Expanding Access to COVID-19 Tests through US Postal Service Facilities

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Widespread, convenient access to COVID-19 testing has been challenging in the United States. We make a case for provisioning COVID-19 tests through the United States Postal Service (USPS) facilities and demonstrate a simple method for selecting locations to improve access. We provide quantitative evidence that even a subset of USPS facilities could provide broad access, particularly in remote and at-risk communities with limited access to health care. Based on daily travel surveys, census data, locations of USPS facilities, and an established care-seeking model, we estimate that more than 94% of the US population would be willing to travel to an existing USPS facility if warranted. For half of the US population, this would require traveling less than 2.5 miles from home; for 90%, the distance would be less than 7 miles. In Georgia, Illinois, and Minnesota, we estimate that testing at USPS facilities would provide access to an additional 4.1, 3.1, and 1.3 million people and reduce the median travel distance by 3.0, 0.8, and 1.2 miles, respectively, compared with existing testing sites per 28 July 2020. We also discuss the option of distributing test-at-home kits via USPS instead of private carriers. Finally, our proposal provides USPS an opportunity to increase revenues and expand its mission, thus improving its future prospects and relevance.

Keywords
COVID-19, optimization, testing, underserved populations, USPS

The World Health Organization has called for countries to provide mass-scale testing to combat the COVID-19 pandemic. However, in most countries, hospitals and clinics lack the logistical capacity to serve entire populations. Countries have thus taken unprecedented steps to extend access, including leveraging the capabilities of major search engines such as Google and Yandex to disseminate information about testing locations. E-commerce giants are also playing their part; Amazon has pledged resources, while Alibaba is donating testing kits. Fortunately, there is a growing supply of COVID-19 diagnostic tests that are easily self-administered outside of the health care setting. In the United States, test-at-home COVID-19 diagnostic kits were approved by the Food and Drug Administration on 16 May 2020. Since rapid at-home COVID-19 testing—from which results are available almost immediately without requiring laboratory processing—is still unavailable in the United States, at-home self-administered tests that require shipping samples to a laboratory and on-site testing for COVID-19 remain the only 2 viable options at the moment. Thus, a successful US testing strategy requires not only more tests but also proactive logistics to provide access for all residents.

The United States Postal Service (USPS) is the only governmental agency with a logistical framework designed to visit every US household on a daily basis, even in remote locations far from health care facilities. Competitors such as FedEx and UPS do not have the infrastructure to reach
In 2012, the USPS further expanded its “last mile” reach with a low-priced program for delivering advertisements: Every Door Direct Mail. In 2006, under the federally funded Cities Readiness Initiative, the USPS launched a successful pilot program for dispensing medical resources in Minneapolis–St. Paul. Following this program, in 2009, former US President Barack Obama issued an Executive Order to “pursue a national US Postal Service medical countermeasures dispensing model to respond to a large-scale biological attack.” In early April of this year, the USPS developed plans to send 5 reusable face masks to every US household, although the plan was not adopted by the president’s administration. These models could be deployed to deliver COVID-19 tests, as well as antivirals and vaccines, as they become available.

In the absence of widespread testing, populations residing in remote areas far from health care facilities are left particularly vulnerable. As of 27 May 2020, only a limited number of pharmacies in a handful of locations are offering COVID-19 tests in the United States. Furthermore, these drive-through tests are available only for preregistered and eligible patients with access to automobiles. As rapid and affordable tests for COVID-19 are showing promise, the USPS facilities and workforce could be leveraged to broaden access, especially for these underserved groups. With more than 600,000 workers, facilities in every county, and in more than 28,000 of the approximately 33,000 ZIP Code Tabulation Areas (ZCTAs) in the United States, USPS has a nationwide presence (ZCTAs are generalized areal representations of ZIP codes used by the US Census Bureau). Moreover, USPS has the largest retail network in the United States, even larger than the combined network of McDonald’s, Starbucks, and Walmart.

We explore 2 possible models: at-home testing with test kits delivered to, and retrieved from, homes by USPS carriers and testing conducted at USPS facilities by USPS employees or other trained personnel. For the first model, several companies such as Labcorp and Everlywell are now offering at-home diagnostic kits for self-administered nasal swabs for COVID-19 testing with results available within 72 h. A recent study found self-administered tests to be as accurate as those administered by a health care professional. USPS home delivery could be leveraged to ensure broad access at a lower cost than FedEx and UPS. Quick delivery is important to ensure that test results are known in a timely manner. USPS offers express services with expected delivery times of 1 to 2 business days. Although the main alternative carriers, UPS and FedEx, offer same-day and overnight express options, they do not have as comprehensive a network as USPS, which limits their ability to provide these services. In addition, public trust in USPS may increase the willingness to obtain COVID-19 testing. Surveys conducted in 2020 ranked USPS as the most trusted brand in America and reported that 91% of Americans view USPS favorably. USPS might thus be a more reliable custodian of private health information than private organizations.

The second model (USPS-based testing) could further accelerate the administration of tests. Based on daily travel surveys, census data, locations of USPS facilities, and an established care-seeking model (see Appendix A for details), we estimate that more than 94% of the US population would be willing to travel to an existing USPS facility if warranted. For half of the US population, this would require traveling less than 2.5 miles from home; for 90%, the distance would be less than 7 miles (see Table 1). Our analysis assumes at most 1 USPS facility is open for testing per ZCTA.

Given current financial constraints, offering COVID-19 tests through all USPS facilities may be impractical and costly. The administration or collection of tests may require trained personnel as well as physical barriers and personal protective equipment (PPE) to protect employees and customers. We show that the judicious use of only a fraction of existing USPS facilities is sufficient to achieve broad access for testing. We consider several scaled-back scenarios for USPS-based testing (Table 1). In each case, we apply an optimization model to determine which USPS

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Dispensing tests through half of all USPS facilities would still be expected to provide access to more than 91% of the population and hardly increaserequisite travel distances, if the sites are selected judiciously. In fact, employing only 10% of the USPS facilities would be expected to provide testing within 4 miles of home for at least half of the US population (see Appendix B for more details). Thus, a voluntary program in which only employees willing to assist in collecting or administering tests would also provide high levels of access to underserved populations.

Individual states can leverage this strategy as well (see Appendix C for results for individual states). With the exception of Michigan, 49 of the 50 states would be expected to achieve greater than 88% coverage via USPS-based dispensation of COVID-19 tests. (In Michigan, only 57% of ZCTAs contain a USPS facility; roughly 5.85 million people live in a ZCTA without USPS facilities. In contrast, 87% of ZCTAs nationwide contain a USPS facility.) In 40 of 50 states, half of the population would be within 5 miles of the nearest test site.

Population density is positively correlated with SARS-CoV-2 spread. Table 2 provides coverage estimates for USPS-based testing in the 5 most densely populated states and 5 least densely populated states. USPS would be expected to expand access in both low-population-density settings where long distances can be prohibitive and high-density settings where demand can outstrip availability and lead to unsafe test sites.

Although no official nationwide listing of testing sites exists, the departments of health in Georgia, Illinois, and Minnesota have released an online overview for their

| Share of Facilities Offering Tests | Population Access | Travel Distance (Miles) |
|-----------------------------------|-------------------|------------------------|
| 100%                              | 94.1%             | 1.0 | 2.6 | 7.0 |
| 90%                               | 94.1%             | 1.0 | 2.6 | 7.0 |
| 80%                               | 93.8%             | 1.0 | 2.6 | 7.0 |
| 70%                               | 93.4%             | 1.0 | 2.6 | 7.1 |
| 60%                               | 92.5%             | 1.1 | 2.6 | 7.2 |
| 50%                               | 91.2%             | 1.1 | 2.6 | 7.6 |
| 40%                               | 88.9%             | 1.1 | 2.7 | 8.1 |
| 30%                               | 85.0%             | 1.2 | 2.8 | 9.1 |
| 20%                               | 78.3%             | 1.3 | 3.1 | 11.1 |
| 10%                               | 65.3%             | 1.5 | 3.8 | 18.1 |

Table 1: Expected Proportion of Population Willing to Travel to a USPS-Based COVID-19 Testing Site and Corresponding Travel Distances, Depending on the Budget (Percentage of USPS Facilities Offering Tests, Allowing at Most 1 per ZCTA)*

*For each budget, the facilities are selected via an optimization model that maximizes national access. For details, see Appendix A.

| State                | Population Access | Travel Distance (Miles) |
|----------------------|-------------------|------------------------|
| New Jersey           | 99.2%             | 0.7 | 1.4 | 3.3 |
| Rhode Island         | 99.3%             | 0.8 | 1.4 | 2.7 |
| Massachusetts        | 99.2%             | 0.7 | 1.7 | 2.8 |
| Connecticut          | 97.6%             | 1.1 | 2.1 | 3.1 |
| Maryland             | 97.9%             | 1.1 | 1.9 | 3.9 |
| Alaska               | 96.6%             | 1.3 | 7.2 | 29.6 |
| Wyoming              | 96.8%             | 3.8 | 14.1 | 21.5 |
| Montana              | 95.5%             | 2.9 | 9.8 | 16.3 |
| North Dakota         | 97.0%             | 2.2 | 5.8 | 12.0 |
| South Dakota         | 98.6%             | 2.3 | 6.2 | 10.9 |

Table 2: Expected Proportion of Population Willing to Travel to a USPS-Based COVID-19 Testing Site and Corresponding Travel Distances, for the Most Densely Populated (New Jersey, Rhode Island, Massachusetts, Connecticut, and Maryland) and Least Densely Populated States (Alaska, Wyoming, Montana, North Dakota, and South Dakota)
Table 3  Estimated Proportion of State Population Willing to Travel to the Nearest USPS Facility or Existing Testing Location to Obtain a COVID-19 Test and Median, 10th Percentile, and 90th Percentile Travel Distances

| State     | Distribution | Population Access | 10th Percentile | Median | 90th Percentile |
|-----------|--------------|-------------------|----------------|--------|----------------|
| Georgia   | USPS         | 95.5%             | 1.7            | 3.5    | 6.9            |
|           | Existing sites | 53.5%             | 2.8            | 6.5    | 13.3           |
| Illinois  | USPS         | 98.0%             | 0.9            | 1.8    | 4.8            |
|           | Existing sites | 73.5%             | 1.0            | 2.6    | 10.7           |
| Minnesota | USPS         | 97.5%             | 1.2            | 3.2    | 6.8            |
|           | Existing sites | 73.7%             | 1.3            | 4.4    | 12.3           |

To summarize, large-scale testing is key to reduce the impact of COVID-19; however, testing is dependent on an efficient logistical network. The USPS has an extensive network that can either deliver and collect at-home testing kits or facilitate testing at their own facilities. The latter provides substantial estimated access and low travel distances. Still, amidst the COVID-19 pandemic, USPS faces financial challenges that have influenced operations, and the safety of the employees is a concern. If these barriers can be successfully overcome, we believe that USPS-based testing represents a potentially effective and efficient means of accelerating COVID-19 diagnoses and thereby slowing the spread of the pandemic.

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Supplemental Material
Supplementary material for this article is available on the Medical Decision Making Web site at http://journals.sagepub.com/home/mdm.

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