

DISCLOSING BACK-END PRODUCTS ON RETAIL CONTRACTS & LEASE AGREEMENTS

For All Nissan Dealers

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As a reminder, all back-end products **must be fully disclosed** on retail contracts and lease agreements. Back-end products include all NESNA Products, and non-NESNA products related to maintenance and service contracts, retail GAP, credit life & disability insurance, and any other insurance, road hazard coverage or maintenance products. Not all example products are available in all areas.

NESNA Products: Nissan Security+Plus:

- Prepaid Maintenance Plan
- Extended Protection Plan
- Guaranteed Auto Protection
- Ultimate Platinum Protection*
- Platinum Protection Plan
- Tire and Wheel Protection
- Theft Protection
- Key Replacement Protection
- Paintless Dent Repair Protection
- *Titanium Protection in CA Only, replacing Ultimate Platinum

QualityGuard+Plus Products:

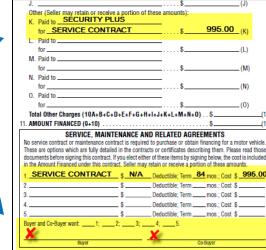
- Prepaid Maintenance Plan
- Extended Protection Plan
- Supreme Protection
- Deluxe Protection
- Powertrain Protection

Any contract or lease that does not have the back-end products disclosed correctly will be returned to you.

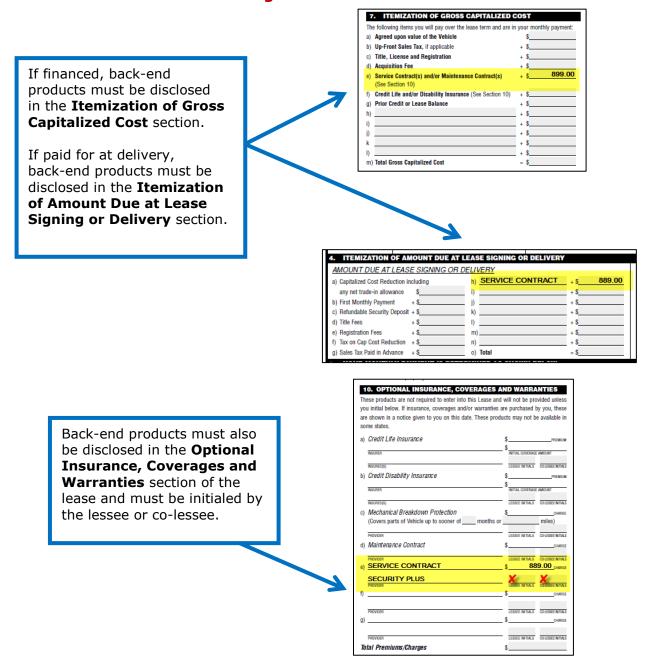
Example of a Back-end Product Disclosed on a NMAC Retail Contract

Back-end products must be disclosed in the Itemization of Amount Financed section under "Other" OR under "Cash Price."

The Service, Maintenance and Related Agreements box must also be signed by the buyer and co-buyer (note: there is not a box to sign on the LAW retail contracts).



Example of a Back-end Product Disclosed on a NMAC Lease Agreement



If you have any questions, please contact your Financial Services Manager or the Dealer Assistance Unit at (800) 678-4325.

Legal Disclaimer

This publication is for the purpose of explaining and clarifying the disclosure of back-end products on retail contracts and lease agreements. It is not intended to be relied upon as legal advice. All dealers are expected to obtain independent legal advice and guidance regarding their business operations from their own counsel.