Mode choice model analysis between ridesourcing and ridesplitting service in DKI Jakarta

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Abstract. Beside the ridesourcing service, ridesplitting service is also offered by Transport Network Companies (TNC). The ridesplitting service have more benefit than ridesourcing because it is using the concept of carsharing. The current condition for ridesplitting service is not popular and only have small demand than ridesourcing service. This study aims to establish a mode choice model between ridesourcing and ridesplitting service in DKI Jakarta and to estimate the potential of demand shifting from ridesourcing to ridesplitting service in DKI Jakarta. The mode choice model is developed from binary logit model with stated preference survey using fare saving, additional time travel and security presented by gender parameter of ridesplitting service. The sensitivity of logit model show that highest sensitivity rate to increase mode switching to ridesplitting service is in 20% to 50% fare saving level. The probability of current condition to switch to ridesplitting service is 20%.

1 Introduction

With traffic congestion increase in urban areas, considering how to switch private car to public transit for travelers and increase transit share becomes more and more important (Ory et al. 2004). In big cities, to encourage the use of public transport, some push and pull policies are applied such as increasing parking cost and fuel cost and transit time reduction (Habibian, 2011).

The existence of the Transport Network Companies (TNC) made people switching to ridesourcing instead of public transport. Ridesourcing is an app-based transport service links between passengers and drivers to make a reservation and payment online (1). Ridesourcing is form of transport to provide transportation-based demand for services travel where passengers looking for services through the application of smart phone of passenger vehicle personal driven by the driver non-professional their own (Victor 2015). Ridesourcing services easily become very popular because ease that is offered. Transportation in an ecosystem, ridesourcing demands that they had previously not served comfortably namely urban travel between the location (Rayle, 2014). In addition, ridesourcing services did not only as a replacement for travel by public transport over long distances, but an important complement (the travel feeder public transportation and be pengubung in first / last mile journey (Shaheen, 2014). Greencaltrain.com, 2015).

In addition, ridesourcing services also consistently to give time to wait the lower and the costs to transport the cheaper conventional (Zhen chen of a taxi, 2015). Ridesourcing users now had an enormous advantage for the additional time during which use the services biasanyadigunakan for driving, and replaced be a good time more productive (received the phone call, writing, sending email, read) (Carranza et al., 2016).

After presenting ridesourcing services, the company also thrown up a service ridesplitting transportation network. Ridesplitting is defined as a form of ridesourcing where passengers with origin and destination adjacent paired with the same vehicle and travel together with the reduction of the transport cost (Shaheen et al, 2016).

Ridesplitting is the concept ridesharing that is implanted on a system of ridesourcing. Users will paired with other users have in common origin and destination. The fee charged to passengers also cheaper. Ridesplitting have the potential for based on the research, more than 95% travel taxi be merged to the impact of at least to passengers comfort. (Santi, 2014).

One of ridesplitting providers, Uberpool, showed that in san francisco, the level of in common the course of marina toward office areas much as 90% during peak hours. (Myhrvoid, 2016). The supply of ride-splitting make ridesourcing become more was economical and can compete with public transport in terms of time and the

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cost of (feigon , 2016 ) .It is shown that ridesplitting could be one of a commuter transport alternative . In this study we will estimate the potential of mode shifting to ridesplitting service .

1.1 Ridesplitting service in DKI Jakarta

There were two ridesplitting service provider that have operated in DKI Jakarta. The first one is Uberpool, rideplitting service provided by Uber. Uberpool service has been around since Mei 2016. The rideplitting service present after the regular service, UberX, two year after Uber service operated in Jakarta. Uberpool claimed their ridesplitting service could reduce the fare up to 25 percent.

The other ridesplitting service is Grabshare provided by Grab. The Grabshare service has been around since March 2017. Grabshare claimed their ridesplitting service could reduce cost up to 50 percent.

Ridesplitting service’s fare saving conditions in DKI Jakarta based on the survey result can be seen in the Table 1 below. The ridesplitting fare saving is only in level 10% even in the description on the operator is up to 25% or even 50%. For the study below we will use the ten percent fare saving level as base value.

Table 1. Ridesourcing service conditions based on survey result

| Distance | Ridesourcing | Ridesplitting | Fare Saving (%) |
|----------|--------------|---------------|-----------------|
| 14.7 km  | Rp49000.0    | Rp44000.0     | 10.20%          |
| 18.2 km  | Rp73500.0    | Rp66000.0     | 10.20%          |
| 26.2 km  | Rp118500.0   | Rp106500.0    | 10.10%          |
| 50.3 km  | Rp169000.0   | Rp152000.0    | 10.10%          |

2 Research methodology

2.1 Approach study

To produce mode choice model between ridesourcing and ridesplitting service, this study used binomial logit model based on discrete choice model. Data used in the model is collected with survey using stated preference method. The hypothetical condition in the survey is created by combination of controlled independent variable.

2.2 Determination of observation variable

The mode choice between ridesourcing service and ridesplitting is influenced by fare saving, extra time, and security based on the previous survey. The security factor is defined by the comfortable rate of sharing with stranger which is different for man and woman. Therefore, the estimation of the potential for demand switching from ridesourcing service to ridesplitting service in DKI Jakarta in this study will consider the variables of fare saving, extra time, and security.

2.3 Data collection

Data collection in this research is obtained by conducting an online survey which target ridesourcing user as the responden. The survey method was stated preference survey which offered hypothetical condition to the responden to choose. The scenario used including the combination of fare saving and extra time. The extra time condition were described by additional travel time from 10, 20 and 30 minutes. The fare saving conditions were illustrated as saving travel cost from 10%, 20%, 30% and 40% maximum as stated by the operator. Respondents were asked about willingness to move from private vehicle to ridesourcing service based on hypothetical conditions made that can be seen in Table 2 below.

Table 2. Hypotetical condition of stated preference survey in this research

| No. | Fare saving (%) | Extra time (minute) | Willingness to Move Ridesplitting |
|-----|-----------------|---------------------|----------------------------------|
| 1   | 10              | 30                  | Yes / No                         |
| 2   | 10              | 20                  | Yes / No                         |
| 3   | 10              | 10                  | Yes / No                         |
| 4   | 20              | 30                  | Yes / No                         |
| 5   | 20              | 20                  | Yes / No                         |
| 6   | 20              | 10                  | Yes / No                         |
| 7   | 30              | 30                  | Yes / No                         |
| 8   | 30              | 20                  | Yes / No                         |
| 9   | 30              | 10                  | Yes / No                         |
| 10  | 40              | 30                  | Yes / No                         |

2.4 The model

The model in this research is specified to as a binary logit model and based on discrete choice model. Discrete choice model is a model where the function is used to find the probability of an individual to determine a choice of some alternatives based on socio-economic characteristics and the relative attractiveness of an options. This model will be representing the decision making of an individual towards some modes choice that will be used by the individual through the function called utility function. Assuming that the utility function is linear, the utility difference is expressed in the form of the difference in a number of relevant 'n' attributes between the two options. The difference utility function is specified as follows:

\[
U_i - U_j = \beta_0 + \beta_1 (X_{1i} - X_{1j}) + \beta_2 (X_{2i} - X_{2j}) + \cdots + \beta_n (X_{ni} - X_{nj})
\]

(1)

Where \(U_i - U_j\) is the utility difference between mode-i and mode-j, \(\beta_0\) is alternative specific constant (ASC), \(\beta_1, \beta_2, \beta_n\) is coefficient of each attribute, \(X_{1i}, X_{1j}, X_{2i}, X_{2j}, \cdots, X_{ni}, X_{nj}\) is the variables observed for mode-i, and \(X_{1i}, X_{1j}, X_{2i}, X_{2j}, \cdots, X_{ni}, X_{nj}\) is the variables observed for mode-j. The probability that mode i and j will be choosen respectively as follows:

\[
P_{(i)} = \frac{\exp(U_i - U_j)}{1 + \exp(U_i - U_j)}
\]

(2)
\[ P_j = 1 - P_i = \frac{1}{1 + \exp(U_i - U_j)} \]  

(3)

Where \( P_i \) is the probability of selecting mode-i, \( P_j \) is the probability of selecting mode-j, and \( U_i - U_j \) is the utility difference between mode-i and mode-j.

### 3 Result and discussion

#### 3.1 Proportion of respondent

Total respondents that have been surveyed in this research is 120 respondent that can be seen in Table 3 below.

**Table 3. Ridesourcing service conditions based on survey result**

| Respondent Characteristics | Classification | Percentage of Respondent |
|----------------------------|----------------|--------------------------|
| Gender                     | Male           | 40%                      |
|                            | Female         | 60%                      |
| Age                        | 12 – 16 years old | 0%                      |
|                            | 16 – 22 years old | 12%                     |
|                            | 22 – 40 years old | 82%                     |
|                            | 40 – 55 years old | 6%                      |
|                            | 55 – 64 year old | 0%                      |
| Occupation                 | Student        | 20%                      |
|                            | Government Employee | 24%                  |
|                            | Private Employee | 38%                    |
|                            | Housewife      | 6%                       |
|                            | Businessman    | 12%                      |
|                            | Pensionary / Unemployed | 0%                |

| Income                     | Rp7,500,000.00 | 18%                      |
|                            | Rp5,000,000.00 | 38%                      |
|                            | Rp3,000,01.00  | 18%                      |
|                            | Rp5,000,000.00 | 9%                       |
|                            | Rp1,800,001.00 | 9%                       |
|                            | Rp3,000,000.00 | 9%                       |
|                            | < Rp1,800,000.00 | 17%                   |

| Purpose                    | Work           | 64%                      |
|                            | Study          | 17%                      |
|                            | Businessness   | 7%                       |
|                            | Others         | 9%                       |

#### 3.2 Statistics of model

Development of the model was performed with Microsoft excel using Real Statistic Resource Pack [x] to analyze the data. As the result, the developed model shown below in tabel 5.

The goodness of fit of the model shown with chi-Sq, R2 and Hosmer test on the table 5. The model have goodness of fit as Chi-square and Hosmer value under 0.05 and R^2 value under 1. The significance of each parameter on the model also have good p-value which is under 0.05 which mean every parameter have significance influence to the model.

The parameter in the woman model also have good p-value under 0.05 which indicate each parameter have significance influence to the model. The woman model itself have good Chi-square value under 0.05 and R^2 value under 1. Unfortunately, the Hosmer value for the woman model is 0.095 which is more than 0.05. It indicates the proportion of the observation value is not similar with the predicted value.

Based on the results shown on table 5, the model utility equation can be formed. The utility model is formed by substituting the constant values \((\beta_0)\) and coefficients \((\beta_1, \beta_2)\) already obtained into the basic utility model. The formation of the utility model for peak hours and off-peak hours is shown in Table 6 below.

**Table 6. Utility function based on passenger gender**

| No. | Utility Function |
|-----|------------------|
| 1   | Male Passenger   |
|     | \(U_{RP} - U_{RS} = -0.71051 + 0.08731 X_1 - 0.07490 X_2\) |
| 2   | Female Passenger |
|     | \(U_{RS} - U_{RP} = -0.96108 + 0.06847 X_1 - 0.04072 X_2\) |

Where \(U_{RP} - U_{RS}\) is the utility function between ridesplitting and ridesourcing, \(X_1\) is fare saving of using ridesplitting (thousand rupiah), and \(X_2\) is additional time of using ridesplitting (minute).

Based on the utility equation in Table 6, information about the sign of constants and coefficients of each parameter in the utility equation can be interpreted as follows:

1. The intercept constant value in both model has a negative sign. This show that when variable \(X_1\) and variable \(X_2\) are zero, the value of ridesplitting service utility is less than ridesourcing.
2. Coefficient value of parameter \(X_1\) in both models has positive sign (+). This indicates that the higher the fare saving of ridesplitting service, the value of the utility difference will increase, so the probability of choosing the ridesplitting service will increase.
3. Coefficient value of parameter \(X_2\) in both models has a negative sign (-). This indicates that if the additional time of using ridesplitting service is higher, the value of the utility will decrease.

Based on the utility equations that have been obtained, a binary logit model can be established by substituting the equation into the basic binary logit model equation that can be seen in Table 7 below.
Table 5. The characteristic and parameter of the developed model

| Parameter       | Coefficient | Std. Error | Wald    | p-value | exp (B) | Chi-Sq | R^2   | Hosmer |
|-----------------|-------------|------------|---------|---------|---------|--------|-------|--------|
| Intercept       | β₀          | -0.71051   | 0.26628 | 7.11993 | 0.00762 | 0.49139|
| Fare_saving     | β₁          | 0.08731    | 0.00970 | 80.94850| 2.31677E-19 1.09123 | 3.949E-13 0.21345 0.03392|
| Add_time        | β₂          | -0.07490   | 0.01127 | 44.20698| 2.95426E-11 0.92783|

Woman Model Statistics

| Parameter       | Coefficient | Std. Error | Wald    | p-value | exp (B) | Chi-Sq | R^2   | Hosmer |
|-----------------|-------------|------------|---------|---------|---------|--------|-------|--------|
| Intercept       | β₀          | -0.96108   | 0.29137 | 10.87970| 0.00097 | 0.38248|
| Fare_saving     | β₁          | 0.06847    | 0.01000 | 46.89497| 7.48948E-12 1.172E-12 0.21345 0.03392|
| Add_time        | β₂          | -0.04072   | 0.01152 | 12.48767| 0.000409646 0.96010|

Table 7. Binary logit model of man-passenger and woman passenger

| No.          | Binary Logit Model                  |
|--------------|-------------------------------------|
| 1 Man - Model| \[ P_{RP} = \frac{e^{URP-URS}}{1 + e^{URP-URS}} \] |
| 2 Woman - Model| \[ P_{RS} = \frac{e^{URS-URP}}{1 + e^{URS-URP}} \] |

Where \( P_{RP} \) is the probability of selecting ridesplitting, \( P_{RS} \) is the probability of selecting ridesourcing, \( U_{RP} - U_{RS} \) is the utility difference between ridesplitting and ridesourcing, \( X₁ \) is fare saving of ridesplitting service, and \( X₂ \) is additional time of ridesplitting service (minute).

3.3 The Sensitivity of model

The sensitivity graph of peak hours model and off-peak hours model can be seen in the following Figure 1 below.

![Fig. 1. Sensitivity of peak hours and off-peak hours model](image)

In the figure 1 shown every sensitivity of every utility function from man-passenger and woman passenger with additional delay variety. The horizontal axis is the fare saving and the vertical axis is the probability of switching to ridesplitting service. The sensitivity area is shown when fare saving is from Rp 10,000 to Rp 50,000 for almost every utility function. But the man-pasengger utility function is more sensitive than woman-pasenger utility function in every additional time series.

For the 10 minutes additional time, the probability of passenger switching to ridesplitting in 10 minutes additional time is saving Rp 20,000. For the 20 minutes additional time, the fare saving must be in Rp 25,000 dan almost Rp35,000 for the 30 minutes additional time. The value of fare saving is simillar for man-pasenger and woman passenger.

3.4 Potential of demand shifting in current conditions

Based on the mode choice model that has been formed, then graphs can be drawn that illustrate the potential for demand shifting from ridesourcing service to ridesplitting based on current conditions of ridesplitting service (Table 4) that can be seen in the Figure 2 below.

![Fig. 2. Potential Of Mode Shifting In Current Conditions](image)
Based on Figure 2, the probability for demand shifting from ridesourcing service to ridesplitting service based on current condition whish fare saving is in 10% level and average additional in 20 minute is 20% for man-passenger and 25% for woman-passenger. It is shown that the potential of mode switching in current condition is low. To increase the probability for mode switching in current condition with 20 minutes additional time, the fare saving level must increase to Rp 25.000 or 25%.

4 Conclusion

The mode choice model between ridesplitting service and ridesourcing service in DKI Jakarta that formed in this research is binary logit model that can be seen in Table 9 below.

Table 9. Mode choice model between ridesourcing service and private vehicle in DKI Jakarta

| No. | Passenger       | Binary Logit Model                                                                 |
|-----|-----------------|----------------------------------------------------------------------------------|
| 1   | Man-Passenger   | \[ P_{RP} = \frac{e^{URP-URS}}{1 + e^{URP-URS}} \]                                  |
|     |                 | \[= \frac{1}{1 + e^{-0.71051 + 0.00731X_1 - 0.07490X_2}} \]                        |
| 2   | Woman-Passenger | \[ P_{RP} = \frac{e^{URP-URS}}{1 + e^{URP-URS}} \]                                  |
|     |                 | \[= \frac{1}{1 + e^{-0.96108 + 0.06847X_1 - 0.04072X_2}} \]                        |

Where \( P_{RP} \) is the probability of selecting ridesplitting, \( P_{RS} \) is the probability of selecting ridesourcing, \( U_{RP} \) is the utility difference between ridesplitting and ridesourcing, \( X_1 \) is fare saving of ridesplitting service, and \( X_2 \) is additional time of ridesplitting service (minute).

The increase of fare saving level increasing the probability of passenger switching from ride sourcing to ridesplitting. As the additional travel time, the less the additional time, the probability of mode switching will increase. It is shown with the negative attribute (-) for the additional time variable in the utility function.

The sensitivity of both model is simillar which is from Rp 10.000 to Rp 50.000. The man-passenger has more sensitivity utility function than the woman-passenger model. For the current condition, the probability of passenger switching from ridesourcing service to ridesplitting is 20% for man and 25% for woman passenger.

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