showed 12.4% higher workshop attendance rate than those whose head did not attend their division’s workshop (M1, Table 2, \( p < 0.001 \); predicted workshop attendance rate: 44.6% vs. 32.2%). Divisions in departments of medicine where the BRIM PI (MC) gave Medical Grand Rounds during the Launch Visit also had 13.7% significantly higher workshop attendance rate than otherwise (M2, Table 2, \( p < 0.05 \); predicted workshop attendance rate: 53.1% vs. 39.4%). The number of Implementers ranged from 5 to 13 across institutions and most Implementers at each site completed training (> 84%). At approximately 60% of sites all Implementers completed BRIM training which included presenting part of a BRIM workshop. Divisions at these sites showed 9.5% higher workshop attendance rates than divisions at sites where a few Implementers did not complete training (M3, Table 2, \( p < 0.05 \); predicted workshop attendance rate: 48.5% vs. 39.0%). The number of Local Leads at each site ranged from one to eight (see M4.1 and M4.2, Table 2). Rather than a linear relationship (M4.1), a quadratic relationship (M4.2) better explained a negative association between the number of Local Leads and workshop attendance rate (likelihood ratio test of M4.1 vs. M4.2: \( \chi^2 = 4.37, \)
Workshop attendance rates were relatively higher (46.5–47.8%) at sites where 2–4 Local Leads worked with the central BRIM team. However, as more Local Leads were added, workshop attendance rates rapidly decreased to approximately 30% (Fig. 3).

It is worth noting other potential contributors to workshop attendance. While not consistent across model specifications, we found that more Local Leads who were women and the longer the time gap between the start of the study (both the Launch Visit and the IRB approval) and deployment of the first survey could be potential deterrents to workshop attendance (Supplementary materials, Table 3). While those factors were not statistically significant in our models (M1.1, M2.1, and M3.1), they became significant when we further took into account the number of Local Leads across sites. However, these findings on site-level factors should be viewed as exploratory given the small number of sites ($n = 14$) in our sample. Although we did not have enough variation for meaningful statistical testing, attendance was lower at the two sites where the Local Lead was a PhD rather than an MD, and offering CME credit for workshop attendance or the absence

| Variable description | Description | Mean  | SD    |
|----------------------|-------------|-------|-------|
| Division level       |             |       |       |
| Whether the division head attended their division’s workshop | A dummy variable of Yes(1)/No(0) | 84.17 | 36.66 |
| Whether the department chair was a member of division | A dummy variable of Yes(1)/No(0) | 9.17  | 28.98 |
| Whether the Local Lead(s) is in the division | A dummy variable of Yes(1)/No(0) | 23.33 | 42.47 |
| Number of faculty | Total number of faculty in the division | 38.08 | 33.83 |
| % of Women | % of women faculty in the division | 41.38 | 15.61 |
| % of non-White | Due to a small number of faculty from each racial/ethnicity minority group (Asian, Hispanic, Black, Native American, etc.), we aggregated them into a non-White group for the analysis. | 30.96 | 15.12 |
| % of MD | % of MD or MD/PhD in the division | 73.90 | 22.66 |
| % of clinical faculty | % of clinical faculty in the division | 57.45 | 27.92 |
| % of junior faculty | % of junior faculty in the division | 52.90 | 15.47 |
| Group | Group membership (Group 1 = 1, Group 2 = 0) | 63.33 | 48.39 |
| Institution level | | | |
| Whether the department chair attended a workshop | A dummy variable of Yes(1)/No(0) | 55.00 | 49.96 |
| Whether the department chair changed during the study | A dummy variable of Yes(1)/No(0) | 29.17 | 45.64 |
| Whether the BRIM PI (MC) gave Medical Grand Rounds during the Launch Visit | A dummy variable of Yes(1)/No(0) | 25.00 | 43.48 |
| Whether the BRIM PI presented to or met with some other group (e.g., women faculty, residents) during the Launch Visit | A dummy variable of Yes(1)/No(0) | 66.67 | 47.34 |
| Number of Local Leads | Total number of Local Leads | 4.18 | 2.16 |
| % of Local Leads who are department members | % of Local Leads who are department members | 83.89 | 34.02 |
| Whether the Local Lead is MD | Whether the lead Local Lead is MD (Yes = 1, No = 0) | 90.00 | 30.13 |
| % of Local Leads who are women | % of Local Leads who are women | 77.40 | 24.71 |
| Whether Local Lead had a leadership position | A dummy variable of Yes(1)/No(0) | 84.17 | 36.66 |
| Number of Implementers | Total number of Implementers | 9.10 | 2.14 |
| Whether all Implementers received certificates | A dummy variable of Yes(1)/No(0) | 63.22 | 48.50 |
| Whether getting CME for workshop attendance | A dummy variable of Yes(1)/No(0) | 18.33 | 38.86 |
| Time of day of the workshop | Whether the workshop started early in the morning or late in the afternoon (Yes = 1, No = 0) | 9.17 | 28.98 |
| Time between Launch Visit and deployment of the baseline survey | Time gap (the number of days) | 215.94 | 61.44 |
| Time between Launch Visit and IRB date | Time gap (the number of days) | 172.07 | 54.06 |
| Time between department chair’s agreement to participate in the BRIM workshop and launch date | Time gap (the number of days) | 132.93 | 49.65 |
| Time between deployment of the baseline survey and workshop date | Time gap (the number of days) | 134.28 | 68.85 |
| Whether workshop attendance was required | A dummy variable of Yes(1)/No(0) | 15.83 | 36.66 |

For dummy variables, we presented % of YES (1) (mean, SD) instead of raw scores.
of an institutional leadership position held by the Local Lead (e.g., vice chair) at two sites each did not affect attendance rates. None of the other inputs examined were significantly associated with workshop attendance including whether the workshop was required or voluntary or time of day which included workshops starting at 7:00 am and 5:00 pm.

**Discussion**

We used a strategy from quality improvement to identify all potential inputs that might influence the percentage of faculty in divisions within departments of medicine that attended a 3-hour Breaking the Bias Habit® workshop intervention. Examining factors that varied between divisions or between sites for which we had data, we found three elements with a positive impact on attendance – the division head attended workshop, the BRIM PI delivered Medical Grand Rounds during the Launch Visit, and the scientific basis for pro-diversity interventions. Our findings also suggest that endorsement of the workshop by institutional leaders to whom faculty directly report (i.e., division head) carries more weight than endorsement of higher level leadership (i.e., the chair). This likely reflects the importance of closer personal relationships and accountability of division members to their immediate supervisor. The Local Leads functioned in a role that has variably been called opinion leaders, facilitators, champions, and linking agents or change agents [43]. Individuals in this role, who must be credible and engage in interpersonal interaction, have been shown to be important actors in engaging members of an organization in an innovation [5,44]. Although holding an institutional leadership position did not appear to matter, there was little variation in this factor. The lower attendance rates when the Local Lead was a PhD in a department largely dominated by MDs might also speak to credibility of the Local Lead, but again there was little variation in this factor. The quadratic relationship between the number of Local Leads and workshop attendance suggests that researchers engaging in multisite studies with the need to engage faculty in an educational intervention would do well to avoid having too many individuals in this role. Two to four was ideal in our study. There is considerable research on team size potentially relevant to our finding that workshop attendance fell when the number of Local Leads exceeded five. This research consistently finds that the larger the team, the less productive it is. To explore why this happens, Mueller in a study of 212 knowledge workers in 26 teams ranging in size from 3 to 19 members found that team-leader and peer-rated performance was negatively related to team size and this was explained by “relational loss” which involved declining perceptions of team members about the extent to which other members are likely to provide help, assistance, and support if needed [45]. Others have suggested that the loss in performance in larger teams relates to “motivation loss” of individual team members to work on behalf of the team and “coordination loss” when individual members fail to optimally organize their efforts as a group. The potential reasons for motivation loss include feelings by an individual that their effort will not be recognized or concern that if they exert too much effort it will reflect badly on other team members [46]. Coordination loss increases with the addition of each new team member. We do not have data on why larger numbers of Local Leads were associated with lower workshop attendance rates but can speculate that through one or a combination of these three losses, the Local Leads invested less effective effort in motivating faculty to engage in the BRIM study and attend the workshop.

There are limitations to this study. We took a quality improvement approach to identify factors associated with workshop attendance of faculty. None of the factors we examined were randomized or selected a priori, and we do not have data on some of the factors in our fishbone diagram that may have varied across sites, such as, whether the room was convenient for attendees, whether the division head canceled clinics, or whether food was provided. Attendance rates were calculated from the number of faculty who signed consent forms in the workshop which may have undercounted actual workshop attendance. We cannot rule out the possibility that the factors we examined had an effect on whether faculty who attended a workshop decided to sign a consent form. In addition, departments of medicine in the BRIM study represent relatively top-ranked, research-intensive, academic medical centers whose chair agreed to participate in the study. We cannot know if workshop attendance would be different in divisions in departments of medicine that were invited but...
declined to participate or in departments of medicine that ranked lower in NIH funding than we needed to fulfill our recruitment goal. We intentionally targeted high-ranked institutions because one of our goals is to have an impact on academic internal medicine beyond the BRIM study and beyond the participating institutions. Faculty at high-ranked institutions are overrepresented in national leadership roles in academic science and medicine where they are in positions to facilitate broader implementation and dissemination of BRIM content. Concern about generalizability is somewhat mitigated by the fact that our sample was geographically broad with institutions in the five major US geographic regions (West, Southwest, Midwest, Southeast, and Northeast) and that we had a mix of private (N= 9) and public (N=10) institutions. Finally, the size of the division varied widely. While we found no significant effect of the number of faculty per division on workshop attendance or any heterogeneous effect related to the size of the division, our correlational analysis may not exclude the possibility of unobserved heterogeneity related to the size of the division.

One of the goals of the Ishikawa fishbone exercise is to identify areas for intervention to improve performance on an observed outcome. Our work suggests that if faculty engagement is required to test the effectiveness of an educational intervention as part of a multisite study, devoting additional effort to engaging division heads would be worthwhile. Our findings also suggest that the number of individuals selected to be internal champions of the activity is important (more than one but fewer than five). Finally, any effort to raise the visibility of the activity and enhance the perceived value of participation (such as having the external leader of the study deliver a high-profile lecture) would appear to be worthwhile investments to achieve the goal of faculty engagement. In summary, for future investigators embarking on studies of educational interventions that require the participation of busy faculty in clinical departments at multiple sites, our work offers several valuable lessons.

Supplementary material. To view supplementary material for this article, please visit https://doi.org/10.1017/cts.2021.796.

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