Quantification of Cells with Specific Phenotypes I: Determination of CD4+ Cell Count Per Microliter in Reconstituted Lyophilized Human PBMC Prelabeled with Anti-CD4 FITC Antibody

Richard Stebbings,1* Lili Wang,2 Janet Sutherland,1 Martin Kammel,3 Adolfas K. Gaigalas,2 Manuela John,3 Bodo Roemer,4 Maren Kuhne,5 Rudolf J. Schneider,5 Michael Braun,6 Andrea Engel,7 Dinesh K. Dikshit,8 Fatima Abbasi,9 Gerald E. Marti,9 Maria Paola Sassi,10 Laura Revel,10 Marc-Olivier Baradez,12 Tamara Lekishvili,12 Damian Marshall,12 Liam Whitby,13 Wang Jing,14 Volker Ost,15 Maxim Vonsky,16 and Jörg Neukammer3

Abstract
A surface-labeled lyophilized lymphocyte (sLL) preparation has been developed using human peripheral blood mononuclear cells prelabeled with a fluorescein isothiocyanate conjugated anti-CD4 monoclonal antibody. The sLL preparation is intended to be used as a reference material for CD4+ cell counting including the development of higher order reference measurement procedures and has been evaluated in the pilot study CCQM-P102. This study was conducted across 16 laboratories from eight countries to assess the ability of participants to quantify the CD4+ cell count of this reference material and to document cross-laboratory variability plus associated measurement uncertainties. Twelve different flow cytometer platforms were evaluated using a standard protocol that included calibration beads used to obtain quantitative measurements of CD4+ T cell counts. There was good overall cross-platform and counting method agreement with a grand mean of the laboratory calculated means of (301.7 ± 4.9) μL−1 CD4+ cells. Excluding outliers, greater than 90% of participant data agreed within ±15%. A major contribution to variation of sLL CD4+ cell counts was tube to tube variation of the calibration beads, amounting to an uncertainty of 3.6%. Variation due to preparative steps equated to an uncertainty of 2.6%. There was no reduction in variability when data files were centrally reanalyzed. Remaining variation was attributed to instrument specific differences. CD4+ cell counts obtained in CCQM-P102 are in excellent agreement and show the robustness of both the measurements and the data analysis and hence the suitability of sLL as a reference material for interlaboratory comparisons and external quality assessment.

Key terms
CD4+ cell counting; relative concentration measurement; lyophilized cells; flow cytometry; standard measurement procedure; measurement of uncertainty; human immunodeficiency virus-1; acquired immunodeficiency syndrome; reference material

Infection with HIV leads to the development of acquired immune deficiency syndrome (AIDS) characterized by a loss of CD4+ cells required to mount an effective immune response against infections (1,2). In 2005, the World Health Organization (WHO) issued an open letter to manufacturers of CD4+ cell enumeration technologies emphasizing the need for laboratory monitoring of immunological parameters to support the clinical monitoring of human immunodeficiency virus-1 (HIV-1) infected patients (Supporting Information Document S1). In particular, this
cells which is associated with declining CD4 mutate in the presence of ART and develop drug resistance. Unfortunately, HIV-1 is able to switch of patients to different ART regimens are based on CD4 cell counts and clinical findings. Hence, reliable CD4+ cell counts at the forefront of care for people living with HIV/AIDS (3,12).

Current technology used to assure cross-laboratory flow cytometry quality control relies on either bead-based methods, use of cryopreserved PBMC, or stabilized blood controls (17–20). Although very stable, beads do not have the same characteristics as cells, in terms of size, internal complexity, and fluorescent properties. Thus, flow cytometric detection settings (e.g., photomultiplier tube voltages or thresholds) required to resolve a population associated with ART resistant HIV-1 infection. Decisions regarding the switching of patients to different ART regimens are based on CD4+ cell counts and clinical findings. Hence, reliable CD4+ cell counts are at the forefront of care for people living with HIV/AIDS (3,12).

Flow cytometry is regarded as the “gold standard” for measuring CD4+ cell counts, due to its accuracy and precision (12,13). Currently, there is no internationally recognized or validated reference standard and no commonly accepted method of quality control for cellular phenotyping by flow cytometry (14). Furthermore, the concept of metrological traceability (15), which is essential to ensure comparability and accuracy of measurement results, is not yet established in cell counting because of a lack of reference material and reference measurement procedures. We organized pilot study CCQM-P102 to evaluate surface-labeled lyophilized lymphocytes (sLL) as a potential international reference material that could be used for internal and external quality assurance (QA) for the harmonization of diagnostic CD4+ cell counting that would satisfy the requirements set out in the WHO open letter published in 2005. To allow reliable interpretation of the measurement results obtained in CCQM-P102, an analysis of the associated measurement uncertainties was included. In particular, a reference material would be beneficial for the development of higher order or reference measurement procedures to provide traceability. Reference measurement procedures are indispensable for the replacement of consensus values by reference measurement values. Consensus values can be influenced by a specific protocol or technique and may not reflect the “true value” or the “conventional quantity value” (16).

Current technology used to assure cross-laboratory flow cytometry quality control relies on either bead-based methods, use of cryopreserved PBMC, or stabilized blood controls (17–20). Although very stable, beads do not have the same characteristics as cells, in terms of size, internal complexity, and fluorescent properties. Thus, flow cytometric detection settings (e.g., photomultiplier tube voltages or thresholds) required to resolve a population of beads may not be appropriate for cells and application of incorrect settings can result in difficulties in color compensation as well as in the resolution between positive and autofluorescent cells. Cryopreserved PBMCs have the same characteristics as patient samples and are stable while frozen, but need to be constantly monitored to ensure that no degradation occurs due to inadvertent freeze-thawing. Consequently, cryopreserved PBMC incur high shipping and storage costs unsuitable for resource poor settings. Stabilized blood controls have the same characteristics as patient samples and only require refrigeration. However,
commercially available stabilized blood controls only have a short shelf-life of up to 3 months. None of these materials are suitable for use as a traceable reference material necessary to ensure the robust standardization of CD4+ cell counting. A suitable traceable biological reference should have the same characteristics as the biological sample of the patient in a clinically significant range, be well characterized, have long-term stability, yet be easy to store and distribute by a custodian laboratory (21).

**Materials and Methods**

**Production of sLL**

The sLL reference material was prepared from a pool of three buffy coats from normal human donors preselected for similar levels of CD4 expression. PBMC were separated from each buffy coat by density gradient (Lymphoprep™, Axis Shield, Norway), labeled with anti-CD4 fluorescein isothiocyanate (FITC) monoclonal antibody (clone OKT4, Biolegend, UK), washed in phosphate buffered saline (PBS), and resuspended in a fixative solution comprised of 10% Transfix (Cytomark, England) in PBS. After overnight fixation, PBMC were washed, pooled in a PBS pH adjustment buffer; the CD4+ cell count adjusted to a clinically relevant range (300 CD4+ cells µL−1) and freeze-dried in screw top vials using a modified 3 day cycle. Each vial of sLL contained 0.5 g of cell suspension in buffer. The sample weight prior to lyophilization had a coefficient of variation (CV) of 0.48%. After lyophilization, the cakes had a mean weight of 0.0143 g with a CV of 1.2%. A total of six vials of sLL were supplied to each participant, along with the same number of TruCount™ tubes (Becton-Dickinson, CA) from a single batch (Lot Number: 610431). Each tube contained a pellet of lyophilized calibration beads. Typically, about 50,000 beads, homogenously stained with fluorescent dye are contained in such tubes. The particle diameters are approximately 3.8 µm.

**Pilot Study**

A pilot study was carried out under the auspices of the Bio Analysis Working Group (BAWG) of the Comité Consultatif pour la Quantité de Matière (CCQM) and was piloted jointly by the National Institute for Biological Standards and Control (NIBSC, UK), Physikalisch-Technische Bundesanstalt (PTB, Germany), and National Institute of Standards and Technology (NIST, USA). The potential reference material was assessed across a range of sites and flow cytometric-based counting technologies. Participants were requested to follow the standard protocol distributed with the sLL (Supporting Information Document S2). Briefly, each vial of sLL was reconstituted on the day of use by adding Volume_{v, total} = 1 mL of sterile distilled water and gently mixing, preferably on a roller, for 10–30 min before use. All three vials were reconstituted on the same day and both dilutions assayed (tubes 1, 2, and 3) within 2 h. Two dilutions of the sLL in PBS, a 1 in 5 and a 1 in 20 dilution (ϕ_{1:5} = 0.2, ϕ_{1:20} = 0.05) made up to Volume_{v, test} = 1 mL of test sample in each TruCount tube was requested for each set of three sLL vials sent to participants. A total of six test samples in two dilutions were used to perform CD4+ cell count measurements. Preparation of these two dilutions was requested to uncover possible impacts of influence quantities like counting loss in relative concentration measurements or cell adhesion. Flow cytometers used by participants are detailed in Supporting Information Table S1. Prior to acquisition, participants were required to perform routine instrument QA of their choice and to ensure that their flow cytometers were properly compensated for FITC and Phycoerythrin (PE) channels using their own choice of compensation method. The study protocol specified that forward scatter channel (FSC) and side scatter channel (SSC) needed to be set correctly for sample data acquisition to ensure a high signal to noise ratio for cells and beads. Each participant was requested to provide the registered counts N_{v, i}^{cal} for the sLL and the corresponding number N_{v, i}^{m} of calibration beads.

**Calibration Bead Analysis**

To estimate systematic deviations, the number of calibration beads was determined for 34 tubes from the TruCount LOT # 610431. For measurements of the concentration of calibration beads, a modified impedance counter with an integrated balance for mass determination (22) and an optical flow cytometer, equipped with a motor driven, gravimetrically calibrated 1-mL syringe were used. In both instruments, the sample was fed directly into the respective flow cell for impedance or optical particle counting through a platinum-iridium tube. This approach was chosen to minimize adhesion, as the tubing generally used in commercial instruments may cause significant loss of cells and calibration beads. The tube to tube variation of the number of calibration beads N_{v, i}^{m} was determined to be 3.6% (Supporting Information Table S2 and Fig. S1). This value is in good agreement with the CV stated by the manufacturer (CV = 3.7%, Nicolas Quoix, BD Biosciences Scientific Support Europe, private communication).

**Data Analysis and Uncertainty Determination**

In this paragraph, we give the relevant equations for data analysis and determination of uncertainty, which is essential to reliably compare the intralaboratory and interlaboratory results. A detailed mathematical derivation is summarized in the Supporting Information Document S3. A primary CD4 gating strategy, based on SSC versus CD4+ cells on the FITC channel with calibration beads in FITC channel versus PE channel, was provided to participants (Supporting Information Document S2). Participants were requested to collect 10,000 bead events from each sample before stopping acquisition of all events. The measurement volume Volume_{m} may be determined directly or indirectly using calibration beads, either of known concentration in suspension or as lyophilized pellet of known total number N_{v, i}^{total} per test tube. TruCount calibration beads were used to indirectly determine the measurement volume Volume_{m}. The concentration of CD4+ cells C_{v, i}^{sLL} is calculated using the equation:

\[
C_{v, i}^{sLL} = \frac{N_{v, i}^{sLL} \cdot N_{v, i}^{total}}{N_{v, i}^{m}}
\]

Equation (1) includes all quantities directly determined in each measurement (Supporting Information Document S3). This includes the number of events in the defined regions containing CD4+ cells N_{v, i}^{m} and calibration beads N_{v, i}^{cal} and
the volume \( V_{i,j}^{\text{PBS}} \) of CD4+ cells pipetted into a TriCount tube containing \( N_{\text{total}}^{\text{PBS}} \) calibration beads. The indices \( r \) for the recorded events, \( v \) for the vial, \( i \) for the dilution, and \( j \) for the repeat measurement are required to unambiguously identify each data point. For the preparation of suspensions with two different volume fractions \( \varphi_{i,j} \), the volumes \( V_{i,j}^{\text{PBS}} = 800 \mu\text{L} \) or \( V_{i,j}^{\text{PBS}} = 950 \mu\text{L} \) were added to provide a total volume of \( V_{\text{test}} = V_{i,j}^{\text{PBS}} + V_{i,j}^{\text{PBS}} = 1 \text{ mL} \) of the suspension used for measurement. Equation (1) reflects the advantage that for relative concentration measurements, the determination of the volume \( V_{i,j}^{\text{PBS}} \) and hence the dilution factor \( 1/\varphi_{i,j} \) is not required, as both, the cell concentration and the concentration of calibration beads is changed accordingly.

For reliable assessment of the results of this comparative study, it was essential to perform an uncertainty analysis. Various contributions to the uncertainty of relative concentration measurements must be considered when calculating CD4+ cell counts using Eq. (1). These include statistical uncertainties of the number of CD4+ cell events \( n_{\text{cel}}(N_{i,j}^{\text{PBS}}) \), tube to tube variation of the calibration beads \( n_{\text{cel}}(N_{\text{PBS}}^{\text{PBS}}) \), and uncertainty of volume measurement \( n_{\text{cel}}(V_{i,j}^{\text{PBS}}) \) which all contribute to uncertainties \( u(C_{i,j}^{\text{PBS}}) \) in the concentration measurements. When central analysis was carried out on measurements obtained using the standard protocol, the uncertainties were calculated using the standard relative uncertainty \( u_{\text{rel}}(C_{i,j}^{\text{PBS}}) \) of the cell concentration \( C_{i,j}^{\text{PBS}} \) by applying the following quadratic propagation:

\[
u_{\text{rel}}(C_{i,j}^{\text{PBS}}) = \sqrt{\frac{\varphi_{i,j} n_{\text{cel}}(N_{i,j}^{\text{PBS}})}{N_{i,j}^{\text{PBS}}}^2 + \frac{\varphi_{i,j} n_{\text{cel}}(N_{i,j}^{\text{PBS}})}{N_{i,j}^{\text{PBS}}}^2 + \frac{n_{\text{cal}}(V_{i,j}^{\text{PBS}})}{V_{i,j}^{\text{PBS}}}^2}
\]

(2)

Typical values for the pipetting volume uncertainties returned by participants amounted to 1% (23) and the relative statistical uncertainties for the counted events \( N_{i,j}^{\text{PBS}} \) correspond to \( \sqrt{N_{i,j}^{\text{PBS}}/N_{i,j}} = 1/\sqrt{N_{i,j}} \). For the total number of calibration beads, the nominal value supplied by the manufacturer was used, \( N_{\text{total}}^{\text{PBS}} = 51,511 \). The relative uncertainty \( u_{\text{rel}}(N_{\text{PBS}}^{\text{PBS}}) \) results from measurement data reported in Supporting Information Figure S1 and Table S2. For direct measurement of the concentration, the uncertainty of the volume fraction is needed, given in Supporting Information Document S3. Hence, the dilutions and corresponding uncertainties are \( \varphi_{i=1} = (0.0000 \pm 0.0023) \) and \( \varphi_{i=2} = (0.5000 \pm 0.0007) \). From the three vials analyzed by each participant, the arithmetic average of \( C_{i,j}^{\text{PBS}} \) defined as \( \langle C_{i,j}^{\text{PBS}} \rangle_{i,j} \) and the standard deviation \( \text{sd}(C_{i,j}^{\text{PBS}}) \) the uncertainty was derived by quadratic propagation according to:

\[
u(C_{i,j}^{\text{PBS}}) = \sqrt{\frac{1}{3} \sum_{i=1}^{3} u(C_{i,j}^{\text{PBS}})^2}
\]

(3)

The combined uncertainties, that is the standard deviation between the concentrations determined for three vials and the individual uncertainty of each measurement value is accounted for in Eq. (4):

\[
u_{\text{rel}}(\langle C_{i,j}^{\text{PBS}} \rangle_{i,j}) = \sqrt{\text{sd}(C_{i,j}^{\text{PBS}})^2 + \nu(\langle C_{i,j}^{\text{PBS}} \rangle_{i,j})^2}
\]

(4)

The advantage of this approach is that individual uncertainties and the variation between different sLL vials are accounted for.

**Central Analysis**

To determine whether central analysis by a single operator would reduce variability, all raw data files were analyzed using Flowjo software (Flowjo LLC, OR) for CD4+ cell count determination. This third party software was used to analyze flow cytometry standard (FCS) files from a variety of sources as it is not restricted to specific instrument manufacturer data files. When performing central analysis, Grubb’s test for outliers was applied to exclude data influenced by technical or preparative issues. To justify the application of this approach, we plotted the frequency distribution off all concentration values (136 measurements). A Gaussian fit describes the data consistently, fulfilling the requirement of a normal distribution (Supporting Information Fig. S2).

**Stability**

Lot SS-194 sLL used in CCQM-P102 was filled in December 2010, distributed to participants in June 2011, and all data returned by October 2011. Stock sLL were kept in long-term storage at \(-20^\circ\text{C}\), shipped at ambient temperature and stored short term at \(4^\circ\text{C}\) by participants. Stock sLL were most recently assayed in June 2013, September 2013, and October 2014 to determine CD4+ cell count stability. The stability of lot 10-256, SS-319, and SS-320 sLL stored at \(-20, +4, +20, \) and \(+37^\circ\text{C}\) for 6–12 months was compared.

**Results**

**Analysis of Participant CD4+ Cell Concentrations and Sources of Uncertainty**

The mean concentrations \( \langle C_{i,j}^{\text{PBS}} \rangle_{i,j} \) of CD4+ cells \( \mu\text{L}^{-1} \) for dilutions \( \varphi_{i,j=1} = 0.2, \varphi_{i,j=2} = 0.05 \) and the combined uncertainties were derived and summarized in Table 1. Example data obtained from participants A and B are shown in Supporting Information Table S3. The measurements results of other participants are shown in Supporting Information Table S4. Relative uncertainties associated with volume measurements lay within the range 1–1.5%. The major contribution to single vial analysis was from the tube to tube variation of the calibration beads, the corresponding fluctuation amounting to 3.6%.

The relative uncertainties derived by Eq. (4) typically cover the range from about 2.5(participant B, dilution 1) to 8% (participant E1). Generally, accuracy is increased when determining mean values. However, compared to uncertainties of about 4% observed for single vial analysis, smaller as well as higher fluctuations were found for the average concentrations. As only three vials were analyzed by each participant, the influence of the tube to tube variation may accidentally be smaller or larger resulting in corresponding smaller or larger uncertainties. Furthermore, the contribution of the
Table 1. Mean CD4+ cell concentrations and combined uncertainties

| LABCODE | STANDARD PROTOCOL | COMMENT | OUTLiERS | EXCLUDED | MEAN CONCENTRATIONS | COMBINED UNCERTAINTIES | MEAN CONCENTRATIONS | COMBINED UNCERTAINTIES |
|---------|-------------------|---------|----------|----------|----------------------|------------------------|----------------------|------------------------|
|         | p                 | protocol|          |          | lL                  | pL                    | lL                  | pL                    |
| A       | Yes               | No      |          |          | 266.8               | 8.3                   | 253.1               | 14.6                  |
| B       | Yes               | No      |          |          | 274.8               | 7.0                   | 276.4               | 7.4                   |
| C1      | Yes               | No      | Volumetric count | Yes | 270.4               | 7.6                   | 285.8               | 14.6                  |
| C2      | No                | Volumetric count | Yes | 246.0               | 7.2                   | 261.6               | 5.8                   |
| D       | Yes               | n.a.    |          |          | 266.4               | 10.9                  | 325.6               | 9.6                   |
| E1      | Yes               | No      |          |          | 271.2               | 16.2                  | 266.9               | 21.3                  |
| E2      | No                | Different “TrueCount” calibration particles used | No | 272.3               | 17.8                  | 258.6               | 20.7                  |
| F       | Yes               | Yes     |          |          | 390.8               | 22.7                  | 356.5               | 11.9                  |
| G1      | Yes               | Yes     | n.a.     |          | 338.1               | 9.7                   | 310.7               | 10.2                  |
| G4      | No                | Particle suspension “FlowCount” used for volume determination | No | 314.0               | 18.3                  | 328.6               | 18.3                  |
| G5      | No                | No      |          |          | 330.7               | 13.9                  | 306.3               | 10.3                  |
| G6      | Yes               | No      |          |          | 313.9               | 10.2                  | 306.5               | 10.0                  |
| H1      | Yes               | No      |          |          | 321.6               | 18.3                  | 314.4               | 10.6                  |
| H2      | Yes               | No      |          |          | 291.9               | 62.5                  | 323.5               | 9.7                   |
| I1      | Yes               | Yes     | Measured sixteen days later due to postal delay | No | 285.3               | 8.2                   | 300.9               | 13.3                  |
| I2      | No                | Increased number of repeat measurements | Yes | 321.3               | 5.7                   | 309.7               | 5.6                   |
| J       | No                | No      |          |          | 310.6               | 8.9                   | 311.7               | 9.4                   |
| K       | Yes               | Yes     |          |          | 339.1               | 9.8                   | 324.0               | 9.8                   |
| L       | Yes               | Yes     |          |          | 433.5               | 31.4                  | 360.7               | 11.0                  |
| M       | Yes               | Yes     |          |          | 335.1               | 8.2                   | 304.3               | 13.7                  |
| N       | Yes               | No      |          |          | 318.0               | 10.5                  | 289.0               | 6.7                   |
| O1      | Yes               | No      | Gravimetrical dilution and bead based volume determination | No | 321.3               | 11.4                  | 307.6               | 10.7                  |
| O2      | No                | Gravimetrical dilution and direct volume measurement | Yes | 300.4               | 7.5                   | 284.9               | 7.5                   |

The mean concentration of CD4+ sLLs was derived from the arithmetic average of three vials of reconstituted sLLs, excluding outliers. The column “Standard protocol” indicates whether participants applied the standard or a modified protocol. Participants C2 and O3 measured the volume directly and hence volumes are given instead of the number of calibration bead counts. Participants E2, G4, G5 and G6 used either a different lot of lyophilized calibration beads or a different manufacturer’s calibration kit. Participant J made up to three repeat measurements for both dilutions and all vials. To be consistent with the data of all participants, all counts from repeat measurements were summed. Raw data from participant G1 were reanalyzed and included in the centralized analysis. Measurements with instruments G2 and G3 were not suitable for either participants’ or centralized analysis as the number of calibration tubes provided did not allow separate measurement on each instrument and using the same tube on different instruments does not provide accurate results.

Uncertainty when reconstituting the sLLs by adding 1-mL water, not accounted for so far, enters in the analysis through the calculation of the standard deviation using Eq. (3) and increases the combined uncertainty. Statistical uncertainties, that is, $\sigma_{N_{\text{vll}}}$, $\sigma_{N_{\text{cal}}}$, uncertainty of volume measurement $\sigma_{V_{\text{vll}}}$, and the uncertainty $\sigma_{N_{\text{std}}}$ due to the tube to tube variation of the calibration beads all contribute to the uncertainties $\sigma_{N_{\text{vll}}}$ in concentration measurements.

The ranked mean values of the data of all participants, for dilutions 1 and 2, are shown in Figure 1. For dilution 1, two outliers were identified (open circles), whereas for dilution 2 all measurements are included for further analysis. The weighted mean values amounts to a concentration of 300.4 CD4+ cells $\mu$L$^{-1}$ for dilution 1 and 302.9 for dilution 2 (Table 2). Both values are in good agreement and indicated in Figure 1 as horizontal black lines. The combined uncertainties of the average values are shown as horizontal dashed lines. To prove consistency of the datasets, we applied the chi-squared test which relates the deviation of the participants’ values to the respective estimated uncertainties (Table 2). For 21 degrees of freedom, the observed value $\chi^2_{\text{obs}}$ is expected to lie in between $\chi^2_{P=0.05;1}=1$ and $\chi^2_{P=0.01;21}=20.9$ and $\chi^2_{P=0.01;1}=1=20.9$. The observed chi-squared ($\chi^2_{\text{obs}}$) values are much greater than the upper limit, which means that the chi-squared consistency test failed. It follows that the uncertainty of the values for individual laboratories, averaged over the three vials, were underestimated by about a factor of 2.5. This indicates that other contributions, for example, caused by different adhesion
behavior of calibration beads and cells are not accounted for. Dilution related additional influences can be excluded, as average concentration values for CD4+ cells \( \mu L^{-1} \) of \((300.4 \pm 7.3)\) for dilution 1 and \((302.9 \pm 6.4)\) for dilution 2 are in good agreement. Finally, by averaging these two values, we assign a CD4+ concentration value of \((301.7 \pm 4.9) \mu L^{-1} \) to the sLL (lot SS-194) distributed by NIBSC to the participants of CCQM-P102.

**Analysis of Laboratory to Laboratory Variation**

Although all vials were filled with the same number of sLL, participants prepared two different dilutions to examine...
The linearity of the measurement procedures applied. The results for each participant were plotted in the Youden-diagram depicted in Figure 2, where each point represents a single laboratory. No instrumental clusters were identified. The rectangle delineated by dashed lines, represents deviations from the average values of ±15%. Apart from the two outliers two additional values lie outside this rectangular, that is, 19 laboratories out of 23 corresponding to 83% are within a range of ±15%. When increasing the limit to ±20%, 21 values from 23 (91%) are within this range, a quotas typical for external quality assessment schemes. If the outliers are disregarded, then >90% of the participants’ results are within a limit of ±15%. As most of the participants CD4+ cell counts agree within ±15% and type A (Statistical), expanded uncertainties are about 10%, which were derived from the standard deviation of repeated measurements, then type B (Systematic) uncertainties are expected to have approximately the same value based on the authors scientific judgment of the available information.

Analysis of Vial to Vial Variation
Vial to vial variations of all data \( C_{sLL} \) including outliers for each of the six dilution/vial combinations are shown in Supporting Information Figure S3. Except for dilution 1, vial 1 all median values and mean values are in good agreement and show a small scatter around a value of \( C_{sLL} \), i.e. 300 CD4+ cells \( \mu L^{-1} \) (Table 3). A slight reduction in the mean CD4+ cell count across the vials was noted by some participants. To investigate this, we selected the data shown in Supporting Information Figure S3 and replotted it on order of analysis (Supporting Information Fig. S4). Analysis of variance of the CD4+ concentrations based on the order in which the vials were analyzed and the time elapsed between readings found no significant differences for either dilution 1 or 2 (Supporting Information Fig. S4).

Central Analysis of CD4+ Cell Concentrations
The mean \( \langle C_{sLL} \rangle_{v1} \) of centrally analyzed average values \( \langle C_{sLL} \rangle_{v1} \) for CD4+ cells \( \mu L^{-1} \) was 302.5 for dilution 1 and 286.2 for dilution 2 (Table 2). When centrally analyzed data were plotted in a Youden-diagram, apart from one outlier four additional of the 24 values fell outside of the ±15% limits of the means, meaning that 80% of participants’ results were within (Supporting Information Fig. S5). Additional data points, excluded by participants, but recovered from data files were included in the central analysis. It follows that no significant differences with respect to the mean values, uncertainties, and standard deviations between both central and participant analyses were observed. This result confirms that both, individual analysis with instrument manufacturer specific/restricted software and centralized analysis applying FlowJo software are well established and exchange of data in FCS data format is straightforward. The agreement between both approaches corresponds to a mutual validation of the data analysis protocols and software used.

Stability of sLL CD4+ Cell Concentrations
The stability of sLL lot ss-194 used in CCQM-P102 and lots SS-319, SS-320, and 10-256 have been compared. The

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**Table 2.** Summary of mean CD4+ cell counts, uncertainties and the observed \( \chi^2 \) values

| Dilution | Weighted Mean Value \( (C_{sLL}^{w}) \), \( \mu L^{-1} \) | Uncertainty of Mean Value \( s_{i}(C_{sLL}^{w}) \), \( \mu L^{-1} \) | Standard Deviation of Mean Values \( s_{i}(C_{sLL}^{w}) \), \( \mu L^{-1} \) | Number of Measurement Values \( N \) | Expansion Factor \( K \) | \( \chi^2 \) | Consistency Test |
|----------|-----------------------------------------------|-----------------------------------------------|-----------------------------------------------|-----------------|----------------|----------------|----------------|
| Dilution 1 | 300.4 | 7.3 | 28.2 | 21 | 2.080 | 199.7 | Negative |
| Dilution 2 | 302.9 | 6.4 | 28.3 | 23 | 2.069 | 163.5 | Negative |
| Dilution 1 | 302.5 | 7.4 | 30.5 | 24 | 2.064 | 121.6 | Negative |
| Dilution 2 | 286.2 | 5.5 | 22.5 | 23 | 2.069 | 91.3 | Negative |

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Figure 2. Youden-diagram of CD4+ cell concentrations for dilutions 1 and 2. Youden-diagram of the results obtained for both dilutions. The two outliers are indicated by open circles. The mean values of participants \( (C_{sLL}^{w})_{v1} = 300.4 \, \mu L^{-1} \) and \( (C_{sLL}^{w})_{v2} = 302.9 \, \mu L^{-1} \) are plotted as vertical and horizontal lines, respectively. The diagonal with unity slope was inserted to illustrate that the results obtained from both dilutions are consistent within a limit of ±15%.
CD4+ cell counts and fluorescence intensity of ss-194 stored at −20°C has remained stable to date since 2010 (Supporting Information Fig. S6). Similarly, the CD4+ cell count of sLL lot 10-256, stored at −20, 4, and 20°C remained stable for 12 months, but were not stable when stored for 3 months at +37°C (Supporting Information Table S5). However, an increase in the fluorescence of sLL 10-256− cells was observed after 12 months storage at +4°C and after 6 months storage at +20 and +37°C (Supporting Information Table S5 and Fig. S7). After 12 months storage at +37°C, it was no longer possible to distinguish CD4+ and CD4+ populations of sLL 10-256 (Supporting Information Fig. S7). Likewise, analysis of sLL lots SS-319 and SS-320 following 6 month storage at −20, +4, and +20°C did not reveal any significant change in CD4+ cell counts. Although no change in FSC or SSC was observed in SS-319 and SS-320 stored at −20°C, a slight decrease in FSC and increase in SSC was observed after 6 months storage at +4°C (Supporting Information Fig. S8).

**Table 3. Mean CD4+ cell counts and uncertainties derived for different vials and dilutions**

| NON WEIGHTED MEAN VALUE (CD_{4}^{11})/µL | UNCERTAINTY OF MEAN VALUE (σ_{L}(CD_{4}^{11})) µL^{-1} | STANDARD DEVIATION (sd(CD_{4}^{11})) µL^{-1} | NUMBER OF MEASUREMENT VALUES N | EXPANSION FACTOR K | UNCERTAINTY OF MEASUREMENT (µL^{-1}) | CONSISTENCY TEST |
|-----------------------------------------|----------------------------------------------------------|-----------------------------------------------|---------------------------------|------------------|---------------------------------------|-----------------|
| Dilution 1, vial 1                      | 327.9                                                    | 9.1                                           | 39.6                           | 21               | 2.080                                 | 243.1           | Negative                          |
| Dilution 1, vial 2                      | 297.4                                                    | 7.4                                           | 31.0                           | 20               | 2.086                                 | 445.7           | Negative                          |
| Dilution 1, vial 3                      | 288.3                                                    | 10.0                                          | 43.5                           | 20               | 2.086                                 | 495.4           | Negative                          |
| Dilution 2, vial 1                      | 307.7                                                    | 6.3                                           | 26.8                           | 22               | 2.074                                 | 158.6           | Negative                          |
| Dilution 2, vial 2                      | 305.3                                                    | 6.0                                           | 25.0                           | 22               | 2.074                                 | 105.1           | Negative                          |
| Dilution 2, vial 3                      | 284.4                                                    | 9.9                                           | 44.8                           | 22               | 2.074                                 | 374.3           | Negative                          |

Values for each of six vial / dilution combinations were averaged over all participants.

**Discussion**

International biological reference standards are the highest order standards for the calibration of measurement procedures and play a critical role in the standardization, harmonization, and quality control of diagnostic procedures (21). They are fundamental for the regulation of in vitro diagnostic tests and to standardize treatment procedures but are primarily intended for the calibration of secondary standards. Secondary standards are defined as either regional or national reference preparations or working reference materials used routinely with different laboratories and different platforms that are defined in units traceable to the higher order international standard. Controls are defined as manufacturer, platform, or laboratory specific reference preparations that are not defined in units traceable to a higher order international standard. A prerequisite for the calibration of a potential international reference candidate is commutability; a reference material should be recognized by a wide range of tests or test platforms with nearly the same efficiency. If a material shows significant intermethod variability in concentration then it is not suitable as a reference material. A reference material should be well characterized and include an estimate of uncertainty; that is, the range of values within which the true value is asserted to lie. A potential reference material should also be representative of the performance with patient samples validated for the assays used.

The aim of pilot study CCQM-P102 was to determine the potential of sLL to be used as international reference materials and as secondary standards for flow cytometry instrument control, preparation control, and data evaluation. Good overall cross-laboratory, cross-platform, and counting method agreement were achieved in CCQM-P102, with mean CD4+ cell counts in good agreement. Furthermore, the concentrations of CD4+ cells, determined to be (301.7 ± 4.9) µL−1, closely matched the target value of 300 µL−1 set during filling. As >90% of participants’ results agreed within ±15% (excluding outliers), this value could be used as a starting limit for future studies with similar reference materials. This level of variability is similar to that previously reported by 10 year reviews of external quality assessment of CD4+ lymphocyte subsetting (24,25). Considering that the participants of CCQM-P102 consisted of mostly metrology laboratories, not experienced in routinely running CD4+ cell counting assays, a target of at least ±10% may be more appropriate in a clinical setting. The sLL reference material described here could be suitable for use both for external QA and as a performance monitoring tool, requirements set out in the WHO open letter to manufacturers of CD4+ cell enumeration technologies. An international reference material for CD4+ cell enumeration based on lyophilized lymphocytes could lead to further improvements in intermethod and interlaboratory variability. It is important that laboratories minimize variation in CD4+ cell counts to ensure that HIV-1 patients receive appropriate ART to minimize the risk of mortality (26,27).

It is reported that interlaboratory variation in clinical flow cytometry can be reduced through use of standardized gating templates and centralized analysis (16,18,28). However, when central analysis with a single gating template was performed on raw data from all CCQM-P102 participants then no reduction in variability was obtained. In flow cytometry, the exact positions of the gates as suggested in the protocol are open to interpretation by the operator. As cell populations are rarely discrete, two approaches may be taken, a large gate may be drawn to capture all probable events, or a smaller gate used to capture only those events that are without doubt from...
the population of interest. In this study, central analysis was carried out using the second approach and a tight gate used. Conversely, as the localization of cell clusters in flow cytometric scatter diagrams depends on the instrument, its alignment and amplifier settings, experienced operators might be able to select the optimal gate to identify the lymphocyte subpopulation. However, the average CD4+ cell counts obtained by central analysis were in good agreement with results from participants' analysis for dilution 1, but about 5% lower for dilution 2 suggesting some under estimation had occurred.

Stabilized whole blood such as BD Multi-Check, CD-Chex Plus and Immuno-Trol are successfully used as laboratory controls but are not suitable for use as an international reference standard as they typically have a closed vial stability of 3 months. In contrast, we have shown that sLL can remain stable for at least 4 years when stored at -20°C, so they are suitable for use as an international reference standard. Due to the short shelf life of stabilized blood controls, each batch is produced roughly every 2 months so can only be compared to the previous batch which can then lead to stochastic drift over time. Validation of new batches of stabilized blood controls against an international reference standard would eliminate any potential for drift. The robustness of sLL, compared to stabilized blood, favors their use as secondary controls in a third world context where cold chain or special transportation may be a challenge or for instrument validation in the field. There is no red blood cell lysis step with sLL, they are removed prior to lyophilization as they do not survive the freezing step, so if a lysis step is required then a stabilized blood control is preferential. However, like stabilized blood, unlabeled lyophilized lymphocytes can be used as a staining control, an approach currently being pursued for a CD4+ cell counting study (Supporting Information Fig. S9). Although frozen fixed cells (18) are likely to have the same stability as lyophilized lymphocytes while stored at -20°C, the advantage of the latter being the ability to ship at ambient temperature (+20°C) or on cool packs for hotter climates and the reduced storage requirements for end-users. The reproducibility of this approach to manufacture reference material with a clinically relevant CD4+ cell count is demonstrated by the results obtained with four different lots of sLL, SS-194, 10-256, SS-319, and SS-320.

Primary CD4 gating is a single color strategy that employs a CD4 versus SSC gating strategy to generate absolute CD4+ cell counts while minimizing the number of expensive reagents used, an important consideration in resource-poor countries (29,30). More widely advocated for resource-poor settings is the two color pan-leucocyte gating strategy, immunophenotyping for CD4 and CD45 (18,28,31). Whereas in developed countries, the approved method for assessing CD4+ cell counts relies upon multiparameter analysis of CD3, CD4, CD8, and CD45 (32–34). The format of an international reference standard for CD4+ cell counting would have to reconcile these different protocols, but once agreed might promote method harmonization. Another option is post reconstitution staining of lyophilized lymphocytes to support multiple immunophenotyping formats. However, post-reconstitution staining would introduce an additional source of variation that would need to be assessed. Alternatively, producing different sLL prelabeled for all required markers is another approach, but one that would greatly increase costs.

The lyophilized lymphocytes evaluated in CCQM-P102 worked with a range of different manufacturers flow cytometers including volumetric instruments demonstrating commutability, with the exception of a single automated instrument. This was likely caused by the automated instrument's use of a viability dye which would have excluded sLL from analysis as these are dead cells due to fixation. With a manual flow cytometer it would only be necessary to open the viability gate in order for sLL to work, but typically settings are fixed on automated instruments. Similarly, a dual platform approach in which a hematology analyzer is used to obtain the total viable white cell count and a flow cytometer to calculate the percentage of CD4+ cells would not be suitable for this reference material for the same reason. However, it is generally not recommended to calculate the absolute CD4+ cell count using a dual platform system as differences in variation between laboratories is compounded (35,36).

A trend toward a reduction in CD4+ cell counts across vials for both dilutions was suggested by certain participants' data, but when all the results were tested by analysis of variance no significant vial to vial difference was found. Nevertheless, a post fill vial weight CV of 0.48% does contribute to vial to vial variability and is another source of uncertainty. Sedimentation of cells with time in sequentially read samples is another possibility that may explain reduced CD4+ cell counts across vials. However, analysis of variance of the time elapsed between tubes and CD4+ cell counts did not reveal any significant difference. When all uncertainties were taken into account the results were in good agreement for both dilutions and all tubes. Differences in the adhesion of sLL and calibration beads, dependent upon the type of containers used and the length of tubing within different instruments was not assessed in this pilot study, but it is suggested that this a major source of unaccounted for variation although no instrument clusters were identified. Neither was variation associated with different counting technologies or beads assessed, although it would be useful to know if these differ significantly. A well-characterized reference material for CD4+ cell counting could highlight issues with different approaches and instruments combinations potentially under or overestimating CD4+ cell counts. Harmonization of certain instrument specific differences between manufacturers may be another approach to reduce variation, for example, the length of tubing from the sample to the flow cell.

An internationally recognized reference standard for CD4+ cell counting with a defined clinically relevant range for HIV/AIDS does not exist. The sLL reference material described here could potentially meet that need. A proposal to the WHO Expert Committee on Biological Standardization to produce a lyophilized lymphocyte reference material for CD4+ cell counting has been accepted and is currently underway. Lyophilized lymphocytes compared to external quality assessment schemes with stabilized blood controls achieve similar outcomes; the advantage of lyophilized lymphocytes is their greater stability which reduces the challenges associated with shipping reference materials internationally.
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