INVESTMENT POTENTIAL OF THE SOUTHERN TERRITORY OF RUSSIA (KRASNODAR KRAI) FOR DEVELOPING THE RURAL (AGRARIAN) TOURISM

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ABSTRACT

In Russia, researches related to the rural (agrarian) tourism are in scarcity and most of the recent researches based on the agrarian are following model developed for European countries agrarian tourism development. Only after 2008, Russian researcher started working the developed a suitable model of the establishment of Russian agrarian tourism. Till today most of the researches were based on the territories such as Republic of Buryatia, and Volgograd Region but no research devoted to the investment attractiveness of the Krasnodar Krai for agricultural tourism have been made yet.

The goal of this study was to estimate the investment attractiveness of the rural (agrarian) tourism as one of the areas of the tourism industry in Krasnodar Krai. Study was conducted by comparative geographic method, statistical processing and analysis of indicators, factor-integral estimation of indicators of external and internal factors, which influence the development of rural (agrarian) tourism in terms of municipal structures of Krasnodar Krai. Result of study revealed that the territory of Krasnodar Krai can be estimated by a number of indicators such as potential agritourism attractiveness, agritourism supra-structure, number of investment agritourism projects, investment climate, and regional policy of the

KEYWORDS

Krasnodar Krai
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Investment potential
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power. Municipal regions of Krasnodar Krai were grouped according to the degree of investment attractiveness of agrarian (rural) tourism. Inter-regional differences in terms of the investment potential of municipal regions depending on a number of factors were specified.

The investment potential of Krasnodar Krai for developing the rural (agrarian) tourism increases in the regions where the tourism specialization is vividly expressed and in the regions specializing in agriculture. In Krasnodar Krai there are territories that need to take measures on improving the investment attractiveness of the territory for developing the rural (agrarian) tourism.

1 Introduction

In Russia researching of rural (agrarian) tourism as a separate tourism area has started recently. The first works which were published in the early 2000s analyzed the experience of European countries in the area of agrarian tourism development (Penkovskiy, 2002; Sharipov, 2002; Ardabatskaya, 2002; Soklova, 2002; Galkina, 2003; Penkovskiy, 2003). The first publications devoted to investments in agricultural tourism occurred in the Russian Federation in 2008 (Klikich & Kuktashev, 2008; Klikich & Kuktashev, 2010; Vinokurova & Ivanycheva, 2014). After this, work related to Russia agrarian tourism, first published in 2015. These were based on the agrarian tourism researches about territories of the Republic of Buryatia and Volgograd Region (Volkova, 2005; Shpyrnya & Yevtushenko 2005; Detochenko, 2006).

A steady tendency in the global economy can be observed, when service industries are on the rise and the tourism is the most dynamically developing one (Volkova et al., 2016a). The resort and tourism complex of Krasnodar Krai is one of the largest in the Russian Federation. The recreational complex of the Azov-Black Sea coast occupies the leading position in the regional tourism and recreational sector (Volkova et al., 2016b). Tourism is referred to one of the top priority and most socially significant investment purposes in Krasnodar Krai. Resulting from the geopolitical situation over the recent years, a certain increase in the number of tourists at the resorts of the Black Sea coast has been observed. The economic sanctions of Western countries affected the intent of Russian tourists to travel abroad. Fixation on Russian resorts was artificially supported by the growing rates of foreign currencies to RUB, which considerably reduced the purchasing power of the Russians in relation to the proposed foreign tourist products (Volkova et al., 2016c).

As a consequence of such processes, a sharp growth of the load on relevant sea coastal zones took place and tourist infrastructure elements were overloaded. In this regard, there is a need to develop and popularize alternative types of tourism in the Krai, in particular, rural (agrarian) tourism. The development of agritourism makes it possible to increase the sales of agricultural products to travelers. Such development should stimulate the local economy. It will also help to solve the problem of unemployment in rural settlements, reduce the escape of young generation to other places (Volkova & Ponomarenko, 2012).

There are few approaches to defining and understanding the nature of rural tourism. Obviously, the main reason for this is the diversity of types of recreational activities and occupations that can be conditionally classified as rural tourism. At the same time, tourist involvement in the rural life plays an important role because rural places are chosen for recreation by such travelers. In general, rural tourism is a complex of socio-economic activities focused at creating an additional source of income for countrymen and developing rural areas by providing tourist services (Minenkova et al., 2017).

To ensure the attractiveness and competitiveness of rural (agrarian) tourism entities, it is necessary to stimulate a flow of investments into this sector. However, firstly it is necessary to assess how much investments in this sector will be attractive and beneficial for potential investors.

2 Materials and Methods

At the moment there are several domestic methods available for assessing the investment attractiveness. Without challenging the provisions made by developers of the methodology of the tourism and recreational design, zoning and regionalization (Verkhoturov, 2011; Kaledin & Krapivina, 2007), we will note that the existing methodic developments and recommendations almost do not take into account specific types of tourism, for example, rural tourism as a type of tourism that has specific resources.

In present study, special attention paid to the approach developed by Omsk State Agrarian University named after P.A. Stolypin. The authors of this technique are Shumakova et al.(2015). It includes a set of five indicators viz., development of agriculture, natural specifics, cultural characteristics, uniqueness and identity of ethnic groups residing in relevant rural area and organizational and economic and legal conditions for establishing and development of agritourism in the relevant rural area. Based on

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this method, the investment potential of the territory for developing the rural tourism was estimated.

Investments in travel business are mainly directed to the creation or reconstruction of tourist attractions. As a rule, investments in the touristic sector are higher, where tourism is the most significant and widespread type of business. Many regions of Russia have attractive tourist and recreational facilities. However, it is necessary to attract a considerable volume of investments for their full development and efficient operation.

According to the Minenkov et al. (2017) the factors determining the investment attractiveness of the territory can be divided into three groups i.e. (i) natural and geographical, (ii) historical and geographical, and (iii) socio-economic (Minenкова et al., 2017).

During the development of the territory capable of attracting and satisfying various needs and demands of numerous types of tourists, socio-economic factors prevail and can be divided into the external and internal ones (Figure 1) (Minenкова et al., 2017).

For Krasnodar Krai, the above-mentioned factors directly correlate with the tourist and recreational areas that are strategically important for potential investors to take a decision on investing funds. To obtain more details about investment attractiveness of rural agrarian tourism, the agriculture development factor should be added to this list, since it plays a fundamental role in developing this type of tourism in a certain territory. The current attractiveness of the tourist and recreational complexes is presented as potential agritourism attraction calculated as the ratio of the number of tourists, who visited a municipal structure for the year, to the total number of tourists in Krasnodar Krai in the same year. For the rural areas, the agritourism potential integrated score will be used and calculated as the sum of the scores for relevant internal factors that determine the investment attractiveness of the tourist and recreational complex.

Firstly, it is important to determine the scores for external factors that define the investment attractiveness of rural (agrarian) tourism in Krasnodar Krai (geo-economic, geopolitical and regulatory-legal). This study will be carried out for Krasnodar Krai as a whole (since the above external factors have almost equal impact on municipal structures of this subordinate entity of the federation). If the factor has a positive impact, the score is 1, if negative — 0.

The geo-economic factors include the presence or absence of an economic crisis, the inflationary developments, the profitability of exchange rates, etc. Only recently the situation has more or less stabilized, but still it is not in favor of ruble and because of this the geo-economic score was consider as 0.

The geopolitical factor includes a political situation in the country and in the world. As the above-mentioned negative impact is hardly appreciable in Krasnodar Krai, this may become the

![Figure 1 Socio-economic Factors that Determine the Territory’s Investment Attractiveness](http://www.jebas.org)
decisive factor determining the choice of tourists in favor of the south of Russia, and alternative types of recreation, in particular rural (agrarian) tourism, can serve as additional motivators for the redistribution of the tourist flow during the holidays. In this case, investments in the rural (agrarian) tourism industry can bring considerable benefits to investors. Based on the above, the geopolitical factor has a score of 1 point.

The regulatory factors currently contribute to the development of rural (agrarian) tourism in Krasnodar Krai. On the federal level the Government of the Russian Federation adopted Resolution No. 644 dated August 2, 2011 (amended on January 31, 2017) “On the Federal Target Program on Developing Domestic and Inbound Tourism in the Russian Federation (2011—2018)”. On the regional level the Concept of Developing Rural (Agrarian) Tourism in Krasnodar Krai for 2017—2020 was adopted (Concept of Developing the Rural (Agrarian) Tourism in the Krasnodar Krai for 2017—2020 [available on Official website of the Ministry of Resorts, Tourism, and Olympic Heritage of the Krasnodar Krai —https://min.kurortkuban.ru/de/search/item/konseptsiya-razvitiya-selskogo-agrarnogo-turizma-v-krasnodarskom-krae-na-2017-2020-gody retrieved on 12.09.2017]. The Sochi Investment Forum plays an important role in stimulating tourism in Krasnodar Krai. Due to this, in 2017 more than 200 agreements and protocols of intent were signed for the total amount of about 140 billion rubles. In addition, in April 2016 the Krai adopted a set of legislative initiatives that provide a more perfect and flexible tax collection mechanism. All this stimulates business of small and medium-sized enterprises and entrepreneurs, creates a favorable climate for the development of tourism, including rural (agrarian) tourism in Krasnodar Krai and this was scored as 1 point.

Thus, the impact of the external factors on the investment attractiveness of rural (agrarian) tourism is assessed as good and they facilitate attraction of investments. Impact of the internal factors on the investment attractiveness of relevant areas for developing rural (agrarian) tourism should be analyzed in the context of municipal structures. It will allow seeing not only the general picture but also identifying areas that need additional stimulation or territories that have high agritourism potential. In order to calculate the investment attractiveness of the territory, the authors created the formula below. All indicators are considered as the ratio of the number of objects characterizing the indicator in the territory of the municipal region to the total number of objects in the territory of the region and are calculated by using the following formula:

\[ K_{tn} = \frac{lnM}{lnKT}, \]

Where,

- \( K_{tn} \) — is the studied indicator’s coefficient,
- \( lnM \) — is the municipal structure’s indicator, and
- \( lnKT \) — is the subordinate entity’s indicator (i.e. Krasnodar Krai).

The set of criteria for the subsequent factor-integral estimation is based on the following:

- \( I_1 \) — is the tourist attractiveness of the territory. It is calculated as the ratio of the tourist’s numbers who visited a municipal structure for the year to the total number of tourists in Krasnodar Krai in the same year; it has been calculated on the basis of the data presented by the Territorial Body of the Federal Service of State Statistics for Krasnodar Krai (Krasnodar stat).
- \( I_2 \) — is the agritourism super-structure, which is defined as the availability of agritourism infrastructure objects in the territory; it has been calculated on the basis of the data presented by the Ministry of Resorts, Tourism and Olympic Heritage of Krasnodar Krai.
- \( I_3 \) — is the number of investment agritourism projects; it has been calculated on the basis of the data presented at the Investment Portal of Krasnodar Krai.
- \( I_4 \) — is the investment of climate, it is defined as the ratio of implemented and successfully implemented projects in the municipal structure; it has been calculated on the basis of the data presented by the Ministry of Resorts, Tourism and Olympic Heritage of Krasnodar Krai. In order to assess the overall investment situation in the tourist industry of Krasnodar Krai, not only the projects for developing rural (agrarian) tourism have been considered.
- \( I_5 \) — is the regional policy, due to the fact that equally favorable environment for developing the tourism industry, in particular rural (agrarian) tourism, is supported in Krasnodar Krai, we will assign 1 point for this factor to each municipal structure. Further, relying on the availability of an additional, unique program for developing rural tourism in a particular municipality, we will add 1 point for such entity. The coefficient is calculated as the ratio of the number of points for each municipality to the total score of Krasnodar Krai.
- \( I_6 \) — it characterizes the development of agriculture in the relevant municipality. The relevant information from the Guide on Agricultural Enterprises of the Southern Federal District has been used to calculate this score. It was calculated as the ratio of the number of agricultural enterprises in the municipal structure to the total number of agricultural enterprises in Krasnodar Krai.

For the rural areas, the agritourism potential integrated score is calculated as the sum \( I_i \) by the following scores:

\[ I_i = I_1 + I_2 + I_3 + I_4 + I_5 + I_6 \]
3 Results

The resort cities i.e. Sochi, Anapa and Gelendzhik, as well as the city of Krasnodar and the Tuapse district have the highest tourist attractiveness ($I_1$). Other municipal structures need additional attention, especially the Uspensky, Rashchupskiy, Starominskiy, Seversky, Novopokrovskiy, Novokubanskiy, Kushchevskiy, Krasnoarmeyskiy, Korenovskiy, Kalininskiy, Dinskoy, Gulkevichskiy, Vyselkovskiy, Bryukhovetskiy and Beloglisnkiy districts. They have the smallest shares of tourists served by collective accommodation facilities in Krasnodar Krai.

Further, results of study revealed that following municipalities have a well-developed agritourist supra-structure ($I_2$): the resort cities of GoryachiyKlyuch, Sochi and Anapa, as well as the Dinskoy, Krimsky, Seversky and Temryuk districts. The greatest concentration of rural (agrarian) tourism facilities is in these municipal structures. The Apsheron, Belorechenskiy, Vyselkovskiy, Gulkevichskiy, Caucasian, Korenovskiy, Krasnoarmeyskiy, Krylovskiy, Kurganinskiy, Kushchevskiy, Novopokrovskiy, Pavlovskiy, Primorsko-Akhtarskiy, Starominskiy, Tbilisiskiy, Tikhoretskiy, Uspenskiy and Scherbinovskiy districts have the least scores. However, in most areas with the low score there is a decent share of investment projects for developing rural (agrarian) tourism, which allows seeing positive dynamics in this sector.

Overall, the highest number of investment projects in agritourism ($I_3$) was reported from the resort cities of Gelendzhik, Sochi, Anapa and GoryachiyKlyuch, as well as in the Seversky, Temryuk, Tuapse and Scherbinovskiy districts. At the same time, the most favorable investment climate ($I_4$) was observed in such municipal structures as the resort cities of GoryachiyKlyuch, Sochi and Anapa, as well as in the Seversky, Temryuk, Tuapse and Scherbinovskiy districts.

The above-mentioned integrated program of support and promotion of agritourism is being implemented in Krasnodar Krai. However, comparison of all the municipal structures of the Krai suggested that the resort city of Sochi and the Krimsky, Seversky and Mostovskiy districts have the highest scores for $I_5$ (Regional Policy). They are wonderful examples for other regions, because it is not necessary to wait for a call from the high quarters, but create and implement own programs to develop the municipal structure.

The highest scores for $I_6$ (development of agriculture in certain areas) are given to the city of Krasnodar, and the Beloglisnkiy, Gulkevichskiy, Dinskoy, Yeisk, Kanevskoy, Korenovskiy, Krasnoarmeyskiy, Leningradskiy, Novokubanskiy, Pavlovskiy, Slavianskiy, Temryuk and Scherbinovskiy districts.

The minimum level of agricultural development is found at such municipal structures as the cities of Novorossiysk and Armavir, the resort cities of Gelendzhik and GoryachiyKlyuch, as well as in the Apsheron, Belorechenskiy, Krylovskiy, Mostovskiy and Tuapse districts. Such variation was reported because of the difference in the specialization of these districts. Most of the territories with a very low level of agricultural development specialize in other industries, mainly transport, tourism or mining. In addition, many of them are located under such geographical conditions that due to their landscape features do not allow developing their agricultural sector as successfully as areas with a high level of development of this activity do it.

The resort city of Sochi is the most attractive municipal structure for investments in the area of tourism under consideration. Sochi has such high score mainly due to a large number of tourists per year, as well as its favorable investment climate. The resort city of Anapa and the Seversky and Temryuk districts are also referred to the group with high investment attractiveness.

To sum it up, based on the agritourism potential integral score for Krasnodar Krai, the municipal structures have high, medium, low or very low investment attractiveness for developing rural (agrarian) tourism (Table 1, Figures 2, 3).

The following are referred to the municipal structures which have very low investment attractiveness (it requires increasing and relevant incentives): the Dinskoy, Bryukhovetskiy, Novokubanskiy, Yeisk, Leningradskiy, Kanevskoy, Krasnoarmeyskiy, Kalininskiy, Gulkevichskiy, Pavlovskiy, Korenovskiy, Tikhoretskiy, Vyselkovskiy, Kurganinskiy, Apsheron, Starominskiy, Novopokrovskiy, Kushchevskiy, Caucasian, Belorechenskiy, Uspenskiy and Krylovskiy districts (listed in descending order of points of the above integral score). These areas are characterized by the weak investment activity, small number of agritourism facilities and tourists visiting such municipal structures. This situation is mainly due to the fact that tourism in these districts, as a rule, is not a top priority sector of the economy. To improve this situation, it is necessary to improve the investment climate in these districts, create new investment projects that will be attractive for potential investors. Moreover, certain federal highways pass through the majority of the listed municipal structures. This gives them the opportunity to attract transit tourists.

The areas with low investment attractiveness (it should be increased) include the Abinskoy, Beloglisnkiy, Mostovskiy, Labinsky, Otradenskiy, Primorsko-Akhtarskiy, Timashevskiy, Ust-Labinsky and Tbilisiskiy districts and the city of Armavir. These municipal structures are characterized by a small number of collective accommodation facilities and weak involvement of places of interest, which results in their low attendance. These
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Figure 2 Agritourism Potential Integral Score for Krasnodar Krai, Investment Attractiveness for Developing Rural (Agrarian) Tourism

| Municipal Structures | Investment Attractiveness |
|---------------------|---------------------------|
| Shcherbinovskiy     | 0.218                     |
| Ust-Labinskiy       | 0.114                     |
| Uspenskiy           | 0.027                     |
| Taurpe              | 0.29                      |
| Tikhoretskiy        | 0.046                     |
| Timashevskiy        | 0.137                     |
| Temryuk             | 0.303                     |
| Tbiliski            | 0.121                     |
| Staromiski          | 0.04                      |
| Slavianskiy         | 0.18                      |
| Seversky            | 0.391                     |
| Primorsko-Akhtarski | 0.114                     |
| Pavlovskiy          | 0.049                     |
| Otradenski          | 0.131                     |
| Novopokrovskiy      | 0.038                     |
| Novokubanski        | 0.082                     |
| Mostovskiy          | 0.101                     |
| Leningradskiy       | 0.069                     |
| Labinski            | 0.138                     |
| Kushchevskiy        | 0.038                     |
| Kurganinskii        | 0.044                     |
| Krimsky             | 0.209                     |
| Krylovskoy          | 0.023                     |
| Krasnoarmeyski      | 0.053                     |
| Korenovskiy         | 0.048                     |
| Kanevskoy           | 0.069                     |
| Kalininski          | 0.052                     |
| Caucasian           | 0.036                     |
| Yeisk               | 0.08                      |
| Dinsko              | 0.098                     |
| Gulkevichskiy       | 0.051                     |
| Vyselkovskiy        | 0.046                     |
| Bryukhovskiy        | 0.091                     |
| Belorechenski       | 0.028                     |
| Beloglinski         | 0.148                     |
| Apsheron            | 0.042                     |
| Abinski             | 0.131                     |
| Resort city of Anapa|              0.51              |
| City of Armavir     | 0.132                     |
| Resort city of Sochi| 1.276                     |
| Resort city of Goryachy Klyuch | 0.248          |
| Resort city of Gelendzhik | 0.274     |
| City of Novorossiyski| 0.175                     |
| City of Krasnodar   | 0.227                     |

Figure 2 Agritourism Potential Integral Score for Krasnodar Krai, Investment Attractiveness for Developing Rural (Agrarian) Tourism By Municipal Structures (I_i) (Compiled by the Authors)
| No. | City or District      | $I_1$ | $I_2$ | $I_3$ | $I_4$ | $I_5$ | $I_6$ | $I_7$ |
|-----|-----------------------|-------|-------|-------|-------|-------|-------|-------|
| 1   | Krasnodar             | 0.080 | 0.017 | 0.036 | 0.047 | 0.013 | 0.034 | 0.227 |
| 2   | Novorossiysk          | 0.021 | 0.034 | 0.036 | 0.047 | 0.027 | 0.010 | 0.175 |
| 3   | Gelendzhik            | 0.111 | 0.017 | 0.071 | 0.047 | 0.027 | 0.001 | 0.274 |
| 4   | GoryachiyKlyuch       | 0.012 | 0.052 | 0.071 | 0.095 | 0.013 | 0.005 | 0.248 |
| 5   | Sochi                 | 0.490 | 0.138 | 0.071 | 0.462 | 0.081 | 0.034 | 1.276 |
| 6   | Armavir               | 0.009 | 0.017 | 0.036 | 0.047 | 0.013 | 0.010 | 0.132 |
| 7   | Anapa                 | 0.118 | 0.103 | 0.071 | 0.190 | 0.027 | 0.001 | 0.51  |
| 8   | Abinskii              | 0.002 | 0.017 | 0.036 | 0.047 | 0.013 | 0.016 | 0.131 |
| 9   | Apsheronski           | 0.007 | 0     | 0     | 0     | 0.027 | 0.008 | 0.042 |
| 10  | Beloglinsky           | 0.001 | 0.017 | 0.036 | 0.047 | 0.013 | 0.034 | 0.148 |
| 11  | Belorechenskiy        | 0.005 | 0     | 0     | 0     | 0.013 | 0.010 | 0.028 |
| 12  | Bryukhovetskiy        | 0.001 | 0.034 | 0     | 0     | 0.027 | 0.029 | 0.091 |
| 13  | Vyselkovskiy          | 0.001 | 0     | 0     | 0     | 0.027 | 0.018 | 0.046 |
| 14  | Gulkevichsky          | 0.001 | 0     | 0     | 0     | 0.013 | 0.037 | 0.051 |
| 15  | Dinskoy               | 0.001 | 0.052 | 0     | 0     | 0.013 | 0.032 | 0.098 |
| 16  | Yeisk                 | 0.014 | 0.017 | 0     | 0     | 0.013 | 0.036 | 0.08  |
| 17  | Caucasian             | 0.002 | 0     | 0     | 0     | 0.013 | 0.021 | 0.036 |
| 18  | Kalininskii           | 0.001 | 0.017 | 0     | 0     | 0.013 | 0.021 | 0.052 |
| 19  | Kanevskoy             | 0.002 | 0.017 | 0     | 0     | 0.013 | 0.037 | 0.069 |
| 20  | Korenovskiy           | 0.001 | 0     | 0     | 0     | 0.013 | 0.034 | 0.048 |
| 21  | Krasnoarmeyskiy       | 0.001 | 0     | 0     | 0     | 0.013 | 0.039 | 0.053 |
| 22  | Krylovskoy            | 0.002 | 0     | 0     | 0     | 0.013 | 0.008 | 0.023 |
| 23  | Krimsky               | 0.004 | 0.086 | 0     | 0     | 0.095 | 0.024 | 0.209 |
| 24  | Kurganinskiy          | 0.002 | 0     | 0     | 0     | 0.013 | 0.029 | 0.044 |
| 25  | Kachchevski           | 0.001 | 0     | 0     | 0     | 0.013 | 0.024 | 0.038 |
| 26  | Labinskiy             | 0.004 | 0.017 | 0.036 | 0.047 | 0.013 | 0.021 | 0.138 |
| 27  | Leningradskiy         | 0.002 | 0.017 | 0     | 0     | 0.013 | 0.037 | 0.069 |
| 28  | Mostovskiy            | 0.005 | 0.034 | 0     | 0     | 0.054 | 0.008 | 0.101 |
| 29  | Novokubanskiy         | 0.001 | 0.034 | 0     | 0     | 0.013 | 0.034 | 0.082 |
| 30  | Novopokrovski         | 0.001 | 0     | 0     | 0     | 0.013 | 0.024 | 0.038 |
| 31  | Otradenskiy           | 0.002 | 0.017 | 0.036 | 0.047 | 0.013 | 0.016 | 0.131 |
| 32  | Pavlovskiy            | 0.002 | 0     | 0     | 0     | 0.013 | 0.034 | 0.049 |
| 33  | Primorsko-Akhtarskiy  | 0.002 | 0     | 0.036 | 0.047 | 0.013 | 0.016 | 0.114 |
| 34  | Seversky              | 0.001 | 0.103 | 0.071 | 0.095 | 0.108 | 0.013 | 0.391 |
| 35  | Slavyanskiy           | 0.003 | 0.017 | 0.036 | 0.047 | 0.040 | 0.037 | 0.18  |
| 36  | Starominskii          | 0.001 | 0     | 0     | 0     | 0.013 | 0.026 | 0.04  |
| 37  | Tbilisiki             | 0.001 | 0     | 0.036 | 0.047 | 0.013 | 0.024 | 0.121 |
| 38  | Temryuk               | 0.008 | 0.070 | 0.071 | 0.095 | 0.027 | 0.032 | 0.303 |
| 39  | Tomashevskiy          | 0.003 | 0.017 | 0.036 | 0.047 | 0.013 | 0.021 | 0.137 |
| 40  | Tikhoretsky           | 0.004 | 0     | 0     | 0     | 0.013 | 0.029 | 0.046 |
| 41  | Tuapse                | 0.069 | 0.034 | 0.071 | 0.095 | 0.013 | 0.008 | 0.29  |
| 42  | Uspsenskiy            | 0.001 | 0     | 0     | 0     | 0.013 | 0.013 | 0.027 |
| 43  | Ust-Labinskiy         | 0.002 | 0     | 0.036 | 0.047 | 0.013 | 0.016 | 0.114 |
| 44  | Shcherbinovskiy       | 0.005 | 0     | 0.071 | 0.095 | 0.013 | 0.034 | 0.218 |
areas, except for the city of Armavir, have exclusively agro-industrial specialization, therefore, in the long term the progressive development of rural (agrarian) tourism is possible therein.

The areas with medium investment attractiveness include the Slavyansky, Krimsky, Tuapse and Scherbinovskiy districts, as well as the cities of Novorossiysk and Gelendzhik. The following areas have already developed subsectors of rural (agrarian) tourism, e.g., wineries (the cities of Novorossiysk and Gelendzhik, the Krimsky district), recreation and fishing (the Slavyansky district), and steady tourist flow (the resort cities of GoryachiyKlyuch and Gelendzhik and the Tuapse district).

High investment attractiveness is characteristic for the Seversky and Temryuk districts and the resort cities of Sochi and Anapa. Most of these areas belong to the coastal territories of subtropical and temperate latitudes that have high investment attractiveness, a
large number of collective accommodation facilities, developed transport infrastructure, and accordingly, are leaders in attracting tourists.

4 Discussion

Tools of the tourism zoning are based on singling out territories with the similar resource potential. Most works solve conceptual tasks related to characterizing the territorial tourism and recreational system (Los', 2012; Sarancha, 2010; Sarancha & Kuskov, 2011), and singling out tourism regions (Bessonova, 2006). Researchers strive for taking into account various natural, geographic, social and economic peculiarities of territories development (Bogdanova & Tihonova, 2011; Verkhoturov; Dunets, 2011; Raskovalov, 2012.). As a result, a number of applied aspects (Gapanovich, 2014; Danilov et al., 2012) remained unrevealed. The existing methodic developments and recommendations do not take into account certain types of tourism, for example, agricultural tourism as a type of tourism with special resources (Trukhachev, 2016).

The Concept of Developing the Rural (Agrarian) Tourism in Krasnodar Krai for 2017–2020 provides a more active “inclusion” of the foothill zone in the tourist-recreational activity, while the steppe territories of the Krai still remain relatively unused (Figure 4). However, if the general trend continues, the authors can assume that the next step will be the activation of tourist and recreational development in the steppe territories of Krai.

Figure 4 Top Priority Directions for Developing the Tourism and Recreational Complex of Krasnodar Krai according to the Draft Concept of Developing the Resort and Tourism Complex of Krasnodar Krai till 2030, by Municipal Structures

Types of tourism

- Beach and sea tourism
- Health-improving tourism
- Cultural tourism
- Mountain tourism
- Olympic and cruise tourism
- Business and event tourism
- Rural (agrarian) tourism

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The need of using the offered method occurs when taking the strategic decision that defines rural tourism as one of the top priority types in the tourism development, and it is necessary to define the main geographical territories for its development. That’s why it is reasonable to use the suitable method when developing a projects for strategic documents in the area of developing tourism in terms of defining top priority and promising areas of the tourism development on various levels; tourism and recreational zones/clusters in terms of developing strategies of specializing/diversifying the activity. It can also be useful as a tool of the comparative analysis of competing regions and when developing marketing strategies of developing tourist regions (Krivosheyeva, 2014; Platonova & Krivosheeva, 2015).

Conclusion

The above-mentioned external factors have a positive impact on the investment attractiveness of rural (agrarian) tourism in Krasnodar Krai, and promote investing in it. In the context of developing rural (agrarian) tourism, the investment attractiveness of Krasnodar Krai has been assessed in its municipal structures by such selected internal criteria: potential agritourism attractiveness, agritourism super-structure, number of agritourism investment projects, investment climate, regional policy and development of agriculture. This makes it possible to identify the most and least promising municipal structures for investment in rural (agrarian) tourism.

Estimation of the investment attractiveness for certain municipal structures in Krasnodar Krai for developing rural (agrarian) tourism makes it possible to identify areas that are most suitable and have the greatest investment attractiveness for such development, and also helps to identify factors that will contribute to the balanced development of those municipalities.

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Conflict of Interest

Authors would hereby like to declare that there is no conflict of interests that could possibly arise.

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