All aspects of medical encounters have placebicogenic or nocebogenic meaning\textsuperscript{1-3} or context effects,\textsuperscript{4,5} though clinicians may not be aware of their operation within the medical encounter. The experience of illness, which encompasses contextual appraisal (from which meaning is derived), is shaped by the context around the patient when ill, and key to this is the nature of the treatment and the person delivering it. Therefore, understanding placebo and nocebo context/meaning effects and responses (which can improve or detract from one’s experience of illness) is central to a physician’s agency.

Evers et al distinguish between placebo and nocebo effects and placebo and nocebo responses:

placebo and nocebo response includes all health changes that result after administration of an inactive treatment (i.e., differences in symptoms before and after treatment), thus including natural history and regression to the mean. The placebo and nocebo effect refers to the changes specifically attributable to placebo and nocebo mechanisms, including the neurobiological and psychological mechanisms of expectancies.\textsuperscript{6}

Hence, placebo effects refer to valid, measurable psychobiological events as distinct from response to placebo incorporating a genuine placebo effect in addition to the effects of natural healing, regression towards the mean, the Hawthorne effect, Will Rogers effect, and Simpson’s paradox.\textsuperscript{7}

Context and meaning effects (CMEs) arise from the human interactions and contexts in which healthcare consultations take place,\textsuperscript{8} potentially augmenting or detracting from treatment effects, highlighting the practical importance of CMEs to physicians. Hence,
1. CMEs in everyday medical encounters are highly specific valid psychobiological events that can enhance or detract from treatments.

2. They attach to almost every form of treatment/intervention even if a ‘traditional’ placebo such as an inert tablet is not given and are highly clinically relevant to everyday medical encounters.

3. There is reasonable data – both quantitative and qualitative – demonstrating that an intervention to augment placebo9 or minimise nocebo10 responses can improve treatment outcomes and/or reduce treatment ‘side effects’.

4. Recognition of nocebo effects is necessary to understand why some patients may resist the initiation of or not adhere to effective treatment regimens.11-16

5. These concepts should be embedded the continuing education of students and current physicians.

Specific instruction in CMEs is often lacking in medical education, possibly explaining doctors ‘incoherent understanding of the placebo effect’.17 Problematic nocebo effects are recognised in the historical and anthropological record.18 Understanding one’s potential to elicit CMEs reflects phronesis – the ‘ability to navigate through conflicting demands . . . the practical wisdom necessary to translate virtue into the right action’.19 Understanding CMEs is thus a fundamental ethical competency,20 intrinsic to establishing a functional professional identity.21 CMEs are ‘clinical threshold concepts’22 without which the patients’ variable responses to medical interventions can be inexplicable.

Threshold concepts are ‘conceptual gateways’,23,24, medical curricula should ‘enable students to negotiate epistemological transitions, and ontological transformations’.22

Students experience difficulties with medical education’s explicit commitment to ‘empathy, compassion, and altruism’ and its tacit commitment to ‘detachment, self-interest, and objectivity’, hence some students re-conceptualize themselves . . . as technicians . . . narrow their professional identities to an ethic of competence . . . adopting tacit values and discarding explicit professionalism . . . Others develop non-reflexive professionalism, an implicit avowal that they best care for their patients by treating them as objects of technical services . . .24

Consequentially, there may be stasis or a decline in students’ moral reasoning capacity25 and empathy26 over time; this is contentious27,28 and likely dependent on metrics unrelated to future workplace behaviours. Rheumatologists should be familiar with CMEs through their training, experience of the debate around placebo usage,29 and have a nuanced understanding of CMEs30 including non-deceptive strategies to improve outcomes and arguably reduce harms.13,31-33

Here, we describe the results of a survey of medical students from an Australian graduate medical programme and of Australian rheumatologists. The purpose of the survey was to compare the corpus of knowledge and phronesis related to CMEs between Australian students and rheumatologists because patient–practitioner interactions may challenge students’ understanding of biomedical causality and the nexus between this, practical ethics and professionalism34 across various conceptual and applied aspects of CMEs. We wished to gain a more sophisticated understanding of this relationship to inform curriculum development in light of CMEs’ importance to the contemporary physician.6

**Methods**

**Subjects**

Convenience samples were obtained from 2 groups: (1) commencing third-year students in the Sydney Medical Programme attending an orientation day in January 2013 who were invited through flyers at the session and a brief presentation to participate in an online survey, and (2) rheumatologists were recruited via the monthly e-newsletter of the Australian Rheumatology Association, which hosted an invitation to participate in an online survey; 1 email reminder was sent. Both participant groups accessed the study through a yes/no gate on the online Participant Information Statement. This statement informed participants that logging in and submission of the partially/fully completed survey was proof of consent.

**Ethics statement**

The student and rheumatologist studies were approved by the University Institutional Review Board (IRB).

**Procedure**

Participants in both sub-studies accessed an online SurveyMonkey™ questionnaire, we developed regarding definitional aspects of the placebo–nocebo response and their opinions regarding the nature, ethical and scientific status of CMEs via a 5-point Likert-type scale of strongly disagree to strongly agree. Scenarios relating to CMEs in the context of (1) opioid administration and (2) the effect of surgery were posed to participants.

**Statistical methods**

Descriptive statistics were used to analyse survey responses in both subsets. Associations between item responses and respondent demographics were explored using χ² analyses in both subsets. Responses of agree/strongly agree and disagree/strongly disagree were aggregated into 2 loci due to small numbers. Where cell sizes permitted, and the variables were categorical, the Pearson χ² statistic was reported. If cell sizes were small, the Fisher exact test P-value was reported. Where the variables were considered ordinal, the linear–by-linear association χ² statistic was reported. Demographic variables included sex (men, women), age (⩽25 years, ⩾26 years), academic background...
(undergraduate, postgraduate), cultural identity (Australian, other), and student origin (domestic, international) for the student study. In the rheumatologist study, the variables were sex (men, women), age ranges (31-40, 41-50, 51-60, and 61-70), country of origin and ethnic identification, nature of qualifications, nature of practice (private, mixed, or public practice), and years in practice. The level of significance was set at $\alpha = 0.05$ for all analyses and IBM SPSS v21.0 (IBM Corp., Armonk, NY, USA) was used to conduct all analyses.

**Results**

Of the potential 293 Sydney Medical Programme students approached for the study in 2013 (245 domestic and 48 international), 11.9% ($n = 35$) returned a completed survey. These student participants did not differ, in terms of demographics, from the broader student cohort. Sixty-one of the 343 members of the Australian Rheumatology Association commenced the survey; 53 (86.9%) completed sufficient items to be included in rheumatologist-student comparisons. Non-completers did not differ demographically from completers. Survey completers were predominantly men (rheumatologists: 35/52 [67.3%], students: 19 [54.3%]). Most students ($n = 30$ [85.7%]) were under 31 years, whereas most rheumatologists were older than 40 years (41/52 [78.8%]), with 53.8% (28/52) aged between 51 and 70 years. The most common student cohort entry degree was an Undergraduate Science course ($n = 21/35$ [60.0%]), and the majority were of domestic origin (30 [85.7%]). Almost three-quarters of the rheumatologists ($n = 38/52$ [73.1%]) had higher degrees and most ($n = 43/53$ [81.1%]) had trained in rheumatology in Australia, 5 (9.4%) in North America and 2 (3.8%) in New Zealand. One-third ($n = 18/53$ [34.0%]) worked solely in private practice, 39.6%21 mixed private/hospital location, and 18.9%10 were employed hospital practitioners. Most ($n = 30/53$ [56.6%]) had practised for 20 or more years.

We asked respondents about their level of agreement with a range of statements about the nature of a placebo and a nocebo (see Table 1). Similar proportions within each group identified CMEs, with most ($n = 79/88$ [89.8%]) correctly recognising a placebo as an inactive compound used as a control to a medicine in a clinical trial (rheumatologists: 50 [94.3%], students: 29 [82.9%]) and that surgery could also elicit placebo effects (rheumatologists: 47/53 [88.7%], students: 27/28 [96.4%]). Approximately three-quarters ($n = 65/88$ [73.9%]) correctly recognising nocebos as negative effects following administration of a placebo, again with no statistically significant difference between the 2 groups (rheumatologists: 39/53 [73.6%], students: 26/35 [74.3%]).

When asked about the application of placebo and nocebo in practice, students were more inclined to agree that if told by a doctor that a medicine was ‘just a placebo’, they would think it was useless (rheumatologists: 14/53 [26.4%], students: 18/27 [66.7%]; $P = .001$; see Table 2). A larger proportion of rheumatologists disagreed with the statement that a coloured capsule containing a medication would have the same effect as a plain white tablet (rheumatologists: 36/53 [67.9%], students: 12/27 [44.4%]; $P = .009$). Rheumatologists were also more likely to disagree that placebos could be used as a ‘diagnostic tool’ to determine if a patient had a genuine organic disease (rheumatologists: 46/53 [86.8%], students: 18/27 [66.7%]; $p = .006$).

We asked participants about identifying placebo responders and placebo responsiveness (see Table 2). Students were more likely to agree that placebos work better in anxious patients, or those who complain a lot (rheumatologists: 6/52 [11.5%], students: 8/27 [29.6%]; $P = .005$).

There were no significant differences in responses about beliefs regarding the ethical status of CMEs (Table 3). However, when presented with a scenario in relation to miscalculated opioid dosing, students were more disposed to agree that sub-therapeutic levels of opioid would result in inadequate pain relief (rheumatologists: 11/50 [22.0%], students: 19/27 [70.4%]; $P < .001$; Table 4). There were no differences in response to a surgical scenario (Table 5).

**Discussion**

This study compared the state of knowledge regarding selected aspects of CMEs in a group of graduate medical students with community and academic rheumatologists. The premise was that rheumatologists would represent an exemplary group of physicians providing longitudinal person centric care and appreciate aspects of physician agency that would generate CMEs.

For students to derive the most benefit from their clinical immersion experience, an understanding of the general ‘subjectivity and constructedness35 of medical knowledge is necessary. Subjectivity and constructedness is most evident in CMEs. This study is novel because there are few studies relating to medical students’ understanding of placebo effects as distinct from being experimental subjects6 or voicing pure attitudes and opinions.7 To our knowledge, there has been no systematic assessment of medical students’ knowledge of CMEs contrasted to that of experienced clinicians with the aim of informing curricula.

The ethical acceptability and prevalence of placebo usage has been assessed in nurses,38 interns,39 physicians,40,41 rheumatologists,41 psychiatrists,17 and GPs/family physicians,42-49 with several inter-group comparisons.17,38,40,41 However, interpretation of these and other studies is problematic due to a lack of uniform definition of the term ‘placebo’ and how this term was understood by study participants.50

Likewise, there is scant literature pertaining to practitioners’ assumptions regarding the frequency, nature, and extent of CMEs and their contribution to treatment outcomes. The net therapeutic effect of any intervention is the sum of the specific effect of the intervention in question, natural bodily healing, regression to the mean, the Hawthorne effect, ‘Will Rogers phenomenon’,51 Simpson’s paradox,52 and the true extent of the placebo effect.7 It has been posited that the majority of any measurable response in osteoarthritis is a consequence of context effects.53
Table 1. Rheumatologists’ (n = 53) and students’ (n = 35) understanding of context/meaning effects.

|                          | RHEUMATOLOGIST | STUDENT | P-VALUE |
|--------------------------|---------------|---------|---------|
|                          | N = 53        | N = 35  |         |
|                          | N (%)         | N (%)   |         |

**What is a placebo?**

| Description                                                      | Rheumatologists | Students | P-Value |
|------------------------------------------------------------------|-----------------|----------|---------|
| Inactive compound used as a control to a medicine in a clinical trial | 50 (94.3)       | 29 (82.9) | FET .15 |
| Substance or treatment with no specific effect on the condition being treated | 29 (54.7)       | 20 (57.1) | .82     |
| A real medicine with no established biological effect            | 3 (5.7)         | 7 (20.0)  | FET .08 |
| A surgical procedure performed despite not being effective       | 5 (9.4)         | 4 (11.4)  | FET 1.0 |
| A proven medication with a specific biological target and evidence | 1 (1.9)         | 1 (2.9)   | FET 1.0 |

**What is a nocebo?**

| Description                                                      | Rheumatologists | Students | P-Value |
|------------------------------------------------------------------|-----------------|----------|---------|
| A negative effect following administration of a placebo         | 39 (73.6)       | 26 (74.3) | .94     |
| The side effects after some medications or surgical intervention | 3 (5.7)         | 1 (2.9)   | FET 1.0 |
| An unexplainable effect                                         | 3 (5.7)         | 4 (11.4)  | FET .43 |
| An untoward effect mediated by patient belief                    | 17 (32.1)       | 11 (31.4) | .95     |
| An untoward effect mediated by clinician and environment around patient | 18 (34.0)       | 9 (25.7)  | .41     |

**Can surgery also elicit placebo effects?**

| Agreement                                                       | Rheumatologists | Students | P-Value |
|-----------------------------------------------------------------|-----------------|----------|---------|
| Agree/strongly agree                                            | 47 (88.7)       | 27 (96.4)| .34     |
| Disagree/strongly disagree                                      | 4 (7.5)         | 0 (0)    |         |

Abbreviation: FET, Fisher exact test. The ‘no opinion’ or ‘neutral’ responses are not presented.

Table 2. Rheumatologists’ (n = 53) and students’ (n = 35) understanding of context/meaning effects use in clinical practice.

| Description                                                                 | RHEUMATOLOGIST | STUDENT | P-VALUE |
|-----------------------------------------------------------------------------|----------------|---------|---------|
|                                                                           | N = 53         | N = 35  |         |
|                                                                           | N (%)          | N (%)   |         |

**Using a placebo in routine clinical practice is deceptive**

| Agreement                                                       | Rheumatologists | Students | P-Value |
|-----------------------------------------------------------------|-----------------|----------|---------|
| Agree/strongly agree                                            | 33 (62.3)       | 14 (50.0)| .14     |
| Disagree/strongly disagree                                      | 15 (28.3)       | 12 (42.9)|         |

**If a Doctor told me that a medicine was ‘just a placebo’, I would think it was useless**

| Agreement                                                       | Rheumatologists | Students | P-Value |
|-----------------------------------------------------------------|-----------------|----------|---------|
| Agree/strongly agree                                            | 14 (26.4)       | 18 (66.7)| .001    |
| Disagree/strongly disagree                                      | 28 (52.8)       | 6 (22.2) |         |

**Outside of clinical trials, placebos are rarely given by Doctors to patients**

| Agreement                                                       | Rheumatologists | Students | P-Value |
|-----------------------------------------------------------------|-----------------|----------|---------|
| Agree/strongly agree                                            | 18 (34.0)       | 10 (37.0)| .18     |
| Disagree/strongly disagree                                      | 31 (58.5)       | 10 (37.0)|         |

**Placebo effects are due to the patient's imagination and have no ‘real’ effect**

| Agreement                                                       | Rheumatologists | Students | P-Value |
|-----------------------------------------------------------------|-----------------|----------|---------|
| Agree/strongly agree                                            | 9 (17.0)        | 5 (18.5) | .59     |
| Disagree/strongly disagree                                      | 40 (75.5)       | 18 (66.7)|         |

**Even ‘real’ medications can have placebo effects**

| Agreement                                                       | Rheumatologists | Students | P-Value |
|-----------------------------------------------------------------|-----------------|----------|---------|
| Agree/strongly agree                                            | 51 (98.1)       | 25 (92.6)| .68     |
| Disagree/strongly disagree                                      | 0               | 0        |         |
Placebo effects actually exist in everyday practice, even when giving real or active medications.  
| Agree/strongly agree | 51 (96.2) | 25 (92.6) | .23 |
| Disagree/strongly disagree | 1 (1.9) | 0 | 

A coloured capsule containing a medication will have the same effect as a plain white tablet of the same medication.  
| Agree/strongly agree | 2 (3.8) | 7 (25.9) | .009 |
| Disagree/strongly disagree | 36 (67.9) | 12 (44.4) | 

The information that you give a patient about a medication (or form of treatment) can affect the presence and power of the placebo effect.  
| Agree/strongly agree | 50 (96.2) | 26 (96.3) | .89 |
| Disagree/strongly disagree | 2 (3.8) | 0 | 

The information that you give a patient about a medication (or form of treatment) can affect the presence and power of the nocebo effect.  
| Agree/strongly agree | 50 (96.2) | 23 (88.5) | .27 |
| Disagree/strongly disagree | 1 (1.9) | 0 | 

The placebo effect is something that occurs in selected people and is independent of the actual information given to a patient about a medication (or form of treatment).  
| Agree/strongly agree | 4 (7.5) | 2 (7.4) | .68 |
| Disagree/strongly disagree | 45 (84.9) | 24 (88.9) | 

The nocebo effect is something that occurs in selected people and is independent of the actual information given to a patient about a medication (or form of treatment).  
| Agree/strongly agree | 6 (11.3) | 3 (11.1) | .99 |
| Disagree/strongly disagree | 41 (77.4) | 21 (77.8) | 

Giving a patient a placebo will help to determine if that patient has a genuine, organic disease.  
| Agree/strongly agree | 3 (5.7) | 3 (11.1) | .006 |
| Disagree/strongly disagree | 46 (86.8) | 18 (66.7) | 

You can predict whether someone will respond to a placebo.  
| Agree/strongly agree | 9 (17.0) | 4 (14.8) | .96 |
| Disagree/strongly disagree | 34 (64.2) | 19 (70.4) | 

Placebos work better in anxious patients, or those who complain a lot.  
| Agree/strongly agree | 6 (11.5) | 8 (29.6) | .005 |
| Disagree/strongly disagree | 29 (55.8) | 7 (25.9) | 

Prescribing a placebo in clinical practice is unscientific.  
| Agree/strongly agree | 13 (24.5) | 5 (18.5) | .54 |
| Disagree/strongly disagree | 32 (60.4) | 20 (74.1) | 

Placebos can do no harm to a patient.  
| Agree/strongly agree | 6 (11.3) | 2 (7.7) | .65 |
| Disagree/strongly disagree | 42 (79.2) | 22 (84.6) | 

Giving a placebo is the same as doing nothing.  
| Agree/strongly agree | 6 (11.3) | 2 (7.7) | .66 |

(Continued)
| RHEUMATOLOGIST | STUDENT | P-VALUE |
|---------------|---------|---------|
| **Agree/strongly agree** | 2 (3.8) | 2 (7.4) | 
| Disagree/strongly disagree | 49 (92.5) | 25 (92.6) |
| **Placebo effects happen 30% of the time in clinical trials** | .002 |
| Yes | 41 (78.8) | 11 (44.0) |
| No | 11 (21.2) | 14 (56.0) |
| **If you answered no, what percentage do they occur in?** | .41 |
| <30% of patients | 2 (20.0) | 2 (14.3) |
| 50% of patients | 5 (50.0) | 4 (28.6) |
| 80% of patients | 0 | 3 (21.4) |
| Up to 100% of patients | 3 (30.0) | 5 (35.7) |
| **Placebo effects occur in 30% of patients in clinical practice** | .007 |
| Yes | 35 (68.6) | 9 (36.0) |
| No | 16 (31.4) | 16 (64.0) |
| **If you answered no, what percentage do they occur in?** | .08 |
| <30% of patients | 8 (57.1) | 3 (20.0) |
| 50% of patients | 2 (14.3) | 4 (26.7) |
| 80% of patients | 2 (14.3) | 3 (20.0) |
| Up to 100% of patients | 2 (14.3) | 5 (33.3) |
| **How patients feel about their Doctor will influence the results of treatment** | .64 |
| Agree/strongly agree | 47 (88.7) | 23 (85.2) |
| Disagree/strongly disagree | 4 (7.5) | 0 |
| **How the Doctor feels about their patient can’t change pathology and therefore won’t affect the results of treatment** | .17 |
| Agree/strongly agree | 1 (2.0) | 3 (11.1) |
| Disagree/strongly disagree | 46 (90.2) | 19 (70.4) |
| **Placebos can’t help ‘serious’ diseases such as cancer or rheumatoid arthritis** | .64 |
| Agree/strongly agree | 7 (13.2) | 4 (14.8) |
| Disagree/strongly disagree | 42 (79.2) | 18 (66.7) |
| **As far as helping serious diseases is concerned** | 
| Wanting to get better makes you more likely to respond to a treatment | .88 |
| Agree/strongly agree | 38 (71.7) | 18 (66.7) |
| Disagree/strongly disagree | 7 (13.2) | 1 (3.7) |
| **Placebos can’t alter laboratory values** | .08 |
| Agree/strongly agree | 19 (35.8) | 3 (11.1) |
| Disagree/strongly disagree | 28 (52.8) | 15 (55.6) |
| **Placebos can alter physiological parameters** | .63 |
| Agree/strongly agree | 40 (75.5) | 19 (70.4) |
| Disagree/strongly disagree | 11 (20.8) | 2 (7.4) |

The 'no opinion' response is omitted from this table.
Table 3. Rheumatologists’ (n = 53) and students’ (n = 35) beliefs regarding the ethical status of context/meaning effects.

| Context/meaning effect                                                                 | Rheumatologist N = 53 | Student N = 27 | P-value |
|---------------------------------------------------------------------------------------|-----------------------|----------------|---------|
| It is ethically acceptable to give patients a placebo?                                | 26 (50.0)             | 19 (70.4)      | .08     |
| If yes, under what circumstances?                                                     |                       |                |         |
| When the evidence suggests it is as effective as the real drug                         |                       |                | .36     |
| Agree/strongly agree                                                                  | 19 (70.4)             | 17 (85.0)      |         |
| Disagree/strongly disagree                                                            | 6 (22.2)              | 3 (15.0)       |         |
| When it can minimise side effects from giving real drugs                               |                       |                | .80     |
| Agree/strongly agree                                                                  | 21 (77.8)             | 16 (80.0)      |         |
| Disagree/strongly disagree                                                            | 4 (14.8)              | 3 (15.0)       |         |
| When there is a strong therapeutic relationship built on trust, and the patient asks  |                       |                | .95     |
| the doctor to do what is in the patient’s best interest                               |                       |                |         |
| Agree/strongly agree                                                                  | 14 (51.9)             | 10 (50.0)      |         |
| Disagree/strongly disagree                                                            | 6 (22.2)              | 4 (20.0)       |         |
| Using a placebo in routine clinical practice is deceptive                              |                       |                | .14     |
| Agree/strongly agree                                                                  | 33 (62.3)             | 14 (50.0)      |         |
| Disagree/strongly disagree                                                            | 15 (28.3)             | 12 (42.9)      |         |
| I would breach my patient’s trust if I gave them a placebo                             |                       |                | .06     |
| Agree/strongly agree                                                                  | 32 (60.4)             | 8 (29.6)       |         |
| Disagree/strongly disagree                                                            | 12 (22.6)             | 10 (37.0)      |         |

The ‘no opinion’ response is omitted from this table.

Table 4. Rheumatologists’ (n = 53) and students’ (n = 35) understanding of context/meaning effects relating to a scenario of miscalculated opioid under-dosing.

| Scenario                                                                                          | Rheumatologist N = 53 | Student N = 27 | P-value |
|--------------------------------------------------------------------------------------------------|-----------------------|----------------|---------|
| 1. The patient will not have adequate pain relief because pharmacologically, there is not enough  |                       |                | <.001   |
| opioid in the blood to ensure a biological effect                                                |                       |                |         |
| Agree/strongly agree                                                                              | 11 (22.0)             | 19 (70.4)      |         |
| Disagree/strongly disagree                                                                        | 25 (50.0)             | 4 (14.8)       |         |
| 2. The patient may report reasonable pain relief due to the context of being given the medicine  |                       |                | .20     |
| (such as the expectation of pain relief, experiencing the injection), and therefore the effect    |                       |                |         |
| may be partly due to the opioid drug and partly due to placebo                                    |                       |                |         |
| Agree/strongly agree                                                                              | 45 (91.8)             | 27 (100.0)     |         |
| Disagree/strongly disagree                                                                        | 2 (4.1)               | 0              |         |
| 3. If the patient does report significant pain relief, and you believe that this may be primarily |                       |                | .57     |
| a ‘real’ drug effect and not a ‘real’ drug effect, this is an unethical practice (even though the |                       |                |         |
| patient feels better.                                                                            |                       |                |         |
| Agree/strongly agree                                                                              | 5 (10.0)              | 4 (14.8)       |         |
| Disagree/strongly disagree                                                                        | 36 (72.0)             | 20 (74.1)      |         |

(Continued)
In this comparison, the conceptual knowledge of CMEs was similar between students and rheumatologists, though knowledge of the contextual effect of placebo is was surprisingly less broad than for nocebos. Both groups identified that in routine practice placebo effects occur commonly and that placebo effects may occur in addition to pharmacologic effects with medication.

Both groups identified that CMEs may be modulated by the information given to patients. Both groups disagreed with the proposition that either placebo or nocebo effects occurred and were predictable in certain people. Whether or not placebo and nocebo susceptibility/sensitivity will be a focus of ‘precision medicine’, a number of candidate genes that affect neurotransmitters have been identified.\(^54,55\) Polymorphism in the enzymatic activity of COMT rs4680 in the prefrontal cortex relates to placebo analgesia.\(^56\) Hall et al\(^57\) posit a neuropharmacologic genetic network – the ‘placebome’ – which may explain

---

**Table 4.** (Continued)

|                       | RHEUMATOLOGIST | STUDENT | P-VALUE |
|-----------------------|----------------|---------|---------|
|                       | N=53 N (%)     | N=27 N (%) |         |
| 4. You understand your ethical obligation to inform the patient of the error in this situation and do so. After this disclosure you expect that the patient’s pain will | | | .46 |
| Significantly increase | 7 (14.3) | 2 (7.4) |         |
| Slightly increase     | 23 (46.9) | 19 (70.4) |         |
| Stay the same         | 18 (36.7) | 6 (22.2) |         |
| Slightly decrease     | 1 (2.0) | 0 |         |
| Significantly decrease | 0 | 0 |         |

---

**Table 5.** Rheumatologists’ (n=53) and students’ (n=35) understanding of context/meaning effects relating to a surgical scenario.

|                       | RHEUMATOLOGIST | STUDENT | P-VALUE |
|-----------------------|----------------|---------|---------|
|                       | N=53 N (%)     | N=27 N (%) |         |
| 1. In this case, the patient would feel even better if the more skilled specialist/consultant surgeon had actually performed the surgery | | | .47 |
| Agree/strongly agree  | 19 (38.0) | 9 (33.3) |         |
| Disagree/strongly disagree | 17 (34.0) | 13 (48.1) |         |
| 2. Wishing not to be part of a deceptive process, you inform the patient that it was the trainee surgeon who performed the operation. You would expect the patient to experience more postoperative complications than if they continued to believe that the surgery was performed by the specialist/consultant surgeon | | | .98 |
| Agree/strongly agree  | 13 (26.5) | 7 (25.9) |         |
| Disagree/strongly disagree | 21 (42.9) | 10 (37.0) |         |
| 3. The therapeutic context could account for a significant component of the outcome of the surgery, regardless of who performed the operation | | | .38 |
| Agree/strongly agree  | 42 (85.7) | 21 (77.8) |         |
| Disagree/strongly disagree | 4 (8.2) | 0 |         |
| 4. Because the patient's outcome might worsen were they to know the truth, it is appropriate not to inform them that their operation was performed by the trainee | | | .63 |
| Agree/strongly agree  | 7 (14.3) | 4 (14.8) |         |
| Disagree/strongly disagree | 35 (71.4) | 17 (63.0) |         |

The ‘no opinion’ response is omitted from this table. Scenario: you are a student on/consultant conducting a combined medical/surgical ward round, and your team sees a patient who has undergone a knee arthroplasty by the orthopaedic registrar. The patient feels much better and believes that the consultant orthopaedic surgeon performed the operation, and she thanks the consultant personally during the combined ward round.
the additive effect of placebo to an active drug, among other observations. The participants’ response – disagreement – was congruent with the literature.

Placebos were identified as an active intervention – not tantamount to doing nothing – and it was appreciated that placebos can potentially cause harmful effects, yet both groups’ responses indicated ambivalence in relation to the concept of placebos as unethical or deceptive. However, this ambivalence appeared to be dispelled when equipoise existed; if a placebo was non-inferior to a supposed therapeutic agent, many respondents felt placebo use was justifiable. Likewise, where a placebo could be employed to minimise harms from administering an active medication, respondents from both groups felt it was ethically justifiable. Regardless of participants’ clinical experience, generally there is a notion of ambivalence about placebo administration unless the context is made very specific.

There were trends, but no true statistical differences between groups’ understanding that placebos are often given in clinical practice outside of the context of trials which may reflect experienced clinicians’ greater familiarity with this practice. It may be that students had insufficient clinical experience to recognise this phenomenon and hence there is merit in building knowledge that can be shaped by future clinical experience. Yet, there were some statistically significant differences between the 2 groups of respondents.

Placebo responders

More rheumatologists disagreed with the proposition that placebos ‘work better in anxious patients’. In contrast to the responses of either group, neuromapping techniques have identified multiple ‘top-down’ regulatory pathways affected by emotion that influence placebo responses. However, there is difficulty in correlating neural mapping with the somewhat variable prediction studies. When considering personality traits, placebo responders appear to have greater trait optimism, suggestibility, empathy and neuroticism whereas trait pessimism, anxiety and catastrophisation are more common in persons exhibiting nocebo effects.

Although these findings are of interest and potential clinical relevance, it is not possible at present to reliably predict placebo responsiveness on the basis of any one psychological trait. Placebo responders appear to have greater trait optimism, suggestibility, empathy and neuroticism whereas trait pessimism, anxiety and catastrophisation are more common in persons exhibiting nocebo effects.

CMEs in clinical practice

We explored participants’ beliefs relating to the effect of CMEs in clinical practice, recognising that there are no ‘correct’ responses to such questions. It is not possible to make valid inferences from the participants’ responses over and above noting a general alignment with the responses with prior studies where it has been established that therapies are employed in a context, dose or manner where it can have no biological effect, and therapeutic outcomes are principally driven by patient expectations. Many patients endorse interventions with a potential benefit and low risk of harm; patients recognise that the context of the medical encounter and physician agency may drive the effect, particularly in older patients. Parents support placebos for children ‘when the targeted condition was psychological in nature or considered minor’ and support placebo use guidelines. A public discourse has emerged around open (non-deceptive) placebo usage in dose-extension pragmatic randomised trials. Motivational interviewing (MI) is essentially a technique of persuasion, and assessment of placebo responses deriving from MI may be a productive research area.

Nocebo effects

In this study, there were no significant differences between students’ and rheumatologists’ understanding of or beliefs around nocebo effects. Nocebo effects are exceedingly common, and consequentially, often dissuading initiation and continuance of effective therapies. Nocebo effects can be generated from inaccurate information and hearsay from non-qualified (and qualified) persons, through social contagion and expectations, and can be countered. This study focussed less on nocebo effects reflecting the time of its design. Exploring whether reported complications of therapy are non-pharmacologic nocebo effects may reduce inappropriate terminations of therapy if the explanation of the effect is made by a trusted placebogenic rather than nocebogenic health care professional.

Limitations

This is a single institution student study with small convenience sample sizes, due in part to a wish to avoid student ‘survey fatigue’. Although the orientation session was ‘compulsory’, only about 40% of the year cohort attended as expected. As no formal attendance record was made, it was not possible to distinguish responses from attendees and non-attendees. A proposed follow-up student study was not undertaken due to
low initial recruitment numbers. In the rheumatologist study, 1 post-invitation reminder was sent to avoid the possibility of coercion. Both survey response rates were comparable with those noted by Aitken et al., ranging between 7.5% and 13.2% depending on location, noting that a survey's topic may be part of the problem in the sense that in 2013-2014, and placebo and nocebo effects were considered less deserving of participation in comparison with other more prominent issues and the survey invitation may have languished at the bottom of many in-trays.

Conclusions

Placebo and nocebo effects (CMEs) derive from human interactions in clinical encounters. Grasping that CMEs occur is a threshold concept in the understanding of the variance in patient responses to therapy. Students and physicians need to be aware when they and the medical encounter may generate CMEs. In this study, a number of these aspects are variably appreciated.

It has been proposed that 'health-care professionals should be trained to maximise placebo effects and minimise nocebo effects'. However, it is uncontroversial to propose that minimally all health care professionals must first have an awareness of CMEs given their ubiquity and influence on the outcomes of health care encounters. Curricular emphasis is needed to permit an honest assessment of the components that influence when, how and why patient outcomes arise, and how one’s agency might have neutral or negative effects but could be inclined towards positive and away from negative patient outcomes.

Acknowledgements

The authors thank the two anonymous reviewers of this paper for their constructive analysis and helpful criticism.

Author Contributions

MHA was responsible for the development of the research question, design and concept of the work. GL was responsible for biostatistical input. DF was responsible for content expertise relating to context medical effects and IK for clinical ethics expertise. All authors contributed to the interpretation of the data, its discussion, reviewed and agreed to the final version of the paper.

ORCID iD

Mark H Arnold https://orcid.org/0000-0003-0546-8924

REFERENCES

1. Moereman DF. Formal factors and the meaning response. In: Meaning, Medicine, and the ‘Placebo Effect’. Cambridge, UK: Cambridge University Press; 2002:47-66.
2. Moereman DF, Jonas WB. Deconstructing the placebo effect and finding the meaning response. Ann Intern Med. 2002;136:471-476.
3. Barrett B, Muller D, Rakel D, Rabago D, Marchand L, Scheder JC. Placebo, meaning, and health. Perspect Biol Med. 2006;49:178-198.
4. Di Blasi Z, Harkness E, Ernst E, Georgiou A, Kleijnen J. Influence of context effects on health outcomes: a systematic review. Lancet. 2001;357:757-762.
5. Miller FG, Kapchuk TJ. The power of context: re-conceptualizing the placebo effect. J Soc Med. 2008;101:222-225.
6. Evers AW, Colloca L, Blease C, et al. Implications of placebo and nocebo effects for clinical practice: expert consensus. Psychol Med. 2018;48:204-210.
7. Brissonneau J, Hall H. Placebo, are you there? Skeptic (Altadena, CA). 2015; 20:24-31.
8. Dieppe P, Goldingay S, Greville-Harris M. The power and value of placebo and nocebo in painful osteoarthritis. Osteoarthr Cartilagen. 2016;24:1850-1857.
9. Kapchuk TJ, Kelley JM, Conroy LA, et al. Components of placebo effect: randomised controlled trial in patients with irritable bowel syndrome. BMJ. 2008;336:999-1003.
10. Colloca L, Finniss D. Nocebo effects, patient-clinician communication, and therapeutic outcomes. JAMA. 2012;307:567-568.
11. Faasse K, Petrie KJ. The nocebo effect: patient expectations and medication side effects. Postgrad Med J. 2013;89:540-546.
12. Tan K, Petrie KJ, Faasse K, Bolland MJ, Grey A. Unhelpful information about adverse drug reactions. BMJ. 2014;349:g3019.
13. Arnold MH, Bleasel J, Haq I. Nocebo effects in practice: methodotrace myths. Health Inception. 2016;205:440-442.
14. Rogenmoser S, Arnold MH. Chronic gout: barriers to effective management. Aust J Gen Pract. 2018;47:351-356.
15. Tweehuisen L, van den Bemt BJF, van Ingen IL, et al. Subjective complaints as the main reason for biosimilar discontinuation after open-label transition from reference infliximab to biosimilar infliximab. Arthritis Rheum. 2017;68:60-68.
16. Kravariti E, Kitas GD, Mitiokostas DD, Stifikakis PP. Nocebos in rheumatology: emerging concepts and their implications for clinical practice. Nat Rev Rheumatol. 2018;14:727-740.
17. Raz A, Campbell N, Giord D, Holzcrof C, Déry C, Cukier O. Placebos in clinical practice: comparing attitudes, beliefs, and patterns of use between academic psychiatrists and nonpsychiatrists. Can J Psychiatry. 2011;56:198-208.
18. Hahn RA, Kleinman A. Perspectives of the placebo phenomenon: belief as pathogen, belief as medicine: ’voodoo death’ and the ’placebo phenomenon’ in anthropological perspective. Med Anthrop Q. 1983;13:1-19.
19. Gold A, Lichtenberg P. The moral case for the clinical placebo. J Med Ethics. 2014;40:219-224.
20. Giubilini A, Milnes S, Savulescu J. The medical ethics curriculum in medical schools: present and future. J Clin Ethics. 2016;27:129-145.
21. Gaufberg E, Bor D, Dinardo P, et al. In pursuit of educational integrity: professional identity formation in the Harvard Medical School Cambridge Integrated Clerkship. Perspect Biol Med. 2017;60:258-274.
22. Meyer JH, Land R. Threshold concepts and troublesome knowledge (2): epistemological considerations and a conceptual framework for teaching and learning. Acad Med. 2005;70:373-388.
23. Meyer JH, Land R. Threshold concepts and troublesome knowledge: issues of liminality. In: Meyer JH, Land R, eds, Overcoming Barriers to Student Understanding. London, England: Routledge; 2006:43-56.
24. Coulehan J, Williams PC. Conflicting professional values in medical education. Camb Q Healthc Ethics. 2003;12:7-20.
25. Patenaude J, Niynomenga T, Fafard D. Changes in students’ moral development during medical school: a cohort study. CMAJ. 2003;168:840-844.
26. Hojat M, Vergare MJ, Maxwell K, et al. The devil is in the third year: a longitudinal study of erosion of empathy in medical school. Acad Med. 2009;84:1182-1191.
27. Quincke TA, Knippers P, Haley J, et al. Empathy among undergraduate medical students: a multi-centre cross-sectional comparison of students beginning and approaching the end of their course. BMC Med Educ. 2016;16:92.
28. Ferreira-Valente A, Monteiro JS, Barbosa RM, Salgueira A, Costa P, Costa MJ. Clarifying changes in student empathy throughout medical school: a scoping review. Adv Health Sci Educ Theory Pract. 2017;22:1293-1313.
29. Hardman DJ, Geraghty AW, Howick J, Roberts N, Bishop FL. A discursive exploration of public perspectives on placebos and their effects. Health Psychol Open. 2019;6:2057102919833213.
30. Harris CS, Raz A. Deliberate use of placebos in clinical practice: what we really know. J Med Ethics. 2012;38:406-407.
31. Blease C, Colloca L, Kapchuk TJ. Are open-label placebos ethical? Informed consent and ethical equivocations. Bioethics. 2016;30:407-414.
32. Carvalho C, Caetano JM, Cunha L, Rebouta P, Kapchuk TJ, Kirsch I. Open-label placebo treatment in chronic low back pain: a randomised controlled trial. Pain. 2016;157:2766-2772.
33. Kapchuk TJ. Open-label placebo reflections on a research agenda. Perspect Biol Med. 2018;61:311-334.
34. Khushf G. An agenda for future debate on concepts of health and disease. Mod Health Care Philos. 2007;10:19-27; discussion 29-32.
35. Musalek M. Human-based medicine – theory and practice: from modern to postmodern medicine. In: Warnecke T, ed. The Psyche in the Modern World. London, England: Routledge; 2018:97-115.
36. Blackwell B, Bloomfield S, Buncher CR. Demonstration to medical students of placebo responses and non-drug factors. *Lancet*. 1972;299:1279–1282.

37. Lim ECH, Seet RCS. Attitudes of medical students to placebo therapy. *Intern. J Med*. 2007;37:156–160.

38. Nitzan U, Lichtenberg P. Questionnaire survey on use of placebo. *BMJ*. 2004;329:944–946.

39. Berger JT. Placebo medication use in patient care: a survey of medical interns. *West J Med*. 1999;170:93–96.

40. Hróbjartsson A, Norup M. The use of placebo interventions in medical practice – a national questionnaire survey of Danish clinicians. *Eual Health Prof*. 2003;26:153–165.

41. Tilburt JC, Emanuel EJ, Kapchuk TJ, Curlin FA, Miller FG. Prescribing ‘placebo treatments’: results of national survey of US internists and rheumatologists. *BMJ*. 2008;337:a1938.

42. Sherman R, Hickner J. Academic physicians use placebos in clinical practice and believe in the mind–body connection. *J Gen Intern. Med*. 2008;23:7–10.

43. Fassler M, Gnadinger M, Rosemann T, Biller-Andorno N. Use of placebo interventions among Swiss primary care providers. *BMJ Health Serv Res*. 2009;9:144.

44. Fassler M, Meissner K, Schneider A, Linde K. Frequency and circumstances of placebo use in clinical practice – a systematic review of empirical studies. *BMC Med*. 2010;8:15.

45. Fassler M, Gnadinger M, Rosemann T, Biller-Andorno N. Placebo interventions in practice: a questionnaire survey on the attitudes of patients and physicians. *Br J Gen Pract*. 2011;61:101–107.

46. Fent R, Rosemann T, Fassler M, Senn O, Huber CA. The use of pure and impure placebo interventions in primary care—a qualitative approach. *BMJ Fam Pract*. 2011;12:11.

47. Kermen R, Hickner J, Brody H, Hasham I. Family physicians believe the placebo effect is therapeutic but often use real drugs as placebos. *Fam Med*. 2010;42:636–642.

48. Howick J, Bishop F, Heneghan C, et al. Placebo use in the United kingdom: results from a national survey of primary care practitioners. *PLoS ONE*. 2013;8:e58247.

49. Linde K, Arntman O, Meissner K, et al. How often do general practitioners use placebos and non-specific interventions? systematic review and meta-analysis of surveys. *PLoS ONE*. 2018;13:e020211.

50. Louhiala P, Hemilä H, Puustinen R. Impure placebo is a useless concept. *Eval Health Prof*. 2003;26:153–165.

51. Pearl J. Comment: understanding Simpson’s paradox. *Am Stat*. 2014;68:8–13.

52. Pear J. Comment: understanding Simpson’s paradox. *Am Stat*. 2014;68:8–13.

53. Ferris K, Petherick A, Sutcliffe L, et al. The use of placebo interventions in primary care—a qualitative approach. *BMJ Fam Pract*. 2011;12:11.

54. Kemen R, Hickner J, Brody H, Hasham I. Family physicians believe the placebo effect is therapeutic but often use real drugs as placebos. *Fam Med*. 2010;42:636–642.

55. Howick J, Bishop F, Heneghan C, et al. Placebo use in the United kingdom: results from a national survey of primary care practitioners. *PLoS ONE*. 2013;8:e58247.

56. Linde K, Arntman O, Meissner K, et al. How often do general practitioners use placebos and non-specific interventions? systematic review and meta-analysis of surveys. *PLoS ONE*. 2018;13:e020211.

57. Hall KT, Loscalzo J, Kapchuk TJ. Genetics and the placebo effect: the placebo-home. *Trends Mol Med*. 2015;21:285–294.

58. Frisaldi E, Pediaditou A, Benedetti F. Placebo and nocebo effects: a complex interplay between psychological factors and neurochemical networks. *Am J Clin Hypn*. 2015;57:267–284.

59. Frisaldi E, Shaihrai A, Benedetti F. Placebo responders and nonresponders: what’s new? *Pain Manag*. 2018;8:405–408.

60. Corsi N, Colloca L. Placebo and nocebo effects: the advantage of measuring expectations and psychological factors. *Front Psychol*. 2017;8:308.

61. Price DD, Milling LS, Kirsch I, Duff A, Montgomery GH, Nicholls SS. An analysis of factors that contribute to the magnitude of placebo analgesia in an experimental paradigm. *Pain*. 1999;83:147–156.

62. Vase L, Robinson ME, Verne GN, Price DD. Increased placebo analgesia over time in irritable bowel syndrome (IBS) patients is associated with desire and expectation but not endogenous opioid mechanisms. *Pain*. 2005;115:338–347.

63. Price DD, Finniss DG, Benedetti F. A comprehensive review of the placebo effect: recent advances and current thought. *Annu Rev Psychol*. 2008;59:565–590.

64. Finnis D, Nicholas M, Brooker C, Cousins M, Benedetti F. Magnitude, response, and psychological determinants of placebo effects in chronic low-back pain: a randomised, double-blinded, controlled trial. *Pain Res. 2019;19:6744.

65. Bogduk N. Diagnostic blocks: a truth serum for malingering. *Clin J Pain*. 2004;20:409–414.

66. Sullivan M, Terman GW, Peck B, et al. APS position statement on the use of placebos in pain management. *J Pain*. 2005;6:215–217.

67. Ortiz SE, Rosenthal MB. Medical marketing, trust, and the patient-physician relationship. *JAMA*. 2019;321:40–41.

68. Faria V, Kossowsky J, Perkov MP, et al. Parental attitudes about placebo use in children. *J Pediatr*. 2017;181:272–278.

69. Colloca L, Howick J. Placebos without deception: outcomes, mechanisms, and ethics. In: Colloca L. ed. *International Review of Neurobiology*. Vol 138. Cambridge, MA: Academic Press; 2018:219–240.

70. Lundahl B, Moleni T, Burke BL, et al. Motivational interviewing in medical care settings: a systematic review and meta-analysis of randomized controlled trials. *Patient Educ Couns*. 2013;93:157–168.

71. Geers AL, Briñol P, Vogel EA, Aspiras O, Caplandies FC, Petry RE. The application of persuasion theory to placebo effects. *Int Rev Neurobiol*. 2018;138:113–136.

72. Horne R, Faasse K, Cooper V, et al. The perceived sensitivity to medicines (PSM) scale: an evaluation of validity and reliability. *Br J Health Psychol*. 2013;18:23–30.

73. Faasse K, Grey A, Jordan R, Garland S, Petrie KJ. Seeing is believing: impact of social modeling on placebo and nocebo responding. *Health Psychol*. 2015;34:880–885.

74. Faasse K, Perera A, Lovesey K, Grey A, Petrie KJ. Enhancing treatment effectiveness through social modelling: a pilot study. *Psychol Health*. 2017;32:626–637.

75. Porter SR, Whitcomb MF, Weitzer WH. Multiple surveys of students and survey fatigue. *New Dir Inst Res*. 2004;2004:63–73.

76. Martick K, Crocker G, Bligh J. Medical student attendance at non-compulsory lectures. *Br J Health Psychol*. 2017;181:272–278.

77. Aitken C, Power R, Dwyer R. A very low response rate in an online survey of medical practitioners. *Aust N Z J Public Health*. 2008;32:288–289.