Research Article

Comparison of BIM Adoption Models between Public and Private Sectors through Empirical Investigation

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In recent years, the integration of new technology-aided processes and methods, such as BIM in complex infrastructure projects, is becoming popular in the construction sector. Despite the growing popularity of BIM in the built environment, there is still a dearth of studies that focus on the intersectorial comparison of BIM adoption drivers in construction projects. Thus, the study aims to examine the project-specific BIM adoption drivers across the public and private construction sectors. Initially, a hypothetical BIM adoption model was developed based on a systematic literature review and desk study. Then, a structured questionnaire survey was employed to collect data from experts working across the Ethiopian construction industry. The empirical data were analyzed using a structural equation modeling and validated through confirmatory factor analysis. The result reveals that Relative Advantage, Financial Competency, Top Management Support, and Customer Pressure are common BIM adoption drivers amongst the public and private construction sectors. Similarly, a few distinct drivers were identified within both sectors. These include Government Pressure and Social/Cultural Factors in public, whereas Competitor Pressure and Communication Behavior in the private construction sector. The paper provides key intersectorial BIM adoption drivers within different adoption stages to reinforce the effort across the public and private construction projects. In addition, practical implications and key recommendations were forwarded to enhance the current BIM uptake in the Ethiopian construction sector.

1. Introduction

The global construction industry is currently evolving due to the introduction of new technological advancements and innovations [1, 2]. This rapid growth can be realized in the adoption of Building Information Modeling (BIM) in high-value infrastructure projects across the construction sector [3]. BIM has been understood as an information technology (IT)-driven innovative process integrating certain features, disciplines, and life-cycle information of a facility within a single working platform [4]. In recent years, BIM has gained a global acceptance associated with its wide range of benefits in the construction business environment [5]. Developed countries in particular have been taking advantage of BIM in different stages of the construction process [6, 7].

As a technological innovative process, effective project-specific BIM adoption schemes require a thoughtful and well-established strategy and implementation plan [1, 8]. Adopting BIM in both public and private construction sectors entails collaborative integration of stakeholders in various stages of the project life cycle [9, 10]. However, in the current construction business environment, it is imperative to denote that public and private projects have their own distinct features and characteristics. For instance, public infrastructure projects are deemed to be complex, require huge resources, and are typically financed by either
government or international donors. Hence, implementing BIM in these projects is fairly distinct from the technological and innovation point of view and requires careful adoption strategies [11, 12]. In contrast, the private sector, especially in low-income countries, is fragmented and collaboration among stakeholders is weak. This in turn greatly influences the overall project success and requires a project-oriented BIM adoption framework to enhance the project management performance in these projects [13, 14].

Prior studies emphasized BIM adoption frameworks from different categorical aspects. For instance, in organizational level, studies stressed the impact of financial capacity, practice, and readiness of major construction firms on the integration of BIM in organizational structures [5, 15], whereas in project and industry levels, they highlighted (1) barriers and benefits of BIM adoption and diffusion in the construction industry [16], (2) diffusion challenges associated with BIM implementation [17], and (3) critical strategies of BIM adoption across different markets [18].

However, there is still a dearth of studies in the current literature emphasizing on the intersectorial aspects of BIM adoption models in public and private construction sectors in emerging markets. To address this gap, this study aims to explore the key BIM adoption enablers and potential inhibitors across public and private projects in the context of the Ethiopian construction sector. Furthermore, the current study will examine and compare both models in relation to various technology adoption stages. The results of this study are believed to enhance the current BIM uptake in the Ethiopian construction sector by providing empirical evidences of BIM adoption drivers for public and private sectors. The results will also be helpful for construction business CEOs, stakeholders, and regulatory body to facilitate BIM adoption in construction projects.

2. Literature Review

This section covers background of the research and the strategy followed in the review of literature. The literature review presented in this paper is based on a thorough systematic literature review.

2.1. Research Background. Recently, the implementation of BIM in construction projects is growing in the construction business environment [19]. Previous studies highlighted that the extent and level of BIM uptake vary across construction market practices, as well as nature and complexity of projects [8, 20]. These variables make it difficult to have a global comprehensive BIM adoption framework [21]. In addition, the majority of these studies are emphasized on the application of one of the commonly used BIM adoption frameworks.

For instance, Chen et al. [2] used the Technology-Organization-Environment (TOE) model to study the extent of BIM adoption trend in the Chinese construction industry. Similarly, Ahuja et al. [22] developed a TOE model to examine the factors influencing BIM adoption across India. A similar study by Lee et al. [9] reported the popularity of BIM within the South Korean construction industry using the technology acceptance model (TAM).

Moreover, Haron [11] implemented the Organizational Readiness Framework (ORF) to develop a comprehensive framework for consulting firms in Malaysia. The framework comprised of four distinct elements including distinct process in the structure of organizations, firm management, people (professionals), and technology. The other commonly used BIM adoption model is Innovation Diffusion theory (IDT). IDT describes the stages of technology/innovation adoption within an organization [23]. Rogers [23] describes the five stages of the innovation diffusion theory (IDT) as Awareness-Intention-Decision-Implementation-Diffusion.

So far, only a few studies have used a combination of the above models enhance BIM uptake in construction projects, although the simultaneous use of these adoption models helps to ease the sophisticated implementation of BIM from various perspectives [2]. A few recent cases include the following: Ahmed and Kassem [10] used TAM, IDT, TAM, and ORF models.

One of the key limitations in the present BIM literature is the fact that the majority of the studies conducted in developing countries did not consider the multidimensional nature of BIM in construction projects. This gap imposes the need for a unique BIM adoption model for the current Ethiopian construction market, considering the multidimensional nature of BIM and project-specific contextualities. More so, the other focus area that needs attention in the construction industry is concerned with intersectorial distinctions within construction projects. The division arises from the fact that BIM adoption success factors and key drivers may vary among the public and private construction sectors [12]. Thus, the present study aims to explore the comparative analysis of BIM adoption models between public and private construction sectors.

3. Methodology

The present study followed a three-stage scientific strategy to develop the hypothetical model and address the specific objectives. The first stage comprised of the systematic literature review to identify the potential BIM adoption drivers in developing countries. This method is particularly imperative to find a good quality and relevant publications in major databases [24]. In this case, a systematic literature review was conducted to identify key BIM adoption drivers and frameworks in developing countries. Then, the preselected pool of BIM adoption features was used to develop a hypothetical BIM adoption model and tested in the Ethiopian construction sector.

During the systematic literature review, a total of 12 research articles were shortlisted for questionnaire preparation. The research articles represent findings from different regions around the world. More so, the list of papers in Table 1 provides a clear overview of the different methodologies adopted to develop the research frameworks, and it also summarizes the top findings of those preselected
research articles along with the country the study was conducted. Consequently, those papers were targeted for questionnaire preparation, and as well as for model hypothesis development for this study. The basis of selecting these papers is briefly explained in Section 3.1. Table 1 presents the shortlisted research publications taken from the systematic literature review process is summarized in Figure 1.

3.2. Pilot Test. The present study employed a pilot test for the purpose of contextualizing the preselected BIM adoption drivers against the Ethiopian construction sector. Around 10 experienced participants were asked to carefully review, change, and amend the preselected drivers for the purpose of contextualizing the study to the Ethiopian construction setting.

During the pilot study, the experts pressed “Social/Cultural Factors” to be included in the hypothetical model and discard a few factors that are not viable in the current construction practices. These factors were: “Model Interoperability,” “Automation and AI,” “Adoption Incentives,” “Cloud Data Exchange,” “Partner Influence,” “Observability,” and “Real-Time Data Usage.”

3.3. Development of the Model Hypothesis. The proposed BIM adoption model developed for this study is based on the Technology-Organization-Environment (TOE) framework in combination with Innovation Diffusion theory and Organizational Readiness Framework. The exogenous constructs of the model consist of three BIM adoption aspects (Technology, Organization, and Environment), eleven drivers, and thirty-two factors. The endogenous constructs including the hypothesis are then formulated using the three pre-BIM adoption stages: Awareness-Intention-Decision. The final model of the study is illustrated in Figure 2.

### Table 1: Detail summary of shortlisted papers through a systematic literature review.

| No. | Author               | Method       | Drivers/factors                                                                 | Country        |
|-----|----------------------|--------------|--------------------------------------------------------------------------------|----------------|
| 1   | Babatunde et al. [20] | Descriptive  | Cost and Time Saving, Improved Communication, BIM Awareness, and Government Support | Nigeria        |
| 2   | Ahmed and Suliman [21]| SEM          | Competitive Strategies, Market Demand, Market Flexibility, Competitive Advantages, Best Practices, BIM Benefits, and Team Expectations | Bahrain       |
| 3   | Mosse et al. [25]    | Descriptive  | Legal Issues, Knowledge and Awareness, Efficiency, Versatility, Leadership, and Competitiveness | Kenya         |
| 4   | Chen et al. [2]      | PLS-SEM      | Relative Advantage, Top Management Support, and Organizational Readiness Consistency, Availability of BIM Software, Favorable Attitude towards BIM, Compatibility, Top Management Support, BIM Readiness, and Existing Green Rating System Supporting BIM Adoption | China         |
| 5   | Ahuja et al. [22]    | SEM          | Accuracy of BIM-Adopted Communication, Timeliness in BIM Communication, Overcoming Barriers, and Avoiding Distortions | India         |
| 6   | Kwofie et al. [26]   | Descriptive  | Faster Design Processes, Effective Reuse of Information, and Overall Client Satisfaction | South Africa  |
| 7   | Almuntaser et al. [27]| Descriptive  | Quality, Relative Advantage, Trialability, Ease of Use, and Compatibility Availability of Qualified Staff, Effective Leadership, Availability of Technology, Coordination among Parties, and Training of Employees Business Process, Construction Business Reengineering, and Computer-Integrated Construction | Saudi Arabia  |
| 8   | Ngowtanasawan [1]   | SEM          | Availability of Qualified Staff, Effective Leadership, Availability of Technology, Coordination among Parties, and Training of Employees | Thailand      |
| 9   | Ozorhon and Karahan [12]| ANOVA       | Business Process, Construction Business Reengineering, and Computer-Integrated Construction | Turkey        |
| 10  | Enegbuma et al. [28] | SEM          | Construction firms were prepared to adopt BIM where market demands and competitive advantage | Malaysia      |
| 11  | Rogers et al. [29]   | Descriptive  | Effective Design Management, Quality of Construction, and Rework Management | Malaysia      |
| 12  | Masood et al. [30]   | Descriptive  | Effective Design Management, Quality of Construction, and Rework Management | Pakistan      |
3.3.1. Technology Aspect. Technology is one of the three major aspects of the TOE theory which focuses on the external and internal technological advancements in organizations, and the disadvantages associated with adapting new technology in different organizational structures [14, 22]. Prior studies revealed that drivers such as Relative Advantage, Compatibility, and Complexity of the BIM technology to be adopted are grouped under the technological aspects of the BIM adoption model [10, 28]. The hypothesis formulated about the effect of technology in different adoption stages is shown in Table 2.

3.3.2. Organization Aspect. Organizational aspects emphasize the organizational BIM adoption goals and characteristics with respect to workflow and resources available for an innovation [1]. The literature reveals that Top Management Support, Organizational Readiness, Financial Competency, Communication Behavior, and Cultural Factors should be taken into account for the successful adoption of BIM in construction and consulting firms [2, 10]. Table 3 summarizes the hypothesis related to the effect of organizational aspects in BIM adoption stages.

3.3.3. Environment Aspect. Environmental aspects refer to the pressures from external environmental influence on the firm’s ability to adopt an innovation [10]. These pressures include Customer Pressure, Government Pressure, and Competitive Pressure [2, 22]. Prior studies reported that governmental entities can exert external pressure using policies and legal guidelines to encourage firms to adopt new innovations for better competitiveness on the market [21]. Similarly, pressure from competitors, as well as customers, affects a firm’s capabilities and encourages a firm to adopt new technologies and innovations [2]. The hypothesis about the effect of environmental aspects in public and private sectors across all BIM adoption stages is illustrated in Table 4.

3.4. Questionnaire Development. Initially, a preliminary draft questionnaire was prepared after the pilot study. The structured questionnaire draft comprised of 4 sections. The first section aims to assess the demographic information of respondents whereas the second section of the questionnaire consists of 5 items that are related to respondent’s firm profile. The third section is the main part of the questionnaire which contains all the question items of the hypothetical model. The final (forth) section comprised of brief information (definition) of the drivers and indicators given in Section 3.

Then, the questionnaire draft was sent to 2 experienced professionals working in the academia and the industry with more than 15 years of professional experience. The purpose of this step is to do a content analysis and to check the language usage of the first draft. Finally, after correcting the feedback from experts, the final questionnaire was printed for the main data collection.

3.5. Data Collection. During the data collection stage, two main types of collection methods were deployed: face to face distribution and popular online platforms such as e-mail and telegram. A total of 298 questionnaires were distributed in both public and private construction projects throughout...
the major metropolitan cities in the country. After a few weeks, around 201 questionnaires were returned, which shows a 68% response rate. From this, 108 valid responses were collected from the public sector, and 93 responses from the private sector were used for further analysis.

3.6. Demography of Participants. The demographic profile of respondents consists of position in a company, year of experience, level of education, and the type of organization within the public and private construction projects in the Ethiopian construction sector (Table 5).
3.7. Data Analysis. This study adopted structural equation modeling (SEM) to analyze and validate the BIM adoption empirical data collected from professionals working in both public and private construction projects across the Ethiopian construction sector.

3.7.1. Reasons for Using Structural Equation Modeling (SEM). SEM is a sophisticated and multivariate statistical approach, which is popular in different academic fields, ranging from social to natural science fields [31]. Recently, SEM is becoming prevalent in the field of construction engineering and management. The popularity of SEM in BIM adoption studies is linked to the fact that SEM allows for the analysis of direct and indirect impacts of latent constructs between exogenous and endogenous variables [32]. In addition, SEM is an important statistical analysis tool which helps to examine the correlation (relationship) between observed and measured factors using a path diagram [1, 33].

4. Analysis and Findings

This section describes the empirical results of the public and private construction sectors.

4.1. Model Fit. The model fit (goodness-of-fit) for both public and private construction projects was computed against common measure indexes such as normed chi-square (CMIN/DF), root mean square residual (RMR), comparative fit index (CFI), and root mean square error of approximation (RMSEA). The cutoff fitness ranging values are summarized in Table 6.

The empirical data collected through a structured questionnaire survey were analyzed using statistical software IBM® SPSS® AMOS 23. The model fit index result indicates that, for public construction projects, the model was iterated four times before achieving model fit values of $\text{CMIN/DF} = 1.894$; $\text{RMR} = 0.055$; $\text{CFI} = 0.899$; and $\text{RMSEA} = 0.91$. 

Table 3: Hypothesis about the effect of organizational aspects in public and private sectors across all adoption stages.

| Drivers               | Coding | Null hypothesis (Ho)                                                                 |
|-----------------------|--------|---------------------------------------------------------------------------------------|
| Top Management Support| H1TOS  | Top Management Support affects BIM awareness in public and private construction projects |
|                       | H2TOS  | Top Management Support affects an intention to adopt BIM in public and private construction projects |
|                       | H3TOS  | Top Management Support affects the decision to adopt BIM in public and private construction projects |
| Organizational Readiness| H1OR   | Organizational Readiness affects BIM awareness in public and private construction projects |
|                       | H2OR   | Organizational Readiness affects an intention to adopt BIM in public and private construction projects |
|                       | H3OR   | Organizational Readiness affects the decision to adopt BIM in public and private construction projects |
| Financial Competency  | H1FC   | Financial Competency affects BIM awareness in public and private construction projects |
|                       | H2FC   | Financial Competency affects an intention to adopt BIM in public and private construction projects |
|                       | H3FC   | Financial Competency affects the decision to adopt BIM in public and private construction projects |
| Communication Behavior| H1CB   | Communication Behavior affects BIM awareness in public and private construction projects |
|                       | H2CB   | Communication Behavior affects an intention to adopt BIM in public and private construction projects |
|                       | H3CB   | Communication Behavior affects the decision to adopt BIM in public and private construction projects |
| Social/Cultural Factors| H1SCF  | Social/Cultural Factors positively affect BIM awareness in public and private construction projects |
|                       | H2SCF  | Social/Cultural Factors affect an intention to adopt BIM in public and private construction projects |
|                       | H3SCF  | Social/Cultural Factors affect the decision to adopt BIM in public and private construction projects |

Table 4: Hypothesis about the effect of environmental aspects in public and private sectors across adoption stages.

| Drivers               | Coding | Null hypothesis (Ho)                                                                 |
|-----------------------|--------|---------------------------------------------------------------------------------------|
| Government Pressure   | H1GP   | Public and private projects which are under Government Pressure might have BIM awareness |
|                       | H2GP   | Public and private projects which are under Government Pressure have an intention to adopt BIM |
|                       | H3GP   | Public and private projects which are under Government Pressure might decide to adopt BIM |
| Competitor Pressure   | H1COP  | Public and private projects which are under Competitors Pressure might have BIM awareness |
|                       | H2COP  | Public and private projects which are under Competitor Pressure have an intention to adopt BIM |
|                       | H3COP  | Public and private projects which are under Competitor Pressure might decide to adopt BIM |
| Customer Pressure     | H1CP   | Public and private projects which are under Customer Pressure might have BIM awareness |
|                       | H2CP   | Public and private projects which are under Customer Pressure have an intention to adopt BIM |
|                       | H3CP   | Public and private projects which are under Customer Pressure might decide to adopt BIM |
4.2. Measurement Model. A confirmatory factor analysis, also known as CFA, was adopted to explore the reliability and validity of model items. The measurement model consists of three exogenous BIM adoption drivers: Technology, Organizational and Environmental and 11 aspects under each driver. The measurement model CFA values for both public and private construction projects are summarized in Table 7.

### Table 5: Demographic summary of participants.

| Demography | Public (P1) | Private (P2) | Public (P1) | Private (P2) |
|------------|-------------|--------------|-------------|--------------|
| No. of respondents | 108 | 93 | — | — |
| Profession Civil | 51 | 31 | 47.2 | 33.33 |
| Architecture | 34 | 42 | 31.4 | 45.16 |
| Construction | 23 | 19 | 21.4 | 21.51 |
| Level of education PhD | 1 | — | 0.09 | — |
| MSc | 87 | 61 | 80.5 | 65.6 |
| BSc | 20 | 32 | 18.5 | 34.4 |
| Experience (years) 0–5 | 4 | 11 | 3.7 | 11.82 |
| 6–10 | 25 | 37 | 23.15 | 39.78 |
| 11–15 | 58 | 32 | 53.7 | 34.40 |
| >15 | 21 | 13 | 19.45 | 14 |
| Organization Client | 14 | 3 | 13 | 3.23 |
| Consultant | 31 | 71 | 28.7 | 76.34 |
| Contractor | 52 | 15 | 48.15 | 16.13 |
| Academia | 11 | 4 | 10.15 | 4.3 |

In which case, all the model fit measures satisfy all the threshold acceptable ranges given in Table 6. It can be concluded that the P1 model achieve a very good fit.

Considering that, for private construction projects, the values were iterated twice to achieve model fit. Finally, the retained fit indices are CMIN/DF = 2.794; RMR = 0.073; CFI = 0.803; and RMSEA = 0.1. All the values are within the acceptable ranges. Hence, the model is considered to be a good fit.

4.3. Reliability of the CFA Models. The reliability of both CFA models (public and private sectors) was evaluated using measures such as composite reliability, average variance extracted, internal consistency (Cronbach’s alpha), and squared multiple correlation. The acceptable limit of reliability measures is summarized in Table 8.

Based on the analysis, all the endogenous constructs have α values ranging from 0.79–0.95 for public and 0.87–0.97 for private construction projects (Table 7). In which case, all the α values exceed the minimum acceptable value of 0.7, indicating sufficient reliability of empirical data. For the case of Composite Reliability (CR), as it is shown in Table 7, all the constructs for both public and private construction projects have exceeded the minimum acceptable CR value of 0.7 which is indicating a good reliability result.

Similarly, the AVE values of all constructs in the public construction projects range between 0.66 and 0.93 and constructs in the private construction projects range between 0.69 and 0.93. In both cases, all the AVE values exceed the minimum threshold of 0.5. Hence, both models satisfy the AVE reliability measure. In addition, the minimum acceptable SMC value for reliability measure is 0.3 (Table 8). The model results for both public and private construction projects have all exceeded 0.3 which confirms a very good reliability as well.

4.4. Validity Measurement of CFA Models. For public construction projects, convergent validity and discriminant validity tests were conducted to examine the validity measurement of the BIM adoption CFA model. Convergent validity evaluates the relationship between observed variables and aspects (latent variables) in terms of factor loadings [2]. If the factor loadings exceed 0.5, then it is considered to be valid [32]. As it is shown in Table 4, the minimum factor loading for the public (P1) and private (P2) models is 0.75 which is greater than the lower threshold value of 0.5. Hence, both models satisfied the convergent validity measure.

Similarly, discriminant validity explores the inconsistency between the path analysis and statistical analysis [10]. Discriminant validity is evaluated by comparing the AVE of each construct with the variance of the same construct with other constructs [2]. The higher the AVE value against its correlation with other determinants, the model is most likely to be valid. As it is summarized in Table 9, all the BIM adoption drivers fulfill the above requirement of discriminant validity.

Moreover, since the diagonal square root AVE values for each construct are higher than the correlations with other constructs, the P2 model also satisfies the requirement of discriminant validity. Hence, the model is considered to be valid as well (Table 10).

4.5. Structural Model. The hypothesis formulated in the study was analyzed in the structural model. The structural model is constructed based on 11 drivers as exogenous variables and three endogenous BIM adoption phases, namely, Awareness, Intension, and Decision. The structural model for the public (P1) construction sector satisfied all the model fit indices with criteria values of CMIN/DF = 1.89; RMR = 0.5; CFI = 0.887; and RMSEA = 0.091. Similarly, the
### Table 7: Summary of the measurement model result for public and private projects.

| Drivers                  | Items       | Factor loading | SMC (R²) CR | AVE Cronbach’s alpha |
|--------------------------|-------------|----------------|-------------|----------------------|
|                          |             | Public (P1)    | Private (P2) |                      |
| Relative Advantage (RA)  | Q1_RA1      | 0.77           | 0.86        | 0.60 0.67            | 0.87 0.88 0.69 0.71 0.86 0.84 |
|                          | Q2_RA2      | 0.92           | 0.75        | 0.84 0.75            |                      |
|                          | Q3_RA3      | 0.79           | 0.78        | 0.63 0.69            |                      |
| Compatibility (C)        | Q4_C1       | 0.91           | 0.93        | 0.83 0.87            | 0.93 0.92 0.87 0.84 0.93 0.91 |
|                          | Q5_C2       | 0.95           | 0.91        | 0.89 0.82            |                      |
|                          | Q6_CO1      | 0.79           | 0.86        | 0.62 0.73            | 0.87 0.88 0.70 0.71 0.87 0.87 |
| Complexity (CO)          | Q7_CO2      | 0.91           | 0.91        | 0.82 0.84            |                      |
|                          | Q8_CO3      | 0.80           | 0.75        | 0.63 0.57            |                      |
| Top Management Support (TOS) | Q9_TOS1   | 0.85           | 0.91        | 0.73 0.81            | 0.88 0.89 0.93 0.80 0.87 0.92 |
|                          | Q10_TOS2    | 0.9            | 0.94        | 0.81 0.79            |                      |
|                          | Q12_OR1     | 0.84           | 0.91        | 0.71 0.63            | 0.87 0.87 0.79 0.69 0.88 0.88 |
| Organizational Readiness (OR) | Q13_OR2   | 0.93           | 0.85        | 0.86 0.77            |                      |
|                          | Q14_OR3     | 0.77           | 0.66        |                      |                      |
| Financial Competency (FC)| Q15_FC1     | 0.75           | 0.91        | 0.56 0.80            | 0.84 0.89 0.72 0.81 0.83 0.89 0.89 |
|                          | Q17_FC2     | 0.94           | 0.9        | 0.89 0.82            |                      |
|                          | Q18_CB1     | 0.93           | 0.98        | 0.86 0.74            | 0.89 0.91 0.81 0.83 0.89 0.96 |
| Communication Behavior (CB) | Q19_CB2   | 0.87           | 0.94        | 0.76 0.92            |                      |
|                          | Q20_SCF1    | 0.94           | 0.94        | 0.83 0.39            | 0.90 0.88 0.74 0.74 0.88 0.93 |
| Social/Cultural Factors (SCF) | Q21_SCF2  | 0.78           | 0.88        | 0.60 0.69            |                      |
|                          | Q22_SCF3    | 0.89           | 0.9        | 0.79 0.82            |                      |
| Government Pressure (GP) | Q23_GP1     | 0.92           | 0.97        | 0.84 0.91            | 0.95 0.97 0.9 0.93 0.95 0.86 |
|                          | Q24_GP2     | 0.98           | 0.96        | 0.96 0.96            |                      |
|                          | Q25_COP1    | 0.88           | 0.91        | 0.78 0.81            | 0.88 0.92 0.71 0.81 0.88 0.83 |
| Competitor Pressure (MP) | Q26_COP2    | 0.89           | 0.88        | 0.80 0.79            |                      |
|                          | Q27_COP3    | 0.76           | 0.9        | 0.57 0.82            |                      |
| Customer Pressure (CP)   | Q28_CP1     | 0.85           | 0.89        | 0.72 0.70            | 0.79 0.89 0.66 0.79 0.79 0.78 |
|                          | Q29_CP2     | 0.77           | 0.9        | 0.59 0.83            |                      |

SMC = squared multiple correlation; CR = composite reliability; AVE = average variance extracted.

### Table 8: Acceptable values for evaluation of model reliability.

| Reliability measures                                | Symbol | Acceptable range for SEM model reliability |
|-----------------------------------------------------|--------|------------------------------------------|
| Internal consistency (Cronbach’s alpha)              | α      | >0.7                                     |
| Average variance extracted                           | AVE    | >0.5                                     |
| Composite reliability                                | CR     | >0.7                                     |
| Squared multiple correlation                         | SMC (R²) | >0.5                                   |

### Table 9: Interconstruct correlation (discriminant validity) for public construction projects.

| Drivers   | C   | CO  | TOS | OR  | FC  | CB  | SCF | GP  | COP | CP  |
|-----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| RA        | 0.83| 0.539| 0.385| 0.408| 0.339| 0.745| 0.598| 0.694| 0.570| 0.043|
| C         |     | 0.930| 0.546| 0.321| 0.417| 0.586| 0.675| 0.835| 0.396| -0.05|
| CO        |     |     | 0.835| 0.178| 0.116| 0.249| 0.432| 0.536| 0.270| 0.008|
| TOS       |     |     |     | 0.886| 0.173| 0.378| 0.516| 0.435| 0.686| 0.194|
| OR        |     |     |     |     | 0.850| 0.257| 0.329| 0.440| 0.206| 0.098|
| FC        |     |     |     |     |     | 0.850| 0.360| 0.408| 0.370| -0.05|
| CB        |     |     |     |     |     |     | 0.862| 0.901| 0.950| 0.845|
| SCF       |     |     |     |     |     |     |     | 0.811| 0.845| 0.381|
| GP        |     |     |     |     |     |     |     |     | 0.811| 0.845|
| COP       |     |     |     |     |     |     |     |     |     | -0.05|
| CP        |     |     |     |     |     |     |     |     |     |     |

The diagonal values are the square root values of AVE values of each driver.
5. Discussion and Implication

The present study demonstrated the relationship between public and private construction projects on the BIM adoption drivers across the Ethiopian construction sector. The paper employed SEM-based models using the combination of technology adoption theories. The hypothesis testing was conducted through the IDT’s technology adoption phases: pre-BIM adoption stage and post-BIM adoption stage [10].

The pre-adoption stage emphases on the adopter’s prior knowledge, interest, initiative, and choice towards the adoption of BIM in construction projects [10]. This stage is comprised of three distinct phases such as Awareness-Intention-Decision. Awareness is the first phase of the pre-BIM adoption stage which focuses on the basic understanding of the existence of Building Information Modeling [7]. Intention phase focuses on the level of interest of employees, top management, and CEO of a firm to adopt an innovation in the organizational structure. Correspondingly, the Decision phase is the third phase of the pre-BIM adoption stage where the construction organization decides whether to adopt or reject BIM.

Similarly, the post-adoption stage consists of the Implementation and Diffusion phases. These phases emanate after a firm has passed the point of adoption and decided to adopt BIM in construction projects [34]. For the current study, the pre-BIM adoption stage is employed for hypothesis testing since the aim of this paper is to investigate the enablers and inhibitors of BIM adoption in projects, and also the majority of construction firms in Ethiopia are currently in early stages. The IDT BIM adoption stages are illustrated in Figure 3.

5.1. Intersectorial Cooperation between Public and Private Construction Sectors. The ability of the construction industry to stimulate economic, social, and cultural growth could be derived from the strong linkage between the government and private sectors in the construction market [35]. In several emerging markets around the globe, different policy schemes have been devised to improve the capacity and involvement of private sector in construction projects. These policies and strategies allow both sectors to establish cooperation through incoming transformative technological advancements and methods to tackle complexities and challenges in infrastructure development [36].

In addition to utilizing technological processes to improve cooperation, various integrated project delivery models have been developed in the past decade [19]. Some of which include public-private partnership (PPP), integrated

| Table 10: Interconstruct correlation (discriminant validity) for private construction projects. |
|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| RA              | C               | CO              | TOS             | OR              | FC              | CB              | SCF             | GP              | COP             |
| 0.840           | 0.919           | 0.844           | 0.892           | 0.900           | 0.912           | 0.862           | 0.966           | 0.896           |                 |
| C               | 0.333           | 0.051           | 0.09            | 0.577           | 0.398           | 0.400           | 0.571           | 0.754           | 0.098           |
| CO              | 0.214           | 0.335           | 0.226           | 0.523           | 0.830           |                 |                 |                 |                 |
| TOS             | 0.445           | 0.250           | 0.09            | 0.437           | 0.400           |                 |                 |                 |                 |
| OR              | 0.078           | 0.335           | 0.526           | 0.571           |                 |                 |                 |                 |                 |
| FC              | 0.339           | 0.435           | 0.044           | 0.577           |                 |                 |                 |                 |                 |
| CB              | 0.427           | 0.591           | 0.192           | 0.437           |                 |                 |                 |                 |                 |
| SCF             | -0.14           | -0.12           | -0.21           | -0.05           |                 |                 |                 |                 |                 |
| GP              | 0.589           | 0.570           | 0.184           | 0.569           |                 |                 |                 |                 |                 |
| COP             | -0.14           | 0.005           | -0.2            | -0.08           |                 |                 |                 |                 |                 |
| CP              | 0.349           | -0.03           | 0.023           | 0.156           |                 |                 |                 |                 |                 |

private (P2) model fit values CMIN/DF = 2.625; RMR = 0.68; CFI = 0.799; and RMSEA = 0.103 are within the acceptable limits. The regression analysis estimates for both structural models are summarized in Table 11.

In the case of the public construction sector, drivers such as Relative Advantage, Financial Competency, Government Pressure, Customer Pressure, and Social/Cultural Factors are significant with positive estimates and respective p values of less than the threshold 0.05 in all BIM adoption phases. This reveals the initial hypothesis that H1RA, H2RA, H3RA, H1FC, H2FC, H3FC, H1GP, H2GP, H1CP, H2CP, H3CP and H1SCF, H2SCF, and H3SCF are significant for BIM adoption whereas the hypothesis of Top Management Support (H1TOS = 0.778) is significant only in the Awareness stage with a p value of 0.49.

As for private projects, all the hypotheses for adoption drivers such as Relative Advantage (H1RA, H2RA, and H3RA), Competitor Pressure (H1COP, H2COP, and H3COP), and Financial Competency (H1FC, H2FC, and H3FC) have p values less than 0.05 in all BIM adoption stages. Thus, the null hypothesis is rejected, and those factors are considered to be significant for BIM adoption in private construction projects. Similarly, Customer Pressure (H2CP and H3CP) is significant in Intention and Decision stages with p values of 0.33 and 0.046, respectively whereas the hypothesis, Communication Behavior (H1CB), is significant in the Awareness stage with a p value of 0.003.

In general, the above hypothesis testing results reveal that Relative Advantage, Financial Competency, and Customer Pressure are common BIM adoption drivers in both that Relative Advantage, Financial Competency, and Customer Pressure are common BIM adoption drivers in both.
project delivery (IPD), and integrated design and delivery solutions (IDDSs), and project alliancing and delivering. With different features and characteristics, all of these project delivery models aim to create a motivating operational environment for the architecture, engineering, and construction (AEC) industry [37]. Moreover, these models are able to enhance the integration of knowledge and information flow among different project players to improve the overall quality and operational efficiency in the construction business setting [32].

In this context, BIM has been proven to have a positive impact in enhancing integration among stakeholders through different stages of the project life cycle. For instance, amidst the housing challenges in many developing countries, several private housing and real estate developers are emerging to get their fair market share. This in turn creates a linkage between the government and private sectors and could be explained through the implementation of advanced process, construction method, or technology, such as BIM [38]. Hence, BIM adoption strategies and implementation...
schemes should be developed considering the relationship and cooperation of both private and public sectors along the project life cycle.

5.2. Public Construction Sector. In the public sector, experts agreed that Relative Advantage, Government Pressure, and Communication Behavior are the major drivers that affect BIM adoption in public construction projects. This coincides with the findings of [2, 21]. The results highlighted that a comprehensive and capacity-based adoption strategies are needed to improve the competency of firms, as well as the project management performance of the public sector. During the Intention and Decision phases, Organizational Readiness and Communication Behavior are the key adoption components which allow the necessary preparations such as expert skill and resource capability within an organization [10, 22]. Similarly, Financial Competency and Social/Cultural Factors are also significant factors that affect BIM adoption in the public sector. Ahuja et al. [22] reported that social and cultural attitudes influence technological adoption in the construction market.

Likewise, Government Pressure is the other BIM adoption enabler in public construction projects. When it comes to BIM adoption in infrastructure projects, business CEOs normally tend to rely on the government’s initiative to support organizations and the holistic benefits it brings to the business environment [32]. This positive demand in turn usually tends to create a collaborative environment among stakeholders and the regulatory body [7]. In recent years, public-private partnership (PPP) schemes are becoming popular in the majority of Sub-Saharan African countries [39]. PPP is a framework between the public and private sectors with the aim of delivering public services whereby the private sector funds infrastructure projects [24]. Hence, as an alternative to tackle financial constraints, it is advisable for the Ethiopian government to encourage BIM adoption in PPP-enabled public infrastructure projects.

Nevertheless, the findings also highlighted the inhibitors that may negatively impact BIM adoption in public projects; including Compatibility, Complexity, and Communication Behavior. These inhibitors primarily center on the nature and organizational structure of firms. Thus, it is imperative to devise strategies including capacity development programs that aim to improve the competency of local construction organizations. Moreover, government agencies, associations, universities, and other key stakeholders should take an initiative and provide BIM trainings, seminars, and international BIM adoption experiences to enhance BIM uptake in the public construction sector.

5.3. Private Construction Sector. The private construction sector is characterized by the financing and involvement of private clients in projects. The private construction sector is considered as the key element of country’s development, especially in emerging markets such as Ethiopia. The SEM result indicates that during the Awareness stage, Organizational Readiness, Customer Pressure, Competitor Pressure, and Communication Behavior are the enablers of BIM adoption in private projects. Clearly, these findings are associated with organizational and environmental aspects of the TOE adoption model. This evidence benefits all key stakeholders including associations and universities to develop action plans and adoption schemes to improve the overall BIM uptake in the private sector.

Furthermore, drivers such as Top Management Support, Customer Pressure, Competitive Pressure, Communication Behavior, and Organizational Readiness affect the Intention and Decision stages of BIM adoption in private projects. The result coincides with the findings of [1, 2]. Prior studies insisted that the private construction sector is usually tied with the proper coordination and leadership of top management in order to make crucial decisions regarding future business operations [8, 12]. This is also greatly visible in the Ethiopian construction sector where the external political and economic factors greatly affect the construction business decisions [24]. Hence, the competency and readiness of local construction firms is key to compete against the big international competitors in the market.

In a broader sense, the majority of construction firms in Ethiopia associate innovation and technology adoption with regard to its overall technical and financials in the construction business environment. In this context, the findings provide empirical evidences to reinforce the current notion of BIM acceptance in both the public and private construction sectors. Understanding the potential enablers of BIM in project-specific concepts helps to address the key challenges that may hinder its adoption. More so, it is important to denote that stakeholder’s readiness, and regulatory body’s initiative to encourage and support local construction firms are crucial for the successful adoption of BIM in construction projects.

6. Conclusion

The purpose this study was to examine and compare BIM adoption models within the public and private construction sectors. The proposed models were presented in terms of Technology, Organization, Environment, Organizational Readiness, and Innovation Diffusion frameworks. The empirical findings reveal that Relative Advantage, Financial Competency, Government Pressure, Customer Pressure, and Social/Cultural Factors are the critical enablers that affect BIM adoption in public projects whereas Relative Advantage, Competitor Pressure, Financial Competency, Customer Pressure, and Communication Behavior affect BIM adoption in the private construction sector.

The contribution and novelty of this paper is threefold: (1) this study delivers a broader comparative empirical analysis to reinforce the current efforts of BIM adoption in the Ethiopian construction sector. This could be thought as a profound step to find a common ground among the public and private sectors. This in turn helps to strengthen the current business environment and improve the delivery of construction projects in the wider Sub-Saharan African region. (2) The paper also fills the gap of limited studies conducted worldwide in relation to intersectoral relationship among BIM implementation models in construction.
projects. (3) The other significant contribution lies in the practical aspect of projects by providing sufficient information regarding BIM adoption drivers for both sectors. This is helpful for construction firms, stakeholders, policy makers, and government officials to develop a national BIM policy for the Ethiopian construction industry.

In addition, unlike previous studies, this paper included the perspective of academia in the analysis of BIM adoption models. Academia is one of the key stakeholders which influences professional BIM capacity and understanding by introducing BIM in curriculums, and we should organize BIM trainings and facilitate conferences under the university-industry linkage framework. Future studies could focus on BIM adoption case studies along with project budget and organizational capacity. Similarly, comparative analysis within the type of projects including contract amount and delivery methods are a good area of exploration. It is imperative to grasp both theoretical, as well as practical perspective of experts to capture the unique features in the Ethiopian construction business environment.

Data Availability

The data underlying the results presented in the study are available within the manuscript.

Conflicts of Interest

The authors declare no conflicts of interest.

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