Supplementary Text S1:

A. Deprescribing Communication Survey
B. Additional details on Knowledge Networks methodology
A. Deprescribing Communication Survey: Understanding older adults’ preferences about medication communication

Researchers at Johns Hopkins University designed this survey. The survey tries to understand how people think about their medications and how they want their doctors to talk with them about reducing or stopping medications. We hope this information will help doctors improve how they communicate with older adults.

The survey has 3 sections and takes about 25 minutes. There are no right or wrong answers. We want your honest opinions and feelings. Your completion of this survey will serve as your consent to be in this research study. Your answers will not be traced back to you.
Section 1
Has a doctor ever told you that you have had a heart attack, coronary artery disease, or angina?
☐ Yes
☐ No

Has a doctor ever told you that you have had a stroke?
☐ Yes
☐ No

Has a doctor ever told you that you have diabetes?
☐ Yes
☐ No

Have you ever required treatment for anxiety or depression?
☐ Yes
☐ No

Do you have insomnia (difficulty falling asleep or staying asleep) on a regular basis?
☐ Yes
☐ No

During the past 12 months, how many times have you been hospitalized overnight?
☐ Zero
☐ One
☐ Two or more

How many different medicines per day are you taking now (for all of your health needs)? Please write your answer on the line below.

[Blank]

How do you feel about the number of medicines you take?
☐ Just right
☐ Too many
☐ Think you need a medicine that your doctor is not currently prescribing

Have you ever had an Emergency Department visit or hospitalization related to side effects from taking a medicine?
☐ Yes
☐ No
Have you ever had a bad experience because you or your doctor reduced or stopped a medicine?
☐ Yes
☐ No

Have you ever taken a prescription medicine to help you sleep? Common sleeping pills include zolpidem (sold as Ambien), eszopiclone (sold as Lunesta), alprazolam (sold as Xanax) and clonazepam (sold as Klonopin).
☐ Yes
☐ No

Have you ever taken a prescription medicine to lower your cholesterol, such as atorvastatin (sold as Lipitor), simvastatin (sold as Zocor) or pravastatin (sold as Pravachol)?
☐ Yes
☐ No

Have you fallen at least once in the past year?
☐ Yes
☐ No

Do you have any concerns about your memory?
☐ Yes
☐ No

In general, would you say your health is... (Select one answer only.)
☐ Excellent
☐ Very good
☐ Good
☐ Fair
☐ Poor

How confident are you filling out medical forms by yourself? (Select one answer only.)
☐ Extremely
☐ Quite a bit
☐ Somewhat
☐ A little bit
☐ Not at all

How difficult is it for you (and your family) to pay for your medicines on a monthly basis? (Select one answer only.)
☐ Extremely difficult
☐ Somewhat difficult
☐ Not at all difficult
☐ Unsure
Section 2
Medicine to lower risk of future health problems:
Many people take statins, which are medicines used to lower cholesterol. Too much cholesterol in the blood can clog your arteries, increasing risk of future heart attacks and strokes. **Even if you do not take a statin, we are interested in your opinion.**

However, for some older people who have never had a heart attack or stroke – especially people who have several other health problems – we don’t know for sure that the benefits of cholesterol medicines outweigh the risk of side effects.

All medicines have potential side effects. Although statins are usually well-tolerated, some older adults are at higher risk of statin side effects such as muscle pain or weakness, nausea, constipation or diarrhea. Many older people take a lot of medicines. Other medicines can interact with statins and lead to serious problems.

Sometimes, doctors may recommend reducing or stopping statins in older adults because the potential harms of the statins outweigh the potential benefits.

**Please answer the following question:**
If your doctor recommended that you **stop** taking a medicine, such as a statin, that could lower your risk of future health problems, such as heart attacks and strokes, but may cause side effects, would you be willing?
☐ Yes
☐ No
☐ Maybe

Now we would like to know your opinion about how doctors can better explain why a person should stop a statin. Below are the different explanations the doctor could give. **This is just an example; you do not have to fill anything out in this table.**

| Explanations doctors may use to explain why someone should reduce or stop a statin medicine |
|------------------------------------------------------------------------------------------|
| The benefits of this medicine do not clearly outweigh the risks for people like you.       |
| I do not feel that you need this medicine anymore.                                        |
| Given your age and other health problems, I do not think this medicine will help you.     |
| Given your age and other health problems, I’m worried that you are at increased risk of side effects from this medicine. |
Imagine that Ms. Brown is 78 years old. She has lung disease requiring that she wear oxygen, pain in her joints due to arthritis, and needs her daughter’s help to leave the house. She also has high blood pressure and mild memory problems. She takes 10 pills per day. Ms. Brown is at a doctor’s appointment. She has seen this doctor a couple of times before and she trusts her. The doctor thinks that Ms. Brown should stop taking the statin medicine, atorvastatin (also called Lipitor), that she has been taking. Ms. Brown has never had a heart attack or stroke and does not have diabetes. She does not think that she has experienced any side effects from the statin.

We want to know, if you were Ms. Brown, which explanations would make you most likely to stop the atorvastatin?

In each task, we will show you 3 explanations that the doctor could give for stopping the atorvastatin. Within each block of 3 explanations, please pick the **one explanation most likely to make you stop** the medicine and the **one explanation least likely to make you stop the medicine**. The explanations will be repeated in different combinations. Please complete all the tasks as best as you can, even if they seem repetitive. There are no right or wrong answers. Even if you don’t like any of the choices, tell us which is the most likely to make you stop and the least likely to make you stop.

**Example:** Mary was shown the following task. *This is just an example; you do not have to fill anything out in this table.*

| Most likely to make you stop | Explanations doctors could use to explain the reasons for reducing or stopping a medicine | Least likely to make you stop |
|-----------------------------|----------------------------------------------------------------------------------------|-------------------------------|
|                             | I do not feel that you need this medicine anymore.                                      | ☒                             |
| ☒                           | The benefits of this medicine do not clearly outweigh the risks for people like you.     | ☐                             |
| ☐                           | Given your other health problems, I do not feel that this medicine will help you.        |                               |
Mary carefully considered all three explanations. She chose “The benefits of this medicine do not clearly outweigh the risks for people like you” as the one explanation most likely to make her stop or reduce the medicine. She chose “I do not feel that you need this medicine anymore” as the one explanation least likely to make her stop.

**Now it is your turn. You will be shown 7 tasks.**
Instructions: Please pick the **one explanation most likely to make you stop** the statin medicine and the **one explanation least likely to make you stop the statin medicine**.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|-----------------------------|
| ☐                           | Given your age and other health problems, I’m worried that you are at increased risk of side effects from this medicine. | ☐                           |
| ☐                           | Given your age and other health problems, I do not think this medicine will help you. | ☐                           |
| ☐                           | Taking this medicine requires extra effort for you. It’s another pill to swallow, costs you money, and requires periodic blood tests. | ☐                           |
Instructions: Please pick the **one explanation most likely to make you stop** the statin medicine and the **one explanation least likely to make you stop the statin medicine**.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|-----------------------------|
| ☐                           | I think it could be harmful for you to be on this many medicines. | ☐                           |
| ☐                           | The benefits of this medicine do not clearly outweigh the risks for people like you. | ☐                           |
| ☐                           | Given your age and other health problems, I do not think this medicine will help you. | ☐                           |
Instructions: Please pick the **one explanation most likely to make you stop** the statin medicine and the **one explanation least likely to make you stop the statin medicine**.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|-------------------------------|-----------------------------|
| ☐                           | The benefits of this medicine do not clearly outweigh the risks for people like you. | ☐                           |
| ☐                           | Taking this medicine requires extra effort for you. It’s another pill to swallow, costs you money, and requires periodic blood tests. | ☐                           |
| ☐                           | I do not feel that you need this medicine anymore. | ☐                           |
Instructions: Please pick the **one explanation most likely to make you stop** the statin medicine and the **one explanation least likely to make you stop the statin medicine**.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|--------------------------------|
| □                           | I do not feel that you need this medicine anymore. | □ |
| □                           | I think it could be harmful for you to be on this many medicines. | □ |
| □                           | Given your age and other health problems, I’m worried that you are at increased risk of side effects from this medicine. | □ |
Instructions: Please pick the **one explanation most likely to make you stop** the statin medicine and the **one explanation least likely to make you stop the statin medicine**.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|-------------------------------|
| ☐                           | Given your age and other health problems, I do not think this medicine will help you. | ☐                             |
| ☐                           | I do not feel that you need this medicine anymore. | ☐                             |
| ☐                           | I think we should focus on how you feel now rather than thinking about things that might happen years down the road. | ☐                             |
Instructions: Please pick the **one explanation most likely to make you stop** the statin medicine and the **one explanation least likely to make you stop the statin medicine**.

| Most likely to make you stop | Explanations doctors could use                                                                 | Least likely to make you stop |
|-----------------------------|-------------------------------------------------------------------------------------------------|------------------------------|
| ☐                           | I think we should focus on how you feel now rather than thinking about things that might happen years down the road. | ☐                            |
| ☐                           | Given your age and other health problems, I’m worried that you are at increased risk of side effects from this medicine. | ☐                            |
| ☐                           | The benefits of this medicine do not clearly outweigh the risks for people like you.           | ☐                            |
Instructions: Please pick the **one explanation most likely to make you stop** the statin medicine and the **one explanation least likely to make you stop the statin medicine**.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|-----------------------------|
| ☐                           | Taking this medicine requires extra effort for you. It’s another pill to swallow, costs you money, and requires periodic blood tests. | ☐                           |
| ☐                           | I think we should focus on how you feel now rather than thinking about things that might happen years down the road. | ☐                           |
| ☐                           | I think it could be harmful for you to be on this many medicines. | ☐                           |
**Medicine to help with a bothersome (but not life-threatening) symptom:**

Many people take medicines to help them sleep better. However, medicines also have side effects.

Our bodies change as we age, and some of the medicines used to help people sleep can become less helpful or even harmful because of side effects. Certain sleep medicines, such as zolpidem (also called Ambien), eszopiclone (Lunesta), alprazolam (Xanax) and clonazepam (Klonopin), may lead to problems such as falls, memory problems, hospitalizations and death for older adults.

Doctors may recommend reducing or stopping such medicines. The goal of reducing or stopping medicines is to avoid side effects and improve quality of life.

**Please answer the following question:**

If your doctor recommended that you stop taking a medicine even though it helps you with a bothersome (but not life-threatening) symptom, would you be willing?

- Yes
- No
- Maybe

Now we would like to know your opinion about how doctors can better explain why a person should reduce or stop a sleeping pill. Below are the different explanations the doctor could give. **This is just an example; you do not have to fill anything out in this table.**

| Explanations doctors may use to explain why someone should reduce or stop a sleeping pill |
|------------------------------------------------------------------------------------------|
| I’m worried that this medicine may cause you more harm than good.                         |
| Medical guidelines recommend that we avoid prescribing this medicine for sleeping problems in older adults. |
| Over the long run, this medicine is unlikely to help you function better.                  |
| This medicine has been linked to side effects such as problems with memory, concentration, balance and falls, hospitalizations and death in older adults. |
| People can become dependent on this medicine, meaning that they cannot fall asleep without it. |
| We can treat this condition without medicine. It will take time and effort, but you can learn to fall asleep on your own. |
| This medicine is not good for you in the long run; let’s work together to slowly reduce the dose and get you off it over time. |
Imagine that Mr. Smith is 78 years old. He has diabetes, high blood pressure and low back pain. He is able to walk a block without pausing to rest. He takes 6 pills per day. He is at a doctor’s appointment. He has seen this doctor a couple of times before and he trusts her. The doctor thinks that Mr. Smith should stop taking the medicine that he has been taking to help him sleep, zolpidem (also called Ambien). Mr. Smith thinks the medicine helps him sleep and does not think that he has experienced any side effects from it. The doctor will monitor his response after stopping the medicine and make changes if needed.

We want to know, if you were Mr. Smith, which explanations would make you most likely to stop the zolpidem?

In each task, we will show you 3 explanations that the doctor could give for stopping the zolpidem. Within each block of 3 explanations, please pick the one explanation most likely to make you stop the medicine and the one explanation least likely to make you stop the medicine. The explanations will be repeated in different combinations. Please complete all the tasks as best as you can, even if they seem repetitive. There are no right or wrong answers. Even if you don’t like any of the choices, tell us which is the most likely to make you stop and the least likely to make you stop.

Example: Mary was shown the following task. This is just an example; you do not have to fill anything out in this table.

| Most likely to make you stop | Explanations doctors could use to explain the reasons for reducing or stopping a medicine | Least likely to make you stop |
|-----------------------------|---------------------------------------------------------------------------------|------------------------------|
| ☐                           | Over the long run, this medicine is unlikely to help you function better.        | ☐                            |
| ☐                           | We can treat this condition without medicine. It will take time and effort, but you can learn to fall asleep on your own. | ☒                            |
| ☒                           | People can become dependent on this medicine, meaning that they cannot fall asleep without it. | ☐                            |

Mary carefully considered all three explanations. She chose “People can become dependent on this medicine, meaning that they cannot fall asleep without it” as the one explanation most likely to make her stop or reduce the medicine. She chose “We can treat this condition without medicine. It will take time and effort, but you can learn to fall asleep on your own” as the one explanation least likely to make her stop.

Now it is your turn. You will be shown 7 tasks.
Instructions: Please pick the **one explanation most likely to make you stop or reduce** the zolpidem and the **one explanation least likely to make you stop or reduce** the zolpidem.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|-----------------------------|
| ☐                           | This medicine has been linked to side effects such as problems with memory, concentration, balance and falls, hospitalizations and death in older adults. | ☐                           |
| ☐                           | Over the long run, this medicine is unlikely to help you function better. | ☐                           |
| ☐                           | People can become dependent on this medicine, meaning that they cannot fall asleep without it. | ☐                           |
Instructions: Please pick the **one explanation most likely to make you stop or reduce** the zolpidem and the **one explanation least likely to make you stop or reduce** the zolpidem.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|---------------------------------|-----------------------------|
|☐                           | We can treat this condition without medicine. It will take time and effort, but you can learn to fall asleep on your own. |☐                          |
|☐                           | I’m worried that this medicine may cause you more harm than good. |☐                          |
|☐                           | Over the long run, this medicine is unlikely to help you function better. |☐                          |
Instructions: Please pick the **one explanation most likely to make you stop or reduce** the zolpidem and the **one explanation least likely to make you stop or reduce** the zolpidem.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|-------------------------------|
| ☐                           | I’m worried that this medicine may cause you more harm than good. | ☐                            |
| ☐                           | People can become dependent on this medicine, meaning that they cannot fall asleep without it. | ☐                            |
| ☐                           | Medical guidelines recommend that we avoid prescribing this medicine for sleeping problems in older adults. | ☐                            |
Instructions: Please pick the **one explanation most likely to make you stop or reduce** the zolpidem and the **one explanation least likely to make you stop or reduce** the zolpidem.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|-------------------------------|-------------------------------|
| []                          | Medical guidelines recommend that we avoid prescribing this medicine for sleeping problems in older adults. | [ ] |
| []                          | We can treat this condition without medicine. It will take time and effort, but you can learn to fall asleep on your own. | [ ] |
| []                          | This medicine has been linked to side effects such as problems with memory, concentration, balance and falls, hospitalizations and death in older adults. | [ ] |
Instructions: Please pick the **one explanation most likely to make you stop or reduce** the zolpidem and the **one explanation least likely to make you stop or reduce** the zolpidem.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|-----------------------------|
| ☐                           | Over the long run, this medicine is unlikely to help you function better. | ☐                           |
| ☐                           | Medical guidelines recommend that we avoid prescribing this medicine for sleeping problems in older adults. | ☐                           |
| ☐                           | This medicine is not good for you in the long run; let’s work together to slowly reduce the dose and get you off it over time. | ☐                           |
**Instructions:** Please pick the **one explanation most likely to make you stop or reduce** the zolpidem and the **one explanation least likely to make you stop or reduce** the zolpidem.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|-----------------------------|
| ☐                           | This medicine is not good for you in the long run; let’s work together to slowly reduce the dose and get you off it over time. | ☐                           |
| ☐                           | This medicine has been linked to side effects such as problems with memory, concentration, balance and falls, hospitalizations and death in older adults. | ☐                           |
| ☐                           | I’m worried that this medicine may cause you more harm than good. | ☐                           |
Instructions: Please pick the **one explanation most likely to make you stop or reduce** the zolpidem and the **one explanation least likely to make you stop or reduce** the zolpidem.

| Most likely to make you stop | Explanations doctors could use | Least likely to make you stop |
|-----------------------------|--------------------------------|-----------------------------|
| ☐                           | People can become dependent on this medicine, meaning that they cannot fall asleep without it. | ☐                           |
| ☐                           | This medicine is not good for you in the long run; let’s work together to slowly reduce the dose and get you off it over time. | ☐                           |
| ☐                           | We can treat this condition without medicine. It will take time and effort, but you can learn to fall asleep on your own. | ☐                           |
Section 3

Please rate each of the following items on a scale from 1-5.
1=Strongly Agree; 2=Agree; 3= Neither Agree nor Disagree; 4= Disagree; 5= Strongly Disagree
Please write in your rating for each item.

_____ The most important thing to me is living as long as I can, no matter what kind of health I am in.
_____ I am willing to accept the risk of future side effects, such as falls or memory problems, to feel better now.
_____ I would prefer to take fewer medicines, even if it meant that I may not live as long or may have bothersome symptoms sometimes.
B. Additional details on Knowledge Networks methodology

KnowledgePanel is the largest online panel that relies on probability-based sampling techniques for recruitment; hence, it is the largest national sampling frame from which fully representative samples can be generated to produce statistically valid inferences for study populations. Panel members are randomly selected so that survey results can properly represent the U.S. population with a measurable level of accuracy, features that are not obtainable from nonprobability or opt-in online panels.

KnowledgePanel’s recruitment process was originally based exclusively on a national Random Digit Dialing (RDD) sampling methodology. In 2009, in light of the growing proportion of cellphone-only households, Ipsos migrated to an Address Based Sampling (ABS) recruitment methodology via the U.S. Postal Service’s Delivery Sequence File (DSF). ABS not only improves population coverage, but also provides a more effective means for recruiting hard-to-reach individuals, such as young adults and minorities. Households without Internet connection are provided with a web-enabled device and free internet service.

After initially accepting the invitation to join the panel, participants are asked to complete a short demographic survey (the initial Core Profile Survey); answers to this survey allow efficient panel sampling and weighting for future surveys. Upon completing the Core Profile Survey, participants become active panel members.

Survey Sampling from KnowledgePanel
Once panel members are recruited and profiled by completing the Core Profile Survey, they become eligible for selection for client surveys. Typically, specific survey samples are based on the equal probability selection method (EPSEM) for general population surveys. Customized stratified random sampling based on “profile” data can also be implemented as required by the study design.

For this particular survey, nationally representative sample of non-institutionalized U.S. adults age 65 and older was sampled.

Survey Administration
Once assigned to a survey, members receive a notification email letting them know there is a new survey available for them to complete. This email notification contains a link that sends them to the survey. No login name or password is required. The field period depends on the client’s needs and can range anywhere from a few hours to several weeks.

Typically, after three days, automatic email reminders are sent to all non-responding panel members in the sample. Additional email reminders are sent or custom reminder schedules are set up as needed. To assist panel members with their survey taking, each individual has a personalized member portal listing all assigned surveys that have yet to be completed.
Ipsos also operates an ongoing modest incentive program to encourage participation and create member loyalty. The incentive program includes special raffles and sweepstakes with both cash rewards and other prizes to be won. Typically, we assign panel members no more than one survey per week. On average, panel members complete two to three surveys per month with durations of 10 to 15 minutes per survey. An additional incentive is usually provided for longer surveys.