RESEARCH ARTICLE

Public Health and Budget Impact of Probiotics on Common Respiratory Tract Infections: A Modelling Study

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Abstract

Objectives

Two recent meta-analyses by the York Health Economics Consortium (YHEC) and Cochrane demonstrated probiotic efficacy in reducing the duration and number of common respiratory tract infections (CRTI) and associated antibiotic prescriptions. A health-economic analysis was undertaken to estimate the public health and budget consequences of a generalized probiotic consumption in France.

Methods

A virtual age- and gender-standardized population was generated using a Markov microsimulation model. CRTI risk factors incorporated into this model were age, active/passive smoking and living in a community setting. Incidence rates and resource utilization were based on the 2011-2012 flu season and retrieved from the French GPs Sentinelles network. Results of both meta-analyses were independently applied to the French population to estimate CRTI events, assuming a generalized probiotic use compared to no probiotics during winter months: -0.77 days/CRTI episode (YHEC scenario) or odds-ratio 0.58 for ≥1 CRTI episode (Cochrane scenario) with vs. without probiotics. Economic perspectives were National Health System (NHS), society, family. Outcomes included cost savings related to the reduced numbers of CRTI episodes, days of illness, number of antibiotic courses, sick leave days, medical and indirect costs.

Results

For France, generalized probiotic use would save 2.4 million CRTI-days, 291,000 antibiotic courses and 581,000 sick leave days, based on YHEC data. Applying the Cochrane data, reductions were 6.6 million CRTI days, 473,000 antibiotic courses and 1.5 million sick days. From the NHS perspective, probiotics’ economic impact was about €14.6 million saved.
additional role in the study design, data collection and analysis, decision to publish, or preparation of the manuscript. The specific roles of these authors are articulated in the 'author contributions' section.

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according to YHEC and €37.7 million according to Cochrane. Higher savings were observed in children, active smokers and people with more frequent human contacts.

**Conclusions**

Public health and budget impact of probiotics are substantial, whether they reduce CRTI episodes frequency or duration. Noteworthy, the 2011-12 winter CRTI incidence was low and this analysis focused on the fraction of CRTI patients consulting a practitioner.

**Introduction**

Common respiratory tract infections (CRTI) include common cold (CC), upper respiratory tract infections, influenza like illness (ILI) and flu [1–3]. CRTI are mainly of viral origin, are contagious and transmitted via airborne droplets, direct contact or through contaminated objects [4–5]. Symptoms include runny nose, sneezing, sore throat, coughing, and sometimes fever, most of the time self-limited and usually resolving in seven to ten days. On average, adults have two to five infections annually and children typically present six to twelve “colds” per year [1, 6]. Rates of symptomatic infections increase in the elderly. Overlapping clinical presentations among influenza, CC, upper respiratory tract infections and flu make differential diagnosis difficult [7–8].

Over-the-counter medications can bring relief of symptoms [9], but do not alter the course of the disease. Antibiotics are recommended only in the case of superinfection [10].

Although the average cost of a CRTI episode is low, the high incidence and the recurrence rates lead to a high burden for the national health systems (NHS), CC being the most common reason for visiting general practitioners (GP) and for antibiotic prescription in children. In addition, CRTI recurrences affect parents’ quality of life [11]. Lastly, non-medical direct costs (e.g. need for babysitting) and absenteeism represent a significant burden [12, 13].

Nutritional intervention trials have investigated the benefits of many different probiotics in the management of CRTI [14–24]. The growing number of studies assessing the impact of probiotics-based interventions reflects the need for a proper measurement of the probiotics effects on given clinical symptoms and/or disease burden. The recent constitution of dedicated interest groups within the Health Technology Assessment international (HTAi) organization and more recently by the International Society for Pharmacoeconomics and Outcomes Research (ISPOR) confirms the key role of nutrition, including probiotics, among the possible Public Health strategies [25, 26]. Probiotics are easily available for the general population through daily consumption of fermented dairy products or food supplements. At the beginning of this century, the Food and Agriculture Organization (FAO) and World Health Organization (WHO) defined probiotics as “Live microorganisms which when administered in adequate amounts confer a health benefit on the host” [27]. This definition was confirmed recently by an expert consensus group [28]. The likely mechanism of probiotic impact on CRTI is through bolstering immune response; several studies have shown probiotics to increase the numbers of T-lymphocytes and to enhance phagocytosis, natural killer cell activity, and IgA production [29]. Probiotic health effects are often regarded as strain-specific. However the results of many meta-analyses, including the two studies applied in this paper, pool data on similar clinical outcomes achieved by different *Lactobacillus* and *Bifidobacterium* species and strains. This supports the concept that some effects may be common among a range of strains. Recently, experts supported this concept for several public health benefits associated with a cross section of probiotics [30].
Three meta-analyses were conducted in the area of CRTI. The first one, from the Cochrane Library, stated that "... probiotics were better than placebo when measuring the number of participants experiencing episodes of acute upper respiratory tract infection" [31]. Comparable results were reported by the York Health Economics Consortium (YHEC) who conducted a systematic review followed by a meta-analysis. They found that individuals who received probiotics had significantly shorter episodes of CRTI by almost one day compared to those receiving a placebo [32]. The third one focused on the prevention of common colds and excluded other upper respiratory tract diseases. It showed a protective effect of probiotics of borderline significance [33].

We hypothesize that reducing the duration or the incidence of CRTI during the winter season will influence health care utilization and associated expenditures in Western Europe countries.

**Objectives**

The purpose of our study was to estimate the public health impact and related budget consequences of probiotics use, pertaining to a reduction of the duration (YHEC scenario) or the incidence (Cochrane scenario) of CRTI, applied to France as a representative Western Europe country.

**Methods**

This analysis was conducted according to the French recommendation on methods for health economics evaluation published by the Haute Autorité de la Santé, which advises the use of models to estimate the Public Health and economic effects of new health care intervention [34]. No Ethics Committee submission nor informed consents were required for our study since it did not involve any patient recruitment nor individual records consultation. All inputs were retrieved from publicly available sources as described in the next sections.

**Model description**

A state-transition microsimulation (individual-based) Markov model was developed using TreeAge Pro 2009.

Two health states were considered: "Healthy" and "CRTI" (Fig 1). The Markov cycle length (the time periodicity of updating all model parameters) was 1 day and time horizon was 217 days, covering a winter season from October until April to match the usual monitoring activity of the flu cases in European networks, including the French 'Sentinelles' [35]. A virtual population approach based on first-order Monte-Carlo simulations was used, as recommended by Gueyffier et al [36]. Healthy individuals entered the model at the beginning of the season of "winter colds".

A sampling rate of 1/1000 represented the French population structure (by gender and 5-year age ranges to reproduce the Sentinelles data) and Sentinelles’ ILI incidence rates per age (Fig 2).

This model included neither herd immunization (probiotic effect was limited to the consumer) nor self-immunization. Therefore, cured subjects joined back the general population and its exposure to CRTI.

**Study population and comparator**

The population was representative of the French population, according to demographics and known risk factors of developing CRTI (age, passive or active smoking, living in a community setting). The evaluated strategy was a generalized (100%) use of probiotics among the French population aged 3 to 79 years-old while the reference strategy was placebo i.e. the absence of probiotics use. The maximal probiotic effect was therefore estimated, in the absence of published data on the current probiotics consumption.
Fig 1. Markov model structure ‘probiotics vs. no probiotics’ (TreeAge software display). M nodes: indicates Markov nodes (starting point of simulation). Circles: indicates a chance node (probability needed). Triangle: indicates a terminal node, Square: decision node. ILI: influenza-like illness. The model compares a strategy without probiotics to a strategy with probiotics intake. All individuals were supposed healthy at model entry. Over the model course, the possible outcomes, with strategy-specific probabilities, are to develop a new CRTI or to remain healthy. In case of a new CRTI event, the cases are split into common cold, non-flu ILI, and flu. In case of ongoing CRTI, the possible outcomes are to be cured or to remain sick with CRTI.

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Fig 2. Weekly influenza-like illness incidence rate (/100,000) according to Sentinelles network by age for the epidemic period of winter 2011–2012. yo: year-old. Source: réseau Sentinelles, INSERM/UPMC, http://www.sentiweb.fr Accessed 24 March 2015. Age is a risk factor for CRTI. The figure shows that the ILI incidence during the epidemic season (weeks 5 to 12 of 2012, during winter 2011–2012) is age-dependent. Children aged between 0 and 9 years have the highest incidence rates, up to 434 cases/100,000 at season’s peak.

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Epidemiological sources

The size of the French population per age group and gender in 2012 was obtained from Eurostat [37]. In 2012, the French metropolitan population was 65.4 million, of which 59.3 million aged between 3 and 79.

The Sentinelles GP network records ILI in the general French population to identify flu outbreak at a national level. ILI is defined as sudden fever higher than 39°C (102°F), myalgia and respiratory signs. It includes 'real flu' and 'non flu' ILI cases. For our broader CRTI modelling purpose, 'non flu' ILI and flu cases were split, and then CC occurrence was extrapolated using a large observational study which reported relative ratio of CC/flu over several winter seasons [38].

CRTI probabilities in the general population

Three types of CRTI were considered in the model: CC, ILI and flu. The daily probability to develop a CRTI was derived from the weekly number of ILI cases reported by Sentinelles. The probability was adjusted for environmental known risk factors: age, passive or active smoking, living in a community setting.

CRTI risk factor: age

Children and elderly were more prone to visit their doctor for ILI, as shown in Fig 2. According to Fleming and Ayres, the number of CC episodes per 1 ILI was higher in the younger age groups: 3.04 in the 0–4 year-old population, 1.73 in the 5–14, 1.05 in the 15–44, 1.09 in the 45–64 and 1.92 among those aged 65 or above [34].

CRTI risk factor: smoking status

Bensenor et al. found a significant increase in the average duration of a CC episode in active smokers (Relative Risk [RR] of duration >7 days = 1.62 [1.40;1.87] in light smokers, 2.63 [2.02;3.44] in smokers of ≥25 cigarettes per day) [39]. CRTI duration was assumed to be +16.8% in active smokers. In passive smokers, a significantly longer duration of CRTI (adjusted RR of having a cold lasting over 7 days = 1.12 [0.99;1.27] vs. never smokers) and a significantly higher incidence of colds (adjusted RR of having at least one cold = 1.15 [1.05;1.26] vs. never smokers) were reported. CRTI duration was assumed to be +4.5% in passive smokers vs. non-smokers. Prevalence of active smoking by age and gender was obtained from the French National Institute for Statistics and Economic Studies (INSEE) in 2010 [40]. The probability to be a passive smoker among the non-smoking population was fixed as equal to the proportion of active smokers in the general population (Table 1).

CRTI risk factor: living in a community setting

Children between 1 and 7 years old attending day care centers had significantly more CC (RR = 1.22 [1.13;1.31]) compared to children in private home care [41]. Adults working in shared office had an increased risk of developing CC compared to those working in individual offices (adjusted OR for having 2 or more CC = 1.35 [1;1.82]) [42]. The OR for having at least one CC in the past 12 months was 1.64 [1.08;2.49]. The rates of school and university attendance and of adults working in a shared office were retrieved from INSEE [40].

Effect of probiotics on CRTI

Two simulations were conducted independently, using the results from the two meta-analyses. Both analyses are thus based on different assumptions.
In a first scenario, the results from the YHEC meta-analysis were used. Based on 9 studies (see main characteristics in Table 2), including a total of 1577 probiotics-receiving vs. 1774 placebo-receiving individuals, the mean duration of CRTI illness was 0.77 days [-1.50; -0.04] shorter in the probiotic arm (p = 0.04). The average duration of a CRTI
episode was 7 days in the placebo group, which was the duration used in our “no probiotics” control arm [32].

**COCHRANE scenario.** In a second scenario, results from the Cochrane meta-analysis were considered. The odds ratio for having at least 1 CRTI episode was 0.58 [0.36;0.92] (p = 0.022), based on 6 studies (Table 2) including a total of 940 individuals in the probiotics arm vs. 896 in the control arm. This ratio was converted into a relative risk of 0.72, and applied to the baseline CRTI risk to obtain the probability of having a CRTI in the probiotics arm of the model [31]. Note that only the likelihood of decreased symptoms was reported, and not the likelihood for the CRTI infection to be transmitted (static model).
In both meta-analyses, the included studies lasted generally for 3 months, including the winter months. The probiotic dosage was between $10^8$ and $10^{10}$ colony forming units (CFU) per day, via oral consumption.

### Resources utilization

The resources utilization included in the model were GP visits, antibiotics, non-antibiotic drugs prescribed and sick leave days. Mosnier et al. reported an ILI antibiotic prescription rate of 15% in children aged 1–12 and 34.1% in adults [43]. According to Hao, patients consuming probiotics had lower antibiotic prescription vs. controls (risk ratio of 0.67 [0.45;0.98] (p = 0.04)) [31].

Cohen et al. reported the number of visits and drug prescription costs in ILI patients, according to disease severity [44]. The authors defined “Mild” as the need for 1 GP consultation, no sick leave and no complication (56%), “Moderate” included a single GP visit at the patient’s home and/or a sick leave (28%), and “Severe” cases were complicated cases requiring more than 1 GP visit (16%). A weighted average cost was calculated based on the relative frequency of severity.

EcoGrippe reported that 70% of employed individuals consulting for CRTI received a sick leave prescription for an average duration of 4.8 days, and 25% of employees took a sick leave because of sick children for an average duration of 3.0 days [13].

**Table 3. Summary of model inputs—Resource utilization parameters.**

| Population age ranges | 3–14 yo | 15–64 yo | 65–79 yo | Reference |
|-----------------------|--------|---------|----------|-----------|
| GP visits (common cold; ILI/flu) | 1.1;1.4 | 1.0;1.2 | 1.0;1.3 | Cohen 2001 |
| % with antibiotics course | 15.0% | 34.1% | 34.1% | Mosnier 2002 |
| N distinct medications prescribed | 3.7 | 3.7 | 3.7 | SPIFL 2005 |
| **Unit costs (€)** | | | | |
| GP visit | 31.2 | 15.1 | 16.1 | ameli.fr 2013 |
| Antibiotic course | 5.2 | 2.9 | 2.3 | BdM IT 2013 |
| Non-antibiotic drugs (range) | 2.6–7.4 | 1.2–4.3 | 1.4–3.1 | Cohen 2001 |
| **Total cost per CRTI episode (€)** | | | | |
| 3–14 year-old (common cold; ILI/flu) | 46.7;55.6 | 22.4;27.0 | 24.3;28.7 | Resource use x unit cost |
| 15–64 year-old (common cold; ILI/flu) | 45.5;52.0 | 22.3;25.6 | 23.1;26.4 | Resource use x unit cost |
| 65–79 year-old (common cold; ILI/flu) | 61.4;61.9 | 32.7;31.8 | 28.7;30.1 | Resource use x unit cost |
| Total population (common cold; ILI/flu) | 47.7;53.9 | 23.7;26.6 | 24.0;27.2 | Resource use x unit cost |
| **Indirect cost parameters** | | | | |
| % employed adults | 15–24 yo | 25–49 yo | 50–64 yo | Reference |
| 29.9% | 81.6% | 54.8% | INSEE 2011 |
| **Sick leave prescriptions:** | | | | |
| for sick children (aged 3–14) | 25.0% | 3.0 | Assuming parents aged 25–49 year-old | Cohen 2007 |
| for employed adults (aged 15–64) | 70.0% | 4.8 | See employment rates above | Cohen 2007 |
| **Unit cost of a working day lost (€)** | | | | |
| Day loss, up to 3 days | 142.5 | 0.0 | 109.6 | GDP/capita, avg net income 2012 |
| Day loss, as from Day 4 | 142.5 | 31.4 | 0.0 | Avg daily allowance 2012 |

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**Table 3** describes the resource use parameters included in the model and their sources.

### Economic perspective

Three economic perspectives were considered: the NHS (direct medical costs paid by the public insurer), the society (NHS + indirect costs due to productivity losses) and the family (medical co-payments and revenue losses in case of sick leave). The unit costs of medications and
medical visits were retrieved from the French NHS website [45]. Medical costs were updated for 2012, using the evolution of the harmonized consumer price index for pharmaceuticals between 2001 (96.14) and 2012 (101.81) [40].

An allowance of 31.37€/day was applied for sick leave according to the NHS perspective (French Court of Auditors report [46]). The French NHS does not provide daily allowance for the first 3 days of sick leave, the loss from the family perspective was estimated at 109.55€/day (annual net income in France in 2011 was 23,882€ per person, for an average of 218 working days) [40]. From the society perspective, the value of a working day loss was estimated at 142.5 €, obtained by dividing the gross domestic product (GDP) per capita by the average number of working days per year [40].

The cost of the probiotics from the family perspective was addressed separately and estimated using the average probiotic dosages and durations of the studies as presented by the YHEC and Cochrane meta-analyses (Table 1), combined with the cost price of probiotic products, derived from national supermarkets. Based on this, a range of cost for a 4-person family was estimated.

The public health outcomes of our model show the number of CRTI episodes (separately for CC, ILL and flu), number of CRTI-days, number of antibiotic courses, number of sick leave days. The economic outcomes included the direct medical costs (medical honoraria, antibiotics and prescribed non-antibiotics drugs) and indirect costs (productivity loss). All outcomes were estimated for the French general population likely to consume probiotics (3–79 years of age, N = 59,300,000) and are presented separately depending on the related scenario (YHEC or Cochrane).

Results

Anchoring of the model was demonstrated; the demographics and Sentinelles data were reproduced with an error rate inferior to 5%.

The first scenario analysis (YHEC) showed that the reduced duration of CRTI by almost 1 day due to probiotics led to 2.383 million fewer days with CRTI, while 291,000 antibiotics courses were avoided and the number of prescribed sick leave days diminished by 581,000 days in the arm using probiotics compared to no probiotic consumption.

In the second scenario (Cochrane), the reduction of incidence of CRTI episodes with probiotics vs. without probiotics showed a higher overall impact on public health than a reduction of duration. Extrapolated to the French situation, the results represented a reduction of 6.639 million CRTI days, the number of antibiotic prescriptions was reduced by 473,000 and 1,453,000 prescribed sick leave days were avoided during the 2011–2012 winter season. (Table 4).

Savings associated with the effect of probiotic use as reported by the YHEC study were estimated at €84.4 million, €14.6 million and €16.2 million, for the society, the NHS and the family, respectively. Using the Cochrane meta-analysis results, these figures amounted to €253.6 million, €37.7 million and €131.1 million, respectively (Table 5). For the society and the family perspectives, savings were mainly generated by fewer days of sick leave. Assuming a daily consumption of one serving (100mg) of probiotics, during a period of 7 months, the average cost of probiotic consumption through currently available products was ranging from 126€ to 336€ for a 4-member family. From the NHS perspective, savings were mainly generated by fewer visits and non-antibiotic drugs, followed by fewer antibiotic prescriptions, as the cost of probiotics does not incur to the NHS.

Table 6 reports the above results according to sub-populations exposed to environmental risk factors. From a society perspective and based on the YHEC study, children aged 3–9 would benefit most from probiotics. They represent 9.6% of the population, but 20.4% of the total CRTI days saved and 14.3% of the potential health-economic savings generated by
probiotics. They are followed by subjects living or working in a community setting who repre-
sent 45.3% of the population, but 52.6% of the CRTI days saved and 48.9% of the savings. Pas-
Cohrane-based results were similar: the consumption of probiotics has a larger im-

discussion

A model was developed to extrapolate the results of two meta-analyses investigating the effect
of probiotics (over placebo) on CRTI as compared to no probiotic consumption. The model
was able to correctly reproduce the current incidence pattern of CRTI during a winter season,
in France. The effect of using probiotics on CRTI duration or incidence as per the meta-analy-
zes was then simulated. The estimated public health impact was significant for France, a coun-
try of 65 million inhabitants: up to 6.6 million fewer days with CRTI, 473.000 avoided
prescriptions of antibiotics and 1.45 million sick leave days could be saved. The budget saving
is commensurable: up to €254 million for the society, €131 million for the family and €37.7 mil-
lion for the French NHS. It is important to interpret these results in a population-based frame-
work, as the average benefit shown in the meta-analyses (e.g. 0.77 CRTI days averted) might
seem minor at the individual level, while the effect applied to a broad population becomes

Table 4. Public Health impact of probiotics (model population 3–79 year-old, N = 59,300).

|                      | YHEC meta-analysis |                        | Cochrane meta-analysis |                        |
|----------------------|--------------------|------------------------|------------------------|------------------------|
|                      | Probiotics         | No probiotics          | Difference             | Probiotics             | No probiotics          | Difference             |
| N episodes CC        | 1,277              | 1,277                  | 0                      | 929                    | 1,291                  | -362                   |
| N episodes ILI       | 941                | 941                    | 0                      | 683                    | 986                    | -303                   |
| N episodes flu       | 880                | 880                    | 0                      | 585                    | 838                    | -253                   |
| **N CRTI episodes (any)** | **3,098**        | **3,098**              | **0**                  | **2,197**              | **3,115**              | **-918**               |
| N days CC            | 8,248              | 9,230                  | -982                   | 6,695                  | 9,303                  | -2,607                 |
| N days ILI           | 6,098              | 6,822                  | -724                   | 4,964                  | 7,151                  | -2,187                 |
| N days flu           | 5,730              | 6,407                  | -678                   | 4,260                  | 6,105                  | -1,846                 |
| **N CRTI days (any)** | **20,076**        | **22,459**             | **-2,383**             | **15,919**             | **22,559**             | **-6,639**             |
| N courses antibiotics| 590                | 881                    | -291                   | 426                    | 899                    | -473                   |
| N sick days          | 4,278              | 4,860                  | -581                   | 3,509                  | 4,962                  | -1,453                 |

To extrapolate to the France level, a factor x1000 can be applied to the above figures.
CC: common cold; CRTI: common respiratory tract infection; ILI: influenza-like illness

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Importantly, the analysis was conducted on the CRTI patients consulting their general practitioner. In France this represents 37% of the population suffering from flu symptoms with fever and only 1% of those with common colds symptoms [47, 48]. Our analysis thus ignored non-prescribed absenteeism and presenteeism. This leads to an important underestimation of productivity losses related to CC, reported as high by several authors [12, 49].

In addition, the winter season studied (2011–2012) was associated with a low incidence rate of ILI (3,258 per 100,000 while rates since 2008–09 ranged from 4,385 to 6,344 per 100,000). The impact of probiotic consumption would be expected to be greater in seasons with higher incidence rate of CRTIs.

On the other hand, we remind that the modelization measured the maximum effect of using probiotics in the 3–79 years old population compared to no probiotic consumption. In reality, a proportion of the French population currently consumes probiotic products and will already

### Table 5. Probiotic savings according to the perspective and the meta-analyses (€2012), population aged 3–79 (N = 59.3 million).

| Perspective          | Probiotics | No probiotics | Difference |
|----------------------|------------|---------------|------------|
| Society—YHEC         |            |               |            |
| Cost visits          | 148,331    | 148,331       | 0          |
| Cost antibiotics     | 3,093      | 4,617         | -1,524     |
| Cost sick days       | 609,541    | 692,372       | -82,831    |
| **Total cost**       | **760,965**| **845,320**   | **-84,355**|
| NHS—YHEC             |            |               |            |
| Cost visits          | 72,356     | 72,356        | 0          |
| Cost antibiotics     | 1,718      | 2,564         | -846       |
| Cost sick days       | 35,454     | 49,255        | -13,801    |
| **Total cost**       | **109,528**| **124,175**   | **-14,647**|
| Family—YHEC          |            |               |            |
| Cost visits          | 75,962     | 75,962        | 0          |
| Cost antibiotics     | 1,381      | 2,062         | -681       |
| Cost sick days       | 344,720    | 360,194       | -15,474    |
| **Total cost**       | **422,063**| **438,218**   | **-16,155**|
| Society—Cochrane     |            |               |            |
| Cost visits          | 104,968    | 149,110       | -44,142    |
| Cost antibiotics     | 2,231      | 4,708         | -2,477     |
| Cost sick days       | 499,969    | 706,947       | -206,978   |
| **Total cost**       | **607,168**| **860,765**   | **-253,597**|
| NHS—Cochrane         |            |               |            |
| Cost visits          | 51,247     | 72,800        | -21,553    |
| Cost antibiotics     | 1,239      | 2,615         | -1,376     |
| Cost sick days       | 36,128     | 50,934        | -14,806    |
| **Total cost**       | **88,614** | **126,349**   | **-37,735**|
| Family—Cochrane      |            |               |            |
| Cost visits          | 53,711     | 76,296        | -22,585    |
| Cost antibiotics     | 996        | 2,103         | -1,107     |
| Cost sick days       | 258,143    | 365,534       | -107,391   |
| **Total cost**       | **312,850**| **443,933**   | **-131,083**|

YHEC: York health economic consortium. Estimated range of average cost of probiotics: 126€ to 336€, for a 4-member family, assuming a daily consumption of one serving of 100mg during a period of 7 months.

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Table 6. Analysis by risk factors (age, smoking, living in the community), population aged 3–79, society perspective.

|                      | Probiotics | No probiotics | Difference (% of total) |
|----------------------|------------|---------------|-------------------------|
| **YHEC—Age 3–9 (9.6%)** |            |               |                         |
| Total CRTI days      | 3,973      | 4,458         | -485 (20.4%)            |
| Cost honoraria       | 30,870     | 30,870        | 0                       |
| Cost AB              | 332        | 495           | -163 (10.7%)            |
| Cost sick days       | 43,085     | 54,950        | -11,865 (14.3%)         |
| **Total cost**       | **74,286** | **86,315**    | **-12,029 (14.3%)**    |
| **YHEC—Passive smoker (18.3%)** |          |               |                         |
| Total CRTI days      | 4,370      | 4,888         | -517 (21.7%)            |
| Cost honoraria       | 32,423     | 32,423        | 0                       |
| Cost AB              | 631        | 941           | -311 (20.4%)            |
| Cost sick days       | 117,681    | 134,288       | -16,608 (20.0%)         |
| **Total cost**       | **150,734**| **167,652**   | **-16,918 (20.1%)**    |
| **YHEC—Active smoker (24.5%)** |          |               |                         |
| Total CRTI days      | 4,867      | 5,393         | -527 (22.1%)            |
| Cost honoraria       | 31,732     | 31,732        | 0                       |
| Cost AB              | 820        | 1,224         | -404 (26.5%)            |
| Cost sick days       | 188,885    | 211,776       | -22,891 (27.6%)         |
| **Total cost**       | **221,437**| **244,732**   | **-23,295 (27.6%)**    |
| **YHEC—Community (45.3%)** |          |               |                         |
| Total CRTI days      | 10,482     | 11,734        | -1,253 (52.6%)          |
| Cost honoraria       | 77,838     | 77,838        | 0                       |
| Cost AB              | 1,338      | 1,997         | -659 (43.3%)            |
| Cost sick days       | 248,063    | 288,645       | -40,583 (49%)           |
| **Total cost**       | **327,239**| **368,481**   | **-41,242 (48.9%)**    |
| **Cochrane—Age 3–9 (9.6%)** |            |               |                         |
| Total CRTI days      | 2,898      | 4,097         | -1,199 (18.1%)          |
| Cost honoraria       | 20,075     | 28,417        | -8,342 (18.9%)          |
| Cost AB              | 216        | 457           | -240 (9.7%)             |
| Cost sick days       | 35,848     | 50,676        | -14,828 (27.2%)         |
| **Total cost**       | **56,140** | **79,550**    | **-23,410 (42.9%)**    |
| **Cochrane Passive smoker (18.3%)** |          |               |                         |
| Total CRTI days      | 3,301      | 4,725         | -1,424 (21.4%)          |
| Cost honoraria       | 21,857     | 31,270        | -9,413 (23.3%)          |
| Cost AB              | 436        | 941           | -505 (20.4%)            |
| Cost sick days       | 96,022     | 140,385       | -44,363 (21.4%)         |
| **Total cost**       | **118,315**| **172,596**   | **-54,281 (21.4%)**    |
| **Cochrane Active smoker (24.5%)** |          |               |                         |
| Total CRTI days      | 3,894      | 5,420         | -1,526 (23%)            |
| Cost honoraria       | 22,960     | 32,083        | -9,123 (20.7%)          |
| Cost AB              | 591        | 1,231         | -640 (25.8%)            |
| Cost sick days       | 150,517    | 211,592       | -61,076 (29.5%)         |
| **Total cost**       | **174,068**| **244,907**   | **-70,839 (27.9%)**    |
| **Cochrane—Community (45.3%)** |          |               |                         |
| Total CRTI days      | 8,490      | 12,075        | -3,585 (54%)            |
| Cost honoraria       | 56,050     | 79,888        | -23,838 (54%)           |
| Cost AB              | 1,015      | 2,145         | -1,130 (45.6%)          |
| Cost sick days       | 226,803    | 319,391       | -92,588 (44.7%)         |
| **Total cost**       | **283,868**| **401,423**   | **-117,555 (44.4%)**   |

RTI: respiratory tract infection; YHEC: York health economic consortium.
experience the associated benefits, while generalized consumption is unlikely to be achieved. No reliable data on the actual consumption of probiotics in French families could be obtained, especially when it comes to differentiate occasional from regular users. This model however is designed to receive further data input on the actual consumption if this becomes available. A hypothetical value of one third (33%) of probiotics users in the general population aged 3–79 was tested. In this simulation, the number of averted CRTI days decreased from 2.4 million (base case YHEC scenario) to 1.6 million and the number of averted CRTI episodes decreased from 0.9 million (base case Cochrane scenario) to 0.6 million. Reduction of health care expenditures will decrease proportionally, but potential cost-savings remain of interest.

Another limitation of our analysis concerns the cost of the evaluated intervention (probiotics) that could not be precisely estimated given the range of available probiotic products. From the household and society perspectives the extra cost was estimated around 230€ (126–336€) for the CRTI season for an average family with 2 children, but could be lower if the probiotic replaces other traditional dairy products that are already part of the French traditional eating habits.

Compared to a classic pharmaco-economic analysis, in which the drug cost is generally set at the national or even European level, the cost of a food purchase does normally not weigh on the NHS expenses. In this regard, the impact of nutrition-associated health strategies on the NHS budget is comparable to the one of influenza vaccination policy: young healthy individuals not targeted by the national recommendations can decide to purchase the vaccine to avoid the flu, which leads to savings with no or limited extra expenses for the NHS. Simulations tools were successfully used in Europe to demonstrate the benefits of protecting/vaccinating healthy individuals against influenza from the NHS perspective [50–51]. Such tools may therefore be of interest in nutrition-oriented public health strategies as well.

Contrary to the above-mentioned tools, we did not include the indirect protection of individuals (called "herd immunity", i.e. reduced disease’s opportunities to be passed on) arising from the averted CRTI cases/days in those using probiotics: modeling a dynamic transmission of CRTI would indeed require a lot more inputs and assumptions, especially on pathogens’ infectiousness, immunity duration and between-individuals contact patterns.

We focused on two determinist scenarios, and therefore sensitivity analyses are not reported in the results section. We estimated afterwards that the most impactful scenario (Cochrane) might avert between 500,000 and 1,000,000 CRTI cases per season, given the low and high values of the relative risk (RR = 0.65 to 0.81).

It should also be noted the inclusion of risk factors was assumed independent from each other. Most probably, the effect of having concomitant risk factors on the CRTI risk is less than the multiplication of the relative risks.

Further limitations include the extrapolation of the results to other countries and seasons: the model was applied to France. In terms of public health impact it is likely that a pro rata to the population size of other countries might give a rough estimate, especially for the neighboring countries because of free cross-border circulation in the European Union. Similar ILI incidence databases are however necessary for properly adapting the model inputs to another country. As said above, the 2011–2012 season used in the analysis was characterized by a low ILI incidence compared to average rate over the last five winter ILI epidemics.

Finally, we limited the effect of probiotics to environmental risk factors to mimic a consumer behavioral approach.

**Conclusion**

The effect of probiotics on CRTI, as supported by two-meta-analyses and extrapolated with our model, is significant on public health and budget in a country like France and shows...
positive consequences to all economic agents. It benefits the NHS, the society, and the family. Children and people living in the community have higher incremental benefits, because of their higher exposure to respiratory viruses, in combination with an immune system that is either “under construction” (children) or “declining” (elderly) [52, 53]. Prevention is an important aspect of health. Hand washing and face masks have already showed some effectiveness in the control of spreading CRTI [54]. Probiotics could also be taken into consideration when searching for population-oriented strategies for limiting CRTI in primary health care and household settings during the winter season.

Supporting Information

S1 Dataset. Source values for building the TreeAge model. The values stored in this Excel file include all demographic information, risk factors prevalence, relative risks of CRTI, as well as source data on ILI + influenza incidence per week and age class. The values can be linked to a TreeAge model.

(XLSX)

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Author Contributions

Conceived and designed the experiments: GB ILW LG. Performed the experiments: LG GB. Analyzed the data: LG GB. Wrote the paper: ILW GB LG JLB CLP. Critically appraised the article: JLB CLP.

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