Predictability of Stock Price Fluctuations Based on Business Relationships: A Comparison of Normal and the COVID-19 Pandemic Periods in Japan

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Abstract: The stock prices of a company are significantly influenced by changes of its business relationships. However, the effectiveness of stock price prediction based on such inter-firm business relationships has been partially confirmed in limited region and/or timeframe cases. In particular, it has not been verified under highly volatile market conditions such as those caused by the COVID-19 pandemic. To address these issues, we analyzed the impact of supplier–customer relationships on stock prices in the case of the Japanese stock market using The Fama-French three-factor model and publicly available information of business relationships. The subjects were classified into two conditions—normal and COVID-19—and the stock price predictability associated with changes of stock prices of related companies for both short and long holding periods. As a result, the significance of stock price predictability was confirmed on a daily and monthly basis in the given region. In addition, specific factors including a volatile event caused by a customer company, a stock price downturn, and the company size of a customer particularly improved stock price predictability in the pandemic.

Keywords: return predictability; stock price fluctuation; customer-supplier relationship; interfirm relationship; COVID-19; risk management

1. Introduction

As a result of the rapid and wide spread of the pandemic caused by the SARS-CoV-2 (COVID-19) virus, economic activities around the world have been severely restricted. Capturing and predicting the stock price volatility is an important topic of research from both academic and practical viewpoints. The global economy experienced its first negative growth in 11 years and stock prices in many countries have recorded significant fluctuations. Restrictions on economic activity around the world have caused significant damage to the global GDP growth rate, which shrunk by $-4.4\%$ in 2020 [1,2]. The Dow Jones Industrial Average (DJIA) hit its then-record high on 12 February 2020, and the rate of decline in the DJIA continued as the infection spread, dropping to $-7.79\%$ on 9 February 2020 (Black Monday I), $-9.99\%$ on 12 February 2020 (Black Thursday), and $-4.4\%$ on 16 February 2020 (Black Thursday II). On 12 February 2020 (Black Thursday), and 16 February 2020 (Black Monday II), the stock market fell to $-12.93\%$.

Since then, stock markets around the world have continued to experience high volatility. The background to this change is also related to the significant changes in lifestyles and restrictions on dining and travel due to COVID-19 [3]. In particular, the state of emergency declarations and accompanying lockdowns issued by governments include the closure of schools and educational institutions, restaurants, and commercial facilities, the banning of or request to refrain from assembly activities in concert halls and enclosed spaces, and the
request for telecommuting. Stock price fluctuations may have been significantly impacted by these discontinuous changes.

These economic restrictions are expected to have a significant impact on inter-firm relationships, which refers to the trading network among firms, as stock price fluctuations by industry vary greatly. It is known that the business relationship is not only based on economic activities between a supplier and a customer, but is also mutually influenced by changes in the business environment, which are to be reflected in stock prices [4–8]. In particular, Cohen et al. [4] report a method that focuses on inter-firm relationships for the U.S. market.

This methodology predicts the stock price fluctuations of trading firms based on those of either the supplier or the customer in the inter-firm trading network. Specifically, stock price prediction based on business relationships between suppliers and customers exploits the time lag between stock price changes in one company and the other. This time lag is caused by the limitation of the information processing capacity of investors. This methodology has been applied and reported not only in a case of the US but also the Japanese market [9–12].

Using a cross-momentum strategy based on Cohen et al.’s [4] methodology, Isogai et al. [5] proved the usefulness of predicting suppliers’ stock prices based on customers’ stock price fluctuations in the Japanese market. Okada et al. [6] reported the predictability of stock prices in the U.S. market on a daily basis and predicted the returns of daily long and short trades of a group of companies with trading relationships with the predicted companies. We report significant stock price predictability for both supplier-to-customer and customer-to-supplier inter-firm relationships.

Among the G7 countries, Japan is an exception in terms of dealing with COVID-19 infections. Compared to other countries, human migration is taking place in Japan, the number of deaths from COVID-19 is at the lowest level in advanced regions, and the stock market is expected to remain uncertain as the 2021 Olympic Games are scheduled, while the prospects for the end of the pandemic are unknown. In a situation such as the pandemic, the volatility of the market is high, and large fluctuations in stock prices can occur in a short period of time. In the face of major changes in the social and economic environment, it is extremely important for corporate management and investment activities to understand the scope and extent of the impact and to respond appropriately and promptly. However, it is not clear whether the previously reported stock price fluctuations are effective even in such a special environment, especially for forecasting methods that are affected by the social environment, such as those based on inter-firm relationships. This study clarifies the difference in predictable returns of stock prices based on corporate relationships during normal and the COVID-19 pandemic periods.

To address these issues, the objective of the present study is to analyze the impact of supplier–customer relationships on stock prices in the case of the Japanese stock market. We hypothesized that the extreme environmental changes caused by the COVID-19 pandemic might produce different results to those reported under normal conditions. To address this, we tested the applicability and reproducibility of the present method in the case of our interest, then examined differences in the predictability of stock price returns between normal and the COVID-19 pandemic periods.

The present paper consists as follows. Materials and Methods describes details of the dataset used and analytical methodology; Results provides the analytics of stock price predictability under a normal and the COVID-19 periods; finally, Discussions identifies factors that have had a particular influence on stock price changes and examines the mechanisms involved.

2. Materials and Methods
2.1. Research Approach

We adopted a retrospective and observational approach in which inter-firm relationships were obtained from annual securities reports. Such relationships were defined as
supplier firms whose transactions accounted for 10% or more of the sales of the corresponding firm. Supplier firms were defined as those that issued the securities reports and customer firms as those that were listed in the reports. Company information is described in the item “Sales performance by major customer and the ratio to total sales performance” in the annual securities report. Companies with a sales ratio of 10% or more are required to be listed in accordance with the listing requirements.

To analyze the mutual impact of stock price fluctuations on the relationship between supplier and customer firms, we implemented the following steps: (1) collection of annual securities reports, (2) collection of stock price data, (3) detection of stock price fluctuation events, and finally, (4) statistical analysis. Python was used for data processing, including acquisition of annual securities reports and closing price data and detection of stock price fluctuation events. In addition, R software was used for statistical analysis.

2.2. Collection of Annual Securities Reports

The relationship between the supplier and customer group was automatically extracted by scraping for all stocks (3663 companies) issued as annual securities reports in 2019. We implemented the scraping program for automatic extraction for the “Production, Order, and Sales Status” section of the reports. The data were extracted from the Electronic Disclosure for Investors’ NETwork (EDINET) provided by the Financial Services Agency (FSA), which is a language designed for electronic documentation of business reports such as financial statements. The data were obtained in eXtensible Business Reporting Language (XBRL).

2.3. Collection of Stock Price Data

The extracted group of companies was used as the data for stock price event detection, covering five years of stock price data (daily closing prices) from 1st June 2015 to 31st May 2020. The COVID-19 period was defined as the period from 1 February 2020, when stock prices in the Japanese market began to downturn, to 31 May 2020, when the Nikkei 225 was returning to near the level before the COVID-19 period. The exclusion criteria for the analysis events were events of companies listed outside the First and Second Sections of the Tokyo Stock Exchange (TSE). In addition, events for which the stock price could not be extracted due to the non-listing of the client company on the event extraction date in the training data were also set as criteria.

2.4. Detection of Stock Price Fluctuation Events

For the detection of stock price volatility events associated with stock price fluctuations, we defined a set of teacher stocks $U_t$ in Formula (1). We referred to the event-driven validation of Okada et al. [6], who reported the predictability of stock prices on a daily basis, because stock price volatility is high under an economic crisis such as the one caused by the COVID-19 pandemic. The teacher companies were defined as the correlation between the $d$-day excess return series of the company and the $d$-dimensional vector $u = (0, 0, ..., 1 \text{ or } -1)$, where only the $d$-th component is set to 1 for stock price upturns and $-1$ for stock price downturns, while the others are set to 0. The fluctuation vector of the excess return series for the past $d$ days up to the closing price of a stock, day $t$, is denoted by $r_{t-d+1}^a, r_{t-d+2}^a, \ldots, r_t^a$. The difference between the excess return of $r_t^a$ at day $t$ and the average excess return at day $t-d+1$ is denoted by the difference between the average excess return at day $t$ of $r_t^a$. We define $d = 9$ (from the definition of excess returns, we use two weeks of data in business days), $p = 0.08$, and the impact range as $\delta^L = 0.05$ and $\delta^U = 0.1$, where $N_l$ is the number of companies listed on the TSE. We set the excess return to less than 0.1 to exclude the stocks of companies on the verge of bankruptcy that have excessively large values.

When a stock price up/downturn is detected, we construct a portfolio that buys or sells short the shares of a set of companies with which the company has a business
relationship. We analyze the returns of the time-series portfolio for each holding period (from 1 to 30 days) using the Fama–French (FF) three-factor model [13].

\[ U_t = a \left\{ a \left| \text{sim} \left( r_{t,d}, u \right) \right| \geq \rho, \delta \left( \frac{1}{d-1} \sum_{i=1}^{d-1} r_{t-i}^{\alpha} \leq \delta \delta U \right) \right\} \epsilon N, \]  \hspace{1cm} (1)

2.5. Statistical Analysis

Based on the above assumptions, we calculate the significance and \( \alpha \) of the FF three-factor model [13] based on the collected data and examine the impact of stock price fluctuations among trading firms through its interpretation. Period-by-period analysis comparing \( \alpha \) for each number of days of stock ownership was conducted for stock price up/downturns during the normal and the COVID-19 pandemic periods. In addition, we conducted a size-specific analysis using the TSE size-specific indices for the stock price downturns that showed higher \( \alpha \) than the stock price upturns in the period-specific analysis. In addition, a comparison of the market capitalization of supplier and customer companies was analyzed using the Wilcoxon rank sum test. The level of statistical significance was set at \( p < 0.05 \).

3. Results

3.1. Data Extraction

To capture stock price fluctuations during the COVID-19 pandemic on a daily basis, the predictability of stock prices in the Japanese market was examined on a daily and monthly basis. Event-driven validation revealed the number of events of target firms (Table 1). A total of 771 target pairs of supplier and customer firms were extracted from securities reports (633 supplier companies and 300 customer companies). The number of supplier and customer groups did not match because some companies are listed as customer companies in multiple company’s annual reports. The median market capitalization of the customer companies (JPY 551,333 million) was significantly greater than that of the supplier companies (JPY 11,222 million) (\( p < 0.001 \)). A total of 7862 events were extracted for stock price upturns and 8425 for downturns. Of these, 1293 events (773 stock price upturns and 520 downturns) met the exclusion criteria outlined in Section 2.3. Finally, 14,994 events including 7089 up- and 7905 downturn events remained for further analyses.

3.2. Predictability of Stock Price Fluctuations Associated with Stock Price Upturn Events

For the event-driven stock price forecasting based on inter-firm relationships, the stocks were categorized into the following two groups: the normal period and the COVID-19 pandemic period. The FF three-factor model [13] was used to analyze the profits when the stocks were purchased at the closing price when the event was detected and held for a certain number of days (1–5 days, 10 days, 20 days, 30 days). The FF three-factor model [13] was used to analyze and calculate \( \alpha \) (Table 2, Figure 1). The predictability of stock price changes during the 1–5 day holding period was found to be significantly predictable for both the normal and COVID-19 pandemic events. In particular, the customer-supplier relationship group showed a larger \( \alpha \) than the other groups, indicating a higher prediction accuracy. On the other hand, the \( \alpha \) of the customer–supplier and supplier–customer groups during the COVID-19 pandemic decreased as the number of holding days increased, and the supplier-customer group showed a significantly negative \( \alpha \) for all holding periods.
Table 1. Descriptive statistics of companies and events.

| Event Type               | Number of Events | Factor 7 | 75 Percentile | Median | 25 Percentile | Statistics | Mean | SD   |
|-------------------------|------------------|----------|---------------|--------|---------------|------------|------|------|
| Stockprice upturn SC     | 4290             | Mkt-RF   | 0.76          | 0.25   | 0.25          | 0.27       | 0.93 |
|                         |                  | SMB      | 0.33          | 0.08   | 0.22          | 0.05       | 0.47 |
|                         |                  | HML      | 0.30          | 0.07   | 0.43          | 0.04       | 0.59 |
| COVID-19 period         | 80               | Mkt-RF   | 2.43          | 0.83   | 0.31          | 1.51       | 2.52 |
|                         |                  | SMB      | 0.35          | 0.23   | 0.76          | 0.20       | 0.85 |
|                         |                  | HML      | 0.52          | 0.09   | 0.56          | 0.13       | 0.85 |
| Stockprice downturn CS   | 3629             | Mkt-RF   | 0.2           | −1.24  | 2.44          | −1.42      | 1.68 |
|                         |                  | SMB      | 0.20          | 0.21   | 0.76          | 0.29       | 0.75 |
|                         |                  | HML      | 0.73          | 0.19   | 0.2           | 0.25       | 0.66 |

Notes: 1 Normal period (1 Jun 2015–31 May 2020). 2 COVID-19 pandemic period (1 February 2020–31 May 2020). 3 Changes in the customer’s stock price caused by changes in the supplier’s stock price. 4 Changes in the supplier’s stock price caused by changes in the customer’s stock price. 5 A sharp upturn in stock price, as defined in Formula (1). 6 A sharp downturn in stock price, as defined in Formula (1). 7 Abbreviations: Mkt-RF, Market risk free late; SMB, Small Minus Big (historic excess returns of small-cap companies over large-cap companies); HML, High Minus Low (historic excess returns of value stocks over growth stocks).

Table 2. Predictability of stock price fluctuations by day(s) after stock price upturn events.

| Observation Period | Normal Period | COVID-19 Period |
|--------------------|---------------|-----------------|
| Corporate Relations| Supplier-Customer | Customer-Supplier | Supplier-Customer | Customer-Supplier |
| 1 day              | −0.0035 ***    | −0.0014 *       | −0.0103 ***      | 0.0082           |
| 2 days             | −0.0036 ***    | −0.0008         | −0.019 ***       | 0.0195 *         |
| 3 days             | −0.0034 ***    | 0.0005          | −0.0252 ***      | 0.0362 **        |
| 4 days             | −0.0034 ***    | 0.0005          | −0.0252 **       | 0.0362 **        |
| 5 days             | −0.0032 ***    | 0.0023          | −0.0243 **       | 0.0287           |
| 10 days            | −0.0031 ***    | 0.0021          | −0.059 ***       | −0.0127          |
| 20 days            | −0.0024        | 0.0105 **       | −0.1314 ***      | −0.0288          |
| 30 days            | −0.0023        | 0.0144 ***      | −0.1032 ***      | −0.0392          |

Notes: 1 Normal period (1 Jun 2015–31 May 2020). 2 COVID-19 pandemic period: 1 February 2020–31 May 2020. 3 Changes in the customer’s stock price caused by changes in the supplier’s stock price were analyzed using The FF three-factor model [13]. 4 Changes in the supplier’s stock price caused by changes in the customer’s stock price were analyzed using The FF three-factor model [13]. *, **, *** = p < 0.05, p < 0.01, and p < 0.001, respectively.

3.3. Predictability of Stock Price Fluctuations Associated with Stock Price Downturn Events

We examined event-driven stock price prediction in a stock price downturn. The results indicate significant predictability of stock prices in both normal and COVID-19 pandemic periods (Table 3, Figure 2). Compared to the former, in the case of the COVID-19 pandemic, α was larger as the number of days of ownership increases, especially for the customer-supplier group, indicating a higher effectiveness during the pandemic.
3.4. Predictability of Stock Price Fluctuations Associated with Company Size

We examined differences in the predictability of stock prices under conditions in the normal and the COVID-19 period in terms of a company size by market cap, particularly in the case of customer-supplier downturn events (Table 3, Figure 2). The events were categorized into four groups based on the Tokyo Stock Price Index (TOPIX) New Index Series [14]. Each group consists of the following: TOPIX Core30: 30 companies with particularly high market capitalization and liquidity. TOPIX Large70: 70 companies following the Core30. TOPIX Mid400: 400 companies following the Large70. TOPIX Small is defined as others (Table 4, Figure 3). The subsequent analyses revealed that $\alpha$ is significantly higher for the customer-supplier group during the COVID-19 pandemic than during the normal period, with Core30, Mid400, and Small tending to have significantly higher values.
Figure 2. Predictability of stock price fluctuations by day(s) after stock price downturn events. Stock price predictability of downturn events for customer and supplier firms by the number of days held. $\alpha$ is calculated from the FF three-factor model [13]. $p$-value: * $< 0.05$ (detailed values are reported in Table 3).

Table 4. Predictability of stock price fluctuations by company size (customer-supplier downturn events).

| Observation Period | Normal Period 1 | COVID-19 Period 2 |
|--------------------|-----------------|--------------------|
| Scale Category     | Core 30 | Large 70 | Mid 400 | Small | Core 30 | Large 70 | Mid 400 | Small |
| 1 day              | 0.007 **     | 0.001     | 0.008 *** | 0.001 | 0.084 ** | 0.081 ** | 0.017 *  | 0.037 * |
| 2 days             | 0.017 ***    | 0.001     | 0.015 *** | 0.002 | 0.232 *** | 0.124 *** | 0.005    | 0.031   |
| 3 days             | 0.029 ***    | 0.002     | 0.013 *** | 0.002 | 0.166 *** | 0.166 *** | 0.000    | 0.045    |
| 4 days             | 0.015 ***    | 0.002     | 0.014 *** | 0.001 | 0.226 *** | 0.120 *** | 0.030    | 0.029    |
| 5 days             | 0.015 ***    | 0.002     | 0.012 *** | 0.002 | 0.198 *** | 0.162 *** | 0.012    | 0.028    |
| 10 days            | 0.021 ***    | 0.018 *** | 0.016 *** | 0.017 *** | 0.314 ** | 0.168     | 2.467    | 0.170 ** |
| 20 days            | 0.019 **     | 0.032 *** | 0.021 *** | 0.018 *** | 1.736 *** | 0.575 *** | 3.107    | 0.365 *** |
| 30 days            | 0.014       | 0.043 *** | 0.025 *** | 0.027 *** | 1.257 *** | 0.466 *** | 3.143    | 0.430 *** |

Notes: 1 Normal period (1 Jun 2015–31 May 2020). 2 COVID-19 pandemic period (1 February 2020–31 May 2020). *, **, *** = $p < 0.05$, $p < 0.01$, and $p < 0.001$, respectively.

Figure 3. Predictability of stock price fluctuations by company size (customer-supplier downturn events). This figure illustrates the analysis of downturn events by size for customer companies. $\alpha$-value is calculated from the FF three-factor model [13]. $p$-value: * $< 0.05$ (detailed values are reported in Table 4).
4. Discussion

Regarding the predictability of stock prices on a daily basis, the results revealed an identical tendency to those of a previous study in the U.S. context [6]. In particular, the effectiveness of stock price prediction was proven for both supplier-customer and customer-supplier inter-firm relationships. On the other hand, there is a difference in the observed time period (5 days in [6] whereas up to 30 days herein). As the number of days increased, significantly positive the predictability of stock price returns were observed only in the case of customer-supplier relationship in the normal period (Table 2 and Figure 1). In contrast, in the cases of stock price downturn, all the analytical results demonstrated significant predictability (Table 3 and Figure 2). Previous studies [4–6] explained that the time lag that induces stock price changes caused by the suppliers–customer relationship is caused by the investor’s bounded rationality. Our interpretation of the results of this study is identical: as the trend during the COVID-19 pandemic period has clearly shown, these results have pointed out that the psychological situation of investors is a significant factor with the stock price volatility, which advocates the importance of quantifying possible future risks according to the attributes and size of the company.

One explanation of the differences observed in between the two studies, namely on a daily or monthly basis, is the diffusion of information regarding these events, particularly in the supplier-customer relationships. If stocks are held for a longer period of time, the holder will be able to obtain more information about the factors causing changes in the stock price attributable to the company concerned. If such linkages in price movements are then considered not necessarily long-lasting, the linkage system observed in the short term will tend to dissolve. This interpretation is particularly attributed to supplier-customer relationships where the average size of the supplier companies are relatively smaller \((p < 0.001)\), that is, the influence on the counterpart’s stock price is likely to be smaller.

On the other hand, if the customer company is the source of the event, since it likely has a large impact on the supplier company due to its relatively large size, the predictability of stock prices remained even when held on a monthly basis [4,5]. This tendency is partly reproducible in the present study, where the changes in stock prices observed at supplier companies associated with their customer’s events (Table 3 and Figure 2) were longer than those at the customer companies associated with their suppliers’ events (Table 2 and Figure 1). These interpretations depend on the size and influence of the company from which the event originates. However, it is also necessary to consider the external environment of information dissemination.

Notably, the COVID-19 pandemic period case showed more potent and significant results in the stock price predictability, especially for downturn cases. One possible reason is a significant impact on market sentiment. The phenomenon of tandem fluctuation of stock prices is due to the transmission of relevant information through the stock market and investors under bounded rationality [4–6]. The market sentiment associated with losses is more influential than profits, especially in downward events [15].

The movement of stock prices in the Japanese stock market from the annual high in January 2020 to the annual low in March of the same year due to the spread of COVID-19 amounted to about JPY 3500 in 41 business days. However, it took more than three times as many business days to make up for this decline. In particular, pessimistic bias tends to spread during financial crises and severe recessions. Consequently, the long-term trend forecast of net income per share, which incorporates the decline in revenue during such recessions, is pushed down in the short term, indicating an extreme negative correlation between volatile markets and stock returns [3]. This background may have led to the formation of a negative market with high volatility and a marked difference in the variation of \(\alpha\)-values between up and downturn events.

Finally, this study has the following limitations and implications. First, while we dealt with a limited timeframe of the COVID-19 pandemic, the effects of different pandemic phases should be investigated as well as extension to other market cases. Second, stock price downturn during the COVID-19 pandemic and events for customer companies and...
those with a large corporate scale are effective for stock price predictability. This may lead to the discovery of new indicators that increase the effectiveness of stock price predictability in inter-firm relationships. To develop robust indicators for such predictability, verification through multiple regression analysis that examines multiple factors, including external ones [16,17], needs to be considered. In particular, as Harvery et al. reported that the number of the factors related with stock price predictability was around 240 [17]. In an extreme condition such as the COVID-19 pandemic, there is a possibility that unknown factors may play a role in the background, and there is much room for exploration of these factors and refinement of the model.

5. Conclusions

This study investigated the predictability of stock price fluctuations in Japanese stock markets based on inter-firm relationships and compared tendencies between normal times and the COVID-19 pandemic period. The results revealed that stock price predictability is effective on a daily and monthly basis in the Japanese market, and that stock price prediction is effective in both normal and the COVID-19 pandemic periods. In addition, stock price downturn, events originated at the customer company side, and the size of companies, may have a greater impact on the market and contribute to improved stock price predictability. Furthermore, such predictability was improved in the COVID-19 pandemic period. This result, which is different from the stock price predictability under normal period, proves the hypothesis. These results highlight the effectiveness of stock price prediction based on inter-firm relationships, especially in an unordinary context such as the COVID-19 pandemic, in quantifying possible future risks based on firm attributes and size. This provides a theoretical background to systematizing processes for pricing and design of financial products and services.

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