The effects of home-based HIV counselling and testing on HIV/AIDS stigma among individuals and community leaders in western Kenya: evidence from a cluster randomized trial

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The effects of home-based HIV counseling and testing on HIV/AIDS stigma among individuals and community leaders in western Kenya: evidence from a cluster randomized trial

HIV counseling and testing services play an important role in HIV treatment and prevention efforts in developing countries. Community-wide testing campaigns to detect HIV earlier may additionally impact community knowledge and beliefs about HIV. We conducted a cluster-randomized evaluation of a home-based HIV testing campaign in western Kenya and evaluated the effects of the campaign on community leaders’ and members’ stigma towards people living with HIV/AIDS. We find that this type of large-scale HIV testing can be implemented successfully in the presence of stigma, perhaps due to its “whole community” approach. The home-based HIV testing intervention resulted in community leaders reporting lower levels of stigma. However, stigma among community members reacted in mixed ways, and there is little evidence that the program affected beliefs about HIV prevalence and prevention.

Background

HIV/AIDS-related stigma and discrimination have long been recognized as a barrier to the uptake of HIV prevention, care, and treatment services. Stigma and discrimination have the potential to affect the health, economic, social, and emotional outcomes of individuals already in care and treatment and also to limit efforts to effectively deliver HIV prevention and treatment services (UNAIDS 2007). Uptake of HIV testing and counseling, which is central to the success of both HIV prevention and treatment efforts, can also depend on stigma through several different mechanisms such as prejudice, stereotypes, and discrimination towards people living with HIV/AIDS (Earnshaw and Chaudoir 2009). For example, anticipation of stigma has been shown to deter pregnant women from accepting HIV testing in Kenya (Turan et al 2011). A key priority going forward has thus been to develop interventions that can effectively reduce stigma in communities affected by HIV/AIDS. In this regard it is important to learn whether community-based HIV testing programs, which seek to increase people’s awareness of their own
HIV status, can be successfully implemented even in the presence of HIV/AIDS-related stigma and whether they can eventually reduce levels of stigma.

One such community-based intervention is door-to-door home-based counseling and testing (HBCT) services. HBCT offers several potential advantages over other methods of testing provision and is beginning to be implemented in several countries (Mulogo et al. 2011, Nuwaha et al. 2006, Vreeman et al. 2010). HBCT may enable earlier diagnosis of HIV among currently infected individuals. A recent evaluation of the HBCT program that we study in Kenya found that patients who were referred to clinics from home-based testing (Wachira, et al. 2012) had median CD4 cell counts of 323 cells/μL, versus 217 cells/μL from voluntary counseling and testing (VCT) clinics and 190 cells/μL from provider-initiated testing and counseling (PITC). Additionally, HBCT has been shown to be similar in terms of costs per patient compared to other methods of HIV testing such as VCT (Menzies et al. 2009).

By avoiding the need for individuals to be singled out or to single themselves out to seek testing, HBCT may also potentially blunt the impact of stigma on testing uptake. Since all individuals are approached equally for HIV testing, and encouraged to comply as a community, HBCT can be a mode of testing that can be successfully implemented even in the presence of stigma. Furthermore, there is a possibility that by increasing awareness of HIV/AIDS and individual HIV status in the community and by bringing HIV services to the community, HBCT may actively reduce HIV/AIDS stigma in addition to more direct prevention and treatment benefits. If many individuals in the community are offered a chance to be tested for HIV, it may be that anticipated stigma – the fear of the consequences of testing HIV-positive – is lessened. Stigma or discrimination from partners, family, and community members may also be reduced if
general awareness and acceptance of HIV/AIDS grows as a result of community sensitization and one-on-one discussions with counselors who visit houses.

This paper addresses the following three research questions: First, can HBCT be successfully implemented and achieve high levels of testing uptake in the presence of stigma? Second, what is the impact of HBCT on the levels of perceived community stigma and levels of self-stigma? Third, what is the impact of HBCT, which includes community leader education and mobilization, on community leaders’ knowledge, attitudes, and behaviors with regard to HIV?

**Methodology**

**Study Setting**

This study was conducted in communities served by a partnership between USAID and the Academic Model Providing Access to Healthcare (AMPATH). ³ In January 2009, USAID-AMPATH began an initiative to implement HBCT in western Kenya, among primarily rural households. The HBCT program began with a community sensitization program in which facilitators, usually drawn from the local community, worked with local government officials to explain the program to the community. Next, locally-based counselors visited all of the households in the community to provide voluntary HIV counseling and testing to all consenting adults in a given household. These tests and the associated counseling were administered within the household, and couples were encouraged to test together. Individuals who tested HIV-positive for HIV were referred to the local treatment facilities administered by AMPATH for appropriate treatment.

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³ AMPATH is a partnership between Moi University School of Medicine, Moi Teaching and Referral Hospital, and a consortium of U.S. medical schools led by Indiana University. This group operates clinics and provides HIV testing and treatment as well as other health services throughout Western Kenya
Sampling Strategy and Survey Data

This study was conducted in two Divisions (Burnt Forest and Teso) that contained a total of 35 'Locations' (Kenyan administrative region). Among these areas, randomization between matched pairs of locations\(^4\) was used to select 18 locations in which HBCT was to be implemented by USAID-AMPATH mid-way through 2009 (intervention locations). The remaining 17 locations (control locations) were selected for deferred implementation of HBCT in late 2011. Baseline and follow-up household surveys were conducted with a representative sample\(^5\) of 2,700 households drawn from an initial census of the 35 locations. The baseline survey was conducted between April-June 2009\(^6\). Then, HBCT was implemented by USAID-AMPATH in the intervention locations. In the spring of 2011, approximately 18 months after HBCT was implemented in the intervention locations, all households that participated in the baseline survey were revisited for a follow-up survey. Finally, once the follow-up survey was completed, HBCT implementation was expanded to the control locations, concluding in March 2012.

The data used in this paper came from three sources: baseline and follow-up household surveys, community leader surveys, and administrative data. Household and community leader surveys were conducted in the language of the respondents’ choice, mostly Swahili and Kalenjin in Burnt Forest and Ateso in Teso. The household surveys solicited self-reported information on

\(^4\) Randomization was done by listing all communities, matching them into pairs (and in one case a triple) within Divisions based on household demographics and then assigning the initial group to receive HBCT using Stata version 10.0 (StataCorp).

\(^5\) Random sampling performed using Stata version 10.0 (StataCorp).

\(^6\) There was some non-response due to the lag between the census and surveying, resulting in households being unavailable. For example, in Burnt Forest, 1394 households were initially selected from the census and we completed 1071 surveys at a response rate of 77%.
the respondents' knowledge about HIV/AIDS, attitudes about HIV/AIDS and views related to AIDS-related stigma. Stigma can be measured through different scales that measure separate dimensions of stigma (Genberg et al. 2008), such as “perceived community stigma” and “self stigma.” Stigma questions were based on field-tested instruments that have been used by the authors in other studies in Kenya (Thirumurthy, Goldstein, Graff Zivin 2008) and were drawn from several sources including the Demographic and Health Surveys and Genberg et al. (2008). Appendix Figure 1 shows the questions from the survey used in this part of the analysis.  

To summarize the stigma questions and reduce the variability in response, we also created five stigma indexes from our 17 stigma questions, averaging component questions (available in the appendix).

For the community leader survey, completed at follow-up only, 200 villages in the intervention areas and 200 villages in the control areas were initially targeted, with 313 community leader interviews from all areas completed. These leaders comprise village elders, religious leaders, political leaders, and women and youth leaders.

Administrative data from USAID-AMPATH were used to calculate testing rates at the village level. To calculate the percent of households tested by village, we assigned a household as “tested” if at least one of the heads of the household was tested. We then used survey data to compare this result to self-reports indicating how many individuals had ever received an HIV test.

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7 To avoid confusion, we recoded the survey questions so that a higher number always means more. This means that in the condom use questions, which are on a scale of 1 to 4, a higher number means more importance placed on condom use. For our stigma questions, which are on a scale of 1 to 5, a higher number always means more stigma.

8 The final completion is lower than the target number due to some community leaders being unavailable during the survey period.
To compare post-intervention outcomes between household respondents (or community leaders) in areas assigned to intervention and control, we performed t-tests on the differences between these two groups. In some exercises, we implemented a regression analysis that includes an intervention indicator variable as well as a number of covariates. All analyses were conducted using Stata version 10.0.

Results

Table 1 (Panel A) summarizes socio-economic characteristics of household and community leader respondents: 92% of household respondents had ever been married, their average age was 45 years, 38% were male, and average schooling was 8.6 years. By contrast, community leaders were on average older (49 years), more educated (10.4 years of schooling), and more likely to be male (82%). Table 1 (Panel B) summarizes the main outcome variables and compares the responses of household survey respondents and community leaders.

Implementing HBCT in the presence of stigma

Table 2 reports uptake of HBCT testing in intervention and control locations, based on administrative data. Testing rates in intervention areas ranged from a minimum of 23% in Okuleu (an urban area where household members are frequently away during the day) to a maximum of 88% in Chuiyat. We found no negative relationship between reported stigma and levels of testing—if anything, higher pre-HBCT stigma communities had higher rates of testing. In other words, higher levels of stigma in a community did not interfere with successful implementation.

Table 3 reports self-reported information from the household survey on whether individuals had ever had an HIV test. In intervention locations, the percentage of people who had ever received an HIV test was 95%, compared to 64% in control locations. In populations in
which prior HIV testing rates were relatively lower in control locations, the likelihood of ever having tested for HIV was significantly higher in intervention locations.

**Impact of HBCT on individual beliefs and stigma**

HBCT appears to have only slightly influenced individuals' beliefs about prevalence of HIV and discordance in HIV status among couples. As shown in Table 4 (Panel A), in intervention locations respondents reported a lower estimate of the percent of couples in which at least one person has HIV (42.3% compared to 44.6%). Both of these numbers are significant overestimates of the true HIV prevalence in the community, which was around 5% in the 2003 Kenya Demographic and Health Survey, but HBCT appears to have reduced the beliefs about HIV prevalence slightly. However, the intervention also appears to have raised beliefs about how likely it is the partner of an HIV-positive person would also be HIV-positive (in intervention locations, respondents estimated that 75.4% of HIV positive individuals have HIV positive partners, compared to 73.9% in control locations). Panel B of Table 4 shows that HBCT did not significantly alter respondents' beliefs about the importance of condom use.

HBCT did appear to have an effect on stigma and hypothetical discrimination reported by community members (Table 5), but the effects were mixed. While the intervention led to a decrease in the sense that HIV was a sign of immoral behavior, both among respondents themselves and in the respondents' perception of the community, it also increased the feeling of anger and disgust toward those with HIV. However, these responses were very variable, and when summarized in the stigma indices, only a small increase in self-stigma was significant. Moreover, the magnitude of the observed changes was small. HBCT also did not appear to alter opinions on appropriate behaviors toward individuals with HIV among household respondents.

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9 Our survey question did not define immoral behavior, but in Kenya the widely understood interpretation is infidelity. A minority of people may also interpret this as referring to intravenous drug use, or even witchcraft.
The three outcome measures (beliefs about prevalence, condom use, and stigma) were correlated in revealing ways. Those with higher stigma placed lower importance on condom use (perhaps because they believed their own sexual partners to be unlike the people they stigmatize) while also holding stronger beliefs about prevalence and concordance (perhaps because they were less well informed, or perhaps because high perceived prevalence resulted in greater feelings of stigma).

**Impact of HBCT on community leader beliefs**

HBCT did not appear to significantly influence either community leaders' beliefs about HIV prevalence and discordance in HIV status, or their beliefs about the importance of condom use (Table 6). Beliefs about the prevalence of discordant couples and the likelihood of partner infection were higher in the intervention locations, but the differences were not statistically significant (potentially due to the small sample size of community leader respondents).

Community leaders' stigma toward individuals living with HIV was affected by HBCT in different ways from the household respondents (Table 7). Notably, HBCT altered community leaders' opinions and their reported perceptions of others' opinions on how HIV positive individuals should be treated. Specifically, community leaders in HBCT areas were more likely to report that an HIV positive teacher was acceptable, and that they themselves would buy food from an HIV positive vendor. They also changed their reported perception of other people's beliefs, in the same direction, and these changes were significant when summarized in indices for personal and perceived community beliefs about appropriate actions toward HIV positive individuals.

**Discussion**
This paper provides insight into the intersection between community leader opinions, community member opinions and characteristics, and a home-based HIV counseling and testing program in western Kenya. The results indicate that home-based counseling and testing could be implemented in the presence of stigma and that the program was successful at reaching those types of individuals who are least likely to test on their own. Testing rates were actually higher in communities reporting higher stigma (perhaps due to the fact that HBCT reaches people who had previously declined to test, and high-stigma communities are less likely to have a previous test, or perhaps due to unobservable factors). This fact is consistent with the possibility that stigma deters people from testing because they do not want to see themselves or be seen as uniquely at risk for HIV, either due to their own stigmatized view or fear of stigma from others. When HIV testing is offered to an entire community, on the other hand, it removes this “singling out” effect. Policymakers should consider using “whole community” approaches to blunt the impact of stigma on HIV testing uptake.

We also found that HBCT had a powerful effect on community leader stigma beliefs, while having a more mixed impact on community member stigma. For community members, the testing increased feelings of anger towards HIV positive individuals, but lowered the sense that having HIV was a sign of immoral behavior. The negative reaction may be because the treatment, in drawing greater attention to the fact that people with HIV are among community members, brings to the fore strong feelings about HIV one way or the other. It should also be noted that in this intervention, community members did not receive a formal sensitization on HIV stigma, nor any educational initiative aside from the personal HIV counseling.

For community leaders, who were targeted for sensitization and education as part of the intervention, our results show an increased willingness to accept interaction with HIV positive
individuals (e.g. as a teacher or a vendor) and also a reduction in the view that HIV is associated with immorality. Community leaders also seem to indicate that the community shares their changing beliefs in accepting others (but not with respect to morality), but our results from the community members themselves do not support this.

The fact that the leaders' beliefs about appropriate actions appear to change while their more deeply held beliefs about HIV (whether it should be a source of shame, whether they personally would feel shame, disgust, or anger with themselves if infected) do not change is telling about just how much impact is possible through community sensitization meetings. While standards of appropriate behavior (e.g., discrimination) appear to be possible to influence in a short period of time, more deeply held prejudices and values may only adjust over the course of a longer intervention, or even lived experience.

Our results indicate that HBCT cost-effectiveness may go beyond the dollars per individual tested, as this large-scale community intervention appears to produce ancillary impacts. First of all, it can reach people who may not otherwise put themselves forward for testing due to stigma. Secondly, if the power of HBCT can be harnessed to focus more on changing community members’ beliefs, knowledge, and practices simultaneously with testing, HBCT could deliver far more than scattered VCT interventions. But, this potential may need to be consciously deployed. Community leaders, who received an HIV sensitization, exhibited reduced stigma, while community members in this intervention were not targeted for sensitization, and exhibited more mixed effects. To maximize impact, future community testing interventions could include accompanying educational interventions directly targeting stigma.
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### Table 1: Basic details and summary statistics

| Community Leaders | Individuals | Individuals |
|-------------------|-------------|-------------|
| **Panel A: Basic Characteristics** | **N** | **Mean** | **SD** | **Min** | **Max** | **N** | **Mean** | **SD** | **Min** | **Max** |
| Male | 313 | 0.8 | 0.4 | 0 | 1 | 3383 | 0.4 | 0.5 | 0 | 1 |
| Elected | 313 | 0.5 | 0.5 | 0 | 1 | 3383 | 0.9 | 0.3 | 0 | 1 |
| Age | 285 | 49.4 | 11.7 | 20 | 78 | 3277 | 45.0 | 16.2 | 3 | 120 |
| Ever Married | 313 | 0.9 | 0.3 | 0 | 1 | 3383 | 0.9 | 0.3 | 0 | 1 |
| Completed Primary | 313 | 0.8 | 0.4 | 0 | 1 | 2807 | 0.5 | 0.5 | 0 | 1 |
| Highest Grade | 281 | 10.4 | 3.6 | 0 | 19 | 2803 | 8.6 | 3.4 | 0 | 22 |
| **Panel B: Beliefs** | **N** | **Mean** | **SD** | **Min** | **Max** | **N** | **Mean** | **SD** | **Min** | **Max** |
| % partners where one is + | 262 | 43.6 | 26.5 | 0 | 100 | 3276 | 43.5 | 24.5 | 0 | 100 |
| If self +, % partner also + | 263 | 72.1 | 25.5 | 10 | 100 | 3314 | 74.6 | 24.9 | 0 | 100 |
| If partner +, % also + | 263 | 72.7 | 24.9 | 10 | 100 | 3312 | 75.7 | 24.4 | 0 | 100 |
| Should use condom with... |  |  |  |  |  |  |  |  |  |  |
| Spouse | 304 | 2.7 | 1.2 | 1 | 4 | 3179 | 2.4 | 1.2 | 1 | 4 |
| Regular partner | 304 | 3.7 | 0.7 | 1 | 4 | 3186 | 3.3 | 1.0 | 1 | 4 |
| Casual partner | 304 | 3.9 | 0.4 | 1 | 4 | 3188 | 3.8 | 0.5 | 1 | 4 |
| Sex worker | 304 | 3.9 | 0.3 | 1 | 4 | 3186 | 3.9 | 0.5 | 1 | 4 |
| Stigma beliefs |  |  |  |  |  |  |  |  |  |  |
| Most people think HIV immoral | 304 | 3.6 | 1.7 | 1 | 5 | 3316 | 3.7 | 1.5 | 1 | 5 |
| Self thinks HIV immoral | 304 | 3.2 | 1.7 | 1 | 5 | 3335 | 3.4 | 1.6 | 1 | 5 |
| Would be ashamed if + | 301 | 2.5 | 1.6 | 1 | 5 | 3335 | 2.7 | 1.6 | 1 | 5 |
| Most are angry at those with HIV | 303 | 2.6 | 1.6 | 1 | 5 | 3265 | 3.0 | 1.5 | 1 | 5 |
| Would be angry at self if + | 285 | 2.5 | 1.7 | 1 | 5 | 3331 | 2.7 | 1.6 | 1 | 5 |
| People with HIV should be ashamed | 304 | 2.2 | 1.5 | 1 | 5 | 3332 | 2.3 | 1.4 | 1 | 5 |
| People with HIV should be blamed | 304 | 2.0 | 1.5 | 1 | 5 | 3340 | 2.4 | 1.5 | 1 | 5 |
| Most people feel disgust | 303 | 2.7 | 1.6 | 1 | 5 | 3284 | 2.9 | 1.5 | 1 | 5 |
| Would be disgusted with self | 303 | 2.3 | 1.6 | 1 | 5 | 3327 | 2.5 | 1.5 | 1 | 5 |
| Most would think HIV+ teacher OK | 303 | 1.7 | 1.3 | 1 | 5 | 3311 | 2.0 | 1.4 | 1 | 5 |
| Self thinks HIV+ teacher OK | 304 | 1.5 | 1.2 | 1 | 5 | 3337 | 1.8 | 1.4 | 1 | 5 |
| Most would not purchase from + vendor | 304 | 1.8 | 1.2 | 1 | 5 | 3330 | 2.2 | 1.4 | 1 | 5 |
| Self would not purchase from + vendor | 304 | 1.6 | 1.1 | 1 | 5 | 3340 | 1.9 | 1.4 | 1 | 5 |
| Most think + govt’ official bad | 304 | 1.5 | 1.1 | 1 | 5 | 3334 | 1.9 | 1.3 | 1 | 5 |
| Most think + religious leader bad | 305 | 2.0 | 1.5 | 1 | 5 | 3333 | 2.2 | 1.6 | 1 | 5 |
| Self would not care for + person | 304 | 1.2 | 0.6 | 1 | 5 | 3345 | 1.4 | 0.9 | 1 | 5 |
| Would want + relative to be secret | 304 | 2.6 | 1.8 | 1 | 5 | 3339 | 2.7 | 1.7 | 1 | 5 |

Note: All statistics are at the time of the follow-up survey
Table 2: Percent of households testing

Panel A: Percent tested by location

| Location     | % Tested | N   | % Tested | N   |
|--------------|----------|-----|----------|-----|
| Control      |          |     | Intervention |     |
| Amagoro      | 0.00%    | 59  | 66.32%   | 95  |
| Angurai      | 0.00%    | 101 | 67.44%   | 43  |
| Chemasiri    | 1.08%    | 93  | 72.55%   | 51  |
| Chepkero     | 0.00%    | 29  | 77.22%   | 79  |
| Chepngoror   | 0.00%    | 41  | 87.23%   | 94  |
| Cheptiret    | 0.00%    | 68  | 88.37%   | 43  |
| Kamolo       | 0.00%    | 66  | 70.83%   | 72  |
| Kamurai      | 0.00%    | 97  | 69.23%   | 26  |
| Kapkoi       | 0.00%    | 61  | 58.33%   | 48  |
| Kapngetuny   | 1.56%    | 64  | 76.47%   | 51  |
| Katakwa      | 1.03%    | 97  | 84.81%   | 79  |
| Kesses       | 0.00%    | 35  | 79.80%   | 99  |
| Kipsinende   | 0.00%    | 42  | 83.33%   | 96  |
| Kocholia     | 0.00%    | 97  | 23.36%   | 107 |
| Megun        | 0.00%    | 60  | 85.00%   | 40  |
| Olare        | 0.00%    | 71  | 62.71%   | 59  |
| Olleinguse   | 0.00%    | 70  | 72.06%   | 68  |
| Osajai       | 0.00%    | 102 | 68.89%   | 45  |

Note: Proportion of households who remained in the sample at the time of the follow-up survey who participated in testing via the HBCT campaign. A household was coded as "tested" if one of the adult members of the household tested.

Panel B: Relationship between stigma and percent tested

|                        | % Tested | % Tested (with controls) |
|------------------------|----------|--------------------------|
| Stigma of most people toward HIV+ | 0.00308 (0.0295) | 0.00265 (0.0318) |
| Community's actions toward HIV+    | 0.0669*** (0.0243) | 0.0716*** (0.0264) |
| Self stigma if infected        | 0.0229 (0.0223) | 0.0194 (0.0236) |

Standard errors in parentheses
*** p<0.01, ** p<0.05, * p<0.1
Table 3: HBCT Impact on Composition of Individuals who have Ever Tested

Panel A: Percent who have ever tested, by individual characteristics

| Sub group           | Control | Intervention | Delta | N    | SE   | P-value |
|---------------------|---------|--------------|-------|------|------|---------|
| Full Sample         | 64.3%   | 95.3%        | 0.31  | 3343 | 0.01 | 0.00 ***|
| Males               | 53.7%   | 92.7%        | 0.39  | 1282 | 0.02 | 0.00 ***|
| Females             | 71.0%   | 97.1%        | 0.26  | 2031 | 0.01 | 0.00 ***|
| Age 15-25           | 89.8%   | 97.6%        | 0.08  | 261  | 0.03 | 0.01 ***|
| Age 25-35           | 82.5%   | 97.7%        | 0.15  | 900  | 0.02 | 0.00 ***|
| Age 35-45           | 69.2%   | 94.4%        | 0.25  | 720  | 0.03 | 0.00 ***|
| Age 45-60           | 53.5%   | 93.0%        | 0.40  | 829  | 0.03 | 0.00 ***|
| Age 60 and Over     | 35.8%   | 95.1%        | 0.59  | 629  | 0.03 | 0.00 ***|

Panel B: Characteristics of individuals who have ever tested by testing source

| Characteristic      | Tested due to HBCT | Already tested | Delta   | N    | SE   | P-value |
|---------------------|--------------------|----------------|---------|------|------|---------|
| Male                | 43.5%              | 24.4%          | -0.19   | 2294 | 0.02 | 0.00 ***|
| Age                 | 49.15              | 38.68          | -10.48  | 2271 | 0.63 | 0.00 ***|
| Ever Married        | 93.0%              | 92.0%          | -0.01   | 2294 | 0.01 | 0.39    |
| Attended School     | 81.0%              | 92.1%          | 0.11    | 2273 | 0.01 | 0.00 ***|
| Completed Primary   | 58.4%              | 60.0%          | 0.02    | 2294 | 0.02 | 0.45    |
| Highest Grade       | 8.11               | 8.99           | 0.87    | 1996 | 0.15 | 0.00 ***|

*** p<0.01, ** p<0.05, * p<0.1
Table 4: HBCT Impact on Individual Beliefs

| Beliefs about prevalence and discordance | Control | Intervention | Delta | N    | SE  | P-value |
|-----------------------------------------|---------|--------------|-------|------|-----|---------|
| % partners where one is +               | 44.6%   | 42.3%        | -0.02 | 3263 | 0.68| 0.01    |
| If self +, % partner also +            | 73.9%   | 75.4%        | 0.02  | 3301 | 0.87| 0.07    |
| If partner +, % also +                 | 75.2%   | 76.2%        | 0.01  | 3299 | 0.85| 0.24    |

| Should use condom with...              | Control | Intervention | Delta | N    | SE  | P-value |
|----------------------------------------|---------|--------------|-------|------|-----|---------|
| Spouse                                 | 2.35    | 2.37         | 0.02  | 3166 | 0.04| 0.63    |
| Regular partner                        | 3.29    | 3.34         | 0.05  | 3173 | 0.04| 0.17    |
| Casual partner                         | 3.83    | 3.84         | 0.01  | 3175 | 0.02| 0.66    |
| Sex worker                             | 3.86    | 3.87         | 0.00  | 3173 | 0.02| 0.88    |

Note: For beliefs, these are respondents assessments of the likelihood on a 1 to 10 scale, which was then translated into percentage terms. For condom use, respondents were asked to agree or disagree, with 1 representing strong disagreement and 4 representing strong agreement.

*** p<0.01, ** p<0.05, * p<0.1
Table 5: HBCT impact on Individual Stigma

Panel A: All Stigma Measures

| Measures                                           | Control | Intervention | Delta  | N    | SE   | P-value |
|----------------------------------------------------|---------|--------------|--------|------|------|---------|
| Most people think HIV immoral                       | 3.72    | 3.60         | -0.12  | 3302 | 0.05 | 0.02 ** |
| Self thinks HIV immoral                             | 3.47    | 3.32         | -0.15  | 3321 | 0.06 | 0.01 ***|
| Would be ashamed if +                               | 2.70    | 2.74         | 0.04   | 3321 | 0.05 | 0.52    |
| Most are angry at those with HIV                    | 2.93    | 3.05         | 0.12   | 3251 | 0.05 | 0.02 ** |
| Would be angry at self if +                         | 2.65    | 2.75         | 0.10   | 3317 | 0.05 | 0.07 *  |
| People with HIV should be ashamed                   | 2.31    | 2.38         | 0.07   | 3318 | 0.05 | 0.17    |
| People with HIV should be blamed                    | 2.39    | 2.40         | 0.00   | 3326 | 0.05 | 0.94    |
| Most people feel disgust                            | 2.86    | 3.01         | 0.15   | 3270 | 0.05 | 0.00 ***|
| Would be disgusted with self                        | 2.47    | 2.56         | 0.08   | 3313 | 0.05 | 0.11    |
| Most would think HIV+ teacher OK                    | 1.95    | 1.98         | 0.03   | 3297 | 0.05 | 0.52    |
| Self thinks HIV+ teacher OK                         | 1.78    | 1.79         | 0.01   | 3323 | 0.05 | 0.89    |
| Most would not purchase from + vendor               | 2.20    | 2.16         | -0.03  | 3316 | 0.05 | 0.49    |
| Self would not purchase from + vendor               | 1.99    | 1.89         | -0.09  | 3326 | 0.05 | 0.06 *  |
| Most think + gov’t official bad                     | 1.86    | 1.86         | 0.00   | 3320 | 0.05 | 0.95    |
| Most think + religious leader bad                   | 2.21    | 2.22         | 0.01   | 3319 | 0.05 | 0.82    |
| Self would not care for + person                    | 1.38    | 1.38         | 0.00   | 3331 | 0.03 | 0.92    |
| Would want + relative to be secret                  | 2.66    | 2.69         | 0.03   | 3325 | 0.06 | 0.62    |

Panel B: Summary Indices of Stigma

| Measures                                           | Control | Intervention | Delta  | N    | SE   | P-value |
|----------------------------------------------------|---------|--------------|--------|------|------|---------|
| Stigma of most people toward HIV+                  | 3.17    | 3.22         | 0.05   | 3175 | 0.038066 | 0.20    |
| Personal stigma toward HIV+                        | 2.73    | 2.70         | -0.03  | 3301 | 0.0407249 | 0.51    |
| Self stigma if infected                            | 2.61    | 2.68         | 0.07   | 3295 | 0.0451052 | 0.10    |
| Personal actions toward HIV+                       | 1.88    | 1.84         | -0.04  | 3317 | 0.0418946 | 0.30    |
| Community’s actions toward HIV+                    | 2.05    | 2.05         | 0.01   | 3283 | 0.04 | 0.90    |

Note: Respondents were asked to agree or disagree, with 1 representing strong disagreement and 4 representing strong agreement (some questions were recoded so that higher numbers represent more stigma)

*** p<0.01, ** p<0.05, * p<0.1
Table 6: HBCT Impact on Community Leader Beliefs

| Beliefs about prevalence and discordance | Control | Intervention | Delta | N   | SE  | P-value |
|-----------------------------------------|---------|--------------|-------|-----|-----|---------|
| % partners where one is +               | 42.4%   | 45.4%        | 0.03  | 259 | 3.35| 0.38    |
| If self +, % partner also +             | 71.7%   | 73.1%        | 0.01  | 260 | 3.22| 0.67    |
| If partner +, % also +                  | 71.9%   | 74.3%        | 0.02  | 260 | 3.14| 0.44    |

| Should use condom with...               | Control mean | Treat. mean | Delta | N   | SE  | P-value |
|-----------------------------------------|--------------|-------------|-------|-----|-----|---------|
| Spouse                                  | 2.67         | 2.71        | 0.04  | 301 | 0.14| 0.74    |
| Regular partner                         | 3.70         | 3.79        | 0.09  | 301 | 0.08| 0.26    |
| Casual partner                          | 3.90         | 3.95        | 0.05  | 301 | 0.04| 0.23    |
| Sex worker                              | 3.93         | 3.96        | 0.03  | 301 | 0.04| 0.51    |

Note: For beliefs, these are respondents assessments of the likelihood on a 1 to 10 scale, which was then translated into percentage terms. For condom use, respondents were asked to agree or disagree, with 1 representing strong disagreement and 4 representing strong agreement.

*** p<0.01, ** p<0.05, * p<0.1
Table 7: HBCT Impact on Community Leader Stigma

Panel A: All Stigma Measures

| Stigma Measure                                      | Control | Intervention | Delta  | N   | SE  | P-value |
|-----------------------------------------------------|---------|--------------|--------|-----|-----|---------|
| Most people think HIV immoral                        | 3.58    | 3.53         | -0.05  | 301 | 0.20| 0.80    |
| Self thinks HIV immoral                              | 3.43    | 2.99         | -0.44  | 301 | 0.20| 0.03**  |
| Would be ashamed if +                                | 2.57    | 2.39         | -0.18  | 298 | 0.19| 0.34    |
| Most are angry at those with HIV                     | 2.68    | 2.56         | -0.13  | 300 | 0.19| 0.50    |
| Would be angry at self if +                          | 2.54    | 2.55         | 0.01   | 282 | 0.20| 0.97    |
| People with HIV should be ashamed                    | 2.24    | 2.10         | -0.14  | 301 | 0.17| 0.42    |
| People with HIV should be blamed                     | 2.01    | 2.07         | 0.05   | 301 | 0.17| 0.76    |
| Most people feel disgust                             | 2.60    | 2.79         | 0.19   | 300 | 0.19| 0.31    |
| Would be disgusted with self                         | 2.39    | 2.30         | -0.10  | 297 | 0.18| 0.60    |
| Most would think HIV+ teacher OK                     | 2.05    | 1.42         | -0.64  | 300 | 0.15| 0.00*** |
| Self thinks HIV+ teacher OK                          | 1.68    | 1.37         | -0.30  | 301 | 0.13| 0.02**  |
| Most would not purchase from + vendor                | 1.89    | 1.62         | -0.26  | 301 | 0.14| 0.06*   |
| Self would not purchase from + vendor                | 1.69    | 1.42         | -0.27  | 301 | 0.13| 0.03**  |
| Most think + gov’t official bad                      | 1.60    | 1.35         | -0.26  | 301 | 0.12| 0.04**  |
| Most think + religious leader bad                    | 2.22    | 1.72         | -0.50  | 302 | 0.17| 0.00*** |
| Self would not care for + person                     | 1.20    | 1.21         | 0.01   | 301 | 0.08| 0.92    |
| Would want + relative to be secret                   | 2.50    | 2.77         | 0.27   | 301 | 0.20| 0.19    |

Panel B: Summary Indices of Stigma

| Stigma Measure                                      | Control | Intervention | Delta  | N    | SE      | P-value |
|-----------------------------------------------------|---------|--------------|--------|------|---------|---------|
| Stigma of most people toward HIV+                   | 2.95    | 2.96         | 0.00   | 300  | 0.1375465| 0.99    |
| Personal stigma toward HIV+                         | 2.56    | 2.37         | -0.19  | 299  | 0.1425639| 0.18    |
| Self stigma if infected                              | 2.49    | 2.40         | -0.08  | 280  | 0.1595485| 0.61    |
| Personal actions toward HIV+                        | 1.67    | 1.40         | -0.28  | 300  | 0.1099403| 0.01**  |
| Community’s actions toward HIV+                     | 1.94    | 1.53         | -0.41  | 298  | 0.11    | 0.00*** |

Note: Respondents were asked to agree or disagree, with 1 representing strong disagreement and 4 representing strong agreement (some questions were recoded so that higher numbers represent more stigma)

*** p<0.01, ** p<0.05, * p<0.1
Appendix:

Appendix Figure 1: Survey questions on condom importance, HIV knowledge, and stigma beliefs

| In general, how important do you think it is to use condoms with the following types of partners, whether or not you have one? | Spouse or live-in partner | Regular partners (individuals one has sex with on a regular basis) | Casual sex partners | Sex workers |
|---|---|---|---|---|
| 1 | very important | | | |
| 2 | somewhat important | | | |
| 3 | not very important | | | |
| 4 | not important | | | |

For all the cohabiting couples in your community, in what percentage of them do you think there is at least one person with HIV/AIDS?  
Ask respondent to choose a point on the scale – 0 being no chance and 10 being extremely certain. Write down the approximate number chosen in the lower right hand box. (Write as number between 0-10)

| 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

If [gender of respondent: a man, a woman] is part of a cohabiting couple and [he/she] is HIV positive, what do you think is the chance that [his/her] partner is also HIV positive?  
Ask respondent to choose a point on the scale – 0 being no chance and 10 being extremely certain. Write down the approximate number chosen in the lower right hand box.

| 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

If [gender of respondent: a man, a woman] is part of a cohabiting couple and [his/her] partner is HIV positive, what do you think is the chance that [he/she] is also HIV positive?  
Ask respondent to choose a point on the scale – 0 being no chance and 10 being extremely certain. Write down the approximate number chosen in the lower right hand box.

| 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |

Section 5. Attitudes Regarding HIV/AIDS

INSTRUCTIONS: Read the below statements aloud. Write 99 if the answer is Don't Know.

Read to Respondent: I would like to ask you for your opinion regarding several statements about HIV/AIDS. Please tell me if you:
(1) strongly agree  (2) agree somewhat  (3) feel neutral  (4) disagree  (5) strongly disagree

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 1 | Most people I know think that adults who are infected with the AIDS virus is a sign of immoral behaviour. |
| 2 | I feel that adults who are infected with the AIDS virus is a sign of immoral behaviour |
| 3 | If I was infected with the AIDS virus, I would feel ashamed of myself. |
| 4 | Most people I know feel angry with people with HIV/AIDS for having inflicted this condition upon themselves |
| 5 | If I was infected with the AIDS virus, I would feel angry with myself for having inflicted this disease upon myself. |
| 6 | People with the AIDS virus should be ashamed of themselves |
| 7 | People with the AIDS virus should be blamed for bringing the disease into the community. |
| 8 | Most people I know feel disgust with people living with HIV/AIDS. |
| 9 | If I was diagnosed with the AIDS virus, I would feel disgusted with my body. |
| 10 | Most people I know would agree that a female teacher who has AIDS but is not sick should be allowed to continue teaching in the school. |
11 I think that a female teacher who has AIDS but is not sick should be allowed to continue teaching in the school.

12 Most people I know would be willing to purchase food from a merchant who has HIV/AIDS but is not sick.

13 I would be willing to purchase food from a merchant who has HIV/AIDS but is not sick.

14 Most people I know would agree that a male government official who has HIV/AIDS but is not sick should be allowed to continue in his position.

15 Most people I know would agree that a preacher or religious leader who has HIV/AIDS but is not sick should be allowed to continue his role as a religious leader.

16 If a relative of mine had the AIDS virus, I would be willing to care for him or her in my household

17 If a relative of mine had the AIDS virus, I would want it to remain secret for fear the community would look down upon our family

**Stigma indices:**

*Community stigma:* Respondent's perception of the feelings of most people they know toward individuals with HIV.

*Personal stigma:* Respondent’s own feelings toward individuals with HIV.

*Self stigma:* Respondents feelings toward being HIV positive themselves, either as a hypothetical or actual question.

*Personal stigma actions:* How an individual would treat a person with HIV, especially in the workplace.

*Community stigma actions:* How respondents believe most people they know would treat a person with HIV, especially in the workplace.10

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10 Questions 16 and 17 were not included in the indices because they are not highly correlated with other answers, and may have been confusing to respondents.
Appendix Table 1: Drivers of Community Leader Stigma Beliefs

Panel A: Multivariate Regression of Stigma on Leader Characteristics

|                        | Community stigma | Personal stigma | Self stigma | Personal actions | Community actions |
|------------------------|------------------|-----------------|-------------|------------------|-------------------|
| Completed primary      | -0.0848          | -0.272          | 0.193       | -0.437***        | -0.350**          |
|                        | (0.174)          | (0.179)         | (0.196)     | (0.139)          | (0.137)           |
| Ever married           | -0.00206         | 0.411*          | 0.360       | -0.0780          | -0.366**          |
|                        | (0.226)          | (0.236)         | (0.378)     | (0.184)          | (0.179)           |
| Age                    | 0.00556          | 0.0164***       | 0.00625     | 0.00573          | 0.00129           |
|                        | (0.00609)        | (0.00630)       | (0.00682)   | (0.00491)        | (0.00468)         |
| Male                   | 0.384**          | 0.537***        | 0.318       | 0.272*           | 0.268*            |
|                        | (0.180)          | (0.185)         | (0.209)     | (0.147)          | (0.143)           |
| Evangelical            | -0.301**         | -0.284**        | -0.0903     | -0.145           | 0.0614            |
|                        | (0.136)          | (0.141)         | (0.159)     | (0.111)          | (0.108)           |
| Catholic               | 0.397**          | 0.494***        | 0.128       | 0.282**          | 0.110             |
|                        | (0.167)          | (0.171)         | (0.193)     | (0.135)          | (0.132)           |
| Anglican               | 0.115            | 0.0485          | 0.151       | -0.0836          | -0.137            |
|                        | (0.157)          | (0.164)         | (0.185)     | (0.128)          | (0.124)           |

Standard errors in parentheses
*** p<0.01, ** p<0.05, * p<0.1

Panel B: Average Stigma by Leader Religions

| Leader Religion    | N  | Comm Stigma | Pers Stigma | Self Stigma | Pers Actions | Comm Actions |
|--------------------|----|-------------|-------------|-------------|--------------|--------------|
| Pentacostal        | 20 | 3.33        | 2.90        | 2.78        | 1.48         | 1.68         |
| Catholic           | 64 | 3.28        | 2.86        | 2.55        | 1.77         | 1.82         |
| Anglican           | 77 | 3.05        | 2.51        | 2.56        | 1.48         | 1.63         |
| African Inland     | 33 | 3.03        | 2.65        | 2.77        | 1.76         | 2.02         |
| SDA                | 16 | 2.48        | 2.10        | 1.77        | 1.28         | 1.47         |
| Salvation Army     | 22 | 2.29        | 1.77        | 1.76        | 1.23         | 1.52         |

In Appendix Table 1, we examine the underlying drivers of community leader beliefs, to see which community leaders are likely to have greater stigma. We use bivariate regressions of each stigma measure on each underlying characteristic. The results are informative and they seem to suggest that higher education is associated with less stigma as self-reported by the community leaders. At the same time, men and older people have more stigma, while married
individuals display more stigma towards people that they know. Of note is the fact that evangelical Christian groups appear to have lower levels of stigma than either Catholics or those who classify themselves as Anglican.

Panel B breaks down the religion results further, presenting simple averages of stigma by religion. With more fine distinctions, Pentacostal leaders express similar levels of stigma to Catholic leaders, but other evangelical groups such as the Salvation Army report much lower stigma.